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# **RESPONSIBILITY STATEMENT**

The Issuer with its registered office in Santiago, Chileoiles responsible for the information given in this Prospectus and in any Final Terms for each Series or Tranche of Notes issued under the Program. The Issuer here declares that to the best of its knowledge and belief, having taken all reasonable conserve that such is the case, the information contained in this Prospectus and in any Final Terms for each Series or Tranche of Notes issued under the Program is in accordance with the facts and contains no omission likely to affect its import.

#### **IMPORTANT NOTICES**

Copies of Final Terms (as defined below) will be available from the registered office of the Issuer and the specified office set out below of each of the Paying Agents (as defined below) (save that a Final Terms relating to a Not which is neither admitted to trading on a regulated market in **EEA** or in the UK nor offered in the EEA or in the UK in circumstances where a prospectus is required to be published to the **Berospectus** Begulation, including as it forms part of UK domestic law by virte of the EUWA, will only be available for inspection by a holder of such Note and such holder must produce evidence satisfactory to the relevant Issuer and the relevant Paying Agent as to its holding of Notes an identity).

This Prospectus should be recard understood in conjunction with any supplement hereto. Full information on the Issuer and any Notes issued under the Program is only available on the basis of the combination of this Prospect (including any supplement) and the relevant Final Terms.

No person is or has been authorized to give any information or to make any representations, other than those contained in this Prospectus, in connection with the Program or the issue and sale of the Notes and, if given or made, su information or representations must not be relied upon as aving been authorized by BciNeither the delivery of this Prospectus nor any sale made hereunder shall, under any circumstances, create any implication that the information her is correct as of any time subsequenting date hereof.

Neither this Prospectus nor any other information supplied in connection with the Program or any Notes (i) is intended to provide the basis of any credit or other evaluation or (ii) should be considered as a recommendation by the Issuer of any of the Dealers that any recipient of this Prospectus or any recipient of any other information supplied in connection with the Program or any Notes should purchase any Notes. Each investor contemplating purchasing any Not should make its own indepdent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer. Neither this Prospectus nor any other information supplied in connection with the Program or invitation by or on behalf of either Issuer or any of the Dealers to subscribe for or to purchase any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction.

This Prospectus is valid or twelve months upon its date of approval This Prospectus has been approved in June 9, 2021 and will expire on June 9, 2022. This Prospectus and any supplement thereto as well as any Final Terms reflect the status as of their respective dates of issubleither the delivery of this Prospectus nor the offering, sale or delivery of any Notes shall in any circumstances imply that the information contained in the related documents is accurate and complete subsequent to the date hereof or that there has bree radverse change in the financial condition of the Issuer since such date or that any other information supplied in connection with the Program is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in document containing the same.

For so long as any Notes remain outstanding, the Issuer will, in the event of any significant new factor, material mistake or inaccuracy relating to information included in this Prospectus that is capable of affecting the assessment of any Notes prepare a supplement to this Prospectus or publish a new rospectus for use in connection with any subsequent issue of Notes the obligation to supplement this Prospectus in the event of any significant new factor, material mistake or inaccuracy relating to information included in this Prospectus shall expire when this Prospectus is no longer valid.

The Notes irbearerform are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States ots possessions or to United States persons, except in certain transactions permitted by United State Treasury Regulations. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Co and the regulations promulgated **revenue**.

This Prospectus does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution o this Prospetus and the offer or sale of Notes may be restricted by law in certain jurisdictions. The Issuer and the Dealers do not represent that this Prospectus may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, no actioemhas be taken by the Issuer or the allow which would permit a public offering of any Notes in any jurisdiction other athan

Member State of the EEA or the UK or distribution of this document in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offed or sold, directly or indirectly, and neither this Prospectus nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstance that will result in compliance with any applicable laws angulations. Persons into whose possession this Prospectus or any Notes may come must inform themselves about, and observe, any such restrictions on the distribution of thi Prospectus and the offering and sale of Notes. In particular, there are restrictible distribution of this Prospectus and the offer or sale of Notes in the United States, the EEA (and, in particular, without limitation, in Luxembourg, France, Ital and the Netherlands), the UK, Australia, Brazil, Chile, Dubai, Hong Kong, Japan, Shegapore and Switzerland (see , Q PDNLQJ DQ LQYHVWPHQW GHFLVLRQ <sup>3</sup>Transfer and Selling Restrictions LQYHVW the Issuer and the terms of the Notes being offered, including the merits and risks involved ot eshe alve not been DSSURYHG RU GLVDSSURYHG E\ WKH 8QLWHG 6WSBUCHVR6UHDXQULPWWLKHWUDY commission or other regulatory authority in the United States, nor have the foregoing authorities approved this Prospecti or confirmed the accuracy or the adequacy of the information contained in this Prospectus. Any representation to the contrary is unlawful.

In particular, Notes have not been and will not be registered und Sectiverities Act and may not be offered or sold in the United States or to, or for the account or benefit of, U.S. persons unless the Notes are registered under t 6 H F X U L W L H V \$ F W R U D Q H [H P S W L R Q I U R P W K H U H J L V W U Detectip Hotes<sup>2</sup> Forms of Notes I R U D G H V F U L S W L R Q R I W K H P D Q Q H U L Q Z K L F K 1 R W H V Z F H U W D L Q U H V W U L F TV / aln stee Q and B eQ and B eQ in gV R et strong to fised in gV R et strong to fised in gV R et strong v H [H P S W I U R P U.S. JIb for the attice Q w U D Q V D F W L R Q V H [H P S W I U R P U.S. JIb for the attice Q w L R Q below).

Neither this Prospectus nor any Final Terms may be used for the purpose of an offer or solicitation by anyone in any jurisdiction in which suchffer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer or solicitation.

Neither this Prospectus nor any Final Terms should be considered as a recommendation or a statement of a opinion (or a report of either othosethings) by Bci, the Dealers or any of them that any recipient of this Prospectus or any Final Terms should subscribe for or purchase any Notes. Each recipient of this Prospectus or any Final Terms shall taken to have made its own appraisal of the differentiation (financial or otherwise) of the Issuer.

None of the Dealers or the Issuer makes any representation to any purchaser of the Notes regarding the legality its investment undeany applicable laws. Any purchaser of the Notes should be able tother acconomic risk of an investment in the Notes for an indefinite period of time.

The Dealers have not separately verified the information contained herein. Accordingly, no representation, warranty or undertaking expressor implied, is made and no reception by the Dealers as to the accuracy or completeness of the information contained in this Prospectus or any other information provided by the Issuer. The Dealer do not accept any liability in relation to the information contained hims Prospectus or any other information provided by the Issuer. The Dealer by the Issuer in connection with the Program.

#### U.S. Information

This Prospectus is being submitted on a confidential basis in the United States to a limited number of QIBs (as GHILQHG Description of the Notes' Forms of Notes' IRU LQIRUPDWLRQDO XVH VROHO consideration of the purchase of the Notes being offered hereby. Its use for any other purpose in the United States is r authorized. It may not be copied or reproduced in whom in part nor may it be distributed or any of its contents disclosed to anyone other than the prospective investors to whom it is originally submitted.

Registered Notes may be offered or sold within the United States only to QIBs in transactions fexempt registration under the Securities Act. Each U.S. purchaser of Registered Notes is hereby notified that the offer and sale any Registered Notes to it may be made in reliance upon the exemption from the registration requirements of the Securiti Act provided byRule144A.

(DFK SXUFKDVHU RU 1 RWHKROGHU UHSUHVHQWHG RejistBred5 Mod2els) below) or any Notes issued in registered form xincheange or substitution theoref WRJHLWegKindeled Notes´ZLOO EF deemedby its acceptanceor purchase of any such Legended Notes, to have made certain representations and agreemen LQWHQGHG WR UHVWULFW WKH UHVDOH RU RWKHU WUDQVIHU RI VXF otherwise stated, term¥XVHG LQ WKLV SDUDJUDSK KDYH WKH PHDQLQ3IFformots⊾offHQ W 1RWHV ´

Interest and/or other amounts payable under the Notes may be calculated by reference to certain reference rate Any such reference rate may constitute and Q F K P D U N I R U W K H S X U S R V H V R I BMHRJX O D W D R Q such reference rate does constitute such a benchmark, the relevant Final Terms will indicate whether or not the benchmar is provided by an administrator included in the register dministrators and benchmarks established and maintained by the (X U R S H D Q 6 H F X U L W L H V ESMA '0 DSUNUHVW D OSW VMMsGrate Lowed unfine that or and benchmarks of the BMR. Transitional provisions in the BMR may have the result the administrator of a particular benchmark is not required to appear in the register of administrators and benchmarks at the date of the relevant Final Terms. The registration status of any administrator under the BMR is a matter of public records and, where required by applicable law, the Issuer does not intend to update the relevant Final Terms to reflect any change in the registration status of the ordeministrator

Amounts payable under the Notes may be calculated by reference to the Londoanknt@ffbered Rate LIBOR ´, WKH (XUR, QWHUEDEDUNIBORIHUHZCKL5FDKWDHUH SURYLGHGE\, & (%HQ Limited and the European Money Markets Institute, respectivelyther reference rates described in this Prospectus of the date of this Prospectus, the European Money Markets Institute does not appear on the register of administrators and benchmarks established and maintained by the European Securities and Markets Authority pursuant to article 36 of the BMR.

As far as the Banksiaware, the transitional provisions in Article 51 of the BMR apply, such that ICE Benchmark Administration Limited and the European Money Markets Institute are not currently required to obtain authorization or registration(or, if located outside the European Union, recognition, endorsement or equivalence).

Any websiteshyperlinksincluded in this Prospectus are for information purposes only and do not form part of this Prospectus.

# NOTICE TO PROSPECTIVE INVESTORS IN CHILE

The Notes will not be registered in the securities registry registro de valore)s of the Financial Market Commission Comisión para el Mercado Financiero CMF DQG WK Nottels la me bolt subly bed to the supervision of the CMF as unregistered securities, we are not required to base spublic information about the lotes in Chile. Accordingly, the Notes cannot and will not be publicly offered to persons in Chile. Notes may only be offered in Chile LQ FLUFXPVWDQFHV WKDW GR QRW FRQVWLWWX.Not.H8,0045 303 X& EcOrities raarket ULQ

Chilean securities market law TNIRHWHVPD\EHSULYDWHO\RIIHUHGLQ & KLOHWF (such as banks, pension funds and insurance companies) which are required to comply with sphecificense relating to the purchase of the botes.

# NOTIFICATION UNDER SECTION 309B OF THE SECURITIES AND FUTURES ACT (CHAPTER 289) OF SINGAPORE

Unless otherwise stated in the Final Terms, in connection with Section 309B of the Securities and Futures Act (Ch D S W H U R I 6 L Q J D S R U H D V P R G L I L H GS FA U D R HG O'H HB 6 UH HF & UVL MPLH W B O 0 D U N H W V 3 U R G X F W V 5 H J X O D W L GAMD VRegulation is 1206 & Q J D V Sk GH H Has of the classification of the Notes as prescribed capital markets products (as defined in the CMP Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFAND 2: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment D C D R Has a contract of the second contract of t

# PROHIBITION OF SALES TO RETAIL INVESTORS IN THE UNITED KINGDOM

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwis made available to any retail investor in the UK. For the **speceses**, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law virtue of the EUWA; or (ii) a customer within the meaning of **previsions** of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it fpants of domestic law by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of G R P H V W L F O D Z E \ Y L U WUK RRIPPS Regulation (R': \$I RW KRHI I'H U L Q J R U V H O CeLnOaklingW K H 1 them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise.

making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

# ADDITIONAL NOTICE TO INVESTORS IN THE UNITED KINGDOM

7 KLV 3 U R V S H F W X V L V R Q O \ E H L Q J G L V W U L E X W H G W R D Q G L V R L Q Y H V W R U V Z L W K L Q W K H P H D Q L Q J 5 H J X O D W L R Q (8 D V D P H C EUWA D Q G W K D W D O V R L D U H <sup>3</sup> L Q Y H V W P H Q W S U R I H V V L R Q D O V D V G H I L \$ F W ) L Q D Q F L D O 3 U R P R W L R Q (2 r d l G H U L D D W H D S P H L Q X R H Q V M K V F R P S D Q L H V X Q L Q F R U S R U D W H G D V V R F L D W L R Q V H W F or inducement to engage in investment activity (within the meaning of Section 21 **ESMA**) in connection with the issue or sale of any Notesam otherwise lawfully be communicated or caused to be communicated (all such persons W R J H W K H U E H L Q a levtant t persons to relevant persons. Any investment or investment activity to which this Prospectus relates is available in the UK only to relevant persons and will be engaged in only with relevant persons.

# PROHIBITION OF SALES TO EEA AND UK RETAIL INVESTORS

The Notesare not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the table. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail lient as defined in point (11) of Article 4(1) MiFID II or (ii) a customer within the meaning of the Insurance Distribution Directivewhere that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequentlyno key information document required by Regulation (EU) No 1286/2014 (as DPHQGHREGULIENT IRU RITHULQJ RU VHOOLQJ WKH 1RWHV RU RWKHUZ in the EEA has been prepared and thereformer of or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

# MIFID II PRODUCT GOVERNANCE / TARGET MARKET

The Final Terms in respect of any Noteayinclude a legend entitle@0L),',, 3URGXFW \*RYHUQDQ outline the target market assessment in respect of the Notes and which channels for distribution of the Notes and appropriate. Any person subject to MiFID II subsequently offering, selling or recommending the Notes should take into consideration the target market assessment; however, a distributor subject to be is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining therkertget ma assessment) and determining appropriate distribution channels.

A determination will be made in relation to each issue about whether, for the purpose of the MiFID Product \* RYHUQDQFH UXOHV XQGHU (8 'HOHMOFNO'HROGduct Golder Matce Haules´ DQ\W'KHDO'H subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arranger nor the Dealers r any of their respective affiliates will be a manufacturer for the purpose of the MIFID Product Governments.

# UK MIFIR PRODUCT GOVERNANCE/TARGET MARKET

7 KH ) LQDO 7 HUPV LQ UHVSHFW RI DQ\ 1 RWHV PD\ LQFOXGH D OHJHQC outline the target market assessment in respect of the Notes and which channels for distributive Notes are appropriate. Any person subsequently offering, selling or recommending the Note stributor ") should take into consideration the target market assessment; however, a distributor subject to the FCA Handbook Product Intervention a PURGXFW \* RYHUQDQFUK (MINTRUPFOHLET RERVERMENTE) LV UHVSRQVLEOH IRU XQ target market assessment in respect of the Notes (by either adopting or refining the target market assessment) a determining appropriate distribution channels.

A determination will be made in relation to each issue about whether, for the purpose of the UK MiFIR Product Governance Rules, any Dealer subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neith the Arranger nor the Dealers nor any of their respective affiliates will be a manufacturer for the purpose of the UK MIFIR Product Governance Rules.

#### RATINGS

\$ V RI WKH GDWH RI WKLV 3 URVSHFWX 10/R R0 G3 14 MH 32 Als Benlio N 6 H XQVHFXUHG GHEW UDWLQJ WR WKH % DQN B3 00/05 O5 OMDUQ3G 10 UX30B R/U304 R/U414 04 H, 00 long-term foreign issuer credit rating to the Bank.

0 R R G \ ¶ V D Q G 6 W D Q G D U G 3 R R U ¶ V D U H Q R W L Q F Bistlee R id bc/doindable Q W with the Regulation (EC) No. 1060/2009 of the European Parliament and of the Council of 16 September 2009 on cred rating agencies, amended by Regulation (EC) No. 513/2011, Directive 2011/61/EU and Regulation (EU) No. 462/2013 (th CRA Regulation ´ Q R U K D Y H W K H U D W L Q J V J L Y H Q E \ W K H V H D J H Q F L H V E H H the European Union and registered under the CRA Regulation. The European Securities and Markets Authority published on its website (www.esma.europa.eu) a list of credit rating agencies registered in accordance with the CRA Regulation. That list is updated within five working days following the adoption of a decision under Article 16, 17 or 20 of the CRA Regulation. The European Commissischall publish that updated list in the Official Journal of the European Union within 30 days following such update.

The rating of a certain Series or Tranche of Notes to be issued under the Program may be specified in th applicable Final Terms. Whether not each credit rating applied for in relation to a relevant Series or Tranche of Notes will be issued by a credit rating agency established in the European Union and registered under the CRA Regulation will b disclosed clearly and prominently in the alternation.

A rating is not a recommendation to buy, sell or hold Notes issued under the Program and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency. A suspension, reduction or withdrawal or the rating asgned to the Bank may adversely affect the market price of the Notes issued under the Program.

#### **AVAILABLE INFORMATION**

To permit compliance with Rule 144A in connection with any resales or other transfers of Notes that are restricted securities ZLW Knb@aniMg kofHnb Securities Act, the Issuer has undertaken in the Dealer Agreement dated - XO \ DeaMerKAngreement WR IXUQLVK XSRQ WKH UHTXHVW RI D KROGHU therein, to such holder or to a prospective paser designated by him, the information required to be delivered under Rule 144A(d)(4) under the Securities Act if, at the time of the request, the Issuer is neither a reporting company unde8 Section 7 or 15(d) of the U.S. Securities Exchange Act of 1934DV DPHQ Gxtch@angeWAktH 3QRU H[HPSW IURP pursuant to Rule 12g2(b) thereunder.

#### CERTAIN TERMS AND CONVENTIONS

# General

8QOHVV RWKHUZLVH LQGLFDWHG RU WKH FRQWH[W RWKHUZLVH UH <sup>3</sup>RXU ´ <sup>3</sup>RXUV ´ <sup>3</sup>XV´ RU VLPLODU WHUPV UHIHU WR %DQFR GH &UpGL<sup>V</sup> consolidated subsidiaries. We conduct our Chilean commercial banking activities through Bci and variboauskinogn activities through subts GLDULHV 6HH <sup>3</sup>%XVLQHVV ´ <sup>3</sup>&LW\ 1DWLRQDO %DQN RI ) National Bank of Florida and its subsidiaries, unless the context otherwise requires.

#### Currency Presentation

, Q WKLV 3URVSHFWXV UHIHDUUHVQ´FENQGW1RG1R806ODU3V8´6DUGHRQWOR 8QLWHO 3&KLOHDQ SHVRV´ 3SHVRV´ RU 3&K´ DUH WR & KLOHDQ SHVRV UHIHUH are to the Japanese Yen.

5 H I H U H Q F H V WUPhidade) số de Febrher Morrhe UF is an inflatio-indexed Chilean monetary unit with a value in Chilean pesos that is adjusted daily to reflect changes in the official consumer price indexsolitute Nacional de Estadísticas W KChilean National Institute of Statistics he7UF is revalued in monthly cycles. Each day in the period beginning on the tenth day of the current month through the ninth day of the succeeding month, the nominal pes value of the UF is indexed up (or downthe event of deflation) in order to refleæ proportionate amount of the change in the Chilean consumer price index during the prior calendar month. As of December & 12,0219 and 2020, the value of the UF wasCh\$27,546.22, Ch\$28,309.8 dt Ch\$29,070.33 respectively.

This Prospectus containtranslations of certain Chilean peso amounts into U.S. dollars at specified rates solely for the convenience of the reader. These translations should not be construed as representations that the Chilean peso amo actually represent such U.S. dollamounts or could be converted into U.S. dollars at the rates indicated, at any particular rate or at all.

Unless otherwise indicated, the exchange rate used in converting Chilean pesos into U.S. dollars for amount presented as of and for the years endeded ber 31, 2081, 2019 and 2020, as the case may be, were based on the observed exchange rated plan observad preported by the Central Bank of Chilean Central de Chilefor December 31, 2081, which was Ch\$94.77 per US\$1.00, December 31, 201 which was Ch\$748.74 per US\$1.00 and December 31,220 which was Ch\$748.74 per US\$1.00 and December 31,220 which was Ch\$710.95 per US\$1.00, respectively.

The rates reported by the Central Bank of Chile for December 38, 2019 and 2020 are based upon the observed exchange rate which it publishes on the firstness day following the respective date. The Federal Reserve Bank of New York WKFRBNY GRHV QRW UHSRUW D QRRQ EX\LQJ UDWH IRU SHV information regarding rates of exchange.

# ENFORCEMENT OF CIVIL LIABILITIES

We are an open stock corporation operation ope

We have been advised by our external Chilean counsel that no treaty exists between the United States and Ch for the reciprocal enforcement of foreign judgments. Chilean courts would enforce judgments rendered by U.S. courts b virtue of the legal principles of reciprocity and comity, subject to review in Chile of any such U.S. judgment in order to ascertain whether certain basic principles of due process and public policy have been respected, without retrial or review the merits of the subject matter. If a U.S. court grants a final judgment, enforceability of this judgment in Chile will be subject to obtaining the relevant equatur(i.e., recognition and enforcement of the foreign judgment) according to Chilean civil procedure law in force at that time and satisfying certain legal requirements. Currently, the most important of these requirements are:

- x the existence of reciprocity, absent which the foreign judgment may not be enforced in Chile;
- x the absence of any confli**b**tetween the foreign judgment and Chilean law (excluding for this purpose the laws of civil procedure) and public policy;
- x the absence of a conflicting judgment by a Chilean court relating to the same parties and arising from the same facts and circumstances
- x WKH REVHUYDQFH RI DOO DSSOLFDEOH ODZV WR VHUYH SURFH defense; and
- x the absence of any further means for appeal or review of the judgment in the jurisdiction where judgment was rendered.

We have been advised by our external Chilean counsel that there is doubt as to the enforceability, in original actions in Chilean courts, of liabilities predicated solely on the U.S. federal securities laws and as to the enforceability Chilean courts of judgments U.S. courts obtained in actions predicated upon the civil liability provisions of the U.S. federal securities laws.

# CAUTIONARY DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

We have made statements in this Prospectus that constitute for statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These statements appear throughout this Prospectus. Examples such forwardooking statements include:

- x statements of our plans, objectives or goals, includingsethrelated to anticipated trends, competition or regulation;
- x statements about our future economic performance and that of Chile or other countries in which we operate;
- x statements about our exposure to market risks, including interest rate risks, four dignge risk and equity price risk; and
- x statements of assumptions underlying such statements.

The sections of this Prospectus that contain forw@r&RRNLQJ VWDWHPHQWV LQFOXGH )DFWRUV ´ <sup>3</sup>2YHUYLHZ RI WKH % Dissible and QAGalysis DofCFD and all Constitient and Results of 2SHUDWLRQV ´ :RUGV VXFK DV <sup>3</sup>EHOLHYHV ´ <sup>3</sup>H[SHFWV ´ <sup>3</sup>DQWLFLSDWHV <sup>3</sup>DLP ´ <sup>3</sup>FRPELQHG ´ <sup>3</sup>HVWLPDWHV ´ <sup>3</sup>SUREDMEHFOWLMMH´ ´ <sup>3</sup>ULXMNXUHW DRUUHVWP intended to identify forwardboking statements but are not the exclusive means of identifying such statements. These statements may relate to (i) our asset growth and financing plans, (ii) trends affecting aocial condition or results of operations and (iii) the impact of competition and regulations, but are not limited to such topics. Forwards statements are not guarantees of future performance and involve risks and uncertainties, and salts undary differ materially and adversely from those described in such for wood dng statements included in this Prospectus as a result of various factors (including, without limitation, the actions of competitors, future global economic conditions, the occurrence of any such factors not currently expected by us would significantly alter the results set forth in these statements.

You should understand that the following important factors, in addition to those discussed elsewhere in this Prospectus, could affect our future results and could cause those results or other outcomes to differ materially and advers from those expressed in our fivard-looking statements:

- x the pandemicof the coronavirus disease 2019 (COV19) caused by the 2019 novel coronavirus (SARS CoV-2) has had ands currently having an indeterminable adverse impact on the world economy;
- x changes in capital market conditioinsgeneral that may affect policies or attitudes towards lending to Chile or Chilean companies;
- x changes in general economic, legal, business, political or other conditions in Chile or elsewhere in Latin America or in the United States;
- x the monetary anotherest rate policies of the Central Bank of Chile;
- x unanticipated movements or volatility in interest rates, foreign exchange rates, equity prices or other rates o prices;
- x changes in, or our failure to comply with, Chilean and foreign laws and regulations banking regulations and capital requirements;
- x changes in taxes;
- x changes in competition and pricing environments;
- x credit and other lending risks, including an increase in defaults on our loan portfolio;

- x acquisitions, and our ability to successful tegrate the operations of the businesses or assets that we acquire;
- x our inability to hedge certain risks economically;
- x the adequacy of allowances for loan losses;
- x extraneous events, such as terrorist attacks, organized crime activities, geopeovietional, war or natural disasters, such as earthquakes, tsunamis, pandemics, including **GO**,VaIDd wildfires;
- x public health emergencies;
- x changes in technology or failure of or interruptions to our technology systems, including those caused by cyberattacks
- x inability to timely and duly enforce our claims on collateral provided by borrowers;
- x changes in consumer spending and saving habits;
- x unanticipated increases in financing and other costs or the inability to obtain additional debt or equity financing on attactive terms;
- x loss of reputation for our brands or services and maintenance of our relationships with customers;
- x any loss of significant customers;
- x our ability to retain our key personnel and to hire additional key personnel;
- x changes in labor relationis, cluding any increases in labor costs or any labor strikes; and
- x WKH IDFWRUV GHVFULEHG XQGHU1.35LVN)DFWRUV ′ EHJLQQLQJ R

The forwardlooking statements contained in this document speak only as of the date of this Prospectus, and we d not undertake to update any forward boking statement to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

# General

Under this Program, the Issuer may from time to time is betters to one or more of the following Dealers: BofA Securities, Inc., BNP Paribas Securities Corp., Citigroup Global Markets Inc., Citigroup Global Markets Limited, Daiwa Capital Markets America Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) IRc., Morgan Securities LLC, Mizuho Securities USA LLC, MUFG Securities Americas Inc., Standard Chartered Bank, and any other Dealer appointed from time to time in accordance with the Dealer Agreement which appointment may be for a specific issue or on ar on JRLQJED VID vale HDDF QCGD WRJDE WarsHU VS KHHHUHQFHVLQ WKULHVO BUY BVQ SWHaRF, WVDXO/H in the case of an issue of Notes being (or intended to be) subscribed by more than one Dealer, be to all Dealers agreeing purchase usch Notes.

Each Series of Notes is issued either in bearer form or in registered form and Notes comprising each such Serie ZLOO EH LVVXHG LQ HDFK FDVH LQ WKH QRPLQSD Control (100) Wattor (100) Watto

Notes will be be specified in the apple Final Terms.

Notes may be distributed by way of public offer (in jurisdictions in which a public offer of the Notes is permitted) or private placement and, in each case, on a syndicated **Byndic**ated basis. The method of distribution of each Tranche will bestated in the applicable Final Terms.

1 R W H V ZLOO E H L V V X H G R Q D F R Q Wirtan@h& R X VH LE D W LTVU D Q F W UD D D D P D Q F W UD D P D P D Q V V V W Which are identical in all respects (including as to admission to trading and listing). One eo T manoches which are (i) expressed to be consolidated and forming a single series and (ii) identical in all respects (except for different issue date interest commencemendates L V V X H S U L F H V D Q G G D W H V I R U I L U V W S et e Q W H R U H 1 V H W IS T Z Further Notes may be issued as part of existing Series. The specific terms of each Tranche will be set forth in th applicable Final Terms.

Notes will be issued in such denominations as may be agreed between the Issuer and the **ealev(s)** tand as indicated in the applicable Final Terms. If the Notes are admitted to trading on a regulated market or other trading platfor in the EEA or UK or offered to the public in a Member State of the EEA or in the UK in circumstances which would otherwise require the publication of a prospectus under the Prospectus Regulation, the minimum Specified Denomination the Notes will be Euro 100,000 (or, if the Notes are denominated in a currency other than the Euro, the equivalent amout in such currecy) or such higher amount as may be allowed or required from time to time to time to time the lank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency.

Notes having a maturity of less than 12 months will not be fixed to the public or admitted to trading on a regulated market.

Notes may bessued at an issue price which is at par or at a discount to, or premium over par, as specified in the applicable final terms.

The offering of the Notes by the Dealers is ESMIHFW WR UHFHLSW DQG DFFHSWDQFH R right to reject anyorder in whole or in part.

References in this Prospectus to Notes which are intended to be listed (and all related references) shall mean the an application will bemade for such Notes to be listed on the Official List of the Luxembourg Stock Exchange and admitted to trading on the regulated market of the Luxembourg Stock Exchange. The regulated market of the Luxembourg Stock Exchange is a regulated market for puepoose MiFID II. The Program provides that the Notes (other than Indexed Notes) may be listed or admitted to trading on other or further stock exchanges including, but not limited to, the Frankfurt Stock Exchange and the SIX Swiss Exchange, as may bed agetween the Issuer and the relevant Dealer(s) in relation to each issue. The Issuer may also issue unlisted Notes and/or Notes not admitted to trading on any market. Prospective purchasers of Notes should ensure that they understand the nature of the exeant Notes and the extent of their exposure to risks and that they consider the suitability of the relevant Notes as an investment in the light of their own financial situation. Certain issues of Notes involve a high degree of risk and potential investo should be prepared to sustain a loss of all or part of their investment. It is the responsibility of prospective purchasers to ensure that they have sufficient knowledge, experience and professional advice to make their own legal, financial, tax, accounting and other business evaluation of the merits and risks of investing in the Notes and DUH QRW UHO\LQJ RQ WKH DGYLFH RI WKH , VVXHU RU DQ\ 'HDOHU LQ W

Bearer Notes will beaccepted for clearing throughone or more Clearing Systems as specified in the applicable )LQDO 7HUPV 7KHVH & OHDULQJ 6\VWHPV ZLOO LQFOXGH W0XBHFVH RSH Clearstream Bankingsociété anonyme /X[HPEROXIdarstream, Luxembourg´ DQCocleat Bank S.A./N.V. Euroclear´

Registered Notes will either (i) be deposited with a custodian for, and registered in the name of a nominee of The 'HSRVLWRU\ 7UXD/TOV' & RPL\$DOE\H GHSRVLWHG ZLWK D FRPPRQ nombeSoRa/LWD common nominee of, Euroclear and Clearstream, Luxembourg, or (iii) be deposited with a custodian or depositary for, an registered in the name of, a nominee of any other clearing system specified for a particular Tranche or Series of Notes, each case, as specified in the applicable Final Terms. No beneficial owner of an interest in a Registered Note will be able to transfer such interest, except in accordance with the applicable procedures of DTC, Euroclear and Clearstrear Luxembourg, in eacbase to the extent applicable.

% DQN RI \$PHULFD 1DWLRQDO \$VVRFLDWLRQ RSHUDWLQFistovikURX Agent ' XQOHVV RWKHUZLVH VWDWHG LQ WKH DSSOLFDEOH tibgQthDoOghWHUP LWV / RQGRQ END nEUCSF Transfel Kighent<sup>3</sup> DQG %DQN RI \$PHULFD 1DUWSLTRaQuSDeO \$VV ZLOO DFW DV WUTHEING HEAVEN LAND LEVEN DVQ NWITKIH \$3PHULFD Agent ' 1DWLRQDO \$VVR its London E U D Q F KNon-W/SK IP aying Agent % DQN RI \$PHULFD 1 DWULBLOP Dy bog \$3 go e ht RFLDW DQG RWKHU LQVWLWXWLRQV DOO DV LQGLFDWHGPalviQg Awgekniter DS S% ODLOFND ERK America Merrill Lynch Internat RQDO '\$ & ZLOO DFW DV /X[HPEuReXnblouurgOListWhy Agent DJHQV 1 DWLRQDO \$VVRFLDWULSRRDegizettadOODDOFORV %DDVQWNKRHI&\$F8HUUL % DQN RI \$PHULFD Lynch International DAC will act as the Luxembourg rolding to Luxe Model Hage Registrar (DQG WRJHWKHU ZL 5 HJLVWURBedüstraNe/KH 3% DQN RI \$PHULFD 1 DWLRQDO \$VVRFLDWLRQ RSHU H [FKDQJHEx0cblahhg@eWgent 7 KH) LVFDO \$ JHQW theVPratring7AbjeDnOs, VheHLUxeshubbluOg Wistving \$JHQW WKH 5HJLVWUDUV DQG WKH ([FKDQAlghent\$SJHQW DUH KHUHLQDIWHU

The Issuer reserves the right to vary such appointments and will publish notice of such change of appointment in newspape having a general circulation in Luxembourg (which is currently expected toutbernburgerWo)tor on the official website of the Luxembourg Stock Exchangev(w.bourse.lt).

#### **RISK FACTORS**

An investment in the Notes is subject to risks and uncertainties should carefully consider the risks described below, in addition to the other information contained in this Prospectus, before deciding whether to purchase the Notes Realization of any of these risks could have a material adverse effect on our southing the Notes and results of operations or could materially and adversely affect the value or liquidity of the Notes and result in the lloss of or part of your investment in the Notes. Additional risks and uncertainties not dynkenown to us or that we currently deem to be immaterial may also materially and adversely affect us, which could also result in the loss of all or part of your investment in the Notes.

#### **Risks Relating to our Business**

Fluctuations in inflation may affect our results of operations.

Chile experienced inflation of 2.7%, 2.3%, 2.6%, 3.0% and 3.0% during 2016, 2017, 2018, 2019 and 2020, respectively. During the last four years, inflation was within the target inflation range of 2% to 4% defined by the Central Bank of Chile. High and extended levels of inflation in Chile could adversely affect the Chilean economy and have ar adverse effect on our business, financial condition and results of operations. The possibility of a deflationary environmer could also have an adverse effect on our business, financial condition and results of operations.

Our assets and liabilities are denominated in Chilean pesos, UF and foreign currencies. The UF is revalued i monthly cycles. On each day in the period beginning **entehnth** day of any given month through the ninth day of the succeeding month, the nominal peso value of the UF is indexed up (or down in the event of deflation) in order to reflect proportionate amount of the variation in the Chilean consumer price **duting** the prior calendar month. There can be no assurance that our business, financial condition and result of operations in the future will not be adversely affected b changing levels of inflation, including from extended periods of inflation thatr**aelyeaffect** economic growth or periods of deflation.

Our results of operations are affected by interest rate volatility.

Our results of operations depend to a great extent on our net interest income. Net interest income represente 68.1% of our operatig income in 2018, 68.1%, 69.9% in 2019, and 71.8% in 2020. Changes in market interest rates could affect the interest rates earned on our interesting assets differently from the interest rates paid on our interesting liabilities, leading to aeduction in our net interest income. In addition, increases in interest rates could increase the debt service obligations of our customers and result in higher levels of impaired loans.

Interest rates are highly sensitive to many factors beyond our control of the reserve policies of the Central Bank of Chile, deregulation of the financial sector in Chile, domestic and international economic and political conditions, among other factors. In the current economic climate, there is a greater degreerod inty and unpredictability in the policy decisions and the setting of interest rates by the Central Bank of Chile.

Global macroeconomic conditions have deteriorated as a result of the expansion of the coronavirus1(20)OVID pandemic and the assoted financial turmoil, which has negatively affected and continues to negatively affect households, businesses and the economy. In response to these developments, central banks have adopted significant monetary stim aimed to facilitating the provision fliquidity and the normal functioning of credit markets. On March 16, 2020, the Central Bank of Chile announced a reduction of 75 basis points in the monetary policy interest rate bringing it down to 1% and on March 31, 2020, the Central Bank of Chileaunced a further reduction in the monetary policy interest rate to the current level of 0.5%, a technical minimum. Any changes in interest rates could adversely affect our business, our futur financial performance and the price of our securities.e Tothowing table shows the monetary policy interest rate as reported by the Central Bank of Chile at the dates indicated.

Date	Average Monetary Policy Interest Rate (%)
December 31, 201.1	4.7
December 31, 2012	5.0
December 31, 2013	4.9
December 3,12014	3.7
December 31, 2015	3.1
December 31, 2016	3.5
December 31, 201.7	2.7
December 31, 2018	2.6
December 31, 2019	2.4
December 31, 2020	0.79

# Source Central Bank of Chile.

Increased competition and industry consolidation may adverse featfour results of operations.

The Chilean market for financial services is highly competitive. We compete with other private sector Chilean and nonChilean banks, with Banco del Estado de Chile (the only public sector bank) and with department **dtlarge** an supermarket chains that make consumer loans and sell other financial products to a large portion of the Chilean population. The lower middle to middle income segments of the Chilean population and the **standd** mediumsized corporate segments are become the target markets of numerous other banks, and competition in these segments is likely to increase. As a result, net interest margins in these segments are likely to decline generally, and we cannot assure you that our interest margins wilbe maintained at their current levels. In addition, there has been a trend towards consolidation in the Chilean banking industry in recent years, which has created larger and stronger banks with which we must now compet There can be no assurance **threst** increased competition will not adversely affect our growth prospects and operations by decreasing the net interest margins we are able to generate. We also face competition **-tbank rame** norfinance competitors (principally department stores **tame** supermarket chains) with respect to some of our credit products, such as credit cards, consumer loans and insurance brokerage. In addition, we face competition **fbamk rifemance** competitors, such as leasing, factoring and automobile finance**parties** as well as saving associations, with respect to credit products, and from mutual funds, pension funds and insurance companies with respect to savings products.

Non-traditional providers of banking services, such as internet basedmenerce provides, mobile telephone companies and internet search engines may offer and/or increase their offerings of financial products and services direct to customers. These normaditional providers of banking services currently have an advantage over traditional error because they are not subject to banking regulation. Several of these competitors may have long operating histories, lar customer bases, strong brand recognition and significant financial, marketing and other resources. They may adopt more aggressive pricing and rates and devote more resources to technology, infrastructure and marketing.

The persistence or acceleration of this shift in demand towards internet and mobile banking may necessitat changes to our retail distribution strategy, white y include closing and/or selling certain branches and restructuring our remaining branches and work force. These actions could lead to losses on these assets and may lead to increa expenditures to renovate, reconfigure or close a number of our niegabiranches or to otherwise reform our retail distribution channel. Furthermore, our failure to swiftly and effectively implement such changes to our distribution strateg could have an adverse effect our competitive position.

Our ability to maintain our competitive position depends, in part, on the success of new products and services we offer our clients and our ability to continue offering products and services from third parties, and we may not be able to manage the various risks we face as we exp**aud** range of products and services, which could have a material adverse effect on us.

The success of our operations and our profitability depends, in part, on the success of new products and service we offer our clients. However, we cannot guarantee thur new products and services will be responsive to client demands, or that they will be successful.

, Q DGGLWLRQ RXU FOLHQWV¶ QHHGV RU GHVLUHV PD\ FKDQJH R services obsolete, outdated or unattractil DQG ZH PD\ QRW EH DEOH WR GHYHORS QHZ S needs. Our success is also dependent on our ability to anticipate and leverage new and existing technologies that may h an impact on products and services in the bankidgstry and our failure to effectively anticipate or adapt to emerging technologiesor changes in customer behavior, including among younger customers, could delay or prevent our access to new digital-based markets, which would in turn have an adversectetion our competitive position and business Technological changes, ndluding cryptocurrencies and payment systemay further intensify and complicate the competitive landscape and influence client behavior condid require substantial expenditures modify or adapt our existing products and services as we continue to grow our internet and mobile banking capa@ilities.stomers may choose to conduct business or offer products in areas that may be considered speculative or risky. Such new second could negatively impact our investments in bank, premises, equipment and personnel for our branch network. If we cann respond in a timely fashion to the changing needs of our clients or our competitors are better able to anticipate mark trends, we may lose clients and market share, which could in turn materially and adversely affect us.

We are vulnerable to disruptions and volatility in the global financial markets.

Since the beginning of the financial crisis in 2008, the global financial system experienced changing financial conditions. Initially, the negative effects of the crisis meant tighter financial conditions that led to greater vgtatitital widening of interest rates spreads, tighter liquidity conditions and, in some ctastics of price transparency in interbank lending. As a result, the world economy deteriorated significantly from the second half of 2008 and many countries including the United States fell into recession. Many major financial institutions, including BomeW K H Z R U O G ¶ V commercial banks, investment banks, mortgage lenders, mortgage guarantors and insurance companies have experient significant difficulties. In many parts of the world, there were runs on deposits, and a number of institutions behad capitalized, while many savers and institutional investors reduced or ceased providing funding (including other financial institutions). Although many countries have recovered, this recovery may not be sustainable.

A contraction of the global finacial system or a rapid reversal of favorable financial conditions could adversely affect our ability to access capital and liquidity on financial terms acceptable to us. If capital market financing ceases t become available, or becomes excessively exipten we may be forced to raise the rates we pay on deposits to attract customers. Any such increase in capital market funding costs or in deposit rates could have a material adverse effect on o interest margins.

In Chile, the global economic recession/2008 caused an increase in unemployment, a decline in consumption, housing market and economic activity in general. However, helped by a significant increase in investment in mining, the economy was able to grow about 5.5% between 2010 and 2013.affteeres the mining investing boom started to come to an end and international financial conditions started to normalize, the rate of growth decreased towards levels that a FORVHU WR & KLOH ¶ V FXUUHQ W/11% Fn/2016Q W/8972 Qh 20117,B.2449//Kin 2013, and H0.224% in 2019. In 2020, GDFcontracted5.8%, mainly due to the consequences of the COV9D pandemic.

The global economy remains fragile and the consequences for the Chilean economy from a slowdown in the work economy, and espitally China, are a source of risk. In addition, the global pandemic of coronavirus (GO9)(Caused by the 2019 novel coronavirus (SAFCB)V-2) has had and continues to have a significant adverse impact on the world economy of a magnitude that is not vetterminable over the long term. Similar to other emerging countries, the Chilean economy suffered from a significant economic slowdown during 2020 (Chile GDP dec5e886ew) th respect to 2019), which is expected to continue in 2021. Any consequent points in the Chilean economy, as a consequence of global disruptions, may lead to a decrease in demand for individual and corporate borrowing, a decrease in demand for financia services, a decrease in credit card spending and an increase in pastellinequent loans which may in turn materially and adversely affect our financial condition and results of operation.

Our allowances for loan losses may not be adequate to cover the future actual losses on our loan portfolio.

As of December 31, 2020, our tal amount recorded to cover loan losses was \$60\$ \$808 million which consists of our allowance for loan losses (contrasted account) plus an additional voluntary provision recorded in liabilities. The ratio of this total amount to our total loan politocas of such date was 2.74%. The amount of allowances is based on our current assessment of, and expectations relating to, various factors affecting the quality and the expected lossers of our lo portfolio. These factors are beyond our control and On & G H DPRQJ RWKHU WKLQJV RXU ER repayment abilities and repayment intentions, the realizable value of any collateral, the prospects for support from an JXDUDQWRU &KLOH ¶V HFRQRPLF VLWXDWibtBrest rates Yahduthe Regarations HF environment.

In addition, as these factors evolve, we may from time to time change our level of allowance for loan losses which can lead to increased provision expense. If our assessment of, and experientations to, the above mentioned factors differ from actual developments, or if the quality of our loan portfolio deteriorates or the future actual losses exceed ou estimates, our allowances for loan losses may not be adequate to cover actual losses may have additional provisions which may materially and adversely affect our results of operations and financial condition.

Our exposure to individuals and small businesses could lead to higher levels of past due loans, allowances for loan losses and chargeoffs.

A substantial number of our corporate customers consists of-sandllmidsized companies (those with annual revenues of between approximately UF2,400 and UF80,000) and individual customers in thenibudiærto middle income range (torse with monthly income between approximately Ch\$150,000 and Ch\$2,500,000) of the Chilean population. A substantial portion of our loan portfolio consists of residential mortgage and consumer loansitiod lever to middle income customers and commercomments to small and mediumsized companies. As of December 31, 2020, loans to retail and to smallind mediumsized companies represented together approximately 38.6% of our loan portfolio at such date. In addition, important features of our strategy aincrease lending and the provision of other services to, and gain new customers in, these customer segments. The guality of our portfolio of loans to retail and small and izeedium companies is dependent to a significant extent on economic consciptive vailing from time to time in Chile. See <sup>3</sup>0DQDJHPHQW¶V 'LVFXVVLRQ DQG \$QDO\VLV RI )LQ2D0QeFrvLie0W7OImp2aBtQ0GLWL (FRQRPLF & RQGLWLRQV LQ & sixed @ ohnpane & and lowed ddle to Phild Gle ix dome indiduals are more likely to be more severely affected by adverse developments in the Chilean economy than large corporations a high-income individuals. As a result, lending to these segments represents a relatively higher degree of risk than lending such other market segments. Consequently, we may experience higher levels of past due amounts, which could result higher provision for loan losses. In addition, large scale consumer and mortgage lending is a relatively new business segment in the Chiten banking system, having existed for only 20 years. Therefore, there can be no assurance that th levels of past due amounts and subsequent chafts evill not be materially higher in the future.

The growth of our loan portfolio may expose us to incread loan losses.

During the period from December 31, 2019 to December 31, 2020, even though our aggregate consumer loa portfolio decreased 13.9% to Ch\$3,389,285 million, our commercial loan portfolio grew 7.2% to Ch\$23,173,727 million. The further expanise of our loan portfolio (particularly in the consumer, smalled mediumsized companies and real estate segments) can be expected to expose us to a higher level of loan losses and require us to establish higher level provision for loan losses, partilarly if our loans to borrowers in certain riskier industries do not perform as we expect.

Our loan portfolio may not continue to grow at the same or similar rates as it has grown in the past.

Our acquisitions of TotalBank in June 2018, the five entfluessing part of Walmart Chile Servicios Financieros (specifically, Servicios Financieros y Administración de Créditos Comerciales S.A., Administradora de Tarjetas Servicios Financieros Limitada, Sociedad de Servicios de Comercialización y Apoyo Finander Gestión SSFF LTDA, SSFF Corredores de Seguros y Gestión Financiera LTDA, and Servicios y Cobranzas SEYCO LTDA, which we refer to FROOHFWLYHO\ DV <sup>3</sup>6HUYLFLRV</sup>) L @x@cQutFive National BanbyQCityHNationalBanbyA of FloridaDQG in October 2020 led to growth of our loan portfolio.

Past performance of our loan portfolio may not be indicative of future performance. Our loan portfolio may not continue to grow at the same or similar rates as the growth rate that we historically experimenticularly in light of the ongoing COVID19 pandemic. Additionally, changes in the Chilean economy, a slowdown in the growth of customer

demand, an increase in market competition or changes in governmental regulations could also adversely ratie of the growth of our loan portfolio and our risk index.

The value of the collateral securing our loans may not be sufficient or may be less than initially estimated, and we may be unable to realize the full value of the collateral securing our loan foolio.

The value of the collateral securing our loan portfolio may significantly fluctuate or decline due to factors beyond RXU FRQWURO LQFOXGLQJ PDFURHFRQRPLF IDFWRUV DIIHFWLQJ & KLO in the context of negative economic conditions. Decreased real estate prices may adversely affect us because real est represents a significant portion of the collateral securing our residential mortgages loan portfolio. We may also not hav sufficient information on the value of collateral, which may result in an inaccurate assessment for impairment losses of ou loans secured by this collateral. If this were to occur, we may need to make additional provisions to cover actual losses our loans, which may mately and adversely affect our results of operations and financial condition.

In addition, there are certain provisions under Chilean Law No. 19,335 that may limit our ability to foreclose upon and dispose of mortgaged residential property if the relation Ease with the LQ TXHVWLRQ KDV EHHQ GHFODL There can also be no assurance that the assumptions relied on to assess the value of such collateral are accurate mea and thus the value of such collateral may be evaluated inaccu Cade sequently, the price at which we are able to sell any collateral in the event of an attachment or foreclosure may be lower than the valuation of such collateral. All of this may have an adverse ffect on our results of operations and financial coonditi

A sudden shortage of deposits could cause an increase in costs of funding and an adverse effect on our revenues.

Deposits (current accounts and demand deposits plus term deposits and saving accounts as shown in or consolidated financial statements) acur primary source of funding, representing 59.1% of our total liabilities as of December 31, 2020. As of the same date, 70.3% of our deposits had remaining maturities of one year or less or we payable on demand. A significant portion of our as **setse** longer maturities, resulting in a mismatch between the maturities of liabilities and the maturities of assets. If a substantial number of our depositors withdraw their demand deposits or do not roll over their deposits upon maturity, our liquidisytipo, results of operations and financial condition may be materially and adversely affected. For example,-**derge**minations in deposits from institutional investors may be a less stable source of funding than savings and bonds under some circus **state** during periods of significant changes in market interest rates for these types of deposits and any resulting increased competition for these funds. In event of a sudden or unexpected shortage of funds in the banking **stratemoney** marketin which we operate may not be able to maintain the levels of funding and we may not have access to funding without incurring higher costs or th liquidation of certain assets. If this were to happen, our results of operations and financial condition adversely affected.

Liquidity risk may impair our ability to fund our operations and adversely affect our financial condition.

Ready access to funds is essential to any banking business, including ours. We rely on access tonfinaetsial for short and longterm financing. An inability on our part to access funds or to access the markets from which we raise funds may put our positions in assets at risk and lead us to be unable to finance our operations adequately. These and o factors also could lead creditors to form a negative view of our liquidity, which could result in less favorable credit ratin higher borrowing costs and less accessible funds. We may be unable to secure additional funding in the capital markets corditions in these markets, or our credit ratings, were to deteriorate. As an integral part of our liquidity management strategy involves accessing capital markets in order to ensure that a significant portion of our funding matures at predictable rate, rainability to secure funding at favorable rates in the capital markets could affect the soundness of our liquidity position and have a material adverse effect on our business, financial condition and results of operations.

In addition, our ability to rais or access funds may be impaired by factors that are not specific to our operations, such as general market conditions, severe disruption of the financial markets or negative views about the prospects of t industries to which we provide a large proportiof our loans. Strains on our liquidity caused by any of these factors or otherwise could adversely affect our business, financial condition and results of operations.

We have exposure to certain clients and groups of related companies.

We have loan exposure to certain groups of companies that are related to each other and/or under common control As of December 31, 2018, 2019 and 2020 our loans to borrowers in each of the related companies with respect to which what our highest levels of loan exposure counted for approximately 4.2%, 3.7% and 4.9%, respectively, of our total loan

portfolio. The deterioration of the financial condition of one or more of these related companies and/or their principal shareholders could materially and adversely atter to ur asset quality, results of operations and financial condition.

If we are unable to maintain the quality of our loan portfolio, our financial condition and results of operations may be materially and adversely affected.

As of December 31, 2018, 2019 and 2020, our impaired loans were Ch\$1,347,005 million, Ch\$1,402,433 million and Ch\$1,507,897 million, respectively, and the ratio of our impaired loans to total loans was 4.5%, 4.1% and 4.3% respectively. Although we seek to continue to improve our credit risk management policies and procedures, our credit risk management policies, procedures and systems may have deficiencies. Failure of credit risk management policies is like to resultin an increase in the level of impaired loans and adversely affect the quality of our loan portfolio. In addition, the quality of our loan portfolio may also deteriorate due to various other reasons, including factors beyond our contsol, such a the macrdHFRQRPLFIDFWRUV DIIHFWLQJ &KLOH¶V HFRQRP\ \$Q\ VXFK GHV financial condition and results of operations.

The effectiveness of our credit risk management is affected by the quality and scope of informatial able in Chile.

, Q DVVHVVLQJ FXVWRPHUV¶ FUHGLWZRUWKLQHVV ZH UHO\ ODUJH databases, the CMF, Dicom (a Chilean nationwide credit bureau) and other sources. Due to limitations in thityaofailabil information and the developing information infrastructure in Chile, our assessment of the credit risks associated with a particular customer may not be based on complete, accurate or reliable information. In addition, our credit scoring system may QRW EH DEOH WR FROOHFW FRPSOHWH RU DFFXUDWH LQIRUPDWLR credit risk may be assessed incorrectly. Without complete, accurate and reliable information, we have to rely on othe publicly available esources and our internal resources, which may not be accurate and effective. As a result, our ability to effectively manage our credit risk may be materially and adversely affected.

We may generate less income from feed other commissionbased transations.

Market downturns as well as below arket performance of the assets we manage usually result in a decrease in the number of transactions carried out by us on behalf of our clients and, consequently, a decrease in our fee incom Furthermore, as the ortfolio management fees charged by us to our clients are often based on the value or performance of these portfolios, below market performance which reduces the value of our client portfolios or which increases the number of fund withdrawals may reduce up income derived from portfolio management, private banking and securities deposits. Below market performance of our investment funds may also cause client investments to be withdrawn or reduced, there is reducing our asset management income.

The legal restrictions on the exposure of Chilean pension funds may affect our access to funding.

Chilean regulations impose restrictions on the share of assets that a Chilean pension fund management compa (Administradora de Fondos de PensiónR U <sup>3</sup> \$) 3 V ´ DQQ €\$ )BD F IR D D D O O R F D W H W R D V L Q J O H 7.0% per fund managed by an AFP (including any securities issued by the issuer and any bank deposits with the issuer the securities). If the exposure of an AFP to a single issuer exceeds % definit, the AFP is required to reduce its exposure below the limit within three years. If the exposure of any AFP to us exceeds the regulatory limit or the regulatory limit is reduced, we would need to seek alternative sources of funding, which beundore expensive and, as a consequence, may have a material adverse effect on our financial condition and results of operations.

As of December 31, 2020, no AFP that had term deposits with us had exceeded the regulatory limit.

Pension funds must also cphy with other investment limits. In 2007, approved legislation in CIRLeF (rmas al Mercado de Capitales II DOVR N QMR2ZQ OR R<sup>3</sup>VHQHG WKH OLPLWV RQ PDNLQJ LQYH pension funds to further diversify their investment footides. As of December 31, 2020, the limit on investments abroad was within a range of 30% to 80%, depending on the nature of the fund. If the AFPs significantly change the composition of their portfolios and withdraw a considerable part of their terprosites with us, we may not be able to substitute these institutional funds with retail deposits, which would have a material adverse impact on our business, financial condition and results of operations.

In January 2020, the Chilean government sent abile to the Chilean Congress (on gress Nacional de Chileo UHIRUP WKH FRXQWU\ ¶V SHQVLRQ V\VWHP 7KH SRWHQWLDO DGYHUV

# UHVXOWV RIRSHUDWLRQV FDQQRWK\LHOWH ¶EVHeegoodsoornyHaddWcapta@rhlaodkets een MindennEenHtOR2 LV FRQWLQXDOO\HYROYLQJ´

In the context of the COVID 9 pandemic, two awswere enacted in 2020 (Law No. 21,248 and Law No. 21,295) which exceptionally allowed contributors, including retirees, to withdrawoup 00% of the funds accumulated in the individual capitalization account of each contributor with a cap of 150 UF (US\$5,600 approximately) and with a minimum of 35 UF (US\$1,300 approximately). It has been estimated that around 10 million contributors preade on fund withdrawal, which is HTXLYDOHQW WR Sast 20149V RI & KLOH ¶ V \*'3

We may be unable to meet requirements relating to capital adequacy.

Chilean banks are required by the Chilean General Banking Law General de Bancots maintain reglatory capital of at least 8% of consolidated risks ighted assets, net of required loan loss allowance and deductions, and paid FDSLWDO DQG UHVHUYHV <sup>3</sup>EDVLF F Design to December 31, 2020, the ratio of our regulatory capital t consolidated riskweighted assets, net of loan loss allowance and deductions, was 13.39%. As of the same date, we had basic capital to consolidated riskweighted assets ratio of 10.08%. Certain developments could affect our ability to continue to satisfy the current capital adequacy requirements applicable to us, including:

- x the increase of riskweighted assets as a result of the expansion of business;
- x the failure to increase our capital correspondingly;
- x losses resulting from a deterioration in our asset quality;
- x declines in the value of our investment instrument portfolio;
- x changes in accounting rules;
- x changes in the guidelines regardthe calculation of the capital adequacy ratios of banks in Chile; and
- x changes in the guidelines regarding required additional allowances for loan losses.

On January 12, 2019, the Chilean government passed the Law No. 21,130 that amends, among **Othees** at he % DQNLQJ /ADmZend MeKt Hb the General Banking Law DQG HVWDEOLVKHV QHZ FDSLWDO in line with Basel III standards. Pursuant to the Amendment to the General Banking Law, the CMF assumed the Superintendency of Bank DQG ) LQDQFLDO , Qtt/ieWfortMeX While An Qreg [Julator 60% banks and financial institutions) powers as of June 1, 2019 and it (or other regulator applicable) must enact all applicable regulations implementing the changes provided for time Amendment to the General Banking Law. The deadline for implementation of the Basel III standards has been postponed until December 31, 2021, in light of the-WDMAD

Further, pursuant to the Amendment to article 66 of the General Banking Waawwill also be required to maintain basic capital requirements at or above 4.5% of our weighted assets and not lower than 3% of our total assets net of required allowances for loan losses, and additional basic capital equivalent to 2.5% of weighted assets, net of UHTXLUHG DOORZDQFHV IRU ORDQ ORVVHV RYHU WKH UHTTAK Bahking HIIH System<sup>2</sup> & DSLWDO \$GHTXDF\ 5HTXLUHPHQWV ´

We may be required to raise additional capital in the future in ordeatotain our capital adequacy ratios above the minimum required levels. Our ability to raise additional capital may be limited by numerous factors, including: our future financial condition, results of operations and cash flows; any necessary govenegotatory approvals; our credit ratings; general market conditions for capital raising activities by commercial banks and other financial institutions; and domestic and international economic, political and other conditions.

If we require additional capating the future, we may not be able to obtain such capital on favorable terms, in a timely manner or at all. Furthermore, the CMF magrease the minimum capital adequacy requirements applicable to us and we may face difficulties in meeting these requirements in the future. If we fail to meet the capital adequacy requirements, we may be required to take corrective actions. These measures could materially and adversely affect or business reputation, financial condition and results of operations. dilitionad if we are unable to raise sufficient capital in a timely manner, the growth of our loan portfolio and other-missing the assets may be restricted, and we may face

significant challenges in implementing our business strategy. As a result, **ordialinzondition** and results of operations could be materially and adversely affected.

We may also be required to raise additional capital in the future in order to maintain our capital adequacy ratios above the minimum required levels.

Our trading activities expose us to volatility in market prices, declines in market liquidity or fluctuations in foreign currency exchange rates, which may result in losses that could have a material adverse effect on our business, financial condition and results of operations

As part of our treasury operations, we trade various financial instruments and other assets, including debt, fixed income, currency and related derivatives both as agent and as principal, and we derive a portion efitterestoincome from trading evenues. Our Assets and Liabilities Committee sets position limits for Chilean pesos, UF and foreign currencydenominated securities in accordance with our overall risk management policy as well as the requirements of th CMF. In addition, a mar part of our trading activity is related to customer transactions and we may still be exposed to a number of risks related to the variation of market prices in the underlying instruments, including the risk of unfavorable market price movements relative to oundoor short positions, a decline in the market liquidity of the related instruments, volatility in market prices, interest rates or foreign currency exchange rates relating to these positions and theneisk that instruments that we use to hedge certaining of one provide an effective hedge to the risk of those positions. If we incur any losses from these exposures, it would reduce our trading activity revenues or cause us to suffer losses from trading activities, either of which could have a marteriad verse effect on our business, financial condition and results of operations.

Our business is highly dependent on proper functioning and improvement of information technology systems.

Our business is highly dependent on the ability of our information to logy systems to accurately process a large number of transactions across numerous and diverse markets and products in a timely manner. The proper function of our financial control, risk management, accounting, customer service and other dataing constants is critical to our business and our ability to compete effectively. A partial or a complete failure of any of these primary systems could materially and adversely affect our decisionaking process, our risk management and internal control control on a timely basis to changing market condition addition, we may experience difficulties in upgrading, developing and expanding our information technology systems quickly enough to accommodate our growing customerbase.

We have an architecture that operates based on two data centers that cover all our critical systems ar multichannel services that are used on an ongoing basis used a day, seven days per week, which allows us to run the business and also coverhere event of a catastrophe oradiure of our primary systems lowever, we do not operate all of our backup systems on a retaine basis and our business activities may be materially disrupted if there were a partial or complete failure of any of the speimary information technology systems or communication networks. System failures may occur as a result of a variety of causes including software bugs, computer virus or other cyberattacks or conversion error due to system upgrading. The corporate cybersisty strategy is based on the FFIEC and the risks mentioned before are permanently monitored by three defense lines (Cybersecurity, Information Security and Risk Compliance). In addition, any security breach caused by unauthorized access to informatisystems, or intentional malfunctions or loss or corruption of data, software, hardware or other computer equipment could have a material adverse effect on our lib usiness such an effective data collection and management systems any substantial failure to improve or upgrade our information technology systems effectively or on a timely basisneet the changing circumstances of our business business, ouability to compete pur financial condition and ur results of operations could bematerially and adversely affected

In 2020 we faced a very hostile cyber threat sceniartibe industry, where we witnessetignificant cybersecurity incidents that affected other Chilean and foreign banks, customers and suppliers, inithease in malware threats, DDOS (Distributed Deniabf-Service) attacks and attacks aimed caybersecurity companies. Even though customer data was lostend no information or infrastructure compromise points were identified, we cannot assure your while the able to contain or fend off those threats in the future.

Failure to protect personal information could materially and adversely affect our business, financial condition and results of operations.

We manage and hold confidential personal infation of customers in the conduct of our banking operations, and offer various internebased services to our clients, including online banking services. We could be liable for breaches of security in our online banking services, including cybersecurity adhes. The secure transmission of confidential LQIRUPDWLRQ RYHU WKH ,QWHUQHW LV HVVHQWLDO WR PDLQWDLQ RXI SURWHFWLQJ FXVWRPHUV¶ SURSULHWDU\.LWQellFatvePatovybyHeusBecQurityDst/rafeghy/06a9edDov/ W WKH )HGHUDO )LQDQFLDO ,QVWLWXWLRQV ([DPLQDWLRQ &RXQFLO <sup>3</sup>)), defend against these cybersecurity risks but we are aware thesettables are rapidly elving (including computer viruses, malicious code, phishing or other information security threats), and we may not be able to anticipate or prevent a such attacks, which could result in the unauthorized release, gathering, monitoring, misuse, ktsschodeof our or our FXVWRPHUV¶ FRQILGHQWLDO SURSULHWDU\ DQG RWKHU LQIRUPDWLR( attempled cyberattacks. In 2020, other Chilean banks, customers and suppliers, were subject to malwareDoreats attacks and attacks directed at cybersecurity companies. Dowe security measures and processes, our systems were not breached. However, failure to protect against or mitigate breaches of security or other unauthorized disclosures cou constitute a breach of privacy or other laws, subject us to legal actions and administrative sanctions as well as damage adversely affect our ability to offer and grow our online services, result in the loss of customer relationships, negatively impact our reptation, and have an adverse effect on our business, results of operations and financial condition.

Operational problems or errors can have a material adverse impact on our business, financial condition and results of operations.

Like all large financial istitutions, we are exposed to many types of operational risks, including the risk of fraud by employees and outsiders, failure to obtain proper internal authorizations, failure to properly document transactions equipment failures and errors by employees and or other misconduct by our employees or third parties may be difficult to detect and preversind subject us to financial losses and sanctions imposed by governmental authorities. Furthermore, potential or actual fraud or other misconduct by our express may seriously harm our reputation. Although we maintain a system of operational controls, operational problems or errors may occur and their occurrence may have a material adverse impact on our business, financial condition and results of operatio

Changes in accounting standards could impact reported earnings.

The accounting standard setters and other regulatory bodies periodically change the financial accounting an reporting standards that govern the preparation of our consolidated fin**ateialents**. For example, IFRS 9 established a new impairment model of expected loss and made changes to the classification and measurement requirements for finance assets, effective for Chilean banks for annual periods beginning on or after Janually, with Ocertain exceptions, such as the recording and calculation of the provision for credit losses. The application of this new standard had no effect on th % DQN ¶V FRQVROLGDWHG DQQXDO VWDWHPHQWV ,)56 ith tale exception of Chapter 5.5 indicated in the Accounting Standards Compendium issued by the Financial Market Commission or LPSDLUPHQW RI ORDQV FODVVLILHG DV IE Back One financial Market to the provisions and WKHUHE \ DGYHUVHO \ DIIHFW RXU ILQDQFLDO FRQGLWLRQ DQG

In addition, IFRS 15, which became effective on Januag018, establishes a new model for the recognition of recurrent revenue, which could vediffered to some extent from the previous criteria. Further, we adopted IFRS 16 as of January 1, 2019, which implemented we standards for recognition, measurement, presentation and disclosure of leases. On the same date, we also adopted a new standard method for provisioning from record and report our financial condition a results of operations. In some cases, we could be required to apply a new or revised standard standard in the restatement of prior period financial statements. For further information about developments in financial accounting and reporting standards, see Note 1 to our Audited Consolidated Financial Statements.

Our insurance coverage mayot adequately cover losses resulting from the risks for which we are insured.

We maintain insurance policies for our operations, including insurance for property, our money transport and  $G L U H F W R U V \P$  D Q G  $R IIL F H U V \P$  O L D Entroputer Wrimes David Zo Hetin ploy ded/dish Qover Style Dod Qover Sty

Banking regulations may restrict our operations and thereby adversely affect our financial condition and results of operations.

We are subject to regulation by the CMF, which absorbed the former SBIF on June 1, 2019. In addition, we are subject to regulation by the Central Bank of Chile with regard to certain matters, including reserve requirements, interest rates, foreign exchange mismatchest market risks.

During the Chilean financial crisis of 1982 and 1983, the Central Bank of Chile and the former SBIF strictly controlled the funding, lending and general business matters of the banking industry in Chile. Since June 1, 2002, the Central Bank of Chile has allowed banks to pay interest on checking accounts. If new regulations, or other factors such a competition, amendment of interest rates to be paid on checking accounts, expansion of the conditions under which interest can be paid omicrease in the number of checking accounts on which interest can be paid acted such change could have a material adverse effect on our financial condition or results of operations.

As a result of the global financial crisis, there has been anaiserin government regulation of the financial services industry in many countries. Such regulation will also be increased in Chile, including the imposition of higher capital requirements, as mentioned above, heightened disclosure standards and mestimatientain types of transaction structures, including limitations on the distribution of dividends to bank shareholders when new capital requirements are not met.

In addition, numerous regulatory proposals have been and will continue to be discu**ssep**losed in Chile. New regulations could require us to inject further capital into our business as well as in businesses we acquire restrict to type or volume of transactions we enter into, or set limits on or require the modification of rates **batfees** tharge on certain loans or other products, any of which could lower the return on our investments, assets and equity. We may als face increased compliance costs and limitations on our ability to pursue certain business opportunities. In **Dete**mber the Chilean Congress passed Law No. 20,7145y (de Protección a Deudores de Créditos en Di)nemodifying the maximum interest rate a bank may charge. For example, the product of the respective principal and the gredater of (i) times the currentinterest rate governing at the time of the transaction, as determined by the CMF for each type of credit transaction, and (ii) the current interest rate governing at the time of the transaction, increased by two annual percenta points.

For credit transations denominated in local currency (not subject to indexation), amounting to 200 UF or less, for periods greater than or equal to ninety days, and except for transactions (a) entered into with foreign or international ban or financial entities; (b) aged in foreign currency to finance foreign trade, (c) entered between the Central Bank of Chile and financial entities; and (d) where the borrower is a bank, it is legally prohibited to stipulate an interest rategetweeedin market interest rate existing the time of the transactions exceeding 50 UF, and (ii) 21 percentage points, on an annual basis, for transactions exceeding 50 UF, and (ii) 21 percentage points, on an annual basi for transactions exceeding 50 UF, and cereate transactions. Other ceilings apply to small loans and consumer loans. Due to these changes, we may face a decrease in our income as a result decrease in the interest rate we may be able to cbargetients.

In January 2019, the Amendment to the General Banking Law was passed by the Chilean government. Amon other things, the Amendment to the General Banking Law provides new minimum capital requirements in line with Base III regulations, new reg ODWLRQV UHJDUGLQJ WKH IRUPHU 6%,)¶V FRUSRUDWH JR rules regarding bank liquidation. The rules governing the functioning of banks and the regulatory oversight of banks passed from the former SBIF to the CMF@rHU WKH UXOHV RI WKH \$PHQGPHQW WR WKH \* and Supervision % DQNLQJ /HJLVODWLRQ ´

In addition, the Consumer Protection Act was amended in March 2012 by La20, \$365 and in March 2019 by Law No. 21,081 (Ley sobre Protecón de los Derechos de Consumid); sechich introduced additional provisions relating WR FRQVXPHU ¶V ULJKWV DQG WKH REOLJDWLRQV RI SURYLGHUV RI I oversight powers to the Bureau of Consumer Prote (Seenvicio Nacional del Consumidor USERNAC ´ LQ FRQQHFV with financial services and products.

Law No.20,555 introduced, among others, the provisions providing for Q(H) Z ILQDQFLDO FRQVXPH as the right to request information from the provider regarding the total cost of a product or service (including prices, taxes, charges, commissions and fees, among others), the right to know the terms and conditions required by the provider render the service or deliver the product, such as immoint income thresholds, the right to request updated information about the financial products and services and the right to receive with each financial contractage seminary

including its key provisions; (2) rohibitions for the providers of financial products and services such as the prohibition to modify prices, fees, commissions, costs and charges of certain products or services under certain circumstances, the prohibition to mail unsolicited offers of financial products or agreements to consomers include offers to sell products or services attached to a different product or service; (3) the creation of a voluntary certification of financial products a services by the Bureau of Consumer Protection, which certifies that the relevant fincanciact fulfills the applicable legal and regulatory requirements; and (4) special dispute resolution mechanisms such as mediation and arbitration f certain cases. Pursuant to this amendment of the Consumer Protection Act, providers of financial products to meet the new requirements set forth by the amended Consumer Protection Act and comply with the new voluntary certification of the Bureau of Consumer Protection.

In addition, Law No. 21,081 aims to strengthen SERNAC by providing it with the authority to: (i) enact rules and guidelines, (ii) interpret legal or administrative regulations, (iii) preside over proceedings against filmaticitations and (iv) impose fines, exercise class actions, and carry out collective mediations, among other functions. In addition, this law increases fines for necompliance up to the maximum amount of UTA 45,000 ni¢ades Tributarias Anualèsthat represented approximately Ch\$22,330.4 million (or US\$29.8 million) as of December 31, 2019.

On May 29, 2020, Law No. 21,234 established that transactions that customers of payment services, includin those made by electronic means, do not recognize mu**etubree**rd to the holder of the credit or debit card that was used in the transaction. This law does not allow payment service providers, such as banks, to offer fraud insurance for the use credit or debit cards and holds payment service providers liable atmages caused as a result of security and protection deficiencies in their technological systems through which payment services are provided.

In June 2020 the President of the Republic enacted Law No.2226 which sets forth an inalienable right to financial portability for clients, i.e. all individuals or legal entities that are either considered consumers pursuabative the No. 19,496, or micro or small enterprises, pursuant to the Law No. 20,416, and that have any valid financial product or servicewith a financial providerBetter credit conditions of the bycompeting banks margesult in the loss of our clients and anegative impact on our results of operations

In January2021, Law No. 21,307 was enacted order to amend Law Decree No. 3,4721680 that created the & ROODWHUDO) XQGIRU 600CAQEO %DX0/G CX-CX-CXQ/H2/ZZXHULFVK DQH[WUDRUGLQDU\ year through Supreme Decree No. 130 of 2020, to deal with the pandemic infinitionactamendmentallows deferring mortgage loan installments under certain circumstant/0450 NLQJLQWR DFF-RX-RO/WGW467000 GW467000 Secure the deferred installments (until April 30, 2026); proided an agreement is reached between the lender and the borFoinselaw also allowed the Chilean Government to introduce a new credit facility goodened by FOGAPE through Supreme Decree No. 32 of 2021, FDO Betat@tva<sup>3</sup> This 7-year term credit facility (which matures on 2028) is available for disbursementatil December 31, 2021, and seeks to stimulate the reactivation and recovery of the national ecEntionity. under this programare those companies aneotherpreneurship whose annual sales do not ceed UF 1,000,000; however, the coverage of this loan is higher fornegatively affected economic sectors such as hotels, restaurants and tourism

In addition, several bills have been recently introduced by members of the Chilean Congress to regulate matter related to loans and credit products, such as interest rate ceilings, prepayment fees and the possibility of capitalizing interest. The Chilean Congress is currently discussing bills aiming to ease the financial burden on certain borrowers, such assume or small enterprises, and individuals. There is no certainty as to whether any or all of these bills will be passed by the Chilean Congress, and as to when or how these bills could change the current regulatory framework. Therefore, we cannot determinercoassure you whether they will materially affect our results of operations in the future.

Furthermore, CMF (former SB) regulations may also impose restrictions that may adversely affect our business. Circular No. 3,573 of the former SBIF, dated December 2014, amended the Compendium of Accounting Standards (Compendio de Normas Contables Workingendium´ LQ RUGHU WR HVWDEOLVK D VWDQGDU for residential loans applicable from 2016 on and incorporate new instructions voisions and allowances on impaired portfolio. Circular No. 3,585 of the former SBIF, dated July 31, 2015, amended several rules related to the manageme and measurement of liquidity positions of banks. Circular No. 3,638 of the former SBIF, dated 2018, introduced changes to provisioning rules for commercial loans evaluated on a group basis.

Circular No. 3,645 of the former SBIF, dated January 11, 2019, amended the Compendium to clarify the application of IFRS 16 with respect to commercial lessasCircular No. 3,647 of the former SBIF, dated January 31, 2019, amended Chapter-B of the Compendium to introduce changes to provisioning rules for commercial loans evaluated on a

group basis. We have implemented such changes **dano**/ary1, 2019, **o**nsidering its application as a change in accounting estimates pursuant to IAS 8. The effect of such changes in accounting estimates has been recognis prospectively by including it in our consolidated income statement, resulting in an increase of napple by x4% of the total stock of provisions for loan losses when compared to the previous year.

Circular No. 2,243 of CMF, dated December 20, 2019, fully updated the instructions of the Compendium, effective on January 1, 2021.

Through Circular No. 2,249, G D W H G \$ S U L O W K H & Disposition Gets Miratristion Fat D SQ WG H U postpones the first application period of the new provisions of the Compendium, so banks may have flexibility to reallocate their technical and human resources during that the contingency period. Therefore, the text of Chapter E of the referred & RPSHQGLXP ZDV UHSODFHG E W KH IROORZLQJ <sup>3</sup>7KH HIIHFWLYH GDV January 1, 2022, with a transition on January 1, 2021 for the purposes mparative financial statements that will be SXEOLVKHG RQ 0DUFK

With regard to our business in the United States, comprehensive financial regulatory reform legislation was enacted on July 21, 2010. Known as the DFordarhk Wall Street Reform and & RQVXPHU 3URWHF-FWalnRQ \$F \$FW´ WKH ODZ KDV VLJQLILFDQWO\ FKDQJHG WKH UHJXODWLRQ RI IL general. The DodeFrank Act includes provisions affecting large and small financial tintions alike, including provisions that affect the lending, deposit, investment, trading and operating activities of banks and their holding companies.

The DoddFrank Act, as well as future related legislation, may have an adverse effect on thialfisianvices JHQHUDOO\ DQG RU RQ %FL¶V 8 6 RSHUDWLRQV LQGXVWU\ VSHFLILF may be impacted by future legislative developments, such as amendments to key provisions of the Doddt. For WKH (FRQRPLF \*URZWK 5HJXODWRU\ 5HOLHI DO exDPSOH RQ 0D\ signed into law. Among other regulatory changes, the Reform Act amends various sections of the ablodes of the a including by, in some ways, decing the regulatory burden on smaller financial institutions. In October 2019, the Federal 5HVHUYH %RDUG LVVXHG D ILQDO UXOH WR LPSOHPHQW WKH 5HIRUP standards with respect to U.S. bank holding commines and the U.S. operations of rlob S. banking organizations, including capital, liquidity, and risk management requirements. The ultimate consequences of the Reform Act and other legislative and regulatory developments on Bci and our activities (plantily of our U.S. banking operations) remain uncertain. There can be no assurance that regulators will not in the future impose more restrictive limitations on th activities of banks, including us, or that we will not in the future be subject to fuetheanced governmental scrutiny and/or increased regulation, including resulting from changes in U.S. executive administration or Congressional leadershi Any such change could have a material adverse effect on our financial condition or resultation

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We are subject to regulatory inspections and examinations.

We are subject to various inspections, examinations, inquiries, audidsheet degulatory requirements by Chilean regulatory authorities. With respect to our U.S. operations, we are subject to supervision, regulation and examination be WKH % RDUG RI \* RYHUQRUV RI W Ketle) all Restet ODSH DHUMY WARD with Wall dPcontAbKoff <sup>3</sup> CNB, a U.S. national bank subsidiary that is subject to regulatory oversight by the Office of the Comptroller of the & XUUHQ FOCC WKH, @ DGGLWLRQ RXU 0LDPL EUDQFK LV VXEMH FeWFloMd at H[D Office of Financial Regulation. CNB is subject to examination by the OCC. We may not be able to meet all of the applicable regulatory requirements and guidelines, and we may be subject to sanctions, fines and restrictions on o business or other penalties in the future as a result of our noncompliance. If sanctions, fines, restrictions on our business of other penalties are imposed on us for failure to comply with applicable requirements, guidelines or regulations, our financial condition and esults of operations, and our reputation and ability to engage in business, may be materially and adversely affected.

Our loan and investment portfolios are subject to risk of prepayment, which may result in reinvestment of assets on less profitable terms.

Our loan and investment portfolios are subject to prepayment risk, which results from the ability of a borrower or issuer to pay a debt obligation prior to maturity. Generally, in a declining interest rate environment, prepayment activity increases, wibh reduces the weighted average lives of our earning assets and adversely affects our operating result

Prepayment risk also has an adverse impact on our residential mortgage portfolio, since prepayments could shorten t weighted average life of thisoptfolio, which may result in a mismatch in funding or in reinvestment at lower yields. Prepayment risk is inherent to our commercial activity and an increase in prepayments could have a material adverse effer on our business, financial condition andultes of operations.

Exposure to government debt could have an adverse effect on our business, financial condition and results of operations.

We invest in debt securities issued by the Chilean government, and other government debt securities that, for the most part, are shotterm and highly liquid instruments. If these governments default on the timely payment of such securities, our business, financial condition and results of operations may be adversely affected.

Our anti-money laundering and antiterrorist financing measures may not prevent third parties from using us as a conduit for those activities, which could damage our reputation and expose us to fines, sanctions or legal enforcement, which, in turn, could have a material adverse effect on our **bress**, financial condition and results of operation.

We believe that we are in compliance with applicable monthey laundering and artifirrorist financing laws and regulations and we have adopted various policies and procedures, including internal Vcom Or G G -3 R & H Z F X V W R P procedures, aimed at preventing money laundering and terrorist financing. We believe that momentate and procedures are based upon, and are in material compliance with, the applicable provisions do We have also rely or our correspondent banks having their own appropriate monthey laundering and artifirrorist financing procedures, we use what we believe are commercially reasonable procedures for monitoring our correspondent banks) as a conduit for money laundering (including illeg D O F D V K R S H U D W L R Q V R U W H U U R U L V W I L Q D Q F L Q J Z L W K If we were to be associated with money laundering (including illegal cash operations) or terrorist financing, our reputation could be harmed and we could be subject to fines, sanctions or legal enforcement (including being added to any <sup>3</sup> E O D F N O L V W V ´ W K D W Z R X O G S U R K L E L W F H U W D L Q S D U W L H V I U R P H Q J D effect on our business, financial condition aesults of operation.

Any loss of key personnel may materially and adversely affect our business.

Our success depends, in large measure, on the skills, experience and efforts of our senior management team a other key personnel. While we believe that wave dependent throughout our management team and in all key skill levels of our employees, the loss of the services of key members of our senior management or of employees with critical skills cou have a negative effect on our business, financial condition results of operations. If we are not able to attract or retain highly skilled, talented and committed senior managers or other key personnel, our ability to fully implement our business objectives may be materially and adversely affected.

A worseningof labor relations in Chile could impact our business.

As of December 31, 2020, on a consolidated basis we had 11,675 employees, of whom 5.7% were unionized in Chile. We have traditionally enjoyed good relations with our employees and their unions **nOnt col**lective bargaining agreements are scheduled to expire in 2022. In May 2016, our employees affiliated with the Telecanal Union, who represented approximately 2.7% of our total number of employees at that date, initiated a strike that ended, on July 2016. We cannot assure you that further strikes will not occur in the future. Any strike or work stoppage by our unionized or other employees could materially and adversely affect our business, financial condition or results of operations.

We engageri transactions with related parties that could result in conflicts of interest.

Certain parties related to us have been involved, directly or indirectly, in credit transactions with us. In accordance with the General Banking Law, related parties incluided ors, certain principal executive officers and holders that own, directly or indirectly, more than 5% of our shares, and companies controlled (for purposes of the General Banking Law) b any of them. The CMF regulates related to transactions and tablishes a limit on aggregate related transactions HTXLYDOHQW WR RIDEDQN ¶V UHJXODWRU\FDSLWDO DQG XS WR the 5.0% is secured by collateral) (on an unconsolidated basis, wbiodes subsidiaries as related parties). Our loans to related parties (excluding loans receivables from Banks), on a consolidated basis, represented 6.2%, 5.5% and 5.5% of regulatory capital as of December 31, 2018, 2019 and 2020, respectively.

As of December 31, 2020, our outstanding loans to related parties we2733854 million in the aggregate, representing 0.8% of our total loan portfolio.

We believe we are in compliance with all related transaction requirements imposed by the Generalinegank Law and the CMF. Although we intend to enter into transactions with related parties only on terms similar to those that would be offered by or to an unaffiliated third party, such transactions create the potential for, or could resulting, of LQWHUHVW 6HH  ${}^{3}$ 5HODWHG 3DUW  ${}^{7}$ UDQVDFWLRQV

Our principal shareholders have substantial influence over our management, and the interests of our principal shareholders may differ from those of the holders of the Notes.

As of the date of this Prospectus paoximately 63.56% of our outstanding common shares were beneficially owned, directly or indirectly, by members of the Yarur family. Common shares are our only class of capital stock and the holders are entitled to elect our board of directors. As outrolling shareholder group, the Yarur family controls our business through its power to elect a majority of our board of directors and to determine the outcome of almost all action WKDW UHTXLUH VKDUHKROGHU DSSURYDODDWGHCH 33 C3 UWQ F7LSDOOV DK WURKOW VBK WURK Controlling shareholders and other shareholders or the holders of the Notes, the controlling shareholders may exercise their ability to control us in a manner that become fit the controlling shareholders to the detriment of other shareholders or the holders of the Notes. If members of our controlling shareholder group purchase Notes of any Series, there is no restriction on their ability to vote the notes innthe evemodification, amendment or acceleration of the Notes of such Series.

Damage to our reputation connected to various proceedings could cause harm to our business prospects.

We are exposed to risk of loss from legal and regulatory proceedings, ingcliadi proceedings, which could subject us to monetary judgments, regulatory enforcement actions, fines and penalties. The current regulatory environme in which we operate, which reflects an increased supervisory focus on enforcement, may lead aboptational and compliance costs. The impact of any or multiple unfavorable outcomes related to the aforementioned proceedings courcause reputational damage which may harm our business prospects.

#### **Risks Relating to our Recent Acquisitions**

The value of our investment in TotalBank, Servicios Financieros and Executive National Bank may be adversely affected by unforeseen liabilities for which we will not be indemnified.

In connection with our acquisitions of TotalBank, Servicios Financieros and Exe**Nativenal** Bank, we had only limited access to information related to the target companies, including their respective books and records. As general matter and subject to certain exceptions, our right to be indemnified by the sellers for breachesbigablieins and/or representations in the relevant stock purchase agreement is subject to expiration and an overall limit. We can DVVXUH \RX WKDW WKLV OLPLW ZLOO EH VXIILFLHQW WR FRPS#MoQ VDWF representations, or that we will not be subject to legal, administrative, and/or arbitration claims relating to liabilities o TotalBank, Servicios Financieros and Executive National Bank, as applicable, and be required to pay damages for whic we maybe not entitled to indemnification from the relevant sellers. Moreover, we may be the successor to potential contingencies that are unknown and not identified in our due diligence investigation, or whose impact is underestimated a the time of the acquibson with respect to which we may not have a successful defense. If our business judgments FRQFHUQLQJ HDFK UHVSHFWLYH DFTXLVLWLRQ WDUJHW¶V YDOXH VV TotalBank, Servicios Financieros and Executive

We may not be able to realize the anticipated benefits of our acquisition of Servicios Financieros and Executive National Bank.

The success of our acquisition of Servicios Financianos Executive National Bank will depend in part on our ability to execute our strategic plan successfully and achieve certain operating synergies. We expect that it willusupport o strategy of international expansion and diversification. However, we mote be able to realize the benefits of our integration in the time or manner that we seek. Challenges we face in the integration process include, among others, t following:

integrating different commercial and operational practices as well as corophanyes in order to provide a unified and superior client experience in both markets;

- maintaining client loyalty;
- · retaining key employees of Servicios Financieros and Executive National Bank to drive business forward;
- · integrating different accounting; formation technology and management systems; and
- encountering unforeseen expenses, delays or liabilities that could exceed the savings that we seek to achie from the elimination of duplicative expenses and cost savings.

Our integration plan for Service Financieros and Executive National Bank has presented and continues to present significant management challenges and has been and continues to **bertime**ning. As a result, implementation of this SODQ PD\GLYHUW RXU PDQDJHte-dtaQdy/effationDdVoV/ boce VousiRess. I And suc WdK/etsionDovud adversely affect our ability to maintain good relations with our customers, employees, regulators and other constituencies otherwise adversely affect our business, financial conditionultee of operations and our business prospects. If we fail to implement our integration plan with Servicios Financieros and Executive National Bank effectively and within the contemplated timeline, our business, financial condition, results of operatidous iness prospects could be materially and adversely affected.

Furthermore, even if we are able to implement our integration plan for Servicios Financieros and Executive National Bank, we may not be able to realize the potential synergies and remeaneements that were anticipated from the strategic plan, either in the amount or within the timeframe that we expect, and the costs of achieving these penefits m be higher than, and the timing may differ from, what we expect. If we fail to realize synergies or revenue enhancements, our financial results and results of operations may be adversely affected.

Political uncertainty and monetary policy normalization in the United States may adversely affect the results of operations of City National Bank of Florida.

&LW\ 1DWLRQDO %DQN RI)ORULGD¶V EXVLQHVV DQG ILQDQFLDO PRYHPHQWV LQ WKRVH UDWHV 6LQFH D KLJK SHUFHQWDJH RI &LW\ 1 bearing or otherwise sensitive in value to changes in interest rates, such changes in rates, in the shape of the yield curve in spreads between different types of rates can have a material impact on its results of operations and the valuets of its as and liabilities.

Interest rates are highly sensitive to many factors over which City National Bank of Florida has no control and which we may not be able to anticipate adequately, including general economic conditions and the monetary and ta policies of vatious governmental bodies, particularly the Federal Reserve. In response to the recession in 2008 and the following uneven recovery, the Federal Reserve implemented a series of domestic monetary initiatives. Several of these have emphasized smalled quantative easing strategies, which ended during 2014. Between 2015 and 2019, the Federal Reserve raised rates nine times and decreased rates three times, in each case by a modest 25 basis points. However, in the Federal Reserved reversed course, lowgenates in a sign that growth was beginning to slow. On March 15, 2020, in response to the escalating outbreak of the COWPDpandemic, the Federal Reserve reduced short rates to zero, which have been maintained since then, annouaccedicy changein August 2020 to the way it sets interest rates that will likely keep interestates in the U.S. relatively lowntil it is confident that the economy is on track to achieve its maximum employment and price stability goals, and launched a new round utitative easing to purchase US\$700 billion worth of asset purchases including U.S. Treasury securities and motigated securities. On June 10, 2020, the Federal Reserve extended its quantitative easing program, committing to buy at least US\$80 billioreasury Securities and US\$40 billion in mortgagebacked securities, until further notice. Further rate changes reportedly are dependent on the Federa SH V H U Y H ¶ V D V V H V V P H Q W R I H F R Q R P L F G D W D D V L W E H F R P H V D Y D L O D E

&LW\ 1DWLRQDO % DQds and cast Rdws Cepent up to Dtbe Dtbe develof its net interest income. The current persistent low level of market interest rates limits our ability to add higher yielding assets to the balande sheet. this prolonged period of low rates continues beyond eart forecasts, it may exacerbate downward pressure on City 1DWLRQDO % DQN RI) ORULGD V LQWHUHVW PDUJLQ DQG KDYH D QHJDV or inversion of the yield curve or a negative interest rate envie on the United States could create downward pressure RQ &LW\ 1DWLRQDO % DQN RI) ORULGD RI ORULGD V LQWHUHVW PDUJLQ

6 H H D ORVISRS Relating to Our BusinessBanking regulations may restrict our operations and thereby adversely affect our financial condition and IVXOWV RIRSHUDWLRQV ´

7KH JHRJUDSKLF FRQFHQWUDWLRQ RI &LW\ 1DWLRQDO %DQN RI )ORU susceptible to local economic conditions.

Unlike some larger financial institutions that are more geographically diversified W \ 1 D W L R Q D O % D Q R S H U D W L R Q V D U H F R Q F H Q W U D W H G L Q ) O R U L G D \$G G L W L R Q D O O \ D V L by real estate are secured by commercial and residential properties in this geographic **Aregiord** ingly, the ability of borrowers to repay their loans, and the value of the collateral securing such loans, may be significantly affected b economic conditions in this region or by changes in the local real estate markets.

The business and earning SCity National Bank of Florida are directly affected by general conditions in the U.S. economy and, in particular, economic conditions in Florida. These conditions include legislative and regulatory changes inflation, and changes in government and manyeand fiscal policies, increases in unemployment rates, and declines in real estate values, all of which are beyond our control. Florida has historically experienced deeper recessions and moderate slowdowns in economic activity than other states H ) ORULGD HFRQRP DQG & LW -1 DWL markets in particular were affected by the most recent downturn in commercial and residential property values, and the decline in real estate values in Florida during the downturn was higher the mational average. Additionally, the Florida economy relies heavily on tourism and seasonal residents. Disruption or deterioration in economic conditions in the Florid markets we serve, including declines in home prices and the volume of home states are could result in one or more of the following:

- an increase in loan delinquencies;
- an increase in problem assets and foreclosures;
- · a decrease in the demand for our products and services; or
- a decrease in the value of collateral for loans, €spe OO\ UHDO HVWDWH LQ WXUQ UI power, the value of assets associated with problem loans and collateral coverage.

In addition, declines in home prices coupled with high or increased unemployment levels and increased interes rates can cause losses which adversely affect our earnings and financial condition, including our capital and liquidity. % HFDXVH RI & LW \ 1 DWLRQDO % DQN RI )ORULGD ¶V FRQFHQWUDWLGRQ LQ multiple makets. These factors could result in an increase in the provision for loan losses, thus reducing net income.

#### **Risks Relating to Chile**

The spread of the novel coronavirus disease, or COVIID, is currently having a significant adverse impact on the world economy of a magnitude that is not yet determinable, and the rapid development and fluidity of this situation precludes any prediction as to the ultimate adverse impact to us of COVID

The novel strain of the SARSoV-2 virus, which causes the disease krow D V <sup>3</sup> & 29, ''Z D V I L U V W L G in Wuhan, China in December 2019 and has spread around the world, including in Chile, the rest of the countries in Lati America, and the United States. On March 11, 2020, the World Health Organization declared 'GOA/fandemic, and on March 13, 2020 the United States declared a national emergency with respect to 'GOA/fan effort to prevent the virus from spreading, governments around the world have implemented strategies that restrict social gathering the two social distancing, such as quarantines, travel restrictions, and closing of schools, workplaces, stadiums, theaters a shopping centers, among others. These measures have had dramatic adverse consequences for the global economic including demand, opations, supply chains and financial markets. The magnitude and scope of the effects of the pandemic have been significant, though they continue toolbticult to evaluate and predict. The disruption of the global economy, which is expected to continue lats in the near term, the global economic recession, including its effects in Latin America and Chile, the potential interruptions to our operations and the significant volatility and negative pressure in the financia markets as a result of the COVID pandemic may have significant adverse impact on our business, includiffecting the timing of our collections as well as the value of our investment portfoliothermore, if the impact of the COVID pandemic may have signific our ability to operate our business and may have a negative impact on our revenues.

Governmental and negovernmental organizations may not effectively combat the spread and severity of COVID-19. On March 18, 2020, the Chilegovernment decreed a constitutional state of emergency, providing for restrictions in meetings and ensuring the distribution of food and services. Additionally, the government launched a

US\$11.7 billion economic rescue package as a response to the standard wn. The aid package provides for protection WR ZRUNHUV ILQFRPH DQG W Desized lehr Oberbehistes I FOld Marteho 160.02020.02102 Other Oberhahr Bath R of Chile announced a reduction of 75 basis points in the monetary policy interest rafe dring own to 1%, and on March 31, 2020, the Central Bank of Chile announced a further reduction in the monetary policy interest rate to the current level c 0.5%. The Central Bank also announced loan facilities to banks, and a buyback program forstored by financial institutions. On May 29, 2020 the International Monetary Fund approved-getavoFlexible Credit Line Arrangement for Chile in an amount equivalent to SDR 17.443 billion (about US\$23.93 billion). On June 24, 2020 the Central Bätek of Ch announced that it obtained access to the Temporary Foreign and International Monetary Authorities (FIMA) Repo Facility Fiscal and monetary authorities in Chile have continued to deliver several economic packages aid to households a companies, accoinct to the pandemic evolution and its subsequent impact over economic activity. In January 2021, the Central Bank announced a complementary line for liquidity to banks with the remains amounts of the 2020 programs equivalent to US\$10,000 million. On Mar277, 2020, the United States Congress passed, and the President of the United 6 W D W H V V L J Q H G L Q W R O D Z WKH & RURQDYLCUARKENSASct. G ZSKHLOFLKHISDB, VGL ( over \$2.0 trillion stimulus package to certain businesses and divative affected by the novel COVID9 emergency. The CARES Actenables direct payments to individuals and companies whose livelihoods and businesses have been affected the pandemic, extends jobless benefits and offers loans and tax breaks to conopanizescember 27, 2020, the C<sup>3</sup>AA ´ ZDV H to pro-wide Hourther relief measures response to the Consolidated Appropriations Act of COVID-19 pandemic. The AA, among other things, temporarily extends through December 31, 2025, certain expiring tax provisions, including look through treatment of paymembf dividends, interest, rentend royalties received or accrued from related controlled foreign corporations, and there extends certain provisions originated within the CARES Act, including an exterVLRQ RIWLPH IRU UHSD\PHQW RIWKH GHIHUUHG SRUWLRQ R Additionally, on June 14, 2020 the Chilean government announced a US\$12.0 billion program in social aid, which seeks t mitigate the social and economic pact of the pandemic over the next two years. July 23, 2020 the Chilean Congress approved legislation that allowed the first withdrawal of pension funds, with a second withdrawal approved on December 3 2020.

The magnitude and duration of the pandemand its impact on our business, results of operations, financial position, and cash flows is uncertain as this continues to evolve glodatly eventual length of the COVID9 pandemic and the efficacy of the measures being put in place to address unknown. However, evenafter the outbreak of COVID-19 is controlled, the chilean economy may continue to experience a recession, which would have a material and adverse effect on our business and results of operational position, and cash flow

Our growth and profitability depend on the level of economic activity in Chile and elsewhere.

A substantial amount of our loans are to borrowers doing business in Chile. Accordingly, the recoverability of these loans in particular, our ability to imase the amount of loans outstanding and our results of operations and financial condition in general, are dependent to a significant extent on the level of economic activity in Chile. The Chilean econom has been influenced, to varying degrees, by ecomomoditions in other countries, especially the United States and China. Changes in Chilean economic growth in the future or developments affecting the Chilean economy, including consequence from a monetary policy normalization in the United States orteaeleration of economic growth in China or other developed nations to which Chile exports a majority of its goods, could materially and adversely affect our business financial condition or results of operations.

According to data published by the CehBank of Chile, the Chilean economy grew at a rate of 3.9% and 1.1% in 2018, 2019, respectively, and contracted at a rate 2020. Historically, lower economic growth has adversely affected the overall asset quality of the Chilean banking syatedmour loan portfolio. The table below shows the risk index of the banks comprising the Chilean financial system according to information published by the former SBIF and the CMF:

Year Ended	Risk Index <sup>(1)</sup>
December 31, 2016	2.5%
December 31, 201.7	2.5%
December 31, 2018	2.4%
December 31, 2019	2.6%
December 31, 2020	2.7%

(1) Provisions divided by total loans.

Although economic conditions are different in each country, investmeastions to economic and political developments in one countmay affect the prices of the securities of issuers in other countries, including Chile. For example, the devaluation of the Mexican peso in December 1994 set off an economic crisis in Mexico that negativel affected the market value of securities in manopultries throughout Latin America. The crisis in the Asian markets, beginning in July 1997, resulted in sharp devaluations of other Asian currencies and negatively affected markets througho Asia, as well as many markets in Latin America, including ChiSimilar adverse consequences resulted from the 1998 crisis in Russia and the devaluation of the Brazilian real in 1999. In part due to the Asian and Russian crises, the Chiles stock market declined significantly in 1998 to levels equivalent to 1984September 2008, the housing crisis in the United States sparked a series of financial institution failures throughout the globe. All this resulted in a liquidiandris a reduction in growth of the global economy as financial institutions tighters policies and reduced lending to banks, corporations and individuals. Chile was adversely affected by lower economic activity during the fourth quarter of 2008 and 2009 as its trading partners entered into recession, which affected local salesmentdevels, plans for investment and the price of exports. In 2010 and 2011, there were signs of recovery in the global economy, and the Chilean econor recovered with high levels of growth, low unemployment, low inflation in 2010 but higher in **and** low interest rates in both periods, that contributed to the positive trends of the banking industry during 2010 and 2011. Growing concerns over the sovereign debt obligations of several European countries (including Greece, Portugal, Spain, Indeltand, lasser extent, Italy) in the second half of 2011 and 2012 and the consequent impact on the solvency of European banks increas the possibility of another worldwide recession. In 2014, there was heterogeneous growth among developing countrie gradual recovery in the United States and a lack of economic dynamism in the Eurozone. The Chilean economy wa affected by the slowdown in world economic growth and a significant fall in copper prices which, together with significant tax and social reforms diminished both investment and consumption. At the end of 2013, the Central Bank of Chile implemented an expansionary monetary policy in an effort to overcome this economic slowdown. Higher exchange rat pressure began to generate an inflationary-**bass**igh at the beginning of 2014. During 2015, the decrease in mining output because of the lower copper price, along with a weaker manufacturing industry, in a context in which business ar consumer confidence was still low leading to depressed domestizendle led to GDP growth of 2.3% in 2015, with an even weaker growth of 1.6% in 2016, due to economic uncertainty internationally and a local reform agenda that cause and continues to cause, lingering uncertainty in the economy. In 2017, the GDP grassvth 5% due to low growth during the first and second quarters of the year, while the fourth quarter showed growth in the mining industry and robus consumption. In 2018, GDP growth was 4.0% due to an increase in household consumption and fixed intregetiment with an increase in investment in mining and improved performance in the services section. In 2019, GDP growth wa 1.1% due to consumption of services and investment in construction, partially offset by a decrease in activity levels as resultof social unrest during the second half of 2019. In 2020, GDB Belargely due to the COVID 9 pandemic. The second guarter of 2020 showed the most sevent raction in modern history f Chile. Mobility restrictions and a subsequent lower economictized to a sharp recession in the following quarters, but the economy started to gradually recover in the last guarter of 2020, boosted by private consumption and exports.

Beginning on October 18, 2019, widespread protests have taken place in Cheeprotests began over the JRYHUQPHQW¶V DQQRXQFHPHQW RI DQ LQFUHDVH LQ VXEZD\ IDUHV economic inequality, including claims about transportation costs, funding for education, health care costs and pensic amounts, among others. Demonstrations spread across the country and resulted in violent, and sometimes deadly a causing significant damage to subway stations in Santiago, shops, houses and other public and private property. response, the Chileagovernment announced a reshuffling of the cabinet and a series of social and economic reforms to tackle issues at the heart of the unrest, including cancellation of the increased subway fares, increases in governme subsidized pension, a guaranteed minimmonthly income, affordable medical insurance, lowering the price of medicine and a cancellation of energy price hikes. The majority of the political parties also reached an agreement to reform th FRXQWU\¶V FRQVWLWXWLRQ \$convened to viation wide to ferend smkibite the toobe freed in Marich V 2020, which was rescheduled to October 25, 2020 due to the GO9/IDutbreak, and the Chilean constituents to the nationwide referendum voted to amend the Chilean Constitution en ChileanConstitution will be drafted by a political body whose members will be elected on April 11, 2021. As a result, a new plebiscite to approve or reject the new Chilean Constitutional text is expected to be held in June 2022. This process may result inpartialevolatility, social unrest and protest and could also result in substantial structural changes in Chile that could adversely impact the priva sector, including our operations in the country. We cannot predict the extent to which the Chileanyewithbe affected by the civil unrest, nor can we predict if it will continue in coming years and whether the government policies will have a negative impact on the Chilean economy over the long term. Changes in government policies may include Inather t and other changes in laws and policies that could result in a less favorable environment for private businesses.

Furthermore, the Chilean economy could face several risk scenarios in the coming years, in addition to the pandemic crisis and sanity aconditions. On the internal side, the biggest risks are associated with the evolution of business sentiment and private direct investment, in the context of a volatile political and social situation. Additionally, rate cent region of Chile has expirenced low rainfall for the tenth consecutive year. The central region of Chile concentrates most

# RIWKH FRXQWU\¶VDJULFXOWXUDORXWSXWZKLFKUHSUHVHQWVDQI SHUVLVW &KLOH¶WehsefiyPaddeBatePd\PD\EHDG

In the foreign markets, one of our greatest concerns has been the continuance of the trade war between the Unit States and China, with important consequences over international trade, as well as the evolution of the Chinese econor and the impact that a slowdown would have on the price of copper. Moreover, we cannot predict the international trade policies of the newelected Government in the US. Copper exports to China account for approxidely the total Chilean exports and abbe of tax revenues are related to the value of this commodity in 2020. Persistent declines in the price of copper would be a problem for the country because they would require an adjustment of public spending and wou adversely affect investment in the international sector, which has been a major source of growth in recent years. A second external risk is related to a fasthem-expected increase in international interest rates and the subsequent adjustment of investment portfolios and capital flows ich would adversely affect the Chilean economy. This situation would negatively affect the Chilean economy because of the reduced availability of external funds as well as the effects th a large depreciation of the peso would have on inflation; **amphe**na that would hamper the work of the Central Bank of Chile.

7 KH 8 QLWHG . LQJGRP OHIW WKH (XURSHDQ 8 QLRQ WKH <sup>3</sup>(8<sup>-3</sup>%U period which ended December 31, 2020, during which the United Kingdom and twerEtto negotiate the terms of their future trading relationship during the transitional period. On December 24, 2020, negotiators representing the United Kingdom and the EU came to a preliminary trade agreement, which was subsequently ratified by Plateialtkent and must also be ratified by the European Parliament. The impact of Brexit on our results of operations is unclear. Brexit ma adversely affect the economic conditions in the United Kingdom, the EU and global markets by reduced growth and increasing volatility. Such volatility and negative economic impact could, in turn, adversely affect the value and trading of our securities.

In addition, the COVID-19 outbreak caused by the novel coronavirus (SADS)-2) continues to have significant adverse in SDFW RQ WKH ZRUOG HFRQRP\ RI D PDJQLWX GTheVspkeDadVof the novel W \ I coronavirus disease, or COVID9, is currently having a significant adverse impact on the world economy of a magnitude that is not yet determinable and the rapid development and fluidity of this situation precludes any prediction as to the ultimate adverse impact to us of COVID

A deterioration in global business and economic conditions, which may erode consumer and investor confidence levels or increased volatility of global financial markets, also could adversely affect financial results for **busisée** businesses, including our financial planning products and services.

In addition, we also have material loan exposure to borrowers doing bausiness rain foreign countries. As a result, adverse political or economic developments in one or more of such countries where we have material credit exposu could have a material adverse effect on the quality of our loan portfolio. Furthermore acclessibilitical uncertainty in RWKHU / DWLQ \$PHULFDQ FRXQWULHV PD\ KDYH DQ DGYHUVH HIIHFW RC EXVLQHVV 6Thel Clailea Conding is influenced by developments in other Latin American anginegmearket countries.

The COVID-19 pandemicresulted in recognition of credit losses in our loan portfolios and increaseour additional provisionsfor credit losses.

The COVID-19 pandemic could influence the recognition of credit losses in our loatfolipos and increase our additional provisions for credit losses, particularly as businesses remain closed and as more customers are expected to dra on their lines of credit or seek additional loans to help finance their business the free rended Deember 31, 2020, we added U.S\$209 million to our additional provisions for loan losses generated from our commercial real estate loan portfolio, primarily as a result of the COVID9 pandemic.

In response to the pandemic, we have implemented loan programilow borrowers to defer loan principal and interest payments. The extent to which the COVID pandemic continues to negatively impact our business, results of operations, and financial condition, as well as our regulatory capital and liquiditys, ravio depend on future developments, which are highly uncertain and cannot be predicted, including the scope and duration of the pandemic a actions taken by governmental authorities and other third parties in response to the pandemic

The COVID-19 pandemic has affected and will continue to affect our capacity to provide services to our customers.

The spread of COVIDI9, or actions taken to mitigate this spread, could have material and adverse effects on our ability to operate effectively, including as result of the complete or partial closure of facilities or labor shortages. Disruptions in public and private infrastructure, including communications, financial services and supply chains, could materially and adversely disrupt our normal business **tipe** and those of our customers and borrow **Att**hough as of March 2021,80% of our branches remain open to the public as required by applicable regulations, the mandatory shelter in-place order has significantly disrupted and will continue to disruptregular operations, affecting our capacity to V H U Y L F H R X U F X We have Hrank for an effort to mitigate the spread of COVID as have a number of our thipdarty service providers, which may exacerbate certain risks to our business, including an increased demand for information technology resource increased risk of phishing and other cybersecurity attacks, and increased risk of unauthorized dissemisitive personal information or proprietary or confidential information about us or our members or otherattied.

Furthermore, as a result of the mandatory shifted ace order and restrictions on the movement of people, our customers have migted and will continue to migrate from physical service channels to telephone or digital channels. Such an increase in traffic in telephone and digital channels over a short period of time has caused and may continue to cau network congestion and result longer customer waiting times for our clients, thereby affecting our capacity to service their needs, which could have a material and adverse effect on our business and results of oppleating salso take further actions that alter our business materies, suppliers and clients.

Currency fluctuations could adversely affect our financial condition and results of operations and value of our securities.

Any future changes in the value of the Chilean peso against the U.S. dollar will affect the U.S. dollar value of our securities. The Chilean peso has been subject to large devaluations and appreciations in the past and bjadth be significant fluctuations in the future. The Central Bank of Chile the ability to intervene in the foreign exchange market, which could affect the economy. Following the widespread protests and social unrest that began in Chile in 2009 beer the value of the Chilean peso has experienced increased vol attitive. The Central Bank of Chile has unveiled a US\$20 billion foreign exchange intervention program to mitigate exchange rate volatility until January 2021, through spot and forward operations. The Central Bank of Chile successfully intervened pursuant to this program in December 2019 7 K L V Z D V W K H & H Q W U D O % D Q N R I & K L O H ¶ V I L U V W L Q W H U Y H Q W L R Q L C history. The Chileanpeso is now subject to renewed volatility as a result of the economic impact of the 2020 novel coronavirus outbreak. Our results of operations may be affected by fluctuations in the exchange rate exposure. In order to avoid material exchange rate exposure, we enter into forward currency exchange transactions. The followin table shows the value of the Chilean peso metation the U.S. dollar, as reported by the Central Bank of Chile as of the last day of the years indicated and the appreciation/depreciation of the Chilean peso relative to the U.S. dollar during yea periods.

Year Ended	Exchange rate (Ch\$) Year-end	Appr eciation (Depreciation) (%)
December 31, 2016	667.29	6.0
December 31, 2017	615.22	8.5
December 31, 2018	695.69	(11,6)
December 31, 2019	744.62	(6.6)
December 31, 2020	711.24	4.5

Source: Central Bank of Chile.

We may decide to change our populiregarding exchange rate exposure. Regulations that limit such exposures may also be amended or eliminated. Greater exchange rate risk will increase our exposure to the devaluation of the pe and any such devaluation may impair our capacity to serforce for currency obligations and may, therefore, materially and adversely affect our financial condition and results of operations. Notwithstanding the existence of general policies ar regulations that limit material exchange rate exposures, the eicopoliticies of the Chilean government and any future fluctuations of the peso against the dollar could affect our financial condition and results of operations.

The Central Bank of Chile has recently extended until January 9, 2021 the window for pessible tion of FX sales and NonDeliverable) RUZDUG RSHUDWLRQV WKDW ZDV RSHQHG LQ 1RYHPEH

Factors<sup>2</sup> Civil unrest in Chile could have a material adverse effect on general economic conditions in Chile and on our business UHVXOWV RI RSHUDWLRQV DQG ILQDQFLDO FRQGLWLRQ ´

Civil unrest in Chile could have a material adverse effect on general economic conditions in Chile and on our business, results of operations and financial condition.

Beginning on October 18, 2019, wides and protests have taken place in Chile. The protests began over the JRYHUQPHQW¶V DQQRXQFHPHQW RI DQ LQFUHDVH LQ VXEZD\ IDUHV I economic inequality, including claims about transportation costs, funding ducation, health care costs and pension amounts, among others. Demonstrations spread across the country and resulted in violent, and sometimes deadly a causing significant damage to subway stations in Santiago, shops, houses and other publicate in protects; however, protests and violence have continued.

In response, the Chilean government announced a reshuffling of the cabinet and a series and contact an reforms to tackle issues at the heart of the unrest, including cancellation of the increased subway fares, increases governmentsubsidized pension, a guaranteed minimum monthly income, affordable medical insurance, lowering the price of medicine and a cancellation of energy price hikes. The Chilean Congress also reached an agreement to reform t ) ROORZLQJ DQ the JOUN Heath Poten Qirkeks Doth We need a& KL FRXQWU\¶V FRQVWLWXWLRQ nationwide referendunto vote for a new Chilean Constitution initially to be held in March 2020, which was rescheduled to October 25, 2020 due to the COVID outbreakand the Chilean constituents to the nationwide referendum voted to amend the Chilean Constitution he new Chilean Orestitution will be drafted by a political body whose members will be elected on April 11, 2021. This political bodhall deliberate about the non-whilean Constitution or a term of 9 months, which may be extended for an additional month period. Each neverticle of the new Chilean Constitutionshall be approved by two thirds of the assembly and the President shall call for a new referendum (the confirming referendum which is expected to be held in June 20 20 are by the citizens will be asked to approvereject the draft of the new Chilean ConstitutionIf approved, the new chilean Constitution would be ratified in the second half of 2022 therwise, the currentChilean Constitutionshall remain in effectNotwithstanding the foregoing, Lawo. 21,200 enacted on December 23, 2019, whichegulated the process to draft a new constitution and authorized the President to call for referendums, did not consider the scenario thad the erating political body does not reach an agreement, other than such political body would be dissolver in which case no draft of the Chilean Constitution may be submitted to the President to call for the confirming referendution process may result in further social unrest and protest and could also result in substntial structural changes in Chile that could adversely impact the private sector, including our operations in the country.

We cannot predict the extent to which the Chilean economy will be affected by the civil unrest or the political discussionregardingthe new constitution, nor can we predict if government policies enacted as a response to the civil unrest will have a negative impact on the Chilean economy. Changes in government policies may include higher tax rate and other changes in laws and periodic that could result in a less favorable environment for private businesses. If the protests continue or worsen, future government policies to preempt, or in response to, unrest may materially affect the Chilean economy, and thereby our business, financiadition and results of operation.

&KLOH¶V EDQNLQJ UHJXODWRU\ DQG FDSLWDO PDUNHWV HQYLURQPHQV services industry in Chile could increase our costs and result in lower profits.

Changes in bankin regulations may materially and adversely affect our business, financial condition and results of operations. Chilean laws, regulations, policies and interpretations of laws relating to the banking sector and financia institutions are continually evolving and changing.

In 2007, new regulations governing the Chilean capital markets were approtection as al Mercado de Capitales II DOVR N QIR2Z'Q D XKHVH UHJXODWLRQV DPRQJ RWKHU WKLQJV P General Banking aw. UnderReformas al Mercado de Capitales the limit on the amount that a bank is allowed to grant as an unsecured loan to a single individual or entity was increased to 10% of our regulatory capital (and up to 30% of our regulatory capital if any terms granted in excess of the 10% is secured by collateral). Previously, these limits were set at 5% and 25%, respectively. Although any such increase may increase our lending activity, it may also increase the risk associated with the growth of our loportfolio and increase competition as the number of banks that can compete in the corporate segment increases.

The Chilean Congress passed a bill on June 1, 2010 that aims to increase securities trading in Chile, Lati \$ P H U L F D-\$iggest Kecubities anket, by allowing trading of new instruments such as excharaged funds and guaranteed bonds. The bill also seeks to improve access to credit for consumers and small companies. For example, bill makes it easier for foreign banks to offer loan Chrile, reduces securitization costs, allows banks to sell bonds backed by mortgages, offers tax breaks to foreign investors in Chilean mutual funds and strikes down a law that prevented foreign banks from advertising loans. The bill also aims to reduce bost of setting up mutual funds, in part by removing limits on employing norChileans, and creates an exchatrgeded funds industry by modifying mutual fund rules to allow secondary trading and enable pension funds to invest in such mutual fundsnew heass of bonds that would be DXWKRUL]HGE\WKHODZNQRZQDV <sup>3</sup> PRUWJDJHERQGV´ZLOOEHEDFI a pool of mortgages, as is the case with European covered bonds. Unlike guaranteed bonds, the systemative by banks and nonbanks. In addition, Law No. 20,448, enacted in August 2010, allows Chibean banks with representative offices in Chile to offer their credit products to customers directly. This change further increased competition biggincreas the number of banks that can compete directly in Chile.

In 2010, the government promoted another package of reforms, the Financial Market Reforms Bicentennial, also NQRZQ DV <sup>3</sup>0.% ´ZKLFK KDYH EHHQ LPSOHPHQWHG is *Trative chaft* established *Retv*PV I regulations, which includes among others, the improvement of the financial consumer protection agency.

The following laws were passed under the auspices of the MKB: (i) Law No. 20,555, which has the objective of enhancing the ptection of financial services consumer rights by establishing that any entity that extends credit to consumers must provide them with complete information about the total cost of financing, such as fees and commission default rates, prepayment costs applicable taxes; (ii) Law No. 20,950 that governs the issuance and operation-by non banking entities of preunded payment methods or any similar system, when these systems involve the issuer or the operator regularly engaging in monetary obligations while public in general or specific sectors or groups thereof; (iii) Law No. 20,956, known as the Law to Boost Productivity, which introduced several amendments to existing laws and UHJXODWLRQV LQ RUGHU WR HQKDQFH solve the CMF, a technical commission that replaced the Chileau Securities and Insurances Commission/genintendencia de Valores y Seguro SVS´ H livel Devoember 2017; and (v) Law No. 20,945 that establishes enhancements of competition regulations.

On January 19, 2019, the Chilean government passed a law that amends, among others, the Amendment to t General Banking Law and establishes new capitalilation for banks in Chile in line with Basel III standards. See <sup>3</sup>5 HJXODWLRQ DQGCONSLIQUY/LHVLLRVODDWLRQ ´, Q DGGLWLRQ WKH \$PHQGP amendments to other provisions of the General Banking Law that are independences recommendations. Banks are required to comply with these basic capital requirements within a forufive-year period, as per the applicable requirement, from the date of the issuance of CMF regulation establishing the methods to Evelog attest for granting loans, restricting our operatio and thereby adversely affecting our financial condition and results of operations.

In December 2019, the President bonitted to the Congress a bill of law that seeks to amend the consumer protection law and set forth sanctions for abusive practices in the market. Among other amendments, the bill incorporate the following: (i) the mandatory solvency appraisal of new torus rs; and (ii) the right of the consumer to block certain payment cards permanently, without paying maintenance and/or operational costs.

In February, 2020, the Chilean government enacted Law No. 21,210 containing the Tax Modernization Project Among its changes, this law provided RU L WKH HOLPLQDWLRQ(ii)Ral27% Katte of DoMpWatteLinEcXmW HG tax for large companies(iii) a simplified tax regime for small and mediusrized companies with yearly gross income below UF75,000and that comply with certain requirements regarding their activit(ies) a new 40% ratebracket of personal income tax for those earning more that proximatelyCh\$15 million a month and a new surtax to properties worth more that proximatelyCh\$400 million,(v) application of the 19% valueded tax to digital services provided by persons not domiciled or resident in Chileand modification to the exemption of valueadded tax to imports of certain capital goods, and (vi) reforms to tax proceedings, amoregisoth

In September 2020, Law No. 21,256 was enacted by the Clyber inment which established new tax measures and modifies some existing ones, as part of the emergency plan for the reactivation of the economy and employment due the COVID 19 related trisis. Among its changes, this law provider (i) the reduction to 10% of the rate of the corporate income tax for small and mediumized companies; (ii) the possibility of claiming reimbursement of remaining VAT tax credit for small and mediumized companies under certain circumstances for the months of July, August or September 2020; (iii) the release under certain circumstances of payment of the contribution for regional development, established b means of Law No. 21,210; and (iv) the temporary exiton of the VAT deferral period from 2 to 3 montulnstil December 31, 2021.

Changes in Chilean tax laws may increase our tax burden and adversely affect our profitability.

7 K H V W D W X W R UFirst BattegorkyUrlod/MetTaW D [U D W H L Q & KrLitocomeZforM 2011 to 2013. Under Law No. 20,780, published in the Official Gazette of ChDiran (o Oficial) on September 29, 2014, as amended by Law No. 20,899, with the purpose of generating additional financial resources to improve the quality and Education, the First Category Income Tax rate was gradually increased to 25% or 27%, depending on the system chosen by t taxpayer. In February 2020, the Chilean government enacted Law No. 21,210 that modernizes the tax legislation. The current regulations provide for (i) the eliminD W L R Q R I W K H <sup>3</sup> D (M) W 2012 Companies with yearly gross income below UF75,000 and that comply with certain requirements regarditingeir activities (iv) a new 40% ratebracket of personal income tax for those earning more thereproximately Ch\$15 million a month and a new additionsalitax to properties worth more tharapproximately Ch\$400 million, (v) application of the 19% value ded tax (VAT) to digital services provided bypersons not domiciled or resident in Chile, anotodification to the exemption of value added tax to imports of certain capital goods, and (vi) reforms to tax proceedings, anotonegs.

Under current regulations we are subject to a 27% corporate income tax rate and only 65% of the First Categor Income Tax paid will be allowed to be a credit against final taxes, unless there is an enforceable tax treaty to avoid doub taxation bH W Z H H Q W K H I L Q D O W D [S D \ H U ¶ or, ImR 2026, A signed tax treaty @verQifFitHiasDnQtQet& K | entered into force, in which case the final taxpayer will be allowed to use 100% of the First Category Income Tax paid as credit againstinal taxes.

In response to the global economic, political and social unrest as a result of the **OD bD** demic, the Chilean government, through the Ministry of Finance, called a commission, which is formed by a group of expert economists, to analyze potential tax exemptions in Chile. Likewise, the International Monetary Fund and the OECD have made recommendations to the Chilean government to analyze the Chilean tax system with the aim of reducing inequality in Chile. Consequently, the Chilean tax **syst** may be modified in the upcoming years.

Future natural phenomena such as earthquakes, tsunamis, wildfires, the climactic phenomenon El Niño or floods may adversely affect lending volume and the quality of our loan portfolio.

Chile lies on the Nazca tec@LF SODWH PDNLQJ LW RQH RI WKH ZRUOG¶V PR been adversely affected by powerful earthquakes in the past, including an 8.0 magnitude earthquake that struck Santiago 1985 and a 9.5 magnitude earthquake in 1960 whites the strongest earthquake ever recorded.

On February 27, 2010, an 8.8 magnitude earthquake struck central Chile. The earthquake and its aftershocks, ZHOO DV WVXQDPLV IURP DGMDFHQW FRDVWDO ZDWHudding reades, briedges, VHY SRUWV DQG 6DQWLDJR ¶V LQWHUQDWLRQDO DLUSRUW \$V D UHVXOW F Major earthquakes also struck in April 2014 near lquique (8.0 magnitude), 1092 miles north of SantiagSemtember QHDU & RTXLPER PDJQLWXGH PLOHV QRUWKZHVW RI 6DQW infrastructure had an adverse impact on the Chilean economy, and in particular on export businesses that operate in a ffected ageas. During 2010, we allocated additional allowances to prevent deterioration of asset quality and an increase i provision expenses. As of the end of that year the direct impact on doffergueue to the earthquake was not material; however, we cannotsaure you that such would be the case in the event of future earthquakes.

El Niño is an oceanic and atmospheric phenomenon that causes a warming of temperatures in the Pacific Ocea resulting in heavy rains off the coast of Chile, Peru and Ecuador aixed synther effects in other parts of the world. The effects of El Niño, which typically occurs every two to seven years, include (among other things) flooding and the negative effects on fish populations and agriculture, and accordingly, can have a Yiethatil IIHFW RQ & KLOH ¶ V HFRQ Niño has negatively affected our agricultural and fishing loan portfolio.

The year 2020 was marked by the COVID pandemic, which confronted us with greater technological and emerging risks due to the massimeabling of remote work and the greater use of remote channels by our clients. We were faced with a very hostile cyber threat scenario for the industry, where we witnessed important cybersecurity incidents the affected other Chilean and foreign banks;tomers and suppliers, with an increase in malware threats, DDOS attacks and attacks aimed adybersecuritycompanies. These threats were contained by our multidisciplinary teams and no information or infrastructure compromise points were identified.

If these and other natural phenomena occur in the future, we may suffer damage to, or destruction of, properties and equipment, which may negatively affect our business, particularly if those problems affect our charged ediata processing, transmission, sage and retrieval systems and destroy valuable data. In addition, if a significant number of our local employees and managers were unavailable in the event of a disaster, our ability to effectively conduct business coube severely compromised. A natural saster could damage some of our branches, force us to close damaged facilities or locations, increase recovery costs as well as cause economic damage to our clients. Furthermore, these events may af customers and industries to which we have expositure of our loan portfolio, which in turn may have a material adverse effect on our business.

With regard to our business in the United States, our market areas in Florida are susceptible to hurricanes, tropic storms and related flooding and wind damage whether events can disrupt operations, result in damage to properties and negatively affect the local economies in the markets where we operate. Our business and results of operations may adversely affected by these and other negative effects where hurricanes, tropical storms, related flooding and wind damage and other similar weather events. As a result of the potential for such weather events, many of our customers has incurred significantly higher property and casualty insurance prestorm their properties located in our markets, which may adversely affect real estate sales and values in our markets.

\$Q\ GRZQJUDGLQJ RI &KLOH¶V GHEW FUHGLW UDWLQJ IRU GRPHVWLF D may also affectRXU UDWLQJV RXU EXVLQHVV RXU IXWXUH ILQDQFLDO SHUIF securities, and any downgrading of our credit ratings could increase our cost of funding and adversely affect our interest margins and results of operiants.

On March 24, 2021 6 W D Q G D U G 3 R R U ¶ V G R Z Q J U D G H Gen Wikterhaftichhell Geleb Wiroted D W L A+ to A with stable outlook On October 15, 2020 ) L W F K 5 D W L Q J V G R Z Q J U D G H G Witterhaftichhell Geleb Wiroted D W L international debt from A to A-, D Q G X S J U D Goutel Gook to stable HO [In Nuguest 25, 20200 R R G \ ¶ V F R Q I L U P H G U D W L Q J R I stelling to not foreign currency delpte W U D W L Q J V D U H \$ D Q G \$ D F R U G L Q J W R 0 R R G and are one notch below the Chilean sovereign ratings given by such rating agencies, which are A1 and A, respectively.

\$Q\ DGGLWLRQDO DGYHUVH tuhejsYforVdonReQativic aWidRnte&trkático@aHoffeb/t bFyUnhtebaatiwihalUD UDWLQJ DJHQFLHV PD\ DGYHUVHO\ DIIHFW RXU UDWLQJV RXU EXVLQH value of our securities.

In addition, credit ratings affect the cost another terms upon which we are able to obtain funding. Rating agencies regularly evaluate us and their ratings of our debt are based on a number of factors, including our financi strength and conditions affecting the financial services industry general hypere can be no assurance that the rating agencies will maintain the current ratings or outlooks, and any downgrading in our debt credit ratings would likely increase our borrowing costs and could limit our access to capital markets and adversely outfree reating results and financial condition.

Chile has different corporate disclosure and accounting standards than those you may be familiar with in the United States.

Accounting, financial reporting and securities disclosure requirements in Chee idiffertain significant respects from those required in the United States. Accordingly, the information about us available to you will not be the same as the information available to holders of notes issued by a U.S. financial institution. See aptides corf certain significant differences between Chilean GAAP and IFRS (equivalent to the differences between Chilean GAAP and IFRS as adopte SXUVXDQW WR WKH SURFHGXUH RI \$UWLFOH RI 5HJXODW Significant(& 1F 'LIIHUHQFHV %HWZHHQ &KLOHDQ \*\$\$3 DQG ,)56

As a regulated financial institution, we are required to submit unaudited **stame** balance sheets and income statements prepared in accordance with Chilean GAAP to the CMF on a monthly basis and aud**ited** tednsod stand alone balance sheets and income statements prepared in accordance with Chilean GAAP on an annual basis. We required to publish our income statements for the periods ended March 31, June 30 and September 30 of each calendar y in a newspaper of national circulation. Such publication must be made no later than the last day of the month following the date of the income statement. Such unaudited financial information is prepared in summary form, is not sent directly to ou security holders and differs in other significant respects from information generally available in the United States with respect to U.S. financial institutions. The CMF also has discretionary power to require a bank to publish its income statements for periods indelition to those specified above.

The Chilean Securities Market Law which governs open or publicly listed companies, such as us, impose disclosure requirements that are more limited than those in the United States in certain important respects. nJn additio although Chilean law imposes restrictions on insider trading and price manipulation, applicable Chilean laws are differen from those in the United States, and the Chilean securities markets are not as highly regulated and supervised as the U securites markets.

We cannot assure you of the accuracy or comparability of facts, forecasts and statistics contained in this Prospectus with respect to Chile, its economy and banking industry.

Facts, forecasts and statistics in this document relating to C&illé,LOH¶V HFRQRP\ DQG WKH industry, including market share information, are derived from various official and other publicly available sources that we generally believe to be reliable. However, we cannot vouch for the quality and reliability official and other sources of materials. In addition, these facts, forecasts and statistics have not been independently verified by us and/therefore, make no representation as to the accuracy of such facts, forecasts and statistics, which be agonsistent with other information compiled within or outside of Chile and may not be complete or up to date. We have taken reasonable care reproducing or extracting the information from such sources. However, because of possibly flawedeotivenef methodologies underlying the published information or discrepancies between the published information and market practice and other problems, these facts, forecasts or statistics may be inaccurate and may not be comparable from period orto facts, forecasts or statistics produced for other economies, and you should not unduly rely upon them.

A change in the law governing the judicial recovery of overdue loans or in the organization of our courts could adversely affect our overall rate oecovery of overdue loans.

The Chilean judicial system is constantly evolving to suit the needs of the population and is gradually incorporating the use of new technological tools as these facilitate the intervention of the court. On October 10, 2014, th Chilean Congress enacted Law No. 20,720, which amends the procedural and substantive regulation of the judici reorganization or settlement for individuals and businesses declared insolvent or bankrupt. The main purposes of tha aforementioned law are: (a W R I D F L O L W D W H W K H Q H J R W L D W L R Q D Q G D S S U R Y D O improve the repayments of creditors in insolvency proceedings, creating a more effective and efficient process; and (c) regulate the effects of crossorder insolvency proceedings. Although changes in this area could increase the rate of legal recovery of overdue loans and improve our operating results, it could also adversely affect them.

Changes in labor laws, may adversely affect our profitability.

On July 9, 2014, Law No. 20,760 was enacted, setting forth a new kind of legal entity concept, preventing companies from hiding their identity by using multiple taxpayer numbers. This law deems as the same employer for labor and social security purposes, two more companies that have a common labor management and comply with some conditions like having a common controller among them and similar or supplementary products or services.

On September 8, 2016, Law No. 20,940 was published in the Officialte and became effective on April 1, 2017. The purpose of such law is to promote and empower the collective negotiation procedure between employers and employees, providing that the labor unions shall be the most favored party in such negastiated has WKH <sup>3</sup>RZQHU<sup>′</sup> RI WKH ULJKWV DFKLHYHG WKURXJK WKHP & R Q V-H T X H unionized employees, which was previously allowed (provided that themionized employees paid the 75% of the labor union fee). Some of the main measures are the following: (i) to forbid the replacement of employees when work stoppage or strikes are ongoingegardless if they are replaced through external or internal persoin need give employees access to the financial andtax information of their employers, as well as to their investment plands, to payroll information regarding both unionized an nomionized employees(iii) recognize the benefits achieved in the past collective negotiation as a minimum for the upcominegotiation (iv) possibility for intercompany unions to engage in collective bargaining procedures, which will be binding to the employer subject to the fulfillment of certain legal requirements; and (v) extension of the right to collective bargain important provides formerly not entitled to do so, and also in respect of matters that were not previously subject to collective bargain Ong May 2019, the President of Chile sent to the Chilean Congress a new bill of law on labor modernization to improve base between work and family, and inclusion (Bulletin 12638 The main changes proposed in the bill are to: (i) amend the working schedule from fixed 45 hour per week to the possibilit of agreeing on a monthly working schedule of 180 hours per mointhallow the distribution of the workweek from a minimum of 4 to a maximum of 6 days (allowing 4x3 shifts with no prior request to the Labor Board); (iii) introduce a new regulation on services provided through technological platforms; (iv) introduce ægelation for freeance or informal employments; and (v) introduce amendments to the regulation of services provided by teenagers and under aged employed Simultaneously, a group of congresswomen from opposition parties proposed a bill of law aireed to the weekly

working schedule from 45 to a 40 hours per week. According to the current text of the bill, the reduction should become effective after 12 months of its publication in the Official Gazette, considering a gradual implementation for smalle companies. Both the government sponsored and the opposition draft are currently being discussed at the Chilean Congret \$Q\ DVVHVVPHQW UHJDUGLQJ WKH LPSDFWV RI WKHVH OHJLVODWLYH F of the legislative process. These potential changes in labor laws may increase our labor costs or prevent us from increasin operational efficiency which in turn could also significantly affect our results of operations and ability to pay the Notes.

Due to the globacontingency caused by COVID9 and its impact on forms of employment and labor relations, some laws that were being discussed in Congress have lost their urgency and are currently on standby, such as aforementioned reforms of labor flexibility and detail of working hours. On the other hand, the government has promoted new laws that directly impact the operation of companies in the context of the health crisis.

On April 1, 2020, and in connection with the COVID9 related crisis, Law 21,220 as enated, introducing certain amendments to the Labor Code in order to regulate teleworking or home office mode.

This new law establishes a series of special regulations for employees who provide services remotely and creates number of obligations for themeployer when agreeing on teleworking, a mattheat until then was almost entirely unregulated.7 KH PDLQ HOHPHQWV RI WKH WHOHZRUNLQJ ODZ DUH L WKH additional minimum content in employment contracts the work services; (iii) equirement orcertain tools, elements and costs associated to the performance of services by the employees sumed by the employer; (iv) a prohibition for employers to force their employees to use their own tools or to incomine imbursable expenses to render services out of the regular work place; and (v) specific regulation of working schedules. teleworking law may generate new labor costs that shall be assumed by the employer, especially in companies where teleworkstrings a permanent practice.

On April 6, 2020, a special law was enacted (No. 21,227) in order to establish extraordinary and transitory measures to protect the stability of income and labor sources for a significant group of workers who, havingdfsr (i)al cannot provide services due to mandatory measures adopted by Chilean authorities in the context of the pandemic; or (have agreed with their employers to suspend their employment confinactaw allows the suspension of the employment conficuence of hours and wages under various specific scenarios and conditions, making available to affected employees a subsidy from unemployment insura@re.February2021, Law No. 21,312 was published the Official Gazette, which extends until December 2021 the enforcement of the benefits and entitlements established 21 Jaw/No. and in law No21,263 (that temporarily amends the requirements tesscand increases the amounts of the benefits of the unemployment insurance), and grants new provisions with charge to the unemployment mutual aid fund. In the event that is necessary to invoke this law for the suspension of employment contracts ctioned working hours, the company would be subject several restrictions, including, but not limited to: (i) hiring personnel; (ii) termination of employment contracts; (iii) prohibition on corporations to distribute dividendus ing certain poeriod andpon fulfillment of certain conditions and (iv) prohibition for directors of open stock companies to receive fees for said position that are higher than the percentages corresponding to the unemployment insurance, during the suspension period agreed public es.

The changes in legislation could have an adverse effect on our business, results of operation or financial conditio in the future.

Changes in social security legislation may adversely affect our profitability.

In January 2020, the Chilead RYHUQPHQW VHQW D QHZ ELOO WR WKH & KLOHDO system. Amongst other measures, the bill is expected to include a gradual increase of up to 6% in employer contribution to employee pension schemes. As of January 2018 to the Labor ZDV LQ WKH 6HQDWH V VHFRQO discussion delayed due to the COVID pandemic and the extraordinary withdrawals of pension fond March 2, 2021, the Senate authorized the Labor and Social Security Commission to solitiscuproject in general and in particularn March 3, 2021 the Labor Commission of the Senate approved the bill in general. Also on March 3, 2020 estimation to the gradual increase of up to 6% in employer contributions to the bill for social secure the maintaining the gradual increase of up to 6% in employer contributions to employee pension schemes.

Considering that this is currently being discusized the Chilean Congress, we are unable to predict the final content of the law. The pential adverse effect of the proposed law on our financial condition and results of operations cannot yet be ascertained.

Changes in insurance supervision may adversely affect our profitability.

One of our related companies, Bci Seguros, is an insucance pany subject to the supervision of the CMF. A bill of law being discussed by the Chilean Congress contemplates the implementation data exists upervision model in the Chilean insurance market which would eventually establish supervisory capitate requirements. These requirements are risk based, and as the risk levels within the insurer increases, the capital level must increase as well.

## Risks Relating to the Notes

Notes issued under the Program may not be a suitable investment for all investor spotential investor in Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- x have sufficient knowledge and experience to make a meaningful evaluation of the relevantheomerits and risks of investing in such Notes and the information contained in this Prospectus or any applicable supplement;
- x have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such Notes will have on its overall investment portfolio;
- x have sufficient financial resources and liquidity to bear all of the risks of an investment in the relevant Notes, including Notes with principal or interest payable in one or more Specified Currencies, or where the Specified & XUUHQF\ IRU SULQFLSDO RU LQWHUHVW SD\PHQWV LV GLIIHU holding investments;
- x understand thoroughly the terms of the relevalotes and be familiar with the behavior of any relevant indices and financial markets; and
- x be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect it **estm**ent in the relevant Notes and its ability to bear the applicable risks.

Risks Relating to the Notes Generally

Set out below is a brief description of certain risks relating to the Notes generally:

There is no trading market for the Notes; you may bealphe to sell your Notes if a trading market for the Notes does not develop or is not developed and maintained.

Each Series of Notes will constitute a new issue of securities with no established trading market. Application may be made to the Luxembourg StoExchange for Notes (other than Indexed Notes) issued under the Program to be listed on the Official List of the Luxembourg Stock Exchange and to be admitted to trading on the regulated market of the Luxembourg Stock Exchange. In addition, Notes (othan Indexed Notes) may be listed or admitted to trading on other or further stock exchanges including, but not limited to, the Frankfurt Stock Exchange and the SIX Swiss Exchange, as ma be agreed between the Issuer and the relevant Dealer(s) in redatianh issue. The Issuer cannot assure you, however, that the application will be accepted an active trading market for the Notes will developitodeveloped be maintained. If a trading market does not develop or is not maintained, holders of attes hay experience difficulty in reselling the Notes or may be unable to sell them at all. Even if a market develops, the liquidity of any market for the Notes will depend on many factors, including the number of holders of the Notes, the interestudies dealers in making a market in the Notes and other factors. The price of each Series of Notes will depend on many factors, including prevailing interest rate general economic conditions, our operating results and the market for similar secacitiesdingly, there can be no assurance as to the development or liquidity of any market for the Notes, the ability of holders to sell the Noteses the pri at which the Notes could be sold. Because the market for any Series of Notes may not be bear the economic risk of an investment in the Notes for an indefinite period of time. If an active trading market does not develop the market price and liquidity of the Notes may be adversely affected. If the Notes (other than Ingtese) and traded, they may trade at a discount from their initial offering price depending upon prevailing interest rates, the markeafor simil VHFXULWLHV JHQHUDO HFRQRPLF FRQGLWLRQV WKH ,VVXHU¶V SHUIRI

## Market price risk.

The market price of each Series of Notes depends on various factors, such as the spread and impact of the COVI 19 pandemic, including government actions taken to control the spread of theckiatoges of interest rate levels, the policy of central banks, overall economic developments, inflation rates or the supply and demand for the relevant type of 1 RWH 7KH PDUNHW SULFH RI HDFK 6HULHV RI 1 RWHV PD\ DOVR EH QH, (i.e., the difIHUHQFH EHWZHHQ \LHOGV RQ WKH, VVXHU¶V GHEW DQG WKH PDWXULW\ 7KH, VVXHU¶V FUHGLW VSUHDGV DUH PDLQO\ EDVHG RQ factors such as general marketneds as well as supply and demand for such Series of Notes.

## Exchange rate risk and exchange controls.

An investment in Notes that are denominated in, or the payment of which is to be or may be made in or related t the value of, a currency or compositereuncy other than the currency of the country in which the purchaser is a resident or WKH FXUUHQF\ LQ ZKLFK WKH SXUFKDVHU FRQGXFWV LWV EXVLQHVV F are not associated with a similar investmental security denominated in the home currency. Such risks include the possibility of significant changes in rates of exchange between the home currency and the various foreign currencies ( composite currencies) after the issuance of such Note and stsebility of the imposition or modification of foreign exchange controls by either the U.S. or foreign governments. Such risks generally depend on economic and political ever over which each Issuer has no control. In recent years, rates of exchawgenbeertain currencies have been highly volatile and such volatility may be expected to continue in the future. Fluctuations in any particular exchange rate that ha occurred in the past are not necessarily indicative, however, of fluctuations inaseichat may occur during the term of any Note. Depreciation of the currency in which a Note is denominated against the relevant home currency would result a decrease in the effective yield of such Note below its coupon rate and, in certain circes, stauld result in a loss to the investor on a home currency basis. In addition, depending on the specific terms of a currency linked Indexed Note changes in exchange rates relating to any of the currencies involved may result in a decrease itivite yiefter of such currency linked Indexed Note and, in certain circumstances, could result in a loss of all or a substantial portion of the principal of a currency linked Indexed Note to the investor.

Foreign exchange rates can either be fixed by sovrergiogvernments or float. Exchange rates of most economically developed nations are permitted to fluctuate in value relative to the U.S. Dollar. National governments however, rarely voluntarily allow their currencies to float freely in response to econformers. Governments in fact use a YDULHW\ RI WHFKQLTXHV VXFK DV LQWHUYHQWLRQ E\ D FRXQWU\¶V I affect the exchange rate of their currencies. Governments may also issue a new currencyetarrepristing currency, or alter the exchange rate or relative exchange characteristics by devaluation or revaluation of a currency. Thus, sa special r in purchasing normore currency denominated Notes or currency linked Indexed Notes is that their chomency equivalent yields could be affected by governmental actions, which could change or interfere with theretofore freely determined currency valuation, fluctuations in response to other market forces, and the movement of currencies acro borders. There will be no adjustment or change in the terms of such Notes in the event that exchange rates should becor fixed, or in the event of any devaluation or revaluation or imposition of exchange or other regulatory controls oritaxes, or the event of other developments affecting the U.S. Dollar or any applicable Specified Currency.

Governments have imposed from time to time, and may in the future impose, exchange controls which could affect exchange rates as well as the availability of a specified foreignency at the time of payment of principal and of premium, if any, or interest, if any, on a Note. Even if there are no actual exchange controls, it is possible that be Spec Currency for any particular Note not denominated in U.S. Dollars woll dwn EH DYDLODEOH DW VXFK 1F event, the Issuer would make required payments in U.S. Dollars on the basis of the market exchange rate on the date such payment, or if such rate of exchange is not then available, on the basis of the market as of the most UHFHQW SUDFWLFDEOH GDWH 6HH 36SHFLDO 23PatyFinefits/dnFFQre/grbCuOeDdW/LQJ 1RWHV

## Interest rate risk.

Investment in Fixed Rate Notes involves the risk that subsequent changes in timterlest rates may adversely affect the value of the Fixed Rate Notes.

The Issuer may not effectively manage risks associated with the replacement of benchmark indices.

Interest rate, equity, foreign exchange rate and other types of indices which HarlePcH G W R E H <sup>3</sup> E H Q F including those in widespread and lestiganding use, have been the subject of ongoing international, national and other regulatory scrutiny and initiatives and proposals for reform. Some of these reforms are already effective hords are still to be implemented or are under consideration. These reforms may cause benchmarks to perform differently than in the past, or to disappear entirely, or have other consequences, which cannot be fully anticipated.

Any of the benchmark refms which have been proposed or implemented, or the general increased regulatory scrutiny of benchmarks, could also increase the costs and risks of administering or otherwise participating in the setting of benchmarks and complying with regulations or unegements relating to benchmarks. Such factors may have the effect of discouraging market participants from continuing to administer or contribute to certain benchmarks, trigger changes in the rules or methodologies used in certain benchmarks or leade telithination, discontinuance or obsolescence of certain <sup>3</sup> E H Q F K P D U N V ´ R U U H V X O W L Q R W K H U F R Q V H T X H Q F H V W K D W F D Q Q R W uncertainty as to the nature of potential alternative reference rates anothernature and effect of potential changes to such benchmark may adversely affect such benchmark during the term of the relevant Notes, as well as the value of, t U H W X U Q R Q D Q G R U W U D G L Q J P D U N H W I R U 1 R W H M S B Betating to the RNoteS K F K Generally<sup>2</sup> Changes or uncertainty about the future of EURIBOR and the potential discontinuance of EURIBOR could adversely affect the market value of any EURIBOR Notes, limit your ability to resell them and/or the payment of interes X Q G H U V X F K (85 ? Chasting to the Market value of the Notes denominated in U.S. dollars and/or limit your ability to resell W K H P ´

Any of these developments, and any future initiatives to regulate, reform or change the administration of benchmarks, could result in material adverse consequences to the return on, value of and market for loans, mortgag securities, derivatives and other financias truments whose returns are linked to any such benchmark, including those issued, funded or held by the Issuer.

The benchmark reform could have a material impact on Notes linked to such benchmark, including the discontinuance in use of a benchmarktsfadministrator does not obtain the requisite authorization or satisfy other applicable requirements. In such event, depending on the particular benchmark and the applicable terms of the Notes, the Notes could be disted, adjusted, redeemed prior to **unity** or otherwise impacted. Furthermore, the benchmark reform could also result in a change in the methodology or terms of the benchmark in order to comply with the requirements of the benchmark reform and such changes could have the effect of reduiningeausing the rate or level or affecting the volatility of the published rate or level, and could lead to adjustments to the terms of the Notes, including, in certain circumstances, the selection of a substitute or successor reference rate.

Various regulators, industry bodies and other market participants in the U.S. and other countries are engaged in initiatives to develop, introduce and encourage the use of alternative rates to replace certain benchmarks. There is assurance that these new rates bed accepted or widely used by market participants, or that the characteristics of any of these new rates will be similar to, or produce the economic equivalent of, the benchmarks that they seek to replace. If particular benchmark were to be discontiduated an alternative rate has not been successfully introduced to replace that benchmark, this could result in widespread dislocation in the financial markets, engender volatility in the pricing of securities, derivatives and other instruments, and supparental markets activities, all of which could have adverse effects RQ WKH, VVXHU¶V UHVXOWV RI RSHUDWLRQV, Q DGGLWLRQ WK bt WUD hedge accounting relationships between financial instruments and any related derivatives, which FRXOG DGYHUVHO\ DIIHFW WKH, VVXHU¶V UHVXOWV

Changes or uncertainty about the future of EURIBOR and the potential discontinuance of EURIBOR could adversely affect the market value of any EURBOR Notes, limit your ability to resell them and/or the payment of interest under such EURIBOR Notes.

Various interest rate benchmarks (including Euro Interbank Offered Rate (EURIBOR)) are the subject of recent national and international regulatory guide and proposals for reform. Some of these reforms are already effective, including the Benchmark Regulation, while others are still to be implemented.

Under the Benchmark Regulation, which applies from January 1, 2018, new requirements apply withcrespe provision of a wide range of benchmarks (including EURIBOR), the contribution of input data to a benchmark and the use of a benchmark within the European Union. In particular, the Benchmark Regulation, among other things, (i) requires benchmark diministrators to be authorized or registered (or, if-Edubbased, to be subject to an equivalent regime or otherwise recognized or endorsed) and to comply with extensive requirements in relation to the administration of benchmarks and (ii) prevents centaises by Eusupervised entities of benchmarks of administrators that are not authorized or registered (or, if non EU-based, deemed equivalent or recognized or endorsed). It is not possible to predict the effect of these changes, other reforms, or the best amount of alternative reference rates in the European Union or elsewhere. The resulting uncertainty could adversely affect the market value of any EURIBOR Notes and/or limit your ability to resell them.

If EURIBOR rate is not published, the rate offeinest on the Notes limited to EURIBOR will be determined using DOWHUQDWLYHDeBchiptNoK BfGhe Notes' Interest and Interest RatesEURIBOR Notes' 7 KHVH DOWHU methods may result in lower interest payments than would have been made BOB Mere published in its current form. The alternative methods may also be subject to factors that make the EURIBOR impossible or impracticable to determine If a published EURIBOR is unavailable and banks are unwilling to provide quotations, the interest on EURIBOR Notes for an interest period will be the same as the immediately preceding interest period, and could remain the rate interest for the remaining life of such EURIBOR Notes.

Changes or uncertainty in respect of LIBOR may affect the ue of and return on any LIBOR Notes, including where LIBOR may not be available.

2Q -XO\ WKH & KLHI ([HFXWLYH RI WKH BCCA´) LZCHOLOFFKLDIOHJ&KBOD) / RQGRQ LQWHUEDLOOBOORTIIHDIG GRUX DOWN HODWIG eWorkets uade or compel banks to submit rates for the calculation of the LIBOR benchmark after 20221. March 5, 2021, the FCA confirmed that LIBOR settings will either cease to be provided by any administrator or no longer be repires (in fat mediately after December 31, 2021, in the case of all sterling, euro, Swiss franc and Japanese ven settings, awdetheand 2month US dollar settings; andii) immediately after June0, 2023, in the case of the remaining US dollar settint meseannouncement indicate that the continuation of LIBOR on the current basis cannot be guaranteed after 202 Benchmark Transition Event may be deemed to have occurred be after 2021 LIBOR may cease to be calculated. H 3'HVF Utbes WLR Notes<sup>2</sup> Interest and Interest Rates Floating Rate Notes Types of Floating Rate Notes/, % 2 5 1 R Whel Bank of England and the FCA are working with market participants to catalyze a transition to using the Sterling Overnight Index Average (Sonia). In addition, the European Money Market Institute (EMMI) announced the discontinuation of the EONIA DIWHU - DQXDU \ DQG WKDW IURP 2FWREHU XQWLO LWV WR spread of 8.5 basis points.

At this time, no consensus exists as to what rate or rates may become accepted alternatives to LIBOR, and it is impossible to predict the effect of any such alternatives on the value of LIBAGEN securities. Uncertainty as to the nature of alternative referencetes and as to potential changes or other reforms to LIBOR may adversely affect LIBOR rates during the term of any LIBOED ased Notes, your return on such Notes and the trading market for LIBAGEN Notes. In the event that a published LIBOR rate is **ainab**ole, the rate on any LIBOR Notes will be determined as set IRUWK KHUHLQ XQGHU <sup>3</sup> '2Hnt/eFelstLaSoWInteReSt HatesWidting FlateWidtles Types of Floating Rate Notes<sup>2</sup> /, % 25 1RWHV ´ 6XFK SURYLVLRQV PD\ QRW mBrseH CircuWistandes/ and Qh&/ HQC availability of rates information at the relevant time. This may result, to the extent that otheracfalprovisions under such caption are not applicable, in the effective application of a fixed rate based on the LIBOED to the last period for which LIBOR was available.

More generally, any significant change to the setting or existence of LIBOR could have a material adverse effec on the value or liquidity of, and the amount payable under, the Notes. No as**manbe** provided that relevant changes will not be made to LIBOR and/or that LIBOR will continue to exist. Investors should consider these matters when making their investment decision with respect to LIBOR Notes.

Any failure of the Secured Overnight Fin FLQJ **50** R Hto gain market acceptance could adversely affect Holders of LIBOR Notes.

If LIBOR is no longer quoted or is discontinued lesuer may determine the interest rate on LIBOR Notes for which the Designated LIBOR Currency is U.Sillers could be determined by referenceStoFR See<sup>3</sup> H V F U L S W L R ( the Notes' Interest and Interest RatesFloating Rate Notes Types of Floating Rate Notes/, % 25 1 R W Huvie ´

WKH \$OWHUQDWLYH 5HIHUAHRAGE H 5 BYOMAN Q&HRGAR ELATOR WWWHHIdrs dWtKEFRBNY DQQRXQFHG WKH 62)5 DV LWV UHFRPPHQGHG DOWHUQDWLYH WELSWKH / dollar LIBOR 62)5 ZDV GHYHORSHG IRU XVH LQ FHUWDLQ 8 6actsCals OnODU alternative to U.S. dollar LIBOR in part because it is considered to be a good representation of general funding condition in the overnight U.S. Treasury repurchase agreement market. However, as a rate based on transactions secured by U Treasury securities, it does not measure baptecific credit risk and, as a result, is less likely to correlate with the unsecured shorterm funding costs of banks. In addition, on September 10, 2020, the ARRC released a Request for Proposals seeksinitiaa apothinistrator to publish forward ooking SOFR term rates which followed the publication of the 55.8 V 2 E, Withich Winderd HV to publish forward looking term SOFR rates in the first half 2021 if liquidity in SOFR derivatives markets interveloped sufficiently. On March 23, 2021, the ARRC announced that the ARM flohot be in a position to recommend a forward looking SOFR term rate by mid2021 and that the ARRC believed that it is not yet in a position to recommend a term rate with confidence based on the current level of liquidity in SOFR derivatives markets.

This may mean that market participants would not consider SOFRuding Term SOFRto be a suitable substitute, replacement or successor for all of the purposes for which U.S. dollaR Lhistorically has been used (including, without limitation, as a representation of the unsecured termortfunding costs of banks), which may, in turn, lessen its market acceptance of SOFR. Any failure of SOFR to gain market acceptance could addicetstely return on and value of any Floating Rate Notes based on SOFR and the price at which investors can sell such Floating Rate Notes the secondary market.

SOFR differs fundamentally from U.S. dollar LIBOR and there is no guarantee that SOFR is comparable substitute, successor or melacement for U.S. dollar LIBOR

Although the ARRC announced SOFR as its recommended alternative to the U.S. dollar LIBOR, because SOFR is a broad treasury repo financing rate that represents overnight secured **ftrad**isactions, SOFR differs fundamentally from U.S. dollar LIBOR. While SOFR is a secured overnight rate, U.S. dollar LIBOR is an unsecured rate that represent interbank funding over different maturities. In addition, because SOFR is a transbustied rate, it is backwardboking, whereas U.S. dollar LIBOR is forwardboking. Because of these and other differences, there can be no assurance that SOFR will perform the same way as U.S. dollar LIBOR, including, without limitation, as a result of chainglese and yield rates in the market, bank credit risk, market volatility or global or regional economic, financial, political, regulato judicial or other events. As a result, there is no guarante SOER is a comparable substitute, successore placement for U.S. dollar LIBOR.

The secondary trading market for floating rate securities with rates based on SOFR may be limited or unpredictable.

If SOFR does not prove to be widely used as a benchmark in securities that are similar or compErtabiling Rate Notes based on SOFR, the trading price of such Floating Rate Notes may be lower than those of debt securities with interest rates that are based on rates that are more widely used. Similarly, market terms for debt securities with meates that based on SOFR, including, but not limited to, the spread over the reference rate reflected in the interest rate provisions manner of compounding the reference rate (if applicable), may evolve over time, and as a result, trading prices of an Floating Rate Notes based on SOFR may be lower than those of stated debt securities that are based on SOFR. Investors in any such Floating Rate Notes may not be able to sell such Notes at all or may not be able to sell them at price that will provide them with a yield comparable to similar investments that have a developed secondary market, and may consequently suffer from increased pricing volatility and market risk.

The manner of adoption or application of reference rates based on SOFR in the **bœtdmag**rdiffer materially compared with the application and adoption of SOFR in other markets, such as the derivatives and loan markets. Investo should carefully consider how any potential inconsistencies between the adoption of reference rates **SQAE** domoss these markets may impact any hedging or other financial arrangements which they may put in place in connection with ar acquisition, holding or disposal of such Floating Rates Notes.

Investors should not rely on indicative or historical datancerning the SOFR.

The FRBNY started publishing the SOFR in April 2018. FRBNY has also published historical indicative Secured Overnight Financing Rates dating back to 2014, although such historical indicative data inherently involves assumptions estimates and approximation The SOFR over time may bear little or no relation to the historical actual or historical indicative data and investors should not rely on such historical indicative data or on any historical changes or trends in the SOFR as an indiator of the future performance of the SOFR. Prior observed patterns, if any, in the behavior of market variables and their relation to SOFR, such as correlations, may change in the future. Therefore, no future performance SOFR may be inferred from any the historical actual or historical indicative SOFR data. Hypothetical or historical performance of SOFR.

The interest rate on the FloatingRate Notesmay bebased on a Compounded SOFPrate and the SOFR Index, which are relativelynew in themarketplace

For each Determination Period, the interest rate on the Floating Rate Notes may be based on Compounded SOF or SOFR Index, as specified in the Final Terms. Very limited **etapk**ecedent exists for securities that use Compounded SOFR or SOFR Index as the interest rate and the method for calculating an interest rate based upon SOFR in the precedents varies. In addition, the FRBNY only began publishing the SOFR Index on 2/18020. Accordingly, the use of the SOFR Index or the Compounded SOFR rate used in the Floating Rate Notes may not be widely adopted by oth market participants, if at all. If the market adopts a different calculation method, that would likely ad**adeed** by the market value of the Notes.

SOFR may be more volatile than other benchmark or market rates.

Since the initial publication, daily changes in SOFR have, on occasion, been more volatile than daily changes in comparable benchmark or market rates; sas U.S. dollar LIBOR, during corresponding periods. In addition, although changes in Term SOFR, Compounded SOFR and weighted average daily SOFR generally are not expected to be as volat as changes in SOFR on a daily basis, the return on, value of anket for the SOFR notes may fluctuate more than floating-rate debt securities with rates of interest based on less volatileTrates debt and the overnight U.S. Treasury repo market into the periods of New York has at times conducted operations in the overnight U.S. Treasury repo market into the federal funds rate within a target range. There can be no assurance that the Federal Reserve Bank of New York will continue to conduct suc operations in the future, and the duration and extent of any such operations is inhecentation. The effect of any such operations, or of the cessation of such operations to the extent they are commenced, is uncertain and could be materially adverse to investors in the floating rate notes.

Compounded SOFR with respect to a particular interperiod will only be capable of being determined near the end of the relevant interest period.

The level of Compounded SOFR applicable to a particular interest period and, therefore, the amount of interest payable with respect to such interest period breidetermined on the Interest Determination Dateletermined in the Final Terms for such interest period. Because each such date is near the end of such interest period, you will not know the amount of interest payable with respect to a particular est period until shortly prior to the related Interest Payment Date (as defined below) and it may be difficult for you to reliably estimate the amount of interest that will be payable on each such Interest Payment Date (as defined below). In additione sinvestors may be unwilling or unable to trade the floating rate notes without changes to their information technology systems, both of which could adversely impact the liquidity and trading price of the floating rate notes.

SOFR may be modified or **sicontinued**, and changes in the SOFR could adversely affect holders affect holders and changes in the SOFR could adversely affect holders and changes in the SOFR could adversely affect holders after the software set of t

Because the Secured Overnight Financing Rate is published by FRBNY based on data received from othe sources, we have no control over its determination, calculation blication. The FRBNY, or any successor thereof, as the administrator of the SOFR, may make methodological or other changes that could change the value of SOFR, includir changes related to the method by which SOFR is calculated, eligibility crateplacable to the transactions used to calculate SOFR, or timing related to the publication of SOFR. If the manner in which SOFR is calculated is changed, that change may result in a reduction of the amount of interest payable on Floating Rate Notes basefor, which may adversely affect the trading prices of such Floating Rate Notes. FRBNYM, or any successor thereof, may withdraw modify, amend, suspend or discontinue the calculation or dissemination of SOFR in its sole discretion and without notic and has no obligation to consider the interests of holders of such Floating Rate Notes in calculating, withdrawing, modifying, amending, suspending or discontinuing SOFR. There can be no assurance that the Secured Overnight Financ Rate will not be discontiued or fundamentally altered in a manner that is materially adverse to the interests of holders of such Floating Rate Notes. For purposes of the formula used to calculate the rate of interest during the Interest Reset Peri SOFR in respect of a particul date will not be adjusted for any modifications or amendments to SOFR data that the administrator of SOFR may publish after the rate of interest for that day has been determined in accordance with the terr and provisions set forth in this Base Prospecting any Benchmark Replacement Conforming Changes. Further, if the interest rate on such Floating Rate Notes during the applicable floating rate period on any day or for any interest period declines to zero or becomes negative will have a negative befor on the rate for the period, although the rate for that period may still be positive and interest may still accrue for that day

The selection of a Benchmark Replacement could adversely affect the return on, value of or market for Floating Rate Notesbased on SOFR during the Interest Reset Period

At any time when the Benchmark with respect to Floating Rate Notes during the Interest Reset Period is Term SOFR or Compounded SOFR, if the Issuer or its designee, after consulting with the Issuer, determined Benchmark Transition Event and related Benchmark Replacement Date have occurred with respect to Term SOFR or Compounder SOFR, as applicable, the applicable Benchmark Replacement will replace the interest Benchmark for all purposes relating to such Floating Rate Notes. If a particular Benchmark Replacement or Benchmark Replacement Adjustment cannot be determined, then the nextailable Benchmark Replacement or Benchmark Replacement Adjustment will apply. See <sup>3</sup> ' H V F U L S W L R Q Trapes/of/RFbatingPhateINotes /, % 2 5 1 R W H V

The application of a Benchmark Replacement and Benchmark Replacement Adjustment, and any implementatio of Benchmark Replacement Conforming Changes, could result in adverse consequences to the amount of interest paya on any Floating Rate Notes based on U.S. dollar LIBOR or, subsequently, Term SOFR or Compounded SOFR, whic could adversely affect the return on, value of and market for such Floating Rate Notes.

Further, (i) the composition and characteristics of any Brenack Replacement in respect of Term SOFR or Compounded SOFR, as applicable, will not be the same as those of the Term SOFR or Compounded SOFR, as applicable, (ii) the Benchmark Replacement will not be the economic equivalent of Term SOFR or Compound Bods applicable, (iii) there can be no assurance that the Benchmark Replacement will perform in the same way as Term SOFR or Compounded SOFR, as applicable, would have at any time, (iv) there is no guarantee that the Benchmark Replacement v be a compact substitute for Term SOFR or Compounded SOFR, as applicable, would have at any time, (iv) there is no guarantee that the Benchmark Replacement v be a compact substitute for Term SOFR or Compounded SOFR, as applicable (each of which means that a Benchmar Transition Event could adversely affect the return on, value of and market for the applicable Floating Rate Notes), (v) an failure of the Benchmark Replacement to gain market acceptance could adversely affect such Floating Rate Notes, (vi) the Benchmark Replacement may have a very limited history and the future performance of the Benchmark Replacement may not be able to be predicted based on historic abpreance, (vii) the secondary trading market for debt securities linked to the Benchmark Replacement may be limited anic) (wire administrator of the Benchmark Replacement may make changes that could change the value of the Benchmark Replacement on the Benchmark Replacement and would not have any obligation to consider the interests of holders of any Floating Rate Notes in doing so.

Credit ratings may not reflect all risks, and the Issuer cannot assure you that such ratings will not be lowere suspended or withdrawn by the rating agencies.

One or more independent credit rating agencies may assign credit ratings to the Notes. Where a Series of Notes rated, such rating will not necessarily be the same as the rating assigned to the **bletiesuted** under the Program. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, a other factors that may affect the value of the Notes. The credit ratings of the Notes **mgay after** issuance. Such ratings are limited in scope, and do not address all material risks relating to an investment in the Notes, but rather refle only the views of the rating agencies at the time the ratings are issued. An explanation of **ibersigniff** such ratings may be obtained from the rating agencies. The Issuer cannot assure you that such credit ratings will remain in effect for any given period of time or that such ratings will not be lowered, suspended or withdrawn entirely **bydhegeaticies**, if, in the judgment of such rating agencies, circumstances so warrant. Any lowering, suspension or withdrawal of such rating may have an adverse effect on the market price and marketability of the Notes. A credit rating is not a recision to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time. Any ratings assigned to 1 R W H V D V D W W K H G D W H R I W K L V 3 U R V S H F W X V D U H Q R W L Q G L F D W L V creditwothiness.

## Changes in tax laws could lead to the Issuer redeeming the Notes

Payments of interest in respect of the Notes made by the Issuer to foreign holders will be subject to Chilean interest withholding tax urrently assessed at a rate400% Subject certain exemptions, the Issuer will pay Additional \$PRXQWV DV GHILQHG LQ <sup>2</sup> '3HDV\PPUHLOSWWLRFIQ\$ 6RG LWWKLHR OLB 100 H\$\PPRXQWV VR W holder after Chilean withholding tax will equal the amount that would have beenveretien out taxes had been DSSOLFDEOH 7KH 1RWHV FDQ EH UHGHHPDEOH DW WKH ,VVXHU¶V RSV at any time, at the principal amount thereof plus accrued and unpaid interest and any AdditiounatsAtue thereon if, as D ÚHVXOW RI FKDQJHV LQ WKH ODZV RU UHJXODWLRQV DIIHFWLOod WD[I of the Notes 3D\PHQW RI \$GGLWLRQDO \$PRXQWV WKH, VVXHU Ethel FNBteBSHV R based on a rate of withholding or deduction in excessor The Issuer cannot assure you that an increase in withholding tax rate will not be presented to or enacted by the Chilean Congress; however, if such an increase were enacted, the No ZRXOG EH UHGHHPDEOH DW WKH RSWLRQ RRevole Knettion, VP Wox to Matureith Solely Hov FUL 7 D [ D W L R Q 5 H D V R Q<sup>2</sup>V& KOLOO GH D 7 D WOLVR QR Q

The Notes are subject to certain transfer restrictions.

The Notes have not been restaired under the Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States. Accordingly, the Notes may be transferred or resold only in a transaction registered under or exempt from the registratiequirements of the Securities Act and in compliance with any other DSSOLFDEOH VHFXULWLHV ODZ 6HH <sup>3</sup>7UDQVIHU DQG 6HOOLQJ 5HVWUL

Holders of Notes may find it difficult to enforce civil liabilities against the Issuer or its directors, executivie and controlling persons.

The Issuer is organized under the laws of Chile and its principal place of bu**sionersis** (o socia) is in Santiago, Chile. None of its directors are residents of the United States, and most of its executive office persons reside outside of the United States.

In addition, a substantial portion of the assets of the Issuer and its directors, executive officers and controlling persons are located outside of the United States. As a result, it may bet **dividud** lders of Notes to effect service of process within the United States on such persons or to enforce judgments against them, including in any action based civil liabilities under the U.S. federal securities laws. Based on the opinion of the US\$ We & KLOHDQ FRXQVHO as to the enforceability against such persons in Chile, whether in original actions or in actions to enforce judgments of U.S. FRXUWV RIOLDELOLWLHV EDVHG VROHO\ RQ WKcess and Enforceability DOCiWIHFX /LDELOLWLHV ÉDVHG VROHO\ RQ WKcess and Enforceability DOCiWIHFX

7KH , VVXHU¶V REOLJDWLRQV XQGHU WKH 1RWHV ZLOO EH VXERUGLQD subsidiaries.

8 Q G H U & K L O H D Q E D Q N U X S W F \ O D Z W K H , Suboxt dihibit and the statution of the statution

, Q DGGLWLRQ WKH, VVXHU¶V FUHGLWRUV PD\ KROG QHJRWLDEOH grant rights to attach the assets of the Issuer at the inception of judicial proceedings in the relevant jurisdiction, w attachment is likely to result in priorities benefitting those creditors when compared to the rights of holders of the Notes.

The Notes contain provisions which may permit their modification without the consent of all investors.

The Notes contain provisions for calling meetings of holders of Notes to consider matters affecting their interests generally. These provisions permit defined majorities to bind all holders of the Notes of a Series, including holders who did not attend and vote at the relevanteting and holders who voted in a manner contrary to the majority.

We may commit to allocate the net proceeds from the sale of the Notes to the financing or refinancing of eligible green and/or social projects and, in such event, the market price of **Notes** may be adversely affected by our failure to allocate an amount equal to the net proceeds from the Notes to such eligible projects or to satisfy related reporting requirements and other undertakings.

We may commit to allocate the net proceeds from state of the Notes to the financing or refinancing of new and existing project DQG DFWLYLWLHV WKDW SURPROME In Projects URDOD FOR WOR FSLADUCS FSW Social Projects DQG WRJHWKHU ZLWKEW SURPROME STATE OF SURPROME STATE OF THE REVEALED OF SURPROME STATE OF THE REVEALED OF THE REVEALED OF SURPROME STATE OF THE REVEALED OF

In this event, the market price of the Notes may be impacted by any failure by us to allocate the net proceeds from the sale of the Notes to such Eligible Projects or to meet or continue towhether in whole or in part, the investment expectations, guidelines, criteria or requirements (whether by any present or future applicable law or regulationsror by othe governing rules or investment portfolio mandates or otherwise) of certain envirtantlynem socially focused investors with respect to the Notes, particularly with regard to any direct or indirect environmental, sustainability or social fimpact the Eligible Projects. There can be no assurances that any Eligible Projects will devivervamonmental or social benefits, that adverse environmental and/or social impacts will not occur during the design, construction, commissioning and operation of any Eligible Projects or that the Eligible Projects will be capable of being implementation with any timing schedule.

) X U W K H U P R U H D Q \ R S L Q L R Q R U F H Set whether the potential impact of all risks relate Elitipitate Projects and the sale of the Notes may not reflect the potential impact of all risks relate Elitpitate Projects and other factors that may affect the value of the Notes and is not intended to address any credit, marketspects of an investment in Notes including without limitation market price, marketability, investor preference or suitability of any security. No assurance can be provided as to the suitability of any Second Party Opinion, and, if there were to be one, not nor it should be deemed to be, a recommendation by us or any other person to purchase, sell or heldy Notes. Second Party Opiniowould only be current as of the date that opinion was initially issued and may be updated, suspended or withdrawn by the relevant provider(s) at any time. For the avoidance of douls eaoyd Party Opiniois not, nor shall be deemed to be, incorporated in and/or form part of these Final Terms.

There can be no assurance that the use of net proceeds from the offathe Notes to finance or refinance Eligible Projects will be suitable for the investment criteria of any investor.

There is currently no market consensus on what precise attributes are required for a particular project to be define or classified as<sup>3</sup> J U H H Q ´ <sup>3</sup> V R F L D Or án exputive MeM Dab De De Dipioject. In addition, it is an area which has been, and continues to be, the subject of many and water give voluntary and regulatory initiatives to develop rules, guidelines, standards, taxomoties and objectives. Therefore, no assurance can be provided to investors that the Eligible Projects will meet whether in whole or in partall investor expectations with regard to environmental impact and sustainability performance.

Furthermore, we havsignificant flexibility in allocating the net proceeds from the Notes, including reallocating the net proceeds in the event we determine in our discretion that projects receiving allocation no longer meet the criteria f Eligible Projects. In such eventhere can be no assurance that the use of the proceeds for any Eligible Projects will satisfy, whether in whole or in part, any present or future investor expectations or requirements, taxonomies or standards or oth investment criteria or guidelines witwhich such investor or its investments are required to comply, whether by any present or future applicable law or regulations or by its own bylaws or other governing rules or investment portfolio mandates, ratings criteria, taxonomies or standards oeothdependent expectations, in particular with regard to any direct or indirect environmental, sustainability or social impact of any Eligible Projects. Accordingly, each prospective purchaser of the Notes shouldseek advice from their independent financiadvisor or other professional advisor and consider the factors described herein to determine for itself the relevance of the information contaithecBase Prospectus, any Second Party Opinion and the applicable Final Termegarding the use of proceeds and its purchase of any Notes, based upon such investigation as it deems necessary.

The examples of Eligible Green Projects and Eligible Social Projects referred to in any Final Terms are for illustrative purposes only and no assurance can be provident disbursements for projects with these specific characteristics will be made by the Issuer during the term of any Notes. Any failure to use the net proceeds from any Note on Eligible Projects or to meet or continue to meet the investment require of exertain environmentally focused investors with respect to any Notes may affect the value of such Notes and/or may have consequences for certain invest with portfolio mandates to invest in green investments.

In the event that any Notes are listed DrGPLWWHGWRWUDGLQJRQDQ\GHGLFDWHO <sup>3</sup> VXVWDLQDEOH´RUabBINddKsetytotenti of Xarty StDd& ekQnXMge\or securities market (whether or not regulated), no representation or assurance is given by the Issuery outlater person that such listing or admission satisfies, whether in whole or in part, any present or future investor expectations or requirements with respect to investment criteria o guidelines with which any investor or its investments are required top by under any governing rules or investment portfolio mandates. Furthermore, it should be noted that the criteria for any such listings or admission to trading may var from one stock exchange or securities market to another. Nor is any representatistic given or made by the Issuer or any other person that any such listing or admission to trading will be obtained in respect of any Notes or, if distance, t any such listing or admission to trading will be maintained during the life of the.Notes Interests in global Bearer Notes and Specified Denomination between the system of the specified Denomination may be adversely affected if definitive Bearer Notes are subsequently required to be issued.

In relation to any issue of Notes in global bearer form which have denominations consisting of a minimum Specified Denomination plus one or more higher integral multiples of another smaller amount, it is possible detain in such Notes may be traded in amounts in excess of the minimum Specified Denomination that are not integral multiples of such minimum Specified Denomination. In such a case a holder who, as a result of trading such amounts, holds an amou which is less than the minimum Specified Denomination in their account with the relevant clearing system would not be able to sell the remainder of such holding without first purchasing a principal amount of Notes at or in excess of the minimum Specified Denomination. Further, a holder who, as a result of trading such amounts, holds an amount which is less than the minimum Specified Denomination in their account with the relevant clearing system at the relevant the minimum Specified Denomination in their account with the relevant clearing system at the relevant time ma not receive a definitive Note in beaferm in respect of such holding (should definitive Notes replace the applicable global Bearer Notes) and would need to purchase or sell a principal amount of Notes such that its holding amounts to a Specifiid Denomination.

If definitive Notes in bearer forn are issued, holders should be aware that definitive Notes which have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade.

## Reliance on DTC, Euroclear and Clearstream, Luxembourg pedures.

Unless issued in definitive form, Notes issued under the Program will be represented on issue by one or mor global Notes that may be deposited with or registered in the name of a nominee for a common depositary or a commo safekeeper, as the cassay be, for Euroclear and Clearstream, Luxembourg or may be deposited with or registered in the name of a nominee for DTC. Except in the circumstances described in the applicable global Note, investors in a globa Note will not be entitled to receive Next in definitive form. Each of DTC, Euroclear and Clearstream, Luxembourg and their respective direct and indirect participants will maintain records of the beneficial interests in each global Note held through it. While the Notes are represented byobaglNote, investors will be able to trade their beneficial interests only through the relevant clearing systems and their respective participants.

Except in the case of a Registered Global Note denominated in a specified currency other than U.SnDollars a registered in the name of DTC or its nominee and in respect of which a participant in DTC has elected to receive any part such payment in that specified currency, for so long as the Notes are represented by Registered Global Notes, the Iss will discharge its payment obligation under the Notes by making payments through the relevant clearing systems. A hold of a beneficial interest in a global Note must rely on the procedures of the relevant clearing system and its participants receive paymest under the Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in any global Note.

Holders of beneficial interests in a global Note will not have a direct right to votes prect of the Notes so represented. Instead, such holders will be permitted to act only to the extent that they are enabled by the relegant clearing system and its participants to appoint appropriate proxies.

## Risks Relating to the Structure of a Particular Issue of Notes

A wide range of Notes may be issued under the Program. Some Notes are complex financial instruments and such instruments may be purchased as a way to reduce risk or enhance yield with an understood, measured, appropriate addit of risk to their overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with a financial adviser) to evaluate how the relevant Notes will perform under changing coditions, the resulting effects on the value of such Notes and the impact such investment will have on the SRWHQWLDO LQYHVWRU¶V RYHUDOO LQYHVWPHQW SRUWIROLR & HUV potential investors. Set obelow is a description of the most common such features:

## Notes subject to optional redemption by the Issuer.

Notes with an optional redemption are likely to have a limited market value. During any period when the Issuer may elect to redeem Notes, the metricalue of such Notes generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

The Issuer may be expected to redeem Notes when its cost of borrowing is lower than **dste** ratteron the Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a signific antiby lowe Potential investors should consider reinvestment risk in light of other investments available at that time.

Variable rate notes with a multiplier or other leverage factor.

Notes with variable interest rates can be volatile investments. If thestractured to include multipliers or other leverage factors, or caps or floors, or any combination of those features or other similar related features, their unearket val may be even more volatile than those for securities that do not include thousesfeat

## Inverse floating rate notes.

Inverse floating rate notes have an interest rate equal to a fixed rate minus a rate based upon a reference rate s as LIBOR. The market values of such Notes typically are more volatile than market values of ot**beticoal**/floating rate debt securities based on the same reference rate (and with otherwise comparable terms). Inverse floating rate notes more volatile because an increase in the reference rate not only decreases the interest rate of the Nates based of the same reference rate and wersely affects the market value of these Notes.

# Fixed Rate Notes.

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adverse affect the value of the Fixed Rate Notes.

## Fixed/Floating rate notes.

Fixed/Floating rate notes may bear interest at a rate that the Issuer may elect to convert from a fixed rate to IORDWLQJUDWH RUIURP DIORDWLQUtoldDWHHTHAWIRTEREDST Hate[WilGaffedDtMeHsecondtAryH, N market and the market value of such Notes since the Issuer may be expected to convert the rate when it is likely to produce lower overall cost of borrowing. If the Issuer converts from a fixed trat a floating rate, the spread on the Fixed/Floating rate notes may be less favorable than then prevailing spreads on comparable floating rate notes tied to t same reference rate. In addition, the new floating rate at any time may be lower that then Notes. If the Issuer converts from a fixed rate may be lower than then prevailing rates on its Notes.

# Indexed notes.

An investment in Indexed notes entails significant risks that are not associated with sincestments in a conventional fixed debt security. If the interest rate of a Note is indexed, it may result in an interest rate that is less than that payable on a conventional fixed debt security issued by the Issuer at the same timedimethe possibility that no interest will be paid, and, if the principal amount of a Note is indexed, the principal amount payable at maturity ma be less than the original purchase price of such indexed note, including the possibility that no prihidipation (but in no event shall the amount of interest and principal paid with respect to an indexed note be less than zero). The second market for indexed notes will be affected by a number of factors, independent of the creditworthiness wetherds the value of the applicable currency, commodity, interest rate or other index, including, but not limited to, the volatient of amount outstanding of such indexed notes and market interest rates. The value of the applicable currency, commodity of interest rates and market interest rates. The value of the applicable currency, commodities and market interest rates. The value of the applicable currency, commodity of undexed notes and market interest rates. The value of the applicable currency, commodity of undexed notes and market interest rates. The value of the applicable currency, commodity of undexed notes and market interest rates. The value of the applicable currency, commodities and market interest rates. The value of the applicable currency, commodities and market interest rates. The value of the applicable currency, commodities of interrelated factors, including economic, financial and political events overwhich the Issuer has no control.

Additionally, if the formula used to determine the principal amount or interest payable with respect to such indexed notes contains a multiple or leverage factor, the effect of any change in the applicable currencyitycommod interest rate or other index may be increased. The historical experience of the relevant currencies, commodities, interer rate or other indices should not be taken as an indication of future performance of such currencies, commodities, interer rate or other indices during the term of any indexed note. Accordingly, prospective investors should consult their own financial and legal advisors as to the risks entailed by an investment in indexed notes and the suitability of indexed notes light of their particular circumstances.

Notes issued at a substantial discount.

The market values of securities issued at a substantial discount from their principal amount tend to fluctuate more in relation to general changes in interest rates than do prices for the main interest bearing securities. Generally, the longer the remaining term of the Notes, the greater the price volatility as compared to conventionability as with comparable maturities.

## Particular tax consequences of holding Bearer Nest

Any potential investor should consult its own independent tax adviser for more information about the tax consequences of acquiring, owning and disposing of Bearer Notes in its particular circumstances. Bearer Notes genera may not be offered or solid the United States or to United States persons. Unless an exemption applies, a United States person holding a Bearer Note or coupon will not be entitled to deduct any loss on the Bearer Note or coupon and must treas ordinary income any gain realized the sale or other taxable disposition of the Bearer Note or coupon.

## Risks Relating to Renminbi Denominated Notes

Set forth below is a brief description of certain risks related to the Notes by reason of being denominated in & KLQHVH < XDQR & minimio bP1 0 R & B1 & CNY & 7 KH 1 RWHV ZLOO EH GHQRPLQDWH GHOLYHUDEOH LQ WKH + RQJ . RQJ 6 SHFLDO \$ GPLQLV WHold & Wood Y & 52 + KJLLFR KQ represents a different market from that of Renminbi delivera Qule WKH 3 HRSOH ¶V 5 HSXEOLF RI & KLC 0 DFDX DQG 7 BPR CZDQ WKH <sup>3</sup>

Renminbi is not a freely convertible currency; and there are significant restrictions on remittance of Renminbi into and outside the PRC which may affect the liquidity **b**fe Notes.

Renminbi is not a freely convertible currency at present. The government of the PRC continues to regulate conversion between Renminbi and foreign currencies, including the Hong Kong Dollar. However, there has been significant reduction in combl by the PRC government in recent years, particularly over the trade transactions involving import and export of goods and services as well as other frequent routine foreign exchange transactions. These transacti are known as current account items.

On the other hand, remittance of Renminbi by foreign investors into and out of the PRC for the purposes of capita account items, such as capital contributions, debt financing and securities investment, is generally only permitted upo obtaining specific approvals from, or completing specific registrations or filings with, the relevant authorities on-bayease case basis and is subject to a strict monitoring system. Regulations in the PRC on the remittance of Renminbi into and c of the PRC for settlement capital account items are developing gradually.

Although starting from October 2016 Renminbi has been added to the Special Drawing Rights basket created b the International Monetary Fund, there is no assurance that the PRC Government will continue of the remittance of Renminbi in the future, that the schemes for Renminbibordes utilisation will not be discontinued or that new regulations in the PRC will not be promulgated in the future which have the effectiviting or eliminating the remittance of Renminbi into or out of the PRC. Notwithstanding the Renminbi internationalisation efforts in recent years to internationalise the currency, there can be no assurance that the PRC Government will not impose inter or long term restrictions on the creaserder remittance of Renminbi. In the event that funds cannot be repatriated out of the PRC in Renminbi, this may affect the overall availability of Renminbi outside the PRC, which may negatively impact on the liquidity of the Notes and the value of the Notes. In addition, if Renminbi outside the PRC is unavailable, this will impact on the availability of the Issuer to source Renminbi to perform its obligations under Notes denominated in Renminbi.

## Investment in he Notes is subject to exchange rate risks

The value of Renminbi against the New Taiwan dollar, Hong Kong dollar, the U.S. dollar and other currencies fluctuates and is affected by developments in or affecting the PRC, international political and ecconditions and many other factors. All payments of interest on and principal of the Notes will be made in Renminbi, except in the case or inconvertibility, nontransferability or illiquidity, in which case the Issuer shall be entitled to settle anypaychents in U.S. dollars at the U.S. Dollar Equivalent. As a result, the value of Renminbi payments may vary with the prevailing exchange rates in the marketplace. If the value of Renminbi depreciates against the relevant currency, the value of t investment in relevant currency will have declined.

Investment in the Notes is subject to currency risk.

Investors cannot be assured that payments in respect of the Notes will be made in Renminbi. If the Issuer is not able, or it is impracticable for the Issue satisfy its obligation to pay interest or principal on the Notes as a result of inconvertibility, nontransferability or illiquidity, the Issuer shall be entitled to settle any such payment in U.S. dollars at the U.S. Dollar Equivalent of any suchterest or principal, as the case may be.

Investment in the Notes is subject to interest rate risk.

The PRC government has gradually liberalized the regulation of interest rates over the past years. Further liberalization may increase interest rate vollaytil The Notes offered hereunder may carry a fixed or floating interest rate. Consequently, the trading price of the Notes will vary with the fluctuations in the Renminbi interest rates. If a holded of Notes tries to sell the Notes before their magnitude that holder may receive an offer that is less than its original investment.

Payments in respect of the Notes will be made solely by transfer to a Renminbi bank account maintained in Hong Kong, except in limited circumstances.

Except as provided belowso long as the Notes are represented by a global note certificate held with the common depositary for Clearstream, Luxembourg and Euroclear, all payments in respect of the Notes will be made solely by transfer to a Renminbi bank account maintained in blok fong by the holder of such global note certificate. Any further credit of such amounts will be made in accordance with prevailing Euroclear and Clearstream, Luxembourg rules and procedures. the case of inconvertibility, nomansferability or illiquidity, the Issuer may make payments on the Notes in U.S. dollars. If the Notes are issued in definitive form, all payments in respect of any such Note will be made by transfer to a Renmink bank account maintained by the holder of such the Note in Hong Koaccordance with prevailing rules and regulations. The Issuer will not be required to make payment by any other means, including, for example, in any other currency or b transfer to a bank account in the PRC.

Gains on the transfer of the Notes may dome subject to income taxes under the PRC tax laws.

Under the PRC Enterprise Income Tax Law and its implementation rules which took effect on January 1, 2008, any gain realized on the transfer of Notes by-nextident enterprise holders may be subjective prise income tax if such gain is regarded as income derived from sources within the PRC. However, there remains uncertainty as to whether the gain realized from the transfer of Notes denominated in Renminbi would be treated as income derived forest within the PRC and be subject to PRC tax. This will depend on how the PRC tax authorities interpret, apply or enforce the PR Enterprise Income Tax Law and its implementation rules. According to the arrangement between the PRC and Hong Kong residents of Hong Kong, including enterprise holders and individual holders, will not be subject to PRC tax on any capital gains derived from a sale or exchange of the Notes.

If non-resident enterprise holders are required to pay PRC income tax on gains ramsfree tof the Notes (such enterprise income tax is currently levied at the rate of 10% of the gross proceeds, unless there is an applicable tax treat between PRC and the jurisdiction in which such-resident enterprise holders of the Notes residered to a version the relevant tax), the value of their investment in the Notes may be materially and adversely affected.

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In the event that the Issuer decides to remit some or **theop** roceeds of the offering into the PRC in Renminbi, its ability to do so will be subject to obtaining all necessary approvals from, and registration with, the relevant PRC government authorities. However, the Issuer cannot assure you that the nequessary is from and registration with the relevant PRC government authorities will be obtained at all or, if obtained, they will not be revoked or amended in the future.

The Issuer cannot assure you that the PRC government will continue to graduallize betwee control over cross border Renminbi remittances in the future, that the pilot scheme introduced in July 2009 will not be discontinued or that new PRC regulations will not be promulgated in the future which have the effect of restricting or islightmeatremittance of Renminbi into or outside the PRC. In the event that the Issuer does remit some or all of the proceeds of the offering intermittance in Renminbi and the Issuer subsequently is not able to repatriate funds outside the PRC in Reminsioner to source Renminbi outside the PRC to finance its obligations under the Notes, and its ability to do so will be subject to the overall availability of Renminbi outside the PRC.

## ROC taxation.

The following overview of certain taxation by RYLVLRQV XQGHU BORGS'X ECODD ZF IRV BE BAY BORD R law and practice and that the Notes will be issued, offered, sold as moder enly to professional institutional investors as defined under Paragraph Article 197 of the Regulations Govering Securities Firms of the ROC. It does not purport to be comprehensive and does not constitute legal or tax advice. Investors (particularly those subject to special tark rules, su as banks, dealers, insurance companies and tark model entities) should onsult with their own tax advisers regarding the tax consequences of an investment in the Notes.

## Interest on the Notes.

Bci is not a ROC statutory tax withholder, and consequently, there is no ROC withholding tax on the interest paid on the Notes.

ROC corporate holders must include the interest receivable under the Notes as part of their taxable income and part income tax at a flat rate of 17% (unless the total taxable income for a fiscal year is under NT\$120,000), as they are subject to income tax on their ZRUOGZLGH LQFRPH RQ DQ DFFUXDOAMDVLVV QKW DOSVOIUR.

## Sale of the Notes.

, Q JHQHUDO WKH VDOH RI FRUSRUDWH ERQGV RU ILQD STILD OR OF RQ the transaction price Any sale of the Notes will be subject to STT at 0.1% of the transaction price, unless otherwise provided by the tax laws that may be in effect at that time.

Capital gains generated from the sale of bonds are exempt from income tax. Accordingly, RODExbodders are not subject to income tax on any capital gains generated from the sale of the Notes. However, ROC corporate holds should include the capital gains in calculating their basic income for the purpose of calculating their AMT. If theofamoun the AMT exceeds the annual income tax calculated pursuant to the Income Tax Act of the ROC, the excess becomes the 52 & FRUSRUDWH KROGHUV¶ \$07 SD\DEOH & DSLWDO ORVVHV LI DQ\ LI offset capitalgains of the same category of income for the purposes of calculating their AMT.

Non-ROC corporate holders with a fixed place of business (e.g., a branch) or a business agent in the ROC are n subject to income tax on any capital gains generated fromsate fromsate fromsate business. However, their fixed place of business or business agent should include any such capital gains in calculating their basic income for the purpose of calculating AMT.

As to nonROC corporate holders without a fixed place of businessboursiness agent in the ROC, they are not subject to income tax or AMT on any capital gains generated from the sale of the Notes.

## ROC settlement and trading

% FL KDV QRW HQWHUHG LQWR DQ\VHWWOHPHQW DJUHTDHOPCHQDVQZGLW have no intention to do so.

In the future, if Bci enters into a settlement agreement with TDCC, an investor, if it has a securitiestbook account with a Taiwan securities broker and a foreign currency deposit account with a Taiwanese basektlember. Notes through the account of TDCC with Euroclear or Clearstream if it applies to TDCC (by filing in a prescribed form) to transfer the Notes in its own account with Euroclear or Clearstream to such TDCC account with Euroclear or Clearstream for trading in the domestic market or vice versa for trading in overseas markets. For settlement through TDCC, TDCC wil allocate the respective Notes position to the securities-both account designated by such investor in the ROC. The Notes will be taded and settled pursuant to the applicable rules and operating procedures of TDCC and the GTSM a domestic bonds. For such investors who hold their interest in the Notes through an account opened and held by TDCC wi Euroclear or Clearstream, distributs of principal and/or interest for the Notes to such holders may be made by payment services banks whose systems are connected to TDCC to the foreign currency deposit accounts of the holders. Su payment is expected to be made on the second Taiwate by TDCC one Taiwanese business day after the distribution dat However, when the holders actually receive such distributions may veprynding upon the daily operations of the Taiwanese banks with which the holder has the foreign currency deposit account.

## OVERVIEW OF THE PROGRAM

This overview must be read as an introduction to this Prospectus and is provided as an aid to investors when considering whether to invest in the Notes, but is not a substitute for the Prospectus. Any decision to invest in the Notes should be based on a consideration of the Prospectus as a whole, including any Final Terms.

Conditions for determining price to be included in the Prospectus

The price and amount of Notes to be issued under the Program will be determined by the Issuer and each relevand Dealer at the time of isaucein accordance with prevailing market conditions.

# **Risk Factors**

There are certain fators that may affect the ability of the Issuer to fulfill its obligations under Notes issued under the Program. Such factors include liquidity, credit and event risks. In addition, there are certain factors that alreomateri the purpose of assessiting market risks associated with the Notes issued under the Program, including the structure of a SDUWLFXODU LVVXH RI 1 RWHV DQG ULRISK Factdors DRVJH @ QVLRUVK B BDUINHW.

The Notes and the Program

Issuer:	Banco de Crétob e Inversiones
LEI (Legal Entity Identifier):	549300E9E5Y3PKW24142
Dealers:	BofA Securities, Inc. Standard Chartered Bank BNP Paribas Securities Corp. Citigroup Global Markets Inc. Citigroup Global Markets Limited Daiwa Capital Markets America Inc Goldman Sachs & Co. LLC HSBC Securities (USA) Inc. J.P. Morgan Securities LLC Mizuho Securities USA LLC MUFG Securities Americas Inc.
	Notes may also be issued to other dealers and to third parties other th dealers.
Fiscal Agent, NorU.S. Paying Agent Transfer Agent and Exchange Agent	Bank of America, National Association (operating through its Londbranch).
Luxembourg Listing Agent and Registrar	Bank of America Merrill Lynch International DAC
U.S. Paying Agent, U.S. Registrar and U.S Transfer Agent:	Bank of America, National Association.
Distribution:	Notes may be distributed (i) to qualified institutional buyers (as define Rule 144A under the Securities Act) and (ii) outside the United State persons other than U.S. persons (ausch terms are defined in Regulation under the Securities Act), in each case on a syndicated esymplicated EDVLV VXEMHFW WR WKH VHOOT Labsfer Lahd' Selling Restrictions

Specified Currencies:	Subject to any applicate legal or regulatory restrictions, such currencies may be agreed between the Issuer and the relevant Dealer(s) (as in in the applicable Final Terms).
Maximum Amount:	The aggregate principal amount of Notes outstanding at any time sha exceed US\$4,000,000,000 or the approximate equivalent thereof in ar currency calculated as at the issue date of the relevant Notes.
Maturities:	Notes may be issued in such maturities as may be agreed betwe Issuer and the relevant Dealer (as <b>oradie</b> d in the applicable Final Tern as the stated maturity), subject to such minimum or maximum term as be allowed or required from time to time by the relevant central banl equivalent body) or any laws or regulations applicable to the Issuee c relevant Specified Currency (as definited ow).
Issue Price:	Notes may be issued at an issue price which is equal to, less than o than their principal amount, as provided in the applicable Final Terms.
Form of Notes:	Notes will be issued in ither registered or bearer form as specified in

applicable Final Terms.

Each Bearer Note will be represented initially by a temporary global N without interest coupons, or a permanent global Note, to be deposited either a Common Safekeeperthe global Note is intended to be issued QHZ JOREDNGN QRIVARUEP 3 RU D & RPPRQ 'HSR Note is not intended to be issued in NGN form) for Euroclear Clearstream, Luxembourg, for credit to the account designated by behalf of the purchaser thereof. The interests of the beneficial own owners in a temporary global Note will be exchangeable after ([FKDQJH 'DWH D V Desterilption HoteltheX Notest Hornis of IRU DQ LQWHUHVW LQ DoeSheldubRyDeid0aehl€ Notes' Common Safekeeper (if the permanent global Note is intended to be i in NGN form) or a Common Depositary (if the permanent global Not not intended to be issued in NGN form) for Euroclear and Clearstre Luxembourg, for credito the account designated by or on behalf of beneficial owner thereof, or for definitive Bearer Notes or for definit Registered Notes (as defined below), as provided in the applicable Terms. The interests of the beneficial owner or owners premanent global Note will be exchangeable for definitive Bearer Notes or definitive Registered Notes, as provided in the applicable Final Terms

If specified in the applicable Final Terms, Notes of each Tranche will  $I \times OO \setminus U + J L \vee Metgisterted CN dtes U = 7 K + 5 + J L \vee W + U$ Tranche offered and sold in reliance on Regulation S, which will be sc non-U.S. persons outside the United States, will initially be represente D JOREDO QRWH L QRedguttation VSVGHottat NGe 1 R U B U I expiry of the distribution compliance period (as defined in Regulation applicable to each Tranche of Notes, beneficial interests in a Regulat Global Note may not be offered or sold to, or for the account or benefi a U.S. person save as otherwise provided in the Supplement for Regis Notes and such Regulation S Global Note will bear a legend rega such restrictions on transfer.

The Registered Notes of each Tranche may only be offered and sold United States or to 8 6 SHUVRQV LQ SULYDWH LQVWLWXWLRQDO EX\HUV´ZLWKLQ WKH | \$FWQIBS´ 7KH 5HJLVWHUHG 1RWHV RI HD UHSUHVHQWHG E\ D JOREDO RQUER1W44A GLODAL Note´DQG WRJHWKHU ZLWK D 5HJXREOODSTWADE Global Notes'

Registered Global Notes exchangeable for definitive Notes shal tradeable only in principal amounts of at least the Specified Denomin (or if more than one Specified Denomination, the lowest Specif Denomination).

Fixed Rate Notes:..... The Issuer will pay interest on Fixed Rate Notes on the dates specif the applicable Final Terms. Fixed interest on Notes will be calculate the basis of such Fixed G 'D \ & R X Q W ) U D F W L R Q D V of the Notes?, Q W H U H V W D Q G , Q W H U H V W 5 D W applicable Final Terms.

Interest Period(s) or Interest Payment Date

Indexed Notes:..... Notes may be issued with the principal amount payable at maturit interest to be paid thereon, or both, to be determined with reference price or prices of specified commodities or stocks, indices, formula other assetor bases of reference as may be specified in such Note an applicable Final Terms. A separate prospectus comprising the rel Note and an overview document (as the case may be) will be used f documentation of an issuance of Indexed Notes.

Taxation:	All payments with respect to the Notes will be made without withhold or deduction for or on account of taxes imposed by any Relevant Ta -XULVGLFWLRQ DV GHVFULEHG <sup>2</sup> ReQuent Holy \$GGLWLRQDO \$PRXQWV´ XQOHVV VXFK which case, subject to certain exceptions, the <b>Isswille</b> generally pay \$GGLWLRQDO \$PRXQWV DV GHVFUE RelyinGent RI \$GGLWLRQDO \$PRXQWV ´ 6HH DOVR <sup>3</sup> 7
Status of the Notes:	Each Note will be unsecured and will be either a senior or a subordine debt obligation of these values. Notes which are senior debt obligations rank equally in right of payment with all other unsecured a unsubordinated debt obligations of the Issuer (except as othe

- obligations will rank junior in right of payment to all senior indebtedne of the Issuer (except as otherwise provided by applicable law) as spe in the applicable Final Terms, which will set forth the precise term V X F K V X E R U G L Q D W L R the Notes of Program may be ra unrated. Where the Notes of a Tranche are rated, such rating (i) will not necessarily be the same as
- out in the Final Terms and (ii) will not necessarily be the same as rating(s)assigned to the Program. Moreover, the Final Terms will set whether the rating agency has been registered within the European I A security rating is not a recommendation to buy, sell or hold secun and may be subject to suspension, reductio withdrawal at any time by the assigning rating agency.

Modification and amendment of the Notes: Except for certain matters that require unanimous consent of the hold each Note of any Series directly and adversely affected thereby, the Agency Agreement and the terms and conditions of Notes of a Series may be modified or amended (and future compliance therewith or Events of Default may be waived) by holders of a majority in aggre principal amount of the Notes of such Seriesinoreach case, such less amount as shall have acted at a meeting of holders of such Notes <sup>3</sup> ' H V F U L S W L R Q<sup>2</sup> NRobif MatKorl of FRSMatHAgency Agreement ar 1 R W H V

> Notes owned by the Issuer or any of its subsidiaries shall not be deer be outstanding for purposes of making any modification or amendme the Notes of such Series.

> provided by applicable law). Notes which are subordinated

Listing and admission to trading:..... Except for the Indexed Notes which will not be listed on the Official I of the Luxembourg Stock Exchange or admitted toditing on the /X[HPERXUJ 6WRFN ([FKDQJH¶V UHJXOD) may be listed on the Official List of the Luxembourg Stock Exchange admitted to trading on the regulated market of the Luxembourg S Exchange and/or listed or admitted timading on or by such other c additional stock exchange(s), competent authority(ies) and/or market may be unlisted, in each case as specified in the applicable Final T 6HH <sup>3</sup>7UDQVIHU DQG 6HOOLQJ 5HVWULFW

Clearing System:..... As specified in the applicable Final Terms.

Governing Law ..... New York law.

 S under the Securities Act or pursuant to another exemption fron registration requirements of the Securities Act. In additionates issued in bearer form are subject to U.S. tax law requirements. For a descr of certain restrictions on offers, sales and deliveries of Notes in the U States, the EA, Australia, CanadaJK and certain other jurisdiction, see <sup>3</sup> 7 U D Q VG HCH O Q L Q J 5 H V W U L F W L R Q V

Risk Factors:..... Prospective purchasers of the Notes should consider carefully all c information set forth in this Prospectus or any supplement hereto ar particular, the informatiR Q V H W I R U W K X QRB H Eact WK beginning on page.

## USE OF PROCEEDS

We intend to use the net proceeds from the sale of each issue of our Notes for general corporateoplarsposes otherwise set forth in the Final Terms applicable to a particular issue of the Notes, which lordey functing, in whole or in part, the financingor refinancing Eligible Projects (which will be described nthe relevan Final Termsfor any such issue).

The use and allocation of the net proceeds is influenced by a number of factors outside **otrol**,rinccluding market conditions, and is based on our analysis, estimates and current views on future events and trends. Changes to the and other factors may require us to revise, at our discretion, our intended use of the net proceeds of the section of the

### PRESENTATION OF FINANCIAL AND OTHER INFORMATION

#### **Financial Statements**

This Prospectus include(s) our audited consolidated financial statements as of and for the fisced gended December 31, 2081 and 2019, and as of and for the fiscal years ended December 39, a20012020 together with the notes thereto, and (ii) our unaudited interim consolidated financial statements as of and forthinge months and d March 31, 2020 and 2021 together with the notes thereto, in each pressured in accordance with Chilean GAAP. Our audited consolidated financial statements y Consultores Limitada, independent audito

Deloitte 7 K H **bf** Descrite Will wur audited consolidated financial statements appear elsewhere in this Prospectus 6 H H <sup>3</sup>, Q G H S H Q G CluQuWau Bite Chibt Will consolidated financial statements as of and for these months ended March 31,2020 and 202 have not ben audited reviewed by any independent auditors.

## Chilean GAAP

We are a Chilean bank, and we maintain our financial books and records in Chilean pesos. We prepare ou audited consolidated financial statemeanted our unaudite interim consolidated financial statements accordance with the Compendium issued by the CMF (former SBIF), which came into effect on January 1, 2009 and differs in certain VLJQLILFDQW DVSHFWV IURP, QWHUQDINVRSRQDOGH)HLQ \$ %HWZHHQ & KLOHDQ \*\$ %3 DQG ,)56 ´ :H UHIHU WR DFFRXQWLQJ VWDQG DV <sup>3</sup> & KLOHDQ \*\$ 53 ´

# Chilean GAAS

Deloitte conducted its audits under auditing standards generally accepted in Withide differ in certain significant aspects from International Standards Auditing. 6 H H <sup>3</sup> \$ Q Q Significant Departures from International Standards Auditing ´

## Loans

Unless otherwise specified, all references herein to loans are to loans and receivables to scubstformer deductions for loan loss allowances.

2 X U S D V W G X H <sup>3</sup> S D V W G X H <sup>′</sup> O R D Q V L Q F O X G H R Q O \ W K H S R U W L R Q for 90 or more days and do not include the installments of such loans that are not **overhat** are overdue for less than 90 days, unless (i) any portion of the loan is overdue for 180 days or more, in which case the entire loan is considered pat due, or (ii) legal proceedings have been commenced for the entire outstanding balance **atocthreliteg** ms of the loan, in which case the entire loan is considered past due within 90 days after initiation of such proceedings. This practice different from the practice normally followed in the United States, under which the amount classified **asepasetud** include the HQWLUH DPRXQW RI SULQFLSDO DQG LQWHUHVW RQ DQ\ DQG DOO ORD includes only the portion of principal and interest that is overdue for one day or more. Once an overdeeolorees b RYHUGXH IRU GD\V RU PRUH LW GRHV QRW FRQWLQXH WR EH FRQVI impaired loans include the entire amount of principal and interest on any and all loans that have any portion overdue Restructured loans for which no payments are overdue are not ordinarily classified as past due loans or impaired loans.

:H SUHVHQW LQIRUPDWLRQ RQ <sup>3</sup>LPSDLUHG´ ORDQV LQ DFFRUGDQF portfolios that were issued by former SBIF and became mandatory as of January 1, 2011. Impaired loans are loans with respect to which we have evidence indicating that the borrower will not perform its payment obligations in accordance with the terms and conditions of the loan. r Figurposes of assessing our loan portfolio, we assess certain loans on an <sup>3</sup>LQGLYLGXDO´ EDVLV DQG RWKHU ORDQV RQ D <sup>3</sup>FROOHFWLYH´ EDVLV significant relative to our loan portfolio, based on the ambout the loan and its size, complexity and the credit profile of the borrower. Generally, we perform individual assessments of loans equal to or greater than UF 18,000 and collectiv assessments of loans of less than UF 18,000. We assess on a collessitivall of our loans that we do not assess LQGLYLGXDOO\ JURXSLQJ WKHP DFFRUGLQJ WR FHUWDLQ FRPPRQ FKD credit profile.

Under the guidelines issued by the CMF (former SBIF), our individuals bessed loans are considered impaired when they are classified as B3, B4, C1, C2, C3, C4, C5 or C6. Our collectively assessed loans are considered no

performing when (i) they are 90 days or more in default or (ii) they are restructured past due **tiloanes** neurolassify them DV SHUIRUPLQJ ORDQV EDVHG RQ RXU SHULRGLF UHDVV<sup>2</sup>HCMassFridation/WofRI V Loan Portfolio<sup>2</sup> \*XLGHOLQHV RI WKH ) RUPHU 6%,)

#### Effect of Rounding

Certain figures included in this Prospect have been rounded for ease of presentation. Percentage figures included in this Prospectus have not in all cases been calculated on the basis of such rounded figures but on the basis such amounts prior to rounding. For this reason, certain peggeratmounts in this Prospectus may vary from those obtained by performing the same calculations using the figures in our consolidated financial statements. Certain othe amounts that appear in this Prospectus may not sum due to rounding.

## Economic and Market Data

In this Prospectus, unless otherwise indicated, macroeconomic data related to the Chilean economy is based of information published by the Central Bank of Chile, and all market share and other data related to the Chilean financia system is based of formation published by the CMF.

## Information Published by the CMF

In this Prospectus, we present certain financial information as published and calculated by the CMF. Certain information published and calculated by the CMF differs from such information published in our financial statements. As published and calculated by the CMF (but not in our consolidated financial statements), our total assets include gross to receivables and our total loans include internation. For this reason, certainaficial information in this Prospectus may vary from information presented in our consolidated financial statements. In addition, certain information published by the CMF is not always published on a quarterly basis.

#### OVERVIEW OF THE BANK

The followingoverview highlights selected information about us and the rights to subscribe for our Notes that are offered hereby. This overview does not contain all of the information that an investor should consider before subscribing to rights to acquire our NotesBefore making an investment decision, you should read this entire Prospectus carefully for a more complete understanding of our business and this offering, including our financial statements and respective note thereto and the notes to those financiaWSD W H P H Q W V D Q G W K H V H F W L R Q V Q D P H G <sup>3</sup>5 L V N ) D Q G \$Q D O \ V L V R I ) L Q D Q F L D O & R Q G L W L R Q D Q G 5 H V X O W V R I 2 S H U D W L R Q

This overview is qualified in its entirety by the detailed information and financial statements appearing elsewhere LQ WKLV 3URVSHFWXV \$V XVHG LQ WKLV RYHUYLHZ XQOHVV WKH FR &UpGLWR H,QYHUVLRQHV WKH XQFRQVROLGDWHG HQWLW\ DQG UHIHI and its MiDPL EUDQFK 6HH <sup>3</sup>%XVLQHVV <sup>(</sup>

#### Overview

We are the largest commercial bank in Chile in terms of total net loans and deposits and the second largest in terms of assets, according to informationablished and calculated by the CMF. Our market share of metalbans, deposits and total assets, in the Chilean banking system was 17.9%, 18.7% and espectively, as of Decembert, 2020, in each case according to the CMIPDQG WDNLQJ LQWR FRQVLGHUDWLRQ, WD~ & RUS acquisition of City National Bank of Florida and the subsequent mergers effected connection therewith. Our risk index, calculated as allowances for loan losses as a percentage of our total loans (excluding loans and receivables from bank was 2.2%, as of December 1, 2020, compared to a weighted average of 2.7% for the Chilean banking system as a whole on such date, according to the CMF.

We combine what we believe are a full service banking platform and a solid franchise with a growing international presence, **pt**icularly in the U.S., where we acquired City National Bank of Florida in October, **20ta**Bank in June 2018 and Executive National Bank in 2020, as discussed below.

In addition to traditional banking products such as lending and deposit taking, duindbaservices for our approximately 126,148 active commercial checking account customers (not including individual clients in the retail segment) include working capital financing, lines of credit, foreign trade financing, mortgage loans, foreign eacoblange non-credit services such as cash management, payroll and payment services, and a wide range of treasury and r management products.

We provide our approximately 544,000 active retail checking account customers with deposit services such as checking **a**d savings accounts and also offer residential mortgage and consumer loans, lines of credit, credit cards ar diversified products such as mutual funds, stock brokerage services, financial advisory services, insurance brokerage, a private and public investment fund management services. We serve our retail customers through a nationwide network of points of contact, which include 274 multiservice branches, cash agencies, point of sale branches, private bankin commercial platforms and automated branches, ta,095 ATMs. We have made significant investments in alternate distribution channels, including online banking, telephonic banking **and transfers**.

In June 2018, our subsidiary City National Bank of Florida acquired (and absorbed by way of merger) TotalBank, an integraed retailcommercial bank in South Florida, which offered a comprehensive range of traditional banking products and services for businesses and individuals. TotalBank (a Fichinataered state nomember bank supervised by the FDIC) focused on relations the business model organized in several business segments including Banking Centers, Corporate Lending and International Personal Banking V RI 'HFHPEHU & LW\ 1 DWLRQDO assets grew by US\$22billion, or 17.5%, compare to December 31, 2019, reaching US\$518billion. Most of this growth ZDV SULPDULO\ GXH WR WKH FRQVROLGDWLRQ RI 7 RWDO% the Qottle Data a three diargest Floridabased bankbased orin terms of term deposits, according to the FDIC. Lastly, in October 2020 City National Bank acquired Executive National Bank.

In December 2018, we acquired Walmart Chile Servicios Financieros, which became **orepöifting** segment. This reporting segment includes the results of operations of the five entities forming Walmart Chile Servicios Financieros These fiveentities that constituted the financial services division of Walmart Chile provide financing **dosits** mers with the Lider MasterCard and Presto credit cards, along with other products. The Servicios Financieros reporting segme operates as an independent unit under the supervision of our senior management in Chile.

Servicios Financieros, the nameder which the five entities operate, continues to market the financial products and services offered before by Walmart Chile, which include the issue and operation of the new Líder Bci MasterCard along with the origination of cash advances, super catenaces and personal insurance, among others. This business is undertaken as a terrear commercial cooperation agreement between Bci and Walmart, a leading global company in the retail sector. We believe Servicios Financieros enables Bci to bolstersitisop among the credit card market leaders, enhance the development of products and services and generatevit/althe complementary capacities of two partners that are leaders in their respective industries. This acquisition is part of our strategritinuously seek growth opportunities in Chile and abroad and consistent with our goal of becoming a major player in the credit card industry in Chile. This acquisition helped us grow our credit card market shartimes as of December 2018, compate the 9.6% as of November, right before the acquisition (both figures exclude City National Bank of Faoddaxecutive National Bank, which City National Bank acquired last years Servicios Financieros allows us to reach approximately 1.5 million credit card customers through digital channels.

We intend to venture into the Peruvian market with a new subside Baryco BciPerú With an initial capital of US\$60 million, we expect this subsidiary to operate in Peru focusing on corporate clients garde hapanies for Peruvian and Chilean customers. We have been present in Peru for 20 years through a representative his figure ration will allow Bci to offer a three ountry platform along with Chile and the United States that will act as a sing bank in the region.

The incorporation and operation of Banco Bci Perú are subject, among other conditions, to the approval of the CMF and the Central Bank of Chile, along with securing the regulatory authorization, **alings** gistrations required under Peruvian legislation.

On Decembe 61, 2020 shareholders related to the Yarur family held approximately 56% of our issued and outstanding shares 6 X F K V K D U H K R O G H U V D U H S D U W L H V W R D V K D U H K R O G H U V ¶ of March 10, 2020, pursuant to which they agree to the trace is a group In addition, they reiterated their intention to preserve the principles upon which the management of the institution has been based.

% FL ¶ V VXEVLGLD BCI BithaRical Scrdup, FnQBOGAstelesoría Financiera S.AB,CI Asset Management Administradora General de Fondos S.B,CI Corredor de Bolsa S.AB,CI Corredores de Seguros S.AB,CI Factoring S.A., BCI Securitizadora S.AB,CI Securities Inc.BCI Corredores de Bolsade Productos S.A, Servicio de Normalización y Cobranza Normaliza S.A. and the five entities that comprise Servicios Financieros (as defined in this Prospectus).

The following table represents the entities over which the Bank exercises control another fincluded in the consolidation:

	Participation				
	Direct Inc			irect	
	2020	2019	2020	2019	
	%	%	%	%	
Análisis y Servicios S.A.(en liquidación)	99.00	99.00	1.00	1.00	
BCI Asset Management Administradora General de Fondos S.A.	99.90	99.90	0.10	0.10	
BCI Asesoría Financiera S.A.	99.00	99.00	1.00	1.00	
BCI Corredor de Bolsa S.A.	99.95	99.95	0.05	0.05	

BCI Corredores de Seguros S.A.	99.00	99.00	1.00	1.00
BCI Factoring S.A.	99.97	99.97	0.03	0.03
BCI Securitizadora S.A.	99.90	99.90	-	-
Banco de Crédito e Inversiones Sucursal Miami	100.00	100.00	-	-
Servicio de Normalización y Cobranza, Normaliza S.A.	99.90	99.90	0.10	0.10
BCI Securities INC.	99.90	99.90	0.10	0.10
BCI Corredores de Bolsa de ProctacS.A.	99.00	99.00	1.00	1.00
BCI Financial Group, INC. and Subsidiaries	100.00	100.00	-	-
Servicios Financieros y Administración de Créditos Comerciales (	99.98	99.98	0.02	0.02
Administradora de Tarjetas Servicios Financieros Linaitad	99.99	99.99	0.01	0.01
SSFF Corredores de Seguros y Gestión Financiera Limitada.	99.00	99.00	1.00	1.00
Sociedad de Servicios de Comercialización y Apoyo Financiero y				
Gestión SSFF Limitada.	99.99	99.99	0.01	0.01
Servicios y CobranzaSEYCO Limitada.	99.00	99.00	1.00	1.00

On December 31, 2020 we had a WRWDO VKDUHKROGHU¶V HTXLW\there iyeak kended December 31, 2020, we had consolidated net income of Ch\$317,533 million.

On December 31, 2020, we had egulatory capital ratio of 13.4% (including Tier 1 and Tier 2 capital), computed in accordance with guidelines of the CMF.

We are registered and headquartered in Santiago, and the santiago solution of Decemberl, 2020. We are a publicompany in Chile whose common shares are listed on the Santiago Stock Examples and Comercio de Santiago

# Corporate Strategy

2XU XOWLPDWH JRDO LV WR EH WKH EHVW EDQN I FKURLFFXHU ´F: XHV LWCRWPH pursue lais goal through the following strategic pillars:

x Our commitment to enhance customer experience, including through digital innovation believe that we differentiate ourselves from our principal competitors because of our customer, rather than pduct driven, focus, combined with a world class customer experie Was value loyal customers that are a source of stable, recurring revenues, and we seek to establishteomgrelationships by providing banking and financial products tailored to our ou WRPHUV VV VSHFLILF Q Hopda Bity ser Fice XW& Getek GtoZLW k IXUWKHU HQKDQFH RXU FXVWRPHUV¶ H[SHULHQFH E\ 1 1 R F X V driven decisiormaking, particularly in our retail and smallo mediumsize eQWHUSULVHV <sup>3</sup>60(V segments, using new technologies and data ytics (such as software for credit scoring and fraud detection) WR DFKLHYH EHWWHU LQVLJKWV DQG H[SD-Qh@an nWe Konderi@ncelthad DoeDL]D strive b make as seamless as possible, (ii) combining our diversified, full service model with our capacity to adapt to customer needs and our local experience, to provide superior service and deepen our relationship wi our corporate and investment banking of the (iii) expanding our client coverage and enhancing our payments and cash management services through-state art technology by offering new services such as payments to suppliers and employees, (iv) implementing our strong commitment to mobilian particular on the development of mobile services to improve our customer experience, and (v) responding to the evolving need of our customers. In addition, we believe that our focus on digital innovation will also continue to help us improve our opeating efficiency. Examples obur pioneering efforts in digital innovation include our online checking accounts, our 100% digital approval process for mortgage loans for new properties (the first bank in Chile to offer such service), and our personper V R Q S D \ P H Q W V 30 \$ & + ' P R E L O H D S S million users, which provides seamless payments in less than 15 seconds, as well as more than 2 millio MACH prepaid cards 6 H H 2 X U 'L J L W D O 7 U D Q V I R U P D W L R Q 3 O D Q

2020 was a year of digital transformation omnichannel experience to the development of ew capabilities and the growth of those that were already enabled For example the increase inour app downloads, which reached 500,000 downloads as of Decemb 2020, the launch of new app functional (e.g., for the sale origination of consumer loans/insurance and invoice pay), memorial the implementation of our new private website, which is more usine not provide the functional times.

The different initiatives in the digital world and remote a onels achieved promising figures as of December 2020 Over 30% of invoice payments ere made through digital channel \$0% of the sale of Super Avance (Super Advance) was made through remote channel and 38% of all card opening sere requested through our website.

- x Pursuing growth and profitability while maintaining our focus on conservative risk managemeNVe intend to continue pursuing growth and profitability by (i) expanding penetration of our market segments and increasing crosselling of our prodicts and services with a particular focus on custed angleted offerings, (ii) continuing to strengthen our capital position to support growth, with the goal of achieving and maintaining a tier 1 capital ratio of at least 10%, and (iii) seeking to optimize technology infrastructure to reduce costs and create value for our customers through simpler and more flexible processes and develop-greater in capabilities. Furthermore, we intend to pursue growth and profitability while maintaining our focus conservative risk managemenWe have a dedicated risk management team that focuses on monitoring risks across all areas of our business, and we have implemented an algorithmic model to monitor and manage or exposure to market riskin 2012, we hire a toptier consulting firm to review our risk tolerance levels and help us find ways to improve on maximizing our risk ward approach in furtherance of our strategy of achieving growth while maintaining a solid risk management
- X Pursuing our international strategy. We expect to continue to evaluate and selectively pursue growth opportunities outside Chile that complement our existing operations. This strategy is focused on (i) generating new sources of revenue, (ii) geographic diversification allowintg diversify risk as well as providing existing clients withregional solutions and access to new markets, and (iii) enhancing our pre existing regional platform. Afteacquiring TotalBankin 2018 and Executive National Bank through City National Bank 6 Florida in 2020 we are now close to our goal of having a third of our assets outside of Chile. With the acquisition of Executive National Bank through City National Bank of Floridae expect CNB to continue to consolidate itself order to become he first largest Floridebased bank and one of the 100 largest commercial banks in the United States, a country whose industry is made up of motion 4, commercial banks. We believe that the Florida market offers attractive prospects for growth outstide o as it is the fourth largest state in the United States in terms of GDP (according to the U.S. Bureau of Economic Activity) and financial assets (deposits) (according to the FDIC), as well as the third largest in terms of population, according to thU.S. Census Bureau. We believe that the state of Florida has favorable demographics with strong population and personal income growth. In addition, it has an attractive and fragmented banking system, which we believe offers organic and inorganic gropped tunities. Florida has a deeprooted cultural and economiconnection with Latin America, as evidenced by the high levels of trade and investment flow to and from the region.

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x Culture that seeks to promote and enhance leadership, collaboration and innovalide seek to promote a culture of leadership ancollaboration through a set of best practices with a particular focus on use on use of disciplined execution. In addition, we focus on creating an environment that fosters innovation over marginal improvement through our awardsed innovation framework ast year, we were ranked first in the Great Place to Work ranking for Chile, prepared by the Great Place to Work Institutes the first time we have attained the highest score among companies with more than 1,000 empTonese cognition fills us with pride and is aligned with our strategic pillar of having a culture that places employees and their families at its core. We also obtain and an 2020 the Most Innovative Companié Financial Sector) award given by ESE business schooFurthermore, beause we believe that employee talent, motivation and satisfaction are key to our business and success, we strive to attract the best talent, promote their embrace of our core cultur values and keep our high employee satisfaction levals. were also reagnized asone of the best employers for young professionals by Employers toouth. We intend to continue to concentrate on the development of talented and motivated employees who are committed to our mission and institutional values of leadership collaboration.

- x Commitment to progress on sustainability lated initiatives Bci is truly committed to environmentally responsible inancing and financial inclusion, where we continue to carry out programs and initiatives, such as the following:
  - x Bci was included in the Dow Jones Sustainability Index in the MILA and Chile categories for the fourth and sixth consecutive years, respectively.
  - x In addition we started working in the implementation of the Task Force on ClRedated Financial Disclosures
  - x Bci was recognized with the First Place in Companies with the Best Reputation 2020 by MERCO.

We have a strong commitment play a relevant role in the society of which we are paper promote inclusion and diversity, by promoting accessible financial usions and responsible investment.

# Corporate Information

We are a corporation incorporated May 7, 1937 under the law of Chile and listed with the Santiago Stock Exchange. Our principal executive offices are located at Avenida El Golf 125, Las Coadeiago, Chile, and our telephone number is +5622 69200. Our website isvww.bci.cl. Any information contained or accessible through our website is not part of this Prospectus

## Selected Consolidated Financial Information

The following table presents selected consolidated financial information as of and for the years indicated, in each case in accordance with Chilean GAAP. This information should be read in conjunction with, and is qualified in its entirety by refereQFH WR RXU DXGLWHG FRQVROLGDWHG ILQDQFLDO VWDWHPHQW \$QDO\VLV RI )LQDQFLDO & RQGLWLRQ DQG 5HVXOWV RI 2SHUDWLRQV ´ D

The selected consolidated financial informations of and for the years ended December 31, 2018, 2019 and 2020 has been derived from our audited consolidated financial statements included elsewhere in this Prospectus. The reports Deloitte Auditores y Consultores Limitada on our audited consolidated financial statements as of and for the years ended December 31, 2019 and 2020, and as of and for the years ended December 31, 2018 and 2019 appear elsewhere in Prospectus.

& KLOHDQ \*\$\$3 GLIIHUV LQ FHUWDLQ VLJQLnttatifonDQ01WFinabddiatNaSoldHD6tWlet/ IU ,QIRUPDWLRQ ´:H KDYH LQFOXGHG D GHVFULSWLRQ RI FHUWDLQ VLJ DSSOLHG WR XK0LLQQ12\$1QFCDHQ1W65 'LIIHUHQFHV %HWZHHQ & KLOHDQ \*\$\$3 DQG

	As of and for the year endel December 31,					
	2016	2017	2018	2019	2020	2020
		(in	millions of Ch\$	5) <sup>(1)</sup>		(in millions of US\$) <sup>(2)</sup>
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION Assets		(		,		
Cash and deposits in banks	1,577,565	1,495,732	2,058,757	3,153,760	4,597,867	6,467
Items in course of collection	264,265	259,977	335,820	310,602	236,710	333
Trading portfolio financial assets	1,267,979	2,197,716	2,038,376	2,212,257	1,147,279	1,614
Investments under agreements to resell	116,461 1,360,247	252,599 1,365,738	73,859 1,714,274	196,015 4,261,289	190,248 5,451,897	268 7,668
Loans and receivables to banks. <sup>(4)</sup> et	223,228	179,065	332,912	457,640	356,669	502
Commercialoans	14,459,695	15,553,230	18,764,100	21,253,077	22,707,117	31,939
Mortgage loans	4,967,162	5,824,197	7,342,334	8,292,339	8,897,471	12,515
Consumer loans	2,527,489	2,752,992	3,436,661	3,667,041	3,114,093	4,380
Total loans	21,954,346	24,130,419	29,543,095	33,212,457	34,718,681	48,834
Financial investments available for sale	2,524,500	2,531,682	3,229,455	4,011,029	7,996,040	11,247
Financial investments held to maturity	872	800	2,780	7,369	25,144	35
Investments in other companies Intangible assets	187,958 177,516	207,718 175,897	44,740 382,197	27,823 404,215	26,625 395,276	37 556
Property, plant and equipment, net	279,496	270,291	281,236	404,215 250,194	251,217	353
Right-of-use asset	±	±	±	231,344	204,807	288
Current income tax	34,689	14,312	14,884	89,495	36,270	51
Deferred income taxes	142,922	48,160	190,115	103,329	211,224	297
Other asets	686,174	753,290	1,107,217	1,407,802	1,310,345	1,843
Total assets	30,798,218	33,883,396	41,349,717	50,336,620	57,156,299	80,394
Liabilities	9 104 060	0 504 104	10 000 500	14 190 600	10 700 574	07 747
Current accounts and demand deposits Items in course of collection	8,194,263 132,507	9,534,124 109,341	12,222,539 213,558	14,180,699 200,976	19,726,574 201,438	27,747 283
Liabilities under agreements to repurchase	799,844	869,438	546,109	909,391	350,314	493
Term deposits and savings a <b>cots</b>	9,957,688	10,692,346	12,328,776	13,372,756	10,839,611	15,247
Derivative financial liabilities	1,420,086	1,479,602	1,803,716	4,412,365	5,793,354	8,149
Borrowings from financial institutions	1,648,764	1,754,356	2,758,149	3,482,261	6,270,699	8,820
Debt issued	4,398,430	5,020,307	5,977,948	7,016,742	7,431,624	10,453
Other financial liabilities Lease liabilities	953,246 ±	679,379 ±	754,937	1,450,586 206,376	911,044 186,293	1,281 262
Current income tax	3,442 <sup>±</sup>	7,480 <sup>±</sup>	± 157,309	1,240	9,072	13
Deferred income taxes	483	980	840	23,829	22,188	31
Provisions	263,495	274,673	334,293	309,040	441,577	621
Other liabilities	507,249	733,084	793,180	977,839	1,077,806	1,516
Total liabilities	28,279,497	31,155,110	37,891,354	46,544,100	53,261,594	74,916
6KDUHKROGHUV¶ (TXLW\						
Attributable to equity holders of the Bank:						
Capital	2,276,820	2,493,420	3,134,898	3,394,799	3,655,828	5,142
Reserves Accumulated other comprehensive income	109 3,256	109 (25,667)	109 (25,667)	109 114,719	109 22,223	0 31
Retained earnings:	3,230	(23,007)	(23,007)	114,713	22,225	51
Net income for prior periods	±	±	±	±	(6,758)	(10)
Net income for the period	340,165	371,403	395,794	402,645	317,454	447
Less: Accrual for minimum dividends	(102,049)	(111,421)	(118,738)	(120,794)	(95,236)	(134)
Non-controlling interest	420	442	854	1,042	1,085	2
7RWDO VKDUHK.R.O.G.H.U.V.¶H.T		2,728,286	3,458,363	3,792,520	3,894,705	5,478
7 RWDO OLDELOLWLHV D.Q.G. V	30,798,218	33,883,396	41,349,717	50,336,620	57,156,299	80,394
CONSOLIDATED STATEMENT OF INCOME	1 540 000	1 500 000	1 000 000	0 000 557	0.000.004	0.000
Interest income	1,513,339	1,503,920	1,839,336	2,206,557	2,088,604 (630,063)	2,938
Interest expense	(608,286) 905,053	(569,092) 934,828	(759,139)	(885,063)		(886) 2,052
Net interest incom				1,321,494	1,458,541	
Fee and commission income	344,507	348,953	398,998	462,313	433,887	610 (128)
Fee and commission expense Net feeand commission income	(72,878) 271,629	(80,247) 268,706	(92,795) 306,203	(110,553) 351,760	(98,303) 335,584	(138) 472
Trading and investment income, net	145,873	266,706 91,349	306,203 141,527	183,805	335,564 148,799	209
Foreign exchange results, net	(65,609)	44,215	12,434	(18,334)	44,765	63
Other operating income	28,420	41,604	44,842	53,063	44,639	63
Provisions for loan losses	(183,412)	(212,653)	(266,313)	(415,519)	(653,911)	(920)
Operating income, net of provisions						
for loan losses	1,101,954	1,168,049	1,318,890	1,476,269	1,378,417	1,939
Staff costs	(372,631)	(398,903)	(464,558)	(483,886)	(522,080)	(734)
Administrative expenses	(225,489)	(246,880)	(292,170)	(326,149)	(319,202)	(449)

	As of and for the year endel December 31,						
-	2016	201		2018	2019	2020	2020
-		_					(in millions
Denvesistion and emtiration	/55 100			millions of Ch\$		(100.010)	of US\$) <sup>2)</sup>
Depreciation and ambization Other operating expenses	(55,108 (42,837		,276) ,990)	(67,427) (39,948)	(103,649) (43,569)	(109,010) (80,496)	(153) (113)
Impairment of property, plant and equipment and	(42,007	) (00	,000)	(00,040)	(40,000)	(00,400)	(110)
intangible assets	(92)	) (1	,563)	(174)	(478)	(5,073)	(7)
Total operating expenses	(696,157	') (741	,612)	(864,277)	(957,731)	(1,035,861)	(1,457)
Total net operating income	405,797	426	,437	454,613	518,538	342,556	482
Share of profit/loss on investments acceedinfor			- 10			(0.50)	
using the equity method	19,136		.542	65,036	12,638	(358)	(1)
Income before income tax	424,933 (84,724		,979 ,554)	519,649 (123,802)	531,176 (128,437)	342,198 (24,665)	481 35
Income tax expense	340,209		,425	395,847	402,739	317,533	447
Consolidated net income from the period	340,208	5 371	,423	393,047	402,739	517,555	447
CONSOLIDATED STATEMENTS OF CASH FLOW							
Total cash flows used in operating activities	(645,100	)) (479	,209)	(109,257)	1,132,009	1,809,572	2,545
Total cash flows provided by investing activities	146,571		,149	(420,978)	(284,270)	283,256	398
Total cash flows provided by financing activities	660,620	) 274	,458	884,521	344,130	(109,578)	(154)
Changein cash and cash equivalents after the effec							
of exchange rate changes on cash and cash equivalents	162,091	77	,398	354,286	1,191,869	1,983,250	2,790
equivalents	102,001		,000	004,200	1,101,000	1,000,200	2,700
			As	of and for the	/ear ended Dec	ember 31,	
		2016	20	)17	2018	2019	2020
				(in milli	ons of Ch\$) <sup>(1)</sup>		
CONSOLIDATED RATIOS							
Profitability and performance Net interest margfি		3.80%		3.70%	3.4%	3.6%	3.1%
Fee and commission income as a % of average in		0.0070		0.7070	0.470	0.070	0.170
earning assets		1.40%		1.40%	1.3%	1.2%	0.9%
Fee and commission income					100.001		
as a % of admistrative expense		152.80% 1.10%	14	41.30% 1.10%	136.6% 1.0%	141.7% 3.6%	135.9% 2.2%
5 H W X U Q R Q D Y H U D J H <sup>77</sup> .V.K.D.U.H.K		14.50%	-	14.00%	13.5%	42.9%	30.6%
Dividend payment ratio		32.60%		35.32%	31.22%	33.7%	35.2%
Capital							
\$YHUDJH VKDUHKROGHUV¶ HT		7.000/		0.000/	7.00/	0.00/	7.00/
total assets Regulatory capital as a % of ri <b>sk</b> eighted assets		7.80% 13.40%	-	8.20% 13.20%	7.8% 12.76%	8.3% 12.00%	7.2% 13.39%
Regulatory capital as a % of minimum regulatory c		10.40 /6		10.2076	12.7078	12.00 /8	10.0076
required	•	167.60%		65.00%	159.5%	150.0%	167.4%
Liabilities as a multiple of regulatory capital		847.20%	88	87.20%	905.4%	1,040.2%	1,071.3%
Asset Quality <sup>(*)</sup>							
Loans overdue less than 90 days as a % of total loans		0.30%		0.30%	2.1%	1.6%	4.0%
Past due loanssa % of total loans <sup>9</sup>		0.70%		0.80%	0.9%	0.8%	0.8%
Impaired loans as a % of total loaths		4.50%		5.00%	4.5%	4.1%	4.2%
Allowance for loan losses as a % of loans overdue		500 500/	4-	70.000/	00.40/	100 404	55.00/
than 90 dayଞ Allowance for loan losseas a % of past due loans		582.50% 233.00%		79.00% 12.10%	90.1% 217.6%	123.4% 232.2%	55.6% 279.6%
Allowance for loan losses as a % of impaired loans		233.00% 36.70%		32.60%	41.3%	47.7%	52.4%
Allowance for loan losses as a % of total loans		1.70%	,	1.60%	1.8%	2.0%	2.2%
Consolidated ris index <sup>(13)</sup>		1.70%		1.70%	1.9%	2.0%	2.3%
Efficiency							
Operating expenses as a % of operating income, p		54.20%		53.70%	54.5%	50.6%	51.0%
provision for loan losses Operating expenses as a % of average total assets		54.20% 2.30%	:	2.30%	54.5% 2.3%	50.6% 2.1%	2.3%
Liquidity	~	2.0070		2.0070	2.070	2.1/0	2.076
Loans as a % of total deposits		120.90%	1	19.30%	120.3%	120.5%	113.6%
Liquid assets as a % of total deposits		10.10%		8.70%	9.8%	12.6%	15.8%
OTHER DATA Inflation raté <sup>17)</sup>		0 700/		2 20%	2 69/	2.09/	0.00/
Number of branches and offise		2.70% 356		2.30% 339	2.6% 296	3.0% 271	3.0% 271
Number of employees		11,007	1	0,009	9,451	10,405	11,675
		,	•	/	-,	-,	,0.0

(\*) Excluding loans and receivables from banks.
 (1) Except percentages and ratios.

- (2) ) RU WKH UHDGHU¶V FRQYHQLHQFH ZH KDYH FRQSY#blub.kt/att@he WobserveoRetxtehantg@tbat@ask.pt/ubli@hetdDoQ SI the Central Bank of Chile on the first business day following the respective period. The exchange rate used for pthripsosesvoe/rsion was Ch\$710.95 per US\$1.00, as of December 31, 2020. Were more presentation that the Chilean peso or the U.S. dollar amounts referred to herein actually represent, could have been or could be converted into U.S. dollars or Chilean pesos, as the case may be, inditted end, text any particular rate or anall.
- (3) Transactions pending settlement which will increase or decrease our funds deposited with the Certofal Bitanter with foreign banks within 24 business hours of the execution of such transactions.
- (4) Net of allowances for loan losses.
- (5) Net interest income as a percentage of monthly average interest earning assets.
- (6) Net income as a percentage of monthly average total assets.
- (7) 1 HW LQFRPH DV D SHUFHQWDJH RIPRQWKO\ DYHUDJH VKDUHKROGHU¶V HTXLW\ IRU W (8) Dividends paal divided by net income.
- (9) Loans overdue less than 90 days consist of loans overdue for one to 89 days.
- (10) Past due loans consist of loans for which either principal or interest are overdue for at least 90 days and which de interest. Pastue loans include, with respect to any loan, only the portion of principal and interest that is overdue for 90 or more days, and indentitie installments of such loan that are not overdue or that are overdue for less than 90 days, unless (t) amplitude loan is overdue for 180 days or more, in which case the entire loan is considered past due, or (ii) legal proceedings have been commenced for the entire outstandicopodalagnoe the terms of the loan, in which case the entire loan issidered past due within 90 days after initiation of such proceedings. This practice differs from that normally followed in the United States where the amount classified as past due would include the entire amount of pudincipaes on any and all loans which have any portion overdue.
- (11), PSDLUHG ORDOV FROVLVW RIRXU L <sup>3</sup>LQGLYLGXDOO\´DVVHVVHG OCBREDCOMDING KoLthreck KDY FDWHJRULHV VHW IRUWK E\ WKH & 0)´IDRVDVPHNUV KI & , DRDDOQOY WLKDWF RD00 (DH FDWLSND-NOW GXH OF until we reclassify them as performing loans based on our periodic reassessment of such6 kbahls.<sup>3</sup> 5 HJXOD WLRQ? ODaQseOFica8ixAnSoHUYLVI /RDQ 3 RUWIROLR ´
- (12) Allowance for loan losses as a percentage of total loans before allowances for loan losses.
- (13) The risk index is calculated as allowances for loan losses as a percentage of total loans net of allowances for loan losses.
- (14) Average total assets are calcutater the basis of average monthly balances of our consolidated assets.
- (15) Total deposits consist of current accounts and demand deposits plus term deposits and saving accounts.
- (16) Liquid assets consist of cash and deposits in banks and items in ofcoulection.
- (17) Based on the Chilean consumer price index, as reported by the Chilean National Institute of Statistics.

# CAPITALIZATION

The following table sets forth our capitalization defined as our financial obligations on an accrued basis determined in accordance with Chilean GAAP and which represent our main sources of funding as of December 31, 20 For additional information, secur consolidated financial statements included in this Prospectus.

	As of December 31, 220		
	Historical	Historical <sup>(1)</sup>	
	(in millions of Ch\$)	(in millions of US\$)	
Liabilities			
Borrowings from customers	30,566,185	42,993	
Liabilities under agreements to repurchase	350,314	493	
Borrowings from financial institutions	6,270,699	8,820	
Bonds:			
Letters of creid	6,510	9	
Ordinary bonds	6,166,461	8,674	
Mortgage finance bonds	1,258,653	1,770	
Other financial liabilities	911,044	1,281	
Derivative financial liabilities	5,793,354	8,149	
Subtotal	51,323,220	72,190	
6KDUHKROGHUV¶ HTXLW\			
ShareKROGHUV¶HTXLW\DQG RWKHU IXQGV			
Paid in capital and reserves	3,655,937	5,142	
Other equity accounts	(79,771)	(112)	
Net income for the period	317,454	447	
Total equity of equity holders of the Bank	3,893,620	5,477	
Total capitalization <sup>(2)</sup>	55,216,840	77,666	

(1) Amounts in the table stated in pesos have been translated into U.S. dollars at the Observed Exchange Rate as published by ank of Chile on the first business day following the respective period. The exchange raterus are the conversion were Chills. 95per US\$1.00 as of December 31, 220.

(2) Excludes norcontrolling interest of Ch\$085million.

## EXCHANGE RATES

Chile has a floating exchange rate system in which the Central Bank of Chile has the authiotetydeme, if necessary. Chile has two currency markets, the Formal Exchange Marketado Cambiario Formal and the Informal Exchange MarketMercado Cambiario Informal The Formal Exchange Market is comprised of banks and other entities authorizedby the Central Bank of Chile. The Informal Exchange Market is comprised of entities that are not expressly authorized to operate in the Formal Exchange Market, such as certain foreign exchange houses and travel agencies, am others, but that can tradender current laws and regulations. The Central Bank of Chile is empowered to require that certain purchases and sales of foreign currencies be carried out on or through the Formal Exchange Market. The ma difference between both markets is that regulatequires the participants in the formal market to inform the Central Bank of Chile about the transactions they carry out. In case that the Central Bank of Chile decides to intervene, it does so b buying or selling foreign currency on the Formal ExchangeMarket.

The dólar observado W KOH served Exchange Raté ZKLFK LV UHSRUWHG E\ WKH & H upublished daily in the Official Gazette of Chile, is the weighted average exchange rate of the U.S. dollar of the previous EXVLQHVVsactions [ind the KebDmail Exchange Market. On September 2, 1999, the Central Bank of Chile eliminated the band within which the Observed Exchange Rate could fluctuate, in order to provide greater flexibility to the exchange market Even though the Central Bank of Chile is authorized to carry out its transactions at the Observed Exchange Rate, it generally uses spot rates for its transactions. Other banks generally carry out authorized transactions at spotIrates as well

The Informal Exchange Market reflected UDQVDFWLRQV FDUULHG RXW DW DQ LQI ([FKDQJH 57DeWe at é no limits imposed on the extent to which the rate of exchange in the Informal Exchange Market can fluctuate above or below the Observed Exchange Rate. entry exars, the variation between the Observed Exchange Rate and the Informal Exchange Rate has not been significant.

- · ·

The following table sets forth the annual low, high, average and period Observed Exchange Rate for U.S. dollars in Chilearpesos for the years indicated, as reported by the Central Bank of Chile.

Year	Low <sup>(1)</sup>	High <sup>(1)</sup>	Average <sup>(2)</sup>	Period End <sup>(3)</sup>
2016	645.22	730.31	669.29	669.47
2017	615.22	679.05	649.33	649.33
2018	588.28	698.56	640.29	694.77
2019	649.22	828.25	702.63	744.62
2020	710.26	867.83	792.22	711.24

Source: Central Bank of Chile.

(2) The yearly or monthly average rate is calculated as the average of the exchange rates on the first business daynth during the period.

(3) Each year period ends on December 31, and the respective period exchange rate is published by the Central Bank of Chile on the first business day of the following year. Each month period ends on the last caleand and duch month, and the respective period end exchange rate is published by the Central Bank of Chile on the first business day of the following month.

We make no representation that the Chilean peso or the U.S. dollar amounts referred to hereimemportexelyt, could have been or could be converted in U.S. dollars or Chilean pesos, as the case may be, at the rates indicated, at particularrate or at all. The Federal Reserve Bank of New York does not report a noon buying rate for pesos.

<sup>(1)</sup> Exchange rates are the actual low and high, on a daily basis for each period.

### EXCHANGE CONTROLS

The Central Bank of Chile is the entity responsible for monetary policies and exchange controls in Chile. Chilean issuers are authorized to offer securities internationally provided they comply with, among other things, the provisions o Chapter ; , , , RI WKH & RPSHQGLXP RI ) RUHLJQ ([FKDQJH 5HJX **C** D M ILB O V RI Compendium ´

Pursuant to the provisions of Chapter XIII of the Central Bank Compendium, it is not necessary to seek the Central % D Q N R I & K lp @rotval in dsderLtoRpulrcDase and pay the Notes. The Central Bank of Chile only requires that (i) the remittance of funds obtained from the purchase of the Notes into Chile be made through the Formal Exchange Market ar disclosed to the Central Bank of Che as described below; and (ii) all remittances of funds to make the payment of principal and of premium, if any, or interest, if any, on a Note made from Chile be made through the Formal Exchange Market and disclosed to the Central Bank of Chile as described below.

The proceeds of the sale of the Notes may be brought into Chile or held abroad. If we remit the funds obtained from the sale of the Notes into Chile, such remittance must be made through the Formal Exchange Market and we mudeliver to the Cetmal Bank of Chile directly or through an entity of the Formal Exchange Market a report, through a form contained in Chapter XIV of the Central Bank Compendium, providing information about the transaction, together with a letter instructing such entity todeliver us the foreign currency or the peso equivalent thereof. If we do not remit the funds obtained from the sale of the Notes into Chile, we have to provide the same information to the Central Bank of Chile directly or through an entity of the Formal Echange Market within the first 10 days of the month following the date on which we received the funds. The regulations require that the information provided describe the financial terms and conditions of the securities offered, related guarantees ansochiled ule of payments.

All payments in connection with the Notes made from Chile must be made through the Formal Exchange Market. Pursuant to Chapter XIII of the Central Bank Compendium, no prior authorization from the Central Bank of Chile is required for such payments in U.S. dollars. The participant of the Formal Exchange Market involved in the transfer must provide certain information to the Central Bank of Chile on the banking business day following the day of payment. In the event payments are madetside Chile using foreign currency held abroad, we must provide the relevant information to the Central Bank of Chile directly or through an entity of the Formal Exchange Market within the first 10 days of the month following the date on which the paymetewas made.

Under Chapter XIII of the Central Bank Compendium, payments and remittances of funds from Chile are governed by the rules in effect at the time the payment or remittance is made. Therefore, any change made to Chilean la and regulations aftedhe date hereof will affect foreign investors who have acquired the Notes. We cannot assure you that further Central Bank of Chile regulations or legislative changes to the current foreign exchange control regime in Chile will not restrict or prevents from acquiring U.S. dollars or that further restrictions applicable to us will not affect our ability to remit U.S. dollars for payment of interest or principal on the Notes.

7 KH DERYH LV DQ RYHUYLHZ RI WKH & HQW Ut DtDe is a Covort Right be the state of the date of this Prospectus. We cannot assure you that restrictions will not be imposed in the future, nor can there be any assessment of the duration or impacted to the provisions of Chapter XIII and XIV of the Central Bank Compendium, a copy of which is available from us upon request.

#### CITY NATIONAL BANK OF FLORIDA

#### Overview

As part of our international expansion strategy, in October 2015 we acquired 100% of Bci Financial Group, Inc., formerly known as CM Florida Holdings, Inc., a U.S. bank holding company which owns 99.9% of City National Bank of Florida, for a purchase price of US\$947 million. Established in 1946 and headquartered in Miami, Florida, City National Bank of Florida is a local commercial bank focused on **size**d (middle market) and small companies, real estate business and high networth and affluent clients, particularly professionals and company owners. City National Bank of Florida offers financial products, including real estate, commercial and consumer banking, to approxi5, ace) where through 31 banking centers strategily located in four counties in Florida. City National Bank of Florida has approximed by employees as of December 31,200 As part of the portfolio of related financial products and services offered, we also began to provide lease financing seeside 2016. In order to provide a comprehensive service to our clients, in July 2017 Z H L Q Y H V W H G L Q D O H D V H V X E V L G ICDICR (& L&V1\&) DLW/L R Q DROZ & E S L EM D&O1 % L Q equipment loans and leasing services.

To further divesify our income stream and businesses, in June 2018, City National Bank of Florida acquired and absorbed (by way of merger by incorporation) TotalBank, an integrated oretain hercial bank in South Florida, which offered a comprehensive range of traditiobanking products and services for businesses and individuals. TotalBank focused on relationship riven business model organized in several business segments including Banking Centers, Corporate Lending and International Personal Banking.

On October 92020, City National Bank acquired 100% of the outstanding shares of Executive National Bank, a Florida commercial bank, for approximately US\$62 million. The primary objective of the purchase was to increase the Bank's market share in its core market ackideve synergies through the operating expenses of the combined operations.

In June, August and Seeptiber 2020 City National Bank of Florida conducteedrgescalelayoffs as a result of restructuring processes in its rdinary course of business

City National Bank of Florida, the main Bci Financial Group, Inc. subsidiary, reached 8.53 lion in assets by the end of 220, becoming one of the largest financial institutions based in the state of Florida

On December 31, 2020, 63.4% of City National Bank of RULGD¶V ORDQV KDG PRUWJDJH commercial and industrial, 3.4% were financia asses and 0.5% were consumer loation December 31, 2020, City National Bank of Florida had deposits and borrowings of US\$16.1 billion (US\$14.9 billiod link RVLWV VKDU equity of US\$2 billion and a risk based Tier 1 regulatory capital ratio of 9.8%, computed in accordance with guidelines promulgated by the FDIC, the OCC and the Federal Reserve the years ended December 31, 2018, 2019 a200, 20 City National Bank of Florida had consolidated net income of US\$95.8 million (primarily due to tameneffect of an additional US\$66.8 million of expenses incurred as the result of the acquisition of TotalBank, which includes legal fees and the restrant tax expense of US\$16.7 million, among other items), US\$162.5 million, and US \$110.4 million, respectively The 32% decrease in net income in 2020 compared to 2019 was primarily three the\$17,738million increase in allowances for loan losses attree Ch\$47,263 millionincrease in additional voluntary provisions, all wiftich were madern the commercial portfolio As of Decembe81, 2020, assets in this operating segmes presented approximately 20%2 of our total assets and Bci Financial Groups, and subsidiaries accounted 200.7% of our consolidated net interest revenue and 13.7% of our consolidated net fee incomē.H J D U G L Q J U L V N U D W L R MPLSQ R ODSJHU DRVU PVLLQ O Low levels as of December 31, 2020 comprising approximately 0.4% of total loans.

The U.S. tax reform included a reduction of the federal tax rate in the U.S. from 35% to 21%. This tax rate change had two effects on CNB(i) a negative on time effect on income of approximately US\$38.0 million in the final nc statements for the year ended on December 31, 2017, resulting from the effect of such rate reduction on tax los carryforwards and deferred taxes recorded on intangibles at the time of purchase of CNB, and (ii) a positive effect, on no income from 208 onwards due to a lower current tax expense. We estimate that, in the current scenario and maintaining pretax net income of 2017, we have realized the benefit through current tax expense of an amount equivalent to the negative effect of the debit to defered taxes recorded in 2017.

We believe that the market for banking services in Florida offers attractive prospects for growth due to its favorable characteristics, such as a large depositary base. Through City National Bank of Florida, we increased or international revenues by combining our experience and capabilities in Chile with an established and scalable banking

platform that is managed by an experienced management team in the strategic Florida market, where we have operated international brach for over 19 yearsHowever, we cannot assure you that we will be able to realize all of the anticipated benefits that we seek.

# Selected Consolidated Financial Information of City National Bank of Florida

The following table presents selected conditated financial information of City National Bank of Florida (including TotalBank) as of and for the years indicated, in accordance with U.S. GAAP. This information should be read in conjunction with, and is qualified in its entirety by reference to, acudited consolidated financial statements and the VHFWLRQ HQWLWOHG <sup>3</sup>0DQDJHPHQW¶V 'LVFXVVLRQ DQG \$QDO\VLV RI ; elsewhere in this Prospectus

Our acquisition of City National Bank of Florida in Octobat 15 has been accounted for under the acquisition method of accounting by Bci Financial Group, Inc., which elected to push down such transaction to City National Bank of Florida. The acquisition method of accounting also required that all assets **alintide state** unchased be recorded at fair market value at the date of acquisition.

	As of and for the year ended December 31		
	2018	2019	2020
		(in thousands of US\$)	
CONSOLIDATED BALANCE SHEET DATA			
Assets Interestearning assets:			
Real estate loan	7,434,040	7,989,302	7,901,680
Commercial and other business loans and leases	2,675,449	2,906,780	4,506,935
Consumer loans	67,027	66,991	56,946
– Total loans	10,176,516	10,963,073	12,465,561
Net loan discount	(26,734)	(17,150)	(21,613)
Deferred lan fees	(5,851)	2,392	(32,130)
Allowance for loan losses	(33,930)	(49,046)	(137,189)
Loans ±net	10,110,001	10,899,269	12,274,629
Loans held for sale		24,387	45,374
Securities availableor-sale	2,803,493	3,330,030	3,923,472
Securities heldo-maturity	1,000	10,158	35,158
Equity securities		30,653	31,409
Investments under agreements to sell	±	±	±
Interestbearing balances with financial institutions	287,462	306,468	829,379
Total interest-earning assets	13,201,956	14,600,965	17,139,421
Cashand due from banks	99,698	120,894	197,530
Accrued interest receivable	40,007	42,424	79,041
Bank premises and equipmembet	87,153 161,512	86,259 195,546	97,177 179,417
Operating lease equipmethet Other real estate owned	432	209	796
Intangble assetsnet	115,365	94,590	82,363
Goodwill	134,392	120,926	124,791
Federal Home Loan Bank and Federal Reserve Bank (Stock	100,078	136,597	111,067
Other assetstnet <sup>(2)</sup>	385,233	442,593	603,918
Total	14,325,826	15,841,003	18,615,521
Liabilitie V DQG 6WRFNKROGHUV¶ (TXLW)			
Deposits	11,287,627	11,854,263	14,961,528
Other borrowing <sup>g</sup>	1,015,000	1,850,000	1,210,973
Federal funds purchased and liabilities under agreements to repurc	177,526	82,039	115,193
Total deposits and borrowings	12,480,153	13,786,302	16,287,694
Other liabilities	143,929	163,263	280,766
Total liabilities	12,624,082	13,949,565	16,568,460
6WRFNKRO®HUV¶HTXLW\	i	i	
Common stock	14,211	14,211	14,211
Capital surplus	1,488,415	1,488,415	1,488,415
(Accumulated <b>e</b> ficit) retained earnings	228,781	390,230	500,586
Accumulated other comprehensive (loss) incomet of tax	(29,663)	(1,418)	43,849
7 R W D O V W R F N K.R.Q.G.H.U.V.¶H.T.X.L.W.\	1,701,744	1,891,438	2,047,061
7 R W D O O L D E L O L W L H V D.Q.GV.W.R.F.N.K.R CONSOLIDATED INCOME STATEMENT DATA	14,325,826	15,841,003	18,615,521
Total interest income	470,975	577,154	556,632

	As of and for the year ended December 31,				
—	2018	2019	2020		
	(	n thousands of US\$)			
Total interest expense	115,838	171,859	95,479		
Net interest income after provision for loan losses	336,004	388,967	359,553		
Service charges, commiosis, and fees	31,429	37,334	43,269		
Gain on sale of loans	±	5,761	11,071		
Gain on sale of premises and equipment	±	5,232	(1,300)		
Gain on sale of investment securitieset	±	2,316	10,052		
Unrealized gains recognized on equity securities	±	900	756		
Other	12,491	16,413	20,211		
Total other operating income	43,920	67,956	84,059		
Total other operating expenses	255,429	245,710	295,465		
Net incomé <sup>5</sup>	95,837	162,513	110,356		
CONSOLIDATED CASH FLOW DATA					
Net cash provided by operating activities	168,192	224,147	228,418		
Net cash used in investing activites	(1,612,982)	(1,490,094)	(1,604,398)		
Net cash provided by financing activities	1,542,645	1,306,149	1,975,527		
Net (decrease) increase in cash and cash equivalents	97,855	40,202	599,547		
CONSOLIDATED RATIOS					
Capital					
\$YHUDJH VKDUHKROGHUV¶ HTXL.W.\D.V	11.9%	12.0%	11.09%		
Regulatory capital as a % of riskeighted assets	10.4%	10.9%	14.5%		
Regulatory capital as a % of minimum regulatory capital required	260.0%	271.7%	244.5%		
Liabilities as a multiple of regulatory capital	8.7	8.4	9.3		
Asset quality					
Impaired loans as a % of total loans	0.4%	0.4%	0.6%		
Special mentioned loans as a % of total loans	0.3%	0.4%	4.2%		
Substandard loans as a %tootal loans <sup>10</sup>	1.1%	0.7%	1.2%		
Substandard and special mentioned loans as a % of total dans	1.4%	1.1%	5.4%		
Allowance for loan losses as a % of impaired loans	81.6%	103.6%	189.5%		
Allowance for loan losses as a % of sub standard \bans	31.0%	66.0%	90.8%		
Allowance for loan losses as a % of sub standard and special					
mentioned loan <sup>(8)(10)</sup>	24.5%	40.0%	20.3%		
Allowance for loan losses as a % of total loans	0.3%	0.4%	1.1%		

(1) \$ V PHPEHU EDQNV RI WKH ) HGHUDO + ease their Borrowings (Dev) also rowings their borrowings increased their borrowings increased their borrowings increased to the borrowings increased to the borrowings increased to the borrowings decreaed 34%, but the FHLB stock increased 19%.

(2) Other assets, net in 2019 includes US\$10 million in deferred tax assets and US\$347 million in bank owned life insuraasee Sthreet in 2020 includes US\$26 million in deferred tax assets and US\$3780 milli bank owned life insurance

(3) In 2018, borrowings from FHLB, included in Other Borrowings, increased by US\$816. In 2019, borrowings from the FHLB, included in Other Borrowings, increased by US\$835 milliom 2020, borrowings from FHLB, included in Other Borrowings, decreased by US\$639 million.

- (4) In June 2018 (at closing of our acquisition of TotalBank), all of the assets and liabilities of TotalBank were adjusted to the purchasice. During 2019VWRFNKROGHUV¶ HTXLW\ LQFUHDVHG E\ 86 P 2019.During 2020 VWRFNKROGHUV¶ HTXLW\ LQFUHDVHG 86 PLOOLRQ GXH WR WKH QHW LQ of our acquisition of ENB), all of the assets and liabilities of ENB were adjusted to fair market value and the equity of ENB was tadifibete purchase price.
- (5) Net income in 2020 included Executive National Bank from October (acquisition) to December 2020. In 2000 O R I & L W \ 1 D W L R Q D O % net income was attributable to us. Net income in 2018 included TotalBank from June (acquisition) to December 2018.
- (6) During 2019, investment activity decreased by 7% due to a reduction in acquisitions asedotoptae previous year. During 2020vestment activity increased 7% as a result of increased liquidity filteenPaycheck Protection Program established by the U.S. Small Business Administration andMain Street Lending programestablished by the Federaleserve
- (7) Regulatory Capital is defined in US 12 CF36ctions 320 through 3.22. City National Bank of Florida calculates Common Equity Tier 1 Capital (CET 1 capital) as the sum of the following CET 1: any common stock instruments (plus any serates) plus retained earnings, minus the following regulatory adjustments and deductions: goodwill, intangible assets, deferred tax assets (DTAs) that arise opperating losses, accumulated net gains and losses on cash flow hedges related to the start of the fairvalued on the balance sheet, accumulated losses on available for-sale equity exposures, and DTAs related to temporary difference exceeding 10% of CET1 capital deduction thresholdon@itBathatiof Florida does not have Additional@i1 Capital as defined in US2 CFR section3.20(c). Therefore, Tier 1 capital equals CETcapital. Tier 2 capital includes allowance for loan losses up to 1.25% of standardized totweitget assets, calculated as indicated in US 12 GER on 3.20(d)(3). Tier 1 capital is used in the calculation of regulatory capital as a % of minimum regulatory capital required in the calculation of regulatory capital as a % of minimum regulatory capital required in the calculation of regulatory capital as a % of minimum regulatory capital required integral.
- (8) We place loans on impaired status when we believe the borrower may betomablet payment obligations as they become due, which is typically 90 days, as well as when required by regulatory provisions. The increase in this ratio is a direct result of additisioalngrowue to impact of COVID-19.
- (9) Special mentioned loarase loans not individually analyzed but nevertheless identified for monitoring.
- (10) Substandard loans include performing and impaired loans. For performing loans, which are loans which we determine determine determine that the loans are not impaired, or require an additional reserve. The characteristics we have determine that the loans are not impaired, or require an additional reserve. The characteristics we have determine that the borrower(s) financial condition is deteriorating due but RHD WIX ULQJ WKH ERI

OLTXLGLW\ ZHDNQHVV LQ WKH ERUURZHU- Specified Vholi Catery, Vo) in Dife Gorife Weikhads. bother Qubstarfding I Dans U evit hus which are non-performing, or if we have a significant concentration of the RUURZHU V GHEW F ZHDNQHVV LQ and, condominiums, and commercial real estate, (d) if the Ioan is beginning to show signs of nonperformance (Ioans) of the loan balance or (g) the Ioan to value has increased to a level the quires additional scrutiny, (f) the appraised value of the collateral is less than the Ioan balance or (g) the Ioan is considered neperforming.

## Loan Portfolio

# 7KH IROORZLQJ WDEOH VHWV IRUWK &LW\ 1DWLRQDO %DQN RI )OR

	As of December 31,					
-	2018	2019	2020			
-	(in thousands of US\$)					
Commercial and other business loans and leases	2,254,698	2,400,733	4,082,220			
Residential real estate	2,124,567	2,195,438	2,062,432			
Commercial real estate	4,512,619	5,069,512	5,279,584			
Commercialeases	420,751	506,047	424,715			
Consumer	67,027	66,991	56,946			
Construction and land real estate	796,854	724,352	559,664			
- Total	10,176,516	10,963,073	12,465,561			

(1) In 2018, the loan portfolio of TotalBank was included under commercial loans and othsumer, commercial real estate, residential real estate and Construction and land real estate loans.

The loan categories are as follows:

Commercial and other business loans and leases comprised of longerm and shorterm loans and leases grantedto corporations and individuals in U.S. dollars on an adjustable or fixed rate basis, primarily to finance working capital or investments. Interest accrues daily on actual/365 basis sino f the cases. Loan payments are scheduled monthly, quarterly, emi-annually or yearly, depending on the terms of the loan.

\$V RI 'HFHPEHU FRPPHUFLDO ORDQV FRQVWLWXWHG R

Residential real estate loanare comprised dhefollowing:

Mortgage loans Mortgage loans are fixed, variable, or adjustable rate-**leng** loans with monthly payments of principal and interest secured by a mortgager one to four family residential properties. At the time of approval, the principal amount of this type of mortgagean depends on the occupancy status, number of units, and loan amount, but cannot be higher than 80.0% of the appraised value of the mortgaged property.

Home Equity Lines (HELOC)HELOCs are revolving, opeend lines of credit extended to a homeowneed by, typically, a junior lien over one to four family residential property.

As of December 31, 2020, residential real estrates FRQVWLWXWHG RI & LW \ 1 DWLRQ portfolio.

Commercial real estate loansare comprised of the llowing:

Owner and norowner occupied commercial real estate loans are adjustable or fixed rate loans used to purchase or refinance owner occupied or investment commercial real estate property. The owner occupancy should be greater or equito 51% of the leasable space. Loan to value cannot be higher than 75%. The bank has a first lien position over the releasable property. Underwriting parameters include mandatory escrow for taxes and insurances, maximum vacancy, in call of nonowner occupied loanst inimum management fees and debt service coverages.

\$V RI 'HFHPEHU FRPPHUFLDO UHDO HVWDWH ORDQV FRQVW portfolio.

Commercial leases are comprised of the llowing:

Commercial leasing operationequipment finance services provided by City National Capital Finance, a wholly owned subsidiary of City National Bank **El**orida

\$V RI 'HFHPEHU FRPPHUFLDO OHDVHV FRQVWLWXWHG R

Consumer loans are comprised of the following:

Personal line of creditrevolving variable rate line of credit targeted for personal use. Payback generally occurs within 24 months. These lines can be unsecured unredu a CD.

Unsecured term loansPersonal puposefixed rate loan with relatively short time periods, with payback generally occurring within 60 months.

Automobile, boat, and airplane loans used to purchase or refinance these types of assets, secured by a first lien position on those assets.

\$V RI 'HFHPEHU FRQVXPHU ORDQV FRQVWLWXWHG RI &L

Construction and land real estate loanare comprised of the following:

Construction loans Fixed or variable rate loans made to construction loans Fixed or variable rate loans made to construction loans Fixed or variable rate loans made to construct commerciareal estate opne to four family residences.

Land loans Fixed or variable rate loans made for the purpose of acquiring land for the future constotictio commercial real estate one to four family residences.

As of December 31, 2020, construction daland real estate loans constituted 4.5% of City National Bank of ) O R U L G D ¶ V O R D Q S R U W I R O L R

\$W 'HFHPEHU RI &LW\ 1DWLRQDO %DQN RI )ORULGD¶ mortgages.

### MANAGEMENT SDISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Introduction

The following discussion should be read in conjunction with our Audited Consolidated Financial Statements, LQFOXGHG HOVHZKHUH LQ WKLV 3URVSHFWXV DQG 2WKKHWUH,FOW BBQ DHWQLWR this Prospectus. Certain amounts (including percentage amounts) that appear herein have been rounded for ease presentation. Percentage figures included herein have not in all cases been calculated on the basis indicad figures but on the basis of such amounts prior to rounding. For this reason, certain percentage amounts may vary from tho obtained by performing the same calculations using the figures in our Audited Consolidated Financial Statements. Certa other amounts may not sum due to rounding.

The financial data presented herein as of and hereiny ears ended December 31, 2020 B and 2020 s stated in nominal Chilean pesos.

## Impact of Economic Conditions in Chile

Substantially all of our operations and customers (other than those of CNB) are located in Chile. Accordingly, our financial condition and results of operations are substantially dependent upon economic conditions prevailing in Chile.

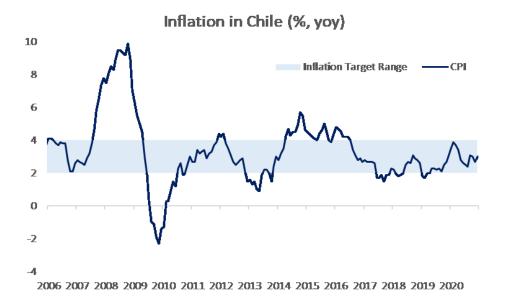
Chile experienced profound economic reforms during state ond half of the 1980s and the second half of the 1990s that led to economic growth rates averaging more than 7% per annum from 1985 until the onset of the Asia economic crisis in 1997. Afterwards, the average rate of growth from 1998 to 2007 stowedd the annum. The Chilean economy suffered the effects of the international financial crisis in 2008 that originated in the U.S. real estate sector, and in 2009 economic isity in Chile decreased 1.6% December 2009, the Organization for Econordine RSHUDWLRQ DQ GEGDY H Q Q S P W G W & KLOH W R EHFRPH D IXOO PHPEHU DIV organizational mandates, and in May 2010 Chile signed the OECD Convention, becoming the first South American countr to join the OECD. Beginning in 2010, the Chilean economy experienced a boom in investment, which was particularly associated with mining activities during the commodities super cycle between 2010 and 2013, and boosted econom activity led to an average GDP growth of 5.8% ring that threeyear period. In 2014, the price of copper started to decline rapidly and the Chilean government launched a series of political and economic reforms which led to a significant decreas in economic confidence. Investment across all ecomognectors declined and household consumption stalled. GDP growth was 1.8%, 2.3%, 1.3% and 1.2% in 2014, 2015, 2016 and 2017, respectively. During 2018, the new administratic took office and business and consumer confidence surged, resulting in aweimprot in private consumption and a significant impulse to investment, which grew for the first time in two years. Chilean GDP rose 4.0% in 2018. In 2019, the Chilean GDP grew 1.1%, explained by an increaseoimsumption of services and investment imstouction, partially offset by a decrease in activity levels as a result of social unrest during the second half.oflr200etober 2019, ZLGHVSUHDG SURWHVWV EHJDQ LQ &KLOH RYHU WKH JRYHUQPH@W¶V quickly grew into broader unrest over economic inequality, including claims about transportation costs, funding for education, health care costs and pension amounts, among others. Following an agreement between Chilean politie parties, a nationwide freerendum took place in October 2020, in whitche Chilean people decided to start a legislative process to vote oa new constitution bained a large majority. If the protests and social crisis continue or worsen, future government policies to preempt, bor response to, unrest may materially affect the Chilean economy, and thereby our business, financial condition and results of operatiSee Risks Relating to Chile Our growth and profitability depend on the level of economic activity in Chile and evisere , Q D S D Q G H P bl Fwith Fslighti fike hit wer fel wridde J H impact over health conditions and economic activitovel coronavirus (SARCoV-2) has had and continues to have significant adverse impact on the world economy on a paintude that is not vetfully determinable. The strategies that restrict social gathering and promote social distancing, such as guarantines and travel restrictions, and other measu implemented by governments around the world to prevent the virus from spreadinghatavae dramatic adverse consequences for the global economy, including demand, operations, supply chains and financial for at the solution of the solu Factors<sup>2</sup> Risks Relating to Chilê The spread of the novel coronavirus disease, or COMDs currently having a significant adverse impact on the world economy of a magnitude that is not yet determainable rapid development and fluidity of this situation precludes any prediction as to the ultimate adverse impact to us of-CODVaDd 35 L V N Factors<sup>2</sup> Risks Relating t Chile<sup>2</sup> The COVID-19 pandemic has affected and will continue to affect our capacity to provide services to our customertan 2020, Chilean GDP decreased .8% mainly due to the lower activity in the economy

related to the pandemid o face the pandemic sis, the Chilean Government implemented several mobility restrictions, such as curfews, guarantines, among others, together with the strengthening of the health network. In the second guarter 2020. Chilean GDP plummeted 25% year on year, due to healt measures to avoid infectionscompared to the same quarter in 2020A largenegative impact overhelabor market, household income and company business operhatives takenplace since March 2020 antible unemployment rate sozial to 13.1% in mid 2020. Economic authorities unveiled massive conomic measures to face the crisis. The Chilean Government delivered a plan to protect incomes for dormal informal jobs, deferred tax payments and fiscal backed loans to SMEs, wage subsidy for new jobs, amonghethe Central Bank of Chile lowered the monetary policy rate to 0.5%, unveiled a Conditional Financing Facility Fund (FCIC) to ease bank loans the private sectorand purchase bank bonds, among other measures to provide liquidity into financial markets. The financial regulator allowed transitory flexibility over bank capital requirements. In August 2020, the Chilean Congress approved a partial pension fund withdrawal, imposing -timediquidity injection to household income, but with a negative longerm effect over private pension fund and macroecondoraliance Private consumption showed a faster recoverystarting in the third guarteof 2020 and economic activity gradualstarted to ecover Job gains started to recoverin the second halof 2020 A second pension fund withdrawal was approved in November 2020 pandemic crisis isstill under way and vaccinationssarted gradually at theend of December 2020. The impact the second wave of COVID-19 and vaccinationson the economic activity isnot yet determinableIn January 2021, the Central Bank announced a complementary lite provide liquidity to banks with the remaiing amounts of the 2020 government program related to liquidity equivalent to US\$10,000 million.

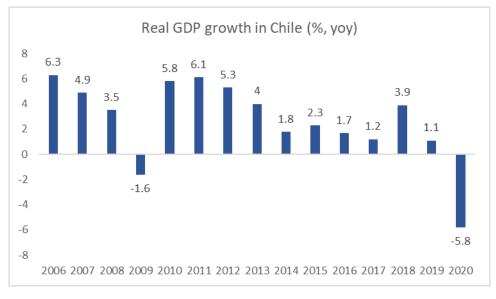
With respect to inflation, the Central Bankof Chile started using a partial inflation targeting framework for its monetary policy in 1990, moving its full adoption in September 1999, in combination with a flexible foreign exchange regime. Since 2001, the annual inflation targenge has been between 2% and 4% and the average inflation has been 3.15%, except during the global economic crisis in 2007 and 2008, with an inflation rate of 7.1% in 2008. In 2014 and WKH FRQVXPHOPISUHLQG: HTGQ: add/W[.4%; respectively, exceeding the upper end of the inflation rate (primarily due to a bigger exchange rate ptage.). In 2016, the

CPI went back to the target range, ending. **18%**. In 2017, 2018 and 2019 ending CPI was 18%, 2.43% and 2.55, respectively. In 2020, the inflation lowered in the first half, but ended at **10.01%** eyear

:LWK UHVSHFW WR FUHteentabiowidal Obebit credokt Lradining flows been Obecently downgraded by the PDLQ UDWLQJ DJHQFLHV 2Q 0DUFK 6WDQGDUG 3RRU¶V GRZ Fitch Ratings downgraded the credit rating to ADQG RQ \$XJXVW 0RRG\¶V FRQILUPHO GRZQJUDGHOEloook Kid\_roeghat flows. Gredit ratings affect the cost and other terms upon which we are able to obtain IXQGLQJ 6HH <sup>2</sup> SPlisk/sNRe) abinfg VibPOblike \$Q\ GRZQJUDGLQJ RI & KLOH¶V GHEW FU international debt by international crediating agencies may also affect our ratings, our business, our future financial SHUIRUPDQFH VWRFNKROGHUV¶ HTXLW\ DQG WKH YDOXH RI RXU VHFXL our cost of funding and adversely affect our internet PDUJLQV DQG UHTINEX folloowing Forlap R Shelws Dhey LRQ inflation rate in Chile from 2006 to 2020:



Source: Central Bank of Chile



The following graph shows GDP increase/decrease from 2006 toa20119 cludes MF projections for 2020

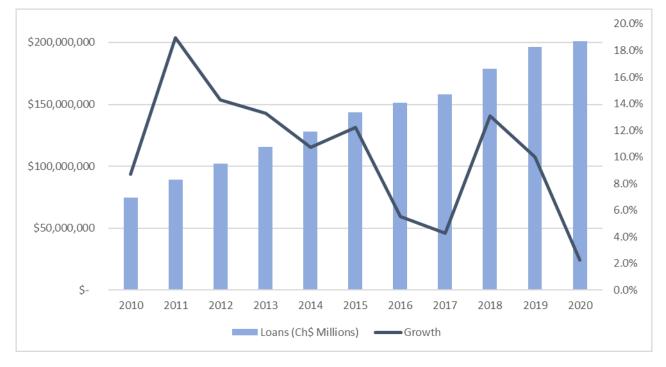
Source: Central Bank of Chile, IMF

# The Chilean Banking Industry

During the last twenty years, the Chilean banking industry experienced increased consolidation and had many ner players enter the market. In 1998, 32 financial institutions operated in Childraniio and banks had a combined market share of approximate<sup>7</sup>/<sub>6</sub>%. That year, CorpBanca acquired Financiera Condell and the assets of Corfinsa and Citibank Chile acquired Corporación Financiera Atlas. The market experienced two mergers in 2002/dBahite with Banco Edwards and Banco Santander with Banco Santiago. During that same year, Banco Ripley began operating. 2003, Banco del Desarrollo merged with Sudameris and in 2004 Banco Penta and Banco Paris commenced operation Then in 2005, w acquired Financiera Conosur. In 2008, Banco de Chile merged with Citibank and Scotiabank acquired Banco del Desarrollo. Thus, by the end of 2008, only 25 financial institutions were operating in Chile. In December 2013 Ripley consolidated its retaind banking credit cards, with the consolidated results reported under Banco Ripley since January 31, 2014. In January 2015, Banco BTG Pactual started operating in Chile, in May 2015, Scotiabank bega operating Banco Paris credit cards and consumer keedsin October 2015, we completed the purchase of City National Bank of Florida. In April 2016, the merger between Itaú and CorpBanca was completed, with the new bank operating under the name of Itaú CorpBanca. In June 2016, China Construction Bankopegaing in Chile, in September 2016, Deutsche Bank exited the market and in December 2016, Scotiabank purchased the remaining portion of Banco Paris. T merger between Itaú and CorpBanca in 2016 and our acquisition of CNB in October 2015 affected ptateability of industry data between 2015 and 2016. The Chilean banking system continued to experience changes during 2017. Bar Penta ceased its operations in February 2017, as did Rabobank in April 2017.

In June 2018, we closed the acquisition oftal Dank through our subsidiary, CNB, for which we paid US\$528,939 million. After closing this acquisition, Bci became the second largest bank in Chile in terms of consolidated total loans. In July 2018, Scotiabank closed the purchase of a majorityinst BR2/A Chile. Both banks merged in September 2018, under the name of Scotiabank Chile, consolidating the Canadian bank as one of the largest players in industry. In addition, Bank of China started its operations in the Chilean financial systemed Proceeding 2018, we also closed the acquisition of the five entities that composed Walmart Chile Servicios Financieros, while Banco Falabella incorporated Promotora CMR Falabella to its loan portfolio, resulting in 20.2% year over-year increase in commer loans for the whole industry. During October 2020, CNB closed the acquisition Eatecutive National Bank in Florida (United States) for which we paid US\$62 million as of December 31, 2020 the Chilean banking system composed of one publicesector bank and 17 private sector banks (of which 3 were Chilean banks and 0.16% of all outstanding loans in the Chilean financial system, respectively, according to information published by the MF.

Between 2005 and 2008, the Chilean banking sector grew at annual nominal rates/averbue to the changes in accounting standards, data for the Chairl banking industry from 2009 to date is not comparable to that for 2008 and prior years. Starting in 2010, the banking industry has experienced a decrease in the loans growther to the chairle graph shows the nominal increaser decrease in loans froc 2010 to 2020 for the Chilean banking industry:



Source CMF

Since the last guarter of 2007, loan approval conditions became more restrictive for both large corporations and real estate companies as well as small and medium enterprises or SMEs. Action Biank Loan Survey Results, a quarterly publication of the Central Bank of Chile, by March 2009, 60% of financial institutions displayed more restrictive loan approval standards for large companies, compared to December of 2008, attributed principathyriorating economic conditions and prospects and a less favorable perception of client risk. However, this scenario changed duri 2009, and in December of 2009, the percentage of lenders that continued to tighten the lending standards dropped to o 4.8%, compared to 8.6% in December 2008. Through 2010, this percentage dropped to zero. In 2011, the percentage lenders that tightened their lending standards increased each quarter to reach 33.3% in December 2011. During 20 favorable economiconditions brought an ease lighting to large corporations and SMEs, with 11.1% and 14.3% of the financial institutions reporting less restrictive approval conditions, respectively, in December 2012. Since thennthe lendi standards tightened each quartwith a brief easing during December 2013. The tightening of lending standards was mainly attributed to a perception of increased risk given the deterioration of the prospects of the economy. During 2014 29% of financial institutions displayed morestrictive loan approval standards for large companies, compared to 2013. This scenaric ontinued during 2015, but in 2016 to 2017, this percentage dropped to zero. During 2018, favorable economic conditions brought an ease in lending to large corposation SMEs, with the percentage of financial institutions displaying more restrictive loan approval standards for large companies constant at zero.9, the 201 conditions for extending loans to households became more restrictive in the fourth gutanter eatr. The proportion of banks that reported more restrictive conditions increased from zero to 50% for consumer loans and from 9% to 18% for mortgage loans in 2019 2020, mainly due to the Chilean governmentunding and liquidity programs, the proportion of banks that reported an increase in less restrictive conditionsased 3.3% for consumer loans a from zero b 27.3% for mortgage loans in the last guarter of the year.

During the last decade, restrictive loan approval standards prevaile pleaked in June 2016, with 63.6% of lenders reporting a restriction in their credit standards. As of December 31, 2017, 9% of lenders reported more restrictive approval conditions compared to 2016, while in December 2018 that percentage dropped to Alzeorogh these conditions generally remained unchanged during 2019, a material interasserictive conditions was observed towards the end of the year, when 45.5% of lenders reported stricter loan approval conditions for real estate companies primari function of the uncertainty resulting from the social unrest that began in Octoberla 202020, due to the pandemicand the economic conditions partially offset by the government programmet programmet percentage of lenders that reported more restrictive loan approval conditions that reported more restrictive loan approval conditions.

The slowdown of the Chilean economy had an impact on commercial loans, with low rates of lending in 2016, and growth in loans ofonly 1.9% in 2017. In 2018 commercial loans grew 132% as a reflection of a betterracroeconomic outlook. In 2019, commercial loans decreased 10.4% as compared to 2018, mainly due to the deterioration in macroeconomic conditions during the last qualite 2020, commercial loans increase 3.64% mainly due to government support to this segment.

The retail segment has also experienced increased loan approval restrictions. Despite the slowdown of th economy in 2016, the unemployment rate remained low, at 6.1% and 6.4% as of December 31, 2016 and 201 respectively, and consumer loans grow 5% as of December 31, 2017 compared to December 31, 2016. In 2018, consumer loans grow 20.21% in the domestic market, which is mainly explained by the incorpora floom of the December 2018. In 2019, consumer bans growth reached 6.74% ameterease d3.80% in 2020.

Mortgage loans have been very active since 2013, though usually lagging behind in growth rates when compare to other loans.Mortgage loans grew 1.4%,11.2% and 7.39% in 2018, 2019 and 2020, respectively. The growth in the portfolio of consumer and mortgage loans since 2010 was due, in part, to the decline in the unemployment rate and the growth of the economy in Chile.

Net interest income in the Chilean banking industry grew only 3.65% in 2011 as compared to 2010, and 5.15% in 2012 compared to 2011. The competitiveness of the Chilean financial system, as well as inflation and the US\$/Ch exchange rate, had a negative imparche growth of net interest income, which did not increase to the same extent as the volume of loans. 2013 saw an increase in inflation and a better US\$/Ch\$ exchange, allowing interest income to grow 10.78% when compared to 2012 and 18.34% in 2014 whenparced to 2013. The lower value of the UF (currency indexed to inflation) during the first months of 2015 had a negative impact on interest income, with a decrease of 3.0% in 2015 when compared to 2014. Net interest income decreased 6.8% in 2017 whered to 2017. In 2018, net interest income increased 8.64% as compared to 2017. In 2019, net interest income increase for a 2018 and 18.34% and Corplana in 2019, net interest income increase for 2017. In 2018, net interest income increased 8.64% as compared to 2017. In 2019, net interest income increased as compared to 2018 and 18.34% and 2019 and 18.34% and 2019 and 2016 and a set of the comparable to 2017. In 2018, net interest income increased 8.64% as compared to 2017. In 2019, net interest income increased as compared to 2018 and 18.34% and 2019 and 2019 and 2016 and 2016 and 2018 and

increased inflation in Childin 2020 the net interest income increased 3.2365 pite the maroeconomicadversitydue to the pandemic.

The risk index for the Chilean banking industry, calculated as allowances for loan losses as a percentation of loans, decreased to 2.38% in 2015, due to a reduction in consumer loans risk index. Regulatory changes in allowances ORDQORVVHVLQPRUWJDJHORDt@dwdDt@edisk.Wxposur& Fit the freeDodfban% VauGed fite Visk R (index of the banking industry to increase to 2.49% as of December 31, 2017, decreasing slightly to 2.4D%cambér 2018 The risk index of the banking industry increased again 56%2 in 2019, partly explained by the fact that in July 2019 the CMF (formeSBIF) started the implementation of new regulatory requirements for standard models (group lending), which led to an increase in industry allowances for loan logseis 2020 the risk index reach@d64% dueto the deterioration of the mploymentrates that affected the retail business as well as the effect of and emicrelated lockdown over companieend businesses

Because of the tax reform passed in Chile during 2015, the industry as a whole recorded appesifiveffect on deferred taxes with, coupled with a rise in the inflation, resulted in an increase in net income. The almost nil variation of the UF during the first quarter of 2015, compared to December 31, 2014, coupled with an increase in expenses had negative impact on the net incernof the Chilean banking industry, which translated into a return on equity of 14.71% as of December 31, 2015. The return equity decreased to 11.63% as of December 31, 2016 but increased to 12.39% in 2017, in part explained by Banco Paris, Penta and Babk leaving the Chilean banking system, all of them with a negative return on equity as of December 31, 2016. Attace to the merger between Itaú and CorpBanca consummated in 2016, data of 2016 is not directly comparable to 2017. In 2019, the reture quity decreased to 1229%, from 1252% in 2018, mainly due to lower interest rates 2020, it reached 5.56% dute lower margins andhore allowances for loan losses 6 H H <sup>3</sup>7 K H & K L O H D Q % D Q N L Q J , Q G X V W U \

City National Bank of Florida and the Impact of Economic Conditions in the Florida Real Estate Market

City National Bank of Floridaoperates in the strategic Florida market, with a primary focus orsizzied and small companies, real estate business and high net worth and affluent **DierDecember** 31,2020, 63.4% of City 1 DWLRQDO % DQN RI) ORULcollate[rail, 32),7% Dware compared and Wholu Stridel,4% were financial leases and 0.5 ZHUH FRQVXPHU ORDQV 6HH <sup>3</sup> & LWccording WtoL Republication Diecohominic ) OF Analysis, ) ORULGD ¶ V decretaise 29% 3year over yearin 2020. During the third quarter of 2200 Florida represented 5.3% of total U.S. GDP, theourth most important U.S. state in terms of GDR ccording to estimates from the United States Census Bure and December 2019, Floridahad a total population of 217.4 million and a median household annual income of US\$55,660. The Florida unemployment rates for 6.7%. The CaseShiller home price index for Florida (Miami) reflected a year over year increase 392% at November 1, 2020 Conditions affecting the real estate loan market LQ ) ORULGD KDYH D GLUHFW LPSDFW RQangle Legendults of Dipletation % DQN RI) ORU

Our acquisition of ExecutiveNational Bank throughCity National Bank of Florida inOctober 2020 had a direct impact on the comparability of our results of operations in926 lative to2020, as our consolidated results operations for 2020 reflect threemonths of results their operations merged with ExecutiveNational Bank.

# Effects of Inflation

Because we are a bank, substantially all of our assets and liabilities are monetary. Substantially all monetar assets and liabilities in Chile are denominated in (i) UFs, a unit of account developed during the 1960s whose value in pesos is indexed to Chilean inflation, (ii) nominal pesos or (iii) foreign currencies (primarily the U.S. dollar). Assignifi portion of the loans note by us with a maturity greater than 90 days are denominated in UFs, as are savings accounts an certain term deposits (generally those having maturities in excess of 90 days). The nominal peso value of the loans and deposits will increased becrease in tandem with changes in the Chilean consumer price index. The effect of any changes in the nominal peso value of the UF ordelfiominated assets or liabilities is reflected in our statement of income as an increase or decrease in interest incomexpense.

Our net interest income will be positively affected by an inflationary environment to the extent that our average assets denominated in UFs exceed our average liabilities denominated in UFs. Our net interest income will be negative affected by inflation in any period in which our average liabilities denominated in UFs exceed our average assets denominated in UFs. In addition, we have peleominated, normeterest earning assets and rinterest bearing liabilities, the value of which is apticularly susceptible to inflation, which decreases their value in real terms.

#### Interest Rates

Interest rates earned and paid on our assets and liabilities reflect to a certain degree inflation and expectation regarding inflation as well as shifts in sthew HUP UDWHV UHODWHG WR WKH & HQWUDO % Central Bank of Chile manages short interest rates based on its objectives of balancing low inflation and economic growth. Because our liabilities generally prece to reflect interest rate changes faster than our assets, changes in the rate of inflation or shortterm rates in the economy are reflected in the rates of interest we pay on our liabilities before such changes are reflected in the rates of interest we earn oassets. Accordingly, our net interest margin on assets and liabilities tends to be adversely affected in the short term by increases in inflation or shortterm to benefit in the short term from decreases in inflation or shorterm rates.

In addition, because our pessible nominated liabilities have relatively short repricing periods, they are generally more responsive to changes in inflation or short rates than our Uffenominated liabilities. As a result, during periods when current inflation RUH[SHFWHGLQIODWLRQH[FHHGVWKHSUHYLRXVPRQWK] denominated deposits to more expensive potentiated deposits, thereby adversely affecting our net interest margin.

### Foreign Exchange Rates

A portion of our assets and liabilities is denominated in foreignmencies, principally the U.S. dollar, and we historically have maintained gaps between the balances of such assets and liabilities. At December 20,920/1d 2020 the gaps between our average fign currencydenominated assets and our average foreign currencydenominated liabilities (where such assets exceeded the liabilities in 2001 where the liabilities exceeded such assets in 29 and 2020) were Ch\$1,170,693 million, Ch\$1,884,111 million da Ch\$4,883,886 million, respectively. Because such assets and liabilities, as well as interest earned or paid on such assets and liabilities, and gains (losses) realized upon such assets and liabilities, are translated to pesos in preparing our finance that such assets and liabilities affected by changes in the value RIWKH SHVR ZLWK UHVSHFW WR IRUHLJQ FXUUHQFLHV 6HH <sup>3</sup> ([FKDQ Results of Operations and Financial Condition Asset and Liability Management Exchange Rate 6 HQVLWLYLW\

We enter into derivative financial instruments to reduce our exposure to exchange rates volatility. See 34XDQWLWDWLYH DQG 4XDOLWDWEBKothosuke KRegation Joerna Mathine Final State (CDV/WUHXWP H5 QV

# **Critical Accounting Policies**

We have identified certain key accounting policies on which our financial position and results of operations are dependent. These key accounting policies generally involve complex quantitative analyses are dren subjective judgments or decisions which are evaluated on an ongoing basis. Management bases its estimates and assumptions historical experience and on various other factors that it believes to be reasonable under the circumstances.ull res in future periods could differ from those estimates and assumptions.

Our most critical accounting policies under the Compendium are those related to the establishment of allowance for loan losses, fair value of financial assets and liabilities apdimment of investment securities. For a description of our significant accounting policies, see Note 2 to our Audited Consolidated Financial Statements included elsewhere in thi Prospectus.

## (a) Allowance for loan losses

The allowances required to cover expect losses on outstanding loans have been recognized in accordance with the regulations of the CMF (former SBIF). The allowance for loan losses for our loan portfolio is calculated primarily based on the classification and rating of loan portfolios or the regulations issued by the CMF (former SBIF) LQWR SUHVFULEHG FDWHJRULHV 7KHUH DUH WZR FRPSRQHQWV RI D E loans which exceed a certain threshold are individually assessed plain internet. Impairment allowances for portfolios of smaller balance and homogeneous loans that are below the individual assessment thresholds are determined on a collect EDVLV 6HH <sup>3</sup>3UHVHQWDWLRQ RF BQQCFLDO DQG 2WKHU , QIRUPDWLRQ

To calculate ou allowance for loan losses, the Compendium requires that we follow a methodology to classify ORDQV FRQVLGHULQJ WKH ERUURZHU¶V LQGXVWU\ RU VHFWRU RZQHU EHKDYLRU DPRQJ RWtKngHabhadysist. 1Q est MinKatte aOpRobaDie MossUaDd define the percentage of necessary reserves. Our allowance for loan losses is presented net from the account of loans and receivable of each customer and write-offs of uncollectible loans are charged agaithtis account if certain conditions established by the CMF (former SBIF) are met. In addition, Chilean banks are required to inform the CMF (former SBIF) after sucoffsvilitaeve been recorded. The allowance for loan losses is an estimate and different the estimate and the actual loss will be reflected in our financial statements at the time of worffe

# (b) Fair value measurements

Financial assets and liabilities designated at fair value and derivative instruments are recorded at fairtwalue on balance sheet. Fair values are obtained from quoted market prices and by using valuation techniques. These include XVH RI UHFHQW DUP¶V OHQJWK WUDQVDFWLRQV UHIHUHQFH WRwRWKH analysis, option pricing models and other valuation techniques commonly used by market participants. If market information is limited or in some instances not available, we use our own judgment, which adds a degree of subjectivity to such determinations of favalue.

### (c) Impairment of Financial Assets

We assess at each reporting date whether there is objective evidence that a financial asset is impaired. A financ asset is impaired and impairment losses are incurred if, and only if, there is objective evidence that as a result of one or more loss events that occurred after the initial recognition of the asset and prior to the reporting date asset that tho loss events that have had an impact over the estimated cash flows of the financial asset lior quot the reliably estimated.

The amount of impairment loss is measured as the difference between the carrying value and the present value the estimated cash flows of the asset.

Management judgment is required in determining whether factors existed that an impairment loss has been incurred at the balance sheet date. Our assessment of impairment involves risks and uncertainties depending market conditions.

# Segment Reporting

### (a) Overview

In accordance with IFRS 8, we aggregate operating segmeth similar economic characteristics based on the aggregation criteria specified in such standard. Thus, a reporting segment comprises clients (within aggregated operati segments) to whom differentiated products are addressed, which are homogenetworks se performance is measured in a similar way. We present our reporting segments based on a defined business structure, which is focused on optimizin assistance to clients with products and services according to relevant commercial characteristics.

The following are our five reporting segments:

- x Retail Banking Segment This reporting segment includes individuals and entitiets seales of less than UF80,000with the following operating segments:
  - x Retail: The operating units in this segment are: **Indua**ls, Preferential, Nova and Tbanc.
  - x Small and Medium Enterprise This operating segment includes entrepreneurs and entities (with sales of between UF2,400 and UF80,000) and microenterprises (with sales of less than UF2,400).
- x Wholesale Banking SegmentThis reporting segment mainly includes companies whose annual sales exceed UF80,000, with the following operating segments:
  - x Commercial BankingThis operating segment mainly includes companies whose annual sales exceed UF80,000. The operating units instruction are: Real Estate and Entities.
  - x Corporate & Investment Banking Commercial Divisi**0** his operating segment includes large corporations, financial institutions and high net worth investors with financial needs of high value added financial service. The operating units in this operating segment are: Wholesale Banks, Corporate and

Private.

- x Corporate & Investment Banking Finance Division SegmentThis reporting segment includes our investment portfolio.
- x Bci Financial Group, Inc., and Subsidiaries BCIFG) Segment This reporting segment includes the businesses and operations we carry out in the United States through City National Bank of Florida, which operates as an independent unit, under the supervision of our senior management in Chile.
- x Financial Services This reporting segment includes businesses associated with the five entities forming Servicios Financieros, which we acquired in December 2018, and mainly includes the issuance and operatio of Bci Lider Mastercard and Presto credit cards, **dhig**ination of advances and brokerage of personal insurance, among others. This business operates as an independent unit, under the supervision of our sen management in Chile.
- x Others In this category, we include those expenses and/or income, white the nature are not directly identifiable within the reportable segments and therefore are not assigned.

Consistent with our clientocused strategy, each segment includes the income and expenses of our subsidiaries based on segment to which the custom of such subsidiary is assigned. From reinformation on our reporting segments, see Note 5 to our consolidated financial statements included in this Prospectus.

### (b) Allocation of Expenses

: H DOORFDWH DGPLQLVWUDWLYH H[SHWQWARIEBXUUGVXERWUMGLOOUULW methodology that takes into account the business activities of our subsidiaries and assigns these expenses to our differ reporting segments regardless of which of our subsidiaries incurred the expense. Weexpessingses to our different reporting segments in three ways:

- x first, we assign the cost directly attributable to each cost center of each segment which are clearly recognizable and assignable, such as personnel expenses, materials and equipment attibule preong others;
- x VHFRQG ZH DVVLJQ WR HDFK VHJPHQW¶V FRVW FHQWHU WKH F centers. For example, the telephone expenses that are booked in our collective cost centers are allocated each segmenatecording to the number of employees of each segment, among other factors; and
- x third, we assign to each segment the expenses that are incurred by such segment to support our managem according to the time and resources spent by each segment in conmettionnese management support activities.
- (c) Results of Operations by Segment

The following tables set forth certain income statement data for the years indicated:

	Year ended December 31, 2020												
-	Retail Banking Wholesale		Wholesale Banking		Wholesale Banking		Wholesale Banking						
_	Retail	Small and Medium Enterprise	Commercial Banking	C&IB Commercial Division	C&IB Finance Division	Bci Financial Group, Inc. and Subsidiaries	Financial Services	Other <sup>(2)</sup>	Total Consolidated				
-				(in	millions of Ch	1\$)							
Net interest income	430,551	162,292	245,139	144,278	1,212	369,743	125,392	(20,066)	1,458,541				
Net fee and commission income	154,713	35,944	38,174	24,666	3,458	45,908	27,892	4,829	335,584				
Other operating income	36,310	6,214	4,240	6,261	159,303	4,965	25,444	(4,534)	238,203				
Operating income	621,574	204,450	287,553	175,205	163,973	420,616	178,728	(19,771)	2,032,328				
Provision for loan losses	(215,311)	(77,562)	(82,622)	(23,438)	9,213	(84,065)	(76,127)	(103,999)	(653,911)				
Operating income, net of loan losses, interest and consistion	406,263	126,888	204,931	151,767	173,186	336,551	102,601	(123,770)	1,378,417				
Total operating expenses	(403,765)	(100,248)	(96,766)	(64,742)	(38,007)	(204,433)	(84,245)	(43,655)	(1,035,861)				
Total net operating income by Segment	2,498	26,640	108,165	87,025	135,179	132,118	18,356	(167,425)	342,556				

	Year ended December 31, 2020								
	Retail Banking		Wholesal	e Banking					
-	Retail B	anking	Wholesal	Year end	led Decembe	r 31, 2019			
-	Retail	Small and Medium Enterprise	Commercial Banking	C&IB Commercial Division	C&IB Finance Division	Bci Financial Group, Inc. and Subsidiaries	Financial Services	Other <sup>(2)</sup>	Total Consolidated
-				(in	millions of Ch	(\$)			
Net interest income	454,713	162,840	237,970	123,572	(30,329)	277,867	113,523	(18,662)	1,321,494
Net fee and commission income	170,554	32,783	24,644	21,130	10,841	27,339	66,688	(2,219)	351,760
Other operating income	25,230	5,632	7,174	5,749	137,209	19,034	12,840	5,666	218,534
Operating income	650,497	201,255	269,788	150,451	117,721	324,240	193,051	(15,215)	1,891,788
Provision for loan losses	(193,600)	(66,556)	(34,795)	(3,120)	(33)	(19,655)	(97,760)	±	(415,519)
Operating income, net of loan losses, interest and commissic	456,897	134,699	234,993	147,331	117,688	304,585	95,291	(15,215)	1,476,269
Total operating expenses	(398,775)	(100,975)	(99,784)	(61,745)	(48,777)	(148,756)	(88,009)	(10,910)	(957,731)
Total net operating income by Segment	58,122	33,724	135,209	85,586	68,911	155,829	7,282	(26,125)	518,538

Includes trading and investment income, net and foreign exchange results, net.
 Income and expenses that, due to their nature, are not directly identified with or allocated to one of our specific segments.

# Results of Operations for the Years Ended December 31, 290 and 2020

This section presents consolidated and other financial arrations information for the years ended December 31, 2019 and 2020. This information should be read in conjunction with, and is qualified in its entirety by reference to, our Audited Consolidated Financial Statements appearing elsewhere in this Prospectus

The following table sets forth the principal components of our net income for the years ended December 31, 201 and 2020:

	Year ended December 31,			
	2019	2020	2019/2020	
	(in millions of	nominal Ch\$)	% Change	
Interest income	2,206,557	2,088,604	(5.3%)	
Interest expense	(885,063)	(630,063)	(28.8%)	
Net interest income	1,321,494	1,458,541	10.4%	
Fee and commission income	462,313	433,887	(6.1%)	
Fee and commission expense	(110,553)	(98,303)	(11.1%)	
Net fee and commission income	351,760	335,584	(4.6%)	
Trading and investment income, net	183,805	148,799	(19.0%)	
Foreign exchange results, net	(18,334)	44,765	(344.2%)	
Other operating income	53,063	44,639	(15.9%)	
Provision for loan losses and impairment of seven sed assets	(415,519)	(653,911)	57.4%	
Operating income, net of provisions for loan losses	1,476,269	1,378,417	(6.6%)	
Staff costs	(483,886)	(522,080)	7.9%	
Administrative expenses	(326,149)	(319,202)	(2.1%)	
Depreciation and amortization	(103,649)	(109,010)	5.2%	
Impairment of property, plant and equipment and intangible assets	(478)	(5,073)	961.3%	
Other operating expenses	(43,569)	(80,496)	84.8%	
Total operating expenses	(957,731)	(1,035,861)	8.2%	
Total net operating income	518,538	342,556	(33.9%)	
Share of profit of investment accounted for using the equity method	12,638	(358)	(102.8%)	
Income before income tax	531,176	342,198	(35.6%)	
Income tax expense	(128,437)	(24,665)	(80.8%)	
Consolidated Net Income for the year	402,739	317,533	(21.2%)	

#### Net Interest Income

The following table sets forth information with respect to our net interest income and net interest margin for the years ended December 31, 90and 2020.

	Year ended December 31,		
	2019	2020	2019/2020
	(in millions	s of Ch\$)	% Change
Total income from interest and indexation for inflation	2,206,557	2,088,604	(5.3%)
Total interest expenses and indexation for inflation	(885,063)	(630,06 <b>3</b>	(28.8%)
Net interest income	1,321,494	1,458,54	10.4%
Net interest margin	3.6%	3.1%	(12.9%)

(1) Net interest margin is net interest income divided by monthly average interesting assets.

The following table sets forth the effects of the changes in monthly average volume of **interest** assets and interest bearing liabilities and average nominal interest rates on our net interest income between Decemberand, 201 2020.

	2019/2020
	(in million of Ch\$)
Due to changes in average volume of inteeesthing assets and interestaring liabilities	357,128
Due to changes in average nominal interest rate	(220,08 <b>1</b> )
Net change	137,047

Our net interest income increased CB\$,047 million, or 10.4%, from Ch\$1,321,494million for the year ended December 31, 20,200 marily as a result of a828% decrease in our interest penses which was partially offset by 5a.3% decrease in our interest incomodur interest income for 2020 dereased at abover pacethan our interest expose Ch\$357,128 of the increase in our net interest income was attributable to the changes in average volume of interesting assets and interestaring liabilities (primarily growth in our loan and investmen portfolios in 2020, due to the governmental support during the pandemic to clients and the collateral required for the liquidity programs, respectively, eaved Ch\$20,081 of the decrease in our net interest income was attributable to changes in average nominal interest Tate average nominal interest rate we paid (primarily on term deposits) in 2020 had a higher impact on our net interest income thavertage nominal interest rate are grave are aread primarily on commercial loans and investme), tas explained below As a result, net interest margindecreased from 3.6% in 2019 to 3.1% in 2020

Ch\$72,794 million of ourCh\$137,057 millionincrease in net interest inconfiger the yearended December 31, 2020 was attributable to CN, Educe to an increase in interest income related to higher voluimes mmerical loans and leasing and a decrease in average nominal rates paid in term deposite compared to 2019

# Interest Income

The following table sets forth information regarding our interest income and average **ietærest** assets for the year ended Datember 31, 2021 and 2020:

	As of and for the year ended December 3		
	2019	2020	2019/2020
	(in millions	of Ch\$)	% Change
Interest income	2,206,557	2,088,604	(5.3%)
Average interest earning assets			
Commercial loans	20,085,057	24,181,043	20.4%
Mortgage loans	7,773,266	8,766,863	12.8%
Consumer loans	3,825,999	3,686,827	(3.6%)
Loans and receivables to banks	355,037	443,441	24.9%
Total loans	32,039,359	37,078,174	15.7%
Investments	3,472,270	6,807,545	96.1%
Other assets	1,490,524	2,517,816	68.9%
Total average interestarning assets	37,002,153	46,403,535	25.4%
Average nominal rates earned			
Loans <sup>2</sup>	6.5%	5.5%	(16.4%)
Investments	4.5%	1.7%	(62.2%)
Other assets	(4.4)%	(2.6%)	(40.9%)

	As of and for the year ended December 31,			
	2019	2020	2019/2020	
	(in millions	% Change		
Average nominal rates earned	6.0%	4.5%	(25.0%)	
Annual inflation rates	3.0%	3.0%	-	

Average interestarning and average nominal rates earned are determined on a monthly average basis for the corresponding the event of th

The following table ets forth the effects of the changes in average volume of interesting assets and average nominal interest rates on our interest income between the years ended December and 20010.

	Year Ended
	December 31,
	2019/2020
	(in millions of Ch\$)
Due to changes in average volume of interestining assets	435,019
Due to changes in average nominal interest rate	(552,972)
Net change	(117,953)

Our interest income decreased Ch\$117,953 million, or 5.3% for the year ended December 31, 2020, from Ch\$2,206,557 million for the year ended December 31, 2019 to Ch\$2,088,600 million for the year ended December 31 2020, primarily as a result a decrease of 25% in our average nominal rates earned in 2020 compared to 200 million, was partially offset by an increase in average interest earning assets of 25.4% for the same period.

The decrease in our average nominal rates and was mainly attributable to (i) a 62.2% decrease in ominal average rate earned investments, which decreased frents% in 2019 to 1.7% in 2020, (ii) a 16% decrease in the nominal average rate earned our loans, which decreased frents% in 2019 to 5.5% in 2020, and (iii) a 40.9% decrease in the nominal average rate earned other assets, which decreased frents% in 2019 to 2.% in 2020. The primary drivers of this decrease in average nominal rates earned were 20.4% increase in commercial loains 2020 compared to 2019, due to the support programs tended by the government during the pandemic in 2020, which in turnweldo lower rates for customers, and (ii) the 1% increase in average investments which were part of the collateral required by the Central Bank of Chile in order to get access to the liquidity programs in place, which were kept under a low rate environment by the same regulator.

Ch\$19,161 millionof our Ch\$117,953 million decrease in interest income for the year ended December 31, 2020 was attributable to CNB, whose interest income increased 5% in 2020 compared to 2019, from Ch\$360,601 million in 201 to Ch\$379,762 million in 2020.

# Interest Expense

The following table sets forth certain information concerning our interest expense and averagebiederegst liabilities for the years ended December 31, 920/1d 2020:

	As of and for the year ended December 13		
	2019	2020	2019/2020
	(in millions	s of Ch\$)	% Change
Interest expense	(885,063)	(630,063)	(28.8%)
Average interest bearing liabilitiés			
Term deposits	17,687,168	19,830,221	12.1%
Savings accounts	47,406	52,249	10.2%
Liabilities under agrements to repurchase	496,841	402,255	(19.0%)
Debt issued	6,682,848	7,431,917	11.2%
Other interesbearing liabilities	4,823,774	8,032,594	66.5%
Total average interest bearing liabilities	29,738,037	35,749,236	20.2%
Average nominal rates páld			
Term deposits	2.5%	1.1%	(56.0%)
Debt issued	4.7%	4.4%	(6.4%)

As of and for the	e year ended December13	

-	2019	2020	2019/2020
-	(in millions o	of Ch\$)	% Change
Other interest bearing liabilities	2.6%	1.0%	(61.5%)
Average nominal rates páid	3.0%	1.8%	(40.0%)
Average real rates paid:	2.0%	2.5%	(225.0%)

(1) Average interestbearing liabilities are determined on a monthly average basis for the corresponding year.

(2) Calculated taking into account average intebestring liabilities determined on a monthly average basis.

The following table sets forth the effects of the changes in average nominal interest rates on our interest expense between the ended December 31, 2019 and 2020

	Year Ended December 31, 2019/2020
	(in millions of Ch\$)
Due to changes in average volume of intebesaring liabilities	77,891
Due to changes in average nominal interest rate	(332,838)
Net change	(254,947)

Our interest expense decreased 28.8% for the year ended December 31, 2020, from Ch\$885,063 million for the year ended December 31, 20190to \$630,063 million for the year ended December 31, 2020, primarily due to:

- x the decrease in average nominal rates paid for term deposits, **fr**@mir22019 to 1.1% in 2020, which was influenced by the monetary polyidmplemented by the Central Blanof Chile. This decrease was partially offset by a 12.1% increase in volume of term deposits, from Ch\$17,687,168 million in 2019 to Ch\$19,830,221million in 2020, primarily driven by our commercial and marketing actions to grow the volume of our term deposits aradiso influenced by the need of customers to keep liquidity due to the pandemic.
- x a 64% decrease in average nominal rates paid on debt issued in 2020, from 4.7% in 2019 to 4.4% in 2020 partially offset by a 11.2% increase in debt issued, from Ch\$6,682,6480n in 2019 to Ch\$,431,917 million in 2020. The decrease in interest rates paid was mainly attributable to a lower financing cost for local debtin Chile, due to a decrease in market rates, partly driven by a reduction in interest rates by the Centra Bank of Chile.
- x a 615% decrease in average nominal rates paid on other inberasing liabilities in 2020, from 2.6% in 2019 to 1.0% to 2020, partially offset by 66.5% increase in other interbestaring liabilities, from Ch\$4,823,774 million in 2019 o Ch\$8,032,594 million in 2020. The decrease in other interbestaring liabilities was primarily attribute to adecrease in the volume of interbank loans.
- x Ch\$53,633 million of the decrease in outerestexpense in 2020 was attributable to CNB, what we rage term deposits decreased from Ch\$1,374,140 million in 2019 to Ch\$1,114,805 million in 2020, due to the low rate environment, which was partially offset by aimcrease our average other interest bearing liabilities from Ch\$1,060,388 million in 2091 to Ch\$1,445,938 million in 2020.

# Net Fee and Commission Income

The following table sets forth information with respect to our net fee and commission income for the years ended December 31, 2019 and 2020:

	Year ended December 31,			
	2019	2020	2019/2020	
	(in millions of Ch\$)		% Change	
Fee and commission income	462,313	433,887	(6.1%)	
Fee and commission expense	(110,553)	(98,303)	(11.1%)	
Net fee and commission income	351,760	335,584	(4.6%)	

Our net fee and commission income decreased Ch\$16,180 möli 4.6%, in the year ended December 31, 2020, from Ch\$351,760 million in the year ended December 31, 2019 to 35,584 million in the year ended December 31, 2020, primarily as a result of a16% decrease in fee and commission income y partially diset by a 11.1% decrease in fee and commission expenses.

The decrease in fee and commission income was primarily attributable to decreases in commissions from operations with credit cards and collection services. Those decreases were partially officient as in commissions for operations with guarantees and letter of credit, and other commissions.

The decrease in fee and commission expense was primarily attributable to decreases in commissions for operatio with securities trading.

Net fee and comission income represented 16.5% of our total operating income for the year ended December 31, 2020, compared to 18.6% in the year ended December 31, 2019.

# Fee and Commission Income

The following table sets forth the principal components of our fee and ission income for the years ended December 31, 2019 and 2020:

	Yea	31,	
	2019	2020	2019/2020
	(in million	s of Ch\$)	% Change
Commissions for credit lines and overdrafts	3,752	3,284	(12.5%)
Commissions for guarantees and letters of credit	20,819	24,457	17.5%
Commissions for administration of accounts	48,994	48,567	(0.9%)
Commissions for collection services	72,690	62,496	(14.0%)
Commissions for management of mutual and investment funds	57,225	54,226	(5.2%)
Commissions for credit carservices	106,670	87,069	(18.4%)
Commissions for securities brokerage	6,395	6,972	9.0%
Commissions for insurance brokerage	84,895	72,188	(15.0%)
Commissions for other services provided and other commissions.	60,873	74,628	22.6%
Total fee and commi <b>s</b> ion income	462,313	433,887	(6.1%)

Our fee and commission income decreased 6.1% for the year ended December 31, 2020, from Ch\$462,313 millio for the year ended December 31, 2019 to Ch\$433,886 million for the year ended December 31, 2020, aprimaeisyult of:

- x a 18.4% decrease in commissions for credit casedvices from Ch\$106,670 million for the year ended December 31, 2019 to Ch\$87,068 million for the year ended December 31, 2020. An important component of this decrease was caused by the freewr-party schemewhich we started to progressively implement2020. Under this fourparty schemewhere the acquirer and the issuer public prevent roles as opposed to the three party model where the issuer is out of the chain receive net commission come, in contrast with the prior model (threeparty model), where the commissions received and paid were split and accouster parter. These two models coexisted from June to December 2020 from January 2021 there only one model outstanding the fourparty schemeAnother factor driving the decrease slower commissions coming from the debit card business, due doestomer behaviourad hange due to the pandemic that partially redirected payments to their credit cards.
- x a 15.0% decrease in monissions for insurance brokerage from Ch\$84,895 million for the year ended December 31, 2019 to Ch\$72,188 million for the year ended December 31, 2020;
- x a 14.0% decrease in commissions for collection services, from Ch\$72,690 million for the year ended December 31, 2019 to Ch\$62,496 million for the year endedember 31, 2020, due to higher established commission rates for credit cards and holders commission rates for debit adapts which was partially offset by

- x a 22.6% increase in commissions for extbervices provided and other commissions, from Ch\$60,873 million for the year ended December 31, 2019 to Ch\$74,628 million for the year ended December
- x a 17.5% increase in commissions fguarantees and letters of credit, from Ch\$20,61190 on for the year ended December 31, 2001 to Ch\$24,456 million for the year ended December 31, 2020

In addition, from the Ch\$28,429 million total decrears fee and commission income in the year ended December 31, 2020, CNB had an increase of Ch\$18,08860, which was mainly attributable to the increased end to the services and administration corporate accounts.

# Fee and Commission Expenses

The following table sets forth the principal components of our fee and commission expense for the years ended December 31, 2019 and 2020:

	Year	31,	
	2019	2020	2019/2020
	(in millions	of Ch\$)	% Change
Commissions on operations with credit cards	(46,539)	(48,989)	5.3%
Commissions on securities trading	(20,581)	(25,194)	22.4%
Other commissions	(43,433)	(24,120)	(44.5%)
Total fee and commissions expenses	(110,553)	(98,303)	(11.1%)

Our fee and commission expenses decreased 11.1% for the notes of the notes of the notes of the sear ended December 31, 2019 to Ch\$98,303 million for the year ended December 31, 2020, primarily as result of:

- x a 44.5% decrease in other commissions in 2020, attributable malesstoommercialand marketing actions takento grow the volume of our term deposite 2020 compared to 2019 partially offset by
- x a 5.3% increase in commissions for operations with cards, from Ch\$46,539 million in the year ended December 31, 2019 to Ch\$48,990 million the year ended December 31, 2020, due to a change in the FOLHQWV¶ EHKDYLRU LQ UHODWLRQ WR FUHGLW DQG GHELW commissions from credit cards increased 80.4%, which was partially offset by a decrease/cofn4the debit card business. This increase occurred despite the effect of the nepartaguscheme referred to above
- x a 22.4% increase in commissions and securities trading mainly related to the custody of securities services i 2020and
- x Ch\$483 million of the decrease in fee and commission expenses is attributable to CNB, from Ch\$2,576 million in the year ended December 31, 2019 to Ch\$2,093 million in the year ended December 31, 2020.

Trading and Investment IncomeNet

The following table sets forth infonation with respect to our net trading and investment incomenteoryears ended December 31, 2019 and 2020

	Year ended December 31,		
	2019	2020	2019/2020
	(in millions	of Ch\$)	% Change
Trading instruments	144,519	114,243	(20.9)%
Derivative financialagreements	15,752	(20,094)	(227.6)%
Gain on sale of financial investments available for.sale	23,765	55,051	131.6%
Others instruments at fair value through profit or loss	(231)	(401)	73.6%
Total	183,805	148,799	(19.0)%

Net trading and investmentidome consists of net gains from trading and related fair value adjustments. Our net trading and investment income decreased 1% 0.0 a 2020 compared to 209, from Ch\$183,805 million in 2019 o Ch\$148,799 million in 2020. This decrease was primarily attributed to a20.9% decrease in net profit from trading instruments in 220, from Ch\$144,519 million in 2019 to Ch\$114,243 million in 2020, and a 227.6% decrease in fair value adjustments from derivative financial agreements in 2020 compared to 2019. The second to 2019 to Ch\$114,243 million in 2020, and a 227.6% decrease in fair value adjustments from derivative financial agreements in 2020 compared to 2019. The second to 2019 million in 2019 to Ch\$114,243 million in 2020 compared to 2019. The second to 2019 million in 2019 to Ch\$55,051 million in 2020.

The decrease gains from trading instruments in 200 was primarily attributable to a dynamic management of our Central Bankof Chile, General Treasury of the Republice sorería General de la Repúblicand corporate trading ERQGV ¶ Shatule wohld roud environment of lewinterest rates in 200 compared to 2019 ue to the macroeconomic conditions The Ch\$1,286 million, or 131.6%, increase in realized gain from sale of avail ables ale investments was primarily attributable to sales of foreign currency bonds from our portfolio in a scenario of low interest rates.

#### Foreign Exchange Results, Net

The following table sets forth information with respect to our net foreign exchange resulting forears ended December 31, 2019 and 2020

	Year ended December 31,		
	2019	2020	2019/2020
	(in millions	of Ch\$)	% Change
Gain/(Loss)from exchange differences	(199,263)	61,487	(130.9%)
Foreign currency indexation	180,929	(16,722)	(109.2%)
Total	(18,334)	44,765	344.2%

(1) Foreign currency indexation includes the sum of net results for assets and liabilities denominateginicultration and hedge accounting results (related to the foreign currency effects hedged).

Our net foreign exchange resultreased Ch\$3,100million, or 344.2%, during 2020 as compared to 20.19 his increase was primarily attributable to a 269,751million increase ingains from exchange differences in 200 compared to a loss in 2019, which was partially offset by a Ch\$4,207million decrease in foreign current decrease in foreign current decrease.

Ch\$260,751million of the increase ingains from exchange differences for 2020as primarily attributable tan increase in the volume or fansactions in different financial products (FX Spot, FX Forwards and another financial solutions offered by Sales & Trading Management) and our hedging of certain trade derivative financiat spradd the management of the related foreign currency position.

Additionally, the Ch\$97,651million decrease in foreign currency indexation in 220 compared to 201 was due to a decrease of Ch\$74,940 million in 2020 due to our hedging results, Ch\$390 million of which decrease was the result of fair value hedging strategies and CH\$550 million of which decrease was the result of our cash flow hedging strategies.

# Other Operating Income

The following table sets forth the components of our otherations income for the years ended December 31, 2019 and 2020:

	Year	Year ended December 31,		
	2019	2020	2019/2020	
	(in millions of Ch\$)		% Change	
Income from repossessed assets	4,966	2,595	(47.7%)	
Reversal of provisions for credit commitments	154	323	109.7%	
Other income	47,943	41,721	(13.0%)	
Total	53,063	44,639	(15.9%)	

Our other operating incomtecreased 5.9% in the year ended December 31, 2020 m Ch\$53,063 million in the year ended December 31, 2020 Ch\$44,639 million in the year ended December 220,20, primarily due to:

- x a 13.0% decrease in other income, from Ch\$47,943 million in 2019 to Ch\$41,721 million in 2020, mainly explained by CNB due to a decrease of 110.4% in gain from sale of fixed asset due to the **salporate** building office during 2019; and
- x a 47.7% decrease in income from repossessed assets, Cinstan, 966 million in 2019 to Ch\$2,595 million in 2020, partially offset by
- x a 109.7% increase in reversals of provisions for credit commitments, from Ch\$115a/n in 2019 to Ch\$323 million in 2020mainly due to adecrease in risk provision for country risk

Provision for Loan Losses and Impairment of Repossessed Assets

Chilean banks are required to maintain allowances to cover possible credit lossesmionuant at least equal to their loans to customers multiplied by their risk index. The allowances for loan losses as a percentage of total loans a derived from our classification of our portfolio according to objective criteria relating to the perforor of the doans and in accordance with the regulations of the CMF (former SBIF). The amount of provision charged to income in any period consists of adjustments to the loan loss reserve including direct of free gainst income (equal to the portion of reserve at the time of worff)e

The following table sets forth information for our allowances for loan losses and their principal components, provision for loan losses and write fs, for the years ended December, 2019 and 2020

	Year	r 31,	
	2019	2020	2019/2020
	(in millions	s of Ch\$)	% Change
Provisions:			
Allowances for loan losses at beginning of period	556,767	668,321	20.0%
Provisions established for loan losses, net of reversal of prosisio	507,831	570,945	12.4%
Write-offs	(396,277)	(449,234)	13.4%
Allowances for loan losses at end of the period	668,321	790,032	18.2%
Other asset quality data:			
Total loans and receivables from customers	33,880,778	35,508,713	4.8%
Consolidæd risk index (%) <sup>1</sup>	1.97%	2.22%	12.8%
Additional voluntary provision Allowances for loan losses including additional voluntary provision	16,692	160,176	859.6%
(presented as a liability) Allowances for loan losses including a <b>tiloi</b> nal voluntary provision (presented as a	685,013	950,208	38.7%
liability) as a percentage of total loans and receivables from customers	2.02%	2.68%	32.4%

(1) The risk index of our loan portfolio is calculated as allowances for loan losses as a percentage of total loans.

Our allowances for loan losses including additional voluntary provisions increase as of December 31, 2020, from Ch\$685,013 million as of December 31, 20109Ch\$950,208million as of December 31, 2020, ncrease that was relatively highcompared to the 4.8% increase in total loans and receivables from customers20 ampared to 2019 which resulted in \$2.4% increase in the percentage of allowances for loan losses including additional voluntary provision as a percentage of total loans and redebafrom customers in **20**.

In addition, the provisions established for loan losses, net of reversal of provisions inct@a@edfrom Ch\$507,831 million in 2019 to Ch\$570,945 million in 2020ainly due toCh\$30,303 millionof provisions in the consumerloan portfolio which was affected by implementation of the standard provision modelcomsumerloans Furthermore Ch\$29,276 millionof the increase in provisions established for loan losses, net of reversal of provisions was due to a regulatory requirement to record the deductible part of FloeGAPEloan as provisions for loan losses.

Our additional voluntary provision is creased 859.6% as of December 31, 20, from Ch\$16,692 million as of December 31, 2016 Ch\$160,176 million as of December 312,020 primarily as a result of our proactive management anticipate future risks related to consequences of particular and a possible deterioration the macroeconomic conditions As of December 2020 the risk of the portfolio is not reflecting any sificant impairment mainly due to the government measures to support clients and the financial system.

Our write-offs increased 3.4% as of December 31, 20, from Ch\$96,277million as of December 31, 201to Ch\$449,234million as of December 31, 2020 primarily attributable to Ch\$52,099 millionin write-offs in our consumer loans due tomore conservative criteria incredit renegotiation policy and the case of Servicios Financieros portfolio, this waspatially offset by the pension fund withdrawaffect, which resulted inpart of these fundswithdrawn from pension funds being sed by customers to repay loans

& 1 % **#Il**øwances for loarlossesincreasel Ch\$17,738 millionin 2020, from Ch\$19,728 millionin 2019 to Ch\$37,466 millionin 2020, mainly due to the effection the commercial portfolio which increase Ch\$17,819 millionin 2020. Our CNB additional voluntary provisions increased Ch\$47,263 million as of December 31, 2020, zefroom additional provisions as of December 31, 2019, all estep rovisions relate to the commercial portfolio.

As a result, our allowance for loan losses as a percentage of totaling assed from 2.02 as of December 31, 2019 to 2.68% as of December 31, 2020 ur total loans as of December 31, 2020 compared to December 31, 2019.

### **Operating Expenses**

The following table sets forth the principal components of our operating expenses for the years ended December 31, 2019 and 2020

	Year	er 31,	
	2019	2020	2019/2020
	(in millions	s of Ch\$)	Change
Staff costs	(483,886)	(522,080)	7.9%
Administrative expenses	(326,149)	(319,202)	(2.1%)
Depreciation and amortization	(103,649)	(109,010)	5.2%
Impairment of property, plant and equipment and intangible assets	(43,569)	(80,496)	84.8%
Other operating expenses	(478)	(5,073)	961.3%
Total operating expenses	(957,731)	(1,035,861)	8.2%
Efficiency ratid <sup>1)</sup>	50.6%	51.0%	0.7%

(1) Operating expenses as a percentage of operating income.

Our total operating expenses increase 21% in the year ended becember 31, 2020, from Ch\$957,731 million for the year ended December 31, 2019 to Ch\$35,843 million for the year ended December 31, 2020, primarily as a result of:

- (i) a 9613% increase in intangible assed e preciation/impairment from Ch\$478 million to @\$5,073 million due to an update in the luation models of the good will related to Servicios Financieros
- (ii) an increase of 84.7% in other operating expense sodare netime effect on CNB of an unwind position (in FHLB funding and its swap) in order toke advantage of a lower interest rate, and also the release of contingerror provisions related to leasing contracts
- (iii) a 7.9% increase in personnel expenses due mainly to the integration of Executive NationwitBank City National Bank and the lowese of the vacations provisions domethe pandemic.

Our efficiency index (operating expenses as a percentage of operating income) on from 360.6% in the year ended December 31, 2019 to 75.2% in the year ended December 31, 2020.

Share of Profit of InvestmethAccounted for Using the Equity Method

The 102.8% or Ch\$12,996 million decrease in our share of profit of investment accounted for using the equity method for the year ended December 312,02a0s compared to the year ended December 3119 and as due to a one time event in 2019 consisting of the sale of one maining investment in Crediarp Ltd.

#### Income Tax

Law No. 20,780, enacted and published in the Official Gazette of Chile in September 2014, as amended by Lav No. 20,899, introduced certain amendments tolean income tax law that impact the calculation of our income tax.

Article 14 of the Income Tax Law (Law Decree No. 824), as amended by Law No. 20,780 and Law No. 20,899, establishe two alternative systems of taxation for taxpayers obliged to decleare actual income determined under full accounting records: the Attributed System and the Partially Integrated System.No. 21,210 of 2020 eliminated the Abbuilted System and established the Partially Integrated System as the general regime for dangencies. 6 H H <sup>3</sup> 5 L V N<sup>2</sup> ) D F W Risks Relating to Chilê & K D Q J H V L Q & K L O H D Q W D [ O D Z V P D \ L Q F U H D V H R X U W D [ for a description of such taxation systems. Since Bci is a stock corpo (solicie) data anónima), we are subject to the general regime for large companies.

The following table sets forth our income before income tax and effective tax rate for the years ended Decembe 31, 2019 and 2020

	Year ended December 31,		
	2019	2020	2019/2020
	(in millions of Ch\$)		% Change
Income before income tax	531,176	342,198	(35.6)%
Income tax expense	(128,437)	(24,665)	(80.8)%
Effective income tax rate	(24.2%)	7.2%	(70.2)%

(1) Effective income tax rate is equal to income tax expense divided by income before income tax.

The 80.8% or Ch\$103,72 million decrease in income tax expension Ch\$128,437 million in 2019 to Ch\$24,65 million in 2020, was primarily attributableto (i) lower income before taxes in 2020 ompared to 2019 from Ch\$531,176 million in 2019 t6h\$342,19 million in 2020 which constitutes lower tax baseupon which to calculate tax payable and (ii) a decrease in income tax expense resulting from lower tax effects generated on the requirement to appl monetary correction to foreign investments (under white law the investment in CNB falls).

#### Net Income

As a result of the foregoing factors, our net income decreased 21.2% for the year ended Decemberf80m2019 Ch\$402,739 million for the year ended December 31, 2019 to Ch\$317,533 million for the gleat December 31, 2020.

Results of Operations for the Years Ended December 31, 2018 and 2019

This section presents consolidated and other financial and operating information for the years ended December 3 2018 and 2019. This information should be readonjunction with, and is qualified in its entirety by reference to, our Audited Consolidated Financial Statements appearing elsewhere in this Prospectus.

The following table sets forth the principal components of our net income for the years ended at and 2019:

	Year ended December 31,		
-	2018	2019	2018/2019
	(in millions of n	ominal Ch\$)	% Change
Interest income	1,839,336	2,206,557	20.0%
Interest expense	(759,139)	(885,063)	16.6%
Net interest income	1,080,197	1,321,494	22.3%
Fee and commission income	398,998	462,313	15.9%
Fee and commission expense	(92,795)	(110,553)	19.1%
Net fee and commission income	306,203	351,760	14.9%
Trading and investment income, net	141,527	183,805	29.9%
Foreign exchange results, net	12,434	(18,33 <b>4</b> )	(247.5)%
Other operating income	44,842	53,063	18.3%
Provision for loan losses and impairment of repossessed assets	(266,313)	(415,519)	56.0%
Operating income, net of provisions for loan losses	1,318,890	1,476,269	11.9%
Staff costs	(464,558)	(483,886)	4.2%
Administrative expenses	(292,170)	(326,149)	11.6%
Depreciation and amortization	(67,427)	(103,649)	53.7%
Impairment of property, plant and equipment and intangible assets	(174)	(478)	174.7%
Other operating expenses	(39,948)	(43,569)	9.1%
Total operating expenses	(864,277)	(957,731)	10.8%
Total net operating income	454,613	518,538	14.1%
Share of profit of investment accounted for using the equity method	65,036	12,638	(80.6)%

	Yea	Year ended December 31,		
	2018	2019	2018/2019	
	(in millions of n	ominal Ch\$)	% Change	
Income before income tax	519,649	531,176	2.2%	
Income taxexpense	(123,802)	(128,437)	3.7%	
Consolidated Net Income for the year	395,847	402,739	1.7%	

### Net Interest Income

The following table sets forth information with respect to our net interest income and net interest margin for the years ended December 320,18 and 2019.

	Year ended December 31,		
	2018	2019	2018/2019
	(in millions	s of Ch\$)	% Change
Total income from interest and indexation for inflation	1,839,336	2,206,557	20.0%
Total interest expenses and indexation for inflation	(759,139)	(885,063)	16.6%
Net interest income	1,080,197	1,321,494	22.3%
Net interest margin	3.4%	3.6%	4.3%

(1) Net interest margin is net interest income divided by monthly average interesting assets.

The following table sets forth the effects of the changes intlnbp average volume of interestarning assets and interest bearing liabilities and average nominal interest rates on our net interest income between December 31, 2018 at 2019.

	2018/2019
	(in millions of
	Ch\$)
Due to changes in average volume of insteemarning assets and interestaring liabilities	200,268
Due to changes in average nominal interest rate	41,028
Net change	241,296

Our net interest income increased Ch\$241,296 million, or 22.3%, from Ch\$1,080,197 million for the year ended Decembe 31, 2018 to Ch\$1,321,494 million for the year ended December 31, 2019, primarily as a result of a 20.0% increase in our interest income, which was partially offset by a relatively lower 16.6% increase in our interest expense. Our interest income for 2091 increased at a higher percentage than our interest expense. Ch\$200,268 million, or 83%, of the increase in our net interest income was attributable to the changes in average volume of antimestassets and interest bearing liabilities (primarily he growth in our loan portfolio in 2019), and 17%, or Ch\$41,028 million, of such increase was due to changes in the average nominal interest rate (primarily the increase in average nominal rates earned on loan 2019). As a result, net interest marginorie ased from 3.4% in 2018 to 3.6% in 2019.

Ch\$54,124 million of our Ch\$241,296 million increase in net interest income for the year ended December 31, 2019 was attributable to CNB, due to an increase in interest income related to higher volumes in iab homescand leasing that represented an 8.6% increase in 2019 compared to 2018.

#### Interest Income

The following table sets forth information regarding our interest income and average ieteriest assets for the year ended December 31, 2018 and 2019:

	As of and for the year ended December 31,		
	2018	2019	2018/2019
	(in millions of Ch\$)		% Change
Interest income	1,839,336	2,206,557	20.0%
Average interest earning assets			
Commercial loans	17,772,554	20,085,057	13.0%
Mortgage loans	6,663,313	7,773,266	16.7%
Consumer loans	3,029,870	3,825,999	26.3%

	As of and for the year ended December 31,		
	2018	2019	2018/2019
	(in millio	ns of Ch\$)	% Change
Loans and receivables to banks	319,325	355,037	11.2%
Total loans	27,785,062	32,039,359	15.3%
Investments	2,951,880	3,472,270	17.6%
Other assets	822,220	1,490,524	81.3%
Total average interestarning assets	31,559,162	37,002,153	17.2%
Average nominal rates earned			
Loans <sup>2)</sup>	6.5%	6.6%	0.8%
Investments	3.1%	4.5%	47.7%
Other assets	(6.0)%	(4.4)%	(27.7)%
Average nominal rates earned	5.8%	6.0%	2.3%
Annual inflation rates	2.6%	3.0%	15.4%

Average interestarning and average nominal rates earned are determined on a monthly average basis for the corresponding tweeved.
 Includes loans and receivables to banks.

The following table sets forth the effects of the changesverage volume of interestarning assets and average nominal interest rates on our interest income between the years ended December 31, 2018 and 2019.

	Year Ended December 31,
	2018/2019
	(in millions of Ch\$)
Due to changes in average volume oéiestearning assets	302,578
Due to changes in average nominal interest rate	64,643
Net change	367,221

Our interest income increased Ch\$367,221 million, or 20.0% for the year ended December 31, 2018, from Ch\$1,839,336 million for the year ended December 31, 2018 to Ch\$2,206,557 million for the year ended December 31, 2019, primarily as a result of a 17.2% increase in our total average interestig assets in 2019 compared to 2018. This increase in total average interesting assets was primaritributable to (i) a 13.0% increase in commercial loans, which grew from Ch\$17,772,554 million in 2018 to Ch\$20,085,057 million in 2019, (ii) a 16.7% increase in mortgage loans, which grew from Ch\$6,663,313 million in 2018 to Ch\$7,773,266 million 19,20 md (iii) a 26.3% increase in consumer loans, which grew from Ch\$3,029,870 million in 2018 to Ch\$3,825,999 million in 2019. The primary drivers of this increase in our loan portfolio were the increase in commercial loans, our commercial and mactientisgo grow the volume of consumer credit products, our acquisition of Servicios Financieros in December 2018 which had a full year impact in 2019, and the growth in mortgage loans, primarily as a result of our acquisition of TotalBank in June 2018 whi had a full year impact in 2019. Our average nominal rates earned increased from 5.8% in 2018 to 6.0% in 2019, and o average nominal rates earned on loans increased 1.9% in 2019, from 6.5% in 2018 to 6.6% in 2019, which increases had positive impacto our interest income for 2019.

Ch\$101,460 million of our Ch\$367,221 million increase in interest income for the year ended December 31, 2019 was attributable to CNB, whose interest income increased 34% in 2019 compared to 2018, from Ch\$299,44<sup>th</sup> million 2018 to Ch\$400,901 million in 2019.

### Interest Expense

The following table sets forth certain information concerning our interest expense and averagebietateiregst liabilities for the years ended December 31, 2018 and 2019:

	As of and for the year ended December 31,		
	2018	2019	2018/2019
	(in millions of Ch\$)		% Change
Interest expense Average interest bearing liabilities	(759,139)	(885,063)	16.6%
Term deposits Savings accounts	16,725,878 47,579	17,687,168 47,406	5.7% (0.4%)

	As of and for the year ended December 31,		
	2018	2019	2018/2019
	(in millio	(in millions of Ch\$)	
Liabilities under agreements to repurchase	620,790	496,841	(20.0%)
Debt issued	5,640,274	6,682,848	18.5%
Other interesbearing liabilities	3,448,884	4,823,774	39.9%
Total average interest bearing liabilities	26,483,405	29,738,037	12.3%
Average nominal ratesaid (1):			
Term deposits	2.3%	2.7%	15.6%
Debt issued	5.0%	4.7%	(6.0%)
Other interest bearing liabilities	2.2%	2.6%	18.9%
Average nominal rates paid	2.9%	3.0%	3.9%
Average real rates paid:	3.2%	2.0%	(37.6%)

(1) Average interesbearing liabities are determined on a monthly average basis for the corresponding year.

(2) Calculated taking into account average intebestring liabilities determined on a monthly average basis.

The following table sets forth the effects of the changes in averagene of interesbearing liabilities and average nominal interest rates on our interest expense between the years ended December 31, 2018 and 2019:

	Year Ended December 31, 2018/2019
	(in millions of Ch\$)
Due to changes in average volume of intebestring liabilities	102,309
Due to changes in average nominal interest rate	23,615
Net change	125,924

Our interest expense increased 16.6% for the year ended December 31, 2019, from Ch\$759,139 million for the year ended December 31, 2018 to Ch\$6083 million for the year ended December 31, 2019, primarily due to:

- x a 5.7% increase in volume of term deposits, from Ch\$16,725,878 million in 2018 to Ch\$17,6871,668 in 2019, which represented 29.5% of the increase in our total average ibteriest liabilities in 2019. This increase was primarily driven by our commercial and marketing actions to grow the volume of our term deposits. This increase in volume of term deposits in 2019 was complemented by a 5.9% increase in average nominal rates paid our term deposits in 2019, from 2.3% in 2018 to 2.5% to 2019, primarily due to market conditions.
- x an 18.5% increase in debt issued, from Ch\$5,640,274 million in 2018 to Ch\$6,682,848 million in 2019, partially offset by a 3.9% decrease in average nolmates paid on debt issued in 2019, from 5.0% in 2018 to 4.7% in 2019. The decrease in interest rates paid was mainly attributable to a lower financing cost for local and international debt, due to a decrease in market rates, partly driven by a readimeter states by the Central Bank of Chile.
- x a 39.9% increase in other interbestaring liabilities, from Ch\$3,448,884 million in 2018 to Ch\$4,823,774 million in 2019, and a 3.9% increase in average nominal rates paid on other interbesting liabilities in 2019, from 2.2% in 2018 to 2.6% to 2019. The increase in other interbesting liabilities was primarily attributable to an increase in the volume of interbank loans.
- x Ch\$47,745 million of the increase in our average term deposits in 2019 wastablebto CNB, whose average term deposits increased from Ch\$75,290 million in 2018 to Ch\$123,035 million in 2019, which represented a 62.5% increase in 2019 compared to 2018.

### Net Fee and Commission Income

The following table sets forth information withspect to our net fee and commission income for the years ended December 31, 2018 and 2019:

	Yea	r ended December 3	51,
	2018	2019	2018/2019
	(in millions	of Ch\$)	% Change
Fee and commission income	398,998	462,313	15.9%
Fee and commission expense	(92,795)	(110,553)	19.1%
Net fee and commission income	306,203	351,760	14.9%

Our net fee and commission income increased by Ch\$45,557 million, or 14.9%, in the year ended December 31 2019, from Ch\$306,203 million in the year ended December 31, 2018\$650,760 million in the year ended December 31, 2019, primarily as a result of a 15.9% increase in fee and commission income, which more than offset the 19.1% increase in fee and commission income ways attributed be to increases in commissions for operations with credits cards, security trading, insurance and others.

Net fee and commission income represented 18.6% of our total operating income for the year ended December 3 2019, compared to 19.3% ind year ended December 31, 2018.

# Fee and Commission Income

The following table sets forth the principal components of our fee and commission income for the years ended December 31, 2018 and 2019:

	Year ended December 31,		
	2018	2019	2018/2019
	(in million s	s of Ch\$)	% Change
Commissions for credit lines and overdrafts	2,955	3,752	27.0%
Commissions for guarantees and letters of credit	19,803	20,819	5.1%
Commissions for administration of accounts	45,969	48,994	6.6%
Commissions for collection services	60,576	72,690	20.0%
Commissions for management of mutual and investment funds	53,889	57,225	6.2%
Commissions for credit card services	100,989	106,670	5.6%
Commissions for securities brokerage	6,033	6,395	6.0%
Commissions for insurance brokerage	70,476	84,895	20.5%
Commissions for other services provided and other commissions.	38,308	60,873	58.9%
Total fee and commission income	398,998	462,313	15.9%

Our fee and commission income increased 15.9% for the year ended December 31, 2019, from 993 \$39 million for the year ended December 31, 2018 to Ch\$462,313 million for the year ended December 31, 2019, primarily as result of:

- x a 20.5% increase in commissions for insurance brokerage from Ch\$70,476 million for the year ended December 31, 2018 toh\$84,895 million for the year ended December 31, 2019;
- x a 5.6% increase in commissions for credit card services, from Ch\$100,989 million for the year ended December 31, 2018 to Ch\$106,670 million for the year ended December 31, 2019, due to highsiness tabli commission rates for credit cards and holders commission rates for debit cards;
- x a 58.9% increase in commissions for other services provided and other commissions, from Ch\$38,308 million for the year ended December 31, 2018 to Ch\$60,873 million @oy@ar ended December 31, 2019, due to an increase in commissions for financial advisory and other remuneration for services rendered; and
- x a 6.2% increase in commissions for management of mutual and investment funds, from Ch\$53,889 million for the year ended December 31, 2018 to Ch\$57,225 million for the year ended December 31, 2019.

In addition, Ch\$11,103 million of the Ch\$63,315 million increase in fee and commission income is attributable to CNB, which increased from Ch\$18,811 million in the year endeceD ber 31, 2019 to Ch\$29,914 million in the year ended December 31, 2019.

## Fee and Commission Expenses

The following table sets forth the principal components of our fee and commission expense for the years ender December 31, 2018 and 2019:

	Year ended Deember 31,		
	2018	2019	2018/2019
	(in millions	of Ch\$)	% Change
Commissions on operations with credit cards	(43,983)	(46,539)	5.8%
Commissions on securities trading	(17,204)	(20,581)	19.6%
Other commissions	(31,608)	(43,433)	37.4%
Total fee and commissions expenses	(92,795)	(110,553)	19.1%

Our fee and commission expenses increased 19.1% for the year ended December 31, 2019, from Ch\$92,75 million for the year ended December 31, 2018 to Ch\$110,553 million for the year ended December 31, 2019, apriana result of:

- x a 5.8% increase in commissions for operations with cards, from Ch\$43,983 million in the year ended December 31, 2018 to Ch\$46,539 million in the year ended December 31, 2019, due to increased credit an debit card use;
- x a 37.4% increase other commissions in 2019, attributable mainly to commissions in respect of our commercial and marketing actions to grow the volume of our term deposits;
- x a 19.6% increase in commissions and securities trading related to custody of securities aragebino (age) 19; and
- x Ch\$289 million of the increase in fee and commission expenses is attributable to CNB, from Ch\$2,287 million in the year ended December 31, 2018 to Ch\$2,576 million in the year ended December 31, 2019.

Trading and Investment Income, Net

The following table sets forth information with respect to our net trading and investment income for the years ended December 31, 28 and 2019:

	Year ended December 31,		
-	2018	2019	2018/2019
-	(in millions of Ch\$)		% Change
Trading instruments	111,606	144,519	29.5%
Derivative financial agreements	26,961	15,752	(41.6)%
Gain on sale of financial investments available for sale	1,689	23,765	1,307.0%
Others instruments at fair value through profit or loss	1,271	(231)	(118.2)%
Total	141,527	183,805	29.9%

Net trading and investment income consists of net gains from trading and related fair value adjustments. Our net trading and investment income increased 29.9% in 2019 compared to 2018, from Ch\$141,527 million in 2018 to Ch\$183,805 million in 2019. This crease was primarily attributable to a 29.5% increase in net profit from trading instruments in 2019, from Ch\$111,606 million in 2018 to Ch\$144,519 million in 2019, and a 1,307.0% increase in gain or sale of financial investments available for sale 0192 from Ch\$1,689 million in 2018 to Ch\$23,765 million in 2019. These increases were partially offset by a 41.6% decrease in favorable fair value adjustments from derivative financia agreements in 2019 compared to 2018.

The increase in gains from tradiinstruments in 2019 was primarily attributable to a dynamic management of our & HQWUDO % DQN RI & KLOH \* HQHUDO 7 UHDVXU \ RI WKH 5 HSXEOLF 7 HVF portfolio and an economic environment of low interestes in 2019 compared to 2018. The Ch\$22,076 million, or 1,307.0%, increase in realized gain from sale of available ale investments was primarily attributable to sales of foreign currency bonds from our portfolio in a scenario of low interest rates.

### Foreign Exchange Results, Net

The following table sets forth information with respect to our net foreign exchange results for the years ended December 31, 2031 and 2019:

	Year ended December 31,		
	2018	2019	2018/2019
	(in millions of Ch\$)		% Change
Lossesfrom exchange differences	(135,116)	(199,263)	(47.5)%
Foreign currency indexation	147,550	180,929	22.6%
Total	12,434	(18,334)	(247.5)%

(1) Foreign currency indexation includes the sum of net results for assets and liabilities denominateghine domency and hedge accounting results (related to the foreign currency effects hedged).

Our net foreign exchange result decreased Ch\$30,768 million, or 247.5%, during 2019 as compared to 2018. Th decrease was primarily attributable to a Ch\$64,1470milncrease in losses from exchange differences in 2019 compared to 2018, which was partially offset by a Ch\$33,379 million increase in foreign currency indexation.

Ch\$64,147 million of the increase in losses from exchange differences for 2019 wasiypratual but able to transactions in different financial products (FX Spot, FX Forwards and another financial solutions offered by Sales & Trading Management) and our hedging of certain trade derivative financial products and the management of the relate foreign currency position.

Additionally, the Ch\$33,379 million increase in foreign currency indexation in 2019 compared to 2018 was due to an increase of Ch\$40,247 million in 2019 due to our hedging results, Ch\$29,143 million of which increase wat the refair value hedging strategies and Ch\$9,651 million of which increase was the result of our cash flow hedging strategies.

## Other Operating Income

The following table sets forth the components of our other operating income for the years ended Detember 2018 and 2019:

	Year ended December 31,		
	2018	2019	2018/2019
	(in millions of Ch\$)		% Change
Income from repossessed assets	9,047	4,966	(45.1)%
Reversal of provisions for credit commitments	144	154	6.9%
Other income	35,651	47,943	34.5%
Total	44,842	53,063	18.3%

Our other operating income increased 18.3% in the year ended December 31, 2019, from Ch\$44,842 million in the year ended December 31, 2018 to Ch\$53,063 million in the year ended December 31, 2019, primarily due to:

- x a 34.5% increasien other income, from Ch\$35,651 million in 2018 to Ch\$47,943 million in 2019, mainly due to a reversal of provisions relating to our merchant discount rate (resulting in a lower provision for such rate);
- x a 6.9% increase in reversals of provisions for **credi**mmitments, from Ch\$144 million in 2018 to Ch\$154 million in 2019; partially offset by
- x a 45.1% decrease in income from repossessed assets, from Ch\$9,047 million in 2018 to Ch\$4,966 million in 2019.

Provision for Loan Losses and Impairment of Reposses Aedets

Chilean banks are required to maintain allowances to cover possible credit losses in an amount at least equal their loans to customers multiplied by their risk index. The allowances for loan losses as a percentage of total loans a derived from our classification of our portfolio according to objective criteria relating to the performance of the loans and in

accordance with the regulations of the CMF (former SBIF). The amount of provision charged to income in any period consists of adjustments the loan loss reserve including direct wides against income (equal to the portion of loans written off that is not covered by a reserve at the time of working examples.

The following table sets forth information for our allowances for loan losses and write for the years ended December 31, 2018 and 2019:

	Year ended December 31,		
	2018	2019	2018/2019
Provisions	(in millions	s of Ch\$)	% Change
Allowances for loan losses at beginning efipd	401,041	556,767	38.8%
Provisions established for loan losses, net of reversal of provisions	402,979	507,831	26.0%
Write-offs	(247,253)	(396,277)	60.3%
Allowances for loan losses at end of the period	556,767	668,321	20.0%
Other asset qu <b>a</b> ity data:			
Total loans and receivables from customers	30,099,862	33,880,778	12.6%
Consolidated risk index (%)	1.85%	1.97%	6.6%
Additional voluntary provision Allowances for loan losses including additional voluntary priovi	67,872	16,692	(75.4)%
(presented as a liability) Allowances for loan losses including additional voluntary provision (presented a	624,639	685,013	9.7%
liability) as a percentage of total loans and receivables from customers	2.08%	2.02%	(2.6)%

(1) The risk index obur loan portfolio is calculated as allowances for loan losses as a percentage of total loans.

Our allowances for loan losses including additional voluntary provisions increased 9.7% as of December 31, 2019 from Ch\$624,639 million as of December 31, 2008Ch\$685,013 million as of December 31, 2019, an increase that was relatively lower compared to the 12.6% increase in total loans and receivables from customers in 2019 compared to 201 which resulted in a 2.6% decrease in the percentage of allowamdearfdosses including additional voluntary provision as a percentage of total loans and receivables from customers in 2019.

In addition, the provisions established for loan losses, net of reversal of provisions increased 26.0% in 2019 a compared to 201,8mainly due to the implementation of the standard provision model for commercial loans classified locally as a group portfoliowhich implied a more conservative criteria his change in model mainly explains the increase of the allowance for loan loss from Ch\$401,041 million in 2018 to Ch\$556,767 million in 2019.

Our additional voluntary provisions decreased 75.4% as of December 31, 2019, from Ch\$67,872 million as of December 31, 2018 to Ch\$16,692 million as of December 31, 2019, mainly as a resulted as of voluntary provisions to mitigate the impacts associated with the implementation of the new standard methodology for calculating provisions.

Our write-offs increased 60.3% as of December 31, 2019, from Ch\$247,253 million as of December 83tb, 20 Ch\$396,277 million as of December 31, 2019. This increase is mainly explained by the integration of the Servicios Financieros portfolio into Bci, in addition to the implementation of more conservative criteria in the credit renegotiation policy during the first half of the year.

As a result, our allowance for loan losses as a percentage of total loans, decreased from 2.08% as of December 2018 to 2.02% as of December 31, 2019. Our total loans as of December 31, 2019 increased 12.6% comparedeto De 31, 2018.

# **Operating Expenses**

The following table sets forth the principal components of our operating expenses for the years ended December 31, 2018 and 2019:

	Year ended December 31,		
	2018	2019	2018/2019
	(in millions of Ch\$)		Change
Staff costs	(464,558)	(483,886)	4.2%

	Year ended December 31,		
	2018	2019	2018/2019
	(in millions	of Ch\$)	Change
Administrative expenses	(292,170)	(326,149)	11.6%
Depreciation and amortization	(67,427)	(103,649)	53.7%
Impairment of property, plant and equipment and intangible assets	(39,948)	(43,569)	9.1%
Other operating expense	(174)	(478)	174.7%
Total operating expenses	(864,277)	(957,731)	10.8%
Efficiency ratio <sup>1)</sup>	54.5%	50.6%	(7.1)%

(1) Operating expenses as a percentage of operating income.

Our operating expenses increased 10.8% in the year ended December 31,020 03,\$664,277 million for the year ended December 31, 2019, primarily as a result of (i) a 11.6% increase in administrative expenses for the year ended December 31, 2019 compared to the pare within the year

Our efficiency index (operating experises a percentage of operating income) decrease from 54.5% in the year ended December 31, 2018 to 50.6% in the year ended December 31, 2019.

#### Share of Profit of Investment Accounted for Using the Equity Method

The 80.6% or Ch\$53,398 million decrease in **sba**re of profit of investment accounted for using the equity method for the year ended December 31, 2019 as compared to the year ended December 31, 2018 was primarily attributa to the sale of our remaining investment in Credicorp Ltd. in 2019.

#### Income Tax

Law No. 20,780, enacted and published in the Official Gazette of Chile in September 2014, as amended by Law No. 20,899, introduced certain amendments to Chilean income tax law that impact the calculation of our income tax Article 14 of the Income Tax daw (Law Decree No. 824), as amended by Law No. 20,780 and Law No. 20,899, establishes two alternative systems of taxation for taxpayers obliged to declare their actual income determined under full accounting records: the Attributed System and the Partially grated System.Law No. 21,210 of 2020 eliminated the Attributed System and established the Partially Integrated System as the general regime for large compatibles. <sup>3</sup> 5 L V N<sup>2</sup> ) D F W Risks Relating to Chilê Changes in Chilean tax laws may increase dDuf t E X U G H Q D Q G D G Y H U V H O \ D I I for a description of such taxation systems. Since Bci is a stock corpo(solice) dad anónima), we are subject to the general regime for large companies.

The following table sets forth our income beformedime tax and effective tax rate for the years ended December 31, 2018 and 2019:

	Year ended December 31,		
	2018 2019 (in millions of Ch\$)		2018/2019
			% Change
Income before income tax	519,649	531,176	2.2%
Income tax expense	(123,802)	(128,437)	3.7%
Effective income tax rate	23.8%	24.2%	1.5%

(1) Effective income tax rate is equal to income tax expense divided by income before income tax.

The 3.7% or Ch\$4,635 million increase in income tax expense for the year ended December 31, 2019 as comparto the year ended December 31, 2018 was mainly due to (i) a Ch\$6,535 million increase-lievpricestatements to equity, partially offset by (ii) Ch\$4,001 million decrease in prizee restatements of income tax expenses related to CNB.

## Net Income

As a result of the foregoing factors, our net income increased 1.7% for the year ended December 31, 2019, from Ch\$395,847 million for the year ended December 31, 2018 to Ch\$402,739 million for the year ended December 31, 2019.

### Liquidity and Capital Resources

## Sources of Liquidity

Our liquidity depends upon our capital, reserves and financial investments, including investments in government securities. To cover any liquidity shortfalls and to augment our liquidity position, we have established lines with the foreign and domestic banks and we also have access to Central Bank of Chile borrowings.

The following table sets forth our financial obligations by time remaining at urity. On December 31, 2020 he scheduled maturities of our financial obligation an accrued basis, were as follows:

	As of December31, 2020			
	up to 1 year	1 to 5 years	Over 5 years	Total
		(in millio	ns of Ch\$)	
Current accounts and demand deposit	19,726,574	-	-	19,726,574
Items in course of collection	201,438	-	-	201,438
Liabilities under agreements to purchase	292,499	55,429	2,386	350,314
Time deposit and saving accounts	10,638,612	200,862	137	10,839,611
Derivative financial agreements	1,833.949	2,128,715	1,830.690	5,793,354
Borrowings from financial institutions	2,115,867	4,154,832	-	6,270,699
Debt issued	566,456	3,600,069	3,265,099	7,431,624
Other financial liabilities	909,265	1,779	-	911,044
Lease Liabilities	64,977	46,365	74,951	186,293
Total	36,349,637	10,188,051	5,173,263	51,710,951

### Capital and Reserves

We currently have regulatory capital in excess of the minimum requirement under the current Chilean regulations. According to the General Banking Law, a bank must have regulatory capital of at least 8.0% of wittig fittled assets, net of required loandss allowances, and total equity of equity holders of the Bank (the basic capital) of at least 3.0% of its total assets, net of required loan loss allowances. For these purposes, the regulatory capital of a bank is the basem of (1) E D Q N ¶ V E D (2)\_studor don a loss allowances. For these purposes, the regulatory capital of a bank is the basem of (1) E D Q N ¶ V E D (2)\_studor don atted wb on ds issued by the bank valued at their placement price for an amount up to 50% or its basic capital; provided that the value of the bonds shall decrease by 20% for each year that elapses during the per commencing six years prior toteir maturity, and (3) its contingency allowances for loan losses, for an amount of up to 1.25% of its riskweighted assets. When calculating missing the assets, we also include baffiance sheet contingent loans. For purposes of weighing the risk oEaD Q N ¶ V D V V H W V W K H \* H Q H U D O % D Q N L Q J / D Z assets, based on the nature of the issuer, the availability of funds, and the nature of the assets and the existemate of colla securing such assets.

The following table sets forth our regulatory capital at the dates indicated. See Note 24 g) to our audited consolidated financial statements appearing elsewhere in this Prospectus for a description of the minimum capital requirements.

	As of December 31,			
	2018	2019	2020	
	(in millions of Ch\$, except			
		percentages)		
Basic capital	3,457,509	3,791,478	3,893,620	
3% of total assets	(1,341,507)	(1,549,129)	(1,705,597)	
Excess over minimum required basic capital	2,116,002	2,242,349	2,188,023	
Basic capital to consolidated assets	7.73%	7.34%	6.85%	
Regulatory capital	4,185,213	4,474,573	4,971,521	
Risk-weighted assets	32,801,242	37,281,341	37,125,566	
8% of riskweighted assets	(2,624,099)	(2,982,507)	(2,970,045)	
Excess over minimum required regulatory capital	1,561,114	1,492066	2,001,476	
Regulatory capital as a % of 8% of riskeighted assets	159.49%	105.03%	167.39%	
Regulatory capital as a % of riskeighted assets	12.76%	12.00%	13.39%	

We must calculate the credit risk involved on all derivatives contracted there ounter with a net asset position and this is included as a risk eighted asset. Since April 2009, if we have a net liability in a derivative position and if this derivative, under certain stress and volatility measures, becomes a net asset position thrust also include this derivative as a risk weighted asset.

### Liquidity Management

Liquidity management seeks to ensure that, even under adverse conditions, we have access to the funds necess to cover client needs, maturing liabilities and capited uirements. Liquidity risk arises in the general funding for our financing, trading and investment activities. It includes the risk of unexpected increases in the cost of funding ltbe portfo of assets at appropriate maturities and rates, the risk eioth bunable to liquidate a position in a timely manner at a reasonable price and the risk that we will be required to repay liabilities earlier than anticipated.

Our general policy is to maintain liquidity adequate to ensure our ability to honor withdrafwadeposits, make repayments of other liabilities at maturity, extend loans and meet our own working capital needs. Our minimum amount o liquidity is determined by the statutory reserve requirements of the Central Bank of Chile. Deposits are oscable t statutory reserve requirement of 9.0% for demand deposits and 3.6% for Chilean petagotod finated and foreign currency GHQRPLQDWHG WHUP GHSRVLWV ZLWK D WHUP RI O'HNeVBatWkikgDQ D System? Reserve Requirements 7 KH & HQWUDO % DQN RI & KLOH KDV VWDWXWRU\DX 40.0% for demand deposits and up to 20.0% for term deposits. In addition, a 100% special reserve técnica applies to demand deposits, deposits in checkatingpunts, other demand deposits received or obligations payable on sight and incurred in the ordinary course of business, other than deposits unconditionally payable immediately or within a terr of less than 30 days and other term deposits payable with that deposits unconditionally payable immediately or within a terr of LXLFK WKH WRWDO RI VXFK GHSRVLWV H[FHHGV WLPHV WKH DPR banks are deemed to have a maturity of more than 30 days, evgrabilepayithin the following 10 days.

The Central Bank of Chile also requires us to comply with the following liquidity limits:

- x Our total liabilities with maturities of less than 30 days cannot exceed our total assets with maturities of less than 30 days by an amount greater than our capital. This limit must be calculated in local currency and foreign currencies together as one asurement
- x Our total liabilities with maturities of less than 90 days cannot exceed our total assets with maturities of less than 90 days by more than twice of our capital. This limit must be calculated in local currency and foreign currencies together as omeasurement

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# **Cash Flow Information**

No legal or economic restrictions exist on the ability of subsidiaries to transfer funds to us in the form of loans or cash dividends as long as these subsidiaries abide by the regulations of **them Cloir** porations LawLéy de Sociedades Anónimas regarding loans to related parties and minimum dividend payments. U.S. federal banking law imposes restrictions on Bci and certain of its affiliates from borrowing from CNB, unless certain requiremestatisfied. U.S. federal banking law also imposes limitations on the payment of dividends by CNB. In addition to dividend restrictions set IRUWK LQ VWDWXWHV DQG UHJXODWLRQV WKH 2&& PD\ SURK LPEDIDINV RU (payment of a dividend would constitute an unsafe or unsound practice. See the consolidated statements of cash flows our Audited Consolidated Financial Statements for a detailed breakdown of our cash flow.

# Year ended December 31, 2019 and 2020

Cash flows provided by operating activities increase in 2020, from Ch\$1,132,009 million in 2019 to Ch\$1,809,572 million in December 2020 grimarily due to the increase in the proceeds from loarrown Ch\$(10,503) million in 2019 to Ch\$3,904,285 million 2020 due to the government programs to support the financial system during the pandemic.

Cash flow from investing activities varied from Ch\$284,270 millionused in investing activities 2019 to Ch\$283,256 million provided by investing activities 2020 mainly due to the acquisition of Executive National Bank of

#### Ch\$57,852 million.

Cash flow provided by financing activities decreased from Ch\$344,130 million int20009\$109,578 million in December 2020, mainly due todecrease in bondssuance from Ch\$273,626 million to Ch\$405,992 million due to the economic conditions during the pandemic and the offset of the government programs in terms of inc2003fy

### Year ended December 31, 2018 and 2019

Cash flow from operating activities aried from Ch\$109257 million used in operating activities in 2018 to Ch\$1,132,009 million provided by operating activities in 2019, primarily due to an increase in interest and indexation received from Ch\$1,693,532 million in 2018 to Ch\$2,103,333 million in 2019, as as decrease in interest and indexation paid from Ch\$733,361 million in 2018 to Ch\$501,112 million in 2019. This variation is mainly due to an increase in our loan portfolio due to the acquisitions of TotalBank and Servicios Financieros, in June and D2048, respectively.

Cash flow used in investing activities aried from Ch\$420,978 million in 2018 to Ch\$284,270 million in 2019, with this difference being primarily attributable to the absence of acquisitions during 2019, whereas in 2018 we made cas pay-outs for the acquisitions of TotalBank and Servicios Financieros.

Cash flow provided by financing activities decreased from Ch\$884,521 million in 2018 to Ch\$344,130 million in 2019, mainly due to an increase in bond redemptions.

## Deposits and Other Boowings

The following tables set forth our average monthly balance of deposits upon which we disburse interest for the years indicated, in each case together with the related average nominal interest rates paid thereon.

			Year ended E	December 31,		
	2018		20 <sup>-</sup>	19	2020	
	Average balance	Average Nominal Rate	Average balance	Average Nominal Rate	Average balance	Average Nominal Rate
Term deposits	16,725,878	2.3%	17,687,168	2.5%	19,830,221	1.1%
Savings accounts Total	47,579 16,773,457	2.8%	47,406 17,734,574	2.7%	52,249 19,882,470	2.7%

Our most important source of funding is term deposits reage term deposits represented 5% of our average WRWDO OLDELOLWLHV DQG VKDUH26K ROOr Gut Heddt Vut Mol HgTs Kratted () is Do / constinue-to-the united to the sources of funding in accordance with their cost, their availability and our general asset and liability management strategy. Special emphasis is being placed on lengthening the maturities of termt slew to sources and increasing our deposits from retail customers. We also intend to continue to broaden our customer deposit base and to emphasize c deposit funding.

# Maturity of Deposits

The following tables set forth information regarglithe currency and maturity of our deposits at December 31, 2018, 2019 and 2020. UF-denominated deposits are similar to peleonominated deposits in all respects, except that the principal is readjusted periodically based on variations in the Chileanurger price index.

	As of December 31, 2020 Foreign					
	Currency					
			(other than			
	Ch\$	UF	US\$)	US\$	Total	
-		(in millions	of Ch\$, except pe	ercentages)		
Current accounts and demand deposits	8,409,014	56,420	35,275	11,225,865	19,726,574	
Savings accounts	-	55,176	-	-	55,176	
Term deposits:						
Maturity within 3 months	6,482,395	63,813	5,836	2,720,315	9,272,359	
Maturity after 3 but within 6 months	828,708	4,403	58	228,373	1,061,542	
Maturity after 6 but within 12 months	430,984	128	-	5,105	436,217	
Maturity after 12 months	81	0	-	14,236	14,317	

	As of December 31, 2020					
	Foreign Currency (other than					
	Ch\$	UF	US\$)	US\$	Total	
		(in millions	of Ch\$, except pe	ercentages)		
Total term deposits	7,742,168	68,344	5,894	2,968,029	10,784,435	
Total deposits	16,151,182	179,940	41,169	14,193,894	30,566,185	

	As of December 31, 2019							
	Foreign Currency (other than							
	Ch\$	UF	US\$)	US\$	Total			
		(in millions	s of Ch\$, except pe	ercentages)				
Current accounts and demand deposits	5,696,464	50,693	35,275	8,398,267	14,180,699			
Savings accounts	±	48,668	±	±	48,668			
Term deposits:								
Maturity within 3 months	6,288,861	72,131	5,490	3,014,559	9,381,041			
Maturity after 3 but within 6 months	1,300,026	12,213	28	187,614	1,499,881			
Maturity after 6 but within 12 months	1,336,815	2,528	±	829,592	2,168,935			
Maturity after 12 months	101	239	±	273,891	274,231			
Total term deposits	8,925,803	87,111	5,518	4,305,656	13,324,088			
Total deposits	14,622,267	186,472	40,793	12,703,923	27,553,455			

	As of December 31, 2018					
	Foreign Currency (other than					
	Ch\$	UF	US\$)	US\$	Total	
		(in millions	of Ch\$, except p	ercentages)		
Current accounts and demand deposits	5,074,816	43,082	37,875	7,066,766	12,222,539	
Savings accounts	±	47,100	±	±	47,100	
Term deposits:						
Maturity within 3 months	5,671,443	246,049	4,781	1,752,469	7,674,742	
Maturity after 3 but within 6 months	2,040,000	47,861	29	832,700	2,920,590	
Maturity after 6 butwithin 12 months	1,011,891	17,088	±	65,662	1,094,641	
Maturity after 12 months	3,499	267	±	587,937	591,703	
Total term deposits	8,726,833	311,265	4,810	3,238,768	12,281,676	
Total deposits	13,801,649	401,447	42,685	10,305,534	24,551,315	

The following tables set forth information regarding the maturity of our outstanding term deposits in excess of US\$100,000 at December 31, 20,2019 and 2020

As of December 31, 2020					
Foreign					
Ch\$	UF	Currency	US\$	Total	
(in millions of Ch\$, except percentage)					
5,557,833	22,870	1,323	2,656,066	8,238,092	
814,082	1,775	-	226,274	1,042,131	
427,507	79	-	4,912	432,498	
-	-	-	14,236	14,236	
6,799,422	24,724	1,323	2.901,488	9,726,957	
	5,557,833 814,082 427,507	Ch\$         UF           (in millions           5,557,833         22,870           814,082         1,775           427,507         79	Ch\$         UF         Foreign Currency           (in millions         of Ch\$, except per           5,557,833         22,870         1,323           814,082         1,775         -           427,507         79         -	Ch\$         UF         Foreign Currency         US\$           (in millions of Ch\$, except percentage)         5,557,833         22,870         1,323         2,656,066           814,082         1,775         -         226,274           427,507         79         -         4,912           -         -         -         14,236	

	As of December 31, 2019					
	Foreign					
	Ch\$	UF	Currency	US\$	Total	
	(in millions of Ch\$, except percentages)					
Time deposits						
Maturity within 3 months	5,420,614	21,667	1,601	2,952,419	8,396,301	
Maturity after 3 but within 6 months	1,277,464	8,931	±	±	1,470,842	
Maturity after 6 but within 12 months	1,330,796	2,227	±	±	2,162,047	
Maturity after 12 months	±	±	±	273,686	273,686	
Total deposits in excess of US\$100,000	8,028,874	32,825	1,601	4,239,576	12,302,876	

	As of December 31, 2018					
			Foreign			
	Ch\$	UF	Currency	US\$	Total	
	(in millions of Ch\$, except percentages)					
Time deposits						
Maturity within 3 months	1,699,231	884	178,517	4,861,080	6,739,712	
Maturity after 3 but within 6 months	829,957	±	40,279	2,017,752	2,887,988	
Maturity after 6 but within 12 months	65,080	±	16,090	1,003,960	1,085,130	
Maturity after 12 months	587,403	±	78	3,397	590,878	
Total deposits in excesef US\$100,000	3,181,671	884	234,964	7,886,189	11,303,708	

# Total borrowings

Our longterm and shorterm borrowings are summarized below. Borrowings are generally classified as short term when they have original maturities of less than one year ouarenddemand. All other borrowings are classified as long-term, as long as their remaining maturity is longer than one year; otherwise, they are considetednsbortowing. The following table sets forth, at the dates indicated, the components borrowings.

	As of December 31, 2020			
—	Long-term	Short-term	Total	
-		(in millions of Ch\$)		
Other liabilities to Central Bank of Chile	3,904,339	-	3,904,339	
Loans received from foreign financial irt <b>sti</b> ons	238,447	872,934	1,111,381	
Loans received from domestic financial institutions	12,101	1,242,878	1,254,979	
	4,154,887	2,115,812	6,270,699	
Liabilities under agreements to repurchase	57,814	292,500	350,314	
Subtotal	57,814	292,500	350,314	
Mortgage finance bonds	4,028	2,482	6,510	
Subordinated bonds	1,242,948	15,705	1,258,653	
Ordinary bonds	5,618,192	548,269	6,166,461	
Subtotal	6,865,168	566,456	7,431,624	
Other financial liabilities	1,779	909,265	911,044	
Subtotal	1,779	909,265	911,044	

	As of December 31, 2019				
_	Long-term Short-term		Total		
-		(in millions of Ch\$)			
Other liabilities to Central Bank of Chile	±	±	±		
Credit loans for renegotiation of loans	±	±	±		
Loans received from foreign financial institutions	424,812	1,246,236	1,671,048		
Loans received from domestic financial institutions	±	1,811,213	1,811,213		

Subtotal	424,812	3,057,449	3,482,261
Liabilities under agreements to repurchase	285,639	623,752	909,391
Subtotal	285,639	623,752	909,391
Mortgage finance bods	6,824	2,805	9,629
Subordinated bonds	927,122	13,499	940,621
Ordinary bonds	5,910,948	155,544	6,066,492
Subtotal	6,844,894	171,848	7,016,742
Other financial liabilities	2,820	1,447,766	1,450,586
Subtotal	2,820	1,447,766	1,450,586

	As of December 31, 2018			
—	Long-term	Short-term	Total	
		(in millions of Ch\$)		
Other liabilities to Central Bank of Chile	±	10,503	10,503	
Credit loans for renegotiation of loans	±	±	±	
Loans received from foreign financial institutions	369,086	786,264	1,155,350	
Loans received from domestic financial institutions	±	1,592,296	1,592,296	
Subtotal	369,086	2,389,063	2,758,149	
Liabilities under agreements to repurchase	204,152	341,957	546,109	
Subtotal	204,152	341,957	546,109	
Mortgage finance bonds	9,828	3,404	13,232	
Subordinated bonds	909,178	12,382	921,560	
Ordinary bonds	4,440,077	603,079	5,043,156	
Subtotal	5,359,083	618,865	5,977,948	
Other financial liabilities	9,713	745,224	754,937	
Subtotal	9,713	745,224	754,937	

# Central Bank of Chile borrowigs

The maturities of the outstanding amounts due under these Central Bank of Chile borrowings are as follows:

	As of December 31,		
-	2018	2019	2020
-	(in millions of Ch\$)		
Due within 1 year	10,503	±	-
Due after 1 year but within 2 years	±	±	781,885
Due after 2 years but within 3 years	±	±	-
Due after 3 years but within 4 years	±	±	3,122,454
Due after 4 years but within 5 years	±	±	-
Due after 5 years	±	±	-
Total other liabilities to Central Bank of Chile	10,503	±	3,904,339

# Liabilities under agreements to repurchase

The maturities of the outstanding amounts due under these obligations under agreements to repurchase are follows:

	As of December 31,		
	2018	2019	2020
		(in millions of Ch\$)	
Due within 1 year	341,958	623,752	292,500
Due after 1 year but within 2 years	131,797	208,493	13,908
Due after 2 years but within 3 years	8,105	42,017	103
Due after 3 years but within 4 years	240	26,560	31,994
Due after 4 years but within 5 years	107	±	9,424
Due after 5 years	63,902	8,569	2,386
Total liabilities under agreements to repurchase	546,109	909,391	350,315

### Mortgage finance bonds

These bonds werused to finance the granting of mortgage loans. The outstanding principal amounts of the bonds are amortized on a quarterly basis. The range of maturities of these bonds is between five any damently he bonds are linked to the UF index and in 20 bore a real weighted verage annual interest rate203%. The following table sets forth the remaining maturities of our mortgage finance bonds at the dates indicated.

	As of December 31,		
-	2018	2019	2020
		(in millions of Ch\$)	
Due within 1 year	3,403	2,805	2,482
Due after 1 year but within 2 years	2,778	2,597	2,150
Due after 2 years but within 3 years	2,508	2,232	1,198
Due after 3 years but within 4 years	2,235	1,247	379
Due afer 4 years but within 5 years	1,333	423	229
Due after 5 years	975	325	73
Total mortgage finance bonds	13,232	9,629	6,511

### Bonds

The following table sets forth, at the dates indicated, oustanding bonds. The bonds are denominated principally in UF and are principally used to fund our general activities UF denominated bonds bore annaual average interest rate of 2.9%,1% and 1.9% as of the respective dates indicated.

	As of Decembe 31,		
_	2018	2019	2020
-		(in millions of Ch\$)	
Bonds denominated in U.F.	3,433,302	4,024,183	4,130,793
Bonds denominated in foreign currencies	1,609,854	2,042,309	2,035,668

### The maturities of these bonds are as follows:

	As of December 31,		
—	2018	2019	2020
—		(in millions of Ch\$)	
Due within 1 year	603,079	155,544	548,269
Due after 1 year but within 2 years	103,812	494,184	1,004,552
Due after 2 years but within 3 years	414,135	962,383	880,681
Due after 3 yearbut within 4 years	823,011	873,832	1,173,421
Due after 4 years but within 5 years	697,597	1,153,091	455,690
Due after 5 years	2,401,522	2,427,458	2,103,848
Total ordinary bonds	5,043,156	6,066,492	6,166,461

The following table sets forth, at the dates indicated, our outstanding subordinated bonds. The bonds ar denominated principally in UF and are principally used to fund our general activities and are considered in our regulator capital. The UF denominated subordinated bonds bore an annual average interest **fate**/cats of December 31, 208, 2019 and 2020.

	As of December 31,		
—	2018	2019	2020
—		(in millions of Ch\$)	
Subordinated bonds denominated in UF	921,560	940,621	1,258,653

The maturities offtese bonds are as follows:

	As of December 31,		
	2018	2019	2020
		(in millions of Ch\$)	
Due within 1 year	12,381	13,499	15,705
Due after 1 year but within 2 years	13,048	14,225	16,551
Due after 2 years but within 3 years	13,750	14,992	22,175
Due after 3 years but within 4 years	14,491	20,086	21,916

	As of December 31,		
-	2018	2019	2020
-		(in millions of Ch\$)	
Due after 4 years but within 5 years	19,415	19,851	21,127
Due after 5 years	848,475	857,968	1,161,179
Total subordinated bonds	921,560	940,621	1,258,653

### Borrowings from domestic institutions

The following table sets forth, at the dates indicated, our borrowings from domestic institutions. These borrowings are denominated principally in UF, are all due hinitione year of the date hereof and are principally used to fund our general activities. The UF denominated borrowings bore an annual average interest rate % f 2.1% and 1.9% at December 31, 2081, 2019 and 2020, respectively. The maturities of the second winds are as follows.

	As of December 31,		
-	2017	2018	2020
Due within 1 year	1,592,296	(in millions of Ch\$) 1,811,213	1,242,879
Due after 1 year but within 2 years	±	±	12,100
Due after 2 years but within 3 years	±	±	±
Due after 3 years but within 4 years	±	±	±
Due after 4 years but within 5 years	±	±	±
Due after 5 years	±	±	±
Total loans received from domestic financial institutions	1,592,296	1,811,213	1,254,979

## Borrowings from foreign institutions

These are shotterm and longterm borrowings from foreign banks used to fund our foreign trade business. The maturities of these borrowings are as follows.

	2018	As of December 31, 2019	2020
Due within 1 year	786.265	(in millions of Ch\$) 1,246,234	872.934
Due within 1 year	173.470	349.624	71.178
Due after 1 year but within 2 years	195.615	• • • • • • • • •	, -
Due after 2 years but within 3 years	195,015	75,190	167,269
Due after 3 years but within 4 years	± .	Ξ	I I
Due after 4 years but within 5 years	±	± .	± .
Due after 5 years	±	±	<u>±</u>
Total loans received from foreign financial institutions	1,155,350	1,671,048	1,111,381

The foreign borrowings are denominated principally in U.S. dollars, are principally used to fund our foreign trade loans, and bore an annual average nominal istterate of 4.7%, 5.8% and 3.5% at December 31, 28,12019 and 2020, respectively.

### Commercial paper program

On August 3, 2012, we established a U.S. commercial paper program for up to an aggregate maximum amoun US\$2,000,000,000. As of December 31,202,0the outstanding balance of the issued notes under this program was US\$1,411,054,680

# International Bond Offerings

On February 11, 2013, we placed notes pursuant to Rule 144A and Regulation S of the **SActuotial** 933 for up to an aggregate maximum amount of US\$5000,000. As of December 31, 2020e outstanding balance of the issued notes was US\$06,129212

On September 23, 2016, we issued notes under the Program in an aggregate principal arbbR\$20,000. As of December 31, 200, the outstanding balance of the issued notes was E9,181\$3502

On November 17, 2016, we placed notes in the Swiss market for up to an aggregate maximum amount of CHI 90,000,000. As of December 31, 2020 outstading balance of the issued notes was CHF 89,609,

On August 1, 2017, we issued notes under the Program in an aggregate principal amount **0/00**,50,500, As of December 31, 2020 he outstanding balance of the issued notes was **5**,0,2

On Octobe 6, 2017, we issued notes under the Program in an aggregate principal amount of 0050500,0As of December 31, 2020he outstanding balance of the issued notes was 0,9564661.

On October 12, 2017, we issued notes under the Program in an aggregate amount of US\$5000,000. As of December 31, 2020 the outstanding balance of the issued notes was \$955,\$27297

On October 19, 2017, we issued notes under the Program in an aggregate principal amount of 00,8660, As of December 31, 2020 the outstanding balance of the issued notes was 9,953246.

On October 20, 2017, we issued notes under the Program in an aggregate principal amount of US\$40,000,000. A of Decembe 61, 2020 the outstanding balance of the issued notes was \$9,556,113.

On November 15, 2017, we issued notes under the Program in an aggregate principal amount of ADD\$60,0 As of December 31, 2020 the outstanding balance of the issued notes was ADD\$1938.

On June 1, 2018, we issued notes under the Program aggregate principal amount of JPY5,000,000,000. As of December 31, 200, the outstanding battere of the issued notes was JPY4,958,5000,

On July 25, 2018, we issued notes under the Program in an aggregate principal amount of AUD\$40,000,000. A of December 31, 220, the outstanding balance of the issued notes was AUD\$4211.

On September 13, 2018, we issued notes under the Program in an aggregate principal amount of US\$50,000,00 As of December 31, 200, the outstanding balance of the issued snotes US\$0,251,621.

On September 14, 2018, we issued notes under the Program in an aggregate principal amount of AUD\$60,000,000. As of December 31, 2020be outstanding balance of the issued notes was ASUD\$99719.

On October 4, 2018, we issued notes ler the Program in an aggregate principal amount of US\$000,000. As of December 31, 2020 he outstanding balance of the issued notes was 005\$27490.

On October 19, 2018, we issued notes under the Program in an aggregate principal amount,000,0005 As of December, 220, the outstanding balance of the issued notes was \$1,005,1875.

On October 24, 2018, we issued notes under the Program in an aggregate principal amount of ADU (D)\$40,0 As of December 31, 2026 the outstanding balance to be issued notes was AUB\$,641,015.

On December 07, 2018, we issued notes under the Program in an aggregate principal amount c0000533225,0 As of December 31, 2020 the outstanding balance of the issued notes was 40,832338

On April 23, 2019, we ssued notes under the Program in an aggregate principal amount of US\$0000 As of December 31, 2020 he outstanding balance of the issued notes was 9,955,673

On May 22, 2019, we issued notes under the Program in an aggregate principal aroutines bits, 00,000. As of December 31, 2020 he outstanding balance of the issued notes was CF4F, \$27345.

On June 14, 2019, we issued notes under the Program in an aggregate principal amount of US\$50,000,000. As December 31, 220, the outstanding bashce of the issued notes was US\$500844.

On July 10, 2019, we issued notes under the Program in an aggregate principal amount of US\$50,000,000. As December 31, 220, the outstanding balance of the issued notes was 20/287527.

On August 28, 2019, we issued notes under the Program in an aggregate principal amount of US\$10,000,000. As of December 31, 200, the outstanding balance of the issued notes was \$1557567.

On September 24, 2019, we issued notes under the Program in an aggregate | paimcipat of CHF\$100,000,000. As of December 312Q0the outstanding balance of the issued notes was 994036402

On October 29, 2019, we issued notes under the Program in an aggregate principal amount of CHF\$105,000,00 As of December 31, 200, theoutstanding balance of the issued notes was CBCF\$81088.

On December 2, 2019, we issued notes under the Program in an aggregate principal amount of US\$20,000,00 As of December 31, 200, the outstanding balance of the issued notes was 9,355,808.

On December 2, 2019, we issued notes under the Program in an aggregate principal amount of AUD\$30,000,000 As of December 31, 200, the outstanding balance of the issued notes was & 29,07\$9188.

On March 2020, we issued notes under the Program in **aregage** principal amount of CHF\$125,000,000. As of December 31, 2020, the outstanding balance of the issued not

Outstanding balances referred to above include principal plus accrued interest.

#### Off-Balance Sheet Arrangements and Committents

We are party to transactions with of a lance sheet risk in the normal course of our business. These transactions expose us to credit risk in addition to amounts recognized in the consolidated financial statements.

Contingent loans and commitmentonsist of guarantees granted by us in Chilean pesos, UF and foreign currencies (principally U.S. dollars), as well as open and unused lettereditif among others. The total amount held off balance sheet as of December 320,18, 2019 and 2020 were Ch\$9,542,536 million, Ch\$10,183,550 million, Ch\$10,183,550 million, Ch\$10,303,770 million, respectively. Contingent loans are considered in the calculation of vising hted assets and capital requirements as well as for provisions for contingent loan requirements.

Other offbalance sheet arrangements include commitments to extend credit such as overdraft protection and cred card lines of credit. Such commitments are agreements to lend to a customer at a future date, subject to the custom compliance with the contractuaterms. The aggregate amount of these commitments was 00,0\$8,723 million as of December 31, 220, which will be financed with our deposit base. Since a substantial portion of these commitments is expected to expire without being drawn upon, the total amount of making commitments to extend credit as we do for grantin loans. In the opinion of our management, our outstanding commitments depresent an unusual credit risk.

From time to time, we enter into agreements to securitize certain assets by selling those assets to unconsolidat and unaffiliated entities, which then sell debt securities secured by those assets. These salese anerse to us. However, in the past, we have occasionally purchased a subordinated bond issued by one of these unconsolidated entit At December 31, 220, we did not hold any of these subordinated bonds in our investment portfolio.

#### Asset and Liability Management

6 H H <sup>3</sup> 4 X D Q W L W D W L Y H D Q G 4 X D O L W B W W H W L 10 R C R M X D E L VO LDWE R & DW Q O L our policies with respect to asset and liability management.

## Dividends

Under the current General Banking Law, a Chilean bank may only **saygle** dividend per year and interim dividends are not permitted. Our annual dividend is proposed by our board of directors and is approved by ou VKDUHKROGHUV DW WKH DQQXDO RUGLQDU\ VKDUHKROGHUS/g@n@rated.WLQ. For example, our 2015 dividend was proposed and approved during the first four months of 2016. Following shareholde approval, the proposed dividend is declared and paid. Historically, the dividend for a particular year has beerandeclared SDLG QR ODWHU WKDQ WZR PRQWKV IROORZLQJ WKH VKDUHKROGHUV ¶ fifth day preceding the date set for payment of the dividend.

Under the General Banking Law, a bank must distribute cash dividendspect of any fiscal year in an amount equal to at least 30% of its net income for that year, provided the dividend may not result in the infringement of minimum capital requirements. The balance of our distributable net income is generally retained for our business (including

for the maintenance of any required legal reserves). Although our board of directors currently intends to pay regular annu dividends, the amount of dividend payments will depend upon, among other factors, ocurtbenlevel of earnings, capital and legal reserve requirements, and market conditions, and there can be no assurance as to the amount or timing future dividends.

The following table presents dividends declared and paid by us in nominal terms in the gieated:

Year Paid	Outstanding common shares	Dividend (in millions of Ch\$)	Per share Ch\$/share	% of Earnings <sup>(1)</sup>
2016	110,806,999	110,807	1,000	33.5%
2017	123,564,219	123,565	1,000	36.3%
2018	135,892,980	131,192	1,050	35.3%
2019	141,616,409	135,893	1,000	34.3%
2020	148,767,940	141,616	1,000	35.2%

(1) Calculated by dividing dividend paid in the year by net income for the previous year.

# **Capital Additions**

The following table reflects capital additions in each of the years indicated:

		Year ended De <b>e</b> mber 31,	
—	2018	2019	2020
Land and buildings	14,132	8,491	4,871
Machinery and equipment	26,227	12,417	7,527
Other	6,958	12,735	11,392
Subtotal	47,317	33,643	23,790
Intangible Assets	298,814	80,255	75,517
Total	346,131	113,898	99,307

#### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

# General

This section describes the market risks to which we are exposed in our business activities. Additionally, an explanation is included one internal tools and regulatory methods used to control these risks, portfolios over which these tools and methods are applied, and quantitative disclosures that demonstrate the level of exposure to financial risk we ha assumed.

The principal types of isk inherent in our business are market, liquidity, operational and credit risk. The effectiveness with which we are able to manage the balance between risk and reward is a significant factor in our ability t generate longerm stable earnings growth.uOsenior management places great emphasis on risk management.

#### Market Risk

Market risk is the risk of losses due to unexpected changes in interest rates, inflation, foreign exchange rates an prices in general, including risk premiums associated with tcredunterparty and liquidity risks inherent in different financial instruments.

Our market risk analysis focuses on managing risk exposure relating to (i) the interest rate risk inherent in our IL[HG LQFRPH SRUWIROLR FRPSUG VHDG FDLYD MONDLEDOHE QUWSFROUWRIROZLKELFDK Chilean government bonds, corporate bonds, mortgage finance bonds issued by third parties and interest rate derivative and U.S. treasury bonds as part of the CNB portfolio; (ii) the interest istateelating to asset and liability positions; (iii) liquidity risk; and (iv) our net foreign currency position, which includes all of our assets and liabilities in foreign certains (imainly U.S. dollars), including derivatives that hedge certain foreignency mismatches that arise between investments and the funding thereof.

We are exposed to marketsk mainly as a result of the following activities:

- x trading in financial instruments, which exposes us to interest rate risk and foreign excharigle; rate
- engaging in banking activities, which subjects us to interest rate risk, since a change in interest rates affectin gross interest income, gross interest expense and customer behavior;
- x engaging in banking activities, which exposes us to inflatioe risk, since a variation in the Chilean consumer price index or expected inflation affects gross interest income, gross interest expense and custom behavior;
- x trading in the local equity market, which subjects us to potential losses caused by flustofatibe stock market; and
- x investing in assets or funding with liabilities whose returns or accounts are denominated in currencies other than the peso, which subjects us to foreign exchange risk between the peso and such other currencies.

### Interest Rate Sestitivity

A key component of our asset and liability risk management policy is the management of interest rate sensitivity. Interest rate sensitivity is the relationship between market interest rates and net interest revenue due to the maturity repricecharacteristics of interest earning assets and interest bearing liabilities. For any given period, the pricing structure is matched when an equal amount of such assets or liabilities mature or reprice in that period. Any mismatch of interest earning asset and interest bearing liabilities mature or reprice in that period. Any mismatch of interest earning assets and interest bearing liabilities mature or reprice on the price asset sensitivity and normally means that an increase in interest rates would have a positive effect on net interest revenue, while a decrease interest rates wouldave a negative effect on net interest revenue.

Our interest rate sensitivity trategy takes into account not only the rates of return and the underlying degree of risk, but also liquidity requirements, including minimum regulatory cash reserves, manipation ratios, withdrawal and maturity of deposits, capital costs and additional demand for funds. We monitor our maturity mismatches and positior and we manage them within established limits.

# Exchange Rate Sensitivity

Our operating income is affected addressed and the UF, the local inflation rate of the Chilean peso with foreign currencies, mainly the U.S. dollar, and with the UF, the local inflation and unit. Although we may record foreign currency related gain or losses, our current policy is to atteom provide significant impact on our results from fluctuations in the exchange rates between the Chilean peso and the U.S. dollar or any other foreign currency. Chilean bankin regulation limits the maximum net foreign currency exposure that a bank we allow hold to 20% of its regulatory capital plus reserves. As of December 31, 2020, our net exposure that About 4,502 million (US\$709 million), or 10.01% of our UHJXODWRU\ FDSLWDO SOXV UHVHUHYPHHVQW 6 HDHQ & V(V FHKVD Q Q HG & EXQUENTLORE QWV 0

The rate of devaluation or revaluation of the peso against the U.S. dollar can be expected to have the following principal effects:

- x if we maintain a net asset position in U.S. dollars and a devaluation of the peso against the U.S. dollar occurs we wouldrecord a related gain, and if an appreciation of the peso occurs, we would record a related loss;
- x if we maintain a net liability position in U.S. dollars and a devaluation of the peso against the dollar occurs, we would record a related loss, and if a prapriation of the peso occurs, we would record a related gain;
- x if the inflation rate for a period exceeded the devaluation of the peso against the U.S. dollar during the same period, we would record a related gain if we had a net asset position in UFest deaded a net liability position in U.S. dollars, and we would record a related loss if we had a net liability position in U.S. dollars, and we would record a related loss if we had a net liability position in U.S. dollars, and we would record a related loss if we had a net liability position in U.S. dollars, and we would record a related loss if we had a net liability position in U.S. dollars that exceeded a net asset position in UFs. The same effect would occur if there were an appreciation of the peso against the U.S. dollar; and
- x if the inflation rate for a period is lower than the rate of devaluation of the peso against the U.S. dollar during the same period, we would record a related gain if we maintained a net asset position in U.S. that exceeds net liability position in UFs and would record a related loss if we had a net liability position in U.S. dollars that exceeds a net asset position in UFs. The same effect would occur if there were an appreciation of th peso against the U.S. dollar.

# Policies

Assets

Our asset and liability management policies are developed by our Assets and Liabilities Committee, following guidelines established by our Board of Directors. The Assets and Liabilities Committee includes the Chief Executive Officer, the Chief Financial Officer, the Chief Risk Officer, the Treasurer, and the Heads of Financial Risk Management, Sales and Trading Desks, Control & Planning and Retail and Commercial Banking Divisions. The role of the Assets and Liabilities Committee is to ensure that our treasy \ DQG LQWHUQDWLRQDO GLYLVLRQV¶ RSHI with our internal risk policies as well as applicable regulatory supervision and limits. The Assets and Liabilities Committee to address specific topics of these areas such as market risk limits or counterparty exposure.

Our Treasury and International divisions manage the banking book and the traditions following the guidelines set by the Assets and Liabilities Committee and the Market Risk and Credit Risk departments. The Market Risk GHSDUWPHQW ¶V PDLQ DFWLYLWLHV FRQVLVW L GHYHORREPHORDING is and controls to quantify risk; (iii) definition of limits that allow mitigating and restricting risk levels; (iv) setting the guidelines for the pricing of financial instruments such as derivatives instruments and fixed income instructions to valuation data provided by the market; and (v) methodological support for the creation of new products.

Our policy on asset and liability management is to maximize net interest income and return on assets and equity light of interest rate liquidity and foreign exchange risks and within the limits of Chilean banking regulation. See <sup>3</sup>5HJXODWLRQ DQG 6XSHUYLVLRQ ´

As of December 31, 2020, maturity and currency analysis of our assets and liabilities were as follows:

As of December 31, 2020						
1Y 5Y	10Y	10Y+	Total			

	As of December 31, 2020						
Assets	1Y	5Y	10Y	10Y+	Total		
Ch\$	13,533,950	5,204,403	494,497	127,425	19,360,275		
UF	4,654,863	5,778,857	3,967,524	2,754,589	17,155,833		
MX	10,690,627	6,225,117	2,007,756	996,069	20,539,569		
Total	28,879,440	17,208,377	6,469,777	3,878,083	56,435,677		
Liabilities	1Y	5Y	10Y	10Y+	Total		
Ch\$	12,758,055	9,027,988	143,481	170,521	22,100,045		
UF	1,535,748	5,620,822	3,273,878	1,614,803	12,045,251		
MX	7,083,368	10,688,360	764,002	87,390	18,623,120		
Total	21,377,171	25,337,170	4,181,361	1,872,714	52,768,416		
Mismatch	1Y	5Y	10Y	10Y+	Total		
Ch\$	775,895	(3,823,585)	351,016	(43,096)	(2,739,770)		
UF	3,119,115	158,035	693,646	1,139,786	5,110,582		
MX	3,607,259	(4,463,243)	1,243,754	908,679	1,296,449		
Total	7,502,269	(8,128,793)	2,288,416	2,005,369	3,667,261		

# Regulatory Method to Control Market Risk

On a stand alone basis, we must divide our balance sheet into two separate categories: (i) a trading\_jbordfolio ( de Negociació) and (ii) a stand alone notrading, or structural, portfolioL(bro de Banc). The trading portfolio, as defined by the CMF (former SBIF), includes all instruments valued at market prices, free of any restrictions for their immediate sale, frequently traded by us and kept with the intention to be sold in the short order to profit from short term price variations. The notrading portfolio is defined as all instruments in the balance sheet not considered in the trading portfolio.

We must also report the following absolute risk levels:

# Trading Portfolio:

- x Exposure o interest rate risk: the interest rate risk is calculated using sensitivity analysis to measure potential losses assuming an increase in nominal rate yield curves, real rates and foreign currency rates of 75 to 35 basis points.
- x Exposure to foreign curney risk: the foreign currency risk is calculated using sensitivity factors linked to the credit risk rating of the issuing country.
- x Market risk exposure of options: options risk is calculated using sensitivity factors called delta, gamma and vega that basally measure the sensitivity of the value of the options to changes in price of the underlying security and its volatility.

# Non-trading Portfolio:

- x Exposure to shortterm interest rate risk: sensitivity analysis that is calculated for assets and **disabilith** maturities of less than one year, assuming a 200 basis point parallel shift of the nominal yield curve, a 400 basis point parallel shift for real rates and a 200 basis point parallel shift for foreign interest rates.
- x Exposure to inflation risk: seitivity analysis that is calculated for our net position in assets and liabilities, comprised of UFdenominated instruments, assuming a 200 basis point adverse impact on the related yield curve.
- x Exposure to longerm interest rate risk: sensitivity analyshat is calculated for assets and liabilities with maturities over one year, assuming a 200 basis point parallel shift of the nominal yield curve, a 400 basis point parallel shift for real rates and a 200 basis point parallel shift for foreign interest

The CMF (former SBIF) has defined various limits for these risks:

1. Limit on exposure to market risk of our trading portfolio. Our regulatory capital must be greater or equal to the sum of the exposure to market risk multiplied by the minimum capited uacy ratio defined in the General Banking Law, as shown in the following formula:

RC 
$$\pm$$
((k \* RWA) + EMR) •

Where:

- RC: Regulatory capital as defined by the General Banking Law.
- k: Minimum capital adequacy ratio. We are required to use a 8.0% minimum capital adequacy ratio.
- RWA: Consolidated riskweighted assets as defined by the General Banking Law.
- EMR: Exposure to market risk. Our exposure to market risk is equal to the total market risk of our unconsolidated trading portfolio.
- 2. Limit on exposure to shotterm interest rate and inflation risk of our **ntrad**ing portfolio. Our exposure to short term interest rate and inflation risk of the normading portfolio cannot exceed 25% of our stand alone net interest income plus fees sensitive to interest rate volatility.
- 3. Limit on exposure to longerm interest rate risk of our normading portfolio. Our exposure long-term interest rate risk of the stand alone **rtoard**ing portfolio cannot exceed 20% of our regulatory capital.

The following is a description of the models adopted by local regulators for measuring each component of marker risk.

Interest Rate Riskof Trading Portfolio (1)

The interest rate risk of the trading portfolio as defined by the Central Bank of Chile is equal to the sum of:

- x Sensitivity analysis of the trading portfolio;
- x Vertical adjustment factor; and
- x Horizontal adjustment factor.

The sensitivity factor of the trading portfolio is calculated using the following formula:

$$\sum_{m}^{M} \left| \sum_{i=1}^{14} \left( a_{mt} \times A_{mt} - a_{mt} \times P_{mt} \right) \right|$$

Where:

- Amt = Trading assets (pesos, inflati**bin**ked and foreign currency)
- Pmt = Liabilities funding trading positions (pesos, inflatibinked and foreign currency)
- amt = Sensitivity factor to increase in interest rate
- M = Highest currency value
- m = Currency (pesos, inflatiolinked and foreign currency)
- t = Time period
- <sup>a</sup> = Summation
- = Absolute value

The vertical adjustmentactoris calculated as follows:

$$\sum_{m}^{M} \sum_{i=1}^{14} \beta \times Min(a_{mt} \times A_{mt} - a_{mt} \times P_{mt})$$

Where:

B = Vertical adjustment factor, equal to 10%

Min = Compensated net position

A horizontal adjustment must be made following the vertical adjustment. **Emdee** the horizontal adjustment the horizontal adjustment factor must be multiplied by the compensated net position for Zone 1, Zone 2, Zone 3; Zones 1 and 2; Zones 2 and 3; and Zones 1 through 3.

Horizontal adjustment = Adjusted net position

Compensatedet position Zone 1, 2 or 3:	Min (adjusted net asset position; absolute value of adjustec liability position in Zone 1, 2 or 3).
Compensated net position Zones 1 and 2:	Min (adjusted net asset position in Zones 1 and 2, absolute val adjusted neliability position in Zones 1 and 2).
Compensated net position Zones 2 and 3:	Min (adjusted net asset position in Zone 3 and Zone 2 (dedu adjusted net asset position that have been compensated for wi liability positions in Zone 1), absolutealue of adjusted net liability position in Zone 3 and Zone 2 (deducting adjusted net liab positions that have been compensated for with net liability posit in Zone 1).
Compensated net position ZoneS1	Min (Adjusted net asset position in Zeoß and Zone 1 (deductin adjusted net asset position that have been compensated for wi liability positions in Zone 2), absolute value of adjusted net liab position in Zone 3 and Zone 1 (deducting adjusted net liab positions that have been ompensated for with net liability positior in Zone 2).

(1) In compliance with current regulations of the Central Bank of Chile and the CMF.

The following table illustrates the value of the different factors used for calculating the interest rate thisk trading portfolio:

			Change	in interest	rate (bp)	Sensitivity factor			Horizor	ntal adjustmer	nt factor	
Zone		Period	Ch\$	UF	FX	Ch\$	UF	FX	Vertical adjustment factor	Within the zones	Between adjacent zones	Between zones 1 and 3
Zone 1.	1	Up to 30 days	125	350	125	0.0005	0.0014	0.0005	ß = 10%			
	2	31 days to 3 months	125	300	125	0.0019	0.0047	0.0020	ß = 10%			
	3	3 - 6 months	125	250	125	0.0042	0.0088	0.0044	β = 10%			
	4	6 - 9 months	125	200	125	0.0069	0.0116	0.0072	ß = 10%			
	5	9 months±1 year	125	175	125	0.0095	0.0140	0.0100	ß = 10%			
Zone 2	6	1 - 2 years	100	125	100	0.0124	0.0166	0.0133	ß = 10%			%
	7	2 -3 years	100	100	100	0.0191	0.0211	0.0211	ß = 10%			
	8	3 - 4 years	100	100	100	0.0248	0.0281	0.0281	ß = 10%			
Zone 3.	9	4 - 5 years	75	75	75	0.0221	0.0258	0.0258	ß = 10%	= 30%		
	10	5 - 7 years	75	75	75	0.0263	0.0320	0.0320	ß = 10%			
	11	7 - 10 years	75	75	75	0.0307	0.0401	0.0401	ß = 10%			
	12	10 - 15 years	75	75	75	0.0332	0.0486	0.0486	ß = 10%			
	13	15-20 years	75	75	75	0.0317	0.0534	0.0534	ß = 10%			
	14	> 20 years	75	75	75	0.0278	0.0539	0.0539	ß = 10%			

Foreign Currency Risk

The foreign currencrisk as defined by the Central Bank of Chile is equal to:

Max = Maximum value.

Interest Rate and Inflation Risk of Nortrading Portfolio

The shortterm interestaterisk and inflation risk of nortradingportfolio as defined by the Central Bank is equal

$$\sum_{m}^{M} \left| \sum_{i=-1}^{5} (A_{m} \times P_{m}) \times U_{i} \right| + |PN_{UR} \times \tau| + |\Delta \emptyset|$$

The longterm interest rate risk offenon-trading portfolio is calculated according to the following formula:

$$\sum_{m}^{M} \left| \sum_{i=1}^{14} (A_{m} \times P_{m}) \times \rho_{m} \right|$$

Where:

to:

- = Non-trading assets (Ch\$, inflation linked and foreign currency). Amt
- Pmt = Non-trading liabilities (Ch\$, inflation linked and foreign currency).
- = Sensitivity factor associated with interest rate movement. μt
- NPur = Net position in inflation linked instruments, including those subject to price level restatement.
- = Inflation index sensitivity factor. This factor is equal to 2%.
- t ″J = Effect on fees from shifts in interest rate and assumes a 200 basis point movement.
  - = Sensitive factor to increase in interest rates. !
- = Time period. t
- = Currency (pesos, inflation linked and foreicurrency). m
- ΤМ = Summation.
- = Absolute value.

The following table illustrates the value of the different factors used for calculating the interest rate risk and inflation risk of the nortradingportfolio:

		Cha	nge in interest (bp)	rate	Sensitivity factor short-term	Sensit	ivity factor long- (mt) <sup>(1)</sup>	term
Period		Ch\$	UF	FX	(t)	Ch\$	UF	FX
1	Up to 30 days	200	400	200	0.0192	0.0008	0.0016	0.0008
2	31 days to 3 months	200	400	200	0.0167	0.0030	0.0063	0.0031
3	3 - 6 months	200	400	200	0.0125	0.0067	0.0140	0.0070
4	6 - 9 months	200	400	200	0.0075	0.0110	0.0231	0.0116
5	9 months 1 year	200	400	200	0.0025	0.0152	0.0320	0.0160
6	1 - 2 years	200	300	200	±	0.0248	0.0399	0.0266
7	2 - 3 years	200	200	200	±	0.0382	0.0422	0.0422
8	3 ±years	200	200	200	±	0.0496	0.0563	0.0563
9	4 - 5 years	200	200	200	±	0.0591	0.0690	0.0690
10	5 - 7 years	200	200	200	±	0.0702	0.0856	0.0856
11	7 - 10 years	200	200	200	±	0.0823	0.1076	0.1076
12	10 - 15 years	200	200	200	±	0.0894	0.1309	0.1309
13	15-20 yeas	200	200	200	±	0.0860	0.1450	0.1450
14	> 20 years	200	200	200	±	0.0762	0.1480	0.1480

Consitiuity

(1) Currency positions over time.

As of December 31, 2020, ur interest rate risk gap for shoker massets and liabilities of the normading portfolio, measured according to the methodology describedove, was 5.31% of our gross margin. Our interest rate risk gap for long-term assets and liabilities was 10.01% of our regulatory capital. In each cashe interest rate risk gaps were in compliance with current Ollean regulations.

# **Options Risk**

The exposure to market risk options is calculated using sensitivity factors delta, gamma and vega.

### Delta

Delta of a derivative financial instrument is the rate of change of its price relative to the price of the ugderlyi asset. It is the first derivation of the curve that relates the price of such derivative to the price of the underlying secu. When delta is high, the price of the derivative financial instrument is sensitive to small changes in the price of the underlying securiderlying security.

### Gamma

Gammaof a derivative financial instrument is the rate of change of delta relative to the price of the underlying asset. It is the second derivation of the option price relative to the security price. When gamma is low, the creating is low. The gamma impact is calculated using the following formula:

Gammaimpact =Gamma\* (Variation of underlyingsecurity)^2 / 2

# Vega

Vega is one of the factor sensitivities used to measure sensitivity to the implied volatilities of theyingde security. Vega is the rate of change in the price of a derivative financial instrument relative to the volatility of the underlying security. When vega is high, the derivative financial instrument is sensitive to small changes in volatility. In general, a long option position will benefit from rising implied volatilities and suffer from declining implied volatilities. Short option positions display opposite behavior. As defined by the Central Bank of Chile, the Vega Risk is the sum ir absolute alue of the vega impacts for each option held by a bank. These impacts will be calculated assuming a change 25% in the volatility rate.

Assumptions and Limitations of Scenario Simulations / Sensitivity Analysis

Our scenario simulation methodology should interpreted in light of the limitations of our models, which include:

x The scenario simulation assumes that the volumes remain on balance sheet and that they are always renew at maturity, omitting the fact that credit risk considerations and preparements affect the maturity of certain

positions.

- x This model assumes set shifts in interest rates v(mientos paralelos de ta)sand sensitivity factors for different time periods and does not take into consideration any other scenario for each tigherpetimer sensitivity factors.
- x The model does not take into consideration the sensitivity of volumes to these shifts in interest rates.
- x The model does not take into consideration our subsidiaries which are subject to market risks.

# Quantitative Disclosureabout Market Risk

The following table illustrates our market risk exposure as of December 31, 2018, 2019 and 2020, calculated according to the Chileanegulatorymethod. Our maximum exposure to lenegm interest rate fluctuations is set at 20% of regulatory capital and is approved by our board of directors.

	As of December 31,		
—	2018	2019	2020
—	(	in millions of Ch\$)	
Market risk of trading portfolio	255,385	311,108	285,162
8% x riskweighted assets	2,624,099	2,984,712	3,075,244
Subtotal	2,879,484	3,295,820	3,360,406
Limit = regulatory capital	4,185,213	4,474,573	5,041,621
Available margin	1,305,729	1,178,753	1,681,215
Market risk of shorterm nontrading portfolio	189,076	169,886	141,336
Limit = 27% of (net interest revenue + net interestime sensitive to			
interest rates)	248,696	252,994	249,221
Available margin	59,619	83,108	107,886
Market risk of longterm nontrading portfolio	311,273	313,863	504,502
Limit = 20% of regulatory capital	829,038	910,388	1,008,324
Available margin	517,765	596,525	503,822

### Internal Methods to Control Market Risk

Below is a quantitative and qualitative description of our markets risks tools according to our internal guidelines. Our policies establish a set of tools to monitor market risks usithy statistical and noparametric approaches. The main tools are Valueat-Risk (VaR) for the trading portfolios and sensitivity analysis for the loan portfolio. We complement both tools with a series of stress tests using historical, parametric approaches.

#### VaR Methodology

### General

We use valueat-risk methodology to measure and control the price risk of our trading portfolio. We also use this tool for other securities and portfolios subject to mark to market valuation, mainly bond **hgs** diavailable for sale. Variation in VaR is generally a result of interest rate and foreign exchange rates fluctuations, portfolio rebalanding, or bo

VaR is an estimate of the expected loss in the market value of a portfolio overlag horizon at certailed 99% confidence interval. Given our accounting currency, VaR is measured in Chilean pesos. VaR is calculated daily, after the end of the tradingession We perform one day profits and losses forecasts relying on historical simulation of treisevan factors. We use almost four years of daily data and perform volatility updating to account for volatility clusters. eWe scal our forecast to a 16 ay regulatory window with the square root rule.

### VaR Limits

VaR limits are revaluated periodically the Asset Liability Committee or other senior committee. Although there is not an explicit rule for its calculation, we use 1% of equity as a benchmark.

### Assumptions and Limitations of VaR Model

Whereasvalueat-risk provides a valuable tool for managingarket risk, our management recognizes its limitations. The pros and cons of the different VaR approaches had been widely documented in the risk manageme literature. But regardless of the methodology chosen, it is dangerous to rely in the VaR are therefore the main limitations of our historic simulation model, we can name the following:

- x Historic simulation methodology assumes the past is the best forecast for future VaR.
- x Risk factors dependencies not realized in historly neihain as model risk.
- x Fat tails may be only partially captured. Fat tail is a cumulative density distribution in which extreme events are more likely to occur than, for example, a standard normal distribution.
- x Our portfolio valueat-risk changes durinthe trading session are not accounted for.

# Stress Tests and Scenario Analysis

Given the limitations of these models, we perform different stress analysis as a complement to VaR calculations:

- x Normative (internal) variations in risk factors (i.e. shifts the tIR (interest rates) term structure; foreign exchange shocks).
- x Stress Test (Expected Shortfall, Worst Case, Stressed VaR, VaR without volatility scaling).
- x Model sensibilities (variations to the historical data window and/or to model parameters).

# Other Li mits

We have also set position limits for certain portfolios like foreign exchange exposure and options portfolio. Profit and Loss (PnL) limits are also in place to preserve capital from unexpected losses.

We also include descriptive statistics for bothrading and nontrading portfolios during 2019 and 2020. The following chart shows the evolution of our-today VaR measure during 2020



The following table shows descriptive statistics for our trading and trading portfolios as of December 31, 2018,2019 and 2020.

	As of December 31, 2020					
-	Average	Maximum	Minimum	Close		
—		(in millions	of Ch\$)			
VaR trading portfolio by type of risk						
Fx risk	1,058	5,784	3	106		
Interest rate risk	2,830	5,165	481	1,853		
Diversification <sup>(1)</sup>	423	3,291	116	96		
VaR total	3,465	7,658	600	1,863		
VaR Non-trading portfolio by type of risk	1,884	5,176	101	908		
Fx risk	779	2,902	5	531		
Interest rate risk	394	3,034	292	409		
Diversification <sup>(1)</sup> VaR total	2,269	5,045	398	1,030		

	As of December 31, 2019					
-	Average	Maximum	Minimum	Close		
—		(in million	ns of Ch\$)			
VaR trading portfolio by type of risk						
Fx risk	1,045	8,646	8	156		
Interest rate risk	4,047	6,470	2,628	4,330		
Diversification <sup>(1)</sup>	778	4,267	287	224		
VaR total	4,314	10,849	2,923	4,262		
VaR Non-trading portfolio by type of risk						
Fx risk	1,636	6,470	378	5,513		
Interest rate risk	449	2,657	76	184		
Diversification <sup>(1)</sup>	412	2,705	257	269		
VaR total	1,673	6,422	197	5,428		

	As of December 31, 2018					
_	Average	Maximum	Minimum	Close		
—		(in millior	ns of Ch\$)			
VaR trading portfolio by type of risk						
Fx risk	671	2,754	6	1,929		
Interest rate risk	3,478	5,933	2,276	4,298		
Diversification <sup>(1)</sup>	612	3,409	±	1,243		
VaR total	3,537	5,278	2,282	4,984		
VaR Non-trading portfolio by type of risk						
Fx risk	1,154	8,190	493	1,042		
Interest rate risk	372	621	75	492		
Diversification <sup>(1)</sup>	(319)	(650)	(12)	(471)		
VaR total	1,207	8,161	580	1,063		

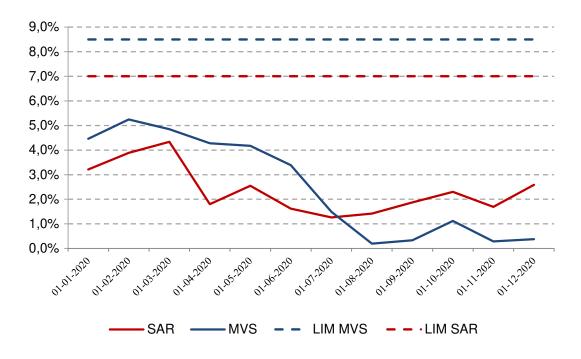
(1) Diversification is defined as the effect of correlation of Total VaR.

Asset and Liability Management

## Sensitivty Analysis

We perform sensitivity analysis by monitoring the changes in the present value of our assets and liabilities associated with changes in the reference yield of 100 basis points. We perform this analysis for the whole banking book through our Maket Value Sensitivity (MVS) model, and for the shoet more portion of our balance sheet through our Spreads at Risk (SaR) Model. As of December 31, 2020 our overall MVS limit was set at 8.5% of our regulatory capital, whereas the overall SaR limit was set 7% of our net interest income. We perform these analyses for pesos, UF and foreign currency denominated assets and liabilities.

The following chart compares our actual MVS and SaR indicators for the year **Bedeoh**ber31, 2020, against their respective limits.



The table below sets forth our detailed MVS analysis as of December 31, 2020:

	Up to 3 months	3 months± 1 year	1 year to 5 years	5 years to 10 years	Over 10 years	Total
			(in millions	of Ch\$)		
Cash and due from banks	3,584,889	0	0	0	0	3,584,889
Commercial loans	5,807,355	4,050,935	7,012,072	1,902,040	962,529	19,734,931
Consumer loans	478,483	655,308	1,557,837	135,763	46,566	2,873,957
Mortgages	609,395	1,223,256	3,806,680	2,618,224	2,089,052	10,346,607
Securities purchased undesate agreements	39,402	0	0	0	0	39,402
Investments instruments	2,291,216	740,528	2,340,790	777,200	660,727	6,810,460
Financial derivative instruments	4,785,539	433,360	2,303,563	1,026,788	117,437	8,666,687
Other assets	4,366,686	433,088	187,436	9,763	1,773	4,998,745
Total assets	21,962,965	7,536,475	17,208,377	6,469,777	3,878,083	57,055,677
Total (%)	38%	13%	30%	11%	7%	100%
Deposits and other liabilities payable on demand	4,446,087	94,843	14,658,823	0	0	19,199,753
Savings account and the deposits	8,294,103	1,753,025	187,152	48	105	10,234,433
Securities sold under repurchase agreements	80,932	0	1,106,422	0	0	1,187,354
Liabilities with domestic creditors	543,024	259,999	2,031,716	0	0	2,834,739
Liabilities with foreign creditors	1,012,471	1,833	0	7,924	0	1,022,229
Bonds	155,555	662,941	3,876,427	2,253,173	1,592,754	8,540,849
Financial derivative instruments	2,509,185	472,574	3,476,629	1,920,217	279,856	8,658,461
Other liabilities	1,043,746	46,852	0	0	0	1,090,598
Total liabilities	18,085,104	3,292,067	25,337,170	4,181,362	1,872,714	52,768,416
Total (%)	34%	6%	48%	8%	4%	100%
Total	3,877,861	4,244,408	(8,128,792)	2,288,,415	2,005,369	4,287,261
Total (%)	90%	99%	(190)%	53%	47%	100%

## Stress Test and Scenario Analysis

In addition to the sensitivity analysis described above, we perform stress testing of our balance sheet to account fe extreme scenarios. We develop historic scenarios for interest rate risk, currency risk and inflation risk of our ldian portfo The results of the stress tests are presented quarterly to the Asset Liability Committee. **Disclosures Regarding Derivative Financial Instruments** 

We enter into transactions involving derivative financial instruments, particularly foreign exchange forward contracts and interest rates swaps, as part of our asset and liability management and as part of our dealer activities UHVSRQVH Wheeds.XU FOLHQWV¶

Derivative financial instruments are carried at fair value at market price on the balance sheet and the lized u gain (loss) on them is classified as a separate line item on the income statement. Banks operating in Chile generally mark to market their derivative financial instruments. Derivative financial instruments that are classified as being held trading purposes must be marked to market and the unrealized gain or loss must then be recognized in the incor statement. With respect to our derivative financial instruments held for hedging purposes, changes in book value of hedgitems are included in the market and trading line items, except to the extent set forth below.

The CMF (former SBIF) recognizes three kinds of hedge accounting: (i) cash flow hedges, (ii) fair value hedges and (iii) hedging of foreign investents:

- x When a cash flow hedge exists, the fair value movements on the part of the hedging instrument that is effective are recognized in equity. The loss or gain is transferred to the consolidated statement of income to the extent that the hedged item impacts the income **statebe**cause of the hedged risk, offsetting the effect in the same line of the consolidated statement of income. Any ineffective portion of the fair value movement on the hedging instrument is recognized in the income statement.
- x When a fair value hedge ests, the fair value movements on the hedging instrument and the corresponding fair value movements on the hedged item are recognized in the income statement. Hedged items in the balance sheet are presented at their market value.
- x When a hedge of foreign viestment exposure exists (i.e. investment in a foreign branch), the fair value movements on the part of the hedging instrument that is effective are recognized in equity. The accumulated difference is to be transferred to the consolidated statement the date at which the sale on disposal occurs. Any ineffective portion of the fair value movement on the hedging instrument is recognized in the income statement.

Although we classify some of our derivative financial instruments as being he**rador**g, in accordance with the guidelines set forth by the CMF, only a minor portion of our derivative financial instruments are actually used for speculative purposes or trading.

Foreign exchange forward contracts involve an agreement to exchange paylements inated in a certain currency for payments denominated in another currency at an **agree** optice and settlement date. These contracts are generally standardized contracts, normally for periods between one and 180 days and are not traded **aryarsacket** however, in the normal course of business and with the agreement of the original counterparty, they may be terminated assigned to other counterparties.

When we enter into a foreign exchange forward contract, we analyze and approve these these that the counterparty might default on its obligations). Subsequently, on an ongoing basis, we monitor the possible losses involve in each contract. To manage the level of credit risk, we deal with counterparties of good credit set anter inigto master netting agreements whenever possible and, when appropriate, obtain collateral.

The Central Bank of Chile requires that foreign exchange forward contracts be made only in U.S. dollars and othe major foreign currencies. Most of our forward contracts are made in U.S. dollars and pesos or UFs. In September 1997, the Central Bank of Chile changed its regulations with respect to foreign currency forward contracts, allowing Chilean companies to enter into foreign currency forward contracts wompanies organized and located outside of Chile, including foreign subsidiaries of Chilean companies.

Interest rate swaps allow our treasury to manage our loan portfolio risk adjusting gaps along the interest rate curv by swapping fixed rate for floating rate payments or vice versa. Conversely, cross currency swaps are used when either funding or loans are denominated in a foreign currency.

In addition, our trading desk routinely enters into derivative financial instruments for purposes of bothgcoveri sales desk transactions and proprietary trading.

# The following table summarizes our derivative financial instruments portfolio as of December 31, 2019 and 2020:

	Fair value amounts as of December 31, 2020					
Type of derivative	Up to 3 months	From 3 to 12 months	More than 12 months			
Foreign currency forwards (includes UE) Cross currency swaps Interest rate forwards / futures Interest rate swaps	(7,601) (12,007) (0.3) (7,564)	(in millions of Ch\$) 13,361 (28,363) - (12,932	(40,239 (279,11 <b>0</b> - (59,652)			

	Fair value amounts as of December 31, 2019					
Type of derivative	Up to 3 months	From 3 to 12 months	More than 12 months			
Foreign currency forwards (includes UE) Cross currency swaps Interest rate forwards / futures Interest rate swaps	59,483 86,971 ± 10,720	(in millions of Ch\$) 9,098 (47,291) ± 7,476	12,607 (236,272) ± 15,798			

# Liquidity Risk

Liquidity risk arises in connection with the funding of our financing, trading and investment activities. It includes the risk of unexpected increases in the cost of funding the portfolio of assets at appropriate maturities and rates, the risk of being unable to liquidate a position in a timely manner at a reasonable price and the risk that we will be required to repartiabilities earlier than antipated. Our general policy is to maintain sufficient liquidity to ensure our ability to honor withdrawals of deposits, make repayments of other liabilities at maturity, extend loans and meet our working capital needs

Since the early stages of the glo**ba** ancial crisis initiated in 2007, our board of directors has resolved to maintain a countercyclical liquidity policy, in line with the amendment proposals to Basel II. We implement this policy by owning a certain amount of liquid assets, like Chileærats ury bonds or shere rm commercial paper. As of December 31, 2020, this maintenance of a certain amount of liquid assets which we define as our liquid as ver Ch\$1.1 billion.

# **Regulatory Compliance**

Our minimum liquidity position is determined the reserve requirements set by the Central Bank of Chile. These reserve requirements are currently 9.0% of demand deposits and 3.6% of time deposits. We are currently in compliance with these requirements In addition, we are subject to a techniced uirement applicable to Chilean banks, pursuant to which we must hold certain amount of assets in cash or in highly liquid instruments if the aggregate amount of the following liabilities exceeds 2.5 times the amount of our net capital base:

- x deposits inchecking accounts;
- x other demand deposits or obligations payable on demand and incurred in the ordinary course of business;
- x other deposits unconditionally payable immediately or within a term of less than 30 days; and
- x term deposits payable within ten days.

)XUWKHUPRUH XQGHU & KLOHDQ UHJXODWLRQV D EDQN¶V JDSV EH notexceed theEDQN¶V QHW FDSLWDO EDVH DQG D EDQN¶V JDSV EHWZHHQ E H[FHHG WZLFnHettoWaphatahlbaa5eQQN¶V The following table sets forth an overview of our regulatory liquidity indicators, presented as the ratio of the respective gap between assets and liabilities to our net capital base, as of December 31, 2019 and 2020, all of which com with a limit of 100%:

	December 31, 2020				
	Average	Maximum	Minimum	Month End	
Shortterm mismatch Ch\$UF (% on basic capital) Mismatch 30 days	4.32%	37.90%	(33.93%)	15.65%	
Shortterm mismatch Fx (% on basic capital) Mismatch 30 days Shortterm mismatch (% on basic capital)	5.55%	22.28%	(17.77%)	(15.27%)	
Mismatch 30 days Mismatch 90 days	9.86% 30.09%	50.91% 50.90%	(24.98%) 8.29%	0.39% 35.07%	

	December 31, 2019					
	Average	Maximum	Minimum	Month End		
Shortterm mismatch Ch\$UF (% onbasic capital)						
Mismatch 30 days	11.86%	38.76%	(21.12)%	37.00%		
Shortterm mismatch Fx (% on basic capital)						
Mismatch 30 days	11.1%	16.35%	(15.76)%	(1.22)%		
Shortterm mismatch (% on basic capital)						
Mismatch 30 days	12.91%	35.77%	(13.98)%	35.77%		
Mismatch 90 days	32.17%	52.62%	14.25%	43.51%		

## Overview

As of December 31, 200, the Chilean banking system wassmprised of one publisector bank and 17 private sector banks (of which 13 were Chilean banks and ware Chilean branches of foreign banks). The seven largest banks (in terms of total net loans outstanding), of which we are the largestawlith 85% market share, together accounted for 91.29% of all outstanding loans by Chilean financial institutions to be and the Chilean branches of foreign banks accounted for 31,20% and 016% of all outstanding loans (including banks accounted for 31,20%) and 016% of all outstanding one (including interbank loans) in the Chilean financial system, respectively, according to information by the CMF. Unless otherwise indicated, we obtained the statistical information included in this section from the CMF. The Chilean financial services market consists of a variety of distinct sectors. The most important, the commercial sectising includes private sector banks and one publicector bank, Banco del Estado de Chile (which operates within the same legal and regulatory framework as the private consists).

The Chilean banking industry has experienced increased competitience int years which has led to, among other things, consolidation in the industry, reduction of the net interest margin and some banks leaving the market. Further consolidation may occur, and it is possible that the Chilean regulatory authorities may reductive market entrants. In addition, increased competition may result from bandking industries entry to the credit and debit card market under the recently amended General Banking Law and changes due to new capital requirements. VSee/ Factors<sup>2</sup> 5 L V N V 5 H O D W L Q J W R R X U % X V L Q H V V ´

#### Competition

As a major commercial bank, offering a full range of services to all types of businesses and individual customers we face a variety of competitors as to different aspects of its business, rairoging the other large privatesector FRPPHUFLDO EDQNV WR PRUH VSHFLDOL]HG HQ-StedtoWdohnth/erGall blanks<sup>3</sup>iQCuhile(XH´H other than us, include Banco Santander Chile, Banco de Chile, Itaú Corpbanca and Scotialbamkerciabbanks also face increasing competition from other financial intermediaries that can provide larger companies with access to the international domestic capital markets as an alternative to bank loans. To the extent permitted by the Gebring Ban Law, we seek to maintain a competitive position in domestic capital markets through the investment banking activities o our subsidiaries.

In the retail banking business, we compete with other prisedeor Chilean banks and Banco del Estado de Chile As of November31, 2020, the most recent date for which such data is available, we12a66% of the total number of checking accounts in the Chilean banking system. Among priseditor Chilean banks, we believe that our strongest competitors in the origumer retail market are Banco Santander Chile, Banco de Chile, BBVA Chile (owned by Scotiabank) and Itaú Corpbanca, as each of these banks has also developed business strategies that focus on the middlelto high income segments of the Chilean popiola and small and mediumsized corporate segment. Due primarily to general economic growth in Chile, consumer lending in the Chilean banking system increased 21.21% inc20des(Financial Services and CMR Falabel]a6.74% in 2019and 13.8% in 2020 according to information published by the CMF. Our consumer lending increased approximately 27.24% in 260.96% in 2019and 13.9% in 2020commercial banks in Chile compete in the retail market with retail companies such as supermarkets and depaintmentitat offer limited financial services like credit cards and consumer loans. The financial services provided by retail companies are regulated an overseen by the CMF.

The following table sets forth certain statistics on the Chilean commercial baskister as of Decemberl, 2020:

				As of Decen	nber31, 2020				
	Assets	i	Net Loans	s(1) Deposits		(2)	6 K D U H K	KDUHKROGHUV	
	Amount	Share	Amount	Share	Amount	Share	Amount	Share	
			(in m	illions of Ch\$,	except percentages	)			
Domestic privatesector bank	268,724,128	83.16%	173,385,636	86.29%	130,526,498	79.63%	19,701,087	88.86%	
Foreignowned banks	1,283,523	0.40%	202,221	0.10%	234,812	0.14%	450,162	2.03%	
Privatesector total	270,007,651	83.56%	173,587,857	86.39%	130,761,310	79.77%	20,151,249	90.89%	
Banco del Estado	53,119,292	16.44%	27,344,432	13.61%	33,157,313	20.23%	2,019,095	9.11%	
Chilean banking system	323,126,943	100%	200,932,289	100%	163,918,623	100%	22,170,344	100%	

Source CMF.

(1) Includesloans and receivables to banks and provisions

(2) Excludes the investment of CorpBanca in Colombia and Ludesour subsidiary City National Bank of Florida.

## Net Loans

The following table sets forth the market shares in terms of net loans in the Chilean financial system (comprising all commercial banks) for the sevemba in Chile which are the largest in terms of total assets as of the dates indicated:

	As of December31,					
	2018	3	2019	9	202	0
	Amount	Share	Amount	Share	Amount	Share
		(in I	millions of Ch\$, e	except perce	ntages)	
Bci <sup>(1)</sup>	30,433,380	17.04%	34,338,923	17.48%	35,865,745	17.85%
Banco Santander Chile	29,470,370	17.07%	32,731,735	16.66%	34,409,170	17.12%
Banco de Chile	27,307,223	15.81%	30,529,608	15.54%	31,496,591	15.68%
Banco del Estado	23,240,012	13.46%	26,273,621	13.37%	27,344,432	13.61%
Scotiabank <sup>9</sup>	22,330,415	12.93%	25,349,436	12.90%	25,430,916	12.66%
Itaú CorpBanca	20,880,186	12.09%	23,255,995	11.84%	22,642,691	11.27%
Banco Bice	5,443,369	3.15%	6,228,650	3.17%	6,235,961	3.10%
Total for seven banks	158,214,670	91.62%	178,707,968	90.97%	183,425,506	91.29%
Chilean banking system	172,679,424	100.00%	196,453,788	100%	200,932,289	100%

Source CMF.

(1) The information includes City National Bank of Florida. Starting from December 5, 2018, the information includes Semaination Florida.

(2) IncludesBBVA Chile.

### **Total Assets**

The following table sets forth the total asset amounts and market shares for the seven banks in Chile which are the largest in terms of total assets as of the dates indicated:

	As of December31,						
	201	18	20	19	2020		
	Amount	Share	Amount	Share	Amount	Share	
		(in ı	millions of Ch\$,	except percen	tages)		
Bci <sup>(1)</sup>	41,349,717	16.79%	50,336,620	17.33%	57,156,299	17.69%	
% DQFR 6DQWDQGHU &	39,197,356	15.92%	50,578,246	17.41%	55,776,077	17.26%	
%DQFR GHO (VWDGR «	40,221,529	16.33%	43,354,976	14.92%	53,119,292	16.44%	
% DQFR GH & KLOH «««	35,926,459	14.59%	41,273,333	14.21%	46,095,131	14.27%	
Scotiabank <sup>®)</sup> « « « « « « « « « « «	30,078,702	12.21%	34,653,490	11.93%	36,795,961	11.39%	
,WD~ &RUS%DQFD «««	29,501,905	11.98%	33,785,687	11.63%	35,687,490	11.04%	
%DQFR %LFH «««««««	7,404,573	3.01%	8,593,893	2.96%	9,140,598	2.83%	
7RWDO IRU VHYHQ ED	223,680,241	90.82%	262,576,245	90.39%	293,770,848	90.91%	
&KLOHDQ EDQNLQJ V\	246,278,780	100.00%	290,500,257	100.00%	323,126,943	100%	

Source CMF.

The information includes City National Bank of Florida. Starting from December 5, 2018, the information includes Semainiciderδs.
 Includes BBVA Chile.

#### **Risk Index**

The following table sets for the risk index, calculated as allowances for loan losses as a percentage of total loans, for the seven banks in Chile which are the largest in terms of total assets and the financial system as a whole as of the da indicated:

	As of December31,			
	2018	2019	2020	
Banco Bice	1.22	1.29	1.60	
Scotiabank	2.16	2.11	1.99	
Bci <sup>(1)</sup>	1.83	1.95	2.20	
Banco de Chile	2.15	2.25	2.37	
Chilean banking system	2.44	2.56	2.71	
Banco Santander Chile	2.63	2.73	2.84	

	As of December31,			
_	2018	2019	2020	
Banco del Estado	2.84	3.13	3.30	
Itaú CorpBanca	3.09	3.36	3.99	

Source: CMF.

(1) The information includes City National Bank of Florida. Starting from December 5, 2018, the information includes Semanoider 5.

#### Asset Quality

The following table sets forth the ratio of past due loans to total **lipants** esven banks in Chile which are the largest in terms of total assets as of the dates indicated:

	As of December31,(1)			
—	2018	2019	2020	
Banco Bice	0.26	0.34	0.40	
Banco de Chile	1.08	1.37	0.95	
Bci <sup>(2)</sup>	1.36	1.34	1.16	
Banco Santander Chile	2.09	2.05	1.41	
Scotiabank	1.66	1.9	1.47	
Itaú CorpBanca	2.09	2.81	2.23	
Banco del Estado	3.54	3.66	2.73	
Chilean banking system	1.9	2.07	1.58	

Source: CMF.

(1) According to the CMF, the asset quality ratio equals to past due loans divided by total loans.

(2) The information includes City National Bank of Florida. Starting from December 5, 2018, the information includes Semaincier 5s.

### Deposits

We had deposits (which is defined as current account and demand deposit plus term deposits and **carvis** g acc in our financial statements) of **CBC**,566,185 million (US\$42,993 million) as of December 31, 2020 We were these cond largest bankin terms of deposits, with 18.65 of the market for deposits. The following table sets forth the deposits market shar for the seven banks in Chile which are the largest in terms of total assets as of the dates indicated:

	As of December31,					
	2018	3	2019	9	2020	
		(in n	nillions of Ch\$, e	except percer	ntages)	
	Amount	Share	Amount	Share	Amount	Share
Banco del Estado	26,687,785	19.21%	27,047,435	17.77%	33,157,313	20.23%
Bci <sup>(1)</sup>	24,551,315	17.67%	27,553,455	18.10%	30,566,185	18.65%
Banco Santander Chile	21,809,236	15.70%	23,490,249	15.43%	25,142,684	15.34%
Banco de Chile	20,240,662	14.57%	22,182,751	14.57%	24,066,770	14.68%
Itaú CorpBanca	14,421,586	10.38%	16,493,635	10.84%	17,630,470	10.76%
Scotiaban 🕅	14,927,861	10.75%	15,989,560	10.50%	15,645,249	9.54%
Banco Bice	4,460,757	3.21%	5,433,374	3.57%	5,155,027	3.14%
Total for seven banks	127,099,202	91.49%	138,190,459	90.78%	151,363,698	92.34%
Chilean banking system	138,925,651	100.00%	152,220,783	100.00%	163,918,623	100.00%

Source: CMF.

(1) The information includes City National Bank of Florida. Starting from December 5, 2018, the information includes Semanoider 5.

(2) Includes BBVA Chile.

## Checking Accounts

As of December 31, 220, the most recent date for which such data is available, we had the third highest number of current accounts (checking accounts) among Chilean banks. The following table **setseont** unber of checking accounts for the seven banks in Chile which are the largest in terms of total assets as of the dates indicated:

	As of December31,	
2018	2019	2020

	Amount	Share	Amount	Share	Amount	Share
Banco Santander Chile	1,014,817	21.32%	1,108,284	21.70%	1,441,110	25.91%
Banco de Chile	983,596	20.67%	1,033,343	20.23%	1,071,044	19.25%
Bci <sup>(1)</sup>	673,957	14.16%	718,044	14.06%	723,999	13.02%
Banco del Estado	666,825	14.01%	691,175	13.53%	705,522	12.68%
Scotiabank <sup>2)</sup>	471,122	9.90%	486,167	9.52%	494,710	8.89%
Itaú CorpBancá <sup>)</sup>	318,348	6.69%	354,191	6.93%	387,687	6.97%
Banco Bice	100,520	2.11%	106,900	2.09%	113,605	2.04%
Total for seven banks	4,229,185	88.86%	4,498,104	88.05%	4,937,677	88.76%
Chilean banking system	4,759,371	100.00%	5,108,324	100%	5,562,748	100%

Source CMF.

(1) Information excludes City National Bank of Florida.

(2) Includes BBVA Chile.
 (3) ,QIRUPDWLRQ H[FOXGHV,WD~ &RUS%DQFD¶V EXVLQHVV LQ &RORPELD

#### Capital and Reserves

As of December 31, 220 we had Ch\$36,55.852 million (US\$5,142 million) in capital and reserves. The following table sets forth the level of capital and reserves for the seven banks in Chile which are the largest inottailms of t assets as of the dates indicated:

	As of December31,					
	201	8	201	9	2020	
	Amount	Share	Amount	Share	Amount	Share
		(in mi	llions of Ch\$, e	except perce	entages)	
Bci <sup>(1)</sup>	3,135,007	18.15%	3,394,823	18.88%	3,655,852	19.15%
Banco Santander Chile	2,814,325	16.30%	3,012,451	16.75%	3,233,289	16.94%
Banco de Chile	3,036,430	17.58%	3,122,105	17.36%	3,122,039	16.36%
Itaú CorpBanca	3,152,957	18.26%	3,058,675	17.01%	3,058,675	16.03%
Banco del Estado	1,650,517	9.56%	1,847,642	10.28%	2,039,859	10.69%
Scotiabank <sup>∂</sup>	1,492,402	8.64%	1,493,103	8.30%	1,743,103	9.13%
Banco Bice	38,183	0.22%	38,183	0.21%	38,183	0.20%
Total for seven banks	15,319,821	88.72%	15,966,982	88.81%	16,891,000	88.50%
Chilean banking system	17,268,543	100.00%	17,979,746	100.00%	19,086,193	100%

Source CMF.

(1) The information includes City National Bank of Fitba. As of December 31, 2018, the information includes Servicios Financieros.

(2) Includes BBVA Chile.

## 6KDUHKROGHUV¶ (TXLW\

As of December 31, 2020ZH ZHUH WKH ODUJHVW FRPPHUFLDO Edaquity Alsoof & KLC December 31, 2020ve had Ch\$3894,705 million (US\$5,478PLOOLRQ LQ VKDUHKROGHUV¶ HTXLV IRUWK WKH OHYHO RI VKDUHKROGHUV¶ HTXLW\ IRU WKH VHYHQ EDQNV dates indicated:

			As of Dece	mber31,		
	2018		2019		20	20
	Amount	Share	Amount	Share	Amount	Share
	(in millions of Ch\$, except percent				ntages)	
Bci <sup>(1)</sup>	3,458,363	16.68%	3,792,520	17.37%	3,894,705	17.57%
Banco de Chile	3,304,153	15.93%	3,528,223	16.16%	3,726,268	16.81%
Banco Santander Chile	3,285,709	15.85%	3,470,317	15.89%	3,652,599	16.48%
Itaú CorpBanca	3,547,612	17.11%	3,440,385	15.76%	2,388,326	10.77%
Scotiabank <sup>2)</sup>	2,109,953	10.18%	2,143,917	9.82%	2,505,546	11.30%
Banco del Estado	1,713,584	8.26%	1,811,808	8.30%	2,019,095	9.11%
Banco Bice	552,533	2.66%	601,111	2.75%	656,582	2.96%
Total for seven banks	17,971,907	86.67%	18,788,281	86.05%	18,843,121	84.99%
Chilean banking system	20,735,519	100.00%	21,833,823	100.00%	22,170,344	100.00%

Source CMF.

(1) The information includes in National Bank of Florida. As of December 31, 2018, the information includes Servicios Financieros.

(2) Includes BBVA Chile.

#### Return on Capital and Reserves

The following table sets forth the return on capital and reserves for the seven banks in tehites iof total assets for the dates indicated:

	For the year ended Decembe81,			
—	2018	2019	2020	
Banco Bice	175.58%	181.09%	195.48%	
Scotiabank <sup>9</sup>	7.74%	18.31%	16.43%	
Banco Santander Chile	21.19%	18.40%	16.16%	
Banco de Chile	19.59%	18.99%	14.83%	
Bci <sup>(1)</sup>	12.63%	11.86%	8.69%	
Banco del Estade	10.87%	9.87%	7.61%	
Chilean banking system	13.83%	14.68%	6.51%	
Itaú CorpBanca	5.61%	4.33%	(30.69%)	

Source CMF.

(1) The information includes City National Bank of Florida. Starting from December 18, 20e information includes Servicios Financieros.

This bank is subject to a different tax regime. (2)

(3) Includes BBVA Chile

## Efficiency

The table below sets forth the efficiency ratios (operating expenses to gross operating income) of the seven bank in Chile which are the largest in terms of total assets for the years indicated:

	For the year ended December 31,		
	2018	2019	2020
ItaúCorpBanca	55.30%	54.89%	360,25%
Banco del Estado	55.63%	53.00%	53.27%
Banco Bice	49.86%	46.69%	49.35%
Chilean bankig system	47.57%	45.04%	48.98%
Bci <sup>(1)</sup>	51.55%	47.78%	47.20%
Banco de Chile	42.77%	43.20%	43.61%
Scotiabank <sup>9</sup>	47.95%	46.49%	41.98%
Banco Santander Chile	38.15%	38.30%	38.30%
Average of seven banks	47.74%	47.19%	88.11%
Chilean banking system	47.57%	45.04%	48.94%

Source CMF.

The information includes City National Bank of Florida. Starting from December 5, 2018, the information includes SemaiocoerEs.
 Starting from September 1, 2018, the information includes BBVA Chile.

### Branch Networks

As of December 31, 2020 the most recent date for which such data is available, we had the fourth largest branch network among Chilean banks with 288 anches. The following table sets forth the number of full service branch offices for the severbanks in Chile which are the largest in terms of total assets as of the dates indicated:

	As of December31,					
	2018		2019		2020	
	Amount	Share	Amount	Share	Amount	Share
Banco del Estado	413	19.68%	413	20.74%	410	21.58%
Banco Santander Chile	380	18.10%	377	18.94%	307	18.84%
Banco de Chile	390	18.58%	359	18.03%	331	17.58%
Bci <sup>(1)</sup>	276	13.15%	239	12.00%	233	12.53%
ItaúCorpBanc <sup>a)</sup>	184	8.77%	164	8.24%	154	8.11%
Scotiabank <sup>)</sup>	176	8.38%	162	8.14%	143	7.53%
Banco Bice	26	1.24%	26	1.31%	24	1.26%
Chileanbanking system	2,099	100.00%	1,991	100.00%	1,786	100.00%

Source CMF.

(1) 7KH LQIRUPDWLRQ SUHVHQWHG E\ WKH &0) GRHV QRW LQFOXGH DOOesRblythReXU 3SF CMF. Points of contact include multiservibænches, cash agencies, point of sale branches, premier branches, private banking commercial platforms and automated branches. Information as of December20 does not include City National Bank of Fida or Servicios Financieros.

(2) Starting fromSeptember 1, 2018, the information includes BBVA Chile.

,QIRUPDWLRQ H FOXGHV ,WD~ & RUS%DQFD V EUDQFKHV LQ & RORPELD (3)

## **Credit Cards**

As of December 31, 200, the most recent date for which such data is available, we had the second highest number of creditcards outstanding among Chilean banks, representing % of the Chilean banking system. The following table sets forth the number of credit cards for the seven banks in Chile which are the largest in terms of total assetsates of the d indicated:

	As of December31,				As of November 30	
-	2018		2019		2020	
-	Amount	Share	Amount	Share	Amount	Share
Scotiabank <sup></sup>	3,038,993	16.98%	3,073,046	17.90%	2,837,034	20.18%
Bci <sup>(1)</sup>	2,427,197	13.56%	2,310,208	13.45%	2,027,781	14.42%
Banco Santander Chile	1,812,805	10.13%	1,804,910	10.51%	1,725,633	12.27%
Banco de Chile	1,574,994	8.80%	1,566,042	9.12%	1,447,703	10.30%
Banco del Estado	1,105,949	6.18%	1,092,652	6.36%	757,848	5.39%
ItaúCorpBanc <sup>a)</sup>	330,094	1.84%	334,517	1.95%	304,983	2.17%
Banco Bice	53,050	0.30%	54,909	0.32%	55,844	0.40%
Total for seven banks	10,343,082	57.80%	10,236,284	59.61%	9,156,826	65.12%
Chilean banking system	17,894,707	100.00%	17,171,047	100.00%	14,060,659	100.00%

Source CMF.

(1) Information excludes only relational bank of rional.
 (2) Starting from September 1, 2018, the information includes BBVA Chile.
 (3) ,QIRUPDWLRQ H[FOXGHV & RUS%DQFD¶V EXVLQHVV LQ & RORPELD

<sup>(1)</sup> Information excludes City National Bank of Florida.

## Net Income

We have the third highest net income **fbe** year ended December 31, 202200 ong Chilean banks. For year ended December 31, 2020 ur net income was C0\$7,533 million (US\$447 million). The following table sets forth the amounts of net income and the corresponding market shares for the seven Chilean banks which are the largest in terms total assets for theyars indicated:

	For the year ended December 31,					
-	2018	8	2019	)	202	0
-	Amount	Share	Amount	Share	Amount	Share
% DQFR GH & KLOH««	594,873	24.83%	593,009	22.47%	463,109	37.27%
%DQFR 6DQWDQGHU	596,262	24.89%	554,176	21.00%	522,563	42.05%
Bci <sup>(1)</sup>	395,847	16.53%	402,739	15.26%	317,533	25.55%
Scotiabank <sup>®)</sup> « « « « « « « « «	127,075	5.31%	273,414	10.36%	286,369	23.05%
%DQFR GHO (VWDGF	179,337	7.49%	182,335	6.91%	155,159	12.49%
% D Q F R % L F H « « « « « «	67,040	2.80%	69,144	2.62%	74,642	6.01%
,WD~&RUS%DQFD ««	176,846	7.38%	132,464	5.02%	(938,617)	(75.54)%
7RWDO IRU VHYHQ E	2,137,280	89.23%	2,207,281	83.63%	880,758	70.88%
&KLOHDQ EDQNLQJ	2,395,359	100.00%	2,639,390	100.00%	1,242,602	100.00%

Source CMF.

Information includes City National Bank of Florida and Servicios Financieros.
 Starting from September 1, 2018, the information includes BBVA Chile.

#### **BUSINESS**

#### Overview

We are the largest commercial bank in Chile in terms of total net loansdapdsits and the second largest in terms of assets, according to information published and calculated by the CMF. Our market sharenet loatals, deposits and total assets, in the Chilean banking system were, 1787% and 177% respectively, as of December 1, 2020, ineach case according to the CMDFQG WDNLQJLQWR FRQVLGHUDWLRQ, WD~ & RUS acquisition of City National Bank of Florida. Our risk index, calculated as allowances for loan losses as a percentage of out total loans (excluding loans and receivables from banks) 2wers, as of December 1, 2020, compared to a weighted average of 2.7% for the Chilean banking system as a whole on such date, according to the CMF

We combine what we believe are a full servivae king platform and a solid franchise with a growing international presence, particularly in the U.S., where we acquired City National Bank of Florida in October 2018 and Executive National Bank in 20,2005 discussed below.

In addition to traditional banking products such as lending and deposit taking, our banking services for our approximately 26,148 active commercial checking account customers (not including individual clients in the retail segment) include working capital finging, lines of credit, foreign trade financing, mortgage loans, foreign exchange and non-credit services such as cash management, payroll and payment services, and a wide range of treasury and r management products.

We provide our approximatel§44,000 active retail checking account customers with deposit services such as checking and savings accounts and also offer residential mortgage and consumer loans, lines of credit, credit cards a diversified products such as mutual funds, stock brokerage **se**;**vfin**ancial advisory services, insurance brokerage, and private and public investment fund management services. We serve our retail customers through a nationwide network points of contact, which includ@74 multiservice branches, cash agencies, p**oint**sale branches, private banking commercial platforms and automated branches, and**5** 1,409.Ms. We have made significant investments in alternate distribution channels, including online banking, telephonic banking and other electronic financial seov**faesi**; **ta**te implementation of our market segmentation strategy and strengthen our competitive position in electronic payment transfers.

We offer international banking services through our branch in Miami, our representative offices in Lima, São Paulo, Meico City, Bogotá and Shanghai, and a worldwide network of correspondent banks. As part of our international expansion strategy, in October 2015 we acquired 100% of CM Florida Holdings Inc., a registered U.S. bank holding company that owns 99.9% of City Nartal Bank of Florida, for a purchase price of US\$947 million. Established in 1946 and headquartered in Miami, City National Bank of Florida is a local commercial bank focused sizendi¢middle market) and small companies, real estate business and tigNorth and affluent clients, particularly professionals and company owners. City NationBank of Florida offers a range of financial products, including real estate, commercial and consumer banking, to approximatel\$,000 clients. With33 branches an almost &7 employees located in four counties in Florida, City National Bank of Florida has historically emphasizeterget market segment of small to medisized FRPSDQLHV 6HH <sup>3</sup> & LW \ 1 D'WLRQDO % DQN RI ) ORULGD

In June 2018, our subsidiary City Nation Baank of Florida acquired (and absorbed by way of merger) TotalBank, an integrated retationmercial bank in South Florida, which offered a comprehensive range of traditional banking products and services for businesses and individuals. TotalBank (ad Exchanartered state normember bank supervised by the FDIC) focused on relationship triven business model organized in several business segments including Banking Centers, Corporate Lending and International Personal Banking of December 31, 2020, City DWLRQDO % DQN RI) Cassets grew by US\$2 billion, or 17.5%, compared to December 31, 2019, reaching US\$18 on. Most of this growth ZDV SULPDULO\ GXH WR WKH FRQVROLGDWLRQ RI 7RWDO. % The Qot acquisition positioned City National Bank of Florida as the thind set Florida bank bankbased onterm deposits, according to the FDIC. Lastly, in October 2020 City National Bank acquired Executive National Bank. The transaction contributed US\$448 million of dw cost deposits and over US\$34 million of loans.

In December 2018, we acquired Walmart Chile Servitionancieros, which became our fifth reporting segment. This reporting segment includes the results of operations of theritivities forming Walmart Chile Servicios Financieros. These fiveentities that constituted the financial services division of Walmart Chile provide financing for its customers with the Líder MasterCard and Presto credit cards, along with other produbtes. Servicios Financieros reporting segment operates as an independent unit under the supervision of our senior management in Chile.

Servicios Financieros, the name under which the five entities operate, continues to market the financial product and serices offered before by Walmart Chile, which include the issue and operation of the new Líder Bci MasterCard, along with the origination of cash advances, super cash advances and personal insurance, among others. This busines undertaken as a terrear commercial cooperation agreement between Bci and Walmart, a leading global company in the retail sector. We believe Servicios Financieros enables Bci to bolster its position among the credit card market leader enhance the development of products and services enables Bci to bolster its position among the credit card market leader that are leadersni their respective industries. This acquisition is part of our strategy to continuously seek growth opportunities in Chile and abroad and consistent with our global coming a major player in the credit card industry in Chile. This acquisition helped us grow our credit card market share mes as of December 2018, compared to the 9.6% as of November, right before the acquisition (both figures exclude City NateBarnk of Florida) as Servicios Financieros allows us to reach approximately 1.5 million credit d customers through digital channels.

We intend to venture into the Peruvian market with a new subside and the Peru. With an initial capital of US\$60 million, we expect this subsidiary to operate in Peru focusing on corporate clients and large completies if and Chilean customer by have been present in Peru for 20 years through a representative office operation will allow Bci to offer a three country platform along with Chile and the United State that will act as a single bank in the region.

The incorporation and operation of Banco Bci Perú are subject, among other conditions, to the approval of the CMF and the Central Bank of the along with securing the regulatory authorization, filings **argul**stations required under Peruvian legislation.

On Decembe 61, 2020 shareholders related to the Yarfarmily held approximately 656% of our issued and outstanding shares Such shall HKROGHUV DUH SDUWLHV WR DVKDUHKROGHUV ¶ DJUH of March 10, 2020 pursuant to which they agree vote their shares a group In addition, they reiterated their intention to preserve the principles upon which management of the institution has been based.

The following table represents the entities over which the Bank exercises control and therefore are included in th consolidation:

	Participation			
	Direc	ctly	Indire	ectly
	2020	2019	2020	2019
	%	%	%	%
Análisis y Servicios S.A(en liquidación)	99.00	99.00	1.00	1.00
BCI Asset Management Administradora General de Fondos S.A.	99.90	99.90	0.10	0.10
BCI Asesoría Financiera S.A.	99.00	99.00	1.00	1.00
BCI Corredor de Bolsa S.A.	99.95	99.95	0.05	0.05
BCI Corredores de Seguros S.A.	99.00	99.00	1.00	1.00
BCI Factoring S.A.	99.97	99.97	0.03	0.03
BCI Securitizadora S.A.	99.90	99.90	-	-
Banco de Crédito e Inversiones Sucursal Miami	100.00	100.00	-	-
Servicio de Normalización y Cobranza, Normaliza S.A.	99.90	99.90	0.10	0.10
BCI Securities INC.	99.90	99.90	0.10	0.10
BCI Corredores de Bolsa de Productos S.A.	99.00	99.00	1.00	1.00
BCI Financial Group, INC. and Subsidiaries	100.00	100.00	-	-
Servicios Financieros y Administración de Créditos Oroginales S.A.	99.98	99.98	0.02	0.02
Administradora de Tarjetas Servicios Financieros Limitada.	99.99	99.99	0.01	0.01
SSFF Corredores de Seguros y Gestión Financiera Limitada.	99.00	99.00	1.00	1.00
Sociedad de Servicios de Comercializa <b>ojóA</b> poyo Financiero y de	99.99	99.99	0.01	0.01

Gestión SSFF Limitada. Servicios y Cobranzas SEYCO Limitada.

99.00 99.00 1.00 1.00

As of December ZH KDG WRWDO VKDUHKROGHU¶V HTXLW\ RI & K Decembe 31, 20120, we had consolidated net income of Ch\$317,533 million.

As of December 31, 2020, we had a regulatory capital ratio of 13.4% (including Tier 1 and Tier 2 capital), computed in accordance with guidelines of the CMF.

We are registered and head queed in Santiago, Chile and the second secon

# Corporate Strategy

Our ultimate goal is WR EH WKH EHVW EDQN IRU RXU FXVWRPHUV DQG EHFR pursue that goal through the following strategic pillars:

x Our commitment to enhance customer experience, including through digital innovational believe that we differentiate ourselves from our principal competitors because of our customer, rather than product driven, focus, combined with a world class customer experie Was value loyal customers that are a source of stable, recurring revenues, and weeks to establish longerm relationships by providing banking and ILQDQFLDO SURGXFWV WDLORUHG WR RXU-oftaxiity/webervieleHWdevsoffekVtoSHFLI IXUWKHU HQKDQFH RXU FXVWRPHUV¶ H[SHULitteliQnFid+vation and dataRFXV driven decisiormaking, particularly in our retail and small medium VL1H HQWHUSULVHV <sup>3</sup>60 segments, using new technologies and datatytics (such as software for credit scoring and fraud detection) to achieve beWWHU LQVLJKWV DQG HISDQG WKH -Ghlandnel Mexborogiteridoe What Rive RI strive to make as seamless as possible, (ii) combining our diversified, full service model with our capacity to adapt to customer needs and our local experier age ovide superior service and deepen our relationship with our corporate and investment banking clients, (iii) expanding our client coverage and enhancing our payment and cash management services through statile art technology by offering new secres such as payments to suppliers and employees, (iv) implementing our strong commitment to mobile banking, focusing on the development of mobile services to improve our customer experience, and (v) responding to the evolving need of our customers. In addition, we believe that our focus on digitahovation will also continue to help us improve our operating efficiency Examples of our pioneering efforts in digital innovation include our online checking accounts, our 100% digital approval process fortgage loans for new properties (the first bank in Chile to offer such service), and our perstonSHUVRQ SD\PHQWV 30\$&+ PRELOH DS million users, which provides seamless payments in less than 15 seconds, as well as more tham 2 millio MACH prepaid cards.6 HH 2XU 'LJLWDO 7UDQVIRUPDWLRQ 3ODQ

2020 was a year of digital transformation omnichannel experience to the development of ew capabilities and the growth of those that were already enabled For example the increase incur app downloads, which reached 500,000 downloads for the year ended becember 31,2020, the launch of new app functionality (e.g., for the sale of consumer loans/insurance and invoice pay, matter the inplementation of our new private website, which is more user friendly and offers new functionalities.

The different initiatives in the digital world and remote channels achieved promising figurethere year endedDecember31, 2020. Over 30% of invoice paymentarere made through digital channets %%% of the sale of Super Avance (Super Advance) made through remote channel and 38% of all card openings were requested through our basite.

x Pursuing growth and profitability while maintaining our focus on conservative risk managemetwe intend to continue wrsuing growth and profitability by (i) expanding penetration of our market segments and increasing crosselling of our products and services with a particular focus on custangeted offerings, (ii) continuing to strengthen our capital position to product growth, with the goal of achieving and maintaining a tier 1 capital ratio of at least 10%, and (iii) seeking to optimize our technology infrastructure to reduce costs and create value for our customers through simpler and more flexible processered of greater insource capabilities. Furthermore, we intend to pursue growth and profitability while maintaining our focus on

conservative risk management have a dedicated risk management team that focuses on monitoring risks across all areas of obusiness, and we have implemented an algorithmic model to monitor and manage our exposure to market riskin 2012, we hired a topier consulting firm to review our risk tolerance levels and help us find ways to improve on maximizing our riskward appoach in furtherance of our strategy of achieving growth while maintaining a solid risk management

X Pursuing our international strategy. We expect to continue to evaluate and selectively pursue growth opportunities outside Chile that complement our existipperations. This strategy is focused on (i) generating new sources of revenue, (ii) geographic diversification allowing us to diversify risk as well as providing existing clients with regional solutions and access to new markets, and (iii) enhancing reau existing regional platform. Afteacquiring TotalBankin 2018 and Executive National Bank through City National Bank of Floridan 2020 we are now close to our goal of having a third of our assets outside of Chile. With the acquisition of ExecutiveNational Bank through City National Bank of Florida, we expect CNB to continue to consolidate itself order to become first largest Floridebased bank and one of the 100 largest commercial banks in the United States, a country whose industry isproaddenore than 4,400 commercial banks. We believe that the Florida market offers attractive prospects for growth outside of Chile as it is the fourth largest state in the United States in terms of GDP (according to the U.S. Bureau of Economic Activity) and financial assets (deposits) (according to the FDIC), as well as the third largest in terms of population, according to the U.S. Census Bureau. We believe that the state of Florida has favorable demographics with strong population and personal incoroetly. In addition, it has an attractive and fragmented banking system, which we believe offers organic and inorganic growth opportunities. Florida has a deeprooted cultural and economiconnection with Latin America, as evidenced by the high levelsade and investment flow to and from the region.

:H KDYH EHQHILWHG IURP &LW\ 1DWLRQDO %DQN RI)ORULGD¶V strategic market and to continue its focus primarily on its core segments, which includization (middle market) and small companies, real estate business and high net worth individuals, by offering a wide range of credit and norcredit products and services to our corporate and retail customers. In addition, we have integrated norbanking financia products, such as factoring, financial leasing, insurance brokerage, securitization, investment funds management and securities brokerage services, to maximize the value represented by our branch network and other distribution channels.

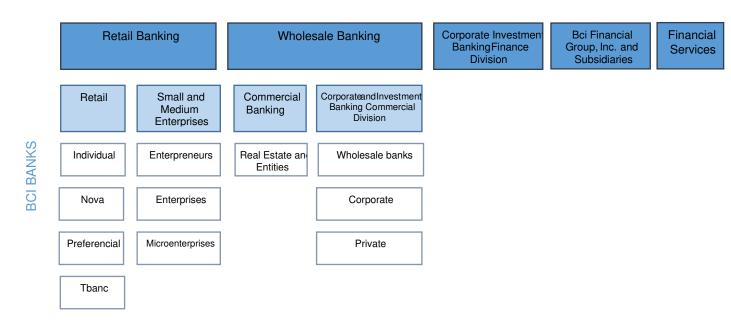
- x Culture that seek to promote and enhance leadership, collaboration and innovation seek to promote a culture of leadership and collaboration through a set of best practices with a particular focus on our customers and disciplined execution. In addition, we focus oeating an environment that fosters innovation over marginal improvement throughur awardbased innovation framework ast year, we were ranked first in the Great Place to Work ranking for Chile, prepared by the Great Place to Work Institutes thefirst time we have attained the highest score among companies with more than 1,000 emptoyseecognition fills us with pride and is aligned with our strategic pillar of having a culture that places employees ir families at its core We alsoobtained again in 2020 the Most Innovative Companies (Financial Sector) award given by ESE business schooFurthermore, because we believe that employee talent, motivation and satisfaction are key to our business and success, we strive to attrabethealent, promote their embrace of our core cultural values and keep our high employee satisfaction lewers were also recognized ase of the best employers for young professionals by Employers for youth. We intend to continue to concentrate owerloop who are committed to our mission and institutional values of leadership collaboration and innovation.
- x Commitment to progress on sustainability lated initiatives. Bci is truly committed to environmentally responsible financing and financial inclusion, where we continue to carry out programs and initiatives, such as the following:
  - x Bci was included in the Dow Jones Sustainability Index in the MILA and Chile categories for the fourth and sixth consecutive yearespectively.
  - x In addition we started working in the implementation of the Task Force on ClRedated Financial Disclosures.
  - x Bci was recognized with the First Place in Companies with the Best Reputation 2020 by MERCO.

We have a strong commitment play a relevant role in the society of which we are paper promote inclusion and diversity, by promoting accessible financial solutions and responsible investment.

## **Our Segments**

We offer a wide range of credit and nonedit products and services to our compte and retail customers. In addition, we have integrated nonenking financial products, such as factoring, financial leasing, insurance brokerage, securitization, investment funds management and securities brokerage services, to maximize the estimated by our branch network and other distribution channels.

The following chart sets forth our principal reporting segments:



In accordance with IFRS 8, the Bank has aggregated operating segments with similar economic characteristic based on the aggregation criteria specified in the standard. Thus, a reporting segment comprises clients to whom differentiated products are addressed, which are homogeneous and whose performance is measured in a similar way, t part of the same reporting segment.gsent reporting is presented by the Bank based on a defined business structure, which is focused on optimizing assistance to clients with products and service, according to relevant commercia characteristics.

# **Retail Banking Segment**

This segment includes dividuals and entities with sales of less than UF80,000. Although our traditional focus has been on the commercial banking market, we have expanded our strategic focus to grow our retail banking business well and we intend to continue to so. As 6 Decembe 81, 2020 we had approximately 588,807 checking account customers in our Individuals, Preferential, Nova and Tbanc banking operating segment.

At and forthe year ended December, 2020, loans in this operating segment represented approxing at et al our total loans, and our retail the segment accounted for 2% of our consolidated net interest income 48c5% of our consolidated fee income.

At December 31, 220, the risk index calculated aslowances for loan losses as a percentage of our total to ans retail banking customers was 22%.

The following table sets forth, as of each of the dates indicated, the number of accountscinaibbanking segment:

	As of December31,			
-	2018	2019	2020	
Checking accounts	561,145	580,120	670,163	

We offer our retail banking customers a broad range of products and services, including consumer loans cred cards, auto loans, commercial loans, residential mortgage loans, checkingnta, savings products, brokteraler services, mutual funds and insurance brokerage.

We divide our retail banking operating segment into the following operating segments:

Individuals, Preferential, Nova and Tbanc

We have historically targeted the middlecome segment of the Chilean population, which has been rapidly growing both in terms of size and purchasing powel individual banking ine of business includes those middle ome individuals who have monthly income between Ch\$480,@poproximate US\$680) and Ch\$3nillion (approximately US\$4,200) and upper individuals who have monthly income higher than Ch\$3 millies of December 1, 2020, we had 79.5 RI RXU RXWVWDQGLQJ UHWDLO LQGLYLGXDO ErDroddle individuals, representing 0.8% of our individual total loans as of such date. As of the same advated 22.4% of our RXWVWDQGLYLGXDO EDQNLQJ OFIND advance individuals.FODVVLILH

We have launched a new service model for former Bci Nova customers to become part of the Bci client portfolio. We are evolving from one service model per segment to one per person, which the howesh data analytic bo offer solutions tailored to the needs each client ) RUPHU % FL 1 RYD FXVW RPH brokduzts and set with DF together with new and better digital solutions, among other benefits. In total, approximately 47200,000 OBci Nova customerswill have the opportunity to becompart of Bci.

# Small and Medium Enterprises

This operating segment incles entrepreneurs and entitives the sales between UF2,400 and UF80,0000 microenterprises with sales of less than UF2,400. As of December 2019, we had approximate B3,338 checking account customers in our small and medium enterprises operating segment for the year ended December 1, 2020, assets in this operating segment represented approximately 5.3% of our total assets, and our customers accounted 11.1% of our consolidated net interest income and 610 of our consolidated fee income As of December 31, 2020, the risk index for our loans to small and medius income succounter successing segment segment to small and medius income successing segments accounted to the second s

### **Microenterprises**

This line of business includes businesses with the sales up to UF2,400 (approximately Ch\$64.32 million or US\$104,621) and we offer our products and services to both the small businesses and their owners individually. This segment represents approximately of our outstanding loans in our Smath Medium Enterprises operating segment.

### Entrepreneurs

This line of business includes businesses with annual net sales between UF2,400 (approximately Ch\$64.32 millio or US\$104,621) and UF12,000 (approximately Ch\$322 million or US\$523,103), and wewofferoducts and services to both the small businesses and their owners individually. This segment represents appro28% atel your outstanding loans in our Small and Medium Enterprises operating segment.

#### Enterprises

This line of business includesistimesses with annual net sales between UF12,000 (approximately Ch\$322 million or US\$523,103) and UF80,000 (approximately Ch\$2,144 million or US\$3.49 million), and we offer our products and services to both the small businesses and their owners individuallis segment represents approximately context and outstanding loans in our Small and Medium Enterprises operating segment.

We have two programs specifically designed for customers in the small businesses line of business, whos characteristics are uniquin the Chilean market: (i) the Nace' program which is designed or assisting and supporting entrepreneurial projects from a financing and business perspective, with no makimitum funding and an exposure limited to Ch\$50 million per customer; a(iii) the Renace program, tailored to provide financing and business support to entrepreneurs who need a second chance after experiencing failures with prior entrepreneurial projects, consists of Ch\$10,000 million fund, withmo maximum limit of exposure

# Products

We offer the following products and services, among others, to our retail and small and medium enterprise customers:

- x Checking Accounts and Other Deposit Productive offer checking accounts denominated in Chilean pesos and U.S. dotars. In Chile, checking accounts have been historically-integenest bearing accounts and therefore have provided us with an important source of dost funding. Since June 1, 2002 the Central Bank of Chile has allowed banks to pay interest on checkicogo unts and currently there are no applicable restrictions on the interest paid on checking accounts. However, we currently pay interest on only a small portion of our checking accounts.
- x We offer our customers interest bearing deposits, including **terpo**sits and savings accounts. Term deposits are offered in Chilean pesos, UF and U.S. dollars, bear interest at a fixed rate and have terms of seve to 360 days. Savings accounts are generally denominated in UF and bear interest at a fixed rate.
- x Mortgage Loans. As of Decembe81, 2020, we had outstanding mortgage loans of Ch\$8,945,701 million, representing 25.2% of our total loans at such dat@ur residential mortgage loans are denominated in UF, bear interest at a fixed rate (which is at a fixed **apra**bove the mortgage finance bonds referred to below) and have maturities between five and 30 years.
- x As of Decembe81, 2020, the average life of our residential mortgage loans was approximated areas, reflecting an expansion of available maturities repeated by the chilean market. Although from time to time we use other sources of financing to fund our residential mortgage loans, we generally fund these loans through the issuance of mortgage finance bonds, which are recourse obligations midmittee generally matched to the related mortgage loans and bearing interest at a rate below such loans.
- x Consumer LoansAs of Decembe81, 2020, we had outstanding consumer loans, lines of credit outstanding (including overdraft lines) of Ch\$3,389,285illion, representing 9.5% of our consolidated loans at such date, around 200 basis points bac2019 as a consequence of the demote and the worsening of macroeconomic conditions. Lines of credit are generally provided on a revolving basis up to acvect predit limit. Consumer loans are generally repayable in installments over terms of up to 36 mcontessumer loans include loans for purchases of automobiles, home furnishingsotated durable consumer item For such items (particularly automobiles), we generally obtain a lien on the purchased item to secure payment
- x Credit Cards. As December 31, 2020, we had Ch\$1,224,927, credit cards outstanding under our logo according to the CMF, which includes Servicios Financieros and City National BaFilorida. As of Decembe&1, 2020, this represented 3.4% of our total loans at such Vaterhave norexclusive agreements with Visa International Inc. and MasterCard Inc. under which we issue Visa and MasterCard credit cards under the Bci brandWe ean interest revenue on outstanding credit card balancess, action commissions from merchants, late fees on overdue payments and annual fees from cardholtetest on credit card balances is charged at variable nominal rates which for the year Detection Balances 1, 2020 averaged approximately 11.97% annual calculated as interest over average loans.
- x Other Products. In addition, we market mutual funds, insurance products and fontaencial services offered WKURXJK VXEV1. No be-Baldkink J Finan F6LHDHO <sup>3</sup> 6 HUYLFHV <sup>-</sup>

# Wholesale Banking Segment

As of and for the year endedecembe81, 2020, assets in the wholesale banking reporting segment represented approximately 22.0% of our total assets and our commercial banking customers accounted for 26.766nosfodidated net interest revenue and 18.7% of our consolidated fee income

As of Decembeß1, 2020, the riskindex, calculated as our allowances for loan losses as a percentage of our total loans, for our loans to commercial banking customers2v/18/6.

This segment includes companies with annual sales exceeding UF80,000, with the following operating segments:

### Commercial Banking

This operating segment mainly includes companies with annual sales exceeding UF80, 00 perating units in this operating segment are: real estate and entities of and for the year ended ecembes1, 2020, assets in this operating segment represented approximately 12.3% of our total assets, and our commercial banking customers accoun for 16.8% of our consolidated net inest revenue and 11.37% of our consolidated net fee income

### Corporate and Investment Banking Commercial Division

This operating segment includes large corporations, financial institutions and high net worth investors with financial needs of high value addlenancial services. The operating units in this operating segment are: Wholesale Banks, Corporate and PrivateAs of and for the year ended ecember 1, 2020, assets in this operating segment represented approximately 9.6% of our total assets and countercial banking customers accounted for 9.9% of our consolidated net interest revenue and 7.3% of our consolidated net fee income.

We offer our corporate customers a broad menu of banking products and services, including dhort gterm commercial loans, stateguaranteed loans, working capital financing, lines of credit, foreign trade financing, mortgage loans, savings accounts, tindeposits and checking accounts in domestic and foreign currency, and transactional banking (cash management including financial products and services, such as brooks are services, insurance, factoring, fund and asset management, and financial advir services.

## Corporate and Investment Banking Finance Division Segment

This segment includes our investment portfolition the year ended Decembat, 2020, our corporate and investment banking financial division segment accounte **d9d7**% of our netoperating income. This segment covers our money market, investments and tradingur activities are subject to guidelines set out by our board of directors, the Central Bank of Chile and the CMFWe enter into transactions involving fixed come instruments and related repurchase agreements, foreign currencies (in the spot and forward markets), negotiable mortgage instruments, derivative financia agreements and other securities traded in secondary markets.

## Bci Financial Group, Inc. and Subsidiaries Segent

As part of our international expansion strategy, in October 2015 we acquired 100% of Bci Financial Group, Inc., formerly known as CM Florida Holdings, Inc., a U.S. bank holding company which owns 99.9% of City National Bank of Florida, for a purchasprice of US\$947 million. Established in 1946 and headquartered in Miami, Florida, City National Bank of Florida is a local commercial bank focused on sized (middle market) and small companies, real estate business and high net worth and affluent clientparticularly professionals and company owners. City National Bank of Florida offers financial products, including real estate, commercial and consumer banking, to around 63,000 clients through 3 banking centers strategically located in four counties florida. City National Bank of Florida had approximately 867 employees and more than US\$18.6 billion in assets by the end of 2020, becoming one of the largest financial institutior based in the state of Florida

As of December 31, 220, 63.4% of City NatL R Q D O % D Q N R I ) O R U L G D ¶ V O32.0%QwereK D G F commercial and industria 4% were financial leases and 5% were consumer loans As of December 31, 2020, City National Bank of Florida had deposits and borrowings of US\$16.2 billion (US ELOOL R Q L Q G H S R V L W equity of US\$2.0 billion and a risk based Tier 1 regulatory capital ratio 6% computed in accordance with guidelines promulgated by the FDIC, the OCC and the Federal Reservethe years ended December 2018, 2019 and 2020 City National Bank of Florida had consolidated net income of 95535 million (primarily due to a one effect of an additional US\$66.8 million of expenses incurred as the result of the acquisition of TotalBank, which includes segnad the resultant tax expense of US\$16.7 million, among other it 1/359162.5 million, and US\$10.4 million, respectively. As of and for the year ended ecembe 81, 2020, assets in this operating segment represented approximately 23.2% of our total assets and Bci Financial Group, Inc. and subsidiaries accounted for 25.3% of our consolidated net interest revenue a 13.7% of our consolidated net fee income garding risk ratios, NPLs remain under control despite the current crisis, comprising approximately 0.8% of total loans.

Through City National Bank of Florida, we expect to continue increasing our international revenues based on combining our experience and capabilities in Chile with an established and scalable banking platform that is mamaged b

experienced management team in the strategic Florida market, where we have operated an international branch for over years. However, we cannot assure you that we will be able to realize all of the anticipated benefits that we seek.

& 1 % ¶ V Notities Sold 2021 are to continue focusing on regulatory excellence and asset quality; to enhance focus on sales effectiveness while continuing to execute the digital transformation plan, and to successfully integrat Executive National Bank in order to minarize the transaction value.

### **Financial Services Segment**

On December 5, 2018 the former SBIF approved our acquisitidheofive entities forming Walmart Chile Servicios Financieros, the financial services division of Walmart Chile, which providesifigator its customers with the Líder MasterCard and Presto credit cards, along with other products. The Financial Services reporting segment operates an independent unit under the supervision of our senior management in Chile.

Servicios Financierosthe name under which the five entities will operate, will continue to market the financial products and services offered before by Walmart Chile, which include the issue and operation of the new Líder Bc MasterCard, along with the origination of cash and easy super cash advances and personal insurance, among others. This business will be undertaken as a-year commercial cooperation agreement between Bci and Walmart, a leading global company in the retail sector. Such agreement aims to assure theoremication of both companies with the goal of providing the best benefits and conditions for customers.

The five entities that comprise Servicios Financieros are Servicios Financieros y Administración de Créditos Comerciales S.A. (f/k/a Servicios y Administrición de Créditos Comerciales Lider S), Administradora de Tarjetas Servicios Financieros Limitada (f/k/a Operadora de Tarjetas Lider Servicios Financieros Limitada) de Servicios de Comercialización y Apoyo Financiero y de Gestión SSFF LTDA(Sociedad de Servicios de Comercio y Apoyo y Gestión Presto Limitada), SFF Corredores de Seguros y Gestión Financiera LTDA (f/k/a Lider Corredores de Seguros y Gestión Financiera Limitada), de Servicios y Cobranzas SEYCO LTDA (f/k/a Servicios y Cobranza)

Suchentities have different roles in the busineServicios Financieros y Administración de Creditos Comerciales Líder S.A. issues credit cards and grants loans to the customers. Sociedad de Servicios de Comercialización y Apoy Financiero y de Gestión SSFF LTDA sells and advertises the financial productervoicios Financieros Administradora de TarjetasServicios Financieros Limitada supports the credit card operations of the business. Servicios y Cobranza SEYCO LTDA collects orthe overdue loans and credit cardsinally, SSFF Corredores de Seguros y Gestión Financiera LTDA brokers insurance.

In December 2020, Servicios Financieros completed its second year of operation as our substitutiangh its portfolio decreased by 14% in 2020 compared to 20,1% pollowing the trend of the industry which was marked by the growth of unemployment, the ratio of past due loans to total loans ended the year close The 3% provements of risk were to a large extent the result of effectioner munications to clients focused on reinforcing the diversity of payment channels and meanavailable to pay invoices on economic recovery of loans previously written off.

In January 2021, Sociedad de Servicios de Comercialización y Apoyo Financiero gestión SSFF Limitada, after its transformation to Sociedad de Servicios de Comercialización y Apoyo Financiero y de Gestión SSFF SdA. merge with Servicios Financieros y Administración de Créditos Comerciales comercialización y de Apoyo Financiero y de Gestión SSFF, which would be dissolved without liquidation, incorporating all the assets, liabilities, equity and shareholders of the Absorbed Company to the Absorbing Company, which facilitat the supervision anothespection of support companies, and allowed achieving greater organizational alignment, integingt the administration of the credit card business.

# Others

<sup>3</sup>2WKHUV´ LQFOXGHV WKRVH H[SHQVHV DQG RU LQFRPH WKDW E reportable segments and therefore are not assigned.

### Distribution Channels and Electronic Banking

# Chile

Our distribution network povides integrated financial services and products to our customers through a wide range of channels. This network includes ATMs, branchetinerbanking and phonebanking devices. Our 1,69ATMs (which as of November 220 represented 13% of the ATM network in Chile, according to the CMF ersus 14.4% same month in 2019 allow our customers to conduct set frvice banking transactions during banking and branking hours.

As of December 30,2020, we had a network of points contact throughout Chile, hich serve as a distribution network for all of the products and services we offer to our customers 2339 ufull-service branches accept deposits, disburse cash, offer the full range of our retail banking products such as consumeaultame, bile finanting, credit cards, mortgage loans and checking accounts and provide information to current and potential customers.

We offer electronic banking services to our commercial customers 24 hours a day through our internet website which havehomepages that as gemented by market. Our corporate homepage offers services including our office banking service which enables our corporate customers to perform most of their banking transactions from their offices. Our reta website offers a broad range of services juding the payment of bills, electronic fund transfers, stop payment and non charge orders, as well as a wide variety of account inquiries. Both websites offer our customers the sale payfythird products with exclusive benefits. We also have a website gene for our investor customers through which they can perform transactions such as stock trading, time deposit taking and opening savings accounts.

Our foreign trade customers can rely on our international business website which enables thene takioquthe status of theirforeign trade transactions and perform transactions such as opening letters of credit, recording import collection and hedging on instructions and letters of credit.

In 2020, more than 7 million of clients operatedough the website and the mobile application reaching an amount of Ch\$7,044,770 million in transactions

### International

We have historically maintained a network of international banking relationships, including alliances and commercial relationships with more than 000 correspondent banks in North America, Europe, Asia and South America, a foreign branch and several representation offices in strategic cities ab Mone dave formalized commercial alliances with several banks, including Wells Fargo (USA), Intesa Saloop(attaly), Banco de Crédito del Perú (Perú), Bicsa (Costa Rica), Banco Credicoop (Argentina) and Export Import Bank of China (Chi Mate, haverepresentative offices in Lima, São Paulo, México City, Bogotá and Shanghai.

Our international relationships our ide an additional source of interbank funding and offer opportunities for short term loans. More importantly, our international network facilitates the offer of products and services to our clients pursuing crossborder business activities. These products include foreign trade financing, letters of credit and foreign exchange transactions.

Our Miami branch was established in 1999 and offers a range of general banking products and services in th United States to our clients As of Decembe B1, 2020, ou Miami branch had total assets of US\$4,183 million, including a loan portfolio of US\$,124 million, representing 2.13% of our total assets at such date. RXU 0LDPL EUDQFK US\$1,210 million were commercial loans, mostly to large Chilean corporat The remaining US\$390 million were primarily foreign trade loans and dofalance contingent loans (letters of credit and standetters of credit). In Decembe B1, 2020, our Miami branch had a net profit of US\$4.7 million.

Investments in bonds and reign securities by our Miami branch aggregated US\$592 million at December 2020, most of which consisted of private sector bor to be been been 2020, our Miami branch had US\$55 million in allowances for loan losses. Although our Miami branch manages its assets and liabilities locally, it follows the same credit processes that we follow in Santiago, and all credit decisions are made by our account officers and credit committee in Santiago.

Funding sources for our Miami branch include demaleposit accounts, money market accounts and other deposits of US\$74.9 million, term deposits of US\$361.9 million, and foreign borrowings of US\$436 million. Following the outbreak of social unrest in Chile in the second half of 2019, many of ourbasted customers have

migrated their accounts to our Miami brancThe following table sets forth, as of DecemBer 2020, the composition of our portfolio of loans originated through our Miami branch:

	As of December31, 2020
	(in US\$)
Foreign tradedans	290,926,760
Commercial loans	1,209,832,955
Loans and receivables to banks	206,600,000
Consumer loans	-
Contingent loans	410,757,719
Past due loans	5,648,437
Total	2,123,765,871

The following table sets forth, as of December 2020, the sources of funding for our Miami branch:

	As of December31, 2020			
—	(in US\$, except for	r percentages)		
Current accounts	374,911,348	10.22%		
Certificates of deposits and time deposits	1,361,988,415	37.12%		
Other demand deposits	41,643	0.00%		
Contingent liabilities	410,757,719	11.20%		
Foreign borrowings	1,436,054,680	39.14%		
Other liabilities	85,142,262	2.32%		
Total	3,668,896,067	100.00%		

### Our Digital Transformation Plan

We collaborate closely with leaders in global technology like Google aodsoft, among others, to attain major scale and speed of execution and innovation. Regarding technological architecture, we have made significant progress terms of optimization through the development of application programming interfaces (APIs) arcservices architecture to support our new business model.

In Chile, we were the first bank to offer a fully digitized mortgage loan application, in close partnership with real estate companies. As a result, 56% of the new mortgage loans, 60% of coath to arcs and more than 7% of time deposits transactions are now carried out through digital channels.

In addition, the new Bci mobile application is used **10%**-70f our checking account customers. Data analytics and artificial intelligence have allowed the evelopment of My Finance, a dedicated tab in our mobile application allowing users to visualize their income and expenses, as well as the projection of their cash flows. We have also pioneered in t market with our persoto-person payments MACH mobile pp, with more than 8 million users, which provides seamless payments in less than 15 seconds well as more than faillion MACH prepaid cards. In addition, we recently deployed a new payment solution for businesses called MACH Pay, for bottmenerce and physical stores.

We have also recently announced a joint venture with EVO Payments, a leading global provider of payment technology integration and acquirer solutions. This joint venture takes place in an environment where governmen authorities and no UNHW SOD\HUV DUH ZRUNLQJ WRJHWKHU IRU & KLOH ¶V QDWI model to one with multiple acquirers with increased capabilities and competition. With this initiative, along with MACH, Google, Visa and Garmin Pay, watern to become a significant player in the acquisition and payment solutions market in Chile.

# Competition

# Chile

The Chilean market for financial services is highly competitive. In the commercial banking segments, we face competition from larger Chilean blues in terms of assets, some of which have substantially greater resources, and major international banking institutions. Our principal private tor competitors include Banco Santar delile, Banco de Chile, Itau CorpBanca, and Scotiabank, as well as de de Banco de Chile, which is government owned. In addition, we are subject to competition in othe gements of our business from market participants such as lowed as lowed by the subject bank of the subject to competition in othe gements of our business from market participants such as lowed by the subject bank of the subject bank of

companies and other specialized providers of boomking financial services, including department stores and larger VXSHUPDUNHW FKDLQV 6HH <sup>3</sup>7 K IR PSSHLWD LWD QR 20 DQ NLQJ, QG XVWU

We believe that the consolidation experienced in the Chilean banking system during the presentation in the number of private HFWRU EDQNV FXUUHQWO\ DFW Factors<sup>2</sup>, QFUHDVHG FRPSHWLWLRQ DQG LQGXVWU\ FRQVROLGDWLRQ PD\ & KLOHDQ % DQNLQJ, excerts Vadus sidr RotUth D competitive environment and comparative financial and operating information for the principal banking institutions.

### **United States**

Our markets are highly competitive. Our markets contain not only a large number of community and regional b D Q N V E X W D O V R D V L J Q L I L F D Q W S U H V H Q F H R I W K H F R X Q W U \ ¶ V O D U J H international financial institutions located in our market areas as well as savings associations, savings banks and creat unions for deposits and loans. In addition, we compete with financial intermediaries such as consumer finance companies mortgage banking companies, insurance companies, securities firms, mutual funds and several government agencies as as major retailers, attrively engaged in providing various types of loans and other financial services. Our largest banking competitors in the Florida market include Bank of America, JPMorgan Chase, Sabadell, SunTrust Banks, Bank United Stonegate Bank, TD Bank and Wells fraamong others.

### Employees

As of Decembe&1, 2020, we had 11,675 mployees For 2020 we invested approximately Ch\$2,326 llion in employee training for approximate55.3 training hours per employee during the year and for 2020 we expect to maintain this level of investment. We also have a scholarship program that promotes the completion of basic and specialized studie During the year endedecembe&1, 2020, we had a 0% monthly turnover rate. Our current elongees have been with us for 9.3 years oraveragein Chile. As of Decembe&1, 2020, 53 bf our employees were affiliated with four unions. Bci has three collective bargaining agreements: with National Union of Workers Banco de Crédito y Inversiones (North), which expired in August 2018 and being reviewed by the Ministry of Labor, (2) with Telecanal, which is scheduled to expire in April 2022 and (3) withUnion of Financial Services Corporation (Santiago), which is scheduled to expire in November 2022.

#### Properties

Our headquarters are lated in Chile in a building we own at El Golf 125, Las Condes, Santiago. As of Decembeß1, 2020, we owned34% of the locations on which our fustervice branches were located and leased the remaining branch locations. Our branches are located in all Hittle RI & KLOH ¶ V UHJLRQV , Q GHWHU into a new location, we conduct extensive analysist market studies, prepare business plans and consult with existing clients in the proposed new location to determine the appropriateness of oppertintegranch. Although we believe that our existing physical facilities are adequate for our current needs, we regularly evaluate the profitability of each of the appropriateness.

City 1 D W L R Q D O % D Q N R I ) O R U L G D ¶ V KFHb Didã, TwXhD3D bMahdddeks lob2adiekd fo Or R F D W H G counties in Florida

### Legal Proceedings

We are a party to certain legal proceedings in Chile and the United States arising in the normal course of ou business. We do not belie wheat these proceedings are likely to have a material adverse effect on our financial condition or results of operations.

#### Capital Stock

As of Decembe81, 2020, our paid capital is represented bly48,767,940 ordinary sharesfully paid and distributed. Ouordinaryshares have no par value and full voting rights. There are no legal restrictions on the payment of dividends from our net income, except that we may pay only a single dividend per year (i.e., interim dividends are n permitted). Under the Chilean Corporations Law and regulations issued thereunder, Chilean public corporations ar generally required to distribute at least 30% of their consolidated annual earnings as dividends, except to the extent the have accumulad losses. Previously, a bank was permitted to distribute less than such minimum amount in any given year

with approval of the holders of at least two KLUGV RI WKH EDQN V RXWVWDQGLQJ VWRFN eliminated by law. Undethe General Banking Law, a Chilean bank may pay dividends upon approval of its shareholders from (i) net earnings of previous fiscal years (i.e., interim dividends are not permitted), (ii) the reserve kept for base to or (iii) other funds permitted nder Chilean law. Banks cannot pay dividends if part of their capital has been lost and such loss has not been recovered, additionally, banks cannot pay dividends from net earnings or reserves kept for that purpose as a consequence of such payment, bank is in contravention of the financial ratios established under article 66 of the General Banking Law.

#### SELECTED STATISTICAL INFORMATION

The following information presents our selected statistical information as of and for the years ended December 3 2018, 2019 and 2020n accordance with Chilean GAAP, and is included for analytical purposes. This information should be read in connection with, and is qualified in its entirety by reference to, our Audited Consolidated Financial Statement and the sHFWLRQ HQWLWOHG <sup>3</sup>0DQDJHPHQW¶V 'LVFXVVLRQ DQG \$QDO\VLV appearing elsewhere in this Prospectus. The financial data in the following tables have been stated in nominal Chilea pesos.

### Average Balance Sheets adulterest Rate Data

Average balances for interest earning assets, interest bearing liabilities terest earning assets and rioterest bearing liabilities for the years ended December 31, 20089 and 2020have been calculated on the basis of rinkynt balances of Bci and our subsidiaries and derived from our financial information presented under Chilean GAAP. Data computed using more frequent balances could be significantly different. In each case, such average balances are present in Chilean peos, UF and foreign currencies (principally U.S. dollars). The UF is a unit of account which is linked to, and which changes daily to reflect changes in, the Chilean consumer price index published by the Chilean National Institute of Statistics over the previous month.

The nominal interest rate has been calculated by dividing the amount of interest and principal readjustment gain c loss during the period by the related average balance. The nominal rates calculated for each period have blee h c into real rates using the following formulas:

$$Rp = \frac{1 + Np}{1 + l} - 1 \qquad \qquad Rd = \frac{(1 + Nd)(1 + D)}{1 + l} - 1$$

Where:

Rp = real average rate for pesenominated assets and liabilities (in Ch\$ and UF) for the period;

Rd = real average rate for foreign current denominated assets and liabilities for the period;

Np = nominal average rate for pesenominated assets and liabilities for the period;

Nd = nominal average rate for foreign currender nominated assets and liabilities for the period;

D = devaluation rate of the Chilean peso to the dollar for the period; and

I = inflation rate in Chile for the period (based on the variation of the Chilean consumer price index).

The real interest rate can be negative for a portfolio of **deso** minated loans when the **lation** rate for the period is higher than the average nominal rate of the loan portfolio for the same period. A similar effect could occur for a portfolio of foreign currencydenominated loans when the inflation rate for the period is higher than the ofstme devaluation rate for the period and the corresponding average nominal rate of the portfolio.

The formula for the average real rate for foreign currecteryominated assets and liabilities (Rd) reflects a gain or loss in purchasing power caused by difference between the devaluation rate of the peso and the inflation rate in Chile during the period.

The following example illustrates the calculation of the real interest rate for a U.S.-debilarminated asset earning a nominal annual interest rate 0% (Nd = 0.10), assuming a 5% annual devaluation rate (D = 0.05) and a 12% annual inflation rate (I = 0.12):

$$Rd = \frac{(1+0.10)(1+0.05)}{1+0.12} - 1 = 3.125\% \text{ per year}$$

In the example, since the inflation rate was higher than the devaluation rates that is lower than the nominal rate in dollars. For example, if the annual devaluation rate were 15%, provided the rest of the numbers used in the example

above remain the same, the real rate in Chilean pesos would be 12.9%, which is higherrtomintalerate in dollars. In the same example, if the annual inflation rate were greater than 15.5%, the real rate would be negative.

Average balances (assets or liabilities) do not include contingent loans, because the **balaence** sheet. The foreign exchange gains or losses on foreign currenery ominated assets and liabilities have not been included in interest income or expense. Similarly, interest on investments does not include trading gains or losses on these investments.

Loans that are not **y**@0 days or more overdue, as well as restructured loans, have been included in each of the various categories of loans and therefore affect the various averages. Past due loans consist of loans for which eith principal or interest are overdue for adse00 days and which do not accrue interest and include, with respect to any loan, only the portion of principal and interest that is overdue for 90 or more days, and do not include the installments of suclean that are not overduce that are overdue follows than 90 days, unless (i) any portion of the loan is overdue for 180 days or more, in which case the entire loan is considered past due, or (ii) legal proceedings have been commenced for the entioutstanding balance according to the terms of the line which case the entire loan is considered past due, or (ii) legal proceedings have been commenced for the entioutstanding balance according to the terms of the loan W is CONTRUM IN CONTRUMENT of the loan is overdue for 2 QFF QRW FRQWLQXH WR EH FRQVLGHSEN CONTRUM IN CONTRUMENT OF CONTRUMENT O

Included in interbank deposits are current accounts maintain the independent of Chile and overseas banks. Such assets have a distorting effect on the average interest rate earned on total interest earning assets because (i) bala maintained in the Central Bank of Chile only receive interest on the amounts aveide gally required to be held for liquidity purposes, and (ii) balances maintained in overseas banks earn interest only for certain accounts in certai countries. Consequently, the average interest income on such assets is comparatively low. We depain in these accounts to comply with statutory requirements and to facilitate international business, rather than to earn income.

The following tables show, by currency of denomination, average balances and, where applicable, interest amounts earned nd paid, and average nominal rates for our interest earning assets and interest bearing liabilities for the years ended December 31, 80,2019 and 2020. Except where otherwise specified, all amounts stated in this section are before deduction of allow Q FH IRU ORDQ \$00,000 R FD W L60-000 R\*I \$000 R FD W L60-000 R\*I \$000 R FD W L60-000 R\*I \$000 R\*I \$0000 R\*I \$000 R\*I \$000 R\*I \$0

					As c	of and for the yea	r ended Decer	nber 31,					
		201	8			2019			2020				
INTEREST EARNING ASSETS	Average balance	Interest income	Average nominal rate	Average real rate	Average balance	Interest income	Average nominal rate	Average real rate	Average balance	Interest income	Average nominal rate	Average real rate	
Commercial loans Commercial loans					(ir	n millions of Ch\$,	except for rate	e data)					
Ch\$	4,729,875	268,572	5.7%	3.0%	4,964,577	280,109	5.6%	2.6%	6,456,494	278,513	4.3%	1.3%	
UF	3,449,127	209,243	6.1%	3.4%	3,766,639	207,965	5.5%	2.4%	4,137,946	213,152	5.2%	2.1%	
Foreign currency	1,558,610	69,266	4.4%	15.0%	1,958,826	104,910	5.4%	10.2%	2,455,036	89,396	3.6%	(4.3%)	
CNB commerial loans	4,725,504	248,903	5.3%	2.6%	5,634,689	306,041	5.4%	2.4%	<u>7.241.82</u> 2	<u>331,508</u>	<u>4.6%</u>	<u>1.5%</u>	
Total Foreign trade loans	14,463,116	795,984	5.5%	4.3%	16,324,731	899,025	5.5%	3.4%	20.291.298	912.569	4.5%	0.9%	
Ch\$ UF	43,406 740	2,062 187	4.8% 25.3%	2.1% 22.1%	37,932 ±	2,031 ±	5.4% 0.0%	2.3% 0.0%	52,512	2,023	3.9%	0.8%	
Foreign currency	720,054	28,561	4.0%	14.5%	912,083	39,083	4.3%	9.1%	1,049,356	<u>39,208</u>	3.7%	(4.3%)	
Total Checking accounts	764,200	30,810	4.0%	13.8%	950,015	41,114	4.3%	8.8%	1,101,868	41,231	3.7%	(4.0%)	
Ch\$ UF	172,894 ±	30,576 ±	17.7% 0.0%	14.7% 0.0%	187,606	31,649	16.9% 0.0%	13.5% 0.0%	164,651	20,759	12.6%	9.3%	
Foreign currency	±	±	0.0%	0.0%	-		0.0%	0.0%	<u>1,619</u>	=	-	=	
Total Loans to college students	172,894	30,576	17.7%	14.7%	187,606	31,649	16.9%	13.5%	166,270	20,759	12.5%	9.2%	
Ch\$	6,560	626	9.5%	6.8%	5,791	538	9.3%	6.1%	4,868	437	9.0%	5.8%	
UF Foreign currency	3,024 ±	165 ±	5.5% 0.0%	2.8% 0.0%	1,869	96	5.1% 0.0%	2.1% 0.0%	1,631	52	3.2%	0.2%	
Total Factoring operations	9,584	791	8.3%	5.5%	7,660	634	8.3%	5.1%	6,499	489	7.5%	4.4%	
Ch\$	542,815	50,142	9.2%	6.5%	658,785	52,460	8.0%	4.8%	621,435	35,037	5.6%	2.6%	
UF	65,283	3,029	4.6%	2.0%	35,819	3,360	9.4%	6.2%	23,084	(158)	(0.7%)	(3.6%)	
Foreign currency	233,859	3,679	1.6%	11.9%	181,294	2,153	1.2%	5.9%	178,855	1,016	0.6%	(7.2%)	
Total	841,957	56,850	6.8%	7.6%	875,898	57,973	6.6%	5.1%			4.4%	0.3%	

		201	8		AS	of and for the yea 2019	ended Decer	nuer 31,	2020			
INTEREST EARNING	Average	Interest	Average nominal	Average	Average	Interest	Average nominal	Average	Average	Interest	Average	Average real
ASSETS	balance	income	rate	real rate	balance (i	income n millions of Ch\$,	rate except for rat	real rate e data)	balance	income	nominal rate	rate
easing transactions									823,374	35,895		
Ch\$	465,830	33,934	7.3%	4.6%	556,242	40,523	7.3%	4.2%	593,131	39,270	6.6%	3.5%
UF	532,883	39,495	7.4%	4.7%	532,286	37,674	7.1%	4.0%	513,433	34,438	6.7%	3.6%
Foreign currency	305,991	21,029	6.9%	17.7%	433,602	34,770	8.0%	13.0%	483,693	<u>39,478</u>	<u>8.2%</u>	(0.2%)
Fotal Dther loans and receivables	1,304,704	94,458	7.2%	7.7%	1,522,130	112,967	7.4%	6.6%	1,590,257	113,186	7.1%	2.4%
Ch\$	53,289	8,442	15.8%	12.9%	63,327	9,623	15.2%	11.8%	58,531	8,092	13.8%	10.5%
UF Foreign currency	162,810 ±	13,185 ±	8.1% 0.0%	5.4% 0.0%	153,690 ±	12,706 ±	8.3% 0.0%	5.1% 0.0%	142,946	11,972	8.4%	5.2%
Total	216,099	21,627	10.0%	7.2%	217,017	22,329	10.3%	7.1%	201,477	20,064	10.0%	6.8%
Nortgage loans Nortgage loans	.,	1-				,						
Ch\$	14,453	1,022	7.1%	4.4%	12,803	912	7.1%	4.0%	11,205	748	6.7%	3.6%
UF	5,561,215	359,859	6.5%	3.8%	6,216,706	392,345	6.3%	3.2%	7,024,914	376,766	5.4%	2.3%
Foreign currency CNB mortgage	±	±	0.0%	0.0%	7,235	±	0.0%	0.0%	63,725	-	0.0%	0.0%
loans	1,087,645	1,472	0.1%	(2.4)%	1,536,522	562	0.0%	(2.9)%	<u>1.667.01</u> 9	776	0.0%	<u>(2.9%</u>
Total Consumer loans Consumer loans in	6,663,313	362,353	5.4%	2.8%	7,773,200	393,819	5.1%	2.0%	8,766,863	378,290	4.3%	1.3%
installment					2,278,788							
Ch\$	2,150,480	261,096	12.1%	9.3%	55,974	276,515	12.1%	8.9%	2,219,499	255,242	11.5%	8.39
UF Foreign currency	44,724 ±	3,239 ±	7.2% 0.0%	4.5% 0.0%	26,599	3,934 668	7.0% 2.5%	3.9% 7.3%	45,452 21,529	3,052 1,533	6.7% 7.1%	3.6%
CNB consumer loans	101,265	4,735	4.7%	2.0%	27,178	830	3.1%	0.1%	18,216	<u>694</u>	3.8%	0.89
Total Checking accounts	2,296,469	269,070	11.7%	8.8%	2,388,539	281,947	11.8%	8.6%	2.304.696	260.521	11.3%	8.0%
Ch\$ UF	119,411 ±	36,278 ±	30.4% 0.0%	27.1% 0.0%	121,814	36,244	29.8%	26.0%	81,522	24,921	30.6%	26.8%
Foreign currency		±	0.0%	0.0%					-			
Total Credit card borrowers	119,411	36,278	30.4%	27.1%	121,814	36,244	29.8%	26.0%	81,522	24,921	30.6%	26.8%
Ch\$ JF Foreign currency	581,602 ± ±	79,852 ± ±	13.7% 0.0% 0.0%	10.8% 0.0% 0.0%	-	213,118 - -	16.6% 0.0% 0.0%	13.2% 0.0% 0.0%	1,274,676 - -	200,746	15.7% - -	12.4%
Total Consumer le <b>s</b> ing transactions	581,602	79,852	13.7%	10.8%	1,284,165	213,118	16.6%	13.2%	1,274,676	200,746	15.7%	12.4%
Ch\$	1,385	99	7.1%	4.4%	866	62	7.2%	4.0%	561	41	7.3%	4.2%
UF	1,126	76	6.7% 0.0%	4.0% 0.0%	780	53	6.8% 0.0%	3.7% 0.0%	423	30	7.1%	4.0%
Foreign currency	± 2,511	<u>±</u> 175	7.0%	4.3%	1,646	115	7.0%	3.9%	984	71	7.2%	4.1%
receivables Ch\$	±	±	0.0%	0.0%	-	-	0.0%	0.0%	-	-	-	
UF Foreign currency	± 29,877	± 4,735	0.0% 15.8%	0.0% 0.0%	- 29,835	- 5,529	0.0% 18.5%	0.0% 24.0%	-	-	-	6E 09/
Total	29,877	4,735	15.8%	27.6%	29,835	5,529	18.5%	24.0%	<u>24,949</u> 24,949	<u>19,907</u> 19,907	<u>79.8%</u> 79.8%	<u>65.9%</u> 65.9%
oans and Receivables to	20,077	1,100	101070	2.1070		0,020	101070	2.1070	21,010	10,007	70.075	00.070
banks Ch\$ UF	2,500 ±	66 ±	2.6% 0.0%	0.0% 0.0%			0.0% 0.0%	0.0% 0.0%	-	-	-	
Foreign currency	316,825	14,279	4.5%	15.1%	355,037	17,556	4.9%	9.8%	443,441	<u>11,385</u>	2.6%	(5.3%)
Total	319,325	14,345	4.5%	15.0%	355,037	17,556	4.9%	9.8%	443,441	11,385	2.6%	(5.3%)
Ch\$	478,626	15,145	3.2%	0.5%	292,631	65,420	22.4%	18.8%	2,591,493	26,163	1.0%	(1.9%
UF	304,652	13,450	4.4%	1.8%	336,609	13,296	3.9%	0.9%	681,327	18,587	2.7%	(0.3%
Foreign currency	625,117	23,228	3.7%	14.2%	709,005	25,542	3.6%	8.4%	990,203	22,178	2.2%	(5.6%
CNB investmets	1,543,485	38,815	2.5%	(0.1)%	2,134,025	53,168	2.5%	(0.5)%	<u>2,544,52</u> 2	<u>46,784</u>	<u>1.8%</u>	<u>(1.1%</u>
Total	2,951,880	90,638	3.1%	3.2%	3,472,270	157,426	4.5%	3.1%	6,807,545	113,712	1.7%	(2.0%
Other assets					737,882							
Ch\$	459,569 6,724	11,603 (64,828)	2.5% (964.1)%	(0.1)% (942.2)%	21,059	(33,957)	(4.6)% (195.3)%	(7.4)%	1,279,423	1,087 (68,796)	0.1% (1090.1%)	(2.8% (1061.3%
UF						(41,125)		(192.5)%	6,311			

					As	of and for the yea	r ended Decen	nber 31,				
		201	8			2019	2019 2020					
INTEREST EARNING ASSETS	Average balance	Interest income	Average nominal rate	Average real rate	Average balance	Interest income	Average nominal rate	Average real rate	Average balance	Interest income	Average nominal rate	Average real rate
					(	in millions of Ch\$,						
CNB	±	±	0.0%	0.0%	±	±	0.0%	0.0%	-	<u>-</u>	-	-
Total	822,220	(49,206)	(6.0)%	(2.8)%	1,490,524	(64,888)	≝.4%	(3.4)%	2,517,816	(65,142)	(2.6%)	(7.8%)
Total interest earning assets												
Ch\$	9,822,695	799,515	8.1%	5.4%	11.203.209	975.286	8,7%	5,5%	15,410,001	893,079	5.8%	2.7%
UF	10,132,308	577,100	5.7%	3.0%	11.121.431	630.304	5,7%	2,6%	12,577,467	589,095	4.7%	1.6%
Foreign currency	4,146,260	168,796	4.1%	14.6%	5.345.099	240.366	4,5%	3,8%	6,944,488	226,668	3.3%	(4.7%)
CNB	7,457,899	293,925	3.9%	1.3%	<u>9.332.41</u> 4	360.601	<u>3,9%</u>	<u>0,8%</u>	<u>11,471,57</u> 9	379,762	<u>3.3%</u>	0.3%
Total	31,559,162	1,839,336	5.8%	4.9%	37.002.153	2.206.557	6,0%	3,2%	46,403,535	2,088,604	4.5%	0.7%

		2018	1		As	s of and for the yea		nber 2019	2020			
NON-INTEREST	·	2018	Average			2019	Average		2020			
EARNING ASSETS	Average balance	Interest income	nominal rate	Average real rate	Average balance	Interest income (in millions of Ch	nominal rate	Average real rate	Average balance	Interest income	Average nominal rate	Average real rate
Cash and due from banks							.,	,				
Ch\$	643,664	±	±	±	636,929	ł	±	±	617,310	±	±	
UF	±	±	±	±	±	ł	±	±	105,000	±	±	
Foreign currency	997,369	±	±	±	1,156,958	ł	±	±	1,358,931	±	±	
CNB	304,692	±	±	±	317,932	ł	±	±	<u>498.05</u> 3	±	±	:
Total	1,945,725	±	±	±	2,111,819	4	±	±	2,579,294	±	±	
Allowance for loan losses												
Ch\$	(401,046)	±	±	±	(563,218)	ł	±	±	(663,616)	±	±	:
UF	±	±	±	±	± (7,013)	Ę	±	±		±	±	:
Foreign currency	(9,040)	±	±	±	(44,566)	4	±	±	(14,834)	±	±	:
CNB	(38,116)	±	<u>±</u>	±	(614,797)	<sup>1</sup>	±	±	<u>(69,983</u> )	±	±	
Total	±448,202	±	±	±	(014,737)	Ę	±	±	(748,433)	±	±	:
Derivative Financial Assets												
Ch\$	1,282,977	±	±	±	2,617,321	£	±	±	5,409,635	±	±	:
UF	118,848	±	±	±	3,996	ł	±	±	10,344	±	±	:
Foreign currency	4,836	±	±	±	25,073	ł	±	±	97,971	±	±	:
CNB Total	24,134	±	± ±	± ±	35,839 2,682,229	±	±	±	<u>98,82</u> 9 5,616,779	±	±	
Property, plant and equipment	1,400,700	÷	-	÷	2,002,223	-	-	-	3,010,773	÷	-	·
Ch\$	220,603	±	±	±	261,668	4	±	±	223,972	±	±	
UF	±	- ±	±	±	110,973		±	±	127,004	±	±	
Foreign currency	768	±	±	±	1,902	-	±	±	8,102	±	±	
CNB	52,879	±	- ±	±	121,766	÷	±	±	119,281	±	±	
Total	274,250	±	±	±	496,309	4	±	±	478,359	±	±	
Investments					700 517							
Ch\$	619,693	±	±	±	762,517	1	±	±	480,455	±	±	:
UF	1,407,843	±	±	±	1,449,956	Ę	±	±	1,106,409	±	±	:
Foreign currency	62,152	±	±	±	25,623 21,591	Ę	±	±	58,731	±	±	:
CNB	70,536	±	<u>±</u>	±		±	±	±	<u>23.92</u> 3	±	±	
Total	2,160,224	±	±	±	2,259,687	1	±	±	1,669,518	±	±	:
Other assets												
Ch\$	651,462	±	±	±	771,446	£	±	±	739,961	±	±	:
UF	±	±	±	±	±	1	±	±	-	±	±	:
Foreign currency	31,187	±	±	±	57,575	1	±	±	45,607	±	±	:
CNB	317,979	±	<u>±</u>	±	479,384	±	±	±	<u>633,33</u> 7	±	±	
Total	1,000,628	±	±	±	1,308,405	1	±	±	1,418,905	±	±	:
Total noninterest earning assets												
Ch\$	3,017,353	±	±	±	4,486,663	4	±	±	6,807,717	±	±	:
UF	1,526,691	±	±	±	1,564,925	Ę	±	±		±	±	:

					AS	or and for the yea	r ended Decen	10er 2019				
		2018	1			2019			2020			
NON-INTEREST EARNING ASSETS	Average balance	Interest income	Average nominal rate	Average real rate	Average balance	Interest income	Average nominal rate	Average real rate	Average balance	Interest income	Average nominal rate	Average real rate
						(in millions of Ch\$	6, except for rat	e data)	1,348,757			
Foreign currency	1,087,272	±	±	±	1,260,118	£	±	±	1,554,508	±	±	±
CNB	732,104	<u>+</u>	±	±	931,946	±	±	±	1,303,440	±	<u>+</u>	±
Total	6,363,420	±	±	±	8,243,652	ŧ	±	±	11,014,422	±	±	±
Total assets(1)												
Ch\$	12,840,048	799,515	6.2%	±	15,689,870	975,287	6.2%	±	22,217,718	893,079	4.0%	±
UF	11,658999	577,100	4.9%	±	12,686,356	630,304	5.0%	±	13,926,224	589,095	4.2%	±
Foreign currency	5,233,532	168,796	3.2%	±	6,605,219	240,36€	3.6%	±	8,498,996	226,668	2.7%	±
CNB	8,190,003	293,925	3.6%	±	10,264,360	360,60	3.5%	±	<u>12,775,01</u> 9	<u>379,76</u> 2	3.0%	±
Total	37,922,582	1,839,336	4.9%	±	45,245,805	2,206,55	4.9%	±	57,417,957	2,088,604	3.6%	±

		2018		A	s of and for the y 2019		ember 31,	2020				
INTEREST BEARING LIABILITIES	Average balance	Interest paid and accrued	Average nominal rate	Average real rate	Average balance	Interest paid and accrued	Average nominal rate	Average real rate	Average balance	Interest paid and accrued	Average nominal rate	Average real rate
Time deposits and other borrowings						(in millions of Cl	1\$, except for ra	te data)				
Time deposits Ch\$	12,461,226	270,698	2.2%	(0.4)%	12,824,937	266,596	2.1%	(0.9%)	14,084,331	125,813	0.9%	(2.0%)
UF Foreign currency	334,947 2,712,117	12,113 44,857	3.6% 1.7%	1.0% 12.0%	204,337 3,283,754	6,97€ 60,42€	3.4% 1.8%	0.4% 6.6%	59,955 4,571,130	2,173 34,195	3.6% 0.7%	0.6% (7.0%)
CNB	1,217,588	61,454	5.0%	2.4%	1,374,140	101,734	7.4%	4.3%	1,114,805	57,138	5.1%	2.1%
Total	16,725,878	389,122	2.3%	1.8%	17,687,168	435,732	2.5%	0.9%	19,830,221	219,319	1.1%	(3.0%)
Savings accounts			±	±								
Ch\$	±	±	÷	÷								
UF	47,579	1,352	2.8% ±	0.2% ±	47,406	1,275	2.7%	(0.3)%	52,249	1,436	2.7%	(0.2%)
Foreign currency	±	±	Ŧ	Ξ								
CNB	<u>±</u>	±	±	<u>±</u>	±	±	0.0%	0.0%	<u>±</u>	±	0.0%	0.0%
Total Central Bank of Chile borrowings	47,579	1,352	2.8%	0.2%	47,406	1,275	2.7%	(0.3)%	52,249	1,436	2.7%	(0.2%)
Ch\$	±	±	±	±	±	÷	0.0%	0.0%	±	±	0.0%	0.0%
UF	±	±	±	±	±	÷	0.0%	0.0%	±	±	0.0%	0.0%
Foreign currency	±	±	±	±	±	÷	0.0%	0.0%	±	±	0.0%	0.0%
Total Liabilities under agreements to repurchase	±	±	±	±	±	=	0.0%	0.0%	±	±	0.0%	0.0%
Ch\$	452,089	11,138	2.5%	(0.1)%	372,319	9,505	2.6%	(0.4)%	275,191	3,269	1.2%	(1.8%)
UF	8,721	1,116	12.8%	9.9%	4,989	604	12.1%	8.8%	2,546	38	1.5%	(1.5%)
Foreign currency	32,360	969	0.6%	10.8%	30,720	782	2.5%	7.3%	38,409	490	1.3%	(6.5%)
CNB	127,620	409	0.3%	(2.2)%	88,813	481	0.5%	(2.4)%	86,109	325	0.4%	(2.5%)
Total	620,790	13,223	2.1%	0.28%	496,841	11,372	2.3%	(0.2)%	402,255	4,122	1.0%	(2.4%)
Bond			±	±								
Mortgage finance	±	±	±	±								
Ch\$	±	±			10.000	=0.4						
UF	14,806	1,366	9.2% ±	6.5% ±	10,928 ±	794	7.3% 0.0%	4.1% 0.0%	7,712	561	7.3%	4.1%
Foreign currency	±	±				=			±	±	0.0%	0.0%
CNB	±	±	<u>±</u>	±	<u>±</u>		0.0%	0.0%	±	±	0.0%	0.0%
Total	14,806	1,366	9.2%	6.5%	10,928	794	7.3%	4.1%	7,712	561	7.3%	4.1%
Other bonds					000 400	10 505						
Ch\$	161,012	10,474	6.5%	3.8%	220,488	12,535	5.7%	2.6%	269,058	11,729	4.4%	1.3%
UF	4,185,771	232,358	5.6%	2.9%	4,856,747	251,476	5.2%	2.1%	5,209,444	260,671	5.0%	1.9%
Foreign currency	1,278,685	36,140	2.8%	13.2%	1,594,685	47,029	2.9%	7.7%	1,945,703	52,441	2.7%	(5.2%)
CNB	±	<u>±</u>	<u>+</u>	<u>±</u>	<u>±</u>		±	<u>±</u>	±	±	±	±
Total	5,625,468	278,972	5.0%	5.3%	6,671,920	311,04(	4.7%	3.5%	7,424,205	324,841	4.4%	0.0%
Other interest bearing liabilities												
Ch\$	391,309	13,536	3.5%	0.8%	530,843	16,688	3.1%	0.1%	2,988,260	12,840	0.4%	(2.5%)

# As of and for the year ended December 2019

					A	s of and for the y	ear ended Dece	ember 31,					
		2018				2019	1			202	2020		
INTEREST BEARING LIABILITIES	Average balance	Interest paid and accrued	Average nominal rate	Average real rate	Average balance	Interest paid and accrued	Average nominal rate	Average real rate	Average balance	Interest paid and accrued	Average nominal rate	Average real rate	
						(in millions of Ch	1\$, except for ra	ite data)					
UF	407,343	5,708	1.4%	(1.2)%	474,436	11,30€	2.4%	(0.6)%	643,280	11,998	1.9%	(1.1%)	
Foreign currency	1,907,537	42,024	2.2%	12.6%	2,758,109	76,03€	2.8%	7.5%	2,955,115	43,007	1.5%	(6.4%)	
CNB	742,695	13,836	1.9%	(0.7)%	1,060,388	20,820	2.0%	(1.0)%	<u>1,445,93</u> 9	<u>11,93</u> 9	0.8%	<u>(2.1%</u> )	
Total	3,448,884	75,104	2.2%	6.8%	4,823,776	124,850	2.6%	4.0%	8,032,594	79,784	1.0%	(3.7%)	
Total interest bearing liabilities													
Ch\$	13,465,636	305,846	2.3%	(0.3)%	13,948,587	305,324	2.2%	(0.8)%	17,616,840	153,651	0.9%	(2.1%)	
UF	4,999,167	254,013	5.1%	2.4%	5,598,843	272,43	4.9%	1.8%	5,975,186	276,877	4.6%	1.6%	
Foreign currency	6,058,319	123,990	2.0%	12.4%	7,667,268	184,27	2.4%	7.1%	9,510,357	130,133	1.4%	(6.4%)	
CNB	1,960,283	75,290	3.8%	1.2%	2,523,341	123,03	4.9%	1.8%	<u>2,646,85</u> 3	<u>69,402</u>	2.6%	<u>(0.4%</u> )	
Total	26,483,405	759,139	2.9%	3.2%	29,738,039	885,060	3.0%	2.0%	35,749,236	630,063	1.8%	(2.5%)	

		As of and for the year ended December 31, 2020												
	<u>.</u>	2018				2019								
NON-INTEREST BEARING LIABILITIES	Average balance	Interest paid and accrued	Average nominal rate	Average real rate	Average balance	Interest paid and accrued	Average nominal rate	Average real rate	Average balance	Interest paid and accrued	Average nominal rate	Average real rate		
Current accounts and demand deposits						(in millions of C	h\$, except for r	ate data)						
Non interest bearing demand deposits			±	±			±	: ±						
Ch\$	685,962	±	±	±	753,345	:	- +		1,043,873	±	±	:		
UF	±	±	±	±	8	:	+		50	±	±	ł		
Foreign currency	318,258	±	- ±	±	285,987	:	- ±		334,184	±	±	1		
CNB	195,635	±	±	±	276,785				603,825	<u>±</u>	±			
Total	1,199,855	±	Ŧ	Ŧ	1,316,125	:	1	. <u> </u>	1,981,932	±	±	ŧ		
Checking accounts			±	±			+	: ±						
Ch\$	164,043	±	± +		128,404	:	±		293,970	±	±	1		
UF	±	±	-	±		:	_		-	±	±	1		
Foreign currency	±	±	±	±		:	±		186,471	±	±	÷		
CNB	4,937,206	±	<u>±</u>	±	6,533,176	:	±		8,276,154	±	±			
Total	5,101,249	±	±	±	6,661,580	:	±	: ±	8,756,595	±	±	ŧ		
Derivative financial liabilities														
Ch\$	1,279,230	±	±	±	2,611,052	:	±		5,333,180	±	±	1		
UF	196,759	±	±	±	169,436	:	±		241,515	±	±	1		
Foreign currency	2,095	±	±	±	22,568	:	±	: ±	123,086	±	±	-		
CNB	13,016	±	±	±	38,067	:	±	: <u> </u>	<u>113,16</u> 7	±	±			
Total	1,491,100	±	±	±	2,841,123	:	±	: ±	5,810,948	±	±	ż		
Other non-interest bearing liabilities														
Ch\$	565,525	±	±	±	577,655	:	±		592,683	±	±	1		
UF	9,328	±	±	±	175,939	:	±		146,754	±	±	1		
Foreign currency	25,553	±	±	±	50,071	:	±	: ±	65,674	±	±	-		
CNB	105,046	±	±	±	132,658	:	±	±±	169,581	±	±			
Total	705,452	±	±	±	936,323	:	±	± ±	974,692	±	±	-		
Total non-interest bearing liabilities			±	±			±				±	ź		
Ch\$	2,694,760	±	±	±	4,070,456	:	±	: ±	7,263,706	±	±	-		
UF	206,087	±	±	±	345,383	:	±	±	388,319	±	±	-		
Foreign currency	345,906	±	±	±	358,626	:	±	±	709,415	±	±	-		
CNB	5,250,903	±	±	±	6,980,686	:	±	: <u> </u>	<u>9,162,72</u> 7	±	±	1		
Total	8,497,656	±	±	±	11,755,151	:	±	: ±	17,524,167	±	±			
Shareholders equity														
Ch\$	2,090,325	±	±	±	2,528,847	:	±		2,687,482	±	±	1		
UF	±	±	±	±		:	±	: ±	-	±	±	-		
Foreign currency	±	±	±	±		:	±	: ±		±	±	1		

					P	is of and for the y	ear ended Dece	ember 31,					
	2018 2019							2020					
NON-INTEREST BEARING LIABILITIES	Average balance	Interest paid and accrued	Average nominal rate	Average real rate	Average balance	Interest paid and accrued (in millions of Ch	Average nominal rate n\$, except for ra	Average real rate te data)	Average balance	Interest paid and accrued	Average nominal rate	Average real rate	
CNB	851,197	±	±±	± 	1,223,7 <b>9</b> 3,752,616	:	±	± 	<u>1.457.07</u> 2 4,144,554	±	±	±	
Total liabilities and V K D U H K R O C equity													
Ch\$	18,250,721	305,846	1.7%	±	20,547889	305,324	1.5%	±	27,568,028	153,651	0.6%	±	
UF	5,205,254	254,013	4.9%	±	5,944,226	272,43	4.6%	±	6,636,505	276,877	4.2%	±	
Foreign currency	6,404,225	123,581	1.9%	±	8,025,894	184,27	2.3%	±	10,219,722	130,133	1.3%	±	
CNB	8,062,383	75,699	0.9%	±	10,727,796	123,03	1.1%	±	13,266,652	<u>69,402</u>	0.5%	±	
Total	37,922,583	759,139	2.0%	±	45,245,805	885,060	2.0%	±	57,417,957	630,063	1.1%	±	

## As of and for the year ended December 31,

(1) Total assets represent total interest earning assets an indexess tearning assets.

# Interest Earning Assets- Net Interest Margin

The following table analyzes, by currency of denomination, our levels of average interest earning assets and ne interest, and illustrates the comparative margins realized, for each of the years indicated:

	As of and for the year ended December 1,						
	2018	2019	2020				
Total average interest earning assets							
Ch\$	9,822,695	11,203,209	15,410,001				
UF	10,132,308	11,121,431	12,577,467				
Foreign currency	4,146,260	5,345,099	6,944,488				
CNB	7,457,899	9,332,414	11,471,579				
Total	31,559,162	37,002, <b>5</b> 3	46,403,535				
Net interest income							
Ch\$	493,669	669,962	739,428				
UF	323,087	357,873	312,218				
Foreign currency	44,806	56,093	96,535				
CNB	218,635	237,566	310,360				
Total	1,080,197	1,321,494	1,458,541				
Net interest margif), nominal b <b>a</b> is							
Ch\$	5.0%	6.0%	4.8%				
UF	3.2%	3.2%	2.5%				
Foreign currency	1.1%	1.0%	1.4%				
CNB	2.9%	2.5%	2.7%				
Total	3.4%	3.6%	3.1%				

Interest income less interest expense.
 Net interest income as a percentage of average interest earning assets.

# Changes in Net Interest Income and Interest ExpenseVolume and Rate Analysis

# For the years 2019 and 2020

The following tables allocate, by currency of denomination, changes in our net interest income and interest expense between changes in the average volumeterest earning assets and interest bearing liabilities and changes in their respective nominal interest rates for 2000 between to 2020 Volume and rate variances have been calculated based on movements in average balances over the period and shiangeminal interest rates on average interest earning assets and average interest bearing liabilities.

		Increase (decrease) from 2019 to 2020	
	Volume	Rate	Change
INTEREST EARNING ASSETS Commercial loans		(in millions of Ch\$)	
Ch\$	64,357	(65,953)	(1,596)
UF	19,127	(13,940	5,187
Foreign currency	18,069	(33,583)	(15,514)
CNB commercial loans	73,570	(48,103)	25,467
Total	175,121	(161,577)	13,544
Foreign trade loans			
Ch\$	562	(570)	(8)
UF	-	-	-
Foreign currency	5,129	(5,004)	125
Total	5,691	(5,574)	117
Checking accounts			
Ch\$	(2,894)	(7,996)	(10,890)
UF	-	-	-
Foreign currency	-	-	-
Total	(2,894)	(7,996)	(10,890)
Loans to college students			
Ch\$	(83)	(18)	(101)
UF	(8)	(36)	(44)
Foreign currency	-	-	-
Total	(90)	(55)	(145)
Factoring operations			
Ch\$	(2,106)	(15,317)	(17,423)
UF	87	(3,605)	(3,518)
Foreign currency	(14)	(1,123)	(1,137)

	Increase (decrease) from 2019 to 2020		Net change from 2019 to 2020
	Volume	Rate	Change
		(in millions of Ch\$)	
Total	(2,033)	(20,045)	(22,078)
Leasing transactions			
Ch\$	2,442	(3,695)	(1,253)
UF	(1,265)	(1,971)	(3,236)
Foreign currency	4,088	620	4,708
Total	5,266	(5,047)	219
Other loans and receivables			
Ch\$	(663)	(868)	(1,531)
UF	(900)	166	(734)
Foreign currency	-	-	-
Total	(1,563)	(702)	(2,265)
Mortgage loans			
Ch\$	(107)	(57)	(164)
UF	43,346	(58,925)	(15,579)
Foreign currency	-	-	-
CNB mortgage loans	61	153	214
Total	43,301	(58,830)	(15,529)
Consumerloans Consumer loans in installment			
Ch\$	(6,818)	(14,455)	(21,273)
UF	(707)	(175)	(882)
Foreign currency	(361)	1,226	865
CNB consumer loans	(341)	205	(136)
Total	(8,227)	(13,199)	(21,426)
Checking accounts			
Ch\$	(12,317)	994	(11,323)
UF	-	-	-
Foreign currency	-	-	-
Total	(12,317)	994	(11,323)
Credit card borrowers			
Ch\$ UF	(1,494)	(10,878)	(12,372)

		Increase (decrease) from 2019 to 2020	
	Volume	Rate	Change
	-	(in millions of Ch\$)	-
Foreign currency	-	-	-
Total	(1,494)	(10,878)	(12,372
Consumer leasing transactions			
Ch\$	(22)	1	(21)
UF	(25)	2	(23)
Foreign currency	-	-	-
Total	(48)	4	(44)
Other loans and receivables			
Ch\$	-	-	-
UF	-	-	-
Foreign currency	(3,899)	18,277	14,378
Total	(3,899)	18,277	14,378
nter bank loans			
Ch\$	-	-	-
UF		-	-
Foreign currency	2,270	-	(6,171
Total	2,270	9,115	(6,171
nvestments			
Ch\$	23,209	(62,466)	(39,257
UF	9,404	(4,113)	5,29
Foreign currency	6,298	(9,662)	(3,364
CNB investments	7,547	(13,931)	(6,384
Total	46,458	(90,172)	(43,714
Other assets			
Ch\$	460	34,545	35,005
UF	160,767	(188,438)	(27,671
Foreign currency	1,043	(8,631)	(7,588
CNB	-	-	-
Total	162,270	(162,524	(254)

	Increase (decrease) from 2019 to 2020		Net change from 2019 to 2020
	Volume	Rate	Change
	243,802	(in millions of Ch\$) (326,01 <b>0</b>	(82,208)
UF	68,197	(109,406)	(41,209)
Foreign currency	52,204	(65,902)	(13,698)
CNB	70,816	(51,654)	19,162
Total	435,019	(552,97 <b>2</b>	(117,953)

	Increase (dec from 2019 to	2020	Net change from 2019 to 2020
INTEREST BEARING LIABILITIES	Volume	Rate	Change
Time deposits			
Ch\$	11,250	(152,03 <b>3</b>	(140,783)
UF	(5,233)	430	(4,803)
Foreign currency	9,630	(35,861)	(26,231)
CNB	(13,292)	(31,304)	(44,596)
Total Savings accoun <b>s</b> Ch\$	2,355	(218,76 <b>8</b> )	(216,413)
UF	133	28	161
Foreign currency	-	-	-
Total Central Bank of Chile borrowings	133	28	161
Ch\$ UF	± ±	± ±	± ±
Foreign currency	±	±	±
Total Securities sold under repurchase	±	±	±
Ch\$	(1,154)	(5,082)	(6,236)
UF	(36)	(530)	(566)
Foreign currency	98	(390)	(292)
CNB	(10)	(146)	(156)
Total Bond Mortgage finance Ch\$	(1,102)	(6,148)	(7,250)
UF	(234)	1	(233)
Foreign currency	-	-	-
Total Other bonds	(234)	1	(233)
Ch\$	2,117	(2,923)	(806)
UF	17,648	(8,453)	9,195
Foreign currency	9,461	(4,049)	5,412
Total Other interest bearing liabilities	29,226	(15,425)	13,801
Ch\$	10,559	(14,407)	(3,848)
UF	3,149	(2,457)	692
Foreign currency CNB	2,867	(35,896	(33,029)

	3,183	(12,064)	(8,881)
Total	19,759	(64,825)	(45,066)
Total interest bearing liabilities			
Ch\$	31,994	(183,667	(151,673)
UF	17,439	(12,993)	4,446
Foreign currency	25,220	(79,360	(54,140)
CNB	3,239	(56,872)	(53,633)
Total	77,891	(332,891)	(255,000)

# For the years 208 and 209

The following tables allocate, by currency of derimonation, changes in our net interest income and interest expense between changes in the average volume of interest earning assets and interest bearing liabilities and change their respective nominal interest rates for 2018 compared to 2019. Volumetenderiances have been calculated based on movements in average balances over the period and changes in nominal interest rates on average interest earning as and average interest bearing liabilities.

		Increase (decrease) from 2018 to 2019	
	Volume	Rate	Change
-		(in millions of Ch\$)	
INTEREST EARNING ASSETS			
Commercial loans			
Ch\$	13,242	(1,705)	11,537
UF	17,531	(18,809)	(1,278)
Foreign currency	21,435	14,209	35,644
CNB commercial loans	49,381	7,757	57,138
Total	101,589	1,452	103,041
Foreign trade loans			
Ch\$	(293)	262	(31)
UF	0	(187)	(187)
Foreign currency	8,228	2,294	10,522
Total	7,935	2,369	10,304
10(a)	7,000	2,000	10,004
Checking accounts	0.400	(1, 100)	4 070
Ch\$	2,482	(1,409)	1,073
UF	0	0	0
Foreign currency		0	0
Total	2,482	(1,409)	1,073
oans to college students			
Ch\$	(71)	(17)	(88)
UF	(59)	(10)	(69)
Foreign currency		0	0
Total	(131)	(26)	(157)
Factoring operations			
Ch\$	9,235	(6,917)	2,318
UF	(2,764)	3,095	331
	100.0	(902)	(1,526)
Foreign currency			
Total	5,847	(4,724)	1,123
easing transactions			
Ch\$	6,587	2	6,589
UF	(42)	(1,779)	(1,821)
Foreign currency	10,233	3,508	13,741
Total	16,777	1,732	18,509
Other loans and receivables			
Ch\$	1,525	(344)	1,181
UF	(754)	275	(479)
Foreign currency	0	0	0
Total	771	(69)	702
Nortgage loans			
Ch\$	(118)	8	(110)
UF	41,369	(8,883)	32,486
Foreign currency	-,000	(0,003)	52,400 0
	164	(1,074)	(910)
CNB mortgage loans			
Total	41,416	(9,950)	31,466

	Increase (decrease) from 2018 to 2019		Net change from 2018 to 2019	
	Volume	Rate	Change	
		(in millions of Ch\$)		
Consumer loans				
Consumer loans ininstallment	15 500	(150)	15 410	
Ch\$ UF	15,569 791	(150) (96)	15,419 695	
Foreign currency	668	(90) ±	668	
CNB consumer loans	(2,263)	(1,642)	(3,905)	
Total	14,765	(1,888)	12,877	
Checking accounts				
Ch\$	715	(749)	(34)	
UF	±	±	±	
Foreign currency	±	±	±	
Total	715	(749)	(34)	
Credit card borrowers		10.070	100.000	
Ch\$ UF	116,596	16,670	133,266	
	± ±	± ±	± +	
Foreign currency	116,596	16,670	133,266	
Consumer leasing transactions				
Ch\$	(37)	±	(37)	
UF	(24)	1	(23)	
Foreign currency	±	±	±	
Total	(61)	1	(60)	
Other loans and receivables				
Ch\$	±	±	±	
UF	±	±	±	
Foreign currency	$\langle 0 \rangle$	802	794	
Total	(8)	802	794	
Interbank loans				
Ch\$	±	±	±	
UF	±	±	±	
Foreign currency	1,890	1,245	3,277	
Total	1,890	1,245	3,277	
Investments	(44 50 4	04.050	50.075	
Ch\$	(41,581)	91,856	50,275	
UF	1,262 3,022	(1,416)	(154)	
Foreign currency	14,713	(708) (360)	2,314 14,353	
CNB investments	22,583	89,371	66,788	
Other assets				
Ch\$	(12,793)	(32,728)	(45,521)	
UF	(27,994)	51,697	23,703	
Foreign currency	5,214	922	6,136	
CNB	±	±	±	
Total	(35,573)	19,891	(15,682)	
Total interest earning assets				
Ch\$	120,178	55,592	175,771	
UF	56,058	(2,854)	53,204	
Foreign currency	53,911	17,659	71,570	
CNB	72,431	(5,754)	66,677	
Total	302,578	64,643	367,222	

	Increase (decrease) from 2018 to 2019		Net change from 2018 to 2019
	Volume	Rate	Change
INTEREST BEARING LIABILITIES			
Time deposits			
Ch\$	7,561	(11,663)	(4,102)
UF	(4,459)	(678)	(5,137)
Foreign currency	10,519	5,050	15,569
CNB	11,590	28,690	40,280
Total	25,211	21,399	46,610
Savings accounts	20,211	21,000	10,010
Ch\$			
UF	(5)	(72)	(77)
	(5)		(77)
Foreign currency		0	0
Total	(5)	(72)	(77)
Central Bank of Chile borrowings			
Ch\$	±	±	±
UF	±	±	±
Foreign currency	±	±	±
Total		±	
Securities sold underepurchase			
Ch\$	(2,036)	403	(1,633)
UF	(452)	(60)	(512)
Foreign currency	(42)	264	222
CNB	(210)	282	72
	(2,740)	889	(1,851)
Total	(2,740)	009	(1,001)
Bond Martagan finance			
Mortgage finance			
Ch\$		(000)	(570)
UF	(282)	(290)	(572)
Foreign currency	±	0	0
Total	(282)	(290)	(572)
Other bonds			
Ch\$	3,381	(1,320)	2,061
UF	34,742	(15,624)	19,118
Foreign currency	9,319	1,570	10,889
Total	47,443	(15,375)	32,068
Other interest bearing liabilities	, -	( - ) )	_ ,
Ch\$	4,386	(1,234)	3,152
UF	1,599	3,999	5,598
Foreign currency	23,449	10,563	34,012
CND	6,238	746	6,984
=			
Total	35,672	14,074	49,746
Total interest bearing liabilities			
Ch\$	10,571	(11,093)	(522)
UF	29,179	(10,761)	18,418
Foreign currency	41,327	18,956	60,283
	21,231	26,514	47,745
CNB			,
Total	102,309	23,615	125,924

# Return on Equity and Assets

The following table presents our selected financial ratios for the years indicated:

	As of and for the year ended December 31,		
	2018	2019	2020
	(in millions of Ch\$, except percentages)		
Average total assets	37,922,58	45,245,805	57,417,957
\$YHUDJH VKDUH.K.R.O.G.H.U.¶.VH.T.X	2,941,522	3,752,616	4,144,554
Net income as a percentage of:			
Average total assets	4.2%	3.6%	2.2%
\$YHUDJH VKDUH.K.R.Q.G.H.U.¶.VH.T	53.8%	42.9%	30.6%
\$YHUDJH VKDUHKROGHU¶V HT			
average total assets	7.8%	8.3%	7.2%

#### **Investment Portfolio**

The following table sets forth our investments in Chilean government and corporate securities and certain othe financial investments as of the dates indicated. Investment instruments are diasts if three categories: held for trading, available for sale and held to maturity. The trading investments correspond to securities acquired with the intention t generate profits from the price fluctuation in the should UP RU WKURX JrKargints. Pov that have included JrVa[] portfolio in which there is a shorterm profit taking strategy. The category of financial assets held to maturity includes only those instruments which we have the capacity and intention of holding until their maturity est of the investment instruments are considered as available for sale.

		As of December 31,	
	2018	2019	2020
		(in millions of Ch\$)	
Held-for-Trading			
Instrument of the state and Central Bank of Chile:			
Bonds of the Central Bank of Chile	280,505	518,073	5,239
Promissory notes of the Central Bank of Chile	2,255	29	189,001
Other instruments of the state and			
Central Bank of Chile	1,036,612	876,977	242,844
Subtotal	1,319,372	1,395,079	437,084
Instruments of other domestic institutions:			
Bonds	112,606	230,626	397,541
Other instruments	561,437	513,735	211,760
Subtotal	674,043	744,361	609,301
Instruments of other foreign institutions:			
Instruments issued by foreign states and central ba	±	±	-
Other instruments	2,165	1,940	3,463
Subtotal	2,165	1,940	3,463
Investments in mutual funds:	,	,	,
Funds administered by related parties	19,958	34,591	13,634
Funds administered by third parties	22,838	13,239	61,441
Subtotal	42,796	47,830	75,075
CNB Investments in mutual funds:	,	,	,
Funds administered by third parties	±	23,047	22,356
Subtotal	±	23,047	22,356
Total	2,038,376	2,212,257	1,147,278
Available-for-Sale			
Financial investments quoted in active markets of			
the State and Central Bank of Chile:			
Instruments ofhe Central Bank of Child	42,507	182,100	1,840,936
Bonds of promissory notes of the Treasury	677,047	510,742	1,578,684
Other fiscal instruments	6,049	5,424	5,110
Subtotal	725,603	698,266	3,424,730
Other domestic instruments:			

		As of December 31,	
	2018	2019	2020
		(in millions of Ch\$)	
Financial instruments in instruments issued by other			
domestic banks	112,231	140,011	913,288
Bonds and corporate commercial papers	11,499	6,044	11,792
Other domestic instruments	1,899	2,683	2,443
Subtotal	125,629	148,738	927,523
Foreign instruments:			
Instruments issued by foreign states and central			
bank\$ <sup>3)</sup>	±	±	-
Other foreign instruments	447,694	651,873	845,996
Subtotal	447,694	651,873	845,996
CNB foreign instruments:			
Instruments issued by foreign states and central			
bank\$ <sup>3)</sup>	82,554	146,361	486,068
Other foreign instruments	1,847,975	2,365,152	2,311,723
Subtotal	1,930,529	2,512,152	2,797,791
Total	3,229,455	4,011,029	7,996,040
Held-to-Maturity			
Foreign Instruments:			
Instruments issued by foreign states and central ba	2,086	±	±
Other foreign instruments	±	±	±
Subtotal	2,086	±	±
CNB Foreign Instruments:			
Instruments issued by foreign states and central ba	694	752	18,626
Other foreign instruments	±	6,617	6,518
Subtotal	694	7,369	25,144
Total	2,780	7,369	25,144
Total financial investments	5,270,611	6,230,655	9,168,463

Includes primarily bonds.
 Includes primarily mortgage notes in other banks.
 Includes primarily bonds issued by private entities.

The following table sets forth an analysis of our intreesnts, by time remaining to maturity and the weighted average nominal rates of such investments, as of December2301, 20

	As of and for the year ended December 31, 2020									
	Within 1 year	Weighted average yield rate <sup>(1)(2)</sup>	After 1 year but within 5 years	Weighted average yield rate <sup>(1)(2)</sup>	After 5 years but within 10 years	Weighted average yield rate <sup>(1)(2)</sup>	After 10 years	Weighted average yield rate <sup>(1)(2)</sup>	Total	
				(in millions	s of Ch\$, except	percentages)				
Held-for-Trading Instruments of the State and Central Bank of Chile:										
Bonds of the Central Bank of Chile Promissory notes of	164	-	4,862	-	-	-	213	-	5,239	
the Central Bank of Chile Other instruments of the State and	189,001	-	-	-	-	-	-	-	189,001	
Central Bank of Chile	28,716	-	112,421	-	100,733	-	974	-	242,844	
Subtotal Instruments of other domestic institutions:	217,881		117,283		100,733		1,187		437,083	
Bonds	61,298	-	24,290	-	311,938	-	17	-	397,543	
Other instruments	151,973	-	55,950	-	3,836	-	-	-	211,759	
Subtotal	213,271		80,240		315,774		17		609,302	
Instruments of other foreign institutions: Instruments issued by foreign states and central ba Q N V « « «	<u> </u>		<u> </u>	<u> </u>	<u> </u>			<u> </u>		

				As of and for the	e year ended D	ecember 31, 2020			
	Within 1 year	Weighted average yield rate <sup>(1)(2)</sup>	After 1 year but within 5 years	Weighted average yield rate <sup>(1)(2)</sup>	After 5 years but within 10 years	Weighted average yield rate <sup>(1)(2)</sup>	After 10 years	Weighted average yield rate <sup>(1)(2)</sup>	Total
	0.441			(in millions	of Ch\$, except	percentages)			0.460
Other instruments Subtotal	3,441 3,441						22		3,463
Investments in mutual funds: Funds administered	3,441		_		_		22		3,403
by related parties	61,441	-	-	-	-	-	-	-	61,441
Funds administered by third parties	13,634	-		-		-	-	-	13,634
Subtotal CNB Investments	75,075		-		-		-		75,075
in mutual funds: Funds administered									
by related parties	-	-	-	-	-	-	-	-	-
Funds administered by third parties		-		-		-	22,356	-	22,356
Subtotal	-		-				22,356		22,356
Total	509,667		197,523		416,507		23,582		1,147,279
Available-for-Sale Financial investments									
quoted in active markets: Of the State and									
the Central Bank of Chile (a): Instruments of the									
Central Bank of Chile (b) Bonds or promissory	1,836,021	0.0%	4,915	(1.1)%	-	0.0%	-	0.0%	1,840,936
notes of the Treasury	129,904	1.4%	1,033,396	0.8%	218,632	0.5%	196,752	2.8%	1,578,684
Other fiscal	3	3.8%	406	3.7%	4,125	4.0%	577	3.9%	5,111
instruments	1,965,927	0.070	1,038,717	0.170	222,757	1.070	197,329	0.070	3,424,730
Other domestic instruments Financial	,,-		,,		, -		- ,		-, ,
instruments in instruments issued by other domestic									
banks Bonds and corporate	328,481	0.2%	559,865	(0.2)%	14,196	4.0%	10,746	4.2%	913,288
commercial papers.	-	0.0%	11,307	1.6%	485	4.0%	-	0.0%	11,792
Other domestic instruments (c)	2,443	0.0%		0.0%	-	0.0%	-	0.0%	2,443
Subtotal Foreign instruments:	328,481		571,172		14,681		10,746		927,523
Instruments issued by foreign states and central banks									
(d) Other foreign	-	0.0%	-	0.0%	-	1.4%	-	0.0%	-
instruments	1,258	1.9%	289,515	1.6%	368,182	2.1%	187,042	0.2%	845,997
Subtotal CNB Foreign instruments: Instruments issued	1,258		289,515		368,182		187,042		845,997
by foreign states and central banks		0.0%		0.0%	222 560	1 40/	262 400	0.10/	196 069
(d) Other foreign	-	0.0%	-	0.0%	222,569	1.4%	263,499	2.1%	486,068
instruments	(1)	0.0%	<u>133,770</u> 133,770	0.7%	188,452	0.9%	1,989,501 2,253,000	1.8%	2,311,722 2,797,790
Subtotal Total			2,033,173		1,016,641		2,648,117		7,996,040
Held-to-Maturity Foreign									
instruments:									
Instruments issued by foreign states									
and central banks Other foreign	-	0.0%	-	3.1%	-	0.0%	-	2.2%	-
instruments	-	0.0%	-	0.0%	-	2.8%	-	0.0%	-
Subtotal CNB Foreign instruments:	-		-		-		-		-
Instruments issued by foreign states		0.0%	711	3.1%		0.0%	17,915	2.2%	18,626
and central banks Other foreign	-				- 6 E40		17,910		
instruments		0.0%	- 711	0.0%	6,518 6,518	2.8%	17,915	0.0%	6,518 25,144
Subtotal			711		6,518		17,915		25,144
Total Financial	0 805 001								
Investments	2,805,331		2,231,408		1,439,666		2,689,614		9,168,464

# As of and for the year ended December 31, 2020

## Loan Portfolio

The following table analyzes our loans by type of loan net of allowances for loa/nHo/s 6 H H <sup>3</sup> \$ O O R F \$ O O R Z D Q F H / R D Q / R V V H V ´ 7 R W D O O R D Q V U H I O H F W R X U O R D Q S R U W I R O because they are ethnalance sheet).

	As of December 31,					
	2018	2019	2020			
		(in millions of Ch\$)				
Commercial loans						
Commercial loans	9,596,187	10,573,588	11,873,985			
CNB commercial loans	5,594,704	6,589,290	7,489,539			
Foreign trade loans	831,972	1,084,781	688,405			
Checking accounts	168,440	176,189	125,599			
Factoring operations	163,604	151,142	140,891			
Loans to college students	961,257	1,030,706	914,954			
Leasing transactions	1,386,269	1,582,527	1,422,912			
Other loans and receivables	61,667	64,854	50,832			
Subtotal	18,764,100	21,253,007	22,707,117			
Mortgage loans						
Letters of credit	11,401	8,174	5,560			
Negotiable mortgage loans	1,515,720	1,703,795	1,533,080			
Other mortgage loans	4,306,788	4,881,862	5,810,235			
CNB mortgage loans	1,508,425	1,698,508	1,548,596			
Subtotal	7,342,334	8,292,339	8,897,471			
Consumer loans						
Consumer loans in <b>st</b> allments	2,118,117	2,211,735	1,867,259			
CNB consumer loans	46,453	50,639	46,593			
Checking accounts	1,129,050	1,257,888	56,036			
Credit card borrowers	115,492	108,770	1,135,917			
Consumer leasing transactions	2,063	1,241	741			
Other loans and receivalsle	25,486	36,768	7,547			
Subtotal	3,436,661	3,667,041	3,114,093			
Total loans	29,543,095	33,212,457	34,718,681			

The loan categories are as follows:

Commercial loansare comprised of the following:

General commercial loans General commercial loans arengeterm and shorterm loans granted to Chilean corporations and individuals in pesos, UF or U.S. dollars on an adjustable or fixed rate basis, primarily to finance working capital or investments. Commercial loans represent the largest portion of opoltfaho. Interest accrues daily on a 30, 90, 180 or 360 day basis. Loan payments are scheduled monthly, quarterly needly or yearly, depending on the terms of the loan. Although we have certain flexibility to determine the interest ratesefldtaens, it cannot exceed the maximum rate for commercial loans established by the CMF in accordance with Chilean law. General commercial loans d QRW LQFOXGH FRPPHUFLDO ORDQV PDGH E\ &1% ZKLFK ZH VHSDUDWHC

CNB commercial loans.CNB commercial loans are loans to businesses or corporations without montage collateral.

Foreign trade loans Foreign trade loans are shotetm loans made in foreign currencies (principally US\$) to finance imports and exports.

<sup>(1)</sup> No rates have been included for the trading portfolio due to the fact that the classification of this portfolio as **frae** acquired principally for sale in the near term regardless of maturity date.

<sup>(2)</sup> The rates noted above for the available for sale portfolio are based on the weighted average yield for the times rematinity do the existing portfolio as of December 31, 2020 ue to our magement of our exposure to liquidity risk as described in Note 36 to our audited consolidated financial statements included herein, actual rates may vary.

Checking accounts Lines of credit and overdrafts are shown operating commercial loans under which our customers can draw down loaned funds up to certain credit limits.

Loans to college students includes university financing loans, which are loans inged in accordance with Law No. 20,027, CORFO guarated or others.

Factoring operations Factored receivables are derived from our factoring operations which consist of purchasing outstanding debt portfolios such as bills, notes, or contracts, advanpiagment representing the future cash flows from such assets, and then performing the related collection function. The receivables are sold with and without recourse in the event accounts prove uncollectible.

Leasing transactions Leasing contracts a meontracts whereby a lessor grants to a lessee a purchase option on certain leased assets.

Other loans and receivables Other outstanding loans include other commercial loans that are not classified under any of the above categories, which are financed by general borrowings.

Mortgage loansare comprised of the following:

Mortgage loans Mortgage loans are inflatie indexed, fixed or variable rate, longerm loans with monthly payments of principal and interest secured by a mortgage over real problems mortgage loans are generally financed with mortgage finance bonds, which are general obligations of us. At the time of approval, the principal amount of this type of mortgage loan cannot be higher than 90.0% of the lower of the purchase pribe approval value of the PRUWJDJHG SURSHUW\ RWKHUZLVH VXFK ORDQ ZLOO EH FODVVLILHG liquidation procedures, if the issuer of a mortgage finance bond becomes insolvent, these mortgage loanslated the re mortgage finance bonds shall be auctioned in block and the acquirer will continue to make payments under the mortgage finance bonds pursuant to the same terms and conditions as the original issuer.

Other loans and receivables Other outstanding loan include other residential mortgage loans not included under any of the above categories above, which are financed by our general borrowings.

Consumer loansare comprised of the following:

Consumer loans in installment Consumer loans in installment educations to individuals, denominated in pesos, generally on a fixed rate basis, to finance the purchase of consumer goods or the payment of services. Interest vaccrues d on a 30 or 360 day basis. Loan payments are scheduled monthly. Although werhaiveflexibility to determine the interest rate of these loans, it cannot exceed the maximum rate for consumer loans established by the CMF in accordar with Chilean law.

CNB consumer loansCNB consumer loans are loans to individuals.

Checking Accoust Lines of credit and overdrafts are shitentim consumer loans under which our customers can draw down loaned funds up to certain credit limits.

Credit card loans.Credit card loans are credit card balances subject to interest charges. Interest dailyroes a 30 or 360 day basis. Loan payments are scheduled monthly. Although we have certain flexibility to determine the interest rate of these credit card loans, this rate cannot exceed the maximum rate for consumer loans established by CMF in accordance with Chilean law.

Consumer leasing transactions are contracts whereby a lessor grants to a lessee a purchase option on certain leased assets.

Other loans and receivable@ther loans and receivables include other loanslassified under any of the above categories, which are financed by our general borrowings.

City National Bank of Florida loans are comprised of the following:

General commercial loans Longterm and shorterm loans granted to corporations and indivisitia U.S. dollars on an adjustable or fixed rate basis, primarily to finance working capital or investments. Interest accrues daily or

actual/365 basis, in most of the cases. Loan payments are scheduled monthly, quarted yin set by or yearly, depending on the terms of the loan.

Residential mortgage loansThese loans include:

- x Mortgage loans. Mortgage loans are fixed, variable, or adjustable rateteloomgloans with monthly payments of principal and interest secured by a mortgage over oner tarfoily residential properties. At the time of approval, the principal amount of this type of mortgage loan depends on the occupancy status number of units, and loan amount, but cannot be higher than 80.0% of the appraised value of the mortgage property.
- x Home Equity Lines (HELOC). HELOCs are revolving, oppend lines of credit extended to a homeowner secured by, typically, a junior lien over one to four family residential property.

Commercial real estate loans hese loans include owner and rownner occupied commercial real estate loans, which are adjustable or fixed rate loans used to purchase or refinance owner occupied or investment commercial real estate property. The owner occupancy should be at error equal to 51% of the leasable space, how a load not be higher than 75%, and we should have a first lien over the real estate property. Underwriting parameters include mandatory escretor taxes and insurances, maximum vacancy, in case of wore roccupied loans, minimum management for taxes are coverages.

Consumer loans These loanist clude

- x Personal line of credit: revolving variable rate line of credit targeted for personal use. Payback generally occurs within 24 months. These lines can be unsecured or secured by a CD.
- x Unsecured term loans: Personal purpose fixed rate loan with relatively short time periods, with pay back generally occurring within 60 months.
- x Automobile, boat, and airplane loans: Loans used to purchase or refinance these types of assets, secured by first lien position on those assets.

Construction and land loansThese loans include following:

- x Construction loans: Fixed or variable rate loans made to construct commercial real estate or one to four family residences.
- x Land loans: Fixed or variabletæloansmade for the purpose of acquiring land for the future construction of commercial real estate or one to four family residences.

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#### Risks of the Loan Portfolio

The risk index of our loan portfolio is calculated as allowances for loan losses as a percenttate to Our risk index was 1.85% 1.97% and 2.22% as of December 31, 28,12019 and 2020, respectively. Our risk index for our mainloan categories is as follows:

#### Commercial loans.

# Bci loans

The risk index of our commendial loans as of December 31, 2018, 2019 and 2020201.4%, 1.7% and 2.0%, respectively. Our risk index in2018, 2019 and 2020eflects, in part, the results of orisk management transformation plan, but mainly the quality of our commercial loans depends on Chilean GDP growth, interest rates, regulatory changes the general level difdebtedness and other economic conditions such as the conditions of each institution which our borrowers are involved. In 2020, due to the effects the pandeminad on macroeconomics here variables were

deteriorated, but it was partially offset by the government programs to support the SME measure toonfront this risk, Bci madeadditional provisions.

### City National Bank of Florida loans

The risk index of our CNB commercial loans as of Decem3de 2018, 2019 and 2020 was 0.523/3,0% and 0.70% respectively.

#### Mortgage loans

#### Bci loans

The risk index of our mortgage loans of December 31,2018, 2019 and 2020/as 0.50%, 0.57% and 0.54%, respectively. The risk index of our mortgage loans has remained stable and low relative to the risk index of the Chilean financial system.

## City National Bank of Florida loans

The risk index of our CNB mortgage loans as of December 20011,8, 2019 and 2020 was 73%, 0.59% and 1.25%, respectively.

### Consumer loans

# Bci loans

The risk index of our consumer loans as of Decembe **201**8, 2019 and 2020 vas 6.62%, 6.85% and 8.12%, respectively. Most of the increased risk index of consumer loans **2020** an be attributed (1) the portfolio of Walmart Financial Services venif in the last quarters it should an improvement (2) the economic disruption 2020 following the pandemix, and (3) thencrease of provisions mainly in CNB

# City National Bank of Florida loans

The risk index of our CNB consumer loans as of Decembe **2018**, 2019 and 2020 waters 33%, 0.95% and 9.49%, respectively.

#### Maturity and Interest Rate Sensitivity of Loans

The following table sets forth an analysis of our loans (before allowances; exclusive of interbank loans) as of December 31, 220 by type of loan and time remaining to maturity:

	Due within 1 month	Due after 1 month but within 6 months	Due after 6 months but within 12 months	Due after 1 year but within 3 years	Due after 3 years but within 5 years	Due after 5 years	Balance as of December 31, 2020
			(in	millions of Ch	6)		
Commercial loans							
General commercial loans	1,049,502	2,654,550	1,568,498	3,028,392	1,588,350	2,841,821	12,731,113
CNB commercial loans	1,694	38,962	612,948	1,991,200	1,719,742	2,671,862	7,036,408
Foreign trade loans	141,422	342,640	95,156	67,075	34,506	20,174	700,973
Checking accounts	32,574	27,599	72,692	946	-	-	133,811
Loans to college students	13,747	2,713	6,707	15,866	18,223	88,974	146,230
Factoring operations	708,585	157,466	49,790	7,775	-	-	923,616
Leasing transactions	28,227	144,931	190,371	488,681	249,446	342,373	1,444,029
Other loans and receivables	47,246	7,742	1,625	920	14		57,547
Subtotal	2,022,997	3,376,603	2,597,787	5,600,855	3,610,281	5,965,204	23,173,727
Mortgage loans							
Mortgage loans	182,719	151,495	184,376	742,824	744,180	5,410,692	7,416,286
CNB residential mortgage loans	103	4,883	148,283	395,577	352,641	627,928	1,529,415
Subtotal	182,822	156,378	332,659	1,138,401	1,096,821	6,038,620	8,945,701
Consumer loans							
Consumer loans in installments	97,870	274,944	305,424	901,986	384,074	90,644	2,054,942

	Due within 1 month	Due after 1 month but within 6 months	Due after 6 months but within 12 months (in	Due after 1 year but within 3 years millions of Ch	Due after 3 years but within 5 years	Due after 5 years	Balance as of December 31, 2020
CNB consumer loans	5	365	1,599	6,432	7,749	19,086	35,236
Checking accounts	9,212	23,892	31,448	833	-	-	65,385
Credit card borrowers	790,263	277,221	87,050	66,241	4,152	-	1,224,927
Consumer leasing transactions	48	213	179	206	53	63	762
Other loans and receivables	714	76	332	1,336	1,610	3,965	8,033
Subtotal	898,112	576,711	426,032	977,034	397,638	113,758	3,389,285
Total loans	3,103,931	4,109,692	3,356,478	7,716,290	5,104,740	12,117,582	35,508,713

The following table sets forth an analysis of our loans (beftbook/ances for loan losses; exclusive of interbaloans) as of December 31, 2019 by type of loan and time remaining to maturity:

	Due within 1 month	Due after 1 month but within 6 months	Due after 6 months but within 12 months (ir	Due after 1 year but within 3 years millions of Ch	Due after 3 years but within 5 years	Due after 5 years	Balance as of December 31, 2019
Commercial loans General commercial loans CNB commercial loans Foreign trade loans Checking accounts Loans to college students Factoring operations Leasing transactions Other loans and receivables Subtotal	4,859,091 115,564 996,811 186,857 24,581 1,028,727 345,284 71,906 7,628,821	1,186,009 134,828 29,502 71 7,260 8,304 260,202 1,203 1,627,379	1,053,855 444,312 23,865 7,608 499 192,712 69 1,722,920	833,044 1,131,487 15,392 ± 9,609 ± 185,284 28 2,174,844	685,815 975,887 12,160 ± 9,413 ± 139,792 ± 1,823,067	$2,697,6673,331,62118,597\pm97,041\pm488,215\pm6,633,141$	11,315,481 6,133,699 1,096,327 186,928 155,512 1,037,530 1,611,489 73,206 21,610,172
Mortgage loans Mortgage loans CNB residential mortgage loans Subtotal Consumer loans Consumer loans in installments CNB consumer loans Checking accounts Credit card borrowers Consumer leasing transactions Other loans and receivables	348,033 8,963 356,996 768,277 166 118,057 1,293,015 658 1,390	334,151 21,654 355,805 593,428 631 53 53,331 415 1,470	340,020 137,747 477,767 454,286 579 10,909 95 1,349	341,449 288,065 629,514 309,124 1,828 5,319 18 4,256	322,590 256,444 579,034 164,441 2,199 744 19 5,120	4,939,205 995,652 5,934,857 112,230 9,958 2 83 23,183	6,625,448 1,708,525 8,333,973 2,401,786 15,361 118,110 1,363,320 1,288 36,768
Subtotal Total loans	2,181,563 10,167,380	649,328 2,632,512	467,218 2,667,905	320,545 3,124,903	172,523 2,574,624	145,456 12,713,454	3,936,633 33,880,778

The following table sets forth an analysis of our loans (before allowances; exclusive of interbank loans) as of December 31, 2018by type of loan and time remaining to maturity:

	Due within 1 month	Due after 1 month but within 6 months	Due after 6 months but within 12 months	Due after 1 year but within 3 years	Due after 3 years but within 5 years	Due after 5 years	Balance as of December 31, 2018	
		(in millions of Ch\$)						
Commercial loans Commercial loans	908,032	950,599	963,955	2,031,040	1,520,744	3,802,657	10,177,027	

CNB commercial loans Foreign trade l <b>a</b> ns	115,738 99,821	134,533 70,600	441,654 110,925	1,126,405 161,897	971,157 109,421	2,436,351 286,569	5,225,838 839,233
Checking accounts	11,666	11,254	25,459	38,390	22,066	67,105	175,940
Loans to college students	18,587	17,760	18,350	35,695	26,869	51,470	168,731
Factoring operations	913,715	20,504	10,907	13,142	6,720	2,411	967,399
Leasing transactions	27,647	110,330	104,623	326,087	205,132	636,333	1,410,152
Other loans and receivables	18,707	881	4,359	8,576	6,636	35,703	74,862
Subtotal	2,113,913	1,316,461	1,680,232	3,741,232	2,868,745	7,318,599	19,039,1 <b>2</b>
Mortgage loans							
Mortgage loans	41,193	91,306	215,159	656,496	669,978	4,186,922	5,861,054
CNB residential mortgage loans	9,370	22,554	142,926	299,342	266,388	778,873	1,519,453
Subtotal	50,563	113,860	358,085	955,838	936,366	4,965,795	7,380,507
Consumer loans							
Consumer loans in installments	56,532	203,327	338,030	809,992	528,676	346,228	2,282,785
CNB consumer loans	273	1,033	945	2,984	3,588	12,637	21,460
Checking accounts	25,243	49,308	136,578	275,808	300,010	436,324	1,223,271
Credit card borrowers	6,511	11,161	17,155	58,444	19,373	11,461	124,105
Consumer leasing transactions	92	244	244	700	609	253	2,142
Other loans and receivables	996	1,234	1,207	3,587	4,298	15,087	26,410
Subtotal	89,647	266,307	494,159	1,151,515	856,554	821,990	3,680,173
Total loans	2,254,123	1,696,628	2,532,476	5,848,585	4,661,665	13,106,384	30,099,861

The following tablespresent, as of December 31, 2019 and 20/2029 amount of outstanding loans (exclusive of contingent loans) duzefter one year exposed to interest rate:

	As of December 31,		
	2019	2020	
Variable Rate:			
Ch\$	3,280,718	2.600698	
UF	593,463	581,397	
Ch\$ indexed to US\$	15.409	15.384	
Foreign currency	70,445	22.952	
US\$	6,808,256	6,161,460	
Subtotal	10,768,291	9,381891	
Fixed Rate:			
Ch\$	7,420,082	8,880,833	
UF	10,737,958	11,638,294	
Ch\$ indexed to US\$	88,795	86,581	
Foreign currency	8,507	6,511	
US\$	4,857,145	5,514,602	
Subtotal	23,112,487	26,126,821	
Total	33,880,778	35,508712	

Loans by Economic Activity

The following table sets forth an analysis of our loan portfolio (before allowances for loan losses) based on the ERUURZHU¶V SULQFLSD DealdHFort tDeRindLattedDdatedDdatesLY\_doaWs\to iDdfwidBals for business purposes are allocated to their economic activity. The table does not reflect outstanding contingent loans.

	As of December 31,						
	20	018	2	019	20	020	
	Loan portfolio	Percentage of loan portfol io	Loan portfolio	Percentage of loan portfolio	Loan portfolio	Percentage of loan portfolio	
	(in millions of ch\$, except percentages)						
Agricultural, livestock, forestry and fishing							
Agriculture and livestock	529,839	1.76%	441,628	1.30%	498,865	1.40%	
Fruit	188,425	0.63%	252,580	0.75%	271,384	0.76%	
Forestry	165,869	0.55%	132,933	0.39%	145,969	0.41%	
Fishing	134,819	0.45%	158,287	0.47%	147,429	0.42%	
Subtotal	1,018,952	3.39%	985,428	2.91%	1,063,647	3.00%	

	As of December 31,						
	20	)18	20	19	20	020	
		Percentage		Percentage		Percentage	
	Loan	of loan	Loan	of loan	Loan	of loan	
	portfolio	portfol io	portfolio	portfolio	portfolio	portfolio	
		(in m	illions of ch\$,	except perce	ntages)		
Manufacturing							
Tobacco, food and beverages	375,300	1.25%	378,172	1.12%	395,906	1.11%	
Textiles, clothing and leather goods	74,409	0.25%	62,690	0.19%	75,596	0.21%	
Wood and wood products	46,413	0.15%	59,694	0.18%	65,289	0.18%	
Paper, printing and publishing	111,904	0.37%	62,133	0.18%	94,158	0.27%	
Chemical products derived from oil, coal,							
rubber and plastic	198,751	0.66%	240,755	0.71%	215,030	0.61%	
Production of basic metal, nominerals,							
machines and equipments	424,616	1.41%	553,149	1.63%	620,572	1.75%	
Other manfacturing industries	236,216	0.78%	266,946	0.79%	<u>250,58</u> 9	<u>0.71%</u>	
Subtotal	1,467,609	4.88%	1,623,539	4.79%	1,717,140	4.84%	
Transport, storage and communications							
Transport and storage	716,973	2.38%	963,975	2.85%	1,097,087	3.09%	
Communications	287,987	0.96%	407,507	1.20%	<u>453,300</u>	<u>1.28%</u>	
Subtotal	1,004,960	3.34%	1,371,482	4.05%	1,550,387	4.37%	
Construction	1,713,106	5.69%	1,881,471	5.55%	1,940,932	5.47%	
Community, social and personal services	3,608,565	11.99%	4,065,536	12.00%	4,857,707	13.68%	
Consumer credit	3,680,173	12.23%	3,936,633	11.62%	3,389,285	9.54%	
Commerce	2,903,985	9.65%	3,324,740	9.81%	3,922,156	11.05%	
Electricity, gas and water	535,826	1.78%	599,474	1.77%	579,916	1.63%	
Residential mortgage loans	7,380,507	24.52%	8,333,973	24.60%	8,945,701	25.19%	
Mining and petroleum	199,600	0.66%	380,463	1.12%	228,875	0.64%	
Services	6,586,579	21.88%	7,378,039	21.78%	<u>7,312,96</u> 7	<u>20.59%</u>	
	26,608,341	88.40%	29,900,329	88.25%	31,177,539	87.80%	
Total	30,099,862	100.00%	33,880,778	100.00%	35,508,713	100.00%	

# Foreign Country Outstanding Loans

Our crossborder loans are principally tradelated. These include loans to foreign financial institutions. The table below lists our total amount of outstanding loarborrowers in foreign countries as of December 31,8220019 and 2020. This table does not include foreign tradebated loans to Chilean borrowers.

	As of December 31,		
-	2018	2019	2020
-	(in m	nillions of Ch	\$)
<u>Country</u>			
Afghanistan	2	2	2
Andorra	2	2	2
Argentina	15,615	15,732	12,126
Australia	3,915	8,251	2,237
Austria	4,126	11,766	25,493
Bahamas	2	2	2
Belgium	417	1,097	2,571
Bolivia	207	2	2
Brazil	114,243	150,686	119,345
Bulgaria	2	2	485
Canada	94,510	106,227	22,939
Cayman Islands	19,960	30,116	23,670
China	4,753	23,855	22,971
Colombia	101,017	184,797	48,492
Costa Rica	1,367	14,543	2
Denmark	389	817	44
Dominican Republic	10,422	20,000	14,219
Ecuador	2,084	1,466	2
El Salvador	2	2	2
Finland	2	2	4,362

	As of December 31,		
	2018	2019	2020
	(in millions of Ch\$)		
France	77,753	112,636	82,603
Germany	33,240	37,644	24,111
Greece	2	2	
Guatemala	15,806	19,846	17,562
Hong Kong	25	2	36
India	464	326	2
Israel	1,390	2,000	2
Italy	36,047	50,561	36,168
Japan	8,475	23,014	25,796
Mexico	36,214	38,293	42,273
Monaco	2	2	
Netherlands	8,982	7	124
New Zealand	2	2	2
Norway	2	2	2
Panama	83,668	71,062	35,325
Paraguay	14,078	13,260	14,603
Peru	127,161	163,637	85,607
Poland	2	90	314
Portugal	2	2,326	466
Puerto Rico	2	2	
Qatar	2	2	10,536
Russia	2	2	2
Luxembourg	2	2	2
Senegal	2	2	2
Singapore	2	2	2
South Africa	2	2	2
South Korea	91	35	2
Spain	54,330	106,668	107,665
Sweden	396	589	458
Switzerland	18,359	26,840	25,824
Taiwan	2	2	2
Thailand	2	2	2
Turkey	11,147	12,905	1,837
United Kingdom	187,957	271,555	190,057
United States	511,435	602,285	307,596
Uruguay	165	31	2
Venezuela	2	2	2
Other	33,373	2	2
Total	1,633,581	1,186,429	1,307,915

We also maintain deposits abroad (primarily demand deposits) as needed to conduct our foreign trade transaction The table below lists the amounts of foreign deposits deposits of December 31, 2018, 2019 and 2020

	As of December 31,		
Country	2018	2019	2020
-	(in millions of Ch\$)		
Australia		3,954	2,178
Belgium	2,960	2,981	2
Canada	250	978	463
China	2	353	278
Denmark	21	763	36
Finland	69	2	2
France	2	2	2
Germany	21,239	23,172	32,977
Italy	3,661	3,757	1,132
Japan	5,426	845,859	5,153
Mexico	125	1,601	107
New Zealand			71
Netherlands	2	2	2

	As of December 31,			
Country	2018	2019	2020	
	(in ı	millions of Ch	6)	
Norway	236	5,647	263	
Peru	2	324	57	
Spain	6,142	1,914	9,003	
Sweden	56	2	78	
Switzerland	1,612	1,219	733	
UK	11,936	9,201	1,680	
United States	414,034	1,019,458	690,007	
Total	467,768	1,911,980	744,216	

### **Credit Approval Process**

We manage our credit ski by requiring loans to be approved in accordance with certaindepteemined procedures. Under our credit approval system, the approval of a transaction with a customer requires the participation two or more executives, with at least one of them **hgat** where credit approval authority that would be necessary to cover our total risk exposure with respect to that customer.

& UHGLW DSSURYDO HYDOXDWLRQ LV PDGH RQ WKH EDVLV RI WKH proposed transaction.\$ ERUURZHU¶V WRWDO GHEW LQFOXGHV RXWVWDQGLQJ GI exposure to any customer takes into account not only our direct exposure to this customer, but also any credit support security and extensions of creditundrawn lines of credit to related or affiliated borrowers.

Credit approval authority is established by our Board of Directors and/or the Chairman of our Board of Directors upon the recommendation of our management. Transactions in which the totaleoustedit risk is more than Ch\$12,000 million require the approval of the Executive Committee, which consists of our Board of Directors and the Chief Executive 2IILFHU ZLWK D TXRUXP RI WKUHH PHPEHUV 7UD QeVisDIestVthan QIV\$12,000ZKLI million may be approved by our other executives, depending on the amount involved, as follows:

	Unse	ecured	Secured <sup>1)</sup>		
-	Ch\$	US\$	Ch\$	US\$	
	(in millions of Ch\$)	(in millions of US\$)	(in millions of Ch\$)	(in millions of US\$)	
Board of Directors and Executive Committee	Legal limit	Legal limit	Legal limit	Legal limit	
General Manager	1,500	1.77	5,000	5.92	
Credit Committe <sup>@</sup>	5,000	5.92	5,000	5.92	
Manager of Corporate Risk Area	900	0.89	3,000	2.96	
Manager of Commercial Aæand Finance	900	0.89	3,000	2.96	
Managers of Banking	900	0.89	1,500	2.96	
<sup>3</sup> % ´ ([HFX.W.L.Y.H.V	150	0.47	750	1.58	
<sup>3</sup> &´([HFX.W.L.Y.H.V	100	0.24	500	0.99	
<sup>3</sup> '´ ([HFX.W.L.Y.H.V	46	0.09	230	0.45	
<sup>3</sup> (´([HFX.W.L.Y.H.V	24	0.05	120	0.24	
<sup>3</sup> )´([HFX.W.L.Y.H.V.	12	0.02	60	0.12	

(1) These limits include the respective unsecured limit.

(2) The Credit Committee is made up of at least three of the following officers: the General Manager, Manager of Corporate A, Five A, Ager of Loan Administration, Manager of Commercial Banking, and Manager Business Banking.

We have a Corporate Risk Area which is independent of the Commercial Area, reporting directly to the Chief ([HFXWLYH 2IILFHU /RDQV LQ ZKLFK D FXVWRPHU¶V WRWDO ULVN H unsecured) nD\ EH DSSURYHG E\ <sup>3</sup>&´ ([HFXWLYHV HLWKHU 5HJLRQDO 0DQDJH Credit Risk). If transactions are approved by Regional Manager of Business Banking and also by Regional Manager of & UHGLW 5LVN WKH @ aLrisk exposed ure fith at vot with BeP apply of Web to the mis increased to Ch\$800 million (Ch\$240 million secured or unsecured). If the transactions of Business Banking are not approved by a Manager of Cred Risk, they are not presented to a higher level population.

7R HYDOXDWH D FXVWRPHU¶V FUHGLW ULVN DFFRXQW H[HFXWLY LQIRUPDWLRQ VXFK DV WKH FXVWRPHU¶V LQGHEWHGQHVV WR XV, ILQD debt toother banks and finance companies in the Chilean financial system and payment history with other creditors. Fo WKLV SXUSRVH LQIRUPDWLRQ UHJDUGLQJ D FXVWRPHU¶V LQGHEWHGQ CMF.

We have also edveloped specific lending policies and practices with respect to corporate, real estate and individual sectors of the banking market. Our corporate lending practices include analyzing and evaluating the strengths ar weaknesses of a given industry as a RwOHLQ DGGLWLRQ WR DQDO\]LQJ VSHFLILF FRUS 1995, we created a specialized construction finance department which has developed its own policies to evaluate an minimize credit risk in the real estate sector. We there the risks associated with construction loans through evaluation of technical studies of each proposed project as well as by conditioning loan advances upon our continuing review of th SURMHFW V SURJUHVV ) RULQGLY MORX DO WFX V MURCPHH WWK HDFK W MIRPOHLW W scoring systems that involve data in terms of income, education, family obligations, other financial obligations and other factors.

Our credit process is regulated by policies and standards established Risk Corporate Area and approved by our board of directors. The Risk Corporate Area performs various functions, including individual financial analysis of major clients. We have professional analysts who perform a report analysis for all three cossilesignated by the credit committee, and longerm credits of more than Ch\$1,500 million or ar86 nth period. These reports include the analysis RIWKH DPRXQW RID ORDQ LWV SXUSRVH WHUPV FX WHERE FOR the Cost of the trades of the trade

Our Risk Corporate Area, through its saute a of Portfolio Control and Monitoring, is responsible for the risk classification analysis and monitoring of our entire commercial, leasing and factoring loan portfolio, as well as the determination freserves for each type of loan.

### Classification of Banks by the CMF

7 KH & 0) UHJXODUO \ H[DPLQHV DQG HYDOXDWHV HDFK ILQDQFLD including its compliance with the loan classification guidelines of the CMF, antidiat basis classifies banks and other financial institutions into one of five categories, I, II, III, IV and V, as follows:

- x Category I is reserved for financial institutions that have been rated level A in terms of solvency and management.
- x Category Ilis reserved for financial institutions that have been rated (i) level A in terms of solvency and level B in terms of management, (ii) level B in terms of solvency and level A in terms of management, or (iii) level B in terms of solvency and level B in terms of solvency and level B in terms of management.
- x Category III is reserved for financial institutions that have been rated (i) level B in terms of solvency and level B in terms of management for two or more consecutive review periods, (ii) level A in terms of solvency and level C in terms of management, or (iii) level B in terms of solvency and level C in terms of management.
- x Category IV is reserved for financial institutions that are rated level A or B in terms of solvency and have been rated level C in terms of management for two one monsecutive review periods.
- x Category V is reserved for financial institutions that have been rated level C in terms of solvency, irrespective of their rating level of management.

The solvency rating of a bank is determined by its ratio of regulatority (after deducting accumulated losses during the financial year) to riskneighted assets. This ratio is equal to or greater that 10 r level A banks, equal to or greater than 8% and less than 5% for level B banks and less than 8% for level above.

The management rating of a bank is as follows: (i) level A banks are those that are not rated as level B or C, (ii level B banks display some weakness in internal controls, information systems, response to risk, private risk rating c ability to manage contingency scenarios, and (iii) level C banks display significant deficiencies in internal controls, information systems, response to risk, private risk rating or ability to manage contingency scenarios.

#### Classification of Loan Portfolio

Chilean banksare required to classify their outstanding exposures on an ongoing basis for the purpose of determining the amount of allowances for loan losses. The guidelines used by Chilean banks for such classifications a established by the CMF, although banks given some latitude in devising more stringent classification systems within such guidelines. For purposes of classification of our loan portfolio, loans are divided into consumer loans, residentia mortgage loans and commercial loans.

Consumer Loans These loans include financing arising from the use of credit cards, overdrafts on current accounts and loans granted to individuals. Their purpose is to finance the acquisition of consumer goods and payment services, in an amount that generally does exceed UF 550. Their repayment is generally made in equal and consecutive LQVWDOOP<sup>2</sup>H/CRWQ 3 FGHWIROLR

With respect to consumer loans, allowances for loan losses are determined by mathematical models of expecter loss applied to our loan portfol as a whole. These models have been based on our data and delinquency and behavior classification which is determined by the extent to which payments are overdue.

Residential Mortgage Loans These include loans for residential purposes that are **dyrfen**ded through the issuance by us of mortgage finance bonds. Generally, the purpose of these loans is to finance the acquisition, improvement restoration or construction of a residential home. They are granted to the final user of the property emtidely collateralized. All the remaining mortgages loans, in particular those granted for general purposes, are considered FRPPHUFLDO O/REDOQV 3 R6JHWH ROLR

With respect to residential mortgage loans, allowances for loan losses are noted elongia standard classification given by the CMF (former SBIF) in the Compendium, Chapter B

Commercial Loans , QFOXGH DOO ORDQV RWKHU WKDQ FRQVXPHLldarORDQ 3RUWIROLR ´

For a description of City National Banklo) ORULGD ORDOOV 3 RHW IROLR

) RU SXUSRVHV RI DVVHVVLQJ RXU ORDQ SRUWIROLR ZH DVVHVV F <sup>3</sup>FROOHFWLYH´EDVLV :H SHUIRUP LQGLYLGXDO DVV<del>elt</del>/v/duPleta@pWortfoli8,I ORI based on the amount of the loan and its size, complexity and the credit profile of the borrower. Generally, we perform individual assessments of loans equal to or greater than UF18,000. We assess on a collective basitoathosthoatrwe do not assess individually, grouping them according to certain common characteristics such as the amount of the loan a WKH ERUURZHU¶V FUHGLW SURILOH \*HQHUDOO\ ZH SHUIRUP FROOHF PDWKHPDWLFDO PRGHO GHYHORSHG LQWHUQDOO\ IRU RXU FROOHFWLY Information<sup>2</sup> / RDQV ´

2010 Guidelines of the Former SBIF

On August 12, 2010, the former SBIF published new guidelines for classifying ravisioning of loan portfolios  $W K D W E H F D P H P D Q G D W R U \setminus D W W Cluid D R S D U \setminus V D U H W K O W W W H P R G H O V classify our loan portfolio and establish allowances for loan losses follow the guiding principles set for the regulatory authority.$ 

For large commercial loans, leasing and factoring, we assign a risk category to each borrower and its respectiv loans. We consider the following risk factors: the industry or sector of the borrower, the owners oersnanfatge ERUURZHU WKH ERUURZHU¶V ILQDQFLDO VLWXDWLRQ LWV SD\PHQW pursuant to the Guidelines, we expect to assign one of the following risk categories to each borrower and loan that w evaluate on an individual basis:

L <sup>3</sup>1RUPDO /RDQV´ RU ORDQV FODVVLILHG LQ FDWHJRULHV \$ WK on their payment obligations and show no sign of deterioration in their credit quality.

L L <sup>3</sup> 6 X E V W D Q G Drus Class Held On Vcátel dutes CBR ID hrough B4 will correspond to borrowers with some financial difficulties or an important deterioration of payment capacity. Substandard loans also include all loans that have non-performance levels greater than 30 days.

iii. <sup>3</sup> 1 R Q R P S O L D Q W 3 R U W I R O LoompliaZitKdalFisKantl QtheOloxaGsHclaSsFileQ under categories C1 through C6, will correspond to borrowers whose payment capacity is at serious risk and are renegotiating credit terms avoid bankruptcy or there is a high likelihood that they will file for bankruptcy. These loans also include all loans, including contingent operations, with at least one installment overdue more than 90 days.

## Allowances for Normal and Substandard Loans

For normal and substandamaths, expected loss is to be calculated in accordance with the following CMF (former SBIF) standards:

Borrower Category	Probability of default (PD) (%)	Loss givendefault (LGD) (%)	Expectedloss (EL) (%)
Normal loans			
A1	0.04	90.0	0.03600
A2	0.10	82.5	0.08250
АЗ	0.25	87.5	0.21875
A4	2.00	87.5	1.75000
A5	4.75	90.0	4.27500
A6	10.00	90.0	9.00000
Substandard loans			
B1	15.00	92.5	13.87500
B2	22.00	92.5	20.35000
В3	33.00	97.5	32.17500
B4	45.00	97.5	43.87500

Banks individually assign a specific classification and therefore provision level to each borrower. Accordingly, the amount of loan loss allowance is determined on abyase basis. In determining provisions on an individual basis for normal and substandard heapursuant to the recently published guidelines, banks are required to use the following equation established by the regulatory authority:

Provision = (ESAGE) \* (PD debtor/100) \* (LGD debtor/100) + GE \* (PDguarantor/100) \* (LGD guarantor/100

ESA = Exposure subject to allowances PD = Probability of default GE = Guaranteed exposure LGD = Loss Given Default

# Definition of Categories

A1: Debtor has the highest credit quality. This category is assigned only to borrowers with an extremely strong capacitymteet its financial obligations.

The debtor in this category has very solid financial foundations and competitive advantages in the markets in which it participates, so its ability to pay has remained permanently immune to cyclical fluctuations in theory or sector. Therefore, it has a proven ability to generate cash flows to comfortably cover all of its financial commitments, even under restrictive conditions in the macroeconomic environments sector.

This category may be allocated only to debtors what we at least AA rating on the scale of the Chilean Securities Market Law granted by a national rating company recognized by the CMF, or its equivalent in case the debtor has an international rating by an external rating company, which also must be recognized by the CMF.

A2: Debtor has a very high credit quality. The ability to pay its financial obligations is very strong. Predictable events do not affect this capability significantly.

The debtor in this category provides a solid financial foundation and competitive position in the markets where it participates, so their ability to pay hasbeen permanently immune and is not vulnerable to cyclical fluctuations in the economy or markets in which it participates. Presents proven ability to generate cash fluxs to cover timely and properly all financial commitments.

A3: Debtor has a high credit quality. The ability to pay its financial commitments is strong. Predictable events do not affect this capacity significantly.

The debtor in this category provides salid foundation and competitive financial ability to pay and shows resistance to cyclical fluctuations in the economy or the markets in which it participates.

Under tight financialeconomic scenarios, the power would not vary significantly.

A4 Debtor has good credit quality. The ability to pay their financial obligations is sufficient. However, this capability is slightly susceptible to changing circumstances or economic conditions.

The debtor in this category provides a solid foundation and competitiv financial ability to pay, shows resistance to cyclical fluctuations in the economyor markets in which it participates; however, it may have slight vulnerability to restrictive conditions at macroeconomic and sector levels.

A5: Debtor has a good creditu**a**lity. The ability to pay their financial commitments is adequate or sufficient, but is susceptible to change in circumstances or economic conditions.

The debtor in this category presents reasonable competitive and financial foundations, so their ability pay is less vulnerable to cyclical fluctuations in the economy or markets in which it participates, but although it presents good ability to generate cash flows to meet promptly all its financiant mitments under adverse conditions, could be vulnerable restrictive environmental conditions at macroeconomic and sector levels.

A6: Debtor has a sufficient credit quality. Its ability to pay could deteriorate in adverse economic conditions. The debtor currently has certain challenges with his ability tofulfill his financial obligations, but this is temporary.

The debtor in this category has reasonable competitive and financial foundations, but his payment capacity presents vulnerabilities to cyclical fluctuations of the economy or of the markets in white participates. Although it has demonstrated the capacity to generate sufficient cash flow to meet its financial commitments under adverse conditions, there is evidence of weakness before restrictive conditions of the macroeconomic and sector environment.

- B1: Debtor has a low credit quality. His capacity of payment is vulnerable, affecting his ability to fulfill his financial obligations. The debtor in this category presents deficient financial and competitive foundations, and has presented irregulaties in the fulfillment of his commitments.
- B2: Debtor has a low credit quality. The debtor presents a worsening in his capacity of payment, generating doubts on the recovery of his credits. The debtor in this category presents deficient financial and preditive foundations, and his ability to generate cash flows is insufficient, which is translated into unsatisfactory fulfillments of his commitments. Also part of this category are those debtors who have registered some precedents of

negative behaviori the last 12 months, which are not of recurring nature, and which reclassification as performing loans has taken place at least three months ago.

- B3: Debtor has a very low credit quality. His capacity of payment is weak and has shown delinquencies in paryents, which may under this scenario, require a financial restructuring to meet obligations or, in case of having had it, obligations thereunder have not been complied with regularly. The debtors who are classified in this category do not exceed 90 datastal.
- B4: Debtor has a minimum credit rating. This type of borrower has history of disruptive behavior in the last 12 months, which, however, currently does not exceed 90 days default, nor meets certain conditions to be considered as held in default.

### Allowances for Loan Losses

Our loan portfolio includes loans for which the likelihood of recovery is low, as the borrowers show impaired payment capacity or no payment capacity at all. This portfolio includes (i) loans of borrowers with evident signs of possible bankruptcy, (ii) loans for which restructuring is necessary in order to avoid impairment and (iii) loans of borrowers that are at least 90 days in default in the payment of interests or principal on any of their loans. Debtors classified und categories C1 to C6 and all their loans are included in our-compliant loan portfolio (a subpopulation of our impaired loans portfolio as defined under CMF (former SBIF) criteria), including 100% of the amount of their undrawn committed credit lines and cointgent loans.

We determine the allowance for loan losses taking into account our total exposure to each borrower, which is the VXP RI VXFK ERUURZHU¶V WRWDO ORDQV LQFOXGLQJ FRQWLQJHQW O percentageof our allowance with respect to these borrowers, we estimate the expected loss rate, the amounts that a recoverable by executing guarantees and the present value of the amounts that can be recovered through collection action net of expenses. The expect loss rate is classified under one of the six categories defined below, considering the range of losses that we expect from all the loans of the same debtor.

For loans classified under Categories C1 through C6, we will need to have the followingole addawance required by the regulatory authority:

Borrower category	Expected loss range	Loss rate% <sup>(1)</sup>
C1	Up to 3%	2
C2 C3	More than 3% up to 20% More than 20% up to 30%	10 25
C4	More than 30% up to 50%	40
C5 C6	More than 50% up to 80% More than 80%	65 90

(1) Represents percentages of the aggregate amount of principal and accrued but unpaid interest of the loan.

For these loans the expected loss must be calculated as follows:

```
Expected loss = (TERec) / TE
Allowance (Ch$) = TE * Allowance %
```

TE = Total exposure.

REC = Recoverable amount based on estimates of collateral value and collection efforts.

2014 Guidelines of the Former SBIF

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2Q 'HFHPEHU WKH IRUPHU 6%,) SXEOLVKHG QHZ JXttga@geHOLQI
Ioan portfolio. The 2014Guidelinesinclude:
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- x an expected loss model to calculate allowances for housing mortgage loans that explicitly considers loar delinquency and loan / collateral (LTV) ratios, in order to promote active management of skedind
- x proposal for a new manner of evaluating collateral in the context of determining provisions, which would specify certain required conditions that would need to be met by an asset in order for it to be eligible to be used as collateral for mitigatigneredit risk, as well as more specific requirements of how collateral would be valued for purposes of setting loan loss levels.

These changes were implemented in January 2016.

Modifications to Provisions on Credit Risk for Banks

On December 30, 2014, thermer SBIF issued Circular No. 3573, which established amendments to the norms regulating the interpretation of the Provisions for Credit Risk, in Chapter, SEP2 and E in the Compendium. According to Chapter E, Chapter-B became effective as of Jamy 2016. The amendments seek to ensure the adequacy of the provisions requiring banks to present credit risk in their loan portfolios, and guidelines encouraging best practices in evaluation and risk management.

The mostrelevantamendments introduced **der** the circular discussed above are the following:

- x Standard method for mortgage loans provisions. A standardized method for calculating minimum provisions for mortgage loans for housing was introduced, clarifying both the procedure for overdue payndethes a loan guarantee relationship (lotorvalue) for creditors. Such method establishes a special treatment for loans subject to state auction;
- x Non-compliant portfolios. Certain conditions were introduced to supplement the guidelines relating to non compliant portfolios for loans subject to individual assessment, including those which must be performed to remove a specific debtor from said portfolio. In addition, similar provisions were introduced to group portfolios; and
- x 6 X E V W L W X W L R QditRating for the Edver that the the Use the JXLGHOLQHV W R G H W H U P L Q H S U R Y L V L R Q V U H O D W L Q J W R I D F W credit rating for the credit rating of its guarantor, subjectertain conditions being met.

Further to the aforementioned amendments, the (the SBIF) has developed standardized provisions for the remaining group portfolioss (naller size portfolios of consumer and commercial cr); diagether with the establement of minimum conditions that must be met by the internal provisions for credit risk developed by each bank.

# Analysis of our Loan Classifications

: H SHUIRUP <sup>3</sup>LQGLYLGXDO´ DVVHVVPHQWV RI ORDQV WK Do also edge and the amount of the loan and its size, complexity and the credit profile of the borrower. Generally, we perform individual assessments of loans equal to or greater than UF18,000.

:H FRQVLGHU LQGLYLGXDO/FOR PDS\OMLHD\QWMhi@ho@@8##2000@M\h/Z001,\//C2,0038,Q4,C5 or C6 FDWHJRULHV DFFRUGLQJWR WKH F2D\*WXLBG17H00LLHQ\HWHRWWHRWUHW)KRUER HWUK B1%&,0)

:H DVVHVV RQ D <sup>3</sup>FROOHFWLYH´ EDVLV DOO RI RXU ORDQV WoKDW FHUWDLQ FRPPRQ FKDUDFWHULVWLFV VXFK DV WKH DPRXQW RI WKH C collective assessment of loans of less than UF18,000.

The following tables provide statistical data regarding the classification rotommecial loans at December 31, 2018, 2019 and 202(excluding loans and receivables from banks). The **Cholf** mer SBIF) requires that we prepare a risk analysis evaluating, for classification purposes only, a portion of our total commercial loan protection of our total commercial loan and contingent loans.

	At December 31,						
Category	2018	2019	2020				
		(in millions of Ch\$)					
A1	49,560	193,155	110,073				
A2	1,220,743	1,416,715	1,109,838				
A3	1,921,812	2,391,456	2,132,819				
A4	1,990,942	2,417,035	2,155,577				
A5	1,984,489	2,318,233	2,583,798				
A6	802,970	799,300	1,090,902				
B1	184,932	170,241	600,028				
B2	113,525	131,480	251,341				
ВЗ	85,550	144,394	57,518				
B4	20,181	55,179	126,968				
C1	103,172	100,422	98,965				
C2	57,259	20,310	44,544				
СЗ	67,747	25,467	28,059				
C4	8,127	41,853	26,719				
C5	14,568	6,530	30,929				
C6	62,296	37,521	63,025				
Collective assessment	11,884,752	12,792,831	13,810,496				
Non-Banking Financial Services	9,527,237	10,818,656	<u>11,187,11</u> 4				
Total	30,099,862	33,880,778	35,508,713				

Under the guidelines issued by the CMF, our individually assessed loans are considered impaired when they are classified as B3, B4, C1, C2, C3, C4, C5 or C6. Our collectively assessed loans are considered impaired when (i) they are 90 days ormore in default or (ii) they are restructured past due loans until **wase**ify them as performing loans based on our periodic reassessment of such loans.

The following tables provide information regarding roloans as of December 31, 2018, 2019 and 2020er the guidelines as described above:

As of December 31, 2020	Normal Portfolio	Substandard Portfolio	Impaired Portfolio	Total loans before allowances	Individually assessed allowances	Collectively assessed allowances	Total allowances	Total loans net of allowances	Impaired loans as a % of total loans by category	Individually assessed loan allowances as a % of total loans	Collectively assessed loan allowances as a% of total loans
Commercial loans:					(In millions	of Ch\$, except p	percentages)				
Commerciarioans.											
Commercial loans	10,760,902	940,295	629,018	12,330,215	(196,481)	(155,283)	(351,764)	11,978,451	5.10%	1.59%	1.26%
CNB commercial loans	6,743,380	641,984	51,942	7,437,306	(37,486)	(14,747)	(52,233)	7,385,073	0.70%	0.50%	0.20%
Foreign trade loans	666,961	33,733	279	700,973	(11,935)	(633)	(12,568)	688,405	0.04%	1.70%	0,09%
Checking accounts	121,036	1,969	10,806	133,811	(1,560)	(6,652)	(8,212)	125,599	8.08%	1.17%	4.97%
Loans to college students	125,148	-	21,082	146,230		(5,339)	(5,339)	140,891	14.42%	0.00%	3.65%
Factoring Operations	907,285	14,026	2,305	923,616	(6,832)	(1,830)	(8,662)	914,954	0.25%	0.74%	0.20%
Leasing transactions	1,337,162	79,192	27,675	1,444,029	(14,089)	(7,028)	(21,117)	1,422,912	1.92%	0.98%	0.49%
Other loans and receivables	47,615	366	9,566	57,547	(1,115)	(5,600)	(6,715)	50,832	16.62%	1.94%	9.73%
Subtotal	20,709,489	1,711,565	752,673	23,173,727	(269,498)	(197,112)	(466,610)	22,707,117	3.25%	1.16%	0.85%
Mortgage loans: Mortgage loans financed by letters of credit	5,190	-	379	5,569	-	(9)	(9)	5,560	6.81%		0.16%
Negotiable mortgage loans	1,509,776	-	23,314	1,533,090	-	(10)	(10)	1,533,080	1.52%		0.00%
Other mortgage loans	5,681,543	-	196,083	5,877,626	-	(29,031)	(29,031)	5,848,595	3.34%		0.49%
CNB mortgage loans	1,506,581	-	22,835	1,529,416	-	(19,180)	(19,180)	1,510,236	1.49%		1.25%
Subtotal	8,703,090	-	242,611	8,945,701	-	(48,230)	(48,230)	8,897,471	2.71%		0.54%
Consumer loans:											
Consumer loans in installments	1,800,087	-	247,535	2,047,622	-	(172,289)	(172,289)	2,047,622	12.09%		8.41%
CNB consumer loans	39,035	-	3,521	42,556	-	(4,037)	(4,037)	38,519	8.27%		9.49%
Checking accounts	56,790	-	8,595	65,385	-	(9,349)	(9,349)	56,036	13.15%		14.30%
Credit card borrowers	1,161,662	-	63,265	1,224,927	-	(89,010)	(89,010)	1,135,917	5.16%		7.27%

As of December 31, 2020	Normal Portfolio	Substandard Portfolio	Impaired Portfolio	Total loans before allowances	Individually assessed allowances	Collectively assessed allowances	Total allowances	Total loans net of allowances	Impaired loans as a % of total loans by category	Individually assessed loan allowances as a % of total loans	Collectively assessed loan allowances as a% of total loans
					(In millions	s of Ch\$, except	percentages)				
Consumer leasing transactions	728	-	34	762	-	(21)	(21)	741	4.46%		2.76%
Other loans and receivables	7,866	-	167	8,033	-	(486)	(486)	7,547	2.08%		6.05%
Subtotal	3,066,168	-	323,117	3,389,285	-	(275,192)	(275,192)	3,114,093	9.53%		8.12%
Total loans	32,478,747	1,711565	1,318,401	35,508,713	(269,498)	(520,534)	(790,032)	34,718,681	3.71%	0.76%	1.47%

As of December 31, 2019	Normal Portfolio	Substandard Portfolio	Impaired Portfolio	Total loans before allowances	Individually assessed allowances	Collectively assessed allowances of Ch\$, except p	Total allowances	Total loans net of allowances	Impaired loans as a % of total loans by category	Individually assessed loan allowances as a % of total loans	Collectively assessed loan allowances as a% of total loans
Commercial loans:					(III IIIIIIOIIS	u cha, except p	Jercentages)				
Commercial loans	9.896.486	426,456	490,271	10,813,213	(116,027)	(123,597)	(239,624)	10,573,589	4.53%	1.07%	1.14%
CNB commercial loans	6,435,141	178,112	22,714	6,635,967	(36,388)	(10,290)	(46,678)	6,589,289	0.34%	0.55%	0.16%
Foreign trade loans	1,070,690	25,063	574	1,096,327	(9,591)	(1,955)	(11,546)	1,084,781	0.05%	0.87%	0.18%
Checking accounts	170,938	3,139	12,851	186,928	(1,582)	(9,157)	(10,739)	176,189	6.87%	0.85%	4.90%
Loans to college stlents	142,155	±	13,357	155,512	(1,002) ±	(4,370)	(4,370)	151,142	8.59%	0.00%	2.81%
Factoring Operations	1,028,924	5,370	3,236	1,037,530	(4,158)	(2,666)	(6,824)	1,030,706	0.31%	0.40%	0.26%
Leasing transactions	1,509,647	49,780	52,062	1,611,489	(19,917)	(9,045)	(28,962)	1,582,527	3.23%	1.24%	0.56%
Other loans and receivables	61,412	339	11,455	73,206	(1,618)	(6,734)	(8,352)	64.854	15.65%	2.21%	9.20%
Subtotal	20,315,393	688,259	606,520	21,610,172	(189,281)	(167,814)	(357,095)	21,253,077	2.81%	0.88%	0.78%
Cabiota	20,010,000	000,200	000,020	21,010,172	(100,201)	(107,011)	(007,000)	21,200,077	2.0170	0.0070	0.1070
Mortgage loans: Mortgage loans financed by letters of											
credit	7.653	±	581	8,234	±	(60)	(60)	8,174	7.06%		0.73%
Negotiable mortgage loans	4,618	±	749	5.367	±	(80)	(80)	5,287	13.96%		1.49%
Other mortgage loans	6,385,596	±	226,251	6.611.847	±	(31,477)	(31,477)	6.580.370	3.42%		0.48%
CNB mortgage loans	1.692.475	±	16.050	1.708.525	±	(10.017)	(10,017)	1.698.508	0.94%		0.59%
Subtotal	8,090,342	±	243,631	8,333,973	±	(41,634)	(41,634)	8,292,339	2.92%		0.50%
Subiolai	0,030,342	±	243,031	0,000,070	1	(41,034)	(41,034)	0,292,009	2.5270		0.30 %
Consumer loans:											
Consumer loans in installments	2,100,202	±	265.823	2,366,025	±	(154,290)	(154,290)	2,211,735	11.24%		6.52%
CNB consumer loans	51.122	_ ±	±	51.122	_ ±	(483)	(483)	50,639	0.00%		0.94%
Checking accounts	105,790		12,320	118,110		(9,340)	(9,340)	108,770	10.43%		7.91%
Credit card borrowers	1,289,210	_ ±	74.110	1,363,320	_ ±	(105,432)	(105,432)	1,257,888	5.44%		7.73%
Consumer leasing transactions	1,247	_ ±	41	1,288	_ ±	(100,102)	(100,102)	1,241	3.18%		3.65%
Other loans and receivables	36,355	±	413	36,768	±	(477)	(47)	36,768	1.12%		0.00%
Subtotal.	3,583,926	+	352,707	3,936,633	+	(269,592)	(269,592)	3,667,041	8.96%		6.85%
	2,000,020	÷	002,.07	3,000,000	-	(200,002)	(100,001)	3,007,041	0.0070		0.0070
Total loans	31,989,661	688,259	1,202,858	33,880,778	(189,281)	(479,040)	(668,321)	33,212,457	3.55%	0.56%	1.41%

As of December 31, 208	Normal Portfolio	Substandard Portfolio	Impaired Portfolio	Total loans before allowances	Individually assessed allowances	Collectively assessed allowances	Total allowances	Total loans net of allowances	Impaired loans as a % of total loans by category	Ind ividually assessed loan allowances as a % of total loans	Collectively assessed loan allowances as a% of total loans
					(In millions	of Ch\$, except	percentages)				
Commercial loans:											
Commercial loans	8,886,341	333,572	558,140	9,778,053	(117,876)	(63,990)	(181,866)	9,596,187	5.7%	1.2%	0.7%
CNB commercial loans	5,494,525	104,608	25,679	5,624,812	(26,762)	(3,346)	(30,108)	5,594,704	0.5%	0.5%	0.1%
Foreign trade loans	813,711	23,223	2,299	839,233	(6,315)	(946)	(7,261)	831,972	0.3%	0.8%	0.1%
Checkingaccounts	162,162	3,086	10,692	175,940	(1,617)	(5,883)	(7,500)	168,440	6.1%	0.9%	3.3%
Loans to college students	151,134	±	17,597	168,731	±	(5,127)	(5,127)	163,604	10.4%	0.0%	3.0%
Factoring Operations	956,023	6,668	4,708	967,399	(4,165)	(1,977)	(6,142)	961,257	0.5%	0.4%	0.2%
Leasing transactions	1,308,908	48,809	52,435	1,410,152	(18,793)	(5,090)	(23,883)	1,386,269	3.7%	1.3%	0.4%
Other loans and receivables	55,381	473	19,008	74,862	(8,834)	(4,361)	(13,195)	61,667	25.4%	11.8%	5.8%
Subtotal	17,828,1 <b>5</b>	520,439	690,558	19,039,182	(184,362)	(90,720)	(275,082)	18,764,100	3.6%	1.0%	0.5%
Mortgage loans: Mortgage loans financed by letters of credit	10.510	±	971	11,481	±	(80)	(80)	11,401	8.5%	0.0%	0.7%
Negotiable mortgage loans	1.490.604	±	36.246	1.526.850	_ ±	(11,130)	(11,130)	1.515.720	2.4%	0.0%	0.7%
Other mortgage loans	4,159,734	±	162,989	4,322,723	±	(15,935)	(15,935)	4,306,788	3.8%	0.0%	0.4%
CNB mortgage loans	1,484,205	±	35,248	1,519,453	±	(11,028)	(11,028)	1,508,425	2.3%	0.0%	0.7%
Subtotal	7,145,053	±	235,454	7,380,507	±	(38,173)	(38,173)	7,342,334	3.2%	0.0%	0.5%
Consumer loans:						,					
Consumer loans in installments	2,017,318	±	239,850	2,257,168	±	(139,051)	(139,051)	2,118,117	10.6%	0.0%	6.2%
CNB consumer loans	44,977	±	2,100	47,077	±	(624)	(624)	46,453	4.5%	0.0%	1.3%
Checking accounts	113,804	±	10,301	124,105	±	(8,613)	(8,613)	115,492	8.3%	0.0%	6.9%
Credit card borrowers	1,162,203	±	61,068	1,223,271	±	(94,221)	(94,221)	1,129,050	5.0%	0.0%	7.7%

Consumer leasing transactions	2,033	±	109	2,142	±	(79)	(79)	2,063	5.1%	0.0%	3.7%
Other loans and receivables	26,109	±	301	26,410	±	(924)	(924)	25,486	1.1%	0.0%	3.5%
Subtotal	3,366,444	±	313,729	3,680,173	±	(243,512)	(243,512)	3,436,661	8.5%	0.0%	6.6%
Total loans	28,339,682	520,439	1,239,741	30,099,862	(184,362)	(372,405)	(556,767)	29,543,095	4.1%	0.6%	1.2%

# &ODVVLILFDWLRQ RI /RDQ 3RUWIROLR %DVHG RQ WKH %RUURZHU¶V 3D

Accrued interest and inflation indexation from overdom and are only recognized when and to the extent effectively received. Overdue loans are classified in groups of 1 to 29 days overdue, 30 to 89 days overdue, and 90 or more GD\V RYHUGXH WKH ODVW JURXS EHLQJ Umbride Govid Wrespect to 30 yDdAnd the XH amount of any principal or interest that is 90 or more days overdue. Past due loans are required to be covered by individual allowances for loan losses exceed the global allowance for loan losses.

The tables below set forth the outstanding principal amount of loans that is current, overdue (less than 90 days and pastue (overdue 90 or more days) as to payment of principal and interest, as of the dates indicated. Loan amounts the table are presented before deduction for allowances for loan losses.

	At December 31,						
Category	2018	2019	2020				
Current Overdue 129 days Overdue 3689 days 3 D V W G X H G D \ V R U	29,226,153 532,013 85,795 255,901 873,709	33,051,392 436,062 105,508 287,816 829,386	33,805,262 1,265,643 155,225 282,583 1,703,451				
Total loans <sup>2)</sup>	30,099,862	33,880,778	35,508,713				
	1,347,005 2.90% 0.85% 4.48%	1,402,433 2.45% 0.85% 4.14%	1,507,897 4.80% 0.80% 4.25%				

(1) 2 X U <sup>3</sup> S D V W G X H ´ L Q F O X G H R Q O \ W K H S R U W L R Q R I S U L Q F L S D O D Q Gude ChtWithstalltheirht% oR I O R I such loarthat are not overdue or that are overdue for less than 90 days, unless (i) any portion of the loan is overdue for 160 relains which case the entire loan is considered past due, or (ii) legal proceedings have been commenced for the entiting duatistance according to the terms of the loan, in which case the entire loan is considered past due within 90 days after initiation of such proceedings.

(2) Total loans do not include interbank loans.

(3) 2 X U <sup>3</sup> L P S D L U H G ´ O R D Q V L Q F Of Xo@arHof W/ KulstorDeat JhlatHhasD and leasDoPheR Ma@ Werdue more than 90 days or present a deteriorated credit assessment (loans overdue less than 90 days but a borrower classification of B3 or B4).

Under our loan classification system, we suspend the **docr**(uaterest, subject to certain exceptions, on (i) individually assessed C5 and C6 loans automatically, (ii) individually assessed C3 and C4 loans that remain classified a such for three or more months, and (iii) collectively assessed secured loansetsiat months overdue and for which less than 80% of the loan is collateralized.

The following table sets forth, as of the dates indicated, the amounts of loans over certain of which the accrual o interest income had been discontinued.

	At December 31,					
Category	2018	2019	2020			
		(in millions of Ch\$)				
Overdue loans (excluding past due)	617,808	541,570	1,420,868			
Past due loans	255,901	287,816	282,583			
Impaired loans	1,347,005	1,402,433	1,507,897			

# **Risk Index**

The risk index of our loan portfolio isalculated as allowances for loan losses as a percentage of total loans.

Our risk index was 85%, 1.97% and 2.2% as of December 31, 2018, 2019 and 2029 pectively.

#### Analysis of Allowances for Loan Losses

The following tables analyze our allowances for losses and changes in the allowances attributable to charge offs, provisions established, provisions released over the allowances for loan losses:

	As of December 31,				
—	2018	2019	2020		
—	(in millions of	Ch\$, except for per	rcentages)		
Allowances for ban losses at beginning of period	401,041	556,767	668,321		
Write-offs	(247,253)	(396,277)	(449,234)		
Provisions established	402,979	507,831	570,945		
Provisions released					
Bci Financial Group (net changes)					
Allowances for loan losses at eofthe period	556,767	668,321	790,032		
Ratio of chargeoffs to average loans	1.84%	1.97%	2.22%		
Allowance for loan losses at end of the period as a percentage of					
total loans	1.85%	1.97%	2.22%		

(1) Represents the net of provisions established and jorosiseleased and includes the provisions for TotalBank and Servicios Financieros as a result of such acquisition.

(2) Represents the aggregate amount of the allowance for loan losses released during each year or period as a result converse spreviously written off, recoveries or a determination by management that the level of risk existing in the loan portfolion had uced.

Our policy with respect to writeffs follows the regulations established by the CMF. Under these regulations an unsecured loan (or a part of it) must be written off no more than 24 months after being classified as overdue and secure loans must be written off within 36 months after being classified as overdue, (ii) a loan must be-offawgreen we do not have any right to exercise an action for collection in the courts, and (iii) in the case of loans payable in instalements, th aggregate amount of the loan must be chaogfeelowhen one installment is overdue six months in the case of consumer loans and for 48 months in the case of mortgage loans, respectively.

Based on information available regarding our debtors, we believe that our allowances for loan losses are sufficier to cover known potential losses and losses inherent in a loan portfolio such as ours

# Allocation of Allowance for Loan Losses

The following tables set forth, as of the dates indicated, the amounts of allowance for loan losses attributable to commercial, consumer and residential mortgage loans, and the allowance amount as a percentage in the corresponding category and as a percentage of total loans:

	As of December 31,							
		20	)19		2020			
		Allowance	Allowance			Allowance	Allowance	
		amount as a percentage	amount as a percentage	Loans in a		amount as a percentage	amount as a percentage	Loans in a category as a
	Allowance	of loans in	of total	category as a percentage of	Allowance	of loans in	of total	percentage of
	amount	category	loans	total loans	amount	category	loans	total loans
-			(in mi	llions of Ch\$,	except perc	entages)		
Commercial loans:								
Commercial loans	(239,624)	2.2%	0.7%	31.9%	(351,764)	2.9%	1.0%	34.7%
CNB commercial loans	(46,678)	0.7%	0.1%	19.6%	(52,233)	0.7%	0.1%	20.9%
Foreign trade loans	(11,546)	1.1%	0.0%	3.2%	(12,568)	1.8%	0.0%	2.0%
Checking accounts	(10,739)	6.0%	0.0%	0.6%	(8,212)	6.1%	0.0%	0.4%
Loans to college students	(4,370)	2.8%	0.0%	0.5%	(5,339)	3.7%	0.0%	0.4%
Factoring operations	(6,824)	0.7%	0.0%	3.1%	(8,662)	0.9%	0.0%	2.6%
Leasing transactions	(28,962)	1.8%	0.1%	4.8%	(21,117)	1.5%	0.1%	4.1%
Other loans and receivables	(8,352)	12.9%	0.0%	0.2%	<u>(6,715</u> )	<u>11.7%</u>	<u>0.0%</u>	<u>0.2%</u>
Subtotal	(375,095)	1.7%	1.1%	63.8%	(466,610)	2.0%	1.3%	65.3%

	As of December 31,									
			)19				2020			
	Allowance amount	Allowance amount as a percentage of loans in category	Allowance amount as a percentage of total loans	Loans in a category as a percentage of total loans	Allowance amount	Allowance amount as a percentage of loans in category	Allowance amount as a percentage of total loans	Loans in a category as a percentage of total loans		
			(in mi	llions of Ch\$,	except perc	entages)				
Mortgage loans: Mortgage loans financed by letters of Credit	(60)	0.7%	0.0%	0.0%	(9)	0.2%	0.0%	0.0%		
Negotiable mortgage loans	(80)	0.0%	0.0%	5.1%	(10)	0.0%	0.0%	4.3%		
Other mortgage loan	(31,477)	0.6%	0.1%	14.7%	(29,031)	0.5%	0.1%	16.6%		
CNB mortgage loans	(10,017)	0.6%	0.0%	5.0%	(19,180)	1.3%	0.1%	4.3%		
Subtotal	(41,634)	0.5%	0.1%	25.0%	(48,230)	0.5%	0.1%	25.2%		
Consumer Loans:										
Consumer loans in installments	(154,290)	7.0%	0.5%	6.7%	(172,289)	8.4%	0.5%	5.8%		
CNB consumer loans	(483)	1.0%	0.0%	0.2%	(4,037)	9.5%	0.0%	0.1%		
Credit card borrowers	(105,432)	96.9%	0.3%	0.3%	(89,010)	7.3%	0.3%	3.4%		
Checking accounts	(9,340)	0.7%	0.0%	3.8%	(9,349)	14.3%	0.0%	0.2%		
Consumer leasing transactions	(47)	3.8%	0.0%	0.0%	(21)	2.8%	0.0%	0.0%		
Other bans and receivables	±	0.0%	0.0%	0.0%	(486)	6.1%	0.0%	0.0%		
Subtotal	(269,592)	7.4%	0.8%	11.0%	(275,192)	8.12%	0.8%	9.5%		
Total	(668,321)	2.0%	2.0%	100.0%	(790,032)	2.22%	2.2%	100%		

Note: Based oour loan classification, as required by the CMF (former SBIF) for the purpose of determining loan loss allowances.

During the last three years, all of our ten largest (per year) loan ebfasgerere related to commercial loans. These loans were outstangiloans to borrowers engaged in a wide variety of activities. Our management is not otherwise aware of any concentration of loan chaoges or allowance for loan losses in any particular area of economic activity.

# Composition of Deposits and Other Commiments

The following table sets forth the average balances of our deposits and other commitments over which we disburs interest for the years ended December 20,18, 2019 and 2020

	For the year ended December 31,							
	2018		2019		202	20		
	Average balance	Average Nominal Rate	Average balance millions of Ch\$, e	Average Nominal Rate	Average balance	Average Nominal Rate		
Term deposits	16,725,878	2.33%	17,687,168	2.5%	19,830,221	1.11%		
Saving accounts	47,579	2.84%	47,406	2.7%	<u>52,249</u> 19,882,470	2.75%		

# Maturity of Deposits

The following tables sets forth information regarding the currency and maturity of our deposits at December 31, 2018, 2019 and 2020. UF-denominated deposits asimilar to pesodenominated deposits in all respects, except that the principal is readjusted periodically based on variations in the Chilean consumer price index.

	As of December 31, 2020							
	Ch\$	UF	Foreign Currency (other than US\$)	USD	Total			
-			(in millions of Ch\$)					
Current accounts and demand deposits	8,409,014	56,420	35,275	11,225,865	19,726,574			
Savings accounts Term deposits:	-	55,176	-	-	55,176			
Maturity within 3 months	6,482,395	63,813	5,836	2,720,315	9,272,359			
Maturity after 3 but withi 6 months	828,708	4,403	58	228,373	1,061,542			
Maturity after 6 but within 12 months	430,984	128	-	5,105	436,217			
Maturity after 12 months	81	-	-	14,236	14,317			
Total term deposits	7,742,168	68,344	5,894	2,968,029	10,784,435			
Total deposits	16,151,182	179,940	41,169	14,193,894	30,566,185			

	As of December 31, 2019						
	Foreign Currency						
	Ch\$	UF	(other than US\$)	USD	Total		
-			(in millions of Ch\$)				
Current accounts and demand deposits	5,696,464	50,693	35,275	8,398,267	14,180,699		
Savings accounts	±	48,668	±	±	48,668		
Term deposits:							
Maturity within 3 months	6,288,861	72,131	5,490	3,014,559	9,381,041		
Maturity after 3 but within 6 months	1,300,026	12,213	28	187,614	1,499,881		
Maturity after 6 but within 12 months	1,336,815	2,528	±	829,592	2,168,935		
Maturity after 12 months	101	239	±	273,891	274,231		
Total term deposits	8,925,803	87,111	5,518	4,305,656	13,324,088		
Total deposits	14,622,267	186,472	40,793	12,703,923	27,553,455		

	As of December 31, 2018						
	Foreign Currency (other than						
	Ch\$	UF	US\$)	USD	Total		
-		(	(in millions of Ch\$)				
Current accounts and demand deposits	5,074,816	43,082	37,875	7,066,766	12,222,539		
Savings accounts Term deposits:	0	47,100	0	0	47,100		
Maturity within 3 months	5,671,443	246,049	4,781	1,752,469	7,674,742		
Maturity after 3 but within 6 months	2,040,000	47,861	29	832,700	2,920,590		
Maturity after 6 but within 12 months	1,011,891	17,088	0	65,662	1,094,641		
Maturity after 12 months	3,499	267	0	587,937	591,703		
Total term deposits	8,726,833	311,265	4,810	3,238,768	12,281,676		
Total deposits	13,801,649	401,447	42,685	10,305,534	24,551,315		

The following tables set forth information regarding the maturity of our outstanding term deposits in excess of US\$100,000 at December 31, 202019 and 2020

	As of December 312020						
	Foreign						
	Ch\$	UF	Currency	USD	Total		
		(in	millions of Ch\$)				
Time deposits							
Maturity within 3 months	5,557,833	22,870	1,323	2,656,066	8,238,092		
Maturity after 3 but within 6 months	814,082	1,775	-	226,274	1,042,131		
Maturity after 6 but within 12 months	427,507	79	-	4,912	432,498		
Maturity after 12 months	-	-	-	14,236	14,236		
Total deposits in excess of US\$100,000	6,799,422	24,724	1,323	2,901,488	9,726,957		

	As of December 31, 2019					
			Foreign			
	Ch\$	UF	Currency	USD	Total	
		(ir	millions of Ch\$)			
Time deposits						
Maturity within 3 months	5,420,614	21,667	1,601	2,952,419	8,396,301	
Maturity after 3 but within 6 months	1,277,464	8,931	±	184,447	1,470,842	
Maturity after 6 but within 12 months	1,330,796	2,227	±	829,024	2,162,047	
Maturity after 12 months	±	±	±	273,686	273,686	
Total deposits in excess of US\$100,000	8,028,874	32,825	1,601	4,239,576	12,302,876	

	As of December 31, 2018						
			Foreign				
	Ch\$	UF	Currency	USD	Total		
		(in	millions of Ch\$)				
Time deposits							
Maturity within 3 months	1,699,231	884	178,517	4,861,080	6,739,712		
Maturity after 3 but within 6 months	829,957	±	40,279	2,017,752	2,887,988		
Maturity after 6 but within 12 months	65,080	±	16,090	1,003,960	1,085,130		
Maturity after 12 months	587,403	±	78	3,397	590,878		
Total deposits in excess of US\$100,000	3,181,671	884	234,964	7,886,189	11,303,708		

# Minimum Capital Requirements

The following table sets forth our minimum capital requirements set by the CMF as of the dates indicated.

	As	of December 31,	
	2018	2019	2020
	(in	millions of Ch\$)	
Basic capital	3,457,509	3,791,478	3,893,620
3% of total assets	(1,341,507)	(1,549,129)	(1,705,597)
Excess over minimum required basic capital	2,116,002	2,242,349	2,188,023
Basic capital to consolidated assets	7.73%	7.34%	6.85%
Regulatory capital	4,185,213	4,474,573	4,971,521
Risk-weighted assets	32,801,242	37,281,341	37,125,566
8% of riskweighted assets	(2,624,099)	(2,982,507)	(2,970,045)
Excess over minimum required regulatory capital	1,561,114	1,492,066	2,001,476
Regulatory capital as a % of 8% of riskeighted assets	159.49%	150.03%	167.39%
Regulatory capital as a % of riskeighted assets	12.76%	12.00%	13,39%

Basic capital is the sum of paired capital and reserves, excluding capital attribletab subsidiaries and foreign branches.
 Regulatory capital is basic capital adjusted to: (i) aggregate subordinated bonds issued by Bci valued at their placefoeanpairmount up to 50% of its basic capital commencing six years prior to thaturity, (ii) aggregate additional required allowances and provisions as stipulated, (iii) deduct all goodwill and share premium, and (iv) deduct assets that correspond to investments insolitated subsidiaries.

# Short-Term Borrowings

The principal categories of our shorterm borrowings are Central Bank of Chile borrowing, borrowings under foreign trade credit lines, liabilities under agreements to repurchase and domestic interbank loans. The following tabl presents the amounts outstanding and theighted average nominal interest rateo fand for years ended or each type of shortterm borrowing as detailed below

			As of Dec	ember 31,		
	20	18	20	19	20	20
	Year-end Balance	Weighted average yield interest rate	Year-end Balance	Weighted average yield interest rate	Year-end Balance	Weighted average yield interest rate
		(in	millions of Ch\$,	except percenta	ges)	
Other liabilities to Central Bank of Chile Loans received from foreign financial	10,503	2.84%	±	±	3,904,339	0.50%
institutions	1,155350	2.91%	1,671,048	2.39%	1,111,380	0.81%
Liabilities under agreements to repurchase Loans received from domestic financial	546,109	2.03%	909,391	1.56%	350,314	1.79%
institutions	1,592,296	3.24%	1,811,213	2.34%	1,254,979	0.41%
Total shortterm borrowings	3,304,256	2.93%	4,391,652	2.20%	6,621,012	0.60%

The following table shows the average balance and the average nominal rate for eatternshootrrowing categoryasof and forthe years indicated:

	Year ended December 31,					
	2018		2019		2020	
	Average balance	Average nominal rate	Average balance	Average nominal rate	Average balance	Average nominal rate
	(in millions of Ch\$, except percentages)					
Liabilities under agreements to repurchase Other liabilities to Central Bank of Chile Loans received from domestic financial	620,790 1,399	2.13% 11.19%	496,841 836	2.3% 0.00%	402,255 3,904,338	1.00% 0.00%
institutions	1,163,986	1.13%	1,401,821	(0.07)%	1,319,426	0.33%
Subtotal Borrowings under foreign trade credit lines Total shortterm borrowings	1,786,175 989,247 2,775,422	1.49% 4.72% 2.64%	1,899,498 1,255,419 3,154,917	(0.49)% (5.83)% 2.27%	5,626,019 1,526,087 7,152,106	0.13% 2.71% 0.62%

The following table presents the maximum moethed balances of our principaduarces of shorterm borrowings for the years indicated:

	Maximum 2018 month-end balance	Maximum 2019 month-end balance (in millions of Ch\$)	Maximum 2020 month-end balance
Liabilities under agreements to repurchase Loansreceived from domestic financial institutions Loans received from foreign financial institutions Other liabilities to Central Bank of Chile	1,592,296 1,155,350	909,391 1,811,213 1,671,046 ±	350,314 1,254,978 1,111,380 3,904,339

### REGULATION AND SUPERVISION

## **Banking Legislation**

\*HQHUDO %DQNLQJ /DZ ZDV DPHQGHG E\ /DZ 1R 7 K H 1997 HQD \$PHQGPHQW WKH \*HQHUDO %DQNLQJ /DZ Amendment 2 **3ULRU WR WKH** The Amendment liberalize the General Banking Law by allowing banks to engage, either through subsidiaries or directly, in other types of activities according to generally applicable regulations issued by the CMF, based on the risk of the activi and the financial strength of threspective bank. The General Banking Law specifically allows banks to provide direct leasing, financial services (portfolio management), direct financial advisory services and offer factoring, underwriting and passthrough of securities services, and sal allows bank subsidiaries to provide investment advisory services outside of Chile, offer factoring and securitization products and provide loan collection and insurance brokerage services (excludin social security insurance). Chilean banks are alknowed to make loans to foreign companies or Chilean companies operating abroad and to open subsidiaries outsidehile. Formerly, the General Banking Law permitted the CMF to deny new banking licenses on a discretionary basis. After the 1997 Amendmee Gteneral Banking Law permits the CMF to reject new banking licenses by if the applicant does not comply with generally applicable requirements.

In 2004, new amendments to the General Banking Law granted additional powers to banks, includingythe abili underwritenew issues of certain debt and equity securities and create subsidiaries to engage in activities related to bankin such as brokerage, investment advisory, mutual fund services, management of investment funds, factoring, securitization products and financial leasing services.

, Q WKH \*HQHUDO %DQNLQJ /DZ ZDV DPHQGHG WR HOLPLQDWH earnings as dividends in any given year, subject to the approval of the holders of at leabistdswoof sXFK EDQN ¶V FRF shares.

Furthermore, in 2009, Law No. 20,382 was passed in order to fulfill previous agreements by the Chilean government and the Organization for Economico peration and Development, or OECD, to improve Chilean corporate governance pratices. Among its various provisions, it requires publicly held corporations to designate independent GLUHFWRUV DQG FRQWDLQV LPSURYHPHQWV UHJDUGLQJ GLUHFWRUV ¶ Law No. 20,393 regulates there immes of money laundering, terrorism financing and bribery, establishing the requirement of having specific internal control systems and procedures to prevent them.

Additionally, on December 5, 2009, Law No. 20,406 was passed, authorizing the Chilemaal Intevenue Service to gather information related to banking operations from commercial banks. Previously, those records wer considered confidential and could only be investigated pursuant to a court order.

In May 2010, the Chilean government announcedew capital markets reform entitledeformas al Mercado Financiero Bicentenario DOVR NOWRKEQ ZIKLFK WKH & KLOHDQ JRYHUQPHQW KDV legislative initiatives and administrative reforms. The reforms seek to further enhænionetethmational integration of & KLOH ¶V ILQDQFLDO PDUNHW FUHDWH D UHJXODWRU\ IUDPHZRUN WKD of the best international practices on competition, supervision and transparency, increase theeddepthidity of the financial system and wideth eaccess to it.

The main features of this agenda included:

- the regulation and reform of the tax treatment of the fixed me, derivatives and the administration of funds (already in place);
- the creation of national financial consumer agency to protect customers of financial services (already in place);
- legislative measures to reduce cyclical variations in the credit supply and render the system more secure solvent and liquid;
- incentives to encourage trapparency and proper price formation by allowing the integration of local stock exchanges with others in Latin America, increasing price information in the foreign exchange market, certifying financial professionals and limiting use of markethsitive information (already in place);

- strengthening the governance of the CMF and increasing the autonomy of the CMF;
- · reform the Bankruptcy Law;
- improve access of individuals and smallhd mediumsize business to the capital markets, increase bank penetration, redue the costs associated with initial public offerings and create new incentives for innovation and venture capital; and
- · develop new markets and financial products that result inrlowst financing alternatives.

Several administrative measures, such astbation of the Financial Stability Council, were adopted.

On August 13, 2010, Law No. 20,44Be(formas al Mercado de Capitales Jlalso known asMK3) was passed to (i) permit nonChilean banks with representative offices in Chile to offer their topedducts to customers directly and (ii) permit banks to issue unsecured bonds in order to use the proceeds thereof to grant mortgage loans for the acquisiti construction, repair or extension of housing.

In December 2011, the Consumer Protection Acts warended to include provisions applicable to financial services and products. As a result, any agreement for financial services or products that a bank enters into with a consum shall, among others, (1) include a detailed breakdown of all the charges costs and tariffs that form part of the price, including those associated thereto although not directly part of the price, or that are part of other products simultaneous contracted; (2) expressly provide for the events of early termination, anatale cure period and the manner in which the termination will be informed to the consumer; and (3) allow for the early termination of the agreement in the sole and absolute discretion of the customer; provided it has paid in full all the obligation scheding any cost for the early termination. In addition, consumers are entitled to (1) receive information about the total cost of the product p(2) ervice be informed on the reasons why they have been rejected; and (3) know the objective conditioned to the access to a financial product, among other things.

In February 2012, Law No. 20,575 (known Lasy Dicom) was enacted in order to restrict the use of private and personal economic, financial, banking and commercial information of customeostiseth Law No. 19,628 on Protection of Privacy, which is supplemented by Dicom This new law (i) provides that such information can only be shared with established businesses and companies that engage in risk assessment in order to assessible asidessedit process review; (ii) prohibits the request of this data in connection with recruitment for employment, admission to preschool, schoo or higher education, medical attention or nomination for a public position; (iii) allows the owners daft anteo request distributors of personal information certifications for purposes other than credit process review, in which case the distributor must issue a certificate containing the overdue obligations of the applicant; (iv) prohibits the shapinging re of information related to obligations renegotiated, novated or pending in certain forms as well as debts incurred by users the toll road concessions; (v) requires the distributors of economic, financial, banking and business information to have system that records the access and delivery of background information contained in them, identifies the name of the pers who has requested such information and the reason, date and time of the request; (vi) allows the owners of the informati contained in such record to access the registry, free of charge, every four months, to check the information for the last 1 months; (vii) introduces mechanisms to facilitate the exercise of the rights of the holders of the information by imposing or the distributor or responsible party of the data bank the obligation to evidence compliance equitibricom and (viii) obligates the deletion of unpaid obligations reported through December 31, 2011, provided that the total debts registered such debtor are for an another than Ch\$2,500,000, for capital, excluding interest, adjustments or any other item.

In March 2012, the Consumer Protection Act was amended by Law No 20,555, which introduced additional SURYLVLRQV UHODWLQJ WR FRQVfxpRovider Vof funancial Vorduots and Vorkites Rated Quanted WL supervision and oversight powers to the Bureau of Consumer Protection in connection with financial services and product Law No 20,555 introduced, among others, provisions providing for: (1) hew DQFLDO FRQVXPHU¶V ULJKV request information from the provider regarding the total cost of a product or service (including prices, taxes, charges commissions and fees, among others), the right to know the terms and conditioned by under the provider to render the service or deliver the product, such as minimum income thresholds, the right to request updated information of the financial products and services and the right to receive with each financial contracpageneummary duding its key provisions; (2) prohibitions for the providers of financial products or services under certain circumstances, the prohibition to unsolicited offers of financial products or agreements to consumers or to include offers to sell products or services by the Bureau of Consumer Protection, which certifies that the relevant financial contract fulfills the applicable legal and

regulatory requirements; and (4) special dispute resolution mechanisms such as mediation and arbitration for certain cas Pursuant toltis amendment of the Consumer Protection Act, providers of financial products and services had until June 5 2012 to conform their contracts for the provision of financial services and products to meet the new requirements set fort by the amended Consum**B** rotection Act and comply with the new voluntary certification of the Bureau of Consumer Protection.

During December 2013, the Chilean Congress passed Law No. 20,715 modifying the maximum interest rate a bank may charge. According to the new law, it **other** possible to set an interest that exceeds the product of the respective capital and the greater of (i) 1.5 times the current interest rate governing at the time of the transaction, as determined by CMF for each type of credit transaction; and (ii) the transaction interest rate governing at the time of the transaction, increased in two annual percentage points. Other ceilings apply to small size loans and consumer loans.

In October 2016, the Chilean Congress passed Law No. 20,950 amending the Geneing Astantsetting forth rules applicable to the issuance and operation by bracking entities of produced payment methods or any similar system, when these systems involve that the issuer or the operator regularly engages in monetary obligations with t public in general or to specific sectors or groups thereof.

In February 2017, the Chilean Congress passed Law No. 21,000. This law creates the CMF, which will operate a a decentralized and technical public service. Its purpose will be to ensure the fproptioning, development and stability of the financial market, facilitating the participation of market agents and promoting the care of public trust. The staw gi this commission the status of legal successor of the Superintendency of Secunditiessumance. This law became effective on December 14, 2017. Its main functions are the oversight of issuers and intermediaries of publicly offered securities; commodity exchange, transferable securities exchange and stocks transactions; the association set brokerage and the transactions perfective them; companies engaged in the business of insuring and reinsuring, as well as persons whoroker insurance, among others. The commission is led by the Financial Market Council, consisting of five members, who are appointed by the President and confirmed by the Senate, with the exception of the President of the Council. Inthe first stage, this Commission cannot exercise atthority on entities subject to the supervision of the CMF until an amedment to the General Banking Act is passed.

On January 19, 2019, the Chilean government passed the Amendment to the General Banking Law, pursuant which the CMF assumed there 6%,) ¶ V SRZHUV DV RI - XQH DQG bleWmust ethater WKH all applicable regulations implementing the changes provided for in the Amendment to the General Banking Law. The deadline for implementation of the Basel III standards has been postponed until December 31, 2021, in light of the COVID 19 pandemic.

Also, there was an Amendment to the General Banking Later implement Basel III recommendation is creasing capital requirements of the banking industry, acceptations amendments to other provisions of the General Banking Law that are independent to these recommendations. The most significant amendments introduced are:

- a strengthening of banking supervision by the replacement of bthe SBIF with the CMF, which will gradually assume all the powers currently held by following a oneyear transition period from the date the Amendment to the General Banking Law is published in the Official Gazette of Chile;
- a strengthening of riskased capital requirements in accordance with Basethattitakes into account risks relating to counterparties as well as market and operational risks. In particular, the Amendment to the General Banking Law establishes obligations on banks to enhance their provisions on capital to protect themselves from future shocks, such as (1) increasing basic capital T X L U H P H Q W V W R D W O H D V W Z H L J K W H G D V V H W V D Q G % R I D E D Q N ¶ V W R W D O D V V H W V L and (2) the obligation to maintain an additional basic capitatian to additional basic or additional basic or bases) over the required effective equity (patrimonio efectivity)
- Banks shall gradually comply with these new basic capital requirements within-getauperoid from the date of the issuance of CMF regulation establishing the methods to twe basic NV ¶ DVVH. WINGS VHH regulation was published by the CMF on December 1, 2020
- a reclassification of banks based on their solvency rating. Those banks that meet the retsubrerbasic
   FDSLWDO HIIHFWLYH HTXLW\ DQG DGGLWLRQDO EDVLF FDSLW
   requirements on basic capital and effective equity, but not the additional basic capital requirements, will be

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- the granting of new discretionary powers to the CMF, such as the authority to (a) determine new rules to ZHLJK D EDQN ¶V DVVHWW ¶D/Q BRD3\$H\$DU M/YRH ZHHD & K EVD/Q DVVHWV LC & HQWUDO % DQN RI & KLOH ¶V DSSURYDO E GHWHUPLQH UHTXLU capital of Tier 1 additional instruments, such as preferred shares and perpended (box) impose further capital requirements in accordance with Basel III (in addition to those described; adord/cd) require banks to prepare balance sheets as of certain dates, which shall be prepared by external auditors if so required by t CMF;
- incorporation of the concept of banks of systemic importance (too big to fail), granting powers to the CMF to require more capital (up to an additional 3%5% of common equity over risk weighed assets, net of required allowances for loan losses, and upatdditional 2% of common equity over total assets, net of required allowances for loan losses), as well as reserves requirements to guarantee liquidity and restrictions on certai operations, among other requirements. Further, banks will be required abothorization from the CMF prior to a merger or acquisition that would lead to the acquiring bank (or the resulting group of banks), becoming systemically important;
- new rules on bDQNV¶ UHFRYHU\ DpQrGliquOdityTxrLsOnDeWcyL For Oblems, the ank shall immediately notify the CMF and submit a regularization plan if the deficit remains durivogaya for indicated case such plan is not submitted or is rejected by the CMF, an inspector or ad hoc machinagrest(ador provisiona) may be appointed by the CMF. While the first of these officers can only block certain actions by D EDQN¶V PDQDJHPHQW WKH ODWWHU FRPSOHWHO\ UHSODFHV Further, the Amendment to the General Banking Law eliminates to the regularization plan and/or the DG KRF PDQDJHU¶V UHFRYHU\ HIIRUWV IDLO WKH & 0) ZLOO ZL WKH UHOHYDQW EDQN¶V DxdWork of euexister with the HellevxrhtVbian Box certain Box certain RUL] liquidation and appoint a liquidator;
- an extension on the maximum tenure of interbank loans granted to banks that had to undertake measures freatly regularization (nedidas para la regularización tempra) from two to three years; provided, however, that the terms and conditions of such loans are approved by the CMF and that interbank loans, in the DJJUHJDWH GR QRW H[FHH Geffective equiver with the terms and conditions of such loans are approved by the CMF and that interbank loans, in the DJJUHJDWH GR QRW H[FHH Geffective equiver with the terms and conditions of such loans are approved by the CMF and that interbank loans, in the DJJUHJDWH GR QRW H[FHH Geffective equiver the general requirement provided for in SBIF Circular No. 3,634, which establishes that interbank loans JXDUDQWHHG RU QRW FDQQRW H[FHHG RI WK HsualintUteH to the General Banking Law, the CMF may limit interbank loans granted by a bank that is considered as systemically important to 20% of its effective equity. Interbank loans will be considered part of WKH FUHGLWRUAE, DQN ¶V EDVLF FDSLW
- OLPLWV WR RID EDQN¶V HIIHFWLYH HTXLW\ WKH DPRXQWV %DQNV¶ KDYH RQH \HDU IURP WKH GDWH WKDW WKH \$PHQGPH comply with this limit;
- strengthening for the corporate governance of the supervisory body;
- FKDQJHV LQ & KLOHDQ JRYHUQPHQW JXDUDQWHHV RQ WLPH GHS up to 90% of the aggregate amount of certain timeposits and increasing from 120UF to 20070 their maximum coverage per person for each calendar year;
- the imposition of additional rules relating to bank secrecy to facilitate the access to certain information by the Chilean Financial Analysis Unit and the Internal Revenue Service; and
- an increase in open sit guarantees by Chile.

In March 2019, the Chilean Congress passed Law No. 21,081, which seeks, among other things, to strengthen the existing Consumer Protection Agency (SERNAC) by providing SERNAC with the authority to: (i) enact rules and guidelines,(ii) interpret legal or administrative regulations, (iii) preside over proceedings against financial institutions (iv) impose fines, exercise class actions, and carry out collective mediations among other functions. In addition, this law

imposes fines for noncompliance up to the maximum amount of UTA 45,000 high ades Tributarias Anual esthat represented approximately Ch\$26,110.6 million or US\$38.4 million) as of March 2019.

On June 1, 2019 the CMF assumed all the powers formerly held bijoritimer SBIF. The CMF (or other regulators, as applicable) enadetapplicable regulation implementing the changes provided for in the Amendment to the General Banking Law on December 2020, which betalgradually impermented during a period ending December 2022. Nonetheless, given the current circumstances surrounding COS/IDhe CMF has decided to introducertain changes to the original scheduleor the implementation of Basel III. The phase period for the systemic and conservation buffers will be delayed one year, starting in December 2021 instead of December 2020; which could gradually increase over time. Furthermore, adjustmentor regulatory capital will begin in 2022, instead of 2021originally scheduled Basel III requirements in relation to riskeighted assets were also postponed twelve months, starting in December 2021 instead of December 2022, instead of December 2021 instead of December 2021 or isotead of 2021 and 2020.

On May 29, 2020, Law No. 21,23 which amended Law No. 20,009, was passed by the Chilean Congress. This law modifies the current framework regarding liabilities for payment service providers (such as banks) and for customers of such services, in casesfouldulent transactions carried out with credit or debit cards, including those by electronic means. It establishes that funds charged to credit or debit cards for transactions that are not recognized by the customer must UHWXUQHG WR aloc Kullt. Full the Gthis of Condended flexislation states that, if such unrecognized characteria WKH SD\PHQW VHUYLFH SURYLGHU PXVW PDQGDWRULO up to an amount of UF within five business days. In case of urror nized charges of amounts over the limit of UFF, the payment service provider will have an additional term of seven days torrethe amounts in excess of 35. However, in this case, the payment service provider may retain such excess if it constiguents we sufficient evidence to determine that the customer acted fraudulently or with gross negligenzebich the payment service providenust prove. Also, this new legislation does not allow payment service providers to offer fraud insurance for sunds.cla further establishes obligations for the payment service provider to take adequate measures to protect the payment services in case of unlanduloadets payment service provideliable for damages caused by security and protection deficerincideeir technological systems through which such services are provided. Accordinghis law certain fraudulent transactions with credit or debit cards and electronic payments (such as forgery of credit or debit cards, sale of forged or stolem dandstsadata.or impersonation of a card/accountholdarecrimesthat may be sanctioned with prisonment and fines up to threefold the amount of the fraudulent transaction Chilean Public Ministry, which act as blic prosecutors granted broadpowers to investigate these crimes when they are suspected to be related to organized crime.

As an aid for Micro/SmalEligible Entrepreneurs, Exporters, Organizations of Small Entrepreneursthose whose yearly salesare below UE5,000 and Medium sized Companies i.e., those whose yearly salesare between UF25,000 and UF100,000, the Chilean Government allocated US\$24i0i000 to a state fundalled the Collateral Fund for Small Business Owners (GAPE), which aimsto secure a certain percentean credit capital, leasing operations and other financing mechanisms that financial institutions, both public and private, gtaetelogible companies and organizations. This fund is incorporated permanently to Micro/Small Eligible Entrepreneuosters postainers and Organizations of Small Entrepreneurs, Medisized Companies, and temporarily to Large Companies that do not have securities or if any, these are insufficien Companies can provide Wearterm securities under OGAPE to banks and financial institutions. FOGAPE is administered by Banco Estado and overseen by CMF. One of the requirements that eve company must meet wheequesting this type of security that the profits they generated in 2018 re not distributed as dividendsto their shareholders. The resources of the loans secured under FOGAPE must be used onlyntestunent projects (such as assets capital) and working capital. The financings that can be secured under FOGAPE comprises loa credit facilities, letter of crets, factoring and leasing. The conditions that these financings must meet are the following: (i) 3.5% interest nominal rate (not considering inflation, which eventually means 0% real interest rate); (ii) financing funds may not exceed the equivalent of the sales, considering the averages in the last 2 years; (iii) 6 months grace period; and (iv) 24 to 48 months of repayment. The coverage of these securities depends on the category of each borrower, follows:

Beneficiary	Proceeds Amount	Coverage
Micro/Small Entities	Up to UF5,000	80% unde financings amounting up to USF000
Exporters	Up to UF5,000	80% under financings amounting up to UF5,000
Medium-sized companies	Up to UF15,000	50% under financings amounting up to UF15,000
Large companies	Up to UF50,000	30% under financings amounting up to UF50,000

The Chilean Government estimated that this program will benefit between 806,000 and 1.3 million companies. These are the equivalent to 99.8% of Chilean companies, which employ 84% of Mark 1.3 million companies.

In January2021, Law No. 21307 was enacted, which allows the deferral of mortgage loan installments under certain circumstances and creates a State security to secure the deferred installments. The deferral is made by means deferral loan, whichs a loan agreement entered into by a creditor to the borrower of a mortgage loan, for the exclusive purpose of paying certain installments of such loan. The deferrals certain by FOGAPE for a maximum duration of five years provided an agreement risected between the lender and the borrowikewise, this law allowed the Chilean Government to introduce a new credit facility guaranteed by FOGAPE through Supreme Decree No. 32 of 2021, calle Reactiva 7 K Lyder term credit facility (maturity 2028) is available for disbursement until December 31, 2021, and seeks to stimulate the reactivation and recovery of the national ecoEbigityle under this programarethose companies and entrepreneurships/hose annual sales doptnexceed UF,000,000; bwever, the coverage of this loan is higher for negatively affected economic sectors such as hotels, restaurants and tourism.

In addition, there are several bills modifying matters related to loans and credit products, such as interest rat ceilings, preparent fees and the possibility of capitalizing interested bills have been recently introduced by members of the Chilean Congress and include an array of aments mixem different perspectives, including ming to ease the financial burdenon certain borrowers, certain microor small enterprises and individuals Since all of these bills are currently underdiscussion in the Chilean Congress, there is no certain to vertain the will be further passed and as to when or how these bits uld change the curre the curre fully framework. Therefore, we cannot determine or assure you whether they will materially affect our results of operations in the future.

### The Banking System

In Chile, only banks may maintain checking accounts foir thestomers, conduct foreign trade operations and, together with certain nobanking financial institutions, accept term deposits. Chilean banks are primarily subject to the General Banking Law and secondarily, to the extent not inconsistent with thatolahe provisions of the Chilean Corporations Law governing public corporations, except for certain provisions that are expressly excluded.

The modern Chilean banking system dates back to 1925 and has been characterized by periods of substant regulation and state intervention, as well as periods of deregulation. The most recent period of deregulation commenced 1997 and culminated in the adoption of a series of amendments to the Chilean General Banking Law, most recent amended January 2019.

Following the Chilean banking crisis of 1982 and 1983, formener SBIF assumed control of banks representing approximately 51% of the total loans in the banking system. As part of the assistance that the Chilean government provided to Chilean bankshese werepermitted to sell a certain portion of their nperforming or doubtful loan portfolios to the Central Bank of Chileat the book value of the loan portfolios. Each bank then repurchased such loans at their economic value (which, in most cases, wasstantially lower than the book value at which the Central Bank of Chile had acquired the loans), with the difference to be repaid to the Central Bank of Chile out of future income. Pursuant to Law Nor 18,818, which was passed in 1989, this difference coversented into subordinated debt.

As of December 31, 2020, the Chilean banking system was complised publicsector bank and 1private sector banks (of which 13 were Chilean banks and viceure Chilean branches of foreign banks).

#### The Central Bank of Chile

The Central Bank of Chile is an autonomous legal entity created by the Chilean Constitution. It is subject to the Chilean Constitution and to its overganic constitutional lavely orgánica constitucional. To the extent not inconsistent with the Chilean Constitution or its organic constitutional law, the Central Bank of Chile is also subject to sprivate laws, but is not subject to the laws applicable to the public sector. It is directed and administered by a board sof director composed ofive members designated by the President of Chile, subject to approval by the Senate.

The legal purpose of the Central Bank of Chile is to maintain the stability of the Chilean peso and the orderly IXQFWLRQLQJ RI & KLOH ¶ V LQW HHUPQDO7 Ø DQ C& HHQWHUDQDD Ø DSQDN, PRHIQ&WKVL OV HIV¶ W S requirements, regulating the amount of money and credit in circulation, establishing regulations and guidelines regarding finance companies, foreign exchange (including the Formal Exchangle INME) W DQG EtBkQQAddt¶vitiesHSRVLW

## The CMF

On February 23, 2017, Law. No. 21,000 introduced significant changes to the Chilean financial regulation system by replacing the regulator for securities and insurances headed by the SVS with the CM/EVST was dissolved on January 15, 2018. The CMF is constituted as a collegiate entity governed by macin beer board and has stronger supervisory powers than the SVS. Further, pursuant to the Amendment to the General Banking Law, the CMF assumed the powers formerly held by thermer SBIF, including the oversight of banks and financial institutions, during even transition period from the date the Amendment to the General Banking Law was published in the Official Gazette of Chile on January 12 6 H H <sup>3</sup> 5 H J X O D W L R <sup>(2)</sup> DDQNGL (G X S H JULYLOVID, W Q R Q <sup>-</sup>

Among the most significant features and authorities assumed by the CMF when replacing the SVS are the following:

- an investigation unit, led by prosecutors, with similar powers to modern adhatiivis prosecution systems;
- the power to authorize the above ferenced prosecutors in the context of an investigation or a punitive procedure, to request information regarding banking operations, including all operations subject to banking secrecy or regrve, certain parties, provided that such information is considered indispensable for ying violations of the rules that gover individuals or companies monitored by the CMF, criminal offences under the relevant legislation. Furthermore, the CMF manythorize the prosecutor to comply with requests made pursuant to an international enforcement agencies, provided that this has been established on an internation information exchange convention subscribed by the CMF;
- the power to appoint a credita WLQJ DJHQF\ WR FRQGXFW ULVN DVVHVVPHQW regulation;
- the power to authorize the prosecutor, in qualified and severe circumstances, to request law enforcement institutions to take intrusive measures, suchingercepting communications, search and seizure, among others;
- a selfregulation committee for the purpose of creating rules in accordance with good corporate government practices, ensurtheir compliance and resolve differences among the members or between a methods and clients, among other functions;
- an administrative procedure between the CMF and those individuals investigated for infractions to the regulations overseen by the CMF, contemplating a simplified procedure **nino** breaches; and
- a leniency system, proting selfdenouncement.
- For a description of the powers the CMF will gradually assume when replacifing rither 6%,)
   V Filte <sup>3</sup>
   DQG <sup>3</sup>5HJXODWL RQ <sup>6</sup>

Pursuant to the Amendment to the General Banking Law, and the price concentrary rules, on June 1, 2019 the CMF assumed all the powers formerly held by the memory SBIF. Since then, banks are supervised and controlled by the CMF, a Chilean governmental agency. The CMF authorizes the creation of new banks barocald apowers to interpret and enforce legal and regulatory requirements applicable to banks and financial companies. Furthermore, in cases noncompliance with its legal and regulatory requirements, the CMF has the ability to impose sanctions. In extreme cases, can appoint, with the prior approval of the board of directors of the Central Bank of Chile, a provisional administrator to manage a bank. It must also approve any amendment  $EtD \otimes N \ V \ E \setminus O D \ Z \ V \ Ritts cap call. L Q F U H D V H \ R I$ 

The CMF examines all banksofin time to time, generally at least once a year. Banks are also required to submit WKHLU ILQDQFLDO VWDWHPHQWV PRQWKO\WR WKH & 0) DQG D E DQN ¶V newspaper with countrywide coverage. In **aidd**i, banks are required to provide extensive information regarding their RSHUDWLRQV DW YDULRXV SHULRGLF LQWHUYDOV WR WKH & 0) \$ E independent auditors must also be submitted for review by the CMF.

Any person wishing to acquire, directly or indirectly, 10.0% or more of the share capital of a bank must obtain the prior approval of the CMF. Without such approval, the holder will not have the right to vote such shares. The CMF may only refuse to grarits approval based on specific grounds set forth in the General Banking Law.

According to Article 35 bis of the General Banking Law, as amended, the prior authorization of the CMF, as applicable, is required for:

- the merger of two or more banks;
- the acquisLWLRQ RI DOO RU D VXEVWDQWLDO SRUWLRQ RI D EDQN¶V
- the control by the same person, or controlling group, of two or more banks; or
- a substantial increase in the share ownership of a bank by a controlling sharehibilatebanik.

Such prior authorization is required only when the acquiring bank or the resulting group of banks would own a market share in loans determined by the CMF to be more than 15.0% of all loans in the Chilean banking system. The intended purchasemerger or expansion may be denied by the CMF, as applicable, or, if the acquiring bank or resulting group would own a market share in loans determined to be more than 20.0% of all loans in the Chilean banking system, the purchase, merger, or expansion mbeyconditioned on one or more of the following:

- WKDW WKH EDQN RU EDQNV PDLQWDLQ<sup>2</sup> Bx Q SHLWHDFOW \$ CHTHX DXFLW5\H below) higher than 8.0% and up to 14.0% of their-missighted assets;
- that the technical reserve establed in article 65 of the General Banking Law be applicable when deposits
   H[FHHG RQH DQG D KDOI WLIPhteabitaWandtredentverset, and when deposited by the set of the
- · WKDW WKH PDUJLQ IRU LQWHUEDQN ORDQV EH UHGXFHG WR

If the acquiring bank or resulting group would own a market share in loans determined by the CMF to be more than 15% but less than 20%, the authorization will be conditioned on the bank or banks maintaining an effective equity no lower than 10% of their sk-weighted assets for a period set by the CMF, which may not be less than one year. The calculation of riskweighted assets is based on a filed WHJRU\ULVN FODVVLILFDWLRQ V\VWHP based on the Basel Committee recommendat

Pursuant to the regulations of the CMF, the following ownership disclosures are required:

- banks must disclose to the CMF the identity of any person owning, directly or indirectly, 5.0% or more of its shares; and
- bank shareholders who individually hele RUPRUH RIDEDQN V FDSLWDOVV shareholders must periodically inform the CMF of their financial condition.

## Limitations on Types of Activities

Chilean banks can only conduct those activities allowed by the General Batakin, gwhich, as of the date of this Prospectus, include: making loans, accepting deposits and, subject to limitations, making investments and performin ILQDQFLDO VHUYLFHV , QYHVWPHQWV DUH UHVWULFWHKang & EndUded O H securities. Through subsidiaries, banks may also engage in other specific financial service activities such as securiti brokerage services, equity investments, securities, mutual fund management, investment fund management, financia advisory and leasing activities. Subject to specific limitations and the prior approval of the CMF, as applicable, and the Central Bank of Chile, Chilean banks may own majority or minority interests in foreign banks.

As of June 1, 2002, Chilean banks were weld to offer interest bearing checking accounts. The former SBIF also stated that these accounts may be subject to minimum balance limits and different interest rates depending on averabalances held in the account and that banks may also chargerferes use of this new product. For banks with a solvency score of less than A, the Central Bank of Chile also imposed additional caps to the interest rate that can be paid.

On June 5, 2007, pursuant to Law No. 20,190, new regulations became effective zingt banks to enter into transactions involving a wider range of derivatives such as, futures, options, swaps, forwards and other derivative instruments or contracts subject to specific limitations established by the Central Bank of Chile. Prebainly were able to enter into transactions involving derivatives, but were subject to more restrictive guidelines.

#### **Deposit Insurance**

In Chile, the government guarantees the principal amount of certain time and demand deposits held by individuals in the Chilean banking system. The government guarantee covers those obligations with a maximum value of UF200 (Ch\$5,814,066 or US\$8,178 as of December 31, 2020) personand calendar yearin a single bank and UF400 (Ch\$11,628,132 or US\$16,356 as of December 2020) per personin the Chilean bankingystem.

### Reserve Requirements

Deposits are subject to a reserve requirement of 9.0% for demand deposits and 3.6% for term deposits of up to or year. Deposits maturing over one year are not subject reserve **neeplise** Banks are authorized to deduct daily from their foreign currency denominated liabilities subject to the reserve requirement, the balance in foreign currency of certain loans and financial investments held outside of Chile. Deductions are to **beanful**lows:

- first, term liabilities denominated in foreign currency and subject to reserve requirements;
- second, if there is any positive difference, demand liabilities denominated in foreign currency and subject to reserve requirements; and
- finally, foreign loans subject to reserve requirements. The total amount deductible cannot exceed 70.0% of a EDQN¶V HIIHFWLYH HTXLW\

The Central Bank of Chile has statutory authority to require banks to maintain reserves of up to an average o 40.0% for demand depites and up to 20.0% for term deposits (irrespective, in each case, of the currency in which they are GHQRPLQDWHG WR LPSOHPHQW PRQHWDU\ SROLF\ , Q DGGLWLRQ D E deposits, deposits in checking acodes, or obligations payable on sight incurred in the ordinary course of business, and in general all deposits unconditionally payable immediately to the extent that the aggregate amount of such liabilities exceed WLPHV WKH DPRXQW capitalD EDQN V UHJXODWR

Chilean regulations also require that gaps between assets and liabilities maturing within less than 30 days not H[FHHG D EDQN¶V QHW FDSLWDO Elbetwielenaßstwits Ganiel liab OutlielsGma£turklinOgRwitzhin DesCe Obarwiele DW days nRW H[FHHG WZLFH D EDQN¶V HTXLW\

In accordancewith the Amendment of the General Banking Lativa Chilean bank or a foreign bank operating in Chile is defined to be a domestic V W H P L F D O O \, PSSER UbyWithe Qodw/reguination N it may be subjectione or a combination of restrictions, including but not limited to, more restrictive reserve requirements. In this regard, the new bankingframework establishes that nder certain conditions SIB may be required to hold assets in cash or highly liquid instruments for the amount by which the daily balaotic deposits payable on demand, net of clearing, exceeds 1.5 times W K H D P R X Q W R I W K H E D Q N ¶ V 5 H J X O D W R U \ & D S L W D O & 0 ) L V VSCBs to U H J X Chile under the Batel III framework Nonetheless, based on the situation caused by the outbreak of CIO, Voto March 30, 2020 the CMEdecided to postpone the requirements Sibb until March 2021

#### Minimum Capital; Legal Reserves

Under the General Banking Law, a bank must/eh a minimum paidh capital and reserves of UF 800,000 (Ch\$23,256million or US\$32.7million as of December 31, 20). However, a bank may begin its operations with 50.0% of such amount, provided that it has a total capital ratio (defined as effective as a percentage of risk/eighted assets) of not less than 12.0%. When such Da Do N ¶ Vin Sapital Geaches UF00,000 (Ch\$7,442million or US\$24.53 million as of December 31, 2020 the total capital ratio required is reduced to 10.0%.

# Capital Adequacy Requirements

Pursuant to the Amendment to the General Banking Law, minimum capital requirements have increased in term of amount and quality. Total Regulatory Capital remains at 8% of weighted assets which includes credit, market and operationarisk. Minimum Tier 1 capital increased from 4.5% to 6% of river in the form of preferred shares or perpetual bonds, both of which up to 1.5% may be Additional Tier 1 (AT1), either in the form of preferred shares or perpetual bonds, both of which may be convertible to common equity. The CMF tead bishes the conditions and requirements for the issuance of perpetual bonds and preferred equity. Tier 2 capital is now set at 2% of river in the assets. Additional capital demands are incorporated through a Conservation Buffer of 2.5% of riskeighted assets, setting a Total Equity Requirement of 10.5% of weighted assets.

The Central Bank of Chile may set an additional Counter Cyclical Buffer of up to 2.5% oversighted assets with agreement from the CMF. Both buffers must be comprised reformational.

The CMF, with agreement from the Central Bank of Chile, may impose additional capital requiremented between 13.5% of riskweighted assets. Notably, the Central Bank of Chile may require: (1) the addition of up to 2% to the core capital to total assets ratios; (2) a reduction in the technical reserve requirement trigger from 2.5 times regulatory capital to 1.5 times regulatory capital; and/or (3) a reduction in the interbank loan limit to 20% of regulatory capital of a SIB. While the CMF has not yet established the criteria to assess which banks will be considered SIBs, it is probable that we will be classified an SIB.

The CMF establish weightings for riskweighted assets as a separate regulation based on the implementation of standard models, subject to agreement mirtche Central Bank of Child-Until the new weightings for riskweighted assets are effective, banks must maintain regulatory capital of at least 8% of weighted assets, net of required loan loss allowance and deductins, and paidLQ FDSLWDO DQG UHVHUYHV <sup>3</sup>EDVLF-weighted Weighted Veighted Veighted Veighted loan loss allowances.

### Lending Limits

Under the General Banking Law, as amended, Chilean banks are subjectato lending limits, including the following material limits:

- x A bank cannot extend to any entity or individual (or any one group of related entities), directly or indirectly, unsecured credit in an amount that exceeds 10.0% (previously 5.0%) of the ban HIIHFWLYH HTXL amount that exceeds 30.0% (previously 25.0%) of its effective equity if the excess over 10.0% (previously 5.0%) is secured by certain assets with a value equal to or higher than such excess. In the case of foreig export trade financing, the ceiling for unsecured credits is also 10.0% (previously 5.0%) and the ceiling for secured credits is also established at 30.0%. In the case of financing infrastructure projects built through the concession mechanism, the 10.0% (previouslow) ceiling for unsecured credits is 15.0% if secured by a pledge over the concession, or if granted by two or more banks or finance companies which have executed credit agreement with the builder or holder of the concession, while the ceiling for end at 30% (previously 25.0%);
- x a bank cannot extend loans to another financial institution subject to the General Banking Law in an aggregate amount exceeding 30.0% of its effective equity;
- x a bank cannot directly or indirectly grant anlow hose purpose is to allow an individual or entity to acquire shares of the lender bank;
- x a bank cannot lend, directly or indirectly, to a director or any other person who has the power to act on behal of the bank; and
- x a bank cannot grant loans to relaped ties (including holders of more than 1.0% of its shares, except in the case of companies which are actively traded on the Santiago Stock Exchange, in which case the limit is 5.0% on more favorable terms than those generally offered to related paires. In addition, the aggregate amount RIORDQV WR UHODWHG SDUWLHV FDQQRW H[FHHG D EDQN¶V HI

Among the Amendments to the General Banking Law published in January 12, 2019, another limitation states that a bank may not extend loans in an raggete of 30% of its effective equity to a group of persons or entities belonging to the same holding group (grupo empresarial) as defined **Chilben** securities market law

Classification of Banks and Loans; Allowances for Loan Losses

The CMF regularly H [ D P L Q H V D Q G H Y D O X D W H V H D F K I L Q D Q F L D O L Q V W L v including its compliance with the loan classification guidelines defined by the regulatory authority, and on that basis classifies banks and other financial institution one of five categories, I, II, III, IV and V.

Category I applies to financial institutions that have been rated level A in terms of solvency and management.

Category II applies to financial institutions that have been rated (i) level A in termosvefisy and level B in terms of management, (ii) level B in terms of solvency and level A in terms of management, or (iii) level B in terms of solvency and level B in terms of management.

Category III applies to financial institutions that have been rate well B in terms of solvency and level B in terms of management or two or more consecutive review periods, (ii) level A in terms of solvency and level C in terms of management, or (iii) level B in terms of solvency and level C in terms of management.

Category IV applies to financial institutions that are rated level A or B in terms of solvency and have been rated level C in terms of management for two or more consecutive review periods.

Category V applies to institutions that have been rated level terins of solvency, irrespective of their rating level of management.

The solvency rating of a bank is determined by its ratio of regulatory capital (after deducting accumulated losses during the financial year) to riskeighted assets. This ratio is used to or greater than 150% for level A banks, equal to or greater than 8% and less than 51% for level B banks and less than 8% for level C banks.

The management rating of a bank is as follows: (i) level A banks are those that are not rated asrlexe(ii) o level B banks display some weakness in internal controls, information systems, response to risk, private risk rating of ability to manage contingency scenarios, and (iii) level C banks display significant deficiencies in internal controls, information systems, response to risk, private risk rating or ability to manage contingency scenarios, this criteria is expected to be revised by toe new capital requirements set forth in the recent modifications to the General Banking Law aremplemented.

### Classification of Loan Portfolio

Classification of loans. For purposes of the current classifications, loans are divided into: (i) consumer loans (including loans granted to individuals for the purpose of financing the acquisition of congooder or payment of services), (ii) residential mortgage loans (including loans granted to individuals for the acquisition, construction of repaires residential real estate, in which the value of the property covers at least 100% of the amount of),th(ëi)ldeasing operations (including consumer leasing, commercial leasing and residential leasing), (iv) factoring operadic(vs) commercial loans (including all loans other than consumer loans and residential mortgage loans).

In accordance with **cre**nt regulations, the models and methods used to classify our loan portfolio must conform to the principles summarized below, which were established by the CMF (and before its absorption by the CMF, by the former SBIF).

Allowances Based on the AnalysisQuímmercial Borrowers of Ch\$200 Million or MoreBefore August 2010 regulations required that all commercial loans of Ch\$200 million or more be assigned to a risk category level, determine E \ F R Q V L G H U L Q J W K H I R O O R Z L Q J Wisthy for setution Wir BowhersWorkThan Egents, Wir Zodeds to L credit, (iv) payment capacity, (v) payment behaviord(vi) net worth. Based upon the analysis of statisk factors, the loan was assigned a risk classification. If the borrower had no apparent trisk, the loan was classified as either A1, A2 or A3. The loan was classified as B if the borrower had some credit risk but no apparent deterioration of payment capacit Finally, if the borrower had diminished capacity to repay its loans, itclassified as either C1, C2, C3, C4, C5 or C6.

For loans classified as A1, A2, A3 or B, the board of directors of a bank was authorized to determine the levels o required allowances. For loans classified as C1, C2, C3, C4, C5 or C6, the bank must be blowing levels of allowances:

Classification	Estimated range of loss	Allowance
C1	Up to 3%	2%
C2	3%-20%	10%
С3	20%30%	25%
C4	30%50%	40%
C5	50%80%	65%
C6	More than 80%	90%

Allowances Based on Group AnalysisUnder current reglations, the levels of required allowances for commercial loans less than Ch\$200 million and all consumer loans and mortgage loans are to be determined by the bar This determination is made according to the estimated loss that may result from they catassifying the loan portfolio using one or both of the following models: (i) a model based on the characteristics of the borrower and its outstanding loans, and/or (ii) a model based on the behavior of a group of loans. For the first model, the second model, loar similar characteristics will be placed into groups and each group will be assigned a risk level. For the second model, loar with analogous past payment histories and similar characteristics will be placed into groups and a risk level.

Additional Voluntary Provisions and AllowancesHistorically, a bank could voluntarily maintain additional allowances for loan losses in excess of the minimum amounts required as global and individual allowancesr, Howeve current regulations in effect as of January 1, 2004 no longer permit this. Banks are now able to create provisions ar allowances above the previously described limits only to cover specific risks that had been authorized by their board or directors. We began provisioning in accordance with current regulations as of January 1, 2004.

#### 2010 Guidelines of the Former SBIF

On August 12, 2010, the former SBIF published new guidelines for classifying and provisioning of loan portfolios that became mandatory as January 1, 2011. As a result, the models and methods used to classify our loan portfolio and establish allowances for loan losses follow the guiding principles set forth below, which were established by the regulator authority.

For large commerciabans, leasing and factoring, we assign a risk category to each borrower and its respective loans. We consider the following risk factors: the industry or sector of the borrower, the owners or managers of the ERUURZHU WKH ERUURZts (after the following risk factors and pursuant to the Guidelines, we expect to assign one of the following risk categories to each borrower and loan that we avaluate on an individual basis:

L <sup>3</sup> 1 R U P D´O R D R D K Wied Mn Eater Dories A1 through A will correspond to borrowers who are current on their payment obligations and show no sign of deterioration in their credit quality.

LL <sup>3</sup> 6 X E V W D Q **B** D UCGR D **B** D QFVO D V V L I L H G L, QvillFc Drives book double Howers with Vsk role R X J K financial difficulties or an important deterioration of payment capacity. Substandard loans also include all loans that have non-performance levels greater than 30 days.

LLL -3F1 FRRCS OLDQW ORDQV RUQGRies CCV through VCO, lwhich Correspondented borrow whose payment capacity is at serious risk and are renegotiating credit terms to avoid bankruptcy or there is a hig likelihood that they will file for bankruptcy. These loans also include all loansuding contingent operations, with at least one installment overdue more than 90 days.

# Allowances for Normal and Substandard loans

For normal and substandard loans, expected loss is to be calculated in accordance with the following CMF (forme SBIF) standards:

Classification	Probability of default (PD) (%)	Loss given default (LGD) (%)	Expected loss (EL) (%)
Normal loans			
A1	0.04	90.0	0.03600
A2	0.10		