APPLICABLE FINAL TERMS

30 September 2013

BANCO ESPÍRITO SANTO, S.A.

acting through its Luxembourg Branch

Issue of €300,000,000 Zero Coupon Notes due October 2048 under the €20,000,000,000 Euro Medium Term Note Programme

PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the "Terms and Conditions of the Notes (other than Undated Deeply Subordinated Notes)" (the "Terms and Conditions") set forth in the Prospectus dated 17 July 2013 and the supplements to the Prospectus dated 2 September 2013 which together constitute a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Prospectus. The Prospectus and the supplements to the Prospectus are available for viewing on the website of the Luxembourg Stock Exchange (www.bourse.lu) and copies may be obtained during normal business hours from Banco Espírito Santo, S.A., Avenida da Liberdade 195, 1250-142 Lisbon, Portugal.

1. Issuer: Banco Espírito Santo, S.A., acting through its Luxembourg

Branch

2. Series Number: 7

3. Specified Currency or Currencies: Euro ("€")

4. Aggregate Nominal Amount:

Series: €300,000,000Tranche: €300,000,000

5. Issue Price of Tranche: 9.3663 per cent. of the Aggregate Nominal Amount

6. (i) Specified Denominations: €1,000

(ii) Calculation Amount: €1,000

7. (i) Issue Date and Interest 2 October 2013 Commencement Date:

(ii) Interest Commencement Date (if different from the Issue

Date): Issue Date

8. Maturity Date: 2 October 2048

9. Interest Basis: Zero Coupon (further particulars below)

http://www.oblible.com

10. Redemption/Payment Basis:

Redemption at par

11. Change of Interest Basis or Redemption/Payment Basis:

Not applicable

12. Put/Call Options:

Not Applicable

13. (i) Status of the Notes:

Senior Unsecured

(ii) Date Executive committee approval for issuance of Notes obtained:

13 September 2013

14. Method of distribution:

Non-syndicated

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15. Fixed Rate Note Provisions

Not applicable

16. Floating Rate Note Provisions

Not Applicable

17. Zero Coupon Note Provisions

Applicable

Accrual Yield:

7.0 per cent. per annum

Reference Price:

9.3663 per cent

Any other formula/basis of

determining amount payable:

Not Applicable

Day Count Fraction in relation to Early Redemption amounts and

late payment:

30/360

18. Index Linked Interest Note

Not applicable

19. Dual Currency Interest Note Provisions

Not Applicable

PROVISIONS RELATING TO REDEMPTION

20. Issuer Call:

Not Applicable

21. Investor Put:

Not Applicable

22. Final Redemption Amount:

€ 1,000 per Calculation Amount

23. Early Redemption Amount(s) payable on redemption for taxation reasons or on event of default:

€ 1,000 per Calculation Amount

24. Credit Linked Note Provisions:

Not Applicable

GENERAL PROVISIONS APPLICABLE TO THE NOTES

25. (i) Form of Notes: Temporary Global Note exchangeable for a Permanent Global

Note which is exchangeable for Definitive Notes

(ii)

New Global Note:

Yes

26. Additional Financial Centre(s) or other special provisions relating to Not Applicable

Payment Days:

27. Talons for future Coupons or

Not Applicable

Receipts to be attached to Definitive Notes (and dates on which such

Talons mature):

28. Details relating to Partly Paid Notes: Not Applicable amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences of failure to pay, including any rights of the Issuer to forfeit the Notes and interest due on

late payment:

29. Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made:

Not Applicable

30. Redenomination:

Redenomination not applicable

31. Governing Law:

English Law.

32. Other final terms:

Not Applicable

DISTRIBUTION

If syndicated, names of

Not Applicable

Managers:

(ii) Date of Subscription

Not Applicable

Agreement:

(iii) Stabilising Manager(s) (if any): Not Applicable

34. If non-syndicated, name and address Banco Espírito Santo, SA, acting through its Luxembourg Branch of relevant Dealer:

35. U.S. Selling Restrictions:

TEFRA D

36. Additional Selling Restrictions:

Not Applicable

PURPOSE OF FINAL TERMS

These Final Terms comprise the final terms required for issue and public offer in the Public Offer Jurisdiction and admission to listing on the Official List of the Luxembourg Stock Exchange and admission to trading on the regulated market of the Luxembourg Stock Exchange of the Notes described herein pursuant to the €20,000,000,000 Euro Medium Term Note Programme of Banco Espírito Santo, S.A.

RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of Banco Espírito Santo, S.A, acting through its Luxembourg Branch.:

PART B - OTHER INFORMATION

LISTING AND ADMISSION TO TRADING

to trading:

(i) Listing and admission Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to listing on the Official List of the Luxembourg Stock Exchange and to trading on the regulated market of the Luxembourg Stock Exchange with effect on or after 2 October 2013.

(ii) Estimate of total expenses related to admission to trading

€ 11,100

2. **RATINGS**

Ratings:

The Notes to be issued have not been rated

INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE 3.

So far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer.

REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL **EXPENSES**

(i) Estimated net proceeds: € 28,098,900

Estimated total expenses: (ii)

€ 11,450

5. **YIELD** (Fixed Rate Notes Not Applicable

Indication of yield:

PERFORMANCE OF INDEX/FORMULA, EXPLANATION OF EFFECT ON VALUE OF INVESTMENT AND ASSOCIATED RISKS AND OTHER **INFORMATION CONCERNING THE UNDERLYING** (Index-Linked Notes only)

Not Applicable.

PERFORMANCE OF RATE[S] OF EXCHANGE AND EXPLANATION OF 7. ON

VALUE OF INVESTMENT (Dual Currency Notes only)

Not Applicable.

8. INFORMATION IN RELATION TO THE REFERENCE ENTITY(IES), EXPLANATION OF EFFECT ON VALUE OF INVESTMENT AND ASSOCIATED RISKS AND OTHER INFORMATION CONCERNING THE REFERENCE ENTITY(IES)

Not Applicable.

9. **OPERATIONAL INFORMATION**

(i) ISIN Code: XS0972653132

(ii) Common Code:

097265313

(iii) Any clearing system(s) other than Euroclear Bank S.A./ N.V. and Clearstream Banking, société anonyme and the relevant identification number(s):

Not Applicable

(iv) Delivery:

Delivery against payment

(v) Names and addresses of additional Not Applicable Paying Agent(s) (if any):

(vi) Intended to be held in a manner which would allow Eurosystem

Yes

eligibility: