## U.S.\$750,000,000

BANCO DO BRASIL S.A.
(acting through its Grand Cayman branch)

## BANCODOBRASIL

### 5.875\% Subordinated Notes due 2023


#### Abstract

Banco do Brasil S.A., a bank structured as a mixed-capital corporation (sociedade de economia mista) and incorporated with limited liability (as a sociedade anônima) under the laws of the Federative Republic of Brazil, or Banco do Brasil or the Bank, acting through its Grand Cayman branch, or the Issuer, is issuing U.S. $\$ 750,000,000$ aggregate principal amount of $5.875 \%$ Subordinated Notes due January 19, 2023 (the "Notes"). The Notes will bear interest from June 19, 2012 and will be payable semiannually in arrears on January 19 and July 19 of each year, commencing on January 19, 2013. See "Description of the Notes."

The Notes will be the Bank's unsecured and subordinated obligations. Payment of principal on the Notes may be accelerated only in the case of certain events involving the Bank's dissolution, winding up or similar events, and the Bank will only be required to make payment on acceleration after the Bank is dissolved or wound up for purposes of Brazilian law. There will be no right of acceleration in the case of a default in the performance of any of the Bank's covenants, including the payment of principal or interest in respect of the Notes. The Bank may redeem the Notes in whole but not in part, at their principal amount, plus accrued and unpaid interest and additional amounts, if any, to the redemption date at any time in the event of certain changes affecting taxation, subject to Central Bank approval.

If the Bank is not in compliance with operational limits required by current or future regulations generally applicable to Brazilian banks, or the risk-based capital requirements, or if the payment of interest or principal (and any other amounts payable in respect thereof) would cause the Bank to fail to be in compliance with those operational limits, the Bank may defer that payment of interest or principal until it is in compliance with those operational limits and the payment of interest or principal would no longer cause the Bank to fail to be in compliance with those operational limits.

Application has been made to admit the Notes on the Official List of the Luxembourg Stock Exchange and to trading on the Euro MTF market of the Luxembourg Stock Exchange (the "Euro MTF"). This Offering Memorandum constitutes a prospectus for the purposes of the Luxembourg Act dated July 10, 2005 on prospectuses for securities.


## Investing in the Notes involves risks. See "Risk Factors" beginning on page 24

There is currently no public market for the Notes. The Notes have not been and will not be registered under the U.S. Securities Act of 1933 as amended (the "Securities Act") or securities laws of any jurisdiction. Accordingly, the Notes may not be offered or sold within the United States or to U.S. persons, except to certain qualified institutional buyers (as defined under the Securities Act, in Rule 144A, or "Rule 144A") ("QIBs"), in reliance on exemptions from registration provided under the Securities Act and to certain non-U.S. persons in offshore transactions in reliance on Regulation S under the Securities Act, or Regulation S. Prospective investors that are QIBS are hereby notified that the seller of the Notes may be relying on the exemption from the provisions of Section 5 of the Securities Act provided by Rule 144A. For a description of certain restrictions on transfers of the Notes, see "Transfer Restrictions."

Price:99.023\% plus accrued interest, if any, from June 19, 2012.

The Bank expects that the Notes will be ready for delivery in book-entry form through The Depository Trust Company ("DTC") and its direct and indirect participants, including Euroclear Bank S.A./N.V., as operator of the Euroclear System ("Euroclear"), and Clearstream Banking, société anonyme ("Clearstream") on or about June 19, 2012.

## Joint Bookrunners

## BB Securities

Bradesco BBI
HSBC
Standard Chartered Bank

## Co-Manager

## Banco Safra

Prospective investors should rely only on the information contained in this Offering Memorandum. The Bank has not authorized anyone to provide prospective investors with different information. The Bank is not, and the Initial Purchasers are not, making an offer of these securities in any state where the offer is not permitted. Prospective investors should not assume that the information contained in this Offering Memorandum is accurate as of any date other than the date on the front of this Offering Memorandum.

This Offering Memorandum has been prepared by the Bank solely for use in connection with the proposed offer and sale of the Notes and may only be used for the purposes for which it has been published. The Bank and the Initial Purchasers reserve the right to reject any offer to purchase, in whole or in part, for any reason, or to sell less than all of, the Notes offered hereby. This Offering Memorandum does not constitute an offer to any other person or to the public in general to subscribe for or otherwise acquire the Notes. Except as set forth in the paragraph below, distribution of this Offering Memorandum to any person other than the prospective investor and those persons, if any, retained to advise that prospective investor with respect thereto is unauthorized, and any disclosure of its contents without the Bank's prior written consent is prohibited.

This Offering Memorandum is intended solely for the purpose of soliciting indications of interest in the Notes from qualified investors, and does not purport to summarize all of the terms, conditions, covenants and other provisions contained in the Indenture and other transaction documents described herein. The information provided is not all-inclusive. The market information in this Offering Memorandum has been obtained by the Bank from publicly available sources deemed by the Bank to be reliable. Notwithstanding any investigation that the Initial Purchasers may have conducted with respect to the information contained in this Offering Memorandum, the Initial Purchasers accept no liability in relation to the information contained in this Offering Memorandum or its distribution or with regard to any other information supplied by or on the Bank's behalf.

The Bank confirms that, after having made all reasonable inquiries, this Offering Memorandum contains all information with regard to the Bank and the Notes which is material to the offering and sale of the Notes, that the information contained in this Offering Memorandum is true and accurate in all material respects and is not misleading in any material respect and that there are no omissions of any other facts from this Offering Memorandum which, by their absence herefrom, make this Offering Memorandum misleading in any material respect. The Bank accepts responsibility accordingly.

This Offering Memorandum contains summaries intended to be accurate with respect to certain terms of certain documents, but reference is made to the actual documents, all of which will be made available to prospective investors upon request to the Bank or the Trustee for complete information with respect thereto, and all such summaries are qualified in their entirety by such reference.

Prospective investors hereby acknowledge that: (i) they have been afforded an opportunity to request from the Bank and to review, and have received, all additional information considered by them to be necessary to verify the accuracy of, or to supplement, the information contained herein, (ii) they have had the opportunity to review all of the documents described herein, (iii) they have not relied on BB Securities Ltd., Banco Bradesco BBI S.A., HSBC Securities (USA) Inc., Standard Chartered Bank or any affiliate or subsidiary of the aforementioned in connection with any investigation of the accuracy of such information or their investment decision, and (iv) no person has been authorized to give any information or to make any representation concerning the Bank or the Notes (other than as contained herein and information given by the Bank's duly authorized officers and employees, as applicable, in connection with prospective investors' examination of the Bank and the terms of this offering) and, if given or made, any such other information or representation should not be relied upon as having been authorized by the Bank or the Initial Purchasers.

In making an investment decision, prospective investors must rely on their examination of the Bank and the terms of this offering, including the merits and risks involved. These Notes have not been approved or recommended by any United States federal or state securities commission or any other United States, Brazilian, Cayman Islands or other regulatory authority. Furthermore, the foregoing authorities have not passed upon or endorsed the merits of the offering or confirmed the accuracy or determined the adequacy of this document. Any representation to the contrary is a criminal offense in the United States.

Notwithstanding anything in this document to the contrary, except as reasonably necessary to comply with applicable securities laws, prospective investors (and each of their employees, representatives or other agents) may disclose to any and all persons, without limitation of any kind, the U.S. federal income tax treatment and tax structure of the offering and all materials of any kind (including opinions or other tax analyses) that are provided to them relating to such tax treatment and tax structure. For this purpose, "tax structure" is limited to facts relevant to the U.S. federal income tax treatment of the offering.

This Offering Memorandum does not constitute an offer to sell, or a solicitation of an offer to buy, any Notes offered hereby by any person in any jurisdiction in which it is unlawful for such person to make an offer or solicitation.

None of the Bank, the Initial Purchasers or any of the Bank's or their respective affiliates or representatives is making any representation to any offeree or purchaser of the Notes offered hereby regarding the legality of any investment by such offeree or purchaser under applicable legal investment or similar laws. Each prospective investor should consult with its own advisors as to legal, tax, business, financial and related aspects of a purchase of the Notes.

## NOTICE TO NEW HAMPSHIRE RESIDENTS


#### Abstract

NEITHER THE FACT THAT A REGISTRATION STATEMENT OR AN APPLICATION FOR A LICENSE HAS BEEN FILED UNDER CHAPTER 421-B OF THE NEW HAMPSHIRE REVISED STATUTES ("RSA") WITH THE STATE OF NEW HAMPSHIRE NOR THE FACT THAT A SECURITY IS EFFECTIVELY REGISTERED OR A PERSON IS LICENSED IN THE STATE OF NEW HAMPSHIRE CONSTITUTES A FINDING BY THE SECRETARY OF STATE OF NEW HAMPSHIRE THAT ANY DOCUMENT FILED UNDER RSA 421-B IS TRUE, COMPLETE AND NOT MISLEADING. NEITHER ANY SUCH FACT NOR THE FACT THAT AN EXEMPTION OR EXCEPTION IS AVAILABLE FOR A SECURITY OR A TRANSACTION MEANS THAT THE SECRETARY OF STATE OF NEW HAMPSHIRE HAS PASSED IN ANY WAY UPON THE MERITS OR QUALIFICATIONS OF, OR RECOMMENDED OR GIVEN APPROVAL TO, ANY PERSONS, SECURITY OR TRANSACTION. IT IS UNLAWFUL TO MAKE, OR CAUSE TO BE MADE, TO ANY PROSPECTIVE PURCHASER, CUSTOMER OR CLIENT ANY REPRESENTATION INCONSISTENT WITH THE PROVISIONS OF THIS PARAGRAPH.


## NOTICE TO RESIDENTS OF BRAZIL

The Notes have not been and will not be issued nor placed, distributed, offered or negotiated in the Brazilian capital markets and, as a result, have not been and will not be registered with the Brazilian Securities Commission (Comissão de Valores Mobiliários, or "CVM"). Any public offering or distribution, as defined under Brazilian laws and regulations, of the Notes in Brazil is not legal without prior registration under Law No. 6,385 of December 7, 1976 ("Law No. 6,385"), as amended, and Instruction No. 400, issued by the CVM on December 29, 2003 ("CVM Instruction No. 400"), as amended. Documents relating to the offering of the Notes, as well as information contained therein, may not be supplied to the public in Brazil (as the offering of the Notes is not a public offering of securities in Brazil), nor be used in connection with any offer for subscription or sale of the Notes to the public in Brazil. Therefore, each of the Initial Purchasers has represented, warranted and agreed that it has not offered or sold, and will not offer or sell, the Notes in Brazil, except in circumstances which do not constitute a public offering, placement, distribution or negotiation of securities in the Brazilian capital markets regulated by Brazilian legislation.

Persons wishing to offer or acquire the Notes within Brazil should consult with their own counsel as to the applicability of registration requirements or any exemption therefrom. This document is being distributed to, and is only directed at, persons who (i) are outside the United Kingdom, or (ii) are investment professionals under Article 19(5) of the Financial Services and Markets Act of 2000 (Financial Promotion) Order 2005, or (iii) are high net worth entities and other persons to whom it may lawfully be communicated, falling under Article 49(2)(a) to (d) of the Financial Services and Markets Act of 2000 (Financial Promotion) Order 2005, all such persons together being referred to as "relevant persons." The Notes are only available to, and any invitation, offer or agreement to subscribe, purchase or acquire such Notes will only be engaged in with relevant persons. Any person who is not a relevant person should not act or rely on this document or any of its contents.

Each of the Initial Purchasers has complied and will comply with all provisions of the Financial Services and Markets Act 2000 (the "FSMA") with respect to anything done by it in relation to the Notes in, from or otherwise involving the United Kingdom. This Offering Memorandum must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this communication relates shall be available only to relevant persons and will be engaged in only with relevant persons.

This Offering Memorandum has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area which has implemented Directive 2003/71/EC (the "Prospectus Directive", or each, a "Relevant Member State") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Notes. Accordingly, any person making, or intending to make, an offer of the Notes in that Relevant Member State may only do so in circumstances in which no obligation arises for the Bank or any Initial Purchaser to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer. Neither the Bank nor any Initial Purchaser has authorized, nor do they authorize the making of any offer of Notes in any other circumstances. This Offering Memorandum is not a "prospectus" for the purposes of the Prospectus Directive and has not been approved as such by a competent authority in any Relevant Member State.

The Notes offered through this Offering Memorandum are subject to restrictions on transferability and resale, and may not be transferred or resold in the United States except as permitted under the Securities Act and applicable U.S. state securities laws pursuant to registration or exemption from such laws. You should be aware that you may be required to bear the financial risks of this investment for an indefinite period of time. In making an investment decision, you must rely on your own examination of the Bank's business and the terms of this offering, including the merits and risks involved.

You must comply with all applicable laws and regulations in force in any jurisdiction in which you purchase, offer or sell the Notes or possess or distribute this Offering Memorandum and must obtain any consent, approval or permission required for your purchase, offer or sale of the Notes under the laws and regulations in force in any jurisdiction to which you are subject or in which you make such purchases, offers or sales, and neither the Bank nor any of the Initial Purchasers will have any responsibility therefor.

The Notes will not be offered to persons who are members of the public in the Cayman Islands. "Public" for these purposes does not include any exempted or ordinary non-resident company registered under the Companies Law (2011 Revision) of the Cayman Islands (the "Companies Law") or a foreign company registered pursuant to Part IX of the Companies Law or any such company acting as general partner of a partnership registered pursuant to Section 9(1) of the Exempted Limited Partnership Law (2011 Revision) of the Cayman Islands or any director or officer of the same acting in such capacity or the trustee of any trust registered or capable of registration pursuant to Part VI of the Trusts Law (2011 Revision) of the Cayman Islands.

You must comply with all applicable laws and regulations in force in any jurisdiction in which you purchase, offer or sell the Notes or possess or distribute this Offering Memorandum and must obtain any consent, approval or permission required for your purchase, offer or sale of the Notes under the laws and regulations in force in any jurisdiction to which you are subject or in which you make such purchases, offers or sales, and neither the Bank nor the Initial Purchasers will have any responsibility therefor.

The Notes will be initially issued in the form of one or more global securities registered in the name of Cede \& Co., as nominee for DTC. See "Form of the Notes."

The Bank and the Initial Purchasers reserve the right to withdraw the offering of the Notes at any time or to reject a commitment to subscribe for the Notes, in whole or in part.

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In this Offering Memorandum:

- "BB," the "Bank" and "Banco do Brasil" refer to Banco do Brasil S.A., a bank structured as a mixed-capital corporation (sociedade de economia mista) and incorporated with limited liability (as a sociedade anônima) under the laws of Brazil, unless the context otherwise requires.
- "Banco Múltiplo" refers to the banking operations at the branches of Banco do Brasil in Brazil and abroad (and not the operations of any affiliates, subsidiaries or other holdings of the Bank).
- "BNDESPAR" refers to BNDES Participações S.A.—BNDESPAR, a wholly owned corporation (subsidiária integral) incorporated under the laws of Brazil and controlled by Banco Nacional de Desenvolvimento Econômico e Social—BNDES.
- "Brazil" refers to the Federative Republic of Brazil, and the phrase "Brazilian government" or "Federal Government" refers to the federal government of Brazil.
- "Central Bank" or "Central Bank of Brazil" refer to Banco Central do Brasil.
- "FINAME" refers to the Agência Especial de Financiamento Industrial, a subsidiary of BNDES specialized in equipment financing.
- "Initial Purchasers" refer to BB Securities Ltd., Banco Bradesco BBI S.A., HSBC Securities (USA) Inc. and Standard Chartered Bank.
- The "Issuer" refers to Banco do Brasil S.A., acting through its Grand Cayman branch, unless the context otherwise requires.
- "Large Companies" or "Corporate Clients" refer to companies, credit cooperatives and associations with annual gross revenues greater than $\mathrm{R} \$ 90.0$ million for the industrial sector and $\mathrm{R} \$ 150.0$ million for the commercial and services sectors.
- "Mid-Sized Companies" refer to companies, credit cooperatives and associations with annual gross revenues between $\mathrm{R} \$ 10.0$ million and $\mathrm{R} \$ 90.0$ million for the industrial sector, between $\mathrm{R} \$ 15.0$ million and $\mathrm{R} \$ 150.0$ million for the commercial sector and between $\mathrm{R} \$ 15.0$ million and $\mathrm{R} \$ 150.0$ million for the services sector.
- "Parity Fund" refers to the equal contributions to PREVI by public entities, such as the Bank, with sponsors and participants each contributing $50 \%$, as required by the Brazilian constitution.
- "PREVI" and "Retirement and Pension Plan" refer to Caixa de Previdência dos Funcionários do Banco do Brasil, a closed-ended complementary pension fund (entidade fechada de previdência complementar) incorporated under the laws of Brazil.
- "real," "reais" or "R\$" refers to the Brazilian real, the official currency of Brazil.
- "Small Companies" refer to companies, credit cooperatives and associations with annual gross revenues less than $\mathrm{R} \$ 10$ million for the industrial sector and $\mathrm{R} \$ 15$ million for the commercial and services sector.
- "U.S. dollar," "U.S. dollars" or "US\$" refers to U.S. dollars, the official currency of the United States.


## FORWARD LOOKING STATEMENTS

This Offering Memorandum contains statements that constitute forward looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act"). These statements appear in a number of places in this Offering Memorandum, principally in "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Business," and include statements regarding the intent, belief or current expectations of the Bank or those of its officers with respect to, among other things, the use of proceeds of the offering, the Bank's financing plans, trends affecting the Bank's financial condition or results of operations, the impact of competition and future plans and strategies. These statements reflect the Bank's views with respect to such matters, and are subject to risks, uncertainties and assumptions, including, among other things:

- general economic, political and business conditions, both in Brazil and abroad;
- management's expectations and estimates concerning the Bank's future financial performance, financing plans and programs, and the effects of competition;
- the Bank's level of capitalization and debt;
- anticipated trends and competition in the Brazilian banking and financial services industries;
- the market value of Brazilian government securities;
- interest rate fluctuations, inflation and the value of the real in relation to the U.S. dollar;
- existing and future governmental regulation and tax matters;
- increases in defaults by borrowers and other loan delinquencies and increases in the provision for loan losses;
- customer loss, revenue loss and deposit attrition;
- the Bank's ability to sustain or improve performance;
- credit and other risks of lending and investment activities; and
- other risk factors as set forth under "Risk Factors."

The words "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "expect," "plan," "target," "project," "forecast," "guideline," "should," and similar words are intended to identify forward looking statements but are not the exclusive means of identifying such statements. The Bank does not undertake any obligation to update publicly or revise any forward looking statements because of new information, future events or other factors. In light of these risks and uncertainties, the forward looking events and circumstances discussed in this Offering Memorandum might not occur. The Bank's actual results could differ substantially from those anticipated in such forward looking statements.

## PRESENTATION OF FINANCIAL AND CERTAIN OTHER INFORMATION

The Bank and its consolidated subsidiaries' ("BB-Consolidated") audited consolidated financial statements as of and for the years ended (i) December 31, 2011 and 2010, or the 2011 Financial Statements; (ii) December 31, 2010 and 2009, or the 2010 Financial Statements, and (iii) the Bank's unaudited interim consolidated financial statements as of and for the three-month periods ended March 31, 2012 and 2011, or the March 2011 Financial Statements, and together with the Annual Financial Statements, the Financial Statements, in each case together with the notes thereto and included elsewhere in this Offering Memorandum, have been prepared in accordance with accounting practices adopted in Brazil, based on Brazilian Law No. 6,404, dated December 15, 1976, as amended, or the Brazilian Corporations Law, the accounting standards issued by the Brazil Institute of Independent Accountants (Instituto dos Auditores Independentes do Brasil, or "IBRACON"), the Accounting Pronouncement Committee (Comitê de Pronunciamentos Contábeis, or "CPC"), and the rules and regulations issued by CVM and the Central Bank. The accounting practices adopted in Brazil are defined, for the purposes of this Offering Memorandum, as "Brazilian GAAP," which differs in significant respects from generally accepted accounting principles in the United States, or U.S. GAAP.

The audit report covering the Bank's 2010 Financial Statements contains an "Other Matters" paragraph stating that the Bank recorded an asset relating to its PREVI surplus, which was determined based on criteria established by management and which includes actuarial and financial estimates and assumptions and fulfills regulatory requirements in force. In addition, the 2009 auditing standards in Brazil permitted the sharing of responsibility with other independent auditors. Therefore, for the year ended December 31, 2009, the financial statements for certain indirect investments and the net assets used to calculate the retirement and pension plan were audited by other independent accountants. The Bank's independent auditor's evaluation with respect to these assets and income is based on the reports issued by those other independent accountants.

Moreover, the CPC issued a number of accounting pronouncements which, if approved by the Central Bank, must be adopted in the preparation of the Bank's financial statements in accordance with the accounting practices adopted in Brazil. The Bank's management understands that the application of the accounting pronouncements may have a relevant impact on the stockholders' equity and results of the Bank.

CMN Resolution 3,786/09 and Circular Letters 3,472/09 and 3,516/10 established that financial institutions and other entities authorized to operate by the Central Bank, which are listed companies or which are required to maintain an Audit Committee shall, as from December 31, 2010, prepare annually and publish, in up to 90 days from the base date December 31, their consolidated financial statements, prepared in accordance with International Financial Reporting Standards ("IFRS"), in compliance with standards issued by the International Accounting Standards Board ("IASB"). Central Bank Circular 3,516/10 increased from 90 to 120 days the disclosure term of Financial Statements according to IFRS as of December 31, 2010. Such requirements are in addition to those issued by the Central Bank that require financial statements to be prepared in accordance with Brazilian GAAP as included herein.

On March 27, 2012, the Bank made available on its and the CVM's websites its financial statements for December 31, 2011 and 2010, prepared in accordance with IFRS standards.

The assets and liabilities of Banco Votorantim S.A., or Banco Votorantim, in proportion to the Bank's share in total capital stock, have been consolidated into the Bank's balance sheet as of December 31, 2010 and 2009. The proportional share of income and expenses of Banco Votorantim was consolidated into the Bank's financial statements as from October 2009.

In this Offering Memorandum, tables containing financial information include, except where otherwise indicated, consolidated financial information of the Bank.

The Bank's average volume and balance data has been calculated based upon the average of the month-end balances during the relevant period.

Certain rounding adjustments have been made in calculating some of the figures included in this Offering Memorandum. Accordingly, numerical figures shown as totals in some tables may not agree precisely with the figures that precede them. The Bank maintains its books and records in reais.

The statistical information and data related to the Bank's business areas were obtained from government entities or extracted from general publications. Neither the Bank nor the Initial Purchasers have independently verified such information and data, and, therefore, cannot assure their accuracy and completeness.

Solely for the convenience of the reader, the Bank has converted certain amounts contained in "Summary," "Capitalization," "Selected Financial Information," "Other Statistical and Financial Information" and elsewhere in this Offering Memorandum from reais into U.S. dollars. Except as otherwise expressly indicated, the rate used to convert such amounts was $\mathrm{R} \$ 1.82$ per U.S. $\$ 1.00$ (subject to rounding adjustments), which was the exchange rate in effect as of March 31, 2012 as reported by the Central Bank. The U.S. dollar equivalent information presented in this Offering Memorandum is provided solely for the convenience of investors and should not be construed as implying that the amounts presented in reais represent, or could have been or could be converted into, U.S. dollars at such rates or at any other rate. The real/U.S. dollar exchange rate may fluctuate widely, and the exchange rate as of March 31, 2012 may not be indicative of future exchange rates. See "Exchange Rate Information" for information regarding real/U.S. dollar exchange rates.

## SUMMARY

This summary highlights information contained elsewhere in this Offering Memorandum. It does not contain all of the information that an investor should consider before making a decision to invest in the Bank's Notes. For further information on the Bank's activities and this offering, this Summary must be read together with the detailed information included in the other sections of this Offering Memorandum, in particular the information included in "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Business" and the consolidated financial statements and notes thereto included elsewhere in this Offering Memorandum.

## General Overview

Banco do Brasil was the largest bank in Latin America in terms of total assets as of December 31, 2011, according to data published by Economática. It is a multiple service bank with headquarters in Brasília and has a significant presence throughout Brazil and conducts operations in key global economic and financial centers.

The Bank focuses on sustainable results and performance compatible with its market leadership. The Bank acts as an agent of the Federal Government to implement its policies and programs related to the agribusiness sector, small and micro businesses, foreign trade, and in the development of solutions that simplify the operations and services that cater to these economic sectors.

With over 200 years of operations, the Bank's principal strength is in the Brazilian retail banking market, and its business can be grouped generally into six general areas: (i) banking services, (ii) investments, (iii) asset management, (iv) insurance, pension plans and financing, (v) payment services and (vi) other businesses. The main activities of each segment are as follows:
(i) Banking services: includes a wide range of banking products and services offered to our customers, such as deposits, loans and other financial services;
(ii) Investments: includes domestic capital markets operations, such as a brokerage, debt (in the primary and secondary markets) and equity investments and other financial services;
(iii) Asset management: includes buying, selling and custody of marketable securities, management of third-party portfolios and the establishment, organization and administration of investment funds;
(iv) Insurance, pension plans and financing: includes the sale of products and services related to life, asset protection and auto insurance, supplementary pension products and savings bonds;
(v) Payment services: includes the tracking, transmission, processing and settlement of electronic transactions (credit and debit cards); and
(vi) Other businesses: includes the management of consortiums and the development, sale, leasing and integration of digital electronic equipment, peripherals, computer programs and supplies.

As of December 31, 2011, the Bank had over 56.0 million clients, 36.1 million checking accounts and the largest retail network in Brazil, with approximately 18,765 points of service and 43,602 automated teller machines ("ATMs"), as well as over 13,541 shared network points from partnerships with other networks (such as Banco 24h, CEF and BRB) and 13,733 banking agents, distributed among 5,378 Brazilian cities, and involving over 113,810 employees. In order to offer customized solutions and strengthen its relationships with its clients, the Bank provides banking services through three customer segments: Retail, Wholesale and Government, as shown below.

| Retail | Wholesale | Government |
| :---: | :---: | :---: |
| High income-Estilo (Consumer) | Mid-Sized Companies | Federal Executive |
| High income-Private (Consumer) | Large Companies | State Executive |
| Exclusive (Consumer) | Corporate | Municipal Executive |
| Preferential (Consumer) | Institutional investors | Judiciary |
| Lower income (Consumer) | Financial institutions | Legislative |
| Micro entrepreneurs (Consumer and Corporate) |  |  |
| Non-account holders (Consumer and Corporate) |  |  |
| Micro businesses |  |  |
| Small businesses |  |  |
| Rural cooperatives |  |  |
| Urban cooperatives |  |  |

The Bank operates in 23 countries, through its own network, in the following countries: Angola, Argentina, Austria, Bolivia, Cayman Islands, Chile, China, the United Kingdom, France, Germany, Italy, Japan, Mexico, Panama, Paraguay, Peru, Portugal, South Korea, Spain, United Arab Emirates, United States, Uruguay and Venezuela. This network is complemented by correspondent banking service providers in 133 countries as of December 31, 2011. In addition, in April 2010, the Bank acquired the control of Banco Patagonia, and received regulatory approval in the United States to expand its banking business there, and in April 2011, the bank acquired Eurobank in Miami, Florida, furthering its expansion into the United States.

The Bank has taken several steps to ensure its leadership position in terms of its size and scope within the Brazilian banking industry by acquiring other banks, entering into strategic partnerships, restructuring its insurance and credit card businesses and expanding internationally.

In addition, Banco do Brasil is striving to expand its capacity to distribute products and services through multiple channels in Brazil. It has also launched a service improvement program to provide excellence in client services. Banco do Brasil seeks to grow while continuing to focus on efficiency, profitability, and sustainable results, reconciling public and private interests and generating solid returns for shareholders and for Brazil.

The Bank's shares are listed on the Novo Mercado segment of the BM\&FBOVESPA, a market operated according to the highest corporate governance standards in Brazil, and the Bank has issued Level 1 ADRs in the United States in order to increase liquidity in its securities for its Brazilian and foreign investors.

The table below shows various financial and operating data of Banco do Brasil as of and for the years ended December 31, 2011, 2010 and 2009:

|  | As of and for the year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 |
|  | (in millions of $R \$$, except percentages) |  |  |
| Total assets . | 981,230 | 811,172 | 708,549 |
| Loans ${ }^{(1)}$............................................................................. | 403,973 | 341,051 | 282,211 |
| Total deposits ........................................................................ | 442,386 | 376,851 | 337,564 |
| Stockholders' equity ............................................................... | 58,416 | 50,441 | 36,119 |
| Basel index (\%) ..................................................................... | 14.0 | 14.1 | 13.8 |
| Net income ........................................................................... | 12,126 | 11,703 | 10,148 |
| Return on average equity - annualized (ROE) ${ }^{(2)}(\%)$.................... | 22.4 | 27.0 | 30.7 |
| Return on average assets - annualized (ROA) ${ }^{(3)}$ (\%) ..................... | 1.4 | 1.5 | 1.7 |
| Cost/income ratio $^{(4)}$ (\%) .......................................................... | 44.9 | 44.6 | 32.5 |

(1) Includes credit transactions and leasing operations (net of allowances for losses).
(2) Return on average equity is calculated as net income earned during the accounting period divided by average equity.
(3) Return on average assets is calculated as net income earned during the accounting period divided by average assets.
(4) Cost/income ratio is calculated by dividing administrative expenses by operating income, excluding any extraordinary items in the period.

## The Bank's Strengths

The Bank believes its principal strengths are:

## Leadership position

As of the dates indicated, the Bank was the leader in Brazil in, among others:

- total assets, totaling $\mathrm{R} \$ 811$ billion, making the Bank the largest financial institution in Latin America as of December 31, 2010, according to Economática, with R\$981 billion in total assets as of December 31, 2011;
- total number of clients, with 56.0 million customers, and with 36.1 million checking accounts, of which 33.9 million were consumer accounts and 2.2 million were corporate accounts as of December 31, 2011;
- proprietary network of banking service facilities, with 18,363 points of service in Brazil as of December 31, 2010 and 18,765 points of service as of December 31, 2011;
- total amount of deposits, according to an Economática ranking, with $\mathrm{R} \$ 377$ billion as of December 31, 2010, of which R\$65 billion were judicial deposits, and which increased to R\$442 billion as of December 31, 2011, of which R\$78 billion were judicial deposits;
- credit portfolio balance, with a total balance of $\mathrm{R} \$ 358$ billion as of December 31, 2010 and $\mathrm{R} \$ 423$ billion as of December 31, 2011, which reflected a $21.0 \%$ and $20.8 \%$ interest in the National Financial System (Sistema Financeiro Nacional, or "SFN"), respectively, according to data from the Central Bank. Considering the Bank's expanded credit portfolio (which includes security and guarantees provided) the total portfolio balance was R\$388 billion as of December 31, 2010 and $\mathrm{R} \$ 465$ billion as of December 31, 2011;
- third-party assets under management, through its wholly-owned subsidiary, BB Gestão de Recursos-Distribuidora de Títulos e Valores Mobiliários S.A. ("BB DTVM"), in the amount of R $\$ 416$ billion and a market share of $21.6 \%$ of the total asset management market in Brazil as of December 31, 2011, according to data published by the Brazilian Financial and Capital Markets Entities Association (Associação Brasileira das Entidades dos Mercados Financeiro e de Capital, or "ANBIMA");
- foreign trade transactions, including advances on foreign exchange contracts (Adiantamentos sobre Contrato de Câmbio, or "ACCs") and advances on export contracts (Adiantamentos sobre Cambiais Entregues, or "ACEs"), totaled U.S. $\$ 17$ billion, with a market share of $33.7 \%$ in 2011. In the export and import foreign exchange market, the Bank's transactions totaled U.S. $\$ 76$ billion and U.S. $\$ 46$ billion, for market shares of $29.3 \%$ and $22.2 \%$, respectively, for 2011 , according to data published by the Central Bank;
- payroll deduction loans, with a portfolio of $\mathrm{R} \$ 51$ billion, representing $32.3 \%$ of the amount loaned within the SFN, as of December 31, 2011, according to data published by the Central Bank; and
- agribusiness loans, with a $63.1 \%$ market share as of December 31, 2011, with operations in all segments and all steps of the supply chain, from small producers to big and industrial businesses, with a total loan portfolio of R\$89 billion as of December 31, 2011, representing an increase of $18.2 \%$ during 2011, according to data published by the Central Bank.


## Largest banking franchise in Brazil and lower cost of funds

The Bank's nationwide presence, together with its well-established business relationships with Brazilian government-owned entities and its broad client base, provides it with a large deposit base with relatively low funding costs. The Bank is the leader in terms of total deposits in Brazil, with a $26.4 \%$ share in the SFN, as well as in terms of demand deposits ( $31.2 \%$ market share) and time deposits ( $27.0 \%$ market share), as of December 31, 2011, according to the Central Bank.

More than R $\$ 248.8$ billion, or $56.0 \%$ of the Bank's total deposits as of December 31, 2011, came from lower cost sources of funding, such as demand deposits, savings deposits, escrow deposits, and government funds and programs.

## Growth potential of the Bank's credit portfolio

The Bank believes it is well positioned to continue increasing its credit portfolio and maintain its leading position in the sector, in light of the Bank's extensive product distribution channels and experience in credit analysis, as well as by its strong brand recognition and tradition.

The table below shows the growth of the Bank's credit portfolio as of the indicated dates. In view of the possibility of growth of the credit portfolio based on the Basel ratio ( $14.0 \%$ as of December 31, 2011), the Bank had in the period a margin of approximately $\mathrm{R} \$ 133$ billion in credit assets, with weighted assets at $100.0 \%$. This margin totaled R $\$ 156$ billion as of December 31, 2011.

|  | As of and for the year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 |
|  | (in millions of $R$ \$, except percentages) |  |  |
| Funding Sources ${ }^{(1)}$ | 399,717 | 340,580 | 344,674 |
| Loans ${ }^{(2)}$. | 403,973 | 341,051 | 282,211 |
| Available Funding Sources ${ }^{(3)}$. | $(4,256)$ | (471) | 62,463 |
| Growth Potential (\%) ${ }^{(4)}$ | - | - | 22.1 |
| Leveraging Margin ${ }^{(5)}$. | 156.0 | 133.0 | 99.6 |

(1) Total deposits plus domestic onlendings minus compulsory deposits.
(2) Includes credit transactions and leasing operations (net of allowances for losses).
(3) Funding sources minus loans.
(4) Available funding sources as a percent of credit operations.
(5) Regulatory capital surplus, which is the difference between regulatory capital (Tier 1 and Tier 2) and required stockholders' equity for calculation of the Basel ratio, divided by the required minimum capital ratio ( $11.0 \%$ ) under the Basel Accord.

## Strong brand

Banco do Brasil is currently one of the most recognized and valuable brands in Brazil. According to a market survey by Instituto DataFolha ( 2010 Top of Mind award), Banco do Brasil was the top-rated financial institution brand among the top-of-mind brands for the 20th consecutive year in 2010. In addition, the Banco do

Brasil brand was ranked third in Brand Finance's fifth edition of the brand survey "Brazil's Top 100 Most Valuable Brands."

The Banco do Brasil brand seeks to convey a sense of dependability, trust and credibility, and the Bank believes this was demonstrated when, during the international financial crisis beginning in September 2008, the Bank's deposit base increased, including the amount of new time deposits in the form of Bank Certificates of Deposit ("CDBs"), which almost doubled from R $\$ 14$ billion to $\mathrm{R} \$ 24$ billion in September 2008 compared to the prior month.

## Strategic relationship with the Federal and State and Municipal governments of Brazil

As a financial agent of the Brazilian National Treasury, or the National Treasury, the Bank provides the Federal Government services related to financial administration, receipt of resources for the National Treasury's account and onlendings to other government entities. Acting for other government entities, the bank's specific activities mainly include financing government funds and programs, tax collection, paying benefits and refunding payments.

At the state level, the Bank is also under contract to act as the official financial agent for 16 Brazilian states and 16 capitals as of March 31, 2012. The Bank also maintains a relationship with Brazilian cities, offering specific solutions for tax administration, financing, managing and optimizing financial resources, making payments, human resources and pensions and generating employment and income.

The Bank's close ties to Brazilian federal, state and municipal governmental entities provide it with the necessary knowledge and know-how with products and services specifically tailored to meet those entities' needs.

## Modern platform with state of the art technology

The Bank's investments over the last decade have placed it in a prominent position with respect to banking information technology in the domestic and international markets. The Bank was the first retail bank in the Americas and the Southern Hemisphere and the tenth in the world to obtain ISO 20000 certification, according to data from the IT Service Management Forum. As of December 31, 2011, automated channels accounted for 93.8\% of all transactions made. From these, approximately $33.6 \%$ were made through the Bank's ATMs, which totaled 43,602 ATMs, the largest ATM network in Latin America. The Bank's investment in information technology exceeded $\mathrm{R} \$ 630$ million in 2011.

## High standards of corporate governance

Since 2002, the Bank began amending its bylaws in order to conform its internal corporate governance structure to the best practices in the market and the principal corporate governance practices required by the Novo Mercado regulations. The Bank established these corporate governance practices to improve its management's efficiency and to further protect the interests of its shareholders. On May 31, 2006, the Bank entered into Novo Mercado, thereby starting the process of increasing its free float, from $5.6 \%$ in 2006 to $30.4 \%$ as of December 31, 2011.

## Highly dedicated and experienced management

The Bank believes the high quality of its professionals and their commitment to positive performance are key factors in ensuring success in implementing the Bank's strategies. The Bank seeks to retain professionals who are both highly experienced and qualified and who are committed to the Bank's goals. The Bank selects its managers using technical criteria. The Board of Executive Officers is composed of professionals with vast experience in numerous executive areas of the Banco do Brasil conglomerate and with a comprehensive knowledge of the finance and banking industry.

## Principal Strategies

## Expand the credit portfolio

Credit volume in Brazil grew substantially over recent years ( $234.4 \%$ from 2005 to 2011, and a CAGR of $22.3 \%$ ) according to the Central Bank, mainly driven by growth in the consumer segment. In light of current growth in employment, income, income distribution, growth of the lower-middle and lower income classes, and the growth generally of the Brazilian economy, Banco do Brasil intends to expand its lending to consumers and companies. The Bank has adopted several initiatives, such as partnerships and the improvements in its credit processes, to improve its agility in obtaining and monitoring its business.

In the consumer segment, the Bank intends to focus (i) on the real estate finance market, an attractive segment with high growth potential, including the potential to lead to cross-sales of the Bank's other products (the Brazilian Association of Real Estate Credit and Savings Entities estimates that the housing credit/GDP ratio, which was $3.8 \%$ in 2010, according to the Brazilian Central Bank, will reach $11 \%$ in 2015); (ii) payroll deduction loans, recently one of the main growth drivers for the Bank's credit portfolio; (iii) consumer credit, in particular vehicle financing, which is still a segment in continuous growth and which is being increased at the Bank through its partnership with Banco Votorantim; and (iv) student loans through the University Student Loan Fund, which targets college students.

The Bank intends to implement its strategy of increasing lending activities to consumers primarily by: (i) attracting and retaining profitable individual clients; (ii) intensifying its marketing and customer relationship activities; (iii) diversifying and improving its loan and financing products; (iv) automating the contracting of operations so that our customers can get loans through our electronic terminals; (v) expanding customer relationship channels to also include product offerings; (vi) establishing strategic partnerships; and (vii) purchasing credit portfolios.

In the corporate segment, Banco do Brasil intends to focus on improving demand for loans and financing related to new infrastructure projects and the expansion of Brazil's production capacity, including in connection with the soccer World Cup in 2014, the Summer Olympics in 2016 and oil exploration prospects at the pre-salt layers. In order to take advantage of these investment opportunities, the Bank also intends to assist large companies in raising long-term funding through capital markets transactions.

## Increase the Bank's market share in the insurance and pension plan segments

The insurance industry in Brazil has grown an average of $15.8 \%$ every year since 2005, according to data disclosed by the Superintendence of Private Insurance ("SUSEP"). However, the Brazilian insurance industry is proportionally smaller than insurance industries in other countries. For instance, while insurance premiums as a percentage of GDP are $17.3 \%$ in Taiwan, $13.6 \%$ in the Netherlands, $12.9 \%$ in the United Kingdom, $12.9 \%$ in South Africa and $8 \%$ in the United States, they are only $3.1 \%$ of GDP in Brazil, according to data published in the Sigma Report for February 2010 by Swiss Re.

On the other hand, the Brazilian economic environment has been helpful for the growth of the insurance industry, particularly as a result of increases in income and employment levels that have caused a growing middle income class that demands insurance, private pensions and financing. Moreover, expected investments in infrastructure in Brazil are likely to foster business opportunities in the insurance segment.

Accordingly, the Bank is undergoing a corporate reorganization of its insurance business to increase its contribution to the Bank's results. In 2010, the Bank signed a partnership agreement with the Mapfre Group to sell general and personal insurance plans. The Bank has also renewed its partnership for private pension plans with the PFG Group. Further, the Bank is also party to memorandums of understanding with Odontoprev and Banco Bradesco S.A. ("Banco Bradesco" or "Bradesco") for dental care plans and with the Icatu Group for financing products.

## Increase the Bank's market share in the credit and debit card sectors

The credit card sector has continued to expand as a result of economic growth and the expansion of credit and the change of Brazilian consumers' behavior towards the use of credit and debit cards as a form of payment into routine activities.

The Bank intends to expand its overall revenue from cards by achieving operational gains in logistics and technology, such as the implementation of cards with chips, through encouraging the use of credit and debit cards as a payment method, launching new products and expanding its cardholder base, given the growth potential of the market, particularly in the lower-middle and lower income classes. To improve its credit card operations, the Bank has increased its stake in Cielo to $28.65 \%$ and in Companhia Brasileira de Soluções e Serviços to $45.0 \%$.

Banco do Brasil has also entered into a memorandum of understanding with Banco Bradesco to launch a new Brazilian card brand, Elo, to develop debit, credit and pre-paid cards and is, together with Banco Bradesco, in the final stages of negotiation with Caixa Econômica Federal to integrate the latter into the launch of the Elo brand. It has also entered into an agreement with the mobile phone operator, Oi, to offer the Oi Pago service, a mobile payment functionality for Ourocard clients, and to sell co-branded credit cards to Oi customers.

## Increase business through strategic partnerships

The strong competition in the Brazilian banking industry and the growth of consumer financing by non-banking competitors in Brazil over recent years, as well as the growth in income levels in Brazil, has imposed the need to create alternative distribution and customer relationship channels.

In light of the foregoing, the Bank has begun entering into strategic partnerships by using the expertise, skills and complementary strengths of strategic partners in order to further expand its distribution channels and supplement its product and service portfolio.

The strategic partnership with Banco Votorantim has provided many benefits, particularly in vehicle financing, which is conducted through financing agents, and payroll deduction loans, which is conducted through BV Financeira's sales force.

Another strategic partnership was entered into between Banco Bradesco, Banco do Brasil and Banco Espírito Santo ("BES"). This partnership was formed to focus on Africa and aims to search for new businesses in areas such as private pension, insurance and health care plans and credit and debit cards, by reducing costs and increasing efficiencies and competitiveness. The three banks are also studying the feasibility of creating a financial holding company to coordinate future investments in Africa, which may involve the acquisition of interests in other banks and holding companies there.

Banco do Brasil also has a partnership with Caixa Econômica Federal to share self-service terminals. The Bank, Banco Bradesco and Banco Santander Brasil S.A. ("Banco Santander" or "Santander") are also in process of consolidating their terminal networks outside of their branches (at shopping malls, airports and gas stations).

The Bank will continue to study the possibility of entering into new partnerships that can offer economies of scale and synergies.

## Improve cost controls

One of the main focuses of operations of the Bank is to efficiently manage costs in order to be able to better leverage results. The balance between generating revenues and managing costs is an ongoing area of attention for the Bank.

The Bank intends to continue to reconcile and automate processes and to increase information technology efficiencies over the coming years, in particular to better benefit from recent mergers. As such, the Bank has been implementing solutions such as streamlining its sales process, revising its operational support model, implementing integrated logistics systems, installing a complex datacenter and implementing new IT oversight, which it believes will result in a streamlining of its overall operations and improvements in its internal management.

The Bank's goal in establishing operating partnerships that use and share service channels and in forming partnerships with new retail opportunities is to obtain gains from scale and to sell products and services with lower impacts on internal operations.

## Improve customer service and strengthen relationships with clients

After expanding its customer base of more than 56.9 million clients as of March 31, 2012, both organically and through acquisitions, the Bank intends to increase its profit margins by taking advantage of the significant potential opportunities that this large customer base presents.

To this end, the Bank has redirected its focus to "customer orientation and customer relationships." Accordingly, the Bank has reviewed its classification and segmentation models and invested in the improvement of quality of service with the goal of increasing customer satisfaction levels and solidifying business opportunities through more assertive customer-relationship operations.

The Bank launched a customer service program in the first quarter of 2010, for the purpose of achieving customer service excellence and generating returns and loyalty from customers, which included an increase in front office staff at the Bank's branches, staff training on all levels, business facilitation tools, branch revitalizations, increases in the number of ATMs and the replacement of obsolete ATMs, integration of sales channels and more strategic operation of automatic service centers to ensure they function well (as $40 \%$ of the Bank's transactions are generated through them).

## Strengthen the Bank's presence in foreign markets

The Bank intends to expand and strengthen its presence abroad, which currently involves operations in 23 countries, including the United States, Japan, Portugal, England and China.

The Bank's goals by region are:

- USA: to expand through acquisitions, as evidenced by the recent acquisition of Eurobank, in Miami, Florida;
- Latin America: to expand into the region, in markets like Chile, Peru, Colombia, Uruguay and Paraguay, as evidenced by the acquisition of the Argentinean Banco Patagonia in 2010;
- Africa: to establish strategic partnerships to expand operations there, particularly to take advantage of the global expansions of other Brazilian companies; and
- Europe: reorganize internally and review operating strategy to generate new business there.

To strengthen the Bank's operations in the international market, it intends to increase its foreign business and operating strategic partnerships and to develop products and services for companies that operate in these foreign countries.

## Recent Developments

This section updates, and should be read together with, certain information in the "Business," "Management", "Related Party Transactions" and "Taxation" sections included elsewhere in this Offering Memorandum.

## Securities Issuances

## Issuance of Tier 1 Perpetual Securities

On January 20, 2012, the Bank, acting through its Grand Cayman branch, issued U.S. $\$ 1,000,000,000$ aggregate principal amount of $9.250 \%$ Perpetual Non-cumulative Junior Subordinated Securities. On February 28, 2012, the Central Bank approved the qualification of the Securities as Tier 1 Capital.

## Re-opening of Tier 1 Perpetual Securities

On March 5, 2012, the Bank, acting through its Grand Cayman branch, issued U.S. $\$ 750,000,000$ aggregate principal amount of $9.250 \%$ Perpetual Non-cumulative Junior Subordinated Securities. On April 9, 2012, the Central Bank approved the qualification of the Securities as Tier 1 Capital.

## Relevant Acquisitions and Partnerships

## Partnership with Mapfre

On March 14, 2012, the Brazilian Administrative Council for Economic Defense (Conselho Administrativo de Defesa Econômica, or "CADE") approved the Bank's partnership with Mapfre, subject to the disposal by the Bank of the Mapfre group rural credit portfolio. For additional information on the Bank's partnership with Mapfre, see "Business-Corporate Reorganization of Certain of the Bank's Subsidiaries Operating in the Insurance Sector".

## Launch of BB Crédito Acessibilidade

On February 9, 2012, the Bank launched its BB Crédito Acessibilidade product, which permits customers with disabilities, incapacity and reduced mobility to finance assistive technology goods and services. The product is available to customers with income of up to 10 minimum salaries and offers monthly interest of $0.64 \%$ and a grace period for the first interest payment of up to 59 days.

## Acquisition of Eurobank

On January 19, 2012, the Bank completed the acquisition of Eurobank.

## Recent Regulatory Changes

Pursuant to the Brazilian government's Provisional Measure, dated May 3, 2012, savings deposits made as from May 4, 2012 shall earn interest at a rate equivalent to the Brazilian reference rate for savings accounts (Taxa Referencial, or "TR"), plus (i) $0.5 \%$ per month, when the SELIC rate is above $8.5 \%$ per annum or (ii) $70 \%$ of the SELIC rate, applied on a monthly basis, when the SELIC rate is below $8.5 \%$ per annum.

On April 26, 2012, the Central Bank enacted Circular No. 3,590, which sets forth that the Central Bank will examine certain corporate reorganizations and other acts involving two or more financial institutions not only considering their potential effects on the financial system and its stability but also any potential impacts regarding market concentration and competition. Pursuant to Circular No. 3,590, such acts will be subject to the Central Bank's analysis, except in the case of transactions involving institutions of the same economic group or credit assignments which do not involve a business transfer. The methodology and parameters used in the market concentration analysis of such activity will be included in the Guide for Analysis of Monopolistic Activity in the Financial System, to be published by the Department of Organization of the Financial System of the Central Bank. Upon approval of the transaction, the Central Bank may establish certain restrictions thereon and require that the financial institutions execute a market share agreement that sets forth how resources will be shared.

## Acquisition of Companies by Financial Institutions

On March 29, 2012, CMN enacted Resolution No. 4,062, which amends article 8 of CMN Resolution No. 2,723 of May 31, 2000. Unlike the previous regulation in force, in which financial institutions were required to merely inform the Central Bank, such new ruling requires financial institutions such as the Bank to request prior authorization to the Central Bank in order to have direct or indirect interest in the corporate capital of any companies headquartered in Brazil or abroad, except for corporate interest which are typical for investment portfolios maintained by investment banks, development banks, factoring agencies (agências de fomento) and multiple banks with investment or development portfolios. CMN Resolution No. 4,062 also establishes that the Central Bank will only allow an interest in companies which carry out activities that are complementary or subsidiary to the activities of the financial institution.

On March 1, 2012, the Central Bank issued Circular No. 3,580 which amended Brazilian regulations on foreign exchange markets and international capital flows and established limitations on export financings. According to Circular No. 3,580, beginning on the day of its enactment, pre-payments on goods to be exported from Brazil can only be made by the importer of such goods and only for a period of up to 360 days. On April 5, 2012, Brazilian regulations on foreign exchange markets and international capital flows were amended by Circular No. 3,589 , which further amends certain aspects of foreign exchange transactions related to exports. In respect of foreign exchange transactions related to exports made after the enactment of Circular No. 3,589, the term for the shipping of the exported goods must be 360 days as of the execution of the foreign exchange agreement, in addition to the maximum term of 750 days between execution and settlement of the foreign exchange transaction. In respect of foreign exchange transactions related to exports entered into before the enactment of Circular No. 3,589, in case the exporter of the goods enters into any insolvency, bankruptcy or other proceeding that confirms in writing the inability of such exporter to ship the exported goods or prevents the exported services due to facts outside of its control, the term for the shipping of the exported goods must be April 30, 2014, provided that the period between the execution and the settlement of the foreign exchange agreement is not more than 1,500 days.

## Capital Adequacy Guidelines

On February 17, 2012, the Central Bank announced the terms of Public Hearing No. 40/2012, which discloses the proposed new regulations for the implementation of Basel III in Brazil, the preliminary drafts of which are attached to Public Hearing No. 40/2012, or the Preliminary Draft Regulations. If enacted in their draft form as of the date of this Offering Memorandum, the Preliminary Draft Regulations would repeal Resolution No. 3,444, Resolution No. 3,490, Resolution No. 3,532, Resolution No. 3,655 and Resolution No. 3,897. Public Hearing No. $40 / 2012$ was open to the public for suggestions and comments for 90 days, until May 17, 2012. Suggestions and comments made by market participants are currently being analyzed by the Central Bank. The implementation of Basel III in the proposed rules still follows the schedule outlined in Notice No. 20,615, of February 17, 2011. However the Central Bank may impose rules implementing Basel III Proposals differently from the preliminary guidance outlined in Notice 20,615. Until definitive rules implementing Basel III Proposals in Brazil are issued, the existing capital rules primarily described under Resolution No. 3,444 continue to be in force.

The proposed regulations define the criteria for calculation of various elements of a financial institution's risk-weighted assets and also address which instruments would qualify as regulatory capital, introducing the possibility that regulatory capital could include debt securities that may be written off or that are convertible into equity under certain circumstances (whereas conversion into equity may still be subject to further regulatory changes). Specifically, under the Preliminary Draft Regulations, regulatory capital requirements would be increased in 2017 to a maximum of $13.0 \%$ of risk-weighted assets, of which $2.5 \%$ will only be required as a countercyclical measure, with phase-in of the modifications beginning in 2013. Other specific adjustments to the components of regulatory capital to improve quality, with progressive deductions following the guidelines of the Basel Committee on Banking Supervision, are expected to be implemented from January 1, 2014 through January 1, 2018. Mandatory debt to equity conversion rules (the delivery of equity in payment) and write-off rules, as well as the implications of non-compliance with requirements for additional capital, are still under review.

The verification of regulatory capital and new minimum capital requirements will be applicable to entities belonging to a consolidated (consolidado) group, which is still under study. Initially, the Central Bank is proposing that such consolidated prudential (consolidado prudencial) group includes the financial institutions authorized to operate by the Central Bank, as well as similar entities controlled by such financial institutions and investment funds in respect of which financial institutions are subject to relevant risks and benefits.

The Preliminary Draft Regulations are not definitive, are subject to comments by market participants, may require changes in Brazilian laws and regulations and may be significantly changed by the Central Bank up to their final implementation. The Bank cannot assure if the Preliminary Draft Regulations that will be enacted by the Brazilian authorities will adversely affect the Noteholders and/or the Bank.

## Regulations Affecting Liquidity in the Financial Market

## Time Deposits

On February 10, 2012, the Central Bank, with Circular No. 3,576, amended Circular No. 3,569, pursuant to which banks became subject to a mandatory reserve of $20 \%$ of the average daily balance of their time deposits and certain other amounts, after a deduction of $\mathrm{R} \$ 30.0$ million, in the amount exceeding: (i) $\mathrm{R} \$ 3.0$ billion, for financial institutions with Level I component of the reference equity below R $\$ 2.0$ billion; (ii) R $\$ 2$ billion, for financial institutions with Level I component of the reference equity equal or higher than $\mathrm{R} \$ 2.0$ billion and below $\mathrm{R} \$ 5.0$ billion; (iii) $\mathrm{R} \$ 1$ billion, for financial institutions with Level I component of the reference equity equal or higher than $\mathrm{R} \$ 5.0$ billion and below $\mathrm{R} \$ 15.0$ billion (as increased from $\mathrm{R} \$ 7.0$ billion); and (iv) zero, for financial institutions with Level I component of the reference equity higher than $\mathrm{R} \$ 15.0$ billion (as increased from $\mathrm{R} \$ 7.0$ billion). If the applicable reserve requirement of a financial institution is below $\mathrm{R} \$ 0.5$ million, such financial institution will be exempt from the reserve requirements set forth by Circular No. 3,569, as amended. Amounts subject to this reserve requirement shall be deposited in cash on a specific account and, at the end of each day, deposited amounts shall be equivalent to $100 \%$ of the applicable reserve requirement.

On May 21, 2012, with Circular No. 3,594, amending Circular No. 3,569, the Central Bank permitted banks subject to mandatory collections to (in addition to the transactions already established in Circular 3,569) deduct from amounts to be collected loans for and commercial leasing of automobiles and light commercial vehicles extended after May 22, 2012, as long as the loans are recorded in the banks' respective assets and originated from, for each bank: (i) itself; (ii) another bank that belongs to the same financial conglomerate; or (iii) a bank controlled directly or indirectly by such bank. Circular No. 3,594 also establishes that this deduction may be effected by the bank while the credit operations remain recorded in their assets, in an amount equivalent to total updated loan balances as of the last day of each calculation period, up to a maximum $36 \%$ of assets.

## Additional Reserve Requirement (Demand Deposits, Saving Deposits and Time Deposits)

On February 10, 2012, the Central Bank, with Circular No. 3,576, amended Circular No. 3,144, which established an additional reserve requirement on deposits captured by multiple-service banks, investment banks, commercial banks, development banks, credit, financing and investment companies, real estate companies and savings and loan associations. Pursuant to that regulation, the aforesaid entities are required to deposit in an interest-bearing account with the Central Bank, on a weekly basis, the cash equivalent of the sum of the following amounts in excess of R\$3 billion for financial institutions with an adjusted Level I component of the reference equity below $\mathrm{R} \$ 2.0$ billion, $\mathrm{R} \$ 2.0$ billion for financial institutions with Level I component of the reference equity below $\mathrm{R} \$ 5.0$ billion and equal to or higher than $\mathrm{R} \$ 2.0$ billion, $\mathrm{R} \$ 1.0$ billion for financial institutions with Level I component of the reference equity below $\mathrm{R} \$ 15.0$ billion (as increased from $\mathrm{R} \$ 7.0$ billion) and equal to or higher than $\mathrm{R} \$ 5.0$ billion or zero for financial institutions with a Level I component of the reference equity equal to or higher than $\mathrm{R} \$ 15.0$ billion (as increased from R $\$ 7.0$ billion): (i) $12.0 \%$ of the arithmetic average of the time deposits funds and certain other amounts subject to the respective reserve requirement, (ii) $10.0 \%$ of the arithmetic average of the savings deposits funds subject to the respective reserve requirement, and (iii) $12.0 \%$ of the arithmetic average of the demand deposits funds subject to the respective reserve requirement. The reserve requirements must be met in cash on a specific account and, at the end of each day, the balance in the interest-bearing account must be equivalent to $100 \%$ of the additional reserve requirement.

## Changes to Management

Since January 1, 2012, the following changes were made to the Bank's Executive Board:

- Allan Simões Toledo, Amauri Sebastião Niehues, Armando Medeiros de Faria, Edson de Araújo Lobo, Paulo Roberto Evangelista de Lima, Renato Donatello Ribeiro and Sérgio Ricardo Miranda Nazaré were removed from their respective positions and as members of the Executive Board;
- Paulo Rogério Caffarelli, the former vice-president of retail services, became the vice-president of the Bank's international business, wholesale and private banking business;
- Alexandre Correa Abreu, vice-president of retail services, distribution and operations, became the vice-president of retail services;
- Dan Antonio Marinho Conrado, director of distribution in São Paulo, became vice-president of retail services, distribution and operations. In May 2012 he left his position on the Bank's Executive Board. As of the date of this Offering Memorandum, no other member was appointed to this position and vice president Alexandre Corrêa Abreu is performing Mr. Conrado's duties in addition to his own;
- Cesar Augusto Rabello Borges became the vice-president of government, elected on May 15, 2012, after the resignation of Ricardo Antonio de Oliveira; and
- the following new Executive Officers were appointed:

| Name |  | New Position |
| :--- | :--- | :--- |
| Adilson do Nascimento Anisio |  | Director of Small Business |
| Adriano Meira Ricci |  | Director of Asset Restructuring |
| Antonio Maurício Maurano |  | Director of the Corporate Sector |
| Carlos Alberto de Araújo Netto |  | Human Resources Director |
| Clénio Sevério Teribele |  | Director of the Agribusiness Sector |
| Gueitiro Matsuo Genso |  | Director of Real Estate Credits |
| Hayton Jurema da Rocha |  | Director of Marketing and Communications |
| Hideraldo Dwight Leitão |  | Director of Individual Clients |
| Ives Cezar Fulber |  | Director of Risk Management |
| José Maurício Pereira Coelho |  | Director of Finance |
| Marcelo Augusto Dutra Labuto |  | Director of Lending and Finance |
| Márcio Hamilton Ferreira |  | Director of Credit Operations |
| Marcos Ricardo Lot |  | Director of Security |
| Osvaldo de Salles Guerra Cervi |  | Director of Capital Markets |
| Raul Francisco Moreina |  | Director of Cards |
| Sandro Kohler Marcondes |  | Controlling Director |
| Walter Malieni Junior |  | Director of Distribution in São Paulo |

As a result of the forgoing changes, as of the date of this Offering Memorandum, the Executive Board consisted of:

| Name | Title | Election Date | Term of Office Ends |
| :---: | :---: | :---: | :---: |
| Aldemir Bendine | CEO | April 22, 2009 | Indefinite |
| Alexandre Corrêa Abreu. | Vice President | September 16, 2010 | August 2013 |
| Cesar Augusto Rabello Borges. | Vice President | May 5, 2012 | August 2013 |
| Danilo Angst | Vice President | September 16, 2010 | August 2013 |
| Geraldo Afonso Dezena da Silva | Vice President | September 16, 2010 | August 2013 |
| Ivan de Souza Monteiro | Vice President | September 16, 2010 | August 2013 |
| Osmar Fernandes Dias | Vice President | April 18, 2011 | August 2013 |
| Paulo Rogério Caffarelli | Vice President | September 16, 2010 | August 2013 |
| Robson Rocha | Vice President | September 16, 2010 | August 2013 |
| Adilson do Nascimento Anisio | Officer | September 16, 2010 | August 2013 |
| Admilson Monteiro Garcia ............................ | Officer | September 16, 2010 | August 2013 |
| Adriano Meira Ricci | Officer | January 27, 2012 | August 2013 |
| Antonio Mauricio Maurano | Officer | January 31, 2012 | August 2013 |
| Antonio Pedro da Silva Machado | Officer | February 25, 2011 | August 2013 |
| Ary Joel de Abreu Lanzarin. | Officer | September 16, 2010 | August 2013 |
| Carlos Alberto Araujo Netto. | Officer | January 31, 2012 | August 2013 |
| Carlos Eduardo Leal Neri | Officer | September 16, 2010 | August 2013 |
| Clenio Severio Teribele | Officer | September 16, 2010 | August 2013 |
| Gueitiro Matsuo Genso | Officer | September 16, 2010 | August 2013 |
| Hayton Jurema da Rocha . | Officer | January 27, 2012 | August 2013 |
| Hideraldo Dwight Leitão .. | Officer | April 16, 2012 | August 2013 |
| José Mauricio Pereira Coelho . | Officer | September 16, 2010 | August 2013 |
| Luiz Henrique Guimarães de Freitas ................ | Officer | September 16, 2010 | August 2013 |
| Marcelo Augusto Dutra Labuto ...................... | Officer | February 10, 2012 | August 2013 |
| Márcio Hamilton Ferreira .............................. | Officer | September 16, 2010 | August 2013 |



On February 14, 2012, the Bank announced that it would pay dividends with respect to the fourth quarter of 2011 in the amount of $\mathrm{R} \$ 443$ million to its shareholders, which it paid on February 29, 2012.

On March 15, 2012, the Bank announced that the Board of Executive Officers approved the distribution of $\mathrm{R} \$ 840$ million as interest on own capital to its shareholders, which it paid on May 22, 2012.

On May 3, 2012, the Bank announced that it would pay dividends with respect to the first quarter of 2012 in the amount of $\mathrm{R} \$ 181$ million to its shareholders, which it paid on May 22, 2012.

## New Tax Regime Potentially Affecting Non-U.S. Noteholders

The Bank may become subject to U.S. withholding tax on payments on or with respect to certain of its assets unless it enters into an agreement with the U.S. Internal Revenue Service to, among others, provide information reports regarding, generally, its direct and indirect U.S. customers and investors. If the Bank enters into such an agreement, under certain circumstances, starting in 2017, U.S. withholding tax may be imposed on a portion
of any distribution or disposition proceeds received by non-U.S. Noteholders with respect to the Notes. Significant details about this new regime, which is commonly referred to as FATCA, are not yet known. Prospective Noteholders should see "Taxation - U.S. Foreign Account Tax Compliance" for more information and consult their own tax advisors about this new regime.

## Information on the Bank

The Bank was incorporated on October 12, 1808. It is a bank structured as a mixed-capital corporation (sociedade de economia mista) and incorporated with limited liability (as a sociedade anônima) under the laws of Brazil. The head office of the Bank is located in the City of Brasília, Distrito Federal, at Setor Bancário Sul, Quadra 01, Lote 32, Bloco C, Edifício Sede III, 24th floor, Asa Sul, CEP 70073-901. The Bank's website is www.bb.com.br. The information included in this website or which may be accessed by way of this website is not part of this Offering Memorandum and is not incorporated herein. The Bank is enrolled with the Taxpayers' Registry (CNPJ/MF) under No. 00000000/0001-91.

## THE OFFERING

This summary of certain terms and conditions of the Notes is subject to and qualified in its entirety by reference to the "Description of the Notes" contained elsewhere in this Offering Memorandum and the Indenture relating thereto. Capitalized terms used elsewhere in this Offering Memorandum have the same meaning when used in this summary.
Issuer ...............................................................................
Initial Purchasers ..............................................................

The Notes.......................................................................

Banco do Brasil S.A., acting through its Grand Cayman branch.

The Notes $\qquad$
BB Securities Limited
Banco Bradesco BBI S.A.
HSBC Securities (USA) Inc.
Standard Chartered Bank
U.S. $\$ 750,000,000$ aggregate principal amount of $5.875 \%$ subordinated notes due January 19, 2023.

Issue Price $\qquad$ $99.023 \%$ of the principal amount, plus accrued interest, if any, from June 19, 2012.

Maturity Date. $\qquad$ January 19, 2023, provided, that interest and principal payments may be deferred under the circumstances described in "-Deferral of Interest and Principal" below.

Issue Date
June 19, 2012
Indenture......................................................................... The Notes will be issued under the indenture dated as of June 19, 2012 between the Bank, Deutsche Bank Trust Company Americas, as trustee, and Deutsche Bank Luxembourg S.A., as Luxembourg transfer agent and Luxembourg paying agent.

Interest ............................................................................
The Notes will bear interest from June 19, 2012 at the rate of $5.875 \%$ per annum, or the note rate, payable semiannually in arrears. Default interest will accrue at the note rate plus $1.0 \%$ per annum. Principal and interest amounts deferred as described in "-Deferral of Interest and Principal" below will also accrue interest at the note rate plus $1.0 \%$ per annum.

Interest Payment Dates ....................................................
January 19 and July 19 of each year, commencing on January 19, 2013.
(A) If the Bank is not in compliance with the operational limits required by current or future regulations generally applicable to Brazilian banks, or the risk-based capital requirements, or (B) if the payment of interest on any interest payment date or any redemption date or the payment of principal on the maturity date or any redemption date would cause the Bank to fail to satisfy the risk-based capital requirements, the Bank shall defer that payment of interest or principal or any other amount payable in respect of the Notes until the date no later than 14 days after the date on which the Bank is no longer in violation
of the risk-based capital requirements and the payment of that interest or principal amount, or any portion thereof, would no longer cause the Bank to violate the risk-based capital requirements. The deferral of any payment will not be an event of default under the Notes. The Bank will provide due notice of when deferred amounts and applicable interest will be payable and will notify the Luxembourg Stock Exchange of the same.
Each amount in arrears will bear interest at the note rate plus $1.0 \%$ per annum (if it is an interest amount, as if it constituted the principal of the Notes). See "Description of the Notes-Deferral of Interest and Principal."
Ranking $\qquad$ The Notes will be unsecured obligations, and, in the event of the Bank's winding up or dissolution under Brazilian law (each, a "dissolution event"), will be subordinated obligations ranking:

- junior in right of payment to the payment of all the Bank's Senior Indebtedness;
- pari passu (i) among themselves and (ii) with any liabilities approved or to be approved by the Central Bank to be classified in the Tier 1 capital or Tier 2 capital pursuant to CMN Resolution No. 3,444, as amended, restated, consolidated or replaced from time to time ("Pari Passu Liability"); and
- senior to the capital stock of the Bank ("Junior Liability").
"Senior Indebtedness" means all liabilities of the Bank other than (i) the Pari Passu Liability and (ii) the Junior Liability.
"Liability" means (i) any statutory claim; (ii) any amount payable (whether as a direct obligation or indirectly through a guarantee of a liability by such person) pursuant to an agreement or instrument involving or evidencing money borrowed or received, the advance of credit, a conditional sale or a transfer with recourse or with an obligation to repurchase or pursuant to a lease with substantially the same economic effect as any such agreement or instrument and which, under U.S. GAAP, would constitute a capitalized lease obligation; and (iii) any other claim of a Creditor of the Bank.
Use of Proceeds $\qquad$ The Bank intends to use the net proceeds of the issuance of the Notes for general corporate purposes. See "Use of Proceeds."
Covenants $\qquad$ The terms of the indenture will require the Bank, among


|  | Notes-Optional Tax Redemption." |
| :---: | :---: |
| Events of Default.. | The indenture will contain certain limited events of default, consisting of the following: <br> - failure to pay principal on the due date thereof, unless the principal payment is deferred as described above in "-Deferral of Interest and Principal." See "Description of the NotesDeferral of Interest and Principal;" <br> - failure to pay interest or any additional amounts due on any Note within 15 days of the due date thereof unless the interest payment is deferred as described above in "-Deferral of Interest and Principal;" and <br> - certain events involving insolvency, winding up, dissolution or similar changes, as applicable. |
|  | Payment of principal of the Notes may be accelerated only in the case of certain events involving the Bank's dissolution, winding up or similar events, and the Bank will be required to make payment after acceleration only after the Bank has been dissolved or otherwise wound up for purposes of Brazilian law. See "Risk Factors-Risks Relating to the Notes-If the Bank does not satisfy its obligations under the Notes, your remedies will be limited." <br> There is no right of acceleration of the payment of principal and accrued interest on the Notes in the case of a default in the performance of any of the Bank's covenants, including the payment of principal and interest on the Notes. Notwithstanding the foregoing, in the event of the Bank's failure to pay any principal or interest on a Note when it becomes due and payable, the holder of such Note will have the right to institute a suit for the enforcement of any such payment. |
| Amendments to the Terms and Conditions of the Notes. | The Bank expects to qualify the Notes as Tier 2 capital subject to the Central Bank's approval. The Central Bank's approval is still pending and the Central Bank may require the Bank to amend certain terms and conditions of the Notes as a condition to granting such approval. The Bank may one time, without the prior consent of Noteholders, and upon publishing notice and notifying the Luxembourg Stock Exchange with respect thereto, amend the terms and conditions of the Notes solely to comply with the requirements of the Central Bank to qualify the Notes as Tier 2 capital pursuant to CMN Resolution No. 3,444, as amended. The Bank will not be permitted to make any amendments without Noteholders' consent if any such amendment would |

$\left.\begin{array}{|l|l|l|}\hline\end{array} \begin{array}{l}\text { affect in any way the interest rate of the Notes, the } \\ \text { cumulative nature of any interest payment due on } \\ \text { amounts in arrears, the outstanding principal amount of } \\ \text { the Notes, the ranking of the Notes (as described in } \\ \text { "Description of the Notes-Ranking") or the original } \\ \text { maturity date of the Notes. }\end{array}\right\}$
$\left.\begin{array}{|ll|}\hline & \begin{array}{l}\text { registered Regulation S Global Note. The Notes will be } \\ \text { delivered in book-entry form through the facilities of }\end{array} \\ \text { DTC and its direct and indirect participants, including } \\ \text { Euroclear and Clearstream. See "Form of the Notes." } \\ \text { The Notes will be issued in minimum denominations of } \\ \text { U.S. } \$ 200,000 \text { and integral multiples of U.S.\$1,000 in } \\ \text { excess thereof. See "Description of the Notes." }\end{array}\right\}$

## SUMMARY FINANCIAL INFORMATION

The following summary financial data should be read in conjunction with the Financial Statements and the accompanying notes, "Selected Financial Information," and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere in this Offering Memorandum. The Bank's Financial Statements have been prepared in accordance with Brazilian GAAP as described in "Presentation of Financial and Other Information." See "Risk Factors-Risks relating to the Bank and the Brazilian Banking Industry." Changes in accounting practices adopted in Brazil due to its convergence with IFRS may adversely affect the Bank's financial results.

The results of operations, assets and liabilities of BESC and Besc S.A. Real Estate Credit (Besc S.A. Crédito Imobiliário), a real estate credit company ("BESCRI"), were included in the Bank's Financial Statements from September 30, 2008, the date the merger was consummated. The assets and liabilities of Nossa Caixa were consolidated into the Bank's balance sheet as of March 31, 2009, and the results of operations of Nossa Caixa were included in the Bank's consolidated financial statements as from April 1, 2009. The assets and liabilities of Banco Votorantim, in proportion to the Bank's share in total capital stock, have been consolidated into the Bank's balance sheet as of December 31, 2009. The proportional share of income and expenses of Banco Votorantim was consolidated into the Bank's financial statements as from October 2009.

The assets and liabilities of Banco Patagonia have been consolidated into the Bank's balance sheet as of March 31, 2012. The income and expenses of Banco Patagonia were consolidated into the Bank's financial statements as of April 2011. See "Business-Recent Material Acquisitions and Partnerships-Acquisition of Interest in Banco Patagonia" and explanatory note 2a (Acquisitions) to the Bank's 2011 Financial Statements for further information.

The assets and liabilities of BB Mapfre SH1 Participações S.A. ("SH1"), and Mapfre BB SH2 Participações S.A. ("SH2"), in proportion to the Bank's share in their total capital stock, have been consolidated into the Bank's balance sheet as of March 31, 2012. The proportional share of income and expenses of SH1 and SH2 was consolidated into the Bank's financial statements as of March 2012. See explanatory note 2c (Corporate Reorganizations in the area of Insurance, Open Pension Plan, Capitalization and Reinsurance) to the Bank's March 2012 Financial Statements for further information.

In this Offering Memorandum, tables containing financial information contain, except where otherwise indicated, consolidated financial information of the Bank and its subsidiaries (BB-Consolidated). The BB Consolidated average volume and balance data has been calculated based upon the average of the month-end balances during the relevant period.

Solely for the convenience of the reader, real amounts as of March 31, 2012 have been translated into U.S. dollars at the selling exchange rate as reported by the Central Bank on March 31, 2012, of R\$1.82 per U.S. $\$ 1.00$. The U.S. dollar equivalent information should not be construed to imply that the real amounts represent, or could have been or could be converted into, U.S. dollars at such rates or at any other rate.

## Consolidated Balance Sheet Data

|  | As of March 31, |  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2012 | 2011 | 2010 | 2009 |
|  | $\begin{aligned} & \hline \text { (in millions of } \\ & \text { U.S.\$) } \end{aligned}$ |  | (in millions of R\$) |  |  |
| ASSETS | 552,182 | 1,004,971 | 981,230 | 811,172 | 708,549 |
| Current assets and non-current assets. | 539,583 | 982,042 | 957,800 | 791,403 | 708,549 |
| Securities and derivative financial instruments.............. | 85,704 | 155,982 | 168,230 | 143,867 | 124,337 |
| Interbank accounts. | 56,084 | 102,073 | 96,342 | 89,526 | 26,592 |
| Interdepartmental accounts. | 60 | 109 | 335 | 258 | 295 |
| Loan operations ...................................................... | 211,447 | 384,833 | 379,045 | 317,726 | 261,783 |
| Lease operations. | 1,410 | 2,566 | 2,851 | 3,857 | 4,701 |
| Other receivables . | 73,217 | 133,254 | 129,554 | 114,961 | 95,233 |
| Other assets.. | 2,872 | 5,226 | 5,120 | 3,884 | 2,358 |
| LIABILITIES. | 552,182 | 1,004,971 | 981,230 | 811,172 | 708,549 |
| Current liabilities and non-current liabilities ................ | 519,003 | 944,586 | 922,467 | 760,431 | 672,430 |
| Deposits .. | 245,533 | 446,870 | 442,386 | 376,851 | 337,564 |
| Money market borrowing......................................... | 109,786 | 199,811 | 195,175 | 142,175 | 160,820 |
| Funds from acceptance and issue of securities .............. | 19,909 | 36,234 | 32,323 | 13,485 | 7,362 |
| Interbank accounts ................................................... | 1,783 | 3,220 | 24 | 18 | 21 |
| Interdepartmental accounts. | 1,050 | 1,911 | 3,819 | 3,688 | 3,229 |
| Borrowings ............................................................ | 6,349 | 11,556 | 12,257 | 8,597 | 6,370 |
| Local onlendings-official institutions........................ | 28,332 | 51,565 | 50,991 | 50,763 | 31,390 |
| Foreign onlendings .................................................. | 48 | 87 | 102 | 97 | 99 |
| Derivative financial instruments ............................... | 2,344 | 4,266 | 3,621 | 5,297 | 4,724 |
| Other liabilities ..................................................... | 103,882 | 189,065 | 181,768 | 159,460 | 120,848 |
| Deferred income | 185 | 335 | 347 | 300 | - |
| Stockholders' equity................................................. | 32,995 | 60,051 | 58,416 | 50,441 | 36,119 |
| Capital................................................................... | 18,199 | 33,123 | 33,123 | 33,078 | 18,567 |
| Capital reserves....................................................... | 0.6 | 1 | - | - | 5 |
| Revaluation reserves................................................ | 2.6 | 5 | 5 | 6 | 7 |
| Revenue reserves ..................................................... | 13,125 | 23,888 | 24,121 | 16,889 | 17,301 |
| Asset valuation adjustments ...................................... | 472 | 858 | 724 | 468 | 270 |
| Retained earnings (accumulated losses)....................... | 943 | 1,716 | - | - | - |
| Treasury shares ........................................................ | (1.1) | (2) | (1) | - | (31) |

## Consolidated Statement of Income Data

|  | Three months ended March 31, |  |  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2012 | 2011 | 2011 | 2010 | 2009 |
|  | (in millions of U.S.\$) | (in millions of R \$) |  |  |  |  |
| Income from financial intermediation | 14,316 | 26,055 | 23,073 | 103,330 | 82,459 | 65,729 |
| Expenses from financial intermediation. | $(10,641)$ | $(19,366)$ | $(15,833)$ | $(75,816)$ | $(56,124)$ | $(47,496)$ |
| Gross income from financial intermediation ............ | 3,675 | 6,689 | 7,240 | 27,513 | 26,335 | 18,233 |
| Other operating income (expenses)......................... | 1,584 | 2,883 | $(2,386)$ | $(9,007)$ | $(7,925)$ | $(4,641)$ |
| Operating income ............................................... | 2,091 | 3,805 | 4,854 | 18,506 | 18,410 | 13,592 |
| Non-operating income ..................................... | 11 | 21 | 19 | 225 | 370 | 1,844 |
| Income before taxes and profit sharing ................ | 2,102 | 3,826 | 4,873 | 18,732 | 18,780 | 15,435 |
| Income tax and social contribution ..................... | 484 | (882) | $(1,497)$ | $(4,722)$ | $(5,321)$ | $(3,903)$ |
| Profit sharing ................................................. | (224) | (407) | (443) | $(1,791)$ | $(1,756)$ | $(1,385)$ |
| Minority interest .............................................. | (19) | (35) | - | (93) |  | (1) |
| Net income .................................................... | 1,375 | 2,502 | 2,932 | 12,126 | 11,703 | 10,148 |

Financial Ratios

|  | As of and for the three months ended March 31, 2012 | As of and for the year ended December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 |
| Return on average assets - annualized (ROA) (\%) ${ }^{(1)}$. | 1.0 | 1.4 | 1.5 | 1.7 |
| Return on average equity - annualized (ROE) (\%) ${ }^{(2)}$......... | 18.1 | 22.4 | 27.0 | 30.7 |
| Asset Quality |  |  |  |  |
| Total overdue transactions/total loan portfolio (\%) ${ }^{(3)}$........ | 3.7 | 3.7 | 3.7 | 5.1 |
| Provision for doubtful loans/total loan portfolio (\%) ${ }^{(3)}$...... | 4.5 | 4.5 | 4.8 | 6.2 |
| Liquidity |  |  |  |  |
| Total loan portfolio/total assets (\%) ${ }^{(3)}$............................ | 43.0 | 43.1 | 44.2 | 42.5 |
| Capital Adequacy |  |  |  |  |
| Stockholders' equity/total assets (\%) ............................... | 5.9 | 6.0 | 6.2 | 5.1 |
| Total liabilities as a multiple of stockholders' equity .......... | 16.7 x | 16.8 x | 16.1 x | 19.6x |
| Capital Ratio (\%) ${ }^{(4)}$...................................................... | 14.3 | 14.0 | 14.1 | 13.8 |

(1) Return on average assets is calculated as net income earned during the accounting period divided by average assets.
(2) Return on average equity is calculated as net income earned during the accounting period divided by average equity.
(3) The Bank's total loan portfolio including "other receivables," leasing and advances on foreign exchange contracts, pursuant to CMN Resolution No. 2,682/99
(4) As defined by the Basel II Accord, which recommends a minimum capital requirement ratio of $8 \%$. The current minimum capital requirement ratio for Brazilian financial institutions as prescribed by the Central Bank is $11 \%$.

## RISK FACTORS

This section should be read together with certain recent developments included in "Summary-Recent Developments."

An investment in the Bank's Notes involves a high degree of risk. You should carefully consider the risks described below and all of the information contained in this Offering Memorandum before making an investment decision regarding the Bank's Notes. The Bank's business, financial condition, results of operations, liquidity, and/or prospects may be adversely affected by any of these risks, among others. The trading value of the Bank's Notes could decline due to the occurrence of any of these risks or other factors, and you may lose all or part of your investment. Additional risks and uncertainties of which the Bank is currently not aware may also materially and adversely affect the Bank's business, financial condition, results of operations, liquidity, prospects and/or the trading price of the Bank's Notes.

For purposes of this section, unless otherwise expressed or if required by the context, an indication that a risk, uncertainty or problem could or will have an "adverse effect on the Bank" or "will adversely affect the Bank" means that the risk, uncertainty or problem could or will have an adverse effect on the Bank's business, financial condition, results of operations, liquidity, prospects and/or the trading value of the Bank's Notes. Similar expressions in this section should be read as having the same meaning.

## Risks Relating to the Bank and the Brazilian Banking Industry

## Brazilian banks, including Banco do Brasil, are subject to extensive and continuously evolving regulatory review by the Central Bank.

Among other supervisory agencies, the Central Bank has a primary monitoring and disciplinary function. The regulatory structure governing Brazilian financial institutions is continuously evolving due to ongoing interpretations and applications of treaties and international agreements, turbulence and volatility in the markets and the desire to strengthen the SFN. These factors have motivated, and could in the future motivate, the Federal Government to change laws and regulations in ways that adversely affect the Bank's operations and results of operations.

The Bank is subject to government laws and regulations, which apply to its activities, including those that impose and set forth:

- minimum capital requirements;
- compulsory deposits and reserve requirements;
- investment requirements in fixed assets;
- lending limits and other credit restrictions;
- accounting and statistical requirements;
- price and salary controls;
- tax policy and regulation; and
- other requirements or limitations resulting from a global financial crisis.

At times, these laws and regulations affect the Bank's customers' abilities to obtain credit and thus restrict the growth of the Bank's credit portfolio. These regulations may also have a permanent effect on the Bank's results over many periods. The Bank cannot guarantee that in the future the Federal Government will not adopt new rules that may affect the Bank's liquidity, the solvency of its customers, its funding strategy, growth in its lending business or even its results of operations.

## The Bank may be required to recognize liabilities related to government programs and funds and its management of the Federal Government's assets in excess of those recorded.


#### Abstract

The Bank acts as an agent for the onlending of funds from government programs and funds - principally from the Midwest Constitutional Financing Fund (Fundo Constitucional de Financiamento do Centro-Oeste, or "FCO"), Worker Support Fund (Fundo de Amparo ao Trabalhador, or "FAT"), and from the National Treasury (Orçamento das Operações Oficiais de Crédito do Tesouro Nacional) - to provide financing at lower interest rates to certain business sectors, especially the agribusiness sector. The main projects financed are the Federal Employment and Income Generation Program (Programa de Geração de Emprego e Renda, or "PROGER"), and the Brazilian Family Agriculture Program (Programa Nacional de Agricultura Familiar, or "PRONAF").

The Bank is often subject to liabilities related to the onlending of funds, which are subject to account reconciliation and the rendering of accounts to funding sources and regulatory agencies. Due to the implementation of a new system to control these onlendings, review methodologies and interface with other corporate accounting and operating systems, the Bank may identify differences in the reconciliation of liabilities, which may adversely affect the Bank's financial results.

The Bank also provides asset management services to the Federal Government by providing financing to the rural sector and public entities, which while being reconciled, could also result in discrepancies between recorded amounts in its financial statements and actual amounts in the portfolios managed by the Bank.


## The future profitability of the Bank is subject to certain factors outside the control of the Bank, including prevailing interest and exchange rates and the market price of its securities portfolio.

The Bank's results of operations are subject to factors that are beyond its control, including interest and exchange rates in force and the market price of its securities portfolio. Accordingly, its ability to secure satisfactory rates of return on its assets and stockholders' equity may depend on its ability to increase its revenue, reduce costs and adjust its portfolio of assets in order to minimize adverse impacts from the fluctuation of macroeconomic indicators.

As of December 31, 2011, $69.3 \%$ of the Bank's balance sheet consisted of credit, leasing and securities transactions (including Federal Government securities), the return on which is subject to fluctuations in exchange and interest rates and other macroeconomic factors. As of the same date, Banco Múltiplo's securities portfolio consisted of (i) $75.4 \%$ of securities linked to an interbank certificate of deposit (Certificado de Depósito Interbancário, or "CDI"), or to the average SELIC rate (Taxa Média SELIC, or "TMS"), (ii) $23.1 \%$ of securities with a fixed rate of interest, and (iii) $1.5 \%$ of securities linked to other indexes. Consequently, the majority of the portfolio securities with a floating rate of interest. The Bank has investments abroad, as well as external funding, that may adversely impact its profitability in the event of significant foreign exchange variation of the real against foreign currencies. For more information regarding the Bank's foreign currency risk and its related strategy, see "Management's Discussion and Analysis of Financial Condition and Results of Operations-Derivative Financial Instruments."

As of December 31, 2011, the Bank's net exchange position was short in the amount of R $\$ 801.2$ billion. The Bank's overall exchange exposure, calculated in accordance with Central Bank Circular No. 3,389, totaled $\mathrm{R} \$ 3.9$ billion.

The Bank is subject to all risks associated with long term credit operations, whether related to economic activity, interest rate levels, mismatch of funding periods or changes in the Central Bank's requirements. As of December 31, 2011, the Bank had mismatches between its fixed and variable interest-earning assets and fixed and variable interest-bearing liabilities, respectively, of 18.3 and 18.2 months, respectively. In the event of changes in interest rates, any public securities having a fixed rate of interest could lead to an adverse financial impact, whether on results for securities classified as "trading securities" or on stockholders' equity for securities classified as "available for sale." None of these factors is under the Bank's control, and may adversely affect the Bank.

As the controlling shareholder of the Bank, the Federal Government may adopt policies that could have an adverse effect on the Bank.

The Bank is structured as a mixed-capital corporation (sociedade de economia mista), which has the Brazilian government, through the National Treasury, as its controlling shareholder. The President of Brazil nominates the President of the Bank, who is also a member of the Board of Directors. The Federal Government, through the Ministers of State for Finance and for Planning, Budget and Management, also nominates most of the members of the Board of Directors. In turn, the Board of Directors appoints the Bank's Board of Executive Officers, a statutory body responsible for the administration of the Bank's business.

As provided for in the Bank's by-laws, with respect to the relationship between the Bank and its controlling shareholder, the Federal Government, the Bank is required to:

- execute certain functions and services as the financial agent of the National Treasury and other functions designated by law;
- implement financial actions that are in the interest of the Federal Government and execute official government programs through Treasury funds or funds of any other nature; and
- grant financial guarantees in favor of the Federal Government.

The Bank's by-laws also provide that any such actions required to be taken by the Bank as a service provider for the Federal Government are contingent upon certain safeguards, including the placing of funds at the Bank's disposal of which a pre-determined amount is set aside for the reimbursement of financial charges and compensation for the Bank's service, which amount may never be lower than the cost of services to the Bank.

Notwithstanding the existence of these mechanisms in the by-laws relating to servicing the Federal Government, the Bank's majority shareholder, the Federal Government may, through its representatives in the governing bodies, develop business activities that prioritize strategic objectives or programs in its interest. Consequently, the Bank may make investments and incur costs in carrying out business activities in the Federal Government's interest, and situations could occur that could conflict with the economic and entrepreneurial objectives of the Bank's shareholders.

The Bank has expanded its consumer lending business, which may increase the risk of the Bank's loan portfolio.
Since 2004, the Bank's loan portfolio has been growing significantly, seizing the opportunity presented by the strong momentum of the Brazilian economy. This growth strengthened as of 2008, when the Bank increased lending focused on individuals and small and medium sized companies, a shift that was contrary to movements in the market by the Bank's competitors. The average growth in the loan portfolio from 2008 to 2011 surpassed R\$66 billion per annum. However, even with significant provisions for current default coverage, a potential rise in the credit risk of these operations may result in the need to increase the Bank's provisions, which could result in an adverse effect on the Bank's results of operations.

The Bank is expanding its vehicle lending business, mainly through Banco Votorantim, which may increase the risk of the Bank's loan portfolio.

The Bank continues to expand its vehicle lending business, mainly through Banco Votorantim. Any change in the economics of lending in this segment may cause the need to increase the Bank's provisions for loan losses and an adverse effect on its results of operations, including in the long term.

## The Bank may face risks related to mergers and/or acquisitions.

In recent years, the Bank has taken over and acquired interests in certain banks and may acquire other banks as part of its national and international growth strategy. Consequently, the Bank is subject to risks related to such transactions. These risks include:

- the possibility of overvaluing the target bank being acquired, particularly if the bank cannot supply the expected results, and, therefore, the investments may not deliver the expected returns;
- the Bank could encounter problems with the integration of products, customer bases, services, technology, and facilities and personnel, which may adversely affect the Bank's internal controls, procedures and policies;
- the possibility of financial and operating synergies expected from such acquisitions and takeovers not being fully obtained, which may result in adverse effects on the Bank's business, operational results and cash flow;
- the Bank could incur liabilities or unexpected contingencies related to the acquired banks; and
- as successor to the target company's business, the Bank could be held liable for the target company's liabilities, including those generated prior to the transaction, as well as be exposed to risks related to the acts of the target company's previous management team and potential liabilities for acts that occurred prior to the transaction.


## The Bank's acquisitions may involve business segments in which the Bank does not have significant experience or target banks with policies different from the Bank's policies.

The analysis and evaluation of target banks is carried out by the Bank's professionals and advisors with significant experience in mergers and acquisitions, who are hired domestically and internationally. However, if the Bank is unable to successfully operate or integrate acquired companies in the domestic and international markets its results of operations could be adversely affected.

## Minimum capital adequacy requirements imposed on the Bank following the implementation of the Basel II Accord may negatively impact the Bank's results of operations and financial condition.

In June 2004, the Basel Committee on Banking Regulations and Supervisory Practices approved a new framework for risk-based capital adequacy, commonly referred to as the "Basel II Accord." The Basel II Accord sets out the details for adopting more risk-sensitive minimum capital requirements for financial institutions. As part of its implementation of the Basel II Accord, the Central Bank has proposed new capital adequacy regulations, which, among other provisions, contain changes to the risk weighting for different categories of loans, among other provisions.

According to Communication No. 19,028 of the Central Bank, the requirements for the use of certain capital calculation models included in the Basel II Accord are to be implemented by the first half of 2013, with an emphasis on changes in the allocation of capital for credit risk and the allocation of capital to operating risk. Furthermore, Central Bank Circular No. 3,478 of December 24, 2009 established that financial institutions planning to implement internal models for market risks will be required to request prior authorization from the Central Bank beginning on June 30, 2010.

In addition, pursuant to CMN Resolution No. 3,490 of August 29, 2007 and Central Bank Circular No. 3,383 of April 30, 2008, the Central Bank requires banks to set aside a portion of their equity to cover operational risks (i.e., losses arising from failures, deficiency or inadequacy of internal proceedings, personnel or systems, including due to external events). Resolution No. 3,490 became effective as of July 1, 2008 and required a portion of banks' equity to cover operational risks. The risk-weighted capital ratio required of the Bank and all other banks in Brazil is currently $11.0 \%$ of risk based exposure. The Bank's Basel ratio was $14.0 \%, 14.1 \%$ and $13.8 \%$ as of December 31, 2011, 2010 and 2009, respectively.

Due to changes in the rules concerning capital adequacy or in the performance of the Brazilian economy as a whole, the Bank's capital reserves may be negatively affected. The Bank may also be compelled to limit its credit operations, dispose of some of its assets and/or take other measures that may adversely affect the Bank's results of operations and financial condition. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Factors Affecting Financial Condition and Results of Operations-Capital Adequacy" and "Regulation of the Brazilian Banking Industry-Capital Adequacy Guidelines."

The creation of new minimum capital adequacy requirements under Basel III may negatively impact the Bank's ability to leverage its results.

On September 12, 2010, the Group of Governors and Heads of Supervision, the oversight body of the Basel Committee on Banking Supervision, announced a substantial strengthening of existing capital requirements and fully endorsed previous agreements on the overall design of the capital and liquidity reform package, the Basel III Accord, which was presented at the Seoul G20 Leaders summit in November 2011. The Committee's package of reforms will increase the minimum common equity requirement from $2 \%$ to $4.5 \%$. In addition, banks will be required to hold a capital conservation buffer of $2.5 \%$ to withstand periods of stress, bringing the total common equity requirements to $7 \%$. The Central Bank has been discussing with Brazilian banks how to standardize a schedule for the implementation of Basel III in Brazil, the guidelines related to which were published in Communication No. 20,615 of February 17, 2011. If, as a result of the Basel III Regulatory capital limits, the Bank increases its own capital limits, it could negatively affect the Bank's results of operations and may make it more difficult for the Bank to comply with such limits. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Factors Affecting Financial Condition and Results of Operations-Capital Adequacy" and "Regulation of the Brazilian Banking Industry-Capital Adequacy Guidelines."

The continued expansion of the Bank's business by means of acquisitions may cause the Bank's risk weighted capital ratio to decrease, increasing the Bank's risk profile.

As the Bank's business continues to expand by means of acquisitions, its risk-weighted capital ratio could decrease unless the Bank raises additional regulatory capital. Any such decrease in the ratio increases the Bank's risk profile, which represents an increased risk that the Bank will not be able to meet current or future Brazilian capital adequacy requirements.

## The Bank may be required to resume contributions to PREVI, which may adversely affect its results of operations.

The Bank sponsors PREVI, which provides benefits to its participants and their dependants in addition to those provided by the Brazilian social security system. PREVI offers two distinct plans: (i) a defined contribution plan (Plano Previ Futuro), or the "Defined Contribution Plan", and (ii) a defined benefit plan (Plano de Benefícios No. 1), or the "Defined Benefit Plan."

On November 24, 2010, the Bank entered into a memorandum of understanding with PREVI and associations representing employees and retirees, whereby the destination and use of part of the surplus was agreed to: a surplus allocation fund (Benefit Plan No. 1 PREVI, or Fundo de Destinação do Superávit), or the "Allocation Fund." As a result, the Bank created the Allocation Fund, accounted for as "Other Receivables - Actuarial Assets" to "Other Credits - Other Receivables - PREVI", through a write-down of the actuarial asset in the amount of R $\$ 7,519$ million.

In the year 2011, the Bank transferred $\mathrm{R} \$ 1,398$ million from the Allocation Fund to a contribution fund (Fundo de Contribuição, or "Contribution Fund"), to cover the suspension of collection of contributions over a three year period, and the amount of R\$3,002 million to a usage fund (Fundo de Utilização, or "Usage Fund") which the Bank will be able to use once the legal requirements applicable to benefit plans have been satisfied. On December 31, 2011, the balances of the Allocation, Contribution and Usage Funds were R\$3,684 million, $\mathrm{R} \$ 1,096$ million and $\mathrm{R} \$ 3,249$ million, respectively. These funds are indexed monthly by the actuarial target ("INPC" or National Consumer Price Index $+5 \%$ per annum).

For the period from 2011 to 2013, also under the November 2010 memorandum of understanding, contributions to the Defined Benefit Plan will remain suspended. This suspension is conditional upon the Plan's contingency reserve remaining above $25 \%$ of actuarial obligations, as determined by Supplementary Law No. 109/2001 and CGPC Resolution No. 26/2008.

According to explanatory note 27 (Employee Benefits) to the Bank's consolidated Financial Statements as of December 31, 2011, the Bank had a R $\$ 13,372.0$ million surplus, accounted for as "Other Receivables - Actuarial Assets" related to the Defined Benefit Plan, in addition to the amounts in the funds discussed above. The Bank calculates the surplus based on management criteria that include estimates and assumptions of a long-term actuarial
and financial nature, in accordance with CVM Deliberation No. 600/2008, as well as application and interpretation of regulatory rules in force as of the calculation date. Accordingly, any inaccuracy in estimates and assumptions could result in discrepancies between the amount recorded and the amount actually realized, resulting in a negative impact on the Bank's results of operations.

Due to a number of factors, PREVI may not be able to maintain the accumulated surplus of the Defined Benefit Plan and, on that basis, the Bank may have to resume contributions to it, which, to the extent that the various applicable funds are also depleted, may adversely affect its results of operations.

## The Bank is responsible for social security charges not established in PREVI's benefit plans and the Bank's provisions may not be sufficient to cover its potential liabilities.

The Bank is responsible for social security charges for employees hired up to April 14, 1967, who are not provided for in PREVI's benefit plans. These charges have defined benefit characteristics and the system adopted for actuarial revaluations is the capitalization method. The Bank is also responsible for charges arising from legal decisions that increase retirement and pension benefits amounts beyond those already provided for under PREVI's benefit plans.

In compliance with Deliberation No. 600 of October 7, 2009 of the CVM, the Bank recorded R $\$ 1,742$ million in provisions arising from this actuarial liability on its balance sheet as of December 31, 2011. However, the Bank cannot estimate if this accrued amount (or any other amount that may be accrued in the future) will be sufficient to cover potential liabilities in the event of changes in the actuarial assumptions underlying the calculation of this obligation or in the event the Bank is required to increase retirement and pension benefits amounts beyond the amounts set forth in PREVI's benefit plans. Accordingly, a significant increase in the Bank's actual liability in excess of the amount of its provisions may adversely affect the Bank's financial results.

The Bank's ability to charge payments due from payroll-deduction loan transactions depends on the effectiveness and validity of agreements entered into with, and the credit risk of, private employers and public sector entities, as well as on borrowers remaining employed.

Part of the Bank's revenues results from payments from payroll deduction loan transactions, which are directly deducted from employees' or retirees' paychecks. These deductions could be suspended if the agreements entered into with borrowers' employers or public sector entities are terminated or if an employee has his or her employment contract terminated by the employer, or otherwise ceases employment.

In the case of termination of these agreements, the Bank's collection system of payroll deduction loans will be compromised and a new collection system may be necessary, which may not be as effective as the current one, or may have increased operating costs. In this case, the Bank could need to redirect the related business to riskier credit lines with higher interest rates that could reduce the number of potentially participating customers. If an employee has his or her employment contract terminated by the employer, leaves the job, or dies, the payment of the payroll deduction loan depends exclusively on the financial ability of the borrower or his/her successors to repay the loan. Similarly, if private employers suffer losses or any type of bankruptcy or liquidation event, they may not be able to pay their employees.

These events could increase the risk in the Bank's consumer loan portfolio and increase the need for measures to control default through restrictions on new loans, which may adversely affect the Bank's operations and financial position.

## The Bank's growing extension of payroll-deduction loans is subject to changes in laws and regulations, interpretation by the courts and the policies of public entities.

Installments relating to the payroll-deduction loans are deducted from salary payments to the civil servants and employees of public institutions and companies that have a payroll deduction agreement signed with the Bank. Such deductions are regulated by various federal, state and municipal laws and/or regulations, which set limits on the deductions.

Therefore, the enactment of new laws and/or regulations, or alterations that revoke or provide new interpretations for the existing ones, which serve to prohibit or restrict, or could also affect the Bank's capacity to
deduct charges directly from salary payments, and can increase the risk profile of the Bank's loan portfolio and can increase default rates by increasing applicable interest rates

To operate the payroll deduction loan program, the Bank has a license issued by the public entities for which the civil servants and employees work. Any change in the regulations that govern such licence may hinder and even prevent the Bank from offering payroll-deduction loans to these employees.

## Collateral with respect to defaulted loans may be difficult to repossess and for the Bank to realize value from.

Upon defaults by the Bank's clients and after all extrajudicial collection measures have been exhausted, collateral with respect to the underlying loans may be difficult for the Bank to repossess and to realize value from, in view of all the steps necessary in judicial proceedings for debt collection or low liquidity of specific markets.

## Rural lending may be increased by the Bank due to the Federal Government's policy, which may adversely affect the Bank's profitability.

The Bank's agribusiness loan portfolio is responsible for $22 \%$ of the Bank's credit operations. In the fourth quarter of 2011, the Bank's loan portfolio yielded an annual spread of $9 \%$, with the spread of the agribusiness portfolio of $6.1 \%$. The banking liabilities of Demand Deposits ( $28 \%$ ) and of Rural Savings Accounts ( $68 \%$ ) are the main sources of funds to back rural lending and agribusiness lending operations. For the 2011/12 harvest, these sources provided approximately $90 \%$ of the total outlay of the Bank's agribusiness loans. These rates are defined by the National Monetary Council ("CMN") and guide the economic and agricultural policy in the country. Any changes in the abovementioned percentages may result in the Bank's need to increase or reduce funds to the sector. The particular financial impacts of such changes will further depend on both the new regulation for mandatory and additional deposits, as well as on the Bank's policies. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Credit and Risk Control-Management of Credit Risk" for more information regarding risks related to our agribusiness portfolio.

## The increasingly competitive environment and recent consolidation in the Brazilian banking industry may adversely affect the Bank.

With the consolidation of the Brazilian banking industry through mergers and acquisitions that have occurred in recent years, and the opening of new branches and service points, the largest banks in Brazil are seeking to improve their operational efficiencies. Attracting new customers which have never had access to banking services, upward mobility of the lower and lower-to-middle income brackets (Classes D and E) and the free banking services offered to civil servants has increased competition among the main banks. The Bank expects competition from the niche operations of mid-sized banks to intensify, particularly in vehicle financing and payroll-deduction loan operations, credit cards and credit for small- and medium-sized companies (with the entrance of non-banking competitors, such as large retailers and construction firms) and the entry of foreign banks seeking greater returns. This scenario may adversely affect the Bank's ability to acquire, gain the loyalty of and generate returns from the Bank's clients, who are becoming increasingly demanding in respect of the Bank's physical presence, customer service (onsite, online and over social networks) and products, in light of the competing alternatives and benefits in the market.

## Exposure to Federal Government debt could have an adverse effect on the Bank.

The Bank invests in debt securities issued by the Federal Government that are high liquidity instruments. As of December 31, 2011, 12.4\% of the Bank's assets consisted of securities issued by the Federal Government. As of December 31, 2011, the consolidated net indebtedness of the Brazilian public sector, in accordance with the economic indexes published by the Central Bank, totaled $\mathrm{R} \$ 1,508.5$ billion, or $36.5 \%$ of Brazil's gross domestic product ("GDP"). As of December 31, 2010, this amount was $\mathrm{R} \$ 1,475.8$ billion, or $39.1 \%$ of Brazil's GDP.

If the Federal Government defaults on the timely payment of principal or interest on such securities, the Bank's results of operations and financial condition would be adversely affected, as a result of such securities being marked to the market of public bonds held in the Bank's portfolio.

## Interest rate changes by the Central Bank could adversely affect the Bank's results of operations and profitability.

The Central Bank periodically establishes the SELIC rate, which is the base interest rate for the Brazilian banking system and an important policy instrument for achieving Federal Government inflation targets. The SELIC rate is adjusted periodically, with consideration to the Brazilian Extended Consumer Price Index (Índice de Preços ao Consumidor Amplo , or "IPCA"), which was formally adopted on July 1, 1999. The Central Bank has frequently adjusted the base interest rate in response to economic uncertainties and after analyzing numerous factors that it considered to be able to compromise the stability of the Brazilian economy and cause inflation to stray from the targets set by the CMN.

As of December 31, 2008, 2007 and 2006, the SELIC rate was $13.66 \%, 11.18 \%$, and $13.19 \%$, respectively. During 2009, the Central Bank significantly reduced the SELIC rate, which ended the year at $8.65 \%$. Between April and July 2010, the Central Bank increased the SELIC in response to increases in the IPCA rate, from $8.75 \%$ in April to $10.75 \%$ in July. As of December 31, 2010, the effective rate was $10.66 \%$. For most of 2011, the Central Bank maintained its tightening monetary policy, further increasing the SELIC rate to $12.50 \%$ in July 2011. However, evaluating other factors, particularly volatility in foreign economies, which could have had a deflationary pressure on Brazil's economy, as well as in order to reinforce Brazil's domestic fiscal policy to fight inflation, the Central Bank began a new loosening policy cycle, reducing the SELIC rate from $12.0 \%$ in August 2011 to $11.0 \%$ in December 2011. Increases in the base interest rate could adversely affect the Bank's results of operations by reducing demand for the Bank's credit, or increasing the Bank's cost of funds or the risk of client default. Decreases in the base interest rate could also adversely affect the Bank's results of operations by decreasing the interest income the Bank earns on its assets linked to the SELIC rate or by lowering the Bank's margins. See also "Management's Discussion and Analysis of Financial Condition and Results of Operations-Introduction-Brazilian Economic Conditions" and "Management's Discussion and Analysis of Financial Condition and Results of OperationsFactors Affecting Financial Condition and Results of Operations-Interest Rates" for more information regarding fluctuations in the interest rates and their affects on the Bank's results of operations.

## Changes in minimum levels for housing and agricultural sector loans may negatively affect the Bank's profitability.

Pursuant to current Brazilian banking regulations, the Bank is required to allocate $68 \%$ of its savings deposits and $28 \%$ of its demand deposits to agricultural loans. The currently applicable rates will be reduced by one percentage point annually until they return to their prior levels of $65 \%$ and $25 \%$, respectively, starting on July 1, 2014. Changes in these levels will result in the need to increase or reduce the Bank's funding to the sector. The particular financial impacts of such changes will further depend on both the new regulation for mandatory and additional deposits, as well as on the Bank's policies.

As of December 31, 2011, the Bank met all minimum levels required for housing sector loans. As the Bank's housing sector loan portfolio has been continuously growing, the Bank will require further capital allocation to meet the needs of projected business. The main risks related to housing sector loans include changes in the Bank's ability to process these loans, changes in regulations applicable to the housing sector and macroeconomic risks related to the Brazilian economy, which could adversely affect the Bank's financial situation and results of operations.

## Changes in reserve requirements and compulsory deposits could adversely affect the Bank.

The Central Bank requires compulsory deposits as a monetary policy to control the effects of currency supply and demand, that is, to control liquidity and the annual benchmark overnight SELIC rate. To do this, the Central Bank reduces and increases compulsory deposit levels commercial banks are required to leave with the Central Bank for demand, time and savings deposits, among others, for example, as follows:

- demand deposits: increases in the level of this compulsory deposit may cause a decrease in earnings at the Bank from open market operations, loans and others, as these deposits do not generate interest income for the Bank. The most recent change to the required demand deposit level was in December 2011, from $42 \%$ to $43 \%$;
- in January 2011, a new type of compulsory deposit, for short positions on foreign exchange, was created; and
- time deposits: in December 2011, the Central Bank changed the rules regarding deductions of portfolio assets acquired from other banks from time deposits. If there are no changes to this new rule (Circular No. 3,569 of December 22, 2011, amended by Circular No. 3,576 of February 10, 2012), starting on April 30, 2012 only $64 \%$ of the Bank's time deposits must bear interest.

Any changes to the rules and/or rates of compulsory deposits that increase required levels of deposits with the Central Bank reduce the Bank's capacity with respect to consumer credit and other investments.

## Any restrictions on bank loan interest rates may adversely affect the Bank by decreasing the Bank's revenues and limiting its ability to make loans.

Decree No. 22,626, of April 7, 1933, also known as the "Usury Law" (Lei de Usura), prevents any person or entity from charging interest rates higher than twice the legal interest rate. However, the Banking Restructuring Law No. 4,595, of December 31, 1964, together with various Court decisions, have exempted banks from this prohibition.

The Federal Supreme Court published Binding Abridgment No. 7 to respond to queries regarding the applicability of the annual interest limit of $12 \%$ per annum, previously provided for in $\S 3$ of art. 192 of the Federal Constitution (provision altered by Constitutional Amendment No. 40), clarifying that the applicability of the limit was contingent on the publication of a complementary law, which did not occur.

However, any change in the understanding of the Judiciary or the publication or alteration of a law and regulation that imposes a limit on interest rates for bank loans may adversely affect the Bank.

## The Bank may not be able to record all of its deferred tax credits.

Deferred tax credits are derived from both income and social contribution tax loss carry forwards or temporary differences, primarily related to long term provisions for loan losses. The accounting treatment for deferred tax credits is governed by CMN Resolution No. 3,059 of December 20, 2002, as amended by CMN Resolution No. 3,355 of March 31, 2006 and CMN Resolution No. 3,655 of December 17, 2008.

In accordance with these Resolutions, financial institutions and other institutions authorized to operate by the Central Bank, including the Bank, may only account for deferred tax credits if they: (i) have a history of taxable profits or revenues for income and social contribution tax purposes, evidenced by the occurrence of such profits and revenues in at least three of the five last years, including the then current year; and (ii) expect, based on an internal probability study, to generate future taxable profits or revenues for income and social contribution tax purposes in subsequent periods that will allow the realization of the deferred tax credits within ten years.

Under CMN Resolution No. 3,655, the total amount of deferred tax credits (not including those resulting from temporary differences) as a portion of the Tier 1 regulatory capital value cannot exceed $20.0 \%$ after January 2010 and $10.0 \%$ after January 2011; any amounts in excess of those limits must be deducted from the Bank's Tier 1 regulatory capital value. The Bank has reported substantial taxable income and expects, based on an internal probability study, to generate taxable income in the future. Accordingly, the Bank accounts for all of its tax credits classified under assets. If the Bank is unable to maintain its taxable income in the future, it may be compelled by the Central Bank to reduce or write down its deferred tax credits and, as a result, its assets and/or stockholders' equity would be negatively affected. Any such write-off or reduction could have an adverse effect on the Bank's financial condition and results of operations.

## The Federal Government has announced that it plans to propose broad tax reforms that, if implemented, could adversely affect the Bank's business.

The Federal Government regularly enacts reforms to tax and other assessment regimes affecting the Bank. These reforms include changes to the frequency of assessments and, occasionally, enactment of temporary taxes, the proceeds of which are earmarked for designated governmental projects.

Although the Bank does not believe tax reform is a priority on the Federal Government's agenda currently, the Federal Government has announced that it plans to propose broad tax reforms in Brazil to improve the efficiency of allocation of economic resources. It is anticipated that the reform, if adopted, would involve a major restructuring of the Brazilian tax system, including the possible creation of a value-added tax on goods and services that would replace several taxes (including the social contribution tax, the federal tax on industrial products and the state tax on the circulation of goods and services). The effects of these changes, if enacted, and any other changes that could result from the enactment of additional tax reforms cannot be quantified, and the Bank cannot assure that these reforms will not have an adverse effect on the Bank's business.

Changes to the tax system in the past have produced uncertainty in the financial system and increased the cost of borrowing. These changes, if enacted, may contribute to a deterioration in the economic and financial condition of the Bank's borrowers and so may result in increases in the Bank's nonperforming loan portfolio in the future. Accordingly, these changes, if enacted, may adversely affect the Bank's operations and financial condition.

## The Bank is subject to ongoing civil claims in connection with certain economic plans, which may adversely affect the Bank's financial results of operations.

From 1987 to 1991, the Federal Government adopted measures to stabilize and expand Brazil's economy, which included establishing economic guidelines to stimulate growth, development and income distribution. For that purpose, the Federal Government created stabilization programs, also known as "economic plans", namely the Bresser Plan, the Summer Plan, the Collor Plan I and the Collor Plan II. Among other measures, these plans adjusted financial interest rates and economic indices across the Brazilian financial system and other segments of the Brazilian economy.

The implementation of these economic plans resulted in differences in income from savings accounts held at Brazilian Financial Institutions, including the Bank, and as court deposits. These differences have been the subject of recent lawsuits brought by savings accountholders against Brazilian financial institutions, including the Bank. If the courts decide in favor of accountholders, the results of operations of Brazilian financial institutions, including the Bank, may be adversely affected.

## The ability to institute bankruptcy or liquidation proceedings against the Bank in Brazil may be limited by Brazilian law.

Law No. 6,024 of March 13, 1974 as amended, or the Financial Institutions Liquidation Law, empowers the Central Bank to extra judicially intervene in the operations or to liquidate financial institutions owned by the private sector or Brazilian state governments (but not of the Federal Government). The Bank, as an entity with majority ownership by the Federal Government, is therefore not subject to intervention or to extrajudicial liquidation by the Central Bank. Furthermore, according to Law No. 11,101 of February 9, 2005, or the New Bankruptcy Law, companies with government-owned and privately-owned stocks (mixed-capital company, or sociedades de economia mista) such as the Bank, are not subject to bankruptcy proceedings. In this context, in the case of the Bank, only the Federal Government, as the controlling entity of the Bank, has the authority to intervene and liquidate the Bank.

Accordingly, the ability to institute bankruptcy or liquidation proceedings against the Bank in Brazil may not be permitted or may be limited by Brazilian law.

However, there can be no assurance that the New Bankruptcy Law, the Brazilian Corporations Law or the Financial Institutions Liquidation Law will not be amended in the future, either by means of an action by the Brazilian Congress or through a provisional measure by the President of Brazil, thus changing the Bank's legal status. Should any such change occur, it may have an adverse effect on the Bank, including the Bank's ability to meets its payment obligations. See also "-Risks Relating to the Notes-The Noteholders may not have the remedy of instituting bankruptcy proceedings if there has been a Payment Default on the Notes. The Noteholders' remedies if the Bank breaches other provisions of the Securities may be even more limited."

## The Bank's results of operations may be affected by the Bank's interest in subsidiary and associated companies in Brazil and abroad.

The Bank holds, directly or indirectly, equity interests in several financial and non-financial companies in Brazil and abroad. The equity in the earnings of these subsidiary and/or associated companies is included in the results of operations of the Bank. These investments contributed to $24.7 \%$ of Banco Múltiplo's net income for the year ended December 31, 2011.

The Bank's results of operations may be adversely affected due to the different business activities developed by the Bank's subsidiaries and associated companies. In addition, there can be no assurance that the Bank will receive any dividends or distributions from these subsidiaries or associated companies when they present negative financial results.

The Bank is subject to disruptions in some of its activities shifted to outside service providers, which may adversely affect the Bank's business.

The Bank has a wide network of outside service providers for supplementary or accessory services and any disruptions in the outsourced activities, principally with respect to information technology and security, may have adverse effects on the Bank's business.

The Bank's international operations are concentrated principally in Europe, the United States of America, Asia and Latin America. Any changes in the economy of any of these countries or regions may adversely affect the Bank's business.

One of the Bank's strategies is to expand internationally. Any adverse conditions in the economy of the foreign countries in which the Bank operates, including in Europe, North America, Latin America or Asia, may have effects on the Bank's business. The main factors that may impact the Bank include a reduction in the volume of foreign trade operations of Brazilian companies established abroad, as well as of foreign companies that have a commercial relationship with Brazil, which causes a decrease in revenues and a consequent decrease in the income of the Bank's international network. Depending on the market affected, the Bank's customers' profile and the nature of the economic disruption, the Bank may experience a decrease in the number of customers, which happens usually, but not solely, in the marketplaces where the Bank operates primarily with individuals. Another consequence would be a decrease in the spread of the operations that are maintained in a crisis scenario and that are directly affected by changes in interest rates, causing a reduction in income of the Bank's network. Another risk factor that may affect the Bank's profitability is related to changes to banking regulation of the countries in which the Bank operates. See also "-Risks Relating to Brazil-Brazil's economy remains vulnerable to external factors, which could have an adverse effect on Brazil's economic growth and on the Bank's business and results of operations" and "-Risks Relating to Brazil-The market for Brazilian securities is subject to a high degree of volatility due to developments and perceptions of risks in other countries" for more information on risks arising from foreign markets.

## Risks Relating to Brazil

## The Federal Government exercises influence over the Brazilian economy and governmental actions may adversely affect the Brazilian markets and the Bank's business.

Governments are generally accepted to be necessary to guide, correct and supplement market systems. The use of economic policy such as monetary, fiscal credit and foreign exchange policies, among others, are used as instruments to maintain the functioning of Brazil's economic system. In this context, changes in regulations applicable to the services financial institutions provide in currency controls, taxes and other areas could adversely affect the business and financial situation and the results of operations of the Bank.

Inflation controls, large exchange variations, social instability and other political, economic and diplomatic events, as well as the Federal Government's response to such events, could also negatively affect the business and strategy of the Bank. In addition, uncertainty with respect to economic policy and, principally, in regulations of the financial markets can contribute to generate mistrust of financial agents and increase volatility in the Brazilian capital markets, as well as the prices of securities of Brazilian issuers. The Bank cannot predict the approach the

Federal Government will take with respect to economic policies that could impact not only the Brazilian economy but also induce changes in the market and negatively affect the Bank's business and financial results.

## The Bank is subject to the public policies of the Federal Government that affect the Brazilian economic and political environment and may require changes to the Bank's strategy and policies that could adversely affect its operations or prospects.

Significant changes to economic, fiscal, monetary, exchange or other policies set by the Federal Government could have an adverse effect on the Brazilian economy and the Bank's business and financial results.

The Federal Government and the Bank have authority to implement and have implemented measures intended to set compensation levels for the Bank for operations with the Federal Government. There can be no assurance that the Federal Government will maintain the current strategy and policies with respect to the Bank in the future. Any change to the Bank's strategy and policies could adversely affect the business, operations or prospects of the Bank. See also "-The Federal Government exercises influence over the Brazilian economy and governmental actions may adversely affect the Brazilian markets and the Bank's business" for further discussion regarding the effects of Federal Government policies on the Bank's results of operations.

Brazil's economy remains vulnerable to external factors, which could have an adverse effect on Brazil's economic growth and on the Bank's business and results of operations.

The globalization of capital markets has increased the vulnerabilities of participating countries to each others' adverse events. Brazil could be negatively affected by negative financial and economic developments in other countries. The global financial crisis that occurred in mid-2008 led to reduced liquidity, crashes in credit markets and economic recessions in developed countries, which in turn negatively affected emerging markets. Financial losses and cash deficiencies, bankruptcies of financial and non-financial institutions and a decrease in confidence in economic agents increased risk aversion and led to more cautious lending.

Currently, the continued uncertainty in Europe, particularly in Greece, Spain, Italy and Portugal, has intensified concerns regarding the fiscal sustainability of those countries and reduced the confidence of international investors and brought volatility to the markets. This environment could affect the Bank's capacity and other Brazilian financial institutions' capacity to obtain financing in the international capital markets, restricting the credit market. Moreover, the continuation of these adverse effects on the economy may weaken/decelerate the pace of growth of the Brazilian and foreign economies. The occurrence of negative effects such as those mentioned above may lead to the deterioration of economic conditions in Brazil and the resulting impacts, such as the impairment of the payment capacity of clients from the banking system, would have a direct impact on the Bank's business, limiting its ability to achieve its strategies. See also "Management's Discussion and Analysis of Financial Condition and Results of Operations-Introduction-Brazilian Economic Conditions" and "Management's Discussion and Analysis of Financial Condition and Results of Operations-Factors Affecting Financial Condition and Results of Operations-Global Economic Volatility" for more information regarding the effects of the global economy and the current global economic crisis on the Bank's results of operations.

## The market for Brazilian securities is subject to a high degree of volatility due to developments and perceptions of risks in other countries.

The market for securities issued by Brazilian companies is influenced by economic and market conditions in Brazil, as well as, to varying degrees, market conditions in other Latin American and emerging market countries, the United States and Europe. Although economic conditions differ in each country, the reaction of investors to developments in one country may cause the capital markets in other countries to fluctuate.

## The Bank's ability to make timely payments may be restricted by liquidity constraints in Brazil.

The Brazilian economy is subject to a number of developments or conditions that can significantly affect the availability of credit. External crises, including the Russian economic crisis of 1998, the Brazilian economic crisis of 1999, the Argentine economic crisis in 2001 and the recent global financial crisis that began in the United States, as well as domestic crises in 1999 and 2002 have from time to time resulted in significant outflows of funds and decreases in the amount of foreign currency being invested in Brazil. In addition, in connection with its antiinflation stance generally (which it adopted in 1999), the Federal Government has maintained a tight monetary
policy, increasing funding costs and constraining credit growth. Such an environment, characterized not only by greater funding costs, but also by a dependence on foreign funding, limits available capital and makes it difficult for certain companies and financial institutions in Brazil to obtain cash and other liquid assets and has resulted in the failure of a number of weaker financial institutions in Brazil. No assurance can be given that such disruptions in the Brazilian economy will not adversely directly and indirectly affect the ability of certain of the Bank's customers to honor their financial obligations to the Bank or otherwise adversely affect the financial condition or results of operations of the Bank.

## The profitability of the businesses of the Bank could be adversely affected by a worsening of domestic or global economic conditions.

Until the beginning of the international financial crisis, in mid 2008, the main Brazilian financial indicators showed important improvement trends. The effects of the financial crisis led the Brazilian economy to a significant slowdown in 2009, as GDP reached a record negative growth of ( $0.3 \%$ ), as compared to $5.2 \%$ in 2008 . The deterioration of the international economic environment, mainly associated with the uncertainties regarding the fiscal sustainability of the Euro zone economies, recently produced important impacts on the domestic economy. GDP in the third quarter, for example, presented stability between the tail end of the second quarter and start of the third quarter of 2011, while the growth accumulated in four quarters ( $+3.7 \%$ ) presented further deceleration, down from $4.9 \%$ in the previous quarter. Events such as those mentioned above, that lead to the worsening of general conditions both in domestic and global economies, may negatively affect the Bank's profitability. Factors such as interest rates, inflation, investor confidence, credit availability and cost, international financial market liquidity, level and volatility of share prices could affect both the number of the Bank's customers, as well as the level of transactions they enter into. See also "-Brazil's economy remains vulnerable to external factors, which could have an adverse effect on Brazil's economic growth and on the Bank's business and results of operations", "-Risks Relating to the Bank and the Brazilian Banking Industry-The Bank's international operations" and "Management's Discussion and Analysis of Financial Condition and Results of Operations-Factors Affecting Financial Condition and Results of Operations" for more information regarding the effects of domestic and global economic conditions on the Bank's results of operations.

## The Bank is subject to foreign exchange rate instability, including devaluation of the real, which may adversely affect the Bank.

In the past, the Federal Government implemented various economic plans and used exchange rate policies, including, among others, periodic mini-devaluations, exchange controls, currency bands and, since January 1999, floating exchange rates. With the international financial crisis in mid-2008 and the reduction of market liquidity, foreign exchange rates recorded significant fluctuations, including devaluations of the Brazilian real in relation to U.S. dollar and other currencies. As of December 31, 2008, the exchange rate between the Brazilian real and the U.S. dollar was $\mathrm{R} \$ 2.34$ per U.S. $\$ 1.00$ according to Central Bank data, corresponding to a devaluation of $31.9 \%$ as compared to December 31, 2007. With the easing of the financial crisis during 2009 and 2010, the Brazilian real appreciated again and, as of December 31, 2009, the exchange rate was R $\$ 1.74$ per U.S. $\$ 1.00$ (valuation of $25.5 \%$ in relation to the end of 2008) and, at the end of 2010 , its exchange rate reached R $\$ 1.67$ per U.S. $\$ 1.00$ (valuation of $4.3 \%$ in relation to the end of 2009). The appreciation trend continued over the first six months of 2011, with the rate being R $\$ 1.56$ per U.S. $\$ 1.00$ on June 30, 2011 (appreciation of $6.3 \%$ in relation to the closing of 2010). However, with the worsening of the overseas economic environment, particularly with the fiscal sustainability crisis in the Euro Area and a possible repeat recession in developed economies, the exchange rate once again presented a volatile increase in the last few months of 2011, ending the year at R $\$ 1.88$ per U.S. $\$ 1.00$ (a devaluation of $12.6 \%$ in relation to the closing of 2010). See also "Exchange Rate Information", "Management's Discussion and Analysis of Financial Condition and Results of Operations-Introduction-Brazilian Economic Conditions" and "Management's Discussion and Analysis of Financial Condition and Results of Operations-Factors Affecting Financial Condition and Results of Operations-Foreign Exchange Rates" for more information regarding exchange rates and the affect of their fluctuations on the Bank's results of operations. The Bank cannot control foreign exchange rates between the real and the U.S. dollar, and it is not possible for the Bank to ensure any particular exchange rate level.

As of December 31, 2011, approximately $11.8 \%$ of the Bank's assets and $11.8 \%$ of its liabilities were linked to the U.S. dollar, Euro, Japanese Yen and the British pound. Depreciation of the real in relation to the U.S. dollar may result in significant adverse effects on the Bank's activities, since it increases the cost of foreign funding required for settling the Bank's obligations expressed or indexed to the U.S. dollar. Additionally, a depreciation of
the real would also impair the ability of the Bank's clients to pay their obligations expressed or indexed to the U.S. dollar, as well as reduce the amount of profit sharings and dividend payments and the market price of the equivalent in U.S. dollar of the Bank's shares.

Depreciations of the real could also create additional inflationary pressures in Brazil that may adversely affect the Bank. Depreciations generally make it more difficult to access foreign financial markets and may prompt government intervention, including recessionary governmental policies. In contrast, appreciation of the real against the dollar may lead to a deterioration of Brazil's current account and the balance of payments, driven mainly by an increase in imports. Any of the foregoing could adversely affect the Bank.

## Exchange controls implemented by the Federal Government could adversely affect the business, operations or prospects of the Bank.

The purchase and sale of foreign currency in Brazil is subject to Central Bank regulation. The Central Bank currently authorizes the conversion of Brazilian currency into foreign currency in most situations, except in connection with certain regulated transactions including investments in the international capital markets and cross border derivative contracts by consumers or companies.

The new Central Bank regulation maintained the following federal law requirements, among others:

- required use of local currency;
- mandatory registration with the Central Bank;
- required use of foreign exchange contracts; and
- rules for foreign capital registration.

It is uncertain whether in the future the Federal Government will institute a more restrictive exchange control policy such as the provisions set forth in Law No. 4,131 of September 3, 1962. Many factors beyond the Bank's control may affect the likelihood of the Federal Government's imposition of such restrictions at any time. Among such factors are:

- the extent of Brazil's foreign currency reserves;
- the availability of sufficient foreign exchange on the date a payment is due;
- the size of Brazil's debt service burden relative to the economy as a whole; and
- any other political constraints to which Brazil may be subject.

Any such restrictions may adversely affect the Bank's business, operations or prospects and its ability to make payments in U.S. dollars and other foreign currencies to meet its foreign currency obligations abroad under foreign currency denominated liabilities.

## If Brazil experiences substantial inflation in the future, there may be an adverse effect on the Bank's results of operations and its financial condition.

In the past, Brazil has experienced high rates of inflation. Certain measures and plans adopted by the Federal Government to combat inflation have had negative effects on the Brazilian economy. Annual inflation rates were $8.9 \%$ in $1999,6.0 \%$ in $2000,7.7 \%$ in $2001,12.5 \%$ in $2002,9.3 \%$ in $2003,7.6 \%$ in $2004,5.7 \%$ in $2005,3.1 \%$ in $2006,4.5 \%$ in $2007,5.9 \%$ in $2008,4.3 \%$ in $2009,5.9 \%$ in 2010 and $6.5 \%$ in 2011 , respectively, as measured by the IPCA. The Federal Government's measures to control inflation have often included maintaining a tight monetary policy with high interest rates, thereby restricting the availability of credit and reducing economic growth. In addition, other monetary policy tools can be used to affect monetary policy, as those adopted in 2010 (and partially reversed during 2011) including, among others, increases in compulsory deposits and requiring greater
availability of capital so that banks can make loans. Inflation, along with government measures to combat inflation and financial sector speculation about possible future government measures, can have negative effects on the Brazilian economy, contributing to increased economic uncertainty and heightened volatility in the Brazilian securities markets, which could generate adverse effects on the Bank.

If Brazil experiences elevated inflation levels in the future, the Bank's results of operations may be adversely affected, negatively impacting the Bank's ability to meet its obligations, as the Bank is a party to multiple agreements that are inflation adjusted. Inflationary pressures could also reduce the Bank's ability to access foreign financial markets and lead to further government intervention in the economy, including the introduction of policies that can adversely affect the performance of the Brazilian economy as a whole, and consequently, the Bank's operations. See also "Management's Discussion and Analysis of Financial Condition and Results of OperationsFactors Affecting Financial Condition and Results of Operations" for more information regarding the effects of inflation on the Bank's results of operations.

## New accounting policies requiring the transition to IFRS may significantly affect the Bank's financial results.

CPC issued various interpretative statements converging BR GAAP with IFRS, some which were adopted by the Central Bank. In addition to these measures, which have been adopted by the Central Bank, the Bank has also implemented interpretative statements that do not conflict with the rules of the CMN and the Central Bank, as provided by the Explanatory Note No. 03 - Presentation of Accounting Statements. The implementation of these and other new accounting practices could significantly affect the Bank's financial statements and accounting results.

## Risks Relating to the Notes

## The Bank may amend the terms and conditions of the Notes without your prior consent to qualify the Notes as

 Tier 2 Capital.The Bank expects to qualify the Notes as Tier 2 capital subject to the Central Bank's approval. The Central Bank's approval is still pending and the Central Bank may require the Bank to amend certain terms and conditions of the Notes as a condition to granting such approval. The Bank may one time, without the prior consent of Noteholders, amend the terms and conditions of the Notes solely to comply with the requirements of the Central Bank to qualify the Notes as Tier 2 capital pursuant to Resolution $3,444 / 07$. The Bank will not be permitted to make any amendments without Noteholders' consent if such amendment would affect in any way the interest rate of the Notes, the cumulative nature of any interest payment due on amounts in arrears, the outstanding principal amount of the Notes, the ranking of the Notes (as described in "Description of the Notes-Ranking") or the original maturity date of the Notes. Any amendment to the Notes may adversely impact your rights as a Noteholder and may adversely impact the market value of the Notes.

The Noteholders may not have the remedy of instituting bankruptcy proceedings if there has been a Payment Default on the Notes. The Noteholders' remedies if the Bank breaches other provisions of the Notes may be even more limited.

Under the New Brazilian Bankruptcy Law, the Bank is not subject to bankruptcy or similar proceedings. To the fullest extent permitted by applicable law, the Noteholders' sole remedy against the Bank to recover any amounts owing to them under the Notes may be to institute bankruptcy proceedings against the Bank in any state or federal court in New York or any court in the Cayman Islands if there has been a Payment Default. Neither the Noteholders nor the trustee may declare the principal amount of any outstanding Notes to be due and payable or pursue any other legal remedy, including commencing a judicial proceeding for the collection of sums due and unpaid on the Notes. Furthermore, if it is determined that the bankruptcy of the Bank is against Brazilian public policy, national sovereignty or public morality, a court in Brazil will not enforce a bankruptcy ruling from a New York or Cayman Islands court. There is also significant uncertainty whether a court in the United States or the Cayman Islands would be able to exercise jurisdiction or be willing to accept this type of proceeding since almost all of the Bank's assets and operations are located in Brazil and the Bank is organized in Brazil.

The Noteholders' ability to institute bankruptcy proceedings against the Bank in Brazil, where almost all of its assets and operations are located, is currently not guaranteed by Brazilian law, which does not expressly contemplate bankruptcy or similar proceedings applicable to mixed capital corporations (sociedades de economia
mista), such as the Bank (see "-Risks Relating to the Bank and the Brazilian Banking Industry- The ability to institute bankruptcy or liquidation proceedings against the Bank in Brazil may be limited by Brazilian law."). Therefore, there can be no assurance that the Noteholders will have the right directly (or indirectly through the trustee) to institute bankruptcy proceedings against the Bank in Brazil if the Bank defaults on the Notes.

In the event of a breach of any of the Bank's obligations under the Notes and the Indenture (other than a breach that results in a Payment Default), a holder of Notes will not be entitled to accelerate or institute bankruptcy proceedings and will only be entitled to certain rights and remedies provided under New York, Cayman Islands and Brazilian law. The Bank cannot assure the Noteholders what, if any, remedies they may have in those circumstances.

## The Bank's obligations under the Notes will be subordinated to its senior liabilities, and to some Brazilian statutory obligations.

The Notes will be, by their terms unsecured, deeply subordinated obligations and will rank behind claims of the Bank's depositors, other unsubordinated and subordinated creditors, and will rank pari passu with other instruments of the Bank that qualify as Tier 2 capital and Tier 1 capital and will rank in priority only to its most senior preferred stock and common stock. The Indenture does not contain any restrictions on the Bank's ability to incur additional indebtedness that is senior to the Notes. By reason of the subordination of the Notes, in the event of the Bank's winding up or dissolution, or similar events, although the full amount of the Notes and any accrued interest thereon will become immediately due and payable, the Bank's assets will be available to pay such amounts only after all of its Senior Liabilities and other obligations which are preferred by law have been paid in full.

Under Brazilian law, the Bank's obligations under the Notes will also be subordinated to certain statutory preferences. In the event of the Bank's liquidation, certain claims, such as claims for salaries, wages and social security from its employees (up to an amount equivalent to 150 times the minimum wage), claims deriving from transactions secured by collateral (mortgages, pledges etc.), as well as taxes and court fees and expenses, will have preference over any other claim, including those holders of the Notes. See "Regulation of the Brazilian Banking Industry-Repayment of Creditors in Liquidation" for a discussion of recent measures affecting the priority of repayment of creditors.

## The Bank can issue further debt or other instruments which may rank pari passu with or senior to the Notes.

Subject only to the conditions described in "Description of the Notes-Ranking," there is no restriction on the amount of debt or instruments that the Bank may issue which rank senior to or pari passu with, the Notes. The issuance of any such instruments may reduce the amount recoverable by Noteholders upon any bankruptcy or insolvency and would increase the likelihood that the Bank may suspend the payment of interest on the Notes.

If the Bank is unable to make payments on the Notes from the Cayman Islands and must make payments from Brazil, the Bank may experience delays in obtaining, or be unable to obtain, the necessary Central Bank approvals, if then applicable, which would delay or prevent the Bank from making payments on the Notes.

Notes issued by the Bank acting through its Grand Cayman branch do not require approval by, or registration with, the Central Bank. In case payment under the Notes issued by the Bank acting through its Grand Cayman branch needs to be made directly from Brazil (whether by reason of a lack of liquidity of the Bank acting through its Grand Cayman branch, acceleration, enforcement, judgment or the imposition of any restriction under the laws of the Cayman Islands), a specific Central Bank approval may be required. If the Bank is unable to obtain the required approvals, if needed for the payment of amounts owed by the Bank acting through its Grand Cayman branch through remittances from Brazil, the Bank may have to seek other lawful mechanisms to effect payment of amounts due under the Notes. However, the Bank cannot give any assurance that other remittance mechanisms will be available, and even if they are available in the future, it cannot give any assurance that payment on the Notes would be possible through such mechanisms.

The rating of the Notes may be lowered or withdrawn depending on some factors, including the rating agency's assessment of the Bank's financial strength and Brazilian sovereign risk.

Any rating assigned to the Notes reflects the rating agency's assessment of the Bank's ability to make timely payment of interest on each payment date. Any rating assigned to the Notes is not a recommendation to purchase, hold or sell the Notes, and the rating does not comment on market price or suitability for a particular investor. The Bank cannot assure the investors that any rating assigned to the Notes will remain for any given period of time or that the rating will not be lowered or withdrawn. A downgrade in the rating of the Notes will not be an event of default under the Indenture. The assigned rating may be raised or lowered depending, among other factors, on the rating agency's assessment of the Bank's financial strength as well as its assessment of Brazilian sovereign risk generally and any change to these may affect the market price or liquidity of the Notes.

## The absence of a public market for the Notes may affect the Noteholders' ability to sell the Notes in the future and may affect the price the Noteholders would receive if such sale were to occur.

The Notes are new securities for which there is currently no established market, and, although application has been made to list the Notes on the Official List of the Luxembourg Stock Exchange and for them to be admitted to trading on the Euro MTF, there is no assurance that a market for the Notes will develop. In addition, the Bank may delist the Notes from the Euro MTF if the provisions of the Transparency Directive or otherwise require the Bank to publish financial information either more regularly than the Bank would otherwise be required to or according to accounting principles which are materially different from the accounting principles which the Bank would otherwise use to prepare its published financial information. Accordingly, the Bank cannot give any assurance as to the development or liquidity of any market for the Notes.

The liquidity of, and trading market for, the Notes may be adversely affected by a general decline in the market for similar securities. Such a decline may adversely affect the Bank's liquidity and trading markets independent of its prospects of financial performance. The holders of the Notes may not be able to sell their Notes at a particular time, and the price that such Noteholders receive at the time of sale may not be favorable.

## Judgments of Brazilian courts in respect of the Bank's obligations under the Notes would be payable only in reais.

If proceedings were to be brought in the courts of Brazil seeking to enforce the Bank's obligations under the Notes, the Bank would not be required to discharge its obligations in any currency other than reais. Any judgment obtained against the Bank in Brazilian courts in respect of its obligations under the Notes will be expressed in reais equivalent to the U.S. dollar exchange rate published by the Central Bank as of the date on which such judgment is rendered. The Bank cannot assure you that this exchange rate and remittance costs will provide full compensation in respect of the amount of your investment in the Notes.

## The Notes are not registered securities.

The Notes are not registered under the Securities Act or under any state securities laws. The Notes are being offered pursuant to registration exemptions under the Securities Act. Neither the SEC nor any state securities commission or regulatory authority has recommended or approved the Notes, nor has any such commission or regulatory authority reviewed or passed upon the accuracy or adequacy of this offering memorandum or any applicable supplement.

## If the Bank does not satisfy its obligations under the Notes, your remedies will be limited.

Payment of principal of the Notes may be accelerated only in the event of certain events involving the Bank winding up, dissolution or similar events, as applicable. There is no right of acceleration in the case of a default in the performance of any of the Bank's covenants, including the payment of principal or interest.

Even if the payment of principal of the Notes is accelerated, the Bank's assets will be available to pay those amounts only after:

- all of the Bank's senior obligations have been paid in full, as described above in "-The Bank's obligations under the Notes will be subordinated to its senior liabilities, and to some Brazilian statutory obligations;" and
- the Bank is actually wound up or are otherwise dissolved for purposes of Brazilian law.

If, after these conditions are met, the Bank makes any payment from Brazil, it may be required to obtain the approval of the Central Bank for the remittance of funds outside Brazil. See "-If the Bank is unable to make payments on the Notes from the Cayman Islands and must make payments from Brazil, the Bank may experience delays in obtaining, or be unable to obtain, the necessary Central Bank approvals, if then applicable, which would delay or prevent the Bank from making payments on the Notes."

Payments to be made by the Bank under the Notes may be suspended if the Bank is not in compliance with operational limits required by regulations applicable to Brazilian banks.

Pursuant to Resolution 3,444/07, as a condition for the subordinated debt represented by the Notes to qualify as Tier 2 capital, the indenture provides that any principal and interest payments to be made by the Bank under the Notes on the corresponding payment dates and maturity date shall be deferred if the Bank is not in compliance with operational limits required by regulations applicable to Brazilian banks, and if such payments would cause the Bank to no longer be in compliance with such risk-based capital requirements as in effect from time to time. In such a case, all payments falling due under the Notes would be deferred until the Bank is, and if such payment would not cause the Bank to fail to be, in compliance with the risk-based capital requirements. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Factors Affecting Financial Condition and Results of Operations-Capital Adequacy" and "Regulation of the Brazilian Banking Industry-Capital Adequacy Guidelines." See "Description of the Notes-Deferral of Interest and Principal" for more information on the deferral of payments under the Notes. The Bank's failure to satisfy the risk-based capital requirements could prevent the Bank from making interest and/or principal payments under the Notes and could adversely affect their market value.

## USE OF PROCEEDS

The net proceeds from the sale of the Notes are estimated to be approximately U.S. $\$ 741,822,500$ after deduction of certain expenses (before deduction of fees and commissions payable to the Initial Purchasers). The Bank expects to use the net proceeds for general corporate purposes

## EXCHANGE RATE INFORMATION

The Brazilian foreign exchange system allows the purchase and sale of foreign currency and the international transfer of reais by any person or legal entity, regardless of the amount, subject to certain regulatory procedures.

Since 1999, the Central Bank has allowed the real/U.S. dollar exchange rate to float freely, and since then, the real/U.S. dollar exchange rate has fluctuated considerably. In the past, the Central Bank has occasionally intervened to control unstable movements in foreign exchange rates. The Bank cannot predict whether the Central Bank or the Brazilian government will continue to permit the real to float freely or whether it will intervene in the exchange rate market through the re-establishment of a currency band system or otherwise. The real may depreciate or appreciate against the U.S. dollar substantially. Furthermore, Brazilian law provides that, whenever there is a serious imbalance in Brazil's balance of payments or there are significant reasons to foresee a material imbalance, temporary restrictions may be imposed on remittances of foreign capital abroad.

Prevailing regulations permit that all proceeds from the export of goods or services be kept in bank accounts outside of Brazil and eventually used abroad, without any need to repatriate such amounts. Permission to maintain $100 \%$ of such funds abroad was originally introduced by CMN Resolution No. 3,548, of March 12, 2008, ("Resolution 3,548/08") which amended CMN Resolution No. 3,389, of August 4, 2006. CMN Resolution 3,548/08 was then revoked by CMN Resolution No. 3,719, of April 30, 2009 ("Resolution 3,719/09") which expressly foresees in its article two the same provision established by Resolution 3,548/08.

Based on Resolution 3,719/09, local exporters are now allowed to keep up to $100 \%$ of their export proceeds abroad and freely dispose of such amounts (including transferring them to foreign third parties), with due regard for the rules issued by the CMN and by the Federal Revenue Office in Brazil. Such proceeds held abroad, however, cannot be lent by Brazilian exporters.

The real depreciated against the U.S. dollar by $18.7 \%$ in 2001 and $52.3 \%$ in 2002. Although the real appreciated $18.2 \%, 8.1 \%, 11.8 \%, 8.7 \%$ and $17.2 \%$ against the U.S. dollar in 2003, 2004, 2005, 2006 and 2007, respectively, in 2008, as a result of the international financial and economic crisis, the real depreciated against the U.S. dollar by $31.9 \%$. In 2009 , the real appreciated by $25.5 \%$ against the U.S. dollar and in 2010, the real appreciated by $4.3 \%$ against the U.S. dollar. As of December 31, 2010, the real/U.S. dollar exchange rate was R $\$ 1.67$ per U.S. $\$ 1.00$. As of March 31, 2012, the real/U.S. dollar exchange rate was R $\$ 1.82$ per U.S. $\$ 1.00$ and as of June 8, 2012 it was R\$2.04 per U.S. $\$ 1.00$.

In the past, the Brazilian government has implemented various economic plans and utilized a number of exchange rate policies, including sudden devaluation, periodic mini-devaluation during which the frequency of adjustments ranged from a daily to a monthly basis, floating exchange rate systems, exchange controls and dual exchange rate markets. The Bank cannot predict whether the Central Bank or the Brazilian government will continue to let the real float freely or intervene in the exchange rate market by returning to a currency band system or otherwise. The real may depreciate or appreciate substantially against the U.S. dollar. Exchange rate fluctuations may adversely affect the Bank's financial condition and the market price of the Bank's shares. The Bank is subject to foreign exchange rate instability, including devaluation of the real, which may adversely affect the Bank.

The following tables provide information on the selling exchange rate, expressed in reais per U.S. dollar (R\$/U.S.\$) for the periods indicated, as reported by the Central Bank.

| For the year Ended December 31, | Selling rates of reais per U.S.\$1.00 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Period-end | Average ${ }^{(1)}$ | High | Low |
|  | (reais per U. $\bar{S}$. dollar) |  |  |  |
| 2006 ............................................................................... | 2.1380 | 2.1761 | 2.3711 | 2.0586 |
| 2007 .................................................................................. | 1.7713 | 1.9479 | 2.1556 | 1.7325 |
| 2008. | 2.3370 | 1.8346 | 2.5004 | 1.5593 |
| 2009 ................................................................................... | 1.7412 | 1.9976 | 2.4218 | 1.7024 |
| 2010 ................................................................................... | 1.6662 | 1.7593 | 1.8811 | 1.6554 |
| 2011 .................................................................................... | 1.8758 | 1.6741 | 1.9016 | 1.5345 |
| 2012 (through June 8, 2012) .................................................... | 2.0353 | 1.8406 | 2.0816 | 1.7024 |

(1) Daily rate calculated as the accumulated yearly average up to the date of calculation.

Source: Central Bank

| Month | Selling rates of reais per U.S.\$1.00 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Period-end | Average ${ }^{(1)}$ | High | Low |
|  | (reais per U.S. dollar) |  |  |  |
| September 2011. | 1.8544 | 1.7498 | 1.9016 | 1.6040 |
| October 2011. | 1.6885 | 1.7726 | 1.8856 | 1.6885 |
| November 2011 ................................................................. | 1.8109 | 1.7905 | 1.8937 | 1.7270 |
| December 2011. | 1.8758 | 1.8369 | 1.8758 | 1.7830 |
| January 2012 | 1.7391 | 1.7897 | 1.8683 | 1.7391 |
| February 2012 | 1.7098 | 1.7206 | 1.7376 | 1.7040 |
| March 2012. | 1.8221 | 1.7953 | 1.8267 | 1.7152 |
| April 2012. | 1.8918 | 1.8548 | 1.8918 | 1.8256 |
| May 2012. | 2.0223 | 1.9860 | 2.0816 | 1.9149 |
| June 2012 (through June 8, 2012)............................................. | 2.0353 | 2.0312 | 2.0410 | 2.0183 |

[^0]Brazilian law provides that, whenever there is a material imbalance in Brazil's balance of payments or there are reasons to foresee a material imbalance, temporary restrictions may be imposed on remittances of foreign capital abroad. The Bank cannot assure you that such measures will not be taken by the Brazilian government in the future.

## CAPITALIZATION

The following table sets forth the current and non-current liabilities and stockholders' equity of the Bank as of March 31, 2012 and as adjusted, to reflect the issuance of Notes in this offering in an aggregate principal amount of U.S. $\$ 750,000,000$. The information set forth below in the column heading "Actual" is derived from the Bank's audited consolidated financial statements as of March 31, 2012, prepared in accordance with Brazilian GAAP and included elsewhere in this Offering Memorandum.

Prospective investors should read this table along with the sections "Selected Financial Information," "Other Statistical and Financial Information," and "Management's Discussion and Analysis of Financial Condition and Results of Operations," as well as the Financial Statements and notes thereto contained elsewhere in this Offering Memorandum.

From March 31, 2012 to the date of this Offering Memorandum, there has been no material change in the capitalization of the Bank.

|  | As of March 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Actual |  | Adjusted ${ }^{(1)}$ |  |
|  | $\begin{gathered} \text { (in millions of } \\ U . S . \$)^{(2)} \end{gathered}$ | (in millions of $\mathrm{R} \$$ ) | $\begin{gathered} \text { (in millions of } \\ \text { U.S.\$) } \end{gathered}$ | (in millions of R \$) |
| Current liabilities |  |  |  |  |
| Deposits.......................................................... | 166,945 | 303,839 | 166,945 | 303,839 |
| Deposits received under security repurchase agreements $\qquad$ | 104,154 | 189,560 | 104,154 | 189,560 |
| Funds from acceptance and issue of securities........ | 9,330 | 16,981 | 9,330 | 16,981 |
| Interbank and interdepartmental accounts.............. | 2,820 | 5,132 | 2,820 | 5,132 |
| Borrowings...................................................... | 4,842 | 8,812 | 4,842 | 8,812 |
| Local and foreign onlendings-official institutions. | 9,615 | 17,500 | 9,615 | 17,500 |
| Derivative financial instruments.......................... | 1,645 | 2,993 | 1,645 | 2,993 |
| Other liabilities | 46,195 | 84,075 | 46,195 | 84,075 |
| Total current liabilities | 345,545 | 628,892 | 345,545 | 628,892 |
| Non-current liabilities |  |  |  |  |
| Deposits.......................................................... | 78,588 | 143,031 | 78,588 | 143,031 |
| Deposits received under security repurchase agreements $\qquad$ | 5,633 | 10,252 | 5,633 | 10,252 |
| Funds from acceptance and issue of securities........ | 10,579 | 19,253 | 10,579 | 19,253 |
| Borrowings...................................................... | 1,507 | 2,743 | 1,507 | 2,743 |
| Local and foreign onlendings-official institutions. | 18,764 | 34,152 | 18,764 | 34,152 |
| Derivative financial instruments.......................... | 700 | 1,274 | 700 | 1,274 |
| Other liabilities ................................................. | 57,686 | 104,988 | 58,436 | 106,353 |
| Total non-current liabilities .............................. | 173,458 | 315,693 | 174,207 | 317,058 |
| Deferred income.............................................. | 184 | 335 | 184 | 335 |
| Total stockholders' equity ${ }^{(3)}$.............................. | 32,995 | 60,051 | 32,995 | 60,051 |
| Total capitalization ${ }^{(4)}$........................................ | 552,181 | 1,004,971 | 552,931 | 1,006,336 |

[^1]
## SELECTED FINANCIAL INFORMATION

The following financial data should be read in conjunction with the Financial Statements and the accompanying notes, "Presentation of Financial and Other Information," and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere in this Offering Memorandum. The Bank's Financial Statements have been prepared in accordance with Brazilian GAAP as described in "Presentation of Financial and Other Information." See "Risk Factors-Risks relating to the Bank and the Brazilian Banking Industry." Changes in accounting practices adopted in Brazil due to its convergence with IFRS may adversely affect the Bank's financial results.

The results of operations, assets and liabilities of BESC and BESCRI were included in the Bank's consolidated financial statements from September 30, 2008, the date the merger was consummated. The assets and liabilities of Nossa Caixa were consolidated into the Bank's balance sheet as of March 31, 2009, and the results of operations of Nossa Caixa were included in the Bank's consolidated financial statements as from April 1, 2009. The assets and liabilities of Banco Votorantim, in proportion to the Bank's share in total capital stock, have been consolidated into the Bank's balance sheet as of December 31, 2009. The proportional share of income and expenses of Banco Votorantim was consolidated into the Bank's financial statements as from October 2009.

The assets and liabilities of Banco Patagonia have been consolidated into the Bank's balance sheet as of March 31, 2012. The income and expenses of Banco Patagonia were consolidated into the Bank's financial statements as of April 2011. See "Business-Recent Material Acquisitions and Partnerships-Acquisition of Interest in Banco Patagonia" and explanatory note 2a (Acquisitions) to the Bank's 2011 Financial Statements for further information.

The assets and liabilities of SH1 and SH2, in proportion to the Bank's share in their total capital stock, have been consolidated into the Bank's balance sheet as of March 31, 2012. The proportional share of income and expenses of SH1 and SH2 was consolidated into the Bank's financial statements as of March 2012. See explanatory note 2c (Corporate Reorganizations in the area of Insurance, Open Pension Plan, Capitalization and Reinsurance) to the Bank's March 2012 Financial Statements for further information.

In this Offering Memorandum, tables containing financial information contain, except where otherwise indicated, consolidated financial information of the Bank. The Bank's average volume and balance data has been calculated based upon the average of the month-end balances during the relevant period.

Solely for the convenience of the reader, real amounts as of March 31, 2012 have been translated into U.S. dollars at the selling exchange rate as reported by the Central Bank on March 31, 2012, of R\$1.82 per U.S. $\$ 1.00$. The U.S. dollar equivalent information should not be construed to imply that the real amounts represent, or could have been or could be converted into, U.S. dollars at such rates or at any other rate.

## Consolidated Balance Sheet Data-Assets

|  | As of March 31, |  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2012 | 2011 | 2010 | 2009 |
|  | (in millions of U.S.\$) |  | (in millions of R\$) |  |  |
| ASSETS | 552,182 | 1,004,971 | 981,230 | 811,172 | 708,549 |
| Current assets and non-current assets | 539,583 | 982,042 | 957,800 | 791,402 | 691,540 |
| Cash and cash equivalents ..................................... | 8,232 | 14,983 | 10,034 | 9,745 | 7,843 |
| Short-term interbank investments........................... | 100,558 | 183,015 | 166,288 | 107,579 | 168,398 |
| Securities and derivative financial instruments ........ | 85,705 | 155,983 | 168,230 | 143,867 | 124,337 |
| Internal portfolio ................................................. | 55,852 | 101,650 | 104,820 | 85,718 | 74,934 |
| Subject to repurchase agreements........................... | 26,008 | 47,334 | 56,602 | 51,326 | 26,886 |
| Deposits with the Brazilian Central Bank ................ | 27 | 49 | 47 | - | 18,407 |
| Pledged in guarantee ............................................ | 3,009 | 5,476 | 5,364 | 5,199 | 2,647 |
| Derivative financial instruments ............................. | 815 | 1,484 | 1,397 | 1,624 | 1,463 |
| (Allowance for securities losses) ............................ | (5) | (10) | - | - | - |
| Interbank accounts ................................................ | 56,084 | 102,073 | 96,342 | 89,526 | 26,592 |
| Brazilian Central Bank Deposits............................. | 51,728 | 94,146 | 93,660 | 87,035 | 24,280 |
| Others ................................................................ | 4,356 | 7,927 | 2,682 | 2,491 | 2,312 |
| Interdepartmental accounts ................................... | 60 | 109 | 335 | 258 | 295 |
| Loan operations | 211,447 | 384,833 | 379,045 | 317,726 | 261,783 |
| Public sector. | 4,449 | 8,097 | 8,553 | 7,261 | 6,388 |
| Private sector...................................................... | 217,295 | 395,476 | 388,714 | 326,899 | 273,080 |
| (Allowance for loan losses) ................................... | $(10,324)$ | $(18,790)$ | $(18,222)$ | $(16,434)$ | $(17,685)$ |
| Loan operations linked to assignment ...................... | 28 | 50 | - | - | - |
| Lease operations .................................................... | 1,410 | 2,566 | 2,851 | 3,857 | 4,701 |
| Public/Private Lease and sublease receivables.......... | 1,524 | 2,773 | 3,064 | 4,048 | 4,932 |
| (Allowance for lease losses) .................................. | (114) | (208) | (213) | (191) | (231) |
| Other receivables ................................................... | 73,217 | 133,254 | 129,554 | 114,960 | 95,232 |
| Receivables on guarantees honored........................ | 45 | 82 | 77 | 75 | 91 |
| Foreign exchange portfolio .................................... | 10,766 | 19,593 | 17,615 | 11,878 | 8,671 |
| Income receivable ................................................ | 829 | 1,508 | 1,410 | 943 | 563 |
| Negotiation and intermediation of securities............. | 228 | 416 | 317 | 382 | 436 |
| Specific credits .................................................... | 646 | 1,177 | 1,146 | 1,030 | 932 |
| Insurance, pension plans and funding...................... | 1,090 | 1,984 | 1,742 | 1,109 | 908 |
| Sundry ............................................................... | 60,407 | 109,941 | 108,912 | 101,115 | 85,313 |
| (Provision for other losses) .................................... | (795) | $(1,447)$ | $(1,665)$ | $(1,572)$ | $(1,682)$ |
| Other assets .......................................................... | 2,872 | 5,226 | 5,120 | 3,884 | 2,358 |
| Other assets ........................................................ | 279 | 507 | 468 | 388 | 364 |
| (Provisions for devaluation)................................... | (103) | (187) | (188) | (177) | (176) |
| Prepaid expenses ................................................. | 2,696 | 4,906 | 4,840 | 3,673 | 2,170 |
| Permanent ............................................................. | 12,599 | 22,929 | 23,430 | 19,770 | 17,010 |
| Investments ........................................................ | 4,355 | 7,927 | 7,973 | 8,128 | 6,645 |
| Property and equipment in use............................... | 3,102 | 5,646 | 5,589 | 4,904 | 4,214 |
| Intangible........................................................... | 5,080 | 9,244 | 9,736 | 6,452 | 5,677 |
| Deferred charges ................................................. | 62 | 112 | 132 | 286 | 472 |

## Consolidated Balance Sheet Data-Liabilities

|  | As of March 31, |  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2012 | 2011 | 2010 | 2009 |
|  | $\begin{aligned} & \hline \text { (in millions of } \\ & \text { U.S.\$) } \end{aligned}$ |  | (in millions of R\$) |  |  |
| LIABILITIES | 552,182 | 1,004,971 | 981,229 | 811,172 | 708,549 |
| Current liabilities and non-current liabilities .......... | 519,003 | 944,586 | 922,467 | 760,432 | 672,430 |
| Deposits. | 245,533 | 446,870 | 442,386 | 376,851 | 337,564 |
| Demand deposits............................................... | 33,329 | 60,659 | 62,016 | 63,503 | 56,459 |
| Savings deposits....................................................... | 55,942 | 101,815 | 100,110 | 89,288 | 75,742 |
| Interbank deposits ................................................... | 7,842 | 14,272 | 14,450 | 18,998 | 11,619 |
| Time deposits........ | 148,419 | 270,123 | 265,809 | 204,652 | 193,516 |
| Sundry... |  |  |  | 410 | 229 |
| Money market borrowing | 109,786 | 199,811 | 195,175 | 142,175 | 160,820 |
| Funds from acceptance and issue of securities.............. | 19,909 | 36,234 | 32,323 | 13,485 | 7,362 |
| Funds from mortgage bills, real estate bills, credit bills and related bills. | 9,396 | 17,100 | 15,527 | 2,691 | 1,269 |
| Funds from debentures .............................................. | 824 | 1,499 | 1,649 | 1,623 | 1,496 |
| Foreign securities.. | 9,689 | 17,634 | 15,147 | 9,171 | 4,597 |
| Interbank accounts.................................................... | 1,783 | 3,220 | 24 | 18 | 21 |
| Interdepartmental accounts .................................... | 1,050 | 1,911 | 3,819 | 3,688 | 3,229 |
| Borrowings ......................................................... | 6,349 | 11,556 | 12,257 | 8,598 | 6,370 |
| Borrowing from non financial companies.................... | 58 | 106 | 113 | 83 | 158 |
| Other borrowings .................................................... | 4 | 8 | 8 | 11 | 93 |
| Foreign borrowings............................................. | 6,287 | 11,442 | 12,136 | 8,504 | 6,119 |
| Local onlendings-official institutions....................... | 28,332 | 51,565 | 50,991 | 50,763 | 31,390 |
| National treasury.................................................... | 921 | 1,677 | 1,722 | 1,549 | 2,101 |
| BNDES ............................................................... | 16,165 | 29,420 | 28,978 | 26,978 | 19,630 |
| Federal Bank (CEF). | 226 | 412 | 338 | 147 | 146 |
| FINAME. | 9,779 | 17,798 | 17,506 | 14,046 | 8,381 |
| Other institutions . | 1,241 | 2,258 | 2,446 | 8,043 | 1,133 |
| Foreign onlendings.. | 48 | 87 | 102 | 97 | 99 |
| Derivative financial instruments .............................. | 2,344 | 4,266 | 3,621 | 5,297 | 4,724 |
| Other liabilities ................................................... | 103,882 | 189,065 | 181,768 | 159,460 | 120,848 |
| Collection and payment of taxes and social contributions. | 2,339 | 4,258 | 360 | 297 | 377 |
| Foreign exchange portfolio........................................ | 15,200 | 27,665 | 28,416 | 29,506 | 12,174 |
| Shareholders and statutory distributions ..................... | 8,632 | 1,522 | 2,122 | 1,992 | 2,625 |
| Taxes and social security ...................................... | 14,404 | 26,215 | 28,057 | 27,613 | 24,297 |
| Securities trading. | 470 | 855 | 836 | 1,676 | 528 |
| Financial and development Funds... | 2,255 | 4,104 | 4,002 | 3,568 | 4,135 |
| Hybrid capital and debt instruments ............................. | 3,385 | 6,160 | 2,846 | 3,362 | 3,516 |
| Subordinated debt.................................................. | 17,275 | 31,440 | 30,885 | 23,412 | 18,553 |
| Insurance, pension plans and funding........................... | 26,973 | 49,091 | 45,023 | 32,370 | 17,339 |
| Others .................................................................. | 20,745 | 37,756 | 39,221 | 35,664 | 37,098 |
| Deferred income | 185 | 335 | 347 | 300 | - |
| Stockholders' equity..................................................... | 32,995 | 60,051 | 58,416 | 50,441 | 36,119 |
| Capital .............................................................................. | 18,199 | 33,123 | 33,123 | 33,078 | 18,567 |
| Capital reserves .................................................. | 1 | 1 | - | - | 5 |
| Revaluation reserves ................................................... | 3 | 5 | 5 | 6 | 7 |
| Revenue reserves. | 13,125 | 23,888 | 24,121 | 16,889 | 17,301 |
| Asset valuation adjustments. | 472 | 858 | 724 | 468 | 270 |
| Retained earnings (accumulated losses).......................... | 943 | 1,716 | - | - |  |
| Treasury shares ..................................................... | (1) | (2) | - | - | (31) |

## Consolidated Statement of Income Data

|  | Three months ended March 31, |  |  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2012 | 2011 | 2011 | 2010 | 2009 |
|  | (in millions | (in millions of $R$ \$) |  |  |  |  |
|  | of U.S.\$) |  |  |  |  |  |
| Income from financial intermediation | 14,316 | 26,055 | 22,756 | 103,329 | 82,459 | 65,729 |
| Loans. | 9,030 | 16,435 | 14,019 | 61,997 | 51,733 | 40,515 |
| Leases. | 266 | 485 | 638 | 2,249 | 3,033 | 2,310 |
| Securities. | 3,848 | 7,004 | 6,133 | 30,848 | 23,238 | 21,350 |
| Derivative financial instruments. | (464) | (845) | (413) | $(1,461)$ | $(2,239)$ | $(1,223)$ |
| Foreign exchange, net. | 173 | 314 | 244 | - | 1,083 | 686 |
| Compulsory deposits | 1,017 | 1,850 | 1,597 | 7,231 | 3,586 | 816 |
| Insurance, pension plans and funding. | 441 | 802 | 538 | 2,463 | 2,025 | 1,275 |
| Expenses from financial intermediation | $(10,641)$ | $(19,366)$ | $(16,118)$ | $(75,816)$ | $(56,124)$ | $(47,496)$ |
| Deposits and funds obtained in the money market .......... | $(7,636)$ | $(13,897)$ | $(11,824)$ | $(53,054)$ | $(38,756)$ | $(30,146)$ |
| Borrowings and onlendings. | (598) | $(1,089)$ | (816) | $(7,118)$ | $(3,473)$ | $(2,510)$ |
| Leases.. | (194) | (353) | (487) | $(1,633)$ | $(2,218)$ | $(1,663)$ |
| Foreign exchange portfolio.. | - | - | - | (374) | - | - |
| Insurance, pension plans and funding. | (323) | (588) | (360) | $(1,660)$ | $(1,433)$ | (781) |
| Allowance for loan losses. | $(1,890)$ | $(3,440)$ | $(2,631)$ | $(11,975)$ | $(10,244)$ | $(12,396)$ |
| Gross income from financial intermediation. | 3,675 | 6,689 | 6,638 | 27,513 | 26,335 | 18,233 |
| Other operating income (expenses) | 1,584 | 2,883 | $(1,784)$ | $(9,006)$ | $(7,925)$ | $(4,641)$ |
| Banking service fees.. | 1,904 | 3,466 | 2,835 | 12,213 | 11,641 | 10,172 |
| Banking fees | 871 | 1,585 | 1,272 | 6,028 | 4,226 | 3,339 |
| Personnel expenses.. | $(2,161)$ | $(3,932)$ | $(3,272)$ | $(14,912)$ | $(13,020)$ | $(11,838)$ |
| Other administrative expenses. | $(2,222)$ | $(4,045)$ | $(3,133)$ | $(13,442)$ | $(13,040)$ | $(11,212)$ |
| Tax expenses.. | (595) | $(1,083)$ | $(1,019)$ | $(4,259)$ | $(3,750)$ | $(3,333)$ |
| Equity in the earnings (losses) of affiliates and subsidiary companies. $\qquad$ | (63) | (115) | (20) | 454 | (46) | (989) |
| Insurance, pension plans and funding .......................... | 284 | 516 | 512 | 2,264 | 1,888 | 1,574 |
| Other operating income | 1,892 | 3,443 | 3,085 | 12,977 | 14,093 | 16,973 |
| Other operating expenses. | $(1,494)$ | $(2,720)$ | $(2,044)$ | $(10,350)$ | $(9,917)$ | $(9,327)$ |
| Operating income. | 2,091 | 3,805 | 4,854 | 18,506 | 18,410 | 13,592 |
| Non-operating income | 11 | 21 | 19 | 225 | 370 | 1,844 |
| Income before taxes and profit sharing. | 2,102 | 3,826 | 4,873 | 18,732 | 18,780 | 15,435 |
| Income tax and social contribution. | (484) | (882) | $(1,497)$ | $(4,722)$ | $(5,321)$ | $(3,903)$ |
| Profit sharing | (224) | (407) | (443) | $(1,790)$ | $(1,756)$ | $(1,385)$ |
| Minority interest | (19) | (35) | - | (93) | - | (1) |
| Net income ............................................................ | 1,375 | 2,502 | 2,932 | 12,126 | 11,703 | 10,148 |

## Financial Ratios

|  | As of and for the three months ended$\begin{gathered} \text { March 31, } \\ \hline 2012 \end{gathered}$ | As of and for the year ended December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 |
| Ratios |  |  |  |  |
| Profitability |  |  |  |  |
| Return on average assets - annualized (ROA) (\%) ${ }^{(1)}$............................. | 1.0 | 1.4 | 1.5 | 1.7 |
| Return on average equity - annualized (ROE) (\%) ${ }^{(2)}$............................. | 18.1 | 22.4 | 27.0 | 30.7 |
| Asset Quality |  |  |  |  |
| Total overdue transactions/total loan portfolio (\%) ${ }^{(3)}$. | 3.7 | 3.7 | 3.7 | 5.1 |
| Provision for doubtful loans/total loan portfolio (\%) ${ }^{(3)}$............................ | 4.5 | 4.5 | 4.8 | 6.2 |
| Liquidity |  |  |  |  |
| Total loan portfolio/total assets (\%) ${ }^{(3)}$.................................................. | 4.3 | 43.1 | 44.2 | 42.5 |
| Capital Adequacy |  |  |  |  |
| Stockholders' equity/total assets (\%) .................................................... | 5.9 | 6.0 | 6.2 | 5.1 |
| Total liabilities as a multiple of stockholders' equity .............................. | 16.7 x | 16.8x | 16.1x | 19.6x |
| Capital Ratio (\%) ${ }^{(4)}$........................................................................... | 14.3 | 14.0 | 14.1 | 13.8 |

[^2]
## OTHER STATISTICAL AND FINANCIAL INFORMATION

The following information is included for analytical purposes and should be read together with the Bank's Consolidated Financial Statements contained elsewhere herein as well as with "Management's Discussion and Analysis of Financial Condition and Results of Operations." The financial and statistical information presented herein refers to the three months ended March 31, 2012 and 2011 and the years ended December 31, 2011, 2010 and 2009.

Data related to the average balance of the Bank's interest-earning assets, interest-bearing liabilities and other assets and liabilities have been calculated based upon the average of the month-end balances during the relevant period. Likewise, information related to the interest income and expenses generated from the Bank's assets and liabilities and the average return rate for each of the periods indicated have been calculated based on income and expenses for the period, divided by the average balances calculated as indicated above. The Bank's average volume and balance data has been calculated based upon the average of the month-end balances during the relevant period.

## Average Balance Sheet and Interest Rate Data

The following table presents the average balances of the Bank's interest-earning assets and interest-bearing liabilities, other assets and liabilities accounts, the related interest income and expense amounts and the average actual yield/rate for each period.

The interest accrued on typical Brazilian financial assets and liabilities comprise both nominal interest rates and any monetary correction. Any such monetary correction may be the result of changing to an inflation index, changes to foreign exchange rates (usually against the U.S. dollar) or changing to other floating interest rates. The nominal interest rate and monetary correction accrue at the end of each month to the principal balance of each operation. The updated value then becomes the new basis for the accrual of the following month's nominal interest rate and monetary correction.

## Consolidated Average Balance Sheet and Interest Rate Data

|  | For the three months ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |  |  |
|  | Average balance | Interest | $\begin{aligned} & \text { Annual } \\ & \text { rate (\%) } \end{aligned}$ | Average balance | Interest | Annual rate (\%) |
|  | (in millions of R\$, except percentages) |  |  |  |  |  |
| Assets |  |  |  |  |  |  |
| Consolidated interest-earning assets ${ }^{(1)}$ |  |  |  |  |  |  |
| Available funds held in foreign currency....... | 1,374 | 3 | 0.9 | 743 | 16 | 9.0 |
| Securities and interbank investments without hedge $\qquad$ | 334,381 | 7,004 | 8.6 | 288,499 | 6,133 | 8.8 |
| Credit and leasing operations...................... | 411,634 | 15,828 | 16.3 | 347,853 | 13,632 | 16.6 |
| Interest-earning compulsory deposits ............ | 81,329 | 1,850 | 9.4 | 70,903 | 1,597 | 9.3 |
| Total | 828,718 | 24,685 | 12.5 | $\underline{707,998}$ | 21,378 | 12.6 |
| Consolidated non-interest-earning assets ${ }^{(1)}$ |  |  |  |  |  |  |
| Tax credits ............................................... | 23,595 | - | - | 22,312 | - | - |
| Other assets............................................ | 120,721 | - | - | 103,851 | - | - |
| Permanent assets ....................................... | 28,725 | - | - | 26,954 | - | - |
| Total ...................................................... | 173,042 | - | - | 153,116 | - | - |
| Total average consolidated assets .............. | $\underline{1,001,760}$ | - | - | 861,114 | - | - |


|  | For the year ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  | 2010 |  |  | 2009 |  |  |
|  | Average balance | Interest | $\begin{gathered} \text { Annual } \\ \text { rate (\%) } \end{gathered}$ | Average balance | Interest | $\begin{gathered} \text { Annual } \\ \text { rate (\%) } \end{gathered}$ | Average balance | Interest | $\begin{gathered} \text { Annual } \\ \text { rate (\%) } \end{gathered}$ |
| Assets <br> Consolidated interestearning assets ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Available funds held in foreign currency. $\qquad$ | 1,245 | 187 | 15 | 743 | 86 | 12 | 633 | 139 | 22 |
| Securities and interbank investments without hedge $\qquad$ | 306,091 | 30,849 | 10 | 274,676 | 23,238 | 9 | 247,751 | 21,350 | 9 |
| Credit and leasing operations. | 371,902 | 59,850 | 16 | 313,914 | 49,244 | 16 | 242,072 | 38,470 | 16 |
| Interest-earning compulsory deposits | 73,838 | 7,231 | 10 | 44,048 | 3,586 | 8 | 13,642 | 816 | 6 |
| Total. | 753,075 | 98,117 | 13 | 633,380 | 76,155 | 12 | 504,098 | 60,775 | 12 |
| Consolidated non-interest-earning assets ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
| Tax credits ....................... | 22,799 |  |  | 22,349 |  |  | 20,525 |  |  |
| Other assets...................... | 107,813 |  |  | 85,809 |  |  | 68,052 |  |  |
| Permanent assets ............... | 27,251 |  |  | 27,235 |  |  | 19,824 |  |  |
| Total............................... | 158,364 |  |  | 135,393 |  |  | 108,401 |  |  |
| Total average consolidated assets $\qquad$ | 911,439 |  |  | 768,773 |  |  | 612,499 |  |  |

[^3]|  | For the three months ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |  |  |
|  | Average balance | Interest | Annual rate (\%) | Average balance | Interest | $\begin{gathered} \text { Annual } \\ \text { rate (\%) } \end{gathered}$ |
| erest-bearing liabili | (in millions of R\$, except percentages) |  |  |  |  |  |
| Savings deposits ${ }^{(2)}$........................... | 101,417 | $(1,746)$ | 7.1 | 90,385 | $(1,606)$ | 7.3 |
| Interbank deposits ................................. | 13,613 | (178) | 5.3 | 14,766 | (243) | 6.8 |
| Time deposits..................................... | 268,989 | $(6,114)$ | 9.4 | 214,313 | $(4,728)$ | 9.1 |
| Deposits received under security repurchase agreement $\qquad$ | 197,752 | $(4,755)$ | 10.0 | 173,850 | $(4,563)$ | 10.9 |
| Foreign borrowings................................ | 11,127 | (179) | 6.6 | 9,016 | (30) | 1.3 |
| Onlending.... | 51,475 | (733) | 5.8 | 51,316 | (660) | 5.2 |
| Financial and development funds and subordinated debt . $\qquad$ | 34,521 | (176) | 2.1 | 27,456 | (126) | 1.8 |
| Foreign securities debt............................ | 17,295 | (439) | 10.5 | 13,553 | (106) | 3.2 |
| Mortgage backed-security ........................... | 17,625 | (543) | 12.9 | 6,013 | (190) | 13.2 |
| Total | 713,816 | $\underline{(14,865)}$ | 8.6 | 600,666 | $(12,251)$ | 8.4 |
| Other consolidated liabilities ${ }^{(1)}$ |  |  |  |  |  |  |
| Demand deposits..................... | 58,211 | - | - | 60,522 | - | - |
| Others .................................................... | 170,318 | - | - | 148,228 | - |  |
| Stockholders' equity............................... | 59,415 | - | - | 51,698 | - |  |
| Total | 287,943 | - | - | 260,448 | - | - |
| Total average consolidated liabilities...... | 1,001,760 | - | - | 861,114 | - | - |


|  | For the year ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  | 2010 |  |  | 2009 |  |  |
|  | Average balance | Interest | $\begin{gathered} \text { Annual } \\ \text { rate (\%) } \end{gathered}$ | Average balance | Interest | $\begin{gathered} \text { Annual } \\ \text { rate (\%) } \end{gathered}$ | Average balance | Interest | $\begin{aligned} & \text { Annual } \\ & \text { rate (\%) } \end{aligned}$ |
|  | $\overline{\text { (in millions of } \overline{R \$, ~ e x c e p t ~ p e r c e n t a g e s) ~}}$ |  |  |  |  |  |  |  |  |
| Consolidated interestbearing liabilities ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
| Savings deposits ${ }^{(2)}$......... | 92,918 | $(6,908)$ | 7.4 | 82,697 | $(5,597)$ | 6.8 | 68,410 | $(4,406)$ | 6.4 |
| Interbank deposits ........... | 13,920 | (808) | 5.8 | 13,396 | (805) | 6.0 | 10,269 | (788) | 7.7 |
| Time deposits ................ | 237,138 | $(22,231)$ | 9.4 | 195,492 | $(15,550)$ | 8.0 | 179,790 | $(13,452)$ | 7.5 |
| Deposits received under security repurchase agreement. $\qquad$ | 183,157 | $(19,701)$ | 10.8 | 159,325 | $(15,362)$ | 9.6 | 115,836 | $(10,640)$ | 9.2 |
| Foreign borrowings ......... | 10,185 | $(3,773)$ | 37.0 | 8,968 | (577) | 6.4 | 5,405 | (192) | 3.5 |
|  |  |  |  |  |  |  |  |  |  |
| Financial and development funds and subordinated debt. $\qquad$ | 30,206 | (649) | 2.1 | 25,265 | (455) | 1.8 | 18,622 | (530) | 2.8 |
| Foreign securities debt .... | 14,995 | $(1,382)$ | 9.2 | 11,743 | (452) | 3.8 | 3,833 | (129) | 3.4 |
| Mortgage backedsecurity $\qquad$ | 10,750 | $(1,593)$ | 14.8 | 1,652 | (221) | 13.4 | 540 | (18) | 3.4 |
| Total. | 643,850 | $\underline{(59,743)}$ | 9.3 | 538,692 | $(41,664)$ | 7.7 | 430,224 | $(31,943)$ | 7.4 |
| Other consolidated liabilities ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
| Demand deposits ............ | 59,188 |  |  | 57,033 |  |  | 48,397 |  |  |
| Others ........................... | 153,413 |  |  | 129,575 |  |  | 101,319 |  |  |
| Stockholders' equity ........ | 54,988 |  |  | 43,473 |  |  | 32,559 |  |  |
| Total. | 267,589 |  |  | 230,080 |  |  | 182,275 |  |  |
| Total average consolidated liabilities | 911,439 |  |  | 768,773 |  |  | 612,499 |  |  |

(1) Calculated based on the average of the final balances of accounting balance sheets for each month of the relevant period.
(2) Interest is calculated as expenditures from savings deposits less reversal of restatement charges on savings deposits.

## Changes in Interest Income and Expenses-Volume and Rate Analysis

The following tables show the changes in the Bank's interest income and expense due to changes in the average volume of interest-earning assets and interest-bearing liabilities and changes in the average interest rate on these assets and liabilities for the three months ended March 31, 2012 compared to the three months ended March 31, 2011, for the year ended December 31, 2011 compared to the year ended December 31, 2010 and for the year ended December 31, 2010 compared to the year ended December 31, 2009. Volume variations have been calculated based on changes of the Bank's average balances over the relevant period, and interest rate variations have been calculated based on changes in average interest rates on the Bank's interest-earning assets and interest-bearing liabilities. The average rate variation was calculated by the variation in the interest rate in the period multiplied by the average balance of assets generating income or by the average balance of liabilities generating expenses in the previous period. The net variation is the difference between the interest income of the present period and that of the previous period. The variation by average volume is the difference between the net variation and that resulting from the average rate.

## Increase (Decrease) in Interest Rate (Income and Expenses) Due to Changes in Volume and Rate

|  | For the three months ended March 31, 2012/2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Average volume ${ }^{(1)}$ | Average rate ${ }^{(2)}$ | Net change ${ }^{(3)}$ |
|  | (in millions of R\$) |  |  |
| Consolidated interest-earning assets |  |  |  |
| Available funds held in foreign currency .... | 1 | (15) | (13) |
| Securities and interbank investments without hedge............... | 961 | (91) | 870 |
| Credit and leasing operations. | 2,452 | 257 | 2,196 |
| Interest-earning compulsory deposits . | 237 | 17 | 254 |
| Sub-total average consolidated interest-earning assets ${ }^{(4)}$. | 3,596 | 289 | 3,307 |
| Consolidated interest-bearing liabilities |  |  |  |
| Savings deposits .......... | (190) | 50 | (140) |
| Interbank deposits | 15 | 50 | 65 |
| Time deposits .. | $(1,243)$ | (144) | $(1,387)$ |
| Deposits received under security repurchase agreement......... | (575) | 382 | (193) |
| Foreign borrowings .. | (34) | (115) | (149) |
| Onlending.. | (2) | (71) | (73) |
| Financial and development funds and subordinated debt......... | (36) | (14) | (50) |
| Foreign securities debt ...................................................... | (95) | (239) | (334) |
| Mortgage-backed securities ............................................... | (358) | 5 | (353) |
| Sub-total average consolidated liabilities ${ }^{(4)}$ | $(2,356)$ | 257 | $\underline{(2,614)}$ |

(1) Change in interest income (interest-earning assets) or interest expense (interest-bearing liabilities) that have occurred due to fluctuations in volumes, calculated by subtracting the net change from the average rate.
(2) Change in interest income (profitable assets) or interest expense (interest-bearing liabilities) that have occurred due to fluctuations in rates, calculated according to the following formula: (interest for the current period/balance of the current period) x balance of the previous period)-(Interest for the previous period)
(3) Total change in income from interest (interest-earning assets) or interest expense (interest-bearing liabilities) occurring due to fluctuation in volume and rate calculated by subtracting the interest for the current period from the interest for the previous period.
(4) Total is not the sum of the interest-earning assets or interest-bearing liabilities, because the calculations of fluctuations due to the rate and volume of each item are not weighted. Thus, total amounts refer to only changes on account of rate and volume of interest-earning assets or interest-bearing liabilities.

|  | For the years ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011/2010 |  |  | 2010/2009 |  |  |
|  | Average volume ${ }^{(1)}$ | $\begin{gathered} \text { Average } \\ \text { rate }^{(2)} \end{gathered}$ | Net change ${ }^{(3)}$ | Average volume ${ }^{(1)}$ | Average rate $^{(2)}$ | $\begin{gathered} \text { Net } \\ \text { change }{ }^{(3)} \end{gathered}$ |
|  | (in millions of $\mathrm{R} \$$ ) |  |  |  |  |  |
| Consolidated interest-earning assets |  |  |  |  |  |  |
| Available funds held in foreign currency..... | 75 | 25 | 101 | 13 | (66) | (53) |
| Securities and interbank investments without hedge....... | 3,166 | 4,444 | 7,610 | 2,278 | (389) | 1,889 |
| Credit and leasing operations.................................... | 9,332 | 1,274 | 10,606 | 11,270 | (496) | 10,774 |
| Interest-earning compulsory deposits | 2,917 | 728 | 3,645 | 2,476 | 294 | 2,770 |
| Sub-total average consolidated interest-earning assets ${ }^{(4)}$ | 15,595 | 6,368 | 21,963 | 15,544 | 165 | 15,379 |
| Consolidated interest-bearing liabilities |  |  |  |  |  |  |
| Savings deposits. | (760) | (360) | $(1,120)$ | $(1,000)$ | 5 | (995) |
| Interbank deposits | (30) | 27 | (3) | (188) | 171 | (17) |
| Time deposits | $(3,904)$ | $(2,778)$ | $(6,682)$ | $(1,249)$ | (848) | $(2,097)$ |
| Deposits received under security repurchase agreement | $(2,563)$ | $(1,775)$ | $(4,339)$ | $(4,193)$ | (530) | $(4,724)$ |
| Foreign borrowings . | (451) | $(2,745)$ | $(3,196)$ | (229) | (156) | (386) |
| Onlending.. | (556) | 300 | (256) | (768) | 116 | (652) |
| Financial and development funds and subordinated debt. $\qquad$ | (106) | (88) | (194) | (120) | 195 | 75 |
| Foreign securities debt .. | (452) | (479) | (931) | (298) | (25) | (323) |
| Mortgage-backed securities . | $(1,103)$ | (64) | $(1,167)$ | (305) | (102) | (407) |
| Sub-total average consolidated liabilities ${ }^{(4)}$............... | $(9,758)$ | $(8,556)$ | $(18,313)$ | $(8,342)$ | $(1,757)$ | $(9,099)$ |

[^4]
## Net Interest Margin and Spread

The following table sets out the Bank's average interest-earning assets, average interest-bearing liabilities, net interest income, as well as a comparison between net interest margin and net interest spread for the periods indicated:

|  | For the three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
|  | (in millions of $\mathrm{R} \$$, except percentages) |  |
| Total average interest-earning assets | 828,718 | 707,998 |
| Total average interest-bearing liabilities. | 713,816 | 600,666 |
| Net financial operations income ${ }^{(1)}$. | 9,820 | 9,127 |
| Interest income. | 24,685 | 21,378 |
| Interest expense. | $(14,865)$ | $(12,251)$ |
| Interest-bearing liabilities/interest-earning assets - \% ....................................... | 86.1 | 84.8 |
| Average yield on average interest-earning assets - annualized ${ }^{(2)}$ - \%................. | 12.5 | 12.6 |
| Average yield on average interest-bearing liabilities - annualized ${ }^{(3)}$ - \% ............. | 8.6 | 8.4 |
| Net interest spread ${ }^{(4)}$ - \% ............................................................................. | 3.9 | 4.2 |
| Net interest margin ${ }^{(5)}$ - \% ............................................................................ | 4.8 | 5.3 |

[^5]|  | For the year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 |
|  | (in millions of R\$, except percentages) |  |  |
| Total average interest-earning assets | 753,075 | 622,995 | 496,841 |
| Total average interest-bearing liabilities | 643,850 | 538,692 | 430,224 |
| Net financial operations income ${ }^{(1)}$. | 38,374 | 36,936 | 30,606 |
| Interest income | 98,117 | 78,600 | 62,549 |
| Interest expense | $(59,743)$ | $(41,664)$ | $(31,943)$ |
| Interest-bearing liabilities/interest-earning assets.. | 85.5\% | 86.5\% | 86.6\% |
| Average yield on average interest-earning assets ${ }^{(2)}$ | 13.0\% | 12.6\% | 12.6\% |
| Average yield on average interest-bearing liabilities ${ }^{(3)}$ | 9.3\% | 7.7\% | 7.4\% |
| Net interest spread ${ }^{(4)}$. | 3.7\% | 4.9\% | 5.2\% |
| Net interest margin ${ }^{(5)}$ | 5.1\% | 5.9\% | 6.2\% |

## Interest income less interest expense

(2) Interest income divided by average interest-earning assets.
(3) Interest expense divided by average interest-bearing liabilities.
(4) Difference between average yield on interest-earning assets and average rate of interest-bearing liabilities.
(5) Net interest income divided by average interest-earning assets.

## Return on Equity and Assets

The following table sets out selected consolidated financial data for the periods indicated:

|  | As of and for the three months ended March 31, |  | As of and for the year ended December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2011 | 2010 | 2009 |
|  |  |  | (in millions of R\$, except percentages) |  |  |
| Net income .. | 2,502 | 2,932 | 12,126 | 11,703 | 10,148 |
| Average total assets ${ }^{(1)}$. | 1,001,760 | 861,114 | 911,439 | 768,773 | 612,498 |
| Average stockholders' equity ${ }^{(1)}$.................... | 59,415 | 51,698 | 54,988 | 43,280 | 33,028 |
| Return on average assets - annualized $(\mathrm{ROA})(\%)^{(2)}$ | 1.0 | 1.4 | 1.4 | 1.5 | 1.7 |
| Return on average equity - annualized $(\text { ROE })(\%)^{(3)}$ | 18.1 | 25.0 | 22.4 | 27.0 | 30.7 |
| Stockholders' equity/total assets(\%) ${ }^{(4)(5)} \ldots . . . .$. | 5.9 | 6.0 | 6.0 | 6.2 | 5.1 |
| Dividend payout ratio (dividends/net income)(\%). $\qquad$ | 40.0 | 40.0 | 40.0 | 40.0 | 40.0 |

(1) Based on monthly averages.
(2) Return on average assets is calculated as net income earned during the accounting period divided by average assets.
(3) Return on average equity is calculated as net income earned during the accounting period divided by average equity.
(4) Prior to 2008, the Bank's consolidated balance sheet included only the assets of financial companies within the Banco do Brasil group. Since 2008, the Bank's consolidated balance sheet has included the assets of all companies within the Banco do Brasil group.
(5) Based on stockholders' equity and total assets as of the end of each period.

## Securities Portfolio

The following table sets out the Bank's portfolio of trading securities, securities available for sale and held-to-maturity securities as of March 31, 2012 and December 31, 2011, 2010 and 2009. Trading securities and securities available for sale are stated at market value and held-to-maturity securities have been valued at amortized cost. See the notes to the Financial Statements included elsewhere in this Offering Memorandum for a description of the accounting policies applied to account for securities portfolio and for additional information on the portfolio as of those dates.

The following table sets out the Bank's portfolio of trading securities, securities available for sale and held-to-maturity securities at amortized cost and market value as of the dates indicated:

|  | As of March 31, | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 |
|  | (in millions of R\$) |  |  |  |
| Trading securities ................................. | 63,544 | 63,257 | 50,445 | 38,274 |
| Government bonds.............................. | 48,131 | 48,772 | 39,463 | 32,682 |
| Financial Treasury Bills....................... | 10,550 | 11,126 | 10,196 | 16,131 |
| National Treasury Bills........................ | 15,454 | 13,318 | 13,356 | 7,093 |
| National Treasury Notes ...................... | 14,837 | 20,060 | 13,557 | 7,664 |
| Rural debts ........................................ | 10 | 231 | 28 | 50 |
| Brazilian external debt......................... | 70,461 | 62 | 147 | 215 |
| Other countries external debt................ | 518 | 527 | 966 | 625 |
| Others.. | 6,691 | 3,448 | 1,213 | 904 |
| Private bonds ......................................... | 15,412 | 14,485 | 10,982 | 5,592 |
| Debentures ........................................ | 3,815 | 4,028 | 2,755 | 1,377 |
| Promissory notes................................ | 83 | 84 | 16 | 320 |
| Certificates of banking credit ................ | 3,503 | 5,173 | - | - |
| Shares ............................................... | 1,593 | 1,477 | 1,736 | 696 |
| Shares in investment funds ................... | 805 | 2,300 | 1,314 | 550 |
| Rural Product Certificates- |  |  |  |  |
| Commodities..................................... | 197 | 208 | 233 | 193 |
| CDBs............................................... | 253 | 280 | 3,876 | 1,784 |
| Eurobonds ......................................... | 132 | 93 | 51 | 13 |
| Others ............................................... | 5,031 | 842 | 1,001 | 658 |
| Securities available for sale .................... | 77,105 | 88,385 | 75,142 | 62,161 |
| Government bonds ................................. | 48,922 | 57,836 | 55,543 | 50,088 |
| Financial Treasury Bills....................... | 28,292 | 37,896 | 36,508 | 35,857 |
| National Treasury Bills........................ | 8,690 | 6,506 | 5,893 | 4,570 |
| National Treasury Notes ...................... | 4,060 | 5,405 | 6,437 | 6,002 |
| Rural debts ........................................ | 16 | 16 | 9 | 11 |
| Brazilian external debt......................... | 3,256 | 3,422 | 2,841 | 2,822 |
| Foreign government bonds ................... | 4,273 | 4,364 | 3,733 | 594 |
| Others ............................................... | 336 | 227 | 122 | 230 |
| Private bonds ......................................... | 28,184 | 30,549 | 19,599 | 12,073 |
| Debentures ........................................ | 18,541 | 19,388 | 13,611 | 8,534 |
| Promissory Notes-Commercial |  |  |  |  |
| Papers ............................................... | 1,791 | 3,260 | 1,401 | 1,367 |
| Ballots Credit Banking ........................ | 21 | 92 | 25 | 30 |
| Quotas of investment funds (Cotas de |  |  |  |  |
| Fundos de Investimento)...................... | 3,820 | 3,673 | 1,420 | 376 |
| Shares ............................................... | 838 | 873 | 1,103 | 213 |
| Rural Product Certificates- |  |  |  |  |
| Commodities ..................................... | 598 | 549 | 447 | 510 |
| Ballots Credit Banking ........................ | - | 647 | 396 | 125 |
| Eurobonds ......................................... | 404 | 400 | - | 39 |
| Others.. | 2,171 | 1,667 | 1,196 | 879 |
| Held-to-maturity securities .................... | 13,654 | 15,051 | 16,496 | 22,439 |
| Government bonds ................................. | 13,554 | 14,387 | 16,393 | 22,162 |
| Financial Treasury Bills....................... | 7,657 | 7,467 | 9,979 | 12,361 |
| National Treasury Notes ...................... | 5,729 | 7,141 | 6,118 | 4,671 |
| National Treasury Bills........................ | 74 | 104 | 166 | 5,003 |
| Rural debts ........................................ | - | - | - | - |
| Brazilian external debt......................... | 94 | 125 | 130 | 126 |
| Others ............................................... | 17 | - | - | - |
| Private bonds ......................................... | 100 | 214 | 103 | 277 |
| Certificates of deposit ............................. | - | 0 | 0 | 0 |
| Others ................................................... | 100 | 214 | 103 | 277 |
| Total.................................................... | 154,303 | 166,693 | 142,243 | 122,874 |

## Maturity Distribution

The following tables set forth the maturities of the Bank's securities portfolio:

|  | As of March 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No stated maturity | $\begin{aligned} & \text { Due in } 30 \text { days } \\ & \text { or less } \end{aligned}$ | $\begin{gathered} \hline \text { Due after } 30 \\ \text { days to } 180 \\ \text { days } \end{gathered}$ | Due after 180 days to 360 days | Due after 360 days | Total |
|  | (in millions of R\$) |  |  |  |  |  |
| Maturity in days (market value) |  |  |  |  |  |  |
| By portfolio ................................. | 6,299 | 4,917 | 13,378 | 17,852 | 111,857 | 154,303 |
| a) Own portfolio ............................ | 6,304 | 4,921 | 10,706 | 9,805 | 69,713 | 101,450 |
| b) Linked to repurchase |  |  |  |  |  |  |
| transactions.................................. | 760 | - | 2,443 | 7,827 | 37,067 | 47,338 |
| c) Linked to Central Bank............... | - | - | -- | 16 | 49 | 49 |
| d) Linked to guarantees .................. | - | - | 229 | 220 | 5,028 | 5,476 |


|  | As of December 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No stated maturity | $\begin{aligned} & \text { Due in } 30 \text { days } \\ & \text { or less } \end{aligned}$ | $\begin{gathered} \hline \text { Due after } 30 \\ \text { days to } 180 \\ \text { days } \\ \hline \end{gathered}$ | Due after 180 days to 360 days | Due after 360 days | Total |
|  | (in millions of R\$) |  |  |  |  |  |
| Maturity in days (market value) |  |  |  |  |  |  |
| By portfolio ................................. | 5,259 | 13,872 | 8,541 | 17,691 | 121,329 | 166,693 |
| a) Own portfolio ........................... | 5,259 | 13,872 | 6,910 | 8,034 | 68,857 | 102,934 |
| b) Linked to repurchase |  |  |  |  |  |  |
| transactions.................................. | - | - | 1,629 | 9,175 | 47,544 | 58,348 |
| c) Linked to Central Bank ............... | - | - | - | 1 | 47 | 48 |
| d) Linked to guarantees.................. | - | - | 1,966 | 481 | 4,880 | 5,363 |


|  | As of December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No stated maturity | $\begin{aligned} & \text { Due in } 30 \text { days } \\ & \text { or less } \end{aligned}$ | $\begin{gathered} \hline \text { Due after } 30 \\ \text { days to } 180 \\ \text { days } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Due after } 180 \\ \text { days to } 360 \\ \text { days } \\ \hline \end{gathered}$ | Due after 360 days | Total |
|  | (in millions of R\$) |  |  |  |  |  |
| Maturity in days (market value) |  |  |  |  |  |  |
| By portfolio ................................. | 4,740 | 8,298 | 14,538 | 13,042 | 101,466 | 142,084 |
| a) Own portfolio ............................ | 4,721 | 6,684 | 3,468 | 3,919 | 66,764 | 85,556 |
| b) Linked to repurchase |  |  |  |  |  |  |
| transactions.................................. | 19 | 1,598 | 10,811 | 7,976 | 30,925 | 51,329 |
| c) Linked to Central Bank............... | - | - | - | - | - | - |
| d) Linked to guarantees.................. | 1 | 17 | 258 | 1,146 | 3,777 | 5,199 |

As of March 31, 2012

|  | As of March 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No stated maturity | Due in 1 year or less | Due after 1 year to 5 years | Due after 5 years to 10 years | Due after 10 years | Total |
|  | (in millions of R\$) |  |  |  |  |  |
| Maturity in years (market value) |  |  |  |  |  |  |
| By type ....................................... | 6,299 | 36,148 | 94,995 | 13,273 | 3,589 | 154,303 |
| Trading securities .......................... | 3,428 | 19,433 | 40,178 | 414 | 91 | 63,544 |
| Securities available for sale............. | 2,871 | 12,825 | 45,138 | 12,855 | 3,416 | 77,105 |
| Securities held to maturity .............. | - | 3,889 | 9,679 | 3 | 82 | 13,654 |


|  | As of December 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No stated maturity | $\begin{gathered} \text { Due in } 1 \text { year } \\ \text { or less } \\ \hline \end{gathered}$ | Due after 1 year to 5 years | Due after 5 years to 10 years | Due after 10 years | Total |
|  | (in millions of RS ) |  |  |  |  |  |
| Maturity in years (market value) |  |  |  |  |  |  |
| By type ................................... | 5,259 | 40,104 | 105,970 | 12,106 | 3,251 | 166,693 |
| Trading securities ..................... | 2,409 | 21,155 | 39,326 | 332 | 33 | 63,257 |
| Securities available for sale............. | 2,849 | 14,842 | 55,811 | 11,770 | 3,110 | 88,385 |
| Securities held to maturity .............. | - | 4,105 | 10,833 | 3 | 108 | 15,051 |


|  | As of December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No stated maturity | Due in 1 year or less | Due after 1 year to 5 years | Due after 5 year to 10 years | Due after 10 years | Total |
|  | (in millions of RS ) |  |  |  |  |  |
| Maturity in years (market value) |  |  |  |  |  |  |
| By type ...... | 4,740 | 35,877 | 79,681 | 11,006 | 10,778 | 142,082 |
| Trading securities .... | 2,922 | 12,971 | 28,583 | 3,427 | 2,541 | 50,444 |
| Securities available for sale............ | 1,818 | 19,173 | 43,319 | 7,236 | 3,596 | 75,142 |
| Securities held to maturity .............. | - | 3,734 | 7,779 | 343 | 4,641 | 16,497 |

## Central Bank Compulsory Deposits

The Bank is required either to maintain certain deposits with the Central Bank or to purchase and hold Federal Government securities as compulsory deposits. The following table shows the amounts of these deposits as of March 31, 2012 and December 31, 2011, 2010 and 2009:

|  | As of March 31, |  | As of December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  | 2009 |  |
|  | R\$ | \% of total | R\$ | \% of total | R\$ | \% of total | R\$ | $\%$ of total |
|  | (in millions of R\$, except percentages) |  |  |  |  |  |  |  |
| Non-interest-earning deposits ....................... | 14,656 | 15.6 | 16,345 | 17.5 | 20,414 | 23.5 | 11,919 | 49.1 |
| Interest-earning deposits .............................. | 79,490 | 84.4 | 77,315 | 82.5 | 66,621 | 76.5 | 12,361 | 50.9 |
| Total. | 94,146 | 100.0 | 93,660 | 100.0 | 87,035 | 100.0 | 24,280 | 100.0 |

## Credit Portfolio

The following table presents the Bank's credit portfolio by type of transaction for each of the periods indicated. Substantially all of the Bank's loans were granted to borrowers domiciled in Brazil and are denominated in reais. Additionally, the majority of the Bank's loan portfolio is indexed to Brazilian interest rates.

|  | As of March 31, |  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2011 | 2010 | 2009 |
|  | (in millions of R\$) |  |  |  |  |
| Credit transactions. | 403,623 | 341,822 | 397,267 | 334,160 | 279,469 |
| Loans and acquisition of receivables................... | 178,111 | 150,139 | 175,978 | 149,037 | 129,829 |
| Borrowings.. | 120,204 | 106,998 | 120,279 | 104,006 | 80,858 |
| Rural and agro-industrial credit. | 96,297 | 80,488 | 93,208 | 77,639 | 67,167 |
| Real estate financing.. | 8,959 | 4,196 | 7,801 | 3,476 | 1,611 |
| Financing of infrastructure and development........ | 1 | 1 | 1 | 1 | 4 |
| (Allowance for credit losses) ............................... | $(18,790)$ | $(16,140)$ | $(18,222)$ | $(16,433)$ | $(17,685)$ |
| Other credits with similar characteristics ............ | 24,351 | 19,142 | 22,657 | 20,159 | 16,430 |
| ACCs. | 12,450 | 9,949 | 12,474 | 9,055 | 8,193 |
| Credit cards operations. | 11,512 | 8,735 | 9,773 | 10,624 | 7,748 |
| Guarantees (avais) and surety (fiança)................ | 82 | 77 | 77 | 75 | 91 |
| Others........................................................... | 307 | 381 | 333 | 404 | 398 |
| (Allowance for other credit losses) ......................... | (575) | (681) | (580) | (690) | (702) |
| Leasing ............................................................. | 2,773 | 3,694 | 3,064 | 4,047 | 4,931 |
| (Allowance for lease losses) | (208) | (195) | (213) | (191) | (231) |
| Total. | 411,175 | 347,643 | 403,973 | 341,051 | 282,211 |

## Credit Transactions-Maturity

The following tables set forth the maturities of the Bank's credit transactions:

|  | Overdue operations <br> As of March 31, 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total portfolio | AA | A | B | C | D | E | F | G | H |
|  | (in millions of R \$) |  |  |  |  |  |  |  |  |  |
| Installments |  |  |  |  |  |  |  |  |  |  |
| Falling Due |  |  |  |  |  |  |  |  |  |  |
| (in days) |  |  |  |  |  |  |  |  |  |  |
| 01 to 30...................... | 815 | - | - | 116 | 148 | 66 | 111 | 46 | 78 | 251 |
| 31 to $60 . . . . . . . . . . . . . . . . . . . . . . ~$ | 470 | - | - | 71 | 86 | 48 | 37 | 32 | 44 | 151 |
| 61 to 90...................... | 453 | - | - | 66 | 79 | 45 | 40 | 31 | 43 | 148 |
| 91 to 180..................... | 1,299 | - | - | 186 | 219 | 131 | 137 | 87 | 142 | 398 |
| 181 to 360 ................... | 2,132 | - | - | 321 | 367 | 222 | 178 | 143 | 212 | 689 |
| Over 360 ..................... | 5,937 | - | - | 743 | 742 | 576 | 513 | 408 | 644 | 2,310 |
| Installments Overdue (in days) |  |  |  |  |  |  |  |  |  |  |
| 01 to 14...................... | 213 | - | - | 33 | 47 | 23 | 30 | 12 | 17 | 52 |
| 15 to $30 . . . . . . . . . . . . . . . . . . . . . ~$ | 504 | - | - | 162 | 103 | 35 | 30 | 22 | 36 | 115 |
| 31 to 60 ...................... | 675 | - | - | 20 | 251 | 70 | 62 | 38 | 61 | 173 |
| 61 to 90 ...................... | 508 | - | - | - | 17 | 118 | 72 | 46 | 60 | 195 |
| 91 to 180..................... | 973 | - | - | - | 7 | 29 | 99 | 137 | 195 | 507 |
| 181 to 360 ................... | 924 | - | - | - | - | 1 | 15 | 27 | 94 | 786 |
| Over 360 .................... | 463 | - | - | - | - | - | - | 4 | 8 | 450 |
| Subtotal..................... | 15,364 | - | - | 1,718 | 2,066 | 1,364 | 1,324 | 1,033 | 1,634 | 6,225 |


|  | Overdue operations |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December <br> 31, 2011 | As of December 31, 2010 | As of December 31, 2011 |  |  |  |  |  |  |  |  |
|  | Total portfolio |  | AA | A | B | C | D | E | F | G | H |
|  | (in millions of R \$) |  |  |  |  |  |  |  |  |  |  |
| Installments |  |  |  |  |  |  |  |  |  |  |  |
| Falling Due (in days) |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 30................. | 647 | 1,540 | - | - | 101 | 108 | 59 | 60 | 46 | 47 | 226 |
| 31 to $60 \ldots . . . . . . . . . . . . . . . ~$ | 422 | 388 | - | - | 65 | 70 | 43 | 41 | 33 | 31 | 139 |
| 61 to $90 \ldots . . . . . . . . . . . . . . . ~$ | 393 | 304 | - | - | 60 | 60 | 40 | 40 | 31 | 30 | 133 |
| 91 to 180............... | 1,097 | 863 | - | - | 159 | 166 | 109 | 112 | 89 | 87 | 375 |
| 181 to 360 .............. | 1,997 | 1,626 | - | - | 276 | 284 | 210 | 200 | 146 | 159 | 722 |
| Over 360 ................ | 5,659 | 3,767 | - | - | 703 | 650 | 497 | 547 | 425 | 462 | 2,375 |
| Installments |  |  |  |  |  |  |  |  |  |  |  |
| Overdue <br> (in days) |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 14................. | 252 | 124 | - | - | 35 | 52 | 35 | 30 | 25 | 25 | 49 |
| 15 to 30................. | 438 | 298 | - | - | 110 | 71 | 40 | 32 | 24 | 42 | 119 |
| 31 to 60 ................. | 595 | 499 | - | - | 21 | 144 | 69 | 81 | 41 | 46 | 193 |
| 61 to 90 ................. | 456 | 395 | - | - | - | 17 | 109 | 70 | 45 | 44 | 172 |
| 91 to 180............... | 826 | 739 | - | - | - | 8 | 26 | 92 | 115 | 113 | 472 |
| 181 to 360 .............. | 1,203 | 796 | - | - | 326 | - | , | 15 | 21 | 85 | 755 |
| Over 360 ................ | 557 | 580 | - | - | - | - | - | - | 1 | 5 | 551 |
| Subtotal................ | 14,542 | 11,919 | - | - | 1,855 | 1,630 | 1,237 | 1,320 | 1,042 | 1,176 | 6,281 |


|  | Overdue operations |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of December 31, |  |  |  |  |  |  |  |  |  |  |
|  | $2010 \quad 2009$ |  | 2010 |  |  |  |  |  |  |  |  |
|  | Total portfolio |  | AA | A | B | C | D | E | F | G | H |
|  |  |  |  |  | (in m | s of $R \$$ ) |  |  |  |  |  |
| Installments |  |  |  |  |  |  |  |  |  |  |  |
| Falling Due (in days) |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 30................. | 1,540 | 1,889 | - | - | 132 | 214 | 128 | 118 | 100 | 95 | 753 |
| 31 to 60................. | 388 | 434 | - | - | 68 | 60 | 29 | 30 | 26 | 29 | 146 |
| 61 to 90 ................. | 303 | 364 | - | - | 55 | 44 | 24 | 24 | 23 | 20 | 113 |
| 91 to 180............... | 863 | 1,082 | - | - | 154 | 113 | 68 | 70 | 59 | 56 | 343 |
| 181 to 360 .............. | 1,626 | 2,015 | - | - | 271 | 202 | 126 | 130 | 100 | 102 | 695 |
| Over 360 ................ | 3,767 | 4,632 | - | - | 357 | 435 | 304 | 354 | 254 | 291 | 1,772 |
| Installments |  |  |  |  |  |  |  |  |  |  |  |
| Overdue (in days) |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 14................. | 125 | 140 | - | - | 13 | 25 | 14 | 11 | 8 | 9 | 45 |
| 15 to $30 . . . . . . . . . . . . . . . .$. | 298 | 489 | - | - | 87 | 43 | 22 | 21 | 15 | 15 | 95 |
| 31 to 60 ................. | 499 | 609 | - | - | 14 | 97 | 46 | 43 | 31 | 30 | 238 |
| 61 to 90 ................. | 395 | 513 | - | - | - | 11 | 75 | 51 | 36 | 36 | 186 |
| 91 to 180............... | 739 | 1,336 | - | - | - | 3 | 11 | 88 | 101 | 94 | 442 |
| 181 to 360 .............. | 796 | 1,703 | - | - | - | - | 3 | 13 | 7 | 66 | 707 |
| Over 360 ................ | 580 | 30 | - | - | 6 | 4 | 5 | 4 | 9 | 15 | 539 |
| Subtotal................ | 11,919 | $\underline{15,238}$ | - | - | 1,157 | 1,251 | 853 | 957 | 769 | 858 | 6,074 |


| Loans Falling Due operations |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ch |  |  |  |  |  |
| Total portfolio | AA | A | B | C | D | E | F | G | H |

## Installments <br> Falling Due

(in days)
01 to 30 .
31 to 60 .
61 to 90.
$\qquad$
32,
61 to $90 \ldots \ldots . . . . . . . . . . . . \quad 19,407$

91 to $180 \ldots \ldots \ldots . . . . . . . .$.
181 to $360 \ldots \ldots \ldots \ldots . . . . . . .$.
Over $360 \ldots \ldots . . . . . . .$.
Installments

## Overdue

(in days)..................
Up to 14 days..........
Other ${ }^{(1)}$

| 1,285 | 73 | 843 | 185 | 100 | 32 | 19 | 4 | 7 | 20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 917 | 1 | 1 | - | - | - | - | - | - | - |
| 415,384 | 126,381 | 108,234 | 134,415 | 31,416 | 6,707 | 2,554 | 722 | 733 | 4,222 |


|  | Loans Falling Due operations |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of December 31, |  |  |  |  |  |  |  |  |  |  |
|  | 2011 | 2010 | 2011 |  |  |  |  |  |  |  |  |
|  | Total portfolio |  | AA | A | B | C | D | E | F | G | H |
|  | (in millions of $R \overline{\$( })$ |  |  |  |  |  |  |  |  |  |  |
| Installments Falling Due (in days) |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 30................ | 30,980 | 22,433 | 7,949 | 7,502 | 12,425 | 2,379 | 453 | 130 | 21 | 37 | 79 |
| 31 to 60 ................ | 20,544 | 17,166 | 6,524 | 6,054 | 5,953 | 1,577 | 283 | 68 | 15 | 18 | 49 |
| 61 to 90 ................. | 16,810 | 12,727 | 5,324 | 4,872 | 5,098 | 1,165 | 212 | 59 | 13 | 11 | 53 |
| 91 to 180 | 44,507 | 37,734 | 13,033 | 11,645 | 14,740 | 3,822 | 645 | 284 | 47 | 51 | 235 |
| 181 to 360 | 73,826 | 58,816 | 19,443 | 18,325 | 27,155 | 6,734 | 1,178 | 398 | 99 | 104 | 386 |
| Over 360 | 219,530 | 195,901 | 65,516 | 53,567 | 75,492 | 15,221 | 4,253 | 1,442 | 515 | 406 | 3,113 |
| Installments |  |  |  |  |  |  |  |  |  |  |  |
| Overdue <br> (in days) |  |  |  |  |  |  |  |  |  |  |  |
| Up to 14 days......... | 1,274 | 384 | 171 | 725 | 187 | 79 | 35 | 18 | 7 | 4 | 43 |
| Other ${ }^{(1)} \ldots . . . . . . . . . . . . .$. | 973 | 1,286 | 972 | 983 | - | - | - | - | - | - | - |
| Subtotal..... | 408,447 | 346,447 | 118,935 | 102,694 | $\overline{141,054}$ | 30,981 | 7,063 | 2,404 | 720 | 635 | 3,960 |

(1) Transactions with third-party risk linked to the Funds and Government Programs, mainly Pronaf, Procera, FAT, BNDES and FCO. Includes the amount of overdue payments totaling R $\$ 44$ million, which are in accordance with rules defined in each program for reimbursement from managers, not involving a credit risk for the Bank.

The classification as Overdue Operations or Loans Falling Due Operations set forth in the tables above are based on a determination made by the Bank in accordance with CMN Resolution 2,682/99 and may not necessarily be comparable with classifications made by other banks. See "Classification of Credit and Allowance for Loan Losses."

## Credit Transactions by Economic Activity

The following table presents the composition of the Bank's credit portfolio, including non-performing loans, by economic activity of the borrower and the percentage that each one represents in relation to its total credit portfolio at each of the dates indicated:

|  | As of March 31, | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 |
|  | (in millions of R\$, except percentages) |  |  |  |
| Public Sector | 8,097 | 8,553 | 7,261 | 6,388 |
| Government. | 2,538 | 2,622 | 2,773 | 2,716 |
| Direct management. | 2,165 | 2,246 | 2,450 | 2,556 |
| Indirect management .......................................... | 373 | 376 | 323 | 160 |
| Corporate activities . | 5,559 | 5,930 | 4,488 | 3,672 |
| Industry .. | 3,667 | 3,993 | 2,554 | 2,126 |
| Financial companies .......................................... | 130 | 119 | 126 | 151 |
| Other services ................................................... | 1,763 | 1,816 | 1,808 | 1,392 |
| Housing companies............................................ | - | - | - | 2 |
| Private Sector....................................................... | 422,651 | 414,435 | 351,105 | 294,441 |
| Rural commerce direct management ......................... | 70,724 | 68,075 | 57,988 | 54,769 |
| Industry financial companies indirect management..... | 128,790 | 126,983 | 105,234 | 84,799 |
| Commerce ............................................................. | 48,912 | 47,120 | 40,126 | 32,175 |
| Financial companies ............................................... | 630 | 796 | 1,173 | 1,011 |
| Individuals ........................................................... | 111,627 | 111,154 | 98,275 | 81,295 |
| Housing industry financial companies....................... | 6,847 | 6,073 | 2,932 | 1,457 |
| Other services commerce private sector ..................... | 55,122 | 54,229 | 45,377 | 38,935 |
| Total................................................................. | 430,748 | 422,988 | 358,366 | 300,829 |

## Rating of the Credit Transactions Portfolio

The table below sets out the rating of the Bank's credit transactions by risk levels for the periods indicated, where "AA" represents minimum credit risk and category "H" represents an extremely high credit risk, according to the applicable regulation issued by the CMN.

| Risk Level | $\frac{\text { As of March 31, }}{2012}$ |  | As of December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2011 |  | 2010 |  | 2009 |  |
|  | Credit transactions | \% of total | Credit transactions | \% of total | Credit transactions | \% of total | Credit transactions | \% of total |
|  |  |  | (in millions of R\$) |  |  |  |  |  |
| AA ......................... | 126,381 | 29.3 | 118,935 | 28.1 | 97,838 | 27.3 | 75,508 | 25.1 |
| A ............................ | 108,234 | 25.1 | 102,693 | 24.3 | 78,895 | 22.0 | 95,115 | 31.6 |
| B ............................ | 135,133 | 31.4 | 142,909 | 33.8 | 120,647 | 33.7 | 79,428 | 26.4 |
| C ............................ | 33,482 | 7.8 | 32,610 | 7.7 | 38,349 | 10.7 | 25,449 | 8.5 |
| D ............................ | 8,071 | 1.9 | 8,299 | 2.0 | 8,013 | 2.2 | 9,073 | 3.0 |
| E............................. | 3,877 | 0.9 | 3,724 | 0.9 | 2,239 | 0.6 | 2,943 | 1.0 |
| F............................. | 1,756 | 0.4 | 1,762 | 0.4 | 1,405 | 0.4 | 1,715 | 0.6 |
| G ........................... | 2,367 | 0.5 | 1,811 | 0.4 | 1,205 | 0.3 | 1,480 | 0.5 |
| H ........................... | 10,447 | 2.4 | 10,241 | 2.4 | 9,779 | 2.7 | 10,118 | 3.4 |
| Total....................... | 430,748 | 100.0 | 422,988 | 100.0 | 358,366 | 100.0 | 300,829 | 100.0 |

## Capital Requirements

The following table sets out the Regulatory Capital Value used for calculation of capital to risk-weighted assets, minimum capital required by the regulation, the capital to risk-weighted assets ratio, and the excess of the Bank's regulatory capital as compared to the minimum required on a full consolidation basis as of March 31, 2012 and as of December 31, 2011, 2010 and 2009:

|  | As of March 31, | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 |
|  |  | (in millions of R\$, except percentages) |  |  |
| RE—Referential equity amount | 84,932 | 80,482 | 66,928 | 58,264 |
| Tier 1.......................................................................................... | 65,183 | 60,615 | 52,397 | 41,068 |
| Shareholders' equity.. | 60,051 | 58,592 | 50,441 | 36,199 |
| Revaluation reserves. | (5) | (5) | (6) | (7) |
| Deferred assets.. | (142) | (165) | (227) | (242) |
| Mark-to-market. | (413) | (351) | (203) | (85) |
| Tax credit excl. RE's Tier 1-Res.3,059.. | (0) | (0) | (22) | (22) |
| Additional Provision to the minimum required by resolution CMN |  |  |  |  |
| 2682/1999 ..... | - | - | - | 2,782 |
| Hybrid capital and debt instruments - Level I ................................. | 5,692 | 2,719 | 2,415 | 2,524 |
| Tier 2. | 24,598 | 24,878 | 19,763 | 18,023 |
| Mark-to-market. | 413 | 351 | 203 | 85 |
| Subordinated debt Qualifying as Capital ........................................ | 24,180 | 24,522 | 18,738 | 16,060 |
| Funds obtained from the FCO ...................................................... | 15,252 | 14,771 | 13,456 | 12,422 |
| Funds obtained abroad.. | 4,107 | 4,228 | 1,370 | 400 |
| Funds obtained from the CDB.. | 2,027 | 2,338 | 2,830 | 3,237 |
| Funds raised in Financial Letters................................................... | 2,794 | 3,185 | 1,083 | - |
| Hybrid capital and debt instruments - Level II................................ | - | - | 816 | 853 |
| Revaluation reserves ................................................................... | 5 | 5 | 6 | 7 |
| Deduction from the RE................................................................. | $(4,849)$ | $(5,011)$ | $(5,233)$ | $(4,387)$ |
| Financial instruments excluded from RE ........................................ | $(4,849)$ | $(5,011)$ | $(5,233)$ | $(4,387)$ |
| RRE - Required referential Equity Amount ................................... | 65,528 | 63,326 | 52,297 | 42,749 |
| Credit risk ${ }^{(1)}$. | 61,472 | 59,802 | 48,901 | 40,161 |
| Market risk ${ }^{(2)}$. | 180 | 90 | 31 | 286 |
| Operating risk ${ }^{(3)}$........................................................................ | 3,876 | 3,433 | 3,365 | 2,302 |
| Surplus of stockholders' equity: RE - RRE ...................................... | 19,403 | 17,156 | 14,630 | 10,955 |
| Capital ratio ............................................................................... | 14.3 | 14.0 | $\underline{14.1}$ | 13.8 |

[^6]
## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section should be read together with certain recent developments included in "Summary—Recent Developments."

The following discussion contains an analysis of the consolidated results of operations of the Bank for the three months ended March 31, 2012 and 2011 and for the years ended December 31, 2011, 2010 and 2009. The following discussion should be read in conjunction with the Financial Statements and the reports and the notes thereto included elsewhere herein. The Financial Statements of Banco do Brasil have been prepared in accordance with Brazilian GAAP. The accounting practices adopted by Brazilian GAAP differ from those adopted by International Financial Reporting Standards and U.S. GAAP. Certain information included herein is derived from unaudited management accounting records.

## Introduction

## Overview of the Bank

Banco do Brasil was the largest bank in Latin America in terms of total assets as of December 31, 2011, according to data published by Economática. It is a multiple service bank with headquarters in Brasilia and has a significant presence throughout Brazil and conducts operations in key global economic and financial centers.

The Bank focuses on sustainable results and performance compatible with its market leadership. The Bank acts as an agent of the Federal Government to implement its policies and programs related to the agribusiness sector, small and micro businesses, foreign trade, and in the development of solutions that simplify the operations and services that cater to these economic sectors.

With over 200 years of operations, the Bank's principal strength is in the Brazilian retail banking market and its business can be grouped generally into six general areas: (i) banking services, (ii) investments, (iii) asset management, (iv) insurance, pension plans and financing, (v) payment services and (vi) other businesses. The main activities of each segment are as follows:
(i) Banking services: includes a wide range of banking products and services offered to its customers, such as deposits, loans and other financial services;
(ii) Investments: includes domestic capital markets operations, such as a brokerage, debt (in the primary and secondary markets) and equity investments and other financial services;
(iii) Asset management: includes buying, selling and custody of marketable securities, management of third-party portfolios and establishment, organization and administration of investment funds;
(iv) Insurance, pension plans and financing: includes the sale of products and services related to life, asset protection and auto insurance, supplementary pension products and savings bonds;
(v) Payment services: includes the tracking, transmission, processing and settlement of electronic transactions (credit and debit cards); and
(vi) Other businesses: includes the management of consortiums and the development, sale, leasing and integration of digital electronic equipment, peripherals, computer programs and supplies.

## Brazilian Macroeconomic Conditions

The financial condition and results of operations of the Bank are directly affected by general economic conditions prevailing in Brazil and are especially affected by variables such as GDP, inflation, interest rates, exchange rate variations and Federal Government tax policies. Additionally, the development of the Brazilian economy affects the demand for banking products and services.

Until the onset of the global financial crisis in mid-2008, the Brazilian economy's main indicators had improved significantly. In 2007, President Luís Inácio Lula da Silva began his second four-year term of office. He continued to implement the macroeconomic policies set forth during his first term, including a focus on fiscal responsibility, floating exchange rate and inflation targeting. In his second term, Brazil launched PAC, which contemplates, among other initiatives, important infrastructure investments.

The beginning of 2007 brought positive indicators for the Brazilian economy. The Brazilian government conducted a review of the calculation methodology of the GDP, which caused a substantial improvement in its related multiples and resulted in increased optimism that Brazil would be rated as "investment grade" earlier than previously anticipated. The real/U.S. dollar exchange rate appreciated by $17.2 \%$ in 2007, reaching R $\$ 1.77$ per U.S. $\$ 1.00$ as of December 31, 2007, compared to December 31, 2006. Inflation, as measured by the IPCA and the IGP-M, was $4.5 \%$ and $7.7 \%$, respectively, for the year ended December 31, 2007, which enabled the Central Bank to maintain lower interest rates. As of December 31, 2007, the SELIC rate was $11.18 \%$. As a result of this favorable economic scenario, Brazil's GDP grew 6.1\% in 2007.

On April 30, 2008, Standard \& Poor's raised the sovereign long-term credit rating of Brazil's foreign currency debt from BB+ to BBB-, giving Brazil's debt investment grade status. On May 29, 2008, Fitch Ratings upgraded Brazil to investment grade, raising its rating from BB+ to BBB, and on September 22, 2009, Moody's upgraded long-term Brazilian debt to investment grade, raising its rating to Baa3. These upgrades led to the increased inflow of foreign investment into Brazil, which contributed to the appreciation of the real and significant improvement in foreign debt indicators, mainly through the accumulation of international reserves. Nevertheless, the rating agencies have highlighted weaknesses in fiscal policy, including the higher Brazilian gross debt/GDP ratio as compared to countries with the same credit rating, along with structural impediments to growth and investment.

The onset of the global financial crisis in mid-2008 led to reduced liquidity, crashes in credit markets and economic recessions in developed countries, which in turn negatively affected emerging markets. Financial losses and cash deficiencies, bankruptcies of financial and non-financial institutions and a decrease in confidence in economic agents increased risk aversion and led to more cautious lending.

However, the effects of the global financial crisis in Brazil in 2008 and 2009 were moderate in comparison with the effects of previous crises. While liquidity in the Brazilian banking industry was affected by the global financial crisis, the Central Bank provided liquidity to the Brazilian market during this period. Brazil's GDP grew $5.2 \%$ in 2008, decreased $0.6 \%$ in 2009 and grew $7.5 \%$ in 2010 . The real depreciated against the U.S. dollar by $31.9 \%$ in 2008. During 2009, the real appreciated against the U.S. dollar and as of December 31, 2009 the real/U.S. dollar exchange rate was R $\$ 1.74$ per U.S. $\$ 1.00$, which reflected an increase of $25.5 \%$ compared to December 2008. Inflation, as measured by the IPCA and the IGP-M, was $5.9 \%$ and $9.8 \%$, respectively, for the year ended December 31, 2008. The trend of periodic reductions of interest rates was temporarily reversed during 2008 when the Brazilian Committee for Monetary Policy (Comitê de Política Monetária, or "COPOM") increased the target SELIC rate by 250 basis points. As a result, the SELIC rate was $13.66 \%$ as of December 31, 2008.

However, in response to the easing effects of the financial crisis on the Brazilian economy in 2009 and 2010, the Central Bank began reducing the target SELIC rate again, to a level of $8.75 \%$ as of December 31, 2009 and the real continued to appreciate through 2010, reaching R $\$ 1.67$ per U.S. $\$ 1.00$ at year end, which reflected an increase of $4.3 \%$ compared to December 2009. As inflationary pressure continued in 2010, the Central Bank continued gradually increasing the target SELIC rate, which reached $10.75 \%$ in July 2010, where it stood as of December 31, 2010.

In early-mid 2011, the Central Bank maintained its tightening monetary policy, further increasing the rate to $12.25 \%$ on January 31,2011 and to $12.50 \%$ in July 2011. The appreciation trend of the real continued in the first six months of 2011. The exchange rate was R $\$ 1.56$ per U.S. $\$ 1.00$ on June 30, 2011, an appreciation of $6.3 \%$ from year-end 2010. However, the ongoing economic crisis in Europe, particularly given its spread throughout Greece, Spain, Italy and Portugal, continued to reduce investor confidence globally, as did the March 2011 earthquake in Japan and the downgrade of the U.S. long-term sovereign credit rating by Standard \& Poor's in August 2011. Evaluating these and other factors, which could have caused deflationary pressure on Brazil's economy, as well as in order to reinforce Brazil's domestic fiscal policy to fight inflation, the Brazilian government began adopting macroeconomic measures to accelerate economic growth in the second half of 2011, including a gradual decrease in the base interest rate. At a meeting held on August 31, 2011, the Central Bank countered market expectations and
reduced the SELIC rate to $12.00 \%$. It continued this trend and again reduced the rate to $11.50 \%$ on October 19 , 2011 and to $11.00 \%$ on November 30, 2011.

The Central Bank's easing monetary cycle has continued through the first several months of 2012, with the SELIC rate being cut again to $10.50 \%$ on January 18,2012 , to $9.75 \%$ on March 7, 2012, to $9.00 \%$ on April 18, 2012 and to $8.50 \%$ on May 30,2012 , where it remains as of the date of this Offering Memorandum. Similarly, with the worsening of the overseas economic environment, particularly with the fiscal sustainability crisis in Europe and the threat of recession in developed economies, the exchange rate once again increased in the last few months of 2011, ending the year at $\mathrm{R} \$ 1.88$ per U.S. $\$ 1.00$ (a devaluation of $12.6 \%$ in relation to the year-end 2010). The trend of volatility in the foreign exchange rate also continued through the first several months of 2012, with the exchange rate fluctuating from R\$1.82 per U.S. $\$ 1.00$ as of March 31, 2012 to R\$2.04 per U.S.\$1.00 as of June 8, 2012.

In terms of inflation, although concerns have been lessening in Brazil recently, uncertainty remains. The IPCA increased by $6.5 \%$ in 2011, compared to $5.9 \%$ in 2010, although for the first quarter of 2012, consumer prices decreased to $1.22 \%$, compared to $2.44 \%$ in the same period of 2011. This decrease in 2012 was likely effected by lower commodity prices, lower regulated prices and overall deceleration in GDP growth. Inflation for the last twelve months ending in March fell as a result, to $5.2 \%$. The Central Bank expects the easing cycle to stimulate domestic activity in the coming months, which could also produce higher inflation.

The continued uncertainty in Europe, particularly in Greece, Spain, Italy and Portugal, has intensified concerns regarding the fiscal sustainability and risk of sovereign default of those countries, reduced the confidence of international investors and brought volatility to the markets. Further, although the U.S. showed better financial conditions and stronger job market indicators in early 2012, its outlook for growth for the remainder of 2012 remains low given higher savings requirements, tighter fiscal policy and low global growth rates. The continued financial deterioration of these countries appears to have impaired the global economy and, indirectly, the growth of emerging markets, including Brazil and China, which have already begun to show signs of slower growth. See also "Risk Factors-Risks Relating to the Bank and the Brazilian Banking Industry-Interest rate changes by the Central Bank could adversely affect the Bank's results of operations and profitability", "Risk Factors- Risks Relating to Brazil" and "-Factors Affecting Financial Condition and Results of Operations" for more information regarding the effects of macroeconomic developments on the Bank's results of operations.

The following table sets out certain Brazilian macroeconomic data for the periods indicated.

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 |
| Real GDP growth in \%. | 2.7 | 7.5 | (0.6) |
| Inflation (IGP-M) ${ }^{(1)}$ in \%...................................................... | 5.1 | 11.3 | (1.7) |
| Inflation (IPCA) ${ }^{(2)}$ in \% ... | 6.5 | 5.9 | 4.3 |
| SELIC rate ${ }^{(3)}$ in \% ............................................................... | 11.0 | 10.75 | 8.75 |
| Real (appreciation)/depreciation vs. U.S. dollar over the period in $\%{ }^{(4)}$ $\qquad$ | 12.6 | (4.3) | (25.5) |
| Exchange rate at end of period-U.S. $\$ 1.00^{(5)}$.......................... | R\$1.88 | R\$1.67 | R\$1.74 |
| Average exchange rate at end of period-U.S. $\$ 1.00{ }^{(5)}$............... | R\$1.67 | R\$1.76 | R\$1.99 |

(1) Inflation measured by the IGP-M is the general market price index measured by FGV.
(2) Inflation (IPCA) is a general consumer price index measured by the IBGE.
(3) Annualized SELIC interest rate.
(4) Calculated using the exchange rate at the beginning and end of the applicable period.
(5) Source: Central Bank.

## Key Factors Affecting the Comparability of the Bank's Consolidated Financial Condition and Consolidated Results of Operations

As a result of the following factors, the Bank's consolidated financial condition and consolidated results of operations as of and for the financial periods discussed in this Offering Memorandum may not be directly comparable with the Bank's consolidated financial condition and consolidated results of operations as of and for other financial periods discussed herein or as of and for future financial periods.

## Acquisition of Nossa Caixa

On December 19, 2008, the Bank entered into a share purchase agreement with the State of São Paulo to acquire a controlling interest in Nossa Caixa ( $76,262,912$ common shares, representing $71.25 \%$ of its total and voting share capital) at the price of $\mathrm{R} \$ 70.63$ per share, totaling $\mathrm{R} \$ 5.4$ billion. See "Business-Recent Material Acquisitions and Partnerships" for further information.

On March 10, 2009, the Central Bank of Brazil declared that its Executive Board, approved the transfer of the shareholding control of Nossa Caixa on that same date.

The transaction primarily allowed the Bank to: (i) strengthen its presence in the State of São Paulo, where the Bank has the most branches; (ii) expand its client base and credit operations in the State of São Paulo; (iii) act as the financial agent of the State of São Paulo; (iv) expand its lower-cost deposit base; and (v) expand services with better profitability for Nossa Caixa's customers, among others.

The total amount owed by the Bank to the State of São Paulo was $\mathrm{R} \$ 5,387$ million (or $\mathrm{R} \$ 70.63$ per share), payable in 18 monthly installments of R $\$ 299$ million adjusted by the SELIC rate applied from November 20, 2008 until the date of payment, which installments were completed in August 2010. The acquisition price was calculated based on an economic and financial analysis, including an assessment of the future profitability prospects of Nossa Caixa, and a discounted cash flow analysis, pursuant to the Brazilian Corporations Law. For a description of the accounting treatment of amounts owed for the acquisition of Nossa Caixa, see Notes 5(a) and 20(f) of the Financial Statements.

In accordance with CVM Resolution 506/2006, the Bank recorded the investment and related goodwill in its financial statements, and Nossa Caixa recorded an adjustment due to the estimates of the Bank. The Bank recorded an investment of $\mathrm{R} \$ 2,957$ million and goodwill of $\mathrm{R} \$ 4,961$ million on its balance sheet as of December 31, 2009.

## Consolidation of non-financial affiliated companies and subsidiaries

On March 1, 2008, the Bank started proportionally consolidating its non-financial affiliated companies and non-financial subsidiaries as recommended by the Central Bank. For further information regarding the entities that were consolidated see Note 2 to the Financial Statements.

## Sale of Visanet (newly renamed Cielo) holdings

On June 30, 2009, the Bank announced the sale of part of its holdings, through BB Investimentos, in Visanet (which has since changed its name to Cielo), a company that manages the relationship between banks and merchants for the use of credit cards carrying the "Visa" brand, in Visanet's initial public offering of its shares. The Bank sold shares representing $7.1 \%$ of the capital stock of Visanet, resulting in revenue before taxes and expenses in the amount of $\mathrm{R} \$ 1,415$ million, which the Bank recorded in the Financial Statements under "Non-operating income."

On July 8, 2009, the Bank made a further announcement that, as part of the exercise of the overallotment option by the underwriters of Visanet's initial public offering, the Bank sold additional shares in Visanet, resulting in revenue before taxes and expenses of $\mathrm{R} \$ 200$ million. Following the sale of these shares, the Bank, through BB Investimentos, held $23.5 \%$ of the capital stock of Visanet.

On April 23, 2010, the Bank announced that it would purchase $65 \%$ of the shares of the Brazilian Company for Solutions and Services ("CBSS") and $5.1 \%$ of the shares of Cielo held by Banco Santander Spain. On July 13, 2010, BB Investimentos paid Banco Santander Spain a total of R $\$ 1,100$ million, $\mathrm{R} \$ 61$ million of which was for the CBSS shares and R $\$ 1,039$ million for the Cielo shares. Following the transaction, the Bank's share in Cielo increased from $23.5 \%$ to $28.7 \%$, and in CBSS from $40.4 \%$ to $45.0 \%$.

## Acquisition of interest in Banco Votorantim

On January 9, 2009, the Bank entered into a share purchase, sale and subscription agreement with Banco Votorantim and Votorantim Finanças for (i) the purchase of $33,356,791,198$ common shares of Banco Votorantim,
for the amount of $\mathrm{R} \$ 3$ billion, and (ii) the subscription of $7,412,620,277$ new non-voting shares to be issued by Banco Votorantim, in the amount of $\mathrm{R} \$ 1$ billion, totaling a $\mathrm{R} \$ 4$ billion investment. As a result of this investment, the Bank will share in the management of Banco Votorantim with Votorantim Finanças by holding $50.00 \%$ of its total share capital (consisting of $49.99 \%$ of voting share capital and $50.01 \%$ of non-voting share capital). The acquisition by the Bank of an interest in Banco Votorantim was completed on September 28, 2009. See "BusinessRecent Material Acquisitions and Partnerships."

The partnership allowed the Bank to: (i) increase the capacity to originate assets in the consumer financing industry, in particular vehicle financing, (ii) have access to alternative well-developed distribution channels: car dealers, partners and stores of BV Financeira, (iii) operate based on a successful model in the promotion of sales with domestic operations in the vehicle financing market, and (iv) strengthen the Bank's position in the capital markets and in the corporate segment, among others.

## Factors Affecting Financial Condition and Results of Operations

As described below, the Bank's financial performance and results of operations for the past three years have been affected by Brazilian economic volatility and the Bank's strategy for dealing with economic and financial conditions.

## Global Economic Volatility

Global economic volatility can affect the Bank's and other Brazilian financial institutions' capacities to obtain financing in the international capital markets, restricting the credit market. Moreover, the continuation of the adverse effects on the Brazilian economy from fiscal problems and sluggishness in advanced economies, as well as inflation and other issues in developing economies, could weaken/decelerate the pace of growth of the Brazilian and foreign economies

Decreasing levels of economic activity in Brazil can cause fewer job openings and higher unemployment, and as a result, weaker household purchasing power and slower credit growth. Also, to the extent that the Brazilian government's easing monetary cycle, which it instituted in response to slower Brazilian economic activity that resulted from the global crisis, causes inflation to rise again, household income could decrease in real terms and eventually lead to higher delinquency rates. Any of these indirect effects of global economic volatility, as well as indirect effects from resultant fluctuations in interest and foreign exchange rates (discussed below), could negatively affect the Bank's income and/or costs.

In addition, the Bank is subject to influence by government intervention directly in its industry and operations that is intended to counter volatile economic conditions more widely. For example, the Brazilian government could require the Bank to reduce interest and fees it charges its customers, which has the effect of reducing the Bank's margins and introducing uncertainty regarding the Brazilian government's interference in the Bank's operations. The Bank, together with other public and private banks, already experienced this influence in 2012, when it began reducing interest for some of its customer loans in response to government measures to reduce interest rates.

See also "Risk Factors-Risks Relating to Brazil" for more information regarding the effects of the macroeconomic environment on the Bank's results of operations.

## Interest Rates

In general, increases in interest rates allow the Bank to increase its revenue from loans due to higher rates that the Bank is able to charge. However, such an increase may adversely affect the Bank's results of operations as a result of reduced overall demand for loans and greater risk of default by the Bank's clients. In addition, high interest rates affect the Bank's funding costs, particularly time deposits and interbank deposits, and can adversely affect the Bank's profitability if the Bank is unable to pass on the increased funding costs to its clients. On the other hand, a decrease in interest rates can reduce the Bank's revenue from loans as a result of decreased interest income the Bank earns on its assets linked to the SELIC rate and lower margins. This revenue decrease could be offset by an increase in the volume of the Bank's loans resulting from higher demand for loans and/or a decrease in the Bank's funding costs.

In addition, changes in interest rates can affect the value of the Bank's securities portfolio and therefore the Bank's financial condition and results of operations.

The following table sets out the effective SELIC rate as of March 31, 2012 and December 31, 2011, 2010 and 2009, as reported by the Central Bank.

| As of | SELIC rate |
| :---: | :---: |
| March 31, 2012 | 9.75\% |
| December 31, 2011 | 11.00\% |
| December 31, 2010 | 10.67\% |
| December 31, 2009 | 8.65\% |

Since June 30, 2011, the Central Bank has increased the rate to $12.50 \%$ on July 21, 2011, decreased it to $12.00 \%$ on September 1, 2011, and then decreased it again to $11.50 \%$ on October 19, 2011, to $11.00 \%$ on November 30,2011 , to $10.50 \%$ on January 18, 2012, to $9.75 \%$ on March 7, 2012, to $9.00 \%$ on April 18,2012 and to $8.50 \%$ on May 30, 2012, where it remains as of the date of this Offering Memorandum.

## Foreign Exchange Rates

Exchange rates for the real can be highly volatile. The real experienced significant appreciation against the U.S. dollar in 2007 and 2009, and depreciation in 2008. The real appreciated further against the U.S. dollar in 2010 and the first half of 2011 but depreciated against the U.S. dollar in the second half of 2011 and the first half of 2012. See "Exchange Rate Information." However, the Bank's consolidated financial performance is not significantly affected by the volatility of the real, due to the Bank's strategy of matching assets and liabilities in foreign currency, which serves to minimize the negative impact of exchange variations on its results.

The Bank does not play an active role in the implementation of the Brazilian government's currency policies. The Bank trades foreign currency mostly as an agent for its clients, including the Central Bank. The Central Bank also trades foreign currency through other commercial banks and dealers.

## Capital Adequacy

As a general rule, the Central Bank requires that banks in Brazil comply with regulations similar to those of the Basel I Accord for sufficiency or adequacy of capital (with certain exceptions, for example, the Central Bank requirement of a minimum capital adequacy ratio of $11 \%$ of risk-weighted assets as compared to the capital adequacy ratio of $8 \%$ required by the Basel II Accord). In addition, the Central Bank imposes restrictions on banks' exposure to foreign currency. Pursuant to applicable banking regulations, the exposure of Brazilian banks in gold and in assets and liabilities indexed to foreign exchange rates cannot be greater than $30 \%$ of a bank's adjusted stockholders' equity. The Basel I Accord sets out capital adequacy requirements for banks based on (i) an equity capital to risk-adjusted assets test, (ii) the allocation of capital for exchange risk, and (iii) the risk of interest rate mismatches.

In June 2004, the bank supervision committee of the Bank of International Settlements ("BIS") endorsed the publication of the International Convergence of Capital Measurement and Capital Standards: A Revised Framework, or the "Basel II Accord." On December 9, 2004, the Central Bank expressed its intention to adopt the Basel II Accord in Brazil. The bulletin No. 12,746/2004 indicated that the Central Bank intends to adopt the Basel II Accord gradually, seeking to incorporate provisions applicable to the Brazilian banking sector.

Furthermore, the CMN issued on June 29, 2006, Resolution No. 3,380, which sets out procedures for the implementation of an operational risk internal structure, aimed at fostering compliance with Basel II Accord principles by Brazilian banks. Brazilian banks were required to present their proposed procedures by the end of 2006 and implement their procedures by the end of 2007.

On February 28, 2007, the CMN established the criteria for calculation of reference stockholders' equity. In addition, on August 29, 2007, the CMN established new criteria for calculating the Required Referential Shareholders' Equity (PRE) of financial institutions effective from July 1, 2008.

On September 27, 2007, the Central Bank set out a revised schedule for the adoption of the Basel II Accord through Communication No. 16,137, indicating that the requirements relating to the use of advanced methods for the valuation of capital will be fully implemented by the end of 2012 (including requirements relating to the allocation of capital for operating risks and changes in the allocation of capital for credit risk).

The Central Bank also imposes restrictions on banks' exposure to foreign currencies. According to CMN Resolution No. 3,488, dated August 29, 2007, the total consolidated foreign currency and gold exposure of a financial institution cannot be higher than $30 \%$ of the regulatory capital.

As of December 31, 2010, the Bank's capital ratio was $14.1 \%$, compared to $13.8 \%$ as of December 31, 2009. The Bank's Tier 1 and Tier 2 Capital calculated according to the Basel II Accord criteria totaled R\$52,397 million and $\mathrm{R} \$ 14,530$ million, respectively, as of December 31, 2010, compared to $\mathrm{R} \$ 41,068$ million and $\mathrm{R} \$ 18,022$ million, respectively, as of December 31, 2009. See "-Capital Adequacy Information" for further data regarding the Bank's compliance with capital adequacy regulations.

On May 19, 2011, the Bank, acting through its Grand Cayman branch, issued U.S\$1,500,000,000 5.875\% subordinated notes due 2022. On July 11, 2011, the Central Bank approved the qualification of U.S. $\$ 1,490,000,000$ in total amount of such notes as Tier 2 Capital.

As of December 31, 2011, the Bank's capital ratio was $14.0 \%$. The Bank's Tier 1 and Tier 2 Capital totaled $\mathrm{R} \$ 60,615$ million and $\mathrm{R} \$ 24,878$ million, respectively.

On January 20, 2012 and March 5, 2012, the Bank, acting through its Grand Cayman branch, issued U.S. $\$ 1,000,000,000$ and U.S. $\$ 750,000,000$ aggregate principal amount of $9.250 \%$ Perpetual Non-cumulative Junior Subordinated Securities, respectively. On February 28, 2012 and April 9, 2012, the Central Bank approved the qualification of the Securities issued on January 20, 2012 and March 5, 2012 as Tier 1 Capital, respectively.

As of March 31, 2012, the Bank's capital ratio was $14.3 \%$. The Bank's Tier 1 and Tier 2 Capital totaled $\mathrm{R} \$ 65,183$ million and $\mathrm{R} \$ 24,598$ million, respectively. See "-Capital Adequacy Information" for further information regarding the Bank's compliance with capital adequacy regulations.

## The Bank's Strategy for Dealing with Changes in Economic and Financial Conditions

The Bank actively manages risks by identifying, assessing, monitoring and controlling risk exposures associated with its activities and Brazilian economic and financial conditions. The Bank's Management system complies with all applicable Brazilian legal and regulatory requirements and also sets out segregation levels that are more stringent than those required by applicable regulations. The main features of the Bank's risk management system include:

- managing foreign exchange risk to minimize any effects foreign exchange transactions may have on consolidated financial results;
- measuring the Bank's value at risk ("VaR") limits in order to establish limits for its loan portfolio;
- maintaining liquidity levels that are consistent with the Bank's obligations in Brazil and abroad;
- establishing global operational loss limits for the Bank; and
- implementing the expected frequency of default ("FEI"), loss to default ("PDI"), and credit risk exposure, to measure economic capital ("EC") and expected loss ("PE").
The Bank performs its overall risk management by studying different scenarios and continually repositioning its business strategy to improve its competitiveness.

All decisions related to risk management are made by a committee in accordance with the guidelines and standards of the Bank. Risk Governance at Banco do Brasil, including the multiservice bank and its wholly-owned subsidiaries, is centralized at the Global Risk Committee ("CRG"), consisting of members of the Board of Directors, whose main purpose is to establish strategies for risk management, global exposure limits, compliance levels and allocation of capital based on risks.

Aimed at strengthening the management process, credit risk ("SRC"), market and liquidity risk ("SRML") and operational risk ("SRO"), subcommittees have been created to provide the CRG with the information and tools necessary to make certain decisions pursuant to the CRG's delegation of authority. Decisions are communicated to the areas involved by means of resolutions that express objectively the position taken by Management, ensuring implementation at all levels of the Bank.

## Adjusted Results of Operations

The Bank has included, in its discussion of its results of operations, certain line items on an adjusted basis. The purpose of this presentation is to reflect recurring income and expenses by excluding certain material non-recurring items. In presenting these adjusted line items, the Bank does not intend to exclude all non-recurring or extraordinary items, but only certain material non-recurring items, in order to give investors a sense of the Bank's results on a recurring basis.

The line items presented on an adjusted basis are not GAAP measures under Brazilian GAAP and do not have standardized meanings. Accordingly, the Bank's presentation of those line items on an adjusted basis may not be comparable to that of other companies.

## Critical Accounting Policies

The accounting policies adopted by the Bank are critical to understanding its results of operations and Financial Statements included elsewhere in this Offering Memorandum. These accounting policies are described in detail in the notes to the Bank's audited Financial Statements. Certain of the Bank's accounting policies require significant managerial judgment on matters that are inherently uncertain, including the valuation of certain assets and liabilities and the adoption of estimates and assumptions based on historical experience and other factors considered reasonable and significant by the Bank's management. The Bank has established policies and control procedures intended to ensure that stringent valuation methods are applied in accordance with applicable accounting principles during the preparation of its Financial Statements for the relevant period. These policies and procedures help to ensure that the process for changing methodologies occurs in an appropriate manner. The following is a brief description of the Bank's current accounting policies which require significant managerial judgment.

## Provision for Credit Risk

Credit operations, leasing, advances on export contracts and other credits with characteristics of credit assignment are classified in accordance with management judgment on the risk level, taking into consideration the market conditions, past experience and specific risks related to the operations, to debtors and guarantors, and subject to the parameters established by CMN Resolution No. 2.682/1999, that requires periodical analysis of the portfolio and its classification in nine levels, from AA (minimum risk) to H (maximum risk), as well as the classification of operations in delay for more than 15 days as overdue operations.

The revenue from credit operations overdue for 60 days or more is recognized as revenue regardless of their risk level, when effectively received.

The renegotiation of the credit operations already written off against the provision are classified as H and the possible gains arising from renegotiation are recognized as revenue upon effective receipt. The renegotiated operations are kept at least in the same level in which they were classified. The operations classified as level H that remain in this classification for 180 days, are written off against the existent provision.

The allowance for doubtful accounts, considered sufficient by management, complies with the minimum requirements established by CMN Resolution No. 2,682/1999.

## Contingencies

The recognition, measurement and disclosure of contingent assets and liabilities and legal obligations are carried out in accordance with the criteria defined in CMN Resolution No. 3,823/2009.

Contingent assets are recognized in the financial statements only upon the existence of evidence that provide the assurance of their realization that is usually represented by final judgment in legal action, as well as the confirmation of its recovery capacity by receipt or offset of another liability.

Contingent liabilities are recognized in the financial statements when, based on the opinion of management and legal advisors, the risk of loss of a legal or administrative action is considered probable, with a probable outflow of resources to settle the obligations and when the amounts involved are reliably measurable, being quantified upon summons/legal notice and monthly reviews, as follows:

- General category - Proceedings related to lawsuits considered similar and common, and the amount of which is not considered material according to statistics by category of lawsuit, type of jurisdiction (small claims court or regular courts) and plaintiff. In labor and civil claims related to economic plans, the amounts considered are the average amounts of payment of lawsuits ended in the last 24 months and 12 months, respectively, for determination of the obligations amount; and
- Specific category - Proceedings related to lawsuits considered uncommon or the amount of which is considered material according to legal opinion, considering the intended amount of indemnification, the probable amount of award, evidences presented and evidences in the records, understanding of the courts on the matter, background information and courts decision that may be issued in the lawsuit and degree of risk of loss of the legal action.

Contingent liabilities classified as possible loss are not recognized in the financial statements, and should be disclosed only in the explanatory notes, and those classified as remote do not require provision or disclosure.

The legal obligations (tax and social security) derive from tax obligations set forth in legislation, regardless of the probability of success of legal proceedings in progress, which amounts are fully recognized in the financial statements.

## Revenue Recognition

Revenue and expenses are recorded on an accrual basis. Operations involving post-fixed financial charges are recorded at the remeasured amount on a pro rata basis, based on the variation of the related indices negotiated, and the operations with prefixed financial charges are recorded at the redemption amount, rectified on account of unappropriated revenue or expenses corresponding to a future period. The operations indexed to foreign currencies are readjusted up to the balance sheet date at current rates.

## Tax Credits

As established by the CMN, the financial institutions and other institutions authorized to operate by the Central Bank must record the tax credits resulting from income tax losses, negative social contribution basis on net income and temporary differences on a cumulative basis, provided that the following conditions apply:

- presentation of the history of taxable income or revenues for purposes of income tax and social contribution, as applicable, confirming that any of the situations described above took place during at least three of the past five years, which period must include the reference year; and
- in the event of expected generation of profits or future taxable income for purposes of income tax and social contribution, as applicable, in subsequent periods, based on the technical appraisal which would determine the probability of realization of future obligations with taxes and contributions which would allow the realization of tax credits within ten years.

The expectation of realization of deferred tax assets (tax credits) is based on technical appraisal prepared at the end of each fiscal year, with the present value determined based on the average rate of the multiple bank funding.

Based on a technical assessment conducted by the Bank as of December 31, 2010, the realization of the nominal value of the Bank's tax credits, considering those written-off through legal actions (which make up 70\%), is projected for six and a half years.

## Long Term Assets

Long-term assets are recorded as noncurrent assets, and are classified as follows:

- Long-term receivables - the amounts under the headings "Interbank Investments of Liquidity," "Marketable Securities and Derivative Financial Instruments," and "Credit and Leasing Operations," as well as investment of resources in the pre-payment of expenses involving obligations by third parties, are included in this category, if constituting realizable rights after the end of the twelve months following the balance sheet for the current fiscal year.
- Investments - investments in subsidiary and affiliates with significant influence or with $20 \%$ interest in the voting capital and in other companies owned by the same group or which are jointly controlled are evaluated on the equity method based on the shareholders' equity of the subsidiary or affiliate. The financial statements of agencies and foreign subsidiaries are adjusted to the accounting criteria effective in Brazil and translated into reais at current rates, as set forth in Central Bank Circular No. 2,397/1993, as amended, and their effects are recognized in the result for the period. The other permanent investments are evaluated at acquisition cost, less provision for losses and reduction to recoverable value - impairment, when applicable.

Consolidated financial statements: In the preparation of consolidated financial statements, amounts resulting from transactions between consolidated companies, including the controlling interest held by one in another, balance sheet accounts, revenues, expenses and unrealized profits, net of tax effects, were eliminated. Non-controlling interests in net equity and income are disclosed separately in the financial statements. Balance sheet and income accounts of controlling interests where control is shared with other shareholders are consolidated proportionally to the ownership held in the investee's capital.

- Fixed Assets in use - fixed assets are valued at acquisition cost, less related depreciation, which amount is calculated on the straight line basis on an annual basis for buildings and improvements ( $4 \%$ ), vehicles ( $20 \%$ ), data processing systems ( $20 \%$ ) and other items ( $10 \%$ ).
- Deferred Assets - deferred assets are recorded at acquisition or formation cost, net of related accumulated amortizations. They contemplate, mainly, expenditures to restructuring the company and expenditures in third party properties, made up to September 20, 2008, arising from installation of facilities and amortized by rates calculated based on the rental period, and with acquisition and development of systems, amortized at the annual rate of $20 \%$.
- Intangible Assets - intangible assets correspond to the rights related to assets designed to maintain the company or exercised with this purpose, including the acquired goodwill. An asset complies with the criterion of identification of intangible asset, according to CMN Resolution No. $3,642 / 2008$, when it is separated from the entity or sold, transferred or licensed, leased or exchanged individually or jointly for an agreement, related asset or liability, regardless of the intention of use by the entity or which results from contractual or other legal rights, regardless of whether such rights are transferable or separable from the entity or from other rights and obligations.

Intangible assets with defined useful life refer basically to disbursements for acquisition of rights for bank services rendering (payrolls acquisition), amortized in accordance with the agreement periods, and the acquisition/development of software, amortized on the straight-line basis at the rate of $20 \%$ per annum as from the date it is available for use and adjusted by reduction to recoverable value - impairment, when applicable.

## Useful life of Non-Current Assets

The useful life of non-current assets is linked to CMN rules, which establish the depreciation terms for fixed assets in use. Accordingly, the useful life of these assets is as follows:

| Non-Current Assets | Period (years) | Annual Rate \% |
| :---: | :---: | :---: |
| Real Estate in Use-Buildings | 20 | 5.0 |
| Facilities, Furniture and Equipment in Use | 10 | 10.0 |
| Communication System (excluding rights of use) | 10 | 10.0 |
| Security Systems (excluding vehicles)............................................. | 10 | 10.0 |
| Transportation Systems (excluding vehicles) | 10 | 10.0 |
| Data Processing System................................................................. | 5 | 20.0 |
| Vehicles...................................................................................... | 5 | 20.0 |

## Pension Plans

Benefits to employees, related to short-term benefits for current employees, are recognized on the accrual basis in accordance with the services rendered. Post-employment benefits related to supplementary retirement and health care plan of the Bank's responsibility were evaluated as December 31, 2010 in accordance with the criteria established pursuant to CVM Instruction No. 600/2009. As from June 30, 2010, the periodicity of such evaluations is semi-annual and no longer annual as occurred up to December 31, 2009.

In the defined contribution plans, the actuarial and investment risks belong to the participants. Accordingly, the recording of costs is determined by the contribution amounts of each period that represent the Bank obligation. As a consequence, no actuarial calculation is required to measure the obligation or the expense and there is no actuarial gain or loss.

In the defined benefit plans, the actuarial risk and the investments risk are fully or partially borne by the sponsor entity. Accordingly, the recording of costs requires the measurement of the plan obligations and expenses, and there is the possibility of actuarial gains or losses, which may result in the recording of a liability when the actuarial obligations amounts exceed the asset amounts of the benefit plan, or, of an asset when the asset amount exceeds the amount of the plan obligations. In this event, the asset will only be recorded when there is evidence that this may effectively reduce the sponsor contributions or that will be reimbursable in the future.

The actuarial gains or losses recognized in the Bank's result correspond to the excess that did not fit into the "corridor" divided by the average time of the remaining work of employees participating in the plan. The corridor corresponds to the highest between:
(1) $10 \%$ of the present value of the total actuarial obligation of the defined benefit; and
(2) $10 \%$ of the fair value of the plan assets.

As permitted by CVM Instruction No. 600/2009, the Bank adopted the procedure of recognizing the actuarial gains/losses quicker in the year in which the actuarial calculation was carried out.

The actuarial asset recognized in the balance sheet refers to the actuarial gains and their realization must occur until the end of the plan. There may be partial realizations of this actuarial asset, subject to the requirements of Supplementary Law No. 109/2001 and CGPC Resolution No. 26/2008.

## Criteria for Test of Assets Impairment

The impairment value is recognized in the event the accounting value of an asset or its cash generation unit exceeds its recoverable value. The cash generating unit is the smaller group of assets generating cash, which assets are, most of the time, independent from the cash of other assets or group of assets. Losses for impairment are recognized in the Bank's financial results for the period.

The impairment value is recognized in the event the accounting value of an asset or its cash generation unit exceeds its recoverable value. Considering the materiality and significance of the amounts involved, the main assets that have their recoverable values tested are recorded under the captions "Buildings," "Data Processing Systems (fixed assets)," "Rights for Acquisition of Payrolls (intangible)" and "Goodwill for Expectation of Future Profitability" generated upon the entities' acquisition.

To determine the recoverable value of the tested items the following assumptions are used: (1) to determine the recoverable value of buildings the appraisal reports are used (for real estate of significant amounts) and estimates (for other real estate); (2) in the case of data processing equipment (mainframes and self service terminals), the market value and the value capable of being recovered in time for use in the entity operations are considered, and the methodology used considers the projection of cash flows of the economic benefits arising from the use of each asset during its useful life, adjusted to present value; (3) the appraisal model for loss from devaluation of the business relationship amount - VRN (Rights for Acquisition of Payrolls) is related to monitoring the performance of the agreements, and this model was prepared in accordance with the relationship contribution margins of individuals linked to each agreement; and (4) the goodwill, arising from the acquisition of corporate interest, are supported by the economic financial evaluations that supported the purchase price of the businesses and by the interest acquired, which amortization is carried out based on the projections of annual results comprised in the related economic financial appraisals.

The impairment test methodology consists in the verifying, every year, of the expected results projected in those appraisals. In the case of goodwill in the acquisition of Banco Nossa Caixa, incorporated in November 2009, the methodology consists in comparing the present value of the results projected by Banco do Brasil for the retail and corporate branches of the State of São Paulo (cash generating unit), isolating the profitability compared with and without Banco Nossa Caixa. Given the identified difference, the amounts are projected based on the assumptions of profitability increase for Banco do Brasil, discounted by the capital opportunity cost. If the present value is lower than the assets identified upon the Banco Nossa Caixa acquisition, recorded at the test base date, an impairment loss is recognized by the assessed difference.

## Results of Operations

The financial information of the Bank discussed in this section is based on the consolidated financial results of operations of the Bank and its subsidiaries unless otherwise indicated.

## Three months ended March 31, 2012 compared to the three months ended March 31, 2011

The Bank recorded net income of $\mathrm{R} \$ 2,502$ million in the three months ended March 31, 2012, a decrease of $14.7 \%$ over net income of $\mathrm{R} \$ 2,932$ million for the three months ended March 31, 2011, as a result of the factors described below.

## Income from financial intermediation

The following table sets out the principal components of the Bank's income from financial intermediation in the three months ended March 31, 2012 and 2011:

|  | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Variation (\%) |
|  | (in millions of $\mathrm{R} \$$, except percentages) |  |  |
| Loans. | 16,435 | 14,019 | 17.2 |
| Leasing ............................................................................................... | 485 | 638 | (24.0) |
| Securities . | 7,004 | 6,133 | 14.2 |
| Financial derivatives . | (845) | (413) | 104.6 |
| Foreign exchange portfolio. | 314 | 244 | 28.7 |
| Compulsory investments....................................................................... | 1,850 | 1,597 | 15.8 |
| Insurance, pension and saving bonds operations........................................ | 802 | 538 | 49.1 |
| Income from financial intermediation ................................................ | 26,055 | 22,755 | 14.5 |

The Bank's income from financial intermediation increased by $14.5 \%$ from $\mathrm{R} \$ 22,755$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 26,055$ million for the three months ended March 31, 2012, primarily due to the factors described below.

Income from loans increased by $17.2 \%$ from R $\$ 14,019$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 16,435$ million for the three months ended March 31, 2012. This increase mainly reflects an increase in the overall lending activity of the Bank and principally resulted from:

- an increase of $17.6 \%$ ( $\mathrm{R} \$ 1,918$ million) in income from lending activities and financing transactions, mainly due to: (i) an increase in average balances, particularly with respect to consumer loans ( $\mathrm{R} \$ 504$ million), BB Giro Empresa Flex (R\$164 million), outstanding credit card receivables ( $\mathrm{R} \$ 129$ million), BB Giro ( $\mathrm{R} \$ 111$ million), the naval trade fund (Marinha Mercante) ( $\mathrm{R} \$ 94$ million) and Cheque Especial ( $\mathrm{R} \$ 35$ million); (ii) an increase of $\mathrm{R} \$ 81$ million in credit card operations; and (iii) an increase of $\mathrm{R} \$ 188$ million in income from foreign lending activities due to increases in average balances and loan revenues from Banco Patagonia, consolidated from April 2011;
- an increase of $15.7 \%$ ( $\mathrm{R} \$ 265$ million) in income from rural and agro industrial financings, mainly due to: (i) an increase of R $\$ 128$ million in income from agribusiness letters of credit; and (ii) an increase of $\mathrm{R} \$ 80$ million in income from operations funded by Poupança-Ouro;
- an increase of $19.4 \%$ (R\$104 million) in income from discounted securities;
- an increase of $108.1 \%$ ( $\mathrm{R} \$ 97$ million) in income from housing financing due to increases in average balances; and
- an increase of $95.8 \%$ (R\$82 million) in revenue from export transactions, mainly as a result of an increase in the revenues of Banco Votorantim from export letters of credit.

These increases were partially offset by a decrease of $\mathrm{R} \$ 105$ million in the recovery of write-offs.
Income from leasing decreased by $24.0 \%$ from R $\$ 638$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 485$ million for the three months ended March 31.

Income from securities increased by $14.2 \%$ from $\mathrm{R} \$ 6,133$ million for the three months ended March 31 , 2011 to R $\$ 7,004$ million for the three months ended March 31, 2012. This increase primarily resulted from:

- an increase of $17.9 \%$ ( $\mathrm{R} \$ 589$ million) in revenue from third party portfolios due to increases in average balances; and
- an increase of $\mathrm{R} \$ 68$ million, through BB Investimentos, in revenue from investment funds.

The Bank's loss from financial derivatives increased from a loss of $\mathrm{R} \$ 413$ million for the three months ended March 31, 2011 to a loss of $\mathrm{R} \$ 845$ million for the three months ended March 31, 2012, representing a $104.6 \%$ (R\$432 million) increase, primarily due to: (i) exchange variations between the real and the U.S. dollar (an appreciation of $2.9 \%$ in the first quarter of 2012 compared to an appreciation of $2.3 \%$ in the first quarter of 2011); and (ii) a $\mathrm{R} \$ 232$ million increase in expenses relating to futures transactions of Banco Votorantim. These transactions are part of the Bank's strategy to hedge against its foreign exchange exposure.

Income from the Bank's foreign exchange portfolio increased by $28.7 \%$, from $\mathrm{R} \$ 244$ million for the three months ended March 31, 2011 to R\$314 million for the three months ended March 31, 2012, primarily due to exchange variations between the real and the U.S. dollar (an appreciation of $2.9 \%$ in the first quarter of 2012 compared to an appreciation of $2.3 \%$ in the first quarter of 2011), the Japanese yen (an appreciation of $8.1 \%$ in the first quarter of 2012 as compared to an appreciation of $2.3 \%$ in the first quarter of 2011) and the euro (an appreciation of $0.2 \%$ in the first quarter of 2012 as compared to a depreciation of $3.8 \%$ in the first quarter of 2011).

Income from compulsory investments increased by $15.8 \%$ from $\mathrm{R} \$ 1,597$ million for the three months ended March 31, 2011 to R $\$ 1,850$ million for the three months ended March 31, 2012. This increase was mainly due to increases in the average balances of the Bank's compulsory deposits in compliance with the compulsory and additional deposit requirements of the Central Bank.

Income from insurance, pension plan and saving bonds operations increased from $\mathrm{R} \$ 538$ million for the three months ended March 31, 2011 to R $\$ 802$ million for the three months ended March 31, 2012, mainly due to a $\mathrm{R} \$ 607$ million increase in revenue from investment funds. This increase was partially offset by a $\mathrm{R} \$ 375$ million increase in financial expenses.

## Expenses from financial intermediation

The following table sets out the principal components of the Bank's expenses from financial intermediation for the three months ended March 31, 2012 and 2011:

|  | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Money market funds | $(13,897)$ | $(11,824)$ | 17.5\% |
| Borrowings, assignments and onlendings. | $(1,088)$ | (816) | 33.3\% |
| Leases. | (353) | 487 | 27.5\% |
| Financial expenses from provisions on insurance, pension and saving bonds operations | (588) | (360) | 63.3\% |
| Allowance for loan losses ..................................................................... | $(3,440)$ | $(2,631)$ | 30.7\% |
| Expenses from financial intermediation.................................................... | $(19,366)$ | $(16,118)$ | 20.2\% |

The Bank's expenses from financial intermediation increased by $20.2 \%$ from $\mathrm{R} \$ 16,118$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 19,366$ million for the three months ended March 31, 2012. This increase was primarily due to the factors described below.

Expenses from deposits and funds obtained in the money markets increased by $17.5 \%$ from $\mathrm{R} \$ 11,824$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 13,897$ million for the three months ended March 31, 2012. This increase was mainly the result of: (i) an increase of $2.0 \%$ ( $\mathrm{R} \$ 1,102$ million) in expenses from time deposits, mainly due to increases in average balances, consisting of BB Aplic DI ( $\mathrm{R} \$ 560$ million), Cetip bonds ( $\mathrm{R} \$ 102$ million), judicial deposits ( $\mathrm{R} \$ 285$ million) and CDB DI swap ( $\mathrm{R} \$ 109$ million); (ii) an increase of $315.8 \%$ ( $\mathrm{R} \$ 334$ million) in securities issued abroad, mainly due to increases in average balances; (iii) an increase of $4.2 \%$ (R\$193 million) in expenses from repurchase agreements, mainly due to increases in average balances; (iv) an increase of $8.7 \%$ ( $\mathrm{R} \$ 140$ million) in expenses related to savings deposits, mainly due to increases in average balances; and (v) an increase of $220.7 \%$ ( $\mathrm{R} \$ 221$ million) in expenses from LFs and an increase of $345.7 \%$ ( $\mathrm{R} \$ 142$ million) in Agricultural LFs, primarily due to new funding.

Expenses from borrowings, assignments and onlendings increased by $33.3 \%$, from $\mathrm{R} \$ 816$ million for the three months ended March 31, 2011 to R $\$ 1,088$ million for the three months ended March 31, 2012. This increase was primarily due to foreign exchange variations between the real and the U.S. dollar and increases in average balances.

The Bank's allowance for loan losses increased by $30.7 \%$ (representing $\mathrm{R} \$ 809$ million) from $\mathrm{R} \$ 2,631$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 3,440$ million for the three months ended March 31, 2012, mainly due to movements in classifications of portfolio risks. The breakdown of expenses related to allowance for loan losses for transactions with and without credit characteristics, as well as for additional allowances, is set forth in the table below.

|  | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 012 | 011 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Allowance for loan losses with credit characteristics................................ | $(3,617)$ | $(2,630)$ | 37.5\% |
| Additional allowance for loan losses ..... | 42 | - | n.m. |
| Allowance for loan losses without credit characteristics ........................... | 135 | (1) | n.m. |
| Total................................................................................................ | $(3,440)$ | $(2,631)$ | 30.7\% |

*n.m. defined as not meaningful.

## Gross income from financial intermediation

As a result of the foregoing factors, the Bank's gross income from financial intermediation increased by $14.5 \%$ from R $\$ 22,755$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 26,055$ million for the three months ended March 31, 2012.

The following table sets out the principal components of the Bank's other operating income (expenses) for the three months ended March 31, 2012 and 2011:

|  | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Service income. | 3,466 | 2,835 | 22.3 |
| Banking fees income. | 1,585 | 1,272 | 24.6 |
| Personnel expenses | $(3,932)$ | $(3,272)$ | 20.2 |
| Other administrative expenses. | $(4,045)$ | $(3,133)$ | 29.1 |
| Taxes | $(1,083)$ | $(1,019)$ | 6.3 |
| Equity in the earnings (losses) of affiliates and subsidiary companies............. | (115) | (20) | 475 |
| Insurance, pension and saving bonds operations......................................... | 516 | 512 | 0.8 |
| Other operating revenues ........................................................................ | 3,443 | 3,085 | 11.6 |
| Other operating expenses ....................................................................... | $(2,720)$ | $(2,044)$ | 33.0 |
| Total other operating income (expenses) ................................................ | $(2,883)$ | $(1,784)$ | 61.6 |

The Bank's total other operating expenses increased by $33.0 \%$ from $\mathrm{R} \$ 2,044$ million for the three months ended March 31, 2011 to R\$2,883 million for the three months ended March 31, 2012, due to the factors described below.

The Bank's service income increased by $22.3 \%$ from $\mathrm{R} \$ 2,835$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 3,466$ million for the three months ended March 31, 2012. This increase was mainly due to: (i) a $33.8 \%$ increase (representing R\$244 million) in revenues from credit and debit card transactions; (ii) a $7.9 \%$ increase (representing $\mathrm{R} \$ 58$ million) in revenues from fund administration; (iii) an increase of $\mathrm{R} \$ 91$ million in revenues from Banco Patagonia, consolidated from April 2011; (iv) a $11.0 \%$ increase (representing R $\$ 32$ million) in revenues from banking charges; and (v) a $17.9 \%$ increase (representing $\mathrm{R} \$ 31$ million) in revenues from collections.

Banking fees income increased by $24.6 \%$ (representing $\mathrm{R} \$ 313$ million) from $\mathrm{R} \$ 1,272$ million for the three months ended March 31, 2011 to R $\$ 1,585$ million for the three months ended March 31, 2012. The increase was mainly due to: (i) a $34.3 \%$ increase ( $\mathrm{R} \$ 230$ million) in revenues from services packages; and (ii) a $12.2 \%$ increase ( $\mathrm{R} \$ 37$ million) in income from credit and registration operations.

Personnel expenses increased by $20.2 \%$ from R $\$ 3,272$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 3,932$ million for the three months ended March 31, 2012. This increase was mainly the result of: (i) a $19.4 \%$ increase (representing $\mathrm{R} \$ 285$ million) in expenses from compensation; (ii) a $20.7 \%$ increase (representing $\mathrm{R} \$ 111$ million) from employee social benefits; (iii) a $16.9 \%$ increase (representing $\mathrm{R} \$ 75$ million) in benefits; and (iv) a $12.8 \%$ increase (representing $\mathrm{R} \$ 77$ million) in administrative personnel provisions. These increases are primarily due to salary readjustments, the increase in the minimum wage level, the increase in number of employees and the acquisition of a controlling interest in Banco Patagonia. In addition, personnel expenses also increased due
to the $\mathrm{R} \$ 111$ million increase in expenses from provisions for losses associated with labor lawsuits, from $\mathrm{R} \$ 127$ million in the first quarter of 2011 to $\mathrm{R} \$ 238$ million in the first quarter of 2012.

Other administrative expenses increased by $29.1 \%$ from R $\$ 3,133$ million for the three months ended March 31 , 2011 to $\mathrm{R} \$ 4,045$ million for the three months ended March 31, 2012, primarily due to: (i) a $34.6 \%$ increase (representing $\mathrm{R} \$ 105$ million) in expenses relating to third-party services; (ii) a $47.3 \%$ increase (representing $\mathrm{R} \$ 92$ million) in transportation expenses; (iii) a $12.7 \%$ increase (representing $\mathrm{R} \$ 74$ million) in amortization expenses; (iv) a $14.5 \%$ increase (representing $\mathrm{R} \$ 45$ million) in communications expenses; (v) a $22.5 \%$ increase (representing $\mathrm{R} \$ 38$ million) in rental expenses; and (vi) a $31.0 \%$ increase (representing $\mathrm{R} \$ 32$ million) in expenses related to maintenance and servicing. These increases are primarily due to: (i) salary readjustments; (ii) the acquisition of the right to operate the banking services network of Banco Postal; (iii) the acquisition of a controlling interest in Banco Patagonia; and (iv) a $552.3 \%$ increase ( $\mathrm{R} \$ 447$ million) in provisions related to judicial, civil and tax claims, mainly due to the reclassifications of risk increasing the possibility of loss for certain claims and the increase in new claims.

Taxes increased from R $\$ 1,019$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 1,083$ million for the three months ended March 31, 2012, a $6.3 \%$ increase (representing R $\$ 64$ million). This increase was primarily due to an increase in tax expenses resulting from the acquisition of a controlling interest in Banco Patagonia and the partnership with Mapfre.

The Bank's equity in the income of affiliates and subsidiary companies increased from a loss of R\$20 million for the three months ended March 31, 2012 to an income of $\mathrm{R} \$ 115$ million for the three months ended March 31, 2011. This increase was primarily the result of foreign exchange variations between the real and the U.S. dollar (an appreciation of $2.9 \%$ in the first quarter of 2012 compared to an appreciation of $2.3 \%$ in the first quarter of 2011), the Japanese yen (an appreciation of $8.1 \%$ in the first quarter of 2012 as compared to an appreciation of $2.3 \%$ in the first quarter of 2011) and the euro (an appreciation of $0.2 \%$ in the first quarter of 2012 as compared to a depreciation of $3.8 \%$ in the first quarter of 2011).

Other operating income from insurance, pension and savings bonds operations increased by $0.8 \%$ from R $\$ 512$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 516$ million for the three months ended March 31, 2012.

The following table sets out the principal components of the Bank's other operating income and other operating expenses for the three months ended March 31, 2012 and 2011, which increased from R $\$ 3,085$ million and $\mathrm{R} \$ 2,044$ million for the three months ended March 31 , 2011 to $\mathrm{R} \$ 3,443$ million and $\mathrm{R} \$ 2,720$ million for the three months ended March 31, 2012, respectively:

## Other operating income



| 2012 | 2011 | Variation (\%) |
| :---: | :---: | :---: |
| (in millions of R\$, except percentages) |  |  |
| 390 | 624 | (37.5) |
| 776 | 579 | 34.0 |
| 233 | 343 | (17.5) |
| 756 | 205 | 268.8 |
| 223 | 309 | (27.8) |
| 148 | 271 | 45.4 |
| 5 | 48 | (89.6) |
| 64 | 39 | 64.1 |
| 5 | 4 | 25.0 |
| 50 | 35 | 42.9 |
| 19 | 12 | 58.3 |
| 628 | 559 | 12.3 |
| 3,443 | 3,085 | 11.6 |


|  | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Variation (\%) |
| Other operating expenses | (in millions of R\$, except percentages) |  |  |
| Readjustment negative exchange/reclassifications of balances ..................... | (542) | (173) | 213.3 |
| From non-financial associated companies............................................... | (405) | (362) | 11.9 |
| Premiums paid to clients. | (54) | (40) | 35.0 |
| Credit/debit card transactions. | (379) | (258) | 46.8 |
| Actuarial liabilities.. | (226) | (220) | 2.7 |
| Failures/fraud and other losses.. | (55) | (82) | (32.9) |
| Business partners. | (90) | (189) | (52.4) |
| Amortization of goodwill. | (219) | (148) | 48.0 |
| Restatement of guarantee deposits. | (83) | (100) | (17.0) |
| Discounts granted on renegotiations. | (60) | (62) | (3.2) |
| Restatement of hybrid capital and debt instruments.. | (109) | (56) | 94.6 |
| Premium life insurance -consumer credit | (44) | (46) | 4.3 |
| ATM Network. | (54) | (34) | 58.8 |
| Restatement of funds to be returned to the National Treasury ...................... | (12) | (14) | (14.3) |
| INSS | (13) | (9) | 44.4 |
| Restatement of interest on own capital/Dividends | (16) | (16) | 0 |
| PREVI-actuarial adjustment. | (2) | (4) | (50.0) |
| Fees for the use of Sisbacen.. | (4) | (4) | 0 |
| Expenses for Proagro ........................................................................... | (4) | (3) | 33.3 |
| Others ............................................................................................... | (349) | (224) | 55.8 |
| Other operating expenses ................................................................... | $(2,720)$ | $(2,044)$ | 33.1 |

Other operating income increased by $11.6 \%$ from $\mathrm{R} \$ 3,085$ million for the three months ended March 31, 2011 to R\$3,443 million for the three months ended March 31, 2012. This increase was mainly due to (i) a $269.2 \%$ increase (representing $\mathrm{R} \$ 551$ million) in foreign exchange gains due to the foreign exchange variations between the real versus the U.S. dollar and the euro, with respect to foreign-denominated funding, (although, the effects from the foreign exchange variation are also reflected in several other items of the Bank's income statement); and (ii) a $34.1 \%$ increase (representing $\mathrm{R} \$ 197$ million) in income resulting from rate equalizations related to agricultural funding operations. This increase was partially offset by: (i) a $37.5 \%$ decrease (representing $\mathrm{R} \$ 234$ million) in the recognition of actuarial gains relating to the PREVI Plano de Benefícios No. 1; (ii) a $27.9 \%$ decrease (representing R\$86 million) in PREVI's Surplus Destination Fund; and (iii) a decrease of $17.5 \%$ (representing R $\$ 60$ million) in income attributable to guarantee deposits.

Other operating expenses increased by $33.1 \%$ from $\mathrm{R} \$ 2,044$ million for the three months ended March 31 , 2011 to $\mathrm{R} \$ 2,720$ million for the three months ended March 31 , 2012. This $\mathrm{R} \$ 676$ million increase was primarily due to: (i) a $213.3 \%$ increase (representing R $\$ 369$ million) in foreign exchange losses due to the foreign exchange variations between the real versus the U.S. dollar and the euro, with respect to foreign-denominated investments; (ii) a $46.9 \%$ increase (representing $\mathrm{R} \$ 121$ million) in expenses from credit/debit card transactions; (iii) a $48.0 \%$ increase (representing R\$71 million) in amortization of goodwill; and (iv) a $\mathrm{R} \$ 88$ million increase in tax-related penalties and fines.

## Operating income

The Bank's operating income totaled $\mathrm{R} \$ 3,805$ million for the three months ended March 31, 2012, a decrease of $\mathrm{R} \$ 1,049$ million compared to the three months ended March 31, 2011, for the reasons discussed above.

## Non-operating income

The Bank's non-operating income consists of: (i) profit on sale of investments; (ii) capital gains; (iii) provisions or reversal of the devaluation of assets; (iv) profit from the sale of assets; (v) disposal of property; (vi) rental income; and (vii) other non-operating income. Non-operating income increased $\mathrm{R} \$ 2$ million from $\mathrm{R} \$ 19$ million for the three months ended March 31, 2011 to $\mathrm{R} \$ 21$ million for the three months ended March 31, 2012.

## Income tax and social contribution

Expenses from income tax and social contribution decreased by $41.09 \%$ to $\mathrm{R} \$ 882$ million for the three months ended March 31, 2012 compared to R $\$ 1,497.2$ million for the three months ended March 31, 2011. The reasons for this decrease are discussed below.

Income tax is calculated at the rate of $15 \%$, plus a surtax of $10 \%$. Social contribution is calculated at the rate of $15 \%$ for financial and insurance companies and $9 \%$ for all other companies. The decrease was mainly due to the activation of $\mathrm{R} \$ 1,011$ million in tax credits and was partially offset by a $\mathrm{R} \$ 261.7$ million increase in income tax expenses and a $\mathrm{R} \$ 160.8$ million increase in social contribution expenses.

## Profit sharing

Profit sharing for the employees and board members of the Bank decreased $8.2 \%$ from R $\$ 443,429$ for the three months ended March 31, 2011 to R\$407,035 for the three months ended March 31, 2012.

## Net Income

As a result of the foregoing factors, the Bank's net income decreased by $17.2 \%$ to $\mathrm{R} \$ 2,502$ million for the three months ended March 31, 2012 from R\$2,932 million for the three months ended March 31, 2011.

## Year ended December 31, 2011 compared to the year ended December 31, 2010

The Bank recorded net income of $\mathrm{R} \$ 12,126$ million in the year ended December 31, 2011, an increase of $3.6 \%$ over net income of R $\$ 11,703$ million for the year ended December 31, 2010, as a result of the factors described below.

## Income from financial intermediation

The following table sets out the principal components of the Bank's income from financial intermediation in the year ended December 31, 2011 and 2010:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Loans | 61,998 | 50,960 | 21.7\% |
| Leasing | 2,249 | 3,033 | (25.8)\% |
| Securities | 30,849 | 23,238 | 32.8\% |
| Financial derivatives. | $(1,461)$ | $(2,239)$ | 34.7\% |
| Foreign exchange portfolio | - | 1,083 | - |
| Compulsory investments ....................................................................... | 7,231 | 3,586 | 101.6\% |
| Insurance, pension and saving bonds operations. ....................................... | 2,464 | 2,025 | 21.7\% |
| Income from financial intermediation ................................................. | $\underline{103,330}$ | 81,686 | 26.5\% |

The Bank's income from financial intermediation increased by $26.5 \%$ from $\mathrm{R} \$ 81,686$ million for the year ended December 31, 2010 to R $\$ 103,330$ million for the year ended December 31, 2011, primarily due to the factors described below.

Income from loans increased by $21.7 \%$ from $\mathrm{R} \$ 50,960$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 61,998$ million for the year ended December 31, 2011. This increase mainly reflects an increase in the overall lending activity of the Bank and principally resulted from:

- an increase of $24.2 \%$, or $\mathrm{R} \$ 6,856$ million, in income from lending activities from (i) an increase of $\mathrm{R} \$ 4,653$ million from increases in average balances, particularly with respect to consumer loans ( $\mathrm{R} \$ 2,341$ million), BB Giro Empresa Flex ( $\mathrm{R} \$ 940$ million), BB Giro ( $\mathrm{R} \$ 454$ million), Cheque Especial ( $\mathrm{R} \$ 296$ million) and BB Giro Rápido ( $\mathrm{R} \$ 136$ million); (ii) an increase of $\mathrm{R} \$ 1,451$ million in credit card operations as a result of a reclassification of income from financing transactions (iii) an increase of R $\$ 379$ million in income from foreign lending activities due to
increases in average balances and loan revenues from Banco Patagonia, consolidated from April 2011 and (iv) an increase of $\mathrm{R} \$ 344$ million in the loan revenues of Banco Votorantim, consisting of $\mathrm{R} \$ 197$ million in revenues from CCBs and $\mathrm{R} \$ 147$ million from payroll-deductible loans;
- a $16.3 \%$ increase ( $\mathrm{R} \$ 1,746$ million) in revenue from financing transactions, mainly as a result of increases in average balances, particularly with respect to (i) BB Capital de Giro à Exportação ( $\mathrm{R} \$ 718$ million); (ii) CDC (R\$403 million); (iii) loan revenues of Banco Votorantim ( $\mathrm{R} \$ 1,499$ million), mainly consisting of revenues from vehicle financing (CDC Veículos, or $\mathrm{R} \$ 938$ million) and credit transfers (R\$374 million) and (iv) income from FINAME and BNDES related to the depreciation of the real as compared to the dollar (a depreciation of $12.59 \%$ in 2011 compared to an appreciation of $4.31 \%$ in 2010). The increases were partially offset by the $\mathrm{R} \$ 1,109$ million decrease in income from credit card operations as a result of the reclassification of these amounts from financing transaction to lending transactions;
- an increase of $20.9 \%$ ( $\mathrm{R} \$ 1,089$ million) in revenue from rural and agro industrial financings, mainly those linked to Savings Gold resources from increases in average balances, the TR rate (from $0.69 \%$ for 2010 to $1.21 \%$ for 2011) and the CDI rate (from $9.76 \%$ in 2010 to $11.60 \%$ in 2011); and
- an increase of $10.3 \%$ ( $\mathrm{R} \$ 341$ million) in the recovery of write-offs.

Income from leasing decreased by $25.8 \%$ from $\mathrm{R} \$ 3,033$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 2,249$ million for the year ended December 31, 2011, primarily because this product has faced competition from other lines of vehicle financing with simpler contractual requirements and lower interest rates.

Income from securities increased by $32.8 \%$ from $\mathrm{R} \$ 23,238$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 30,849$ million for the year ended December 31, 2011. This increase primarily resulted from:

- an increase of $21.3 \%$ ( $\mathrm{R} \$ 2,558$ million) in revenue from third party portfolios due to increases in average balances and the TMS rate (from $9.78 \%$ for 2010 to $11.62 \%$ for 2011);
- an increase of $\mathrm{R} \$ 2,199$ million in revenue from securities abroad, mainly resulting from foreign exchange variations between the real and the U.S. dollar (a depreciation of $12.59 \%$ in 2011 compared to an appreciation of $4.31 \%$ in 2010), the Japanese Yen (a depreciation of $18.6 \%$ for 2011 as compared to a depreciation of $9.0 \%$ for 2010) and the Euro (a depreciation of $9.27 \%$ for 2011 as compared to an appreciation of $11.1 \%$ for 2010); and
- an increase of $22.2 \%$ ( $\mathrm{R} \$ 2,271$ million) in income from fixed income securities, mainly as a result of (i) an increase of R $\$ 1,555$ million in average balances and the TMS rate; (ii) an increase of R $\$ 313$ million from U.S. Treasury operations from foreign exchange variations between the real and the U.S. dollar and (iii) R\$274 million from foreign operations, primarily consisting of R\$155 million for the sale of securities of foreign governments and $\mathrm{R} \$ 119$ million from revenues from Banco Patagonia, consolidated from April 2011.

The Bank's loss from financial derivatives decreased from a loss of $\mathrm{R} \$ 2,239$ million for the year ended December 31, 2010 to a loss of R $\$ 1,461$ million for the year ended December 31, 2011, representing a $34.8 \%$ (R\$778.4 million) decrease. These transactions are part of the bank's strategy to hedge against its foreign exchange exposure.

The Bank generated no income from its foreign exchange portfolio for the year ended December 31, 2011, a decrease from an income of $\mathrm{R} \$ 1,083$ million for the year ended December 31, 2010, primarily due to exchange variations between the real and the U.S. dollar (a depreciation of $12.59 \%$ in 2011 compared to an appreciation of $4.31 \%$ in 2010), the Japanese Yen (a depreciation of $18.6 \%$ for 2011 as compared to a depreciation of $9.0 \%$ for 2010) and the Euro (a depreciation of $9.27 \%$ for 2011 as compared to an appreciation of $11.1 \%$ for 2010 ).

Income from compulsory investments increased by $101.6 \%$ from $\mathrm{R} \$ 3,586$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 7,231$ million for the year ended December 31, 2011. This increase was mainly due to one-time changes in the rates and rules for complying with the compulsory and additional deposit requirements.

Income from insurance, pension plan and saving bonds operations increased from $\mathrm{R} \$ 2,025$ million for the year ended December 31, 2010 to R $\$ 2,464$ million for the year ended December 31, 2011, mainly due to a R $\$ 877$ million increase in revenue from investment funds and a $\mathrm{R} \$ 136$ million increase in revenue from fixed income securities. This increase was partially offset by a $\mathrm{R} \$ 578$ million increase in financial expenses.

## Expenses from financial intermediation

The following table sets out the principal components of the Bank's expenses from financial intermediation for the year ended December 31, 2011 and 2010:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Money market funds. | $(53,055)$ | $(38,756)$ | 36.9\% |
| Borrowings, assignments and onlending | $(7,118)$ | $(3,473)$ | 105.0\% |
| Leases. | $(1,634)$ | $(2,218)$ | (26.3)\% |
| Foreign exchange portfolio | (374) | - | - |
| Financial expenses from provisions on insurance, pension and saving bonds operations $\qquad$ | $(1,661)$ | $(1,433)$ | 15.9\% |
| Allowance for loan losses . | $(11,975)$ | $(10,244)$ | 16.9\% |
| Expenses from financial intermediation ................................................. | $(75,817)$ | $(56,124)$ | 35.1\% |

The Bank's expenses from financial intermediation increased by $35.1 \%$ from $\mathrm{R} \$ 56,124$ million for the year ended December 31, 2010 to R $\$ 75,817$ million for the year ended December 31, 2011. This increase was primarily due to the factors described below.

Expenses from deposits and funds obtained in the money markets increased by $105.0 \%$ from $\mathrm{R} \$ 3,473$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 7,118$ million for the year ended December 31, 2011. This increase was mainly the result of (i) an increase of $43.0 \%$ ( $\mathrm{R} \$ 6,682$ million) in expenses from time deposits, mainly as a result of increases in average balances and interest rates, consisting of BB Aplic DI (R\$1,262 million), Cetip bonds ( $\mathrm{R} \$ 1,045$ million), judicial deposits ( $\mathrm{R} \$ 1,184$ million) and CDB DI swap ( $\mathrm{R} \$ 426$ million); (ii) an increase of R $\$ 4,339$ million in expenses from repurchase agreements, due to an increase in the TMS rate; (iii) an increase of $\mathrm{R} \$ 1,120$ million in expenses related to savings deposits, mainly due to increases in average balances and in the TR rate; (iv) an increase of R $\$ 931$ million in securities abroad, due to foreign exchange variations between the real and the U.S. dollar and (v) an increase of $\mathrm{R} \$ 750$ million in expenses from LFs and an increase of $\mathrm{R} \$ 355$ million in Agricultural LFs, primarily due to new funding.

Expenses from borrowings, assignments and onlendings increased by $105 \%$, from R $\$ 3,473$ million for the year ended December 31, 2010 to R $\$ 7,118$ million for the year ended December 31, 2011. This increase was primarily due to foreign exchange variations between the real and the U.S. dollar, the Japanese Yen and the Euro.

The Bank's allowance for loan losses increased by $16.9 \%$ (representing $\mathrm{R} \$ 1,731$ million) from $\mathrm{R} \$ 10,244$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 11,975$ million for the year ended December 31, 2011. The breakdown of expenses related to allowance for loan losses for transactions with and without credit characteristics, as well as for additional allowances, is set forth in the table below.

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Allowance for loan losses with credit characteristics ................................ | $(11,837)$ | $(11,359)$ | 4.2\% |
| Additional allowance for loan losses ...................................................... | 0 | 1,016 | n.m |
| Allowance for loan losses without credit characteristics............................. | (148) | 99 | n.m |
| Total ................................................................................................. | $(11,975)$ | $(10,244)$ | (16.9)\% |

## Gross income from financial intermediation

As a result of the foregoing factors, the Bank's gross income from financial intermediation increased by $7.6 \%$ from $\mathrm{R} \$ 25,562$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 27,513$ million for the year ended December 31, 2011.

Other operating income (expenses)The following table sets out the principal components of the Bank's other operating income (expenses) for the year ended December 31, 2011 and 2010:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Service income | 12,213 | 10,776 | 13.3\% |
| Banking fees income. | 6,028 | 5,396 | 11.7\% |
| Personnel expenses.. | $(14,913)$ | $(13,020)$ | 14.5\% |
| Other administrative expenses . | $(13,422)$ | $(13,040)$ | 2.9\% |
| Taxes.. | $(4,259)$ | $(3,750)$ | 13.6\% |
| Equity in the earnings (losses) of affiliates and subsidiary companies............. | 455 | (46) | n.m |
| Insurance, pension and saving bonds operations ......................................... | 2,265 | 1,888 | 20.0\% |
| Other operating revenues ........................................................................ | 12,978 | 13,788 | (5.9)\% |
| Other operating expenses ........................................................................ | $(10,351)$ | $(9,144)$ | 13.2\% |
| Total other operating income (expenses) ................................................ | $(9,006)$ | $(7,152)$ | 25.9\% |

[^7]The Bank's total other operating expense increased by $25.9 \%$ from $\mathrm{R} \$ 7,152$ million for the year ended December 31, 2010 to R $\$ 9,006$ million for the year ended December 31, 2011, due to the factors described below.

The Bank's service income increased by $13.3 \%$ from R $\$ 10,776$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 12,213$ million for the year ended December 31, 2011. This increase was mainly due to (i) a $24.5 \%$ increase (representing $\mathrm{R} \$ 648$ million) in revenue from credit and debit card transactions; (ii) a $13.8 \%$ increase (representing $\mathrm{R} \$ 368$ million) in revenue from fund administration; (iii) an increase of $\mathrm{R} \$ 254$ million in revenue from Banco Patagonia, consolidated from April 2011; (iv) a $75.7 \%$ increase (representing $\mathrm{R} \$ 177$ million) in revenues from services provided to the National Treasury and the fund management officers.

Banking fees income increased by $11.7 \%$ (representing $\mathrm{R} \$ 632$ million) from $\mathrm{R} \$ 5,396$ million for the year ended December 31, 2010 to R $\$ 6,028$ million for the year ended December 31, 2011. The increase was mainly due to (i) an $11.0 \%$ increase ( $\mathrm{R} \$ 322$ million) in revenue from services packages; (ii) a $5.8 \%$ increase ( $\mathrm{R} \$ 79$ million) from income from credit and registration operations; (iii) an increase of $\mathrm{R} \$ 157$ million in income from investment funds management and (iv) an $18.8 \%$ increase ( $\mathrm{R} \$ 27$ million) from income from transfer fees.

Personnel expenses increased by $14.5 \%$ from R $\$ 13,020$ million for the year ended December 31, 2010 to R $\$ 14,913$ million for the year ended December 31, 2011. This increase was mainly the result of (i) a $15.2 \%$ increase (representing $\mathrm{R} \$ 940$ million) in expenses from compensation; (ii) an $11.1 \%$ increase (representing $\mathrm{R} \$ 245$ million) from employee social benefits; (iii) a $8.6 \%$ increase (representing R $\$ 151$ million) in benefits and (iv) a $17.5 \%$ increase (representing $\mathrm{R} \$ 300$ million) in administrative personnel provisions. These increases are primarily due to salary readjustments and the acquisition of a controlling interest in Banco Patagonia. In addition, expenses from provisions for losses associated with labor lawsuits increased $\mathrm{R} \$ 193$ million from $\mathrm{R} \$ 776$ million for 2010 to $\mathrm{R} \$ 969$ million for 2011.

Other administrative expenses increased by $2.9 \%$ from $R \$ 13,040$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 13,422$ million for the year ended December 31, 2011, primarily due to (i) a $16.1 \%$ increase (representing R $\$ 119$ million) in transportation expenses; (ii) a $27.7 \%$ increase ( $\mathrm{R} \$ 108$ million) in expenses related to maintenance and servicing; (iii) a $16.6 \%$ increase ( $\mathrm{R} \$ 105$ million) in rental expenses; (iv) a $10.2 \%$ increase ( $\mathrm{R} \$ 91$ million) in depreciation expenses and (v) a $13.5 \%$ increase (representing R\$91 million) in security expenses. These increases are primarily due to salary readjustments and the acquisition of a controlling interest in Banco Patagonia. These increases were partially offset by a $20.0 \%$ decrease ( $\mathrm{R} \$ 140$ million) in provisions related to judicial claims.

Taxes increased from R $\$ 3,750$ million for the year ended December 31, 2010 to R $\$ 4,259$ million for the year ended December 31, 2011, a $13.6 \%$ increase (representing R $\$ 509$ million). This increase was primarily due to an increase in the Bank's tax base, which resulted in a $\mathrm{R} \$ 248$ million increase in COFINS tax, $\mathrm{R} \$ 97$ million in ISSQN tax and R $\$ 62$ million in Pasep/PIS tax. Additionally, taxes for Banco Patagonia increased by R $\$ 70$ million.

The Bank's equity in the income (losses) of affiliates and subsidiary companies increased from a loss of $\mathrm{R} \$ 46$ million for the year ended December 31, 2010 to an income of $\mathrm{R} \$ 455$ million for the year ended 2011. This increase was primarily the result of foreign exchange variations between the real against the U.S. dollar (a depreciation of $12.6 \%$ for 2011 as compared to an appreciation of $4.3 \%$ for 2010).

Other operating income from insurance, pension and saving bonds operations increased by $20.0 \%$ from R $\$ 1,888$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 2,265$ million for the year ended December 31, 2011. This $\mathrm{R} \$ 377$ million increase was primarily the result of revenues and expenses attributable to the Mapfre Group, which was consolidated starting in June 2011.

The following table sets out the principal components of the Bank's other operating income and other operating expenses for the years ended December 31, 2011 and 2010, which increased and decreased, respectively, from $\mathrm{R} \$ 13,788$ million and $\mathrm{R} \$ 9,144$ million for 2010 to $\mathrm{R} \$ 12,978$ million and $\mathrm{R} \$ 10,351$ million for 2011:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Variation (\%) |
| Other operating income | (in millions of R\$, except percentages) |  |  |
| PREVI-Restatement of actuarial assets. | 2,981 | 4,299 | (30.7)\% |
| Equalizations of rates - harvest | 2,488 | 2,445 | 1.8\% |
| Restatement of guarantee deposits. | 1,501 | 1,210 | 24.0\% |
| Readjustment negative exchange/reclassification of balances . | 957 | 916 | 4.5\% |
| Update on allocation of surplus funds - Plan 1 ......................................... | 1,014 | 281 | 260.9\% |
| Recovery of charges and expenses. | 797 | 1,720 | (53.7)\% |
| Reversal of provisions (labor, civil and tax). | 570 | 850 | (32.9)\% |
| Credit card transactions.. | 333 | 194 | 71.6\% |
| Personnel expenses - Reversal of provisions. | 13 | 132 | (90.2)\% |
| Administrative expenses - Reversal of provisions. | 176 | 127 | 38.6\% |
| Dividends received.............................................................................. | 27 | 52 | (48.1)\% |
| Others ........................................................................................... | 2,121 | 1,562 | 35.8\% |
| Other operating income. | 12,978 | 13,788 | (5.9)\% |
|  | Year ended December 31, |  |  |
|  | 2011 | 2010 | Variation (\%) |
| Other operating expenses | (in millions of R\$, except percentages) |  |  |
| Readjustment negative exchange/reclassifications of balances..................... | $(1,075)$ | (771) | 39.4\% |
| From non-financial associated companies ............................................... | $(1,442)$ | $(1,196)$ | 20.6\% |
| Premiums paid to clients. | $(1,447)$ | (792) | 82.7\% |
| Credit/debit card transactions. | $(1,260)$ | (876) | 43.8\% |
| Actuarial liabilities. | (998) | $(1,171)$ | (14.8)\% |
| Failures/fraud and other losses. | (460) | (264) | 74.2\% |
| Business partners.. | (538) | $(1,178)$ | (54.3)\% |
| Amortization of goodwill. | (575) | (225) | 155.6\% |
| Restatement of guarantee deposits. | (425) | (484) | (12.2)\% |
| Discounts granted on renegotiations. | (290) | (348) | (16.7)\% |
| Restatement of hybrid capital and debt instruments. | (227) | (299) | (24.1)\% |
| Premium life insurance -consumer credit. | (165) | (205) | (19.5)\% |
| ATM Network. | (160) | (125) | 28.0\% |
| Restatement of funds to be returned to the National Treasury ...................... | (57) | (49) | 16.3\% |
| INSS .................................................................................................. | (42) | (30) | 40.0\% |
| Restatement of interest on own capital/Dividends ..................................... | (41) | (43) | (4.7)\% |
| PREVI-actuarial adjustment................................................................ | (24) | (25) | (4.0)\% |
| Fees for the use of Sisbacen. | (17) | (16) | 6.3\% |
| Expenses for Proagro ........................................................................... | (13) | (52) | (75.0)\% |
| Updates from the acquisition of investments.. | - | (71) | - |
| Others. | $(1,095)$ | (924) | 18.5\% |
| Other operating expenses .................................................................... | $(10,351)$ | $(9,144)$ | 13.2\% |

[^8]Other operating income decreased by $5.9 \%$ from $\mathrm{R} \$ 13,788$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 12,978$ million for the year ended December 31, 2011. This decrease was mainly due to (i) a $\mathrm{R} \$ 1,318$ million decrease the recognition of actuarial gains relating to the PREVI Plano de Benefícios No. 1; (ii) a R $\$ 775$ million decrease in the fee reimbursements by CET to Banco Votorantim, which were partially offset by expenses recorded under "Business partners - Other operating expenses;" (iii) a decrease of $70.9 \%$ ( $\mathrm{R} \$ 596$ million) attributable to a reduced reversal of labor provisions related to judicial claims; (iv) a decrease of $89.9 \%$ (representing $\mathrm{R} \$ 118$ million) attributable to a reversal of provisions related to personnel expenses. This decrease was partially offset by (i) a R $\$ 733$ million increase in PREVI's Surplus Destination Fund; (ii) a R $\$ 316$ million reversal in judicial deposits; (iii) an increase of $24.0 \%$ (representing R $\$ 291$ million) attributable to guarantee deposits; (iv) R $\$ 275$ million increase in the Midwest Constitutional Financing Fund - FCO; (v) a R $\$ 144$ million increase due to services provided to the National Treasury related to the Funcafé program; (vi) an increase of $71.6 \%$ (representing R $\$ 139$ million) in income from credit card transactions and (vii) the R $\$ 114$ million increase in revenue from Banco Patagonia, consolidated from April 2011.

Other operating expenses increased by $13.2 \%$ from $\mathrm{R} \$ 9,144$ million for the year ended December 31, 2010 to $\mathrm{R} \$ 10,351$ million for the year ended December 31,2011 . This $\mathrm{R} \$ 1,207$ million increase was primarily due to (i) an increase of $82.7 \%$ (representing $\mathrm{R} \$ 655$ million) in expenses related to rewards to customers under loyalty programs; (ii) an increase of $43.8 \%$ (representing R\$384 million) in expenses from credit/debit card transactions; (iii) an increase of $156 \%$ (representing $\mathrm{R} \$ 350$ million) in amortization of goodwill and (iv) an increase of $39.5 \%$ (representing R $\$ 305$ million) in the readjustment negative exchange/reclassifications of balances. These increases were partially offset by a $\mathrm{R} \$ 630.2$ million decrease in the fee reimbursements by CET to Banco Votorantim.

## Operating income

The Bank's operating income totaled $\mathrm{R} \$ 18,507$ million for the year ended December 31 , 2011, an increase of $\mathrm{R} \$ 97$ million compared to the year ended December 31, 2010, for the reasons discussed above.

## Non-operating income

The Bank's non-operating income consists of (i) profit on sale of investments, (ii) capital gains, (iii) provisions or reversal of the devaluation of assets, (iv) profit from the sale of assets, (v) disposal of property (vi) rental income, and (vii) other non-operating income. Non-operating income decreased $\mathrm{R} \$ 145$ million from $\mathrm{R} \$ 370$ million for the year ended December 31, 2010 to R $\$ 225$ million for the year ended December 31, 2011. Nonoperating income in 2010 was higher than in 2011 mainly as a result of the reconciliation of capital gains at BB Seguros, mainly due to a change in the Bank's percentage ownership in Brasilprev from $49.99 \%$ to $74.99 \%$ (R\$90 million).

## Income tax and social contribution

Expenses from income tax and social contribution decreased by $11.3 \%$ to $\mathrm{R} \$ 4,722$ million for the year ended December 31, 2011 compared to $\mathrm{R} \$ 5,321$ million for the year ended December 31, 2010. The reasons for this decrease are discussed below.

Income tax is calculated at the rate of $15 \%$, plus a surtax of $10 \%$. Social contribution is calculated at the rate of $15 \%$ for financial and insurance companies and $9 \%$ for all other companies. The decrease in income tax and social contribution expenses was mainly due to the application of tax credits, a reduction in the Bank's tax base and the Bank's fiscal hedge program. The Bank's revaluation of written-off credit operations permitted it to use tax credits totaling $\mathrm{R} \$ 386$ million. The Bank's fiscal hedge program (described in "-Derivative Financial Instruments") also decreased by $\mathrm{R} \$ 430$ million as a result of the decrease in a tax/structural hedge. This hedge is structured by the Bank to reduce the volatility of results after taxes as gains from foreign exchange variations on investments abroad are not subject to taxation and the losses do not result in a deduction in our tax basis. The decreases were partially offset by a $\mathrm{R} \$ 495$ million increase related to deductible expenses under the Program Related to Credit and Debt Cards and the Program to Feed Worker from 2005-2009.

## Profit sharing

Profit sharing for the employees and board members of the Bank increased 2.0\% from R $\$ 1,756$ million for the year ended December 31, 2010 to R $\$ 1,791$ million for the year ended December 31, 2011.

## Net Income

As a result of the foregoing factors, the Bank's net income increased by $3.6 \%$ to $\mathrm{R} \$ 12,126$ million for the year ended December 31, 2011 from R $\$ 11,703$ million for the year ended December 31, 2010.

## Year Ended December 31, 2010 Compared to the Year Ended December 31, 2009

The Bank's net income increased by $15.3 \%$ from $\mathrm{R} \$ 10,148$ million for the year ended December 31, 2009, to $\mathrm{R} \$ 11,703$ million for the year ended December 31, 2010 as a result of the factors described below.

## Income from financial intermediation

The following table sets out the principal components of the Bank's income from financial intermediation in 2010 and 2009:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variation (\%) |
|  | (in millions of R , except percentages) |  |  |
| Loans. | 50,960 | 40,515 | 27.7 |
| Leases. | 3,033 | 2,310 | 31.3 |
| Securities . | 23,238 | 21,350 | 8.8 |
| Derivative financial instruments. | $(2,239)$ | $(1,223)$ | 83.1 |
| Foreign exchange, net. | 1,083 | 686 | 57.9 |
| Compulsory deposits ........................................................................... | 3,586 | 816 | 339.5 |
| Insurance, pension plans and funding...................................................... | 2,025 | 1,275 | 58.8 |
| Income from financial intermediation ................................................. | 81,686 | 65,729 | 26.5 |

The Bank's income from financial intermediation increased by $26.5 \%$ from $\mathrm{R} \$ 65,729$ million in 2009 to $\mathrm{R} \$ 81,686$ million in 2010, primarily due to the factors described below.

Income from loans increased by $27.7 \%$ from $R \$ 40,515$ million in 2009 to $R \$ 51,733$ million in 2010. This increase mainly reflects the increase of $19.6 \%$ in the volume of loan transactions and is principally derived from:

- an increase of $24.9 \%$, or $\mathrm{R} \$ 6,219$ million, in income from lending activities, mainly from (i) an increase in the revenue arising from consumer loans, representing R $\$ 3,236$ million, and working capital loans, including the Bank's own products: BB Giro Empresa Flex, representing R\$619 million, BB Capital de Giro Mix Pasep, representing R\$431 million and BB Giro, representing $\mathrm{R} \$ 296$ million, due to the increase in the average balances of these loans; (ii) an increase of $\mathrm{R} \$ 808$ million in the operating revenue supported by CMN Resolution No. 3,844/2010 mainly due to the variation of the real against the Japanese Yen (devaluation of $8.8 \%$ in 2010, as compared with an appreciation of $29 \%$ in 2009); and (iii) an increase of $\mathrm{R} \$ 965$ million in the loan revenues of Banco Votorantim, mainly due to the greater number of months used in the accounting consolidation for this year ( 12 months in 2010, as compared with 3 months in 2009);
- a $52.4 \%$ increase, or $\mathrm{R} \$ 3,683$ million, in revenue from financing transactions, primarily from (i) foreign working capital financing, representing $\mathrm{R} \$ 752$ million, CDC , representing $\mathrm{R} \$ 394$ million, BNDES, representing $\mathrm{R} \$ 222$ million and credit card operations, representing $\mathrm{R} \$ 203$ million, mainly as a result of the increase in the average balance of these financing transactions; (ii) an increase of R\$1,949 million in revenue from loans through Banco Votorantim, mainly due to the greater number of months used in the accounting consolidation in 2010 (12 months in 2010, as compared with 3 months in 2009);
- an increase of $11.6 \%$, or $\mathrm{R} \$ 543$ million, in revenue from rural and agro industrial financings, mainly from (i) BNDES operations, representing R $\$ 282$ million, Pesa, representing R $\$ 152$ million and Proger, representing $\mathrm{R} \$ 105$ million, mainly resulting from an increase in the average volume of these financings;
- an increase of $22.7 \%$, or R $\$ 611$ million, in the recovery of credits written off, due to the higher volume of recovered credits; and
- an increase of $121.5 \%$ increase, or $\mathrm{R} \$ 133$ million, in housing financing revenue due to the increases in average balances.

Income from leases increased by $31.3 \%$ from $\mathrm{R} \$ 2,310$ million in 2009 to $\mathrm{R} \$ 3,033$ million in 2010 , primarily as a result of the $\mathrm{R} \$ 1,045$ million increase in revenue from Banco Votorantim, due to the greater number of months used in the accounting consolidation in 2010 ( 12 months in 2010, as compared with 3 months in 2009), partially offset by the decrease of $\mathrm{R} \$ 115$ million in revenue from BB Leasing due to the decrease in the volume of leasing operations for 2010.

Income from securities increased by $8.8 \%$ from $\mathrm{R} \$ 21,350$ million in 2009 to $\mathrm{R} \$ 23,238$ million in 2010. This increase was primarily due to the following factors:

- an increase of $\mathrm{R} \$ 1,161$ million in income from fixed income securities, mainly as a result of the increase of $\mathrm{R} \$ 1,080$ million in revenue from Banco Votorantim, mainly due to the greater number of months used in the accounting consolidation in 2010 ( 12 months in 2010, as compared with 3 months in 2009), offset by a decrease of $\mathrm{R} \$ 347$ million mainly due to decrease of TMS $(9.8 \%$ in 2010 against $9.9 \%$ in 2009);
- an increase of $\mathrm{R} \$ 624$ million in income from third-party portfolios, of which $\mathrm{R} \$ 467$ million represents revenue from Banco Votorantim, mainly due to the greater number of months used in the accounting consolidation in 2010 ( 12 months in 2010, as compared with 3 months in 2009), and $\mathrm{R} \$ 155$ million represents the increase in average balances ( $\mathrm{R} \$ 7,222$ million);
- an increase of $\mathrm{R} \$ 287$ million in revenue from foreign investments due mainly to the lower appreciation of the real against the U.S. dollar ( $4.3 \%$ appreciation in 2010, as compared with an appreciation of $25.5 \%$ in 2009) and the appreciation of the real against the Japanese Yen ( $8.9 \%$ devaluation in 2010 against an appreciation of $27.1 \%$ in 2009);
- an increase of $\mathrm{R} \$ 225$ million in revenue from trading securities, due to an increase of $\mathrm{R} \$ 123$ million resulting from a mark-to-market adjustment of the National Treasury Notes - Series F (Notas do Tesouro Nacional - Série F, or "NTN-F") and National Treasury Bills (Letras do Tesouro Nacional, or "LTN"), the NTN-F and LTN, and an increase of R\$109 million resulting from an increase in revenue from Banco Votorantim, mainly due to the greater number of months used in the accounting consolidation in 2010 ( 12 months in 2010, as compared with 3 months in 2009).

The Bank's losses from derivative financial instruments increased from a loss of $\mathrm{R} \$ 1,223$ million in 2009 to a loss of $\mathrm{R} \$ 2,239$ million in 2010. These transactions are part of the bank's strategy to hedge against its foreign exchange exposure by means of hedge agreements. Accordingly, the amounts recorded in assets are offset against liabilities, including securities issued abroad and borrowings and onlendings. This increase in losses was mainly the result of a decrease of $\mathrm{R} \$ 1,007$ million in losses from swap transactions, mainly resulting from the lower appreciation of the real against the Euro ( $11.1 \%$ appreciation in 2010, as compared with an appreciation of $22.6 \%$ in 2009) and against the U.S. dollar ( $4.5 \%$ depreciation in 2010, as compared with an appreciation of $54.2 \%$ in 2009) and to the devaluation of the real against the Japanese Yen, (causing a $\mathrm{R} \$ 652$ million decrease); and resulting from the increase in expenses related to swap transactions of Banco Votorantim (causing a $\mathrm{R} \$ 333$ million decrease), mainly due to the greater number of months used in the accounting consolidation in 2010 ( 12 months in 2010, as compared with 3 months in 2009).

Income from net foreign exchange transactions increased from $\mathrm{R} \$ 686$ million in 2009 to $\mathrm{R} \$ 1,083$ million in 2010, primarily due to an increase by $\mathrm{R} \$ 641$ million relating to the lower appreciation of the real against the U.S. dollar and Euro, and to the devaluation of the real against the Japanese yen, partially offset by a decrease of R\$223 million in income from export transactions, principally due to the reduction in the average balances of ACC/ACE operations.

Income from compulsory deposits increased by $339.3 \%$ from $\mathrm{R} \$ 816$ million in 2009 to $\mathrm{R} \$ 3,586$ million in 2010. This increase was mainly due to changes in rules for compliance with Central Bank Circular No. 3,486/2010, imposing additional requirements to hold federal public securities.

Revenue from insurance, pension plans and funding increased from $\mathrm{R} \$ 1,275$ million in 2009 to $\mathrm{R} \$ 2,025$ million in 2010, mainly due to changes in our ownership interest in Brasilprev from $49.990 \%$ to $74.995 \%$ as from April 2010.

## Expenses from financial intermediation

The following table sets out the principal components of the Bank's expenses from financial intermediation for 2010 and 2009:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Deposits and funds obtained in the money market........................................ | $(38,756)$ | $(30,146)$ | 28.6 |
| Borrowings and onlendings ...................................................................... | $(3,473)$ | $(2,510)$ | 38.4 |
| Leases ................................................................................................. | $(2,218)$ | $(1,663)$ | 33.4 |
| Insurance, pension plans and funding........................................................ | $(1,433)$ | (781) | 83.5 |
| Allowance for loan losses .................................................................... | $(10,244)$ | $(12,396)$ | (17.4) |
| Expenses from financial intermediation ................................................. | $(56,124)$ | $(47,496)$ | 18.2 |

The Bank's expenses from financial intermediation increased by $18.2 \%$ from R $\$ 47,496$ million in 2009 to R $\$ 56,124$ million in 2010. This increase was primarily due to the factors described below.

Expenses from deposits and funds obtained in the money markets increased by $28.6 \%$ from $\mathrm{R} \$ 30,146$ million in 2009 to $\mathrm{R} \$ 38,756$ million in 2010. This increase was mainly the result of (i) an increase of $\mathrm{R} \$ 4,724$ million in expenses from repurchase agreements, due to a $\mathrm{R} \$ 42,835$ million increase in average balances; (ii) an increase of $15.6 \%$ ( $\mathrm{R} \$ 2,097$ million) in expenses from time deposits, mainly due to an increase of $\mathrm{R} \$ 723$ million in expenses from court deposits and $\mathrm{R} \$ 1,373$ million in expenses from time deposits, due to an increase in average balances ( $\mathrm{R} \$ 22,466$ million and $\mathrm{R} \$ 6,574$ million respectively) and an increase of $\mathrm{R} \$ 1,015$ million in expenses from Banco Votorantim, mainly due to the greater number of months used in the accounting consolidation in 2010 (12 months in 2010, as compared with 3 months in 2009); (iii) an increase of R $\$ 995$ million in expenses related to savings deposits, mainly due to an increase in average balances of $\mathrm{R} \$ 22,779$ million; and (iv) an increase of $\mathrm{R} \$ 323$ million in expenses related to foreign marketable securities, of which $\mathrm{R} \$ 170$ million was from new issuances and $\mathrm{R} \$ 137$ million related to expenses from Banco Votorantim, mainly due to the greater number of months used in the accounting consolidation in 2010 ( 12 months in the 2010 against 3 months in 2009).

Expenses from borrowings and onlendings increased by $38.4 \%$, from $\mathrm{R} \$ 2,510$ million in 2009 to $\mathrm{R} \$ 3,473$ million in 2010. This increase was due to (i) a R $\$ 612$ million increase in expenses from BNDES onlendings mainly due to an increase in average balances; (ii) a $\mathrm{R} \$ 159$ million increase in expenses from foreign loans; (iii) a $\mathrm{R} \$ 130$ million increase in expenses from foreign financial institutions; and (iv) a $\mathrm{R} \$ 97$ million increase in expenses from foreign transfers.

Expenses from leases increased by $33.4 \%$, from $\mathrm{R} \$ 1,663$ million in 2009 to $\mathrm{R} \$ 2,218$ million in 2010, mainly due to an increase of R $\$ 983$ million in expenses from Banco Votorantim, mainly due to the greater number of months used in the accounting consolidation in 2010 ( 12 months in 2010, compared with 3 months in 2009), offset by a decrease of $\mathrm{R} \$ 190$ million in expenses from BB, mainly due to a decrease in the volume of leasing operations in 2010.

Expenses from insurance, pension plans and funding increased by $83.5 \%$, from $\mathrm{R} \$ 781$ million in 2009 to $\mathrm{R} \$ 1,433$ million in 2010. This increase is mainly due to the increase in our ownership interest in Brasilprev from $49.995 \%$ to $74.995 \%$ as of April 2010.

The Bank's allowance for loan losses decreased by $17.4 \%$ from $\mathrm{R} \$ 12,396$ million in 2009 to $\mathrm{R} \$ 10,244$ million in 2010. The breakdown of expenses related to allowance for loan losses for transactions with and without credit characteristics, as well as for additional allowances, is set forth in the table below.

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Additional allowance for loan losses with credit characteristics...................... | 11,359 | 11,633 | (2.4) |
| Additional allowance for loan losses .......................................................... | 1,016 | 676 | 50.3 |
| Additional allowance for loan losses without credit characteristics ................. | 99 | 88 | 12.5 |
| Total.................................................................................................... | 10,244 | 12,396 | (17.4) |

## Gross income from financial intermediation

As a result of the foregoing factors, the Bank's gross income from financial intermediation increased by $44.4 \%$ from $\mathrm{R} \$ 18,233$ million in 2009 to $\mathrm{R} \$ 26,335$ million in 2010.

## Other operating income (expenses)

The following table sets out the principal components of the Bank's other operating income (expenses) for the years ended December 31, 2010 and 2009:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variation (\%) |
|  | (in millions of R\$, except percentages) |  |  |
| Banking service fees | 11,641 | 10,172 | 14.4 |
| Banking fees. | 4,226 | 3,339 | 26.6 |
| Personnel expenses.. | $(13,020)$ | $(11,838)$ | 10.0 |
| Other administrative expenses .................................................................. | $(13,040)$ | $(11,212)$ | 16.3 |
| Tax expenses. | $(3,750)$ | $(3,333)$ | 12.5 |
| Equity in the earnings (losses) of affiliates and subsidiary companies .............. | (46) | (989) | (95.3) |
| Insurance, pension plans and funding....................................................... | 1,887 | 1,574 | 19.9 |
| Other operating income........................................................................... | 14,093 | 16,973 | (17.0) |
| Other operating expenses ......................................................................... | $(9,917)$ | $(9,327)$ | 6.3 |
| Total other operating income (expenses) ................................................. | $\underline{(7,926)}$ | $(4,641)$ | 70.8 |

The Bank's total other operating expenses increased by $70.8 \%$ from $\mathrm{R} \$ 4,641$ million in 2009 to $\mathrm{R} \$ 7,926$ million in 2010, primarily due to the factors described below.

Banking service fees increased by $14.4 \%$ from $\mathrm{R} \$ 10,172$ million in 2009 to $\mathrm{R} \$ 11,641$ million in 2010. This increase was mainly due to (i) a $26.8 \%$ increase (representing R $\$ 665$ million) in revenue from credit and debit card transactions; (ii) a $14.2 \%$ increase (representing $\mathrm{R} \$ 287$ million) in revenue from fund administration; (iii) a $61.1 \%$ increase (representing R\$246 million) in revenue from insurance, pension and funding services; and (iv) a $40.7 \%$ increase (representing R $\$ 177$ million) in revenue from services provided by non-financial affiliates. Revenue from the provision of services was also positively affected in the amount of $\mathrm{R} \$ 165$ million due to a greater number of months of consolidation of Banco Votorantim's results in 2010.

Banking fees increased by 26.6 \% from $\mathrm{R} \$ 3,340$ million in 2009 to $\mathrm{R} \$ 4,226$ million in 2010. The main increase was due to an increase from credit and registration operations in the amount of $\mathrm{R} \$ 563$ million and from services packets in the amount of $\mathrm{R} \$ 268$ million. The increase in income from banking fees was also positively affected in the amount of $\mathrm{R} \$ 327$ million due to a greater number of months of consolidation of Banco Votorantim's results in 2010.

Personnel expenses increased by 10.0 \% from $\mathrm{R} \$ 11,838$ million in 2009 to $\mathrm{R} \$ 13,020$ million in 2010. This increase was mainly the result of an increase of $17.9 \%$ (representing $\mathrm{R} \$ 938$ million) in expenses from compensation, a $15.7 \%$ increase (representing R $\$ 300$ million) from employee social benefits, a $18.5 \%$ increase (representing $\mathrm{R} \$ 274$ million) in benefits expenses and a $16.7 \%$ increase (representing $\mathrm{R} \$ 246$ million) in
administrative personnel provisions. These increases are primarily due to salary readjustments and an increase in headcount. These expenses were also increased in the amount of $\mathrm{R} \$ 308$ million due to a greater number of months of consolidation of Banco Votorantim's results in 2010. This increase was also a result of an increase in expenses associated with labor claims from R $\$ 1,375$ million in 2009 to $\mathrm{R} \$ 776$ million in 2010.

Other administrative expenses increased by $16.3 \%$ from $\mathrm{R} \$ 11,212$ million in 2009 to $\mathrm{R} \$ 13,040$ million in 2010. This increase was mainly due to (i) amortization in the amount of $\mathrm{R} \$ 608$ million mostly related to business fees, (ii) third-party services in the amount of $\mathrm{R} \$ 247$ million, (iii) specialized technical services in the amount of $\mathrm{R} \$ 246$ million, (iv) depreciation in the amount of $\mathrm{R} \$ 183$ million and (v) communications expenses in the amount of $\mathrm{R} \$ 163$ million. Other administrative expenses were also increased in the amount of $\mathrm{R} \$ 604$ million due to a greater number of months of consolidation of Banco Votorantim's results in 2010. The overall increase in other administrative expenses was also partially offset by a $\mathrm{R} \$ 196$ million reduction in provisions for contingencies related to civil and tax claims.

Tax expenses increased from $\mathrm{R} \$ 3,333$ million in 2009 to $\mathrm{R} \$ 3,750$ million in 2010 . This increase was primarily due to an increase in the Bank's tax basis, which resulted in a R $\$ 316$ million increase in COFINS tax and $\mathrm{R} \$ 63$ million in ISQN tax. Tax expenses were also increased in the amount of $\mathrm{R} \$ 183$ million due to a greater number of months of consolidation of Banco Votorantim's results in 2010.

The Bank's equity in the income (losses) of affiliates and subsidiary companies increased from a loss of R $\$ 989$ million in 2009 to a loss of $\mathrm{R} \$ 46$ million in 2010. This increase was primarily the result of a decrease in loss from foreign exchange from foreign investments mainly as a result of decreased appreciation of the real as compared to the U.S. dollar ( $4.3 \%$ in 2010 as compared to $25.5 \%$ in 2009).

Other operating income from insurance, pension plans and funding transactions increased by $19.9 \%$ from $\mathrm{R} \$ 1,574$ million in 2009 to $\mathrm{R} \$ 1,888$ million in 2010. This increase was primarily the result of a change in the percentage of ownership the Bank held in Brasilprev from 49.990\% to 74.995\% in April 2010.

The following table sets out the principal components of the Bank's other operating income and other operating expenses in 2010 and 2009:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variation (\%) |
| Other operating income | (in millions of R\$, except percentages) |  |  |
| PREVI-Update of actuarial asset. | 4,299 | 4,223 | 1.8 |
| Rate equalizations | 2,445 | 1,773 | 37.9 |
| Recovery of costs and expenses. | 1,720 | 1,061 | 62.1 |
| Updates for judicial deposits.. | 1,210 | 1,143 | 5.9 |
| Reversal of provisions (labor, civil and tax). | 850 | 1,706 | (50.2) |
| Exchange readjustments/reclassifications of balances .. | 833 | 5,178 | (83.9) |
| Equipment leasing-POS (Cielo) | 305 | 280 | 8.9 |
| Updates of funds designated for surplus (PREVI) ................................. | 281 | 221 | 27.1 |
| Card transactions. | 194 | 163 | 19.0 |
| Reversal of provisions (personnel expenses). | 132 | 8 | - |
| Reversal of provisions (administrative expenses) | 127 | 143 | (11.2) |
| Dividends received.. | 52 | 43 | 20.9 |
| Revenues from service commissions (Visa Vale) | - | 110 | (100.0) |
| Other. | 1,645 | 921 | 78.6 |
| Other operating income............................................................................. | 14,093 | 16,973 | (17.0) |

## Other operating expenses

Expenses for non-financial affiliates and subsidiaries

| Year ended December 31, |  |
| :---: | :---: |
| $\mathbf{2 0 1 0}$ | 2009 |
| $(1,196)$ | $(1,017)$ |


|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variation (\%) |
| Other operating expenses | (in millions of R\$, except percentages) |  |  |
| Business partners. | $(1,178)$ | (48) | n.m. |
| Updates to actuarial obligations. | $(1,171)$ | (842) | 39.1 |
| Credit and debit card transactions. | (876) | (760) | 15.3 |
| Customer awards. | (792) | (442) | 79.2 |
| Exchange readjustments/reclassifications of balances | (751) | $(2,726)$ | (72.5) |
| Awards paid for payroll loans acquired. | (582) | (251) | 131.9 |
| Updates for judicial deposits. | (484) | (553) | (12.5) |
| Discounts resulting from renegotiations. | (348) | (146) | 138.4 |
| Amortization of goodwill. | (305) | (136) | 124.3 |
| Updates for hybrid capital and debt instruments .. | (299) | (116) | 157.8 |
| Errors, fraud and other losses. | (264) | (412) | (35.9) |
| Life insurance awards (direct consumer credits) | (205) | (101) | 103.0 |
| Amortizations/anticipated settlement of contracts.. | (191) | (3) | n.m. |
| Automated tellers ... | (125) | (80) | 56.1 |
| Updates of obligations from acquired investments | (71) | (291) | (75.6) |
| Expenses for Proagro ... | (52) | (8) | 550.0 |
| Updates for funds to be returned to the National Treasury | (49) | (44) | 11.4 |
| Updates for interest on share capital and dividends. | (43) | (37) | 16.2 |
| INSS Agreement | (30) | (27) | 11.1 |
| PREVI actuarial adjustment. | (25) | (30) | (16.7) |
| Accreditation for Sisbacen | (17) | (14) | 21.4 |
| Other. | (863) | $(1,243)$ | (30.6) |
| Other operating expenses ................................................................... | $(9,917)$ | $(9,327)$ | 6.3 |

## *n.m. means not meaningful.

Other operating income decreased by $17.0 \%$ from R $\$ 16,973$ million for the year ended December 31, 2009 to $\mathrm{R} \$ 14,093$ million for the year ended December 31, 2010. This decrease was mainly due to (i) a decrease of $83.9 \%$ (representing R $\$ 4,345$ million) in foreign exchange gains due to the appreciation of the real versus the U.S. dollar, yen and euro, with respect to foreign-denominated funding, (although, the effects from the foreign exchange variation are also reflected in several other items of the Bank's income statement); (ii) a decrease of $98.7 \%$ (representing R $\$ 744$ million) from the reversal in 2009 of provisions for civil and tax claims; (iii) a decrease of $11.7 \%$ (representing $\mathrm{R} \$ 111.0$ million) from a smaller reversal of provisions for labor claims. This decrease was partially offset by (i) an increase of $37.9 \%$ (representing $\mathrm{R} \$ 672$ million) in revenues from rate equalizations; (ii) an increase of $62.1 \%$ (representing $\mathrm{R} \$ 659$ million) from the recovery of charges and expenses; (iii) an increase of $\mathrm{R} \$ 124$ million due to the reversal of provisions for personnel expenses; and (iv) an increase of $\mathrm{R} \$ 112$ million due to updates for taxes payable. Other operating income also increased by $\mathrm{R} \$ 2,880$ million due to a greater number of months of consolidation of Banco Votorantim's results in 2010.

Other operating expenses increased by $6.3 \%$ from $\mathrm{R} \$ 9,327$ million in 2009 to $\mathrm{R} \$ 9,917$ million for year ended December 31, 2010. This increase was primarily due to (i) an increase of R $\$ 1,130$ million in expenses for business partners; (ii) increase of $79.2 \%$ (representing $\mathrm{R} \$ 350$ million) for judicial deposits; (iii) an increase of $131.5 \%$ (representing R\$331 million) for premiums paid on acquired payroll loans; (iv) an increase of $39.2 \%$ (representing $\mathrm{R} \$ 330$ million) for actuarial obligations; (v) increase of $138.6 \%$ (representing R $\$ 202$ million) for discounts granted under renegotiations; and (vi) an increase of $15.2 \%$ (representing $\mathrm{R} \$ 116$ million) for expenses related to credit and debit card transactions. This increase was partially offset by lower loss from foreign exchange of the real versus the U.S. dollar, euro and yen with respect to foreign investments. Other operating expenses also increased in the amount of $\mathrm{R} \$ 1,215$ million due to a greater number of months of consolidation of Banco Votorantim's results in 2010.

## Operating income

The Bank's operating income totaled $\mathrm{R} \$ 18,410$ million in 2010 , an increase of $35.4 \%$ or $\mathrm{R} \$ 4,818$ million compared to 2009 , for the reasons discussed above.

## Non-operating income

The Bank's non-operating income consists of (i) income from the sale of investments, (ii) provisions or reversal of the devaluation of assets, (iii) income from the sale of assets, (iv) sale of real estate and (v) other income.

Non-operating income decreased from R $\$ 1,844$ million for the year ended December 31, 2009 to $\mathrm{R} \$ 370$ million for the year ended December 31, 2010, mainly as a result of partial sale of our ownership interest in Cielo in 2009.

## Income tax and social contribution

Expenses from income tax and social contribution increased by $36.3 \%$ to $\mathrm{R} \$ 5,321$ million in 2010 compared to $\mathrm{R} \$ 3,903$ million in 2009. The reasons for this increase are discussed below.

Income tax is calculated at the rate of $15 \%$, plus a surtax of $10 \%$. Social contribution is calculated at the rate of $15 \%$ for financial and insurance companies and $9 \%$ for all other companies. The increase in income tax and social contribution expenses was mainly due to a higher tax base and to the application of tax credits in 2009 related to the Bank's having revalued the probability of a favorable outcome in a direct unconstitutionality action (number 4101/DF) brought against the increase in social contribution tax rate. The Bank's revaluation recognized the rate increase from $9 \%$ to $15 \%$ activating tax credits equaling $\mathrm{R} \$ 1,213$ million. This increase was partially offset in the amount of $\mathrm{R} \$ 561$ million from the Bank's fiscal hedge program as a result of increased exchange variation and a decrease in the amount of $\mathrm{R} \$ 557$ million from tax efficiencies. Income tax and social contribution expenses also increased in the amount of R $\$ 241$ million due to a greater number of months of consolidation of Banco Votorantim's results in 2010.

The Bank's deferred tax assets totaled $\mathrm{R} \$ 1,573$ million for 2010 , a decrease of $\mathrm{R} \$ 2,555$ million compared to $\mathrm{R} \$ 4,128$ million for 2009.

## Profit sharing

Participation in profits distributed to the employees and board members of the Bank increased $26.8 \%$ from R $\$ 1,385$ million in 2009 to $\mathrm{R} \$ 1,756$ million in 2010.

## Net Income

As a result of the foregoing factors, the Bank's net income increased by $15.3 \%$ to $\mathrm{R} \$ 11,703$ million for the period ended December 31, 2010 from R $\$ 10,148$ million for period ended December 31, 2009.

## Liquidity and Capital Resources

## Overview

The Bank maintains capital levels within the acceptable levels of its market risk and liquidity policies. Among the tools that management uses to manage liquidity risks is the plan of liquidity contingencies (Plano de Contingência de Liquidez), which is designed to alert management to control liquidity risks when projections of short-term liquidity levels below accepted minimum reserves. The Bank then increases levels of financial resources through its extensive branch network. The Bank believes it will be able to increase its financial resources through its branch network even in financial crisis scenarios. Therefore, the Bank believes it is unlikely that its capital levels will drop to a level where a Central Bank intervention would be required.

In the event the Bank fails to comply with the minimum capital requirements established by the Basel II Accord, the Bank could be compelled to curtail its lending activities and change its capital strategy. For more information see "-Capital Adequacy Information."

## Sources and Uses of Funds

The table below shows indicators that demonstrate the correlation between sources and uses of funds in Banco do Brasil and demonstrates that the credit portfolio is backed by other sources of funding, in addition to deposits, such as onlendings from BNDES, funds from the financial and development funds and foreign borrowings, among others.

|  | $\begin{gathered} \text { As of March } \\ 31, \\ 2012 \\ \hline \end{gathered}$ | As of December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 | $\begin{gathered} \hline \text { Variation } \\ (2011 / 2010) \\ (\%) \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Variation } \\ (2010 / 2009) \\ (\%) \\ \hline \end{gathered}$ |
|  |  | (in millions of R\$, except percentages) |  |  |  |  |
| Sources.. | 608,253 | 595,892 | 498,334 | 428,587 | 19.6 | 16.3 |
| Total deposits ...................... | 446,870 | 442,386 | 376,851 | 337,564 | 17.4 | 11.6 |
| Domestic onlending .............. | 51,565 | 50,991 | 50,764 | 31,390 | 0.4 | 61.7 |
| Domestic borrowing.............. | 114 | 121 | 93 | 251 | 30.1 | (62.9) |
| Financial and development funds $\qquad$ | 4,104 | 4,002 | 3,568 | 4,135 | 12.2 | (13.7) |
| FCO (Subordinated debt)....... | 31,440 | 30,885 | 23,412 | 18,553 | 31.9 | 26.2 |
| Commercial papers ............... | 18,600 | 16,138 | 4,314 | 2,765 | 274.1 | 56.0 |
| Foreign borrowings ${ }^{(1)}$............ | 35,323 | 31,269 | 21,135 | 14,331 | 47.9 | 47.55 |
| Allowance for loan losses ...... | 20,237 | 20,100 | 18,197 | 19,598 | 10.5 | (7.1) |
| Uses ....................................... | 608,253 | 595,892 | 498,334 | 428,587 | 19.6 | 16.3 |
| Available funds .................... | 83,359 | 79,243 | 52,933 | 103,478 | 49.7 | (48.8) |
| Loan portfolio.......................... | 430,748 | 422,988 | 358,366 | 300,829 | 18.0 | 19.1 |
| Compulsory deposits............. | 94,146 | 93,660 | 87,035 | 24,280 | 7.6 | 258.5 |
| Indicators (\%) |  |  |  |  |  |  |
| Loan portfolio/Total deposits...... | 96.4 | 95.6 | 95.1 | 89.1 | - | 6.7 |
| Loan portfolio/sources ............... | 70.7 | 71.0 | 71.9 | 70.2 | 1.3 | 2.5 |
| Available funds/sources ............. | 13.7 | 13.3 | 10.6 | 24.1 | 25.5 | (56.0) |

[^9]The loan portfolio/sources ratio was $70.7 \%$ as of March 31, 2012, as compared to $71.0 \%$ as of December $31,2011,71.9 \%$ as of December 31, 2010 and $70.2 \%$ as of December 31, 2009. Available funds, as measured by the difference between sources, loan portfolio and compulsory deposits, was $\mathrm{R} \$ 83,359$ million as of March 31, 2012, as compared to $\mathrm{R} \$ 79,243$ million as of December 31, 2011, $\mathrm{R} \$ 52,933$ million as of December 31, 2010 and R $\$ 103,478$ million as of December 31, 2009. As of December 31, 2011 and December 31, 2010, available funds accounted for $13.3 \%$ and $10.6 \%$ of the Bank's sources, respectively.

As of March 31, 2012, the Bank had a $5.5 \%$ increase in available funds, as compared to December 31, 2011. The $1.8 \%$ increase of the loan portfolio as of March 31, 2012 was supported by the $0.4 \%$ increase of deposits. The loan portfolio/sources index increased by $70.7 \%$, as compared to December 31, 2011.

## Sources of Funds

The main sources of funding for the Bank's domestic lending operations in reais are demand and savings deposits, time deposits sold to individuals or non-financial institutional clients and interbank deposits sold to financial institutions. In addition, the Bank raises funds on the interbank market from time to time, as well as from short-term deposit operations received under security repurchase agreements that use the Bank's holding of government securities as guarantees.

The representative volume of demand and savings deposits in relation to total deposits, which was $36.4 \%$ as of March 31, 2012, reduces the weighted average cost of the Bank's funding and given their spreads adds stability to the Bank's cash flows.

The table below sets out the Bank's sources of funds on a consolidated basis as of the dates indicated:

|  | $\begin{gathered} \text { As of March 31, } \\ 2012 \end{gathered}$ | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 |
|  |  | (in millions of $\mathrm{R} \$$, except percentages) |  |  |
| Non-federal government sources |  |  |  |  |
| Demand deposits. | 60,659 | 62,016 | 63,503 | 56,459 |
| Savings deposits.. | 101,815 | 100,110 | 89,288 | 75,742 |
| Interbank deposits. | 14,272 | 14,450 | 18,998 | 11,619 |
| Time deposits ......................................................... | 270,123 | 265,809 | 204,652 | 193,516 |
| Other deposits. | - | - | 410 | 229 |
| Total deposits ......................................................... | 446,870 | 442,386 | 376,851 | 337,564 |
| Funds obtained in the money market.... | 199,811 | 195,175 | 142,175 | 160,821 |
| Total non-federal government sources.. | 646,681 | 637,561 | 519,026 | 498,385 |


|  | $\begin{gathered} \text { As of March 31, } \\ 2012 \\ \hline \end{gathered}$ | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 |
|  |  | (in millions of R\$, except percentages) |  |  |
| Federal government sources |  |  |  |  |
| Onlending funds ........................................................ | 51,565 | 50,991 | 50,764 | 31,390 |
| Special operations ...................................................... | - | 2 | - | 206 |
| Total federal government sources .............................. | 51,565 | 50,993 | 50,764 | 31,596 |
| Total funding ....................................................... | 698,246 | 688,554 | 569,790 | 529,981 |

## Deposit Accounts

The Bank's deposits totaled $\mathrm{R} \$ 447$ million as of March 31, 2012, an increase of $1.0 \%$ as compared to December 31, 2011. As of December 31, 2011, the balance of total deposits from consumers and companies, including demand deposits, savings deposits, interbank deposits, time deposits and other deposits totaled R $\$ 442,386$ million, representing an increase of $17.4 \%$ compared to $\mathrm{R} \$ 376,581$ million as of December 31, 2010.

One of the reasons for this growth was the growth in savings deposits of $17.9 \%$ in 2010 compared to 2009 , which deposits made up $23.7 \%$ of total deposits as of the end of 2010. Another important factor was the growing trend in time deposits over 2010. These deposits grew $5.8 \%$ versus 2009 and totaled $R \$ 204,652$ million as of the end of 2010. The Brazilian currency deposit accounts of consumers and companies, which include demand deposits and savings accounts, accounted for $40.5 \%$ of the Bank's total non-federal government funding as of December 31, 2010 (compared to $39.2 \%$ as of December 31, 2009). As of December 31, 2011, the Bank had a total volume of currency deposit accounts (demand and savings) of $\mathrm{R} \$ 162,126$ million, an increase of $6.1 \%$ compared to $\mathrm{R} \$ 152,791$ million as of December 31, 2010 and $\mathrm{R} \$ 132,200$ million as of December 31, 2009.

Demand Deposits. Demand deposits, which are credit balances in current accounts held with the Bank and no interest is paid to the depositor, totaled $\mathrm{R} \$ 60,659$ million as of March 31, 2012, compared to $\mathrm{R} \$ 62,016$ million, $\mathrm{R} \$ 63,503$ million and $\mathrm{R} \$ 56,459$ million as of December 31, 2011, 2010 and 2009, respectively, which accounted for $13.6 \%$ of the Bank's total deposits by amount as of March 31, 2012, compared to $14.0 \%, 16.9 \%$ and $16.7 \%$ as of December 31, 2011, 2010 and 2009, respectively.

According to Central Bank data, as of December 31, 2012, the Bank held 31.5\% of the total balance of demand deposits in Brazil, compared to $33.0 \%$ and $32.8 \%$ as of December 31, 2010 and 2009, respectively, which corresponded to the largest demand deposit base in Brazil.

As of December 31, 2011, the Bank had approximately 36.1 million demand deposit accounts, compared to 35.9 million and 35.0 million as of December 31, 2010 and 2009, respectively, of which approximately $93.8 \%$ were accounts of individuals (compared to $93.9 \%$ and $93.7 \%$ as of December 31, 2010 and 2009, respectively).

The Central Bank requires all Brazilian banks to use funds obtained from demand deposits and other sources (such as float on taxes and other collections) for specific purposes. Accordingly, the Bank deposits 43.0\% of its daily average balance of demand deposits in cash on a non-interest bearing basis. The Central Bank also requires that an additional $12.0 \%$ of such deposits be made with the Central Bank, in federal bonds linked to the SELIC rate. An additional $28.0 \%$ of such funds must be lent at reduced interest rates for agribusiness and $2.0 \%$ of such funds must be lent, also at reduced interest rates, to low income clients. Other banks are required to adopt the same percentage of their demand deposits to finance real estate loans.

Savings deposits. As of March 31, 2012, savings deposits totaled R $\$ 101,815$ million, compared to $\mathrm{R} \$ 100,110$ million, $\mathrm{R} \$ 89,288$ million and $\mathrm{R} \$ 75,742$ million as of December 31, 2011, 2010 and 2009, respectively, accounting for $22.8 \%$ of the total deposits maintained at the Bank (compared to $22.6 \%, 23.7 \%$ and $22.4 \%$ as of December 31, 2011, 2010 and 2009, respectively).

As of March 31, 2012, the Bank had approximately 24.9 million savings deposit accounts, compared to 24.7 million, 23.6 million and 23.4 million as of December 31, 2011, 2010 and 2009, respectively, of which approximately $99.3 \%$ were in the names of individuals (compared to $99.2 \%, 99.3 \%$ and $99.3 \%$ as of December 31, 2011, 2010 and 2009, respectively).

The growth in savings deposits over the last three years was mainly due to the Bank's continued implementation of its strategy to increase its savings client base. Following the onset of the economic crisis in mid-2008, the increase also reflected a movement of funds towards larger financial institutions recognized as having greater stability and safer forms of investments.

According to Central Bank regulations, banks in Brazil may offer two types of savings accounts - housing or agribusiness. CMN Resolution No. 3,549 of March 2008 enables financial institutions offering agribusiness savings accounts to carry deposits in the Brazilian Savings and Loans System (Sistema Brasileiro de Poupança e Empréstimo, or "SBPE") of up to $10 \%$ of the total amount on deposit on the prior day. The Central Bank requires savings account deposits in Brazil to have a term of 30 days for consumers and a term of 90 days for "for-profit" corporations before interest can accrue. Yields earned on consumer savings accounts are tax free, whereas yields earned on corporate savings accounts incur income tax at a rate of $22.5 \%$.

On April 28, 1982, the Bank entered into an agreement with POUPEX, which is managed by the Brazilian Army, under which the Bank has offered a special savings account. POUPEX is a civil partnership with the Army Housing Association (Fundação Habitacional do Exército, or "FHE"), which collects, encourages and promotes savings. The Bank is compensated for its services through fees collected from the FHE.

Time deposits. Time deposits totaled $\mathrm{R} \$ 270,123$ million as of March 31, 2012, compared to $\mathrm{R} \$ 265,809$ million as of December 31, 2011, $\mathrm{R} \$ 204,652$ million as of December 31, 2010 and $\mathrm{R} \$ 193,516$ million as of December 31, 2009, accounting for $60.4 \%, 60.0 \%, 54.3 \%$ and $57.3 \%$ of the total deposits maintained at the Bank, respectively. The increases over these periods resulted from the Bank's strategic focus on increasing its time deposits base, from the incorporation of the results of Nossa Caixa and from the consolidation of the results of Banco Votorantim.

With respect to time deposits, $67.4 \%$ and $67.5 \%$ of the deposits were for consumer and corporate clients as of March 31, 2012 and December 31, 2011, respectively. As of March 31, 2012 and December 31, 2011, 29.8\% and $29.2 \%$ of total time deposits related to escrow deposits, respectively. Together, these deposits accounted for more than $97.2 \%$ and $96.8 \%$ of total time deposits, respectively. As of December 31, 2010, $62.9 \%$ of time deposits were in local currency and $30.5 \%$ were in remunerated escrow deposits. The acquisition of Banco Nossa Caixa was the main driver for the $35.1 \%$ growth in escrow deposits from 2009 to 2011.

|  | As of March 31, 2012 | As of December 31, |  |  | $\begin{gathered} \text { Variation } \\ \text { 2011/2010 } \\ (\%) \\ \hline \end{gathered}$ | $\begin{gathered} \text { Variation } \\ \text { 2010/2009 } \\ \text { (\%) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 |  |  |
|  |  | (in millions of $\overline{R \$ \text {, except percentages) }}$ |  |  |  |  |
| Consumer and corporate customers. | 181,967 | 179,526 | 129,162 | 122,783 | 39.0 | 5.2 |
| Escrow ................................... | 80,470 | 77,667 | 64,688 | 57,480 | 20.1 | 12.5 |
| Special funds and programs ....... | 7,139 | 8,072 | 10,347 | 12,895 | (22.0) | (19.8) |
| Other...................................... | 547 | 544 | 455 | 358 | 19.6 | (27.1) |
| Total time deposits ................. | 270,123 | $\underline{265,809}$ | 204,652 | 193,516 | 29.9\% | 5.8\% |

Other deposits. As of December 31, 2011, the Bank no longer records other deposits. Previously, the Bank derived float income from acting as a collection agent for various federal and state taxes and for social security contributions. In addition, the Bank acted as a paying agent for the Federal Government social security system.

## Uses of funds

The percentage of the Bank's assets represented by Federal Government securities was $11.0 \%$ as of March 31, 2012, compared to $12.4 \%, 13.7 \%$ and $14.8 \%$ as of December 31, 2011, 2010 and 2009.

The following table sets out a breakdown of the Bank's lending operations by type of financial product offered as of the dates indicated:

|  | As of March 31, 2012 | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 |
|  | (in millions of R\$) |  |  |  |
| Loans and discounted bills. | 178,111 | 175,978 | 149,037 | 129,829 |
| Financing ${ }^{(1)}$............................................................................ | 120,204 | 120,279 | 104,006 | 80,858 |
| Rural and agribusiness financing............................................ | 96,297 | 93,208 | 77,639 | 67,167 |
| Real estate financing............................................................... | 8,959 | 7,801 | 3,476 | 1,611 |
| Financing of infrastructure and development................................ | 1 | 1 | 1 | 4 |
| Total. | 394,664 | 397,267 | 334,159 | 279,469 |

[^10]The Bank applies the same lending criteria to the agricultural sector as it applies to other loans. Loans extended by the Bank are principally made to the agricultural sector due to the regulatory requirements imposed on Brazilian banks by the Central Bank. These regulations require $28.0 \%$ of all demand deposits and $68.0 \%$ of all savings account deposits to be lent to the agricultural sector or used to acquire Federal Government securities. In the case of funding sourced from savings deposits, the interest rates charged to agricultural borrowers are lower than the costs of obtaining such funds by the Bank. As a result, the Federal Government pays the Bank the difference between the cost of funds and the margin of interest charged on these loans. This arrangement is referred to as the "equalization of rates." The criteria and amounts subject to this "equalization" are agreed in advance between the Bank and the Federal Government, allowing these transactions to generate revenues for the Bank comparable with the minimum return on equity established annually by the Bank's Board of Directors. The equalization amount also must be allocated in the Federal Government's annual budget.

## Indebtedness

Banco do Brasil issues securities in the foreign and domestic capital markets by using both subordinated debt instruments and hybrid capital and debt instruments. The purpose is to raise funds for free use and strengthen the Bank's Regulatory Capital Value-RE with funds eligible to be treated as capital. These issuances are targeted at institutional buyers, financial institutions and private banking clients.

Moreover, for purposes of the regulatory capital composition, Banco do Brasil classifies funds from the FCO as subordinated debt (CMN Vote No. 067/2001 and the Central Bank Official Letter-Direto No. 1.602/2001), which are eligible to be treated as capital due to the low level of requirements and long period of maintenance of these funds in the Bank. Accordingly, the Bank's Tier 2 regulatory capital totaled R $\$ 25,598$ million as of March 31, 2012, and R $\$ 24,878$ million as of December 31, 2011.

## Indebtedness by type

As of March 31, $2012 \quad$ As of December 31, 2011
(in millions of $R \$$ )

| Loan Obligations |  |  |
| :---: | :---: | :---: |
| Domestic |  |  |
| Agribusiness letters of credit........................................................................ | 8,321 | 6,596 |
| Financing letters... | 3,578 | 3,487 |
| Foreign |  |  |
| Notes issued pursuant to medium term notes program.................................... | 5,019 | 5,199 |
| Certificates of Deposit (long term) . | 1,622 | 1,796 |
| Certificates of Deposit (short term) ......................................................... | 5,837 | 4,129 |
| Loan certificates ........ | - | - |
| Total. | 24,377 | 22,140 |
| Subordinated Debt |  |  |
| Domestic |  |  |
| FCO .. | 15,252 | 14,771 |
| Subordinated CDBs. | 4,423 | 4,305 |
| Subordinated financing letters . | 3,522 | 3,429 |
| Foreign |  |  |
| Foreign subordinated debt......................................................................... | 4,481 | 4,684 |
| Total | 27,677 | 27,189 |


(1) In January 2011, the Bank exercised its option to redeem the perpetual notes it issued in January 2006, in the amount of U.S. $\$ 500$ million.

## Lending

The banking segment accounts for a significant portion of the Bank's results of operations and encompasses a broad range of products and services, including deposits, credit operations and services which clients can access through diverse channels of distribution located in Brazil and abroad.

The banking segment includes operations within the retail and wholesale markets and with the government through a specialized network and dedicated staff. The banking segment also engages in operations with micro entrepreneurs and through correspondent banks.

The chart below shows considerable growth in Banco do Brasil's credit portfolio in recent years. Loans to consumers grew by $0.8 \%$ in the first three months of 2012. The business portfolio increased by $1.6 \%$ in the same period. The credit portfolio for micro and small sized companies reached $\mathrm{R} \$ 70,242$ million as of March 31, 2012, an increase of $3.2 \%$ compared to 2011.

|  | As of March 31, 2012 | As of December 31, |  |  | $\begin{gathered} \text { Var. (\%) } \\ \hline \text { March31, } \\ 2012 / \\ \hline \end{gathered}$ | Var. (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | December 31, |
|  |  | 2011 | 2010 | 2009 |  | $\begin{gathered} \text { December } \\ \text { 31, } 2011 \\ \hline \end{gathered}$ | 2011/2010 | 2010/2009 |
|  | (in millions of $R \$$, except percentages) |  |  |  |  |  |  |
| Domestic ..................... | 397,195 | 390,508 | 337,921 | 283,560 | 1.7 | 15.6 | 19.2 |
| Individuals ............... | 131,588 | 130,561 | 113,096 | 91,791 | 0.8 | 15.4 | 23.2 |
| Business .................. | 173,948 | 171,290 | 149,810 | 125,336 | 1.6 | 14.3 | 19.5 |
| SME*................. | 70,242 | 68,062 | 50,916 | 44,920 | 3.2 | 33.7 | 13.3 |
| Medium and large consumers.... | 103,706 | 103,228 | 98,894 | 80,416 | 0.5 | 95.4 | 23.0 |
| Agribusiness............. | 91,658 | 88,658 | 75,015 | 66,434 | 3.4 | 18.2 | 12.9 |
| Abroad....................... | 33,553 | 32,480 | 20,445 | 17,268 | 3.3 | 58.9 | 18.4 |
| Total Portfolio............ | 430,748 | 422,989 | 358,366 | 300,829 | 1.8 | 18.0 | 19.1 |

[^11]Pursuant to CMN regulations, no Brazilian financial institution is authorized to lend more than $25 \%$ of its regulatory capital value (subject to certain adjustments) to one client or group of clients under the same control. In the case of the Bank, this limit excludes loans made by the Bank at the risk of the Federal Government or as the Federal Government's agent. The Bank's internal policy is more conservative than the regulatory requirements of the CMN. WAL lending operations limited to the following maximum percentages of the Bank's regulatory capital value:

- $1.0 \%$ per each individual (or group of individuals, acting either on his/her own or together with others, which represent a common economic interest);
- $15.0 \%$ per each Corporate Client or economic group;
- $15.0 \%$ per each other financial institution;
- $15.0 \%$ per each clearing system;
- $50.0 \%$ per each economic sector (Corporate Client), according to the internal classification of the Bank;
- $30.0 \%$ to all clearing systems in the aggregate; and
- $150.0 \%$ per each client or economic group whose total outstanding credit transactions exceed $2.0 \%$ of the Bank's regulatory capital value.


## Loan Loss History

Pursuant to Central Bank rules, financial institutions are required to classify corporate loan transactions in nine categories, ranging from AA to H , based on credit risk. Loan ratings are the responsibility of the financial institution extending the loan and must be assigned in accordance with the following factors set forth in the CMN Resolution 2,682/99: (i) characteristics of the borrower and the guarantor, such as their respective economic and financial conditions, debt level, ability to generate profit, cash flows, management and internal control level, delinquency in payments, contingencies, economic industry and credit limits; and (ii) characteristics of the transaction, such as the nature and purpose, sufficiency of collateral, liquidity level and overall loan and collateral amount. For individual loans, the loan is classified based the individual's income, net equity and credit history (as well as other personal information).

Regulations set out, for each loan category, a minimum allowance as follows:


The Bank's allowance for loan losses totaled $\mathrm{R} \$ 19,573$ million as of March 31, 2012 as compared to $\mathrm{R} \$ 19,015$ million as of December 31, 2011, $\mathrm{R} \$ 17,315$ million as of December 31, 2010 and $\mathrm{R} \$ 18,617$ million as of December 31, 2009. As of December 31, 2011, transactions in default and allowances for loan losses represented $3.6 \%$ and $4.5 \%$ of the Bank's total credit portfolio respectively. If only transactions with one or more installments outstanding for over 60 days were considered, allowances for loan losses would have covered $2.5 \%$ of the principal amount of those transactions. As of December 31, 2010, transactions in default and allowances for loan losses represented $3.7 \%$ and $4.8 \%$ of the Bank's total credit portfolio, respectively. If only transactions with one or more installments outstanding for over 60 days were considered, allowances for loan losses would have covered $182.2 \%$ of the principal amount of those transactions. As of December 31, 2009, transactions in default and allowances for loan losses represented $5.1 \%$ and $6.2 \%$ of the Bank's total credit portfolio, respectively. If only transactions with one or more installments outstanding for over 60 days were considered, allowances for loan losses would have covered $166.3 \%$ of the principal amount of those transactions.

Due to the Bank's conservative position with respect to potential loss scenarios, the Bank established additional allowances in excess of Central Bank requirements for loan losses and recorded the following total allowance amounts in the periods indicated:

|  | As of March 31, | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 |
|  |  | (in millions of R\$, except percentages) |  |  |
| Required Provision......................................................... | 17,859 | 17,259 | 15,549 | 15,835 |
| Additional Provision. | 1,714 | 1,756 | 1,766 | 2,782 |
| Total.......................................................................... | $\underline{\text { 19,573 }}$ | $\underline{19,015}$ | $\underline{ }$ | $\underline{18,617}$ |

The average risk for the Bank's loan portfolio, when considering required allowances only, did not change as of March 31, 2012 as compared to December 31, 2011, totaling $4.1 \%$ of the portfolio and 1.6 percentage points lower than the $5.7 \%$ recorded by the SFN. The average risk of the credit portfolio, only considering required provisions, was $5.7 \%$ as of December 31, 2011.


## Source: Central Bank and Financial Statements of Banco do Brasil

The portfolio volume overdue by more than 15 days totaled $\mathrm{R} \$ 16,982$ million as of March 31, 2012, accounting for $3.9 \%$ of the total portfolio. The portion of the portfolio that was overdue by more than 60 days as of March 31, 2012 accounted for $2.6 \%$ of the total portfolio. The portion of the portfolio that was overdue by more than 90 days as of March 31, 2012 accounted for $2.2 \%$ of the total portfolio and was 10 basis points above the overdue amount calculated as of December 31, 2011.

The portfolio volume overdue by more than 15 days totaled $\mathrm{R} \$ 15,366$ million as of December 31, 2011, accounting for $3.6 \%$ of the total portfolio. The portion of the portfolio that was overdue by more than 60 days as of December 31, 2011 accounted for $2.5 \%$ of the total portfolio and was 0.2 basis points below the overdue amount calculated as of December 31, 2010. The portion of the portfolio that was overdue by more than 90 days as of December 31, 2011 accounted for $2.1 \%$ of the total portfolio.

The table below sets out the evolution of the default indices of the Bank's credit portfolio as of the dates indicated.

|  | $\begin{gathered} \text { As of March 31, } \\ 2012 \\ \hline \end{gathered}$ | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 |
|  | (in millions of R\$, except percentage rates) |  |  |  |
| Loans Portfolio. | 430,748 | 422,989 | 358,366 | 300,829 |
| Past Due Loans + 15 days | 16,982 | 15,366 | 13,437 | 15,457 |
| Past Due Loans + 15 days/Loan portfolio........................... | 3.9 | 3.6 | 3.7 | 5.1 |
| Past Due Loans + 60 days | 11,405 | 10,541 | 9,505 | 11,192 |
| Past Due Loans + 60 days/Loan portfolio.............................. | 2.6 | 2.5 | 2.7 | 3.7 |
| Past Due Loans + 90 days . | 9,294 | 8,821 | 8,164 | 9,783 |
| Past Due Loans + 90 days/Loan portfolio.............................. | 2.2 | 2.1 | 2.3 | 3.3 |
| Write-offs for loss.. | 3,025 | 10,183 | 11,636 | 9,273 |
| Recovery.. | (750) | $(3,644)$ | $(3,303)$ | $(2,692)$ |
| Loss balance. | 2,282 | 6,539 | 8,333 | 6,581 |
| Net Loss /Credit portfolio-\% annualized. | 2.1 | 1.5 | 2.4 | 3.4 |
| Provision (Required + Additional) | 19,573 | 19,015 | 17,315 | 18,617 |
| Provision/Credit portfolio-\%.. | 4.5 | 4.5 | 4.8 | 6.2 |
| Provision/Overdue +15 days-\%. | 115.3 | 123.7 | 128.9 | 120.4 |
| Provision/Overdue +60 days-\%.. | 171.6 | 180.4 | 182.2 | 166.3 |
| Provision/Overdue + 90 days-\%...................................... | 210.6 | 215.6 | 212.1 | 190.3 |

Total write-offs for losses for the first three months of 2012 were $\mathrm{R} \$ 3,025$ million. In the first three months of 2012, the Bank's loss recovery was $\mathrm{R} \$ 750$ million. Total write-offs for losses in 2011 were $\mathrm{R} \$ 10,183$ million. In 2011, the Bank's loss recovery was $\mathrm{R} \$ 3,664$ million. The Bank's volume of loss recovery increased from 2009 to 2010 , totaling $\mathrm{R} \$ 3,303$ million in 2010 , an increase of $22.7 \%$ as compared to 2009 . The Bank's recovery and loss ratio for the periods indicated is compared against the average recovery and loss ratio of the three largest banks in Brazil in the tables below.

|  | Losses/Average Portfolio | Recovery/Losses |
| :---: | :---: | :---: |
| Three months ended March 31, 2012 |  |  |
| Banco do Brasil ....................................................................................................... | 0.73\% | 24.74 \% |
| Average between the three largest banks in Brazil, other than Banco do Brasil....................... | 1.47\% | 18.13 \% |


|  | Losses/Average Portfolio | Recovery/Losses |
| :---: | :---: | :---: |
| 2011 |  |  |
| Banco do Brasil ........................................................................................................... | 2.7\% | 35.79\% |
| Average between the three largest banks in Brazil, other than Banco do Brasil....................... | 1.13\% | 31.31\% |
|  | Losses/Average Portfolio | Recovery/Losses |
| 2010 |  |  |
| Banco do Brasil .......................................................................................................... | 3.7\% | 28.4\% |
| Average between the three largest banks in Brazil, other than Banco do Brasil....................... | 4.8\% | 23.9\% |


|  | Losses/Average Portfolio | Recovery/Losses |
| :---: | :---: | :---: |
| 2009 |  |  |
| Banco do Brasil .. | 3.8\% | 29.0\% |
| Average between the three largest banks in Brazil, other than Banco do Brasil...................... | 5.2\% | 15.1\% |

The table below sets out the Bank's total loans denominated in reais, the percentage of allowances and the percentage of charge-offs, as of the dates indicated. Loans include all Brazilian currency denominated agricultural, industrial, and commercial and service sector loans.

|  | $\begin{gathered} \text { As of March } 31 \\ 2012 \end{gathered}$ | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 |
|  | (in millions of R\$, except percentages) |  |  |  |
| Total lending operations ${ }^{(1)}$. | 384,833 | 379,045 | 317,726 | 261,783 |
| Private sector | 395,476 | 388,714 | 326,975 | 273,080 |
| Public sector . | 8,097 | 8,419 | 7,184 | 6,388 |
| Allowances ${ }^{(1)}$ | $(18,790)$ | $(18,222)$ | $(16,433)$ | $(17,685)$ |
| As a percentage of total lending operations ......................................... | 4.9\% | 4.8\% | 5.2\% | 6.8\% |
| Write-offs ${ }^{(1)}$................................................................................... | $(3,025)$ | $(10,183)$ | $(11,638)$ | $(9,273)$ |
| As a percentage of total lending operations ......................................... | 0.8\% | 2.7\% | 3.7\% | 3.5\% |

Loan operations which are assigned a risk level of AA through C accounted for $93.8 \%$ of the Bank's total portfolio as of March 31 2012, a decrease of 10 basis points as compared to December 31, 2011. In the SFN, loan operations with AA-C risk level accounted for $92.1 \%$ of the portfolio as of March 31, 2012.

The tables below set out overdue and current loans by rating as of the dates indicated:

|  | Overdue Operations |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As of } \\ \text { March 31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December } \\ \mathbf{3 1 , 2 0 1 1} \\ \hline \end{gathered}$ |  |  |  | As of | arch 31, |  |  |  |  |
|  | Total portfolio |  | AA | A | B | C | D | E | F | G | H |
|  |  |  |  |  | ( ${ }^{\text {m mi }}$ | ns of R\$) |  |  |  |  |  |
| Installments |  |  |  |  |  |  |  |  |  |  |  |
| Falling Due (in days) |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 30................ | 815 | 646 | - | - | 116 | 148 | 66 | 111 | 46 | 77 | 251 |
| 31 to 60 ................. | 470 | 422 | - | - | 71 | 86 | 48 | 37 | 32 | 44 | 151 |
| 61 to 90 ................. | 453 | 393 | - | - | 66 | 79 | 45 | 40 | 31 | 43 | 148 |
| 91 to 180 .............. | 1,299 | 1,096 | - | - | 186 | 219 | 131 | 137 | 87 | 142 | 398 |
| 181 to 360............. | 2,132 | 1,997 | - | - | 321 | 367 | 222 | 178 | 143 | 212 | 689 |
| Over 360 ............... | 5,937 | 5,659 | - | - | 743 | 742 | 576 | 513 | 409 | 644 | 2,310 |
| Installments |  |  |  |  |  |  |  |  |  |  |  |
| Overdue (in days) |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 14................. | 213 | 251 | - | - | 33 | 47 | 23 | 30 | 12 | 16 | 52 |
| 15 to 30 ................. | 504 | 437 | - | - | 162 | 102 | 35 | 30 | 22 | 36 | 115 |
| 31 to 60 ................. | 675 | 594 | - | - | - | 251 | 70 | 62 | 38 | 61 | 173 |
| 61 to 90 ................. | 508 | 456 | - | - | - | - | 118 | 72 | 46 | 60 | 195 |
| 91 to $180 \ldots \ldots . . . . . . . . . .$. | 973 | 826 | - | - | - | - | 29 | 99 | 137 | 195 | 507 |
| 181 to 360 .............. | 924 | 1,202 | - | - | - | - | - | 15 | 27 | 94 | 786 |
| Over 360 ................ | 463 | 557 | - | - | - | - | - | - | - | - | 450 |
| Subtotal.............. | 15,364 | 14,541 | - | - | 1,718 | 2,066 | 1,364 | 1,324 | 1,033 | 1,634 | 6,226 |


|  | Overdue Operations |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of December 31, 2011 | As of December 31, 2010 | As of December 31, 2011 |  |  |  |  |  |  |  |  |
|  | Total portfolio |  | AA | A | B | C | D | E | F | G | H |
|  | (in millions of R\$) |  |  |  |  |  |  |  |  |  |  |
| Installments |  |  |  |  |  |  |  |  |  |  |  |
| Falling Due (in days) |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 30................. | 646 | 1,540 | - | - | 101 | 107 | 58 | 60 | 46 | 46 | 225 |
| 31 to $60 \ldots . . . . . . . . . . . . . . . ~$ | 422 | 388 | - | - | 65 | 70 | 42 | 40 | 32 | 31 | 139 |
| 61 to 90................. | 393 | 303 | - | - | 59 | 59 | 39 | 39 | 30 | 30 | 133 |
| 91 to 180 ............... | 1,096 | 863 | - | - | 158 | 165 | 109 | 111 | 88 | 86 | 375 |
| 181 to 360 .............. | 1,997 | 1,626 | - | - | 275 | 283 | 209 | 200 | 146 | 158 | 722 |
| Over 360 ................ | 5,659 | 3,767 | - | - | 703 | 649 | 496 | 547 | 425 | 462 | 2,374 |
| Installments |  |  |  |  |  |  |  |  |  |  |  |
| Overdue <br> (in days) |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 14................. | 251 | 124 | - | - | 34 | 52 | 35 | 30 | 24 | 25 | 48 |
| 15 to 30................. | 437 | 298 | - | - | 110 | 70 | 39 | 32 | 24 | 41 | 119 |
| 31 to 60 ................. | 594 | 499 | - | - | 20 | 144 | 68 | 81 | 40 | 45 | 193 |
| 61 to 90................. | 456 | 395 | - | - | 2 | 17 | 108 | 69 | 44 | 44 | 171 |
| 91 to $180 \ldots . . . . . . . . . . . .$. | 826 | 739 | - | - | 1 | 8 | 26 | 92 | 115 | 112 | 471 |
| 181 to $360 \ldots . . . . . . . . . .$. | 1,202 | 796 | - | - | 326 | 1 | 1 | 14 | 21 | 84 | 754 |
| Over 360 ................ | 557 | 580 | - | - | - | - | - | 1 | 1 | 4 | 551 |
| Subtotal................ | 14,541 | 11,919 | - | - | 1,855 | 1,629 | 1,236 | 1,320 | 1,042 | 1,176 | 6,281 |



|  | Current Operations |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of December 31, |  |  |  |  |  |  |  |  |  |  |
|  | 2010 | 2009 | 2010 |  |  |  |  |  |  |  |  |
|  | Total portfolio |  | AA | A | B | C | D | E | F | G | H |
|  |  |  |  |  | (in | lions of $R$ |  |  |  |  |  |
| Installments Falling Due (in Days) |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 30.......... | 22,433 | 23,487 | 5,946 | 5,820 | 7,827 | 2,124 | 529 | 51 | 18 | 11 | 107 |
| 31 to 60 .......... | 17,166 | 17,225 | 5,068 | 4,679 | 5,384 | 1,537 | 251 | 151 | 14 | 9 | 73 |
| 61 to 90 .......... | 12,727 | 14,185 | 4,210 | 3,321 | 3,704 | 1,197 | 181 | 28 | 11 | 14 | 61 |
| 91 to 180........ | 37,734 | 34,364 | 10,986 | 8,941 | 12,527 | 4,153 | 681 | 126 | 53 | 34 | 233 |
| 181 to 360 ....... | 58,816 | 50,596 | 10,867 | 15,008 | 23,005 | 7,888 | 1,217 | 200 | 95 | 48 | 488 |
| Over 360 ......... | 195,901 | 142,504 | 59,396 | 41,067 | 66,957 | 20,128 | 4,263 | 707 | 434 | 225 | 2,724 |
| Installments Overdue (in Days) |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Up to 14 days.. | 384 | 587 | 75 | 59 | 86 | 71 | 38 | 19 | 11 | 6 | 19 |
| Other............. | 1,286 | 2,643 | - | - | - | - | - | - | - | - | - |
| Subtotal.......... | 346,447 | 285,591 | 1,286 | - | - | - | - | - | - | - | - |
| Total............. | $\underline{\text { 692,894 }}$ | $\underline{ }$ | $\underline{97,834}$ | 78,895 | 119,490 | 37,098 | 7,160 | 1,282 | 636 | 347 | 3,705 |

The classifications set out above are based upon a determination made by the Bank according to CMN Resolution No. 2,682/99 and may not necessarily be comparable with classifications made by other Brazilian banks.

The tables below set out the total credit portfolio, as well as minimum required allowances in relation to the Bank's lending operations, leasing operations and other credits, and a general table for credit operations and other open credits and integral and partial recovery previously provisioned or charged off as loss and other adjustments as of March 31, 2012 and as of December 31, 2011, 2010 and 2009, respectively:

|  | As of March 31, 2012 |  |  |
| :---: | :---: | :---: | :---: |
|  | \% | Value of operations | Minimum required allowance |
|  | (in m | of R\$, except pe | tage) |
| Risk level |  |  |  |
|  | 29.3 | 126,381 |  |
|  | 25.1 | 108,234 | 541 |
| B................................................................................ | 31.6 | 136,133 | 1,361 |
|  | 7.8 | 33,482 | 1,004 |
|  | 1.9 | 8,071 | 807 |
| E................................................................................ | 0.9 | 3,877 | 1,163 |
| F ................................................................................ | 0.4 | 1,755 | 878 |
| G.............................................................................. | 0.5 | 2,367 | 1,657 |
| Н.............................................................................. | 2.4 | 10,447 | 10,447 |
| Total ............................. | 100.0 | 430,748 | 17,859 |


|  | As of December 31, 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | \% | Value of operations | Minimum required allowance |
|  | (in millions of R\$, except percentage) |  |  |
| Risk level |  |  |  |
| AA............................................................................... | 28.1 | 118,935 |  |
| A............................................................................... | 24.3 | 102,693 | 513 |
| B...... | 33.8 | 142,909 | 1,429 |
| C.......................................................................................... | 7.7 | 32,610 | 978 |
|  | 2.0 | 8,299 | 829 |
| E............................................................................. | 0.9 | 3,724 | 1,117 |
| F ................................................................................ | 0.4 | 1,762 | 88 |
| G................................................................................... | 0.4 | 1,811 | 1,268 |
|  | 2.4 | 10,241 | 10,241 |
| Total | 100.0 | 422,988 | $\underline{17,259}$ |


|  | As of December 31, 2010 |  |  |
| :---: | :---: | :---: | :---: |
|  | \% | Value of operations | Minimum required allowance |
|  | (in millions of R \$, except percentage) |  |  |
| Risk level |  |  |  |
| AA . | 27.3 | 97,834 | - |
| A | 22.0 | 78,895 | 394 |
| B . | 33.7 | 120,647 | 1,206 |
| C | 10.7 | 38,350 | 1,151 |
| D | 2.2 | 8,013 | 801 |
| E. | 0.6 | 2,239 | 672 |
| F............................................................................................. | 0.4 | 1,405 | 702 |
| G | 0.3 | 1,205 | 843 |
| H. | 2.7 | 9,779 | 9,779 |
| Total....................................................................................... | 100.0 | 358,366 | 15,549 |


|  | As of December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: |
|  | \% | Value of operations | Minimum required allowance |
|  | (in milli | of R\$, except perc |  |
| Risk level |  |  |  |
| AA ....................................................................................... | 25.1 | 75,508 | - |
| A. | 31.6 | 95,115 | 476 |
| B | 26.4 | 79,428 | 794 |
| C. | 8.5 | 25,449 | 763 |
| D. | 3.0 | 9,073 | 907 |
| E. | 1.0 | 2,943 | 883 |
| F ......................................................................................... | 0.6 | 1,715 | 857 |
| G. | 0.5 | 1,480 | 1,036 |
| H. | 0.4 | 10,118 | 10,118 |
| Total | 100.0 | 300,829 | 15,835 |

The classifications set forth above are based upon a determination made by the Bank according to Resolution No. 2,682/99 and may not necessarily be comparable with classifications made by other Brazilian banks.

## Capital Adequacy Information

CMN Resolution No. 2,099 created a capital measurement for Brazilian financial institutions based on a risk-weighted asset ratio. The framework of this methodology is based on, but different in certain important aspects from, the Basel II Accord. Under this regulation, as a general rule, Brazilian financial institutions are required to
maintain minimum regulatory capital of at least $11.0 \%$ of total risk-weighted assets, valued in accordance with the risk weighting criteria set out in Annex IV to the Resolution.

As part of the process of implementation of the Basel II Accord, the CMN, pursuant to Resolution No. 3,490 , set forth the required regulatory capital amount (PRE) to substitute the required stockholders' equity (PLE, or revoking Annex IV to Resolution No. 2,099), among other new requirements. Regulatory Capital Value is comprised mainly of Tier 1 Capital (stockholders' equity and other similar instruments) and Tier 2 Capital (subordinated debt). See "-Capital Adequacy", "Regulation of the Brazilian Banking Industry-Capital Adequacy Guidelines" and "Summary-Recent Developments—Recent Regulatory Changes-Capital Adequacy Guidelines" for more information.

The Central Bank prescribes two forms of financial statement consolidation: the financial conglomerate method, for the consolidation of financial companies, and the economic financial method, for the consolidation of financial and non-financial companies. All capital adequacy information provided below and elsewhere in this Offering Memorandum as of March 31, 2012 and as of December 31, 2011, 2010 and 2009 was prepared on the basis of the financial conglomerate method of consolidation.

The table below sets out the Bank's compliance with capital adequacy regulations as of the dates indicated:

|  | As of March 31, | As of December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Basel II |  |  |  |
|  | 2012 | 2011 | 2010 | 2009 |
|  | (in millions of $\overline{\mathrm{RS}}$ ) |  |  |  |
| Regulatory capital................................ | 84,932 | 80,482 | 66,928 | 53,704 |
| Tier 1 capital.. | 65,183 | 60,615 | 52,397 | 41,068 |
| Tier 2 capital....................................... | 24,598 | 24,878 | 19,763 | 17,004 |
| Financial instruments excluded from | $(4,849)$ | $(5,011)$ |  |  |
| Regulatory capital................................ |  |  | $(5,233)$ | $(4,387)$ |
| RSE/RRE........................................... | 65,528 | 63,326 | 52,297 | 42,749 |
| Credit risk(1) ..................................... | 61,472 | 59,802 | 48,901 | 40,161 |
| Market risk(2)..................................... | 180 | 90 | 31 | 285 |
| Operating risk(3) ................................. | 3,876 | 3,433 | 3,365 | 2,302 |
| Surplus (Deficiency) ............................ | 19,403 | 17,156 | 14,630 | 10,955 |
| Capital ratio .......................................... | 14.3 | 14.0 | 14.1 | 13.8 |

[^12]As of March 31, 2012 and December 31, 2011, 2010 and 2009, the Bank's capital ratio calculated according to the Basel II Accord criteria was $14.3 \%, 14.0 \%, 14.1 \%$ and $13.8 \%$, respectively.

The change in the Bank's capital ratio from 2009 to 2010 reflects the exclusion of the following effects of Banco Votorantim in 2010, in accordance with Central Bank guidelines:

- The Bank's investment in Banco Votorantim is deducted from regulatory capital for 2010;
- Proportional balances of subordinated debt instruments issued by Banco Votorantim no longer make up Tier 2 Capital;
- Proportional balances of deferred permanent assets as from March 2, 2007 are no longer deducted from Tier 1 Capital; and
- Capital requirements no longer include the proportional balances of assets and liabilities of Banco Votorantim.


## Interest rate and exchange rate sensitivity

In line with best market practices, the Bank actively manages risks by identifying, assessing, monitoring and controlling market risk exposures associated with its own positions. For this purpose, the Bank considers the risk limits established by the Strategic Committees, as well as possible loss scenarios to timely reverse any adverse results.

In conformity with CMN Resolution No. 3,464/2007 and Central Bank Circular No. 3,354/2007, and in order to enhance efficiency in management of market risks to which its operations are exposed, the Bank segregates its operations, including derivative financial instruments, as described below:
(i) Trading Book: includes all securities held by the Bank for trading or hedging purposes, which are meant to be sold before maturity, under usual market conditions, and which have no trading restrictions
(ii) Banking Book: includes securities not classified in the Trading Book, the main characteristic of which is that they are meant to be held to maturity.

## Profile of renegotiation of interest rates

Banco do Brasil recorded $\mathrm{R} \$ 839,351$ million in interest-earning assets and $\mathrm{R} \$ 721,401$ million in interest-bearing liabilities as of March 31, 2012, a difference of $\mathrm{R} \$ 117,950$ million.

The Bank's assets most affected by interest rates are those with pre-established rates, representing $49.9 \%$ of the total assets subject to interest. $48.0 \%$ of these assets are subject to negotiation periods of less than one month, which significantly reduces the Bank's risks to possible interest rate variations.

With respect to liabilities, the more significant assets are those subject to pre-established rates, which account for $29.9 \%$ of the total liabilities subject to interest. Most of these assets, $47.9 \%$, must be negotiated in less than one month. CDI/TMS operations accounted for $29.3 \%$ of the total liabilities, which are also negotiated in less than one month.

The table below sets forth the inventory of BB Consolidated operations subject to interest rates and allocated by index and term, as of March 31, 2012:

| Assets | < 1 month | $\begin{gathered} 1>3 \\ \text { months } \end{gathered}$ | $\begin{gathered} 3>6 \\ \text { months } \end{gathered}$ | $\begin{gathered} 6>12 \\ \text { months } \end{gathered}$ | $1>3$ years | > 3 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions of R \$ ) |  |  |  |  |  |  |
| Previously fixed.......................... | 198,643 | 24,400 | 51,194 | 42,430 | 77,621 | 52,301 | 446,590 |
| CDI/TMS .................................. | 199,594 | - | - | - | - | - | 199,594 |
| TR/TBF/IRP .............................. | - | 77,289 | - | - | - | - | 77,289 |
| Price index. | - | 10,670 | - | - | - | - | 10,670 |
| TJLP ........................................ | 1,726 | 21,698 | - | - | - | - | 23,424 |
| U.S. dollar/ME .......................... | 29,476 | 29,462 | 17,634 | 12,574 | 12,281 | 35,479 | 136,906 |
| Total interest-earning assets ...... | 429,440 | 163,519 | 68,828 | 55,004 | 89,901 | 87,780 | 894,472 |
|  |  |  |  |  |  |  |  |
| Liabilities | < 1 month | $\begin{gathered} 1>3 \\ \text { months } \end{gathered}$ | $\begin{gathered} 3>6 \\ \text { months } \end{gathered}$ | $6>12$ <br> months | $1>3$ years | > 3 years | Total |
|  | (in millions of R \$) |  |  |  |  |  |  |
| Previously fixed.......................... | 130,264 | 15,799 | 19,882 | 15,399 | 35,553 | 38,450 | 255,346 |
| CDI/TMS.................................. | 250,744 | - | - | - | - | - | 250,744 |
| TR/TBF/IRP .............................. | - | 185,299 | - | - | - | - | 185,299 |
| Price index................................ | - | 301 | - | - | - | - | 301 |
| TJLP ........................................ | 1,362 | 22,098 | - | - | - | - | 23,460 |
| U.S. dollars/ME.......................... | 26,825 | 13,071 | 14,493 | 14,888 | 22,736 | 47,529 | 139,544 |
| Total interest-bearing liabilities. | 409,196 | 236,569 | 34,375 | 30,287 | 58,289 | 85,979 | 854,695 |
| Gap ......................................... | 20,244 | $(73,050)$ | 34,453 | 24,717 | 31,612 | 1,801 | 39,778 |
| Cumulative gap .......................... | 20,244 | $(52,806)$ | $(18,353)$ | 6,365 | 37,976 | 39,778 |  |
| Cumulative gap as $\%$ assets (earning assets) | 4.7 | (44.7) | 50.1 | 44.9 | 35.2 | 2.1 | 4.4 |

The Bank actively manages risks by identifying, assessing, monitoring and controlling market risk exposures associated with its own positions. The main market risk categories the Bank considers relevant are listed below:
(i) interest rate,
(ii) exchange rate,
(iii) price of shares, and
(iv) price of commodities.

The interest rate risk includes fixed interest rate risk, interest payments in foreign currencies, price index coupons and other coupons. Currently the share price and commodity price exposures are not relevant to the Bank's consideration.

To analyze the market risks of the Bank and to enhance efficiency in management of all asset and liability operations, including derivative financial instruments, the Bank segregates its positions into the Trading Book and the Banking Book in conformity with CMN Resolution No. 3,464/07 and Central Bank Circular No. 3,354/07, as follows:
(i) Trading Book: includes all securities held by the Bank for trading or hedging purposes, which are meant to be sold before maturity, under usual market conditions, and which have no trading restrictions.
(ii) Banking Book: includes securities not classified in the Trading Book and meant to be held to maturity.

Pursuant to the considerations presented above, the table below shows details of the Bank's market risk exposures, which are monitored by the Bank's senior management:

| Risk factor | Index and interest rate coupons |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Assets |  |  |  | Liabilities |  |  |  | Net mismatch |  |  |  |
|  | As of March 31, | As of December 31, |  |  | $\begin{gathered} \begin{array}{c} \text { As of } \\ \text { March 31, } \end{array} \\ \hline 2012 \\ \hline \end{gathered}$ | As of December 31, |  |  | $\begin{gathered} \begin{array}{c} \text { As of } \\ \text { March 31, } \end{array} \\ \hline 2012 \end{gathered}$ | As of December 31, |  |  |
|  | 2012 | 2011 | 2010 | 2009 |  | 2011 | 2010 | 2009 |  | 2011 | 2010 | 2009 |
|  |  |  |  |  |  | (R\$ bi |  |  |  |  |  |  |
| Fixed .................. | 447 | 418 | 342 | 338 | 255 | (267) | (194) | (185) | 191 | 152 | 149 | 153 |
| CDI/TMS/FACP .. | 200 | 231 | 186 | 141 | 251 | (236) | (159) | (140) | (51) | (4) | 26 | 1 |
| IRP/TBF/TR........ | 77 | 72 | 61 | 51 | 185 | (181) | (158) | (138) | (108) | (109) | (97) | (87) |
| Price index .......... | 11 | 11 | 10 | 17 | 0 | 0 | (7) | (6) | 10 | 10 | 4 | 11 |
| TJLP................... | 23 | 31 | 26 | 31 | 23 | (31) | (26) | (31) | (0) | 7 | 0 | 0 |
| Dollar and other foreign exchange |  |  |  |  |  |  |  |  |  |  |  |  |
| currencies ............ | 137 | 134 | 106 | 83 | 10 | (135) | (107) | (86) | (3) | (1) | (2) | (3) |

The increase in mismatches of positions previously established and the reduction in mismatches of positions subsequently established (CDI/TMS) resulted mainly from the Bank's strategy to increase its market share in credit operations and, therefore, reduce its position in federal public notes.

The increase in the TBF/TR positions in 2009 resulted mainly from the merger of Banco Nossa Caixa, which held position losses indexed to the TR rate (judicial deposits and savings accounts).

The gains on interest rates previously established and liabilities on the TR coupon, when analyzed together, represent a natural hedge, reducing possible effects on the results arising from changes in the interest rates, in view of the low variation of the TR rate.

With respect to the foreign exchange risk, the Bank adopted, as set forth in Central Bank Circular 3,389, of June 25, 2008, the strategy to assume a sell position in foreign exchange currency through an inflow of external funds, due to tax effects resulting from exchange variations with respect to investments abroad.

## Foreign exchange exposure

It is the Bank's practice to manage foreign exchange risk to minimize any effects foreign exchange transactions may have on consolidated financial results.

Below is a statement of assets, liabilities and derivatives of the Bank, expressed in foreign currencies. The total net position as of March 31, 2012 is a liability of $\mathrm{R} \$ 2,669$ million, which reflects the tax hedging strategy adopted by the Bank.

The tax hedging strategy consists of reducing volatility in income, after taxes, since exchange gains from investments abroad are not taxed and losses do not trigger any deduction from the tax base. As a result, any change in the exchange rate will produce an effect on the account in which the exchange liability is recorded, which is
opposite to the effect on the investment account. In effect, the exchange variation effect will be null, in line with the policy adopted by the Bank.

| Currency | As of March 31, 2012 |  |
| :---: | :---: | :---: |
|  | Balance sheet accounts |  |
|  | Assets | Liabilities |
|  | (in millions of R\$) |  |
| U.S. dollar. | 75,487 | 88,561 |
| Euro.. | 14,079 | 12,836 |
| Pound | 206 | 492 |
| Yen.. | 1,350 | 1,332 |
| Swiss Franc. | 21 | 17 |
| Gold. | 17 | - |
| Other | 7,220 | 7,460 |
| Total | 98,380 | 110,698 |
| Net position. | - | $(12,318)$ |
|  | Derivatives |  |
|  | Long | Short |
|  | (in millions | R\$) |
| U.S. dollar. | 24,438 | 13,733 |
| Euro.. | 4,260 | 5,507 |
| Pound | 374 | 269 |
| Yen.. | 401 | 388 |
| Swiss franc. | - | 4 |
| Other | 137 | 105 |
| Total | 29,656 | 20,007 |
| Net position. | - | 9,650 |
| Total balance sheet and derivatives.. | 128,036 | 13,705 |
| Total net position . | - | $(2,669)$ |
| Total net position in U.S. dollar . | - | $(1,465)$ |

## Off-Balance Sheet Transactions

The Bank does not have assets or liabilities that are not recorded on its balance sheet, except for as described in the explanatory notes 25, 28 and 29 to the Financial Statements for the year ended December 31, 2010, which includes (i) tax credits not included in assets; (ii) derivative financial instruments agreements; (iii) security agreements; (iv) credit lines not used and (v) import and export credit letters.

## Derivative Financial Instruments

Derivative financial instruments are stated at market value on the Bank's balance sheet. Valuations and devaluations are recorded in the revenues and expenses items of the respective instruments. The marked-to-market methodology for derivative financial instruments was established according to consistent and controlled criteria that consider the average trading price on the calculation date or, if this is not available, pricing models which represent the probable realizable net value.

Derivative financial instruments are used to hedge against, in whole or in part, risks from exposures to variations in the market value of financing assets or liabilities and are classified as follows:

- Market Risk Hedges - valuations and devaluations of these instruments and the underlying items they hedge are recorded in accounts of the period's result.
- Cash Flow Hedge - effective portion of the valuations and devaluations are recorded, net of tax effects, as adjustments for equity valuations in the net shareholders' equity account. The effective portion means the portion in which the variation in the underlying risk is compensated by the variation in the financial instrument used for hedging, considering the accrued effect of the operation. The other variations of these instruments are directly recognized in the period's result.

Gains (losses) from derivative financial instruments for the three months ended March 31, 2012 and the years ended December 31, 2011 and 2010 are shown below.

|  |  |  | As of March 31, 2012 |
| :--- | :--- | :--- | :--- | :--- |


|  |  |  | As of December 31, 2011 |
| :--- | ---: | ---: | ---: | ---: | ---: |


|  |  |  | As of December 31, 2010 |
| :--- | :--- | :--- | :--- | :--- |


|  |  |  | As of December 31, 2010 |
| :--- | :--- | :--- | :--- | :--- |

## Guarantee agreements

The Bank provides guarantees to consumers and companies, including other financial institutions authorized to operate through the Central Bank, upon the collection of financial charges and guarantees provided by the beneficiaries, under domestic or foreign currencies, in Brazil or abroad. The guarantees include, mainly, when provided in Brazil, sureties, pledges and guarantee letters. With respect to operations backed by international guarantees, the types adopted by the Bank include bid bonds, performance bonds, repurchase agreements, international sureties, international pledges and standby credit letters.

The guarantees provided to third parties amounted to $\mathrm{R} \$ 13,675$ million as of March $31,2012, \mathrm{R} \$ 12,604$ million as of December 31, 2011, $\mathrm{R} \$ 12,500$ million as of December 31, 2010 and $\mathrm{R} \$ 12,553$ million as of December 31, 2009, for which a provision considered sufficient was recorded in the amount of $\mathrm{R} \$ 114$ million as of March 31, 2012, $\mathrm{R} \$ 116$ million as of December 31, 2011, $\mathrm{R} \$ 86$ million as of December 31, 2010 and $\mathrm{R} \$ 70$ million as of December 31, 2009 and recorded under other obligations.

In view of default risk, guarantee agreements may be honored by the Bank. If that happens, the operations are recorded as assets under receivables for guarantees honored, in accordance with the rules of the CMN, and become a past-due credit operation.

Operations with characteristics of credit extension are classified according to management's judgment as to their risk level, considering economic conditions, past experience and the specific risks related to each operation, the debtors and the guarantors, in conformity with the provisions of CMN Resolution No. 2,682/99. This Resolution requires that credit portfolios be periodically analyzed and classified into nine risk levels, from AA (minimum risk) to H (maximum risk), and operations past-due over 15 days should be classified as overdue operations.

Receivables from credit operations past due for more than 60 days, regardless of their risk level, should be recognized as revenue only when effectively received.

The operations classified as level H, which remain classified at this level for 180 days, are written off against the existing provision, controlled for five years and then no longer included on the balance sheet.

Renegotiated operations are maintained at least at the same level they were classified. Renegotiations of credit operations already written off against provisions are classified as level H , and any gains from renegotiation are recognized as revenue only when effectively received.

The provision for loan losses is considered adequate by management and meets the minimum requirement established by CMN No. 2,682/99.

## Unused credit lines

Amongst the commitments assumed by Banco do Brasil, there are credit lines not used in the credit and leasing operations totaling $\mathrm{R} \$ 115,250$ million as of March 31, 2012, $\mathrm{R} \$ 111,975$ million as of December 31, 2011, $\mathrm{R} \$ 86,084$ million as of December 31, 2010 and $\mathrm{R} \$ 74,834$ million as of December 31, 2009. Such transactions, when financially concluded, will be recorded on the balance sheet pursuant to the extended credit facility.

## Import and export letters of credit

With respect to foreign trade operations in Brazil, import and export letters of credit totaled $\mathrm{R} \$ 1,854$ million as of March 31, 2012, $\mathrm{R} \$ 1,543$ million as of December 31, 2011, $\mathrm{R} \$ 1,219$ million as of December 31, 2010 and $\mathrm{R} \$ 1,263$ million as of December 31, 2009.

## Investments

The Bank makes substantial investments in its branch network, infrastructure and technology to improve the quality and efficiency of its operations. The Bank views these investments as essential to its competitiveness with private sector retail and commercial banks. In 2011, the Bank invested $\mathrm{R} \$ 1,572$ million in expanding its branches and technology and infrastructure, compared to $\mathrm{R} \$ 1,700$ million in 2010 and $\mathrm{R} \$ 1,349$ million in 2009.

## The Bank's Reserves with the Central Bank

The Bank's reserves deposited with the Central Bank totaled R\$94,146 million as of March 31, 2012, compared to $\mathrm{R} \$ 93,660$ million, $\mathrm{R} \$ 87,035$ million and $\mathrm{R} \$ 24,280$ million as of December 31, 2011, 2010 and 2009, representing mandatory deposits and other accounts sources mainly due to the increase of the additional mandatory rates, pursuant to Circular No. 3,486 of 2010. For a discussion of Central Bank's requirements for mandatory reserves, see "Regulation of the Brazilian Banking Industry-Capital Adequacy Guidelines."

## Credit and Risk Control

## Risk Management at Banco do Brasil

Banco do Brasil regards the management of risks and capital as a critical component of its business activities, allowing for increased stability, better allocation of capital and optimization of its risk/return ratio. Therefore, the Bank makes investments to continuously improve its risk management process and practices, using international market references and Basel II as guides.

## Corporate Governance of Risks

The corporate governance of risks at Banco do Brasil involves a committee and sub-committee structure and entails (a) separation of duties (business vs. risk), (b) specific structures to assess and manage risk, (c) a defined risk process, (d) decision-making at several command chain levels, and (e) clear rules and authority structure, and application of best management practices.

All decisions related to risk management are made by a committee in accordance with the guidelines and standards of the Bank. Risk Governance at Banco do Brasil, including the multiservice bank and its wholly-owned subsidiaries, is centralized at the CRG, consistency of members of the Board of Directors, whose main purpose is to establish strategies for risk management, global exposure limits, compliance levels and allocation of capital based on risks.

Aimed at strengthening the management process, SRC, SRML and SRO subcommittees have been created to provide the CRG with the information and tools necessary to make certain decisions pursuant to the CRG's delegation of authority. Decisions are communicated to the areas involved by means of resolutions that express objectively the position taken by Management, ensuring implementation at all levels of the Bank.

## Liquidity Risk

The Bank maintains liquidity levels that are consistent with the institution's obligations in Brazil and abroad, due to its broad and diverse base of depositors and the quality of its assets, its branch network of external operations and its international capital market access. The Bank's strict control of liquidity risk is in line with conglomerate's liquidity and market risk policy designed to meet the requirements imposed by regulatory banking rules in Brazil and other markets where the Bank operates.

These instruments of liquidity risk management are periodically monitored and reported to the strategic committees of the Bank.

Mismatch maps indicate expected contractual payments and receivables, distributed across set time intervals and detailed by indexes. The analysis of the mismatch maps aims to verify the contractual cash flow of the Bank on a given date.

Management tools in place at the Conglomerate are mismatch maps, short-, medium-, and long-term projections of liquidity, stress tests, limits on liquidity risk, liquidity contingency plans and feasibility debts for contingency resources.

Projections of liquidity allow management to assess the effect of mismatches between raising and using capital. These projections are aimed at identifying situations that could jeopardize the liquidity of the institution, taking into account the institution's budget and external market conditions.

Frequently, stress tests are conducted, when short-term liquidity projections are evaluated under alternative and stress scenarios, for the purpose of verifying the recoverability of the Bank's liquidity in adverse conditions and to identify any necessary corrective measures.

With regard to the limits of liquidity risk, the Liquidity Reserve is used to manage short-term operational liquidity of domestic and international areas. It is the minimum level of high liquidity assets to be maintained by the Bank, consistent with risk exposure related to its operations and market conditions. The Liquidity Reserve, monitored daily, is used as a parameter to identify a liquidity crisis and, if necessary, set in motion the contingency plan.

In planning and implementing its annual budget, Banco do Brasil uses the Free Resources Availability indicator (DRL), which ensures a balance between raising and applying funds in the commercial portfolio and securing liquidity funding with structural features. The DRL limit set annually by the CRG and monitored on a monthly basis, is used in guiding the implementation and planning of the budget, in accordance with targeted commercial fund raising and the liquidity management process set by the Board of Directors.

The liquidity contingency plan establishes a group of procedures and responsibilities to be adopted whenever liquidity contingencies are in place. In the event of a liquidity contingency event, one or more liquidity contingency measures may be adopted in order to protect the ability of the Bank to make payments. Liquidity contingencies are measured monthly.

As an additional management mechanism, the ability to generate liquidity from liquidity contingency measures, as set forth in the liquidity contingency plan, is tested monthly through a contingency measures potentiality test, in consideration of the effects of different scenarios, including stress, on the Bank's liquidity and its ability to raise funds.

## Credit Risk

Credit risk policies are intended to ensure that (i) decisions are made seamlessly, (ii) credit risk management continually improves, (iii) the integrity of credit assets and related exposure levels and (iv) the Bank's standards of quality continue to rise. These policies apply to all businesses that incur credit risk.

The Bank also has policies in place that deal with risk-adjusted return, maximum regulatory capital commitment percentages, credit risk analysis processes, approval of transactions and audit practices.

Regarding client risk analysis, Banco do Brasil employs credit scoring and credit rating models.
With respect to the credit scoring model, the Bank examines the likelihood of default, reviews the client during an observation period, examines the client's history and timeliness of loan payments based on information on file and classifies the client as a good or bad payor.

The credit rating model is used to classify companies into credit risk categories, using quantitative and qualitative criteria.

In addition to these two models, the Bank began to assess its clients' risks based on the probability of default and sorted clients into nine risk levels (from AAA to E).

The Bank also uses a model to rate the risk of a transaction, in compliance with CMN Resolution No. 2,682/99. This Resolution classifies credit transactions into nine risk levels.

The performance of these models is monitored with regular testing.

## Management of Credit Risk

In order to meet Basel II requirements and best risk management practices, the Bank has developed its own methodology for calculating risk components: FEI, PDI, and credit risk exposure, each of which are used to measure EC and PE.

The internal model to calculate the EC is based on actuarial standards used in the banking industry and is associated with an aggregate loss distribution for a given level of confidence. The average of such distribution is expected loss, which represents how much the Bank expects to lose, on average, over a given period of time. EC is associated with unexpected loss, and is the difference between VaR and PE. The Bank protects itself from expected loss through provisions and it protects itself from capital budget by allocating capital as necessary to cover exposure.

Distribution of aggregate loss is calculated based on the following risk components: FEI, PDI and exposure subject to credit risk.

Measuring EC provides information that allows the Bank to assess the risk and return of its loan portfolio, as well as establish limits for its loan portfolio. This assessment has helped the Bank in its decision-making, providing historical information and allowing a determination of risk trends. Moreover, using credit VaR has been invaluable in spreading credit risk management throughout the Bank.

With respect to assessing returns, the Bank uses PE and EC values to calculate risk-adjusted return ("RAR"). The aim of RAR is to support key decision-making processes within the Bank. Historical monitoring of risk and return assessment for analyzed loan portfolios allows RAR to be a consideration in the Bank's decisions.

Besides these techniques for identifying and measuring risks, the Bank monitors and controls the concentration of credit risk as it relates to risk exposure and regulatory capital commitment.

The Bank has developed a system of control of the concentration of credit risk, which analyzes the interrelation between the various economic sectors that make up the consumer credit portfolio. This model evaluates the risk concentration of the borrowers.

The Bank uses other management tools to evaluate credit risk, most notably sectorial limits in the consumer portfolio, a credit quality index for the portfolio, a default index (for 15 to 90 -day past due payments), a credit risk budget and credit risk management reports.

Specifically with respect to our agribusiness portfolio, in order to mitigate the risks inherent with agricultural activity (climate, prices, etc.) and in addition to good banking practices, the Bank offers its farming clients instruments including, Agricultural Insurance (Seguro Agrícola), Turnover Insurance (Seguro de Faturamento), PROAGRO and Agricultural Options (Opções Agropecuárias). In the Harvest of 2011/12, up to December 2011, $57 \%$ of the Bank's agricultural funding operations were contracted with some type of mitigator.

## VaR, Sensitivity and Stress Testing

The key statistical and simulation test the Bank uses to measure its exposure to market risks are:

- VaR;
- Sensitivity; and
- Stress.

VaR tests are used to estimate potential maximum losses of market risks under daily market conditions, being calculated in daily monetary terms and considering a determined confidence interval and timeframe. Banco do Brasil has adopted a historical simulation method and uses the following criteria:

- $\quad 99 \%$ confidence level and one-tailed;
- $\quad 252$ retrospective scenarios of daily shock risks; and
- a 10 business-day timeframe.

The risk factors used in the VaR analysis are:

- interest rates;
- exchange rates;
- price of shares; and
- price of products (commodities).

The performance of the Bank's VaR is evaluated monthly by applying a back testing process. This evaluation is isolated from the development and use of the VaR test.

Sensitivity tests simulate the values of effects of variations from specified market risks. See "-Interest and Exchange Rate Sensitivity" above for more information.

The Bank uses stress tests to simulate its exposures to market risks under extreme conditions, such as financial crisis and economic shocks. These tests are intended to calculate the impacts of plausible events, but with a low probability of occurrence, with respect to regulatory and economic capital requirements. The tests simulate exposure on either a retrospective basis (based on historical shocks) or on a prospective basis (based on projections of financial and economic scenarios).

## Operational Risk

## Policies

The Bank's operational risk policies, which are reviewed annually and approved by the Board of Directors, contain guidance for each area of the Bank and are intended to ensure the effectiveness of the Bank's operational risk management model.

These policies, which meet the provisions required by Basel II and CMN Resolution No. 3,380, are woven into the Bank's operational risk management activities and aim to identify, assess, measure, mitigate, manage and monitor operational risks inherent in the Bank's products, services, activities, processes and systems in consideration of the entire conglomerate.

## Management

In complying with the new Basel Accord and CMN Resolution No. 3,380, operational risk is defined as the possibility of losses resulting from failure, fault or unsuitability of internal processes, people and systems or external events.

This concept includes legal risk and highlights the potential causes of an operational risk event. These potential causes, or risk factors, are broken down into sub-factors that identify the operational risks to which the Bank is exposed.

## Key Risk Indicators

Key risk indicators are a tool the Bank uses to manage operational risk that consist of one or more combined interrelated variables that make up the Bank's operational process, which are expected to behave within predefined rules, and the variation of which indicates more or less exposure to operational risk

The Bank's key risk indicators are used for the purpose of identifying weaknesses associated with critical operational processes to assist the development of actions the Bank can take to mitigate the risks. Currently the Bank's key risk indicators are linked to the most representative categories of losses: Faults in business; Labor problems; and External Fraud and Theft.

## Limits of Exposure to Operating Losses

To ensure effective management of operational risk, the Bank uses operational loss exposure limits, which are designed to establish acceptable levels of operating losses and are monitored monthly by the CRG and operational risk subcommittee.

The Bank has also created an overall operational loss limit to enable management of operational losses within statistically predetermined tolerance levels and identification of process weaknesses that could cause significant losses.

## BANKING INDUSTRY OVERVIEW

This section should be read together with certain recent developments included in "Summary-Recent Developments."

## Evolution of the Brazilian Banking Industry

The Brazilian banking industry has experienced a major structural change, evolving from operating in a high-inflation environment in the 1980s and early 1990s, to operating in a low-inflation environment combined with more macroeconomic and monetary stability as of 1994, when the Real was introduced as Brazil's currency.

The monetary stability achieved in 1994 led to sustained growth in credit demand in Brazil. This growth, combined with the loss of inflationary profits, caused the banking industry to improve its efficiency ratios and increase revenues from services. As a result, the banking industry entered a period of rationalization and consolidation. The Federal Government has been monitoring this process closely, creating programs aimed at protecting the economic situation of average Brazilians, including measures to ensure the solvency of institutions and increase competition among private banks. The Federal Government also reduced entry restrictions to foreign banks in the Brazilian market.

In the last three years, in particular since middle 2008, the global banking industry was seriously affected by the financial crisis, which contributed significantly to the reduction of the assets of this industry. The effects of the crisis in Brazil were relatively moderate in comparison with the effects in the United States and Europe. While liquidity in the Brazilian banking sector was, in a certain manner, affected by the financial global crisis, the Central Bank assured availability of enough liquidity in the Brazilian market during this period through several measures, mainly in the fourth quarter of 2008.

Despite that Brazil still has a low penetration ratio in terms of persons utilizing banking products when compared to more developed countries, such penetration has been increasing significantly over the last few years. According to the Brazilian bank association ("Federação Brasileira de Bancos, or "FEBRABAN"), approximately 40 million Brazilians have no access to banking services.

The table below shows the evolution of the volume of loans within the SFN which are granted by financial institutions with funds not required to be used for any particular purpose under applicable regulation ("Free Funds").

| As of December 31, | Consumer loans ${ }^{(1)}$ |  | Corporate Loans |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { (R\$ } \\ \text { billions) } \end{gathered}$ | (\%) of total loans | $\begin{gathered} \hline \text { (R\$ } \\ \text { billions) } \end{gathered}$ | (\%) of total loans | $\begin{gathered} \hline \text { (R\$ } \\ \text { billions) } \end{gathered}$ |
| 2000. | 66.4 | 35.3 | 121.8 | 64.7 | 188.1 |
| 2001 ............................................................................................. | 82.7 | 37.4 | 138.2 | 62.6 | 220.9 |
| 2002. | 90.5 | 37.7 | 149.7 | 62.3 | 240.2 |
| 2003 ............................................................................................ | 101.0 | 39.5 | 154.6 | 60.5 | 255.6 |
| 2004. | 138.6 | 43.6 | 179.4 | 56.4 | 317.9 |
| 2005 ............................................................................................ | 190.7 | 47.2 | 213.0 | 52.8 | 403.7 |
| 2006. | 238.0 | 47.8 | 260.4 | 52.2 | 498.3 |
| 2007 ............................................................................................ | 317.6 | 48.1 | 343.3 | 51.9 | 660.8 |
| 2008. | 394.3 | 45.3 | 476.9 | 54.7 | 871.2 |
| 2009. | 469.9 | 49.2 | 484.7 | 50.8 | 954.6 |
| 2010 ... | 560.0 | 50.2 | 556.1 | 49.8 | 1116.1 |
| 2011. | 650.8 | 49.9 | 635.5 | 50.1 | 1,304.3 |
| 2000 to 2011 CAGR ${ }^{(2)}$................................................................. | 23.1\% |  | 16.5\% |  | 19.2\% |

[^13]
# Total Domestic Credit Directed to the Private Sector as <br> Percentage of GDP (\%) 



Source: World Bank, 2009

## Main Financial Institutions

## SFN

The SFN is subject to several regulatory and supervisory authorities, including the CMN, the Central Bank, the CVM, the SUSEP, the Complementary Pension Secretariat (Secretaria de Previdência Complementar, or "SPC") and the National Superintendence of Complementary Pension (Superintendência Nacional de Previdência Complementar, or "PREVIC"), which are subordinated to several entities and institutions.

## Private Sector

The private financial sector of the SFN includes, among others, multiple-service banks, commercial banks, investment banks, credit, finance and investment companies, securities dealers, stock brokerage firms, real estate financing companies, leasing companies and factoring companies.

According to the latest information available on the Central Bank's website, updated as of December 31, 2011, there were 2,261 financial institutions regulated and supervised by the Central Bank, including:

- 20 Commercial Banks-financial institutions that receive current account deposits, grant short- and medium-term loans and are engaged in wholesale and retail banking;
- 14 Investment Banks-financial institutions specialized in medium- and long-term loans and asset management services. These banks do not hold demand deposits and their main sources of funding are time deposits or foreign loans for local onlending. Their main lending transactions are working capital and loans for fixed capital, securities underwriting and trading, interbank deposits and onlending of foreign loans; and
- 139 Multiple-Service Banks-financial institutions authorized to engage in multiple financial activities pursuant to applicable laws and regulations governing each type of activity, such as commercial, investment and credit transactions. Such banks are authorized to provide a full range of commercial and investment banking services (including securities underwriting and trading), leasing and other services, such as real estate loans and fund management.


## Public Sector

Despite the privatization process both at federal and state levels, the Federal Government and several state governments still control many major commercial banks and financial institutions, with the purpose of encouraging the development of the Brazilian economy, primarily with respect to the agricultural, industrial and housing sectors. Such institutions hold a substantial portion of deposits and assets in the financial system and play a major role in
relation to savings accounts, mortgage notes and agricultural loans. In addition, development banks act as regional development agencies.

In addition to the Bank itself, the most important Federal Government-controlled banks are:

- Banco Nacional de Desenvolvimento Econômico e Social-BNDES: the main agent of the Federal Government's investment policy, providing long-term financing for Brazil's development and strengthening domestic companies.
- Caixa Econômica Federal-CEF: the main agent of the Federal Government's housing policy. CEF accepts demand and savings deposits and provides housing finance, participating in urban infrastructure projects and consumer lending.

In addition to the institutions above, the following are also considered part of the public sector of the Brazilian financial system: (i) state and regional development banks; (ii) state savings banks; and (iii) federal and state-controlled commercial and multiple-service banks.

## The Main Markets of the Bank

## The Brazilian Consumer Lending Market

According to the Central Bank, the total amount of credit transactions to consumers increased by an average of $21.6 \%$ between 2006 and 2010 (annual increase composed rate), reaching $\mathrm{R} \$ 417.4$ billion as of December 31, 2010. At that date, credit to consumers and financing of vehicles represented $85.2 \%$ of the total consumer credit transactions to consumers. The credit to individuals continued its expansion in 2011, reaching R $\$ 519.0$ billion as of December 31, 2011.

The table below shows the growth of consumer lending outstanding in Brazil by product:

|  | December 2011 |  | December 2010 |  | December 2009 |  | December 2008 |  | December 2007 |  | December 2006 |  | $\begin{gathered} 2006 \text { to } \\ 2010 \\ \text { CAGR } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (R\$ billion) | $\begin{gathered} \mathbf{( \% )} \\ \text { of } \\ \text { total } \\ \text { loans } \\ \hline \end{gathered}$ | (R\$ <br> billion) | $\begin{gathered} \mathbf{( \% )} \\ \text { of } \\ \text { total } \\ \text { loans } \\ \hline \end{gathered}$ | $\begin{gathered} (\mathrm{R} \$ \\ \text { billion) } \\ \hline \end{gathered}$ | $\begin{gathered} \mathbf{( \% )} \\ \text { of } \\ \text { total } \\ \text { loans } \\ \hline \end{gathered}$ | $\begin{gathered} (\mathrm{R} \$ \\ \text { billion) } \\ \hline \end{gathered}$ | $\begin{gathered} \mathbf{( \% )} \\ \text { of } \\ \text { total } \\ \text { loans } \\ \hline \end{gathered}$ | $\begin{gathered} (\mathrm{R} \$ \\ \text { billion) } \\ \hline \end{gathered}$ | $\begin{gathered} \mathbf{( \% )} \\ \text { of } \\ \text { total } \\ \text { loans } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { (\%) } \\ \text { of } \\ \text { total } \\ \text { loans } \\ \hline \end{gathered}$ | $\begin{gathered} (\mathrm{R} \$ \\ \text { billion) } \\ \hline \end{gathered}$ | $\underset{(1)}{\text { CAGR }}$ |
| Overdraft facilities | 18.9 | 3.7 | 16.2 | 3.9 | 15.8 | 4.9 | 16.0 | 5.9 | 13.0 | 5.4 | 11.8 | 6.1 | 8.2 |
| Consumer credit... | 244.2 | 48.3 | 204.9 | 49.1 | 159.9 | 50.1 | 127.9 | 47.0 | 100.9 | 42.0 | 79.9 | 41.6 | 26.5 |
| Financing for vehicles and other goods | 182.7 | 36.1 | 150.7 | 36.1 | 103.6 | 32.4 | 94.0 | 34.5 | 93.9 | 39.1 | 74.3 | 38.7 | 19.3 |
| Credit card financing | 35.6 | 7.0 | 29.2 | 7.0 | 25.7 | 8.0 | 22.1 | 8.1 | 17.2 | 7.1 | 13.4 | 7.0 | 21.5 |
| Credit plans.......... | 13.9 | 2.8 | 7.4 | 1.8 | 4.5 | 1.4 | 3.6 | 1.3 | 2.3 | 0.9 | 1.2 | 0.6 | 57.6 |
| Other .................. | 10.3 | 2.0 | 9 | 2.2 | 9.9 | 3.1 | 8.8 | 3.2 | 13.0 | 5.4 | 11.3 | 5.9 | (5.5) |
| Total .................. | 505.7 | $\underline{\underline{100.0}}$ | 417.4 | $\underline{\underline{100.0}}$ | 319.4 | $\underline{\underline{100.0}}$ | 272.5 | $\underline{\underline{100.0}}$ | 240.2 | $\underline{\underline{100.0}}$ | $\underline{191.8}$ | 100.0 | 21.5 |

(1) CAGR-Compound Annual Growth Rate.

Sources: Central Bank.

## Overdraft Facilities

Overdraft facilities have higher interest rates than other financing alternatives. The overdraft contract is renewed on a monthly basis and the overdue interest is incorporated into the principal amount of the loan, if not paid by the due date.

## Consumer credit

Consumer credit is frequently used by consumers who have limited access to credit facilities and is characterized by high interest rates due to the high default rates. Credit is made available in a lump sum to the consumer who repays the loan in monthly installments.

## Financing for Vehicles

The vehicle financing market is dominated by the large retail banks, which have gradually taken over the position that was held in the past by the financial companies of vehicles manufacturers. Interest rates in this market are highly competitive. Smaller institutions in this market primarily focus on the used car market. Default rates are relatively low and loans are secured by the financed asset, which can be repossessed and publicly auctioned in the event of default.

## Credit Card Financings

The large retail banks are the major players in the credit card financing market. Credit card financings have high rates of default and, consequently, interest rates for consumers are high.

## Credit Plans

In-store financing still is the most fragmented of all consumer financing segments in Brazil. Historically, large retailers financed their consumers' purchases, but retailers and banks have recently entered into joint ventures in connection with those financings. In-store financing can be used for durable goods, such as construction materials and home appliances, as well as non-durable goods, such as clothing and food items.

## Market for Payroll Deduction loans

Payroll deduction loans increased with the demand for alternative sources of credit. Historically, traditional credit facilities have been expensive for consumers for different reasons, including competition dynamics within the banking industry, the legal and institutional structure of the industry and the nature of underlying credit risks. According to Central Bank statistics, as of December 31, 2006, Brazilian retail banks charged average interest rates of $142.0 \%$ per year on overdraft facilities, and $57.2 \%$ per year on consumer credit facilities (excluding the payroll deduction loans). At that time, interest rates for vehicle financings were $32.3 \%$ per year on average, while the interest rate for payroll deduction loans was $33.3 \%$ per year on average. On December 31, 2009, the average rates for overdraft facilities, consumer credit facilities (excluding the payroll deduction loans), vehicle finance and payroll deduction loans were $159.1 \%, 44.4 \%, 25.4 \%$ and $27.2 \%$. As of December 31, 2011, interest rates for overdraft facilities, consumer credit facilities (excluding payroll deduction loans), vehicle financing and payroll deduction loans were $188.1 \%, 48.2 \%, 26.2 \%$ and $27.0 \%$, respectively.

The table below shows the payroll deduction loans borrowed by public- and private-sector employees and retirees in the specified periods.

|  | Public sector \& Social Security retirees | $\qquad$ | Total credit | Share of payroll deduction in total consumer financing segment |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (in R\$ millions) |  | (\%) |
| December 2005 | 27,902 | 3,802 | 31,704 | 50.0 |
| December 2006 | 42,124 | 6,025 | 48,149 | 60.3 |
| December 2007 | 56,179 | 8,506 | 64,686 | 64.1 |
| December 2008 | 68,201 | 10,689 | 78,890 | 61.7 |
| December 2009 | 92,961 | 14,922 | 107,833 | 65.7 |
| December 2010 | 118,236 | 20,003 | 138,240 | 67.5 |
| December 2011 | 136,238 | 22,859 | 159,097 | 65.2 |

Payroll deduction loans have been the fastest-growing form of consumer financing over the last few years. According to information published by the Central Bank, its percentage of total financing to consumers was $65.2 \%$ on December 31, 2011. Payroll deduction loans are made available to a segment of the Brazilian population without access to a regular bank account or traditional banking distribution channels.

## Agricultural Credit Market

Agribusiness plays a strategic role in the Brazilian economy, primarily by generating funds for the country's trade balance from exports. The agricultural credit market is subject to current regulations and legislation and to the rules set forth by the Rural Credit Manual ("Manual"). Rural credit operations are considered to be those in which National Rural Credit System ("SNCR") institutions supply funds for the purposes specified in the Manual and in accordance with its provisions.

The main objectives of agricultural credit are to: (i) foster agricultural investments in the production, storage, processing and industrialization of agricultural and livestock farming products; (ii) favor the timely and appropriate funding of agricultural and livestock farming production and commercialization; (iii) strengthen the agricultural sector; and (iv) encourage the introduction of rational methods in the production system, aiming at increasing productivity, improving the standard of living of agricultural communities and adequately protecting the soil.

Rural credit can be used for the following purposes: (i) funding; (ii) investment; and (iii) commercialization. Funding credit is used for covering normal production cycle expenses. Investment loans are used for investing in goods or services, the benefits of which are reflected over various production cycles. Commercialization loans are to cover expenses during the post-production phase or to convert into cash the receivables coming from the sale or delivery of products by the producers or their cooperatives.

The funds earmarked for the agricultural sector are divided into regulated and non-regulated funds. Operations secured by regulated funds are subject to the CMN's normal financial charges, in accordance with the underlying goods to which the loans refer.

The regulated agricultural credit funds include: (i) compulsory funds, calculated on demand deposits and subject to the compulsory payments made by financial institutions (MCR 6-2); (ii) official credit operations, monitored by the Ministry of Finance; (iii) the rural savings account, the worker protection fund and the "extra-market" investment fund, when in connection with operations subsidized by the Federal Government in the form of financial charges' equalization; and (iv) others that may be specified by the CMN.

Financial charges on operations covered by non-regulated agricultural credit funds can be freely negotiated between the borrower and the lender.

The total volume of agricultural credit in Brazil has grown significantly over the last few years, from $\mathrm{R} \$ 105$ billion in 2005 to $\mathrm{R} \$ 181$ billion in 2010 according to IGBE, with a compounded annual growth rate of 11.5\%.

## Insurance, Capitalization and Open-Ended Private Pension Plans

The insurance market closed the year 2010 with direct premiums of $\mathrm{R} \$ 90$ billion in comparison with $\mathrm{R} \$ 77$ billion of 2009 , representing an increase of $17.6 \%$ in the period. The retained premiums increased to $\mathrm{R} \$ 85$ billion in 2010 , with growth of $18.0 \%$ per year. Supplementary open-ended private pension plans closed the year with contributions of $\mathrm{R} \$ 9$ billion and the capitalization segment with $\mathrm{R} \$ 12$ billion in premiums, as reported by SUSEP.

The open-ended private pension plans, in the Life-Free Benefit Generator (Vida Gerador de Benefício Livre, or "VGBL") plan, accrued premiums of $\mathrm{R} \$ 37$ billion in 2010 , in comparison with $\mathrm{R} \$ 30$ billion in 2009, with an increase of $21.8 \%$ in the period.

In 2010, capitalization companies also had positive results, accumulating $\mathrm{R} \$ 12$ billion in provisions, which represented an expansion of $20.2 \%$ in relation to the same period in 2009 , as reported by SUSEP.

In 2011, the insurance, capitalization and the VGBL segment continued its expansion, as indicated below:

|  | As of May 31, |  |  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Var.\% | 2010 | 2009 | Var.\% |
|  | (in millions of R\$) |  |  |  |  |  |
| Insurance |  |  |  |  |  |  |
| Direct premium.................................................... | 41,115 | 34,243 | 20.1 | 90,081 | 76,611 | 17.6 |
| Retained premium................................................ | 38,852 | 32,606 | 19.2 | 85,423 | 72,340 | 18.1 |
| Open ended private pension plans-Contributions ......... | 3,821 | 3,533 | 8.2 | 9,083 | 8,235 | 10.3 |
| VGBL-Premiums................................................... | 16,528 | 13,350 | 23.8 | 36,704 | 30,133 | 21.8 |
| Capitalizations |  |  |  |  |  |  |
| Premiums ............................................................ | 5,409 | 4,666 | 15.9 | 11,787 | 9,806 | 20.2 |
| Provisions........................................................... | 18,144 | 15,852 | 14.4 | 17,255 | 14,938 | 15.5 |

## REGULATION OF THE BRAZILIAN BANKING INDUSTRY

This section should be read together with certain recent developments included in "Summary—Recent Developments."

## General

The basic structure of the SFN was established by Law No. 4,595, which created the CMN and granted the Central Bank, among other things, the powers to issue money and control credit.

## Main Regulatory Agencies

The SFN consists of the following regulatory and fiscal bodies:

- the CMN ;
- the Central Bank;
- the CVM;
- SUSEP"; and
- the Complementary Pensions Secretariat (Secretaria de Previdência Complementar).

The CMN and the Central Bank regulate the Brazilian banking sector. The CVM is responsible for the policies of the Brazilian securities market. Below is a summary of the main attributes and powers of each of these regulatory bodies.

## The CMN

Currently, the CMN is the highest authority in the system and is responsible for Brazilian monetary and financial policy and for the overall formulation and supervision of monetary, credit, budgetary, fiscal and public debt policies. The CMN is responsible for:

- adjusting the volume of forms of payment to the needs of the Brazilian economy;
- regulating the domestic value of the currency;
- regulating the value of the currency abroad and the country's balance of payments;
- regulating the constitution and operation of financial institutions;
- directing the investment of the funds of financial institutions, public or private, taking into account different regions of the country and favorable conditions for the stable development of the national economy;
- supervising Brazil's reserves of gold and foreign exchange;
- enabling the improvement of the resources of financial institutions and instruments;
- monitoring the liquidity and solvency of financial institutions;
- coordinating monetary, credit, budgetary, fiscal and public debt policies; and
- establishing the policy used in the organization and operation of the Brazilian securities market.

The Minister of Finance is the Chairman of the CMN, which also consists of the Minister of Planning, Budgeting and Management and the President of the Central Bank.

## The Central Bank

Law No. 4,595 granted the Central Bank powers to implement the monetary and credit policies established by the CMN, as well as to supervise public and private sector financial institutions and to apply the penalties provided for in law, when necessary. According to Law No. 4,595, the Central Bank is also responsible for, among other activities, controlling credit and foreign capital, receiving mandatory payments and voluntary demand deposits from financial institutions, carrying out rediscount operations and providing loans to banking institutions, in addition to functioning as the depositary for official gold and foreign currency reserves. The Central Bank is also responsible for controlling and approving the operations, the transfer of ownership and the corporate reorganization of financial institutions, as well as the establishment of transfers of principal places of business or branches (whether in Brazil or abroad) and requiring the submission of periodical and annual financial statements by financial institutions.

The President of the Central Bank is appointed by the President of Brazil, subject to ratification by the Federal Senate, and holds office for an indefinite period of time.

## The CVM

The CVM is a government agency of the Ministry of Finance, with its headquarters in Rio de Janeiro and with jurisdiction over the whole Brazilian territory. The agency is responsible for implementing the securities policies of the CMN and is able to regulate, develop, control and supervise this market strictly in accordance with the Brazilian corporations law and securities laws.

The CVM is responsible for regulating the supervision and inspection of publicly-held companies (including with respect to disclosure criteria and penalties applicable to violations in the securities market), the trading and transactions in the securities and derivatives markets, the organization, functioning and operations of the stock exchanges and the commodities and futures exchanges and the custody of securities.

According to Law No. 10,303 of October 31, 2001 ("Law No. 10,303"), the regulation and supervision of financial and investment funds (originally regulated and supervised by the Central Bank) were transferred to the CVM.

The CVM is managed by a president and four directors, appointed, after ratification by the Federal Senate, by the President of Brazil. The term of office of CVM directors is five years, they may not be re-appointed and one fifth of the members of the board must be substituted each year.

## Legal Reform of the Brazilian Financial System—Amendment to the Brazilian Constitution

Former Article 192(3) of the Brazilian Constitution, enacted in 1988, established a ceiling of 12\% per year on bank loan interest rates. Since the enactment of the Brazilian Constitution, however, such rates have not been enforced, as the regulation of such provision was pending. Several attempts were made to regulate the limitation on bank loan interest, but none of them were implemented.

In May 2003, Constitutional Amendment 40/03 ("EC 40/03"), was passed to replace all sub-sections and paragraphs of Article 192 of the Brazilian Constitution. EC 40/03 replaced these restrictive constitutional provisions with a general permission to regulate the SFN through specific laws. With EC 40/03, the Brazilian Congress may now vote on several bills dealing with the regulation of the SFN, something they would have been unable to do without the enactment of this constitutional amendment.

With the enactment of the Civil Code in 2002, unless the parties to a loan have agreed to use a different rate or another rate is provided for by law, in principle, the ceiling of the interest rate has been pegged to the interest rate set forth by the Custody and Settlement Special System (Sistema Especial de Liquidação e Custódia), established by the Central Bank (the "SELIC rate"). However, there is presently some uncertainty as to whether the SELIC rate or the $12 \%$ per annum interest rate established in the Brazilian tax code should apply and whether such ceiling should apply to financial institutions.

## Financial Bills (Letras Financeiras)

Provisional Measure (Medida Provisória) No. 472, enacted by the Brazilian government on December 15, 2009, later converted into Law No. 12,249 on June 11, 2010, among other items, created a long-term debt security (letra financeira, or "LF"), enabling a new category of fund raising by Brazilian financial institutions. On February 25, 2010 the CMN issued Resolution No. 3,836 (CMN Resolution No. 3,836) regulating the issuance of LFs. Pursuant to CMN Resolution No. 3,836, LFs must have a minimum nominal amount of R $\$ 300,000$ and a minimum tenor of 24 months. LFs may be publicly offered in the Brazilian capital markets in accordance with applicable CVM regulations

## Principal Limitations and Restrictions on Financial Institutions

The activities carried out by financial institutions are subject to several limitations and restrictions. In general terms, such limitations and restrictions are related to credit granting, risk concentration, investments, sales under repurchase agreements, loans in and trading with foreign currency, investment funds management, micro-credit and payroll deduction credit.

## Restrictions on the Extension of Credit

Financial institutions may not grant loans to, or guarantee the transactions of, their affiliates, except in some limited circumstances. For this purpose, the law defines an affiliate as:

- any company or individual that holds more than $10 \%$ of the capital stock of the financial institution;
- any entity whose board of executive officers is made up of the same, or substantially the same, members as that of the financial institution's board of executive officers;
- any company in which the financial institution holds more than $10 \%$ of the capital stock, or which is under common control with the financial institution; or
- the executive officers and directors of the financial institution and their family members, and any company in which these persons hold more than $10 \%$ of the capital stock, or in which they are also managers.

The restrictions with respect to transactions with related parties do not apply to transactions entered into with financial institutions in the interbank market.

Moreover, there are currently certain restrictions imposed on financial institutions limiting the extension of credit to public sector entities, such as government subsidiaries and governmental agencies, which are in addition to certain limits on indebtedness to which these public-sector entities are already subject.

## Repurchase Transactions

Repurchase transactions (operações compromissadas) are transactions involving assets that are sold or purchased subject to the occurrence of certain conditions. Upon the occurrence of any such conditions, and depending on the terms of the particular agreement, the seller or the buyer may be required to repurchase, or resell the assets, as the case may be. The conditions triggering the repurchase or resale obligation vary from one transaction to the other, and typically must occur within a particular time frame.

Repurchase transactions executed in Brazil are subject to operational capital limits, based on the financial institution's shareholders' equity, as adjusted in accordance with Central Bank regulations. A financial institution may only hold repurchase transactions in an amount up to 30 times its reference shareholders' equity. Within this limit, repurchase transactions involving private securities may not exceed five times the amount of the reference shareholders' equity. Limits on repurchase transactions involving securities backed by Brazilian governmental authorities vary in accordance with the type of security involved in the transaction and the perceived risk of the issuer, as established by the Central Bank.

## Foreign Currency Loans

Upon registering with the Central Bank, financial institutions may borrow foreign currency-denominated funds in the international markets without the prior written consent of the Central Bank, including onlending such funds in Brazil to Brazilian corporations and other financial institutions. Banks make those onlending transactions through loans payable in Brazilian currency and denominated in such foreign currency. The terms of the onlending must mirror the exact terms and conditions of the original transaction. The interest rate charged on the underlying foreign loan must also conform to international market practices. In addition to the original cost of the transaction, the financial institution may only charge an onlending commission.

The Central Bank may establish limitations on the term, interest rate and general conditions of foreigncurrency loans. It frequently changes these limitations in accordance with the economic environment and the monetary policy of the Brazilian government.

## Asset Management Regulation

Asset management was previously regulated by the Central Bank and the CVM. Pursuant to Law No. 10,198 , of February 14,2001 , and Law No. 10,303 , the regulation and supervision of both financial mutual funds and variable income funds were transferred to the CVM. On July 5, 2002, the CVM and the Central Bank entered into a memorandum of understanding under which they agreed on the general terms and conditions for the transfer of such duties to the CVM.

According to CVM Instruction No. 306 of May 5, 1999, as amended, only individuals or entities authorized by the CVM may act as managers of third-party assets. Financial institutions must segregate the management of third-party assets from their other activities. These institutions must appoint an officer as the agent responsible for the management and supervision of such assets and a specialized technical department to perform asset management activities.

The Central Bank, except in very specific circumstances, has prohibited institutions that manage third-party assets and their affiliated companies from investing in fixed-rate income funds that they also manage. The CVM allows investments in equity funds. There are specific rules regarding mutual fund portfolio diversification and composition, which aim to reduce exposure to certain types of risk.

Pursuant to a change introduced by the Central Bank in February 2002, fund managers are required to mark their fixed-income securities to market and results in such fund's portfolio assets must be accounted for at their fair market value.

On August 18, 2004, the CVM enacted Instruction No. 409, as amended, which consolidated the rules applicable to investment funds (except in relation to certain structured investment funds, which are regulated by a distinct set of rules).

The asset management industry is also self-regulated by ANBIMA, which enacts additional rules and policies, primarily with respect to marketing and advertising.

## Micro-credit Regulation

The Brazilian government has taken several measures intended to encourage lower-income individuals to have greater access to the Brazilian Financial System. Such measures include the requirement for providing credit allocation, the simplification of banking procedures and the liberalization of credit union (cooperativas de crédito) regulations.

Since 2003, commercial banks, full service banks licensed to provide commercial banking services, and CEF must allocate $2 \%$ of their cash deposits to low-interest-rate loan transactions designated for lower-income individuals, small companies and informal entrepreneurships, following a specific methodology. According to Resolution No. 4,000 dated August 25, 2011, or Resolution No. 4,000, interest rates on these loans cannot exceed $2 \%$ per month (or $4 \%$ per month in specific production finance transactions), the repayment term cannot be less than

120 days, except in specific circumstances, and the principal amount of the loan cannot exceed $\mathrm{R} \$ 2,000$ for individuals and $\mathrm{R} \$ 5,000$ for micro-enterprises (or $\mathrm{R} \$ 15,000$ in specific production finance transactions).

For the purpose of compliance with Resolution No. 4,000, the CMN promulgated Resolution No. 4,050, dated January 26, 2012, which authorizes commercial banks, full service banks licensed to provide commercial banking services and CEF to grant credit loans to individuals whose monthly income is equal or inferior to ten Brazilian minimum wages; provided that such credit is clearly designated for the acquisition of goods and services to aid disabled persons.

## Regulations Aimed at Ensuring the Strength of the Brazilian Financial System

## Restrictions on Risk Concentration

Brazilian law prohibits financial institutions from concentrating their risk in only one person or group of related persons. The law prohibits a financial institution from extending credit to any person or group of related persons in an aggregate amount equivalent to $25 \%$ or more of the financial institution's reference capital. This limitation applies to any transaction involving the extension of credit, including those involving:

- loans and advances;
- guarantees; and
- the underwriting, purchase and renegotiation of securities.


## Restrictions to Investment

Financial institutions may not:

- hold, on a consolidated basis, permanent assets that exceed $50 \%$ of their reference shareholders' equity;
- own real property, other than property for its own offices and service outlets; or
- acquire equity investments in other financial institutions abroad, without prior approval by the Central Bank.

When a bank receives real estate in satisfaction of a debt, such property must be sold within one year. Such one-year limit may be extended for two additional periods of one year, subject to the Central Bank's approval.

## Internal Compliance Procedures

All financial institutions must establish internal policies and procedures to control their:

- activities;
- financial, operational and management information systems; and
- compliance with all applicable regulations.

The board of executive officers of a financial institution is responsible for implementing an effective structure of internal controls by defining responsibilities and control procedures and establishing corresponding goals at all levels of the institution. The board of executive officers is also responsible for verifying compliance with internal procedures.

An internal audit department, which reports directly to the company's board of directors, must be responsible for monitoring the internal control system.

The financial institutions must designate a technically qualified senior manager to be responsible for compliance with all regulations regarding financial statements and auditing.

## Independent Accountants and Audit Committee

Resolution No. 3,198, issued by the CMN on May 27, 2004, as amended by CMN Resolution No. 3,416 dated October 24, 2006, CMN Resolution No. 3,606 dated September 11, 2008 and CMN Resolution No. 3,771 dated August 26, 2009 ("CMN Resolution No. 3,198") established certain requirements in respect of financial institutions' independent accountants and required financial institutions to have an audit committee.

Independent accountants must audit the financial statements of all financial institutions. Independent accountants can only be hired if they are registered with the CVM, certified in specialized banking analysis by the IBRACON and if they meet several requirements that assure their independence. Moreover, financial institutions must replace the person, officer, manager, supervisor or any of its members responsible for their independent accounting firm work at least every five consecutive years, requirement established by CMN Resolution No. 3,606, enacted on September 11, 2008 ("Resolution no. 3,606"). Former accountants can be reassigned to the audit team only after three complete years have passed since their prior service.

Pursuant to CMN Resolution No. 3,198, all financial institutions (i) with a reference capital or a consolidated reference capital equal to or greater than $\mathrm{R} \$ 1$ billion, (ii) managing third party assets in the amount equal to or greater than $\mathrm{R} \$ 1$ billion or (iii) managing third party assets and deposits in the aggregate amount equal to or greater than $\mathrm{R} \$ 5$ billion, must create an internal audit committee within one year from indicating in its financial statements that any such parameter has been reached. The audit committee must be created pursuant to the financial institution's by-laws and must be composed of, at a minimum, three individuals, at least one of whom is an expert in accounting and auditing. The audit committee must report directly to the board of directors.

The independent accountants, in the course of their audit or review procedures, and the audit committee should notify the Central Bank of the existence or evidence of error or fraud within a maximum period of three business days from the respective identification of the same, represented by:

- non compliance with legal and regulatory norms that place the continuity of the audited entity at risk;
- fraud of any amount perpetrated by the administration of said institution;
- relevant fraud perpetrated by entity employees or third parties; or
- errors that result in significant errors in the accounting records of the entity.


## Audit Committee

Audit committee members of financial institutions with shares traded on a stock exchange may not be or have been in the previous twelve months: (i) the officer of the institution or its affiliates; (ii) an employee of the institution or its affiliates; (iii) the technician responsible, officer, manager, supervisor or any other member of a management post of the team involved in auditing activities at the institution; or (iv) a member of the institution's audit council or that of its affiliates; including as a spouse, blood relative, surety, affinity and second degree relatives of such persons.

Audit committee members of open capital financial institutions are also forbidden from receiving any other kind of remuneration from the institution or its affiliates other than that relating to their respective post as a member of the audit committee. In the event an audit committee member of the institution is also a member of the board of directors of the institution or its affiliates, such member must opt for remuneration related to one of the posts.

The audit committee should report to the board of directors or officers, as applicable, and its main duties are to:

- nominate the independent accountant to be elected by the board of directors;
- supervise the work of the independent accountant;
- request that the independent accountant be substituted whenever deemed necessary;
- revise the financial records for each half year period as well as the administrative and auditing reports;
- supervise accounting and auditing, including compliance with in-house procedures and applicable regulations;
- evaluate the compliance of the financial institution's administration with the guidelines provided by the independent accountant;
- establish procedures for receiving and disclosing information in the event of any noncompliance with in-house procedures or applicable regulations;
- offer guidance to officers and directors with regard to in-house controls and procedures to be adopted; and
- meet every three months with officers and directors, independent accountants and in-house accountants to verify compliance with its guidelines.

Furthermore, Brazilian regulation also permits the creation of a single audit committee for an entire group of companies. In this particular case, the audit committee should be responsible for any and all financial institutions belonging to the same group.

## Financial Reporting Requirements

Brazilian law requires financial institutions to prepare their financial statements in accordance with certain standards established by the Brazilian corporations law and other applicable regulations. As a financial institution, we are required to have our financial statements audited every six months. Quarterly financial information, as required by Central Bank and CVM regulations, is subject to review by independent accountants.

## New CMN Regulation for Credit Assignment

Resolution No. 3,533 dated January 31, 2008 ("Resolution No. 3,533") provides changes to the manner in which assigned credit rights are to be treated in our books (pursuant to CMN Resolution No. 3,809 of October 28, 2009, as amended by CMN Resolution No. 3,895 dated July 29, 2010, such changes will come into effect as from January 1, 2012) and cannot be adopted by Brazilian banks prior to such date. In accordance with Resolution No. 3,533 , if the assignor substantially retains the risks and benefits of the assigned credits, such credits may not be recorded as off-balance sheet loans. This provision will also be applicable to (i) assignments with repurchase commitments; (ii) assignments in which the assignor undertakes the obligation to compensate the assignee for losses; and (iii) assignments made jointly with the acquisition (or subscription) of subordinated shares in receivables investment funds (Fundo de Investimento em Direitos Creditórios, or "FIDCs") by the assignor.

## Capital Adequacy Guidelines

Brazilian financial institutions must comply with guidelines established by the Central Bank and the CMN that are similar to those of the Basel II Accord on risk-based capital adequacy, which is currently being implemented. The banks provide the Central Bank with the information necessary for it to perform its supervisory functions, which include supervising the movements in the solvency or capital adequacy of banks.

The main principle of the Basel II Accord as implemented in Brazil is that a bank's own resources must cover its principal risks, including credit risk, market risk and operational risk.

The requirements imposed by the Central Bank and the CMN differ from the Basel II Accord in several aspects. Among other differences, the Central Bank and the CMN:

- impose a minimum capital requirement of $11 \%$ in lieu of the $8 \%$ minimum capital requirement of the Basel II Accord;
- require an additional amount of capital with respect to off-balance sheet interest rate and foreign currency swap operations;
- assign different risk weighting and credit conversion factors to some assets, including a risk weighting of $300 \%$ on deferred tax assets other than temporary differences;
- require calculation and report on the minimum capital and capital ratios on a consolidated basis;
- require banks to set aside a portion of their equity to cover operational risks as from July 1, 2008. The required portion of the equity varies from $12 \%$ to $15 \%$ of average income amounts from financial intermediation; and
- do not allow the use of external rating to calculate the minimum capital required. The Central Bank adopts a conservative approach to defining the capital demand of corporate exposures.

Regulatory capital, or the "reference capital," is considered for the determination of operating limits of Brazilian financial institutions and is represented by the sum of the following two tiers:

- Tier-1 equity is represented by the net shareholders' equity plus the balance of positive income accounts and of the deposit in the linked account for making up for capital deficiency, less the amounts corresponding to the balances of negative income accounts, revaluation reserves, contingency reserves, and special profit reserves concerning mandatory dividends not distributed, preferred shares issued with a redemption clause and preferred shares with cumulative dividends, certain tax credits, deferred fixed assets (less the premiums paid on acquiring the investments), and the balance of non-accounted gains or losses resulting from mark-to-market securities classified in the "securities available for sale" category and derivative financial instruments used for hedging cash flow.
- Tier-2 equity is represented by revaluation reserves, contingency reserves, special reserves of profits concerning mandatory dividends not distributed, in addition to preferred cumulative stock issued by financial institutions authorized by the Central Bank, preferred redeemable stock, subordinated debt and hybrid debt capital instruments and the balance of non-accounted gains or losses resulting from mark-to-market securities classified in the "securities available for sale" category, and derivative financial instruments used for hedging the cash flow

The total amount of Tier-2 equity is limited to the total amount of Tier-1 equity, provided that (i) the total amount of revaluation reserves is limited to $25 \%$ of the Tier 1 equity; (ii) the total amount of subordinated debt plus the total amount of redeemable preferred shares with an original term to maturity below 10 years is limited to $50 \%$ of the total amount of the Tier-1 equity; and (iii) a $20 \%$ reduction shall be applied to the amount of the subordinated debt and preferred redeemable stock in Tier-1 Capital annually for the five years preceding the respective maturities.

Financial institutions must calculate the reference capital on a consolidated basis. As of July 2007, the balances of assets represented by shares, hybrid equity and debt instruments, subordinated debt instruments and other financial instruments authorized by the Central Bank for inclusion in Tier 1 and Tier 2, issued by financial institutions authorized by the Central Bank, must be deducted from the reference capital. In addition, investment fund shares proportional to these instruments must also be deducted from the reference capital, as well as amounts relating to (i) equity in financial institutions which information the Central Bank does not have access to; (ii) excess funds applied to permanent assets pursuant to the current regulation; and (iii) funds delivered or available to third parties for related transactions.

In addition to the minimum limits of realized capital and shareholders' equity set forth in the legislation in force, financial institutions must keep their reference shareholders' equity compatible with the exposure of their assets, liabilities, and offsetting accounts. Financial institutions may only distribute income on any account in
amounts that exceed the amounts that may be required by law or by the applicable regulation when such distribution does not prevent compliance with the capital and shareholders' equity standards.

Resolution No. 3,825, issued by the CMN on December 16, 2009, revoked CMN Resolution No. 3,674 of December 30, 2008. As a result, commencing April 1, 2010, provisions made by Brazilian banks to cover possible losses arising from credit transactions that exceed the requirements set forth by CMN Resolution No. 2,682 dated December 21, 1999, as amended by CMN Resolution No. 2,697 dated February 24, 2000 ("CMN Resolution No. 2,682/999") will no longer be eligible to be accounted for as Tier 1 Capital.

On June 28, 2010, the Central Bank issued Circular No. 3,498, establishing new rules for the calculation of the daily amount of minimum capital maintained by financial institutions to avoid market risks, which was partially repealed by Central Bank Circular No. 3,568 of December 21, 2011. The new calculation rules will result in an increase in the financial institution's capital requirements.

Further, Circular No. 3,498 established a timeline for the implementation of such changes, providing for a gradual increase in the minimum capital requirements as of January 2012. Pursuant to the notice published by the Central Bank jointly with Circular No. 3,498, the new rules are intended to enhance the SFN in a manner that reflects international regulatory standards agreed to by the G-20 and to stimulate development in the market risk management of financial institutions.

Basel III will require banks to maintain: (i) a minimum common equity capital ratio of $4.5 \%$, (ii) a minimum Tier 1 Capital ratio of $6 \%$ and (iii) a minimum total capital ratio of $8 \%$. In addition to the minimum capital requirements, Basel III will require a "capital conservation buffer" of $2.5 \%$ and each national regulator is given discretion to institute a "countercyclical buffer" if it perceives a greater system-wide risk to the banking system as the result of a build-up of excess credit growth in its jurisdiction. The capital conservation buffer and the countercyclical buffer, if implemented, would restrict discretionary distributions, and, in the case of the countercyclical buffer, require retention of up to an additional $2.5 \%$ of risk-weighted assets. The three basic minimum requirements will be phased in first, beginning on January 1, 2013, with a longer implementation period for the capital conservation buffer and other requirements, beginning on January 1, 2016. Basel III also introduces a new leverage ratio. A supervisory monitoring period will begin in 2011 and a parallel testing run of a minimum Tier 1 leverage ratio of $3 \%$ will begin in 2013. Basel III will require banks to disclose their leverage ratio and its components beginning January 1, 2015.

In addition, Basel III aims to improve risk coverage by reforming the treatment of counterparty credit risk ("CCR"). Going forward, affected banks generally will, among other things, (i) be required to determine their capital requirement for CCR using stressed inputs, (ii) be subject to a capital charge for potential mark-to-market losses associated with counterparties' deteriorating credit-worthiness, (iii) have to apply longer margining periods to determine their capital requirements with respect to large and illiquid derivative exposures, and (iv) be incentivized to move collateral and mark-to-market exposures to central counterparties.

In relation to liquidity, Basel III implements a net stable funding ratio (the "NSFR") and a liquidity coverage ratio (the "LCR"). The NSFR establishes a minimum amount of stable funding a bank will be required to maintain based on the liquidity of the bank's assets and activities over a one-year period. The ratio of available stable funding to the amount of required stable funding must be greater than $100 \%$. The LCR will require affected banks to maintain sufficient high-quality liquid assets to cover $100 \%$ of the net cash outflows that could be encountered under an acute stress scenario assuming (i) a significant downgrade of the bank's credit rating, (ii) a partial loss of deposits, (iii) a loss of unsecured wholesale funding, (iv) a significant increase in secured funding haircuts, and (v) increases in derivative collateral calls and substantial calls on off-balance sheet exposures. Expected inflows eligible for netting against outflows will be capped at a maximum of $75 \%$ of expected outflows. Basel III provides for an observation period to begin in 2011 and it is contemplated that the NSFR and the LCR, including any revisions, will be introduced as minimum standards beginning January 1, 2018 and 2015, respectively.

In addition, on January 13, 2011, the Basel Committee expanded on the Basel III capital rules with additional requirements (the "January 13 Annex") applicable to non-common Tier 1 or Tier 2 instruments issued by internationally active banks. The January 13 Annex imposes further requirements on Additional Tier 1 and Tier 2 Capital instruments issued by internationally active banks. To be included in Additional Tier 1 or Tier 2 Capital, the January 13 Annex requires an instrument issued by an internationally active bank to have a provision that requires
such instruments, at the option of the relevant authority, to either be written off or converted into common equity upon a "trigger event." A "trigger event" is the earlier of: (1) a decision that a write-off, without which the bank would become non-viable, is necessary, as determined by the relevant authority; and (2) the decision to make a public sector injection of capital, or equivalent support, without which the bank would become non-viable, as determined by the relevant authority.

The additional requirements imposed by the January 13 Annex will apply to all instruments issued after January 1, 2013; otherwise, qualifying instruments issued prior to that date will be phased out over a ten-year period, beginning in 2013.

On February 17, 2011, the Central Bank published No. 20,615 containing preliminary guidance and schedule for the implementation of Basel III in Brazil. It is intended that the higher minimum capital requirements and new conservation and countercyclical buffers, the revised risk-based capital measures, and the introduction of a new leverage ratio and two liquidity standards will be implemented in Brazil two years earlier than the time frame established by the Basel Committee.

The Basel ratio would be increased from the current $11 \%$ to the maximum of $13 \%$. The total ratio will be calculated by the sum of three parts: the regulatory capital (patrimônio de referência), the conservation capital (to deal with the absorption of losses) and the countercyclical capital (to deal with risks of the macroeconomic environment).

The regulatory capital will continue to be composed by two tiers. Tier 1 Capital will have a $6 \%$ floor, divided into two portions: common equity (corporate capital and profit reserves) of at least $4.5 \%$ and additional equity (hybrid debt and capital instruments authorized by the Central Bank). Current hybrid instruments and subordinated debt approved by the Central Bank as additional capital or Tier 2 Capital are expected to be maintained as such if they also comply with Basel III requirements, including the mandatory conversion clauses into equity as directed by the Basel Committee. If such instruments do not comply with Basel III requirements, it is estimated that there will be a yearly deduction of $10 \%$ on the nominal value of such instruments, starting as from January 1, 2013.

The Basel III requirements also provide for new metrics for analysis of banks. The leverage ratio limits the banks to enter into transactions exceeding a ratio calculated by the division of Tier 1 Capital by the bank's total exposure. Such leverage ratio will be capped in $3 \%$ of the risk weighted assets as from 2018. The short and long term liquidity ratios are intended to regulate the cash funds of banks by creating an obligation to maintain liquid assets of 30 days for stress scenarios of the financial system and funding with solid and stable capital.

Although Basel III recommends that the mandatory deductions from regulatory capital be carried out commencing January 1, 2014, the Central Bank is studying the possibility of introducing a progressive implementation schedule for the deductions not provided for in existing Central Bank regulations as from July 1, 2012, with the aim to achieve full implementation with Basel III by January 1, 2018. In addition, the Central Bank has stated that the deductions set forth in its current regulations would not be altered.

The following table presents an estimate of the implementation schedule of the main changes related to capital adequacy and leverage expected with respect to Basel III, as indicated by the Central Bank:

| Parameters | 1/1/2013 | 1/1/2014 | 1/1/2015 | 1/1/2016 | 1/1/2017 | 1/1/2018 | 1/1/2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Equity .......................................... | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
|  | 5.5\% | 5.5\% | 6.0\% | 6.0\% | 6.0\% | 6.0\% | 6.0\% |
| Regulatory Capital. | 11.0\% | 11.0\% | 11.0\% | 9.875\% | 9.25\% | 8.625\% | 8.00\% |
| Conservative Capital ................................... | - | - | - | 0.625\% | 1.25\% | 1.875\% | 2.5\% |
|  |  | Up to | Up to | Up to | Up to | Up to | Up to |
| Countercyclical Capital............................... | - | 0.625\% | 1.25\% | 1.875\% | 2.5\% | 2.5\% | 2.5\% |

On December 21, 2011, the Central Bank replaced Circular No. 3,498, establishing new rules for the calculation of the daily amount of minimum capital maintained by financial institutions to avoid market risks. The new calculation rules will result in an increase in the financial institution's capital requirements.

Implementation by the Central Bank of the definitive regulations is expected to begin in July 2012.

## The Role of the Public Sector in the Brazilian Banking System

In light of the global financial crisis, on October 6, 2008, the Brazilian President enacted provisional regulations related to the use of internal reserves of foreign currencies by the Central Bank in order to provide financial institutions with liquidity by means of rediscount and loan transactions. Furthermore, on October 21, 2008, the Brazilian President enacted Provisional Measure No. 443 increasing the role of the public sector in the Brazilian banking system. These regulations authorize (i) Banco do Brasil and CEF to directly or indirectly acquire controlling and non-controlling participations in private and public financial institutions in Brazil, including insurance companies, social welfare institutions and capitalization companies; (ii) the creation of Caixa Banco de Investimentos S.A., a wholly-owned subsidiary of CEF, with the purpose of conducting investment banking activities; and (iii) the Central Bank to carry out currency swap transactions with the central banks of other countries. Such provisional measure was converted into Law No. 11,908, enacted on March 3, 2009.

Additionally, through Resolution No. 3,656 of December 17, 2008, the CMN amended the by-laws of the Credit Guarantee Fund (Fundo Garantidor de Crédito, or "FGC") so that it can invest up to $50 \%$ of its net worth in: (i) the acquisition of credit rights of financial institutions and leasing companies; (ii) banking deposits with or without issuance of certificates, leasing bills (letra de arrendamento mercantil) and bills of exchange accepted by affiliated institutions, secured by: (a) credit rights constituted or to be constituted from respective transactions, or (b) other credit rights with an in rem or a personal guarantee; and (iii) linked transactions (operações ativas vinculadas), pursuant to CMN Resolution No. 2,921 of January 17, 2002. The FGC may sell any assets acquired in transactions described in items (i), (ii) and (iii) of this paragraph.

## Corporate Structure

Except for the cases set forth as exceptions in the law, financial institutions must be organized as corporations (sociedades por ações) and be subject to the provisions under the Brazilian corporations law and the regulations issued by the Central Bank, and to inspections by the CVM if they are registered as publicly held corporations.

The capital stock of financial institutions may be divided into voting or non-voting shares, where nonvoting shares may not exceed $50 \%$ of the total capital stock.

## Classification of Credit and Allowance for Loan Losses

Under Central Bank regulations, financial institutions are required to classify their loan transactions with companies into nine categories, ranging from AA to H , in accordance with their risks. Risk assessment includes an evaluation of the borrower, the guarantor and the relevant loans. Credit classifications are determined in accordance with Central Bank criteria relating to:

- characteristics of the debtor and the guarantor, such as their economic and financial situation, level of indebtedness, capacity for generating profits, cash flow, delay in payments, contingencies and credit limits; and
- characteristics of the transaction, such as its nature and purpose, the sufficiency of the collateral, the level of liquidity and the total amount of the loan.

The regulations specify, for each loan category, a minimum loss provision as follows:

| Loan category | Minimum provision |
| :---: | :---: |
| AA | 0.0\% |
| A. | 0.5\% |
| B | 1.0\% |
| C | 3.0\% |
| D | 10.0\% |
| E | 30.0\% |
| F. | 50.0\% |


| Loan category | Minimum provision |
| :---: | :---: |
| G... | 70.0\% |
| $\mathrm{H}^{(1)}$ | 100.0\% |

Note: $\quad$ Banks must write off any loan within six months after it is ranked H .
(1)
In general, banks must review their loan classifications annually. However, except for loans amounting to less than $\mathrm{R} \$ 50,000$, banks must review loans:

- semi-annually, in any case where the aggregate amount of loans extended to a single borrower or economic group exceeds $5 \%$ of the bank's reference shareholders' equity; and
- monthly, in case the loans become overdue.

A loan may be upgraded if it has a credit support or downgraded if it is in default. Banks must write off loans within six months after they are ranked H .

In case of loan transactions with individuals, the loan is graded based on data including the individual's income, net worth and credit history (as well as other personal data).

For loans that are past due, the regulations establish maximum risk classifications, as follows:

| Number of Days Past Due ${ }^{(1)}$ | Maximum Classification |
| :---: | :---: |
| 15 to 30 days. | B |
| 31 to 60 days. | C |
| 61 to 90 days. | D |
| 91 to 120 days. | E |
| 121 to 150 days. | F |
| 151 to 180 days.. | G |
| More than 180 days | H |

Note:
(1) The period may be doubled in the case of loans with maturity in excess of 36 months.

Financial institutions are required to determine, on a monthly basis, whether any loans must be reclassified as a result of these maximum risk classifications, and, if so, must adjust their loss provisions in accordance with the regulations relating to minimum provisions described above.

In addition, financial institutions are required to make their lending and loan ranking policies available to the Central Bank and to their independent accountants. They must also provide information relating to their loan portfolio along with their financial statements, including:

- a breakdown of lending activities and nature of the borrower;
- maturity of the loans;
- amounts of rolled-over, written-off and recovered loans;
- loan portfolio diversification, in accordance with the risk classification; and
- overdue loans, divided between those up to 15 days overdue and those that are more than 15 days overdue.


## Central Bank Credit Risk System

Financial institutions are required to provide information to the Central Bank concerning the extension of credit and guarantees rendered to clients. The information is used to:

- strengthen the Central Bank's supervisory capacity;
- make information concerning debtors available to other financial institutions (however, other institutions can only access information upon the client's authorization); and
- prepare macro-economic analyses.

If the aggregate amount of a client's transactions exceeds $\mathrm{R} \$ 5,000$, the financial institution must provide the Central Bank with:

- the identity of such client;
- a breakdown of the client's transactions, including any guarantees rendered by the bank with respect to his/her obligations; and
- information regarding the client's credit risk classification, based on the credit risk classification policy described above.

For those transactions whose total value is equal to or less than $\mathrm{R} \$ 5,000$, the financial institution must inform the Central Bank of all transactions for the client.

In addition to that, the CMN, through Resolution No. 3,721, dated April 30, 2009, established new standards related to the internal credit risk management structure of financial institutions, which were adopted by October 29, 2010. On March 8, 2012, the Central Bank enacted Circular No. 3,581, which establishes the minimum requirements for the use of internal credit risk classification systems in the calculation of required regulatory capital, as set forth in Resolution No. 3,490.

## Anti-money Laundering Law

Law No. 9,613, of March 3, 1998 ("the Anti-Money Laundering Law") plays a major role for those engaged in banking and financial activities in Brazil. The Anti-Money Laundering Law sets forth the definition and the penalties to be incurred by persons involved in activities that comprise the "laundering" or concealing of property, rights and assets, as well as a prohibition on using the financial system for these illicit acts.

Pursuant to the Anti-Money Laundering Law, financial institutions must:

- identify and maintain up-to-date records regarding their clients;
- maintain internal controls and records;
- review transactions or proposals with characteristics which may indicate the existence of a money laundering crime;
- keep records of transactions involving electronic transfers and checks for a period of at least five years;
- keep records of transactions that exceed $\mathrm{R} \$ 10,000$ in a calendar month, or reveal a pattern of activity that suggests a scheme to avoid identifications, for a period of at least five years;
- keep records of transfers involving electronic transfers, checks, administrative checks or payment orders that exceed $\mathrm{R} \$ 1,000$; and
- inform the appropriate authorities (without the client's knowledge) of any suspicious transaction or set of transactions performed by individuals or entities pertaining to the same group of companies.

In addition, the Brazilian anti-money laundering law created the Financial Activity Control Council. The main role of the Financial Activity Control Council is to promote cooperation among the Brazilian governmental bodies responsible for implementing national anti-money laundering policies, in order to stem the performance of
illegal and fraudulent acts. Their activities also include imposing administrative fines and examining and identifying suspected illegal activities pursuant to the Anti-Money Laundering Law.

On July 24, 2009, the Central Bank issued Circular No. 3,461, consolidating the procedures required of financial institutions in order to prevent the crimes set forth in the Anti-Money Laundering Law. Circular No. 3,461 sets forth requirements for financial institutions relating to (i) internal policies and controls systems, (ii) records of customer information, (iii) records of financial services and transactions, (iv) records of checks and transfer of funds, (v) records of prepaid cards, (vi) records of handling of resources in excess of R $\$ 100,000$, and (vii) reports of material information to the Financial Activity Control Council. Furthermore, the CMN enacted, on February 11, 2010, Circular No. 3,430, clarifying concepts relating to customers and politically exposed persons, as well as procedures to be followed in connection with the identification of such customers or persons.

On March 12, 2012, CMN enacted Circular-Letter No. 3,542, which discloses a list of transactions and situations which may signal the occurrence of the crimes provided for the Anti-Money Laundering Law, and therefore are subject to communication to the Financial Activity Control Council.

Also on March 12, 2012, the Central Bank amended the rules applicable to procedures that must be adopted by financial institutions in the prevention and combat of money laundering and terrorism financing, as a response to the recommendations of the Financial Action Task Force ("FATF"). The main measures include: (i) enactment of Circular No. 3,583, which sets forth that (a) financial institutions must not initiate any relationship with clients, or proceed with existing relationships, if it is not possible to fully identify such clients, and (b) anti-money laundering procedures are also applicable to agencies and subsidiaries of Brazilian financial institutions located abroad; and (ii) enactment of Circular No. 3,584, establishing that the institutions authorized to operate in the Brazilian foreign exchange market with financial institutions located abroad must verify if the other party is physically present in the country where it was organized and licensed or is subject to effective supervision.

## Politically-Exposed Individuals

According to Circular No. 3,461, which revoked both Circular No. 3,339 of December 22, 2006, and Circular No. 2,852 of December 3, 1998, as amended, which sets out certain procedures to be adopted in the prevention and avoidance of activities relating to the crimes described in Law No. 9,613 of March 3, 1998, financial institutions and other institutions authorized to operate by the Central Bank must take certain actions to establish business relationships with, and to follow up on financial transactions of clients who are deemed to be politicallyexposed individuals.

For purposes of such regulation, politically-exposed individuals include public agents as well as the immediate family members, spouses, life partners and stepchildren of public agents. Under such regulation, a public agent is defined as a person who occupies or has occupied a relevant public office or position over the past five years in Brazil or other countries, territories and foreign jurisdictions. The five-year term runs retroactively from the initial date of the business relationship or from the date when the client became a politically-exposed individual.

Such institutions must also adopt reinforced and continuous surveillance actions with regard to business relationships with politically-exposed individuals, paying special attention to proposed relationships and transactions of such individuals originating from countries with which Brazil has a large volume of financial and commercial transactions, common borders or ethnic, language or political proximity.

## Anti-tax Evasion Law

Generally, information protected by bank secrecy laws can only be furnished in compliance with a court order or an order by a Federal Congressional Inquiry Committee (Comissão Parlamentar de Inquérito).

However, the Central Bank is authorized to require financial institutions to provide information generally protected by bank secrecy without judicial authorization within the performance of its supervisory powers, as long as they have strong circumstantial evidence that a client has engaged in tax evasion. Such evidence may be represented by, among others:

- declarations by the client of transactions with a value lower than their market value;
- loans acquired from sources outside the financial system;
- transactions involving "tax havens";
- expenses or investments which exceed the declared available income;
- overseas currency remittances through non-resident accounts in amounts which exceed the declared available income; and
- legal entities that have their registration with the General Taxpayers Registry cancelled or declared invalid.

Additionally, in accordance with Administrative Ruling No. 811/2008 of the Brazilian Revenue Service, as amended, financial institutions must report certain information relating to transactions carried out in Brazil, such as payments and deposits, among others.

## Regulations Affecting Liquidity in the Financial Market

The Central Bank currently imposes compulsory deposit and other related requirements upon financial institutions from time to time. The Central Bank uses reserve requirements on demand deposits, savings deposits and time deposits as a mechanism to control the liquidity of the Brazilian financial system. Historically, those imposed reserves have accounted for substantially all amounts required be deposited with the Central Bank.

In light of the global financial crisis in 2008 and 2009, the CMN and the Central Bank enacted the following measures to provide the SFN with greater stability, including:

- increasing the rate for demand deposit reserve requirements from $42.0 \%$ to $43.0 \%$ from July 2010 to July 2012, 44.0\% from July 2012 to July 2014, and $45.0 \%$ as of July 2014, 45.0\% being the rate that was in effect prior to the global financial crisis;
- restoring the rate for time deposit reserve requirements from $13.5 \%$ to $15.0 \%$ effective March 29 , 2010 , and further from $15.0 \%$ to $20.0 \%$, effective as of December 2010;
- limiting the deductibility from financial institutions' time deposit reserve requirements of certain transactions with smaller financial institutions with a consolidated Tier 1 Capital of no more than R $\$ 5$ billion; and
- introducing the requirement that reserve amounts be funded entirely in cash, with time deposit reserve amounts earning interest at the SELIC rate and demand deposit reserve amounts earning no interest.

Below are some of the current types of reserves:

## Demand Deposits

Pursuant to Circular No. 3,274, dated February 10, 2005, as amended by Circular No. 3,323, dated May 30, 2006, and Circular No. 3,497, dated June 24, 2010, enacted by the Central Bank, banks and other financial institutions are generally required, as from July 2010, to deposit $43 \%$ of the daily average balance of their demand deposits, bank drafts, collection of receivables, collection of tax receipts, debt assumption transactions and proceeds from the realization of guarantees granted to financial institutions in excess of $\mathrm{R} \$ 44$ million with the Central Bank on a non-interest-bearing basis. At the end of each day, the balance in such account must be equivalent to at least $80 \%$ of the reserve requirement for the respective calculation period, which begins on the Monday of one week and ends on the Friday of the following week. This requirement will increase to $44 \%$ as from July 2012 and $45 \%$ as from July 2014.

## Savings Deposits

Pursuant to Circular No. 3,128 dated June 24, 2002 and Circular No. 3,130 of June 27, 2002, the Central Bank established that Brazilian financial institutions are generally required to deposit in an interest-bearing account with the Central Bank, on a weekly basis, an amount in cash equivalent to $20.0 \%$ of the average aggregate balance of savings accounts during the prior week. In addition, a minimum of $65.0 \%$ of the total amount of deposits in saving accounts must be used to finance the real estate sector, being $80.0 \%$ of that percentage necessarily allocated to residential real estate or the housing construction sector, as determined by CMN Resolution No. 3,932 of December 16, 2010. Pursuant to Resolution No. 3,023 of October 11, 2002, the Central Bank established an additional reserve requirement of $10 \%$ on the savings account funds captured by the entities of the SBPE. CMN Resolution No. 3,843 of March 10, 2010 prohibits financial institutions from using securities issued by the Brazilian federal government to satisfy this additional reserve requirement.

## Time Deposits

In accordance with Central Bank Circular No. 3,569, dated December 22, 2011, as amended by Central Bank Circular No. 3,576 of February 10, 2012 and by Circular No. 3,594 of May 21, 2012, banks are subject to a mandatory reserve of $20 \%$ of the average daily balance of their time deposits and certain other amounts, after a deduction of $\mathrm{R} \$ 30.0$ million, in the amount exceeding: (i) $\mathrm{R} \$ 3.0$ billion, for financial institutions with Level I component of the reference equity below $\mathrm{R} \$ 2.0$ billion; (ii) $\mathrm{R} \$ 2$ billion, for financial institutions with Level I component of the reference equity equal or higher than $\mathrm{R} \$ 2.0$ billion and below $\mathrm{R} \$ 5.0$ billion; (iii) $\mathrm{R} \$ 1$ billion, for financial institutions with Level I component of the reference equity equal or higher than $\mathrm{R} \$ 5.0$ billion and below $\mathrm{R} \$ 15.0$ billion; and (iv) zero, for financial institutions with Level I component of the reference equity higher than $\mathrm{R} \$ 15.0$ billion. If the applicable reserve requirement of a financial institution is below $\mathrm{R} \$ 0.5$ million, such financial institution will be exempt from the reserve requirements set forth by Circular No. 3,569 and amendments therein. Amounts subject to this reserve requirement shall be deposited in cash on a specific account and, at the end of each day, deposited amounts shall be equivalent to $100 \%$ of the applicable reserve requirement.

## Additional Reserve Requirement (Demand Deposits, Saving Deposits and Time Deposits)

On August 14, 2002, the Central Bank, by means of Circular No. 3,144, as amended, established an additional reserve requirement on deposits captured by multiple-service banks, investment banks, commercial banks, development banks, credit, financing and investment companies, real estate companies and savings and loan associations. Pursuant to that regulation, the aforesaid entities are required to deposit in an interest-bearing account with the Central Bank, on a weekly basis, the cash equivalent of the sum of the following amounts in excess of R\$3 billion for financial institutions with an adjusted Level I component of the reference equity below $\mathrm{R} \$ 2.0$ billion, $\mathrm{R} \$ 2.0$ billion for financial institutions with Level I component of the reference equity below $\mathrm{R} \$ 5.0$ billion and equal to or higher than $\mathrm{R} \$ 2.0$ billion, $\mathrm{R} \$ 1.0$ billion for financial institutions with Level I component of the reference equity below $\mathrm{R} \$ 15.0$ billion and equal to or higher than $\mathrm{R} \$ 5.0$ billion or zero for financial institutions with a Level I component of the reference equity equal to or higher than $\mathrm{R} \$ 15.0$ billion: (i) $12.0 \%$ of the arithmetic average of the time deposits funds and certain other amounts subject to the respective reserve requirement, (ii) $10.0 \%$ of the arithmetic average of the savings deposits funds subject to the respective reserve requirement, and (iii) $12.0 \%$ of the arithmetic average of the demand deposits funds subject to the respective reserve requirement. The reserve requirements must be met in cash on a specific account and, at the end of each day, the balance in the interestbearing account must be equivalent to $100 \%$ of the additional reserve requirement.

## Foreign Currency and Gold Exposure

Pursuant to CMN Resolution No. 3,488, the total consolidated exposure of a financial institution in foreign currencies and gold cannot exceed $30 \%$ of its reference shareholders' equity.

Pursuant to Circular No. 3,548 dated July 8, 2011, $60 \%$ over the final sale day trade of foreign exchange of financial institutions (deducted from the lower of (i) U.S. $\$ 1,000,000,000$ or (ii) the arithmetic average of amounts corresponding to the Level I of the reference net worth of financial institutions, calculated in accordance with Circular No. 3,548 ) are generally required to be deposited in an account in the Central Bank. Financial institutions which amount to be deposited is lower than $\mathrm{R} \$ 100,000$ are exempt from such deposit.

## Rural Lending

According to the Manual of Rural Lending, as published by the Central Bank, financial institutions are required to maintain a daily average balance of rural lending not less than $25 \%$ of the daily balance of all accounts subject to compulsory reserve requirements. Financial institutions must provide the Central Bank with evidence of compliance with such requirement by the fifth business day of each month. A financial institution that does not meet this requirement will be subject to payment of fines calculated over the daily difference between the requirement and the portion actually used for rural lending and a pecuniary penalty or, at the financial institution's discretion, to deposit the unused amount until the last business day of the subsequent month in a non-interestbearing account maintained with the Central Bank.

## Repurchase Agreements, Export Notes, Etc.

The Central Bank at times has established a reserve requirement for certain types of financial transactions, such as repurchase agreements, export notes, derivative transactions and certain types of assignments. Central Bank Circular No. 2,820 dated May 27, 1998 currently sets this reserve requirement at zero.

## Guarantees

The Central Bank at times has established a reserve requirement that a financial institution deposit in a non-interest-bearing account with the Central Bank an amount equivalent to $60 \%$ of the total amount of guarantees given by such financial institution in relation to loans and financings entered into by non-financial legal entities and individuals. However, such percentage was reduced to zero by Central Bank Circular No. 2,704 of July 3, 1996.

## Reinvestment of Deposits Linked to Interbank Rates

Pursuant to CMN Resolution No. 2,172, dated June 30, 1995 (further revoked by CMN Resolution No. 3,454, dated May 30, 2007), financial institutions were permitted to accept deposits with interest calculated by reference to an Average Interbank Interest Rate (Taxa Básica Financeira), subject to a reserve requirement and provided that such deposits are made for a minimum of 90 days.

In addition, in the past, the Central Bank has imposed on other types of transactions certain compulsory deposit requirements that are no longer in effect, and could reimpose these requirements or impose similar restrictions in the future.

## Taxation of Financial Transactions

Financial transactions in Brazil are generally subject to income tax and to Tax on Financial Transactions (Impostos sobre Operações Financeiras, or "IOF").

The income tax assessed on the income received on financial transactions by Brazilian residents generally depends on: (i) the type of investment (fixed or variable income, as defined by Brazilian law; variable income investments usually being treated more favorably); and (ii) the term of the investment (long-term investments usually have a more favorable treatment). The income tax assessed on income deriving from financial transactions is: (a) for Brazilian legal entities, a prepayment of the corporate income tax due by them; and (b) exclusive for individuals that are Brazilian residents. Investments in Brazilian financial and capital markets by individuals or legal entities resident or domiciled abroad are generally subject to the same taxation rules applicable to Brazilian residents, except for foreign investments made in accordance with the rules set forth by the CMN, which currently benefit from a favorable taxation regime.

## IOF

IOF is a tax levied on foreign exchange, securities/bonds, credit and insurance transactions. The IOF rate may be changed by an Executive Decree (rather than a law). In addition, the IOF rate is not subject to the ex post facto principle, which provides that laws increasing the rate of existing taxes or creating new taxes will only come into effect as of the latter of (i) the first day of the year following their publication and (ii) 90 days after their publication. An Executive Decree increasing the IOF rate will therefore take effect from its publication date. Pursuant to Decree No. 6,306 of December 14, 2007, as amended ("Decree No. 6,306"), foreign exchange
transactions are subject to the IOF. Under the IOF regulations currently in force, the Minister of Finance is empowered to establish the applicable IOF rate. Such IOF rate can be increased at any time up to a rate of $25 \%$. The abovementioned Decree sets out that the current general IOF rate is $0.38 \%$, although there are some exceptions, such as:
(i) foreign exchange transactions for the inflow of funds, including symbolic transactions, related to external credits, subject to registration with Brazilian Central Bank, involving direct external credits or credits obtained by means of issuance of notes in the international market with a minimum average term of up to 1,800 days, in which case the rate is $6 \%$;
(ii) foreign exchange transactions for the inflow and outflow of funds related to external credits, excluding the transactions mentioned in item (i) above, in which case the rate is $0 \%$;
(iii) foreign exchange transactions for the acquisition of goods or services outside Brazil with credit cards, in which case the rate is $6.38 \%$ of the amount of the transaction;
(iv) foreign exchange transactions for the acquisition of goods or services outside Brazil with credit cards by the Federal Union, States, Municipalities, Federal District, as well as its foundations and autarchies, in which case the rate is $0 \%$;
(v) foreign exchange transactions related to export of goods and services, in which case the rate is $0 \%$;
(vi) foreign exchange transactions for the inflow and outflow of funds related to investments made by investment funds that invest in non-Brazilian markets in accordance with the rules set forth by the CVM, in which case the rate is $0 \%$;
(vii) foreign exchange transactions for the inflow of funds related to investments made by non-residents in the Brazilian financial market executed on the BM\&FBOVESPA in accordance with the rules set forth by the CVM (except for derivative transactions with pre-defined earnings), in which case the rate is $0 \%$;
(viii) foreign exchange transactions for the inflow of funds related to investments made by non-residents in the Brazilian capital markets, including the acquisition of shares in public offers and other similar transactions and investments in shares issued by Brazilian private equity (FIP) and venture capital (FIEE) funds, in which case the rate is $0 \%$;
(ix) foreign exchange transactions for the symbolic inflow of funds in connection with the cancellation of depository receipts for investment in shares traded on the BM\&FBOVESPA, in which case the rate is $0 \%$;
(x) foreign exchange transactions for the symbolic inflow of funds due to conversion of the foreign investor regime from direct investment to investment in shares traded within the Stock Exchange in accordance with the rules set forth by the CVM, in which case the rate is $0 \%$.
(xi) foreign exchange transactions for the inflow of resources for investment in securities issued in accordance with sections 1 and 3 of Law 12,431, such as infrastructure debentures, in which case the rate is $0 \%$.
(xii) foreign exchange transactions for the inflow of funds related to investments made by non-residents in the Brazilian financial and capital markets, other than transactions described in items (vii) to (xi) above, in which case the rate is $6 \%$;
(xiii) foreign exchange transactions for the return (outflow) of funds related to the investments made by non-residents in the Brazilian financial and capital markets mentioned in items (vii) to (xii) above, in which case the rate is $0 \%$.
(xiv) foreign exchange transactions for the remittance of interest on net equity and dividends earned by foreign investors, in which case the rate is $0 \%$;
(xv) foreign exchange transactions performed between financial institutions, in which case the rate is $0 \%$;
(xvi) foreign exchange transactions made by international air transportation companies, domiciled abroad, for purposes of remitting resources derived from its local revenues, in which case the rate is $0 \%$;
(xvii) foreign exchange transactions for the inflow of funds to cover expenses incurred in the country with credit cards issued abroad, in which case the rate is $0 \%$; and
(xviii) foreign exchange transaction related to the acquisition of foreign currency by financial institutions simultaneously contracted with a foreign currency sale transaction, exclusively when required by regulatory provision, except the transactions mentioned in items (i), (viii), (ix) and (xii), when the simultaneous foreign exchange transactions are specifically required in applicable regulations, in which case the rate is $0 \%$.
IOF tax may also be levied on issuances of bonds or securities, including transactions carried out on Brazilian stock, futures or commodities exchanges ("IOF/Títulos"). The rate of IOF/Títulos tax with respect to many securities transactions is currently $0 \%$, although certain transactions may be subject to specific rates. The Minister of Finance, however, has the legal authority to increase the rate to a maximum of $1.5 \%$ per day of the amount of the taxed transaction, during the period in which the investor holds the securities, up to the amount equal to the gain made on the transaction and only from the date of its increase or creation.

IOF/Títulos is assessed at the rate of $1.0 \%$ on the national adjusted value of financial derivatives, except in cases of derivatives used as hedges for exports when the ratio between the daily sold exposure in the derivatives and the amount of total exports in the preceding year does not exceed $1.2 \%$. In addition, IOF/Títulos is assessed on gains realized in transactions with terms of less than 30 days consisting of the sale, assignment, repurchase or renewal of fixed-income investments or the redemption of shares of mutual funds or investment pools. The maximum rate of IOF/Títulos payable in such cases is $1 \%$ per day, up to the amount equal to the gain made on the transaction, and decreases with the duration of the transaction, reaching zero for transactions with maturities of at least 30 days, except that the rate for the following types of transactions is currently $0 \%$ :

1. transactions carried out by financial institutions and other institutions chartered by the Central Bank as principals, except the consortium manager;
2. transactions carried out by mutual funds or investment pools themselves;
3. transactions carried out in the equity markets, including those performed in stock, futures and commodities exchanges and similar entities;
4. redemptions of shares in equity funds; and
5. transactions carried out by governmental entities, political parties and worker's syndicates.

IOF also applies to credit transactions, except for foreign credit. The IOF levied on credit transactions granted to legal entities is generally assessed at a daily rate of $0.0041 \%$, up to a limit of $1.5 \%$. Additionally, an IOF surtax of $0.38 \%$ is currently applicable to most credit transactions.

In addition, IOF tax is levied on insurance transactions at the rate of: (i) $0 \%$ in the operations of reinsurance, relating to export credits or to the international transport of goods and in operations in which the premiums are allocated to the financing of life insurance plans with coverage for survival, among others; (ii) $0.38 \%$ of premiums related to life insurance plans without coverage for survival, among others; (iii) $2.38 \%$ of premiums paid in the case of health insurance; and (iv) $7.38 \%$ of premiums paid in the case of other types of insurance. Rural insurance, among certain other specific insurance transactions, is exempt from IOF.

## Taxation of Brazilian Corporations

Brazilian companies' income tax is made up of two components, a federal income tax and social contribution on taxable profits, which is known as the "Social Contribution on Net Profits." In turn, the federal income tax includes two components: a federal income tax and an additional income tax. The federal income tax is assessed at a combined rate of up to $25 \%$ of adjusted net income (the normal rate for Brazilian legal entities is $15 \%$
plus $10 \%$ for legal entities with annual profits exceeding $\mathrm{R} \$ 240,000$ ). The social contribution on net profits is currently assessed at a rate of $15 \%$ for financial institutions and $9 \%$ for non-financial institutions pursuant to Law No. 11,727.

Companies are taxed based on their worldwide income rather than on income produced solely in Brazil. Therefore, profits, capital gains and other income obtained abroad by Brazilian entities will be computed in the determination of their net profits. In addition, profits, capital gains and other income obtained by foreign branches or income obtained from subsidiaries or foreign corporations controlled by a Brazilian entity will also be computed in the calculation of such entity's profits, in proportion to its participation in such foreign companies' capital. The Brazilian entity is allowed to deduct any income tax paid abroad, up to the amount of Brazilian income taxes imposed on such income.

As of January 1, 2002, Provisional Measure No. 2,158-35 determined that such profits, capital gains and other income obtained abroad by a controlled or affiliate company shall be subject to taxation on an accrual basis by the Brazilian entity on December 31 of every fiscal year, unless the Brazilian entity is liquidated before the date of its year-end balance sheet, in which case the profits are taxed at the time of its liquidation. Dividends deriving from profits generated as from January 1, 1996 are not subject to withholding income tax when paid, nor to corporate income tax or individual income tax on the person receiving the dividend. However, as the payment of dividends is not tax deductible for the company distributing them, there is an alternative regime for shareholder compensation called "interest on equity" which allows companies to deduct any interest paid to shareholders from net profits for tax purposes.

Law No. 9,249 dated December 26, 1995 allows a corporation to deduct from its net profits for tax purposes any interest paid to shareholders as remuneration of the shareholders' equity called "interest on net equity" or "interest on shareholder's capital." Distributions may be paid in cash. The interest is calculated on the net equity accounts in accordance with the daily pro rata variation of the TJLP, as determined by the Central Bank from time to time, and cannot exceed the greater of:

- $50 \%$ of the net income (after social contributions on profit and before the federal income tax provision and the deduction of the interest amount attributable to shareholders) related to the period in respect of which the payment is made; or
- $50 \%$ of the sum of retained profits and profits reserves as of the date of the beginning of the period in respect of which the payment is made.

Any payment of interest to shareholders is subject to withholding income tax at the rate of $15 \%$, or $25 \%$ in the case of a shareholder who is domiciled in a "tax haven" jurisdiction. These payments may be qualified, at their net value, as part of any mandatory dividend.

Tax losses carried forward are available for offsetting up to $30 \%$ of the annual taxable income. No time limit is currently imposed on the application of tax losses to offset future taxable income.

Two federal contributions are imposed on the gross revenues of corporate entities: the Social Integration Program (Programa de Integração Social, or "PIS") and the Social Security Financing Tax (Contribuição para Financiamento da Seguridade Social, or "COFINS").

In May 2003, the Brazilian Congress approved an increase in the rate of COFINS, payable by the financial services sector. Since September 2003, the PIS and COFINS have been imposed over financial institutions' gross revenues at a combined rate of $4.65 \%$, but some specific costs, such as funding cost, are authorized to be deducted from the PIS and COFINS tax bases. The COFINS and the PIS rate for some non-financial companies have increased from $3 \%$ to $7.6 \%$ and from 0.65 to $1.65 \%$, respectively, resulting in a combined rate of $9.25 \%$, although certain deductions for expenses are authorized (non-cumulative PIS and COFINS regime). Pursuant to Section 1 of Decree No. 5,442 of September 5, 2005, the PIS and COFINS non-cumulative rates applicable to financial revenues received by legal entities (non-financial institutions) is zero percent.

The Brazilian government has introduced thin capitalization provisions, effective as of January 1, 2010, through the enactment of Provisional Measure (Medida Provisória) No. 472, enacted by the Brazilian government on December 15, 2009, later converted into Law No. 12,249 of June 11, 2010 ("Law No. 12,249"). As a general rule, thin capitalization provisions are intended to limit the tax deductibility of interest payments made by a Brazilian company to (i) related parties, as set forth in the Brazilian transfer pricing rules, or to a (ii) beneficiary that is domiciled or incorporated in a tax haven jurisdiction or that benefits from a privileged tax regime.

Thin capitalization rules applicable to transactions with a foreign related party: the interest paid or credited to a foreign related party is deductible for IRPJ and CSLL purposes if, concurrently:
(i) in the case of indebtedness to a related party that holds a direct equity stake in the Brazilian entity, the relevant indebtedness of the Brazilian legal entity, on the interest accrual date, does not exceed twice the value of the stake held by the related party in the net worth of the Brazilian legal entity (individual limit);
(ii) in the case of indebtedness to a related party that does not hold a direct-equity stake in the Brazilian entity: the relevant indebtedness of the Brazilian legal entity, on the interest accrual date, does not exceed twice the value of the net worth of the Brazilian legal entity (individual limit);
(iii) in either (i) or (ii) above, the sum of the indebtedness of the Brazilian legal entity to all related parties, on the interest accrual date, does not exceed twice the aggregate value of the stakes of all related parties in the net worth of the Brazilian legal entity (collective limit). However, pursuant to Law 12,249, this item (iii) does not apply in the event of indebtedness exclusively to foreign related parties which do not hold direct equity stakes in the Brazilian entity, in which case the total indebtedness cannot exceed twice the value of the net worth of the Brazilian legal entity. In cases where the lender is located in a tax haven jurisdiction or benefits from a privileged tax regime, the interest paid or credited to a lender (entity or individual) resident or domiciled in a tax haven jurisdiction or that benefits from a privileged tax regime is deductible for IRPJ and CSLL purposes, if the total indebtedness of the Brazilian legal entity to residents located in tax haven jurisdictions or that benefit from privileged tax regimes does not exceed $30 \%$ of the net worth of the Brazilian legal entity.

Moreover, pursuant to Law 12,249, interest payments or credits to an entity or individual resident or domiciled in a tax haven jurisdiction or that benefits from a privileged tax regime will not be deductible unless the following requirements are fulfilled, concurrently: (i) identification of the actual beneficiary abroad; (ii) evidence of the operational capacity of the foreign lender; and (iii) documentary evidence of payment of the respective price or receipt of the assets and rights or use of the service. For such purposes, the actual beneficiary is deemed to be: (i) an entity that is not incorporated with the sole or main purpose of achieving tax savings; and (ii) which receives such payments on its own account (rather than on behalf of a third party, as an agent or fiduciary manager, etc.). Since the provisions introduced by Law No. 12,249 are very recent, it is still unclear how the tax authorities will interpret and apply such provisions. These new regulations may have an impact on the transactions performed by any Brazilian company.

## Regulations Affecting the Bank's Relationship with its Clients

The relationship between financial institutions and their clients is regulated in general by laws applicable to all commercial transactions, and by the Brazilian Civil Code in particular. However, regulations established by the CMN and the Central Bank address specific issues relating to banking activity and contracts, complementing the general regulation.

## The Consumer Defense Code and the Banking Client Defense Code

In 1990, the Brazilian Consumer Defense Code (Código de Defesa do Consumidor) was enacted to establish rigid rules to govern the relationship between product and service providers and consumers and to protect final consumers. In June 2006, the Brazilian Supreme Court of Justice ruled that the Brazilian Consumer Defense

Code also applies to transactions between financial institutions and their clients. Financial institutions are also subject to specific regulation of the CMN, which specifically regulates the relationship between financial institutions and their clients. CMN Resolution No. 3,694 dated March 26, 2009 and CMN Resolution No. 3,919 dated November 25, 2010, as amended, established new procedures with respect to the settlement of financial transactions and to services provided by financial institutions to clients and the public in general, aiming at improving the relationship between market participants by fostering additional transparency, discipline, competition and reliability on the part of financial institutions. The new regulation consolidates all the previous related rules. The main changes introduced by the Consumer Defense Code are described below:

- financial institutions must ensure that clients are fully aware of all contractual clauses, including responsibilities and penalties applicable to both parties, in order to protect the counterparties against abusive practices. All queries, consultations or complaints regarding agreements or the publicity of clauses must be promptly answered, and fees, commissions or any other forms of service or operational remuneration cannot be increased unless reasonably justified (in any event these cannot be higher than the limits established by the Central Bank);
- financial institutions are prohibited from transferring funds from their clients' various accounts without prior authorization;
- financial institutions cannot require that transactions linked to one another must be carried out by the same institution. If the transaction is dependent on another transaction, the client is free to enter into the latter with any financial institution it chooses;
- financial institutions are prohibited from releasing misleading or abusive publicity or information about their contracts or services. Financial institutions are liable for any damages caused to their clients by their misrepresentations;
- interest charges in connection with personal credit and consumer-directed credit must be proportionally reduced in case of anticipated settlement of debts;
- clients have the right to withdraw up to $\mathrm{R} \$ 5,000$ upon request. For higher amounts, clients are required to give the financial institution at least 24 hours' prior notice; and
- adequate treatment for the elderly and physically disabled.


## Claims Department (Ouvidoria)

Our claims department complies with the regulatory requirements of CMN Resolution 3,849 dated as of March 25, 2010. Our claims department is responsible for monitoring all our clients' claims, receiving and addressing these claims and suggesting any eventual solutions. Claims are monitored on a daily basis and our Internal Audit Committee, Audit Committee and Executive Officers are informed on the status of all claims received by our claims department on a semi-annual basis.

## Bank Secrecy

Financial institutions must maintain the secrecy of their banking operations and services provided to their clients. According to Supplementary Law No. 105 of January 10, 2001 ("Supplementary Law No. 105"), the only circumstances in which information about clients, services or operations of Brazilian financial institutions or credit card companies may be disclosed to third parties are the following: (i) disclosure of information with the express consent of the interested parties; (ii) sharing of information on credit history between financial institutions for record purposes; (iii) supply to credit reference agencies of information based on data from the records of subscribers of checks drawn on accounts without sufficient funds and defaulting debtors; and (iv) occurrence or suspicion that criminal or administrative illegal activities have been performed. Supplementary Law No. 105 also allows the Central Bank or the CVM to exchange information with foreign governmental authorities, provided that a specific treaty in that respect must have been previously executed.

Auditors of the Brazilian Internal Revenue Service may also inspect an institution's documents, books and financial registry in certain circumstances, provided that it obtains permission from the client or by a court order.

## Bank Failure

## Intervention, Administrative Liquidation and Bankruptcy

The Central Bank may intervene in the operations of a financial institution not controlled by the Brazilian government if there is a material risk for creditors, or if the financial institution frequently violates applicable regulations. The Central Bank may also intervene if liquidation can be avoided or it may perform administrative liquidation or, in some circumstances, require the bankruptcy of any financial institution, except those controlled by the Brazilian government.

## Administrative Liquidation

An administrative liquidation of any financial institution (with the exception of public financial institutions controlled by the Brazilian government, such as the Bank) may be carried out by the Central Bank if it can be established that:

- the debts of the financial institution are not being paid when due;
- $\quad$ the financial institution is deemed insolvent;
- the financial institution has incurred losses that could abnormally increase the exposure of the unsecured creditors;
- management of the relevant financial institution has materially violated Brazilian banking laws or regulations; or
- upon cancellation of its operating authorization, a financial institution's ordinary liquidation proceedings are not carried out within 90 days or are carried out with delay representing a risk to its creditors, at the Central Bank's discretion. Liquidation proceedings may otherwise be requested, on reasonable grounds, by the financial institution's officers or by the intervener appointed by the Central Bank in the intervention proceeding.

Administrative liquidation proceedings may cease:

- at the discretion of the Central Bank if the parties concerned assume the administration of the financial institution after having provided the necessary guarantees;
- when the liquidator's final accounts are rendered and approved, and subsequently filed with the competent public registry;
- when converted to an ordinary liquidation; or
- when the financial institution is declared bankrupt.


## Temporary Special Administration Regime

In addition to the aforesaid procedures, the Central Bank may also establish the Temporary Special Administration Regime (Regime de Administração Especial Temporaria, or "RAET"), which is a less restrictive form of intervention by the Central Bank in private and non-federal public financial institutions and which allows institutions to continue to operate normally.

The RAET may be imposed by the Central Bank in the following circumstances:

- continuous practice of transactions contrary to the economic and financial policies established by federal law;
- the institution fails to comply with the compulsory reserves rules;
- the institution has operations or circumstances which call for an intervention;
- reckless or fraudulent management;
- the institution faces a shortage of assets; and
- the occurrence of any of the events described above that may result in a declaration of intervention.

The main objective of the RAET is to assist with maintaining the solvency and financial conditions of the institution under special administration. Therefore, the RAET does not affect the day-to-day business operations, liabilities or rights of the financial institution, which continues to operate in its ordinary course.

There is no minimum term for a RAET, which may cease upon the occurrence of any of the following events: (a) acquisition by the Brazilian government of control of the financial institution, (b) corporate restructuring, merger, spin-off, amalgamation or transfer of the controlling interest of the financial institution, (c) decision of the Central Bank or (d) declaration of extra-judicial liquidation of the financial institution.

## Repayment of Creditors in Liquidation

In case of bankruptcy or liquidation of a financial institution, certain credits, such as credits for salaries up to 150 minimum wages (salários mínimos) per labor creditor, among others, will have preference over any other credits.

The FGC is a deposit insurance system which guarantees a maximum amount of $\mathrm{R} \$ 70,000$ of deposits and credit instruments held by an individual against a financial institution (or against financial institutions of the same financial group) and a maximum amount of $\mathrm{R} \$ 20$ million of deposits for banks with deposits, up to $\mathrm{R} \$ 5$ billion per bank. The Credit Insurance Fund is funded principally by mandatory contributions from all Brazilian financial institutions that work with client deposits. The payment of unsecured credit and client deposits not payable under the Credit Insurance Fund is subject to the prior payment of all secured credits and other credits to which specific laws may grant special privileges.

In addition, two laws, introduced in 1995, affect the priority of repayment of creditors of Brazilian banks in the event of their insolvency, bankruptcy or similar proceedings. First, Law No. 9,069 of June 29, 1995 confers immunity from attachment on compulsory deposits maintained by financial institutions with the Central Bank. Such deposits may not be attached in actions by a bank's general creditors for the repayment of debts. Second, Law No. 9,450 of March 14, 1997 requires that the assets of any insolvent bank funded by loans made by foreign banks under trade finance lines be used to repay amounts owing under such lines in preference to those amounts owing to the general creditors of such insolvent bank.

## Cancellation of Banking License

The Banking Reform Law, together with specific regulations enacted by CMN Resolution No. 1,065 of December 5, 1985, provides that some penalties can be imposed upon financial institutions in certain situations. Among them, a financial institution may be subject to the cancellation of its license to operate and/or to perform exchange transactions. Such cancellations are applicable under certain circumstances established by the Central Bank as, for instance, in case of repeated: (a) violation of the Central Bank regulations by the management of the financial institution, or (b) negligence of the financial institution in pursuing adequate banking practices concerning its exchange activities.

In addition, the Central Bank may, according to CMN Resolution No. 3,040 of November 28, 2002, cancel the authorization to operate granted to the Bank if one or more of the following situations are verified at any time: (a) operational inactivity, without acceptable justification, (b) the institution is not located at the address provided to the Central Bank, (c) failure to send to the Central Bank for over four months, without acceptable justification, the financial statements required by the regulations in effect, and/or (d) failure to observe the timeframe for
commencement of activities. The cancellation of a banking license may only occur after the appropriate administrative proceeding is carried out by the Central Bank.

Decree-Law No. 2,321 of February 25, 1987 ("Decree Law No. 2,321"), which regulates the RAET, provides that, if such provisional system is decreed, the individuals or legal entities that have a control relationship with the administered institution shall be held jointly liable with the former management for the obligations assumed thereby, irrespective of good or bad faith thereunder. Such joint liability is limited to the overall uncovered liabilities of the institution according to a balance sheet prepared as at the date when the provisional administration system is ordered.

Furthermore, law No. 9,447 of March 14, 1997, provides for the liability of controlling persons of the financial institutions under intervention, extrajudicial liquidation or RAET ("Law No. 9,447/97").

Law No. 9,447/97 determines that the controlling persons of a financial institution under extrajudicial liquidation or intervention are also jointly and severally liable for the obligations assumed by such institution. This same law further establishes that the assets of individuals or legal entities that exercise direct or indirect control over financial institutions under intervention, extrajudicial liquidation or temporary regulatory receivership must be rendered unavailable for disposal or encumbrance in any way, until their liability is eventually verified.

## Brazilian Payment System

In December 1999, the Brazilian government released new rules for the settlement of payments in Brazil, based on the guidelines adopted by the Bank for International Settlements. After a period of tests and gradual implementation, the Brazilian Payment and Settlement System began operating in April 2002. The Central Bank and CVM have the power to regulate and supervise this system. Pursuant to these rules, new clearing houses may be created and all clearing houses are required to adopt procedures designed to reduce the possibility of systemic crises and to reduce the risks currently borne by the Central Bank. The most important principles of the Brazilian Payment System are:

- the existence of two main payment and settlement systems: real-time gross settlements, using the reserves deposited with the Central Bank; and deferred net settlements, through the clearing houses;
- the clearing houses, with some exceptions, will be liable for the payment orders they accept; and
- bankruptcy laws do not affect the payment orders made through the credits of clearing houses, nor the collateral granted to secure those orders. However, clearing houses have ordinary credits against any participant under bankruptcy laws.

The systems consisting of the Brazilian clearing systems are responsible for creating safety mechanisms and rules for controlling risks and contingencies, for loss sharing among market participants and for direct execution of participants' positions, performance of their agreements and foreclosure of collateral held under custody. In addition, clearing houses and settlement services providers that are considered important to the system are obligated to set aside a portion of their assets as an additional guarantee for the settlement of transactions.

Under these rules, responsibility for the settlement of a transaction is assigned to the clearing houses and settlement service providers responsible for it. Once a financial transaction has been submitted for clearing and settlement, it generally becomes the obligation of the relevant clearing house and/or settlement services provider to clear and settle it and it is no longer subject to the risk of bankruptcy or insolvency on the part of the market participant that submitted it for clearing and settlement.

Financial institutions and other institutions chartered by the Central Bank are also required under these rules to create mechanisms to identify and avoid liquidity risks, in accordance with certain procedures established by the Central Bank, such as Resolution No. 4,090, issued by the CMN on May 24, 2012. Under these procedures, institutions are required to:

- maintain and document criteria for measuring liquidity risks and mechanisms for managing them;
- analyze economic and financial data to evaluate the impact of different market scenarios on the institution's liquidity and cash flow;
- prepare reports to enable the institution to monitor liquidity risks;
- identify and evaluate mechanisms for unwinding positions that could threaten the institution economically or financially and for obtaining the resources necessary to carry out such unwindings;
- adopt system controls and test them periodically;
- promptly provide to the institution's management available information and analyses regarding any liquidity risk identified, including any conclusions or remedies adopted; and
- develop contingency plans for handling liquidity crisis situations.


## Foreign Investment and the Brazilian Constitution

## Foreign Banks

The Brazilian Constitution prohibits foreign financial institutions from establishing new branches in Brazil, except when duly authorized by the Brazilian government (by means of a presidential decree). A foreign financial institution duly authorized to operate in Brazil through a branch or a subsidiary is subject to the same rules, regulations and requirements that are applicable to any Brazilian financial institution.

## Foreign Investment in Brazilian Financial Institutions

The Brazilian Constitution permits foreign individuals or companies to invest in the voting shares of Brazilian financial institutions only if they have specific authorization from the Brazilian government.

Foreign investors may acquire publicly-traded non-voting shares of Brazilian financial institutions negotiated on a stock exchange, or depositary receipts offered abroad representing non-voting shares without specific authorization.

## Consolidation of Exchange Rules

On March 23, 2010 the CMN enacted Resolution No. 3,844 consolidating the general provisions relating to foreign capital entering Brazil by way of direct investments and financial transactions. Such rule governs the registry of flows of direct investments, credits, royalties, transfers of technology and foreign leasing, among other things. The Central Bank, by means of Circular No. 3,491 dated March 29, 2010, also simplified the registry of transactions. The new rules were included in the Regulation of the Exchange Market and Foreign Capital (Regulamento do Mercado de Câmbio e Capitais Internacionais) and several outdated rules were revoked.

The main aspects of the abovementioned rules are the following:

- Financial transfers (to and from Brazil), in reais or foreign currency, related to the flow of foreign capital pursuant to Resolution No. 3,844 are regulated by the Brazilian exchange market;
- Specific approvals or prior consent of the Central Bank are no longer required; and
- Presentation of certain information relating to the transaction to the Central Bank is no longer required.

Furthermore, Circular No. 3,493 dated March 29, 2010, in line with the recent improvement of the Brazilian exchange market made by the Central Bank as discussed above, sets forth the following main changes:

- Simultaneous exchange agreements are no longer required for payment of premiums for indemnification related to international reinsurance when the flow of funds occurs in a foreign currency account held by an insurance sector company;
- Certain institutions operating in the exchange market may now maintain more than one foreign currency account at the same site in Brazil;
- Certain records of exchange transactions no longer need to be maintained given that the antimoney laundering rules already cover such requirement; and
- Principal offices of financial institutions operating in the exchange market may now carry out the same transactions as branch offices are permitted to carry out.


## REGULATION OF THE CAYMAN ISLANDS BANKING INDUSTRY

Banks in the Cayman Islands must be licensed under the Banks and Trust Companies Law (2009 Revision) (the "Cayman Banking Law"). Licenses are granted by, and licensed banks are regulated by, the Cayman Islands Monetary Authority ("CIMA").

Under the Cayman Banking Law there are two basic categories of banking license: (i) a class "A" banking license, which permits unrestricted domestic and offshore business; and (ii) a class "B" banking license, which permits only offshore business.

The holder of a class "B" banking license may have an office in the Cayman Islands and conduct business with other licensees and offshore companies but, except in limited circumstances, may not do business locally with the public or residents in the Cayman Islands. The Issuer is the holder of a class "B" banking license.

Branches of foreign banks operating in the Cayman Islands, such as the Issuer, are not subject to separate capital adequacy requirements, but must maintain the minimum capital adequacy requirements required by their home jurisdictions.

CIMA's enforcement powers under the Cayman Banking Law include the imposition of conditions (or further conditions) on a bank's license; revocation of a license; appointing an adviser to advise a bank on the proper conduct of its affairs; appointing a controller to assume control of a bank's affairs; and petitioning for a bank to be wound up by the court. These powers are exercisable if a bank: (i) is or appears likely to become unable to pay its obligations as they fall due; (ii) is carrying on business that is, or is likely to be detrimental to the public interest or the interests of depositors or other creditors; (iii) contravenes the regulatory laws or regulations of the Cayman Islands; and (iv) fails to comply with a condition of its license; or any rule imposed by CIMA.

## Winding up

Since it is registered under Part IX of the Companies Law, the Bank is capable of being wound up in the Cayman Islands by the Cayman Islands' Court on the grounds, among others, that it is unable to pay its debts, or that the Court is of opinion that it is just and equitable that it should be wound up.

A petition seeking the winding up of the Bank may be presented by any shareholder or creditor of the Issuer. In addition, CIMA has the ability to present such a winding-up petition in its capacity as regulator under to the Cayman Banking Law. Any winding-up order made by the Cayman Islands' Court would relate only to the business of the Grand Cayman branch.

On a winding up of the Bank in the Cayman Islands, effect is required to be given to any agreement between the Bank and any creditors that the claims of those creditors shall be subordinated or otherwise deferred to the claims of any other creditors.

## Anti-Money Laundering

The Issuer is subject to the Cayman Islands Proceeds of Crime Law 2008, which defines offenses relating to acquiring, concealing or otherwise dealing with criminal property, and failing to disclose criminal conduct.

The Issuer is required by, and in accordance with, the Money Laundering Regulations (2010 Revision) and Guidance Notes issued thereunder to establish and maintain, among other things, identification and record-keeping procedures, internal reporting procedures and internal controls and communication procedures in accordance with for the purpose of preventing money laundering.

## BUSINESS

This section should be read together with certain recent developments included in "Summary-Recent Developments."

## General Overview

Banco do Brasil was the largest bank in Latin America in terms of total assets as of December 31, 2011, according to data published by Economática. It is a multiple service bank with headquarters in Brasília and has a significant presence throughout Brazil and conducts operations in key global economic and financial centers.

The Bank focuses on sustainable results and performance compatible with its market leadership. The Bank acts as an agent of the Federal Government to implement its policies and programs related to the agribusiness sector, small and micro businesses, foreign trade, and in the development of solutions that simplify the operations and services that cater to these economic sectors.

With over 200 years of operations, the Bank's principal strength is in the Brazilian retail banking market and its business can be grouped generally into six general areas: (i) banking services, (ii) investments, (iii) asset management, (iv) insurance, pension plans and financing, (v) payment services and (vi) other businesses. The main activities of each segment are as follows:
(i) Banking services: includes a wide range of banking products and services offered to our customers, such as deposits, loans and other financial services;
(ii) Investments: includes domestic capital markets operations, such as a brokerage, debt (in the primary and secondary markets) and equity investments and other financial services;
(iii) Asset management: includes buying, selling and custody of marketable securities, management of third-party portfolios and establishment, organization and administration of investment funds;
(iv) Insurance, pension plans and financing: includes the sale of products and services related to life, asset protection and auto insurance, supplementary pension products and savings bonds;
(v) Payment services: includes the tracking, transmission, processing and settlement of electronic transactions (credit and debit cards); and
(vi) Other businesses: includes the management of consortiums and the development, sale, leasing and integration of digital electronic equipment, peripherals, computer programs and supplies.

As of December 31, 2011, the Bank had over 56.0 million clients, 36.1 million checking accounts and the largest retail network in Brazil, with approximately 18,765 points of service and 43,602 automated teller machines ("ATMs"), as well as over 13,541 shared network points from partnerships with other networks (such as Banco 24h, CEF and BRB) and 13,733 banking agents, distributed among 5,378 Brazilian cities, and involving over 113,810 employees. In order to offer customized solutions and strengthen its relationships with its clients, the Bank provides banking services through three customer segments: Retail, Wholesale and Government, as shown below.

| Retail |  | Wholesale |  | Government |
| :--- | :--- | :--- | :--- | :--- |
| High income—Estilo (Consumer) |  | Mid-Sized Companies |  | Federal Executive |
| High income—Private (Consumer) |  |  | State Executive |  |
| Exclusive (Consumer) |  |  | Municipal Executive Companies | Corporate |

The Bank operates in 23 countries, through its own network, in the following countries: Angola, Argentina, Austria, Bolivia, Cayman Islands, Chile, China, the United Kingdom, France, Germany, Italy, Japan, Mexico, Panama, Paraguay, Peru, Portugal, South Korea, Spain, United Arab Emirates, the United States, Uruguay and Venezuela. This network is complemented by correspondent banking service providers in 133 countries as of December 31, 2011. In addition, in April 2010, the Bank acquired the control of Banco Patagonia, and received regulatory approval in the United States to expand its banking business there, and in April 2011, the bank acquired Eurobank in Miami, Florida, furthering its expansion into the United States.

The Bank has taken several steps to ensure its leadership position in terms of its size and scope within the Brazilian banking industry by acquiring other banks, entering into strategic partnerships, restructuring its insurance and credit card businesses and expanding internationally.

In addition, Banco do Brasil is striving to expand its capacity to distribute products and services through multiple channels in Brazil. It has also launched a service improvement program to provide excellence in client services. Banco do Brasil seeks to grow while continuing to focus on efficiency, profitability, and sustainable results, reconciling public and private interests and generating solid returns for shareholders and for Brazil.

The Bank's shares are listed on the Novo Mercado segment of the BM\&FBOVESPA, a market operated according to the highest corporate governance standards in Brazil and the Bank has issued Level 1 ADRs in the United States in order to increase liquidity in its securities for its Brazilian and foreign investors.

The table below shows various financial and operating data of Banco do Brasil as of and for the years ended December 31, 2011, 2010 and 2009:
$\frac{\text { As of and for the year ended December 31, }}{2011} \frac{2010}{2009} \frac{2}{\text { (in millions of } R \$ \text {, except percentages) }}$

| Total assets | 981,230 | 811,172 | 708,549 |
| :---: | :---: | :---: | :---: |
| Loans ${ }^{(1)}$ | 403,973 | 341,051 | 282,211 |
| Total deposits | 442,386 | 376,851 | 337,564 |
| Stockholders' equity | 58,416 | 50,441 | 36,119 |
| Basel index (\%) | 14.0 | 14.1 | 13.8 |
| Net income | 12,126 | 11,703 | 10,148 |
| Return on average equity - annualized (ROE) ${ }^{(2)}$ (\%)................... | 22.4 | 27.0 | 30.7 |
| Return on average assets - annualized (ROA) ${ }^{(3)}$ (\%) .................... | 1.4 | 1.5 | 1.7 |
| Cost/income ratio ${ }^{(4)}$ (\%) ......................................................... | 44.9 | 44.6 | 32.5 |

[^14](2) Return on average equity is calculated as net income earned during the accounting period divided by average equity.
(3) Return on average assets is calculated as net income earned during the accounting period divided by average assets.
(4) Cost/income ratio is calculated by dividing administrative expenses by operating income, excluding any extraordinary items in the period.

## The Bank's Strengths

The Bank believes its principal strengths are:

## Leadership position

As of the dates indicated, the Bank was the leader in Brazil in, among others:

- total assets, totaling R $\$ 811$ billion, making the Bank the largest financial institution in Latin America as of December 31, 2010, according to Economática, with R\$981 billion in total assets as of December 31, 2011;
- total number of clients, with 56.0 million customers, and with 36.1 million checking accounts, of which 33.9 million were consumer accounts and 2.2 million were corporate accounts as of December 31, 2011;
- proprietary network of banking service facilities, with 18,363 points of service in Brazil as of December 31, 2010 and 18,765 points of service as of December 31, 2011;
- total amount of deposits, according to an Economática ranking, which were R $\$ 377$ billion as of December 31, 2010, of which R\$65 billion were judicial deposits, and which increased to R\$442 billion as of December 31, 2011, of which R $\$ 78$ billion were judicial deposits.
- credit portfolio balance, with a total balance of R $\$ 358$ billion as of December 31, 2010 and R $\$ 423$ billion as of December 31, 2011, which reflected a $21.0 \%$ and $20.8 \%$ interest in the SFN, respectively, according to data from the Central Bank. Considering the Bank's expanded credit portfolio (which includes security and guarantees provided) the total portfolio balance was $\mathrm{R} \$ 388$ billion as of December 31, 2010 and $\mathrm{R} \$ 465$ billion as of December 31, 2011;
- third-party assets under management through its wholly-owned subsidiary, BB DTVM, in the amount of $\mathrm{R} \$ 416$ billion and a market share of $21.6 \%$ of the total asset management market in Brazil as of December 31, 2011, according to data published by ANBIMA;
- foreign trade transactions, including ACCs and ACEs, totaled U.S. $\$ 17$ billion, with a market share of $33.7 \%$ in 2011. In the export and import foreign exchange market, the Bank's transactions totaled U.S. $\$ 76$ billion and U.S. $\$ 46$ billion, for market shares of $29.3 \%$ and $22.2 \%$, respectively, for 2011, according to data published by the Central Bank;
- payroll deduction loans, with a portfolio of R $\$ 51.3$ billion, representing $32.3 \%$ of the amount loaned within the SFN, as of December 31, 2010, according to data published by the Central Bank; and
- agribusiness loans, with a $63.1 \%$ market share as of December 31, 2011, with operations in all segments and all steps of the supply chain, from small producers to big and industrial businesses, with a total loan portfolio of $\mathrm{R} \$ 89$ billion as of December 31, 2011, representing an increase of $18.2 \%$ in twelve months, according to data published by the Central Bank.


## Largest banking franchise in Brazil and lower cost of funds

The Bank's nationwide presence, together with its well-established business relationships with Brazilian government-owned entities and its broad client base, provides it with a large deposit base with relatively low funding costs. The Bank is the leader in terms of total deposits in Brazil, with a $27.1 \%$ share in the SFN, as well as in terms of demand deposits ( $31.6 \%$ market share) and time deposits ( $27.8 \%$ market share), as of December 31, 2011, according to the Central Bank.

More than R $\$ 248$ billion, or $56.2 \%$ of the Bank's total deposits as of December 31, 2011, came from lower cost sources of funding, such as demand deposits, savings deposits, escrow deposits, and government funds and programs.

## Growth potential of the Bank's credit portfolio

The Bank believes it is well positioned to continue increasing its credit portfolio and maintain its leading position in the sector, in light of the Bank's extensive product distribution channels and experience in credit analysis, as well as by its strong brand recognition and tradition.

The table below shows the growth of the Bank's credit portfolio as of the indicated dates. In view of the possibility of growth of the credit portfolio based on the Basel ratio ( $14.0 \%$ as of December 31, 2011) , the Bank had in the period a margin of approximately $\mathrm{R} \$ 133$ billion in credit assets, with weighted assets at $100.0 \%$. This margin totaled $\mathrm{R} \$ 156$ billion as of December 31, 2011.

|  | As of and for the year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 |
|  | (in millions of $\mathrm{R} \$$, except percentages) |  |  |
| Funding Sources ${ }^{(1)}$. | 399,717 | 340,580 | 344,674 |
| Loans ${ }^{(2)}$................................................................................ | 403,973 | 341,051 | 282,211 |
| Available Funding Sources ${ }^{(3)}$................................................... | $(4,256)$ | (471) | 62,463 |
| Growth Potential (\% ${ }^{(4)}$.......................................................... | - | - | 22.1 |
| Leveraging Margin ${ }^{(5)}$............................................................. | 156.0 | 133.0 | 99.6 |

(1) Total deposits plus domestic onlendings minus compulsory deposits.
(2) Includes credit transactions and leasing operations (net of allowances for losses).
(3) Funding sources minus loans.
(4) Available funding sources as a percent of credit operations.
(5) Regulatory capital surplus, which is the difference between regulatory capital (Tier 1 and Tier 2) and required stockholders' equity for calculation of the Basel ratio, divided by the required minimum capital ratio ( $11.0 \%$ ) under the Basel Accord.

## Strong brand

Banco do Brasil is currently one of the most recognized and valuable brands in Brazil. According to a market survey by Instituto DataFolha ( 2010 Top of Mind award), Banco do Brasil was the top-rated financial institution brand among the top-of-mind brands for the 20th consecutive year in 2010. In addition, the Banco do Brasil brand was ranked third in Brand Finance's fifth edition of the brand survey "Brazil's Top 100 Most Valuable Brands."

The Banco do Brasil brand seeks to convey a sense of dependability, trust and credibility, and the Bank believes this was demonstrated when, during the international financial crisis beginning in September 2008, the Bank's deposit base increased, including the amount of new time deposits in the form of CDBs, which almost doubled from $\mathrm{R} \$ 14$ billion to $\mathrm{R} \$ 24$ billion in September 2008 compared to the prior month.

## Strategic relationship with the Federal and State and Municipal governments of Brazil

As a financial agent of the Brazilian National Treasury, or the National Treasury, the Bank provides the Federal Government services related to financial administration, receipt of resources for the National Treasury's account and onlendings to other government entities. Acting for other government entities, the bank's specific activities mainly include financing government funds and programs, tax collection, paying benefits and refunding payments.

At the state level, the Bank is also under contract to act as the official financial agent for 16 Brazilian states and 16 capitals as of December 31, 2011. The Bank also maintains a relationship with Brazilian cities, offering specific solutions for tax administration, financing, managing and optimizing financial resources, making payments, human resources and pensions and generating employment and income.

The Bank's close ties to Brazilian federal, state and municipal governmental entities provide it with the necessary knowledge and know-how with products and services specifically tailored to meet those entities' needs.

## Modern platform with state of the art technology

The Bank's investments over the last decade have placed it in a prominent position with respect to banking information technology in the domestic and international markets. The Bank was the first retail bank in the Americas and the Southern Hemisphere and the tenth in the world to obtain ISO 20000 certification, according to data from the IT Service Management Forum. As of December 31, 2011, automated channels accounted for $93.8 \%$ of all transactions made. From these, approximately $33.6 \%$ were made through the Bank's ATMs, which totaled 43,602 ATMs, the largest ATM network in Latin America. The Bank's investment in information technology exceeded R\$630 million in 2011.

## High standards of corporate governance

Since 2002, the Bank began amending its bylaws in order to conform its internal corporate governance structure to the best practices in the market and the principal corporate governance practices required by the Novo Mercado regulations. The Bank established these corporate governance practices to improve its management's efficiency and to further protect the interests of its shareholders. On May 31, 2006, the Bank entered into Novo Mercado, thereby starting the process of increasing its free float, from $5.6 \%$ in 2006 to $30.4 \%$ as of December 31, 2011.

## Highly dedicated and experienced management

The Bank believes the high quality of its professionals and their commitment to positive performance are key factors in ensuring success in implementing the Bank's strategies. The Bank seeks to retain professionals who are both highly experienced and qualified and who are committed to the Bank's goals. The Bank selects its managers using technical criteria. The Board of Executive Officers is composed of professionals with vast experience in numerous executive areas of the Banco do Brasil conglomerate and with a comprehensive knowledge of the finance and banking industry.

## Principal Strategies

## Expand the credit portfolio

Credit volume in Brazil grew substantially over recent years ( $180.9 \%$ from 2005 to 2010, and a CAGR of $22.9 \%$ ) according to the Central Bank, mainly driven by growth in the consumer segment. In light of current growth in employment, income, income distribution, growth of the lower-middle and lower income classes, and the growth generally of the Brazilian economy, Banco do Brasil intends to expand its lending to consumers and companies. The Bank has adopted several initiatives, such as partnerships and the improvements in its credit processes, to improve its agility in obtaining and monitoring its business.

In the consumer segment, the Bank intends to focus (i) on the real estate finance market, an attractive segment with high growth potential, including the potential to lead to cross-sales of the Bank's other products (the Brazilian Association of Real Estate Credit and Savings Entities estimates that the housing credit/GDP ratio, which was $3.1 \%$ in 2010, according to the Brazilian Central Bank, will reach $11 \%$ in 2015); (ii) payroll deduction loans, recently one of the main growth drivers for the Bank's credit portfolio; (iii) consumer credit, in particular vehicle financing, which is still a segment in continuous growth and which is being increased at the Bank through its partnership with Banco Votorantim; and (iv) student loans through the University Student Loan Fund, which targets college students.

The Bank intends to implement its strategy of increasing lending activities to consumers primarily by: (i) attracting and retaining profitable individual clients; (ii) intensifying its marketing and customer relationship activities; (iii) diversifying and improving its loan and financing products; (iv) automating the contracting of operations, so that our customers can get loans through our electronic terminals; (v) expanding customer relationship channels to also include product offerings; (vi) establishing strategic partnerships; and (vii) purchasing credit portfolios.

In the corporate segment, Banco do Brasil intends to focus on improving demand for loans and financing related to new infrastructure projects and the expansion of Brazil's production capacity, including in connection with the soccer World Cup in 2014, the Summer Olympics in 2016 and oil exploration prospects at the pre-salt layers. In order to take advantage of these investment opportunities, the Bank also intends to assist large companies in raising long-term funding through capital markets transactions.

## Increase the Bank's market share in the insurance and pension plan segments

The insurance industry in Brazil has grown an average of $15.8 \%$ every year since 2005, according to data disclosed by the SUSEP. However, the Brazilian insurance industry is proportionally smaller than insurance industries in other countries. For instance, while insurance premiums as a percentage of GDP are $17.3 \%$ in Taiwan,
$13.6 \%$ in the Netherlands, $12.9 \%$ in the United Kingdom, $12.9 \%$ in South Africa and $8 \%$ in the United States, they are only $3.1 \%$ of GDP in Brazil, according to data published in the Sigma Report for February 2010 by Swiss Re.

On the other hand, the Brazilian economic environment has been helpful for the growth of the insurance industry, particularly as a result of increases in income and employment levels that have caused a growing middle income class that demands insurance, private pensions and financing. Moreover, expected investments in infrastructure in Brazil are likely to foster business opportunities in the insurance segment.

Accordingly, the Bank is undergoing a corporate reorganization of its insurance business to increase its contribution to the Bank's results. In 2010, the Bank signed a partnership agreement with the Mapfre Group to sell general and personal insurance plans. The Bank has also renewed its partnership for private pension plans with the PFG Group. Further, the Bank is also party to memorandums of understanding with Odontoprev and Bradesco for dental care plans and with the Icatu Group for financing products.

## Increase the Bank's market share in the credit and debit card sectors

The credit card sector has continued to expand as a result of economic growth and the expansion of credit and the change of Brazilian consumers' behavior towards the use of credit and debit cards as a form of payment into routine activities.

The Bank intends to expand its overall revenue from cards by achieving operational gains in logistics and technology, such as the implementation of cards with chips, through encouraging the use of credit and debit cards as a payment method, launching new products and expanding its cardholder base, given the growth potential of the market, particularly in the lower-middle and lower income classes. To improve its credit card operations, the Bank has increased its stake in Cielo to $28.65 \%$ and in Companhia Brasileira de Soluções e Serviços to $45.0 \%$.

Banco do Brasil has also entered into a memorandum of understanding with Banco Bradesco to launch a new Brazilian card brand, Elo, to develop debit, credit and pre-paid cards and is, together with Banco Bradesco, in the final stages of negotiation with Caixa Econômica Federal to integrate the latter into the launch of the Elo brand. It has also entered into agreement with the mobile phone operator, Oi, to offer the Oi Pago service, a mobile payment functionality for Ourocard clients, and to sell co-branded credit cards to Oi customers.

## Increase business through strategic partnerships

The strong competition in the Brazilian banking industry and the growth of consumer financing by non-banking competitors in Brazil over recent years, as well as the growth in income levels in Brazil, has imposed the need to create alternative distribution and customer relationship channels.

In light of the foregoing, the Bank has begun entering into strategic partnerships by using the expertise, skills and complementary strengths of strategic partners in order to further expand its distribution channels and supplement its product and service portfolio.

The strategic partnership with Banco Votorantim has provided many benefits, particularly in vehicle financing, which is conducted through financing agents, and payroll deduction loans, which is conducted through BV Financeira's sales force.

Another strategic partnership was entered into between Banco Bradesco, Banco do Brasil and BES. This partnership was formed to focus on Africa and aims to search for new businesses in areas such as private pension, insurance and health care plans and credit and debit cards, by reducing costs and increasing efficiencies and competitiveness. The three banks are also studying the feasibility of creating a financial holding company to coordinate future investments in Africa, which may involve the acquisition of interests in other banks and holding companies there.

Banco do Brasil also has a partnership with Caixa Econômica Federal to share self-service terminals. The Bank, Banco Bradesco and Banco Santander are also in process of consolidating their terminal networks outside of their branches (at shopping malls, airports and gas stations).

The Bank will continue to study the possibility of entering into new partnerships that can offer economies of scale and synergies.

## Improve cost controls

One of the main focuses of operations of the Bank is to efficiently manage costs in order to be able to better leverage results. The balance between generating revenues and managing costs is an ongoing area of attention for the Bank.

The Bank intends to continue to reconcile and automate processes and to increase information technology efficiencies over the coming years, in particular to better benefit from recent mergers. As such, the Bank has been implementing solutions such as streamlining its sales process, revising its operational support model, implementing integrated logistics systems, installing a complex datacenter and implementing new IT oversight, which it believes will result in a streamlining of its overall operations and improvements in its internal management.

The Bank's goal in establishing operating partnerships that use and share service channels and in forming partnerships with new retail opportunities is to obtain gains from scale and to sell products and services with lower impacts on internal operations.

## Improve customer service and strengthen relationships with clients

After expanding its customer base of more than 56 million clients as of December 31, 2011, both organically and through acquisitions, the Bank intends to increase its profit margins by taking advantage of the significant potential opportunities that this large customer base presents.

To this end, the Bank has redirected its focus to "customer orientation and customer relationships." Accordingly, the Bank has reviewed its classification and segmentation models and invested in the improvement of the quality of service with the goal of increasing customer satisfaction levels and solidifying business opportunities through more assertive customer-relationship operations.

The Bank launched a customer service program in the first quarter of 2010, for the purpose of customer service excellence and generating returns and loyalty from customers, which included an increase in front office staff at the Bank's branches, staff training on all levels, business facilitation tools, branch revitalizations, increases in the number of ATMs and replacement of obsolete ATMs, integration of sales channels and more strategic operation of automatic service centers to ensure they function well (as $40 \%$ of the Bank's transactions are generated through them).

## Strengthen the Bank's presence in foreign markets

The Bank intends to expand and strengthen its presence abroad, which currently involves operations in 23 countries, including the United States, Japan, Portugal, England and China.

The Bank's goals by region are:

- USA: to expand through acquisitions, as evidenced by the recent acquisition of Eurobank, in Miami, Florida;
- Latin America: to expand into the region, in markets like Chile, Peru, Colombia, Uruguay and Paraguay, as evidenced by the acquisition of the Argentinean Banco Patagonia in 2010;
- Africa: to establish strategic partnerships to expand operations there, particularly to take advantage of the global expansions of other Brazilian companies; and
- Europe: reorganize internally and review operating strategy to generate new business there.

To strengthen the Bank's operations in the international market, it intends to increase its foreign business and operating strategic partnerships and to develop products and services for companies that operate in these foreign countries.

## Corporate Structure of the Bank

The following chart is a simplified overview of the direct and indirect ownership of Banco do Brasil as of December 31, 2011:


Strategy and Organization. Source: Dicar, Dicom, Diemp, Dimec, Diref, Dinin, Diseg, UBV, UPE. Position as of September 30, 2011

## Relationship with the Government

Since it was founded in 1808, the Bank has been controlled by the Federal Government. As of December 31, 2011 the National Treasury owned 59.1\% of its aggregate stock capital (see "Principal Shareholders"). In 1990, the Federal Government instituted a policy of reducing its participation in the economy and began privatizing certain state enterprises. However, the privatization program specifically excluded important financial institutions, including the Bank, in order to use these institutions to stimulate economic development, particularly in the manufacturing, agricultural and housing sectors.

Decree No. 200, dated February 25, 1967, requires that the Federal Government hold a majority of the voting shares of the Bank.

Through its control of the Bank, the Federal Government may cause the Bank to adopt certain measures or enter into transactions intended to promote political, economic or social purposes rather than to exclusively develop business and increase the Bank's results of operations. If any such measures are adopted, they may be contrary to the interests of the Bank and those of the Bank's remaining shareholders, and may have adverse effects on the
business, operations, profitability or capital adequacy of the Bank. See "Risk Factors-Risks Relating to the Bank and the Brazilian Banking Industry-As the controlling shareholder of the Bank, the Federal Government may adopt policies that could have an adverse effect on the Bank" for more information regarding risks associated with the Bank's being controlled by the Federal Government.

## Brief History

Banco do Brasil was the first bank to operate in Brazil and was also the first entity to make a public stock offering in the Brazilian capital markets. With more than 200 years of operating history, the Bank has played an active role in Brazil's development. The Banco do Brasil brand conveys trust, credibility and dependability. In 2009, the brand was valued at U.S. $\$ 6.6$ billion, and ranked the 117 th most valuable brand in the world by Brand Finance, an independent brand valuation firm.

Since becoming a full-service bank in 2001, the Bank has consistently improved its performance. As a full-service bank with a sustainable business model, Banco do Brasil remains competitive and profitable in the financial markets and has continued to act as an agent for economic and social development.

In 2006, on the centennial of the Bank's listing on the Brazilian stock exchange, the Bank joined Novo Mercado, the BM\&FBOVESPA listing segment that requires the highest Brazilian corporate governance standards. The Novo Mercado Regulation requires entities to maintain a free float of $25 \%$. As of December 31, 2011, Banco do Brasil's free float was $30.4 \%$.

The Bank announced in April 2007 that it was considering acquiring BESC, a bank owned by the State of Santa Catarina. This event marked the beginning of a period of growth for the Bank.

The global financial crisis in 2008 triggered a liquidity crisis in Brazil. Investors were in search of a safe harbor for their capital, and Banco do Brasil benefited from its sound financial position. The Bank's deposit portfolio grew $24.6 \%$ from December 2008 to December 2009. In 2008, Banco do Brasil was also authorized under Provisional Measure No. 443/08 (signed into Law No. 11,908 on March 3, 2009) to acquire other financial institutions, and Banco do Brasil followed by announcing its acquisition of BESC, BESCRI and BEP, and a controlling interest in Banco Nossa Caixa, all state-owned banks in Brazil.

In 2009, the Bank completed two significant strategic transactions. First, Banco do Brasil completed a tender offer for the common shares of Banco Nossa Caixa held by minority shareholders, followed by the completion of the acquisition. Second, it acquired a $50.0 \%$ stake in Banco Votorantim ( $49.99 \%$ of the voting capital and $50.01 \%$ of the non-voting capital). Banco do Brasil expects to achieve synergies of costs and revenues through these recent transactions, strengthening, for example, its position in the strategic market of the State of São Paulo through the Banco Nossa Caixa acquisition and in the vehicle financing segment through Banco Votorantim. Further, the acquisition of Banco Nossa Caixa provides access to a broad base of deposits, and the partnership with Banco Votorantim gives access to a large network of non-financial agents for the sale of products and services.

Also in 2009, despite uncertainties generated by the global financial crisis, Banco do Brasil reclaimed its leading position in the Brazilian financial sector in terms of total assets, with a balance of R $\$ 709$ billion at year-end 2009. As of December 31, 2009, Banco do Brasil was the largest bank in Brazil and Latin America in terms of assets, according to the consulting firm Economática. One factor that has contributed to the Bank's positive performance was the growth of its credit portfolio, with a year-end balance of $\mathrm{R} \$ 300.8$ billion in 2009, up $33.8 \%$ from 2008. The growth was driven by organic growth in addition to the acquisitions of Banco Nossa Caixa and $50 \%$ of Banco Votorantim.

Further, the Bank underwent a corporate restructuring in October 2009, forming two wholly-owned subsidiaries, BB Seguros and BB Aliança, which continued the restructuring of the insurance division that began in August 2008 with the acquisition of Aliança do Brasil shares held by Aliança da Bahia. Banco do Brasil also announced a series of business goals and plans related to the restructuring, with the objective of increasing the share of the insurance, private pension and financing segments in the Bank's results of operations.

On November 10, 2009, the Bank issued Level I ADRs, to be traded on the OTC market. The Bank of New York Mellon has been appointed as depositary for the Level I ADRs. The Bank had already obtained approval
from the Central Bank and CVM for the issue, and began issuing Level I ADRs on December 2, 2009. Each Level I ADR represents one common share of the Bank. As of December 31, 2009, 110,700 ADRs had been issued under the Bank's Level I ADR program.

On April 13, 2010, Banco do Brasil received financial holding company status from the Board of Governors of the Federal Reserve System (the "FED"). This status was granted after strict analysis of important factors set forth in U.S. banking legislation, including the Bank's level of capitalization, management quality and the level of banking supervision exercised by the Central Bank of Brazil on a comprehensive and consolidated basis. The FED authorization allows Banco do Brasil, in its own discretion, directly or through its subsidiaries, to engage in banking activities in the U.S., in conformity with applicable legislation.

Also in April 2010, the Bank announced its intention to increase its activities in the debit and credit cards markets. See "Business-Recent Material Acquisitions and Partnerships-Increase of Shares in Visanet" for further information.

## Recent Material Acquisitions and Partnerships

As a general matter, government-owned financial institutions, such as the Bank, are subject to a higher degree of regulation when compared to private banks in relation to implementing growth strategies. In light of recent changes in the global economy, the Central Bank and Brazilian legislative authorities have enacted regulations increasing the role of the public sector in the Brazilian banking system. On October 21, 2008, a provisional measure was enacted (later converted into Law No. 11,908, on March 3, 2009) that authorized the Bank to directly or indirectly acquire controlling and non-controlling interests in private and public financial institutions in Brazil, including insurance companies, social welfare institutions and capitalization companies, contributing to the increase of the Bank's market share. Since then, the Bank has made the following acquisitions with the aim of consolidating its leadership position among Brazilian banks.

## Acquisition of Nossa Caixa

Nossa Caixa is a multiple service bank offering a wide range of financial products and services. Its products and services include credit operations (involving consumers and corporations, and including real estate financing and rural lending), credit cards, insurance and private pension plans, international transactions (including foreign exchange operations and foreign trade financing), asset management and treasury transactions. Nossa Caixa is also a financial agent of the State of São Paulo and handles payments on behalf of the State, including those resulting from judicial decisions, service of public debt and wire transfers processed by State agencies and institutions.

On December 19, 2008, the Bank entered into a share purchase agreement with the State of São Paulo to acquire a controlling interest in Nossa Caixa ( $76,262,912$ common shares, representing $71.25 \%$ of its total and voting share capital) at the price of $\mathrm{R} \$ 70.63$ per share, totaling $\mathrm{R} \$ 5.4$ billion. The transaction was authorized by State law No. 13,286 of December 18, 2008 and approved by the extraordinary general shareholders' meeting of the Bank held on December 23, 2008. On March 10, 2009, the Central Bank authorized the transfer of control of Nossa Caixa from the State of São Paulo to the Bank. The Bank commenced a tender offer for the acquisition of the remaining shares of Nossa Caixa on the same terms as its purchase of the controlling interest. On September 4, 2009, the Bank carried out a tender offer for the acquisition of shares from the minority shareholders of Nossa Caixa, pursuant to which the Bank acquired $99.32 \%$ of Nossa Caixa's share capital. At a General Shareholders' Meeting held on November 30, 2009, a resolution was passed which authorized the merger of Nossa Caixa into the Bank and the exchange of the outstanding shares of Nossa Caixa for new shares of the Bank.

On April 1, 2010, the Central Bank approved the merger of Banco Nossa Caixa. As of April 9, 2010, the shares issued by Banco Nossa Caixa have been converted into shares issued by Banco do Brasil with an exchange ratio of one common share issued by Banco Nossa Caixa for 2.28873181 common shares issued by Banco do Brasil. When Banco Nossa Caixa's registration with CVM was cancelled, Banco Nossa Caixa was also delisted from BM\&FBOVESPA.

On October 18, 2010, the Bank sold the remaining shares that had been converted from Banco Nossa Caixa shares into Banco do Brasil shares on the BM\&FBOVESPA, at a price of $\mathrm{R} \$ 34.436$ per share.

The transaction allowed Banco do Brasil to: (i) strengthen its presence in the State of São Paulo, where Banco do Brasil became the owner of the largest number of branches; (ii) expand its customer base and credit operations in the State of São Paulo; (iii) become the financial agent of the State of São Paulo; (iv) expand lower-cost deposit portfolios; and (v) increase its revenue through the addition of Banco Nossa Caixa's customer base.

## Acquisition of interest in Banco Votorantim

Banco Votorantim is a privately held Brazilian multi-service bank controlled by Votorantim Finanças S.A., a member of the Votorantim Group, one of the largest privately held industrial conglomerates in Latin America. Banco Votorantim provides a wide range of financial services and focuses on treasury, corporate investment banking activities and, in recent years, it has also diversified its operations to include lending to the Brazilian middle market segment, consumer finance and fund management services. With respect to corporate and investment banking, it offers tailor-made products and advisory services, such as structuring and advising on mergers and acquisition transactions, project finance transactions, local and international underwriting and other structured financial transactions. In addition to its offices and branches, Banco Votorantim has affiliate offices throughout Brazil to support its consumer finance business. Through its subsidiaries BV Financeira and BV Leasing, Banco Votorantim provides financing for the purchase and leasing of vehicles. It also carries out fund management activities through its subsidiary, Votorantim Asset Management D.T.V.M. Ltda., and brokerage activities through its subsidiary Votorantim Corretora de Títulos e Valores Mobiliários Ltda.

On January 9, 2009, the Bank entered into a share purchase agreement with Banco Votorantim and Votorantim Finanças for (i) the purchase of $33,356,791,198$ existing common shares of Banco Votorantim, for the amount of R $\$ 3.0$ billion; and (ii) the subscription of $7,412,620,277$ new non-voting preferred shares to be issued by Banco Votorantim, in the amount of $\mathrm{R} \$ 1.2$ billion, at a subscription price of $\mathrm{R} \$ 0.16188607471$ per preferred share, totaling a $\mathrm{R} \$ 4.2$ billion investment. As a result of this investment, the Bank will share in the management of Banco Votorantim with Votorantim Finanças by holding $50.00 \%$ of its total share capital (consisting of $49.99 \%$ of voting share capital and $50.01 \%$ of non-voting share capital). The acquisition by the Bank of an interest in Banco Votorantim was completed on September 28, 2009.

The partnership allowed the Bank to: (i) increase its capacity to originate assets in the consumer financing industry, in particular vehicle financing; (ii) access well-developed alternative distribution channels for vehicle dealers, partner and BV Financeira stores; (iii) operate based upon an existing and successful model for the promotion of sales in the domestic vehicle financing market; and (iv) strengthen the Bank's operations in capital markets and corporate segments, among others.

## Merger with BESC and BESCRI

The BESC group is one of the 40 largest financial groups in Brazil and is divided into two institutions: (i) BESC; and (ii) BESCRI. Both institutions have a strong presence in the domestic market, operating primarily in the State of Santa Catarina where BESC has an extensive network of branches, a significant market share in the payroll deduction market and a strong brand.

On September 30, 2008, the Bank's and BESC's respective extraordinary general shareholders' meetings approved the merger of BESC and BESCRI, and on January 29, 2009, the Central Bank authorized the merger of BESC and BESCRI into the Bank.

The merger allowed Banco do Brasil to: (i) strengthen its presence in the State of Santa Catarina and the southern region of Brazil, consolidating its leading position and providing growth opportunities from this economic expansion; (ii) operate as the financial agent of the State Government of Santa Catarina; (iii) increase Banco do Brasil's financial operations and achieve new efficiencies of scale; and (iv) offer former BESC clients the Bank's broader portfolio of products, services and distribution networks.

## Merger with Bescleasing and Bescredi

On April 13, 2010, the Bank's extraordinary general shareholder meeting approved the merger of BESC S.A. Leasing (Besc S.A. Arrendamento Mercantil), or Bescleasing and BESC Financeira S.A.,-Credit, Financing
and Investments (BESC Financeira S.A.-Crédito, Financiamento e Investimentos), or Bescredi into Banco do Brasil. BESC, the former controlling shareholder of Bescleasing and Bescredi, merged into Banco do Brasil on September 30, 2008, and as a result the Bank became the successor company in connection with any and all rights and obligations of BESC. The leasing activities performed by Bescleasing have been discontinued since 2005 and there are no active transactions. Loan and financing activities performed by Bescredi have been discontinued since April 2009.

Bescleasing and Bescredi portfolios are small compared to Banco do Brasil's portfolio and can be managed by the current administrative structure of Banco do Brasil without any significant additional costs. Furthermore, Banco do Brasil has more experience with the types of credit facilities in its portfolios, making it unprofitable to keep the companies managing their portfolios, excluding any potential benefit the companies may provide from transfers of technology or knowledge.

## Acquisition of Aliança do Brasil by BB Investimentos

Aliança do Brasil is an insurance company which was founded in 1997, with its headquarters in the City of São Paulo and that operates throughout Brazil. Aliança do Brasil's products portfolio consists of over 40 types of insurance, including personal and asset insurance for individuals and corporate insurance across various sectors, including agribusiness. Its client portfolio consists of approximately nine million clients.

Following receipt of the relevant authorization from SUSEP, on August 5, 2008, the Bank, through BB Investimentos, completed the acquisition from Companhia de Participações Aliança da Bahia of the remaining 30\% of the share capital and $60 \%$ of the voting capital of Aliança do Brasil, held by Aliança da Bahia, for a total aggregate amount of $\mathrm{R} \$ 670.0$ million. This acquisition is expected to increase the Bank's share in the life, property and casualty segments of the insurance market.

## Merger with BEP

On November 28, 2008, the Bank's and BEP's shareholders approved the merger of the Piauí State Bank (Banco do Estado do Piauí S.A., or "BEP") with the Bank for a total amount of $\mathrm{R} \$ 82$ million, to be financed through the issuance of $2,930,649$ common shares of the Bank in exchange for common shares in BEP, at an exchange ratio of 1 common share of the Bank for 4.60241693 common shares in BEP. The acquisition was approved by the Central Bank on October 29, 2009.

For Banco do Brasil, the merger: (i) consolidates the Bank's strong relationship with the public sector in its role as financial agent of the State of Piauí; (ii) preserves and expands the government's public development policies; (iii) ensures that public duties exercised by BEP will be assumed by Banco do Brasil; (iv) strengthens the Bank's presence in the State of Piauí; (v) allows new growth opportunities for expansion of its customer base and increased profitability based on the Bank's existing business model and product portfolio; and (vi) improves the Bank's efficiencies of scale.

## Sale of shares in Visanet

On June 30, 2009, the Bank announced the sale of some of its shares, held through BB Investimentos, in Visanet, now known as Cielo, a company that manages the relationship between banks and merchants for the use of credit cards carrying the "Visa" brand, in Visanet's initial public offering of its shares on BM\&FBOVESPA. The Bank sold $96,217,259$ shares representing $7.05 \%$ of the capital stock of Visanet, resulting in revenue before taxes and expenses in the amount of $\mathrm{R} \$ 1,415$ million.

On July 8, 2009 the Bank, as part of the exercise of the overallotment option by the underwriters of Visanet's initial public offering, sold an additional 14,330,229 shares in Visanet, resulting in revenue before taxes and expenses of approximately $\mathrm{R} \$ 200$ million. Following the sale of these shares, the Bank, through BB Investimentos, held $321,117,734$ shares representing $23.5 \%$ of the capital stock of Visanet.

## Increase of Shares in Cielo

On April 23, 2010, Banco do Brasil announced that together with BB Investimentos, it would purchase: (i) shares of CBSS, corresponding to $4.655 \%$ of the capital stock of CBSS; and (ii) shares of Cielo, corresponding to $5.1 \%$ of the capital stock of Cielo, both held by the Santander Group.

In July 2010, the Bank announced the completion of its purchase of $4.65 \%$ of the shares of CBSS and $5.11 \%$ of the shares of Cielo from Santander Spain. On July 13, 2010, BB Investimentos paid Santander Spain a total of $\mathrm{R} \$ 1,100$ million, $\mathrm{R} \$ 61$ million of which was for the CBSS shares and $\mathrm{R} \$ 1,039$ million for the Cielo shares. Following the transaction, the Bank's share in Cielo increased from 23.54\% to 28.65\%, and in CBSS from $40.35 \%$ to $45.0 \%$.

The transaction will allow the Bank to further increase its equity interest in the capital stock of companies operating in the credit card market.

## Elo Participações - Partnership BB and Bradesco

On March 14, 2011, Banco do Brasil and Banco Bradesco, entered into a Memorandum of Understanding with binding effect for:

- the creation of a holding company, "Elo Participações," to consolidate their electronic payment businesses. Elo Participações will be $50.01 \%$ owned by Banco Bradesco and $49.99 \%$ owned by Banco do Brasil;
- the launching of a Brazilian symbol for credit, debit and pre-paid card brand, named Elo, which will be managed by Elo Serviços, controlled by Elo Participações; and
- the integration of Ibi Promotora and Fidelity to CBSS (Companhia Brasileira de Soluções e Serviços), directly or indirectly, and of CBSS to Elo Participações.

Banco do Brasil and Bradesco are also concluding an agreement with Caixa Econômica Federal to integrate the launch of the Elo brand.

The conclusion of the transaction is subject to satisfactory negotiation of the definitive documents and completion of legal and regulatory requirements.

## Acquisition of interest in Banco Patagonia

On April 12, 2011, after receiving the approvals of the relevant regulatory agencies of Brazil and Argentina, the Bank acquired a controlling interest in Banco Patagonia of $366,825,016$ shares ( $51 \%$ of the capital stock and of the voting capital) for the price of R $\$ 764.8$ million (U.S. $\$ 482.0$ million) through a cash payment of U.S. $\$ 1.3141$ per share, as follows:

|  | R\$ thousand |
| :---: | :---: |
| Amount paid. | 764,819 |
| Book value of shareholders' equity | 884,083 |
| Book value of the equity (corresponding to 51\%). | 443,346 |
| Goodwill ....... | 321,473 |

The values of the investment and the goodwill were determined using the adjusted balance sheet of Banco Patagonia of March 31, 2011. The Bank allocated goodwill to the cash generating unit after it determined the fair value of the net assets of Banco Patagonia.

The Bank first announced the transaction on April 21, 2010 and its shareholders approved the transaction at an extraordinary shareholders' meeting held on June 16, 2010, in conformity with Article 216 of the Brazilian Corporations Law. The Central Bank approved the acquisition on October 21, 2010 and on October 28, 2010 further authorized the Bank to increase its future shareholding in Banco Patagonia from $51 \%$ to $75 \%$.

On April 7, 2011, the Bank filed a request with the capital markets regulatory agency in Argentina (Comisión Nacional de Valores) to conduct a mandatory takeover bid for the acquisition of shares of Banco Patagonia to increase the Bank's ownership position in Banco Patagonia from $51 \%$ to $75 \%$ of the total voting and non-voting stock, as approved by the central banks of Brazil and of Argentina.

On August 17, 2011, the Comisión Nacional de Valores, the capital markets regulatory agency of Argentina, authorized a mandatory takeover bid of Banco Patagonia to increase the amount of shares held by Banco do Brasil from $51 \%$ to $75 \%$ of the capital and the voting shares.

From September 1, 2011 to October 5, 2011, the Bank made the mandatory takeover bid, and the price per share of class A and B shares of Banco Patagonia totaled U.S.\$1.314, which was paid in Argentine Pesos at the exchange rate indicated in the agreement with a deduction of approximately $\$ 0.3347$ Argentine Pesos per share for the dividends paid for the year ended December 31, 2010.

On October 11, 2011, the Mandatory Takeover Bid of Banco Patagonia closed on the Buenos Aires Stock Exchange. The offering resulted in the purchase of $57,276,942$ class B common shares by the Bank at approximately $\$ 5.1960$ Argentine Pesos per share. The Bank became the holder of $424,101,958$ class B common shares and now holds $58.96 \%$ of the capital and voting shares of Banco Patagonia.

The acquisition of Banco Patagonia has four main objectives: (i) to expand the Bank's operations in Argentina; (ii) to diversify the products and services Banco Patagonia offers; (iii) to expand Banco Patagonia's credit portfolio, particularly for transactions in the wholesale market; and (iv) to increase operations throughout supply chains in Argentina, by increasing services to micro- and small-enterprise segments, employees and suppliers.

## Acquisition of Eurobank

On April 25, 2011, the Bank announced its intent to acquire Eurobank, a regional bank based in the United States, in Miami, Florida, for approximately $\$ 6.0$ million (R $\$ 9.8$ million). The transaction is subject to regulatory approval in Brazil and the United States and Eurobank currently continues to operate under its own brand name, selling its own products and services. As of December 31, 2010, Eurobank had total assets of U.S. $\$ 102$ million, a U.S. $\$ 75$ million loan portfolio, deposits of U.S. $\$ 91$ million, and shareholder's equity of U.S. $\$ 6$ million. It has three branches, in Coral Gables, Pompano Beach and Boca Raton, and has operated since 1969.

On May 31, 2011, the Bank's shareholders approved the acquisition by the Bank of 835,855 shares ( $100 \%$ of the capital stock and voting capital) of Eurobank. This acquisition remains subject to the approval of the relevant regulatory bodies in Brazil and the United States.

On December 16, 2011, the United States Federal Reserve Board approved the Bank's acquisition of Eurobank.

## Ownership interest in Brasilcap

On January 24, 2011, BB Seguros entered into a Purchase and Sale Agreement to acquire all of the ownership interest of Sul América Capitalização S.A. in Brasilcap, corresponding to $16.67 \%$ of Brasilcap's common shares, for $\mathrm{R} \$ 137$ million. The conclusion of the transaction is subject to regulatory approvals. Upon completion of the transaction, BB Seguros' ownership interest in Brasilcap will increase from $49.99 \%$ to $66.66 \%$.

On August 3, 2011, the Bank's Executive Board approved the acquisition of all of the ownership interest in Brasilcap held by Companhia de Seguros Aliança da Bahia.

## Acquisition of the right to operate the banking services network of Banco Postal

On July 1, 2011, the Bank acquired the right to operate the banking services network of Banco Postal da Empresa Brasileira de Correios e Telégrafos ("Banco Postal"), for R $\$ 2.8$ billion, for a period of five and a half years (with an option to renew), starting on January 2, 2012. The Bank paid R $\$ 2.3$ billion of the acquisition price on July 11, 2011, with the remaining R $\$ 0.5$ billion to be paid on January 2, 2012.

As a result of this investment, the Bank will have access to 6,195 Banco Postal and Correios service points in 5,270 Brazilian cities. The Bank expects this acquisition will allow it to expand its customer base, increase its profitability and expand its distribution network to approximately $96 \%$ of Brazilian cities, contributing towards the Bank's goal of expanding its network to all Brazilian cities by 2015.

For further discussion of additional material acquisitions and partnerships by the Bank, see "BusinessRecent Material Acquisitions and Partnerships."

## Other potential acquisitions of small regional banks in the United States of America

In order to provide direct banking services to its customers located in the United States, the Bank continues to evaluate the potential acquisition of other small regional banks in the United States that operate in cities and states with large Brazilian communities such as New Jersey, New York, Boston and Florida.

## Corporate Reorganization of Certain of the Bank's Subsidiaries Operating in the Insurance Sector

In October 2009, the Bank announced the corporate reorganization of certain of its subsidiaries operating in the insurance sector. The Bank established two wholly-owned non-financial subsidiaries, BB Seguros and BB Aliança and divested part of its interest in BB Investimentos, the insurance assets of which were transferred to BB Seguros and BB Aliança as of September 30, 2009. As a result of this reorganization, BB Seguros holds (i) 49.99\% of the total share capital of Brasilprev Seguros, (ii) $70 \%$ of the total share capital of Brasilveículos and (iii) $49.99 \%$ of the total share capital of Brasilcap. BB Aliança holds $100 \%$ of the total share capital of Aliança do Brasil.

On April 30, 2010, the Bank announced that BB Seguros Participações S.A. ("BB Seguros"), the Bank's wholly-owned subsidiary, and PFG do Brasil Ltda., member of the Principal Financial Group ("Principal") renewed their strategic partnership. BB Seguros and Principal agreed that BB Seguros (through the Bank's distribution channels) would (i) market private pension products exclusively through Brasilprev until October 2032 and (ii) increase its holding in Brasilprev's total share capital from $49.99 \%$ to $74.995 \%$. As a result, Principal will hold $25.005 \%$ of the total share capital of Brasilprev.

On January 6, 2010, BB Seguros entered into a memorandum of understanding with Grupo Icatu for the purposes of establishing a strategic partnership for the development and marketing of a capitalization plan in Brazil.

On May 5, 2010, the Bank announced that BB Seguros, Banco do Brasil's wholly-owned subsidiary, and the insurance company MAPFRE entered into a partnership agreement in the life, casualty and vehicle insurance segments for a period of 20 years. BB Seguros will invest up to $\mathrm{R} \$ 295$ million to develop this partnership.

On May 5, 2010, Banco do Brasil, in order to continue with the corporate reorganization process in the insurance, private pension and financing area, acting through BB Seguros, a wholly-owned subsidiary of Banco do Brasil, entered into a purchase and sale agreement with Sul América Companhia Nacional de Seguros ("Sul América"), to acquire all of Sul América's shares in Brasilveículos Companhia de Seguros ("Brasilveículos"), totaling $60.0 \%$ of Brasilveículos capital stock. The price of this transaction amounts to $\mathrm{R} \$ 340$ million. The increase in the Bank's Brasilveículos holdings expands the Bank's market share in the insurance sector. Additionally, IRB-Brasil Re's business will further expand the Bank's insurance operations, in line with the reorganization of the insurance segment in the Bank.

The foregoing transactions are subject to approval by the applicable regulatory authorities, pursuant to applicable law.

On May 20, 2010, BB Seguros entered into a Purchase and Sale Agreement with Sul América Seguros Saúde S.A. ("SAS Saúde"), for the acquisition by SAS Saúde of the totality of the shares held by BB Seguros in Brasilsaúde Companhia de Seguros ("Brasilsaúde"), for an amount of R\$28 million. The Board of Directors of Banco do Brasil approved this transaction in a meeting held on June 14, 2010.

In June 2011, BB Seguros and Mapfre transferred their respective insurance operations into two jointly held holding companies, with the controlling interest in those companies being held by Mapfre, as follows: (i) SH1, which specializes in personal, property and agricultural insurance, into which the following insurance companies
were transferred: Mapfre Vera Cruz Vida S/A, Vida Seguradora S/A and Companhia de Seguros Aliança do Brasil; and (ii) SH2, which specializes in casualty and vehicle insurance, into which the following insurance companies were transferred: Mapfre Vera Cruz Seguradora S/A, Mapfre Riscos Especiais Seguradora S/A, Aliança do Brasil Seguros S/A and Brasilveículos Companhia de Seguros.

As part of this restructuring and in order to equalize the ownership interests in SH1 and SH2, BB Seguros subscribed to $\mathrm{R} \$ 332.6$ million in total capital of the two holding companies.

## Issuance of Senior Notes

On November 23, 2011, the Bank, acting through its Grand Cayman branch, issued U.S. $\$ 500,000,000$ aggregate principal amount of $3.875 \%$ senior notes due 2017 in reliance upon an exemption from registration with the U.S. Securities and Exchange Commission provided in section 3(a)(2) of the Securities Act. The Notes were guaranteed by the Bank, acting through its New York branch.

## Distribution Network

As of December 31, 2011, the Bank had the largest proprietary network of banking service facilities in Brazil, totaling more than 18,765 points of service in 5,263 Brazilian municipalities.

## 18,765 Points of Service in 5,263 Cities



The Bank's distribution network is divided into five types of points of service, in addition to the branches:

- PAA—Advanced Service Point, which corresponds to a point of service targeted at municipalities without banking services. It has reduced staff and automated services;
- PAB—Banking Service Point, which is located inside companies or governmental agencies. It has one employee and automated services;
- PAE—Automatic Service Point, which is a service structure that is exclusively automated;
- SAA—Self-service Room, which is an exclusive automated service structure installed in the main area of the branches; and
- PAP-Collection and Payment Point, which is mainly located in governmental agencies, such as city halls and has employees and self-service terminals.

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 |
| Branches | 5,263 | 5,087 | 4,897 |
| PAA ....................................................................... | 152 | 179 | 178 |
| PAB | 1,573 | 1,659 | 1,697 |
| PAE. | 6,856 | 6,617 | 6,529 |
| SAA. | 4,919 | 4,815 | 4,626 |
| PAP. | 2 | 2 | 2 |
| Total......................................................................... | 18,765 | 18,359 | 17,929 |

The Bank carries out its banking activities through the following segments: retail, wholesale, and government, and separates its clients base according to profile and relationship in order to develop strategies and distribution networks that are adequate for each segment.

The retail distribution network, responsible for relationships with individual clients and small and micro-sized companies, had 5,137 branches as of December 31,2011 of which $44.1 \%$ were located in the southeastern region of Brazil. Moreover, the Bank offers services through the Banco do Brasil Customer Service Center ("CABB") as well as services such as withdrawal and payment of vouchers via a network of bank correspondents, which totaled 10,145 points of service as of December 31, 2010 and 13,733 points of service as of December 31, 2011.

As for the wholesale market, the service network consists of a small number of branches classified based on annual revenues and operating sector.

The government market, consisting of direct administration agencies, instrumentalities, foundations and public companies, has a small number of branches focused on the relationship with each level of government in order to provide adequate solutions for each of the segments.

## International Distribution Network

The Bank is present in 23 countries, through its own network, which are responsible for its business throughout the world. The Bank can also count on partnerships and correspondent banks at places where it does not have a proprietary unit. This network is made up of 1,048 correspondent banking service providers in 133 countries.

In April 2010, the acquisition of Banco Patagonia has added 172 points of service in Argentina to the Bank's distribution network. See "Business-Recent Relevant Acquisitions and Partnerships-Acquisition of Interest in Banco Patagonia."


In 2009, the Bank's first international administrative services unit, incorporated in Florida-USA, started operating. The unit is expected to centralize back office services of all U.S. units, reducing costs and improving results. Also in 2009, the Bank's subsidiary, BB Money Transfers, began operating in New York, USA. The Bank has also filed license requests to open other units in the U.S., and is awaiting the relevant authorities' approval. In Uruguay, the relevant regulatory authority has authorized the Bank to open a representative office, which started operating in December 2009.

## Alternative Channels

The Bank's automated network represents an efficient alternative and offers clients a broad range of services at low cost. As of December 31, 2011, Banco do Brasil had 43,602 automated teller machines ("ATMs").

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 |
| ATMs.................................................................................. | 43,602 | 44,954 | 45,442 |

Sources: Bank's operating systems.
In addition to the branches' cashiers and ATMs, Banco do Brasil offers a variety of other options for accessing banking services, such as: Internet, Internet banking for companies, credit and debit card machines for commercial establishments, telephone, fax and mobile banking. As of December 31, 2011 automated channels accounted for $93.8 \%$ of total operations.

## The Bank's Activities

Banco do Brasil operates in all financial market segments and offers its clients both financial and non-financial solutions. According to CVM Resolution No. 582/2009, Banco do Brasil's operations are classified into the following segments:

- Banking Services;
- Investments;
- Asset Management;
- Insurance, Pension and Financing;
- Payment Services; and
- Other Businesses.

Information by segment has been prepared in accordance with criteria used by the Bank's management for assessing segment performance, deciding allocation of funds for investments and other purposes and considering regulatory framework and similarities between products and services.

In addition to these specific segments, the Bank is also engaged in other economic activities, such as consortia and operational support.

Intersegment transactions are conducted under normal market conditions, substantially in accordance with the terms and conditions for comparable transactions, including interest rates and guarantees. Such transactions do not involve unusual collection risks.

The tables below set out each segment's revenue and its share in the Bank's net revenue, and each segment's income or loss and its share in the Bank's net income.

|  | Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2009 |  |
|  | R\$ million | Relative <br> Participation \% | R\$ million | Relative <br> Participation \% | R\$ million | Relative <br> Participation \% |
| Total income | 137,334 | 100.0 | 114,033 | 100.0 | 98,770 | 100.0 |
| Bank services... | 128,432 | 93.5 | 105,571 | 92.6 | 91,230 | 92.4 |
| Investments...................................... | 1,240 | 0.9 | 984 | 0.9 | 2,488 | 2.5 |
| Asset management ............................ | 1,152 | 0.8 | 943 | 0.8 | 868 | 0.9 |
| Insurance, pension and funding.............. | 5,341 | 3.9 | 4,316 | 3.8 | 3,195 | 3.2 |
| Payment services ............................... | 2,051 | 1.5 | 1,649 | 1.4 | 1,202 | 1.2 |
| Other businesses ............................... | 1,429 | 1.0 | 1,571 | 1.4 | 734 | 0.8 |
| Intersegment transactions.................... | $(2,312)$ | (1.7) | $(1,000)$ | (0.9) | (947) | (1.0) |
| Total expenses | 118,602 | 99.9 | $(95,252)$ | 100.0 | $(83,334)$ | 100.0 |
| Bank services................................... | (113,730) | 95.9 | $(90,544)$ | 95.4 | $(80,039)$ | 96.0 |
| Investments...................................... | (795) | 0.7 | (558) | 0.6 | (562) | 0.7 |
| Asset management.............................. | (221) | 0.2 | (183) | 0.2 | (182) | 0.2 |
| Insurance, pension and funding.............. | $(3,760)$ | 3.2 | $(2,839)$ | 3.0 | $(2,121)$ | 2.6 |
| Payment services ............................... | $(1,123)$ | 1.0 | (842) | 0.9 | (695) | 0.8 |
| Other businesses ............................... | $(1,061)$ | 0.9 | $(1,192)$ | 1.3 | (682) | 0.8 |
| Intersegment transactions.. | 2,100 | 1.8 | 905 | (1.0) | 947 | (1.1) |
| Total net income. | 12,126 | 100.0 | 18,781 | 100.0 | 15,436 | 100.0 |
| Bank services................................... | 9,486 | 78.2 | 15,027 | 80.0 | 11,191 | 72.5 |
| Investments...................................... | 379 | 3.1 | 426 | 2.3 | 1,926 | 12.5 |
| Asset management............................ | 559 | 4.6 | 760 | 4.0 | 686 | 4.4 |
| Insurance, pension and funding............. | 992 | 8.2 | 1,476 | 7.9 | 1,074 | 7.0 |
| Payment services .............................. | 615 | 5.1 | 808 | 4.3 | 507 | 3.3 |
| Other businesses ............................... | 216 | 1.8 | 379 | 2.0 | 52 | 0.3 |
| Intersegment transactions..................... | (121) | (1.0) | (95) | (0.5) | (0) | (0) |

## Description of Products and Services

The characteristics of the Bank's main products and services of are described below.

## Banking Services

The banking segment accounts for a significant portion of the Bank's results of operations, primarily in Brazil, and encompasses a broad range of products and services, including deposits, credit operations and services which clients can access through diverse channels of distribution located in Brazil and abroad.

The banking segment includes operations within the retail and wholesale markets and with the government through a specialized network and dedicated staff. The banking segment also engages in operations with micro entrepreneurs and through correspondent banks.

The chart below shows considerable growth in our credit portfolio in recent years. Corporate credit increased by $14.3 \%$ in 2011 from 2010. Consumer credit increased $15.4 \%$ from 2010 to 2011. The Bank's agribusiness portfolio grew $18.2 \%$ from 2010 to 2011. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Lending."

|  | As of December 31, |  |  |  |  |  | Var. \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | \% | 2010 | \% | 2009 | \% | 2010/2011 | 2009/2010 |
| Domestic .............. | 390,509 | 92.3 | 337,921 | 94.3 | 283,560 | 94.3 | 15.6 | 19.2 |
| Corporate .............. | 171,290 | 40.5 | 149,810 | 41.8 | 125,336 | 41.4 | 14.3 | 19.5 |
| Consumer.............. | 130,561 | 30.9 | 113,096 | 31.6 | 91,791 | 30.5 | 15.4 | 23.2 |
| Agribusiness .......... | 88,658 | 21.0 | 75,015 | 20.9 | 66,434 | 22.3 | 18.2 | 12.9 |
| Abroad..................... | 32,480 | 7.7 | 20,445 | 5.7 | 17,268 | 5.7 | 58.8 | 18.4 |
| Total Portfolio .......... | 422,989 | 100.0 | 358,366 | 100.0 | 300,829 | 100.0 | 18.0 | 19.1 |

## Corporate Credit

In the corporate credit segment, Banco do Brasil's portfolio totaled R $\$ 171,290$ million as of December 31, 2011, increasing $14.3 \%$ from December 31, 2010. The corporate credit portfolio accounted for $40.5 \%$ of the Bank's total loan portfolio as of December 31, 2011 and includes the amounts derived from the acquisition of Banco Nossa

Caixa and the $50 \%$ partnership with Banco Votorantim. The amounts relating to Banco Nossa Caixa and Banco Votorantim are disclosed separately in the table below.

|  | As of December 31, |  |  | Var.\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 | 2011/2010 | 2010/2009 |
|  | (in millions of R\$, except percentages) |  |  |  |  |
| Working capital................................ | 84,727 | 75,630 | 63,136 | 12.0 | 19.7 |
| Investments....................................... | 39,070 | 33,046 | 25,163 | 18.2 | 31.3 |
| Receivables... | 17,968 | 16,257 | 14,598 | 10.5 | 11.4 |
| Secured account................................. | 2,878 | 3,070 | 3,732 | (6.3) | (17.7) |
| ACC/ACE. | 9,688 | 8,997 | 8,137 | 7.7 | 10.6 |
| BNDES EXIM................................... | 4,876 | 5,116 | 4,464 | (4.7) | 14.6 |
| Credit card.. | 7,290 | 3,994 | 2,024 | 82.5 | 97.3 |
| Overdraft accounts ............................. | 163 | 187 | 144 | (12.8) | 29.9 |
| Other................................................ | 4,629 | 3,512 | 3,938 | 31.8 | (10.8) |
| Total.. | 171,290 | 149,810 | 125,336 | 14.3 | 19.5 |

Banco do Brasil's portfolio also grew organically, independent of acquired portfolios, with working capital credit facilities totaling R $\$ 84,727$ million as of December 31, 2011, a growth of $12.0 \%$ from December 31, 2010, and accounting for $49.5 \%$ of the total portfolio. The trade accounts receivable portfolio showed relatively faster growth in 2011, increasing $10.5 \%$ from 2010. Banco do Brasil's credit facilities presented solid organic growth in 2011, increasing $18.2 \%$ from 2010.

The most significant products of Banco Votorantim's portfolio were the credit facilities from BNDES and FINAME at $30.4 \%$ of the total, followed by working capital at $37.7 \%$ of the total as of December 31, 2011.

Corporate credits are classified into three groups: (i) credit to micro and small enterprises; (ii) commercial credit; and (iii) foreign trade credit.

## Corporate Credit to Micro and Small Enterprises

The Bank has a leading position in the segment of services for micro and small enterprises. As of December 31, 2011, we had 2.2 million checking accounts, of which approximately 2.1 million were micro and small enterprise clients.

Banco do Brasil classifies as micro and small the enterprises from the industrial, cooperative and urban association sector with gross revenues of up to $\mathrm{R} \$ 10$ million a year for the industrial sector, and companies from the commercial and service sector with gross revenue of up to $\mathrm{R} \$ 15$ million a year.

Considering our Working Capital and Investments Financing transactions for micro and small enterprises, by the end of the twelve-month period ended December 31, $2011 \mathrm{R} \$ 23.2$ billion was invested in industry ( $34.1 \%$ ), $\mathrm{R} \$ 29.2$ billion in trade ( $42.9 \%$ ) and $\mathrm{R} \$ 15.7$ billion in the services segment ( $23.0 \%$ ).

The main products of the credit portfolio for micro and small enterprises are: (i) BB Giro Rápido; (ii) BB Giro Empresa Flex; (iii) BB Giro Décimo Terceiro Salário; (iv) BB Capital de Giro Mix Pasep; (v) BB Giro APLArranjos Produtivos Locais; (vi) Check Clearance; (vii) Securities Clearance; (viii) Realizable Card Receivables; (ix) Credit Advance to Store Owner; (x) BB Giro Receivables; (xi) Proger Urbano Empresarial; (xii) BNDES credit cards; and (xiii) BB Enterprise Credit.

Additionally, we introduced the Microcrédito Produtivo Orientado - MPO on September 21, 2011. This service provides lines of credit to non-corporate entrepreneurs and small businesses.

## Corporate Credit to Medium and Large Enterprises

Banco do Brasil classifies medium and large enterprises by using a combination of variables in the economic sector (industrial, commercial and service) and annual gross revenue (in millions), as shown below:

- Industrial. medium: $\mathrm{R} \$ 10-\mathrm{R} \$ 90$; large: $\mathrm{R} \$ 90$ or more.
- Commercial. medium: $\mathrm{R} \$ 15-\mathrm{R} \$ 150$; large: $\mathrm{R} \$ 150$ or more.
- Service. medium: $\mathrm{R} \$ 15-\mathrm{R} \$ 150$; large: $\mathrm{R} \$ 150$ or more.

The main products of the Bank's credit portfolio for medium and large enterprises are: (i) Automatic BNDES; (ii) BNDES Finem; (iii) BNDES Finame; (iv) Finance Lease; (v) FINAME Lease; (vi) FCO Empresarial; (vii) Guarantee Provision; (viii) Working Capital with funds raised abroad; (ix) Direct Credit to Supplier; (x) financing for acquisition of assets and services; (xi) secured accounts; (xii) working capital; (xiii) BB Vendor; (xiv) acquisition of receivables; and (xv) advance on supply contract.

Set forth below are the market shares of the Bank's credit products for medium and large enterprises to which the Bank onlends funds from BNDES:

|  | As of December 31, 2011 | As of December 31, 2010 | As of December 31, 2009 |
| :---: | :---: | :---: | :---: |
| BNDES Automático... | leader with 53.4\% | leader with 35.1\% | 19.2\% |
| BNDES Finem.. | 23.3 | 25.7\% | leader with $29.7 \%$ |
| Finame Leasing PJ | 0.3 | 5.0\% | 0.4\% |
| BNDES Finame... | 15.6 | 14.9\% | 13.9\% |

## Corporate Credit for Foreign Trade

The foreign trade credit portfolio aims to provide support and financing to import and export operations. The main foreign trade credit products are: (i) ACC (advance on foreign exchange contract) and ACE (advance on export contract); (ii) indirect ACC; (iii) export working capital; (iv) BNDES-EXIM; (v) external working capital; (vi) direct loan; (vii) import financing and onlending; (viii) international lease; (ix) overdraft; (x) export prepayment; (xi) Forfeit discount; and (xii) import documentary credit.

In 2011, the Bank remained in the leading position in a market of ACC/ACE operations, maintaining high onlendings in the foreign exchange market for imports and exports, with a volume of U.S. $\$ 17.4$ billion, which represented market share of $29.3 \%$ and $33.7 \%$, in the same order, respectively.

In 2010, the Bank has also disbursed U.S. $\$ 4$ billion to finance imports of Brazilian enterprises, distributed into the following products: import financing (U.S.\$2 billion); import onlending (U.S.\$1 billion); Forfait discount (U.S. $\$ 1$ billion); and import documentary credit (U.S. $\$ 1$ billion).

## Consumer Credit

Consumer credit products can be divided into two large groups: earmarked and non-earmarked. Earmarked credit operations include: (i) vehicle financing and leasing and (ii) real estate financing. The main non-earmarked credit products include: (i) Special Check; (ii) BB Crédito Salário and BB Crédito Renovação; (iii) BB Automatic Credit; (iv) BB Payroll-Deductible Loan; and (v) BB $13^{\circ}$ Salário.

Consumer loans totaled $\mathrm{R} \$ 130.6$ billion (including the consumer credit portfolios of Banco Nossa Caixa and Banco Votorantim) as of December 31, 2011, a $15.4 \%$ increase from December 31, 2010. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Lending."

The Bank's portfolio of payroll deduction loans continued to grow in 2011, accounting for $39.9 \%$ of the consumer credit portfolio as of December 31, 2011, a $13.9 \%$ increase from December 31, 2010. As of December 31, 2011, these transactions totaled $\mathrm{R} \$ 51.2$ billion.

Banco do Brasil has also gained increasing market share in its vehicle financing portfolio. The portfolio totaled R $\$ 31.3$ billion (including the portfolios of Nossa Caixa and Banco Votorantim) as of December 31, 2011 compared to $\mathrm{R} \$ 27$ billion as of December 31, 2010.

The Bank's portfolio balance of real estate financing accounted for $\mathrm{R} \$ 6,035$ million as of December 31, 2011 compared to $\mathrm{R} \$ 2,951$ million as of December 31, 2010. While the balance remains low, the increase realized in 2011 shows a possible trend of growth due to strategy adopted by the Bank. The average term of these transactions is 246 months, with an average ticket of $\mathrm{R} \$ 157,700$ thousand.

Under the SFN regulation, 70\% of Banco do Brasil's savings deposits are required to be allocated towards rural credit. However, CMN Resolution No. 3,549 dated March 27, 2008 allows financial institutions raising rural savings deposits, including the Bank, to use up to $10 \%$ of their total balance raised in savings deposits for financing real estate credit transactions.

We introduced BNDES PMAT at the end of July 2011, which provides lines of credit to lower income families, with the aim of promoting management efficiency, quality and transparency.

The table below shows the outstanding amounts of the main consumer credit portfolio products of Banco do Brasil, Banco Votorantim and Banco Nossa Caixa. With respect to Banco Votorantim, the amount presented refers to $50 \%$ of its portfolio.

|  | As of December 31, |  |  | Var.\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 | 2011/2010 | 2010/2009 |
|  | (In millions of R\$, except percentage rates) |  |  |  |  |
| Direct consumer credit ................. | 72,298 | 63,438 | 52,149 | 14.0 | 21.6 |
| Payroll deduction loans ........... | 51,246 | 44,976 | 36,514 | 13.9 | 23.2 |
| Consumer loans ...................... | 5,725 | 5,585 | 6,458 | 2.5 | (13.5) |
| Consumer loans backed by direct deposit $\qquad$ | 15,327 | 12,878 | 9,177 | 19.0 | 40.3 |
| Mortgages ................................. | 6,035 | 2,951 | 1,530 | 104.5 | 92.9 |
| Vehicle financing ....................... | 31,329 | 27,395 | 20,738 | 14.4 | 32.1 |
| Credit card ................................. | 13,193 | 11,867 | 9,382 | 11.2 | 26.5 |
| Overdraft accounts ...................... | 2,554 | 2,598 | 2,434 | (1.7) | 6.7 |
| Microcredit ................................ | 848 | 1,123 | 674 | (24.5) | 66.7 |
| Other........................................ | 4,304 | 3,724 | 4,884 | 15.6 | (23.7) |
| Total........................................ | 130,561 | 113,096 | $\underline{91,791}$ | 15.4 | 23.2 |

[^15]
## Agribusiness Loans

The agribusiness portfolio, including Banco Nossa Caixa's portfolio, totaled R $\$ 88.7$ billion as of December 31, 2011, increasing from R $\$ 75.0$ billion as of December 31, 2010. The table below sets forth the breakdown of this portfolio.

|  | As of December 31, |  |  | Var.\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 | 2011/2010 | 2010/2009 |
|  | (In $\overline{\text { millions of R\$ }}$, except percentage rates) |  |  |  |  |
| Agricultural funding.................... | 18,538 | 16,704 | 17,737 | 11.0 | (5.8) |
| Sale and manufacturing of agricultural products. | 21,459 | 16,689 | 12,333 | 28.6 | 35.3 |
| Pronaf/Pronamp......................... | 27,200 | 22,084 | 18,279 | 23.2 | 20.8 |
| FCO Rural ................................. | 6,700 | 5,732 | 5,390 | 16.9 | 6.3 |
| BNDES/Finame Rural ${ }^{(1)}$............... | 5,322 | 6,749 | 6,706 | (21.1) | 0.6 |
| Other........................................ | 9,438 | 7,057 | 5,989 | 33.7 | 17.8 |
| Total....................................... | 88,658 | 75,015 | 66,434 | 18.2 | 12.9 |

(1) Includes amounts relating to the BB Investimento Agropecuário credit facility

The line item sale and manufacturing of agricultural products shows financial support provided to agricultural companies that sell, process or manufacture agricultural products. The $28.6 \%$ growth in this line item from December 31, 2010 to December 31, 2011 resulted from the demand by agricultural companies and the availability of funds for these financings. The purpose of BNDES/Finame Rural products is to finance investments in modernizing machinery and equipment used in rural production. BNDES/Finame Rural products totaled R\$5,322 million, decreasing by 21.1\% from December 31, 2010 to 2011.

Pronamp is designed to provide fixed credit for agricultural and livestock financing, in addition to financial support for fixed and semi-fixed investments in the agricultural sector. PRONAF targets the financing of and investment in agricultural activities in general for small producers. These two products totaled $\mathrm{R} \$ 27,200$ million as of December 31, 2011, an increase of $23.2 \%$ from December 31, 2010.

FCO Rural offers financial support for business development and investments in agricultural producers based in the Midwest region of Brazil. FCO Rural transactions totaled R $\$ 6,700$ million as of December 31, 2011, an increase of $16.9 \%$ from December 31, 2010.

The $11.0 \%$ increase in the balance of agricultural funding between December 31, 2010 to 2011 is due to the performance in the returns of funding operations carried out in the previous harvest season and to the drop in the price of raw materials used for the crops, thus generating a lower need for resources by the producers.

Considering the agricultural funding operations of the $2011 / 2012$ harvest season, $57 \%$ of the operations are covered by agricultural insurance or Proagro.

Agribusiness production credit aims to provide financial aid by means of fixed credit facilities available to the agribusiness sector, for either agricultural or livestock-raising activities. These credit facilities cover general operating expenses in connection with producing periodic and permanent crops or raising livestock. The main production credit products are: (i) Agribusiness production; (ii) PRONAF - Family Agriculture; (iii) Pronamp; and (iv) Funcafé.

Agribusiness investment credit lines provide for the acquisition of assets essential to agribusiness production and modernization. Banco do Brasil offers its clients the following rural credit products: (i) Pronamp; (ii) Automatic Agropecuary BNDES; (iii) BNDES Moderagro; (iv) BNDES PRODECOOP (a cooperative development program that adds value to agribusiness through fixed credit lines from BNDES funds for agribusiness cooperatives and their members, using a share payment system linked to the cooperatives' investment projects); (v) BNDES PROPFLORA; (vi) BNDES Produsa; (vii) BNDES/Finame Rural PSI; (viii) BNDES Procap Agro; (ix) FCO; (x) PRONAF Family Agriculture; (xi) PRONAF Mais Alimentos; (xii) Agribusiness Investment; (xiii) BNDES Warehousing Program for National Cerealists; and (xiv) BNDES Procer.

Agribusiness sale credit operations provide financial aid for sale of the agribusiness production. The Bank's principal credit products are: (i) EGF (Federal Government loans); (ii) LEC (special credit line); (iii) Funcafé; (iv) self production sale; (v) agribusiness credit; (vi) discount of rural promissory notes or rural trade bills; and (vii) CPR - rural product bill. The rural portfolio of the SFN totaled R $\$ 141,407$ million in December 2011, an increase of $14.1 \%$ in twelve months. The agribusiness portfolio represented $21.0 \%$ of the Bank's total credit portfolio and a $63.1 \%$ market share, according to data from the Central Bank.

Introduced on July 4, 2011, BB Crédito Empresa provides clients with lines of credits to acquire new and used (up to 5 years) national and imported machinery and equipment. This product is offered at a fixed interest rate, with up to 60 months maturity and a three month grace period for repayments.

Introduced on July 4, 2011, BB Seguro Agrícola Faturamento insures clients against losses from commodity price variations and natural disasters caused by climate change. It is currently only available to soybean producers, and may become available to producers of other types of crops.

## Public Sector loans

Our Public Sector credit portfolio is targeted to the Executive branch of Brazilian municipalities, states, and the Federal District. Financing programs are established in their respective lines of credit, and clients are not allowed to use the proceeds in current expenses. The National Monetary Council sets forth these financing programs. Its resources are originated from the BNDES Finame, and the Bank acts in the capacity of financial broker.

The principal credit products are (i) BNDES PEF; (ii) Finame PSI; (iii) Finame Caminho da Escola; and (iv) Finame Provias.

Credit transactions with the public sector are mainly subject to the following governmental regulation:
Limited Credit to the Public Sector, regulated by the National Monetary Council, which sets forth the rules for financial institutions and other authorized institutions to operate through Central Bank to execute credit
transactions with bodies and entities of the Public Sector, through CMN Resolution No. 2,827/2001, as amended; and

Supplemental Law No. 101/2000 (Fiscal Responsibility Law), in its article 32, sets forth the Assessment of Limits and Conditions, by the Ministry of Finance - through the Secretariat of the National Treasury, prior to the rendering of internal credit transactions. The applicable law, pursuant to the provision in Complementary Law 101/2000, is established by the Federal Senate through SF Resolution No. 43/2001, as amended.

## Other Banking Services

The banking segment encompasses a broad range of other products and services, in addition to credit operations, including deposits, service packages and collection services.

## Deposits

Checking accounts provide direct access to funds by means of checks, internet, payment orders, magnetic card or counter checks. According to data from the Central Bank, as of December 2011 Banco do Brasil had the largest market share with respect to checking accounts with a balance of $\mathrm{R} \$ 62$ billion in cash deposits. Banco do Brasil is followed by Caixa Econômica Federal with R\$260 billion in cash deposits, Itaú Unibanco Banco Múltiplo S.A. ("Itaú Unibanco" or "Itaú") with R\$253 billion in cash deposits, and Banco Bradesco with R $\$ 218$ billion in cash deposits.

Savings deposits earn interest at the TR (benchmark interest rate), plus monthly or quarterly interest. Banco do Brasil has two categories of savings deposits: (i) Poupança-Ouro where a portion of the funds is allocated to rural credit or real estate financing, within the earmarking thresholds established by the Central Bank; and (ii) Poupança Poupex where a portion of the funds is allocated to real estate financing. According data from the Central Bank, as of December 2011 Banco do Brasil has the second largest market share with a total balance of R $\$ 100$ billion in savings deposits. The leader is Caixa Econômica Federal with $\mathrm{R} \$ 150$ billion in savings deposits. Banco do Brasil is followed by Itaú Unibanco with $\mathrm{R} \$ 67$ billion in savings deposits and Banco Bradesco with $\mathrm{R} \$ 60$ billion in savings deposits.

Time deposits are nominative securities which entitle the client to receive a certain amount of interest income according to pre-established terms. They are fixed-income securities with fixed or variable rates; yield varies according to the index chosen. Banco do Brasil time deposit products are divided into CDBs (certificate of bank deposit) and RDBs (bank deposit receipt), and in practice these products are traded only electronically. According to data from the Central Bank, Banco do Brasil is the leader in the Brazilian time deposit market, with R\$266 billion in deposits (including escrow deposits) as of December 2011, followed by Itaú Unibanco and Banco Bradesco with $\mathrm{R} \$ 124$ billion and $\mathrm{R} \$ 148$ billion in deposits, respectively. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Deposit Accounts."

## Service Packages and Collection Services

Service packages are comprised of a variety of banking services offered to clients for an aggregate monthly rate lower than the sum of the cost of individual products and services provided separately. A progressive discount is offered on the monthly rate based on the performance of the investments linked to the checking account included in the particular service package.

Collection services allow asset suppliers or service providers to receive the amount of their sales upon the issuance of bank payment forms, facilitating settlement of debtors' obligations through interconnected channels within the banking network.

## Investment Segment

This segment includes operations in the domestic capital markets, with intermediation and distribution of debt instruments in the primary and secondary markets, as well as equity interest holdings and provision of financial services.

Asset management results of financial operations through intermediation are derived from income on marketable securities less funding expenses. Equity interests represent investments in affiliates and subsidiary companies. Revenue from financial services consists of financial and economic consulting, fixed- and variable-income underwriting and provision of services to affiliated companies.

## Public Offering of Securities

In public offering of securities, the Bank acts as an intermediary, offering potential investors investments in securities offered by issuers. The Bank has a prominent position in the retail securities market, exercising leadership in a number of offerings. In 2011, the Bank ranked $10^{\text {th }}$ in ANBIMA Ranking of Distributors of Variable-income Securities.

## Purchase and Sale of Shares

The Bank acts as an intermediary in transactions for the purchase and sale of shares. The Bank is not included in BM\&FBovespa's home broker ranking because it does not have its own brokerage firm. The Bank operates through external brokerage firms under interconnection agreements.

## Capital Market Services

The Bank performs the following capital market services:

- Sale/Acquisition: transfer of an entity or public concession. These transactions can be structured as sale/acquisition of shares or transfer of assets/liabilities of the business entity.
- Mergers/Consolidations: transactions in which one or more entities combine to form a new entity or entities or one or more entities are absorbed by another entity.
- Asset Transfers and stock swaps: transactions which generally include transfer of assets and/or swap of shares of the entities involved.
- Corporate restructuring: transactions which change the ownership structure of an entity.


## Qualified Custody

According to the ANBIMA Ranking of Custody of Assets for December 2011, Banco do Brasil is ranked the third major custodian in Brazil with a total of $\mathrm{R} \$ 510$ billion of assets in custody, A R $\$ 48$ billion increase equal to a $10.4 \%$ increase in assets in custody in one year. With the recent introduction of its ADR Program, the Bank also seeks to improve its ranking to become one of the major custodians in the Foreign Market sector.

## Asset Management

Asset management is primarily responsible for (i) operations related to the purchase, sale and custody of marketable securities, (ii) portfolio management and (iii) establishing, organizing and managing investment funds and clubs. Asset management revenues have derived mainly from commissions and management fees charged to investors for services provided.

Third-party asset management is performed through investment funds, formed as open-end funds earmarked for investments in a specific portfolio according to the characteristics and objective of each fund. There are two types of investment funds: (i) fixed-income funds, which are composed of fixed- and variable-rate public and private securities; and (ii) variable-income funds, which have portfolios composed of at least $67 \%$ of variable-income securities (shares). In these variable-income funds, the total units owned by the same unitholder cannot represent more than $49 \%$ of the fund's net assets.

Banco do Brasil, through BB Gestão de Recursos (BB-DTVM) is a leader in the third-party asset management segment, according to ANBIMA, with R $\$ 415.8$ billion in managed assets and a market share of $21.6 \%$ in 2011. .

## Insurance, Pension and Financing

The insurance, pension and financing segments offer a broad range of products and services, such as life, health, asset and automobile insurance, private pension plans and capitalization plans.

These segments' results of operations come primarily from revenues from insurance premiums, contributions to pension plans, capitalization certificates and marketable securities, less expenses for sales, provision of technical services and benefits and redemption.

The products sold by the pension segment of Banco do Brasil are: (i) Vehicle Insurance; (ii) Individual Insurance; (iii) Asset Insurance; (iv) Customized Insurance; (v) Health Insurance; (vi) Rural Insurance; (vii) Financial Risk Insurance; (viii) Credit Insurance; (ix) Housing Insurance; (x) Private Pension Plans; and (xi) Capitalization Certificates.

According to SUSEP, in December 2011 Banco do Brasil ranked: (i) Vehicle Insurance-2 $2^{\text {nd }}$ in terms of insurance premiums; (ii) Life Insurance- $1^{\text {st }}$ in terms of insurance premiums; (iii) Rural Insurance- $1^{\text {st }}$ in terms of insurance premiums; (iv) Private Pension Plan- $3^{\text {rd }}$ in terms of revenue; and (v) Capitalization- $1^{\text {st }}$ in terms of revenue and total provisions.

## Payment Services

Payment services is responsible primarily for provision of capture, transmission and payment services by electronic means (credit and debit cards). This segment's revenues have derived primarily from commissions and management fees charged to commercial and banking establishments for the above-mentioned services, in addition to revenue from rent, installation and maintenance of electronic terminals.

The card portfolio of Banco do Brasil has been frequently improved to offer products and services according to the needs of different clients and business sectors. With respect to consumers, spending habits and purchasing power are taken into consideration, among other factors. With respect to companies, the company's size and needs are taken into consideration, among other factors. Since September 2001, Banco do Brasil has issued Ourocard cards with multiple functions under Visa and Mastercard flags. These cards combine credit, debit and banking functions into a single card. Since June 2009, Banco do Brasil has issued the Ourocard card under the American Express flag, which functions as a credit card only.

Additionally, we introduced BB Giro Cartões on July 13, 2011. This product allows clients to anticipate receivables from Visa and Mastercard credit card transactions for up to eight times their average monthly credit card sales with Cielo and/or Redecard. This product is aimed at companies that have been operating for at least 12 months and that use Cielo and/or Redecard services

As of December 31, 2011, Banco do Brasil's debit and credit card base totaled 83.6 million, with 22.7 million credit cards issued and 60.8 million debit cards issued.

According to ABECS (Brazilian Association of Credit Card and Service Companies), the market share of Banco do Brasil in total revenues (credit, debit and private label) in 2010 was 20.7\%.

## Other Businesses

This last segment includes the operational support and consortium segments, which are included together since they are immaterial individually, according to minimum quantitative thresholds set forth in CVM Resolution No. 582/2009.

Revenues in this business segment are derived primarily from the provision of various services, such as receivables recovery, consortium management, development, manufacture, sale, rent and integration of electronic digital equipment and systems, peripherals, software, IT input and supplies, in addition to intermediation of air tickets, lodging and organization of events.

## Intellectual Property

## Brands

Banco do Brasil has approximately 400 trademarks for which it has applied and registered with INPI, not including the trademarks owned by Banco Nossa Caixa and BESC, which were merged into Banco do Brasil, and which trademarks are pending approval of transfer petitions filed with the INPI. The main trademarks used by Banco do Brasil are the Banco do Brasil registered trademark, which is highly recognized and valid for a period of five years as of November 6, 2007, and the figurative trademark, which is Banco do Brasil's logo. Banco do Brasil is the owner of these two main trademarks, both of which are registered in the United States, the European Union, Asia and Latin America.

In addition, all the nominative brands of the Bank are also registered with INPI to ensure that the Bank has their use and exclusive benefit in Brazil, besides protecting the consumer from misunderstandings or disloyal competition that may induce to error or confusion with regard to the Bank's activities.

The Bank's brands and trademarks are also registered in the competent entities abroad in countries where the Bank has operations. The same type of registration occurs with the nominate brands of specific products commercialized abroad.

## Patents

The Bank does not possess patents registered with or granted by the INPI.

## Domain Names

The Bank's most material Internet domain names presently registered by the Bank are: www.bb.com.br, www.bancodobrasil.com.br, www.bancobrasil.com.br, and www.bancobrasil.com (abroad).

In addition, the Bank maintains the register of some domain addresses, aiming to preserve its image against any fraud or other illicit act attempting to use its domains on the Internet and of other domains that were reclaimed following fraud attempts.

## Legal Proceedings

Banco do Brasil is a party to certain judicial and administrative proceedings, as plaintiff or defendant. In proceedings in which the Bank is defendant, the plaintiffs are clients, employees, former employees and employees of other service providers. In the administrative proceedings, the main plaintiffs include, among others: the INSS, the Federal Revenue and the State and Municipal Treasury Departments. Most of the lawsuits where Banco do Brasil is the plaintiff seek to recover matured loans. Controls have been established to identify the effects of these lawsuits which arise out of the normal course of business inherent in the functions of a development agent. Provisions are recognized for legal proceedings with probable risk of loss, based on analysis of the likelihood of a favorable outcome and the possibility of its calculation. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Contingencies."

The provisioning method follows the standards issued by CVM Deliberation No. 489, of October 3, 2005, which accepted and approved IBRACON Pronouncement NPC No. 22 regarding provisions, liabilities, contingent liabilities and contingent assets. According to this rule, contingencies with chance of loss by Banco do Brasil higher than its chance of success should be provisioned. The probability analysis takes into account the alleged facts, legal precedents relevant to the claim and the experience of experts on the issue under dispute. Based on the opinion of the Bank's general counsel, Banco do Brasil recognizes provisions only for contingencies with probable chance of loss under CVM Deliberation 489. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Contingencies."

## Amounts involved

| Amounts involved in the judicial lawsu | 15,916 |
| :---: | :---: |
| Amounts involved in civil lawsuits | 7,769 |
| Economic plans | 1,801 |
| Other civil lawsuits. | 5,968 |
| Amounts involved in tax lawsuits | 5,493 |
| Municipal tax assessments (service tax).. | 570 |
| INSS | 14 |
| Other tax lawsuits. | 4,909 |
| Amounts involved in labor lawsuits | 2,655 |

## Provisioned amounts

|  | $\begin{gathered} \text { As of December 31, } \\ 2011 \end{gathered}$ |
| :---: | :---: |
|  | (in millions of R\$) |
| Provisions for judicial lawsuits | 7,389 |
| Provisions for civil lawsuits. | 3,474 |
| Economic plans. | 1,564 |
| Other civil lawsuits. | 1,910 |
| Provisions for tax lawsuits | 1,400 |
| Municipal tax assessments (service tax). | 40 |
| Other tax lawsuits.. | 1,361 |
| Provisions for labor lawsuits. | 2,515 |

The possibility of loss in connection with labor claims in prejudgment phase (discussion and judgment of rights alleged by the plaintiff) is classified in an automated system. The classification of loss (remote, possible or probable) is applied based on the type of claim or type of cause of action. This situation may be changed due to the result registered in the system (award and/or decision). The values of the labor claims with probable loss are fully provisioned.

The Bank's legal advisors, for other legal and administrative proceedings (civil, tax and social security) analyze the possibility of loss for a particular claim and assign percentage rates of success. Based on the percentage rate, the system automatically classifies the possibility of loss as remote, possible or probable. For claims with probable loss, the base value corresponds to a $100.0 \%$ provision.

The increase of the balance of allowance for escrow deposits totaled $\mathrm{R} \$ 25,536$ million in 2011, an increase of $9.5 \%$ from 2010 to 2011. This increase is mainly due to the increase in escrow deposits for labor, civil and tax contingencies ( $\mathrm{R} \$ 1,344$ million) recorded for probable, possible and/or remote losses.

## Labor Claims

Since 2003, the Bank has experienced labor strikes during the collective bargaining periods between the third and fourth quarter of each year, with no material adverse effect on the Bank's operations.

## Tax Claims

## Lawsuit on the Restriction to Offset Tax Losses

In January 1998, the Bank filed a legal request for full offset of the prior year IRPJ and CSLL losses against taxable income. Since then, the Bank has offset these tax losses in full against IRPJ, CSLL and has made judicial deposits of the amount due, and the courts recognize the suspension of payment of these taxes until final judgment of the Bank's request.

If the Bank were unsuccessful in its lawsuit (in which case the amounts deposited judicially would be converted into income in favor of the National Treasury), the portions of IRPJ tax credits on tax losses and CSLL to offset would be reclassified to the representative asset account "IRPJ recoverable" and "CSSL recoverable," respectively, which could be used from the accrual period of October 2005 and February 2009, which has a $30 \%$
limitation as established by Law No. 8,981 of January 20, 1995. These recoverable taxes, which would result from the adjustments of Statements of Economic-Fiscal Information of Businesses, correspond to R $\$ 4,159$ million as of December 31, 2011, and its restatement by the SELIC rate corresponds to $\mathrm{R} \$ 998.8$ million. This sum adjusts the provision for tax risks with respect to the updating of court deposits so that it will be sufficient to fully cancel the risk of a likely loss.

## Income tax on wages paid to employees

In 1998, the Brazilian Tax Authority filed an assessment notice against the Bank for payment of income tax on wages paid to employees in January and August of 1998. The restated amount claimed was R $\$ 520.9$ million as of December 31, 2011. The Bank has classified risk from this claim as "possible," and therefore has not recorded any provision in its balance sheet.

## INSS

In 2004, the Bank filed legal requests against the INSS for the non-payment of employer's union dues on non-salary allowances. The restated amounts claimed were $\mathrm{R} \$ 753.5$ million as of December 31, 2011.

We have also been notified by the INSS of labor infractions, aiming at the payment of contributions applicable on year-end bonuses paid in the collective agreements in the period from 1995 to 2006, in the amount of $\mathrm{R} \$ 1,184$ million, public transport pay and use of private car by employees of Banco do Brasil, in the amount of $\mathrm{R} \$ 166$ million and employee profit sharing corresponding to the period from April 2001 to October 2003, in the amount of $\mathrm{R} \$ 27$ million.

## PIS/COFINS

In 2009, the Bank filed an action seeking determination of PIS/PASEP and COFINS taxes based on gross revenue from services, under Supplemental Laws No. $7 / 1970$ and No. 70/91, in the amount of R $\$ 601$ million on December 31, 2001, ( $\mathrm{R} \$ 544.2$ million on December 31, 2010, and R $\$ 515$ million as of December 31, 2011) at BBMultiple Bank and $\mathrm{R} \$ 1,363$ million on December 31, 2011, ( $\mathrm{R} \$ 1,245$ million as of December 31, 2010 and $\mathrm{R} \$ 1,130$ million as of June 30,2011 ) in BB-Consolidated, of which R $\$ 760$ million are attributable to Banco Votorantim. A Court order authorizing Banco do Brasil, Banco Popular do Brasil and BB Corretora to pay such taxes, as of July 2009, was suspended on August 18, 2010, which is why the Bank and BB Corretora returned to collect from the event of July 2010, the PIS/PASEP and COFINS as provided for in Law No. 9,718/1998.

ISSQN
The Bank has received notices of tax assessments by the treasuries of the municipalities where we operate to collect ISSQN amounts totaling $\mathrm{R} \$ 251$ million.

## Civil Lawsuits

## Eldorado Indústria e Comércio de Calçados Ltda.

The Bank is a defendant in a lawsuit for moral and civil damages in the amount of R $\$ 375$ million as of December 31, 2011. The Bank has classified risk from this claim as "remote" and therefore has not recorded any provision in its balance sheet.

## Bresser, Summer and Collor Plans

The Bank is a defendant to lawsuits for the payment of the difference between the actual inflation rate and the inflation rate used for the adjustment of financial investments during the period of economic plans in the late 1980's and early 1990's, known as the Bresser Plan, the Summer Plan and the Collor Plan. As of December 31, 2011, the number of lawsuits with respect to the Bresser, Summer and Collor Plans were 51,229, 117,979 and 162,779 , respectively. The amounts involved in these lawsuits and provisions for these lawsuits have been included in the tables above.

A public class action was filed in May 2007 against Banco Nossa Caixa for the restated amount of R\$5.4 billion as of December 31, 2011. Banco Nossa Caixa has filed a request to reduce the amount of the claim. The Bank has assigned a risk level of remote for this claim, taking into account the recent decision handed down by the Superior Court of Justice, which established that civil class actions relating to inflationary understatements of economic plans have a statute of limitation of 5 years; therefore no provision has been recorded in the Bank's balance sheet.

The Brazilian Association of Volunteers against Illegalities, Damages and Abuses (Associação Brasileira dos Voluntários Contra Ilegalidades Danos e Abusos, or "ABRAVIDA") filed a lawsuit against the Bank in 2007, for the amount $\mathrm{R} \$ 25.6$ billion as of December 31, 2011. The Bank has assigned a risk level of remote for this claim, taking into account the recent decision handed down by the Superior Court of Justice, which established that civil class actions relating to inflationary understatements of economic plans have a statute of limitation of five years.

## Annulment of transactions carried out by the Central Bank

A class action was filed in April 1999, seeking a declaration of annulment of certain transactions carried out by the Central Bank through the Bank. There has not been a judgment by the lower court yet. The restated amount claimed was $\mathrm{R} \$ 3.1$ billion as of December 31, 2011. The Bank has classified risk from this claim as "remote," and therefore has not recorded any provision in its balance sheet.

## Currency future contracts

A class action was filed against the Bank in April 1999, relating to currency future contracts with Banco Fontecindam. The claim is in the expert investigation phase. The restated amount claimed was $\mathrm{R} \$ 1.5$ billion as of December 31, 2011. The Bank has classified risk from this claim as "remote," and therefore has not recorded any provision in its balance sheet.

A separate class action was filed against the Bank in May 1999, relating to currency future contracts on the exchange rate of the U.S. dollar. There has not been a judgment by the lower Court yet. The restated amount claimed was $\mathrm{R} \$ 16.1$ billion as of December 31, 2011. The Bank has classified risk from this claim as "remote," in accordance with recommendations from the Bank's legal advisors, and therefore has not recorded any provision in its balance sheet.

## Credit certificates

In August 1993, the Bank filed two claims against Cooperativa Mista Nossa Senhora das Graças Ltda. and Destilaria Cauman S.A for payment of rural and industrial credit certificates. The restated amounts claimed were $\mathrm{R} \$ 2.8$ billion and $\mathrm{R} \$ 722.7$ million, respectively, as of December 31, 2011. The Bank has classified its chances of success in these claims as "probable."

In August 1995, the Bank filed a claim against Mendes Junior Engenharia S.A. for payment of an industrial credit certificate. The restated amount claimed was $\mathrm{R} \$ 1.2$ billion as of December 31, 2011. The Bank has classified its chances of success in this claim as "probable."

In December 1995, the Bank filed a claim against S.A Indústrias Reunidas F Matarazzo for payment of credits. The restated amount claimed was R $\$ 497.2$ million as of December 31, 2011. The Bank has classified its chances of success in this claim as "probable."

In January 2008, Banco do Nordeste do Brasil S.A. filed two claims against Floresta Mendes Junior Ltda., Mendes Junior Engenharia S.A. and others for payment of industrial credit certificates. The defendants argued that the Bank was responsible for discharging these payments pursuant to a credit agreement entered into between them and the Bank. The restated amounts claimed were $\mathrm{R} \$ 444.9$ million and $\mathrm{R} \$ 867.9$ million as of December 31, 2011. The Bank has classified risk from these claims as "remote."

## Exclusivity in the rendering of banking services relating to payroll

The Municipal Workers Union of São Paulo (Sindsep-SP) filed an injunction to suspend the effects of Decree No. 51.198/10 which provides for payroll deductions of municipal employees. The injunction was initially
granted, but later suspended by the President of the Superior Court of Justice. The amount of the exclusivity agreement entered into between Banco do Brasil and the City of São Paulo is R $\$ 726.0$ million. The Bank has classified risk from this claim as "remote."

A civil class action was filed in June 2007 seeking a declaration of invalidity of an agreement entered into between the State of São Paulo and Banco Nossa Caixa regarding exclusivity in the rendering of banking services relating to payroll. The action was challenged by Banco Nossa Caixa and the value of the claim was refuted. The Court has approved the presentation of expert evidence requested by the plaintiff for purposes of analyzing of the value of the exclusivity set forth in the agreement. There is no lower Court decision yet. The restated amount claimed was $\mathrm{R} \$ 2.8$ billion, as of December 31, 2011. The Bank has classified risk from this claim as "remote."

## CADE investigation relating to payroll loans

In September 2011, CADE initiated an investigation into the Bank's provision of payroll loans and alleged exclusivity clauses with respect thereto. As a precautionary measure, CADE also ruled that the Bank should be prohibited from enforcing or benefiting from any agreement containing this type of exclusivity clause and consequently imposed a daily fine of $\mathrm{R} \$ 1$ million for non-compliance. The Bank has challenged the investigation, including the imposition of the fine by filing a judicial request on November 14, 2011 for the suspension of the fine until the final outcome of the investigation, and is employing all available legal and administrative measures to defend its position. The Federal Court rejected the Bank's preliminary court order to stay CADE's decision, although the daily fine for non-compliance was reduced by the Court to approximately R $\$ 100,000$. CADE requested that the Bank furnish evidence of compliance with CADE's precautionary ruling and that the Bank file its final arguments. As of the date of this Offering Memorandum, the Bank has not classified risk with respect to this investigation.

## Material Equity Participations

Banco do Brasil is a shareholder of several companies providing financial or related services, including asset management, pension plans, investment banking, leasing, credit cards and consortium of assets and services.

## DESCRIPTION OF THE GRAND CAYMAN BRANCH

The Grand Cayman branch was established in 1976 with the main purpose of obtaining short-term funding used to finance trade-related transactions for Brazilian companies. Its registered office is at Elizabethan Square, 4th Floor, Shedden Road, P.O. Box 1360GT, George Town, Grand Cayman, Cayman Islands.

The Issuer is registered as a foreign company under Part IX of the Companies Law and has a Class B banking license to operate in the Cayman Islands under the Cayman Banking Law. Such a license is granted by, and licensed banks are regulated by, the Cayman Islands Monetary Authority. This license allows the Grand Cayman branch to conduct banking business within and outside the Cayman Islands, but prohibits the Grand Cayman branch to take deposits from residents of the Cayman Islands or to invest in any asset representing a claim on any person resident in the Cayman Islands, subject to certain exceptions. The results of operations of the Grand Cayman branch are included in the Bank's consolidated and non-consolidated Financial Statements.

The liabilities of the Grand Cayman branch are covered by its own resources in U.S. dollars but, under Brazilian law, the Bank is ultimately responsible for all obligations of the Grand Cayman branch. The Grand Cayman branch reports to the Bank's headquarters and has no separate legal status or existence. The CMN has issued regulations with respect to the operating and maintaining of offshore branches by Brazilian financial institutions as prescribed by CMN Resolution No. 2,723 of May 31, 2000.

The Grand Cayman branch is currently engaged in the business of sourcing funds in the international banking and capital markets to provide lines of credit for the Bank, which are then extended to the Bank's clients, to be used as working capital and trade-related financings. The Grand Cayman branch also takes deposits in foreign currency from corporate clients and extends credit to Brazilian and non-Brazilian clients, mainly in relation to trade finance with Brazil. All strategic decisions and operations carried out by the Grand Cayman branch must be previously approved by the international division of the Bank.

## MANAGEMENT

This section should be read together with certain recent developments included in "Summary-Recent Developments."

The Bank is managed by a Board of Directors and an Executive Board, located at our headquarters, in accordance with its by-laws and the Brazilian Corporations Law.

## Board of Directors

The Board of Directors of the Bank is responsible for establishing the Bank's general business policies, long-term strategy and monitoring the Executive Board. According to the Bank's by-laws and the Brazilian Corporations Law, the Bank's Board of Directors has strategic, monitoring and supervisory responsibilities, but does not have a direct role in operating or executive activities.

The duties of the Board of Directors include: (i) approving policies, corporate strategy, the general business plan and master plan and the Bank's overall budget; (ii) deciding on (a) interim dividend distributions, including the retained earnings account or profit reserve existing in the latest annual or semi-annual balance sheet; (b) payment of interest on capital; (c) the purchase of the Bank's own shares on a temporary basis; and (d) representing the Bank's interests in corporations in and outside Brazil; (iii) defining internal audit responsibilities and regulating their implementation, as well as appointing and dismissing the internal auditor; (iv) choosing and removing independent accountants, who may be subject to a reasonable veto; (v) establishing the number of Executive Board members and electing them; (vi) approving the by-laws of committees of the Board of Directors and deciding on the creation, termination and operation of committees of the Board of Directors; (vii) approving the Executive Board and Audit Committee by-laws; (viii) determining the Bank employees' participation in the Bank's profits or income; (ix) overseeing the appointment process of representatives of investment clubs; (x) submitting to the shareholders' meeting a list of three companies specialized in evaluating the value of the Banks' common shares; (xi) establishing financial targets; (xii) electing and dismissing the members of the Audit Committee; and (xiii) formally evaluating, by the end of each year, the performance of the Executive Board and the Audit Committee.

The Board of Directors is composed of seven members, who are all shareholders and are elected at the Bank's general meeting of shareholders for a term of office of two years, with reelection permitted. At least two of the seven members of the Board of Directors must be independent members selected by minority shareholders, as set forth in the regulation for the listing of the shares on the Novo Mercado segment of the BM\&FBOVESPA. The Federal Government has the right to select, for approval by the shareholders, up to five members.

The meetings of the Board of Directors are held once a month or upon request of its Chairman or of two of its members. The meetings require the presence of at least the majority of the members. The decisions of the Board of Directors are made by a majority of votes, with the Chairman (or his/her replacement) casting any tie-breaking vote. The approval of five members of the Board is required for certain matters set forth in the by-laws in order to assure the participation of minority shareholders, as follows: (i) the approval of policies, corporate strategy, general business plan, and the Bank's overall budget; (ii) the definition of internal audit responsibilities and regulating their implementation, as well as appointing and dismissing the internal auditor; (iii) the appointment and removal of independent accountants, which may be vetoed based on due justification in accordance with the by-laws; and (iv) the approval of its by-laws and the decision on the creation, termination and operation of Board of Directors committees.

As of December 31, 2011, the Board of Directors consisted of:

| Name | Title | Election Date | Term of Office Ends |
| :---: | :---: | :---: | :---: |
| Nelson Henrique Barbosa Filho... | Chairman | April 27, 2011 | April 2013 |
| Aldemir Bendine. | Vice Chairman | April 27, 2011 | April 2013 |
| Adriana Queiroz de Carvalho | Member | April 27, 2011 | April 2013 |
| Francisco de Assis Leme Franco ................ | Member | April 27, 2011 | April 2013 |
| Bernardo Gouthier Macedo ${ }^{(1)}$................. | Member | April 27, 2011 | April 2013 |


| Name | Title | Election Date | Term of Office Ends |
| :---: | :---: | :---: | :---: |
| Sérgio Eduardo Arbulu Mendonça ${ }^{(1)}$. | Member | April 27, 2011 | April 2013 |
| Henrique Jäger ${ }^{(1)}$ | Member | April 27, 2011 | April 2013 |

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Note:-
(1) Independent director
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## Biographical Information

Biographical information of the members of the Board of Directors is set forth below:

## Nelson Henrique Barbosa Filho

Chairman of the Board of Directors, appointed by the Finance Ministry. Mr. Nelson has been the Secretary of Economic Policy for the Ministry of Finance since 2007. His main activities comprise monitoring economic activity and regulated markets, including anti-trust actions and stimulation and defense of competition. Mr. Nelson was a member of the Board of Directors of Banco do Nordeste do Brasil S.A. and BESC in 2003, both public companies at the time.

## Aldemir Bendine

Vice-Chairman of the Board of Directors, CEO and President of the Executive Board of the Bank. Mr. Bendine is the Federal Government's representative appointed by the Finance Minister. He was the Vice-President of Credit and Debit Cards from 2007 to 2009, Vice-President of New Business in Retail Services from 2006 to 2007 and, prior to this, he was the executive manager of the department of cards of the Retail Office from 2004 to 2006. Mr. Bendine has also been chairman of the Board of Directors of BB Gestão De Recursos-DTVM S.A. since April 2009. He was a member of the Board of Directors of Cielo from 2007 to 2009.

## Adriana Queiroz de Carvalho

Member of the Board of Directors of Banco do Brasil. Ms. Queiroz de Carvalho is currently Attorney General of the National Treasury, having been a Deputy Attorney General from January, 2006 to 2009. Her main activities include representing the Federal Government in tax lawsuits, collecting credits and advising the Ministry of Finance. Mrs. Queiroz de Carvalho was also a member of the Board of Directors of BESC from 2004 to 2007.

## Francisco de Assis Leme Franco

Member of the Board of Directors of Banco do Brasil. Mr. Franco has been a Director at the Executive Secretariat of the Ministry of Planning, Budget and Management since January 2011. His main activities include assisting the Minister in the monitoring and coordination of the activities of the agencies under the Ministry, the activities of administrative modernization of the Ministry, and the activities under the federal systems of planning and budget, accounting, financial management, information and IT resources management, human resources and general services. Mr. Franco was also Adjunct Executive-Secretary of the Finance Ministry from 2007 to 2011, and Chief of Staff for the Ministry of Social Security from 2005 to 2007.

## Sérgio Eduardo Arbulu Mendonça

Member appointed by minority shareholders. Mr. Mendonça is currently Technical Supervisor of the "Departamento Intersindical de Estatística e Estudos Socioeconômicos" -Dieese's subsection of the Federação Única dos Petroleiros. Mr. Mendonça has been a member of the Board of Directors of Petrobras Gás S.A.GASPETRO since 2006. He has been a member of the Board of Directors of CEAGESP-Companhia de Entrepostos e Armazéns Gerais de São Paulo since 2005. From 2004 to 2005 he was a member of the Board of Directors of BESC. Mr. Mendonça was also Secretary of the Ministry of Planning, Human Resources, from 2003 to 2007.

## Bernardo Gouthier Macedo

Member appointed by minority shareholders. He was a member of the Audit Committee of the Bank from 2004 to 2005. Since 2004, he has been the partner of LCA Consultores and director responsible for the department of "Law Economics" and management of the company.

## Henrique Jäger

Member appointed by minority shareholders. Mr. Jäger has been a member of the Board of Directors of Telemig Celular since 2006 and a Coordinator of the Inter-Union Department of Statistics and Socio-Economic Studies-Dieese's subsection of the Federação Única dos Petroleiros since 2003. At Dieese, he is responsible for collective bargaining, labor union research, labor market research and group mediation activities.

## Executive Board

In accordance with the Bank's by-laws, the Executive Board consists of at least 10 and at most 37 members. The CEO of the Bank is appointed and removed by the President of Brazil. The Executive Board may have up to nine Vice-Presidents and up to 27 Executive Officers. All officers are elected by the Board of Directors with terms of office of three years, except the President, who is appointed and dismissed by the President of the Federative Republic of Brazil, all members of the Executive Board must be active employees of the Bank. Officers may be re-elected.

The Executive Board consists of the CEO, the Vice-Presidents and the Executive Officers. Within the Executive Board, the CEO and Vice-Presidents comprise the Board of Officers. The Executive Board has its duties and rights set forth in the Bank's by-laws. The duties of the Board of Officers include: (i) approval and enforcement of the allocation of funds for operating and investment activities; (ii) authorization of the sale of permanent assets of the Bank, mortgages on its assets and guarantees for the obligations of third parties; and (iii) oversight regarding the internal organization of the Bank, the administrative structure and the creation, termination and functioning of the committees and administrative units.

Officers are responsible for carrying out decisions made in meetings of the Bank's shareholders and Board of Directors, as well as joint decisions of the Board of Officers and Executive Board.

As of December 31, 2011, the Executive Board consisted of:

| Name | Title | Election Date | Term of Office Ends |
| :---: | :---: | :---: | :---: |
| Aldemir Bendine ${ }^{(1)}$......................... | CEO | April 22, 2009 | Indefinite |
| Alexandre Corrêa Abreu ${ }^{(2)}$. | Vice-President | September 16, 2010 | August 2013 |
| Dan Antônio Marinho Conrado ........ | Vice-President | December 29, 2011 | August 2013 |
| Danilo Angst. | Vice-President | September 16, 2010 | August 2013 |
| Ivan de Souza Monteiro. | Vice-President | September 16, 2010 | August 2013 |
| Geraldo Afonso Dezena da Silva...... | Vice-President | September 16, 2010 | August 2013 |
| Osmar Fernandes Dias.. | Vice-President | April 18, 2011 | August 2013 |
| Paulo Rogério Caffarelli ${ }^{(2)}$ | Vice-President | September 16, 2010 | August 2013 |
| Ricardo Antonio de Oliveira.. | Vice-President | September 16, 2010 | August 2013 |
| Robson Rocha. | Vice-President | September 16, 2010 | August 2013 |
| Adilson do Nascimento Anisio .. | Officer | September 16, 2010 | August 2013 |
| Admilson Monteiro Garcia.... | Officer | September 16, 2010 | August 2013 |
| Amauri Sebastião Niehues... | Officer | September 16, 2010 | August 2013 |
| Antonio Pedro da Silva Machado ..... | Officer | February 25, 2011 | August 2013 |
| Armando Medeiros de Faria ............ | Officer | September 16, 2010 | August 2013 |
| Ary Joel de Abreu Lanzarin............. | Officer | September 16, 2010 | August 2013 |
| Carlos Eduardo Leal Neri ................ | Officer | September 16, 2010 | August 2013 |
| Clenio Severio Teribele .................. | Officer | September 16, 2010 | August 2013 |


| Name | Title | Election Date | Term of Office Ends |
| :---: | :---: | :---: | :---: |
| Gueitiro Matsuo Genso................... | Officer | September 16, 2010 | August 2013 |
| Ives Cézar Fulber. | Officer | May 16, 2011 | August 2013 |
| José Maurício Pereira Coelho ........ | Officer | September 16, 2010 | August 2013 |
| Luis Henrique Guimarães de Freitas | Officer | September 16, 2010 | August 2013 |
| Márcio Hamilton Ferreira. | Officer | September 16, 2010 | August 2013 |
| Marco Antonio Ascoli Matroeni....... | Officer | September 16, 2010 | August 2013 |
| Marco Antonio da Silva Barros ........ | Officer | September 16, 2010 | August 2013 |
| Marcos Ricardo Lot | Officer | November 17, 2011 | August 2013 |
| Nilson Martiniano Moreira ...... | Officer | September 16, 2010 | August 2013 |
| Paulo Roberto Evangelista de Lima.. | Officer | September 16, 2010 | August 2013 |
| Paulo Roberto Lopes Ricci .............. | Officer | November 10, 2010 | August 2013 |
| Renato Donatello Ribeiro ...... | Officer | September 16, 2010 | August 2013 |
| Sandro José Franco ................ | Officer | July 7, 2010 | August 2013 |
| Sandro Kohler Marcondes ....... | Officer | September 16, 2010 | August 2013 |
| Sérgio Ricardo Miranda Nazaré ....... | Officer | November 10, 2010 | August 2013 |
| Walter Malieni Junior..................... | Officer | September 16, 2010 | August 2013 |

(1) The President (CEO) of the Bank, in accordance with Article 24, item I of the by-laws, is appointed and dismissed by the President of the Federative Republic of Brazil.
(2) Although they have assumed new vice-presidential posititons recently, both have been Vice-Presidents since September 2010.

## Biographical Information

The biographical information of the current members of the Executive Board, except for Mr. Aldemir Bendine (which is included in the biographical information of the members of the Board of Directors), is as follows:

## Alexandre Corrêa Abreu

Vice-President of Business in Retail Services. At the Bank, he was an executive manager in the Retail area from 2006 to 2007; Debit and Credit Card officer from August 2007 to August 2008; and Insurance, Pension Plans and Funding officer from August 2008 until April 2009. He also performed part of the activities of the Vice-President of Credit, Controlling and Risk Management in June 2010, and was Vice-President of Retail, Distribution and Operations from September 2010 until December 2011. Mr. Abreu was also a member of the Board of Directors of Banco Nossa Caixa in 2009 and of the Board of Directors of Cielo from 2006 to 2008.

## Dan Antônio Marinho Conrado

Vice-President of Retail, Distribution and Operations. At the Bank, he was the state superintendent of the States of Mato Grosso and Santa Catarina from April 2003 to September 2007; superintendent of the Government Board of the North, Northeast and Center-West regions from September 2007 to June 2008; Marketing and Communications Officer from May 2009 to November 2009; and Distribution Officer from 2009 to December 2011.

## Danilo Angst

Vice-President of Credit, Controlling and Risk Management. At the Bank, he was state superintendent of the State of Rio de Janeiro from July 2003 to November 2005, superintendent of Retail and Government Business of the State of Paraná from 2005 to 2009 and Distribution and Retail Channels Officer from May 2009 to June 2010. He is also a member of the Supervisory Board of BB Aliança Participações S.A. and BB Seguros Participações S.A.

## Ivan de Souza Monteiro

Vice-President of Finance, Capital Markets and Investor Relations. He was commercial supervisor board member of the Commercial Superintendence, Rio de Janeiro from March 2004 to February 2007; general manager
of BB Lisboa from February 2007 to January 2008; general manager of BB New York from January 2008 to May 2009; and officer of the Commercial Board from May 2009 to June 2009. He also performed part of the activities of the Vice-President of Credit, Controlling and Risk Management in June 2010. He was also a member of the Board of Directors of the Brazilian Insurer of Export Credit from 2004 to 2006. Since March 2010, Mr. de Souza Monteiro has been a member of the Board of Directors of Votorantim Participações S.A. and Banco Votorantim.

## Geraldo Afonso Dezena da Silva

Vice-President of Technology and Logistics. At the Bank, he was state superintendent of the State of Paraiba from February 2003 to November 2005, and of the State of Bahia from November 2005 to August 2007. He was also Distribution Officer from August 2007 to May 2009, Retail Officer from May 2009 to June 2009, and Administrative, Financial and Technology Officer from June 2009 to June 2010.

## Osmar Fernandes Dias

Vice-President of Agribusiness and Small Ventures. Mr. Dias is a former Senator of the state of Paraná. He has a degree in Agricultural Engineering from Fundação Faculdade de Agronomia Luiz Meneguel, Bandeirantes (PR).

## Paulo Rogério Caffarelli

Vice-President of International Business, Wholesale and Private Bank. Mr. Caffarelli was the logistics officer from December 2003 to July 2005. In 2005, he became the acting officer of Marketing and Communication Management. He was the New Retail Businesses officer until April 2009, and Vice-President of Business in Retail Services from September 2010 to December 2011. Mr. Caffarelli has been a member of the Board of Directors of Votorantim Participações S.A. and Banco Votorantim since March 2010. Mr. Caffarelli has been a member of Board of Directors of Cielo and of the Supervisory Board of Neoenergia S.A. since 2009. He was a member of the Supervisory Board of the public company CELPE-Companhia Energética de Pernambuco from 2008 to 2009.

## Ricardo Antonio de Oliveira

Vice-President of Government Segment. Mr. Oliveira has been a vice-president of the Bank's Government segment since April 2009. Prior to that, from May 2006 to April 2009, he was Special Assistant to the President of the Bank. From May 2000 to May 2006, Mr. Oliveira was Master Analyst in the Bank's Executive Secretary's office and since October 2008, he has been an alternate board member of Companhia de Seguros Aliança do Brasil.

## Robson Rocha

Vice-President of Personnel Management and Sustainable Development. Mr. Rocha was the president of Banco Popular do Brasil S.A. from October 2005 to May 2008 and President of the Deliberative Committee of PREVI and member of the Board of Directors of Nossa Caixa from May 2008 to May 2009. He was member of the Board of Directors of Banco Nossa Caixa from 2008 to 2009.

## Adilson do Nascimento Anisio

Operational Assets Restructuring Officer. At the Bank, he was a Regional Superintendent for several States until November 2009, when he became the Operational Assets Restructuring Officer. He was a Regional Superintendent of the City of Bauru from 2004 to 2007, of the State of Piauí from 2005 to 2007, of the State of Ceará from 2007 to 2009 and of the State of São Paulo in 2009, when he became the Operational Assets Restructuring Officer.

## Admilson Monteiro Garcia

International Officer. Since 2009, Mr. Garcia has been the Chairman of the Executive Council and of the Executive Committee as well as the representative of the shareholders of BB Leasing Co. Ltd. (George Town, Cayman Islands), Chairman of the Board of Directors of Banco do Brasil Securities LLC (New York, USA), Chairman of the Supervisory Board of Banco do Brasil AG (Viena, Austria) and Chairman of the Board of Officers of BB Securities Limited (London, UK). He was regional executive manager of the Asia block from July 2007 to

June 2009. He was also a member of the council of the Chamber of Commerce Brazil/United Kingdom; vice-president of the Brazilian American Merchant Bank in the Cayman Islands; and member of the International Bankers Association.

## Amauri Sebastião Niehues

Personnel Management Officer. In the Bank, Mr. Niehues was commercial superintendent II from February 2003 to April 2006, Executive Manager from April 2006 to July 2006, retail superintendent of the State of Minas Gerais from July 2006 to November 2008 and general manager of the high-income unit from 2008 to 2009, when he became Personal Management Officer.

## Antonio Pedro da Silva Machado

Legal Officer. Mr. Machado has worked at the Bank since 2005. He was the legal executive manager from December 2005 to February 2011. His main activities include legal advice with respect to proceedings involving the Bank in Brazilian courts and regulatory agencies, as well as management of employees, products, resources and results related to the Bank's legal department.

## Armando Medeiros de Faria

Marketing and Communications Officer. At the Bank, he was special assistant to the Presidency and coordinator to the Public Communication Division, from September 2003 to May 2009; assistant to the Presidency from May 2009 to November 2009 and has been Marketing and Communications Officer since November 2009.

## Ary Joel de Abreu Lanzarin

Distribution and Retail Channels Officer. At the Bank, Mr. Lanzarin was state superintendent from May 2000 to May 2009 and was a Micro and Small Companies Officer until July 2010.

## Carlos Eduardo Leal Neri

Employee Relations and Sponsored Entities Officer. At the Bank, he was executive manager of the Employee Relations and Socio-Environmental Responsibility Board from April 2003 to September 2007. He was also president of CASSI from September 2007 to May 2009, and has been Employee Relations and Sponsored Entities Officer since 2009.

## Clenio Severio Teribele

Director of Micro and Small Businesses. Mr. Teribele has been the Bank's state manager in Rio Grande do Sul (2009-2010) and Pará (2005-2009), executive manager of the Agribusiness Division (2003-2005), and regional manager in Curitiba, Paraná, and Porto Alegre and Pelotas, Rio Grande do Sul (1998-2003). Mr. Teribele has been the Director of Micro and Small Businesses since July 2010.

## Gueitiro Matsuo Genso

Director of Lending and Financing. Mr. Genso has worked at the Bank since 1985. He has worked as the Bank's market manager for the commercial department (2003-2004), regional manager of retail in Garulhos, São Paulo (2005-2006), executive manager of the Retail Division (2007-2008), and Director of Products of Banco Nossa Caixa (2009). Mr. Genso has been the Director of Lending and Financing since September 2010.

## Ives Cézar Fülber

Agribusiness Officer. Mr. Fülber has been working at the Bank since 1982 and has worked in branches and superintendences in the states of Rio Grande do Sul, Pará, Rio de Janeiro, Espírito Santo and São Paulo. He worked previously as an Executive Manager of the Agribusiness Department, Vice-President of Retail and Distribution and in the Department of Government Affairs. He also worked overseas, as a representative in Washington D.C. and as a Regional Manager in Buenos Aires.

## José Maurício Pereira Coelho

Capital Markets and Investments Officer. At the Bank, he was previously a Manager of the Capital Markets and Investments Division from September 2000 to September 2007, and Manager of the Insurance, Pension Plans and Funding Division from September 2007 to August 2009. He has been Capital Markets and Investments Officer since 2009.

## Luiz Henrique Guimarães de Freitas

Director of Technology. Mr. Freitas has worked at the Bank for approximately 23 years. He has worked at the Bank's IT department since 1990, managing the Technology Integration Unit since July 2009, which was responsible for the development of technology for the integration of recently acquired banks. He was the executive manager of the Corporate Systems Division, which includes compensation systems, online systems, demand deposits and corporate cards.

## Márcio Hamilton Ferreira

Financial Officer. Mr. Ferreira was commercial superintendent in Rio de Janeiro from March 2004 to June 2007 and Capital Markets and Investments officer from June 2007 to August 2009. He has been Financial Officer since 2009. His main activities include management of employees, products, resources and results related to the Bank's financial information.

## Marco Antonio Ascoli Matroeni

Strategy and Organization Officer. At the Bank, he was executive manager of budget and analysis from December 2003 to January 2008 and also executive manager of Organizational Architecture in the Strategy and Organizational Department from January 2008 to May 2009. Mr. Matroeni has been an Officer of Besc S.A. Arrendamento Mercantil, Bescredi-BESC Financeira S.A. Crédito, Financiamentos e Investimentos and BESC Distribuidora de Títulos e Valores Mobiliários S.A since October 2008.

## Marco Antonio da Silva Barros

Insurance, Pension Plans and Funding Officer. At the Bank, he was commercial superintendent from April 2000 to March 2008. He also was commercial officer of Brasilprev Seguros from March 2008 to May 2009. Mr. Barros has been Insurance, Pension Plans and Funding Officer since 2009.

## Marcos Ricardo Lot

Security Management Officer. At the Bank, he was manager of the Buenos Aires branch between January and May 2008. From June 2009 to September 2010, he served as Superintendent of Retail and Government for the state of Mato Grosso do Sul. He also held the position of Director responsible for information technology and infrastructure at Cobra Technologia from September 2010 until November 2011. Since then, Mr. Lot has been the Director of Security Management of Banco do Brasil

## Nilson Martiniano Moreira

Internal Controls Officer. Graduated in Economics Sciences, with an Executive MBA in Finance and General Formation for the Senior Executives MBA. He has worked as an Executive Manager of the Distribution Division, and as a Commercial Superintendent. Previously he worked as a Director of the Controlling Department.

## Paulo Roberto Evangelista de Lima

Internal Control Officer. Prior to his current position, he was executive manager of the Internal Control unit from June 2000 to May 2007. He was also a member of the supervisory board of CPFL-Companhia Paulista de Força e Luz-Distribuição e Geração from 2002 to 2004, a member of the supervisory board of Distribuidora de Produtos de Petróleo Ipiranga from 2004 to 2006, both public companies. Mr. Lima has been a member of the Costumers' Council of TAM S.A. since 2004 and a member of the Board of Directors of CELESC-Centrais Elétricas de Santa Catarina S.A. since 2008, both of which are public companies.

## Paulo Roberto Lopes Ricci

Risk Management Officer. At the Bank, he was Superintendent of Retail Businesses in São Paulo from 2009 to 2010 and Director of Banco Nossa Caixa during the integration period with Banco do Brasil from April 2009 to December 2009, where he served as director of Network and Distribution. He was also Superintendent of Retail Businesses and Government of Santa Catarina (2007 to 2009), Superintendent of Retail Businesses and Government of Tocantins (2005 to 2007) and Executive Manager of the Distribution Department (from 2003 to 2005).

## Renato Donatello Ribeiro

Controlling Officer. Prior to his current position, he was the Finance and Investments officer Brasilprev Seguros from October 2004 to May 2009. He has been a director of Pronor Petroquímica S.A., a Brazilian public company, since January 2010.

## Sandro José Franco

Officer for the Support of Businesses and Operations. Mr. Franco graduated in Administration, and holds a Masters in administration from UnB, with specialization in the Management of Advanced Businesses with a Postgraduate degree in Marketing and International Finance, in addition to an MBA for the General Formation of Senior Executives. He formerly occupied the post of General Manager of USO.

## Sandro Kohler Marcondes

Commercial Officer. He was managing officer of BB Leasing S.A—Arrendamento Mercantil from July 2005 to January 2008 and International Officer from January 2009 to June 2009. Mr. Marcondes has been Commercial Officer since 2009. Mr. Marcondes has also been a director of Vale S.A. since 2007.

## Sérgio Ricardo Miranda Nazaré

Retail Officer. Mr. Nazaré was Government Relations Officer from July 2005 to November 2010. He was also Superintendent Officer of BB Previdência from July 2003 to July 2005 and a member of the Supervisory Board of Telemar Norte Leste S.A. from 1999 to 2002 and of Randon S.A. from April 2006 to April 2008. He has also been a member of the Board of Directors of Kepler Weber S.A. since April 2009.

## Walter Malieni Júnior

Credit Officer. At the Bank, he was corporate superintendent from August 2006 to May 2009. He was also commercial officer at Aliança do Brasil from July 2003 to August 2006. Mr. Malieni Júnior has been a director of Neoenergia S.A. since 2009.

## Supervisory Board

The Supervisory Board consists of five incumbent members (and their respective alternates), who are elected each year at the annual shareholders meeting. Minority shareholders are entitled to elect two members to the Supervisory Board. The Supervisory Board is required to meet at a general meeting once a month, and for special meetings whenever it is deemed necessary by any of its members or the Bank's management.

In addition to the duties set forth in the Brazilian Corporation Law and in Banco do Brasil's bylaws, Article 3 of the Internal Rules of the Supervisory Board sets forth the following duties of the Supervisory Board: (I) analyze the proposed Annual Internal Audit Activity Plan and oversee the implementation thereof; (II) request the internal audit department to deliver reports on the Bank's management measures, and settle specific issues therein; (III) act on the Board's Internal Rules; and (IV) review the management's actions for compliance with their legal and statutory duties.

As of December 31, 2011, the Supervisory Board consisted of:

| Name | Title | Election Date | Term of Office Ends |
| :---: | :---: | :---: | :---: |
| Marcos Machado Guimarães | Head officer | April 27, 2011 | April 2012 |
| Danielle Ayres Delduque. | Alternate | April 27, 2011 | April 2012 |
| Anelize Lenzi Ruas de Almeida | Head officer | April 27, 2011 | April 2012 |
| Daniele Russo Barbosa Feijó.. | Alternate | April 27, 2011 | April 2012 |
| Daniel Sigelmann | Head officer | April 27, 2011 | April 2012 |
| Edélcio de Oliveira. | Alternate | April 27, 2011 | April 2012 |
| Pedro Carvalho de Mello ...................... | Head officer | April 27, 2011 | April 2012 |
| Luiz Alberto Pereira de Mattos............... | Alternate | April 27, 2011 | April 2012 |
| Clovis Ailton Madeira | Head officer | April 27, 2011 | April 2012 |
| Fernando Alves de Almeida ................. | Alternate | April 27, 2011 | April 2012 |

## Biographical Information

Biographical information on each member of the Supervisory Board is set forth below.

## Marcos Machado Guimarães

Federal Government representative. Mr. Guimarães has been the General Coordinator of Economic Affairs of the Finance Ministry since 2007. His activities include matters relating to the international economy and sustainable development, with an emphasis on expansion of foreign trade, price stability and fiscal responsibility, as well as coordinating subjects related to the International Monetary Fund, the World Bank and meetings of G-20, among others.

## Danielle Ayres Delduque

Federal Government alternate representative. Mrs. Delduque has been the Coordinator of International Economic Communications for the Secretariat of International Affairs of the Finance Ministry since 2007. She has also been a Finance and Control Analyst for the National Treasury Secretariat of the Finance Ministry since 1998.

## Anelize Lenzi Ruas de Almeida

Federal Government representative. Mrs. Almeida was a Public Attorney for the National Treasury General Attorney's Office during 2009, representing the Finance Ministry in tax proceedings. Since December 2009, Mrs. Almeida has been Chief of Staff of the National Treasury General Attorney's Office, where she provides legal advice to the Finance Ministry.

## Daniele Russo Barbosa Feijó

Federal Government alternate representative. Mrs. Feijó was a member of the Supervisory Board of BB Administradora de Consórcios S.A. from 2005 to 2007, of Caixa Econômica Federal from 2006 to 2007 and of Companhia Urbanizadora da Nova Capital do Brasil from 2007 to 2009. Mrs. Feijó has been Officer of Corporate Management of the Attorney General Office of the National Treasury since 2009, where she was also General Coordinator of Management and Planning from 2004 to 2006 and Collection Manager from 2007 to 2008. From 2007 to 2009 she was also General Coordinator of Human Resources in the Ministry of Treasury.

## Daniel Sigelmann

National Treasury representative. Mr. Sigelmann has been the General Coordinator of COAPI of the National Treasury Secretary since August 2004. His activities consist of assisting and supporting the Secretary of the Treasury in his duties related to public investment.

## Edélcio de Oliveira

Federal Government alternate representative. Mr. Oliveira works as General-Coordinator of Financial Relations and Analysis of States and Municipalities for the National Treasury since 2004, and his main activities include assisting the Secretary on subjects related to policies and standards for the improvement of the relationship between the Federal Government, States and Cities.

## Pedro Carvalho de Mello

Representative appointed by minority shareholders. Mr. Mello has been a professor and coordinator of the International Institute for Professional Development and Associate Professor of Graduate Studies and Post-Graduate of the School of Economics, at the University of São Paulo, since 1994. He is also Coordinator of the International Department of Fundação Getulio Vargas since 2001, partner of Nebel P. Mello Consultores Associados S/C Ltda. since 1991 and founding member of the Latin America Shadow Financial Committee since 2000.

## Luiz Alberto Pereira de Mattos

Alternate representative appointed by the minority shareholders. He was a member of the Supervisory Board at Sadia S.A. from 2008 to 2010 and member of the Supervisory Board of Cobrascam Shopping Center from 1998 to 2004. Mr. Pereira de Mattos was also partner of Lopes Filho \& Associados and of SLM \& Lopes Filho from 1991 to 2007, providing services as analyst of capital markets. He has been a professor at UFRJ-Federal University of Rio de Janeiro since 1996 and partner of Confiance Inteligência Empresarial since 2008

## Clóvis Ailton Madeira

Representative appointed by minority shareholders. Mr. Madeira has been an officer of the accounting firm Directa Auditores since 1979, responsible for the management of accounting services provided for several clients. Mr. Madeira has been a member of the Managing Committee of the External Quality Review Program, a body established by Federal Accounting Council, since 2001.

## Fernando Alves de Almeida

Alternate representative appointed by minority shareholders. Mr. Almeida was the president of Fundação Estadual de Engenharia do Meio Ambiente until 2009. He has also been part of the sustainability council of Alcoa Alumínio S.A since 2003 and has been an analyst of sustainable development for Radio Eldorado Ltda. since 2009. Mr. Almeida has also been a member of the Board at the United Nations University's Institute of Advanced Studies and Professor at Fundação Dom Cabral since 2004, and Chief Executive Officer of the Brazilian Corporate Council for Sustainable Development since 1997.

## Audit Committee

The responsibilities of the Bank's Audit Committee include: (i) assisting the Board of Directors in matters pertaining to the Bank's internal audit, including assigning duties and monitoring; (ii) supervising the activities and analyzing the work of the Bank's independent accountants; and (iii) exercising its functions and duties in companies controlled by the Bank that adopt a sole audit committee regime

The Audit Committee was created on a permanent basis in accordance with the bylaws of the Bank, and consists of three members and one alternate elected by the Board of Directors, all for a one year term, renewable for a maximum period of five years.

On April 27, 2011, the Bank's Board of Directors extended the term of office of each member of the Audit Committee and Executive Board until August 2013.

The following are the members of the Audit Committee:

| Name | Title | Election Date | Term of Office Ends |
| :---: | :---: | :---: | :---: |
| José Danúbio Rozo . | Permanent | April 27, 2011 | August 2013 |
| José Gilberto Jaloretto ....................... | Permanent | April 27, 2011 | August 2013 |
| Celene Carvalho de Jesus .................... | Permanent | April 27, 2011 | August 2013 |
| Arno Meyer ...................................... | Alternate | April 27, 2011 | August 2013 |

In addition to other statutory duties, the Audit Committee has the following responsibilities: (i) recommend independent accountants to the Board of Directors to serve as (or replace) outside auditors, as necessary; (ii) review drafts of the Bank's Financial Statements and notes, management reports and audit reports; (iii) supervise the accounting and auditing of the Bank, including compliance with internal procedures, regulations and codes and applicable legislation; (iv) evaluate the implementation of recommendations made by independent accountants or by the management on internal audit procedures; (v) receive and disseminate information on any noncompliance with internal procedures or applicable legislation to the Bank, as well as to instruct managers on internal controls and procedures to be adopted, including specific provisions for the protection of service providers and confidential information; (vi) recommend to the Executive Board any correction or improvement of policies, practices or procedures identified during the supervision process; (vii) verify at quarterly meetings with the Executive Board the implementation of its recommendations or clarification of its inquiries; (viii) recommend to the Executive Board the establishment of audit committees in affiliated companies, if necessary at its discretion, in accordance with applicable legislation; (ix) consider, prior to the approval of the Board of Directors, the annual plans for internal audit activities, the annual report on the internal audit activities and the semi-annual report on internal controls; and (x) inform the Central Bank, within three days of identifying the problem, of the existence of or evidence that an error or fraud has occurred.

## Compensation

The Brazilian Corporations Law provides that it is the responsibility of the shareholders to set the individual or overall management compensation amount at the annual meeting of shareholders. Whenever this amount is set on an overall basis, the Board of Directors will decide on the manner of allocating this set amount among its members and the Executive Board.

The general shareholders' meeting held on April 27, 2011, established the global compensation of the Bank's directors and officers, for the period from April 2011 to March 2012, of R $\$ 39$ million, which include monthly salaries, annual bonus, profit sharing, variable compensation, union fees, life insurance, health insurance, housing costs and transfer costs. At the same meeting, it was established that the monthly salaries for members of the Board of Directors and Supervisory Board is set on one-tenth of the average monthly salary of members of the Executive Board, not including payments related to profit sharing, variable compensation, annual bonus, union fees, life insurance, health insurance, housing costs and transfer costs.

Our model of compensation of directors and officers is expected to change in view of the requirements of CMN Resolution No. 3,921, of November 25, 2011. Resolution No 3,921 establishes new rules related to the compensation of directors and officers of financial institutions. Variable compensation may be based on specific criteria set forth in Resolution No. 3,921 and is required to be compatible with the financial institution's risk management policies. At least $50.0 \%$ of the variable compensation must be paid in stock or stock-based instruments and at least $40.0 \%$ of the variable compensation must be deferred for future payment by at least three (3) years and is subject to claw-backs, based on the result of the institution and business unit during the period of deferral. These rules took effect on January 1, 2012 and are applicable to compensation based on the services rendered during the year of 2012. In addition, financial institutions that are publicly-held companies or required by the Central Bank to establish an audit committee must also establish a compensation committee prior to the first shareholders' meeting of 2012. Such committee must follow the requirements set forth in Resolution No. 3,921.

The table below sets out the overall management compensation for the years ended December 31, 2011, 2010 and 2009.

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 |
|  |  | (in thousands of R \$) |  |
| Board of Directors............................................................... | 287 | 255 | 237 |
| Supervisory Board............................................................... | 255 | 213 | 197 |
| Executive Board .................................................................. | 29,458 | 26,190 | 25,378 |
| Total................................................................................ | 30,000 | 26,658 | 25,812 |

The following tables set out the highest, lowest and average individual management compensation for the years ended December 31, 2011, 2010 and 2009.

| Year Ended 2011 | Board of Directors | Supervisory Board | Executive Board |
| :---: | :---: | :---: | :---: |
|  |  | (in R\$) |  |
| Highest individual compensation. | 50,952 | 50,952 | 900,057 |
| Lowest individual compensation . | 50,952 | 50,952 | 702,431 |
| Average individual compensation...................................................... | 50,952 | 50,952 | 818,288 |
| Year Ended 2010 | Board of Directors | Supervisory Board | Executive Board |
|  |  | (in R\$) |  |
| Highest individual compensation........................................................ | 42,574 | 42,574 | 854,882 |
| Lowest individual compensation ..................................................... | 42,574 | 42,574 | 666,485 |
| Average individual compensation....................................................... | 42,574 | 42,574 | 717,527 |


| Year Ended 2009 | Board of Directors | Supervisory Board | Executive Board |
| :---: | :---: | :---: | :---: |
|  |  | (in R\$) |  |
| Highest individual compensation......................................................... | 39,467 | 39,467 | 742,075 ${ }^{(1)}$ |
| Lowest individual compensation | 39,467 | 39,467 | 588,363 ${ }^{(2)}$ |
| Average individual compensation....................................................... | 39,467 | 39,467 | $708,293{ }^{(3)}$ |

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## Employees

## Overview

As of December 31, 2011, the Bank had approximately 113,810 employees and 8,567 trainees.


## Compensation

The basic compensation provided to the Bank's employees consists of personal allowances and job allowances. Personal allowances include (i) standard wages in the form of a monthly salary; (ii) personal adjustments to standard wages which provide differences in standard wages for administrative and technical positions; (iii) additional standard wages for support services positions (created after a restructuring from 1982, soon to be cancelled); and (iv) an additional allowance for service time, provided to employees hired through August 31, 1996, to replace a monthly bonus. Job allowances include (i) a basic additional job allowance paid as basic compensation for commissioned positions; (ii) a temporary additional allowance for jobs with eight-hour shifts; and (iii) a basic additional job allowance which supplements the basic additional job allowance for commissioned
positions with eight-hour shifts, in cases where the sum of the basic additional job allowance and temporary additional allowance is less than one-third of a clerk's salary.

## Variable Compensation

The profit sharing program provides for semi-annual payment to the Bank's employees and is composed of two modules:

- The FENABAN Module corresponds to $45 \%$ of the basic compensation, subject to increase by a fixed amount defined in the agreement. Basic compensation includes the amount of compensation for different positions or jobs effectively held or performed during the six-month period.
- The BB Module is composed of two portions: (i) a fixed portion which corresponds to $4 \%$ of the Bank's net income recorded in the semi-annual balance sheet, proportionally divided between employees (for purposes of determining the fixed portion, the number of employees corresponds to the sum of days worked by each employee, divided by the number of days in the six-month period); and (ii) a variable portion which is equivalent to the product of a number of salaries multiplied by the basic compensation, out of which the FENABAN module and the fixed portion of BB module are subtracted. Receipt of the variable portion during the six-month period must be compliant with the employment agreement.


## Relationship between the Bank and Labor Unions

Historically, Banco do Brasil has maintained a collegial relationship with unions by prioritizing communication and working towards negotiated solutions. The Bank's organizational structure includes executive officers responsible for focusing on relationships with employee unions.

Banco do Brasil exceeds statutory requirements by adopting a permanent collective bargaining model, mutually agreed upon with the unions, with periodic meetings scheduled to discuss employment matters. In addition, the Bank holds monthly topic-specific round tables to discuss matters such as occupational health and working conditions, supplementary pension plans, compensation and outsourcing.

The Bank recognizes a union representative, as provided for in its Collective Bargaining Agreement, and grants to such representative the same rights conferred upon the union leader, pursuant to Article 543 of the Consolidated Labor Laws ("CLT").

These measures have been taken by the Bank to comply with current legislation, to provide a collegial work environment and to maintain a constant relationship with employee unions.

## PRINCIPAL SHAREHOLDERS

This section should be read together with certain recent developments included in "Summary-Recent Developments."

As of December 31, 2011, the Bank's outstanding capital stock was $\mathrm{R} \$ 33,122,569$, composed of $2,865,417,020$ common and registered book-entry shares with no par value, all of which was fully paid-up. The Bank's capital stock consists solely of common shares.

The ordinary general shareholders' meetings of the Bank are held annually in April of each year and the extraordinary general shareholders' meetings may be held at any time whenever the Bank's interests so require. The Bank does not have a shareholders' agreement.

The table below sets out the Bank's outstanding capital stock as of December 31, 2011. The Federal Government holds equity interests in the Bank, directly or indirectly, through the National Treasury and government-controlled funds. In addition, PREVI holds $10.4 \%$ of the Bank's capital stock. Minority shareholders hold the remaining $30.4 \%$ :

| Shareholder | Shares | \% |
| :---: | :---: | :---: |
| Federal Government. | 1,693,127,780 | 59.1 |
| National Treasury. | 1,483,727,780 | 51.8 |
| Fundo Garantidor à Exportação | 139,400,000 | 4.9 |
| Fundo Fiscal de Investimentos e Estabilização | 62,500,000 | 2.2 |
| Fundo Garantidor para Investimentos.. | 7,500,000 | 0.2 |
| BNDESPar. | 3,696,348 | 0.1 |
| PREVI. | 296,773,911 | 10.4 |
| Other shareholders . | 871,818,949 | 30.4 |
| Treasury .............................................................................................................................. | 32 | - |
| Total ............................................................................................................................ | 2,865,417,020 | 100.0 |

$\overline{\text { Note: Includes "C" series subscription warrants. }}$
Shareholders of the Bank, and applicable assignees, were entitled to preemptive rights with respect to the shares issued by the Bank in connection with the primary offering and in accordance with the Brazilian Corporations Law, to be exercised within an allotted three-day period. At an extraordinary general shareholders' meeting held on May 19, 2010 and in accordance with the Brazilian Corporations Law, the shareholders of the Bank approved (i) the Bank's primary offering of common shares within the limit set forth in the Bank's bylaws and (ii) the delegation of power to the Board of Directors of the Bank to set the per-share price of the shares offered in this offering at a meeting to be held prior to the effectiveness of the offering registration statement declared by the CVM in accordance with the bookbuilding process with respect to this offering. On June 30, 2010, the Board of Directors approved the process to set the per-share price under the offering.

## National Treasury

As of December 31, 2011, the National Treasury, was the controlling shareholder of the Bank, with $1,483,727,780$ common shares, representing $51.8 \%$ of the total capital stock of the Bank.

## PREVI

As of December 31, 2011, PREVI held 296,773,911 common shares of the Bank, representing $10.4 \%$ of its total capital stock.

## BNDESPAR

As of December 31, 2011, BNDESPAR held 3,696,348 common shares of the Bank, representing $0.1 \%$ of its total capital stock.

## Dividends

On May 3, 2011 and August 3, 2011, the Bank's Board of Officers approved the distribution of R $\$ 449.0$ million and $\mathrm{R} \$ 595.3$ million, respectively, which was paid out to shareholders as dividends on May 27, 2011 and August 26, 2011, respectively.

In addition, on March 15, 2011 and June 7, 2011, the Bank's Board of Officers approved the distribution of R $\$ 723.9$ million and $\mathrm{R} \$ 736.7$ million, respectively, which was paid out to shareholders as "Interest on Own Capital" on May 27, 2011 and August 26, 2011, respectively.

As a result, a total of $\mathrm{R} \$ 2,504.9$ million will be distributed to shareholders, totalling a $40 \%$ return to shareholders for the first half of 2011.

## RELATED PARTY TRANSACTIONS

Related party transactions may be carried out provided that they are in the best interest of the Bank and its shareholders and conducted pursuant to Article 115 of the Brazilian Corporations Law. The Bank enters into such transactions during the ordinary course of its business, with terms and conditions that are standard for the market in which it operates and are in compliance with the Bank's bylaws.

## Related Party Transactions Policies

CMN Resolution No. 3,750/09 of the SFN regulation requires financial institutions to disclose their transactions with related parties. Similarly, CVM Resolution No. $560 / 08$ sets forth the disclosure of such information in the Company's financial statements. This accounting rule determines the level at which the Company's financial position and results were affected by the related party transactions.

At Banco do Brasil, related party transactions are entered into under normal market conditions and generally under the terms and conditions applicable to similar transactions, including interest rates and guarantees, excluding unusual receipt risks. As for operations in the usual course of business inherent to financial intermediation activities, these operations are performed in accordance with applicable provisions issued by the CMN and Central Bank of Brazil, which regulate the SFN.

The Bank carries out banking transactions (non-interest bearing and interest bearing deposits, loans and committed operations) with related parties, generally under the same terms and conditions as with other clients. The Bank has also entered into related-party service agreements and guarantees. Transactions and operations with the controlling shareholder include activities with the National Treasury and certain departments of the Federal Government, which maintain banking operations with Banco do Brasil.

The disclosure of related party transactions included in the notes to the Bank's financial statements also consider Supplementary Law No. 105/2001, the Bank Confidentiality Law, which provides for the confidentiality of certain services and active and passive operations. Moreover, in compliance with the Bank Confidentiality Law, balances of products and services provided to related parties are totaled for disclosure purposes.

## Summary of Transactions with Related Parties

The Bank's balance of assets and liabilities and results from transactions with related parties are as follows for the dates and periods indicated:

|  | As of December 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Controlling Shareholders ${ }^{(1)}$ | Subsidiaries ${ }^{(2)}$ | Joint Control Subsidiaries ${ }^{(2)}$ | Affiliates ${ }^{(2)}$ | Key Management Personnel ${ }^{(3)}$ | Other Related Parties ${ }^{(4)}$ | Total |
|  | (in thousands of R\$) |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |
| Interbank deposits................. | - | 20,590,919 | 18,434 | - | - | - | 20,609,353 |
| Securities .......................... | - | 61,940 | 94,313 | - | - | - | 156,253 |
| Loans .............................. | 836,224 | 49,612 | 7,861 | - | - | 523,750 | 1,417,447 |
| Receivables....................... | - | 68,442 | - | - | - | - | 68,442 |
| Other assets....................... | - | 113,130 | - | - | - | - | 113,130 |
| Liabilities |  |  |  |  |  |  |  |
| Demand deposits................ | 717,309 | 89,547 | 45,639 | 33,884 | 695 | 896,535 | 1,783,609 |
| Savings deposits .................. | - | - | - | - | 1,151 | , | 1,151 |
| Remunerated Time |  |  |  |  |  |  |  |
| Deposits ...................... | - | 5,247,775 | 378,958 | 221,357 | 4,696 | 5,132,867 | 10,985,653 |
| Money market borrowings .... | 1,63,963 | 1,680,647 | 830,169 | - | - | 1,113,044 | 3,623,860 |
| Borrowings and onlendings... | 1,643,963 | 14,326,735 | - | - | - | 43,735,159 | 59,705,857 |
| Others liabilities.................. |  | 1,251,984 | 70,248 | 31 | - | 1,125,124 | 2,447,387 |
| Guarantees and other recourses(6) | - | 629,116 | 7,474,911 | - | - | - | 8,104,027 |

As of December 31, 2011

| Controlling Shareholders ${ }^{(1)}$ | Subsidiaries ${ }^{(2)}$ | Joint Control Subsidiaries ${ }^{(2)}$ | Affiliates ${ }^{(2)}$ | Key <br> Management Personnel ${ }^{(3)}$ | $\begin{gathered} \text { Other Related } \\ \text { Parties }^{(4)} \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |

(in thousands of $R \$$ )

| Income from interest and |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| services.................. | 79,224 | $1,188,008$ | 13,550 | 77,098 | - | 361,129 |
| Funding expenses.............. | $(31,632)$ | $(858,044)$ | $(2,170)$ | $(3,044)$ | $(648)$ | $(1,769,594)$ |

(1) Includes National Treasury and agencies under the direct administration of the Federal Government.
(2) Affiliates, Subsidiaries and Joint Control Subsidiaries include the companies indicated in "Business-Material Equity Participations."
(3) Key Personnel Administration-Audit Committee, Board of Directors, Executive Directors and Fiscal Council
(4) Includes public and party-state owned companies controlled by the Federal Government entities linked to employees.
(5) Key Personnel Administration-Audit Committee, Board of Directors, Executive Directors and Fiscal Council.
(6) Includes Opening Contract Interbank Revolving Credit Line to release with Banco Votorantim, equivalent to the value of net assets of that institution.

|  | As of December 31, 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Controlling Shareholders | Affiliates ${ }^{(2)}$ | Subsidiaries ${ }^{(2)}$ | Joint Control <br> Subsidiaries ${ }^{(2)}$ | $\underset{\substack{\text { Key } \\ \text { Management } \\ \text { Personnel }^{(3)}}}{ }$ | $\begin{gathered} \text { Other Related } \\ \text { Parties }^{(4)} \end{gathered}$ | Total |
|  | (in thousands of R\$) |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |
| Interbank deposits ....................... | - | - | 14,960,687 | 75,078 | - | - | 15,035,765 |
| Securities ................................ | - | 27,988 | 5,632 | 92,574 | - | - | 126,194 |
| Loans ..................................... | 947,969 | - | 48,602 | 86,706 | - | 798,938 | 1,882,215 |
| Receivables.............................. | - | - | 29,570 | - | - | - | 29,570 |
| Other assets.. | - | - | 402,472 | 318,106 | - | 135,926 | 856,504 |
| Total........ | 947,969 | 27,988 | 15,446,963 | 572,464 | - | 934,864 | 17,930,248 |
| Liabilities |  |  |  |  |  |  |  |
| Demand deposits........................ | 816,374 | 5,680 | 51,353 | 50,069 | 522 | 1,226,662 | 2,150,660 |
| Savings deposits ........................ | - | - | - | - | 1,117 | - | 1,177 |
| Remunerated time deposits ........... | - | 708,689 | 3,492,926 | 1,159,700 | 5,636 | 7,115,485 | 12,482,436 |
| Repo operations taken................. | - | - | 1,174,729 | - | - | 528,713 | 1,703,442 |
| Borrowings and onlendings........... | 1,512,821 | - | 9,443,002 | - | - | 37,697,421 | 48,653,244 |
| Other liabilities ........................... | - | - | 31,075 | 113,117 | - | 121,355 | 265,547 |
| Total. | 2,329,195 | 714,369 | 14,193,085 | 1,322,886 | 7,275 | 46,689,636 | 65,256,446 |
| Guarantees and other recourses....... | - | - | 1,002,892 | 9,409,585 | - | - | 10,412,477 |
| Results Statements |  |  |  |  |  |  |  |
| Income from interest and services.. | 87,957 $(170,672)$ | 165,570 | 1,578,538 | $1,047,877$ |  | $427,908$ | 3,307,850 |
| Funding expenses........................ | $(170,672)$ | $(21,951)$ | $(385,147)$ | $(19,892)$ | (838) | $(2,400,736)$ | $(2,999,236)$ |

(1) Includes National Treasury and agencies under the direct administration of the Federal Government.
(2) Affiliates, Subsidiaries and Joint Control Subsidiaries include the companies indicated in "Business-Material Equity Participations."
(3) Key Personnel Administration-Audit Committee, Board of Directors, Executive Directors and Fiscal Council.
(4) Includes private and public companies controlled by the Federal Government, entities linked to employees (Caixa de Previdência dos Funcionários do Banco do Brasil-PREVI, Fundação Codesc de Seguridade Social-Fusesc, Caixa de Assistência dos Funcionários do Banco do Brasil) and Fundação Banco do BrasilFBB.

The tables below set out the Bank's balance of transactions with related parties, by segment, as of December 31, 2011 and 2010:

|  | As of December 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking | Investment | Asset Management | Insurance | Payment Means | Other Businesses |
|  | (in thousands of R\$) |  |  |  |  |  |
| Assets |  |  |  |  |  |  |
| Interbank deposits ........ | 13,047 | 3,641 | 236 | 60 | - | 1,103 |
| Securities .................... | 11,531 | 3,504 | - | - | - | 156 |
| Loans ......................... | - | - | - | - | - | - |
| Receivables................. | 1,083 | - | - | - | - | 749 |
| Other assets................. | 3 | 3 | 4 | 19 | - | 1 |
| Liabilities |  |  |  |  |  |  |
| Demand deposits .......... | 15,456 | 1,083 | 710 | 354 | 861 | 46,792 |
| Savings deposits ........... | 876 | 1 | 1 | 19 | 23 | 1,230 |
| Remunerated time deposits $\qquad$ | - | - | - | - | - | 1 |
| Repo operations taken.. | - | - | - | - | - | - |
| Borrowings and transfers-BNDES.. | 7 | 11 | 709 | 330 | 38 | 608 |
| Borrowings and transfersFINAME . $\qquad$ | - | - | - | - | - | 24,938 |
| Other borrowings and transfers $\qquad$ | - | _ | - | - | _ | 12,613 |
| Other liabilities ............ | 10,956 | - | - | - | - | 147 |
| Results Statements |  |  |  |  |  |  |
| Income from interest and services. $\qquad$ | 1,142 | 445 | 12 | 556 | 71 | 1,902 |
| Funding expenses ......... | 1,572 | 460 | 41 | 581 | 105 | 547 |
| Net Total............ | 431 | 15 | 53 | 25 | 34 | 2,441 |


|  | As of December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking | Investment | Asset <br> Management | Insurance | Payment Means | Other Businesses |
|  | (in thousands of R\$) |  |  |  |  |  |
| Assets |  |  |  |  |  |  |
| Interbank deposits ........ | 13,047 | 3,641 | 236 | 60 | - | 1,103 |
| Securities .................... | 11,531 | 3,504 | - | - | - | 156 |
| Loans ......................... | - | - | - | - | - | - |
| Receivables................. | 1,083 | - | - | - | - | 749 |
| Other assets................. | 3 | 3 | 4 | 19 | - | 1 |
| Liabilities |  |  |  |  |  |  |
| Demand deposits .......... | 15,456 | 1,083 | 710 | 354 | 861 | 46,792 |
| Savings deposits .......... | 876 | 1 | 1 | 19 | 23 | 1,230 |
| Remunerated time deposits | - | - | - | - | - | 1 |
| Repo operations taken.. | - | - | - | - | - | - |
| Borrowings and transfers-BNDES.. | 7 | 11 | 709 | 330 | 38 | 608 |
| Borrowings and transfersFINAME $\qquad$ | - | - | - | - | - | 24,938 |
| Other borrowings and transfers. | - | - | - | _ | _ | 12,613 |
| Other liabilities ............ | 10,956 | - | - | - | - | 147 |
| Results Statements |  |  |  |  |  |  |
| Income from interest and services | 1,142 | 445 | 12 | 556 | 71 | 1,902 |
| Funding expenses ......... | 1,572 | 460 | 41 | 581 | 105 | 547 |
| Net Total........... | 431 | 15 | 53 | 25 | 34 | 2,441 |

The table below sets out the Bank's balance of transactions with related parties, by related party, as of December 31, 2011 and December 31, 2010.

|  | Controlling Shareholders |  | Affiliates and Subsidiaries |  | Joint Control Subsidiaries |  | Other Related Parties |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/11 | 12/31/10 | 12/31/11 | 12/31/10 | 12/31/11 | 12/31/10 | 12/31/11 | 12/31/10 |
|  | (in thousands of R\$) |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Interbank deposits | - | - | 20,590,919 | 14,960,687 | 18,434 | 75,078 | - | - |
| Loans | 836,224 | 947,969 | 49,612 | 48,602 | 18,434 | 86,706 | 523,750 | 798,938 |
| Liabilities |  |  |  |  |  |  |  |  |
| Remunerated time deposits | - | - | 5,247,775 | 4,201,615 | 378,958 | 1,159,700 | 5,132,867 | 7,115,485 |
| Repo operations taken | - | - | 1,680,647 | 1,174,729 | 830,169 | - | 1,113,044 | 528,713 |
| Borrowings and onlendings | 1,643,963 | 1,512,821 | 14,326,735 | 9,443,002 | - | - | 43,735,159 | 37,697,421 |
| Other liabilities | - | - | 1,251984 | 31,075 | 70,248 | 113,117 | 1,125,124 | 121,355 |

The table below sets out the Bank's transactions with related parties below $\mathrm{R} \$ 658$ million, including demand deposits, savings deposits, remunerated time deposits, repurchase agreements, and borrowings and transfers:

| As of December 31, 2011 |  |
| :---: | :---: |
| Average <br> Amount | Largest Single <br> Amount |
|  | (in thousands of $R \$$ ) |

Assets

| Loans to financial institutions. | 42,000 | 154,000 |
| :---: | :---: | :---: |
| Financial assets available for sale ........................................... | 52,000 | 94,000 |
| Loans to customers............................................................. | 94,000 | 154,000 |
| Other assets.. | 28,000 | 93,000 |
| Liabilities |  |  |
| Customer deposits. | 35,000 | 215,000 |
| Obligations related to committed operations ............................... | 87,000 | 347,000 |
| Long term liabilities.. | - | - |
| Other liabilities ..................................................................... | 23,000 | 84,000 |

## Relationships with Management

As of December 31, 2011, the members of the Bank's Board of Directors, Executive Board and Officers, and persons related to them, collectively held a total of 29,297 of the Bank's common shares. The members of the Bank's Executive Board, or persons related to them, collectively hold 24 Series C Warrants.

## Relationships with the Controlling Shareholder

Since its incorporation in 1808, the Bank has maintained a close relationship with the Federal Government. As of December 31, 2011, the Federal Government, the Bank's controlling shareholder, held 1.7 billion common shares, representing $59.1 \%$ of its voting capital and capital stock. As described below, the fact that the Federal Government controls the Bank means that the Bank is one of the principal enforcers of its credit policy.

With respect to the relationship between the Bank and its controlling shareholder, the Bank is required to: (i) perform certain duties and services in its role as financial agent of the National Treasury and certain other functions assigned to it by law; (ii) extend financing in respect of governmental interests and execute certain official programs through the application of Federal Government funds or funds of any other nature; and (iii) render guarantees in favor of the Federal Government, and any of the above transactions should comply with the provisions of the Bank's bylaws.

## The Government Market

In the Government Market, the Bank's clients include the Federal Government, Brazilian states, the Federal District and municipalities, and their respective directly or indirectly related entities, in the executive, legislative and judicial branches of government. The Bank, in its role as credit agent, provides funds to the Federal Government to invest in public policies.

## Credit Programs

The Bank acts as a financial agent for BNDES/FINAME, aimed at generating development, employment and income. As of April 30, 2011, the Bank (not including Banco Nossa Caixa S.A., or Banco Nossa Caixa or Nossa Caixa) onlent R $\$ 4.3$ billion in funds from BNDES, representing $18.3 \%$ of the total volume of such loans. In addition, the Bank allocates significant funds to finance the activities of micro, small- and medium-sized enterprises.

PROGER Rural is designed to provide fixed credit for agricultural and livestock financing, in addition to financial support for fixed and semi-fixed investments in the agricultural sector. PRONAF targets the financing of agricultural activities in general. As of December 31, 2011, the volume of the Bank's operations onlent to the agricultural sector (under the PROGER Rural and PRONAF programs) was $\mathrm{R} \$ 27.2$ billion.

The Bank also lends funds under the FINAME program, which aims to finance machinery and equipment. As of December 31, 2011, funds lent by the Bank under the FINAME program totaled R $\$ 6.7$ billion. This amount represents a liability vis-à-vis BNDES.

The Bank administers and acts as financial agent for the FCO, the constitutional financing fund created by Law No. 7,827/89 dated September 27, 1989 to contribute to the economic and social development of the Brazilian Midwest region through financing programs for various economic sectors, including agriculture, livestock, agribusiness, mining, tourism, trade and services. As of December 31, 2011, the volume of funds directed to these programs was $\mathrm{R} \$ 5.5$ billion, which was accounted for as subordinated debt, because of these loans' long-term nature and lower collection priority.

## Rural Policy

The Bank is largely responsible for implementing much of the Federal Government's agricultural policy. The rural portfolio of the SFN totaled R $\$ 141.4$ billion as of December 31, 2011. Of the national totals, Banco do Brasil accounted for R $\$ 88.7$ billion as of December 31, 2011, making it a leader in the SFN, with a market share of $62.7 \%$, according to data from the Central Bank. For further information on agribusiness credit, see "Business-Description of Business and Services-Banking Services-Agribusiness Loans."

## DESCRIPTION OF THE NOTES

This section describes the general terms and provisions of the indenture and the Notes. This description of certain provisions of the indenture and the Notes does not purport to be complete and is subject to, and is qualified in its entirety by reference to, all of the provisions of the indenture and the Notes, including the definitions therein of certain terms. We urge you to read each of the indenture and the form of the Notes because they, and not this description, define your rights as a Noteholder. In case of any conflict regarding the rights and obligations of the Noteholders under the indenture, the Note, and this offering memorandum, the terms of the indenture will prevail. Capitalized terms used but not defined shall have the meanings assigned to such terms in the indenture.

## General

The Issuer will issue the Notes under an indenture, dated as of June 19, 2012 (the "indenture"), between the trustee, the Issuer, and Deutsche Bank Luxembourg S.A., as Luxembourg transfer agent and Luxembourg paying agent.

The Notes will have the following basic terms:

- The Notes issued in this offering will be in an aggregate principal amount of U.S. $\$ 750,000,000$. The principal amount of the Notes will be payable in full at par in a single payment on January 19, 2023 unless the payment is deferred as described in "Deferral of Interest and Principal," below.
- The Notes will bear interest at a fixed rate of $5.875 \%$ per annum (the "note rate"), from June 19 , 2012, except that interest on unpaid principal after the maturity date and interest on any overdue interest will accrue at the note rate plus $1 \%$ per annum. Interest on the Notes will be paid semiannually in arrears on January 19 and July 19 of each year, commencing on January 19, 2013, to the Noteholders registered as such as of the close of business on the day preceding the interest payment date (whether or not a business day), except that default interest paid more than 15 days after the applicable interest payment date will be paid to the Noteholders registered as such on a special record date fixed by the Issuer. Interest on the Notes will be computed on the basis of a 360-day year of twelve 30-day months.
- The Notes will initially be issued in the form of one or more fully registered Restricted Global Notes and Regulation S Global Notes. The Notes will be issued only in minimum denominations of U.S. $\$ 200,000$ and integral multiples of U.S. $\$ 1,000$ in excess thereof. For more information about the form of the Notes and their clearance and settlement, see "Form of the Notes."
- The Issuer and any legal entity related to the Issuer within the same financial conglomerate or economic/financial group have not and will not enter into any agreement that provides for any insurance with respect to the Notes affecting the subordination of the Notes in accordance with CMN Resolution No. 3,444.


## Availability of Claims

Claims against the Issuer for payments under any Notes will not be available beyond six years from the date on which the relevant payment became due.

## Additional Notes

The indenture will provide that, from time to time, without notice or the consent of the Noteholders, additional Notes may be issued upon satisfaction of the conditions set forth in the indenture; provided that if the additional Notes are not fungible with the Notes for United States federal income tax purposes, the additional Notes will have a separate CUSIP number. Any additional Notes may be issued on terms established pursuant to a resolution of the Issuer's board of directors, which will also establish the aggregate principal amount of each tranche delivered to the trustee, or pursuant to a supplemental indenture. Any additional tranches of Notes issued in
accordance with the terms of this paragraph and the original Notes will be treated as a single series for all purposes under the indenture.

## Deferral of Interest and Principal

(1) If the Issuer is not in compliance with the operational limits required by current or future regulations generally applicable to Brazilian banks (the risk-based capital requirements) or (2) if the payment of interest, principal or any other amount relating to the Notes would cause the Issuer to fail to satisfy any of the risk-based capital requirements, then on any interest payment date, any redemption date or the maturity date, as applicable, the payment of interest, principal or any other amount shall not be due at that time and the Issuer shall defer that payment of interest or principal or any other amount relating thereto in full until the date no later than 14 days after the date it is no longer in violation of the risk-based capital requirements or the payment of that interest or principal amount or other amount, or any portion thereof, would no longer cause the Issuer to violate the risk-based capital requirements. The deferral of any payment in accordance with this provision will not constitute an event of default under the Notes.

These deferred interest amounts will be calculated on each interest payment date only for the purpose of calculating the interest accruing thereafter on amounts in arrears. Such amounts in arrears will bear interest at the note rate plus $1.0 \%$ per annum. The Issuer will use reasonable efforts to give not more than 14 and not less than 2 business day's notice to the trustee and the paying agent of any interest or principal payment that will be deferred and of any date on which any amount in arrears or any additional interest on such amount will be payable and will notify the Luxembourg Stock Exchange of the same.

If amounts in arrears are at any time only partially payable:

- all amounts in arrears will be payable before additional interest on those amounts;
- all amounts in arrears will be payable in the order of the interest periods for which they accrued, and the payment of additional interest on those amounts will follow the same order; and
- all amounts in arrears or additional interest on those amounts, as the case may be, for any interest period will be paid pro rata.


## Ranking

The Notes will be unsecured obligations, and, in the event of the Issuer's winding up or dissolution under Brazilian law (each, a "dissolution event"), will be subordinated obligations ranking:

- junior in right of payment to the payment of all the Issuer's Senior Indebtedness;
- pari passu (i) among themselves and (ii) with any liabilities approved or to be approved by the Central Bank to be classified in the Tier 1 capital or Tier 2 capital pursuant to CMN Resolution No. 3,444, as amended, restated, consolidated or replaced from time to time ("Pari Passu Liability)"; and
- senior to the capital stock of the Issuer ("Junior Liability").
"Senior Indebtedness" means all liabilities of the Issuer other than (i) the Pari Passu Liability and (ii) the Junior Liability.
"Liability" means (i) any statutory claim; (ii) any amount payable (whether as a direct obligation or indirectly through a guarantee of a liability by such person) pursuant to an agreement or instrument involving or evidencing money borrowed or received, the advance of credit, a conditional sale or a transfer with recourse or with an obligation to repurchase or pursuant to a lease with substantially the same economic effect as any such agreement or instrument and which, under U.S. GAAP, would constitute a capitalized lease obligation and (iii) any other claim of any Creditor of the Issuer.

A consolidation of the Issuer with, or the merger of the Issuer into, another person, or the winding up or dissolution of the Issuer after the conveyance or transfer of all or substantially all of its properties, assets and liabilities (including the Notes issued under the indenture) to another person, as described under "-Certain Covenants-Consolidation, Merger, Conveyance and Transfer" will not be deemed a dissolution event for the purposes of the subordination provisions if that person complies with the conditions described under "-Certain Covenants-Consolidation, Merger, Conveyance and Transfer."

In the event of a dissolution event, all principal, premium, if any, and interest due or to become due on all Senior Indebtedness will be paid in full before the holders of the Notes are entitled to receive or retain any payment. The Noteholders will be entitled to receive pari passu among themselves.

If, in the event of any dissolution event, the trustee or any Noteholder receives any payment or distribution of any kind or character, whether in cash, property or securities, before the Senior Indebtedness is paid in full, that payment or distribution must be paid over or delivered to the trustee in winding up or other person making payment or distribution of assets of the Issuer's company for application to the payment of all the Senior Indebtedness until the Senior Indebtedness is paid in full, after giving effect to any concurrent payment or distribution to the holders of the Senior Indebtedness.

The terms and conditions of the Notes do not limit the amount of Senior Indebtedness that the Issuer may hereafter incur.

## Conflicts with CMN Resolution No. 3,444

Any provision of this Offering Memorandum, the indenture, the Notes or the purchase agreement among the Issuer and the Initial Purchasers that conflicts with any of the provisions of the terms of Subordination or Article 9 of CMN Resolution No. 3,444 will be null and void.

## Listing

The Issuer has made an application to list the Notes on the Official List of the Luxembourg Stock Exchange and it has made an application for admission to trading on the Euro MTF market of the Luxembourg Stock Exchange.

## Payments of Principal and Interest

The Issuer will make all payments of principal on the Notes, together with accrued and unpaid interest thereon, to the paying agent or the trustee on the day before the payment date. Payment of the principal of the Notes, together with accrued and unpaid interest thereon, will be made or procured to be made on the payment date therefor by the paying agent, by wire transfer to a U.S. Dollar account maintained by the payee at a bank in New York City to the Person in whose name the Note is registered on the day before that payment date, as of the close of business, New York time. If appropriate wire transfer instructions are not received by the trustee for such payee, then payment shall be made by U.S. dollar check drawn on a bank in New York City.

In the event that any payment date is not a business day, defined below, then payment of the interest, principal or redemption amount payable on such date will be made on the next succeeding day that is a business day (and without any interest or other payment in respect of any such delay).
"Business day" means any day, other than a Saturday or Sunday, that is neither a legal holiday nor a day on which commercial banks are authorized or required by law, regulation or executive order to close in Brasilia, New York City, or the Cayman Islands.

## Additional Amounts

The Issuer will make all payments of principal and interest on the Notes without withholding or deducting any present or future taxes, penalties, fines, duties, assessments or other governmental charges of any nature (which the Bank refers to collectively as "taxes") imposed by Brazil, the Cayman Islands, or by the jurisdiction of any successor to the Issuer in the event of a consolidation, merger, transfer or conveyance, or in the event that the Issuer appoints additional paying agents, by the jurisdictions of such additional paying agents, or, in each case, any
political subdivision or governmental authority of those jurisdictions having power to tax (each, a "taxing jurisdiction") unless such taxes are required by law to be deducted or withheld. If the Issuer is required by law to withhold or deduct any such taxes, except as provided below, it will pay the Noteholders or the trustee or other paying agent, as the case may be, any additional amounts necessary to ensure that they receive the same amount as they would have received without such withholding or deduction ("additional amounts"). The Issuer will not, however, pay any additional amounts in connection with any taxes imposed due to any of the following ("excluded additional amounts"):

- the Noteholder or beneficial owner has some connection with the taxing jurisdiction other than merely holding the Notes or receiving principal or interest payments on the Notes (such as citizenship, nationality, residence, domicile, or existence of a business, a permanent establishment, a dependent agent, a place of business or a place of management present or deemed present within the taxing jurisdiction);
- any tax that is not a withholding tax;
- the Noteholder or beneficial owner fails to comply with any certification, identification or other reporting requirements concerning its nationality, residence, identity or connection with the taxing jurisdiction, if (1) compliance is required by applicable law, regulation, administrative practice or treaty as a precondition to exemption from all or a part of the taxes, (2) the Noteholder or beneficial owner is able to comply with those requirements without undue hardship and (3) the Issuer has given all Noteholders at least 30 days' prior notice before any such withholding or deduction that they will be required to comply with such requirements;
- the Noteholder fails to surrender (where surrender is required) its Note within 30 days after the Issuer has made available to the Noteholder a payment of principal or interest; provided that the Issuer will pay additional amounts to which a Noteholder would have been entitled had the Note owned by such Noteholder been surrendered on any day (including the last day) within such 30 day period;
- any estate, inheritance, gift, value added, use or sales taxes or any similar taxes;
- where any such withholding or deduction is imposed on a payment on the Notes to an individual and is required to be made pursuant to European Council Directive 2003/48/EC on the taxation of savings income or any law implementing or complying with, or introduced in order to conform to, this directive;
- where the Noteholder or beneficial owner could avoid withholding or deduction by requesting that a payment on the Notes be made by, or presenting the relevant Notes for payment to, another paying agent located in a member state of the European Union; or
- any combination of the above.

The Issuer will make any required withholding or deduction and remit the full amount withheld or deducted to the relevant taxing authority in accordance with applicable law. The Issuer will furnish to the trustee, within 30 days after the date of payment of any such taxes, certified copies of tax receipts or other documentation reasonably satisfactory to the trustee evidencing that payment. Upon written request by a Noteholder, copies of those receipts or other documentation, as the case may be, will be made available to such Noteholder.

The Issuer will pay any stamp, administrative, court, documentary, excise or property taxes arising in a taxing jurisdiction in connection with the Notes and will indemnify the Noteholders for any such taxes paid by Noteholders, provided that such payment is duly documented.

Notwithstanding any other provisions contained herein, the issuer shall be permitted to withhold or deduct any amounts required by the rules of Sections 1471 through 1474 of the U.S. Internal Revenue Code (or any
amended or successor provisions), pursuant to any inter-governmental agreement or implementing legislation adopted by another jurisdiction in connection with these provisions, or pursuant to any agreement with the U.S. Internal Revenue Service ("FATCA withholding") as a result of a holder, beneficial owner or an intermediary that is not an agent of the issuer not being entitled to receive payments free of FATCA withholding. The issuer not will have an obligation to pay additional amounts or otherwise indemnify an investor for any such FATCA withholding deducted or withheld by the issuer, the paying agent or any other party.

All references to principal, interest, or other amounts payable on the Notes in this Offering Memorandum are deemed to include any additional amounts payable by the Issuer. The obligations to make payments of additional amounts with respect to principal, interest or other amounts payable on the Notes will survive any termination, defeasance or discharge of the Notes and the indenture.

If the Issuer is required at any time to pay additional amounts to Noteholders pursuant to the terms of the Notes and the indenture, the Issuer will use commercially reasonable efforts to obtain an exemption from the payment of (or otherwise avoid the obligation to pay) the taxes which have resulted in the requirement that the Issuer pay additional amounts.

The Issuer has also agreed, if the conclusions of the ECOFIN Council meeting of November 26-27, 2000 are implemented, to maintain a paying agent in a member state of the European Union that will not be obligated to withhold or deduct tax under the applicable directive.

## Certain Covenants

For so long as any of the Notes are outstanding and any amount remains unpaid under the indenture and the Notes, the Issuer will comply with the terms of the covenants described below, among others:

## Performance of Obligations Under the Notes and the Indenture

The Issuer will pay all amounts owed by it under the terms of the Notes and the indenture. If the Issuer defers any interest or principal payments as described under "-Deferral of Interest and Principal," it will use reasonable efforts to re-enter into compliance with the risk-based capital requirements within 180 days.

## Maintenance of Approvals

The Issuer will obtain and maintain in full force and effect all governmental approvals, consents or licenses of any governmental authority under the laws of the Cayman Islands, Brazil or any other jurisdiction having jurisdiction over it, its business or the transactions contemplated herein, as well as of any third party under any agreement to which the Issuer may be subject, in connection with its execution, delivery and performance of the transaction documents or validity or enforceability thereof.

## Maintenance of Books and Records

The Issuer will maintain books, accounts and records as may be necessary to comply with all applicable laws and to enable its financial statements to be prepared, and it will allow the trustee access to those books, accounts and records at reasonable times.

## Maintenance of Office or Agency

The Issuer will maintain an office or agency in the Borough of Manhattan, the City of New York where Notes may be presented for payment or for exchange, transfer or redemption and where notices to and demands upon the Issuer in respect of the indenture and the Notes may be served. Initially this office will be the corporate trust office of the trustee, Deutsche Bank Trust Company Americas located at 60 Wall Street, New York, New York, 10005 , and the Issuer will agree not to change the designation of such office without prior notice to the trustee and designation of a replacement office.

## Use of Proceeds

The Bank will use the net proceeds from the offer and sale of the Notes for its general corporate purposes. Subject to the approval of the Central Bank to the Bank's treating the net proceeds of the issuance of the Notes as Tier 2 capital, the Bank intends to replenish its Tier 2 capital with this offering. See "Use of Proceeds."

## Notice of Certain Events

The Issuer will give notice to the trustee, promptly and in any event within ten days after it becomes aware of the occurrence of any event of default under the indenture or event that, with the giving of notice, lapse of time or other conditions, would become an event of default.

If the Issuer has deferred interest or principal payments as described under "-Deferral of Interest and Principal," it will give notice to the trustee promptly, and in any event within ten business days, after the Issuer becomes aware that it is no longer in violation of the risk-based capital requirements or can make interest or principal payments without violating those requirements.

If a responsible officer of the trustee has actual knowledge or written notice of an event of default or an event that, with the giving of notice, lapse of time or other conditions, would become an event of default, the trustee will give notice of that event to the Noteholders within 30 days after it is actually known to the trustee. The trustee may withhold notice to the Noteholders of such an event (except the non-payment of principal or interest) if its board of directors or a committee of its trust officers determines in good faith that withholding notice is in the interests of the Noteholders.

Within 90 days after the end of each fiscal quarter of each fiscal year (other than the final fiscal quarter of any fiscal year) and 150 days after the end of each fiscal year of the Issuer, the Issuer shall provide to the trustee for further delivery to any Noteholder, upon such Noteholder's written request, copies of unaudited (with respect to a fiscal quarter) or audited (with respect to a fiscal semester or a fiscal year) consolidated financial statements, in each case accompanied by an opinion from an independent auditor; provided that any such financial statements will be deemed to have been delivered on the date on which the Issuer has posted such financial statements on its website at www.bb.com.br (it being understood that the Issuer shall promptly provide such other information as the trustee may reasonably request and that the Issuer may provide without violating any applicable law).

The Issuer will provide to the trustee, together with each of the financial statements described above, a compliance certificate stating that it has fulfilled its agreements under the indenture and that no event of default or event that, with the giving of notice, lapse of time or other conditions, would become an event of default has occurred during that period or, if one or more have actually occurred, specifying those events and what actions have been taken and will be taken with respect to each such event.

## Further Actions

The Issuer will, at its own cost and expense, take any action at any time required, as necessary or as reasonably requested by the trustee, in accordance with applicable laws and regulations, to be taken in order:

- to enable it to lawfully enter into, exercise its rights and perform its obligations under the Notes and the indenture;
- to ensure that its obligations under the Notes and the indenture are legally binding and enforceable;
- to make the Notes and the indenture admissible in evidence in the courts of the State of New York, Brazil or the Cayman Islands;
- to enable the trustee to exercise and enforce its rights under and carry out the terms, provisions and purposes of the indenture and the Notes;
- to provide, if requested by a Noteholder, information required under Rule 144A (d) (4) of the Securities Act;
- to take any and all actions necessary to preserve the enforceability of, and maintain the trustee's rights under, the indenture and the Notes; and
- to assist the trustee, to the extent reasonably practicable, in the trustee's performance of its obligations under the Notes and the indenture.


## Appointment to Fill a Vacancy in the Office of the Trustee

Whenever necessary to avoid or fill a vacancy in the office of the trustee, the Issuer will appoint a successor trustee so that there will at all times be a trustee with respect to the Notes.

## Maintenance of Existence

Subject to the covenant described in "-Consolidation, Merger, Conveyance or Transfer," the Issuer will do all things necessary to preserve and keep in full force and effect its corporate existence and rights; provided, however, that the Issuer will not be required to preserve any such right if its board of directors determines that the preservation thereof is no longer desirable in the conduct of its business and that the loss thereof is not disadvantageous in any material respect to the Noteholders.

## Consolidation, Merger, Conveyance or Transfer

The Issuer will not, without the consent of Noteholders holding no less than $662 / 3 \%$ in aggregate principal amount of the Notes outstanding, consolidate with or merge into any other person or convey or transfer either of all or substantially all of its properties and assets or all or substantially all of its properties, assets and liabilities (including the Notes issued under the indenture) to any other person unless thereafter:

- the person formed by such consolidation or into which the Issuer is merged, or the person which acquires all or substantially all of the Issuer's properties and assets or all or substantially all of the Issuer's properties, assets and liabilities (including the Notes issued under the indenture), expressly assumes the due and punctual payment of the principal of and interest on all the Notes and the performance or observance of every covenant of the indenture and the Notes on the part of the Issuer to be performed or observed;
- immediately after giving effect to such transaction, no event of default or event that, with the giving of notice, lapse of time or other conditions, would become an event of default, has occurred and is continuing and no covenant or agreement in the indenture and the Notes has been materially breached; and
- the person formed by such consolidation or into which the Issuer is merged, or the person which acquires either all or substantially all of its properties and assets or all or substantially all of the Issuer's properties, assets and liabilities (including the Notes issued under the indenture) delivers to the trustee an officers' certificate and an opinion of counsel, each stating that the consolidation, merger, conveyance or transfer and, if a supplemental indenture is required in connection with the transaction, the supplemental indenture comply with the indenture and that all conditions precedent in the indenture relating to the transaction have been complied with.

In addition, the conditions set out above only apply in the event that the Issuer wishes to merge or consolidate with another entity or sell its assets substantially as an entirety to another entity. The Issuer will not need to satisfy these conditions if it enters into other types of transactions, including any transaction in which it acquires the stock or assets of another entity, any transaction that involves a change in the Issuer's control but in which it does not merge or consolidate, and any transaction in which the Issuer sells less than substantially all of its assets.

## Redemption

## No Redemption by the Issuer prior to the Maturity Date

Except as described under "-Optional Tax Redemption," the Notes will not be subject to redemption by the Issuer prior to the maturity date.

## No Optional Redemption by Noteholders

Noteholders shall have no right to request that the Issuer redeem all or any portion of the Notes prior to the maturity date.

## Optional Tax Redemption

Subject to the approval of the Central Bank or any other applicable Brazilian authority for such redemption (if such approval is then required), on any interest payment date, the Issuer may redeem the Notes in whole, but not in part, following the occurrence of a Tax Event upon not less than 30 nor more than 60 days prior notice to the Noteholders. In the case of redemption following a Tax Event, the Issuer will redeem the Notes at a redemption price equal to $100 \%$ of the aggregate principal amount, plus accrued and unpaid interest, if any, through the date of such redemption, including any additional amounts.

Before giving notice of redemption, the Issuer shall deliver to the trustee an officers' certificate stating that (i) subject to the obtainment of any pending necessary approvals, the Issuer is entitled to effect such redemption in accordance with the terms of the indenture and stating the facts relating thereto and (ii) the Issuer took all commercially reasonable measures available to the Issuer to avoid payment of the additional amounts. The statement shall be accompanied by a written opinion of Brazilian counsel, to the effect that ( x ) the Issuer has or will become obligated to pay the additional amounts and (y) that all approvals necessary for the Issuer to effect the redemption have been obtained and are in full force and effect or specifying any such necessary approvals that as of the date of such opinion are still necessary but have not been obtained.
"Tax Event" means a determination by the Issuer that immediately prior to the giving of the proper notice with respect to the relevant interest payment date that the Issuer would, because of a change in law, be obligated to pay additional amounts in excess of additional amounts which the Issuer would be obligated to pay if payments of interest under the Notes were subject to withholding or deduction at a rate of (a) $15 \%$ in the case of any taxes imposed by Brazil, (b) $25 \%$ in the case of taxes imposed by Brazil on amounts paid to residents of countries in which income is either tax-exempt or subject to an income tax rate capped at $20 \%$ or where the laws of that country or location impose restrictions on the disclosure of (i) shareholding composition; or (ii) the ownership of the investment; or (iii) the beneficial ownership of income paid to non-resident persons, pursuant to Law No. 9,779, dated January 19, 1999, (c) $0 \%$ in the case of any taxes imposed by the Cayman Islands, or (d) the applicable tax rate in effect with respect to any other jurisdiction in which a paying agent is located on the date the Issuer appoints such paying agent and, in each such case, the Issuer cannot avoid such circumstance by taking commercially reasonable measures.

## Purchases of Notes by the Issuer

The Issuer or any legal entity related to the Issuer within the same financial conglomerate or economic/financial group, subject to the prior authorization by the Central Bank, may purchase any Notes in the open market or otherwise at any price, provided that the Issuer is in compliance with the risk-based capital requirements and that such purchase would not cause the Issuer to fail to be in compliance with such requirements. In determining whether Noteholders holding any requisite principal amount of Notes have given any request, demand, authorization, direction, notice, consent or waiver under the indenture, Notes owned by the Issuer or any affiliate, and known by a responsible officer of the trustee to be so owned, will be deemed not outstanding for purposes thereof. The Issuer may at any time deliver to the trustee for cancellation any Notes previously authenticated and delivered pursuant to the indenture which the Issuer may have acquired in any manner whatsoever.

## Events of Default

The following events will each be an event of default under the terms of the Notes and the indenture:

- the Issuer fails to make any principal payment on any of the Notes, whether on the maturity date, upon redemption or otherwise, other than due to a deferral of principal described under "Deferral of Interest and Principal;"
- the Issuer fails to make any interest payment or any payment of additional amounts in accordance with the terms of the Notes and the indenture, other than due to a deferral of interest described under "Deferral of Interest and Principal," and this non-payment continues for 15 days; or
- the Issuer becomes insolvent or winds up, dissolves or undergoes similar changes, as applicable.

If an event of default described in the third bullet point above occurs and is continuing, the principal of and accrued and unpaid interest on all the Notes will become immediately due and payable without any declaration or other act on the part of the trustee or any Noteholders. However, the Issuer will only be required to make the payments described in this paragraph after it has been dissolved or wound up, and those payments will be subject to the subordination provisions of the indenture. In addition, if the Issuer makes payments described in this paragraph from Brazil, it may be required to obtain the approval of the Central Bank for the remittance of funds outside Brazil and effect applicable registrations with the Central Bank in relation to those payments. There is no right of acceleration in the case of a default in the payment of principal of or interest on the Notes or the failure by the Issuer to perform any other obligation under the indenture.

Notwithstanding the foregoing or any other provision relating to the Notes and in the indenture, in the event of the Issuer's failure to pay any principal or interest (or additional amounts, if any) on the Notes when it becomes due and payable, the holder of the Notes will have the right to institute a suit, including a summary proceeding for the enforcement of any such payment.

The holders of a majority in aggregate principal amount of the outstanding Notes will have the right to direct the time, method and place of conducting any proceeding for any remedy available to the trustee or exercising any trust or power conferred on the trustee, subject to the limitations specified in the indenture. Subject to the provisions of the indenture relating to the trustee's duties, the trustee will be under no obligation to exercise any of its rights and powers under the indenture unless it has been offered an indemnity and/or security to its reasonable satisfaction against the costs, expenses and liabilities it may reasonably incur.

No Noteholder will have any right to institute any proceeding with respect to the indenture or the Notes or for any remedy thereunder unless the Noteholder has previously given written notice to the trustee of a continuing event of default under the Notes or the continuing breach of a covenant contained in the indenture, the Noteholders of not less than $331 / 3 \%$ in aggregate principal amount of the outstanding Notes have made a written request to the trustee to institute proceedings in respect of the event of default or breach in its own name as trustee, the Noteholders have offered to the trustee indemnity and/or security satisfactory to it, the trustee for 60 days thereafter has failed to institute any such proceeding and no direction inconsistent with that request has been given to the trustee during that 60 -day period by the holders of a majority in aggregate principal amount of the outstanding Notes. However, the right of any Noteholder to institute a suit for the enforcement of the payment of principal or interest on the due date therefor may not be impaired without its consent.

The holders of a majority in aggregate principal amount of the outstanding Notes may waive any past default under the indenture except an uncured default in the payment of principal of or interest on the Notes or an uncured default relating to a covenant or provision of the indenture that cannot be modified or amended without the consent of each affected Noteholder.

## Modification of the Indenture

## Changes Not Requiring Approval

The Bank will apply to the Central Bank to treat the Notes as Tier 2 capital. The Issuer and the trustee may one time, without the prior consent of Noteholders, and upon publishing notice and notifying the Luxembourg Stock Exchange with respect thereto, amend the terms and conditions of the Notes solely to comply with the requirements of the Central Bank to qualify the Notes as Tier 2 capital pursuant to CMN Resolution No. 3,444, as amended. The Issuer will not be permitted to make any amendments without Noteholders' consent if such amendment would affect in any way the interest rate of the Notes, the cumulative nature of any interest payment due on amounts in arrears, the outstanding principal amount of the Notes, the ranking of the Notes (as described in "-Ranking") or the original maturity date of the Notes.

The trustee will require an opinion from Brazilian counsel to the Issuer describing the amendments to the terms and conditions of the Notes required by the Central Bank in order to qualify the Notes as Tier 2 capital. Upon receipt of such opinion of counsel, the Issuer and the trustee will execute a supplemental indenture, a new form of Note and any other document necessary to implement the amendments required by the Central Bank.

The Issuer and the trustee may also, without the consent of the Noteholders, modify the indenture for certain specific purposes, including, among other things, providing for the issuance of additional Notes, curing ambiguities, defects or inconsistencies or including any other provisions with respect to matters or questions arising under the indenture, so long as that correction or added provision will not adversely affect the interests of the Noteholders in any material respect.

## Changes Requiring Approval

In addition, the indenture may be modified by the Issuer and the trustee with the consent of the holders of a majority in aggregate principal amount of the Notes then outstanding. However, no modification may, without the consent of the Noteholder of each outstanding Note affected thereby:

- change the maturity of any payment of principal of or any installment of interest on any Note;
- reduce the principal amount or the rate of interest, or change the method of computing the amount of principal or interest payable on any date;
- change any place of payment where the principal of or interest on the Notes is payable;
- change the coin or currency in which the principal of or interest on the Notes is payable;
- impair the right of the Noteholders to institute suit for the enforcement of any payment on or after the date due;
- modify the subordination provisions of the indenture in a manner adverse to the Noteholders;
- reduce the percentage in principal amount of the outstanding Notes, the consent of whose holders is required for any modification of or waiver of compliance with any provision of the indenture or defaults under the indenture and their consequences; or
- modify the provisions summarized in this paragraph or the provisions of the indenture regarding waivers of past defaults, except to increase any percentage or to provide that other provisions of the indenture cannot be modified or waived without the consent of each Noteholder affected thereby.

After an amendment described in the preceding paragraph, the Issuer is required to mail through the trustee, to the Noteholders a notice briefly describing the amendment. However, the failure to give that notice to all the Noteholders, or any defect in the notice, will not affect the validity of the amendment.

A meeting of the Noteholders may be called by the trustee at any time. The Issuer or the holders of at least $10 \%$ in aggregate principal amount of the outstanding Notes may call a meeting if the Issuer or said holders have requested the trustee in writing to call such a meeting and the trustee has not given notice of such a meeting within 20 days of receiving the request. Notices of meetings must include the time and place of the meeting and a general description of the action proposed to be taken at the meeting and must be given not less than 30 days nor more than 60 days before the date of the meeting, except that notices of meetings reconvened after adjournment must be given not less than 10 days nor more than 60 days before the date of the meeting. At any meeting, the presence of Noteholders holding Notes in an aggregate principal amount sufficient to take the action for which the meeting was called will constitute a quorum. Any modifications to or waivers of the indenture or the Notes will be conclusive and binding on all holders of Notes, whether or not they have given their consent (unless required under the indenture) or were present at any duly held meeting.

Notes owned by the Issuer or any legal entity related to the Issuer within the same financial conglomerate or economic/financial group (as defined by applicable Brazilian laws and regulations), and a responsible officer of the trustee has actual knowledge or written notice of such ownership, will not be considered outstanding for the purpose of determining whether the requisite aggregate principal amount of Notes has concurred in any request, demand, notice, consent or waiver under the indenture.

It is not necessary for the Noteholders to approve the particular form of any proposed modification of the indenture, but it is sufficient if that consent approves the substance of the proposed modification.

## Defeasance

The Issuer may, at its option at any time, with the prior approval of the Central Bank, defease its obligations with respect to the Notes by "legal defeasance" or "covenant defeasance." In general, upon legal defeasance, the Issuer will be deemed to have paid and discharged all its indebtedness under the Notes and to have satisfied all of its obligations under the Notes and the indenture except that the following will survive: (1) the rights of the Noteholders to receive payments of principal of and interest on the Notes (including any additional amounts) when the payments are due, (2) the Issuer's obligations relating to the transfer and exchange of Notes, the payment of additional amounts, maintenance of a paying agent and a note registrar and certain other matters specified in the indenture and (3) the rights, powers, trusts, duties, immunities and indemnities of the trustee.

In addition, through covenant defeasance, the Issuer may defease its obligations under the covenants described above under the caption "-Certain Covenants," other than the covenants described under "-Performance of Obligations Under the Notes and the indenture" and "-Use of Proceeds" and certain covenants relating to the deposit of amounts to pay principal and interest on the Notes, actions with respect to paying agents, the return of unclaimed monies and other matters. Following covenant defeasance, the Issuer may omit to comply with any defeased covenant, and the subordination provisions of the indenture will cease to be effective.

In order to exercise either legal defeasance or covenant defeasance, the Issuer must satisfy the following conditions:

- the Issuer must irrevocably deposit with the trustee cash in: (i) U.S. Dollars; or (ii) U.S. government obligations; or (iii) a combination thereof, in an amount sufficient, in the opinion of an internationally recognized firm of independent public accountants, to pay and discharge the principal of and each installment of interest on the Notes in accordance with the terms of the indenture and the Notes;
- no event of default, or event which with notice or lapse of time or other conditions would become an event of default, has occurred and is continuing on the date of the deposit and, with respect to the winding up, insolvency, dissolution and other events described in the third bullet point under "-Events of Default," at any time during the period ending on the 123 rd day after the date of that deposit or, if longer, ending on the day after the longest applicable preference period relating to that deposit expires;
- the Issuer must deliver to the trustee an opinion of counsel to the effect that payment of amounts deposited in trust with the trustee will not be subject to future taxes or other governmental charges imposed by any taxing jurisdiction, except to the extent that additional amounts in respect thereof have been deposited in trust with the trustee;
- the trustee has received an opinion of counsel to the effect that such defeasance will not be deemed to be a taxable event for the Noteholders for United States income tax purposes, unless the trustee has received documentary evidence that each Noteholder is either not subject to or is exempt from United States income taxation;
- such defeasance will not result in a breach or violation of any other agreement or instrument to which the Issuer is a party or by which the Issuer is bound;
- such defeasance will not result in the trust arising from that deposit constituting an investment company as defined under the U.S. Investment Company Act of 1940, as amended;
- the Issuer has delivered a certificate and an opinion of counsel stating that all the conditions to defeasance have been complied with; and
- no default in the payment of principal, premium, if any, or interest on any of the Senior Indebtedness has occurred and is continuing, such Senior Indebtedness has not been accelerated and no other event of default under the Senior Indebtedness has occurred and is continuing that would permit acceleration of those obligations.


## Satisfaction and Discharge

The Notes will be deemed to be paid for all purposes under the indenture, and the Issuer's indebtedness under the Notes will be deemed to have been satisfied and discharged if the following conditions are met, among others:

- either the Issuer has given a notice of redemption and all other conditions to redemption have been met or the Notes have otherwise become due and payable or will become due and payable within one year;
- the Issuer has irrevocably deposited money in trust with the trustee that will be sufficient to pay when due all the principal of and interest on the Notes to maturity or redemption; and
- no event of default or event that, with the giving of notice, lapse of time or other conditions, would become an event of default has occurred and is continuing on the date of the deposit, and the deposit will not breach any other instrument to which the Issuer is a party or by which the Issuer is bound.

The indenture will cease to be of further effect when:

- either (1) all the Notes have been delivered to the trustee for cancellation (other than destroyed, lost or stolen Notes that have been replaced or paid in accordance with the indenture, Notes that are deemed to have been paid as described in the preceding paragraphs and Notes for whose payment money has been deposited in trust or held in trust by the Issuer and have thereafter been returned to the Issuer) or (2) all Notes that have not been delivered to the trustee for cancellation have been deemed to have been paid as described in the preceding paragraphs;
- all other amounts due and payable under the indenture have been paid; and
- the Issuer has delivered to the trustee an officer's certificate and an opinion of counsel stating that the conditions to satisfaction and discharge of the indenture have been complied with.

Notwithstanding the satisfaction and discharge of the Notes and/or the indenture, the Issuer's obligations under specified provisions of the indenture relating to the transfer and exchange of Notes, payment of additional amounts, maintenance of a paying agent and a note registrar and certain other matters specified in the indenture will survive.

## Replacement of Notes

If any Note becomes mutilated, destroyed, lost or stolen, the Issuer will execute and, upon the Issuer's request, the trustee will authenticate and deliver a new Note of like tenor, interest rate and principal amount in exchange and substitution for that Note, so long as the Noteholder delivers to the Issuer, the note registrar and the trustee satisfactory evidence of its ownership and of the destruction, loss or theft of the Note and provides such security or indemnity as they may require to hold them harmless. However, if a mutilated, destroyed, lost or stolen Note has become or is about to become due and payable, the Issuer may pay the outstanding amounts due under the Note instead of issuing a new Note. Mutilated or defaced Notes must be surrendered before replacements will be issued. The Issuer may require that the Noteholder pay any taxes or other expenses in connection with the replacement of the Note.

## The Trustee

Deutsche Bank Trust Company Americas is the trustee under the indenture and has been appointed by the Issuer as note registrar and a paying agent with respect to the Notes. The address of the trustee is 60 Wall Street, New York, New York 10005.

The indenture contains provisions for the indemnification of the trustee and for its relief from responsibility. The obligations of the trustee to any Noteholder are subject to the immunities and rights set forth in the indenture.

The Issuer and its affiliates may from time to time enter into banking, trust or other transactions with the trustee and its affiliates in the ordinary course of business.

The trustee and its affiliates may hold Notes in their own names.

## Paying Agents; Transfer Agents; Registrar

The Issuer has initially appointed the trustee as paying agent, transfer agent and note registrar. The Issuer may at any time appoint other paying agents, transfer agents and note registrars. However, the Issuer will at all times maintain a paying agent in New York until the Notes are paid.

The Issuer has appointed Deutsche Bank Luxembourg S.A. as Luxembourg transfer agent and Luxembourg paying agent.

## Notices

Whenever the indenture requires notice to the Noteholders, such notice will be given, unless the indenture specifies otherwise, by means of:

- first class mail, postage prepaid, to the address of each Noteholder as it appears in the note register; and
- so long as the Notes are listed on the Luxembourg Stock Exchange and the rules of that exchange so require, publication in English on the website of the Luxembourg Stock Exchange (www.bourse.lu) or in English in a leading newspaper of general circulation in Luxembourg (which is expected to be the Luxemburger Wort) or, if that is not practicable, in another English language daily newspaper of general circulation in Europe.

Notice will be deemed to have been validly given on the date of mailing or publication, as the case may be.

## Governing Law

The indenture and the Notes are governed by the laws of the State of New York, except for the subordination provisions thereof and the Terms of Subordination, which are governed by the laws of Brazil.

## Jurisdiction

The Issuer has consented to the non-exclusive jurisdiction of any court of the State of New York or any U.S. federal court sitting in the Borough of Manhattan, the City of New York, and any appellate court from any of those courts. Service of process in any such action or proceeding may be served upon the Issuer at its New York branch, located at 535 Madison Avenue, New York, NY 10022, USA. The Notes and the indenture provide that if the Issuer no longer maintains an office in New York City, then the Issuer will appoint a new process agent in New York City.

## Currency Rate Indemnity

The U.S. Dollar is the sole currency of account for each tranche of the Notes and payment for all sums payable by the Issuer under that tranche of the Notes, including damages. Any amount received or recovered in a currency other than U.S. Dollars (whether as a result of, or of the enforcement of, a judgment or order of a court of any jurisdiction, in the Issuer's winding-up or dissolution or otherwise) by a Noteholder with respect to any amount due to it under the Notes will constitute a discharge to the Issuer only to the extent that the Noteholder is able to purchase with the amount it receives or recovers the relevant amount in U.S. Dollars (or if it is not practicable to make a purchase of U.S. Dollars on that date, on the first date on which it is practicable to do so). If the amount in U.S. Dollars is less than the amount expressed to be due to the Noteholder, the Issuer will indemnify the Noteholder against any loss sustained as a result. In any event, the Issuer will indemnify the Noteholder against the cost of any such purchase.

For the purposes of the preceding paragraph, it will be sufficient for the Noteholder to certify in a satisfactory manner (indicating sources of information used) that it would have suffered a loss had it made an actual purchase of U.S. Dollars with the amount it received or recovered in the other currency on the date it received or recovered that amount (or, if a purchase of U.S. Dollars on that date had not been practicable, on the first date on which it would have been practicable, so long as the Noteholder certifies the need for the change of date).

These indemnities are a separate and independent obligation from the Issuer's other obligations, will give rise to a separate and independent cause of action, will apply regardless of any waiver or extension granted by the Noteholder and will continue in full force and effect in spite of any other judgment or order or the filing of any proof of claim in the winding-up of the Issuer's company for a liquidated sum.

## FORM OF THE NOTES

Notes sold in offshore transactions in reliance on Regulation $S$ will be represented by a permanent global Note or Notes in fully registered form without interest coupons (or the Regulation S Global Note) and will be registered in the name of a nominee of DTC and deposited with a custodian for DTC. Notes sold in reliance on Rule 144A will be represented by a permanent global Note or Notes in fully registered form without interest coupons (or the Restricted Global Note and, together with the Regulation S Global Note, the Global Notes) and will be deposited with a custodian for DTC and registered in the name of a nominee of DTC.

The Notes will be subject to certain restrictions on transfer as described in "Transfer Restrictions." A beneficial interest in the Regulation S Global Note may be transferred to a person who takes delivery in the form of an interest in the Restricted Global Note only upon receipt by the trustee of a written certification from the transferor (in the form provided in the indenture) to the effect that such transfer is being made to a person whom the transferor reasonably believes to be a "qualified institutional buyer" within the meaning of Rule 144A in a transaction meeting the requirements of Rule 144A and in accordance with any applicable securities laws of any state of the United States or any other jurisdiction (or a Restricted Global Note Certificate). Any beneficial interest in one of the Global Notes that is transferred to a person who takes delivery in the form of an interest in the other Global Note will, upon transfer, cease to be an interest in such Global Note and become an interest in the other Global Note and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in such other Global Note for as long as it remains an interest.

Except in the limited circumstances described under "-Global Notes," owners of the beneficial interests in Global Notes will not be entitled to receive physical delivery of individual definitive notes. The Notes are not issuable in bearer form.

## Global Notes

Upon the issuance of the Regulation S Global Note and the Restricted Global Note, DTC will credit, on its internal system, the respective principal amount of the individual beneficial interests represented by such Global Note to the accounts of persons who have accounts with DTC. Such accounts initially will be designated by or on behalf of the Initial Purchasers. Ownership of beneficial interests in a Global Note will be limited to persons who have accounts with DTC (or DTC Participants) or persons who hold interests through DTC Participants. Ownership of beneficial interests in the Global Notes will be shown on, and the transfer of that ownership will be effected only through, records maintained by DTC or its nominee (with respect to interests of DTC Participants) and the records of DTC Participants (with respect to interests of persons other than DTC Participants).

So long as DTC, or its nominee, is the registered owner or holder of a Global Note, DTC or such nominee, as the case may be, will be considered the sole owner or holder of the Notes represented by such Global Note for all purposes under the indenture and the Notes. Unless DTC notifies the Bank that it is unwilling or unable to continue as depositary for a Global Note, or ceases to be a "clearing agency" registered under the Exchange Act, or any of the Notes becomes immediately due and payable in accordance with "Description of the Notes-Events of Default," owners of beneficial interests in a Global Note will not be entitled to have any portions of such Global Note registered in their names, will not receive or be entitled to receive physical delivery of Notes in individual definitive form and will not be considered the owners or holders of the Global Note (or any Notes represented thereby) under the indenture or the Notes. In addition, no beneficial owner of an interest in a Global Note will be able to transfer that interest except in accordance with DTC's applicable procedures (in addition to those under the indenture referred to herein and, if applicable, those of Euroclear and Clearstream, Luxembourg).

DTC has advised that it will take any action permitted to be taken by holder of Notes (including the presentation of Notes for exchange as described below) only at the direction of one or more DTC Participants to whose account or accounts with DTC interests in the Global Notes are credited and only in respect of such portion of the aggregate principal amount of the Notes as to which such DTC Participant or DTC Participants has or have given such direction. However, in the limited circumstances described below, DTC will exchange the Global Notes for individual definitive notes (in the case of Notes represented by the Restricted Global Note, bearing a restrictive legend), which will be distributed to its participants. Holders of indirect interests in the Global Notes through DTC Participants have no direct rights to enforce such interests while the Notes are in global form.

The giving of notices and other communications by DTC to DTC Participants, by DTC Participants to persons who hold accounts with them and by such persons to holders of beneficial interests in a Global Note will be governed by arrangements between them, subject to any statutory or regulatory requirements as may exist from time to time.

DTC has advised as follows: DTC is a limited purpose trust company organized under the laws of the State of New York, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the Uniform Commercial Code and a "Clearing Agency" registered pursuant to the provisions of Section 17A of the Exchange Act. DTC was created to hold securities for DTC Participants and to facilitate the clearance and settlement of securities transactions between DTC Participants through electronic book-entry changes in accounts of DTC Participants, thereby eliminating the need for physical movement of certificates. DTC Participants include security brokers and dealers, banks, trust companies and clearing corporations and may include certain other organizations. Indirect access to the DTC system is available to others such as banks, brokers, dealers and trust companies that clear through or maintain a custodial relationship with a DTC Participant, either directly or indirectly (or indirect participants).

Although DTC, Euroclear and Clearstream, Luxembourg have agreed to the foregoing procedures in order to facilitate transfers of interests in the Regulation S Global Note and in the Restricted Global Note among participants and accountholders of DTC, Clearstream, Luxembourg and Euroclear, they are under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. Neither the Bank nor the trustee will have any responsibility for the performance of DTC, Euroclear or Clearstream, Luxembourg or their respective participants, indirect participants or accountholders of their respective obligations under the rules and procedures governing their operations.

## Individual Definitive Notes

If (i) DTC or any successor to DTC is at any time unwilling or unable to continue as a depositary and a successor depositary is not appointed by the Bank within 90 days or (ii) any of the Notes has become immediately due and payable in accordance with "Description of the Notes-Events of Default," the Bank will issue individual definitive notes in registered form in exchange for the Regulation S Global Note and the Restricted Global Note, as the case may be. Upon receipt of such notice from us, DTC or the trustee, as the case may be, the Bank will use its best efforts to make arrangements with DTC for the exchange of interests in the Global Notes for individual definitive notes and cause the requested individual definitive notes to be executed and delivered to the registrar in sufficient quantities and authenticated by the registrar for delivery to holders. Persons exchanging interests in a Global Note for individual definitive notes will be required to provide the registrar with (a) written instructions and other information required by the Bank and the registrar to complete, execute and deliver such individual definitive notes and (b) in the case of an exchange of an interest in a Restricted Global Note, certification that such interest is not being transferred or is being transferred only in compliance with Rule 144A under the Securities Act. In all cases, individual definitive notes delivered in exchange for any Global Note or beneficial interests therein will be registered in the names, and issued in any approved denominations, requested by DTC.

In the case of individual definitive notes issued in exchange for the Restricted Global Note, such individual definitive notes will bear, and be subject to, the legend described in "Transfer Restrictions" (unless the Bank determines otherwise in accordance with applicable law). The holder of a restricted individual definitive note may transfer such note, subject to compliance with the provisions of such legend, as provided in "Description of the Notes." Upon the transfer, exchange or replacement of Notes bearing the legend, or upon specific request for removal of the legend on a note, the Bank will deliver only Notes that bear such legend, or will refuse to remove such legend, as the case may be, unless there is delivered to the Bank such satisfactory evidence, which may include an opinion of counsel, as may reasonably be required by the Bank that neither the legend nor the restrictions on transfer set forth therein are required to ensure compliance with the provisions of the Securities Act. Before any individual definitive note may be transferred to a person who takes delivery in the form of an interest in any Global Note, the transferor will be required to provide the trustee with a Restricted Global Note Certificate or a Regulation S Global Note Certificate, as the case may be.

Individual definitive notes will not be eligible for clearing and settlement through Euroclear, Clearstream, Luxembourg or DTC.

## TAXATION

PROSPECTIVE PURCHASERS OF THE NOTES ARE ADVISED TO CONSULT THEIR OWN TAX ADVISERS AS TO THE TAX CONSEQUENCES OF PURCHASING THE NOTES, INCLUDING, WITHOUT LIMITATION, THE TAX CONSEQUENCES OF THE RECEIPT OF INTEREST AND THE SALE, REDEMPTION OR REPAYMENT OF THE NOTES UNDER THE LAWS OF THE CAYMAN ISLANDS, THE UNITED STATES, JURISDICTIONS FROM WHICH THE BANK MAY DERIVE ITS INCOME OR CONDUCT ITS ACTIVITIES AND JURISDICTIONS WHERE INVESTORS ARE SUBJECT TO TAXATION.

The following discussion, subject to the limitations set forth below, describes material Brazilian, United States, European Union and Cayman Islands tax considerations relating to your ownership and disposition of Notes. This discussion does not purport to be a complete analysis of all tax considerations in Brazil, the United States, the European Union or the Cayman Islands and does not address tax treatment of holders of Notes under the laws of other countries or taxing jurisdictions. All investors are urged to consult with their own tax advisers as to which countries' tax laws could be relevant to them.

## Cayman Islands Tax Considerations

The following is a general discussion of certain tax considerations for prospective investors in the Notes. The discussion is based upon present law and interpretations of present law, both of which are subject to prospective and retroactive changes. The discussion does not consider any investor's particular circumstances, it is not intended as tax advice and it does not consider tax consequences other than those arising under Cayman Islands law.

## Taxation of the Issuer

Under existing Cayman Islands law, save for stamp duty, the Bank is not subject to income, capital, transfer, sales or other taxes in the Cayman Islands.

The Issuer was registered as a foreign company under Part IX of the Companies Law on 28 July 1976 and granted a Class B (unrestricted) banking license to operate in the Cayman Islands under the Cayman Banking Law.

## Taxation of the Noteholders

Payments of interest and principal in respect of the Notes will not be subject to taxation in the Cayman Islands and no withholding will be required on such payments to any holder of a Note, and gains derived from the disposal of Notes, will not be subject to Cayman Islands income or corporation tax. The Cayman Islands currently have no income, corporation or capital gains tax and no estate duty, inheritance or gift tax.

The holder of any Note (or the legal personal representative of such holder) whose Note is brought into or executed in the Cayman Islands may in certain circumstances be liable to pay stamp duty imposed under Cayman Islands law on the Note.

Noteholders whose Notes are brought into or issued in the Cayman Islands will be liable to pay stamp duty of up to C.I. $\$ 250$ on each Note unless C.I. $\$ 500$ has been paid in respect of the entire issue of Notes.

## Brazilian Tax Considerations

The following discussion is a summary of the Brazilian tax considerations relating to an investment in the Notes by a non-resident of Brazil. The discussion is based on the tax laws of Brazil as in effect on the date hereof and is subject to any change in Brazilian law that may come into effect after such date. The information set forth below is intended to be a general discussion only and does not address all possible tax consequences relating to an investment in the Notes.

Prospective purchasers should consult their tax advisers as to the specific tax consequences of acquiring, holding and disposing of the Notes, in particular with regard to Notes having special features such as Notes denominated in a foreign currency as to the holder.

As a general rule, non-Brazilian residents are taxed in Brazil only when income is derived from Brazilian sources. The applicability of Brazilian taxes with respect to payments on the Notes will depend on the origin of such payments and the domicile of the recipient of such payments.

## Payments on the Notes made by the Issuer

Based on the fact that, as a general rule, the Issuer is considered to be domiciled outside of Brazil for tax purposes, payments of income made to a non-resident holder by the Issuer with respect to Notes issued through its Grand Cayman branch will not generally be subject to withholding or deduction with respect to Brazilian income tax or any other taxes, duties, assessments or governmental charges in Brazil, provided that such payments are made with resources held by such entity outside of Brazil.

According to Law No. 10,833/03, of December 30, 2003, gains assessed on the sale or other disposal of assets located in Brazil may be subject to tax in Brazil, regardless of whether the sale or disposal is made by a nonresident holder to a resident or person domiciled in Brazil or another non-resident. Based on the fact that the Notes are issued abroad, by its Grand Cayman branch, the Bank believes that gains on the sale or other disposal of the Notes made outside Brazil by a non-resident holder, other than a branch or a subsidiary of a Brazilian resident, would not fall within the definition of assets located in Brazil for the purpose of Law No. 10,833/03 and consequently would not be subject to Brazilian taxes. However, considering the general and unclear scope of Law No. $10,833 / 03$ and the absence of judicial court rulings in respect thereto, it is unpredictable whether such understanding will ultimately prevail in the courts of Brazil. If this understanding does not prevail, gains realized by a non-resident holder from the sale or disposition of the Notes may be subject to income tax in Brazil at a rate of $15 \%$ or $25 \%$ if the non-resident is located in a tax haven jurisdiction.

Generally, there are no stamp, transfer or other similar taxes in Brazil with respect to the transfer, assignment or sale of the Notes outside Brazil nor any inheritance, gift or succession taxes applicable to the ownership, transfer or disposition of the Notes, except for gift and inheritance taxes imposed by some Brazilian states on gifts and bequests by individuals or entities not domiciled or residing in Brazil to individuals or entities domiciled or residing within such states.

## Payments on the Notes made from Brazil

If the Bank is unable to make payments on the Notes from the Cayman Islands the Bank may make payments from Brazil. Interest (including any original issue discount, as applicable) payable by the Bank to a nonresident holder with respect to the Notes is generally subject to withholding income tax at a rate of $15 \%$ or such other lower rate as provided for in an applicable tax treaty between Brazil and another country. According to Normative Ruling 252 of December 3, 2002, or Normative Ruling 252/02, in the event that a non-resident holder is domiciled in a tax haven jurisdiction (that is deemed to be a jurisdiction which does not impose any tax on income or which imposes such tax at a maximum effective rate lower than $20 \%$, or where the laws impose restrictions on the disclosure of ownership composition or securities ownership or do not allow for the identification of the effective beneficiary of income attributed to non-residents pursuant to Section 23 of Law No. 11,727 enacted on June 23, 2008 and $\S 4^{\circ}$ of Law No. 9,430 enacted on December 27, 1996), payments of interest (including any original issue discount, as applicable) are also subject to withholding in respect of Brazilian income tax at the general rate of $15 \%$. However, pursuant to Article 8 of Law No. 9,779 of January 19, 1999, if the relevant average term of the Notes is less than 96 months, the rate applicable to a non-resident holder domiciled in a tax haven jurisdiction is $25 \%$ (Article 691, IX of Decree No. 3,000 of March 26, 1999 and Article 1, IX of Law No. 9,481 of August 13, 1997). Accordingly, there is a risk that tax authorities could seek to apply the rate of $25 \%$. As described under "Description of the Notes-Additional Amounts," certain holders, regardless of the rate of Brazilian withholding tax to which they are subject, may be entitled to receive additional amounts to ensure that they receive the same amounts as they would have received without such withholding.

Additionally, Law No. 11,727 created the concept of a privileged tax regime. Pursuant to Law No.11,727, a jurisdiction will be considered a privileged tax regime if it (i) does not tax income or tax it at a maximum rate lower than $20 \%$; (ii) grants tax advantages to a non-resident entity or individual (a) without the need to carry out a substantial economic activity in the country or a said territory or (b) conditioned upon the non-exercise of a substantial economic activity in the country or a said territory; (iii) does not tax or taxes proceeds generated abroad at a maximum rate lower than $20 \%$ or (iv) restricts the ownership disclosure of assets and ownership rights or
restricts disclosure about economic transactions carried out. Although the interpretation of the current Brazilian tax legislation could lead to the conclusion that the above mentioned concept of "privileged tax regime" should apply only for the purposes of Brazilian transfer pricing and thin capitalization rules, it is unclear whether such concept would also apply to investments carried out in the Brazilian financial and capital markets for purposes of this law.

There is no judicial guidance as to the application of Law No. 11,727 of June 24, 2008 and, accordingly, the Bank is unable to predict whether the Brazilian Internal Revenue Service or the Brazilian courts may decide that the "privileged tax regime" concept shall be applicable to deem a Non-Resident Holder as a Tax Haven Resident when carrying out investments in the Brazilian financial and capital markets. However, in the event that the "privileged tax regime" concept is interpreted to be applicable to transactions carried out in the Brazilian financial and capital markets, this tax law would accordingly result in the imposition of taxation to a Non-Resident Holder that meets the privileged tax regime requirements in the same way applicable to a Tax Haven Resident.

Generally, there are no stamp, transfer or other similar taxes in Brazil with respect to the transfer, assignment or sale of the Notes outside Brazil. Under Brazilian law, the transfer of a note by gift made by a Noteholder (whether or not a Non-Resident Holder) and involving a resident of Brazil may be subject to Gift Tax (Imposto Sobre Transmissão Causa Mortis e Doação de Quaisquer Bens ou Direitos) imposed on the beneficiary by the state in which such Brazilian resident resides.

Pursuant to Decree No. 6,306, of December 14, 2007, as amended, the conversion of foreign currency into Brazilian reais and the conversion of Brazilian reais into foreign currency are subject to the Tax on Foreign Exchange Transactions - IOF/Câmbio. Currently, the IOF/Câmbio rate is $0.38 \%$ for nearly all transfers of foreign currency into reais. According to Section 15-A, XXII of the Decree No. 6,306, the liquidation of exchange transactions in connection with foreign financing or loans dated as from March 12, 2012, for inflow of proceeds into Brazil, are subject to IOF/Câmbio at a zero percent rate. The rate is $6 \%$ for the conversion of foreign loans with an average term of less than 1,800 days into Brazilian currency. However, the federal Government may increase the current IOF/Câmbio rate at any time, up to a maximum rate of $25 \%$. Any such new rate would only apply to future foreign exchange transactions.

## U.S. Foreign Account Tax Compliance

The United States has passed legislation (commonly referred to as "FATCA") which generally will impose new information reporting and other requirements with respect to certain holders of "financial accounts," as such term is defined in the FATCA rules. A 30 percent withholding tax will be imposed on certain payments made to non-U.S. financial institutions that do not comply with the new requirements. To avoid withholding under FATCA, non-U.S. financial institutions generally will be required to enter into agreements with the U.S. Internal Revenue Service ("IRS") to identify financial accounts held by U.S. persons or entities with substantial U.S. ownership, as well as accounts of other "financial institutions" that are not themselves participating in (or otherwise exempt from) the FATCA reporting regime. For these purposes, the term "financial institution" includes, among others, banks, insurance companies and funds that are engaged primarily in the business of investing, reinvesting or trading in securities, commodities or partnership interests.

If a participating non-U.S. financial institution makes a covered payment to an accountholder that has not provided information requested, or consent, where required, to deliver such information to the IRS, to enable the institution to comply with its FATCA reporting obligations, or if the recipient of the payment is a non-participating non-U.S. financial institution (that is not otherwise exempt), the payor will be required to withhold $30 \%$ on all or a portion of the payment. The withholding tax on payments to a non-participating non-U.S. financial institution generally will apply whether the financial institution is receiving payments for its own account or on behalf of another person. Recent guidance issued by the IRS indicates an intention to promulgate regulations that, beginning in 2017, would treat, for example, a portion of payments of dividends or disposition proceeds on certain equity issued by a participating non-U.S. financial institution as being subject to this withholding tax based on the percentage of the financial institution's total assets that are U.S. assets.

If we were to enter into a reporting agreement with the IRS under the FATCA rules, an investor in the Notes that is not a financial institution may be required to provide information to establish whether it is a U.S. person or is substantially owned by U.S. persons in order to establish an exemption from this withholding tax. An
investor in the Notes that is a financial institution may be required to establish whether it is a U.S. financial institution or a participating non-U.S. financial institution in order to establish such an exemption.

If an investor that is a non-U.S. financial institution is eligible to claim the benefits of an applicable tax treaty with respect to a payment withheld upon under FATCA, the investor generally would be entitled to receive a refund of the amounts withheld above the amount permitted under the treaty, provided the required information is provided in a timely manner to the IRS. It is not entirely clear how income tax treaty exemptions will apply to withholding on payments made on or with respect to the Notes. Even where an investor is entitled to a refund, the investor generally will not be eligible to any interest from the IRS for the period prior to the refund.

FATCA has a grandfathering rule that applies to Notes that are obligations for purposes of FATCA and are issued prior to January 1, 2013. This grandfathering rule does not apply to Notes that are treated as equity for U.S. federal income tax purposes. Because the proper treatment of the Notes is uncertain, the Notes may not be grandfathered under this rule.

This description of the FATCA rules is based on proposed regulations and preliminary guidance. Further guidance is anticipated prior to the effective date of these rules, which may significantly modify these rules as they apply to the issuer and to investors.

Investors should consult their own advisors about the application of FATCA to the Notes, in particular if they may be classified as financial institutions under these rules.

## Certain U.S. Federal Income Tax Considerations

The discussion of tax matters in this Offering Memorandum is not intended or written to be used, and cannot be used by any person, for the purpose of avoiding U.S. federal, state or local tax penalties, and was written to support the promotion or marketing of the offering. Each taxpayer should seek advice based on its particular circumstances from an independent tax advisor.

The following summary discusses the principal U.S. federal income tax consequences of the acquisition, ownership and disposition of the Notes. Except as specifically noted below, this discussion applies only to:

- Notes purchased on original issuance at their "issue price," which is set out on the cover page of this Offering Memorandum;
- Notes held as capital assets; and
- U.S. holders (as defined below).

The Bank does not expect, and this discussion assumes, that its ability to extend the maturity of the Notes or to defer payments of interest and principal in certain situations will cause the Notes to be classified as equity or "contingent payment debt instruments" for U.S. federal income tax purposes or for payments of stated interest to fail to be classified as "qualified stated interest" for these purposes. However, no rulings have been or will be sought from the U.S. Internal Revenue Service, or the IRS, with respect to the Notes. If these conclusions were successfully challenged by the IRS, U.S. holders would be subject to different rules than those described below. Prospective investors should consult their advisors with respect to these matters and the significance of a possible recharacterization in their particular situations.

This discussion does not describe all of the tax consequences that may be relevant in light of a holder's particular circumstances or to holders subject to special rules, such as:

- financial institutions;
- insurance companies;
- dealers in securities or foreign currencies;
- persons holding Notes as part of a hedging transaction, "straddle," conversion transaction or other integrated transaction;
- U.S. holders whose functional currency is not the U.S. Dollar; or
- partnerships or other entities classified as partnerships for U.S. federal income tax purposes.

This summary is based on the Internal Revenue Code of 1986, as amended, or the Code, administrative pronouncements, judicial decisions and final, temporary and proposed U.S. Treasury Regulations, each as currently in effect, changes to any of which subsequent to the date of this Offering Memorandum may affect the tax consequences described below. Persons considering purchasing Notes should consult their tax advisors with regard to the application of the U.S. federal income tax laws to their particular situations as well as any tax consequences arising under the laws of any U.S. state, local or foreign taxing jurisdiction.

## U.S. holders

As used herein, the term "U.S. holder" means a beneficial owner of a Note that is for U.S. federal income tax purposes:

- a citizen or individual resident of the United States;
- a corporation created or organized in or under the laws of the United States, any state thereof or the District of Columbia; or
- an estate or trust the income of which is subject to U.S. federal income taxation regardless of its source.

If an entity that is classified as a partnership for U.S. federal income tax purposes holds Notes, the U.S. federal income tax treatment of a partner will generally depend on the status of the partner and upon the activities of the partnership. A partnership considering an investment in Notes should consult its own tax advisers about the consequences to its partners of the acquisition ownership or other disposition of Notes by the partnership.

## Payments of stated interest

Interest paid on a Note (and additional amounts, if any) will be taxable to a U.S. holder as ordinary interest income at the time it accrues or is received in accordance with the holder's method of accounting for U.S. federal income tax purposes. Interest income earned by a U.S. holder with respect to a Note will constitute foreign-source income for U.S. federal income tax purposes, which may be relevant in determining the U.S. holder's ability to claim foreign tax credits.

Under the terms and conditions of the Notes, the Bank is required to gross up for certain withholding taxes. For U.S. federal income tax purposes, U.S. holders will be treated as having received the amount of any such taxes withheld by the Bank and as then having paid over the withheld taxes to the relevant taxing authorities. As a result of this rule, the amount included in gross income for U.S. federal income tax purposes by a U.S. holder with respect to a payment of interest, plus any additional amounts with respect thereto, will be greater than the amount of cash actually received (or receivable) by the U.S. holder from the Bank with respect to the payment. Subject to certain limitations, a U.S. holder will generally be entitled to a credit against its U.S. federal income tax liability, or a deduction in computing its U.S. federal taxable income, for relevant income taxes withheld by us. The limitation on foreign taxes eligible for credit is calculated separately with respect to specific classes of income. Interest received or accrued on the Notes generally will constitute "passive category income." Any election to deduct foreign taxes instead of claiming foreign tax credits must apply to all applicable foreign taxes paid or accrued in the taxable year. The U.S. foreign tax credit rules are very complex. U.S. Holders should consult their advisors with respect to the application of these rules to their particular circumstances.

## Sale, exchange or retirement of the Notes

Upon the sale, exchange or retirement of a Note, a U.S. holder generally will recognize U.S. source capital gain or loss equal to the difference between the amount realized on the sale, exchange or retirement and the holder's adjusted tax basis in the Note. A U.S. holder's adjusted tax basis in a Note generally will equal the acquisition cost of the Note. For these purposes, the amount realized does not include any amount attributable to accrued but unpaid stated interest on the Note, which will be treated like a payment of interest. Gain or loss realized on the sale, exchange or retirement of a Note will be long-term capital gain or loss if at the time of sale, exchange or retirement the U.S. holder has held the Note for more than one year. The ability to recognize capital losses is subject to limitations.

Gain realized by a U.S. holder on the sale, exchange or retirement of a Note generally will be treated as U.S.-source income. Consequently, if Brazilian withholding tax is imposed on such gain, the U.S. holder will not be able to use the corresponding foreign tax credit, unless the holder has other foreign-source income of the appropriate type in respect of which the credit may be used. The U.S. foreign tax credit rules are very complex. U.S. holders should consult their advisors with respect to the application of these rules to their particular circumstances.

## Information reporting and backup withholding

Information returns may be filed with the IRS in connection with payments on the Notes and the proceeds from a sale or other disposition of the Notes. A U.S. holder may be subject to U.S. backup withholding on these payments if it fails to provide its taxpayer identification number to the paying agent and comply with certain certification procedures or otherwise establish an exemption from backup withholding. The amount of any backup withholding from a payment to a U.S. holder will be allowed as a credit against the holder's U.S. federal income tax liability and may entitle it to a refund, provided that the required information is timely furnished to the IRS.
U.S. holders should consult their tax advisors regarding any reporting or filing obligations that may arise as a result of their acquiring, owning or disposing of the Notes, including recently enacted reporting requirements that apply to certain securities of non-U.S. financial institutions.

## EU Savings Tax Directive

Under EC Council Directive 2003/48/EC on the taxation of savings income, each Member State is required to provide to the tax authorities of another Member State details of payments of interest or other similar income paid by a person within its jurisdiction to, or collected by such a person for, an individual resident or certain limited types of entity established in that other Member State; however, for a transitional period, Austria and Luxembourg may instead apply a withholding system in relation to such payments, deducting tax at rates rising over time to $35 \%$. The transitional period is to terminate at the end of the first full fiscal year following agreement by certain non-EU countries to the exchange of information relating to such payments.

A number of non-EU countries, and certain dependent or associated territories of certain Member States, have adopted similar measures (either provision of information or transitional withholding) in relation to payments made by a person within its jurisdiction to, or collected by such a person for, an individual resident or certain limited types of entity established in a Member State. In addition, the Member States have entered into provision of information or transitional withholding arrangements with certain of those dependent or associated territories in relation to payments made by a person in a Member State to, or collected by such a person for, an individual resident or certain limited types of entity established in one of those territories.

On November 13, 2008 the European Commission published a proposal for amendments to the Directive, which included a number of suggested changes which, if implemented, would broaden the scope of the requirements described above. Investors who are in any doubt as to their position should consult their professional advisers.

## CERTAIN ERISA AND OTHER CONSIDERATIONS

The U.S. Employee Retirement Income Security Act of 1974, as amended ("ERISA"), imposes certain requirements on "employee benefit plans" (as defined in Section 3(3) of ERISA) subject to Title I of ERISA, including entities such as collective investment funds and separate accounts whose underlying assets include the assets of such plans (collectively, "ERISA Plans") and on those persons who are fiduciaries with respect to ERISA Plans. Investments by ERISA Plans are subject to ERISA's general fiduciary requirements, including the requirement of investment prudence and diversification and the requirement that an ERISA Plan's investments be made in accordance with the documents governing the ERISA Plan.

Section 406 of ERISA and Section 4975 of the U.S. Internal Revenue Code of 1986, as amended (the "Code") prohibit certain transactions involving the assets of an ERISA Plan (as well as those plans that are not subject to ERISA but which are subject to Section 4975 of the Code, such as individual retirement accounts (together with ERISA Plans, "Plans")) and certain persons (referred to as "parties in interest" or "disqualified persons") having certain relationships to such Plans, unless a statutory or administrative exemption is applicable to the transaction.

A party in interest or disqualified person who engages in a prohibited transaction may be subject to excise taxes and other penalties and liabilities under ERISA and the Code and the prohibited transaction itself may have to be rescinded.

Prohibited transactions within the meaning of Section 406 of ERISA or Section 4975 of the Code may arise if any Securities (or interests thereon) are acquired by a Plan with respect to which the Bank or the Initial Purchasers or any of their respective affiliates are a party in interest or a disqualified person. Certain exemptions from the prohibited transaction provisions of Section 406 of ERISA and Section 4975 of the Code may be applicable, however, depending in part on the type of Plan fiduciary making the decision to acquire Securities and the circumstances under which such decision is made. There can be no assurance that any exemption will be available with respect to any particular transaction involving the Securities, or that, if an exemption is available, it will cover all aspects of any particular transaction.

Governmental plans and certain church and various other plans, while not subject to the fiduciary responsibility provisions of ERISA or the provisions of Section 4975 of the Code, may nevertheless be subject to Similar Law (as defined below). Fiduciaries of any such plans should consult with their counsel and other advisers before purchasing any Securities (or interest therein).

Accordingly, by its purchase and holding of any Note (including any interest in a Note), the purchaser (including a transferee) thereof will be deemed to have represented and agreed that either: (i) it is not and for so long as it holds any Note (including any interest in a Note) will not be (and is not acquiring the Note (or such interest) directly or indirectly with the assets of a person who is or while the Note is held will be) a Plan, an entity whose underlying assets are deemed for purposes of ERISA or the Code (including any regulations thereafter) to include "plans assets" by reason of investment by an employee benefit plan or plan in the entity, or a governmental plan or foreign or other employee benefit plan which is subject to any U.S. federal, state or local law, or non-U.S. law, that is substantially similar to the provisions of Section 406 of ERISA or Section 4975 of the Code ("Similar Law"), or (ii) its purchase, holding or disposition of the Note (or any interest in a Note) will not constitute or result in a non-exempt prohibited transaction under Section 406 of ERISA or Section 4975 of the Code (or, in the case of such a governmental or church plan or non-U.S. or other employee benefit plan other than a Plan, any Similar Law).

The foregoing discussion is general in nature and not intended to be all-inclusive. Any Plan fiduciary who proposes to cause a Plan to purchase any Notes (or interest therein) should consult with its counsel regarding the applicability of the fiduciary responsibility and prohibited transaction provisions of ERISA and Section 4975 of the Code to such an investment, and to confirm that such investment will not constitute or result in a prohibited transaction or any other violation of an applicable requirement of ERISA.

The sale of Notes (or interest therein) to a Plan is in no respect a representation by the Bank or the Initial Purchasers or any of their affiliates that such an investment meets all relevant requirements with respect to investments by Plans generally or any particular Plan, or that such an investment is appropriate for Plans generally or any particular Plan.

## PLAN OF DISTRIBUTION

Subject to the terms and conditions contained in the purchase agreement dated June 12, 2012, or the purchase agreement, among the Bank and the Initial Purchasers, the Bank has agreed to sell, and the Initial Purchasers have agreed, severally and not jointly, subject to certain conditions, to purchase, the following principal amount of Notes:


The purchase agreement provides that the obligation of the Initial Purchasers to pay for and accept delivery of the Notes is subject to the conditions specified in the purchase agreement, including the delivery of legal opinions by their counsel. Subject to the terms and conditions of the purchase agreement, the Initial Purchasers are obligated to take and pay for all of the Notes offered hereby if any Notes are taken. In the purchase agreement, subject to the conditions thereof, the Initial Purchasers have agreed to purchase the Notes at a discount. The Bank has been advised by the Initial Purchasers that they propose to offer and sell the Notes initially to investors at the offering price set forth on the cover page of this Offering Memorandum and that after the initial offering, the price to investors may be changed.

The purchase agreement provides that the Bank will indemnify the Initial Purchasers against certain liabilities, including liabilities under the Securities Act, and will contribute to payments the Initial Purchasers may be required to make in respect thereof.

BB Securities Limited is not a broker-dealer registered with the SEC and therefore may not make sales of any Notes in the United States or to U.S. persons except in compliance with applicable U.S. laws and regulations. To the extent that BB Securities Limited intends to effect sales of the Notes in the United States, BB Securities Limited will do so only through Banco do Brasil Securities LLC, its selling agent, or one or more U.S. registered broker-dealers or otherwise as permitted by applicable U.S. law.

Bradesco Securities Inc. will act as agent of Banco Bradesco BBI S.A. for sales of the Notes in the United States of America. Banco Bradesco BBI S.A. is not a broker-dealer registered with the SEC, and therefore may not make sales of any Notes in the United States to U.S. persons. Banco Bradesco BBI S.A. and Bradesco Securities Inc. are affiliates of Banco Bradesco S.A.

Banco Safra S.A., Cayman Islands Branch will act as a co-manager only and will not acquire or underwrite any of the Notes. Banco Safra S.A., Cayman Islands Branch is not a broker-dealer registered with the SEC, and therefore may not make sales of any Notes in the United States or to U.S. persons, except in compliance with applicable U.S. laws and regulations.

The Notes have not been and will not be registered under the Securities Act and may not be offered or sold in the United States or to U.S. persons (other than distributors) unless they are registered under the Securities Act or an exemption from the registration requirements of the Securities Act is available. See "Transfer Restrictions."

The Initial Purchasers have agreed that, except as permitted by the purchase agreement, they will not offer, sell or deliver the Notes (i) as part of their distribution at any time or (ii) otherwise until 40 days after the later of the commencement of this offering and the original issuance date of the Notes, within the United States or to, or for the account or benefit of, U.S. persons, other than in accordance with Rule 144A, and they will send to each distributor, dealer or other person receiving a selling concession or similar fee to which they sell Notes in reliance on Regulation S during such 40-day period, a confirmation or other notice detailing the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons. In addition, until the expiration of the 40 -day restricted period referred to above, an offer or sale of Notes within the United States by a dealer (whether or not it is participating in this offering) may violate the registration requirements of the Securities Act if such offer or
sale is made otherwise than pursuant to Rule 144A or pursuant to another exemption from registration under the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S.

Prior to this offering, there has been no established market for the Notes. Application has been made to list the Notes on the Luxembourg Stock Exchange. The Bank has been advised by the Initial Purchasers that they currently intend to make a market in the Notes as permitted by applicable laws and regulations. The Initial Purchasers are not obligated, however, to make a market in the Notes and any such market-making may be discontinued at any time at the sole discretion of the Initial Purchasers. In addition, such market-making activity will be subject to the limits imposed by the Securities Act and the Exchange Act. Accordingly, the Bank cannot assure you as to the liquidity of, or the development or continuation of trading markets for, the Notes.

In connection with this offering, the Initial Purchasers may engage in transactions that stabilize, maintain or otherwise affect the price of the Notes. Specifically, the Initial Purchasers may bid for and purchase Notes in the open market for the purpose of pegging, fixing or maintaining the price of the Notes. In addition, if the Initial Purchasers create a short position in the Notes in connection with the offering by selling more Notes than are listed on the cover page of this Offering Memorandum, then the Initial Purchasers may reduce that short position by purchasing Notes in the open market. The Initial Purchasers may also impose penalty bids, which would permit the Initial Purchasers to reclaim a selling concession from a dealer when the Notes originally sold by Initial Purchasers are purchased in a covering transaction to cover short positions. In general, purchases of a security for the purpose of stabilizing or reducing a short position could cause the price of that security to be higher than it might otherwise have been in the absence of those purchases.

No action has been or will be taken in any country or jurisdiction by the Bank or the Initial Purchasers that would permit a public offering of Notes, or possession or distribution of any offering material in relation thereto, in any country or jurisdiction where action for that purpose is required. Persons into whose hands this Offering Memorandum comes are required by the Bank and the Initial Purchasers to comply with all applicable laws and regulations in each country or jurisdiction in or from which they purchase, offer, sell or deliver Notes or have in their possession or distribute such offering material, in all cases at their own expense.

Initial purchasers of the Notes may be required to pay stamp taxes and other charges in accordance with the laws and practices of the country of purchase in addition to the offering price set forth on the cover page of this Offering Memorandum.

## Selling Restrictions

## Brazil

The Notes have not been and will not be issued nor publicly placed, distributed, offered or negotiated in the Brazilian capital markets. The issuance of the Notes has not been nor will be registered with the CVM. Any public offering or distribution, as defined under Brazilian laws and regulations, of the Notes in Brazil is not legal without prior registration under Law No. 6,385/76, as amended, and Instruction No. 400, issued by the CVM on December 29, 2003, as amended. Documents relating to the offering of the Notes, as well as information contained therein, may not be supplied to the public in Brazil (as the offering of the Notes is not a public offering of securities in Brazil), nor be used in connection with any offer for subscription or sale of the Notes to the public in Brazil. Therefore, each of the Bookrunners has represented, warranted and agreed that it has not offered or sold, and will not offer or sell, the Notes in Brazil, except in circumstances which do not constitute a public offering, placement, distribution or negotiation of securities in the Brazilian capital markets regulated by Brazilian legislation.

Persons wishing to offer or acquire the Notes within Brazil should consult with their own counsel as to the applicability of registration requirements or any exemption therefrom.

## United Kingdom

Each of the Initial Purchasers has represented and agreed that:
(i) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the
meaning of Section 21 of the FSMA) received by them in connection with the issue or sale of the Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Bank; and
(ii) they have complied and will comply with all applicable provisions of the FSMA with respect to anything done by them in relation to the Notes in, from or otherwise involving the United Kingdom.

## Hong Kong

Each of the Initial Purchasers has represented and agreed that:
(i) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes other than (a) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made under that Ordinance; or (b) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer to the public within the meaning of that Ordinance; and
(ii) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance.

## Singapore

The Offering Memorandum has not been registered as a prospectus with the Monetary Authority of Singapore under the Securities and Futures Act, Cap. 289 of Singapore, or the SFA, and accordingly, the Initial Purchasers may not offer nor sell the Notes pursuant to an offering nor make the Notes the subject of an invitation for subscription or purchase, nor will the Initial Purchasers circulate or distribute this Offering Memorandum or and any other document or material in connection with the offer or sale, or invitation for subscription or purchase of the Notes, whether directly or indirectly, to any person in Singapore other than under exemptions provided in the SFA for offers made (a) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA, (b) to a relevant person (as defined in Section 275(2) of the SFA) or any person, pursuant to an offer referred to in Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA or (c) otherwise pursuant to, and in accordance with, the conditions of any other applicable provision of the SFA.

Each holder of the Notes should Note that any subsequent sale of the Notes acquired pursuant to an offer in this Offering Memorandum made under exemptions (a) or (b) above within a period of six months from the date of initial acquisition is restricted to (i) institutional investors (as defined in Section 4A of the SFA), (ii) relevant persons as defined in Section 275(2) of the SFA, and (iii) persons pursuant to an offer referred to in Section 275(1A) of the SFA.

Where the Notes are acquired by persons who are relevant persons specified in Section 276 of the SFA, namely:
(i) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
(ii) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,
the shares, debentures and units of shares and debentures of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within 6 months after that corporation or that
trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except: (1) to an institutional investor (for corporations, under Section 274 of the SFA) or to a relevant person as defined in Section 275(2) of the SFA, or any person pursuant to an offer that is made on terms that such shares, debentures and units of shares and debentures of that corporation or such rights and interest in that trust are acquired at a consideration of not less than $\mathrm{S} \$ 200,000$ (or its equivalent in a foreign currency) for each transaction, whether such amount is to be paid for in cash or by exchange of securities or other assets and further for corporations, in accordance with the conditions specified in Section 275 of the SFA; (2) where no consideration is or will be given for the transfer; or (3) where the transfer is by operation of law.

## European Economic Area

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), each Initial Purchaser has represented, warranted and agreed that with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the "Relevant Implementation Date") it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Offering Memorandum to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of such Notes to the public in that Relevant Member State:
a) Approved prospectus: if an offer of those Notes may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State (a "Non-exempt Offer"), following the date of publication of a prospectus in relation to such Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, in accordance with the Prospectus Directive, in the period beginning and ending on the dates specified in such prospectus, and the Bank has consented in writing to its use for the purpose of that Non-exempt Offer;
b) Qualified investors: at any time to any legal entity which is a qualified investor as defined in the Prospectus Directive;
c) Fewer than 100 offerees: at any time to fewer than 100 or, if the Relevant Member State has implemented the relevant provision of the 2010 PD Amending Directive, 150, natural or legal persons (other than qualified investors as defined in the Prospectus Directive), subject to obtaining the prior consent of the Initial Purchasers for any such offer; or
d) Other Exempt offers: at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive,
provided that no such offer of Notes referred to in (b) to (d) above shall require the Bank or the Initial Purchasers to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expression an "offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State, the expression "Prospectus Directive" means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member State), and includes any relevant implementing measure in the Relevant Member State and the expression "2010 PD Amending Directive" means Directive 2010/73/EU.

## Germany

The Notes offered by this Offering Memorandum have not been and will not be offered to the public within the meaning of the German Sales Prospectus Act (Verkaufsprospektgesetz) or the German Investment Act
(Investmentgesetz). The Notes have not been and will not be listed on a German exchange. No sales prospectus pursuant to the German Sales Prospectus Act has been or will be published or circulated in Germany or filed with the German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht) or any other governmental or regulatory authority in Germany. This Offering Memorandum does not constitute an offer to the public in Germany and it does not serve for public distribution of the Notes in Germany. Neither this Offering Memorandum, nor any other document issued in connection with this offering, may be issued or distributed to any person in Germany except under circumstances which do not constitute an offer to the public within the meaning of the German Sales Prospectus Act or the German Investment Act.

## Switzerland

This Offering Memorandum does not constitute an issue prospectus pursuant to Article 652 a or Article 1,156 of the Swiss Code of Obligations. The Notes will not be listed on the SIX Swiss Exchange and, therefore, this Offering Memorandum may not comply with the disclosure standards of the listing rules (including any additional listing rules or prospectus schemes) of the SIX Swiss Exchange. Accordingly, the Notes may not be offered to the public in or from Switzerland, but only to a selected and limited circle of investors, which do not subscribe to the Notes with a view to distribution. The prospective investors must be individually approached by a dealer from time to time.

## Portugal

Each Initial Purchaser has represented and agreed that the Notes may not be offered or sold in Portugal except in accordance with the requirements of the Portuguese Securities Code (Código de Valores Mobiliários as approved by the Decree-Law No. $486 / 99$ of November 13, 1999) and the regulations governing the offer of securities issued pursuant thereto. Neither a public offer for subscription of the Notes nor a public offer for the sale of the Notes shall be promoted in Portugal.

## Spain

Each Initial Purchaser has acknowledged that the Notes may not be offered or sold in the Kingdom of Spain by means of an offer as defined and construed by Spanish law and has represented that it will not offer, promote or sell in the Kingdom of Spain any Notes except in accordance with the requirements of the Spanish Securities Market Law (Ley del Mercado de Valores) of July 28, 1988, as amended and restated, and Royal Decree No. 291/1992 on Issues and Public Offerings of Securities (Real Decreto sobre Emisiones y Ofertas Públicas de Valores), as amended and restated.

## Italy

This offering has not been registered with the Commissione Nazionale per le Società e la Borsa (CONSOB) pursuant to Italian securities legislation. The Notes offered by this Offering Memorandum may not be offered or sold nor may this Offering Memorandum or any other offering materials be distributed in the Republic of Italy unless such offer, sale or distribution is:

- made by an investment firm, bank or financial intermediary permitted to conduct such activities in the Republic of Italy in accordance with Legislative Decree No. 385 of September 1, 1993 (Decree No. 385), Legislative Decree No. 58 of February 24, 1998, CONSOB Regulation No. 11971 or May 14, 1999 and any other applicable laws and regulations;
- made (i) to professional investors (operatori qualificati) as defined in Article 31, second paragraph of CONSOB Regulation No. 11422 of July 1, 1998, as amended, or Regulation No. 11522, (ii) in circumstances where an exemption from the rules governing solicitations to the public at large applies pursuant to Article 100 of Legislative Decree No. 58 of February 24, 1998 and Article 33, first paragraph, of CONSOB Regulation No. 11971 of May 14, 1999, as amended or (iii) to persons located in the Republic of Italy who submit an unsolicited request to purchase Notes; and
- in compliance with all relevant Italian securities and tax laws and regulations.


## Cayman Islands

No invitation whether directly or indirectly may be made to the public in the Cayman Islands to subscribe for the Notes unless the Issuer is listed on the Cayman Islands Stock Exchange.

## Japan

The Notes offered in this offering memorandum have not been registered under the Securities and Exchange Law of Japan. The Notes have not been offered or sold and will not be offered or sold, directly or indirectly, in Japan or to or for the account of any resident of Japan, except (i) pursuant to an exemption from the registration requirements of the Securities and Exchange Law and (ii) in compliance with any other applicable requirements of Japanese law.

## Malaysia

The Notes may not be offered or purchased and no invitation to purchase the Notes may be made, directly or indirectly, to persons in Malaysia other than to corporations (including offshore companies under the Offshore Companies Act 1990 in the Federal Territory of Labuan) with total net assets exceeding RM10 million or its equivalent in foreign currencies, high net worth individuals with total net personal assets exceeding RM3 million or its equivalent in foreign currencies and principals that enter into transactions of a minimum value of RM250,000 or its equivalent in foreign currencies for each transaction.

## China

The Notes may not be offered or sold directly or indirectly in the People's Republic of China (the "PRC") (which, for such purposes, does not include the Hong Kong or Macau Special Administrative Regions or Taiwan). Neither this Offering Memorandum nor any material or information contained or incorporated by reference herein relating to the Notes, which have not been and will not be submitted to or approved/verified by or registered with the China Securities Regulatory Commission ("CSRC") or other relevant governmental authorities in the PRC pursuant to relevant laws and regulations, may be supplied to the public in the PRC or used in connection with any offer for the subscription or sale of the Notes in the PRC. The material or information contained or incorporated by reference herein relating to the Notes does not constitute an offer to sell or the solicitation of an offer to buy any securities in the PRC. The Notes may only be offered or sold to the PRC investors that are authorized to engage in the purchase of Notes of the type being offered or sold. PRC investors are responsible for obtaining all relevant government regulatory approvals/licenses, verification and/or registrations themselves, including, but not limited to, any which may be required from the CSRC, the State Administration of Foreign Exchange and/or the China Banking Regulatory Commission, and complying with all relevant PRC regulations, including, but not limited to, all relevant foreign exchange regulations and/or foreign investment regulations.

## Relationship Between the Bank and the Initial Purchasers

The Initial Purchasers and their respective affiliates are full service financial institutions engaged in various activities, which may include securities trading, commercial and investment banking, financial advisory, investment management, investment research, principal investment, hedging, financing and brokerage activities.

Some of the Initial Purchasers and their affiliates have engaged in, and may in the future engage in, investment banking and other commercial dealings in the ordinary course of business with the Bank and/or its affiliates. They have received, or may in the future receive, customary fees and commissions for these transactions. In addition, BB Securities Limited is the Bank's wholly-owned subsidiary and has frequently acted as bookrunner in several capital markets transactions carried out by the Bank.

In addition, in the ordinary course of their business activities, the Initial Purchasers and their affiliates may make or hold a broad array of investments including serving as counterparties to certain derivative and hedging arrangements, and may actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Bank and/or its affiliates. If any of the Initial Purchasers or their affiliates has a lending relationship with the Bank, certain of those Initial Purchasers or
their affiliates routinely hedge, and certain other of those Initial Purchasers or their affiliates may hedge, their credit exposure to the Bank consistent with their customary risk management policies. Typically, these Initial Purchasers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in our securities, including potentially the notes offered hereby. Any such credit default swaps or short positions could adversely affect future trading prices of the notes offered hereby.

The Initial Purchasers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

## TRANSFER RESTRICTIONS

The Notes have not been, and will not be, registered under the Securities Act and may not be offered or sold in the United States or to, or for the account or benefit of, U.S. persons except in accordance with an applicable exemption from the registration requirements thereof. Accordingly, the Notes are being offered and sold only (1) to "qualified institutional buyers" (as defined in Rule 144A under the Securities Act) in compliance with Rule 144A, or (2) outside the United States to non-U.S. persons in reliance upon Regulation S under the Securities Act. As used in this section, the terms "United States," "U.S. person" and "offshore transactions" have the meanings given to them in Regulation S .

Each purchaser of Notes, by its acceptance thereof, will be deemed to have acknowledged, represented to and agreed with the Bank and the Initial Purchasers as follows:
(1) It is:

- a qualified institutional buyer, is aware that the sale of the Notes to it is being made in reliance on Rule 144A and is acquiring the Notes for its own account or for the account of a qualified institutional buyer; or
- not a U.S. person and is purchasing the Notes outside the United States in compliance with Regulation S.
(2) It understands that the Notes are being offered in a transaction not involving any public offering in the United States within the meaning of the Securities Act and that the Notes have not been, and will not be, registered under the Securities Act.
(3) If it is acquiring the Notes in a sale made in reliance upon Rule 144A, it will not offer, resell, pledge or otherwise transfer Notes prior to the date that is one year after the later of the original issue date of the Notes and the last date on which the Bank or any of its affiliates was the owner of that Security (or any predecessor of that Security) except:
- to the Bank;
- $\quad$ inside the United States to a qualified institutional buyer in compliance with Rule 144A;
- outside the United States to non-U.S. persons in offshore transactions in accordance with Rule 903 or Rule 904 of Regulation S;
- in a transaction complying with Rule 144 under the Securities Act (if available); or
- pursuant to an effective registration statement under the Securities Act,
- in each case in accordance with any applicable securities laws of any State of the United States and other jurisdictions. In addition, it will, and each subsequent holder is required to, notify any subsequent purchaser of those Notes from it of the resale restrictions referred to above.
(4) If it is acquiring the Notes in a sale being made in reliance upon Rule 144A, it understands that the Notes will, unless otherwise agreed by the Bank, bear a legend substantially to the following effect:
"This security has not been, and will not be, registered under the United States Securities Act of 1933, as amended (the "Securities Act"), or the securities laws of any State or other jurisdiction. Neither this security nor any interest or participation herein may be reoffered, sold, assigned, transferred, pledged, encumbered or otherwise disposed of in the absence of such registration or unless such transaction is exempt from, or not subject to, such registration.

The holder of this security by its acceptance hereof: (1) represents that it is a "qualified institutional buyer" (as defined in Rule 144A under the Securities Act) purchasing this security for its own account or for the account of one or more qualified institutional buyers; (2) agrees to offer, sell or otherwise transfer such security, only: (i) to the Issuer or any affiliate thereof, (ii) pursuant to a registration statement that has been declared effective under the Securities Act, (iii) for so long as the securities are eligible for resale pursuant to Rule 144A, to a person it reasonably believes is a "qualified institutional buyer," that purchases for its own account or for the account of a qualified institutional buyer to whom notice is given that the transfer is being made in reliance on Rule 144A, in a principal amount of not less than U.S. $\mathbf{\$ 2 0 0}, 000$, (iv) pursuant to offers and sales that occur outside the United States in compliance with Rule 903 or 904 under Regulation S under the Securities Act, or (v) pursuant to another available exemption from the registration requirements of the Securities Act, in each case in accordance with all applicable securities laws of the states of the United States or any other applicable jurisdiction; and (3) agrees that it will deliver to each person to whom this security is transferred a notice substantially to the effect of this restrictive legend. This legend will be removed only at the discretion of the Bank.

If it is acquiring the Notes in a sale being made in reliance upon Regulation $S$, it understands that the Notes will, until the expiration of a 40 -day "distribution compliance period" within the meaning of Rule 903 of Regulation S, bear a legend substantially to the following effect:
"This security has not been, and will not be, registered under the United States Securities Act of 1933, as amended (the "Securities Act"), or the securities laws of any State or other jurisdiction, and, accordingly, may not be offered or sold within the United States or to or for the account or benefit of U.S. persons, except as set forth in the following sentence. By its acquisition hereof, the holder: (1) represents that it is not a U.S. person, is not acquiring this security for the account or benefit of a U.S. person and is acquiring this security in an offshore transaction, (2) by its acceptance hereof, agrees to offer, sell or otherwise transfer such security only: (i) to the Issuer or any affiliate thereof, (ii) pursuant to a registration statement that has been declared effective under the Securities Act, (iii) for so long as the securities are eligible for resale pursuant to Rule 144A under the Securities Act ("Rule 144A"), to a person it reasonably believes is a "qualified institutional buyer" as defined in Rule 144A that purchases for its own account or for the account of a qualified institutional buyer to whom notice is given that the transfer is being made in reliance on Rule 144A in a transaction meeting the requirements of Rule 144A, (iv) pursuant to offers and sales that occur outside the United States in compliance with Rule 903 or 904 under Regulation $S$ under the Securities Act, or (v) pursuant to another available exemption from the registration requirements of the Securities Act, in each case in accordance with all applicable securities laws of the states of the United States or any other applicable jurisdiction, and (3) agrees that it will deliver to each person to whom this security is transferred a notice substantially to the effect of this restrictive legend. This legend will be removed after 40 consecutive days beginning on and including the later of: (i) the day on which the securities are offered to persons other than distributors (as defined in Regulation S ) and (ii) the date of the closing of the original offering. As used herein, the terms "offshore transaction," "United States" and "U.S. person" have the meanings given to them by Regulation S under the Securities Act."

If it is a purchaser in a sale that occurs outside the United States within the meaning of Regulation S, it agrees that until the expiration of a 40 -day "distribution compliance period" within the meaning of Rule 903 of Regulation $S$ under the Securities Act, no offer or sale of the Notes shall be made by it to a U.S. person or for the account or benefit of a U.S. person within the meaning of Rule 902(k) of the Securities Act except to a qualified institutional buyer and in compliance with the applicable restrictions set forth in paragraph (4) above.
(6) It acknowledges that the trustee will not be required to accept for registration of transfer any Notes acquired by it, except upon presentation of evidence satisfactory to the Bank and the trustee that the restrictions set forth herein have been complied with.
(7) It acknowledges that the Bank and the Initial Purchasers will rely upon the truth and accuracy of the foregoing acknowledgments, representations and agreements and agrees that, if any of the acknowledgments, representations or warranties deemed to have been made by its purchase of Notes are no longer accurate, it will promptly notify the Bank and the Initial Purchasers. If it is acquiring any Notes as a fiduciary or agent for one or more investor accounts, it represents that it has sole investment discretion with respect to each such account and that it has full power to make the foregoing acknowledgments, representations and agreements on behalf of each such account.

It will be deemed to have represented and agreed either that: (i) it is not and for so long as it holds Notes (or an interest therein) will not be (and is not acquiring the Notes or such interest directly or indirectly with the assets of a person who is or while the Notes are held will be) a Plan, an entity whose underlying assets include the assets of any such Plan, or a governmental or other employee benefit plan which is subject to any U.S. federal, State or local law, or foreign law, that is substantially similar to the provisions of Section 406 of ERISA or Section 4975 of the Code, or (ii) its purchase and holding of the Notes (or any interest therein) will not result in a prohibited transaction under Section 406 of ERISA or Section 4975 of the Code (or, in the case of a governmental or other employee benefit plan, any such substantially similar U.S. federal, State or local law, or non-U.S. law). Similarly, each transferee of any Notes, by virtue of the transfer of such Notes (or any interest therein) to such transferee, will be deemed to have represented and agreed that either: (i) it is not and for so long as it holds Notes (or any interest therein) will not be (and is not acquiring the Notes (or any interest therein) directly or indirectly with the assets of a person who is or while the Notes are held will be) a Plan, an entity whose underlying assets include the assets of any such Plan, or a governmental or other employee benefit plan which is subject to any U.S. federal, State or local law, or foreign law, that is substantially similar to the provisions of Section 406 of ERISA or Section 4975 of the Code, or (ii) its purchase and holding of the Notes (or any interest therein) will not result in a prohibited transaction under Section 406 of ERISA or Section 4975 of the Code (or, in the case of such a governmental or other employee benefit plan, any such substantially similar federal, State or local law, or non-U.S. law).

## SERVICE OF PROCESS AND ENFORCEMENT OF JUDGMENTS

## Brazil

The Bank is structured as a mixed-capital corporation (sociedade de economia mista) and incorporated with limited liability (as a sociedade anônima) under the laws of Brazil. Substantially all of the Bank's directors and executive officers and certain advisors named herein reside in Brazil or elsewhere outside the United States, and all or a significant portion of the assets of such persons may be, and substantially all of the Bank's assets are, located outside the United States. As a result, it may not be possible for investors to effect service of process within the United States or other jurisdictions outside Brazil upon such persons or to enforce against them or against the Bank any judgments obtained in such courts, including judgments predicated upon the civil liability provisions of the U.S. federal securities laws or predicated upon the laws of such other jurisdictions outside Brazil. In the Indenture, the Bank will: (i) agree that the courts of the State of New York and the federal courts of the United States, in each case sitting in the Borough of Manhattan, the City of New York shall have jurisdiction to hear and determine any suit, action or proceeding, and to settle any disputes, which may arise out of or in connection with the Notes and, for such purposes, irrevocably submit to the jurisdiction of such courts; and (ii) name an agent for service of process in the Borough of Manhattan, the City of New York. See "Description of the Notes."

The Bank has been advised by Campos Mello Advogados, its Brazilian counsel, that judgments of non-Brazilian courts for civil liabilities predicated upon the securities laws of such countries, including the securities laws of the United States, subject to certain requirements described below, may be enforced in Brazil. A judgment against either the Bank (including its Grand Cayman branch) or any other person described above obtained outside Brazil would be enforceable in Brazil against the Bank or any such person without reconsideration of the merits, upon confirmation of that judgment by the Brazilian Superior Court of Justice. That confirmation, generally, will occur if the foreign judgment:

- fulfills all formalities required for its enforceability under the laws of the country where the foreign judgment is granted;
- is issued by a competent court in the jurisdiction where the judgment took place (i) after proper service on the parties, which must be made in accordance with the law where the foreign judgment took place and not contrary to the applicable Brazilian law, or (ii) after sufficient evidence of the failure of the defendant to attend court has been given, as established pursuant to applicable law;
- is final and not subject to appeal;
- is authenticated by a Brazilian consular office in the country where the foreign judgment is issued (unless such authentication is expected by international treaties executed between Brazil and the country in which such competent court is located) and is accompanied by a translation into Portuguese of a Brazilian-registered sworn translator; and
- is not contrary to Brazilian national sovereignty, public policy, good morals or public morality (as set forth in Brazilian law), and does not contain any provision which for any reason would not be upheld by the courts of Brazil.

Notwithstanding the foregoing, no assurance can be given that confirmation will be obtained, that the process described above can be conducted in a timely manner or that a Brazilian court would enforce a monetary judgment for violation of the securities laws of countries other than Brazil with respect to the Notes. The Bank understands that original actions predicated on the securities laws of countries other than Brazil may be brought in Brazilian courts and that, subject to Brazilian public policy, public morality and national sovereignty, Brazilian courts may enforce civil liabilities in such actions against the Bank, its directors, certain of its officers and the advisors named herein. Pursuant to Article 835 of the Brazilian Code of Civil Procedures, a plaintiff (whether Brazilian or non-Brazilian) who resides outside or leaves Brazil during the course of litigation in Brazil must provide a bond to guarantee court costs and legal fees if the plaintiff owns no real property in Brazil that may ensure such payment. This bond must have a value sufficient to satisfy the payment of court fees and defendant's attorneys' fees, as determined by the Brazilian judge. This requirement does not apply to enforcement of foreign judgments
which have been duly confirmed by the Brazilian Superior Court of Justice, nor to the exceptions set forth in certain limited circumstances (enforcement of extrajudicial instruments (which does not include the Notes) that may be enforced in Brazil without the review of their merits (títulos executivos extrajudiciais) and counterclaims (reconvenções) under Article 836 of such code).

## Cayman Islands

The Issuer is duly licensed and qualified to do business as a branch of a foreign bank according to the laws of the Cayman Islands. The Cayman Islands has a less-developed body of securities law as compared to the United States and provides protection for investors to a significantly lesser extent.

The Bank has been advised by Ogier, its Cayman Islands counsel, that although there is no statutory enforcement in the Cayman Islands of judgments obtained in the State of New York or Brazil, a judgment obtained in such jurisdictions will be recognized and enforced in the courts of the Cayman Islands at common law, without any re-examination of the merits of the underlying dispute, by an action commenced on the foreign judgment debt in the Grand Court of the Cayman Islands, provided such judgment (i) is given by a foreign court of competent jurisdiction; (ii) imposes on the judgment debtor a liability to pay a liquidated sum for which the judgment has been given; (iii) is final; (iv) is not in respect of taxes, a fine or a penalty; and (v) was not obtained in a manner and is not of a kind the enforcement of which is contrary to natural justice or the public policy of the Cayman Islands.

## LEGAL MATTERS

The validity of the Notes will be passed upon for the Bank by Clifford Chance US LLP, its U.S. counsel, and for the Initial Purchasers by Davis Polk \& Wardwell LLP, their U.S. counsel.

Matters of Brazilian law will be passed upon for the Bank by Campos Mello Advogados, its Brazilian counsel, and for the Initial Purchasers by Pinheiro Neto Advogados, their Brazilian counsel.

Matters of Cayman Islands law, relating to the Notes and the Indenture, will be passed upon for the Bank by Ogier, its Cayman Islands counsel.

## INDEPENDENT ACCOUNTANTS

The consolidated financial statements of the Bank and its subsidiaries as of and for the years ended December 31, 2011, 2010 and 2009, included in this Offering Memorandum, have been audited by KPMG Auditores Independentes, independent accountants, or KPMG, as stated in their report appearing herein. The independent accountants' report covering the December 31, 2011, 2010 and 2009 Brazilian GAAP consolidated financial statements includes an other matters paragraph stating that the Bank has recorded assets relating to the surplus of the Bank's PREVI, which was determined based on criteria established by management that include estimates and assumptions of an actuarial and financial nature, as well as the fulfillment of the requirements established in the regulations in force. In addition, KPMG's independent accountants' report related to the consolidated financial statements of the Bank and its subsidiaries as of and for the years ended December 31, 2011, 2010 and 2009, included in the Offering Memorandum states that the balances and respective income of certain indirect investments and the net assets used in the calculation of the Bank's PREVI were audited by other independent accountants and that KPMG's evaluation with respect to those assets and income is based on the reports issued by those independent accountants.

With respect to the unaudited interim consolidated financial statements of the Bank and its subsidiaries as of and for the three months ended March 31, 2012 and 2011, included in this Offering Memorandum, KPMG, independent accountants, has reported that it applied the procedures in accordance with approved Brazilian auditing standards and International Standards on Auditing (NBC TR 2410 - NBC TR 2410 - Revisão de Informações Intermediárias Executada pelo Auditor da Entidade and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively), as described in their report included elsewhere in this Offering Memorandum. However, their report states that they did not audit and they do not express an opinion on that interim financial information. Accordingly, the degree of reliance on their report on such information should be restricted in light of the limited nature of the review procedures applied.

KPMG Auditores Independentes is duly registered with the CFC, with the Regional Accounting Councils (Conselhos Regionais de Contabilidade) of several Brazilian states, including the State of São Paulo, with the IBRACON and with the CVM.

## GENERAL INFORMATION

The issue and terms of the Notes have been authorized by the Bank pursuant to resolutions of its Executive Board adopted on June 11, 2012.

Application has been made to admit the Notes on the Official List of the Luxembourg Stock Exchange and to trading on the Euro MTF.

As set forth in Article 2 of the Bank's by-laws, the objectives of the Bank include, without limitation, performing all active, passive and accessory banking transactions, rendering banking services and intermediation and financial support services in their multiple forms and exercising any activities that can be performed by members of the SFN. The Bank's by-laws are available on the Bank's website at www.bb.com.br and at the offices of the Luxembourg agents and copies of the Indenture (containing the forms of the Notes) and the Purchase Agreement will be available at the office of the trustee (currently 60 Wall Street, MS NYC60-2710, New York, New York 10005, United States of America) and Deutsche Bank Luxembourg S.A. as the listing agent for the Notes on the Luxembourg Stock Exchange and the Luxembourg paying agent (currently 2 Boulevard Konrad Adenauer, L-1115, Luxembourg). In addition, copies of the most recent audited Financial Statements of the Bank may be obtained at those offices.

The Bank produces audited annual and semi-annual consolidated and non-consolidated financial statements in Portuguese and English prepared in accordance with Brazilian GAAP. The Bank also produces interim quarterly unaudited consolidated and non-consolidated financial statements in Portuguese and English prepared in accordance with Brazilian GAAP. Copies of all such financial statements, including the Bank's Financial Statements contained herein and prepared in accordance with Brazilian GAAP, may be obtained from the Bank's offices and its website. Since December 31, 2011, there has been no material adverse change in the financial condition of the Bank.

Except as disclosed in this Offering Memorandum, there has been no material adverse change in the Bank's financial position since March 31, 2012, the date of the last unaudited interim financial statements included in this Offering Memorandum.

Except as disclosed in this Offering Memorandum, the Bank is not involved in any litigation or arbitration proceedings relating to claims or amounts that are material in the context of this offering, nor so far as the Bank is aware is any such ligation or arbitration pending or threatened.

No single establishment of the Bank, including its headquarters, accounts for more than $10 \%$ of the Bank's revenues. In addition, the Bank does not have any patents or new manufacturing processes, nor is it dependent on any license (except for technological licenses, see "Business"), industrial, commercial or financial contract, in each case where such dependence would be of fundamental importance to the Bank's business or profitability.

The Notes, the Indenture and the Purchase Agreement are governed by the laws of the State of New York.
The Notes offered and sold outside the United States to purchasers in transactions outside the United States in accordance with the requirements of Regulation S have been assigned a CUSIP Number of P3772WAE2, an International Securities Identification Number ("ISIN") of USP3772WAE23 and a Common Code of 079482919 . Notes offered or sold in the United States to qualified institutional buyers pursuant to Rule 144A have been assigned a CUSIP Number of 05958AAH1, an ISIN of US05958AAH14 and a Common Code of 079514012 . The Notes have been accepted for clearance through DTC's book-entry settlement system and the applicable systems used by Euroclear and Clearstream, Luxembourg.

So long as the Notes are admitted to listing on the Official List of the Luxembourg Stock Exchange and admitted to trading on the Euro MTF, copies of all notices to holders of the Notes will be published in a leading daily newspaper of general circulation in Luxembourg, which is expected to be the Luxemburger Wort, and on the website of the Luxembourg Stock Exchange at http://www.bourse.lu.

## DESCRIPTION OF CERTAIN DIFFERENCES BETWEEN ACCOUNTING PRACTICES ADOPTED IN BRAZIL AND INTERNATIONAL FINANCIAL REPORTING STANDARDS

## General Information

This Offering Memorandum contains financial information relating to us, which has been prepared in accordance with the Brazilian Corporate Legislation Method ("Accounting Practices Adopted in Brazil"). There are certain differences between accounting principles under Accounting Practices Adopted in Brazil and IFRS, which incorporates all existing International Accounting Standards ("IAS") that are relevant to the financial information presented herein. The following is a summary of some of the principal differences; however, this summary does not purport to be complete and should not be construed as exhaustive. In reading this summary, prospective investors in the Notes should also have regard to the following considerations:

Future differences between the Accounting Practices Adopted in Brazil and IFRS resulting from future changes in accounting standards or from transactions or events that may occur in the future have not been taken into account in this summary and no attempt has been made to identify any such future events, ongoing work and decisions of the regulatory bodies that promulgate the Accounting Practices Adopted in Brazil and IFRS; which can affect future comparisons between the Accounting Practices Adopted in Brazil and IFRS, including the current differences disclosed in this summary. This summary does not purport to be complete and is subject to, and qualified in its entirety by, reference to the respective pronouncements of the Brazilian and International accounting professional bodies. Prospective investors should also consult their own professional advisors for an understanding of the differences between the Accounting Practices Adopted in Brazil and IFRS and how those differences might impact the financial information presented herein.

Accounting principles and standards used in Brazil, and applied by us in the presentation of our consolidated financial statements included in this Offering Memorandum, are established in accordance with Accounting Practices Adopted in Brazil, and interpretative statements issued by the Comite de Pronunciamentos Contábeis, the Brazilian accounting professional body. These accounting principles and standards, in the case of listed companies under the jurisdiction of the CVM, are complemented by certain additional instructions issued by the CVM. In addition, the CVM and other regulatory entities such as the Central Bank, the banking regulator, SUSEP, the insurance sector regulator, provide additional industry specific guidelines.

## Description of Certain Differences

## Deferral of fees and commissions for adjustment to the effective interest rate method

According to accounting practices adopted by Brazilian financial institutions, tariffs and commissions charged for the origination of loans to customers are recognized as revenue upon receipt.

According to IFRS, in consonance with IAS 39 - Financial Instruments: Recognition and Measurement, tariffs and commissions included in the calculation of the effective rate of interest, directly attributable to financial instruments classified at amortized cost, should be amortized along the expected useful life of contracts.

## Business combinations

According to accounting practices adopted in Brazil, the sum of goodwill or bargain purchase resulting from the acquisition of control of a firm originates from the difference between the amount of the remuneration and the book value of the net assets acquired, which is amortized in up to ten years, if based on an expectation of future profitability.

Pursuant to IFRS 3, goodwill paid by expectation of future profitability is represented by the positive difference between consideration value and the net pro rata amount acquired of the fair value of acquiree's assets and liabilities. The amount recorded as goodwill is not subject to amortization; however it is annually evaluated at a minimum in order to determine if it is subject to impairment.

## Allowance for loan losses

According to accounting practices adopted by the Brazilian financial institutions, borrowings should be classified in an increasing order of risk levels, ranging from AA risk to H risk, based on consistent and verifiable criteria, according to evaluation prepared by the institution itself.

A provision to face doubtful loan losses should be set up monthly, and it may not be lower to the sum from application of minimum percentages, which vary from $0 \%$ (zero percent) for level AA operations, to $100 \%$ (one hundred percent) for operations classified as H level. Although the model utilized determined a minimum percentage of provision for each risk level, an entity may, at its sole criterion, determine an additional provision.

This practice of provisioning for loan losses is based on an expected loss model, utilizing regulatory limits defined by the Central Bank of Brazil.

According to IFRS, as of the provisions of IAS 39 - Financial Instruments: Recognition and Measurement, the Bank classified its borrowings in operations with recoverability problems (impairment) and without recoverability problems (non-impairment). The group of impairment operations is segregated in view of its relevance, generating segments of operations subject to individualized treatment (individual impairment analysis) and/or collective treatment (collective impairment analysis).

The individual assessment involves the valuation of each transaction, in which aspects inherent to the borrowing customer and specific to the transactions are weighted, such as: (i) situation of the transactions, (ii) sharing of credit risk, (iii) customers' financial and economic situation, (iv) credit restrictions and (v) related guarantees. The determination of the allowance amount in a collective manner is performed using indices of historical losses in transactions of similar nature, considering similar products and aspects related to the borrowing customer and to the transactions (level of risk, original situation and liability term).

This practice of provisioning for losses in credit operations is based on a loss incurred model, as of the occurrence of loss events.

## Co-obligation credit assignment

Pursuant to accounting practices adopted by the Brazilian financial institutions, credit operations assigned to third parties through a co-obligation agreement entered into are written-off from balance sheet and the difference between the consideration received and the carrying value of the financial asset is recorded as revenue or expense in the statement of income upon assignment.

Under IFRS, according to IAS 39 - Financial Instruments: Recognition and Measurement, in case the entity shall substantially retain all risks and benefits of ownership of the asset assigned, it shall continue recognizing the asset transferred in its entirety and will recognize a financial liability for the counterparty received.

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Financial Statements
March 31, 2012

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# Report on limited review of interim consolidated financial information 

To
The Board of Directors, Shareholders and Management
Banco do Brasil S.A.
Brasília - DF

## Introduction

We have reviewed the accompanying, individual and consolidated, financial statements of Banco do Brasil S.A., which comprise the balance sheet as of March 31, 2012 and the related statements of income, of changes in shareholders' equity and of cash flows for the three-month-period then ended, as well as the summary of significant accounting policies and other notes to the financial statements.

Management is responsible for the preparation and fair presentation of this interim consolidated financial information in accordance with accounting practices adopted in Brazil, applicable to institutions authorized to operate by the Brazilian Central Bank (BACEN). Our responsibility is to express an opinion on this Interim consolidated financial information based on our limited review.

## Scope of review

We conducted our limited review in accordance with approved Brazilian auditing standards and International Standards on Auditing (NBC TR 2410 - NBC TR 2410 - Revisão de Informações Intermediárias Executada pelo Auditor da Entidade and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. The scope of a review is significantly lower than an audit conducted in accordance with auditing standards and therefore does not allow us to obtain assurance that we become aware of all significant matters that might be identified in an audit. Therefore, we do not express an audit opinion.

## Conclusion

Based on our review, we are not aware of any facts that would lead us to believe that the individual and consolidated interim information not present fairly, in all material aspects, the individual and consolidated financial position of Banco do Brasil S.A., as of March 31, 2012, the individual and consolidated performance of their operations and their individual and consolidated cash flows for the three-month-period then ended, in accordance with accounting practices adopted in Brazil applicable to financial institutions authorized to operate by the Brazilian Central Bank.

## Other matters

## Statement of value added

We have also reviewed the interim individual and consolidated statements of value added (DVA) for the three-month-period ended March 31, 2012, presented as supplemental information. This statement was subjected to the same review procedures described above and based on our review, we are not aware of any facts that would lead us to believe that they are not presented fairly, in all material respects, in relation to other interim individual and consolidated information consolidated taken as a whole.

Brasília, May 2, 2012.

KPMG Auditores Independentes
CRC 2SP014428/O-6 F-DF
Giuseppe Masi
Carlos Massao Takauthi
Accountant CRC 1SP176273/O-7 S-DF
Accountant CRC 1SP206103/O-4 S-DF

Banco do Brasil S.A.
inancial Statements
In thousands of Reais
BALANCE SHEET


BALANCE SHEET


Banco do Brasil S.A.
inancial Statements
In thousands of Reais
BALANCE SHEET


BALANCE SHEET


|  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | Banco do Brasil |  |
|  |  |  | BB-Consolidated |

Banco do Brasil S.A.
Financial Statements
In thousands of Reais

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| Banco do Brasil |  | Realized capital | Capital reserves | Revaluation reserves | Profit reserves |  | $\begin{gathered} \text { Equity } \\ \text { evaluation } \\ \text { adjustments } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EVENTS |  |  |  |  | Legal reserves | Statutory reserves |  |  |
|  |  | Banco do Brasil |  |  |  |  | Associated and subsidiary companies |
| Balances at 12.31.2010 |  |  | 33,077,996 | -- | 6,241 | 2,884,196 | 14,060,128 | 353,686 | 113,749 |
| Capital increase - "C" Bonus subscription |  | 46 | -- | -- | -- | -- | -- | -- |
| Credit valuation adjustments | (Note 8.f) | -- | -- | -- | -- | -- | $(51,374)$ | (31,248) |
| Disposal of treasury shares |  | -- | - | -- | -- | (254) | -- | -- |
| Expired dividends and interest on own capital |  | -- | - | -- | -- | -- | -- | -- |
| Realization of revaluation reserve in subsidiary/associated companies | (Note 24.c) | -- | - | (259) | -- | -- | -- | -- |
| Net income |  | -- | -- | -- | -- | -- | -- | -- |
| Appropriations - Dividends | (Note 24.f) | -- | - | -- | - | $(449,024)$ | -- | -- |
| - Interest on own capital | (Note 24.f) | -- | -- | -- | -- | -- | -- | -- |
| Balances at 03.31.2011 |  | 33,078,042 | - | 5,982 | 2,884,196 | 13,610,850 | 302,312 | 82,501 |
| Changes in the period |  | 46 | -- | (259) | -- | $(449,278)$ | $(51,374)$ | (31,248) |
| Balances at 12.31.2011 |  | 33,122,569 | -- | 4,730 | 3,496,562 | 20,800,988 | 618,556 | 105,286 |
| Credit valuation adjustments | (Note 8.f) | -- | - | -- | -- | -- | 62,876 | 71,626 |
| Share-based payment transactions |  | -- | 1 | -- | -- | -- | -- | -- |
| Expired dividends and interest on own capital |  | -- | -- | -- | -- | -- | -- | -- |
| Realization of revaluation reserve in subsidiary/associated companies | (Note 24.c) | -- | - | (21) | - | - | - | -- |
| Net income |  | -- | -- | -- | -- | -- | -- | -- |
| Appropriations - Dividends | (Note 24.f) | -- | - | -- | -- | $(181,408)$ | -- | -- |
| - Interest on own capital | (Note 24.f) | -- | -- | -- | -- | -- | -- | -- |
| Balances at 03.31.2012 |  | 33,122,569 | 1 | 4,709 | 3,496,562 | 20,619,580 | 681,432 | 176,912 |
| Changes in the period |  | -- | 1 | (21) | -- | $(181,408)$ | 62,876 | 71,626 |

Banco do Brasil S.A.
Financial Statements
In thousands of Reais
STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| BB-Consolidated |  | Realized capital | Capital reserves |  | Revaluation reserves | Profit reserves |  | $\begin{gathered} \text { Equity } \\ \text { evaluation } \\ \text { adjustments } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EVENTS |  |  |  |  |  | Legal Reserv | Statutory <br> Reserves |  |  |
|  |  |  |  | Banco do Brasil |  |  |  | Associated and subsidiary companies |
| Balances at 12.31.2010 |  |  | 33,077,996 |  | -- | 6,241 | 2,884,196 | 14,005,220 | 353,686 | 113,749 |
| Capital increase - "C" Bonus subscription |  | 46 |  | -- | - | -- | - | -- | -- |
| Credit valuation adjustments | (Note 8.f) | -- |  | -- | -- | -- | -- | $(51,374)$ | $(31,248)$ |
| Disposal of treasury shares |  | -- |  | -- | -- | -- | (254) | -- | -- |
| Expired dividends/interest on own capital |  | -- |  | -- | -- | -- | -- | -- | -- |
| Realization of revaluation reserve in subsidiary/associated companies | (Note 24.c) | -- |  | -- | (259) | - | - | - | -- |
| Reciprocal participation in subsidiaries |  | -- - |  | -- | -- | -- | -- | -- | -- |
| Change in non-controlling interest |  | -- - |  | - | -- | -- | -- | -- | -- |
| Net income |  | -- - |  | -- | -- | -- | -- | -- | -- |
| Realization of unrealized results |  | -- - |  | -- | -- | -- | 1,683 | -- | -- |
| Appropriations - Dividends | (Note 24.f) | -- |  | -- | -- | -- | $(449,024)$ | -- | -- |
| - Interest on own capital | (Note 24.f) | - |  | - | -- | - | -- | -- | -- |
| Balances at 03.31.2011 |  | 33,078,042 |  | -- | 5,982 | 2,884,196 | 13,557,625 | 302,312 | 82,501 |
| Changes in the period |  | 46 |  | -- | (259) | -- | $(447,595)$ | $(51,374)$ | (31,248) |
| Balances at 12.31.2011 |  | 33,122,569 |  | -- | 4,730 | 3,496,562 | 20,624,740 | 618,556 | 105,286 |
| Credit valuation adjustments | (Note 8.f) | -- |  | - | - | - | - | 62,876 | 71,626 |
| Share-based payment transactions |  | -- |  | 1 | -- | -- | -- | -- | -- |
| Expired dividends/interest on own capital |  | -- |  | -- | -- | -- | -- | -- | -- |
| Realization of revaluation reserve in subsidiary/associated companies | (Note 24.c) | -- |  | -- | (21) | -- | -- | -- | -- |
| Change in non-controlling interest |  | -- |  | -- | -- | - | - | -- | -- |
| Net income |  | -- |  | -- | -- | -- | -- | -- | -- |
| Unrealized results |  | -- |  | - | - | -- | $(52,198)$ | -- | -- |
| Appropriations - Dividends | (Note 24.f) | -- |  | -- | -- | -- | $(181,408)$ | -- | -- |
| - Interest on own capital | (Note 24.f) | -- |  | -- | - | -- | -- | -- | -- |
| Balances at 03.31.2012 |  | 33,122,569 |  | 1 | 4,709 | 3,496,562 | 20,391,134 | 681,432 | 176,912 |
| Changes in the period |  | - |  | 1 | (21) | -- | $(233,606)$ | 62,876 | 71,626 |


|  |  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |  |
| Income before income tax and social contribution |  | 3,463,122 | 4,432,807 | 3,826,168 | 4,872,945 |
| Adjustments to income (loss) before tax and social contribution |  | 4,006,803 | 2,182,131 | 10,034,735 | 6,419,124 |
| Provision for credits, lease and other credits | (Notes 10.f and 10.g) | 2,629,727 | 2,394,898 | 3,440,113 | 2,630,571 |
| Depreciation and amortization | (Note 22.d) | 905,108 | 802,383 | 927,906 | 822,126 |
| Impairment assessment result | (Notes 15 and 16) | 5,054 | -- | 5,375 | 48 |
| Equity in the (earnings) losses of subsidiaries and associated companies | (Note 14.a) | $(499,747)$ | $(715,541)$ | 114,742 | 19,775 |
| (Gain)/Loss on the sale of assets | (Note 23) | $(5,846)$ | $(1,614)$ | 8,324 | 6,665 |
| (Gain)/Loss on the sale of investments | (Note 23) | (47) | -- | $(1,600)$ | (19) |
| Capital (gain)/loss | (Note 23) | 10,268 | 9,794 | 5,744 | 1,095 |
| Foreign currency translation results | (Note 14.a) | $(63,384)$ | $(20,124)$ | $(115,672)$ | $(29,084)$ |
| Provision/(reversal) for devaluation of other assets | (Note 23) | 1,374 | 1,794 | 1,931 | 5,739 |
| Amortization of goodwill | (Note 14.c) | 144,658 | 69,592 | 218,846 | 147,673 |
| Expenses with civil, labor and tax provisions | (Note 28.b) | 837,632 | 273,987 | 960,034 | 347,288 |
| Technical provisions for insurance, pension plan and capitalization | (Note 21.e) | -- | -- | 4,395,647 | 3,110,230 |
| Adjustment of actuarial assets/liabilities and surplus allocation funds | (Note 27) | $(374,009)$ | $(620,485)$ | $(374,009)$ | $(620,485)$ |
| Effect of changes in foreign exchange rates in cash and cash equivalents |  | 416,015 | $(12,470)$ | 482,523 | $(24,096)$ |
| Noncontrolling interests |  | -- | -- | $(35,169)$ | -- |
| Other adjustments |  | -- | (83) | -- | 1,598 |
| Income adjusted before income and social contribution taxes |  | 7,469,925 | 6,614,938 | 13,860,903 | 11,292,069 |
| Equity variations |  | $(15,716,294)$ | $(3,886,203)$ | $(4,705,189)$ | $(4,072,090)$ |
| (Increase) Decrease in short-term interbank investments |  | $(20,353,861)$ | $(38,786,187)$ | 1,747,959 | $(37,282,482)$ |
| (Increase) Decrease in trading securities and derivative financial instruments |  | 5,774,674 | 601,342 | 272,134 | $(1,450,634)$ |
| (Increase) Decrease in interbank and interdepartmental accounts |  | $(5,228,289)$ | $(4,007,367)$ | $(4,217,440)$ | $(4,003,496)$ |
| (Increase) Decrease in loan operations |  | $(8,796,337)$ | $(9,209,207)$ | $(9,332,775)$ | $(10,295,926)$ |
| (Increase) Decrease in leasing operations |  | 4,118 | 3,397 | 271,851 | 317,455 |
| (Increase) Decrease in other receivables net of deferred taxes |  | $(817,552)$ | 1,867,792 | $(1,561,392)$ | 1,679,537 |
| (Increase) Decrease in other assets |  | 419,852 | $(118,179)$ | $(116,281)$ | $(197,665)$ |
| Income tax and social contribution paid |  | $(1,087,241)$ | $(617,181)$ | $(2,002,970)$ | $(1,407,782)$ |
| (Decrease) Increase in deposits |  | 4,204,062 | 4,678,923 | 4,484,264 | 4,318,890 |
| (Decrease) Increase in securities sold under repurchase agreements |  | 6,325,002 | 38,362,643 | 4,636,034 | 37,936,977 |
| (Decrease) Increase in funds from acceptance and issue of securities |  | 3,318,522 | 4,789,212 | 3,910,404 | 6,063,735 |
| (Decrease) Increase in borrowings and onlendings |  | 2,800,558 | $(882,974)$ | $(142,733)$ | 1,194,075 |
| (Decrease) Increase in other liabilities |  | $(2,273,653)$ | $(567,955)$ | $(2,642,629)$ | $(940,802)$ |
| (Decrease) Increase in deferred income |  | $(6,149)$ | (462) | $(11,615)$ | $(3,972)$ |
| CASH PROVIDED BY (USED IN) OPERATIONS |  | $(8,246,369)$ | 2,728,735 | 9,155,714 | 7,219,979 |
|  |  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |  |
| (Increase) Decrease in securities available for sale |  | 11,954,435 | $(426,429)$ | 11,414,393 | $(1,250,272)$ |
| (Increase) Decrease in securities held to maturity |  | $(159,943)$ | $(265,121)$ | 1,340,749 | $(395,734)$ |
| Dividends received from subsidiaries and associated companies |  | -- | 613,018 | -- | -- |
| (Acquisition)/sale of property, plant and equipment in use |  | $(309,645)$ | $(184,797)$ | $(328,641)$ | $(198,629)$ |
| (Acquisition)/ sale of investments |  | $(163,457)$ | $(150,184)$ | $(176,192)$ | $(137,801)$ |
| Acquisition of intangible assets/ deferred assets |  | $(141,625)$ | $(130,828)$ | $(149,495)$ | $(129,678)$ |
| CASH PROVIDED /(USED IN) INVESTING ACTIVITIES |  | 11,179,765 | $(544,341)$ | 12,100,814 | $(2,112,114)$ |
|  |  |  |  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |  |
| Change in noncontrolling interests |  | -- | -- | 17,239 | 5 |
| (Decrease) Increase in subordinated debts |  | 488,888 | 1,046,720 | 555,594 | 1,051,747 |
| (Decrease) Increase in equity and debt hybrid securities |  | 3,317,538 | $(849,949)$ | 3,314,014 | $(840,058)$ |
| Capital increase |  | -- | -- | -- | -- |
| Disposal of treasury shares |  | -- | 254 | -- | 254 |
| Dividends paid |  | $(442,565)$ | $(917,410)$ | $(442,565)$ | $(917,410)$ |
| Interest on own capital paid |  | $(794,907)$ |  | $(794,907)$ | -- |
| CASH PROVIDED /(USED IN) FINANCING ACTIVITIES |  | 2,568,954 | $(720,385)$ | 2,649,375 | $(705,462)$ |
|  |  |  |  |  |  |
| Net variation of cash and cash equivalents |  | 5,502,350 | 1,464,009 | 23,905,903 | 4,402,403 |
| At the beginning of the period |  | 42,878,095 | 32,576,359 | 43,852,139 | 25,147,713 |
| Effect of changes in foreign exchange rates in cash and cash equivalents |  | $(416,015)$ | 12,470 | $(482,523)$ | 24,096 |
| At the end of the period |  | 47,964,430 | 34,052,838 | 67,275,519 | 29,574,212 |
| Increase in cash and cash equivalents |  | 5,502,350 | 1,464,009 | 23,905,903 | 4,402,403 |

Banco do Brasil S.A.
Financial Statements
In thousands of Reais

## statement of value added

|  |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |

## 1 - The Bank and its Operations

Banco do Brasil S.A. ("Banco do Brasil" or the "Bank") is a publicly listed company established under private law, with both public and private shareholders, and is subject to the requirements of Brazilian corporate legislation. It is headquartered in Setor Bancário Sul, Quadra 1, Lote 32, Bloco C, Edifício Sede III, Brasília, Distrito Federal, Brazil. Its purpose is to carry out all asset, liability and accessory banking operations, to provide banking services, to promote financial intermediation and originate financial transactions in various forms, including foreign exchange transactions and supplementary activities, with an emphasis on insurance, private pension, capitalization, securities brokerage, administration of credit/debit cards, consortiums, investment funds and management portfolios, and to practice any activities permitted for the institutions that are part of the National Finance System. It is also the main financial agent of the Brazilian Federal Government and is therefore required to carry out the functions attributed to it by law, specifically those of article 19 of Law 4,595/1964.

## 2 - Company Restructuring

## a) Acquisitions

## EuroBank

On 01.19.2012, the Bank concluded the acquisition, through cash payment of US\$ 6 millon, of the entire capital stock and voting capital of Eurobank, a north-american financial institution, corresponding to 835,855 common shares.
Investment and goodwill balances were measured based on adjusted equity of EuroBank, on december 2011, converted at the exchange rate of 01.17.2012.

| R\$ thousand |  |
| :--- | ---: |
| Amaunt paid | 10,651 |
| Adjusted equity value on 12.31 .2011 | $(8,921)$ |
| Value of goodwill ${ }^{(1)}$ | 19,572 |
| Goodwill | 18,058 |
| Goodwill of assets fair value | 1,514 |
| Capital investment ${ }^{(2)}$ | 52,368 |

(1) The value of acquired goodwill is subject to be changed due to the elaboration of the amount paid allocation study (PPA), estimated to finish at June 2012.
(2) The capital investment allowed the issuance of $4,916,666$ (four million, nine hundred sixteen thousand, six hundred sixty-six) common shares.

EuroBank, a close corporation headquartered in the state of Florida (United States), has a network of three branches located in the cities of Coral Gables, Pompano Beach and Boca Raton.

The Eurobank acquisition is expected to contribute to Banco do Brasil's expansion of business in the United States, through its operations in the North-American retail market, focusing on Brazilian and Spanish people that live in the USA.

## b) Growth of Shares

## Brasilcap Capitalização S.A. (Brasilcap)

On 01.06.2010, the Bank announced that the subsidiary BB Seguros Participações S.A. (BB Seguros) and Grupo Icatu (Icatu) entered into a Memorandum of Understanding with a view to forming a strategic alliance in the Brazilian market to develop and sell capitalization products. In this context, BB Seguros and Icatu announced their intention to acquire the equity interest held by the other shareholders in Brasilcap Capitalização S.A. (Brasilcap).

Negotiations are conducted in compliance with Memorandum of Understanding and additional facts, when considered significant, will be timely disclosed to the market.

## 3 - Presentation of Financial Statements

The Financial Statements have been prepared in accordance with the accounting guidelines derived from Brazilian corporation law, the rules and instructions issued by the National Monetary Council (CMN), Brazilian Central Bank (Bacen), the National Council of Private Insurance (CNSP), the

Superintendency of Private Insurance (Susep), the National Health Agency (ANS) and the Securities and Exchange Commission of Brazil (CVM), as applicable.
The preparation of financial statements in accordance with accounting practices adopted in Brazil, applicable to financial institutions, requires that Management use judgment in the determination and recording of accounting estimates, when applicable. Significant assets and liabilities subject to these estimates and assumptions include: the residual value of fixed assets, the allowance for loan losses, deferred tax assets, provision for labor, civil and tax demands, appreciation of derivative financial instruments, assets and liabilities relating to post-employment benefits and other provisions. The final amounts of transactions involving these estimates are only known upon their settlement.
The financial statements include operations of Banco do Brasil in Brazil and abroad (Banco do Brasil), and the consolidated financial statements also include operations of financial and non-financial subsidiaries in Brazil and abroad, Jointly Controlled entities, Special Purpose Entity - Dollar Diversified Payment Rights Finance Company, including the Investment Funds which the Bank controls directly or indirectly, and investments in subsidiaries and associated companies, in accordance with Bacen requirements (BB-Consolidated).

In the preparation of these financial statements, amounts resulting from transactions between consolidated companies, including the ownership interest held by one in another, balances of balance sheet accounts, revenues, expenses and unrealized profits, net of tax effects, were eliminated. Noncontrolling interest in net equity and in income were separately disclosed in the financial statements. The balances of balance sheet and income accounts of ownership interest where control is shared with other shareholders were consolidated proportionally to the ownership held in the capital. Leasing operations were considered based on the financial method, and the amounts were reclassified from the heading of leased assets to the heading of leasing operations, after deduction of residual amounts received in advance.
The Accounting Pronouncements Committee (CPC), since 2008, has been responsible for issuing accounting standards and interpretations, based on international accounting standards, approved by CVM. Bacen accepted the following pronouncements, which are fully applied by the Bank: CPC 01 Reduction in Recoverable Value of Assets, CPC 03 - Statement of Cash Flows (DFC), CPC 05 Related Party Disclosures, CPC 10 - Share-Based Payment, CPC 23 - Accounting Policies, Changes in Accounting Estimates and Errors, CPC 24 - Events After the Reporting Period and CPC 25 Provisions, Contingent Liabilities and Contingent Assets.
Additionally, the Brazilian Central Bank issued CMN Resolution 3,533/2008, whose terms began in January, 2012, which established procedures for reclassification, accounting and disclosure of sale and transfer transactions related to financial assets. This Resolution meets the criteria for the write-off of financial assets as specified in the CPC 38 - Financial Instruments: Recognition and Measurement. Taking into account that transactions of credit cession is not a practice adopted by the Bank and that Banco Votorantim exclusively assigns credit portfolios to Banco do Brasil, eliminating those accounting effects on the consolidation, there was no impact on the financial statements.

The Bank has also applied the following pronouncements which do not conflict with the Bacen rules, as established by Article 22, § 2 of Law 6385/1976: CPC 09 - Value Added Statement, CPC 12 Adjustment at Present Value, CPC 19 - Investment in Joint Venture, CPC 22 - Information by segment, CPC 27 - Fixed Assets, CPC 33 - Employee Benefits and CPC 41 - Income per share.
Pronouncements CPC 07 - Government Grants and Assistance, CPC 17 - Construction Contracts, CPC 29 - Biological Assets and Agricultural Produce and CPC 35 - Separate Statements, which do not conflict with the Bacen rules, may be applied by the Bank as events or transactions covered by the aforementioned CPCs take place.
The application of other standards, which depend on Bacen's regulations, results primarily in immaterial adjustments or in changes in disclosure, except the following pronouncements, that may result in significant impacts on the financial statements:
CPC 04-Intangible Assets and CPC 15-Business Combinations - a) reclassification of intangible assets identified in acquisitions of controlling interest of Banco Nossa Caixa and of Banco Votorantim, in 2009, as well as on acquisition of controlling interest of Banco Patagonia, in 2011, from the investment account to the account of intangible assets, in the group of Non-Current Assets Permanent; b) derecognition of goodwill amortization expenses from acquisitions; and c) recognition of amortization expenses of intangible assets with definite useful lives, identified in the acquisitions.

CPC 36 - Consolidated Statements - in the formation of holding companies SH1 and SH2 (Note 2.c), the Bank contributed to their insurance companies and received indirect participation in insurance companies arising from Mapfre, with the following effects: a) derecognition of assets and liabilities of enterprises contributed by the Bank at its book value at the date control was lost; b) recognition of the assets received at fair value in return; c) recognition of the remaining investment in former subsidiaries at fair value on the same date; and d) recognition of the difference with a resulting gain or loss.
CPC 38 - Financial Instruments: Recognition and Measurement - adjustment in the allowance for loan losses, due to the adoption of the incurred loss criterion.

These financial statements were approved by the Executive Board of Directors on 05.02.2012.

Shareholding interest included in the consolidated financial statements, segregated by business segments

|  |  |  |  | \% of Total Share |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Banking segment |  |  | Activity |  |  |  |
| Banco do Brasil - Ag. Viena | (1) | (4) | Banking | 100\% | 100\% | 100.00\% |
| BB Leasing Company Ltd. | (1) | (4) | Leasing | 100\% | 100\% | 100.00\% |
| BB Leasing S.A. - Arrendamento Mercantil | (1) | (4) | Leasing | 100\% | 100\% | 100\% |
| BB Securities Asia Pte. Ltd. | (1) | (4) | Broker | 100\% | 100\% | -- |
| BB Securities LLC. | (1) | (4) | Broker | 100\% | 100\% | 100\% |
| BB Securities Ltd. | (1) | (4) | Broker | 100\% | 100\% | 100\% |
| BB USA Holding Company, Inc. | (1) | (4) | Holding | 100\% | 100\% | 100\% |
| Brasilian American Merchant Bank | (1) | (4) | Banking | 100\% | 100\% | 100\% |
| Besc Distribuidora de Títulos e Valores Mobiliários S.A. | (1) | (4) | Asset Management | 99.62\% | 99.62\% | 99.62\% |
| Banco Patagonia S.A. | (1) | (4) | Multiple Bank | 58.96\% | 58.96\% | -- |
| Banco Votorantim S.A. | (2) | (4) | Multiple Bank | 50\% | 50\% | 50\% |
| Eurobank | (1) | (4) | Multiple Bank | 100\% | -- | -- |
| Investment segment |  |  | Activity |  |  |  |
| BB Banco de Investimento S.A. | (1) | (4) | Investment Bank | 100\% | 100\% | 100\% |
| Kepler Weber S.A. | (2) | (4) | Industry | 17.56\% | 17.56\% | 17.56\% |
| Companhia Brasileira de Securitização - Cibrasec | (3) | (5) | Credits Acquisition | 12.12\% | 12.12\% | 12.12\% |
| NeoEnergia S.A. | (2) | (4) | Energy | 11.99\% | 11.99\% | 11.99\% |
| Segment of Fund Management |  |  | Activity |  |  |  |
| BB Gestão de Recursos - Distribuidora de Títulos e Valores Mobiliários S.A. | (1) | (4) | Asset Management | 100\% | 100\% | 100\% |
| Segment of Insurance, Private Pension Fund and Capitalization |  |  | Activity |  |  |  |
| BB Seguros Participações S.A. | (1) | (4) | Holding | 100\% | 100\% | 100\% |
| BB Broker de Seguros e Administradora de Bens S.A. | (1) | (4) | Broker | 100\% | 100\% | 100\% |
| Nossa Caixa Capitalização S.A. | (1) | (4) | Capitalization | 100\% | 100\% | 100\% |
| BB Aliança Participações S.A. | (3) | (4) | Holding | 74.99\% | 74.99\% | 100\% |
| Companhia de Seguros Aliança do Brasil | (3) | (4) | Insurance Company | 74.99\% | 74.99\% | 100\% |
| BB Mapfre SH1 Participações S.A. | (3) | (4) | Holding | 74.99\% | 74.99\% | -- |
| Mapfre Vera Cruz Vida e Previdência S.A. | (3) | (4) | Pension | 74.99\% | 74.99\% | -- |
| Mapfre Participações Ltda. | (3) | (4) | Holding | 74.99\% | 74.99\% | -- |
| Vida Seguradora S.A. | (3) | (4) | Insurance Company | 74.99\% | 74.99\% | -- |
| Brasilprev Seguros e Previdência S.A. | (3) | (4) | Pension/Insurance | 74.99\% | 74.99\% | 74.99\% |
| Brasilcap Capitalização S.A. | (3) | (4) | Capitalization | 66.66\% | 66.66\% | 49.99\% |
| Aliança do Brasil Seguros S.A. | (3) | (4) | Insurance Company | 50\% | 50\% | 100\% |
| BB Aliança Rev Participações S.A. | (3) | (4) | Holding | 50\% | 50\% | 100\% |
| Brasilveículos Companhia de Seguros | (3) | (4) | Insurance Company | 50\% | 50\% | 100.00\% |
| Mapfre BB SH2 Participações S.A. | (3) | (4) | Holding | 50\% | 50\% | -- |
| Mapfre Vera Cruz Seguradora S.A. | (3) | (4) | Insurance Company | 50\% | 50\% | -- |
| Mares Mapfre Riscos Especiais S.A. | (3) | (4) | Insurance Company | 50\% | 50\% | -- |
| Mapfre Assistência S.A. | (3) | (4) | Service Rendering | 50\% | 50\% | -- |
| Seguradora Brasileira de Crédito à Exportação - SBCE | (3) | (4) | Insurance Company | 12.09\% | 12.09\% | 12.09\% |
| Segment of Payment Methods |  |  | Activity |  |  |  |
| BB Administradora de Cartões de Crédito S.A. | (1) | (4) | Service Rendering | 100\% | 100\% | 100.00\% |
| BB Elo Cartões Participações S.A. | (1) | (4) | Holding | 100\% | 100\% | 100.00\% |
| Elo Participações S.A. | (2) | (4) | Holding | 49.99\% | 49.99\% | -- |
| Companhia Brasileira de Soluções e Serviços CBSS | (3) | (4) | Service Rendering | 49.99\% | 49.99\% | 49.99\% |
| Elo Serviços S.A. | (2) | (4) | Service Rendering | 33.33\% | 33.33\% | -- |
| Cielo S.A. | (2) | (4) | Service Rendering | 28.71\% | 28.72\% | 28.74\% |
| Tecnologia Banking S.A. - Tecban | (3) | (4) | Service Rendering | 13.53\% | 13.53\% | 13.53\% |
| Other Segments |  |  | Activity |  |  |  |
| Ativos S.A. Securitizadora de Créditos Financeiros | (1) | (4) | Credit Acquisition | 100\% | 100\% | 100\% |
| Ativos S.A. Gestão de Cobrança e Recuperação de Crédito | (1) | (4) | Credit Acquisition | 100\% | 100\% | 100\% |
| BB Administradora de Consórcios S.A. | (1) | (4) | Consortium | 100\% | 100\% | 100.00\% |
| BB Tur Viagens e Turismo Ltda. | (1) | (5) | Tourism | 100\% | 100\% | 100\% |
| BB Money Transfers Inc. | (1) | (4) | Service Rendering | 100\% | 100\% | 100\% |
| Cobra Tecnologia S.A. | (1) | (4) | IT | 99.97\% | 99.97\% | 100.00\% |
| BV Participações S.A. | (2) | (4) | Holding | 50\% | 50\% | 50\% |

(1) Subsidiaries.
(2) Joint venture, proportionately included in consolidation.
(3) Associated companies, proportionately included in consolidation, as Bacen resolve.
(4) Financial Statements for consolidation on Mar/2011.
(5) Financial Statements for consolidation on Feb/2011.

The following investment funds were also consolidated: BV Financeira FIDC V, Fundo de Investimento Sedna Referenciado DI, Fundo de Investimento Nióbio I and BVIA Fundo de Investimento em Participações, as well as special-purpose entity located abroad Dollar Diversified Payment Rights Finance Company, that are directly or indirectly controlled by the Bank.

In 2011, a reclassification at Banco do Brasil and BB-Consolidated was made in the amount of $R \$ 123,790$ thousand, from the grouping of Service Revenue to the grouping of Income from Bank Fees, pursuant to Bacen Circular Letter 3,490/2011, which altered the function of accounting titles and subtitles for recording income from tariffs.

In 2011, a reclassification was made in the amount of $R \$ 30,882$ thousand at $B B$ - Consolidated from the Other Operating Income account to Service Provision Income, regarding Cielo POS equipment rental incomes.

## 4 - Description of significant accounting policies

## a) Statement of income

In accrual basis accounting, revenues and expenses are reported in the statement of income of the period to which they belong and, when correlated, simultaneously, regardless of receipt or payment. The operations with floating financial charges are adjusted pro rata, based on the indexes agreed, and operations with fixed financial charges are recorded at redemption value, adjusted for unearned income or prepaid expenses for future periods. The operations indexed to foreign currencies are adjusted up to the reporting date using current rates.

## b) Cash and cash equivalents

Cash and cash equivalents comprise available funds in local currency, foreign currency, investments in gold, investments in repurchase agreements - own operations, interbank deposits and investments in foreign currencies, with high liquidity and insignificant risk of change in value, with maturity not exceeding 90 days.

## c) Short-term interbank investments

Short-term interbank investments are recorded at their investment or acquisition amount, plus income accrued up to the balance sheet date and adjustment to allowance for losses.

## d) Securities

The securities purchased for the Bank's portfolio are recorded at the actual amount paid, including brokerage charges and fees, and are classified based on management's intention, in one of three categories, according to Bacen Circular 3068/2001:
Trading Securities: these are securities purchased to be actively and frequently traded. They are adjusted monthly to market value. The increases and decreases in value are recorded in income and expense accounts for the period;

Securities available for sale: these are securities that may be traded at any time, but are not acquired to be actively and frequently traded. They are adjusted monthly to market value and their increases and decreases in value are recorded, net of tax effects, in a separate shareholders' equity account.
Securities held to maturity: these are securities that the Bank owns and has the financial capacity and intent to hold to maturity. These securities are not adjusted to market value. The financial capacity is supported by a cash flow projection that does not consider the possibility of sale of these securities.
The mark-to-market methodology used for securities was established following consistent, verifiable criteria, which consider the average price of trading on the day of calculation or, if not available, the daily adjustment of future market transactions reported by Anbima, BM\&FBovespa or the net expected realizable value obtained through pricing models, using future interest rate curves, foreign exchange rates, and price and currency index, all consistent with prices adopted during the year.

Income accrued on the securities, irrespective of the category in which they are classified, is appropriated on a pro rata basis on the accrual basis of accounting until the date of maturity or final sale, according to the exponential or straight-line method, based on the contractual remuneration and purchase price, and recorded directly in the statement of income for the period.

Impairment of securities classified as available for sale and held to maturity, if consideredother than temporary, are recorded directly in expense for the period and a new cost basis for the asset is determined.

Upon sale, the difference between the sale amount and the cost of purchase plus accrued income is considered as a result of the transaction and is recorded on the date of the transaction as a gain or loss on securities.

## e) Derivative financial instruments

Derivative financial instruments are adjusted to market value at each monthly trial balance and balance sheet date. Increases or decreases in value are recorded in income or expense accounts of the respective financial instruments.

The mark-to-market methodology used for derivative financial instruments was established following consistent and verifiable criteria, which consider the average price of trading on the date of calculation or, if not available, pricing models that estimate the expected net realizable value.

Derivative financial instruments used to offset, in whole or in part, the risks arising from exposure to variations in financial asset or liability market values are considered hedge instruments and are classified according to their nature:
Market Risk Hedge - increases or decreases in value of the financial instruments, as well as of the hedged item, are recorded in income/expenses accounts for the period; and
Cash Flow Hedge - the effective portion of the increases or decreases in value of the derivative financial instruments classified in this category are recorded, net of tax effects, in a separate Shareholders' Equity account. The effective amount is that in which the variation of the hedged item, directly related to the corresponding risk, is offset by the variation in the financial instrument used for the hedge, considering the accumulated effect of the transaction. Other variations in these instruments are recorded directly in the statement of income/expenses for the period.

## f) Loan and lease operations, advances on foreign exchange contracts, other receivables with loan characteristics and allowance for loan losses

Loans, leases, advances on foreign exchange contracts and other receivables with loan characteristics are classified according to Management's judgment with respect to the level of risk, taking into consideration market conditions, past experience and specific risks in relation to the operation, to borrowers and guarantors, observing the parameters established by CMN Resolution 2682/1999, which requires periodic analyses of the portfolio and its classification into nine levels, ranging from AA (minimum risk) to H (maximum risk), as well as the classification of operations more than 15 days overdue as non-performing.

Income from loans overdue for more than 60 days, regardless of their risk level, will only be recognized as income when effectively received.

Operations classified at level H, which remain in this classification for 180 days, are written off against the existing allowance.
Renegotiated operations are maintained, at a minimum, at the same level at which they were rated. The renegotiations of loans already written off against the allowance are rated as H level and any gains from renegotiation are recognized as income when effectively received.
Allowance for loan losses, considered sufficient by management, satisfies the minimum requirement established by the aforementioned CMN Resolution 2682/1999 (Note 10.e).

## g) Taxes

Taxes are calculated based on the rates shown in the table below:

| Taxes | Rate |
| :--- | ---: |
| Income Tax (15\% + additional 10\%) | $25 \%$ |
| Social Contribution on Net Income (CSLL) ${ }^{(1)}$ | $15 \%$ |
| Social Integration Program (PIS/Pasep) $^{(2)}$ | $0.65 \%$ |
| Contribution to Social Security Financing - Cofins $^{(2)}$ | $4 \%$ |
| Tax Services of any kind - ISSQN | Up to |
| (1) For non-financial firms, the CSLL rate is 9\%. |  |

(2) For non-financial firms that have opted for the non-cumulative regime of calculation, the PIS/PASEP rate is $1.65 \%$ and Cofins rate is $7.6 \%$.

Deferred tax assets (tax credits) and deferred tax liabilities are recorded by applying the current rates of taxes on their respective bases. For recording, maintaining, and writing off tax credits the Bank follows the established criteria by CMN Resolution 3059/2002, and amended by CMN Resolution $3355 / 2006$, and they are supported by a study of their realizability.

## h) Prepaid expenses

Refer to the application of payments made in advance, for which the benefits or the services will occur in subsequent periods. Prepaid expenses are recorded at cost and amortized as incurred.

## i) Permanent assets

Investments: investments in subsidiaries and associated companies in which the Bank has significant influence or an ownership interest of $20 \%$ or more of the voting shares, and in other companies which are part of a group or are under common control are accounted for by the equity method based on the shareholders' equity of the subsidiary or associated company.
Goodwill, the premium paid over the book value of the investment acquired due to a future profitability expectation, is based on financial economic evaluations which substantiate the purchase price of the business and is amortized based on annual income projections of those evaluations. Goodwill is tested for impairment annually.
The statements of the branches and subsidiaries abroad are adapted to the prevailing accounting criteria in Brazil and translated into Brazilian Reais using current exchange rates, in conformity with Bacen Circulars 2397/1993 and 2571/1995, and their impacts are recorded in the statement of income for the period.
Other permanent investments are valued at acquisition cost, less allowance for impairment losses, as applicable.
Property and equipment: property and equipment are stated at cost less depreciation, calculated using the straight-line method at the following annual rates: buildings and improvements - 4\%; vehicles 20\%; data processing systems - 20\% and others - 10\% (Note 15).

Deferred: deferred assets are recorded at cost of acquisition or formation, net of accrued amortization. They are composed mainly of restructuring costs, and the expenditures, up to 09.30.2008, with third party properties, as a result of opening branches, which are amortized according to rates based on rental terms, as well as expenditures on the acquisition and development of information systems, which are amortized at 20\% per annum (p.a.).
Intangible: intangible assets consist of rights that have as their object intangible assets intended for the maintenance of the company or that are exercised for that purpose, including acquired goodwill.

An asset meets the criteria for identification as an intangible asset, when it is separable, i.e, it can be separated from the entity and sold, transferred or licensed, rented or exchanged, individually or jointly with a contract, related assets or liabilities, regardless of the intention for use by the entity; or results from contractual rights or other legal rights, regardless of whether these rights are transferable or separable from the entity or other rights and obligations.
Intangible assets that have finite useful lives comprises disbursements for the acquisition of: (i) rights to provide banking services (rights to managing payrolls), amortized over the terms of contracts; (ii) software, amortized on a straight-line basis at a rate of $20 \%$ per year from the date it is available for use; and (3) in the right to use the Banco Postal network (included in Other Intangible Assets), which is amortized according to the contractual period. Intangible assets are adjusted by allowance for impairment losses, if applicable (Note 16). The amortization of intangible assets is recorded in Other Administrative Expenses account.

## j) Impairment of non-financial assets

At the end of each reporting period, the Bank assesses whether there is any indication that a nonfinancial asset may be impaired based on internal and external sources of information. If there is an indication that an asset may be impaired the Bank estimates the recoverable amount of the asset. The recoverable amount of the asset is the higher of its fair value less costs to sell and its value in use.

The Bank tests, at least annually, the recoverable amount of intangible assets not yet available for use and goodwill on acquisition of investments. This test can be run at any time during the year, provided it is performed at the same time every year.

If the recoverable amount of the asset is less than its carrying amount, the asset's carrying amount is reduced to its recoverable amount through a provision for impairment, which is recognized in profit or loss.

## Methodologies in assessing the recoverable amount of the main non-financial assets:

## Property and Equipment in Use:

Land and buildings - in determining the recoverable amount of land and buildings, technical assessments are carried out in accordance with the rules of the Brazilian Association of Technical Standards - ABNT.

Data processing systems - in determining the recoverable, the market value is considered, if it is avaiable, or the recoverable value for use in the operations of the Bank. Otherwise the calculation considers the projection of cash flows arising from the use of each asset during its useful life, discounted to present value based on the rate of the Interbank Deposit Certificate - CDI.
Other assets - although they are subject to impairment testing, other assets have little value individually and, given the cost-effectiveness, the Bank does not assess the recoverable value of these items individually. However, the Bank conducts inventory each year, and lost or damaged goods are properly derecognized.

## Investments and Goodwill on acquisition of investments

The methodology for calculating the recoverable amount of goodwill and investments for future profitability, consists of measuring the expected result of the investment using discounted cash flows (DCF). To measure this result, the assumptions made are based on (i) operational projections, results and investment plans, (ii) macroeconomic scenarios developed by the Bank, and (iii) internal methodology for calculating the cost of capital based on the Capital Asset Pricing Model - CAPM.

Specifically in the acquisition of Banco Nossa Caixa, which was merged into the Banco do Brasil in November 2009, the methodology is to compare the goodwill paid, less the accumulated amortization, with the present value of the results of the Bank designed for the State of São Paulo, minus assets with finite lives. The projections are based initially on results and progress based on growth assumptions of profitability for Banco do Brasil and they are discounted based on the market fixed curve, calculated using BM\&F Bovespa - Term Structure of Interest Rates - ETTJ .

## Intangible

Rights to Managing Payrolls - The model for assessing the recoverable amount of the rights to managing payroll involves monitoring contracts performance, that are calculated from the contribution margins of customer relationships related to each contract in order to check if the projections that justified the acquisition of assets match the observed performance. For the contracts that do not achieve the expected performance levels, a provision for impairment is recognized.
Software - Software, substantially developed by the Bank in accordance with its needs constantly receive investments for modernization and adaptation to new technologies and business requirements. Considering that there are no similar products on the market and considering the high cost to deploy metrics that allow calculation of its value in use, the impairment test for software evaluates its usefulness to the company so that when software is retired, its value is derecognized.

Other Intangible Assets - Right to use the Banco Postal network - The methodology to evaluate the recoverable amount of the right to use the network of the Banco Postal involves the calculation of the present value of income flows from operations contracted through Banco Postal, that are projected based on assumptions made and values defined in the business plan, and are discounted by the market fixed curve, using BM\&F BOVESPA - Term Structure of Interest Rates - ETTJ.

## Other Assets

Assets not in use - regardless of whether there is indication of impairment, the impairment test for these assets must occur every six months, through formalization of market value in appraisal report performed according to ABNT.

The losses recorded on the result to adjust the recoverable value of these assets, if any, are stated in the respective notes.

## k) Employee benefits

Employee benefits related to short-term benefits for current employees are recognized on the accrual basis as the services are provided. Post-employment benefits, comprising supplementary retirement benefits and medical assistance for which the Bank is responsible, were assessed in accordance with criteria established by CVM Resolution 600/2009 (Note 27). As of 06.30.2010, the evaluations are performed twice a year and not per year as on 12.31.2009.
In defined-contribution plans, the actuarial risk and the investment risk are borne by the plan participants. Accordingly, cost accounting is based on each period's contribution amount representing the Bank's obligation. Consequently, no actuarial calculation is required when measuring the obligation or expense, and there are neither actuarial gains nor losses.
In defined benefit plans, the actuarial risk and the investment risk value of plan assets fall either partially or fully on the sponsoring entity. Accordingly, cost accounting requires the measurement of plan obligations and expenses, with a possibility of actuarial gains and losses, leading to record a liability when the amount of the actuarial obligation exceeds the value of plan assets, or an asset when the amount of assets exceeds the value of plan obligations. In the latter instance, the asset should be recorded only when there is evidence that it can effectively reduce the contributions from the sponsor or refundable in future.
The portion of gains or losses recognized in income of the Bank corresponds to the excess of the Bank that did not fit in the corridor divided by the average remaining working time of the employees who participate in the plan. The corridor is the greater of:

1- $10 \%$ of the total actuarial obligation present present value of the defined benefit, and
$2-10 \%$ of the fair value of plan assets.
The Bank, as permitted by CVM Resolution 600/2009, adopted the procedure of recognizing actuarial gains/losses in the period in which the service was performed.
Since the contributions to be paid by the Bank in some cases will endure after the employee's retirement, the Banks obligations are evaluated by the present actuarial value of the contributions to be paid over the expected period when the plan participants and beneficiaries will be linked to the plan. Such obligations are evaluated and recognized under the same criteria used for defined benefit plans.

The actuarial asset recognized in the balance sheet (Note 27) refers to the actuarial gains and its implementation must occur by the end of the plan. There may be partial completion of actuarial assets, conditioned upon satisfying the requirements of the Supplementary Law 109/2001 and Resolution CGPC 26/2008.

## I) Operations related to insurance, pension and capitalization activities

## Statement of Income/Expenses

Insurance premiums and selling expenses are recorded upon the issuance of policies or billings and are recognized in income/expenses, according to the elapsed coverage period. Revenues from premiums and the corresponding selling expenses, related to present risks without the issuing of respective policies are recognized in the statement of income/expenses based on estimates.
Income from insurance premiums of unelapsed risks is deferred for the validity period of the insurance policies, by means of the formation of provision for unearned premiums, based on the net retention of earned premiums issued.
Accepted coinsurance, retrocession and Dpvat convention (Personal injuries caused by motor vehicles) operations are recorded based on information received from similar companies, IRB Brasil Resseguros S.A. and the Seguradora Lider - Dpvat, respectively.

The revenue from pension plans, life insurance plans with living benefits and capitalization plans are recognized in the statement of income when effectively received, as a contra-entry to the recognition of technical provisions, except the revenue to cover risks in cases of combined pension plans, which must be recognized by the duration of the risk, regardless of its receipt. The selling costs are deferred on the issuing of the contract or policy and allocated to income/expenses on a straight-line basis, over the average estimated period for their recovery, except the ones related to capitalization.

Other income and expenses are determined on the accrual basis of accounting.

## Technical Provisions

Rules and procedures for the formation of technical provisions are regulated by the Resolutions 162/2006, 181/2007, 195/2008 and 204/2009 of the National Council of Private Insurance (CNSP) and Regulatory Resolutions 75/2004 and 274/2011 of the National Supplementary Health Agency (ANS), and calculated in accordance with the specific actuarial technical notes approved by the Superintendency of Private Insurance (Susep) and the National Supplementary Health Agency (ANS).

## Insurance

Provision for Unearned Premiums(PUP) represents the portions of premiums that will be allocated to income over the course of the insurance policies, as calculated on a pro rata die basis.

Provision for Unearned Premiums for Present Risks but Not Yet Issued (PUP-PRNI) represents the adjustment for the Provision for Unearned Premiums given the existence of risks assumed by the insurance company where the policy covering the risk has not yet been formally issued, except for health plan insurance.

Provision for Premium Deficiency represents the need for coverage of possible deficiencies of the Provision for Unearned Premiums due to the expectations of payment and re-assessment of claims incurred.

Provision for Unsettled Loss Claims represents the estimated probable payments of claims, judicial or otherwise, gross reinsurance and net of recoveries coinsurance ceded, monetarily restated for indexed insurance determined based on notices received up to the balance sheet date, adjusted by the estimate for Claims Incurred but Not Enough Reported (IBNER).

Provision for Claims Incurred but not Reported (IBNR) represents the amount expected of claims incurred but not reported until the base date of the financial statements.

Premium Complementary Provision (PCP), has as object to maintain the company protected in monthly transactions, keeping the amount of the technical premium provisions (PUP and PUP-PRNI) higher or equal to the daily average of the month of calculation.

## Pension plan

Mathematical Provision for Future Benefit Payments - Represents the sum of the premiums and contributions transferred by the participants, net of the loading rate, plus the financial income earned from the investments of the resources. This provision refers to participants whose perception of the benefits has not yet started.

Provision for benefits granted: refers to those already receiving the benefits.
Provisions for a Deficiency in Contributions and in Premiums are formed to meet the possible adverse changes in the technical risks made in the mathematical provisions of benefits granted and to be granted, resulting from the trend for a higher survival rate of participants and the calculation is made using the Mitigated AT 2000 Male/Female mortality table and related assumptions, considering all the effective plans.
Provision for Financial Fluctuation: is formed to account for the potential impacts of unfavorable variations in future rates of funds earmarked for the payment of benefits and redemptions to participants, considering the minimum remuneration guaranteed in existing contracts.
Provision of Benefits to Settle (Pbar): corresponds to the total value of annuities and income earned, not paid as a result of incurred events, including the updating of appropriate value, and the estimated values relating to lawsuits and the outcomes of final judgment.

## Capitalization

Mathematical Reserve for Redemption is calculated on the face value of the notes, restated based on actuarial technical notes approved by Susep.
Provisions for Redemption of Overdue and Prepaid Notes are recorded at the values of the notes with finalized and rescinded capitalization periods, restated in the period between the date of the right to redemption and effective settlement.

Provision for Unrealized Draws for Premiums are calculated on the face value of the notes, based on actuarial technical notes approved by Susep. The write-off of the provision for unrealized draws for premiums is recorded by the amount equivalent to the lapsed risk, i.e., the balance of provision for unrealized draws for premiums represents the defrayed amounts of premiums draws not yet executed.

Provision for Draws for Premiums Payable is formed at the amounts of the notes payable from draws for premiums restated for the period between the date of the draw and the effective settlement.

## $m$ ) Contingent assets and liabilities and legal obligations

The recognition, measurement and disclosure of contingent assets and liabilities and legal obligations are made in accordance with the criteria defined CPC 25 - Provisions, Contingent Assets and Contingent Liabilities, aproved by CMN Resolution 3823/2009 (Note 28).

Contingent assets are only recognized in the financial statements upon the existence of evidence assuring their realization, usually represented by the final judgment of the lawsuit and by the confirmation of the capacity for its recovery by receipt or offsetting by another receivable.
Contingent liabilities are recognized in the financial statements when, based on the opinion of legal advisor and Management, the risk of loss of legal or administrative proceedings is considered probable, with a probable outflow of financial resource for the settlement of the obligation and when the amounts involved are measurable with sufficient assurance, being quantified when judicial noticed and revised monthly as follows:

Aggregated - cases that are similar and recurring in nature and whose values are not considered relevant. Provisions are based on statistical data for groups of cases, type of judicial body (Special Civil Court or Common Court) and plaintiff. For labor claims, provisions are based on the average payments for cases closed in the last 24 months, adjusted for the change in the National Wide Consumer Price Index (Índice Nacional de Preços ao Consumidor Amplo, or IPCA). For civil claims, including those related to economic plans, provisions are based on the average payments for cases closed in the last 24 months, without any adjustment.

Individual - cases considered unusual or whose value is considered relevant by our legal counsel. Provisions are based on: the amount claimed; probability of an unfavorable decision; evidence presented; evaluation of legal precedents; other facts raised during the process; judicial decisions made during the course of the case; and the classification and the risk of loss of legal actions.

The lawsuits worth over R\$ 50 thousand in Special Civil Court, and lawsuits worth over R\$ 200 thousand in Common Court are considered relevant.

Contingent liabilities considered as possible losses are not recognized in the balance sheet and only need to be disclosed in the notes to the financial statements, while those classified as remote do not require provisioning or disclosure.
Legal obligations (fiscal and social security) are derived from tax obligations provided in the legislation, regardless of the probability of success of lawsuits in progress, which have their amounts recognized in full in the financial statements.

## n) Earnings per share

The disclosure of earnings per share is done according to the criteria defined in Resolution CVM 636/2010. Bank's basic earnings per share were calculated by dividing the net profit attributable to shareholders by the weighted average number of total shares, excluding treasury shares (Note 24.e).

## o) present value measurement

Financial assets and liabilities are presented at present value due to the application of the accrual basis in the recognition of their income and interest expenses.

Non-contractual liabilities, primarily represented by contingent liabilities and legal obligations, for which the disbursement date is uncertain and is not under the Bank control, are presented at present value because they are initially recognized at estimated disbursement value on the valuation date and are updated monthly.

## 5 - Information by Segment

The information by segment was compiled with a basis on the reports used by Management in the appraisal of the segment's performance, decision making regarding the allocation of funds for investment and other purposes, considering the regulatory environment and the similarities between goods and services.
The operations of Banco do Brasil are basically divided into five segments: banking, investments, fund management, insurance (insurance, pension and capitalization) and payment methods. In addition, the Bank participates in other business activities, such as leasing and operating support, that were aggregated in "Other Segments".
Intersegment transactions are conducted under normal market conditions, substantially under the terms and conditions for comparable transactions, including interest rates and collateral. These transactions do not involve abnormal payment risks.

## a) Banking Segment

Responsible for the most significant portion of Banco do Brasil results, predominantly from operations in Brazil, this segment involves a large diversity of products and services, such as deposits, loans and services that are made available to customers by means of a wide variety of distribution channels, located in the country and abroad.

The operations of the banking segment include business with the retail, wholesale and government markets, carried out by network and customer service teams, and business with micro-entrepreneurs and the informal sector, performed through banking correspondents.

## b) Investment Segment

In this segment, deals are performed in the domestic capital market, with activity in the intermediation and distribution of debts in the primary and secondary markets, as well as equity interest and the rendering of financial services.

The operations income of the segment is obtained by means of revenues accrued in investments in securities minus expenses with funding to third parties. The existing equity interests are concentrated at our associated and subsidiary companies. Financial service fee income results from economic/financial advisory services, underwriting, fixed and variable income.
c) Segment of Fund Management

Responsible for operations inherent to the purchase, sale and custody of securities, portfolio management, institution, organization and management of investment funds and clubs. Revenues mainly derived from commissions and management fees charged to investors for services rendered.

## d) Segment of Insurance, Private Pension Fund, and Capitalization

In this segment, products and services offered are related to life, property and automobile insurance, complementary private pension plans and capitalization plans.

Income is derived mainly from revenues from insurance premiums issued, contributions for private pension plans, capitalization bonds and investments in securities, net of commercialization expenses, technical provisions and expenses related to benefits and redemptions.
e) Segment of Payment Methods

Such segment is mainly responsible for funding, transmission, processing services and financial settlement of operations in electronic means.

Revenues are derived mainly from commissions and management fees charged to commercial and banking establishments for the services rendered described in the previous paragraph, as well as income from rent, installation and maintenance of electronic terminals.

## f) Other segments

Other segments comprise the operational support and consortium segments, which have not been aggregated as they are not individually significant.
Their revenues are originated mainly from rendering services not covered in previous segments, such as: credit recovery, consortium administration, development, manufacture, commercialization, rent and
integration of digital electronic systems and equipment, peripherals, programs, inputs and computing supplies, intermediation of air tickets, lodging and organization of events.

| BB-Consolidated | R\$ thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter/2012 |  |  |  |  |  |  |  |
|  | Banking | Investment | Fund Management | Insurance and Related | Payment methods | Other Segments | Intersegment transactions | Total |
| Income | 32,363,864 | 350,325 | 312,661 | 1,604,498 | 580,915 | 358,210 | $(551,002)$ | 35,019,471 |
| Income from loans and leases | 17,024,190 | -- | -- | -- | -- | -- | $(93,786)$ | 16,930,404 |
| Income from operations with securities and derivative financial instruments | 6,026,409 | 142,340 | 11,928 | 15,448 | 66,522 | 6,099 | $(110,401)$ | 6,158,345 |
| Income from foreign exchange operations and Compulsory | 2,164,606 | -- | -- | -- | 4 | (7) | 9 | 2,164,612 |
| Financial income from insurance operations, pension and capitalization | -- | -- | -- | 789,607 | -- | -- | 12,284 | 801,891 |
| Income from service fees | 2,439,849 | 95,896 | 199,813 | 230,775 | 501,875 | 245,853 | $(248,184)$ | 3,465,877 |
| Income from tariffs, rates and commissions | 1,481,834 | 8,724 | 94,887 | -- | -- | -- | -- | 1,585,445 |
| Equity in the (earnings)/loss of subsidiary and associated companies | $(124,849)$ | 9,527 | -- | 580 | -- | -- | -- | $(114,742)$ |
| Income from Insurance, Pension Plan and Capitalization Operations | -- | -- | -- | 524,421 | -- | -- | $(7,933)$ | 516,488 |
| Other Income | 3,351,825 | 93,838 | 6,033 | 43,667 | 12,514 | 106,265 | $(102,991)$ | 3,511,151 |
|  |  |  |  |  |  |  |  |  |
| Expenses | $(29,697,577)$ | $(188,948)$ | $(55,615)$ | $(1,123,918)$ | $(295,803)$ | $(291,204)$ | 459,762 | $(31,193,303)$ |
| Expenses of Market funding | (13,919,881) | $(80,905)$ | -- | -- | -- | $(8,450)$ | 112,467 | $(13,896,769)$ |
| Loans, assignments, onlendings and leases | $(1,441,224)$ | -- | -- | -- | (9) | (20) | -- | $(1,441,253)$ |
| Allowance/reversal for loan losses | $(3,440,850)$ | (2) | (14) | -- | (2) | 755 | -- | $(3,440,113)$ |
| Restatement and interest of technical reserves | -- | -- | -- | $(588,234)$ | -- | -- | -- | $(588,234)$ |
| Personnel Expenses | $(3,752,314)$ | $(11,497)$ | $(13,831)$ | $(82,456)$ | $(25,845)$ | $(47,803)$ | 1,352 | $(3,932,394)$ |
| Other administrative expenses | $(3,066,993)$ | $(11,111)$ | $(5,386)$ | $(218,358)$ | $(48,530)$ | $(52,902)$ | 286,530 | $(3,116,750)$ |
| Depreciation | $(257,836)$ | (645) | -- | $(3,602)$ | $(2,845)$ | $(1,883)$ | -- | $(266,811)$ |
| Amortization of deferred assets | $(20,811)$ | -- | -- | $(4,702)$ | (568) | $(1,093)$ | -- | $(27,174)$ |
| Amortization of intangible assets | $(632,943)$ | (4) | -- | -- | (936) | (37) | -- | $(633,920)$ |
| Revenues / (Expenses) from impairment | (209) | -- | -- | -- | $(5,166)$ | -- | -- | $(5,375)$ |
| Other expenses ${ }^{(1)}$ | $(3,164,516)$ | $(84,784)$ | $(36,384)$ | $(226,566)$ | $(211,902)$ | $(179,771)$ | 59,413 | $(3,844,510)$ |
|  |  |  |  |  |  |  |  |  |
| Profit before tax and participations ${ }^{(2)}$ | 2,666,287 | 161,377 | 257,046 | 480,580 | 285,112 | 67,006 | $(91,240)$ | 3,826,168 |
| Income tax and social contribution ${ }^{(3)}$ | $(473,587)$ | $(45,523)$ | $(105,756)$ | $(177,684)$ | $(101,161)$ | $(17,058)$ | 39,041 | $(881,728)$ |
| Profit sharing | $(383,888)$ | -- | (126) | $(9,844)$ | (531) | $(12,646)$ | -- | $(407,035)$ |
| Non-controlling interest earnings/(losses) | $(35,169)$ | -- | -- | -- | -- | -- | -- | $(35,169)$ |
| Net Income ${ }^{(4)}$ | 1,773,643 | 115,854 | 151,164 | 293,052 | 183,420 | 37,302 | $(52,199)$ | 2,502,236 |
|  |  |  |  |  |  |  |  |  |
| Balance Sheets |  |  |  |  |  |  |  |  |
| Assets | 951,693,694 | 5,832,362 | 713,286 | 56,583,436 | 2,844,423 | 4,406,004 | $(17,101,681)$ | 1,004,971,524 |
| Investment in subsidiaries and associate companies | 12,385,908 | 2,373,442 | 68 | 555,814 | -- | -- | $(8,588,339)$ | 6,726,893 |
|  |  |  |  |  |  |  |  |  |
| Liabilities | 891,417,042 | 3,690,281 | 430,587 | 52,291,759 | 2,123,692 | 1,806,090 | $(6,838,637)$ | 944,920,814 |

(1) According to Brazilian Central Bank standards, since January 2011, premium amortization is recognized (note 14.c). In the first quarter, $R \$ 46,689$ thousand was amortized on insurance segment.
(2) Includes intersegment transactions in the amount of $R \$ 91,240$ thousand, related to the elimination of unrealized results in the $B B-$ Consolidated, due to the credit assignment of the Banco do Brasil to Ativos S.A.
(3) $\mathrm{R} \$ 39,041$ thousand was recognized in BB-Consolidated (highlighted in intersegment transactions) relating to tax credits incident to unrealized results.
(4) Includes intersegment transactions in the amount of $R \$ 52,199$ thousand, related to elimination of unrealized results, net of tax.

| BB-Consolidated | 1st quarter/2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | Banking | Investment | Fund Management | Insurance and Related | Payment methods | Other segments | Intersegment transactions | Total |
| Income | 28,333,191 | 265,075 | 258,091 | 1,360,454 | 461,318 | 310,559 | $(489,189)$ | 30,499,499 |
| Income from loans and leases | 14,657,138 | -- | -- | -- | -- | -- | -- | 14,657,138 |
| Income from operations with securities and derivative financial instruments | 5,738,742 | 80,728 | 15,153 | 9,392 | 46,491 | 4,743 | $(174,730)$ | 5,720,519 |
| Income from foreign exchange operations and Compulsory | 1,840,205 | -- | -- | -- | 13 | (6) | 6 | 1,840,218 |
| Financial income from insurance operations, pension and capitalization | -- | -- | -- | 537,728 | -- | -- | -- | 537,728 |
| Income from service fees | 1,919,278 | 97,893 | 241,172 | 250,070 | 400,132 | 203,801 | $(277,215)$ | 2,835,131 |
| Income from tariffs, rates and commissions | 1,272,389 | -- | -- | -- | -- | -- | -- | 1,272,389 |
| Equity in the (earnings)/loss of subsidiary and associated companies | $(29,491)$ | (825) | 491 | 10,050 | -- | -- | -- | $(19,775)$ |
| Income from Insurance, Pension Plan and Capitalization Operations | -- | -- | -- | 512,453 | -- | -- | -- | 512,453 |
| Other Income | 2,934,930 | 87,279 | 1,275 | 40,761 | 14,682 | 102,021 | $(37,250)$ | 3,143,698 |
|  |  |  |  |  |  |  |  |  |
| Expenses | $(24,370,164)$ | $(168,599)$ | $(51,810)$ | $(1,026,281)$ | $(251,482)$ | $(247,407)$ | 489,189 | $(25,626,554)$ |
| Expenses of Market funding | $(11,834,487)$ | $(94,179)$ | -- | -- | -- | $(9,656)$ | 114,001 | $(11,824,321)$ |
| Loans, assignments, onlendings and leases | $(1,302,563)$ | -- | -- | -- | (22) | (37) | -- | $(1,302,622)$ |
| Allowance/reversal for loan losses | $(2,631,303)$ | (3) | (19) | -- | -- | 754 | -- | $(2,630,571)$ |
| Restatement and interest of technical reserves | -- | -- | -- | $(360,062)$ | -- | -- | -- | $(360,062)$ |
| Personnel Expenses | $(3,142,421)$ | $(7,304)$ | $(12,541)$ | $(49,270)$ | $(20,367)$ | $(41,188)$ | 1,261 | $(3,271,830)$ |
| Other administrative expenses | $(2,162,604)$ | $(11,914)$ | $(5,765)$ | $(207,140)$ | $(61,954)$ | $(50,158)$ | 188,237 | $(2,311,298)$ |
| Depreciation | $(230,050)$ | (89) | -- | $(1,317)$ | $(2,265)$ | $(1,754)$ | -- | $(235,475)$ |
| Amortization of deferred assets | $(38,714)$ | -- | -- | $(4,668)$ | (534) | $(1,205)$ | - | $(45,121)$ |
| Amortization of intangible assets | $(541,465)$ | -- | -- | (24) | -- | (41) | -- | $(541,530)$ |
| Revenues / (Expenses) from impairment | -- | -- | -- | -- | (48) | -- | -- | (48) |
| Other expenses | $(2,486,557)$ | $(55,110)$ | $(33,485)$ | $(403,800)$ | $(166,292)$ | $(144,122)$ | 185,690 | $(3,103,676)$ |
|  |  |  |  |  |  |  |  |  |
| Profit before tax and participations | 3,963,027 | $\mathbf{9 6 , 4 7 6}$ | 206,281 | 334,173 | 209,836 | 63,152 | -- | 4,872,945 |
| Income tax and social contribution | $(1,202,783)$ | 3,004 | $(83,746)$ | $(122,265)$ | $(67,720)$ | $(23,643)$ | -- | $(1,497,153)$ |
| Profit sharing | $(428,711)$ | (21) | (103) | $(4,807)$ | (300) | $(9,487)$ | -- | $(443,429)$ |
| Net Income | 2,331,533 | 99,459 | 122,432 | 207,101 | 141,816 | 30,022 | -- | 2,932,363 |
|  |  |  |  |  |  |  |  |  |
| Balance Sheets |  |  |  |  |  |  |  |  |
| Assets | 822,336,001 | 6,666,481 | 624,138 | 39,795,814 | 2,319,150 | 5,353,638 | $(10,459,104)$ | 866,636,118 |
| Investment in subsidiaries and associate companies | 8,570,127 | 3,463,003 | 19,159 | 801,583 | -- | -- | $(5,802,199)$ | 7,051,673 |
|  |  |  |  |  |  |  |  |  |
| Liabilities | 771,735,161 | 4,020,759 | 367,211 | 36,797,978 | 1,891,511 | 2,893,648 | $(3,189,686)$ | 814,516,582 |

## 6 - Cash and Cash Equivalents

R\$ thousand

|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Cash and Cash Equivalents | 14,265,629 | 9,227,217 | 12,244,142 | 14,982,712 | 10,034,370 | 12,574,511 |
| Local currency | 12,941,634 | 7,907,973 | 11,449,774 | 13,492,808 | 8,462,693 | 11,731,793 |
| Foreign currency | 1,323,995 | 1,319,244 | 794,368 | 1,472,489 | 1,554,778 | 829,795 |
| Investments in gold | -- |  | -- | 17,415 | 16,899 | 12,923 |
| Interbank Investments ${ }^{(1)}$ | 33,698,801 | 33,650,878 | 21,808,696 | 52,292,807 | 33,817,769 | 16,999,701 |
| Open market investments - sales pending settlement - held position | 8,727,746 | 9,486,246 | 219,354 | 11,789,483 | 10,051,955 | 1,258,189 |
| Interbank deposits | 24,786,592 | 22,786,426 | 21,005,602 | 38,782,535 | 22,259,298 | 15,087,720 |
| Foreign currency | 184,463 | 1,378,206 | 583,740 | 1,720,789 | 1,506,516 | 653,792 |
| Total Cash and Cash Equivalents | 47,964,430 | 42,878,095 | 34,052,838 | 67,275,519 | 43,852,139 | 29,574,212 |

(1) Refer to investments whose maturity is less than or equal to 90 days.

## 7 - Short-term Interbank Investments

## a) Breakdown

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Open Market Investments | 151,205,946 | 132,234,087 | 117,523,540 | 158,849,770 | 139,032,202 | 124,822,869 |
| Sales Pending Settlement - Held Position | 9,739,745 | 9,486,246 | 229,860 | 12,249,491 | 13,543,025 | 2,662,042 |
| Financial Treasury bills | 156,289 | 286 | 60,002 | 926,108 | 704,394 | 314,023 |
| National Treasury bills | 1,066,804 | 1,651,681 | 58,344 | 1,588,495 | 2,870,134 | 513,523 |
| National Treasury notes | 8,516,652 | 7,834,279 | 2,000 | 9,381,951 | 9,622,482 | 1,642,475 |
| Other Securities | -- | -- | 109,514 | 352,937 | 346,015 | 192,021 |
| Sales Pending Settlement - Financed Position | 141,466,201 | 122,747,841 | 117,293,680 | 146,448,203 | 125,489,177 | 121,394,955 |
| Financial Treasury bills | 110,677,077 | 106,114,287 | 97,645,804 | 110,677,077 | 106,931,871 | 97,645,804 |
| National Treasury bills | 28,983,867 | 15,766,156 | 18,914,885 | 29,889,000 | 17,590,708 | 21,651,309 |
| National Treasury notes | 1,498,564 | 848,332 | 399,998 | 5,575,433 | 947,532 | 1,764,849 |
| Other Securities | 306,693 | 19,066 | 332,993 | 306,693 | 19,066 | 332,993 |
| Sales Pending Settlement - Sold Position | -- | -- | -- | 152,076 | -- | 765,872 |
| Federal Government securities - National Treasury | -- | -- | -- | 152,076 | -- | 765,872 |
| Interbank Deposits | 46,768,787 | 45,338,862 | 34,606,873 | 24,165,115 | 27,255,604 | 21,635,079 |
| Total | 197,974,733 | 177,572,949 | 152,130,413 | 183,014,885 | 166,287,806 | 146,457,948 |
|  |  |  |  |  |  |  |
| Current assets | 180,625,768 | 160,955,700 | 145,400,347 | 165,159,829 | 149,233,680 | 145,108,900 |
| Non-current assets | 17,348,965 | 16,617,249 | 6,730,066 | 17,855,056 | 17,054,126 | 1,349,048 |

b) Income from Short-term Interbank Investments

|  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Income from Open Market | 3,697,110 | 3,118,722 | 3,884,214 | 3,295,021 |
| Held position | 144,870 | 74,426 | 239,445 | 119,583 |
| Financed position | 3,552,240 | 3,044,296 | 3,639,622 | 3,145,556 |
| Sold position | -- | -- | 5,147 | 29,882 |
| Income from Interbank Investiments | 430,876 | 285,198 | 139,514 | 119,549 |
| Total | 4,127,986 | 3,403,920 | 4,023,728 | 3,414,570 |

Notes to the financial statements

## 8 - Securities and Derivative Financial Instruments

## a) Securities

| Maturity in days | Banco do Brasil |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  |  |  |  |  |  |  | 12.31.2011 |  |
|  | Market Value |  |  |  |  | Total |  |  | Total |  |
|  | Without maturity | 0-30 | 31-180 | 181-360 | $\begin{array}{r} \text { More } \\ \text { than } 360 \end{array}$ | Cost <br> Value | Market Value | Mark to Market | Cost <br> Value | Market <br> Value |
| 1- Trading securities | 1,426 | 26,341 | 3,754,140 | 3,818,619 | 7,269,715 | 14,669,356 | 14,870,241 | 200,885 | 20,027,918 | 20,202,869 |
| Federal Government Bonds | -- | 26,341 | 3,748,241 | 3,804,401 | 7,220,947 | 14,599,065 | 14,799,930 | 200,865 | 19,944,448 | 20,119,421 |
| Financial treasury bills | -- | -- | -- | 877,114 | 3,264,538 | 4,137,404 | 4,141,652 | 4,248 | 4,541,051 | 4,540,848 |
| National treasury bills | -- | 26,341 | 3,748,241 | 1,188,545 | 3,272,544 | 8,089,601 | 8,235,671 | 146,070 | 8,147,166 | 8,277,711 |
| Treasury notes | -- | -- | -- | 1,738,742 | 683,865 | 2,372,060 | 2,422,607 | 50,547 | 7,256,231 | 7,300,862 |
| Corporate bonds | 1,426 | -- | 5,899 | 14,218 | 48,768 | 70,291 | 70,311 | 20 | 83,470 | 83,448 |
| Debentures | -- | -- | 5,899 | 14,218 | 48,768 | 68,871 | 68,885 | 14 | 82,979 | 82,956 |
| Shares | 1,426 | -- | -- | -- | -- | 1,420 | 1,426 | 6 | 491 | 492 |
|  |  |  |  |  |  |  |  |  |  |  |
| 2-Securities available for sale | 160,430 | 106,882 | 6,609,638 | 4,996,159 | 52,555,698 | 63,799,103 | 64,428,807 | 629,704 | 75,653,601 | 76,229,099 |
| Federal Government Bonds | -- | 37,918 | 4,730,857 | 4,244,289 | 33,194,120 | 41,416,416 | 42,207,184 | 790,768 | 50,701,716 | 51,372,053 |
| Financial treasury bills | -- | -- | 2,124,027 | 3,000,626 | 23,167,622 | 28,267,942 | 28,292,275 | 24,333 | 37,882,160 | 37,878,949 |
| National treasury bills | -- | 1,499 | 1,076,375 | 1,036,345 | 3,745,274 | 5,815,190 | 5,859,493 | 44,303 | 3,947,646 | 3,941,706 |
| Treasury notes | -- | -- | 19 | 206,185 | 801,068 | 991,329 | 1,007,272 | 15,943 | 2,355,233 | 2,355,842 |
| Agricultural debt securities | -- | 5 | 763 | 1,133 | 7,101 | 9,750 | 9,002 | (748) | 9,870 | 8,948 |
| Brazilian foreign debt securities | -- | -- | 72,611 | -- | 3,074,223 | 2,554,544 | 3,146,834 | 592,290 | 2,740,420 | 3,312,955 |
| Foreign Government bonds | -- | 36,414 | 1,457,062 | -- | 2,110,011 | 3,508,352 | 3,603,487 | 95,135 | 3,598,264 | 3,697,663 |
| Others | -- | -- | -- | -- | 288,821 | 269,309 | 288,821 | 19,512 | 168,123 | 175,990 |
| Corporate bonds | 160,430 | 68,964 | 1,878,781 | 751,870 | 19,361,578 | 22,382,687 | 22,221,623 | $(161,064)$ | 24,951,885 | 24,857,046 |
| Debentures | -- | -- | 306,137 | 183,990 | 16,673,494 | 17,181,664 | 17,163,621 | $(18,043)$ | 18,083,554 | 18,156,296 |
| Promissory notes | -- | -- | 1,209,451 | 375,486 | -- | 1,586,224 | 1,584,937 | $(1,287)$ | 3,133,697 | 3,129,503 |
| Credit Notes | -- | -- | -- | -- | 20,611 | 20,870 | 20,611 | (259) | 20,308 | 20,179 |
| Shares in investment funds | 160,384 | -- | 2,142 | -- | 715,945 | 1,028,378 | 878,471 | $(149,907)$ | 1,050,867 | 921,921 |
| Shares | 46 | -- | -- | -- | -- | 79 | 46 | (33) | 79 | 42 |
| Rural Product Bills - Commodities | -- | 63,248 | 361,051 | 174,193 | (387) | 599,043 | 598,105 | (938) | 550,620 | 548,803 |
| Certificate of deposit | -- | -- | -- | -- | -- | -- | -- | -- | 646,514 | 646,815 |
| Others | -- | 5,716 | -- | 18,201 | 1,951,915 | 1,966,429 | 1,975,832 | 9,403 | 1,466,246 | 1,433,487 |

Notes to the financial statements

| Maturity in days | Banco do Brasil |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  |  |  |  |  |  |  | 12.31.2011 |  |
|  | Market Value |  |  |  |  | Total |  |  | Total |  |
|  | Without maturity | 0-30 | 31-180 | 181-360 | More than 360 | Cost <br> Value | Market Value | Mark to Market | Cost <br> Value | Market Value |
| 3-Securities held to maturity | -- | -- | -- | 3,784,924 | 4,090,646 | 8,071,714 | 7,875,570 | $(196,144)$ | 7,911,771 | 7,743,430 |
| Federal Government Bonds | -- | -- | -- | 3,784,924 | 3,990,625 | 7,765,464 | 7,775,549 | 10,085 | 7,610,557 | 7,615,908 |
| Financial treasury bills | -- | -- | -- | 3,759,873 | 3,896,960 | 7,655,172 | 7,656,833 | 1,661 | 7,469,498 | 7,466,589 |
| National treasury notes | -- | -- | - | 25,051 | -- | 25,652 | 25,051 | (601) | 25,224 | 24,323 |
| Brazilian foreign debt securities | -- | -- | - | -- | 93,665 | 84,640 | 93,665 | 9,025 | 115,835 | 124,996 |
| Corporate bonds | -- | -- | - | -- | 100,021 | 306,250 | 100,021 | $(206,229)$ | 301,214 | 127,522 |
| Others | -- | -- | -- | -- | 100,021 | 306,250 | 100,021 | $(206,229)$ | 301,214 | 127,522 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total | 161,856 | 133,223 | 10,363,778 | 12,599,702 | 63,916,059 | 86,540,173 | 87,174,618 | 634,445 | 103,593,290 | 104,175,398 |


| Maturity in days | Banco do Brasil |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  |  |  |  |  |  |  | 12.31.201 |  |
|  | Market Value |  |  |  |  | Total |  |  | Total |  |
|  | Without maturity | 0-30 | 31-180 | 181-360 | More than 360 | Cost <br> Value | Market Value | to Market | Cost <br> Value | Marl <br> Val |
| Total by portfolio | 161,856 | 133,223 | 10,363,778 | 12,599,702 | 63,916,059 | 86,540,173 | 87,174,618 | 634,445 | 103,593,290 | 104,175,3 |
| Own portfolio | 161,856 | 133,223 | 7,939,249 | 4,799,874 | 28,023,203 | 40,908,993 | 41,057,405 | 148,412 | 45,795,878 | 45,883,9 |
| Subject to repurchase agreements | -- | -- | 2,411,128 | 7,799,674 | 32,579,111 | 42,305,979 | 42,789,913 | 483,934 | 54,311,273 | 54,806,3 |
| Deposits with the Brazilian Central Bank | -- | -- | -- | 16 | 48,631 | 48,667 | 48,647 | (20) | 47,490 | 47,4 |
| Pledged in Guarantees | -- | -- | 13,401 | 138 | 3,265,114 | 3,276,534 | 3,278,653 | 2,119 | 3,438,649 | 3,437,6 |

Notes to the financial statements

| Maturity in years | Banco do Brasil |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  |  |  |  |  |  | 12. |
|  | Market Value |  |  |  |  | Total |  | T |
|  | Without maturity | Due in up to one vear | Due from 1 to 5 vears | Due from 5 to 10 vears | Due after <br> 10 voarc | Cost value | Market value | va |
| Total by category | 161,856 | 23,096,703 | 49,533,920 | 11,101,467 | 3,280,672 | 86,540,173 | 87,174,618 | 103,593,2 |
| 1 - Trading securities | 1,426 | 7,599,101 | 7,249,724 | 1,007 | 18,984 | 14,669,356 | 14,870,241 | 20,027, |
| 2 - Available for sale securities | 160,430 | 11,712,678 | 38,278,805 | 11,097,165 | 3,179,727 | 63,799,103 | 64,428,807 | 75,653,6 |
| 3 - Held to maturity securities | -- | 3,784,924 | 4,005,391 | 3,295 | 81,961 | 8,071,714 | 7,875,570 | 7,911,7 |

Notes to the financial statements

| R \$ thousand |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |  |
|  | 03.31.2012 |  |  | 12.31.2011 |  |  | 03.31.2011 |  |  |
|  | Book value |  |  | Book value |  |  | Book value |  |  |
|  | Current | Noncurrent | Total | Current | Noncurrent | Total | Current | Noncurrent | Total |
| Total by portfolio | 30,527,051 | 56,843,711 | 87,370,762 | 38,042,296 | 66,301,443 | 104,343,739 | 32,896,045 | 63,388,755 | 96,284,800 |
| Own portfolio | 19,964,863 | 21,292,394 | 41,257,257 | 21,749,007 | 24,302,592 | 46,051,599 | 13,853,512 | 34,387,010 | 48,240,522 |
| Subject to repurchase agreements | 10,508,069 | 32,278,137 | 42,786,206 | 16,208,777 | 38,598,302 | 54,807,079 | 18,889,861 | 26,346,433 | 45,236,294 |
| Deposits with Brazilian Central Bank | 16 | 48,631 | 48,647 | 16 | 47,406 | 47,422 | 16 | 43 | 59 |
| Pledged in guarantee | 54,103 | 3,224,549 | 3,278,652 | 84,496 | 3,353,143 | 3,437,639 | 152,656 | 2,655,269 | 2,807,925 |

$\mathrm{R} \$$ thousand

|  |  |  |  |  | R\$ t | sand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |
|  | 03.12.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
| Total by category |  |  |  |  |  |  |
| Trading securities | 14,870,241 | 17\% | 20,202,869 | 19\% | 17,068,459 | 18\% |
| Available for sale securities | 64,428,807 | 74\% | 76,229,099 | 73\% | 68,549,723 | 71\% |
| Held to maturity securities | 8,071,714 | 9\% | 7,911,771 | 8\% | 10,666,618 | 11\% |
| Portfolio book value | 87,370,762 | 100\% | 104,343,739 | 100\% | 96,284,800 | 100\% |
| Mark to market - held to maturity | $(196,144)$ |  | $(168,341)$ |  | $(164,561)$ |  |
| Portfolio market value | 87,174,618 |  | 104,175,398 |  | $96,120,239$ |  |

Notes to the financial statements

| Maturity in days | BB-Consolidated |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  |  |  |  |  |  |  | 12.31. |  |
|  | Market value |  |  |  |  | Total |  |  | Tot |  |
|  | Without maturity | 0-30 | 31-180 | 181-360 | $\begin{array}{r} \text { More } \\ \text { than } 360 \end{array}$ | Cost value | Market value | Mark to market | Cost value | Ma |
| 1 - Trading securities | 3,428,031 | 4,763,274 | 6,190,216 | 8,479,294 | 40,682,794 | 62,256,804 | 63,543,609 | 1,286,805 | 61,652,443 | 63,257, |
| Federal Government Bonds | 767,312 | 2,829,932 | 5,470,847 | 6,270,011 | 32,793,317 | 47,068,870 | 48,131,419 | 1,062,549 | 47,821,152 | 48,771, |
| Financial treasury bills | -- | 42,824 | 154,110 | 2,088,711 | 8,264,845 | 10,536,743 | 10,550,490 | 13,747 | 11,124,859 | 11,126, |
| National treasury bills | -- | 372,882 | 4,644,254 | 1,444,462 | 8,992,510 | 15,148,812 | 15,454,108 | 305,296 | 13,073,931 | 13,317, |
| National treasury notes | -- | -- | 13,819 | 2,692,003 | 12,131,511 | 14,181,000 | 14,837,333 | 656,333 | 19,582,402 | 20,059, |
| Agricultural debt securities | -- | -- | -- | 420 | 9,447 | 9,310 | 9,867 | 557 | 230,447 | 230, |
| Brazilian foreign debt securities | -- | -- | 3,126 | 83 | 67,252 | 69,643 | 70,461 | 818 | 61,236 | 62, |
| Foreign Government bonds | 14,711 | 3,277 | 100,763 | -- | 399,184 | 410,920 | 517,935 | 107,015 | 419,552 | 527, |
| Others | 752,601 | 2,410,949 | 554,775 | 44,332 | 2,928,568 | 6,712,442 | 6,691,225 | $(21,217)$ | 3,328,725 | 3,448, |
| Corporate bonds | 2,660,719 | 1,933,342 | 719,369 | 2,209,283 | 7,889,477 | 15,187,934 | 15,412,190 | 224,256 | 13,831,291 | 14,485, |
| Debentures | -- | 344 | 49,893 | 451,734 | 3,312,559 | 3,772,704 | 3,814,530 | 41,826 | 3,578,465 | 4,028, |
| Promissory notes | -- | -- | 60,000 | 23,316 | -- | 83,316 | 83,316 | -- | 84,330 | 84, |
| Certificate of banking credit | -- | 170,903 | 564,744 | 1,599,378 | 1,168,156 | 3,501,623 | 3,503,181 | 1,558 | 5,170,748 | 5,172, |
| Shares | 1,592,755 | -- | -- | -- | -- | 1,426,949 | 1,592,755 | 165,806 | 1,607,857 | 1,476, |
| Shares in investment funds | 716,738 | -- | -- | -- | 88,432 | 796,323 | 805,170 | 8,847 | 2,078,705 | 2,299, |
| Rural Product Bills - Commodities | -- | 15,692 | 40,068 | 87,882 | 53,514 | 188,043 | 197,156 | 9,113 | 200,993 | 208, |
| Certificate of deposit | -- | 200,425 | -- | 44,449 | 7,992 | 252,866 | 252,866 | -- | 256,264 | 279 , |
| Eurobonds | 1,352 | -- | 3,266 | 2,524 | 125,284 | 130,381 | 132,426 | 2,045 | 94,965 | 93 , |
| Others | 349,874 | 1,545,978 | 1,398 | -- | 3,133,540 | 5,035,729 | 5,030,790 | $(4,939)$ | 758,964 | 842, |

Notes to the financial statements

| Maturity in days | BB-Consolidated |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  |  |  |  |  |  |  | 12.31.2 |  |
|  | Market value |  |  |  |  | Total |  |  | Tota |  |
|  | Without maturity | 0-30 | 31-180 | 181-360 | $\begin{array}{r} \text { More } \\ \text { than } 360 \end{array}$ | Cost value | Market value | Mark to market | Cost value |  |
| 2 - Available for sale securitires | 2,870,526 | 155,826 | 7,132,962 | 5,537,144 | 61,408,660 | 76,265,166 | 77,105,118 | 839,952 | 87,718,978 | 88,385, |
| Federal Government Bonds | 47,413 | 38,515 | 4,945,914 | 4,706,140 | 39,183,553 | 47,965,907 | 48,921,535 | 955,628 | 57,082,910 | 57,836, |
| Financial treasury bills | -- | -- | 2,124,027 | 3,000,626 | 23,167,622 | 28,267,942 | 28,292,275 | 24,333 | 37,899,363 | 37,896, |
| National federal treasury Bills | -- | 1,499 | 1,076,375 | 1,287,102 | 6,324,531 | 8,613,381 | 8,689,507 | 76,126 | 6,521,962 | 6,505, |
| National treasury notes | -- | -- | 198 | 206,185 | 3,853,335 | 3,982,243 | 4,059,718 | 77,475 | 5,382,028 | 5,405, |
| Agricultural debt securities | -- | 602 | 1,369 | 1,608 | 12,193 | 16,146 | 15,772 | (374) | 16,309 | 15, |
| Brazilian foreign debt securities | -- | -- | 75,085 | -- | 3,180,435 | 2,618,674 | 3,255,520 | 636,846 | 2,804,722 | 3,422, |
| Foreign Government bonds | -- | 36,414 | 1,668,860 | 210,619 | 2,356,616 | 4,175,683 | 4,272,509 | 96,826 | 4,262,119 | 4,364, |
| Others | 47,413 | -- | -- | -- | 288,821 | 291,838 | 336,234 | 44,396 | 196,407 | 226, |
| Corporate bonds | 2,823,113 | 117,311 | 2,187,048 | 831,004 | 22,225,107 | 28,299,259 | 28,183,583 | $(115,676)$ | 30,636,068 | 30,548, |
| Debentures | -- | -- | 454,924 | 263,124 | 17,822,469 | 18,551,707 | 18,540,517 | $(11,190)$ | 19,312,246 | 19,387, |
| Promissory notes | -- | 46,383 | 1,368,931 | 375,486 | -- | 1,792,112 | 1,790,800 | $(1,312)$ | 3,264,269 | 3,260, |
| Credit Notes | -- | -- | -- | -- | 20,611 | 20,870 | 20,611 | (259) | 92,566 | 92, |
| Shares in investment funds | 1,982,221 | -- | 2,142 | -- | 1,835,950 | 3,894,372 | 3,820,313 | $(74,059)$ | 3,745,464 | 3,672, |
| Shares | 837,887 | -- | -- | -- | -- | 852,166 | 837,887 | $(14,279)$ | 882,916 | 872, |
| Rural Product Bills - Commodities | -- | 63,248 | 361,051 | 174,193 | (387) | 599,043 | 598,105 | (938) | 550,620 | 548, |
| Certificate of deposit | -- | -- | -- | -- | -- | -- | -- | -- | 646,514 | 646, |
| Eurobonds | -- | -- | -- | -- | 404,126 | 403,916 | 404,126 | 210 | 416,328 | 399, |
| Others | 3,005 | 7,680 | -- | 18,201 | 2,142,338 | 2,185,073 | 2,171,224 | $(13,849)$ | 1,725,145 | 1,667, |
| 3 - Held to maturity securities | -- | -- | 57,154 | 3,832,094 | 9,764,597 | 13,849,990 | 13,653,845 | $(196,145)$ | 15,190,739 | 15,051, |
| Federal Government Bonds | -- | -- | 57,154 | 3,832,094 | 9,664,576 | 13,543,740 | 13,553,824 | 10,084 | 14,802,618 | 14,836, |
| Financial treasury bills | -- | -- | -- | 3,759,873 | 3,896,960 | 7,655,172 | 7,656,833 | 1,661 | 7,469,498 | 7,466, |
| National treasury notes | -- | -- | 57,147 | 72,217 | 5,599,581 | 5,729,547 | 5,728,945 | (602) | 7,114,983 | 7,140, |
| National treasury bills | -- | -- | -- | -- | 74,364 | 74,364 | 74,364 | -- | 102,285 | 104, |
| Agricultural debt securities | -- | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Brazilian foreign debt securities | -- | -- | -- | -- | 93,665 | 84,640 | 93,665 | 9,025 | 115,835 | 124, |
| Others | -- | -- | 7 | 4 | 6 | 17 | 17 | -- | 17 |  |
| Corporate bonds | -- | -- | -- | -- | 100,021 | 306,250 | 100,021 | $(206,229)$ | 388,121 | 214, |
| Certificate of deposit | -- | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Orhers | -- | -- | -- | -- | 100,021 | 306,250 | 100,021 | $(206,229)$ | 388,121 | 214, |

Notes to the financial statements


| Maturity in years | BB-Consolidated |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  |  |  |  |  |  | 12 |
|  | Market value |  |  |  |  | Total |  |  |
|  | Without maturity | Due in up to one year | Due from 1 to 5 years | Due from 5 to 10 years | Due after 10 years | Cost value | Market value | vi |
| Total by category | 6,298,557 | 36,147,964 | 94,994,597 | 13,272,556 | 3,588,898 | 152,371,960 | 154,302,572 | 164,562,160 |
| 1 - Trading securities | 3,428,031 | 19,432,783 | 40,177,606 | 414,351 | 90,838 | 62,256,804 | 63,543,609 | 61,652,443 |
| 2 - Available for sale securities | 2,870,526 | 12,825,932 | 45,137,651 | 12,854,910 | 3,416,099 | 76,265,166 | 77,105,118 | 87,718,978 |
| 3 - Held to maturity securities | -- | 3,889,249 | 9,679,340 | 3,295 | 81,961 | 13,849,990 | 13,653,845 | 15,190,739 |


| R\$ thousand |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |  |
|  | 03.31.2012 |  |  | 12.31.2011 |  |  | 03.31.2011 |  |  |
|  | Book value |  |  | Book value |  |  | Book value |  |  |
|  | Current Non current |  | Total | Current Non current |  | Total | Current Non current |  | Total |
| Total by portfolio | 80,156,636 | 74,342,081 | 154,498,717 | 82,503,105 | 84,330,068 | 166,833,173 | 70,184,677 | 74,918,981 | 145,103,658 |
| Own portfolio | 69,110,172 | 32,540,137 | 101,650,309 | 65,381,143 | 39,439,392 | 104,820,535 | 44,840,117 | 43,540,101 | 88,380,218 |
| Subject to repurchase agreements | 10,568,279 | 36,765,910 | 47,334,189 | 16,599,145 | 40,002,383 | 56,601,528 | 23,269,281 | 28,179,998 | 51,449,279 |
| Deposits with Brazilian Central Bank | 16 | 48,631 | 48,647 | 16 | 47,406 | 47,422 | 16 | 43 | 59 |
| Pledged in guarantee | 488,979 | 4,987,403 | 5,476,382 | 522,801 | 4,840,887 | 5,363,688 | 2,075,263 | 3,198,839 | 5,274,102 |
| Provision for devaluation of securities free | $(10,810)$ | -- | $(10,810)$ | -- | -- | -- | -- | -- | -- |

R \$ thousand

| Total by category | BB-Consolidated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
|  |  |  |  |  |  |  |
| Trading securities | 63,543,609 | 41\% | 63,257,425 | 38\% | 51,742,000 | 35\% |
| Available for sale securities | 77,105,118 | 50\% | 88,385,009 | 53\% | 76,309,990 | 53\% |
| Held to maturity securities | 13,849,990 | 9\% | 15,190,739 | 9\% | 17,051,668 | 12\% |
| Portfolio book value | 154,498,717 | 100\% | 166,833,173 | 100\% | 145,103,658 | 100\% |
| Mark to market - held to maturity | $(196,145)$ |  | $(139,736)$ |  | $(165,264)$ |  |
| Portfolio market value | 154,302,572 |  | 166,693,437 |  | 144,938,394 |  |

b) Income from operations with securities

|  | R\$ thousands |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Short-term Interbank Investments (Note 7.b) | 4,127,986 | 3,403,920 | 4,023,728 | 3,414,570 |
| Fixed income securities | 2,273,045 | 2,296,478 | 2,852,942 | 2,673,307 |
| Variable income securities | 317 | 66 | 127,017 | 45,576 |
| Total | 6,401,348 | 5,700,464 | 7,003,687 | 6,133,453 |

## c) Reclassification of securities

Reclassification in no time.
d) Derivative financial instruments

The Bank uses derivative financial instruments to manage, at the consolidated level, its positions and to meet clients' needs, classifying its own positions as both hedge (market risk and risk of cash flow) and trading, both with limits and approved by committees at the Bank. The hedge strategy of the equity positions is in line with macroeconomic analyses and is approved by the Executive Board of Directors.

In the options market, active or long positions have the Bank as holder, while passive or short positions have the Bank as writer.
The models used to manage risks with derivatives are reviewed periodically and the decisions made follow the best risk/return relationship, estimating possible losses based on the analysis of macroeconomic scenarios.

The Bank uses tools and systems to manage the derivatives. Trading in new derivatives, standardized or not, is subject to a prior risk analysis.

Risk analysis of the subsidiaries is undertaken on an individual basis and its risk management is done on a consolidated basis.

The Bank uses statistical methods and simulations to measure the risks of its positions, including derivatives, using models of values at risk sensibility and stress analysis.

## Risks

The main risks inherent to derivative financial instruments resulting from the business dealings of the bank and its subsidiaries are credit, market, liquidity and operating risks.
Credit risk is the exposure to loss in the event of default by a counterparty to a transaction. The credit exposure in futures contracts is minimized due to daily settlement in cash. The swap contracts, recorded in Cetip are subject to credit risk if the counterparty is not able or willing to perform its contractual obligations, while the swap contracts registered in the BM\&FBovespa are not subject to the same risk, given that the Bank operations in Brazil that have the same stock exchange as guarantor.

Total credit exposure in swaps is $R \$ 899,825$ thousand ( $R \$ 989,363$ thousand as of December 31, 2011 and R\$ 1,031,362 thousand as of March 31, 2011). The swap operations in negotiations associated with the operation to capture and/or application of $R \$ 121.172$ thousand ( $R \$ 131,172$ thousand as of December 31, 2011) are recorded at values updated as changes incurred from their indices (curve), and are not at market value, as allowed by Circular n. ${ }^{\circ}$ 3,150/2002 from Brazilian Central Bank.

Market risk is the possibility of losses caused by changes in the behavior of interest rates and exchange rates, stock prices and commodities.
Market liquidity risk is the possibility of loss resulting from the inability to perform a transaction within a reasonable time and without significant loss of value due to the size of the transaction in the volume usually negotiated.

Operational risk denotes the probability of financial losses resulting from failures or inadequacy of people, processes and systems, or factors such as catastrophes or criminal activities.

Notes to the financial statements
Breakdown of the Portfolio of Derivatives for Trading by Index

| By Index | Banco do Brasil |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  |  | 12.31.2011 |  |  | 03.31.2011 |  |  | 03.31.2012 |  |  |  |
|  | Notional value | Cost value | Market value | Notional value | Cost value | Market value | Notional value | Cost value | Market value | Notional value | st value | Market value |  |
| Futures contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase commitments | 12,647,197 | -- | -- | 10,820,921 | -- | -- | 9,647,116 | -- | -- | 29,097,732 | -- | -- | 48,6 |
| Interbank deposits | 1,344,106 | -- | -- | 1,061,535 | -- | -- | 1,893,375 | -- | -- | 11,811,407 | -- | -- | 31,9 |
| Currencies | 10,986,649 | -- | -- | 9,270,291 | -- | -- | 2,879,247 | -- | -- | 11,359,110 | -- | -- | 9,4 |
| T-Note | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Index | -- | -- | -- | -- | -- | -- | -- | -- | -- | 38,877 | -- | -- |  |
| Foreign exchange coupon | 113,769 | -- | -- | 113,703 | -- | -- | 95,762 | -- | -- | 5,572,794 | -- | -- | 6,6 |
| Libor | 201,427 | -- | -- | 374,882 | -- | -- | 4,778,732 | -- | -- | 201,427 | -- | -- | 3 |
| Commodities | 1,246 | -- | -- | 510 | -- | -- | -- | -- | -- | 1,750 | -- | -- |  |
| SCC ${ }^{(2)}$ | -- | -- | -- | -- | -- | -- | -- | -- | -- | 112,367 | -- | -- | 2 |
| Sales commitments | 14,520,317 | -- | -- | 16,929,787 | -- | -- | 12,337,969 | -- | -- | 53,751,936 | -- | -- | 56,5 |
| Interbank deposits | 12,022,269 | -- | -- | 14,802,495 | -- | -- | 8,287,776 | -- | -- | 44,814,655 | -- | -- | 47,3 |
| Currencies | 213,423 | -- | -- | 57,330 | -- | -- | 149,352 | -- | -- | 502,339 | -- | -- |  |
| T-Note | -- | -- | -- | -- | -- | -- | -- | -- | -- | 290,811 | -- | -- |  |
| Index | 971 | -- | -- | -- | -- | -- | -- | -- | -- | 46,061 | -- | -- |  |
| BGI ${ }^{(3)}$ | -- | -- | -- | -- | -- | -- | -- | -- | -- | 64 | -- | -- |  |
| Foreign exchange coupon | 362,419 | -- | -- | 121,403 | -- | -- | 204,890 | -- | -- | 6,054,111 | -- | -- | 6,3 |
| Libor | 1,713,688 | -- | -- | 1,900,317 | -- | -- | 3,695,110 | -- | -- | 1,713,688 | -- | -- | 1,9 |
| Commodities | 207,547 | -- | -- | 48,242 | -- | -- | 841 | -- | -- | 218,202 | -- | -- |  |
| SCC ${ }^{(2)}$ | -- | -- | -- | -- | -- | -- | -- | -- | -- | 112,005 | -- | -- |  |
| Forward operations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset position | 4,611,594 | 529,619 | 552,441 | 4,396,569 | 313,507 | 406,283 | 1,512,109 | 316,691 | 286,949 | 4,640,245 | 547,400 | 553,420 | 4,41 |
| Term securuties | 331,366 | 331,366 | 331,366 | -- | -- | -- | 223,655 | 223,655 | 223,655 | 331,366 | 331,366 | 331,365 |  |
| Term currencies | 4,278,071 | 197,365 | 220,532 | 4,395,087 | 313,417 | 406,090 | 1,288,454 | 93,036 | 63,294 | 4,306,722 | 215,146 | 221,512 | 4,4l |
| Term commodities | 2,157 | 888 | 543 | 1,482 | 90 | 193 | -- | -- | -- | 2,157 | 888 | 543 |  |
| Liability position | 4,032,809 | $(590,345)$ | $(480,828)$ | 3,895,747 | $(401,673)$ | $(218,134)$ | 4,975,630 | $(739,663)$ | $(553,397)$ | 4,061,461 | $(593,288)$ | $(638,788)$ | 3,9 |
| Term securuties | 331,366 | $(331,366)$ | $(331,366)$ | -- | -- | -- | 223,655 | $(223,655)$ | $(223,655)$ | 331,366 | $(331,366)$ | $(331,366)$ |  |
| Term currencies | 3,683,499 | $(250,372)$ | $(143,131)$ | 3,876,452 | $(396,463)$ | $(214,262)$ | 4,751,975 | $(516,008)$ | $(329,742)$ | 3,712,151 | $(253,315)$ | $(301,091)$ | 3,88 |
| Term commodities | 17,944 | $(8,607)$ | $(6,331)$ | 19,295 | $(5,210)$ | $(3,872)$ | -- | -- | -- | 17,944 | $(8,607)$ | $(6,331)$ |  |

(1) foreign exchange swap with periodic adjustments
(2) live cattle futures contract

Notes to the financial statements

| By Index | Banco do Brasil |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.03.2012 |  |  | 31.12.2011 |  |  | 31.03.2011 |  |  | 31.03.2012 |  |  |  |
|  | Notional value | $\begin{aligned} & \text { Cost Market value } \\ & \text { value } \end{aligned}$ |  | Notional value | Cost value | Market value | Notional value | Cost <br> value | Market value | Notional value | Cost <br> value | Market value | Not |
| Option market | 2,456,717 | $(1,223,131)$ | $(1,284,708)$ | 2,221,406 | $(692,676)$ | $(765,525)$ | 38,618,984 | $(1,319,291)$ | $(1,367,101)$ | 16,273,997 | $(2,245,845)$ | $(2,278,063)$ | 237,55 |
| Purchase - Purchase options | 159,349 | 5,294 | 5,877 | 156,370 | 5,231 | 13,516 | 18,469,963 | 669,876 | 25,844 | 3,795,829 | 136,353 | 175,827 | 95,68 |
| Foreign currency | 156,370 | 5,231 | 5,819 | 156,370 | 5,231 | 13,516 | 18,469,963 | 669,876 | 25,844 | 2,623,655 | 102,871 | 153,508 | 1,77 |
| Interbank Market | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Interbank deposit | -- | -- | -- | -- | -- | -- | -- | -- | -- | 143,000 | 20 | -- | 93,06 |
| Flexible Currency Options | -- | -- | -- | -- | -- | -- | -- | -- | -- | 609,442 | 29,487 | 21,016 | 80 |
| Shares | 1,930 | 43 | 49 | -- | -- | -- | -- | -- | -- | 174,293 | 2,978 | 1,145 | 1 |
| Commodities | 1,049 | 20 | 9 | -- | -- | -- | -- | -- | -- | 1,074 | 20 | 9 |  |
| Others | -- | -- | -- | -- | -- | -- | -- | -- | -- | 3,848 | 80 | 64 | 2 |
| Sold - Purchase options | 156,406 | 5,501 | 3 | 156,556 | 5,503 | 159 | -- | -- | -- | 2,585,901 | 18,556 | 6,386 | 32,66 |
| Foreign currency | 156,370 | 5,500 | 3 | 156,370 | 5,500 | 159 | -- | -- | -- | 1,645,382 | 13,852 | 2,371 | 1,38 |
| Interbank Market | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Interbank deposits | -- | -- | -- | -- | -- | -- | -- | -- | -- | 689,000 | 56 | -- | 31,14 |
| Flexible Currency Options | -- | -- | -- | -- | -- | -- | -- | -- | -- | 42,270 | 1,135 | 879 | 2 |
| Shares | -- | -- | -- | -- | -- | -- | -- | -- | -- | 86,100 | 2,325 | 2,017 | 7 |
| Securities | -- | -- | -- | -- | -- | -- | -- | -- | -- | 643 | 151 | 193 |  |
| Commodities | 36 | 1 | -- | 186 | 3 | -- | -- | -- | -- | 61,271 | 519 | 463 |  |
| Others | -- | -- | -- | -- | -- | -- | -- | -- | -- | 61,235 | 518 | 463 | 2 |
| Purchase - Sales options | 235,778 | $(72,266)$ | $(166,818)$ | 224,406 | $(43,036)$ | $(106,928)$ | 18,619,768 | $(734,328)$ | $(90,563)$ | 4,218,140 | $(501,983)$ | $(629,445)$ | 66,83 |
| Foreign currency | 166,708 | $(5,829)$ | $(6,382)$ | 187,255 | $(6,390)$ | $(14,724)$ | 18,557,959 | $(672,519)$ | $(26,819)$ | 3,024,314 | $(107,629)$ | $(151,521)$ | 3,21 |
| Interbank Market | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Prefixed | 66,357 | $(66,357)$ | $(160,417)$ | 36,579 | $(36,579)$ | $(92,175)$ | 61,809 | $(61,809)$ | $(63,744)$ | 371,456 | $(370,548)$ | $(464,608)$ | 34 |
| Interbank deposit | -- | -- | -- | -- | -- | -- | -- | -- | -- | 142,800 | (44) | -- | 62,70 |
| Flexible Currency Options | -- | -- | -- | -- | -- | -- | -- | -- | -- | 290,064 | $(21,365)$ | $(12,144)$ | 51 |
| Shares | 2,021 | (9) | (11) | -- | -- | -- | -- | -- | -- | 129,099 | (609) | (413) |  |
| Commodities | 692 | (71) | (8) | 572 | (67) | (29) | -- | -- | -- | 4,077 | (418) | (153) |  |
| Others | -- | -- | -- | -- | -- | -- | -- | -- | -- | 15,813 | (516) | (549) |  |
| Sold - Sales options | 1,905,184 | $(1,161,660)$ | $(1,123,770)$ | 1,684,074 | $(660,374)$ | $(672,272)$ | 1,529,253 | $(1,254,839)$ | $(1,302,382)$ | 5,674,127 | $(1,898,771)$ | $(1,830,831)$ | 42,36 |
| Foreign currency | 166,304 | $(5,805)$ | (21) | 166,304 | $(5,805)$ | (179) | 16,610 | (240) | (429) | 2,030,557 | $(30,624)$ | $(13,315)$ | 2,13 |
| Interbank Market | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Prefixed | 1,146,509 | $(1,146,509)$ | $(1,121,170)$ | 642,201 | $(642,201)$ | $(669,108)$ | 1,251,133 | (1,251,133) | (1,301,858) | 1,710,174 | $(1,834,128)$ | $(1,806,139)$ | 1,20 |
| Interbank deposit | -- | -- | -- | -- | -- | -- | -- | -- | -- | 688,000 | (8) | -- | 37,53 |
| Flexible Currency Options | -- | -- | -- | -- | -- | -- | -- | -- | -- | 498,576 | $(22,142)$ | $(6,725)$ | 52 |
| Shares | -- | -- | -- | -- | -- | -- | -- | -- | -- | 38,600 | (342) | (198) | 1 |
| Commodities | 592,371 | $(9,346)$ | $(2,579)$ | 875,569 | $(12,368)$ | $(2,985)$ | 261,510 | $(3,466)$ | (95) | 597,486 | $(9,982)$ | $(3,523)$ | 88 |
| Others | -- | -- | -- | -- | -- | -- | -- | -- | -- | 110,734 | $(1,545)$ | (931) | 7 |

Notes to the financial statements

| By Index | Banco do Brasil |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  |  | 12.31.2011 |  |  | 03.31.2011 |  |  | 03.31.2012 |  |  |  |
|  | Notional value | Cost <br> value | Market value | Notional value | Cost value | Market value | Notional value | Cost value | Market value | Notional value | Cost value | Market value | No |
| Swap contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset position | 7,396,180 | 171,430 | 268,734 | 6,701,476 | 135,438 | 243,722 | 7,990,410 | 263,620 | 383,503 | 14,311,539 | 575,384 | 634,367 | 13,06 |
| Interbank Deposit | 834,773 | 82,740 | 75,158 | 655,188 | 61,836 | 80,870 | 7,104,362 | 247,507 | 366,447 | 1,889,517 | 157,760 | 64,959 | 2,14 |
| Foreign currency | 1,258,550 | 30,917 | 42,698 | 1,213,604 | 38,840 | 44,766 | 328,510 | 5,030 | 5,427 | 3,152,713 | 197,661 | 147,223 | 3,11 |
| Prefixed | 5,290,739 | 56,085 | 147,988 | 4,813,230 | 31,629 | 113,959 | 537,583 | 8,530 | 6,508 | 6,283,119 | 130,600 | 238,028 | 5,60 |
| IPCA | 12,118 | 1,688 | 2,890 | 19,454 | 3,133 | 4,127 | 19,955 | 2,553 | 5,121 | 1,985,652 | 31,174 | 86,465 | 1,14 |
| IGPM | -- | -- | -- | -- | -- | -- | -- | -- | -- | 553,104 | 41,199 | 75,395 | 53 |
| Commodities | -- | -- | -- | -- | -- | -- | -- | -- | -- | 2,684 | -- | 406 |  |
| Others | -- | -- | -- | -- | -- | -- | -- | -- | -- | 444,750 | 16,990 | 21,891 | 51 |
| Liability position | 9,617,553 | $(282,673)$ | $(543,988)$ | 11,087,323 | $(485,385)$ | $(664,715)$ | 9,614,442 | $(442,518)$ | $(646,183)$ | 15,847,661 | $(569,390)$ | $(1,000,844)$ | 17,93 |
| Interbank Deposit | 433,242 | $(38,235)$ | $(37,891)$ | 382,305 | $(48,577)$ | $(57,518)$ | 5,529,740 | $(469,575)$ | $(511,077)$ | 832,883 | $(69,564)$ | $(63,833)$ | 1,55 |
| Foreign currency | 4,419,117 | $(185,647)$ | $(261,091)$ | 5,631,972 | $(375,879)$ | $(428,098)$ | 1,784,733 | 123,246 | $(33,741)$ | 4,573,448 | $(189,723)$ | $(212,807)$ | 6,05 |
| Prefixed | 4,437,305 | $(58,804)$ | $(244,566)$ | 4,794,242 | $(57,564)$ | $(175,754)$ | 1,580,429 | $(93,546)$ | $(88,872)$ | 6,346,840 | $(98,653)$ | $(321,675)$ | 6,60 |
| TMS | 327,889 | 13 | (440) | 278,804 | $(3,365)$ | $(3,345)$ | 678,780 | (494) | $(10,344)$ | 327,889 | 13 | (440) | 27 |
| TR | -- | -- | -- | -- | -- | -- | 40,760 | $(2,149)$ | $(2,149)$ | 5,952 | (754) | $(1,286)$ |  |
| IGPM | -- | -- | -- | -- | -- | -- | -- | -- | -- | 345,735 | $(35,828)$ | $(62,433)$ | 39 |
| IPCA | -- | -- | -- | -- | -- | -- | -- | -- | -- | 2,788,619 | $(172,697)$ | $(325,075)$ | 2,31 |
| Commodities | -- | -- | -- | -- | -- | -- | -- | -- | -- | 527 | (1) | (55) |  |
| Others | -- | -- | -- | -- | -- | -- | -- | -- | -- | 625,768 | $(2,183)$ | $(13,240)$ | 71 |
| Other derivative financial instruments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset position | 4,663,630 | 32,831 | 38,726 | 747,487 | 25,830 | 35,099 | 3,496,294 | 35,451 | 39,327 | 5,996,714 | 32,828 | 106,827 | 2,03 |
| Foreign currency | 4,663,630 | 32,831 | 38,726 | 747,487 | 25,830 | 35,099 | 3,496,294 | 35,451 | 39,327 | 5,996,714 | 32,828 | 106,827 | 2,03 |
| Liability position | 7,074,880 | $(109,464)$ | $(134,119)$ | 3,466,916 | $(169,264)$ | $(178,426)$ | 1,478,751 | $(32,220)$ | $(33,964)$ | 7,436,502 | $(117,426)$ | $(155,564)$ | 3,99 |
| Foreign currency | 7,074,880 | $(109,464)$ | $(134,119)$ | 3,466,916 | $(169,264)$ | $(178,426)$ | 1,478,751 | $(32,220)$ | $(33,964)$ | 7,436,502 | $(117,426)$ | $(155,564)$ | 3,99 |

Notes to the financial statements
Breakdown of the credit derivatives portfolio by maturity (notional value)

| Banco do Brasil |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maturity in days | 0-30 | 31-180 | 181-360 | More than 360 | 03.31.2012 | 12.31.2011 | 03.31 .2011 | 0-30 | 31-180 | 181-360 |
| Futures | 1,809,957 | 18,414,945 | 2,822,707 | 4,119,905 | 27,167,514 | 27,750,708 | 21,985,085 | 8,237,507 | 25,445,728 | 12,415,104 |
| Fowards | 2,041,945 | 4,185,813 | 1,376,357 | 1,040,288 | 8,644,403 | 8,292,316 | 6,487,739 | 2,045,963 | 4,238,089 | 1,376,812 |
| Option | 536,177 | 1,176,763 | 95,886 | 647,891 | 2,456,717 | 2,221,406 | 38,618,984 | 5,146,014 | 9,726,861 | 599,137 |
| Swap | 950,515 | 6,986,263 | 2,552,236 | 6,524,719 | 17,013,733 | 17,788,799 | 17,604,852 | 1,251,775 | 10,268,772 | 4,187,975 |
| Credit derivatives | -- | -- | -- | -- | -- |  |  | 1,725,029 | -- | -- |
| Others | 7,540,522 | 3,303,802 | 889,468 | 4,718 | 11,738,510 | 4,214,403 | 4,975,045 | 8,069,821 | 3,904,554 | 1,257,053 |

Breakdown of the credit derivative portfolio by notional value, trading market and counterpart (12.31.2011)

|  | Banco do Brasil |  |  |  |  |  |  | BE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Futures contracts | Foward operations | Option market | Swap contracts | Others | Futures contracts | Foward operations | Or |
| BM\&FBovespa | 25,252,399 | 662,732 | 2,456,717 | -- | -- | 80,934,553 | 662,732 | 16,1 |
| Over-the-counter |  |  |  |  |  |  |  |  |
| Financial Institutions | 1,915,115 | -- | -- | 5,433,796 | 11,738,510 | 1,915,115 | 57,304 |  |
| Client | -- | 7,981,671 | -- | 11,579,937 | -- | -- | 7,981,670 |  |

## Breakdown of the credit derivative portfolio

|  | Banco do Brasil |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  | 03.31.2012 |  |
|  | Notional value | Market value | Notional value | Market value | Notional value | Market value | Notional value | Market value |
| Asset position | -- | -- | -- | -- | -- | -- | 1,498,678 | 7,295 |
| Credit swaps - Derivatives with Banks | -- | -- | -- | -- | -- | -- | 1,498,678 | 7,295 |
| Liability position | -- | -- | -- | -- | -- | -- | 226,351 | $(10,924)$ |
| Credit swaps - Derivatives with Banks | -- | -- | -- | -- | -- | -- | 226,351 | $(10,924)$ |

The portfolio of credit derivatives is composed exclusively of purchases and sales carried out by Banco Votorantim. Currently the portfolio is composed of customers whose risk is rated as investment grade and, as counterparty, contains the main international market leaders for this product. For the sale of protection is approved credit limit, for both the client and for the counterparty risk, according to the approval of the committees and forums of credit. The credit limit risk allocation is made to the client by the reference value (notional) of derivatives, considering the amounts deposited as collateral.

For the purpose of mitigating the risk, transactions are performed in portfolio trading with client sovereign risk, especially Brazil. In this case, we consider the potential future exposure to allocate credit limit to the counterparty. The portfolio of credit derivatives did not generate impacts in the PEPR - Portion related exposures weighted by risk factor for calculating the Basel index, since information from Banco Votorantim were not included in the calculation, as per determination of the Brazilian Central Bank (Note 29.f).
Breakdown of margin given as guarantee for transactions with derivative financial instruments

|  |  |  |  |  |  | \$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 31.03.2012 | 12.31.2011 | 03.31.2011 | 31.03.2012 | 12.31.2011 | 03.31.2011 |
| Financial treasury bills | 2,278,566 | 2,553,252 | 1,583,602 | 2,291,764 | 2,575,122 | 1,603,946 |
| National treasury notes | -- | -- | -- | 405,304 | 337,150 | 976,702 |
| National treasury bills | -- | -- | -- | 1,107,699 | 895,916 | 70,521 |
| Foreign government securities | -- | -- | -- | 668,263 | 666,279 | 945,373 |
| Eurobonds | -- | -- | -- | 3,267 | 4,836 | 440,178 |
| Others | -- | -- | -- | -- | -- | 19,041 |
| Total | 2,278,566 | 2,553,252 | 1,583,602 | 4,476,297 | 4,479,303 | 4,055,761 |

## Portfolio of derivatives designated as hedge accounting

| Banco do Brasil |  |  | BB-Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |


| Hedge Market Risk |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hedging instruments |  |  |  |  |  |  |
| Assets | 348,670 | 352,295 | 317,146 | 10,959,027 | 10,776,038 | 10,678,438 |
| Future | -- | -- | -- | 6,663,161 | 6,991,760 | 4,830,953 |
| Swap | 348,670 | 352,295 | 317,146 | 2,076,116 | 2,068,382 | 4,372,569 |
| Options | -- | -- | -- | 2,219,750 | 1,715,896 | 1,474,917 |
| Liabilities | -- | -- | -- | 31,802,898 | 26,580,744 | 37,101,345 |
| Future | -- | -- | -- | 29,175,224 | 24,451,844 | 20,649,185 |
| Swap | -- | -- | -- | 953,384 | 1,195,548 | 14,198,592 |
| Options | -- | -- | -- | 1,674,290 | 933,352 | 2,253,569 |
| Cash Flow Hedge |  |  |  |  |  |  |
| Hedging instruments |  |  |  |  |  |  |
| Assets | -- | - | -- | 420,826 | -- |  |
| Swap | -- | -- | -- | 420,826 | -- |  |


| Hedged items |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | -- | -- | -- | 22,782,024 | 22,368,654 | 30,923,990 |
| Loan Operations | -- | -- | -- | 19,977,785 | 19,359,558 | 18,367,937 |
| Securities and derivative financial instruments | -- | -- | -- | 208,001 | 224,204 | 9,583,398 |
| Lease operations | -- | -- | -- | 1,574,230 | 1,827,441 | 2,110,562 |
| Foreign Investments | -- | -- | -- | 333,933 | 360,021 | 347,995 |
| Other assets | -- | -- | -- | 688,075 | 597,430 | 514,098 |
| Liabilities | 348,051 | 352,199 | 319,298 | 3,931,064 | 4,040,513 | 3,621,111 |
| Other liabilities | 348,051 | 352,199 | 319,298 | 3,931,064 | 4,040,513 | 3,621,111 |

The Bank, in order to hedge against possible fluctuations in interest and exchange rates issued securities on the international capitals market, contracted derivative operations to offset the exposure
to the market value changes. The hedge was assessed as effective, in accordance with the Circular n. ${ }^{\circ}$ 3,082/2002 from Brazilian Central Bank, which require evidence of hedge effectiveness between $80 \%$ and $125 \%$.

Notes to the financial statements
Derivative financial instruments segregated by current and long-term

|  | Banco do Brasil |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  | 03.31.2012 |  |
|  | Current | Noncurrent | Current | Noncurrent | CurrentN | -current | Current | Noncurrent |
| Assets |  |  |  |  |  |  |  |  |
| Forward | 543,376 | 9,065 | 384,210 | 22,073 | 280,419 | 6,530 | 544,345 | 9,075 |
| Options | 5,880 | -- | 13,675 | -- | 25,844 | -- | 179,313 | 2,900 |
| Swap | 126,828 | 141,906 | 120,393 | 123,329 | 240,561 | 142,942 | 327,705 | 306,662 |
| Credit derivatives | -- | -- | -- | -- | -- | -- | 7,295 | -- |
| Other derivatives | 38,726 | -- | 35,099 | -- | 39,327 | -- | 74,095 | 32,732 |
| Total | 714,810 | 150,971 | 553,377 | 145,402 | 586,151 | 149,472 | 1,132,753 | 351,369 |
|  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |
| Forward | $(454,331)$ | $(26,497)$ | $(191,565)$ | $(26,569)$ | $(509,874)$ | $(43,523)$ | $(612,291)$ | $(26,497)$ |
| Options | $(633,696)$ | $(656,892)$ | $(779,200)$ | -- | (1,071,113) | $(321,832)$ | $(1,778,763)$ | $(681,513)$ |
| Swap | $(269,546)$ | $(274,442)$ | $(366,335)$ | $(298,380)$ | $(551,187)$ | $(94,996)$ | $(436,207)$ | $(564,637)$ |
| Credit derivatives | -- | -- | -- | -- | -- | -- | $(10,924)$ | -- |
| Other derivatives | $(133,871)$ | (248) | $(173,151)$ | $(5,275)$ | $(32,504)$ | $(1,460)$ | $(154,814)$ | (750) |
| Total | $(1,491,444)$ | $(958,079)$ | $(1,510,251)$ | $(330,224)$ | $(2,164,678)$ | $(461,811)$ | (2,992,999) | $(1,273,397)$ |

e) Income (loss) from derivative financial instruments

|  |  |  |  | R \$ thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1 ${ }^{\circ}$ Quarter/2012 | $1^{\circ}$ Quarter/2011 | $1^{\circ}$ Quarter/2012 | $1^{\circ}$ Quarter/2011 |
| Swap | 160,645 | $(36,903)$ | 60,866 | $(110,288)$ |
| Foward | $(107,739)$ | 47 | $(109,859)$ | 1,247 |
| Options | $(29,395)$ | $(33,559)$ | $(21,144)$ | $(37,765)$ |
| Futures | $(426,996)$ | $(86,771)$ | $(620,192)$ | $(47,877)$ |
| Credit derivatives | -- | -- | 8,311 | 13,248 |
| Others | $(89,907)$ | $(166,121)$ | $(163,324)$ | $(231,499)$ |
| Total | $(493,392)$ | $(323,307)$ | $(845,342)$ | $(412,934)$ |

f) Equity Valuation Adjustment of securities and derivatives recognized in Shareholders' equity


## 9 - Interbank accounts

a) Payments and receipts pending settlement

|  |  |  |  | R \$ thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Assets |  |  |  |  |  |  |
| Rights with participants of settlement systems |  |  |  |  |  |  |
| Documents sent by other participants | 3,938,480 | 6 | 4,006,114 | 3,938,717 | 6 | 4,006,335 |
| Bank Checks and other instruments | 1,051,622 | 27,321 | 818,959 | 1,051,655 | 27,321 | 819,713 |
| Total | 4,990,102 | 27,327 | 4,825,073 | 4,990,372 | 27,327 | 4,826,048 |
|  |  |  |  |  |  |  |
| Current assets | 4,990,102 | 27,327 | 4,825,073 | 4,990,372 | 27,327 | 4,826,048 |
|  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |
| Obligations with participants of settlement systems |  |  |  |  |  |  |
| Remitted receipts | 2,117,968 | 2 | 1,377,872 | 2,120,315 | 2 | 1,388,270 |
| Bank Checks and other instruments | 1,083,398 | 6 | 887,739 | 1,083,580 | 6 | 887,777 |
| Other receipts | 4,576 | 16 | 4,066 | 4,576 | 16 | 4,066 |
| Total | 3,205,942 | 24 | 2,269,677 | 3,208,471 | 24 | 2,280,113 |
|  |  |  |  |  |  |  |
| Current liabilities | 3,205,942 | 24 | 2,269,677 | 3,208,471 | 24 | 2,280,113 |

Notes to the financial statements

## b) Restricted deposits

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Compulsory Deposits at the Central Bank of Brazil | 92,257,174 | 90,736,391 | 83,918,467 | 94,145,683 | 93,659,856 | 87,053,127 |
| Additional reserve requirements on deposits | 35,629,492 | 34,766,271 | 29,692,175 | 36,392,320 | 36,003,271 | 31,018,804 |
| Time deposits | 24,073,005 | 23,265,337 | 17,133,533 | 25,141,557 | 24,886,309 | 18,882,348 |
| Savings deposits | 17,795,500 | 17,291,294 | 15,109,412 | 17,795,500 | 17,291,294 | 15,109,412 |
| Demand deposits | 12,767,625 | 13,421,937 | 14,565,986 | 12,821,804 | 13,484,505 | 14,622,942 |
| Resources on rural credit ${ }^{(1)}$ | 1,991,552 | 1,991,552 | 7,417,361 | 1,991,552 | 1,991,552 | 7,417,361 |
| Resources on microfinance | -- | -- | -- | 2,950 | 2,925 | 2,260 |
| Housing Finance System | 1,954,706 | 1,925,807 | 1,810,436 | 1,954,706 | 1,925,807 | 1,810,436 |
| Fund for compensation of wage changes | 2,068,959 | 2,038,805 | 1,956,422 | 2,068,959 | 2,038,805 | 1,956,422 |
| Provision for losses on loans tied | $(117,671)$ | $(117,587)$ | $(150,670)$ | $(117,671)$ | $(117,587)$ | $(150,670)$ |
| Other | 3,418 | 4,589 | 4,684 | 3,418 | 4,589 | 4,684 |
| National Treasury - Rural credit | 134,839 | 124,194 | 116,914 | 134,839 | 124,194 | 116,914 |
| Total | 94,346,719 | 92,786,392 | 85,845,817 | 96,235,228 | 95,709,857 | 88,980,477 |
|  |  |  |  |  |  |  |
| Current assets | 94,302,171 | 92,785,842 | 85,794,980 | 96,190,680 | 95,709,307 | 88,929,640 |
| Non-current assets | 44,548 | 550 | 50,837 | 44,548 | 550 | 50,837 |

(1) Refers to funds deposited in the Central Bank, because of the failure transferring to rural credits, according to Resolution CMN no 3745/2009. The funds were subject to special supply by the Central Bank and maintained by the Bank, and recorded in borrowings and Transfers (Note 18.b).

## c) Income on compulsory deposits



## 10 - Loan operations

## a) Portfolio by modality

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Loan Operations | 370,910,157 | 364,757,302 | 313,863,464 | 403,623,414 | 397,267,032 | 341,822,234 |
| Loans and securities discounted | 165,337,044 | 163,356,402 | 142,315,130 | 178,111,278 | 175,977,806 | 150,139,069 |
| Financing | 100,974,664 | 100,983,128 | 87,587,702 | 120,204,450 | 120,279,127 | 106,997,972 |
| Rural and agribusiness financing | 95,950,538 | 92,769,092 | 79,788,918 | 96,297,449 | 93,207,757 | 80,488,215 |
| Real estate financing | 8,647,089 | 7,647,830 | 4,170,786 | 8,959,070 | 7,801,492 | 4,196,050 |
| Financing of Infrastructure and development | 822 | 850 | 928 | 822 | 850 | 928 |
| Loan Operations related to cessions | -- | -- | -- | 50,345 | -- | -- |
| Other receivables with loan characteristics | 23,866,762 | 22,146,945 | 18,670,381 | 24,351,293 | 22,657,460 | 19,142,156 |
| Credit card operations | 12,450,290 | 12,473,666 | 9,949,268 | 12,450,290 | 12,473,666 | 9,949,268 |
| Advances on foreign exchange contracts ${ }^{(1)}$ | 11,132,691 | 9,399,692 | 8,429,158 | 11,512,286 | 9,773,934 | 8,734,849 |
| Guarantees honored | 81,677 | 76,698 | 77,378 | 81,677 | 76,698 | 77,378 |
| Others | 202,104 | 196,889 | 214,577 | 307,040 | 333,162 | 380,661 |
| Lease operations | 25,863 | 29,981 | 41,076 | 2,773,497 | 3,064,082 | 3,694,137 |
| Total Loan Portfolio | 394,802,782 | 386,934,228 | 332,574,921 | 430,748,204 | 422,988,574 | 364,658,527 |
| Allowance for loan losses | $(17,341,681)$ | $(17,236,001)$ | $(16,163,178)$ | $(19,573,226)$ | $(19,014,978)$ | $(17,015,945)$ |
| (Allowance for loan losses) | $(16,800,942)$ | $(16,680,638)$ | $(15,504,126)$ | $(18,790,148)$ | $(18,221,987)$ | $(16,140,299)$ |
| (Allowance for other losses) | $(540,739)$ | $(555,363)$ | $(659,052)$ | $(575,347)$ | $(579,788)$ | $(680,736)$ |
| (Allowance for lease losses) | -- | -- | -- | $(207,731)$ | $(213,203)$ | $(194,910)$ |
| Total Loan Portfolio Net of Provisions | 377,461,101 | 369,698,227 | 316,411,743 | 411,174,978 | 403,973,596 | 347,642,582 |

(1) Advances on foreign exchange contracts are classified as a deduction to other liabilities.
b) Loan operations income

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Loan operations income | 14,487,806 | 12,743,735 | 16,435,034 | 14,018,899 |
| Loans and securities discounted | 9,649,252 | 7,976,011 | 10,469,850 | 8,454,856 |
| Financing | 1,987,281 | 2,303,471 | 2,978,519 | 2,971,321 |
| Rural and agribusiness financing | 1,676,737 | 1,405,656 | 1,685,849 | 1,420,474 |
| Recovery of written-off loans (Note 10.k) | 724,443 | 740,771 | 749,840 | 855,098 |
| Income housing financing | 186,160 | 89,984 | 187,267 | 89,984 |
| Advances on foreign exchange contracts | 77,573 | 74,570 | 167,434 | 85,518 |
| Guarantees honored | 1,201 | 6,538 | 1,221 | 6,538 |
| Others | 185,159 | 146,734 | 195,054 | 135,110 |
| Lease Operations Income (Note 10.i) | 4,972 | 5,795 | 484,510 | 638,239 |
| Total | 14,492,778 | 12,749,530 | 16,919,544 | 14,657,138 |

## c) Breakdown of the loan portfolio by sector



## d) Loan portfolio by risk level and maturity



| Subtotal | $\mathbf{1 2 0}, \mathbf{7 9 2 , 9 9 0}$ | $\mathbf{8 8 , 2 2 1 , 8 3 1}$ | $\mathbf{1 3 0 , 3 9 6 , 5 8 7}$ | $\mathbf{3 0 , 5 7 9 , 5 4 6}$ | $\mathbf{6 , 4 0 7 , 9 4 2}$ | $\mathbf{2 , 3 1 8}, 244$ | $\mathbf{7 0 8}, 599$ | $\mathbf{6 4 4 , 5 9 8}$ | $\mathbf{4 , 1 4 5 , 4 6 2}$ | $\mathbf{3 8 4 , 2 1 5 , 7 9 9}$ | $\mathbf{3 7 6}, 547,525$ | $\mathbf{3 2 2 , 5 6 9 , 4 7 5}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1) Operations with third party risk tied to government funds and programs, primarily Pronaf, Procera, FAT, BNDES and FCO. They include the amount of overdue installments in the total amount of $\mathrm{R} \$ 59,657$ thousand, which comply with rules defined in each program for reimbursement with the managers and do not imply a credit risk for the Bank.

Notes to the financial statements


R\$ thousand

| BB-Consolidated |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Normal operations |  |  |  |  |  |  |  |  |  |  |  |  |
|  | AA | A | B | C | D | E | F | G | H | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Installments falling due |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 to 30 | 8,835,018 | 7,732,850 | 12,452,384 | 2,401,717 | 371,123 | 163,388 | 18,443 | 22,659 | 115,181 | 32,112,763 | 30,980,179 | 27,492,549 |
| 31 to 60 | 7,290,413 | 6,591,067 | 6,123,219 | 1,762,600 | 248,610 | 69,728 | 13,551 | 18,847 | 74,751 | 22,192,786 | 20,544,143 | 19,478,894 |
| 61 to 90 | 5,908,129 | 5,575,657 | 6,084,910 | 1,365,804 | 254,657 | 83,646 | 18,721 | 25,057 | 90,030 | 19,406,611 | 16,810,701 | 17,144,699 |
| 91 to 180 | 15,261,843 | 13,591,857 | 16,689,885 | 4,334,371 | 887,781 | 243,448 | 68,738 | 99,961 | 236,987 | 51,414,871 | 44,507,211 | 39,792,493 |
| 181 to 360 | 19,327,435 | 17,909,863 | 23,646,033 | 6,215,381 | 986,301 | 314,876 | 112,778 | 93,702 | 330,031 | 68,936,400 | 73,826,615 | 53,341,800 |
| More than 360 | 68,768,880 | 55,989,413 | 69,233,398 | 15,236,140 | 3,926,532 | 1,659,277 | 485,667 | 465,025 | 3,354,404 | 219,118,736 | 219,530,645 | 193,198,594 |
| Installments overdue |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Up to } 14 \\ & \text { days } \end{aligned}$ | 73,167 | 842,874 | 185,427 | 99,853 | 32,218 | 19,265 | 4,365 | 7,498 | 20,143 | 1,284,810 | 1,274,057 | 398,794 |
| Demais ${ }^{(1)}$ | 916,012 | 853 | -- | -- | -- | -- | -- | -- | -- | 916,865 | 973,219 | 1,142,348 |


(1) Operations with third party risk tied to government funds and programs, primarily Pronaf, Procera, FAT, BNDES and FCO. They include the amount of overdue installments in the total amount of $\mathrm{R} \$ 59,657$ thousand, which comply with rules defined in each program for reimbursement with the managers and do not imply a credit risk for the Bank.

Notes to the financial statements

R\$ thousand

| Abnormal Operations |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AA | A | B | C | D | E | F | G | H | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Installments falling due |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 to 30 | -- | -- | 115,833 | 148,466 | 66,178 | 110,828 | 45,766 | 77,429 | 250,845 | 815,345 | 646,826 | 1,483,891 |
| 31 to 60 | -- | -- | 71,372 | 86,469 | 47,941 | 36,923 | 31,974 | 44,230 | 151,454 | 470,363 | 422,135 | 345,475 |
| 61 to 90 | -- | -- | 66,006 | 79,212 | 45,419 | 40,059 | 30,943 | 43,288 | 148,185 | 453,112 | 393,221 | 370,367 |
| 91 to 180 | -- | -- | 185,631 | 219,231 | 130,581 | 136,568 | 86,893 | 141,770 | 397,886 | 1,298,560 | 1,096,468 | 1,031,056 |
| 181 to 360 | -- | -- | 320,820 | 367,075 | 221,988 | 177,989 | 143,047 | 211,967 | 689,407 | 2,132,293 | 1,997,344 | 1,652,842 |
| More than 360 | -- | -- | 742,532 | 742,255 | 576,426 | 512,862 | 408,950 | 643,569 | 2,310,352 | 5,936,946 | 5,659,019 | 4,291,612 |
| Installments overdue |  |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 14 | -- | -- | 33,151 | 46,529 | 22,796 | 29,800 | 12,016 | 16,473 | 51,951 | 212,716 | 251,690 | 149,531 |
| 15 to 30 | -- | -- | 162,285 | 102,477 | 35,495 | 29,965 | 22,058 | 36,333 | 114,929 | 503,542 | 437,915 | 447,771 |
| 31 to 60 | -- | -- | 20,226 | 250,833 | 69,550 | 62,061 | 37,686 | 61,429 | 172,724 | 674,509 | 594,737 | 523,976 |
| 61 to 90 | -- | -- | 2 | 16,613 | 117,918 | 72,174 | 46,198 | 60,229 | 194,509 | 507,643 | 456,147 | 379,587 |
| 91 to 180 | -- | -- | 14 | 6,753 | 28,954 | 98,935 | 136,542 | 194,940 | 506,781 | 972,919 | 826,181 | 755,896 |
| 181 to 360 | -- | -- | -- | 2 | 962 | 15,433 | 26,734 | 94,002 | 786,456 | 923,589 | 1,202,980 | 709,780 |
| $\begin{array}{r} \text { More than } \\ 360 \end{array}$ | -- | -- | -- | 4 | -- | 1 | 4,417 | 8,095 | 450,308 | 462,825 | 557,141 | 526,572 |
| Subtotal | -- | -- | 1,717,872 | 2,065,919 | 1,364,208 | 1,323,598 | 1,033,224 | 1,633,754 | 6,225,787 | 15,364,362 | 14,541,804 | 12,668,356 |
| Total | 126,380,897 | 108,234,434 | 136,133,128 | 33,481,785 | 8,071,430 | 3,877,226 | 1,755,487 | 2,366,503 | 10,447,314 | 430,748,204 | 422,988,574 | 364,658,527 |

## e) Allowance for loan losses by risk level

| Level of risk | Provision | Banco do Brasil |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 03.31.2012 |  |  |  | 12.31.2011 |  |  |  | Value of loans |
|  |  | Value of loans | Value of allowance | Additional allowance ${ }^{(1)}$ | Existent Allowance | Value of loans | Value of allowance | Additional allowance ${ }^{(1)}$ | Existent Allowance |  |
| AA | 0 | 120,792,990 | -- | -- | -- | 112,730,571 | -- | -- | -- | 93,438,916 |
| A | 0.5 | 88,221,831 | 441,109 | 29,332 | 470,441 | 81,453,282 | 407,266 | 72,325 | 479,591 | 60,740,728 |
| B | 1 | 131,055,361 | 1,310,555 | 50 | 1,310,605 | 138,786,166 | 1,387,862 | 49 | 1,387,911 | 118,829,028 |
| C | 3 | 31,755,333 | 952,660 | 198,431 | 1,151,091 | 31,016,579 | 930,497 | 198,431 | 1,128,928 | 38,192,026 |
| D | 10 | 7,182,532 | 718,254 | 172,766 | 891,020 | 7,545,984 | 754,598 | 172,766 | 927,364 | 7,950,049 |
| E | 30 | 3,239,103 | 971,731 | 747,614 | 1,719,345 | 3,148,988 | 944,696 | 747,614 | 1,692,310 | 2,009,437 |
| F | 50 | 1,421,756 | 710,879 | 356,606 | 1,067,485 | 1,461,928 | 730,964 | 356,606 | 1,087,570 | 1,486,823 |
| G | 70 | 1,954,559 | 1,368,191 | 184,186 | 1,552,377 | 1,475,298 | 1,032,709 | 184,186 | 1,216,895 | 1,031,859 |
| H | 100 | 9,179,317 | 9,179,317 | -- | 9,179,317 | 9,315,432 | 9,315,432 | -- | 9,315,432 | 8,896,055 |
| Total |  | 394,802,782 | 15,652,696 | 1,688,985 | 17,341,681 | 386,934,228 | 15,504,024 | 1,731,977 | 17,236,001 | 332,574,921 |


| Level of risk | $\begin{array}{r} \% \\ \text { Provision } \end{array}$ | BB-Consolidated |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 03.31.2012 |  |  |  | 12.31.2011 |  |  |  | Value of loans |
|  |  | Value of loans | Value of allowance | Additional allowance ${ }^{(1)}$ | Existent Allowance | Value of loans | Value of allowance | Additional allowance ${ }^{(1)}$ | Existent Allowance |  |
| AA | 0 | 126,380,897 | -- | -- | -- | 118,935,314 | -- | -- | -- | 100,292,028 |
| A | 0.5 | 108,234,434 | 541,172 | 29,915 | 571,087 | 102,693,791 | 513,469 | 74,523 | 587,992 | 80,506,335 |
| B | 1 | 136,133,128 | 1,361,331 | 2,105 | 1,363,436 | 142,909,626 | 1,429,096 | 1,212 | 1,430,308 | 121,760,036 |
| C | 3 | 33,481,785 | 1,004,454 | 200,946 | 1,205,400 | 32,610,628 | 978,319 | 198,485 | 1,176,804 | 39,313,701 |
| D | 10 | 8,071,430 | 807,143 | 176,421 | 983,564 | 8,299,338 | 829,934 | 176,676 | 1,006,610 | 8,439,792 |
| E | 30 | 3,877,226 | 1,163,168 | 763,740 | 1,926,908 | 3,724,019 | 1,117,206 | 763,390 | 1,880,596 | 2,209,097 |
| F | 50 | 1,755,487 | 877,744 | 357,035 | 1,234,779 | 1,762,626 | 881,313 | 357,465 | 1,238,778 | 1,700,598 |
| G | 70 | 2,366,503 | 1,656,552 | 184,186 | 1,840,738 | 1,811,761 | 1,268,233 | 184,186 | 1,452,419 | 1,144,547 |
| H | 100 | 10,447,314 | 10,447,314 | -- | 10,447,314 | 10,241,471 | 10,241,471 | -- | 10,241,471 | 9,292,393 |
| Total |  | 430,748,204 | 17,858,878 | 1,714,348 | 19,573,226 | 422,988,574 | 17,259,041 | 1,755,937 | 19,014,978 | 364,658,527 |

(1) Refers to the additional provision to the minimum required by CMN Resolution $\mathrm{n}^{\circ}$. $2,682 / 1999$, increased the experience of Management, by simulating on the of operations in accordance with the good banking practice.

## f) Changes in allowance for loan losses

Includes loans, leases and other receivables with characteristics of credit.
R \$ thousand

(1) Refers to the balance from Eurobank.

## g) Changes in allowance for other doubtful accounts

Includes provisions for other receivables without characteristics of credit.

|  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Opening balance | 938,612 | 808,015 | 1,084,733 | 881,992 |
| Provision/(reversal) | $(140,176)$ | 1,824 | $(135,567)$ | 1,121 |
| Exchange variation on allowances - foreign | (17) | 39 | $(1,149)$ | 39 |
| Write-Off / Other settings | (403) | $(2,043)$ | $(76,398)$ | 837 |
| Closing balance | 798,016 | 807,835 | 871,619 | 883,989 |

h) Leasing portfolio by maturity

|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

(1) Includes amounts related to installments overdue.

## i) Income from leasing operations

|  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Lease revenue | 4,972 | 5,795 | 484,510 | 638,239 |
| Leasing | 4,972 | 5,795 | 484,510 | 638,239 |
| Lease expenses | $(4,133)$ | $(4,444)$ | $(352,624)$ | $(486,910)$ |
| Leasing | $(4,133)$ | $(4,444)$ | $(351,512)$ | $(486,486)$ |
| Operating leases | -- | -- | (29) | (29) |
| Loss on disposal of leased assets | -- | -- | $(1,083)$ | (395) |
| Total | 839 | 1,351 | 131,886 | 151,329 |

j) Concentration of loans

R\$ thousand

|  | Banco do Brasil |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 | \% of credit portfolio | 12.31.2011 | \% of credit portfolio | 03.31.2011 | \% of credit portfolio |
| 10 largest debtors | 31,295,689 | 7.9 | 29,837,569 | 7.7 | 28,494,139 | 8.6 |
| Next 50 largest debtors | 34,360,297 | 8.7 | 33,549,790 | 8.7 | 29,848,314 | 9.0 |
| Next 100 largest debtors | 23,871,489 | 6.0 | 23,769,858 | 6.1 | 21,480,708 | 6.5 |

## k) Supplementary information

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 1st quarter/2012 |  | 1st quarter/2011 | 1st quarter/2012 |  | 1st quarter/2011 |
| Renegotiated loans ${ }^{(1)}$ | 5,619,441 |  | 3,998,651 | 5,620,424 |  | 5,183,095 |
| Income from recovery of loans previously written off as loss | 724,443 |  | 740,771 | 749,840 |  | 855,098 |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Credits contracted to release | 122,075,600 | 119,395,981 | 101,725,991 | 115,249,749 | 111,974,517 | 95,063,396 |
| Guarantees given ${ }^{(2)}$ | 8,499,483 | 7,345,903 | 8,078,850 | 13,675,189 | 12,604,492 | 12,501,672 |
| Confirmed export credits | 1,136,179 | 1,032,833 | 745,667 | 1,141,321 | 1,037,372 | 753,199 |
| Credit opened for import | 651,569 | 437,833 | 417,739 | 712,247 | 505,697 | 417,867 |
| Resources linked ${ }^{(3)}$ | 591,122 | 628,848 | 726,395 | 1,026,454 | 1,093,251 | 1,148,717 |
| Credit operations linked ${ }^{(3)}$ | 872,803 | 901,043 | 804,410 | 939,287 | 969,511 | 875,462 |

(1) Refers to the book value of loan operations, normal and abnormal, renegotiated using Internet, ATM network or the agency chain. It is considered a renegotiation any type of agreement involving the change in maturity or the payment terms originally agreed, as composition of debt, extension, novation, granting of a new operation for partial or full liquidation of previous operation.
(2) For these operations, the Bank maintains an allowance recorded in Other Liabilities - Sundry, (Note 20.e) totaling R\$ 109,742 thousand ( $\mathrm{R} \$ 111,760$ thousand, on 12.31 .2011 and $\mathrm{R} \$ 97,612$ thousand, on 03.31.2011) in Banco do Brasil and $\mathrm{R} \$ 113,569$ thousand in BBConsolidated ( $\mathrm{R} \$ 115,624$ thousand, on 12.31 .2011 and $\mathrm{R} \$ 104,303$ thousand, on 03.31 .2011 ), calculated in accordance with Resolution CMN 2682/1999.
(3) On 03.31.2012, there are no operations in default and no judicial questioning on active operations or linked to the funds raised to implement these operations.

## 11 - Other Receivables

## a) Specific credits

Refer to National Treasury credits - extension of the terms of rural financing - in the amount of $R \$ 1,176,512$ thousand ( $R \$ 1,146,328$ thousand on 12.31.2011 and $R \$ 1,056,877$ thousand on 03.31.2011), established in Law 9,138/1995.

## b) Sundry

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Deferred tax assets - Tax credits (Note 25.e) | 20,788,683 | 19,748,466 | 20,013,745 | 23,725,837 | 22,753,544 | 22,324,812 |
| Credit and debit card operations | 16,641,863 | 15,907,511 | 13,482,891 | 16,641,863 | 15,907,511 | 13,482,891 |
| Actuarial assets - Previ (Note 27.d) | 13,870,077 | 13,372,004 | 10,562,723 | 13,870,077 | 13,372,004 | 10,562,723 |
| Sundry debtors from escrow deposits - lawsuit (Note 28.e) | 13,540,555 | 13,348,256 | 12,690,064 | 13,540,555 | 13,348,256 | 12,690,064 |
| Sundry debtors from escrow deposits - contingencies (Note 28.d) | 10,721,747 | 10,496,135 | 9,824,756 | 12,481,585 | 12,187,865 | 11,474,986 |
| Fund allocation of surplus - Previ (note 27.e) | 9,753,762 | 9,638,387 | 9,385,110 | 9,753,762 | 9,638,387 | 9,385,110 |
| Income tax and social contribution on net income to offset | 6,599,720 | 7,700,142 | 5,128,819 | 7,467,363 | 8,788,727 | 5,620,242 |
| Notes and credits receivable - other | 940,168 | 1,035,859 | 597,182 | 2,367,830 | 2,286,374 | 859,737 |
| Receivables - non-financial companies | -- | -- | -- | 2,202,650 | 2,387,450 | 3,069,277 |
| National Treasury - equalization of taxes Agricultural Crop | 2,024,376 | 3,519,364 | 2,913,480 | 2,024,376 | 3,519,364 | 2,913,480 |
| Sundry debtors - domestic | 1,151,836 | 1,391,821 | 1,367,944 | 1,609,397 | 1,819,216 | 1,957,585 |
| Income credit linked to acquired operations ${ }^{(1)}$ | 1,385,011 | -- | -- | 1,385,011 | -- | -- |
| Accounts receivable - National Treasury | 1,064,661 | 1,047,434 | 1,336,470 | 1,064,661 | 1,047,434 | 1,336,470 |
| Sundry debtors - foreign | 36,674 | 83,090 | 12,880 | 514,465 | 511,334 | 26,705 |
| Advances to Credit Guarantee of Fund (FGC) | 406,678 | 467,679 | 650,684 | 406,678 | 467,679 | 650,684 |
| Salary and other advances | 210,731 | 228,621 | 227,977 | 215,038 | 238,757 | 234,286 |
| Purchase of assets receivable | 117,018 | 128,381 | 163,109 | 117,018 | 128,383 | 163,109 |
| Sundry debtors from escrow deposits - others | 18,539 | 12,406 | 37,711 | 55,039 | 47,737 | 37,805 |
| Acquisition of rights arising from exploration and production of oil, natural gas and mineral resources | 53,182 | 59,948 | 79,257 | 53,182 | 59,948 | 79,257 |
| Others | 483,853 | 444,320 | 409,808 | 444,340 | 401,898 | 390,497 |
| Total | 99,809,134 | 98,629,824 | 88,884,610 | 109,940,727 | 108,911,868 | 97,259,720 |
|  |  |  |  |  |  |  |
| Current assets | 43,120,076 | 43,831,069 | 38,967,351 | 50,356,285 | 51,189,006 | 44,306,593 |
| Non-current assets | 56,689,058 | 54,798,755 | 49,917,259 | 59,584,442 | 57,722,862 | 52,953,127 |

(1) Refer to the payroll loans and vehicle financing portfolios, acquired by the Bank with joint liability of the transferor, accounted for in accordance with CMN Resolution 3.533/2008.

## 12 - Foreign Exchange Portfolio

a) Breakdown

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Other Receivables |  |  |  |  |  |  |
| Forward foreign exchange purchases pending settlement | 15,950,497 | 14,931,009 | 11,693,948 | 16,479,628 | 15,362,484 | 12,143,024 |
| Bills of exchange and time drafts in foreign currency | 78,972 | 79,730 | 73,853 | 78,972 | 79,730 | 73,853 |
| Receivables from sales of foreign exchange | 21,593,129 | 21,667,265 | 30,764,465 | 21,652,261 | 21,672,632 | 31,049,307 |
| (Advances received in local/foreign currency) | $(18,769,824)$ | $(19,629,278)$ | $(27,997,133)$ | $(18,772,443)$ | $(19,631,530)$ | $(28,283,885)$ |
| Foreign currency receivables | 4,642 | 5,549 | 4,218 | 4,643 | 5,549 | 4,218 |
| Income receivable on advances granted and financed imports | 139,626 | 114,789 | 87,244 | 150,302 | 126,539 | 95,145 |
| Total | 18,997,042 | 17,169,064 | 14,626,595 | 19,593,363 | 17,615,404 | 15,081,662 |
|  |  |  |  |  |  |  |
| Current assets | 18,997,042 | 17,169,064 | 12,810,569 | 19,593,363 | 17,615,404 | 13,265,636 |
| Non-current assets | - | _ | 1,816,026 | - | - | 1,816,026 |
|  |  |  |  |  |  |  |
| Other Liabilities |  |  |  |  |  |  |
| Forward foreign exchange sales pending settlement | 22,737,026 | 23,448,449 | 29,541,809 | 22,797,298 | 23,453,654 | 29,823,243 |
| (Financed imports) | $(12,186)$ | $(5,569)$ | $(6,899)$ | $(12,186)$ | $(5,569)$ | $(6,899)$ |
| Foreign exchange purchase liabilities | 15,466,520 | 13,967,565 | 12,064,107 | 15,978,545 | 14,360,893 | 12,531,454 |
| (Advances on foreign exchange contracts) | $(10,788,826)$ | $(9,091,438)$ | $(8,749,024)$ | $(11,157,745)$ | $(9,453,929)$ | $(9,046,814)$ |
| Foreign currency payables | 5,061 | 5,175 | 4,644 | 56,156 | 59,199 | 56,178 |
| Unearned income on advances granted | 2,512 | 2,009 | 3,640 | 2,512 | 2,009 | 3,640 |
| Total | 27,410,107 | 28,326,191 | 32,858,277 | 27,664,580 | 28,416,257 | 33,360,802 |
|  |  |  |  |  |  |  |
| Current liabilities | 15,323,475 | 16,044,850 | 10,425,987 | 15,577,948 | 16,134,916 | 10,928,512 |
| Non-current liabilities | 12,086,632 | 12,281,341 | 22,432,290 | 12,086,632 | 12,281,341 | 22,432,290 |
|  |  |  |  |  |  |  |
| Net Foreign Exchange Portfolio | $(8,413,065)$ | $(11,157,127)$ | $(18,231,682)$ | $(8,071,217)$ | $(10,800,853)$ | $(18,279,140)$ |
|  |  |  |  |  |  |  |
| Memorandum Accounts |  |  |  |  |  |  |
| Credit opened for imports | 1,172,660 | 860,272 | 859,646 | 1,247,233 | 942,877 | 871,376 |
| Confirmed export credit | 1,136,179 | 1,032,833 | 745,667 | 1,141,321 | 1,037,372 | 753,199 |

## b) Foreign Exchange Results

|  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | $\mathbf{1}^{\text {st }}$ quarter/2012 | $1^{\text {st }}$ quarter/2011 | $\mathbf{1}^{\text {st }}$ quarter/2012 | $1^{\text {st }}$ quarter/2011 |
| Foreign exchange income | 4,346,726 | 1,231,827 | 4,505,666 | 1,443,684 |
| Foreign exchange expenses | $(4,048,437)$ | $(1,013,740)$ | $(4,191,499)$ | $(1,200,046)$ |
| Foreign exchange result | 298,289 | 218,087 | 314,167 | 243,638 |

## 13 - Other Assets

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Non-operating Assets ${ }^{(1)}$ | 274,260 | 266,868 | 271,290 | 451,038 | 409,124 | 362,595 |
| Assets in special regime | 164,703 | 162,588 | 165,711 | 164,789 | 162,674 | 165,797 |
| Vehicles | 418 | 578 | 594 | 130,064 | 107,999 | 89,445 |
| Buildings | 82,314 | 76,893 | 76,888 | 117,146 | 96,006 | 78,200 |
| Property | 18,812 | 18,675 | 19,185 | 18,812 | 18,675 | 19,185 |
| Machinery and equipment | 7,936 | 8,056 | 6,390 | 8,860 | 8,980 | 7,322 |
| Other | 77 | 78 | 2,522 | 11,367 | 14,790 | 2,646 |
|  |  |  |  |  |  |  |
| Supply Materials | 22,186 | 22,655 | 26,905 | 56,439 | 59,341 | 41,428 |
|  |  |  |  |  |  |  |
| Subtotal Other Assets | 296,446 | 289,523 | 298,195 | 507,477 | 468,465 | 404,023 |
|  |  |  |  |  |  |  |
| (Impairment) | $(169,099)$ | $(170,279)$ | $(171,033)$ | $(187,225)$ | $(188,463)$ | $(180,725)$ |
|  |  |  |  |  |  |  |
| Prepaid Expenses | 3,593,866 | 4,017,349 | 3,537,238 | 4,906,000 | 4,840,224 | 3,845,643 |
| Premiums for purchased credits payroll ${ }^{(2)}$ | 2,794,453 | 3,265,592 | 2,708,573 | 2,343,235 | 2,370,968 | 2,119,926 |
| Insurance and capitalization selling expenses | -- | -- | -- | 1,014,338 | 982,521 | 375,328 |
| Right on the custody of judicial deposits | 558,881 | 514,948 | 581,562 | 558,881 | 514,948 | 581,562 |
| Commissions paid to tradesmen - financing of vehicles | 8,735 | 11,361 | 22,665 | 409,724 | 376,671 | 156,777 |
| Personnel expenses - meal program | 93,194 | 92,751 | 84,280 | 93,194 | 92,751 | 84,280 |
| Premium paid to costumers - Partnerships retailers | 61,062 | 63,590 | 74,370 | 61,062 | 63,590 | 74,370 |
| Other | 77,541 | 69,107 | 65,788 | 425,566 | 438,775 | 453,400 |
|  |  |  |  |  |  |  |
| Total Other Assets | 3,721,213 | 4,136,593 | 3,664,400 | 5,226,252 | 5,120,226 | 4,068,941 |
| Current assets | 1,485,651 | 1,524,119 | 1,497,542 | 2,690,435 | 2,723,551 | 1,442,376 |
| Non-current assets | 2,235,562 | 2,612,474 | 2,166,858 | 2,535,817 | 2,396,675 | 2,626,565 |

(1) The Bank recognized impairment losses of assets not in use in the amount of $R \$ 11,597$ thousand ( $R \$ 10,223$ thousand in the 1st quarter 2011) in the Banco do Brasil and the amount of $R \$ 12,286$ thousand ( $R \$ 14,176$ thousand in the 1st quarter 2011) in the BB-Consolidated.
(2) The amounts are amortized over the maturity of the installments of loans acquired from other financial institutions.

Notes to the financial statements

## 14 - Investments

## a) Changes in subsidiaries and affiliates

|  | BB-Banco Múltiplo |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value | Changes - 1st quarter/2012 |  |  | Book value |  | Equity income | Book value12.31 .2011 | Changes - 1 s <br> DividendsOthe |
|  | 12.31.2011 | DividendsOt | ther Events | Equity income | 03.31.2012 | 03.31.2011 | $\begin{array}{r} \text { 1st } \\ \text { quarter/2011 } \end{array}$ |  |  |
| Domestic | 18,034,933 | $(15,482)$ | $(63,843)$ | 566,394 | 18,522,002 | 17,316,748 | 732,115 | 6,440,660 | (26) (12 |
| BB Seguros Participações S.A. | 3,887,002 | -- | 338 | 201,138 | 4,088,478 | 2,915,691 | 156,043 | -- | -- |
| Banco Votorantim S.A. | 3,504,357 | -- | 51,713 | $(236,739)$ | 3,319,331 | 3,993,548 | 147,806 | -- | -- |
| BB Leasing S.A. - Arrendamento Mercantil | 3,453,732 | -- | -- | 36,238 | 3,489,970 | 3,372,969 | 57,201 | -- | -- |
| BB Banco de Investimento S.A. | 1,815,300 | -- | 9,213 | 315,253 | 2,139,766 | 1,314,991 | 187,950 | -- | -- |
| BB Gestão de Recursos - Distribuidora de Títulos e Valores Mobiliários S.A. | 125,829 | -- | 5,705 | 151,165 | 282,699 | 256,927 | 122,448 | -- | -- |
| Cobra Tecnologia S.A. | 124,387 | (760) | 3 | 5,894 | 129,524 | 117,769 | $(15,308)$ | -- | -- |
| BV Participações S.A. | 105,119 | $(14,696)$ | -- | $(11,324)$ | 79,099 | 64,625 | 4,455 | -- | -- |
| BB Administradora de Consórcios S.A. | 49,960 | -- | -- | 33,819 | 83,779 | 47,001 | 22,558 | -- | -- |
| BB Corretora de Seguros e Administradora de Bens S.A. | 33,512 | -- | (11) | 67,838 | 101,339 | 64,319 | 30,807 | -- | -- |
| Cadam S.A. | 22,216 | -- | -- | (599) | 21,617 | 43,574 | (445) | 22,216 | -- |
| BB Administradora de Cartões de Crédito S.A. | 19,326 | -- | (23) | 3,953 | 23,256 | 23,708 | 2,569 | -- | -- |
| BB-Elo Cartões Participações S.A. | 18,843 | -- | -- | (698) | 18,145 | 10,923 | 152 | -- | -- |
| Besc Distribuidora de Títulos e Valores Mobiliários S.A. Bescval | 7,127 | -- | -- | 50 | 7,177 | 12,895 | 266 | -- | -- |
| Tecnologia Bancária S.A. - Tecban | 6,807 | -- | -- | 370 | 7,177 | 7,654 | 18 | -- | -- |
| Cia. Hidromineral Piratuba | 2,305 | (26) | -- | 73 | 2,352 | 2,249 | 38 | 2,305 | (26) |
| Companhia Brasileira de Securitização - Cibrasec ${ }^{(1)}$ | 2,286 | -- | -- | (37) | 2,249 | 2,301 | 227 | -- | -- |
| Cia. Catarinense de Assessoria e Serviços - CCA ${ }^{(2)}$ | 228 | -- | -- | -- | 228 | 228 | -- | 228 | -- |
| Itapebi | -- | -- | -- | -- | -- | -- | -- | 75,259 | -- |
| Mapfre Nossa Caixa Vida e Previdência S.A. | -- | -- | -- | -- | -- | -- | -- | 11,074 | -- |
| Vida Seguradora S.A. | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Estruturadora Brasileira de Projetos - EBP | -- | -- | -- | -- | -- | -- | -- | 406 | -- |
| BB Aliança Participações S.A. ${ }^{(3)}$ | -- | -- | -- | -- | -- | -- | 15,311 | -- | -- |
| Nossa Caixa Capitalização S.A. ${ }^{(4)}$ | -- | -- | -- | -- | -- | -- | 19 | -- | -- |
| Pronor ${ }^{(5)}$ | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Other equity ${ }^{(6)}$ | -- | -- | -- | -- | -- | -- | -- | 64,049 | -- |
| Goodwill/Bargain purchase on acquisition of investiments | 4,856,597 | -- | $(130,781)$ | -- | 4,725,816 | 5,065,376 | -- | 6,265,123 | -- (20 |

Notes to the financial statements

|  | BB-Banco Múltiplo |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value | Changes - 1st quarter/2012 |  |  | Book value E |  | Equity income | Book value | Changes - 1s |
|  | 12.31.2011 | Dividends | Other Events | Equity income | 03.31.2012 | 03.31.2011 | $\begin{array}{r} \text { 1st } \\ \text { quarter/2011 } \end{array}$ | 12.31.2011 | DividendsOthe |
| Abroad | 2,187,817 | -- | 71,455 | $(66,647)$ | 2,237,241 | 1,010,379 | $(16,574)$ | 400,283 | -- 1 |
| Brasilian American Merchant Bank | 816,428 | -- | $(17,660)$ | $(3,973)$ | 794,795 | 703,253 | 12,054 | -- | -- |
| Banco Patagonia | 637,770 | -- | $(29,275)$ | 50,530 | 659,025 | -- | - -- | -- | -- |
| Banco do Brasil AG. Viena (Áustria) | 213,083 | -- | 572 | 1,148 | 214,803 | 208,013 | (713) | -- | -- |
| BB Leasing Company Ltd | 83,157 | -- | $(2,377)$ | 491 | 81,271 | 71,541 | 303 | -- | -- |
| Eurobank | -- | -- | -- | $(2,558)$ | 42,058 | -- | - -- | -- | -- |
| BB Securities LLC | 37,096 | -- | $(1,060)$ | 3,273 | 39,309 | 27,572 | 678 | -- | -- |
| Other equity abroad | 43,474 | -- | 2 | -- | 43,476 | -- | - -- | 43,474 | -- |
| Goodwill on acquisition of investiments | 356,809 | -- | 5,695 | -- | 362,504 | -- | - -- | 356,809 | -- |
|  |  |  |  |  |  |  |  |  |  |
| Profit / (loss) in the agencies | -- | -- | 63,384 | $(63,384)$ | -- | -- | $(20,124)$ | -- | -- |
| Profit / (loss) of subsidiaries | -- | -- | 52,288 | $(52,288)$ | - | -- | $(8,960)$ | -- | -- |
| Increase / decrease in equity resulting from handling | -- | -- | (114) | 114 | - | -- | 188 | -- | -- |
| Total Investments in Subsidiaries and Affiliates | 20,222,750 | $(15,482)$ | 7,612 | 499,747 | 20,759,243 | 18,327,127 | 715,541 | 6,840,943 | (26) |

(1) The information refers to the period from December/2011 to February/2012.
(2) Company in liquidation process, not valued by the equity method.
(3) Investment transferred to holding BB-Mapfre SH1 Participações S.A.
(4) Investment transferred to subsidiary BB-Seguros Participações S.A. in 1st half of 2011.
(5) Investment divested in 1st half of 2011.
(6) Refers to investments on non-financial associated companies.

|  |  |  |  |  | RS thousand |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |


| Abroad |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Patagonia | 298,998 | 1,117,686 | 85,702 | 424,101,958 | -- | 58.96 |
| Brasilian American Merchant Bank | 439,023 | 794,795 | $(3,973)$ | 241,023 | -- | 100 |
| Banco do Brasil AG. Viena (Áustria) | 45,704 | 214,804 | 1,148 | 188 | -- | 100 |
| BB Leasing Company Ltd. | -- | 81,271 | 491 | 1,000 | -- | 100 |
| BB Securities LLC | 9,108 | 39,309 | 3,273 | 5,000 | -- | 100 |
| Eurobank | 53,734 | 42,058 | $(2,558)$ | 835,855 | -- | 100 |

(1) Banco do Brasil's direct interest of $4.51 \%$.
(2) Banco do Brasil's direct interest of $3.03 \%$.
b) Other Investments

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Banco Múltiplo |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Tax incentive investments | 11,386 | 11,386 | 18,810 | 85,335 | 84,403 | 84,266 |
| Equity securities | 58 | 58 | 58 | 146 | 146 | 146 |
| Stocks and shares | 52,859 | 52,738 | 52,497 | 56,890 | 56,789 | 56,313 |
| Other investments ${ }^{(1)}$ | 3,223 | 3,232 | 3,267 | 1,141,803 | 1,074,638 | 1,005,813 |
| Other investments abroad | 283 | 303 | 11,516 | 284 | 303 | 12,317 |
| Total | 67,809 | 67,717 | 86,148 | 1,284,458 | 1,216,279 | 1,158,855 |
| Allowance for losses ${ }^{(2)}$ | $(49,245)$ | $(49,246)$ | $(51,354)$ | $(84,195)$ | $(84,198)$ | $(84,414)$ |

(1) Includes, in BB-Consolidated, the amount of $\mathrm{R} \$ 979,985$ thousand ( $\mathrm{R} \$ 914,059$ thousand in 12.31 .2011 and $\mathrm{R} \$ 894,933$ thousand in 03.31.2011), realting to the investments of Neoenergia S.A. a jointly-owned subsidiary.
(2) Includes, in BB-Banco Múltiplo, the amount of R\$ 4,267 thousand relating to impairment losses in Cadam S.A. and Cia. Catarinense de Assessoria e Serviços - CCA.
c) Goodwill on acquisition of investments

| Changes of Goodwill |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Opening Balance | 5,213,406 | 5,134,968 | 6,623,497 | 6,887,334 |
| Acquisitions ${ }^{(1)}$ | 19,572 | -- | 19,572 | 75,773 |
| Amortizations ${ }^{(2)}$ | $(144,658)$ | $(69,592)$ | $(218,846)$ | $(147,673)$ |
| Closing Balance | 5,088,320 | 5,065,376 | 6,424,223 | 6,815,434 |

(1) According to Note 2.
(2) Recorded in Other Operating Expenses.
d) Expected Goodwill Amortization

| R\$ thousand |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | $\begin{array}{r} \text { From } 2020 \\ \text { to } 2052 \end{array}$ | Total |
| Banco do Brasil | 434,006 | 712,855 | 807,571 | 908,496 | 1,002,095 | 1,107,542 | 39,919 | 40,714 | 35,122 | 5,088,320 |
| Banco Nossa Caixa | 355,441 | 617,846 | 709,394 | 807,756 | 900,156 | 1,007,459 | -- | -- | -- | 4,398,052 |
| Banco Votorantim | 36,892 | 54,570 | 56,722 | 57,981 | 60,466 | 61,133 | -- | -- | -- | 327,764 |
| Banco Patagonia | 41,613 | 40,056 | 40,654 | 41,226 | 39,104 | 35,606 | 36,296 | 37,021 | 31,360 | 342,936 |
| Eurobank | 60 | 383 | 801 | 1,533 | 2,369 | 3,344 | 3,623 | 3,693 | 3,762 | 19,568 |
| Tax effects ${ }^{(1)}$ | $(173,602)$ | $(285,142)$ | $(323,028)$ | $(363,398)$ | $(400,838)$ | $(443,017)$ | $(15,968)$ | $(16,286)$ | $(14,049)$ | $(2,035,328)$ |
| Net total | 260,404 | 427,713 | 484,543 | 545,098 | 601,257 | 664,525 | 23,951 | 24,428 | 21,073 | 3,052,992 |
| Other Equity |  |  |  |  |  |  |  |  |  |  |
| BB-BI | 82,498 | 127,614 | 147,360 | 168,092 | 191,781 | 211,293 | 43,280 | -- | -- | 971,918 |
| Cielo | 72,683 | 111,552 | 127,883 | 146,681 | 168,243 | 192,975 | 38,571 | -- | -- | 858,588 |
| Alelo | 9,815 | 16,062 | 19,477 | 21,411 | 23,538 | 18,318 | 4,709 | -- | -- | 113,330 |
|  |  |  |  |  |  |  |  |  |  |  |
| BB Aliança Participações S.A. | 78,468 | 90,674 | - | -- | -- | -- | -- | -- | -- | 169,142 |
| Aliança do Brasil | 78,468 | 90,674 | -- | -- | -- | -- | -- | -- | -- | 169,142 |
|  |  |  |  |  |  |  |  |  |  |  |
| BB Aliança Rev Participações S.A. | 19,339 | 26,049 | 30,096 | 25,766 | -- | -- | -- | $\checkmark$ | -- | 101,250 |
| Brasilveículos | 19,339 | 26,049 | 30,096 | 25,766 | -- | -- | -- | -- | -- | 101,250 |
|  |  |  |  |  |  |  |  |  |  |  |
| BB Seguros | 14,572 | 18,308 | 15,505 | 11,022 | 9,154 | 8,593 | 8,780 | 7,659 | -- | 93,593 |
| Brasilcap | 14,572 | 18,308 | 15,505 | 11,022 | 9,154 | 8,593 | 8,780 | 7,659 | -- | 93,593 |
|  |  |  |  |  |  |  |  |  |  |  |
| BB Consolidated | 628,883 | 975,500 | 1,000,532 | 1,113,376 | 1,203,030 | 1,327,428 | 91,979 | 48,373 | 35,122 | 6,424,223 |
| Tax effects ${ }^{(1)}$ | $(244,810)$ | $(382,098)$ | $(397,476)$ | $(443,143)$ | $(480,663)$ | $(530,456)$ | $(36,265)$ | $(18,890)$ | $(14,049)$ | $(2,547,850)$ |
| Net total | 384,073 | 593,402 | 603,056 | 670,233 | 722,367 | 796,972 | 55,714 | 29,483 | 21,073 | 3,876,373 |

(1) $25 \%$ of income tax and social contribution of $15 \%$ for financial companies and $25 \%$ of income tax and social contribution of $9 \%$ for nonfinancial company.

The expected amortization of goodwill generated by acquisitions of equity is based on projections of results that supported the business, prepared by specialized firms contemplating the timing of the estimates and discount rates used in calculating the net present value of expected cash flows.

## e) Goodwill Impairment test

Recoverable amount of goodwill on acquisition of investment is determined based on value in use, which is evaluated at discounted cash flow method, that is based on cash flow projections of the invested entity (cash-generating unit) and on measurement of the discount rate of this flow.

Assumptions adopted to measure this flow are based on public information, on budget and on business plan of evaluated entities. These assumptions consider current and past performance as well as expected market and macroeconomic growth.

The cash flow of the entities below were designed for ten years, perpetuating from the eleventh year, with growth rate established. For the periods of excess cash flow to the terms of budget and business plan, the growth estimates are in line with those adopted by the entities. The nominal discount rate was measured, annually, based on the CAPM (Capital Asset Pricing Model) adjusted to the Brazilian
market and referenced in Reais (R\$), with the exception of Banco Patagonia, whose model was adjusted to Argentine market and referenced in Argentine Pesos (ARS).

| Entities (cash-generating units) | Growth rate $^{(\mathbf{1 )}}$ | Discount rate $^{(2)}$ |
| :--- | ---: | ---: |
| Banco Votorantim | $5.00 \%$ | $12.45 \%$ |
| Banco Patagonia | $14.90 \%$ | $23.92 \%$ |
| Cielo | $5.00 \%$ | $12.80 \%$ |
| CBSS | $5.00 \%$ | $12.43 \%$ |
| Aliança do Brasil | $5.00 \%$ | $14.09 \%$ |
| Brasilveículos | $5.00 \%$ | $11.25 \%$ |
| Brasilcap | $2.85 \%$ | $9.16 \%$ |

(1) Nominal growth in perpetuity,
(2) Geometric mean of ten years of projection,

The impairment test of goodwill on acquisition of Banco Nossa Caixa, which was incorporated by Banco do Brasil, considers the value in use of Banco do Brasil in the state of São Paulo (cashgenerating unit). Cash flows are based on cash-generating unit results in 2011, with increase of PIB (Gross Domestic Product) and IPCA (National Consumer Price Index) designed for ten years. Cash flows were discounted by ETTJ (Term Structure of Interest Rates), collected at the BM\&Fbovespa.

| Entity (cash-generating unit) | Growth rate $^{(1)}$ | Discount rate ${ }^{(1)}$ |
| :--- | ---: | ---: |
| Banco do Brasil - State of São Paulo - Goodwill of Banco Nossa Caixa | $6.80 \%$ | $10.96 \%$ |
| $(1)$ Geometric |  |  |

(1) Geometric mean of ten years of projection.

According to the sensitivity analysis performed, there is no indication that changes in assumptions can make the book value of cash-generating units exceed the recoverable amount.

In 2012 and 2011, there was no impairment loss on goodwill generated in the acquisition of investments.

## 15 - Property and Equipment

| R\$ thousand |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |  |
|  | 12.31.2011 | 1st quarter/2012 |  |  | 03.31.2012 |  |  |  | 03.31.2011 |
|  | Book Balance | Changes | Depreciation | Provision for Impairment | Cost | Accumulated Depreciation | Accumulated Impairment | Book Balance | Book Balance |
| Property and Equipment in Use |  |  |  |  |  |  |  |  |  |
| Buildings | 2,083,939 | 117,841 | $(68,898)$ | $(4,104)$ | 4,141,433 | $(2,008,510)$ | $(4,145)$ | 2,128,778 | 1,805,869 |
| Data processing systems | 1,550,849 | 126,263 | $(136,224)$ | (950) | 4,451,412 | $(2,910,514)$ | (960) | 1,539,938 | 1,496,506 |
| Furniture and equipment in use | 617,629 | 35,313 | $(28,145)$ | -- | 1,389,988 | $(765,191)$ | - | 624,797 | 539,171 |
| Land | 208,267 | (65) | -- | -- | 208,202 | -- | - | 208,202 | 212,418 |
| Facilities | 182,643 | 7,148 | $(8,697)$ | -- | 970,535 | $(789,441)$ | -- | 181,094 | 176,761 |
| Constructions in progress | 219,962 | 13,409 | -- | -- | 233,371 | -- | -- | 233,371 | 114,713 |
| Communication systems | 64,368 | 2,364 | $(3,964)$ | -- | 205,409 | $(142,641)$ | -- | 62,768 | 123,685 |
| Security systems | 128,709 | 7,692 | $(6,731)$ | -- | 322,439 | $(192,769)$ | -- | 129,670 | 90,855 |
| Furniture and equipment in stock | 4,192 | (329) | -- | -- | 3,863 | -- | -- | 3,863 | 7,999 |
| Transport systems | 1,680 | 9 | (53) | -- | 3,439 | $(1,803)$ | - | 1,636 | 32 |
|  |  |  |  |  |  |  |  |  |  |
| Total | 5,062,238 | 309,645 | $(252,712)$ | $(5,054)$ | 11,930,091 | $(6,810,869)$ | $(5,105)$ | 5,114,117 | 4,568,009 |

Notes to the financial statements

|  |  |  |  |  |  |  |  |  | thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |  |
|  | 12.31.2011 | 1st quarter/2012 |  |  | 03.31.2012 |  |  |  | 03.31.2011 |
|  | Book Balance | Changes | Depreciation | Provision for Impairment | Cost | Accumulated Depreciation | Accumulated Impairment | Book Balance | Book Balance |
| Property and Equipment in Use |  |  |  |  |  |  |  |  |  |
| Buildings | 2,175,027 | 121,858 | $(69,615)$ | $(4,104)$ | 4,260,514 | $(2,033,203)$ | $(4,145)$ | 2,223,166 | 1,813,328 |
| Data processing systems | 1,706,433 | 137,816 | $(139,053)$ | (950) | 4,718,613 | $(3,013,407)$ | (960) | 1,704,246 | 1,601,336 |
| Furniture and equipment in use | 790,383 | 38,798 | $(36,365)$ | (112) | 1,901,859 | $(1,108,154)$ | $(1,001)$ | 792,704 | 656,208 |
| Land | 228,533 | 6,606 | -- | -- | 235,139 | -- | -- | 235,139 | 218,186 |
| Facilities | 220,932 | 7,180 | $(10,106)$ | -- | 1,035,994 | $(817,988)$ | -- | 218,006 | 210,950 |
| Constructions in progress | 252,258 | 6,744 | -- | -- | 259,002 | -- | -- | 259,002 | 136,113 |
| Communication systems | 70,277 | 2,096 | $(4,219)$ | -- | 218,421 | $(150,267)$ | -- | 68,154 | 128,055 |
| Security systems | 130,576 | 7,951 | $(6,828)$ | -- | 326,986 | $(195,287)$ | -- | 131,699 | 91,734 |
| Transport systems | 10,475 | (79) | (625) | -- | 33,751 | $(23,980)$ | -- | 9,771 | 3,226 |
| Furniture and equipment in stock | 4,192 | (329) | -- | -- | 3,863 | -- | -- | 3,863 | 7,999 |
| Total | 5,589,086 | 328,641 | $(266,811)$ | $(5,166)$ | 12,994,142 | (7,342,286) | $(6,106)$ | 5,645,750 | 4,867,135 |

## 16 - Intangible Assets

a) Changes and Breakdown

| R\$ thousand |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |  |  |
|  | 12.31.2011 |  | 1st qua | ter/2012 |  |  | 03.3 | 1.2012 |  | 03.31.2011 |
|  | Book Balance | Acquisitions | Write-offs | Amortization | Provision for Impairment | Cost | Accumulated Amortization | Accumulated Impairment | Book Balance | Book Balance |
| Rights to manage payroll | 6,027,015 | 155,885 | $(62,170)$ | $(555,246)$ | -- | 10,836,311 | $(5,217,927)$ | $(52,900)$ | 5,565,484 | 5,299,086 |
| Softwares | 664,931 | 43,426 | (119) | $(46,949)$ | -- | 1,006,574 | $(345,285)$ | -- | 661,289 | 617,092 |
| Other intangible assets (2) | 2,823,856 | 4,070 | -- | $(30,000)$ | -- | 2,827,926 | $(30,000)$ | -- | 2,797,926 | -- |
| Total | 9,515,802 | 203,381 | $(62,289)$ | $(632,195)$ | -- | 14,670,811 | $(5,593,212)$ | $(52,900)$ | 9,024,699 | 5,916,178 |


| R\$ thousand |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |  |  |
|  | 12.31.2011 |  | 1st qua | rter/2012 |  |  | 03.3 | 1.2012 |  | 03.31.2011 |
|  | Book Balance | Acquisitions | Write-offs | Amortization | Provision for Impairment | Cost | Accumulated Amortization | Accumulated Impairment | Book Balance | Book Balance |
| Rights to manage payroll | 6,027,015 | 155,885 | $(62,170)$ | $(555,246)$ | -- | 10,836,311 | $(5,217,927)$ | $(52,900)$ | 5,565,484 | 5,299,086 |
| Softwares | 871,462 | 43,472 | (119) | $(48,580)$ | -- | 1,392,110 | $(525,875)$ | -- | 866,235 | 729,715 |
| Other intangible assets ${ }^{(2)}$ | 2,837,547 | 5,724 | -- | $(30,094)$ | (209) | 2,843,854 | $(30,677)$ | (209) | 2,812,968 | 6,992 |
| Total | 9,736,024 | 205.081 | $(62,289)$ | $(633,920)$ | (209) | 15,072,275 | $(5,774,479)$ | $(53,109)$ | 9,244,687 | 6,035,793 |

(1) Recorded in Other Operating Expenses.
(2) Includes the right to use the structure of the Postal Bank to correspondent banking services in the amount of R $\$ 2,827,926$ thousand (Note $31 . d$ ).
b) Estimate for Amortization

| R\$ thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |
| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | Total |
| Amounts to be amortized | 1,857,482 | 2,316,018 | 1,932,532 | 1,484,153 | 1,257,192 | 177,322 | 9,024,699 |


|  | RS thousand |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Year | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | Total |
| Amounts to be amortized | $1,890,480$ | $2,360,015$ | $1,976,530$ | $1,528,150$ | $1,301,190$ | 188,322 | $\mathbf{9 , 2 4 4 , 6 8 7}$ |

## 17 - Deposits and securities sold under repurchase agreements

a) Deposits

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Demand Deposits | 58,899,396 | 60,371,172 | 59,357,938 | 60,658,967 | 62,016,372 | 59,553,109 |
| Individuals | 23,377,562 | 24,720,856 | 25,183,110 | 23,445,283 | 24,779,124 | 25,226,321 |
| Companies | 18,954,204 | 22,063,307 | 20,005,252 | 20,583,403 | 23,728,405 | 20,208,031 |
| Restricted | 11,215,606 | 6,522,029 | 8,882,176 | 11,236,933 | 6,528,126 | 8,882,423 |
| Government | 2,755,435 | 3,530,600 | 2,915,677 | 2,755,435 | 3,530,600 | 2,915,677 |
| Special from Federal Treasury | 795,756 | 702,242 | 857,231 | 795,756 | 702,242 | 857,231 |
| Foreign currency | 779,548 | 759,764 | 514,615 | 779,548 | 759,684 | 514,555 |
| Financial system institutions | 393,617 | 625,785 | 378,843 | 447,928 | 594,732 | 319,349 |
| Related companies | 437,242 | 864,420 | 442,673 | 424,787 | 811,726 | 443,423 |
| Domiciled abroad | 27,851 | 38,570 | 16,704 | 27,319 | 38,134 | 24,442 |
| Other | 162,575 | 543,599 | 161,657 | 162,575 | 543,599 | 161,657 |
| Savings Deposits | 101,815,206 | 100,109,839 | 90,516,215 | 101,815,206 | 100,109,839 | 90,516,215 |
| Individuals | 95,184,063 | 93,778,940 | 84,320,069 | 95,184,063 | 93,778,940 | 84,320,069 |
| Companies | 6,373,451 | 6,056,292 | 5,908,774 | 6,373,451 | 6,056,292 | 5,908,774 |
| Related companies | 240,597 | 257,435 | 278,929 | 240,597 | 257,435 | 278,929 |
| Financial system institutions | 17,095 | 17,172 | 8,443 | 17,095 | 17,172 | 8,443 |
| Interbank Deposits | 17,397,212 | 18,139,907 | 15,658,090 | 14,272,372 | 14,450,354 | 12,068,806 |
| Time Deposits | 254,896,990 | 250,183,824 | 207,833,448 | 270,123,275 | 265,808,991 | 219,031,359 |
| National currency | 156,605,296 | 153,957,218 | 121,381,857 | 166,992,608 | 164,801,983 | 132,490,585 |
| Judicial | 80,393,555 | 77,591,835 | 67,544,351 | 80,469,501 | 77,666,810 | 67,544,596 |
| Foreign currency | 10,212,248 | 10,018,819 | 8,783,325 | 14,975,275 | 14,724,246 | 8,872,263 |
| Funds and programs - FAT (Note 17.e) | 6,986,035 | 7,924,910 | 9,528,499 | 6,986,035 | 7,924,910 | 9,528,499 |
| Funproger (Note 17.f) | 152,945 | 147,175 | 123,621 | 152,945 | 147,175 | 123,621 |
| Other | 546,911 | 543,867 | 471,795 | 546,911 | 543,867 | 471,795 |
| Deposits for Investments | -- | -- | -- | -- | -- | 69 |
| Total | 433,008,804 | 428,804,742 | 373,365,691 | 446,869,820 | 442,385,556 | 381,169,558 |
|  |  |  |  |  |  |  |
| Current liabilities | 292,753,715 | 291,937,609 | 283,063,995 | 303,838,766 | 302,505,147 | 288,509,892 |
| Non-current liabilities | 140,255,089 | 136,867,133 | 90,301,696 | 143,031,054 | 139,880,409 | 92,659,666 |

b) Segregation of deposits by deadline chargeability

|  | R\$ thousand |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |  |
|  | Without maturity | Up to 3 months | $3 \text { to } 12$ months | 1 to 3 years | 3 to 5 years | More than 5 years | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Time deposits ${ }^{(1)}$ | 91,791,442 | 9,958,177 | 14,561,837 | 62,414,127 | 76,151,048 | 20,359 | 254,896,990 | 250,183,824 | 207,833,448 |
| Savings deposits | 101,815,206 | -- | -- | -- | -- | -- | 101,815,206 | 100,109,839 | 90,516,215 |
| Demand deposits | 58,899,396 | -- | -- | -- | -- | -- | 58,899,396 | 60,371,172 | 59,357,938 |
| Interbank deposits | 439,695 | 9,340,976 | 5,946,986 | 1,246,159 | 406,988 | 16,408 | 17,397,212 | 18,139,907 | 15,658,090 |
| Total | 252,945,739 | 19,299,153 | 20,508,823 | 63,660,286 | 76,558,036 | 36,767 | 433,008,804 | 428,804,742 | 373,365,691 |


|  |  |  |  |  |  |  |  |  | \$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |  |
|  | Without maturity | Up to 3 months | 3 to 12 months | 1 to 3 years | 3 to 5 years | More than 5 years | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Time deposits ${ }^{(1)}$ | 91,813,704 | 16,448,545 | 21,083,736 | 64,540,118 | 76,214,246 | 22,926 | 270,123,275 | 265,808,991 | 219,031,359 |
| Savings deposits | 101,815,206 | -- | -- | -- | -- | -- | 101,815,206 | 100,109,839 | 90,516,215 |
| Demand deposits | 60,658,967 | -- | -- | -- | -- | -- | 60,658,967 | 62,016,372 | 59,553,109 |
| Interbank deposits | 439,695 | 5,832,934 | 5,745,979 | 1,483,101 | 407,673 | 362,990 | 14,272,372 | 14,450,354 | 12,068,806 |
| Deposits for investments | -- | -- | -- | -- | -- | -- | -- | -- | 69 |
| Total | 254,727,572 | 22,281,479 | 26,829,715 | 66,023,219 | 76,621,919 | 385,916 | 446,869,820 | 442,385,556 | 381,169,558 |

(1) Includes the amounts of $R \$ 158,452,007$ thousand ( $R \$ 151,015,003$ thousand on 12.31 .2011 and $R \$ 82,411,007$ thousand on 03.31 .2011 ) at Banco do Brasil and $R \$ 163,777,725$ thousand ( $R \$ 156,117,461$ thousand, on 12.31 .2011 and $R \$ 93,106,817$ thousand on 03.31./2011) at BB-Consolidated, relating to term deposits with early repurchase clause (liquidity commitment), considering the original maturity dates.
c) Securities sold under repurchase agreements

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Own Portfolio | 42,439,705 | 54,245,739 | 45,125,927 | 53,365,595 | 66,475,487 | 55,938,695 |
| Financial treasury bills | 27,308,111 | 42,442,652 | 30,433,058 | 26,482,339 | 41,684,702 | 29,384,931 |
| National treasury bills | 4,635,864 | 8,433,559 | 9,224,460 | 1,861,299 | 8,137,004 | 9,296,577 |
| Corporate bonds | 7,663,295 | 663,897 | -- | 17,963,229 | 10,966,500 | 8,885,087 |
| National treasury notes | 476,412 | 329,210 | 4,466,529 | 3,955,000 | 2,431,697 | 6,833,036 |
| Securities abroad | 2,356,023 | 2,376,421 | 1,001,880 | 2,677,672 | 2,805,225 | 1,092,485 |
| Other |  | -- | -- | 426,056 | 450,359 | 446,579 |
| Third-Party Portfolio | 144,087,549 | 125,956,513 | 119,495,543 | 146,290,336 | 128,695,556 | 123,433,387 |
| Financial treasury bills | 110,668,590 | 106,124,154 | 97,646,138 | 110,668,590 | 107,356,969 | 97,646,138 |
| National treasury bills | 28,982,240 | 15,765,106 | 18,880,160 | 29,886,061 | 17,181,358 | 21,614,824 |
| Securities abroad | 2,938,227 | 3,218,920 | 2,569,247 | 2,938,227 | 3,209,680 | 2,569,247 |
| National treasury notes | 1,498,492 | 848,333 | 399,998 | 2,797,458 | 947,549 | 1,603,178 |
| Free movement portfolio | -- | -- | -- | 155,379 | 4,233 | 739,850 |
| Total | 186,527,254 | 180,202,252 | 164,621,470 | 199,811,310 | 195,175,276 | 180,111,932 |
|  |  |  |  |  |  |  |
| Current liabilities | 178,252,953 | 172,149,993 | 157,265,212 | 189,559,688 | 184,926,104 | 170,885,482 |
| Non-current liability | 8,274,301 | 8,052,259 | 7,356,258 | 10,251,622 | 10,249,172 | 9,226,450 |

d) Expenses with deposits and with securities sold under repurchase agreements

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Deposits | $(8,225,225)$ | $(6,787,219)$ | $(9,141,388)$ | $(7,261,770)$ |
| Time deposits | $(3,990,686)$ | $(3,231,212)$ | $(4,403,455)$ | $(3,587,155)$ |
| Savings deposits | $(1,746,293)$ | $(1,606,412)$ | $(1,746,293)$ | $(1,606,412)$ |
| Judicial deposits | $(1,710,965)$ | $(1,425,611)$ | $(1,710,948)$ | $(1,425,571)$ |
| Interbank deposits | $(200,362)$ | $(274,133)$ | $(178,250)$ | $(243,278)$ |
| Other | $(576,919)$ | $(249,851)$ | $(1,102,442)$ | $(399,354)$ |
| Securities sold under repurchase agreements | $(4,359,067)$ | $(4,140,768)$ | $(4,755,381)$ | $(4,562,551)$ |
| Third-party portfolio | $(3,552,874)$ | $(3,079,755)$ | $(3,626,978)$ | $(3,180,294)$ |
| Own portfolio | $(798,065)$ | $(1,060,929)$ | $(1,111,434)$ | $(1,374,801)$ |
| Free movement portfolio | $(8,128)$ | (84) | $(16,969)$ | $(7,456)$ |
| Total | $(12,584,292)$ | $(10,927,987)$ | $(13,896,769)$ | $(11,824,321)$ |

Notes to the financial statements

## e) Fund for Workers' Assistance (FAT)

| Program | $\begin{aligned} & \text { Resolution } \\ & \text { TADE }^{(1)} \end{aligned}$ | Return of FAT funds |  |  | 03.31.2012 |  |  | 12.31.2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Type ${ }^{(2)}$ | Initial date | Final date | $\begin{aligned} & \text { Available } \\ & \text { TMS }^{(3)} \end{aligned}$ | $\underset{\text { Applied }^{(4)}}{\text { TJLP }}$ | Total | Available TMS ${ }^{\text {(3) }}$ | TJLP <br> Applied ${ }^{(4)}$ |
| Proger Rural and Pronaf |  |  |  |  | 341,157 | 2,315,936 | 2,657,093 | 372,533 | 2,635,836 |
| Pronaf Custeio | 04/2005 |  | 11/2005 | -- | 12,744 | 18,891 | 31,635 | 7,571 | 31,489 |
| Pronaf Investimento | 05/2005 |  | 11/2005 | -- | 107,726 | 1,768,487 | 1,876,213 | 250,326 | 1,809,716 |
| Giro Rural - Aquisição de Títulos | 03/2005 |  | 01/2008 | 01/2014 | 166,155 | 284,291 | 450,446 | -- | 509,546 |
| Giro Rural Fornecedores | 14/2006 |  | 08/2006 | -- | 9,944 | 131,340 | 141,284 | 94,033 | 132,442 |
| Rural Custeio | 02/2006 |  | 11/2005 | -- | 2,034 | 4,035 | 6,069 | 896 | 5,868 |
| Rural Investimento | 13/2005 |  | 11/2005 | -- | 42,554 | 108,892 | 151,446 | 19,707 | 146,775 |
| Proger Urbano |  |  |  |  | 436,674 | 3,673,765 | 4,110,439 | 583,644 | 4,050,543 |
| Urbano Investimento | 18/2005 |  | 11/2005 | -- | 432,058 | 3,671,139 | 4,103,197 | 235,207 | 4,042,844 |
| Urbano Capital de Giro | 15/2005 |  | 11/2005 | -- | 1,820 | 2,605 | 4,425 | 346,717 | 4,460 |
| Empreendedor Popular | 01/2006 | RA 1 | 11/2005 | -- | 2,796 | 21 | 2,817 | 1,720 | 3,239 |
| Other |  |  |  |  | 26,708 | 191,795 | 218,503 | 52,455 | 229,899 |
| Exports | 27/2005 |  | 11/2005 | -- | 263 | 95 | 358 | 556 | 510 |
| Integrar Área Rural | 26/2005 |  | 11/2005 | -- | -- | -- | -- | -- | -- |
| Integrar Área Urbana | 25/2005 | RA 1 | 11/2005 | -- | 66 | 246 | 312 | 68 | 319 |
| Inclusão Digital | 09/2005 | RA 1 | 11/2005 | -- | -- | -- | -- | -- | -- |
| FAT Giro Setorial Micro e Pequenas Empresas | 08/2006 |  | 09/2007 | -- | 10,909 | 36,401 | 47,310 | 526 | 48,800 |
| FAT Giro Setorial Médias e Grandes Empresas | 09/2006 | RA | 09/2007 | -- | -- | -- | -- | -- | -- |
| FAT Giro Setorial Veículos MGE | 09/2006 | RA | 02/2009 | -- | 109 | -- | 109 | 100 | 118 |
| FAT Giro Setorial Veículos MPE | 08/2006 | RA 0 | 02/2009 | -- | 2,450 | 182 | 2,632 | 3,505 | 3,844 |
| FAT Giro Cooperativo Agropecuário | 10/2006 | RA | 07/2006 | -- | -- | -- | -- | -- | -- |
| FAT Fomentar Micro e Pequenas Empresas | 11/2006 |  | 08/2006 | -- | 1,233 | 6,807 | 8,040 | 1,173 | 7,958 |
| FAT Fomentar Médias e Grandes Empresas | 12/2006 | RA 0 | 07/2006 | -- | 11,678 | 46,251 | 57,929 | 8,292 | 57,065 |
| FAT Taxista | 02/2009 | RA | 09/2009 | -- | -- | 101,813 | 101,813 | 28,890 | 77,463 |
| FAT Encargos a capitalizar | -- | -- | -- | -- | -- | -- | -- | 9,345 | 33,822 |
| Total |  |  |  |  | 804,539 | 6,181,496 | 6,986,035 | 1,008,632 | 6,916,278 |

(1) TADE - Allocation Term of Special Deposits.
(2) RA - Auto Return (monthly, 2\% on the balance) and SD - Available Balance.
(3) Funds remunerated by the Average Selic Rate (TMS).
(4) Funds remunerated by the Long Term Interest Rate (TJLP).

FAT is a special accounting and financial fund, established by Law 7998/1990, attached to the Ministry of Labor and Employment and managed by the Executive Council of the Workers' Assistance Fund (Codefat). Codefat is a collective, tripartite, equal level organization, composed of representatives of workers, employers and government.

The main actions to promote employment using FAT funds are structured around the Programs for the Generating Employment and Earnings (Proger), whose resources are allocated through special deposits, established by Law 8352/1991, in official federal financial institutions (including, among others, Proger in the urban program - Investment and Working Capital - and rural program, the National Program for Strengthening Family Farming - Pronaf, the program that allocates resources for the purchase of construction materials - FAT Habitação (building material for popular housing), in addition to the special lines such as FAT Integrar - Rural e Urbano, FAT Giro Setorial - Micro e Pequenas Empresas (micro and small-sized companies), FAT Giro Setorial - Médias e Grandes Empresas (medium and large-sized companies), FAT Giro Setorial Veículos - Micro e Pequenas Empresas (micro and small-sized companies), FAT Giro Setorial Veículos - Médias e Grandes Empresas (medium and large-sized companies), FAT Fomentar - Micro e Pequenas Empresas (micro and small-sized companies), FAT Fomentar - Médias e Grandes Empresas (medium and large-sized companies), FAT Giro Agropecuário, FAT Inclusão Digital (digital inclusion) and FAT Taxista (taxi).
The FAT special deposits, allocated with Banco do Brasil, while available, incur interest on a daily pro rata basis using the Average Selic Rate. As they are applied on loans, the interest rate is changed to the Long-term Interest Rate during the effective period of the loans. The earnings on the Bank's funds are paid to FAT on a monthly basis, as established in CODEFAT Resolutions 439/2005 and 489/2006.

## f) Guarantee Fund for Generation of Employment and Earnings (Funproger)

The Guarantee Fund for Generation of Employment and Earnings (Funproger) is a special accounting fund established on November 23, 1999 by Law 9872/1999, amended by Law 10360/2001 and by Law $11110 / 2005$ and regulated by Codefat Resolution 409/2004. It is managed by Banco do Brasil under the supervision of Codefat/MTE and the balance is $R \$ 152,945$ thousand ( $R \$ 147,175$ thousand as of 12.31.2011 and $\mathrm{R} \$ 123,621$ thousand as of 03.31.2011).

The objective of Funproger is provide guarantees to entrepreneurs who do not have the necessary guarantees of their own to contract Proger Urbano and Programa Nacional de Microcrédito Produtivo Orientado financing, through the payment of a commission. The net assets of Funproger are accumulated through funds arising from the difference between the Average Selic Rate and the LongTerm Interest Rate in respect of the remuneration of the special deposit balances available in FAT. Other sources of funds are the earnings from its operations and the income on its cash resources paid to Banco do Brasil, the fund manager.

## 18 - Borrowings and onlendings

a) Borrowings

|  |  |  |  |  |  |  |  | \$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |
|  | up to 90 days | $\begin{aligned} & \text { from } 91 \text { to } \\ & 360 \text { days } \end{aligned}$ | from 1 to 3 years | from 3 to 5 years | from 5 to 15 years | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Abroad |  |  |  |  |  |  |  |  |
| Borrowings from BB Group companies abroad | 4,625 | 476,997 | 16,199,193 | -- | -- | 16,680,815 | 13,908,697 | 7,543,591 |
| Borrowings from bankers abroad | 2,502,964 | 4,468,444 | 737,316 | 59,966 | -- | 7,768,690 | 8,399,183 | 5,147,216 |
| Public sector borrowings ${ }^{(1)}$ | 133,773 | 109,504 | 438,016 | 109,504 | -- | 790,797 | 800,453 | 908,841 |
| Imports | 102,787 | 127,930 | 94,862 | 27,231 | 465 | 353,275 | 365,816 | 279,848 |
| Exports | 1,096 | 5,963 | -- | -- | -- | 7,059 | 10,996 | 16,312 |
| Total | 2,745,245 | 5,188,838 | 17,469,387 | 196,701 | 465 | 25,600,636 | 23,485,145 | 13,895,808 |
|  |  |  |  |  |  |  |  |  |
| Current liabilities |  |  |  |  |  | 7,934,083 | 8,368,049 | 9,399,458 |
| Non-current liabilities |  |  |  |  |  | 17,666,553 | 15,117,096 | 4,496,350 |


| R\$ thous |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |
|  | up to 90 days | $\begin{aligned} & \text { from } 91 \text { to } \\ & 360 \text { days } \end{aligned}$ | from 1 to 3 years | from 3 to 5 years | from 5 to 15 years | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Domestic | 82,720 | 945 | 28,182 | 1,890 | -- | 113,737 | 120,994 | 66,833 |
| Borrowing from non financial companies | 81,496 | -- | 24,401 | -- | -- | 105,897 | 113,354 | 61,685 |
| Other borrowings | 1,224 | 945 | 3,781 | 1,890 | -- | 7,840 | 7,640 | 5,148 |
| Abroad | 3,416,435 | 5,311,818 | 2,527,685 | 185,608 | 448 | 11,441,994 | 12,136,080 | 8,872,300 |
| Borrowings from bankers abroad | 3,090,514 | 5,017,261 | 2,034,178 | 60,484 | -- | 10,202,437 | 10,878,923 | 7,551,972 |
| Public sector borrowings ${ }^{(1)}$ | 133,773 | 109,504 | 438,016 | 109,504 | -- | 790,797 | 800,453 | 908,841 |
| Imports | 64,454 | 40,612 | 55,491 | 15,620 | 448 | 176,625 | 177,380 | 206,395 |
| Exports | 127,694 | 144,441 | -- | -- | -- | 272,135 | 279,324 | 205,092 |
| Total | 3,499,155 | 5,312,763 | 2,555,867 | 187,498 | 448 | 11,555,731 | 12,257,074 | 8,939,133 |
|  |  |  |  |  |  |  |  |  |
| Current liabilities |  |  |  |  |  | 8,811,918 | 9,505,975 | 7,012,658 |
| Non-current liabilities |  |  |  |  |  | 2,743,813 | 2,751,099 | 1,926,475 |
| (1) Maturity date as of April 2012 and rate of 6.92\% p.a. |  |  |  |  |  |  |  |  |
| b) Onlendings |  |  |  |  |  |  |  |  |

## Domestic - Official institutions

| Programs | Finance charges | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  |  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| National Treasury - Rural Credit |  | 1,629,295 | 1,643,963 | 1,525,003 | 1,676,599 | 1,721,507 | 1,552,097 |
| Pronaf | TMS (if available) or $0.5 \%$ p.a. to $4.5 \%$ p.a. if applicable | 1,460,765 | 1,424,918 | 1,295,873 | 1,460,765 | 1,424,918 | 1,295,873 |
| Recoop | $5.75 \%$ p.a. to $7.25 \%$ p.a. | 85,127 | 96,511 | 109,704 | 85,127 | 96,511 | 109,704 |
| Cacau | TJLP $+0.6 \%$ p.a. or $6.35 \%$ p.a. | 82,047 | 103,007 | 53,677 | 82,047 | 103,007 | 53,677 |
| Farming/livestock breeding | TR or TR + 9\% p.a. |  | -- | 41,394 |  | -- | 41,394 |
| Other | -- | 1,356 | 19,527 | 24,355 | 48,660 | 97,071 | 51,449 |
| BNDES |  | 27,758,019 | 27,227,981 | 25,202,172 | 29,420,097 | 28,978,454 | 27,162,631 |
| Banco do Brasil S.A. TJ | $0.6305 \%$ p.a. to $14.1 \%$ p.a. or TJLP/ exch. Var. $+0.5 \%$ p.a. to $5.9 \%$ p.a | 27,758,019 | 27,227,981 | 25,202,172 | 27,758,019 | 27,227,981 | 25,202,172 |
| Banco Votorantim | Pre/TJLP/ exch. Var. + 0,9\% p.a. to $10.5 \%$ p.a. | -- | -- | -- | 1,662,078 | 1,750,473 | 1,960,459 |
| Caixa Econômica Federal | -- | 411,825 | 338,253 | 167,435 | 411,825 | 338,253 | 167,435 |
| Finame |  | 16,497,001 | 16,168,925 | 13,341,988 | 17,798,301 | 17,506,428 | 14,896,935 |
| Banco do Brasil S.A. TJL | $1 \%$ p.a. to $11 \%$ p.a. or TJLP/ exch. Var. $+0.5 \%$ p.a. to $5.5 \%$ p.a | 16,497,001 | 16,168,925 | 13,341,988 | 16,503,999 | 16,176,962 | 13,353,378 |
| Banco Votorantim | TJLP/Pre $-0.3 \%$ p.a. to $11.5 \%$ p.a. | -- | -- | -- | 1,294,302 | 1,329,466 | 1,543,557 |
| Other official institutions | -- | 2,254,117 | 2,443,166 | 7,847,210 | 2,258,161 | 2,446,402 | 7,847,210 |
| Special supply - Rural savings | gs TR | 1,991,552 | 1,991,552 | 7,417,361 | 1,991,552 | 1,991,552 | 7,417,361 |
| Funcafé | TMS (if available) or $6.75 \%$ p.a. (if applicable) | 262,425 | 451,475 | 429,710 | 262,425 | 451,475 | 429,710 |
| Other |  | 140 | 139 | 139 | 4,184 | 3,375 | 139 |
| Total |  | 48,550,257 | 47,822,288 | 48,083,808 | 51,564,983 | 50,991,044 | 51,626,308 |
|  |  |  |  |  |  |  |  |
| Current liabilities |  | 16,235,809 | 16,089,557 | 21,193,807 | 17,493,973 | 17,474,727 | 22,651,192 |
| Non-current liabilities |  | 32,314,448 | 31,732,731 | 26,890,001 | 34,071,010 | 33,516,317 | 28,975,116 |

## Foreign

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Funds obtained under the terms of Resolution CMN 3844/2010 | 244,029 | 286,931 | 305,499 | 86,547 | 101,876 | 86,991 |
| Special fund for support to small and medium manufacturing companies - FAD 3 | 477 | 477 | 477 | 477 | 477 | 477 |
| Total | 244,506 | 287,408 | 305,976 | 87,024 | 102,353 | 87,468 |
|  |  |  |  |  |  |  |
| Current liabilities | 6,649 | 13,114 | 65,220 | 5,897 | 13,114 | 2,803 |
| Non-current liabilities | 237,857 | 274,294 | 240,756 | 81,127 | 89,239 | 84,665 |

c) Expense of borrowings and onlendings

|  | R \$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Borrowings expenses | $(66,601)$ | $(30,813)$ | $(157,614)$ | $(30,423)$ |
| Onlendings expenses | $(688,920)$ | $(609,226)$ | $(733,250)$ | $(659,681)$ |
| BNDES | $(460,490)$ | $(395,801)$ | $(488,671)$ | $(427,113)$ |
| Finame | $(188,512)$ | $(149,115)$ | $(203,715)$ | $(167,914)$ |
| National Treasury | $(25,359)$ | $(34,340)$ | $(26,305)$ | $(34,684)$ |
| Caixa Econômica Federal | $(4,022)$ | $(1,730)$ | $(4,022)$ | $(1,730)$ |
| Other | $(10,537)$ | $(28,240)$ | $(10,537)$ | $(28,240)$ |
| Expenses for financial and development liabilities | $(175,910)$ | $(125,566)$ | $(175,910)$ | $(125,566)$ |
| Expenses for obligations with bankers abroad | -- | -- | $(21,855)$ | (42) |
| Total | $(931,431)$ | $(765,605)$ | $(1,088,629)$ | $(815,712)$ |

19 - Resources from Securities Issues


| Certificates of Deposits - Short Term ${ }^{(2)}$ |  |  |  |  |  | 5,837,153 | 4,128,590 | 2,066,455 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificate of Loan | EUR | 3,500 | 3 to 3.31\% |  |  | -- | -- | 8,180 |
| Resources Letters of Credit Agribusiness |  |  |  |  |  | 8,321,464 | 6,595,550 | 1,490,684 |
| Short Term | R\$ |  |  |  |  | 7,688,146 | 1,095,276 | 1,490,684 |
| Long Term ${ }^{(3)}$ | R\$ |  |  |  |  | 633,434 | 5,500,667 | -- |
| Issuance costs | R\$ |  |  |  |  | (116) | (393) | -- |
| Letters of Credit |  |  |  |  |  | 3,577,911 | 3,486,743 | 803,417 |
| Short Term |  |  |  |  |  | 900,063 | -- | -- |
| Long Term ${ }^{(4)}$ |  |  |  |  |  | 2,677,848 | 3,486,743 | -- |
| Total Banco do Brasil |  |  |  |  |  | 25,458,211 | 22,139,689 | 11,820,771 |
| Banco Patagonia |  |  |  |  |  | 181,513 | 99,481 | -- |
| Bonds G PAT Series I | ARS | 50,000 | 14.30\% | 03/2011 | 03/2012 | -- | 19,648 | -- |
| Bonds G PAT Series II | ARS | 94,310 | 14.12\% | 05/2011 | 05/2012 | 26,795 | 28,287 | -- |
| Bonds G PAT Series III | ARS | 71,000 | 15.27\% | 08/2011 | 08/2012 | 30,140 | 31,886 | -- |
| Bonds G PAT Series IV | ARS | 50,200 | 23.87\% | 11/2011 | 11/2012 | 18,595 | 19,660 | -- |
| Bonds G PAT Series V | ARS | 100,000 | 19.33\% a.a. | 01/2012 | 01/2013 | 42,983 | -- | -- |
| Bonds G PAT Series VI | ARS | 150,000 | 15.64\% a.a. | 03/2012 | 03/2013 | 63,000 | -- | -- |


(1) Operations settled in advance during the year 2011 and from 01.01.2012 to 03.31.2012.
(2) Securities maturing in less than 360 days and interest rates of the certificate issued in U.S. dollars between $0.48 \%$ p.a. and $9.40 \%$ p.a.
(3) Operations with maturity between 361 and 719 days.
(4) Operations with a maturity of more than 360 days and rates between 104 and $107 \%$ Interbank Deposit.
(5) The Special Purpose Entity (SPE) - "Dollar Diversified Payment Rights Finance Company" was organized under the laws of the Cayman islands for the following purposes: (a) the issuance and sale of securities in the international market; (b) use of resources obtained by issuing securities to pay for the purchase, with the BB, the rights to payment orders issued by banking correspondents located in the U.S. and by the agency of BB New York in U.S. dollars, for any agency for Brasil ("Rights on Consignment"); and (c) making payments of principal and interest on securities and other payments payable on the issuance of these securities. The SPE declares that it has no relevant asset or liability other than the rights and duties originating from the contracts for issue of securities. Bank does not hold the control, is not a shareholder, the owner, or is a beneficiary of any of the results of operations of the SPE. The liabilities arising from the issued securities are paid by the SPE using the funds accumulated in its account.
(6) Securities with a maturity of less than 360 days, foreign currency and national, and interest rates between $3.98 \%$ p.a. and $15 \%$ p.a.
(7) Reference Rate - TR, General Market Price Index - IGP-M, IPCA and average maturity of 134 months.
(8) Refers to securities issued by BB-Consolidated, in possession of subsidiary abroad.

## 20 - Other Liabilities

a) Financial and Development Funds

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Pasep ${ }^{(1)}$ | 2,014,982 | 1,983,929 | 2,041,385 | 2,014,982 | 1,983,929 | 2,041,385 |
| Merchant Navy | 1,462,642 | 1,352,310 | 835,713 | 1,462,642 | 1,352,310 | 835,713 |
| Funds from the State Government of São Paulo | 540,242 | 563,911 | 531,478 | 540,242 | 563,911 | 531,478 |
| Special Lending Program for Agrarian Reform - Procera | 27,585 | 27,705 | 30,515 | 27,585 | 27,705 | 30,515 |
| Consolidation of Family Farming - CAF | 12,842 | 26,424 | 16,225 | 12,842 | 26,424 | 16,225 |
| Combating Rural Poverty - Our First Land - CPR/NPT | 4,161 | 6,405 | 3,580 | 4,161 | 6,405 | 3,580 |
| Land and Agrarian Reform - BB Banco da Terra | 1,537 | 1,812 | 1,361 | 1,537 | 1,812 | 1,361 |
| Other | 39,951 | 39,759 | 39,052 | 39,951 | 39,759 | 39,052 |
| Total | 4,103,942 | 4,002,255 | 3,499,309 | 4,103,942 | 4,002,255 | 3,499,309 |
|  |  |  |  |  |  |  |
| Current liabilities | 2,059,947 | 2,002,989 | 1,415,456 | 2,059,947 | 2,002,989 | 1,415,456 |
| Non-current liabilities | 2,043,995 | 1,999,266 | 2,083,853 | 2,043,995 | 1,999,266 | 2,083,853 |

(1) The Bank is administrator of the Public Servant Heritage Formation Program - Pasep, guaranteeing a minimum return corresponding LongTerm Intrest Rate - TJLP.
b) Taxes and Social Security

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Legal liabilities (Note 28.e) | 12,851,459 | 12,754,899 | 12,355,271 | 13,626,863 | 13,516,326 | 13,073,140 |
| Deferred tax liabilities (Note 25.d) | 6,295,704 | 6,090,342 | 5,142,176 | 7,326,830 | 7,095,787 | 6,281,431 |
| Taxes and contributions on net income payable | 16,547 | 2,705,225 | 19,355 | 391,158 | 3,476,176 | 183,456 |
| Provision for tax litigation (Note 28.b) | 172,768 | 164,943 | 198,791 | 1,475,611 | 1,400,444 | 1,319,705 |
| Taxes payable | 755,398 | 796,747 | 705,450 | 1,065,461 | 1,290,897 | 204,035 |
| Provision for taxes and contributions on net income | 1,192,661 | 93,045 | 1,211,930 | 2,013,972 | 961,808 | 1,859,901 |
| Other | 316,399 | 316,399 | 316,399 | 315,076 | 315,254 | 1,030,111 |
| Total | 21,600,936 | 22,921,600 | 19,949,372 | 26,214,971 | 28,056,692 | 23,951,779 |
|  |  |  |  |  |  |  |
| Current liabilities | 15,936,970 | 17,444,318 | 15,612,765 | 18,769,674 | 20,689,746 | 17,003,230 |
| Non-current liabilities | 5,663,966 | 5,477,282 | 4,336,607 | 7,445,297 | 7,366,946 | 6,948,549 |

## c) Subordinated Debt


d) Equity and Debt Hybrid Securities

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funding | Banco do Brasil and BB-Consolidated |  |  |  |  |  |
|  | Issued Value (USD thousand) | Remuneration p.a. | Date of Funding | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Perpetual Bonuses |  |  |  |  |  |  |
|  | 1,500,000 | 8.5\% | 10/2009 | 2,825,657 | 2,848,001 | 2,521,334 |
|  | 1,000,000 | 9.25\% | 01/2012 | 1,874,899 | -- | -- |
|  | 750,000 | 9.25\% | 03/2012 | 1,464,982 | -- | -- |
| Total Banco do Brasil | 3,250,000 |  |  | 6,165,538 | 2,848,001 | 2,521,334 |
| Values eliminated in the BB-Consolidated |  |  |  | $(5,732)$ | $(2,209)$ | -- |
| Total BB-Consolidated |  |  |  | 6,159,806 | 2,845,792 | 2,521,334 |
|  |  |  |  |  |  |  |
| Current liabilities |  |  |  | 278,838 | 48,479 | 93,977 |
| Non-current liabilities |  |  |  | 5,880,968 | 2,797,313 | 2,427,357 |

The amount of $R \$ 5,692,188$ thousand of Perpetual Bonuses compose the level I of the Referential Equity ( $\mathrm{R} \$ 2,718,895$ thousand on 12.31 .2011 and $\mathrm{R} \$ 2,360,455$ thousand on 03.31 .2011 ), accoding to CMN Resolution n. ${ }^{\circ}$ 3,444/2007 (Note 29.f).
The bonus of USD 1,500,000 thousand, issued in October 2009, has the option of redemption at the initiative of the Bank from 2020 or on each twice yearly payment of interest thereafter, provided by prior authorization of Bacen. If the Bank does not exercise the option to redeem in October 2020, the interest on the bonds will be fixed on this date for $7.782 \%$ over the trading price of 10 years North American Treasury bonds. Thereafter, every 10 years, the interest on the bonds will be corrected by taking into account the trading price of 10 years North American Treasury bonds. The terms of Perpetual Bonuses determine that the Bank suspend the twice yearly payments of interest and/or accessories on those securities issued (which shall not be paid or accrued) if:
(i) the Bank is not framed or the payment of such charges do not allow the Bank is in accordance with the levels of capital adequacy, operational limits or its financial indicators are below the minimum level required by the rules applicable to Brazilian banks;
(ii) Bacen or the regulatory authorities determine the suspension of payments of such charges;
(iii) any event of insolvency or bankruptcy occurs;
(iv) any default occurs; or
(v) the Bank has not distributed dividend payments or interest on equity to common shareholders for the period corresponding to the period of calculation of such interest and/or accessories.

## e) Sundry

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Credit/debit card operations | 10,592,398 | 11,641,835 | 9,086,951 | 10,592,398 | 11,641,835 | 9,086,951 |
| Actuarial liabilities (Note 27.d) | 7,200,669 | 7,141,907 | 6,920,785 | 7,200,669 | 7,141,907 | 6,920,785 |
| Provisions for pending | 3,398,605 | 3,349,150 | 3,122,165 | 4,912,999 | 4,657,605 | 3,751,315 |
| Sundry creditors - domestic | 1,266,925 | 1,562,062 | 1,191,169 | 3,373,019 | 3,838,316 | 3,374,454 |
| Provisions for civil claims (Note 28.b) | 3,611,127 | 3,244,433 | 3,504,392 | 3,858,224 | 3,473,970 | 3,640,487 |
| Provision for labor claims (Note 28.b) | 2,405,129 | 2,340,058 | 2,415,150 | 2,612,997 | 2,514,536 | 2,499,608 |
| Funds linked to loan operations | 591,122 | 628,848 | 726,395 | 1,026,454 | 1,093,251 | 1,148,717 |
| Obligations for premiums granted by the customer loyalty | 1,057,305 | 1,240,521 | 1,003,481 | 1,057,305 | 1,240,521 | 1,003,481 |
| Liabilities for assets acquisition | 259,740 | 995,920 | 353,032 | 268,276 | 1,004,336 | 360,432 |
| Liabilities for official agreements | 775,214 | 727,697 | 797,276 | 775,214 | 727,697 | 797,276 |
| Liabilities for rendering payment services | 977,794 | 688,304 | 793,474 | 977,794 | 688,304 | 793,474 |
| Sundry creditors - abroad | 41,826 | 31,485 | 33,169 | 273,620 | 350,447 | 38,980 |
| Provision for losses with Compensation Fund of Salaries Variations - FCVS | 207,481 | 204,118 | 294,270 | 207,481 | 204,118 | 294,270 |
| Provisions for guarantees provided | 109,742 | 111,760 | 97,612 | 113,569 | 115,624 | 104,303 |
| Contracts of assumption of liabilities - securitization (Note 20.f) | -- | -- | 17,665 | -- | -- | 17,665 |
| Other | 436,002 | 503,873 | 274,035 | 506,126 | 528,740 | 338,309 |
| Total | 32,931,079 | 34,411,971 | 30,631,021 | 37,756,145 | 39,221,207 | 34,170,507 |
|  |  |  |  |  |  |  |
| Current liabilities | 24,335,930 | 26,207,258 | 22,371,183 | 26,815,792 | 29,024,394 | 22,916,085 |
| Non-current liabilities | 8,595,149 | 8,204,713 | 8,259,838 | 10,940,353 | 10,196,813 | 11,254,422 |

## f) Securitization

|  | R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funding | Banco do Brasil and BB-Consolidated |  |  |  |  |  |  |
|  | Issued Value (USD thousand) | Remuneration p.a. | Date of Funding | Maturity | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Future flow of credit/debit card invoice receivables |  |  |  |  |  |  |  |
|  | 178,474 | 5.911\% | 07/2003 | 06/2011 | -- | -- | 14,200 |
|  | 44,618 | 4.777\% | 07/2003 | 06/2011 | -- | -- | 3,465 |
| Total | 223,092 |  |  |  | -- | -- | 17,665 |

The Special Purpose Entity (SPE) "Brazilian Merchant Voucher Receivables" was created under the laws of the Cayman Islands with the following purposes:
(a) issue and sell securities in the international market;
(b) use of funds raised with the issue of securities to pay for the purchase of current and future rights of Cielo S.A. against Visa International Service Association over the receivables arising from:
(i) credit or debit purchases made in Brazilian territory, in any currency processed by Cielo, with Visa cards, issued by financial institutions located outside of Brazil; or
(ii) credit or debit purchases processed by Cielo in foreign currency and made with Visa cards issued by financial institutions located in Brazil; and
(c) payments of principal and interest with regard to securities and other payments provided in the agreements covering the issue of such securities.
The Bank is the beneficiary of $44.618488 \%$ of the funds, calculated based on the equity interest held in Cielo, on the issuing date, and the remaining funds made available to the other Brazilian financial institution which holds interest in Cielo. The SPE declares that it has no relevant asset or liability other than the rights and duties originating from the contracts for issue of securities. The Bank is not a shareholder, the owner, or is a beneficiary of any of the results of operations of the SPE. The liabilities arising from the issued securities are paid by the SPE using the funds accumulated in its account.

## 21 - Operations of insurance, pension and capitalization

a) Operation credits

| BB-Consolidated | $\mathbf{0 3 . 3 1 . 2 0 1 2}$ | $\mathbf{R \$}$ thousand |  |
| :--- | ---: | ---: | ---: |
| Direct insurance premiums receivable | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{0 3 . 3 1 . 2 0 1 1}$ |  |
| Credit insurance business with insurers | 48,736 | $\mathbf{1 , 2 4 4 , 8 0 9}$ | $\mathbf{8 9 7 , 3 0 7}$ |
| Credit insurance transactions with reinsurers | 594,810 | 58,944 | $\mathbf{1 1 , 4 0 2}$ |
| Credit reinsurance pension | 1,803 | $\mathbf{4 3 5 , 0 2 3}$ | $\mathbf{1 5 8 , 9 0 0}$ |
| Total | $\mathbf{1 , 9 8 4 , 3 7 0}$ | $\mathbf{1 , 8 9 3}$ |  |
|  |  | $\mathbf{1 , 7 4 1 , 5 0 8}$ | $\mathbf{1 , 0 6 9 , 5 0 2}$ |
| Current assets | $1,982,789$ | $1,738,997$ | $\mathbf{1 , 0 4 4 , 4 1 6}$ |
| Non-current assets | 1,581 | 2,511 | 25,086 |

b) Technical provisions

|  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: |
| BB-Consolidated | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Insurance | 4,418,241 | 4,121,294 | 2,846,601 |
| Provision for unearned premiums | 2,291,459 | 2,227,821 | 1,439,450 |
| Provision for unsettled claims | 1,460,522 | 1,310,803 | 1,010,051 |
| Provision for claims incurred but not reported | 415,575 | 337,402 | 207,066 |
| Provision for insufficiency of premiums | 157,600 | 147,830 | 154,967 |
| Mathematical provision for future benefits | 5,788 | 6,273 | 3,885 |
| Other provisions | 87,297 | 91,165 | 31,182 |
| Pension plan | 41,227,690 | 37,576,720 | 30,019,316 |
| Mathematical provision for future benefits | 39,182,242 | 35,590,671 | 28,246,034 |
| Mathematical provision for vested benefits | 793,043 | 774,039 | 667,359 |
| Provision for financial surplus | 423,822 | 418,493 | 404,591 |
| Provision for insufficiency of contributions | 368,952 | 359,213 | 314,985 |
| Provision for financial fluctuation | 262,188 | 260,514 | 260,911 |
| Mathematical provision for redemptions | 74,996 | 63,852 | 47,100 |
| Provision for insufficiency of premiums | 36,687 | 34,123 | 34,066 |
| Provision for claims incurred but not reported | 7,334 | 7,464 | 5,972 |
| Other provisions | 78,426 | 68,351 | 38,298 |
| Capitalization | 3,444,828 | 3,324,923 | 2,133,132 |
| Mathematical provision for redemptions | 3,265,733 | 3,160,764 | 2,047,432 |
| Provision for prize draws and redemptions | 117,938 | 113,227 | 57,903 |
| Other provisions | 61,157 | 50,932 | 27,797 |
| Total | 49,090,759 | 45,022,937 | 34,999,049 |
|  |  |  |  |
| Current liabilities | 13,258,861 | 12,384,381 | 77775,289,286 |
| Non-current liabilities | 35,831,898 | 32,638,556 | 29,709,763 |

c) Technical provisions by product

|  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: |
| BB-Consolidated | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Insurance | 4,418,241 | 4,121,294 | 2,846,601 |
| Auto | 1,026,252 | 1,053,107 | 1,090,078 |
| Life | 1,784,813 | 1,614,310 | 953,114 |
| Property/casualty | 1,375,840 | 1,261,397 | 677,952 |
| Dpvat | 231,336 | 192,480 | 125,457 |
| Pension plan | 41,227,690 | 37,576,720 | 30,019,316 |
| Free benefit generating plan - PGBL | 13,153,150 | 12,519,440 | 10,275,541 |
| Living benefits life insurance - VGBL | 22,830,403 | 19,902,250 | 14,980,068 |
| Traditional plans | 5,244,137 | 5,155,030 | 4,763,707 |
| Capitalization | 3,444,828 | 3,324,923 | 2,133,132 |
| Total | 49,090,759 | 45,022,937 | 34,999,049 |

Notes to the financial statements
d) Guarantee of technical provisions

| BB-Consolidated | 03.31.2012 |  |  |  | 12.31.2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Insurance | Pension plan | Capitalization | Total | Insurance | Pension plan | Capitalization | Total |
| Shares in Investment Funds (VGBL and PGBL) | -- | 35,652,734 | -- | 35,652,734 | -- | 32,110,668 | -- | 32,110,668 |
| Shares in Investment Funds (except VGBL and PGBL) | 2,367,724 | 4,059,981 | 2,148,735 | 8,576,440 | 2,062,447 | 3,888,047 | 2,055,333 | 8,005,827 |
| Federal Government securities | 1,042,688 | 1,896,913 | 398,338 | 3,337,939 | 1,305,715 | 1,891,871 | 433,098 | 3,630,684 |
| Corporate bonds | 498,912 | 26,671 | 936,042 | 1,461,625 | 431,318 | 25,218 | 944,228 | 1,400,764 |
| Credit rights | 545,724 | -- | 88,432 | 634,156 | 637,575 | -- | 88,693 | 726,268 |
| Property | 17,065 | -- | -- | 17,065 | 12,330 | -- | -- | 12,330 |
| Deposits held at IRB and judicial deposits | 6,081 | -- | -- | 6,081 | 4,234 | -- | -- | 4,234 |
| Total | 4,478,194 | 41,636,299 | 3,571,547 | 49,686,040 | 4,453,619 | 37,915,804 | 3,521,352 | 45,890,775 |

e) Financial and operational results per segment

| BB-Consolidated | 1st quarter/2012 |  |  |  | Insurance | Pensior |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Insurance | Pension plan | Capitalization | Total |  |  |
| Financial Income | 152,702 | 542,372 | 106,817 | 801,891 | 81,608 | 39 |
| Financial income | 174,258 | 1,173,334 | 107,039 | 1,454,631 | 95,846 | 64 |
| Financial expenses | $(21,556)$ | $(630,962)$ | (222) | $(652,740)$ | $(14,238)$ | (25 |
| Restatement and interest of technical reserves | $(38,373)$ | $(474,279)$ | $(75,582)$ | $(588,234)$ | $(6,948)$ | (31) |
| Operating results | 431,054 | 35,455 | 49,979 | 516,488 | 487,774 |  |
| Retained premiums and contribution (Note 21.f) | 1,387,654 | 3,306,974 | 567,826 | 5,262,454 | 1,041,252 | 2,44 |
| Change in technical provisions | $(108,708)$ | $(3,243,908)$ | $(454,797)$ | $(3,807,413)$ | $(33,977)$ | $(2,42$ |
| Retained claims | $(652,012)$ | -- | -- | $(652,012)$ | $(483,672)$ |  |
| Selling expenses | $(195,880)$ | $(17,423)$ | $(46,445)$ | $(259,748)$ | $(35,829)$ | (23 |
| Expenses with prize draws and redemptions of financial bonds | -- | -- | $(16,605)$ | $(16,605)$ | -- |  |
| Expenses with benefits and redemptions of pension plans | -- | $(10,188)$ | -- | $(10,188)$ | -- |  |
| Total | 545,383 | 103,548 | 81,214 | 730,145 | 562,434 |  |

f) Retained premiums of insurance, pension plan contributions and capitalization certificates

|  |  | R\$ thousand |
| :---: | :---: | :---: |
| BB-Consolidated | 1st quarter/2012 | 1st quarter/2011 |
| Insurance | 1,387,654 | 1,041,252 |
| Premiums issued | 1,512,776 | 1,063,885 |
| Coinsurance premiums ceded | $(6,159)$ | -- |
| Reimbursed premiums | $(4,135)$ | $(3,831)$ |
| Reinsurance premiums ceded, consortiums and funds | $(114,828)$ | $(18,802)$ |
| Pension plan | 3,306,974 | 2,443,743 |
| Premiums issued | 2,885,616 | 2,061,790 |
| Supplementary pension contributions (includes VGBL) | 432,983 | 389,712 |
| Reimbursed premiums | $(11,625)$ | $(7,759)$ |
| Capitalization | 567,826 | 349,953 |
| Revenues from capitalization certificates | 567,826 | 349,953 |
| Total | 5,262,454 | 3,834,948 |

## 22 - Other operating incomelexpense

a) Service fee income

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Credit/debit card | 498,930 | 355,253 | 965,123 | 721,485 |
| Fund Management | 441,989 | 377,000 | 788,209 | 730,351 |
| Billing | 317,222 | 290,321 | 323,639 | 291,641 |
| Collection | 203,941 | 172,966 | 203,941 | 172,966 |
| Interbank | 169,295 | 143,839 | 169,295 | 143,839 |
| Insurance, pension and capitalization | 149,539 | 130,315 | 149,539 | 130,315 |
| By non-financial associated/controlled companies | -- | -- | 149,419 | 154,519 |
| Loans and provided guarantees | 117,919 | 66,795 | 138,017 | 83,730 |
| Capital market income | 5,385 | 6,081 | 107,016 | 94,796 |
| Account fee | 87,003 | 87,569 | 87,626 | 88,168 |
| Consortium management fees | -- | -- | 62,144 | 42,082 |
| National Treasury and official funds management | 57,326 | 54,460 | 57,326 | 54,460 |
| Provided to related companies | 77,186 | 100,974 | 17,470 | 37,096 |
| Other services | 142,847 | 76,209 | 247,113 | 89,683 |
| Total | 2,268,582 | 1,861,782 | 3,465,877 | 2,835,131 |

## b) Bank fee income

|  |  |  | R\$ thousand |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Service package | 899,624 | 669,661 | 899,925 | 669,996 |
| Loans and registration file | 288,027 | 217,785 | 340,814 | 303,790 |
| Card income | 105,702 | 183,148 | 109,909 | 185,755 |
| Investment funds management | -- | -- | 94,970 | 51 |
| Deposit account | 69,243 | 73,270 | 69,397 | 73,333 |
| Transfer of funds | 43,626 | 37,302 | 43,779 | 38,404 |
| Other | 15,824 | -- | 26,651 | 1,060 |
| Total | 1,422,046 | 1,181,166 | 1,585,445 | 1,272,389 |

Notes to the financial statements

## c) Personnel expenses

|  |  |  | R\$ thousand |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Salaries | $(1,512,106)$ | $(1,330,166)$ | $(1,754,512)$ | $(1,469,477)$ |
| Personnel administrative provisions | $(679,312)$ | $(602,379)$ | $(679,312)$ | $(602,379)$ |
| Social Charges | $(563,988)$ | $(483,984)$ | $(647,202)$ | $(536,237)$ |
| Benefits | $(464,679)$ | $(410,183)$ | $(519,740)$ | $(444,726)$ |
| Provisions for labor claims | $(237,456)$ | $(126,769)$ | $(238,172)$ | $(126,769)$ |
| Supplementary pension | $(69,673)$ | $(65,645)$ | $(71,708)$ | $(67,751)$ |
| Directors' and advisors' fees | $(5,824)$ | $(5,135)$ | $(14,442)$ | $(13,602)$ |
| Training | $(4,742)$ | $(9,507)$ | $(7,306)$ | $(10,889)$ |
| Total | $(3,537,780)$ | $(3,033,768)$ | $(3,932,394)$ | $(3,271,830)$ |

## d) Other administrative expenses

| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Amortization | $(652,396)$ | $(574,866)$ | $(661,095)$ | $(586,651)$ |
| Litigation | $(523,702)$ | $(80,858)$ | $(527,427)$ | $(80,858)$ |
| Expenses with Outsourced Services | $(413,371)$ | $(279,791)$ | $(407,748)$ | $(302,914)$ |
| Communications | $(330,468)$ | $(289,248)$ | $(355,379)$ | $(310,259)$ |
| Transport | $(276,757)$ | $(185,333)$ | $(287,131)$ | $(194,872)$ |
| Depreciation | $(252,712)$ | $(227,517)$ | $(266,811)$ | $(235,475)$ |
| Data processing | $(272,849)$ | $(207,678)$ | $(208,397)$ | $(227,520)$ |
| Rent | $(167,595)$ | $(133,144)$ | $(204,331)$ | $(166,846)$ |
| Security services | $(194,576)$ | $(176,702)$ | $(199,720)$ | $(178,105)$ |
| Specialized technical services | $(46,439)$ | $(38,869)$ | $(171,620)$ | $(140,284)$ |
| Financial system services | $(124,708)$ | $(117,494)$ | $(162,349)$ | $(149,654)$ |
| Maintenance and upkeep | $(121,105)$ | $(97,248)$ | $(136,128)$ | $(103,929)$ |
| Water, electricity and gas | $(93,794)$ | $(88,036)$ | $(98,212)$ | $(90,429)$ |
| Advertising and publicity | $(55,729)$ | $(66,802)$ | $(72,959)$ | $(86,965)$ |
| Advertising and public relations | $(40,524)$ | $(36,361)$ | $(50,310)$ | $(40,194)$ |
| Materials | $(29,308)$ | $(28,717)$ | $(32,912)$ | $(30,563)$ |
| Domestic travel | $(26,779)$ | $(29,328)$ | $(31,958)$ | $(36,031)$ |
| Other | $(91,105)$ | $(118,343)$ | $(170,168)$ | $(171,875)$ |
| Total | $(3,713,917)$ | $(2,776,335)$ | $(4,044,655)$ | $(3,133,424)$ |

Notes to the financial statements
e) Other operating income

|  |  |  | R\$ thousand |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Equalization of rates - harvest | 775,791 | 578,679 | 775,791 | 578,679 |
| Readjustment negative exchange / Reclassification of balances | 363,201 | 136,305 | 756,227 | 204,834 |
| Previ - Restatement of Acturial Assets (Note 27.c) | 390,329 | 624,195 | 390,329 | 624,195 |
| Restatement of guarantee deposits | 283,357 | 342,860 | 283,357 | 342,860 |
| Update on allocation of surplus - Plan 1 (Note 27.e) | 223,021 | 309,368 | 223,021 | 309,368 |
| Recovery of charges and expenses | 213,306 | 211,424 | 147,865 | 271,255 |
| Receivables income | 96,544 | 56,771 | 96,544 | 56,771 |
| Credit card transactions | 63,399 | 39,222 | 63,548 | 39,268 |
| Administrative expenses - Reversal of provisions | 50,036 | 35,140 | 50,036 | 35,140 |
| Dividends received | 18,904 | 11,897 | 18,904 | 11,897 |
| Reversal of provisions - Labor, civil and tax claims | 5,159 | 47,624 | 5,159 | 47,624 |
| Personnel expenses - Reversal of provisions | 4,719 | 3,758 | 4,719 | 3,758 |
| Other | 403,696 | 370,449 | 627,846 | 558,872 |
| Total | 2,891,462 | 2,767,692 | 3,443,346 | 3,084,521 |

## f) Other operating expenses

| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Readjustment negative exchange / Reclassification of balances | $(446,120)$ | $(132,052)$ | $(541,729)$ | $(172,628)$ |
| From non-financial associated companies | -- | -- | $(405,443)$ | $(362,389)$ |
| Credit/debit card transactions | $(378,962)$ | $(258,093)$ | $(378,962)$ | $(258,093)$ |
| Actuarial liabilities | $(226,380)$ | $(219,959)$ | $(226,380)$ | $(219,959)$ |
| Amortization of goodwill | $(144,658)$ | $(69,592)$ | $(218,846)$ | $(147,673)$ |
| Restatement of hybrid capital and debt instruments | $(108,993)$ | $(56,172)$ | $(108,993)$ | $(56,172)$ |
| Business partners ${ }^{(1)}$ | $(2,528)$ | $(3,441)$ | $(89,727)$ | $(189,520)$ |
| Restatement of guarantee deposits ${ }^{(2)}$ | $(83,421)$ | $(99,944)$ | $(83,421)$ | $(99,944)$ |
| Discounts granted on renegotiations | $(45,723)$ | $(49,773)$ | $(59,982)$ | $(61,652)$ |
| Failures/frauds and other losses | $(54,543)$ | $(81,888)$ | $(54,543)$ | $(81,888)$ |
| Premiums paid to clients | $(54,279)$ | $(40,569)$ | $(54,279)$ | $(40,569)$ |
| ATM Network | $(53,522)$ | $(33,842)$ | $(53,522)$ | $(33,842)$ |
| Premium life insurance - consumer credit | $(44,299)$ | $(46,123)$ | $(44,299)$ | $(46,123)$ |
| Restatement of interest own capital/dividends | $(15,966)$ | $(15,702)$ | $(15,966)$ | $(15,702)$ |
| INSS | $(13,369)$ | $(8,726)$ | $(13,369)$ | $(8,726)$ |
| Restatement of funds to be returned to the Federal Treasury Law n. ${ }^{\circ} 9,138 / 1995$ | $(11,502)$ | $(14,439)$ | $(11,502)$ | $(14,439)$ |
| Expenses Proagro | $(3,851)$ | $(3,114)$ | $(3,851)$ | $(3,114)$ |
| Fees for the use of Sisbacen - Central Bank of Brazil System | $(3,562)$ | $(3,790)$ | $(3,562)$ | $(3,790)$ |
| Previ - Actuarial adjustment | $(2,411)$ | $(3,544)$ | $(2,411)$ | $(3,544)$ |
| Other | $(237,442)$ | $(140,322)$ | $(348,777)$ | $(224,379)$ |
| Total | $(1,931,531)$ | $(1,281,085)$ | $(2,719,564)$ | (2,044,146) |

(1) Refers mainly to commission for loans originated by partners and commercial agreements with tenants.
(2) Update refers to the provision for deposit in court regarding the lawsuit (Income Tax and Social Contribution Tax on Net Income) as Note 28.e.

## 23 - Non-operating income

| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Non-operating income | 49,848 | 36,896 | 67,805 | 59,177 |
| Profit on sale of assets | 6,549 | 5,006 | 12,712 | 6,726 |
| Provision reversal for devaluation of other assets | 10,223 | 8,429 | 10,355 | 8,437 |
| Capital gains | 1,599 | 1,485 | 6,251 | 10,319 |
| Rental income | 4,433 | 3,558 | 4,662 | 3,792 |
| Disposal of property | 2,761 | 5,772 | 2,761 | 5,772 |
| Profit on sale of investments | 47 | -- | 1,600 | 19 |
| Other non-operating income | 24,236 | 12,646 | 29,464 | 24,112 |
| Non-operating expenses | $(24,786)$ | $(25,056)$ | $(47,095)$ | $(40,320)$ |
| Loss on sale of assets | (703) | $(3,392)$ | $(21,036)$ | $(13,391)$ |
| Loss in value of other assets | $(11,597)$ | $(10,223)$ | $(12,286)$ | $(14,176)$ |
| Capital losses | $(11,867)$ | $(11,279)$ | $(11,995)$ | $(11,414)$ |
| Other non-operating expenses | (619) | (162) | $(1,778)$ | $(1,339)$ |
| Total | 25,062 | 11,840 | 20,710 | 18,857 |

## 24 - Shareholders' Equity

a) Book value and market value per common share

|  | $\mathbf{0 3 . 3 1 . 2 0 1 2}$ | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{0 3 . 3 1 . 2 0 1 1}$ |
| :--- | ---: | ---: | ---: |
| Shareholders' equity - Banco do Brasil (R\$ thousand) | $59,817,963$ | $58,148,690$ | $52,172,709$ |
| Book value per share (R\$) | 20.88 | 20.29 | 18.24 |
| Market value per common share (R\$) | 25.95 | 23.70 | 29.55 |
| Shareholders' equity - BB-Consolidated ${ }^{(1)}(R \$$ thousand) | $60,050,684$ | $58,416,370$ | $52,119,536$ |

(1) Reconciled with the equity of Banco do Brasil (Note 24.g)

Book value per share is calculated based on the equity of Banco do Brasil.

## b) Capital

The capital of $R \$ 33,122,569$ thousand ( $R \$ 33,122,569$ thousand as of December 31, 2011 and $R \$$ $33,078,042$ as of March 31, 2011) of Banco do Brasil is divided into $2,865,417,020$ book-entry common shares without par value. The Federal Government is the largest shareholder, holding control of the majority of our voting shares.

The capital increased by $\mathrm{R} \$ 44,527$ thousand in the period as of March 31, 2011 and March 31, 2012, due to the exercise of subscription of 1,495,303 bonuses "C" (Note 24.K).
The Bank may, even without amending the by-laws, if approved by a General Assembly Meeting, and in the conditions established therein, increase its capital up to the limit of R\$50,000,000 thousand, by issuing common shares, granting shareholders preference for subscribing the capital increase proportionally to the number of held shares, while maintaining the rights of subscription bonus holders issued by the Bank.

## c) Revaluation reserves

The revaluation reserves, totaling $\mathrm{R} \$ 4,709$ thousand ( $\mathrm{R} \$ 4,730$ thousand as of December 31, 2011 and $R \$ 5,982$ thousand as of March 31, 2010), refer to revaluations of assets made by the associated/subsidiary companies.

In the first quarter of 2012, there was reserve realization of $R \$ 21$ thousand ( $R \$ 259$ thousand in the first quarter of 2011) due to depreciation transferred to "Retained earnings (accumulated losses)". The remaining balance will be held until the date of the effective realization, in accordance to the CMN Resolution 3,565/2008.
d) Capital and profit reserves

|  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Capital reserves | 1 | -- | -- |
| Profit Reserves ${ }^{(1)}$ | 24,116,142 | 24,297,550 | 16,495,046 |
| Legal Reserve | 3,496,562 | 3,496,562 | 2,884,196 |
| Statutory Reserves ${ }^{(1)}$ | 20,619,580 | 20,800,988 | 13,610,850 |
| Operating margin | 16,765,834 | 16,765,834 | 10,725,152 |
| Equalization of dividends | 3,853,746 | 4,035,154 | 2,885,698 |

(1) In the BB-Consolidated, figures of profit reserve and statutories reserves are $\mathrm{R} \$ 23,887,696$ thousand and $\mathrm{R} \$ 20,391,134$ thousand, respectively, due to the $R \$ 228,446$ thousand elimination of subsidiary company unrealized results.

The Statutory reserve for operating margin aims to guarantee an operating margin compatible with the development of the company's operations and consists of $100 \%$ of the net income after the legal destinations, including dividends, up to the limit of $80 \%$ of the capital.
The statutory reserve for dividend equalization assures resources for the payment of dividends and is formed by up $50 \%$ of the balance of net income, after legal distributions, including dividends, up to $20 \%$ of the capital.
e) Earnings per share

|  | 1 st Quarter/2012 | 1 st Quarter/2011 |
| :--- | ---: | ---: |
| Net profit attributable to shareholders (R\$ thousand) | $2,554,434$ | $2,932,363$ |
| Weighted average number of shares | $2,865,416,984$ | $2,860,722,734$ |
| Basic | $2,865,416,984$ | $2,874,279,365$ |
| Diluted |  |  |
| Earnings per share | 0.89 | 1.03 |
| Basic earnings per share $(R \$)$ | 0.89 | 1.02 |
| Diluted earnings per share $(R \$)$ |  |  |

## f) Interest on own capital / Dividends

|  | Amount <br> (R\$ thousand) | Amount per <br> share ( $\mathbf{R} \mathbf{\$})$ | Base date of <br> payment | Payment date |
| :--- | ---: | ---: | ---: | ---: |


|  | Amount <br> $(\mathbf{R S}$ thousand) | Amount per <br> share $(\mathbf{R} \$)$ | Base date of <br> payment | Payment date |
| :--- | ---: | ---: | ---: | ---: |

(1) Amounts subject to the rate of $15 \%$ Income Tax Withholding

In accordance with Laws 9,249/1995 and 9,430/1996 and the Bank's bylaws, Management decided on the payment of Interest on own capital to its shareholders, imputed to the value of the dividends, plus additional dividends, equivalent to $40 \%$ of the net income.

The interest on own capital is calculated based on adjusted net equity accounts and is limited on a pro rata basis to the variation of long-term interest rate, as long as there is profit computed before its deduction or reserve for retained earnings and profit reserves at least twice its amount.

To comply with the Income Tax legislation, the amount of interest on own capital was recorded as corresponding entries against "Financial expenses" and, for purposes of disclosure of these financial
statements, reclassified to "Retained earnings". The total interest on own capital during the first quarter of 2012, provided a reduction in spending on tax charges totaling $R \$ 336,146$ thousand ( $R \$ 289,568$ thousand in the first quarter of 2011).

## g) Reconciliation of Net Income and Shareholders' Equity

R\$ thousand

|  | Net Income |  | Shareholders' equity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 st Quarter/2012 | 1 st Quarter/2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Banco do Brasil | 2,554,434 | 2,932,363 | 59,817,963 | 58,148,690 | 52,172,709 |
| Unrealized results | $(52,198)$ | -- | $(228,446)$ | $(176,248)$ | $(53,225)$ |
| Non-controlling interests | -- | -- | 461,167 | 443,928 | 52 |
| BB-Consolidated | 2,502,236 | 2,932,363 | 60,050,684 | 58,416,370 | 52,119,536 |

## h) Non-Controlling Interests

|  | R \$ thousand |  |  |
| :---: | :---: | :---: | :---: |
|  | Shareholders' equity |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Banco Patagonia S.A. | 458,661 | 443,869 | -- |
| Besc Distribuidora de Títulos e Valores Mobiliários S.A. | 27 | 27 | 49 |
| Cobra Tecnologia S.A. | 33 | 32 | 3 |
| Servrede Serviços S.A. - controlled by Cielo S.A | 2,446 | -- | -- |
| Non-Controlling Interests | 461,167 | 443,928 | 52 |

## i) Stockholdings (Number of shares)

Gradual development of shares held by the Bank's shareholders, directly or indirectly, of more than $5 \%$ and by the directors and members of the Fiscal Council and Audit Committee:

| Shareholders | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | \% Total | Shares | \% Total | Shares | \% Total |
| Federal Government | 1,693,127,780 | 59.1 | 1,693,127,780 | 59.1 | 1,693,134,063 | 59.3 |
| Ministério da Fazenda | 1,483,727,780 | 51.8 | 1,483,727,780 | 51.8 | 1,483,734,063 | 51.9 |
| Fundo de Garantia à Exportação | 139,400,000 | 4.9 | 139,400,000 | 4.9 | 139,400,000 | 4.9 |
| Fundo Fiscal de Investimento e Estabilização | 62,500,000 | 2.2 | 62,500,000 | 2.2 | 62,500,000 | 2.2 |
| Fundo Garantidor para Investimentos | 7,500,000 | 0.2 | 7,500,000 | 0.2 | 7,500,000 | 0.3 |
| Caixa de Previdência dos Funcionários do Banco do Brasil Previ ${ }^{(1)}$ | 297,031,611 | 10.4 | 296,773,911 | 10.4 | 296,746,311 | 10.3 |
| BNDES Participações S.A. - BNDESPar ${ }^{(1)}$ | 3,696,348 | 0.1 | 3,696,348 | 0.1 | 235,119 | -- |
| Treasury Stock | 47 | -- | 32 | -- | 32 | -- |
| Other shareholders | 871,561,234 | 30.4 | 871,818,949 | 30.4 | 870,613,722 | 30.4 |
| Total | 2,865,417,020 | 100.0 | 2,865,417,020 | 100.0 | 2,860,729,247 | 100.0 |
| Resident Shareholders | 2,363,810,781 | 82.5 | 2,420,960,547 | 84.5 | 2,392,920,079 | 82.5 |
| Non Resident Shareholders | 501,606,239 | 17.5 | 444,456,473 | 15.5 | 467,809,168 | 17.5 |

(1) Connected to the Controller.

|  | Common shares (ON) ${ }^{(1)}$ |  |  |
| :---: | :---: | :---: | :---: |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Board of Directors (Except for Bank's CEO, listed in the Bank's Steering Committee) | 11 | 11 | 12 |
| Executive Committee | 131,431 | 27,463 | 33,331 |
| Audit Committee | 277 | 823 | 823 |

[^17]
## j) Free Float

|  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | \% | Number | \% | Number | \% |
| Free Float at the start date | 871,791,466 | 30.4 | 870,752,058 | 30.4 | 870,752,058 | 30.4 |
| Subscription of Bonus Shares | -- |  | 4,687,773 |  | -- |  |
| Acquisition of share-based payment | $(130,146)$ |  | -- |  | -- |  |
| Acquisition of shares by Previ | $(257,700)$ |  | -- |  | -- |  |
| Other Changes ${ }^{(1)}$ | 26,163 |  | $(3,648,365)$ |  | $(171,679)$ |  |
| Free Float at the end date ${ }^{(2)}$ | 871,429,783 | 30.4 | 871,791,466 | 30.4 | 870,580,379 | 30.4 |
| Outstanding shares | 2,865,417,020 | 100.0 | 2,865,417,020 | 100.0 | 2,860,729,247 | 100.0 |

(1) Refers mainly to changes coming from the controllers and Technical and Advisory Bodies.
(2) According to the Law $n .{ }^{0} 6,404 / 1976$ and the regulation of BM\&FBovespa's New Market, The shares held by the Board of Directors and Executive committee are not included.

## k) C subscription bonuses

On 03.30.2011 the Bank announced the rules to convert the "C" subscription bonuses ("Bonus") issued gratuitously to shareholders of the record on 06.17.1996. The conversion period was established as being between 03.31.2011 and 06.30.2011. Each bonus had the right to be converted into 3.131799 common shares at the price of $R \$ 8.50$ per Bonus, adjusted for inflation based on the Fundação Getúlio Vargas index. The holders of 1,496,831 Bonuses exercised their right to convert their Bonuses into common shares resulting in the issuance of $4,687,773$ common shares on 10.27.2011, upon the approval of the Brazilian Central Bank. The non-converted Bonuses, totaling $2,831,873$, expired on 06.30.2011.

## I) Share-Based Payment

As of November 2011, the Bank approved variable compensation payment in stocks or stock-based instruments to the members of the Executive Board. They received, as a 2011 annual bonus, and according to the global amount approved at the Annual General Meeting as of April 27, 2011, an amount equal to between two and four salaries, based on the achievement of the Return on Equity ROE target, set at 20\%. For performances between 100\% and 105\% of target achievement, each member of the Executive Board will receive two additional salaries; for performances between 105\% and $115 \%$, the compensation will be proportionately calculated, and for performances greater than $115 \%$, each member would receive four salaries.
In 2011 the Return on Equity - ROE was $22.6 \%$. Based on the estimated possibility of achieving the goal, the Bank allocated $R \$ 3,593$ million for share-based payment to be made in three annual installments.

As of February 2012, the Bank reacquired 130,146 shares, of which 15 were held and 130,131 were transferred to members of the Executive Board as of March 08, 2012. The shares transferred were blocked for trading, and release will occur in three annual installments, according to the schedule presented in the table below.

| Share-Based Payment - Schedule of release | Number of shares |
| :--- | ---: | ---: |
| First installment | 43,409 |
| Recond installment | 43,361 |
| Third installment | 43,361 |
| Total | $\mathbf{1 3 0 , 1 3 1}$ |

Minimum, average and maximum cost per share are respectively $R \$ 27.38, R \$ 27.61$ and $R \$ 27.88$. The market value for each of these stocks as of March 31, 2012, was R\$ 25.95.

CMN Resolution 3,921 of November 25, 2010, which deals with the remuneration policy for financial institutions executives, requires that, at least $50 \%$ of variable remuneration shall be paid in stocks or stock-based instruments, of which at least $40 \%$ should be deferred for future payment, with a minimum period of three years, set by the risks and the executive activity.

The Bank is assessing the implementation criteria of the variable compensation plan for managers, that would be in force from 2012, according to the terms and conditions established by CMN Resolution 3,921 as of November 25, 2010.

## 25 - Taxes

## a) Breakdown of income tax and social contribution expenses

| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Present values | $(1,573,113)$ | $(1,171,605)$ | $(2,216,919)$ | $(1,684,095)$ |
| Domestic income tax and social contribution | $(1,559,670)$ | $(1,163,601)$ | $(2,146,488)$ | $(1,674,637)$ |
| Foreign income tax | $(13,443)$ | $(8,004)$ | $(70,431)$ | $(9,458)$ |
| Deferred values | 991,118 | 45,173 | 1,335,191 | 186,942 |
| Deferred tax liabilities | $(246,358)$ | $(424,448)$ | $(258,608)$ | $(395,572)$ |
| Leasing operations - Portfolio adjustment and accelerated Depreciation | (4) | (262) | $(11,994)$ | $(3,481)$ |
| Mark to Market (MTM) | 9,477 | $(81,801)$ | 9,217 | $(49,706)$ |
| Actuarial gains | $(148,871)$ | $(238,068)$ | $(148,871)$ | $(238,068)$ |
| Restatement of judicial deposits | $(73,343)$ | $(78,113)$ | $(73,343)$ | $(78,113)$ |
| Income abroad | $(13,955)$ | $(9,958)$ | $(13,955)$ | $(9,958)$ |
| Transactions Carried out on the Futures Market | -- | 3,903 | -- | 3,903 |
| Recovering from losses MP 517/2010 ${ }^{(1)}$ | $(19,662)$ | $(20,149)$ | $(19,662)$ | $(20,149)$ |
| Deferred tax assets | 1,237,476 | 469,621 | 1,593,799 | 582,514 |
| Temporary differences | 722,846 | 394,873 | 1,079,083 | 502,201 |
| Income tax and social contribution losses | $(20,945)$ | $(1,537)$ | $(20,945)$ | 3,653 |
| Mark to Market (MTM) | 533,838 | 75,014 | 533,924 | 75,389 |
| Transactions Carried out on the Futures Market | 1,737 | 1,271 | 1,737 | 1,271 |
|  |  |  |  |  |
| Total Income Tax and Social Contribution | $(581,995)$ | $(1,126,432)$ | $(881,728)$ | $(1,497,153)$ |

(1) The MP 517/2010, converted into Law 12,431/2011, allowed values recovered from losses on loans are recognized at the time of actual receipt of credit in cases of rural finance and operating loans to individual value up $R \$ 30$ thousand.
b) Reconciliation of income tax and social contribution charges

| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Profit before taxation and profit sharing | 3,463,122 | 4,432,807 | 3,826,168 | 4,872,945 |
| Total charges of IR (25\%) and CSLL (15\%) | $(1,385,249)$ | $(1,773,123)$ | $(1,530,467)$ | $(1,949,178)$ |
| Charges upon Interest on Own Capital | 336,146 | 289,568 | 336,146 | 289,568 |
| Equity in subsidiaries and associated | 199,899 | 286,216 | $(45,897)$ | $(7,910)$ |
| Profit sharing | 129,747 | 149,605 | 161,338 | 177,372 |
| Other amounts | 137,462 | $(78,698)$ | 197,152 | $(7,005)$ |
|  |  |  |  |  |
| Income Tax and Social Contribution | $(581,995)$ | $(1,126,432)$ | $(881,728)$ | $(1,497,153)$ |

Notes to the financial statements

## c) Tax Expenses



## d) Deferred tax liabilities

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Arising from actuarial gains ${ }^{(1)}$ | 5,492,091 | 5,325,069 | 4,316,458 | 5,492,091 | 5,325,069 | 4,316,458 |
| Arising from leasing portfolio adjustment | 3,618 | 3,615 | 3,235 | 725,581 | 768,556 | 955,538 |
| Arising from restatement of judicial deposits | 365,483 | 356,541 | 325,935 | 365,483 | 356,541 | 325,935 |
| Arising from mark-to-market | 239,091 | 236,384 | 459,047 | 239,091 | 266,458 | 507,291 |
| Related to foreign profit | 13,955 | -- | 9,958 | 13,955 | -- | 9,958 |
| Entities abroad | 7,542 | 14,470 | 5,344 | 7,734 | 14,480 | 5,515 |
| Arising from futures market transactions | 18 | 18 | 18 | 18 | 18 | 18 |
| Arising from losses MP 517/2010 | 171,875 | 152,213 | 20,149 | 171,875 | 152,213 | 20,149 |
| Other | 2,031 | 2,032 | 2,032 | 311,002 | 212,452 | 140,569 |
| Total deferred tax liabilities | 6,295,704 | 6,090,342 | 5,142,176 | 7,326,830 | 7,095,787 | 6,281,431 |
| Income tax | 3,372,135 | 3,263,580 | 2,739,565 | 4,119,642 | 4,050,295 | 3,857,388 |
| Social contribution | 2,024,196 | 1,954,775 | 1,646,640 | 2,303,850 | 2,170,237 | 1,662,829 |
| PIS/Pasep | 125,719 | 121,891 | 105,673 | 126,273 | 122,348 | 106,406 |
| Cofins | 773,654 | 750,096 | 650,298 | 777,065 | 752,907 | 654,808 |

(1) The realization of deferred tax liabilities on actuarial gains is related to the achievement of the values of actuarial asset (Note 27).
e) Deferred tax assets (Tax Credit)

## Recorded

|  |  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |
|  | 12.31.2011 | 1st quarter/2012 |  | 03.31.2012 | 03.31.2011 |
|  | Balance | Constitution | Write-off | Balance | Balance |
| Temporary differences | 17,214,542 | 2,561,053 | 1,358,878 | 18,416,717 | 17,247,920 |
| Allowance for loan losses | 7,226,100 | 1,132,792 | 1,148,018 | 7,210,874 | 6,746,399 |
| Passive reserves | 6,163,373 | 498,969 | 205,390 | 6,456,952 | 6,509,385 |
| Loan Operations - effects of Law 9,430/96 | 3,463,297 | 876,329 | -- | 4,339,626 | 3,442,771 |
| Mark to market | 211,865 | 48,197 | -- | 260,062 | 392,797 |
| Other provisions | 149,907 | 4,766 | 5,470 | 149,203 | 156,568 |
| CSLL written to 18\% (MP 2,158/2001) | 2,487,845 | -- | 140,997 | 2,346,848 | 2,673,961 |
| Fiscal losses/ negative bases | 46,079 | 1,888 | 22,849 | 25,118 | 91,864 |
| Total tax credits recorded | 19,748,466 | 2,562,941 | 1,522,724 | 20,788,683 | 20,013,745 |
| Income tax | 10,778,046 | 1,601,101 | 863,580 | 11,515,567 | 10,810,335 |
| Social contribution | 8,947,408 | 956,737 | 659,144 | 9,245,001 | 9,160,955 |
| PIS/Pasep | 3,207 | 723 | -- | 3,930 | 5,935 |
| Cofins | 19,805 | 4,380 | -- | 24,185 | 36,520 |

Notes to the financial statements

| RS thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | 12.31.2011 | 1st qua |  | 03.31.2012 | 03.31.2011 |
|  | Balance | Constitution | Write-off | Balance | Balance |
| Temporary differences | 19,474,111 | 2,897,893 | 1,777,094 | 20,594,910 | 18,665,192 |
| Allowance for loan losses | 8,086,873 | 1,393,902 | 1,173,566 | 8,307,209 | 7,303,345 |
| Passive reserves | 6,540,682 | 550,112 | 207,806 | 6,882,988 | 6,680,268 |
| Loan Operations - effects of Law No 9,430/96 | 3,463,297 | 876,329 | -- | 4,339,626 | 3,442,771 |
| Mark to market | 284,178 | 59,355 | 1,595 | 341,938 | 412,918 |
| Other provisions | 1,099,081 | 18,195 | 394,127 | 723,149 | 825,890 |
| CSLL written to 18\% (MP 2,158/2001) | 2,487,845 | -- | 140,996 | 2,346,849 | 2,673,961 |
| Fiscal losses/ negative bases | 175,213 | 34,698 | 22,981 | 186,930 | 211,869 |
| Excess depreciation | 616,375 | -- | 19,227 | 597,148 | 773,790 |
| Total tax credits recorded | 22,753,544 | 2,932,591 | 1,960,298 | 23,725,837 | 22,324,812 |
| Income tax | 12,835,645 | 1,818,093 | 1,130,220 | 13,523,518 | 12,433,343 |
| Social contribution | 9,893,077 | 1,109,383 | 829,722 | 10,172,738 | 9,847,098 |
| PIS/Pasep | 3,460 | 725 | 50 | 4,135 | 6,203 |
| Cofins | 21,362 | 4,390 | 306 | 25,446 | 38,168 |

## Not Recorded

|  |  |  |  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Tax credit abroad | 227,793 | 232,192 | 196,104 | 227,793 | 232,192 | 196,104 |
| Temporary differences | -- | -- | -- | 66,853 | 49,224 | 12,841 |
| Portion of mark to market negative ajustment | -- | -- | -- | 14,648 | 18,064 | -- |
| Total tax credits not recorded | 227,793 | 232,192 | 196,104 | 309,294 | 299,480 | 208,945 |
| Income tax | 142,371 | 145,120 | 122,565 | 172,370 | 177,514 | 135,341 |
| Social contribution | 85,422 | 87,072 | 73,539 | 136,924 | 121,966 | 73,604 |

## Estimates for the realization

The expectation of implementation of deferred tax assets (tax credits) is based on technical study, prepared in 12.31.2011, and the present value determined based on the average rate of funding of Banco do Brasil.

|  |  |  |  | R \$ thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | Par value | Present value | Par value | Present value |
| In 2012 | 4,000,081 | 3,814,368 | 4,460,178 | 4,054,897 |
| In 2013 | 3,964,268 | 3,649,377 | 4,888,154 | 4,231,801 |
| In 2014 | 3,400,402 | 3,031,328 | 3,783,286 | 3,192,966 |
| In 2015 | 2,874,446 | 2,479,514 | 3,170,639 | 2,585,648 |
| In 2016 | 4,929,269 | 4,113,438 | 5,354,853 | 4,227,656 |
| In 2017 | 580,000 | 475,174 | 807,849 | 570,132 |
| In 2018 | -- | -- | 60,138 | 27,678 |
| In 2019 | -- | -- | 57,050 | 23,600 |
| In 2020 | -- | -- | 53,803 | 19,889 |
| In 2021 | -- | -- | 117,594 | 38,935 |
| Total tax credits - 12.31.2011 | 19,748,466 | 17,563,199 | 22,753,544 | 18,973,202 |

In the first quarter 2012, there was realization of tax credits at Banco do Brasil in the amount of $\mathrm{R} \$$ $1,522,724$ thousand corresponding to $38.07 \%$ of the respective projection of use for the period of 2012, contained in the technical study prepared on 12.31.2011.

The realization of the nominal value of tax credit recorded, considering the recovery of those issued during the processing of the lawsuit - 70\%, based on a technical study conducted by the Banco do Brasil on 12.31.2011, is designed for 5.5 years in following proportions:

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Tax losses carryforwards/CSLL recoverable ${ }^{(1)}$ | Intertemporary differences | Tax losses carryforwards/CSLL recoverable ${ }^{(1)}$ | Intertemporary differences |
| In 2012 | 42\% | 17\% | 40\% | 17\% |
| In 2013 | 40\% | 17\% | 40\% | 17\% |
| In 2014 | 18\% | 17\% | 18\% | 17\% |
| In 2015 | -- | 17\% | 1\% | 17\% |
| In 2016 | -- | 29\% | 1\% | 28\% |
| From 2017 | -- | 3\% | -- | 4\% |

(1) Projected consumption linked to the capacity to generate IRPJ and CSLL taxable amounts in subssequent periods.
(2) The consumption capacity results from the movements of provisions (expectation of reversals, write-offs and uses).

## 26 - Related Party Transactions

The costs of salaries and other benefits granted to key management personnel of the Banco do Brasil Group (Board of Directors, Executive Board, Audit Committee and Fiscal Council):

|  |  | R\$ thousand |
| :--- | ---: | ---: |
| Short-term benefits | 1st quarter/2012 | 1st quarter/2011 |
| Fees | 14,647 | 9,729 |
| Executive Board | 5,047 | 4,383 |
| Audit Committee | 4,490 | 3,902 |
| Board of Directors | 419 | 362 |
| Fiscal Council | 75 | 65 |
| Profit sharing | 63 | 54 |
| Other | 4,408 | 3,912 |
| Termination benefits | 5,192 | $\mathbf{1 , 4 3 4}$ |
| Total | $\mathbf{- -}$ | $\mathbf{7 4 , 6 4 7}$ |

The Bank does not offer post-employment benefits to its key management personnel, except for those who are part of the staff of the Bank, participating in the Pension Plan for Employees of the Banco do Brasil (Previ). Since January 2007, due to the accumulated surplus in the Plan of those officials, the Bank does not provide this benefit expense (Note 27).

The Bank does not grant loans to key management personnel, pursuant to the prohibition to all financial institutions established by the Central Bank of Brazil.
The balances referring to transactions between the consolidated companies of the Bank are eliminated in the Consolidated Financial Statements. With respect to majority shareholder, the transactions with National Treasury and with agencies of the direct administration of the Federal Government that maintain banking operations with the Bank, are included.
The Bank has banking transactions with these related parties, such as interest bearing and noninterest bearing deposits, loans, and sale and repurchases transactions, except for key management personnel. There are also service provision and guarantee agreements.
These transactions are conducted under normal market conditions, mainly under the terms and conditions for comparable transactions, including interest rates and collateral. These transactions do not involve payment risks.
The funds invested in government securities and federal funds for onlendings and programs from the Official Institutions are listed as notes 8 and 18, respectively.

The Bank sponsors the Banco do Brasil Foundation which goals are the promotion, support, encouragement and sponsorship of actions at the educational, cultural, social, philanthropic, recreational / sports and promote research activities - scientific and technological assistance to urban
communities - rural areas. The Bank made contributions to the FBB in the amount of R\$ 9,572 (The Bank did not make any contributions in the 1st quarter of 2011).

The information related to onlending and other transactions with other sponsored entities are disclosed in Note 27.

In the first quarter of 2012, the Banco do Brasil did not acquire any loan portfolios from Banco Votorantim (the bank acquired loan portfolios in the amount of $\mathrm{R} \$ 2,015,291$ thousand in the first quarter of 2011). The unrealized results arising from such transactions amounted to R\$454,802 thousand ( $\mathrm{R} \$ 345,766$ thousand in the 1st quarter of 2011), net of tax effects.

## Summary of related party transations

| 03.31.2012 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Controller (1) | Subsidiaries | Jointly <br> controlled | Associated companies | Key <br> Management personnel ${ }^{(5)}$ | Other related parties ${ }^{(6)}$ | Total |


| Assets |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Interbank deposits | -- | $25,497,671$ | 17,913 | -- | -- | 20 | $25,515,604$ |
| Securities | -- | 73,420 | 101,122 | 7,000 | -- | 46,254 | 227,796 |
| Loan operations | 5,628 | 64,125 | 20,712 | -- | -- | 468,225 | 558,690 |
| Receivables from related <br> companies | -- | 57,763 | -- | 16,185 | -- | -- | 73,948 |
| Other assets | -- | 342,540 | 925,968 | 2,889 | -- | -- | $1,271,397$ |


| Liabilities | 810,493 | 25,601 | 9,004 | 19,851 | 782 | 466,710 | $1,332,441$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Demand deposits | -- | -- | -- | -- | 1,229 | -- | 1,229 |
| Saving deposits | -- | $4,857,233$ | 231,600 | $1,220,823$ | 5,566 | $5,660,662$ | $11,975,884$ |
| Remunerated time deposits | -- | $3,978,469$ | -- | -- | -- | $4,236,914$ | $8,215,383$ |
| Securities sold under <br> repurchase agreements | $1,629,295$ | $17,036,760$ | -- | -- | -- | $44,666,845$ | $63,332,900$ |
| Borrowings and onlendings | -- | $1,145,506$ | 15,478 | 3,927 | -- | 586,325 | $1,751,236$ |
| Other liabilities |  |  |  |  |  |  |  |


| Guarantees and Other Recourses ${ }^{(7)}$ | -- | 545,576 | 6,875,332 | -- | -- | -- | 7,420,908 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st quarter/2012 |  |  |  |  |  |  |  |
| Income from interest and render of services | 3,935 | 589,044 | 2,963 | 165,749 | -- | 53,379 | 815,070 |
| Expenses from raising funds | $(48,169)$ | $(267,928)$ | (787) | $(16,830)$ | (153) | $(721,024)$ | $(1,054,891)$ |

(1) National Treasury and agencies of the direct administration of the Federal Government.
(2) Includes related companies in Note 3 as identified in item (1).
(3) Includes related companies in Note 3 as identified in item (2).
(4) Includes related companies in Note 3 as identified in item (3).
(5) Board of Directors, Executive Board, Audit Committee and Fiscal Council.
(6) Includes public and party-state owned companies controlled by the Federal Government and entities linked to employees.
(7) Includes Opening Contract Interbank Revolving Credit Line to release with Banco Votorantim, equivalent to the value of equity of that institution.

Notes to the financial statements

|  | R \$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2011 |  |  |  |  |  |  |
|  | Controller <br> (1) | Subsidiaries | Jointly controlled | Associated companies (4) | Key Managemen t nersonnel | Other related parties ${ }^{(6)}$ | Total |
| Assets |  |  |  |  |  |  |  |
| Interbank deposits | -- | 14,123,397 | 321,465 | -- | -- | 81,682 | 14,526,544 |
| Securities | -- | 5,315 | 83,318 | -- | -- | -- | 88,633 |
| Loan operations | 945,577 | 28,635 | 80,084 | -- | -- | 469,036 | 1,523,332 |
| Receivables from related companies | -- | 26,052 | -- | -- | -- | -- | 26,052 |
| Other assets | -- | 66,915 | 701,975 | -- | -- | -- | 768,890 |


| Liabilities |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits | 876,784 | 91,858 | 12,885 | 9,530 | 851 | 930,677 | 1,922,585 |
| Saving deposits | -- | -- | -- | -- | 1,055 | -- | 1,055 |
| Remunerated time deposits | -- | 4,240,558 | 430,247 | 646,663 | 5,344 | 5,605,266 | 10,928,078 |
| Securities sold under repurchase agreements | -- | 947,660 | 450,000 | -- | -- | 490,104 | 1,887,764 |
| Borrowings and onlendings | 1,552,097 | 7,901,729 | -- | -- | -- | 38,711,595 | 48,165,421 |
| Other liabilities | -- | 35,363 | 730,044 | -- | -- | 147,888 | 913,295 |
|  |  |  |  |  |  |  |  |
| Guarantees and Other Recourses ${ }^{(7)}$ | -- | 671,101 | 6,847,333 | -- | -- | -- | 7,518,434 |
| 1st quarter/2011 |  |  |  |  |  |  |  |
| Income from interest and render of services | 18,898 | 360,918 | 2,410 | 24,479 | -- | 59,659 | 466,364 |
| Expenses from raising funds | $(34,684)$ | $(83,831)$ | $(12,185)$ | $(8,243)$ | (174) | $(902,246)$ | $(1,041,363)$ |

(1) National Treasury and agencies of the direct administration of the Federal Government.
(2) Includes related companies in Note 3 as identified in item (1).
(3) Includes related companies in Note 3 as identified in item (2).
(4) Includes related companies in Note 3 as identified in item (3).
(5) Board of Directors, Executive Board, Audit Committee and Fiscal Council.
(6) Includes public and party-state owned companies controlled by the Federal Government and entities linked to employees.
(7) Includes Opening Contract Interbank Revolving Credit Line to release with Banco Votorantim, equivalent to the value of equity of that institution.

## 27 - Employee benefits

Banco do Brasil sponsors the following private pension and complementary health plan entities that provide for complementation of retirement and healthcare benefits for its employees:

|  | Plans | Benefits | Classification |
| :--- | :--- | :--- | :--- |
| Previ - Caixa de Previdência dos Funcionários do <br> Banco do Brasil | Previ Futuro |  |  |
| Plano de Benefícios 1 |  |  |  |
| Plano Informal | Retirement and Pension | Defined contribution |  |
| Cassi - Caixa de Assistência dos Funcionários do | Plano de Associados | Retirement and Pension | Defined benefit <br> Banco do Brasil |
|  | Prevmais | Health Care | Refined benefit |

## Number of participants covered by benefit plans sponsored by the Bank

|  | 03.31.2012 |  |  | 12.31.2011 |  |  | 03.31.2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | N. ${ }^{\circ}$ of participants |  |  | N. ${ }^{\circ}$ of participants |  |  | N. ${ }^{\circ}$ of participants |  |  |
|  | Actives | Assisted | Total | Actives | Assisted | Total | Actives | Assisted | Total |
| Retirement and Pension Plans | 115,565 | 106,583 | 222,148 | 115,842 | 106,149 | 221,991 | 119,868 | 110,429 | 230,297 |
| Plano de Benefícios 1 - Previ | 30,127 | 84,198 | 114,325 | 30,659 | 83,825 | 114,484 | 32,914 | 87,066 | 119,980 |
| Plano Previ Futuro | 67,800 | 470 | 68,270 | 67,507 | 443 | 67,950 | 67,958 | 394 | 68,352 |
| Plano Informal | -- | 7,649 | 7,649 | -- | 7,649 | 7,649 | -- | 7,920 | 7,920 |
| Other plans | 17,638 | 14,266 | 31,904 | 17,676 | 14,232 | 31,908 | 18,996 | 15,049 | 34,045 |
| Medical Assistance Plans | 116,910 | 92,977 | 209,887 | 117,376 | 92,481 | 209,857 | 115,300 | 91,547 | 206,847 |
| Cassi | 102,909 | 83,654 | 186,563 | 103,293 | 83,202 | 186,495 | 100,524 | 82,431 | 182,955 |
| Other plans | 14,001 | 9,323 | 23,324 | 14,083 | 9,279 | 23,362 | 14,776 | 9,116 | 23,892 |

## Bank's contributions to benefit plans

R\$ thousand

|  |  | R\$ thousand |
| :---: | :---: | :---: |
|  | 1st quarter 2012 | 1st quarter 2011 |
| Retirement and Pension Plans | 265,310 | 188,224 |
| Plano de Benefícios 1 - Previ ${ }^{(1)}$ | 106,974 | 43,625 |
| Plano Previ Futuro | 65,145 | 50,950 |
| Plano Informal | 64,779 | 64,357 |
| Other plans | 28,412 | 29,292 |
| Medical Assistance Plans | 209,387 | 236,803 |
| Cassi | 185,088 | 216,044 |
| Other plans | 24,299 | 20,759 |
| Total | 474,697 | 425,027 |

(1) Refers to the contributions from participants comprised by Agreement 97 and Plan 1, considering that these contributions occurred respectively by the realization of the Parity Fund (Note 27.e.1) and the Contribution Fund (Note 27.e.3). Agreement 97 aims to regulating the way of funding required to achieve a portion equivalent to $53.7 \%$ of guarantee amount concerning the payment of supplement retirement due to the participants who joined the Bank up to 04.14.1967 and who have retired or will retire after the aforementioned date, except for those participants who are part of the Plano Informal.

## Values recognized in earnings

R\$ thousand

|  | 1st quarter 2012 | 1st quarter 2011 |
| :--- | ---: | ---: |
| Retirement and Pension Plans | $\mathbf{2 4 6 , 3 5 8}$ | $\mathbf{4 7 9 , 6 2 5}$ |
| Plano de Benefícios 1 - Previ | 390,329 | $624, \mathbf{1 9 5}$ |
| Plano Previ Futuro | $(65,145)$ | $(50,950)$ |
| Plano Informal | $(51,885)$ | $(61,484)$ |
| Other plans | $(26,941)$ | $(32,136)$ |
| Medical Assistance Plans | $\mathbf{( 2 7 6 , 6 7 9 )}$ | $\mathbf{( 2 5 0 , 7 3 6 )}$ |
| Cassi | $(253,194)$ | $(229,116)$ |
| Other plans | $(23,485)$ | $(21,620)$ |
| Total | $\mathbf{( 3 0 , 3 2 1 )}$ | $\mathbf{2 2 8 , 8 8 9}$ |

## a) Retirement and pension plans

## Previ Futuro (Previ)

Participants in this plan are the Bank's employees hired as from 12.24.1997. The active participants contribute to Previ an amount between $7 \%$ and $17 \%$ of their contribution salary, which varies based on time of service and the amount of the contribution salary. There is no contribution for retired participants. The sponsor contributes an amount equal to the contributions of the participants, limited to $14 \%$ of the total contribution payroll of these participants.

## Plano de Benefícios 1 (Previ)

The participants of this plan are the Bank's employees who were enrolled up to 12.23.1997. Due to the establishment of parity between the Bank's and participants' contributions, in December 2000, a parity fund was set up, and its resources are being used for the purpose of offsetting contributions to the plan. Due to the accumulated surplus, the contributions of participants, beneficiaries (retirees and pensioners) and of the sponsor (Banco do Brasil) were suspended, since January 2007. According to the Memorandum of Understanding signed between the Bank, Previ and entities representing the beneficiaries, it was proposed to amend the Rules of the Plan 1, which includes the suspension of contributions for the years 2011, 2012 and 2013, being linked to its continued existence of the Reserve Special plan.

## Plano Informal (Previ)

This plan is the sole responsibility of the Banco do Brasil whose contractual obligations include (a) retirement pensions to founder participants and pension payments to beneficiaries of participants deceased up to 04.14.1967; (b) payment of retirement supplements to the other participants employed by Banco do Brasil who retired up to 04.14 .1967 or who, on that date, would have the right through length of service to retire and who had at least 20 years of effective service with the Bank; and (c) increase in the amount of retirement benefits and of pensions in addition to that provided for in the benefit plan of Previ, resulting from judicial decisions and from administrative decisions on account of restructuring of the job and salary plan and of incentives created by the Bank.

## Prevmais (Economus)

The participants of this plan are the employees from Banco Nossa Caixa (merged into Banco do Brasil on 11.30 .2009 ) enrolled after 08.01.2006, and the participants previously linked to the Regulamento Geral benefit plan who opted for the distribution of their vested account balances. The funding for income benefits is equally provided by employees and employer, not exceeding $8 \%$ of the participants' salary. The plan also provides risk benefits, such as complementation of sickness aid, work - related accident, disability benefits and death pension.

## Regulamento Geral (Economus)

The participants of this plan are the employees from Banco Nossa Caixa enrolled up to 07.31.2006. The plan is closed to new applicants. Employees and the sponsor contribute equally, on average, with $12.11 \%$ of participation salary.

## Regulamento Complementar 1 (Economus)

The participants of this plan are the officials coming from Banco Nossa Caixa. This plan offers the benefits of supplemental sickness benefit and annuity for death and disability. The cost of the plan is the responsibility of the sponsor, participants and assisted.

## Grupo B' (Economus)

The participants of this plan are the employees from Banco Nossa Caixa admitted between 01.22.1974 to 05.13.1974 and their beneficiaries. This plan is closed to new members. The level of benefit to be granted when the implementation of all the conditions laid down in regulation is known a priori.

## Multifuturo I (Fusesc)

The participants of this plan are the employees from Banco do Estado de Santa Catarina - Besc (merged into Banco do Brasil on 09.30.2008) enrolled after 01.12.2003 and the employees previously linked to Fusesc's Benefit Plan 1 who opted for this plan. Employees and sponsor equally contribute from $2.33 \%$ to $7 \%$ of participation salary to that plan, as determined by each participant.

## Plano de Benefícios 1 (Fusesc)

The participants of this plan are the employees from Besc enrolled until 01.11.2003. The plan is closed to new applicants. Employees and the sponsor contribute equally, on average, with $9.89 \%$ of participation salary.

## Plano BEP (Prevbep)

Participants of this plan are the employees from Banco do Estado do Piauí - BEP (merged in to Banco do Brasil on 11.30.2008). Employees and the sponsor contribute equally, on average, with $3.58 \%$ of participation salary.
b) Medical Assistance Plans

## Plano de Associados (Cassi)

The Bank is the sponsor of a health plan managed by Cassi which the main objective is to provide coverage for expenses related to the promotion, protection, recovery and rehabilitation of a member's health and of his/her enrolled beneficiaries. Each month, the Bank contributes with a sum equivalent to $4.5 \%$ of the total payroll or of the total retirement or pension plan benefit. Monthly contributions from members and pension beneficiaries amount to $3 \%$ of the total payroll or the total retirement or pension plan benefits and co-participation in some hospital procedures.

## Plano Unificado de Saúde - PLUS (Economus)

The participants of this plan are the employees from Banco Nossa Caixa. Participation in this plan takes place by means of a $1.5 \%$ contribution of gross salary, without limitation, covering the owner and his/her preferred dependants, deducted from the owner's payroll and $10 \%$ as a co-participation in the price of each medical visit and low-cost exams, made by the owner and his/her dependants (preferred and non-preferred).

## Plano Unificado de Saúde - PLUS II (Economus)

For employees from Banco Nossa Caixa. Participation in this plan takes place by means of a $1.5 \%$ contribution of gross salary, without limitation, covering the owner and his/her preferred dependants, deducted from the owner's payroll and $10 \%$ as a co-participation in the price of each medical visit and low-cost exams, made by the owner and his/her preferred dependants and children of age. The plan does not provide for non-preferred dependants.

## Plano de Assistência Médica Complementar - PAMC (Economus)

The participants of this plan are the employees from Banco Nossa Caixa stationed in the State of São Paulo. The plan owners are those employees retired due to disability in Groups "B" and "C", and their dependants, who participate in costs in as much as they use it, and according to the salary range progressive table.

## Plano de Saúde (SIM)

The participants of this plan are the employees from Besc. Monthly contributions from members amount to $3 \%$ of the total payroll.

Notes to the financial statements

## c) Actuarial valuations

The actuarial valuations are prepared every six months and the information contained in the tables below refers to those carried out on the base dates of 12.31.2011 and 12.31.2010.

Notes to the financial statements
Changes in present value of defined benefit actuarial obligations

|  | Plano 1 - Previ |  | Plano Informal - Previ |  | Plano de Associados <br> 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |  |
| Initial Balance | $(90,805,477)$ | $(80,270,786)$ | $(1,994,759)$ | $(1,743,385)$ | $(5,297,173)$ |
| Interest cost | $(9,798,080)$ | $(8,434,756)$ | $(204,672)$ | $(202,866)$ | $(577,040)$ |
| Current service cost | $(517,332)$ | $(447,544)$ | -- | -- | $(84,607)$ |
| Benefits paid net contributions retirees | 6,718,424 | 7,532,656 | 297,618 | 295,797 | 503,816 |
| Administrative expenses paid by the plan | -- | -- | -- | -- | -- |
| Liabilities transferred from other plans | -- | -- | -- | -- | -- |
| Actuarial gain / (loss) on actuarial obligation | $(4,447,076)$ | $(9,185,047)$ | $(3,557)$ | $(344,305)$ | $(591,928)$ |
| Closing Balance | $(98,849,541)$ | $(90,805,477)$ | (1,905,370) | $(1,994,759)$ | $(6,046,932)$ |
| Present value of actuarial liabilities with surplus | $(98,849,541)$ | $(90,805,477)$ | -- | -- | -- |
| Present value of actuarial liabilities without surplus | -- | -- | $(1,905,370)$ | $(1,994,759)$ | $(6,046,932)$ |

Changes in fair value of plan assets

|  | Plano 1 - Previ |  | Plano Informal - Previ |  | Plano de Associados <br> 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |  |
| Initial Balance | 141,566,322 | 137,814,150 | -- | -- | -- |
| Estimated yield on plan assets | 14,934,610 | 13,963,696 | -- | -- | -- |
| Contributions received | 495,904 | 459,300 | 297,618 | 295,797 | 503,816 |
| Benefits paid net contributions retirees | $(6,718,424)$ | $(7,532,656)$ | $(297,618)$ | $(295,797)$ | $(503,816)$ |
| Equity transfer | -- | -- | -- | -- | -- |
| Allocation Fund to Sponsor and Participant ${ }^{(1)}$ | -- | $(15,068,115)$ | -- | -- | -- |
| Gain / (loss) on actuarial plan assets | $(17,199,016)$ | 11,929,947 | -- | -- | -- |
| Closing Balance | 133,079,396 | 141,566,322 | -- | -- | -- |

(1) Refers to the values used for setting up the fund allocation of the surplus, corresponding, to the Bank, the amount of $R \$ 7,519,058$ thousand (Note $27 . e .2$ ).

Notes to the financial statements
Amounts recognized in the balance sheet

|  | Plano 1 - Previ |  |  | Plano Informal - Previ |  |  | Plano de Associados - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 |
| 1) Fair value of the plan assets | 133,079,396 | 133,079,396 | 141,566,322 | -- | -- | -- | -- | -- |
| 2) Present value of actuarial liabilities | $(98,849,541)$ | $(98,849,541)$ | $(90,805,477)$ | $(1,905,370)$ | $(1,905,370)$ | $(1,994,759)$ | $(6,046,932)$ | $(6,046,932)$ |
| 3) Surplus/(deficit) (1+2) | 34,229,855 | 34,229,855 | 50,760,844 | $(1,905,370)$ | $(1,905,370)$ | $(1,994,759)$ | $(6,046,932)$ | $(6,046,932)$ |
| 4) Surplus/(deficit) - quota sponsor | 17,114,928 | 17,114,928 | 25,380,422 | $(1,905,370)$ | $(1,905,370)$ | $(1,994,759)$ | $(6,046,932)$ | $(6,046,932)$ |
| 5) Unrecognized actuarial gains/(losses) | 3,244,851 | 3,742,924 | 14,817,699 | $(175,761)$ | $(162,896)$ | $(202,245)$ | $(1,172,411)$ | $(1,240,517)$ |
| 6) Net actuarial (liability)/asset (4-5) | 13,870,077 | 13,372,004 | 10,562,723 | $(1,729,609)$ | (1,742,474) | $(1,792,514)$ | $(4,874,521)$ | $(4,806,415)$ |

The actuarial assets recorded in other receivables (Note 11.b) will be realized before the end of the plan. The end which the last commitment will be paid.

## Amounts recognized in statement of income relating to defined benefit plans



Notes to the financial statements
Composition of the plan assets, shown as a percentage of the total

|  | Plano 1 - Previ |  |  | Plano Informal - Previ |  |  | Plano de Associ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.20 |
| Fixed Revenue | 29.2\% | 30.2\% | 29.2\% | -- | -- | -- | -- |  |
| Floating Revenue | 63.2\% | 62.2\% | 64.7\% | -- | -- | -- | -- |  |
| Real estate investments | 4.0\% | 4.0\% | 3.2\% | -- | -- | -- | -- |  |
| Loans and financing | 3.2\% | 3.2\% | 2.9\% | -- | -- | -- | -- |  |
| Others | 0.4\% | 0.4\% | -- | - | -- | - | - |  |
| Amounts listed in fair value of plan assets |  |  |  |  |  |  |  |  |
| In their own financial instruments of the entity | 6.0\% | 5.5\% | 6.7\% | - | -- | - | - |  |
| In properties or other assets used by the entity | 0.1\% | 0.1\% | 0.1\% | -- | -- | -- | -- |  |

Comparative table showing expected and actual return from plan assets

|  | Plano 1 - Previ |  | Plano Informal - Previ |  | Plano de Associados$2011$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |  |
| Expected yield nominal rate on plan assets | 10.96\% p.a. | 10.76\% p.a. | -- | -- | -- |
| Expected yield on assets for the period ( $\mathrm{R} \$$ thousand) ${ }^{(1)}$ | 14,934,610 | 13,963,696 | -- | -- | -- |
| Effective yield (R\$ thousand) ${ }^{(2)}$ | $(2,264,406)$ | 10,825,528 | -- | -- | -- |

(1) 12.31 .2010 to 12.30 .2011 - Real rate $6.30 \%$ p.a. and Inflation rate $4.38 \%$ p.a. 12.31.2009 to 12.30.2010 - Real rate $6.30 \%$ p.a. and Inflation rate $4.20 \%$ p.a.
(2) Considers the effects of floating income investments.

Notes to the financial statements
Main actuarial assumptions adopted in each period

|  | Plano 1 - Previ |  | Plano Informal - Previ |  | Plano de Associados - |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 | 12.31.2011 |
| Inflation rate (p.a.) | 4.20\% | 4.38\% | 4.20\% | 4.38\% | 4.20\% |
| Real discount rate (p.a.) | 6.10\% | 6.30\% | 6.10\% | 6.30\% | 6.10\% |
| Nominal return rate of investments (p.a.) | 10.56\% | 10.96\% | -- | -- | -- |
| Real rate of future salary growth (p.a.) | -- | 0.41\% | -- | -- | -- |
| Average remaining work period (years) | 2.35 | 3.57 | -- | -- | 14.12 |
| Table actuarial survival | AT-83 |  | AT-83 |  | AT-83 |
| Capitalization method | Projected credit unit |  | Projected credit unit |  | Project |

(1) Grouped actuarial assumptions are expressed as weighted averages.

In order to determine the values for the defined benefit plans, the Bank uses methods and assumptions different from those submitted by entities sponsored. The most significant differences are concentrated on the definition of the figures relating to Plano 1 - Previ.

Differences in assumptions of the Plano 1 - Previ

|  | Bank | Previ |
| :--- | :---: | :---: |
| Real discount rate (p.a.) | $6.1 \%$ | $5 \%$ |
| Table actuarial survival | AT-83 | AT-2000 |
| Evaluation of assets - Exclusive funds | Market value or discounted <br> cash flow - base scenario | Discounted cash flow - <br> conservative scenario |
| Capitalization method | Projected credit unit | Aggregate Method |

Reconciliation of Plan 1 amounts calculated - Previ/Bank
R\$ thousand

(1) Refers mainly to adjustments made by the Bank in determining the fair value of plan assets, using the market value for shares of Vale and discounted cash flow - base scenario for Neonergia, 521 Holdings and Invepar assets, while at Previ is used the method of discounted cash flow - conservative scenario.

## Actuarial amounts for the last five years

| R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 | 12.31.2010 | 12.31.2009 | 12.31.2008 | 12.31.2007 |
| Plano 1 (Previ) - Surplus/(deficit) | 34,229,855 | 50,760,845 | 57,543,364 | 28,669,191 | 64,229,505 |
| Defined benefit obligation | $(98,849,541)$ | (90,805,477) | (80,270,786) | $(76,109,637)$ | $(70,572,791)$ |
| Plan assets | 133,079,396 | 141,566,322 | 137,814,150 | 104,778,828 | 134,802,296 |
| Experience adjustment on the plan liabilities (p.a.) | (2.6\%) | (8.4\%) | (3.6\%) | (7.1\%) | (3.2\%) |
| Experience adjustment on plan assets (p.a.) | (6.9\%) | 16.7\% | 20.8\% | (28.7\%) | (18.7\%) |
| Plano Informal (Previ) - Surplus/(deficit) | $(1,905,370)$ | $(1,994,759)$ | $(1,743,386)$ | $(1,739,592)$ | $(1,666,065)$ |
| Defined benefit obligation | $(1,905,370)$ | $(1,994,759)$ | $(1,743,386)$ | $(1,739,592)$ | $(1,666,065)$ |
| Experience adjustment on the plan liabilities (p.a.) | (2.2\%) | (3.7\%) | (6.1\%) | (11.4\%) | (9.6\%) |
| Plano de Associados (Cassi) - Surplus/(deficit) | $(6,046,932)$ | $(5,297,172)$ | $(4,943,220)$ | $(4,677,766)$ | $(4,547,868)$ |
| Defined benefit obligation | $(6,046,932)$ | $(5,297,172)$ | $(4,943,220)$ | $(4,677,766)$ | $(4,547,868)$ |
| Experience adjustment on the plan liabilities (p.a.) | (5.3\%) | (2.9\%) | (0.3\%) | 0.1\% | 8.8\% |
| Other Plans - Surplus/(deficit) | $(1,144,861)$ | $(850,289)$ | $(489,570)$ | 171,899 | -- |
| Defined benefit obligation | $(5,622,610)$ | $(5,189,411)$ | $(4,432,673)$ | $(446,280)$ | -- |
| Plan assets | 4,477,749 | 4,339,122 | 3,943,103 | 618,179 | -- |
| Experience adjustment on the plan liabilities (p.a.) | (4.7\%) | (6.9\%) | (17.6\%) | (4.9\%) | -- |
| Experience adjustment on plan assets (p.a.) | (2.5\%) | (0.5\%) | (3.2\%) | 0.4\% | -- |

d) Overview of actuarial asset/(liability) recorded by the Bank

|  |  |  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actuarial assets |  |  | Actuarial liabilities |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Plano 1 (Previ) | 13,870,077 | 13,372,004 | 10,562,723 | -- | -- | -- |
| Plano Informal (Previ) | -- | -- | -- | $(1,729,609)$ | (1,742,474) | $(1,792,514)$ |
| Plano de Associados (Cassi) | -- | -- | -- | $(4,874,521)$ | $(4,806,415)$ | $(4,620,394)$ |
| Regulamento Geral (Economus) | -- | -- | -- | $(167,243)$ | $(163,932)$ | $(116,066)$ |
| Regulamento Complementar 1 (Economus) | -- | -- | -- | -- | -- | (237) |
| Plus I e II (Economus) | -- | -- | -- | $(313,808)$ | $(313,822)$ | $(276,654)$ |
| Grupo B' (Economus) | -- | -- | -- | $(115,488)$ | $(115,264)$ | $(114,920)$ |
| Total | 13,870,077 | 13,372,004 | 10,562,723 | $(7,200,669)$ | $(7,141,907)$ | $(6,920,785)$ |

e) Allocations of the Surplus - Plano 1

|  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: |
|  | 1st quarter 2012 | 2011 | 1st quarter 2011 |
| Fundo Paridade |  |  |  |
| Initial Balance | 1,608,379 | 1,524,374 | 1,524,374 |
| Restatement | 37,378 | 167,125 | 50,473 |
| Contributions to the Plano 1 - Contract 97 | 98 | $(83,120)$ | $(43,625)$ |
| Closing Balance | 1,645,855 | 1,608,379 | 1,531,222 |
| Fundo de Destinação |  |  |  |
| Initial Balance | 3,684,325 | 7,594,993 | 7,594,993 |
| Restatement | 82,477 | 489,911 | 258,895 |
| Transfers to Fundo de Contribuição and Fundo de Utilização | $(264,111)$ | $(4,400,579)$ | -- |
| Closing Balance | 3,502,691 | 3,684,325 | 7,853,888 |
| Fundo de Contribuição |  |  |  |
| Initial Balance | 1,096,433 | -- | -- |
| Constitution ${ }^{(1)}$ | -- | 1,398,467 | -- |
| Restatement | 24,513 | 110,247 | -- |
| Contributions to the Plano 1 | $(107,744)$ | $(412,281)$ | -- |
| Closing Balance | 1,013,202 | 1,096,433 | -- |
| Fundo de Utilização |  |  |  |
| Initial Balance | 3,249,250 | -- | -- |
| Constitution ${ }^{(1)}$ | 264,111 | 3,002,112 | -- |
| Restatement | 78,653 | 247,138 | -- |
| Closing Balance | 3,592,014 | 3,249,250 | -- |

(1) Funds setup in the first half 2011.

## e.1) Fundo Paridade

The plan was funded, up to 12.15 .2000 , through a contribution of $2 / 3$ (two thirds) from the Bank and another of $1 / 3$ (one third) from participants. As from 12.16.2000, in order to adjust to the provisions of Constitutional Amendment $\mathrm{N} .{ }^{\circ}$ 20, both the Bank and the participants started to make a contribution of $1 / 2$ (one half), and an agreement was signed by the parties involved and duly approved by the Supplementary Pension Plan Secretariat.
The cost for the implementation of the equal contributions was defrayed by using the Plan's surplus at the time. As a result of this Agreement, the Bank, yet, was entitled to recognize the amount of $R \$ 2,227,254$ thousand, which was recorded in Fundos de Destinação Superávit - Previ. This Asset is monthly adjusted based on the actuarial goal (INPC + 5\% per year) and, since January 2007, has been used to offset any financial imbalance in the ratio between the Unamortized Reserve and Advanced Amortization arising from the agreement entered into with Previ in 1997, which granted supplementary benefits to the participants of Plano 1 who joined the Plan up to 04.14 .1967 and had not retired up to that date.

## e.2) Fundo de Destinação

On 11.24.2010, Banco do Brasil signed a Memorandum of Understanding with the entities that represent current and retired employees, the aim of which was to allocate and use a share of the Plan's surplus, as determined by Supplementary Law N. ${ }^{\circ} 109 / 2001$ and CGPC Resolution N. ${ }^{\circ}$ 26/2008.
In view of the approval of the measures provided for in the Memorandum of Understanding by Previ's Decision-Making Council, the Bank recorded, as of November 30, 2010, under "Fundos de Destinação - Previ", the amount of R\$7,519,058 thousand against the write-off of the amount from "Other receivables - Actuarial assets", adjusted by the actuarial target (INPC + 5\% p.a.).

## e.3) Fundo de Contribuição

The fund is composed of resources transferred from the Fundo de Destinação to support the interruption of contribution payments for a period of three years, as established in the Memorandum of Understanding. The amount related to the Bank's contributions is transferred to Previ on a monthly basis. The Fundo de Contribuição is updated by an actuarial goal (INPC + 5\% p.a.).

## e.4) Fundo de Utilização

The fund is composed of resources transferred from the Fundo de Destinação and it can be used by the Bank after fulfilling the requirements established by applicable law. The Fundo de Utilização is updated by an actuarial goal (INPC + 5\% p.a.).

## 28 - Contingent Assets and Liabilities and Legal Obligations - Taxes and Pension Plan

a) Contingent Liabilities - Probable

## Labor Lawsuits

The Bank is a party to labor lawsuits mainly filed by former employees or trade unions of the banking industry. Allowance for probable losses represent various claimed requests, such as: compensation, overtime, distortion of the working day, additional function and representation, and others.

## Tax Lawsuits

The Bank is subject to challenges by the tax authorities in relation to taxes, which can give rise to notice assessments with the subject matter of jurisdiction or the sum of taxable income or deductible expense. Most of the lawsuits originating from tax assessment notices relate to ISSQN (Service tax), CPMF (Temporary Contribution on Financial Transactions), CSLL (Social Contribution Tax), IRPJ (Corporate Income Tax) and IOF (Credit, Exchange and Insurance Operations tax). As guarantee for some of them, there are attachments in cash or in properties, when necessary.

## Civil Lawsuits

The most significant civil lawsuits classified as probable losses are those aimed at the collection of the difference between the actual rates of inflation and the rate used for inflation correction of financial investments during the period of the various economic plans (Collor Plan, Bresser Plan and Verão programs).
With the proximity of the prescriptive periods for bringing actions seeking the recovery of values based on inflation rates affected by these economic programs, there was an increase in the volume of lawsuits filed. Actions whose success by plaintiffs are considered probable are properly provisioned. The refered rates are provided by law that regulated the Federal Government's economic policy at that time. With the prescription that occurred, there is potential liability to be considered representative.

In this regard, there is action pending trial in the Supremo Tribunal Federal (STF) - ADPF/165: Arguição de Descumprimento de Preceiro Formal (Complaint of Breach of Fundamental Precept) lawsuit filed by the Confederação Nacional do Sistema Financeiro (Confederation of National Financial System), with the aim of declaring the constitutionality of legislation that established the economic programs.

Changes in the provisions for civil, tax and labor claims classified as probable

|  |  |  | R\$ thousand |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 1st quarter/2012 | 1st quarter/2011 | 1st quarter/2012 | 1st quarter/2011 |
| Labor lawsuits |  |  |  |  |
| Initial Balance | 2,340,058 | 2,462,390 | 2,514,536 | 2,538,036 |
| Addition | 209,449 | 34,153 | 250,429 | 43,868 |
| Reversal of the provision | $(21,248)$ | (56) | $(27,932)$ | (449) |
| Written off due payment | $(172,282)$ | $(125,065)$ | $(173,538)$ | $(125,610)$ |
| Price level correction | 49,152 | 43,728 | 49,502 | 43,763 |
| Closing Balance | 2,405,129 | 2,415,150 | 2,612,997 | 2,499,608 |
|  |  |  |  |  |
| Tax lawsuits |  |  |  |  |
| Initial Balance | 164,943 | 195,377 | 1,400,444 | 1,260,923 |
| Addition | 22,831 | 358 | 83,585 | 51,832 |
| Reversal of the provision | $(5,945)$ | (3) | $(15,916)$ | $(2,656)$ |
| Written off due payment | $(9,640)$ | (89) | $(9,640)$ | (93) |
| Price level correction | 579 | 3,148 | 17,061 | 9,699 |
| Amounts added/merged | -- | -- | 77 | -- |
| Closing Balance | 172,768 | 198,791 | 1,475,611 | 1,319,705 |
|  |  |  |  |  |
| Civil lawsuits |  |  |  |  |
| Initial Balance | 3,244,433 | 3,464,569 | 3,473,970 | 3,594,694 |
| Addition | 560,671 | 107,126 | 586,777 | 131,380 |
| Reversal of the provision | $(1,136)$ | (34) | $(8,705)$ | $(16,198)$ |
| Written off due payment | $(216,120)$ | $(152,836)$ | $(219,051)$ | $(155,438)$ |
| Price level correction | 23,279 | 85,567 | 25,233 | 86,049 |
| Closing Balance | 3,611,127 | 3,504,392 | 3,858,224 | 3,640,487 |
|  |  |  |  |  |
| Total Labor, Tax and Civil | 6,189,024 | 6,118,333 | 7,946,832 | 7,459,800 |

## b) Contingent Liabilities - Possible

The lawsuits, tax and civil risks classified "possible" are exempted from any provisions on the Resolution CMN nº. 3,823/2009.

## Labor Lawsuits

Represents various applications demanded as compensation for overtime, distortion of the working day, additional function and representation, and others.

## Fiscal Lawsuits

Represents a number of claims made such as: ISSQN, collection and other tax obligations from Secretaria da Receita Federal and Instituto Nacional do Seguro Social (INSS). The main contingencies originate from:

- Notices of labor infraction drawn by the INSS, aiming at the payment of contributions applicable on year-end bonuses paid in the collective agreements in the period from 1995 to 2006, in the amount of $R \$ 1,186,736$ thousand, public transport pay and use of private car by employees of Banco do Brasil, in the amount of R\$ 166,719 thousand and employee profit sharing corresponding to the period from April 2001 to October 2003, in the amount of R\$ 27,202 thousand.
- Notices of tax assessment drawn by the Treasuries of the Municipalities, aiming at the collection of ISSQN, which amounts R\$ 257,030 thousand.


## Civil Lawsuits

In civil lawsuits there are actions that seek to recover the difference between inflation and the index used to restate financial investments during the period of economic plans (Collor Plan, Bresser Plan and Summer Plan).

The balances of contingent liabilities classified as possible

|  |  |  |  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Labor claims | 132,161 | 107,530 | 82,339 | 153,263 | 140,115 | 102,637 |
| Tax Claims | 2,904,563 | 2,914,842 | 2,255,956 | 4,346,728 | 4,092,203 | 3,397,386 |
| Civil claims | 3,712,427 | 3,754,877 | 2,993,301 | 4,249,607 | 4,294,798 | 3,102,804 |
| Total | 6,749,151 | 6,777,249 | 5,331,596 | 8,749,598 | 8,527,116 | 6,602,827 |

## d) Deposits in Guarantee of Funds

Deposits in guarantee balances recorded for contingencies

|  |  |  |  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31 .2011 |
| Labor claims | 2,494,676 | 2,488,543 | 2,555,708 | 2,526,560 | 2,522,179 | 2,578,798 |
| Tax claims | 4,474,129 | 4,433,333 | 4,236,793 | 6,021,755 | 5,915,700 | 5,699,208 |
| Civil claims | 3,752,942 | 3,574,259 | 3,032,255 | 3,933,270 | 3,749,986 | 3,196,980 |
| Total | 10,721,747 | 10,496,135 | 9,824,756 | 12,481,585 | 12,187,865 | 11,474,986 |

## c) Legal Obligations

The Bank has a record in Other Liabilities - Tax and Social Security, of the amount of $\mathrm{R} \$ 12,851,459$ thousand ( $\mathrm{R} \$ 12,754,899$ thousand on 12.31 .2011 and $\mathrm{R} \$ 12,355,271$ thousand on 03.31.2011) at Banco do Brasil and $R \$ 13,626,863$ thousand ( $R \$ 13,516,326$ thousand on 12.31 .2011 and $R \$ 13,073,140$ thousand on 03.31.2011) in BB-Consolidated, relating to the following actions:

## Judicial Proceeding: Income and Social Contribution Taxes

In February 1998, the Bank applied for a writ of mandamus, in progress at the 16th Federal Court of Federal District claiming full compensation of accumulated losses of income tax and negative basis for the calculation of Social Contribution on Net Income (CSLL). Since then, the Bank has been fully offsetting tax loss and negative basis of social contribution against income tax and social contribution, and has made judicial deposits of $70 \%$ of the full amount due, that is the difference between the total amount and the compensation authorized by law ( $30 \%$ of the amount due).. These deposits prompted the 16th Vara da Justiça Federal do Distrito Federal to issue an order recognizing the suspension of chargeability of these taxes until final judgment of the Bank's request, based on article 151, item II, of the Código Tributário Nacional (CTN). The case was dismissed in a first instance and an appeal brought by the Bank was denied by the Tribunal Regional Federal (TRF) of the 1st Region. The decision was challenged by extraordinary appeal filed by the Bank on 01.10.2002. Today, the appeal is pending in the Federal Court of the 1st Region, the judgment by the Supreme Court of another extraordinary feature (RE No 591,340), which was recognized by the Supreme Court because the general impact.

The offsetting of tax loss carry forward and recoverable CSLL has resulted in the write-off of deferred tax credits, observing the limitation of $30 \%$.
Deferred taxes including corporate income tax (IRPJ) and social contribution on net income (CSLL) on the restatement of judicial deposits are being offset with the tax credits resulting from the provision related to that judicial deposit, in conformity with paragraph 2, item II, article 1 of CMN Resolution n. ${ }^{\circ}$ $3,059 / 2002$, with no impact on income.
Based on the hypothesis of a successful outcome to its lawsuit, observed as of September 2005 and January 2009, the Bank would have consumed the entire stock of tax loss carry forward and recoverable social contribution, respectively. Therefore, since the accrual period of October 2005 and February 2009, the amount of IRPJ and CSLL are being paid in full. Moreover, there would be a transfer of resources from the account used to record judicial deposits to that of cash and cash equivalents. Tax credits for the escrow deposits (principal) would be written off against the allowance of IRPJ and CSLL and would be reversed against income, the provision for tax risks related to the restatement of the deposits, amounting to $\mathrm{R} \$ 4,405,950$ thousand.

If the Bank were unsuccessful in its lawsuit (situation in which the amounts deposited judicially would be converted into income in favor of the National Treasury), the portions of IRPJ tax credits on tax losses and CSLL to offset would be reclassified to the representative asset account "IRPJ recoverable" and "CSLL recoverable", respectively, that could be used since the accrual period of October 2005 and February 2009, observing the limitation of $30 \%$. These taxes recoverable, which would result from the adjustments of Statements of Economic-Fiscal Information of Businesses, corresponds to $\mathrm{R} \$ 4,299,701$ thousand on 03.31 .2012 and its restatement by the Selic Rate corresponds to $\mathrm{R} \$ 1,103,658$ thousand. This sum adjusts the provision for tax risks with respect to the updating of court deposits so that it will be sufficient to fully cancel the risk of a likely loss.
The amounts related to this matter

|  |  | $\mathbf{R S}$ thousand |  |
| :--- | :--- | :--- | ---: |
| Legal Obligations - Provision for lawsuit | $\mathbf{0 3 . 3 1 . 2 0 1 2}$ | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{0 3 . 3 1 . 2 0 1 1}$ |
| Judicial Deposits | $\mathbf{1 2 , 2 3 7 , 1 7 8}$ | $\mathbf{1 2 , 1 5 3 , 7 5 7}$ | $\mathbf{1 1 , 7 9 7 , 5 6 3}$ |
| Amount realized | $\mathbf{1 3 , 5 4 0 , 5 5 5}$ | $\mathbf{1 3 , 3 4 8 , \mathbf { 2 5 6 }}$ | $\mathbf{1 2 , 6 9 0 , \mathbf { 0 6 4 }}$ |
| Restatement | $7,817,011$ | $7,817,011$ | $\mathbf{7 , 8 1 7 , 0 1 1}$ |
| The amount of tax credits corresponding to the 70\% portion | $5,723,544$ | $5,531,245$ | $4,873,053$ |
| Tax losses of IRPJ | $\mathbf{6 , 5 8 5 , 0 4 5}$ | $\mathbf{6 , 5 8 5 , 0 4 5}$ | $\mathbf{6 , 5 8 5 , 0 4 5}$ |
| CSLL losses to offset/ CSLL recoverable | $3,002,033$ | $\mathbf{3 , 0 0 2 , 0 3 3}$ | $3,002,033$ |

## Judicial Proceeding: PIS/Pasep and Cofins

Provision for lawsuit relating to the mandamus intended to achieve recognition of the right of Banco do Brasil, BB Corretora, Ativos S.A. and Banco Votorantim to pay PIS/Pasep and Cofins according to the calculation bases set out in Complementary Laws nº. 7/1970 and nº. 70/1991, recorded in Banco do Brasil the amount of $\mathrm{R} \$ 614,281$ thousand ( $\mathrm{R} \$ 601,142$ thousand on 12.31.2011 and $\mathrm{R} \$ 557,708$ thousand on 03.31.2011) and $R \$ 1,389,685$ thousand in BB-Consolidated ( $R \$ 1,362,569$ thousand on 12.31.2011 and $R \$ 1,275,577$ thousand on 03.31.2011), considering $R \$ 773,724$ thousand from Banco Votorantim. Since the injunctions were suspended on 08.12.2010, Banco do Brasil and BB Corretora returned to collect the PIS/Pasep and Cofins from the event of July 2010 as provided for in Law $n^{\circ}$. 9,718/1998. The legal actions of Banco Votorantim concerning to Cofins, had favorable judgments which are subject to an appeal.

## 29 - Risk Management and Regulatory Capital

## a) Risk Management Process

Banco do Brasil considers the management of risks one of the main vectors for the decision-making process.
In the Banco do Brasil, collegiate risk management is performed completely apart from the business units. Risk management policies and concentration are specified by the Bank's Board of Directors and by the Global Risk Committee (CRG), which is a discussion group composed by the President and by Vice-Presidents. Actions for implementing and monitoring guidelines issued by the CRG are directed at specific sub-committees (Credit, Market and Liquidity and Operational), which are groups formed by Directors.

## b) Credit Risk

Credit Risk is associated with the possibility of loss resulting from uncertainty regarding the receipt of amounts agreed upon with borrowers, counterparts of contracts or issues of securities.
In order to comply with the best practices of credit risk management and to increase efficiency in the economic capital management, Banco do Brasil uses risk and return metrics, present throughout its loan process, as a mechanism of risk management culture at the Institution.

## c) Liquidity Risk

Liquidity risk takes two forms: market liquidity risk and cash flow liquidity risk (funding). The first is the possibility of loss resulting from the incapacity to perform a transaction in a reasonable period of time
and without significant loss of value. The second is associated with the possibility of a shortage of funds to honor commitments assumed on account of the mismatching between assets and liabilities.

## d) Operational Risk

Operational risk reflects the possibility of loss resulting from faults, deficiencies, or the inadequacy of internal processes, personnel and systems, or external events. This concept includes legal risks.
e) Market Risk

Market Risk reflects the possibility of loss that can be caused by changes in the behavior of interest and exchange rates and of prices of shares and commodities.

## Financial Instruments - Fair Value

Financial instruments recorded in balance-sheet accounts, compared to fair value:

|  | BB-Consolidated |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  | Unrealized |  |  |
|  | Book value | Fair value | Book value | Fair value | Book value | Fair value | On Income |  |  |
|  |  |  |  |  |  |  | 03.31.2012 | 12.31.2011 | 03.31 |
| Assets |  |  |  |  |  |  |  |  |  |
| Short-term interbank deposits | 183,014,885 | 183,049,138 | 166,287,806 | 166,287,194 | 146,457,948 | 146,457,055 | 34,253 | (612) |  |
| Securities | 154,498,717 | 154,302,572 | 166,833,173 | 166,693,437 | 145,103,658 | 144,938,394 | 643,807 | 526,295 |  |
| Adjustment of securities available for sale (Note 8.a) | -- | -- | -- | -- | -- | -- | 839,952 | 666,031 |  |
| Adjustment of securities held to maturity (Note 8.a) | -- | -- | -- | -- | -- | -- | $(196,145)$ | $(139,736)$ | (1) |
| Derivative financial instruments | 1,484,122 | 1,484,122 | 1,396,700 | 1,396,700 | 1,396,297 | 1,396,297 | -- | -- |  |
| Loan operations | 384,833,266 | 384,645,335 | 379,045,045 | 379,158,229 | 325,681,935 | 325,496,013 | $(187,931)$ | 113,184 | (1) |
| Liabilities |  |  |  |  |  |  |  |  |  |
| Interbank deposits | 14,272,372 | 14,273,736 | 14,450,354 | 14,673,099 | 12,068,806 | 12,200,707 | $(1,364)$ | $(222,745)$ | (1) |
| Time deposits | 270,123,275 | 270,086,072 | 265,808,991 | 265,922,145 | 219,031,359 | 219,016,050 | 37,203 | $(113,154)$ |  |
| Money Market Borrowing | 199,811,310 | 199,722,603 | 195,175,276 | 195,155,509 | 180,111,932 | 179,986,750 | 88,707 | 19,767 |  |
| Borrowings and onlendings | 63,207,738 | 63,205,425 | 63,350,471 | 63,280,538 | 60,652,909 | 60,630,730 | 2,313 | 69,933 |  |
| Derivative financial instruments | 4,266,396 | 4,266,396 | 3,620,655 | 3,620,655 | 4,915,839 | 4,915,839 | -- | -- |  |
| Other liabilities | 189,065,358 | 188,019,088 | 181,767,988 | 181,761,619 | 163,561,673 | 163,496,770 | 1,046,270 | 6,369 |  |
| Unrealized gain/loss, net of tax effects |  |  |  |  |  |  | 1,663,258 | 399,037 |  |

## Determination of Fair Value of Financial Instruments

Short-term interbank investments: The fair value was obtained by discounted future cash flows, using interest rates exercised by the market in similar operations in the balance sheet date.
Securities: Securities and derivative financial instruments are accounted for by market value, as provided for in Bacen Circular $n^{\circ} 3,068 / 2001$, except for securities held to maturity. The securities fair value, including those held to maturity, were obtained according to rates collected at the market.
Loan operations: Fixed rate operations have been estimated through the future cash flow discount method, considering the interest rates utilized by the Bank for contracting of similar operations at the balance sheet date. For these operations that are remunerated by floating rates, the fair value was equivalent to the book value itself.
Interbank deposits: The fair value has been calculated through discount of the difference between future cash flows and rates currently applicable in the fixed operations market. In case of floating operations which maturities did not exceed 30 days, the book value was deemed equivalent to the fair value.

Time deposits: The same criteria adopted for interbank deposits were utilized in the determination of the fair value.

Money Market Borrowing: For operations at fixed rates, the fair value was determined calculating the discount of the estimated cash flows adopting a discount rate equivalent to the rates applicable in contracting of similar operations in the last market day. For floating operations, book values have been deemed equivalent to market value.
Borrowing and onlendings: Such operations are exclusive to the Bank, without similarity in the market. In face of their specific characteristics, exclusive rates for each fund entered, inexistence of an active market and similar instrument, the fair values of such operations were considered equivalent to the book value.
Other liabilities: Fair values have been determined by the discounted cash flow method, which takes into account interest rates offered in the market for obligations for which maturities, risks and terms are similar.
Other financial instruments: Included or not in the balance sheet, fair value was approximately equivalent to the correspondent book value.
Derivatives: According to Bacen Circular $n^{\circ} 3,082 / 2002$, derivatives are recorded at market value. Derivatives' market value was estimated in accordance with an internal pricing model, with the use of the rates disclosed for transactions with similar terms and indices on the fiscal years' last business day.

## Level of information regarding assets and liabilities measured at fair value in the balance sheet

According to the level of information in the measurement at fair value, the assessment techniques used by the Bank are the following:

Level 1 - Prices used are quoted in active markets for identical financial instruments. A financial instrument is considered quoted in an active market if the quoted prices are readily and regularly available and these prices represent real market transactions which occur regularly on an arm's length basis.

Level 2 - other available information, except that from Level 1, is used, in which the prices are quoted in non-active markets or for similar assets and liabilities, or other available information is used that can be corroborated by information observed in the market to support the assessment of the assets and liabilities.

Level 3 - information that is not available in the market is used in the definition of the fair value. If the market for the financial instrument is not active, the entity establishes the fair value using the valuation technique which takes into account internal data that is consistent with the economic methodologies accepted for pricing of financial instruments.

Assets and liabilities measured at fair value in the balance sheet

| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance at 03.31.2012 | Level 1 | Level 2 | Level 3 |
| Assets |  |  |  |  |
| Trading securities, measured by market value | 63,543,609 | 43,095,052 | 20,448,557 | -- |
| Derivative financial instruments | 1,484,122 | 41,116 | 1,441,455 | 1,551 |
| Available-for-sale securities, measured by market value | 77,105,118 | 51,088,149 | 24,679,633 | 1,337,336 |
| Liabilities |  |  |  |  |
| Hedge funding | 3,931,064 | 2,517,528 | 1,413,536 | -- |
| Derivative financial instruments | 4,266,396 | 146,373 | 4,111,771 | 8,252 |


| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance at 12.31.2011 | Level 1 | Level 2 | Level 3 |
| Assets |  |  |  |  |
| Trading securities, measured by market value | 63,257,425 | 46,662,817 | 16,594,608 | -- |
| Derivative financial instruments | 1,396,700 | 125,359 | 1,271,103 | 238 |
| Available-for-sale securities, measured by market value | 88,385,009 | 59,415,292 | 28,125,499 | 844,218 |
| Liabilities |  |  |  |  |
| Hedge funding | 4,040,513 | 2,591,380 | 1,449,133 | -- |
| Derivative financial instruments | 3,620,655 | 194,058 | 3,421,873 | 4,724 |


|  |  |  | R\$ thousand |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Balance at $\mathbf{0 3 . 3 1 . 2 0 1 1}$ | Level 1 | Level 2 | Level 3 |
| Assets |  |  |  |  |
| Trading securities, measured by market value | $51,742,000$ | $43,086,644$ | $8,449,925$ | 205,431 |
| Derivative financial instruments | $1,396,297$ | 84,126 | $1,307,036$ | 5,135 |
| Available-for-sale securities, measured by market value | $76,309,990$ | $53,678,025$ | $21,653,414$ | 978,551 |
| Liabilities |  |  |  |  |
| Hedge funding | $3,621,111$ | $2,319,949$ | $1,301,162$ |  |
| Derivative financial instruments | $4,915,840$ | 43,305 | $4,863,908$ | 8 |

## Sensitivity analysis (CVM Instruction $\mathbf{n}^{\circ} 475 / 2008$ )

The Banco do Brasil manages its risks in a dynamic process, identifying, assessing, monitoring, and controlling market risk exposure in its own position. In this context, the Bank takes into account the risk limits defined by the Strategic Committees and likely scenarios, to act in a timely manner in reversing any occasional adverse results.

In accordance with CMN Resolution $n^{0} 3,464 / 2007$ and with Bacen Circular $n^{0} 3,354 / 2007$, to manage more efficiently its transactions exposed to market risks, Banco do Brasil separates its transactions, including derivative financial instruments, as follows:

1) Trading Book: consisting of own positions held for trading or as a hedge for its trading portfolio, for which there is an intention of trading prior to their contractual expiry, subject to normal market conditions and that do not have a non-trading clause.
2) Banking Book: consisting of transactions not classified in the Trading Book whose feature is held to maturity.

The sensitivity analysis for all the operations with assets and liabilities of the Balance Sheet, in compliance with CVM Instruction $\mathrm{n}^{\circ} 475 / 2008$, related to scenario II and III above, does not adequately reflect the market risk management process and the best practices adopted by the Institution

In order to determine the sensitivity of the Bank's capital to the impacts of market volatility (except Banco Votorantim capital), simulations were performed with three likely scenarios, two of which with an adverse effect for the Bank. The scenarios used are listed below:
Scenario I: Likely situation, which reflects the perception of the Bank's senior management, the scenario most likely to occur for a 3-month horizon, considering macroeconomic factors and market information (BM\&FBovespa, Andima, etc.). Assumptions: exchange rate - Reais/Dollar of R\$ 1.74 and raising the Selic rate to $9 \%$ per annum based on market conditions observed at 03.31.2012.
Scenario II: Possible situation. Assumptions employed: parallel shock of $25.0 \%$ in the risk variables, based on market conditions observed on 03.31.2012 considering the worst losses by risk factor and, therefore, neglecting the dynamics of macroeconomic factors;
Scenario III: Possible situation. Assumptions employed: parallel shock of $50.0 \%$ in the risk variables, based on market conditions observed on 03.31.2012 considering the worst losses by risk factor and thus ignoring the dynamics of macroeconomic factors.

The tables below summarize the results for the Trading Portfolio (Trading), excluding Banco Votorantim's positions, composed of public and private securities, derivative financial instruments and funds obtained through commitment operations.

|  |  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario I |  |  |  |  |  |
|  |  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
|  |  | Variation of rates | Income | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Decrease | 2,901 | Decrease | 3,619 | Increase | $(1,056)$ |
| TMS and CDI coupons | Risk of variation of interest rate coupons | Decrease | 90 | Increase | (39) | Increase | (80) |
| IPCA | Risk of variation of price index coupons | Decrease | 1,604 | Decrease | 1,064 | Increase | (429) |
| Foreign currency coupons (US Dollars) | Risk of variation of foreign exchange coupon | Increase | (1) | Increase | -- | Increase | 119 |
| Exchange rates variation | Risk of variation of exchange rates | Decrease | $(5,135)$ | Decrease | (283) | Maintenance | -- |

R\$ thousand


|  |  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario III |  |  |  |  |  |
|  |  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
|  |  | $\begin{aligned} & \text { Variation } \\ & \text { of rates } \end{aligned}$ | Income | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(21,683)$ | Increase | $(14,871)$ | Increase | $(12,320)$ |
| TMS and CDI coupons | Risk of variation of interest rate coupons | Increase | (68) | Increase | (58) | Increase | (56) |
| IPCA | Risk of variation of price index coupons | Increase | $(5,520)$ | Increase | $(1,981)$ | Increase | $(2,682)$ |
| Foreign currency coupons (US Dollars) | Risk of variation of foreign exchange coupon | Increase | (9) | Decrease | -- | Decrease | (329) |
| Exchange rates variation | Risk of variation of exchange rates | Decrease | $(58,414)$ | Decrease | $(45,837)$ | Decrease | $(19,158)$ |

For transactions classified in the Banking Book, appreciations or depreciations resulting from changes in interest rates practiced in the market do not imply in a significant financial and accounting impact on the Bank's income. It's a result of the portfolio quality that is composed on large scale of loan operations (consumer credit, agribusiness, working capital, etc.); retail funding (demand, time, and savings deposits), and securities, which are recorded in the books according to the agreed on rates when contracting these operations. In addition, it should be pointed out that these portfolios have as their key feature the intention of holding the respective positions to maturity, and hence they are not subject to the effects of fluctuating interest rates, or the fact that such transactions are naturally related to other instruments (natural hedge), hence minimizing the reflexes of a stress scenario.

The tables below show a summary of the Trading Portfolio (Trading) and Non Trading (Banking), except from Banco Votorantim:


R\$ thousand

| R\$ thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario II |  |  |  |  |  |
|  |  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
|  |  | Variation of rates | Income | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(4,793,506)$ | Increase | $(3,562,867)$ | Increase | $(4,265,026)$ |
| TR | Risk of variation of interest rate | Decrease | $(4,768,215)$ | Decrease | $(5,154,022)$ | Decrease | $(5,485,681)$ |
| TBF | coupons | Decrease | (99) | Decrease | (290) | Decrease | (72) |
| TJLP | Risk of variation of interest rate | Decrease | $(234,497)$ | Decrease | $(205,023)$ | Decrease | $(223,945)$ |
| TMS and CDI coupons | coupons | Decrease | $(97,228)$ | Decrease | $(102,427)$ | Decrease | $(49,994)$ |
| IGP-M |  | Increase | $(156,269)$ | Increase | $(168,062)$ | Increase | $(174,830)$ |
| IGP-DI | Risk of variation of price index | Increase | (216) | Increase | (323) | Increase | (394) |
| INPC | coupons | Increase | $(146,959)$ | Increase | $(418,739)$ | Increase | $(149,608)$ |
| IPCA |  | Increase | $(45,863)$ | Increase | $(45,617)$ | Increase | $(54,161)$ |
| Foreign Currency Coupom | Risk of variation of foreign exchange coupon | Decrease | $(656,070)$ | Decrease | $(710,749)$ | Increase | $(86,949)$ |
| Exchange rates variation | Risk of variation of exchange rates | Decrease | $(183,738)$ | Decrease | $(423,350)$ | Decrease | $(249,787)$ |

Notes to the financial statements

| R\$ thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario III |  |  |  |  |  |
|  |  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
|  |  | Variation of rates | Income | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(9,226,164)$ | Increase | $(6,877,667)$ | Increase | $(8,176,325)$ |
| TR TBF | Risk of variation of interest rate coupons | Decrease Decrease | $(9,821,257)$ <br> (197) | Decrease Decrease | $\begin{array}{r} (10,669,317) \\ (582) \end{array}$ | Decrease <br> Decrease | $\begin{array}{r} (11,436,894) \\ (144) \end{array}$ |
| TJLP | Risk of variation of interest rate | Decrease | $(478,301)$ | Decrease | $(418,286)$ | Decrease | $(456,806)$ |
| TMS and CDI coupons | coupons | Decrease | $(194,559)$ | Decrease | $(204,955)$ | Decrease | $(100,026)$ |
| IGP-M |  | Increase | $(296,531)$ | Increase | $(316,569)$ | Increase | $(328,215)$ |
| IGP-DI | Risk of variation of price index | Increase | (430) | Increase | (643) | Increase | (784) |
| INPC | coupons | Increase | $(289,100)$ | Increase | $(821,008)$ | Increase | $(292,829)$ |
| IPCA |  | Increase | $(88,646)$ | Increase | $(87,822)$ | Increase | $(104,659)$ |
| Foreign Currency Coupom | Risk of variation of foreign exchange coupon | Decrease | $(1,329,553)$ | Decrease | $(1,446,248)$ | Increase | $(173,240)$ |
| Exchange rates variation | Risk of variation of exchange rates | Decrease | $(367,475)$ | Decrease | $(846,700)$ | Decrease | $(499,575)$ |

The scenarios used for preparing the framework of sensitivity analysis must use situations of deterioration of at least $25 \%$ and $50 \%$ for variable risk, in a individuallized basis, as determined by CVM Instruction $n^{0} 475 / 2008$. Thus, the combined analysis of the results is impaired. For example, simultaneous shocks of increase in the prefixed interest rate and reduction of TR Coupon are not consistent from the macroeconomic perspective.

The derivative transactions classified in the Banking Book, don't represent a relevant market risk to Banco do Brasil, as these positions originated mainly to fulfill the following situations:

- Changing the index of funding and lending transactions performed to meet customer needs;
- Market risk hedge, which purpose and effectiveness are described in Note 8.d. Also in this transaction, the interest and exchange rate variations have no effects on the Bank's income.
The Banco do Brasil did not enter into any transaction likely to be classified as an exotic derivative, as described in CVM Instruction $n^{\circ}$ 475/2008-Attachment II.


## Interest in Banco Votorantim

Banco Votorantim, in the first half of 2011, revised the criteria for classification of operations, which resulted in the migration of part of its trading book positions for non-trading. Thus, the sensitivity analysis of the positions regarding to the participation of Banco do Brasil in Banco Votorantim considers the trading and non-trading book together and the trading book in a segregated way.

Simulations were also made with three possible scenarios, two of which with consequent adverse result, as follows:

Scenario I: Likely situation, which reflects the perception of the Banco Votorantim' senior management in the scenario most likely to occur. Assumptions employed: exchange rates real/dollar from R\$1.80 and the Selic rate of interest 9.30\% per year to 2012.
Scenario II: Assumptions: parallel shock of $25 \%$ in the risk variables, based on market conditions observed on 03.31.2012 and considering the worst losses by risk factor and, therefore, neglecting the dynamics of macroeconomic factors;
Scenario III: Assumptions: employed parallel shock of $50 \%$ in the risk variables, based on market conditions observed on 03.31.2012 and considering the worst losses by risk factor and therefore ignoring the dynamics of macroeconomic factors.
In the tables below are presented the results for the positions of the Bank for its participation in Banco Votorantim:

Notes to the financial statements

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

R\$ thousand

|  |  |  |  |  |  |  | housand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario II |  |  |  |  |  |
|  |  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
|  |  | Variation of rates | Income | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(33,628)$ | Increase | $(37,944)$ | Decrease | $(301,623)$ |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Increase | $(2,765)$ | Increase | (923) | Decrease | $(6,678)$ |
| Exchange variation | Risk of variation of exchange rates | Increase | $(11,594)$ | Increase | $(91,152)$ | Increase | $(22,017)$ |
| Price Indexes | Risk of variation of price index coupons | Increase | $(5,242)$ | Decrease | (315) | Increase | $(3,077)$ |
| Interest rates | Risk of variation of interest rate coupons | Increase | -- | Increase | -- | Increase | $(2,163)$ |
| Other | Risk of variation of other coupons | Decrease | $(2,989)$ | Increase | $(13,204)$ | Decrease | $(76,690)$ |

R\$ thousand


In the tables below are presented the results for the positions of the Bank for its participation in Banco Votorantim of the trading and non-trading book:


Notes to the financial statements


R\$ thousand

|  |  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario III |  |  |  |
|  |  | 03.31.2012 |  | 12.31.2011 |  |
|  |  | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(994,715)$ | Increase | $(1,003,137)$ |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Increase | $(17,833)$ | Increase | $(29,240)$ |
| Exchange variation | Risk of variation of exchange rates | Increase | $(223,738)$ | Increase | $(441,553)$ |
| TJLP | Risk of variation of TJLP coupons | Decrease | $(4,795)$ | Decrease | $(4,100)$ |
| TR/TBF | Risk of variation of TR/TBF coupons | Decrease | (952) | Decrease | $(1,206)$ |
| Price Index | Risk of variation of price index coupons | Increase | $(6,287)$ | Decrease | $(5,880)$ |

## f) Regulatory Capital

The Basel Ratio was determined in accordance with the criteria established by CMN Resolutions $3,444 / 2007$ and $3,490 / 2007$, which refer to the calculation of the Referential Equity (RE) and of the Required Referential Equity (RRE), respectively, without considering the information relating to Banco Votorantim as determined by Bacen.

Notes to the financial statements

|  |  |  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03.31.2012 |  | 12.31.2011 |  | 03.31.2011 |  |
|  | Economic and Financial | Financial | Economic and Financial | Financial | Economic and Financial | Financial |
| RE - Referential equity amount | 84,931,659 | 86,672,098 | 80,481,841 | 82,154,035 | 68,466,866 | 69,747,311 |
| Tier I | 65,183,113 | 65,409,081 | 60,615,163 | 60,791,381 | 54,057,814 | 54,111,036 |
| Shareholders' equity | 60,050,684 | 60,276,651 | 58,416,370 | 58,592,587 | 52,119,536 | 52,172,758 |
| Revaluation reserves | $(4,710)$ | $(4,709)$ | $(4,731)$ | $(4,730)$ | $(5,982)$ | $(5,982)$ |
| Deferred Assets | $(141,807)$ | $(141,807)$ | $(164,671)$ | $(164,671)$ | $(213,994)$ | $(213,994)$ |
| Mark-to-market | $(413,142)$ | $(413,142)$ | $(350,594)$ | $(350,594)$ | $(188,373)$ | $(188,373)$ |
| Tax credits excluded from Tier I | (100) | (100) | (106) | (106) | $(13,828)$ | $(13,828)$ |
| Hybrid Capital and Debt Instruments - Tier I | 5,692,188 | 5,692,188 | 2,718,895 | 2,718,895 | 2,360,455 | 2,360,455 |
| Tier II | 24,597,564 | 24,597,563 | 24,877,818 | 24,877,817 | 19,637,411 | 19,637,411 |
| Mark-to-market | 413,142 | 413,142 | 350,594 | 350,594 | 188,373 | 188,373 |
| Subordinated Debt Qualifying as Capital | 24,179,712 | 24,179,712 | 24,522,493 | 24,522,493 | 19,443,056 | 19,443,056 |
| Funds obtained from the FCO | 15,251,502 | 15,251,502 | 14,771,005 | 14,771,005 | 13,399,298 | 13,399,298 |
| Funds obtained abroad | 4,107,498 | 4,107,498 | 4,228,367 | 4,228,367 | 1,338,969 | 1,338,969 |
| Funds obtained from the CDB | 2,026,776 | 2,026,776 | 2,337,638 | 2,337,638 | 2,582,017 | 2,582,017 |
| Funds raised in Financial Letters | 2,793,936 | 2,793,936 | 3,185,483 | 3,185,483 | 2,122,772 | 2,122,772 |
| Revaluation reserves | 4,710 | 4,709 | 4,731 | 4,730 | 5,982 | 5,982 |
| Deduction from the RE | $(4,849,018)$ | $(3,334,546)$ | $(5,011,140)$ | $(3,515,163)$ | $(5,228,359)$ | $(4,001,136)$ |
| Financial instruments excluded from RE | $(4,849,018)$ | $(3,334,546)$ | $(5,011,140)$ | $(3,515,163)$ | $(5,228,359)$ | $(4,001,136)$ |
| RRE - Required Referential Equity Amount | t 65,528,191 | 64,982,552 | 63,326,079 | 62,528,344 | 53,315,313 | 51,958,739 |
| Credit risk | 61,472,291 | 61,180,080 | 59,802,205 | 59,260,188 | 49,949,995 | 48,844,172 |
| Market Risk | 179,686 | 179,686 | 90,442 | 90,442 | 23,310 | 23,310 |
| Operational Risk | 3,876,214 | 3,622,786 | 3,433,432 | 3,177,714 | 3,342,008 | 3,091,257 |
| Sufficiency of RE: (RE-RRE) | 19,403,468 | 21,689,546 | 17,155,762 | 19,625,691 | 15,151,553 | 17,788,572 |
| BIS Ratio: (RE x 100) / (RRE / 0.11) | 14.26\% | 14.67\% | 13.98\% | 14.45\% | 14.13\% | 14.77\% |

## g) Fixed asset ratio

The Fixed Asset Ratio in relation to the Referential Equity (RE) is $31.48 \%$ ( $27.19 \%$ on 12.31 .2011 and 20.94\% on 03.31.2011) for the Consolidated Financial Report, and 25.97\% (22.11\% on 12.31 .2011 and $16.62 \%$ on 03.31 .2011 ) for the Consolidated Economic and Financial Report, in compliance with CMN Resolution n. ${ }^{\circ}$ 2,669/1999. The difference between the Fixed Assets Ratio of Consolidated Financial and Economic-Financial is the result of the inclusion of non-financial subsidiaries / affiliates that have high liquidity and low level of restraint, wich consequently reduces the Fixed Assets Ratio of Consolidated Financial and Economic.

30 - Statement of Comprehensive Income


## 31 - Other Information

## a) Distribution of Dividends and/or Interest on Own Capital

During a meeting held on 03.12.2012, the Board of Directors approved the setting, for the year 2012, of the payout rate equivalent to the minimum $40 \%$ of net income, fulfilling the policy for payment of dividends yield and/or interest on own capital on a quarterly basis, pursuant to art. 43 of the Bank's By-Laws.

## b) Banco Postal

Since 01.01.2012, the Bank has had access to the Brazilian Post and Telegraph Corporation agencies chain, with 6,915 service points located at $95 \%$ of brazilian municipalities. Through this investment, the Bank anticipated its strategic plan of increase its service points to achieve all the Brazilian municipalities.
c) Investment Funds Administration

Position of investment funds managed by BB Gestão de Recursos - Distribuidora de Títulos e Valores Mobiliários S.A.

|  | N. ${ }^{\circ}$ Funds/Portfolios |  |  |  | Balance (RS thousand) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{0 3 . 3 1 . 2 0 1 2}$ | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{0 3 . 3 1 . 2 0 1 1}$ | $\mathbf{0 3 . 3 1 . 2 0 1 2}$ | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{0 3 . 3 1 . 2 0 1 1}$ |  |
| Managed funds | $\mathbf{5 2 0}$ | 521 | 495 | $\mathbf{4 4 2 , 1 0 4 , 5 1 3}$ | $\mathbf{4 1 5 , 7 9 2 , 7 8 0}$ | $\mathbf{3 9 3 , 8 8 5 , 4 2 9}$ |  |
| Investment Funds | 507 | 507 | 477 | $429,626,725$ | $403,844,665$ | $381,508,978$ |  |
| Managed Portfolios | 13 | 14 | 18 | $12,477,788$ | $11,948,115$ | $12,376,451$ |  |

d) Details of branches, subsidiaries and associated abroad

|  |  |  |  |  |  | R thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Assets |  |  |  |  |  |  |
| BB Group | 31,974,300 | 26,302,917 | 15,019,539 | 26,989,752 | 23,535,468 | 12,396,379 |
| Third parties | 51,414,517 | 51,529,172 | 39,332,325 | 62,266,616 | 62,051,334 | 41,169,077 |
| Total assets | 83,388,817 | 77,832,089 | 54,351,864 | 89,256,368 | 85,586,802 | 53,565,456 |
| Liabilities |  |  |  |  |  |  |
| BB Group | 17,925,313 | 14,927,245 | 8,890,610 | 13,231,375 | 12,325,721 | 6,371,664 |
| Third parties | 61,914,390 | 59,457,189 | 42,953,924 | 70,225,265 | 67,619,119 | 43,703,655 |
| Shareholders' equity | 3,549,114 | 3,447,655 | 2,507,330 | 5,799,728 | 5,641,962 | 3,490,137 |
| Attributable to parent company | 3,549,114 | 3,447,655 | 2,507,330 | 5,341,067 | 5,198,093 | 3,490,137 |
| Participation of non-controlling | -- | -- | --- | 458,661 | 443,869 | -- |
| Total liabilities | 83,388,817 | 77,832,089 | 54,351,864 | 89,256,368 | 85,586,802 | 53,565,456 |
|  | 1st quarter/2012 |  | 1st quarter/2011 | 1st quarter/2012 |  | 1st quarter/2011 |
| Net income (loss) | 90,883 |  | 14,927 |  |  | 26,572 |
| Attributable to parent company | 90,883 |  | 14,927 |  |  | 26,572 |
| Participation of non-controlling | -- |  | -- |  | 167 | -- |

e) Consortium funds

|  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: |
|  | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| Monthly forecast of funds receivable Purchase Pool Members | 132,358 | 122,458 | 91,195 |
| Obligations of the group due to contributions | 7,843,125 | 7,450,510 | 5,935,167 |
| Purchase Pool Members - assets to be contemplated | 7,380,571 | 7,026,937 | 5,591,349 |
| (In units) |  |  |  |
| Quantity of groups managed | 426 | 426 | 596 |
| Quantity of active purchase pool members | 366,922 | 346,990 | 259,814 |
| Quantity of assets deliverable to purchase pool members | 16,509 | 16,307 | 15,209 |
| Quantity of assets delivered in the period | 17,376 | 14,899 | 11,343 |

## f) Assignment of Employees to Outside Agencies

Federal government assignments are regulated by Law 10470/2002 and Decree 4050/2001.

|  | 1st quarter/2012 |  | 1st quarter/2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Employees Ceded ${ }^{(1)}$ | Cost in the Period (R\$ thousand) | Employees Ceded ${ }^{(1)}$ | Cost in the Period (R\$ thousand) |
| With costs for the Bank |  |  |  |  |
| Federal Government | 5 | 227 | 8 | 491 |
| Labor unions | 234 | 7,109 | 232 | 6,353 |
| Other organizations/entities: | 5 | 528 | 5 | 485 |
| Subsidiary and associated companies | 4 | 368 | 2 | 195 |
| Without cost to the Bank |  |  |  |  |
| Federal, state and municipal governments | 276 | -- | 262 | -- |
| External organizations (Cassi, FBB, Previ and Economus) | 761 | -- | 762 | -- |
| Employee entities | 86 | -- | 87 | -- |
| Subsidiary and associated companies | 363 | -- | 326 | -- |
| Total | 1,734 | 8,232 | 1,684 | 7,524 |

(1) Balance in the last day of the period.
g) Remuneration of Employees and Managers

Monthly wages paid to employees and Directors of the Banco do Brasil

|  | 03.31.2012 | 12.31.2011 | 03.31.2011 |
| :---: | :---: | :---: | :---: |
| Lowest salary | 1,760.00 | 1,760.00 | 1,600.13 |
| Highest salary | 29,583.36 | 29,583.36 | 27,140.70 |
| Average salary | 4,899.87 | 4,869.19 | 4,434.79 |
| Management |  |  |  |
| President | 52,513.00 | 52,513.00 | 44,505.00 |
| Vice-President | 47,003.00 | 47,003.00 | 40,197.00 |
| Director | 39,836.00 | 39,836.00 | 34,380.00 |
| Directors |  |  |  |
| Fiscal Council | 4,192.19 | 4,192.19 | 3,606.85 |
| Board of Directors | 4,192.19 | 4,192.19 | 3,606.85 |
| Audit Committee - Member | 35,852.40 | 35,852.40 | 30,942.00 |
| Audit Committee - Substitute | 32,267.16 | 32,267.16 | 27,847.80 |

## h) Insurance Policy of Assets

Despite the reduced level of risk to which its assets are subject, the Bank contracts insurance cover for its assets in amounts considered sufficient to cover any losses.
Insurance contracted by the Bank in force on 03.31.2012
R\$ thousand

| Covered Risks | Amounts Covered | Value of the Premium |
| :--- | ---: | ---: |
| Property insurance for the relevant assets | $8,591,967$ | 3,346 |
| Life insurance and personal accident for the collective Board ${ }^{(1)}$ | 1,893 | 235 |
| Other | 21,294 | 2,310 |
| Total | $\mathbf{8 , 6 1 5 , 1 5 4}$ | $\mathbf{5 , 8 9 1}$ |

(1) Refers to individual coverage for members of the Executive Board.

Banco do Brasil S.A.
Audit report for individual and consolidated Financial Statements as of December 31, 2011

# Report of Independent Auditors for Financial Statements 

To<br>The Board of Directors, Shareholders and Management<br>Banco do Brasil S.A.<br>Brasília - DF

We have audited the accompanying, individual and consolidated financial statements of Banco do Brasil S.A., which comprise the balance sheet as of December 31, 2011 and the related statements of income, of changes in stockholders' equity and of cash flows for the year and semester then ended, as well as the summary of significant accounting policies and other notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these individual and consolidated financial statements in accordance with accounting practices adopted in Brazil, applicable to institutions authorized to operate by the Brazilian Central Bank (BACEN), and for designing, implementing and maintaining internal control relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved Brazilian auditing standards and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the Bank's preparation and fair presentation of the financial statements of Banco do Brasil S.A. in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control of Banco do Brasil S.A.. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the individual and consolidated financial statements referred to above present fairly, in all material respects, the financial position of Banco do Brasil S.A. at December 31, 2011, the financial performance of its operations and its cash flows for the year and semester then ended, in accordance with accounting practices adopted in Brazil applicable to institutions authorized to operate by the Brazilian Central Bank.

## Statement of value added

We have also audited the individual and consolidated statement of value added (DVA), elaborated under the responsibility of the management of Banco do Brasil S.A., for the year and semester ended December 31, 2011, submission of which publicly-held companies are required to make according to Brazilian corporate law. This statement was subjected to the same audit procedures described above and, in our opinion, is presented fairly in all material respects in relation to the financial statements taken as a whole.

Brasília, February 10, 2012.

KPMG Auditores Independentes
CRC 2SP014428/O-6 F-DF

Giuseppe Masi
Accountant CRC 1SP176273/O-7 S-DF

Carlos Massao Takauthi<br>Accountant CRC 1SP206103/O-4 S-DF

Banco do Brasil S.A.
Financial Statements In thousands of Reais

BALANCE SHEET

| ASSETS |  | BB-Banco Múltiplo |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| CURRENT ASSETS |  | 518,716,710 | 423,727,363 | 582,945,119 | 476,495,166 |
| Cash and Cash Equivalents | (Note 6) | 9,227,217 | 9,397,247 | 10,034,370 | 9,744,688 |
| Short-term Interbank Investments | (Note 7.a) | 160,955,700 | 109,929,317 | 149,233,680 | 106,615,633 |
| Open market investments |  | 132,234,087 | 78,628,740 | 139,032,202 | 85,060,184 |
| Interbank deposits |  | 28,721,613 | 31,300,577 | 10,201,478 | 21,555,449 |
| Securities and Derivative Fnancial Instruments | (Note 8) | 38,595,673 | 40,722,362 | 83,570,189 | 76,342,346 |
| Own portfolio |  | 21,749,007 | 17,355,563 | 65,381,143 | 46,402,185 |
| Subject to repurchase agreements |  | 16,208,777 | 22,532,857 | 16,599,145 | 26,465,657 |
| Deposits with the Brazilian Central Bank |  | 16 | 15 | 16 | 15 |
| Pledged in guarantee |  | 84,496 | 130,860 | 522,801 | 2,217,127 |
| Derivative financial instruments |  | 553,377 | 703,067 | 1,067,084 | 1,257,362 |
| Interbank Accounts |  | 93,272,906 | 86,287,448 | 96,289,363 | 89,442,660 |
| Payments and receipts pending settlement |  | 27,327 | 129,007 | 27,327 | 129,007 |
| Restricted deposits | (Note 9.a) | 92,785,842 | 85,796,265 | 95,709,307 | 88,902,532 |
| Brazilian Central Bank deposits |  | 90,736,391 | 83,928,847 | 93,659,856 | 87,035,114 |
| National Treasury - rural credits receivable |  | 123,644 | 74,520 | 123,644 | 74,520 |
| National Housing Financing System |  | 1,925,807 | 1,792,898 | 1,925,807 | 1,792,898 |
| Interbank onlendings |  | 12,881 | 2,718 | 91,643 | 38,828 |
| Correspondent banks |  | 446,856 | 359,458 | 461,086 | 372,293 |
|  |  |  |  |  |  |
| Interdepartmental Accounts |  | 335,167 | 258,144 | 335,167 | 258,144 |
| Internal transfers of funds |  | 335,167 | 258,144 | 335,167 | 258,144 |
| Loan Operations | (Note 10) | 152,464,403 | 120,368,657 | 167,930,020 | 129,099,180 |
| Public sector |  | 5,633,082 | 3,229,361 | 6,210,366 | 880,256 |
| Private sector |  | 154,626,514 | 124,363,469 | 170,451,280 | 135,727,663 |
| (Allowance for loan losses) |  | $(7,795,193)$ | $(7,224,173)$ | $(8,731,626)$ | $(7,508,739)$ |
| Lease Operations | (Note 10) | 18,942 | 18,227 | 1,537,076 | 1,799,814 |
| Public sector |  | 18,942 | 18,227 | 19,282 | 18,787 |
| Private sector |  | -- | -- | 1,640,691 | 1,815,796 |
| (Allowance for lease losses) |  | -- | -- | $(122,897)$ | $(34,769)$ |
|  |  |  |  |  |  |
| Other Receivables |  | 62,322,583 | 55,245,556 | 71,291,703 | 61,658,370 |
| Receivables from guarantees honored |  | 76,698 | 75,303 | 76,698 | 75,303 |
| Foreign exchange portfolio | (Note 12.a) | 17,169,064 | 9,936,710 | 17,615,404 | 10,291,956 |
| Receivables |  | 2,015,615 | 1,431,206 | 1,383,895 | 913,332 |
| Securities trading |  | 97,264 | 78,741 | 317,141 | 382,996 |
| Insurance, pension plan and capitalization | (Note 21.a) | -- | -- | 1,738,997 | 1,086,548 |
| Sundry | (Note 11.b) | 43,831,069 | 44,611,607 | 51,189,006 | 49,880,444 |
| (Provision for other losses) |  | $(867,127)$ | $(888,011)$ | $(1,029,438)$ | $(972,209)$ |
|  |  |  |  |  |  |
| Others Assets | (Note 13) | 1,524,119 | 1,500,405 | 2,723,551 | 1,534,331 |
| Others assets |  | 289,523 | 291,787 | 468,465 | 388,071 |
| (Accumulated impairment) |  | $(170,279)$ | $(169,506)$ | $(188,463)$ | $(177,233)$ |
| Prepaid expenses |  | 1,404,875 | 1,378,124 | 2,443,549 | 1,323,493 |


| ASSETS |  | BB-Banco Múltiplo |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| NON-CURRENT ASSETS |  | 371,635,547 | 313,769,814 | 398,284,788 | 334,677,042 |
| LONG-TERM RECEIVABLES |  | 336,701,838 | 284,935,139 | 374,854,442 | 314,906,723 |
| Short-term Interbank Investments | (Note 7.a) | 16,617,249 | 4,785,325 | 17,054,126 | 963,157 |
| Interbank deposits |  | 16,617,249 | 4,785,325 | 17,054,126 | 963,157 |
| Securities and Derivative Financial Instruments | (Note 8) | 66,446,845 | 56,542,795 | 84,659,684 | 67,524,388 |
| Own portfolio |  | 24,302,592 | 30,617,318 | 39,439,392 | 39,315,949 |
| Subject to repurchase agreements |  | 38,598,302 | 23,145,800 | 40,002,383 | 24,860,036 |
| Deposits with the Brazilian Central Bank |  | 47,406 | 42 | 47,406 | 42 |
| Pledged in guarantee |  | 3,353,143 | 2,648,397 | 4,840,887 | 2,982,132 |
| Derivative financial instruments |  | 145,402 | 131,238 | 329,616 | 366,229 |
| Interbank Accounts |  | 52,584 | 83,378 | 52,584 | 83,378 |
| Restricted deposits | (Note 9.a) | 550 | 46,644 | 550 | 46,644 |
| National Treasury - rural credits receivable |  | 550 | 46,644 | 550 | 46,644 |
| Interbank onlendings |  | 52,034 | 36,734 | 52,034 | 36,734 |
| Loan Operations | (Note 10) | 195,612,261 | 170,927,298 | 211,115,025 | 188,627,319 |
| Public sector |  | 2,782,299 | 3,921,148 | 2,342,407 | 6,380,810 |
| Private sector |  | 201,715,407 | 175,609,950 | 218,262,979 | 191,171,151 |
| (Allowance for loan losses) |  | $(8,885,445)$ | $(8,603,800)$ | $(9,490,361)$ | $(8,924,642)$ |
| Lease Operations | (Note 10) | 11,039 | 26,246 | 1,313,803 | 2,055,899 |
| Public sector |  | 11,039 | 26,246 | 11,324 | 27,034 |
| Private sector |  | -- | -- | 1,392,785 | 2,185,322 |
| (Allowance for lease losses) |  | -- | -- | $(90,306)$ | $(156,457)$ |
| Other Receivables |  | 55,349,386 | 50,524,101 | 58,262,545 | 53,303,233 |
| Foreign exchange portfolio | (Note 12.a) | -- | 1,585,804 | -- | 1,585,804 |
| Receivables |  | 31,151 | 30,228 | 25,927 | 30,305 |
| Specific credits | (Note 11.a) | 1,146,328 | 1,029,638 | 1,146,328 | 1,029,638 |
| Insurance, pension plan and capitalization | (Note 21.a) | -- | -- | 2,511 | 22,022 |
| Sundry | (Note 11.b) | 54,798,755 | 48,469,480 | 57,722,862 | 51,235,371 |
| (Provision for other losses) |  | $(626,848)$ | $(591,049)$ | $(635,083)$ | $(599,907)$ |
|  |  |  |  |  |  |
| Prepaid expenses |  | 2,612,474 | 2,045,996 | 2,396,675 | 2,349,349 |
| PERMANENT ASSETS |  | 34,933,709 | 28,834,675 | 23,430,346 | 19,770,319 |
| Investments |  | 20,241,221 | 17,641,326 | 7,973,024 | 8,127,754 |
| Investments in subsidiary and associated companies | (Note 14.a) | 20,222,750 | 17,606,546 | 6,840,943 | 7,115,534 |
| In Brazil |  | 18,034,933 | 16,598,375 | 6,440,660 | 7,115,534 |
| Abroad |  | 2,187,817 | 1,008,171 | 400,283 | -- |
| Others Investments | (Note 14.b) | 67,717 | 86,135 | 1,216,279 | 1,096,635 |
| (Accumulated impairment) |  | $(49,246)$ | $(51,355)$ | $(84,198)$ | $(84,415)$ |
|  |  |  |  |  |  |
| Property and Equipment in Use | (Note 15) | 5,062,238 | 4,610,729 | 5,589,086 | 4,903,927 |
| Land and buildings in use |  | 4,232,214 | 3,687,187 | 4,367,549 | 3,707,685 |
| Other property and equipment in use |  | 7,437,965 | 6,823,602 | 8,344,291 | 7,394,339 |
| (Accumulated depreciation) |  | $(6,607,941)$ | $(5,900,060)$ | $(7,122,754)$ | $(6,198,097)$ |
|  |  |  |  |  |  |
| Intangible Assets | (Note 16) | 9,515,802 | 6,327,609 | 9,736,024 | 6,451,532 |
| Intangible assets |  | 14,539,108 | 10,099,437 | 14,947,352 | 10,259,044 |
| (Accumulated amortization) |  | $(5,023,306)$ | $(3,771,828)$ | $(5,211,328)$ | $(3,807,512)$ |
|  |  |  |  |  |  |
| Deferred Charges |  | 114,448 | 255,011 | 132,212 | 287,106 |
| Organization and expansion costs |  | 2,003,489 | 2,061,656 | 2,035,551 | 2,156,036 |
| (Accumulated amortization) |  | $(1,889,041)$ | $(1,806,645)$ | $(1,903,339)$ | $(1,868,930)$ |
|  |  |  |  |  |  |
| TOTAL ASSETS |  | 890,352,257 | 737,497,177 | 981,229,907 | 811,172,208 |




[^18]Banco do Brasil S.A.
Financial Statements
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STATEMENT OF INCOME

|  |  | Banco do Brasil |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 | $2^{\text {nd }} \mathrm{H}$ |
| INCOME FROM FINANCIAL INTERMEDIATION |  | 49,602,261 | 90,080,002 | 71,400,839 | 56,9 |
| Loans | (Note 10.b) | 29,018,123 | 55,075,090 | 46,618,034 | 32,9 |
| Leases | (Note 10.i) | 10,680 | 21,996 | 40,372 | 1,0 |
| Securities | (Note 8.b) | 16,521,703 | 28,598,042 | 21,574,907 | 17,7 |
| Derivative financial instruments | (Note 8.e) | 326,927 | $(515,152)$ | $(1,231,410)$ | (1) |
| Foreign exchange portfolio | (Note 12.b) | -- | -- | 977,066 |  |
| Compulsory deposits | (Note 9.b) | 3,724,828 | 6,900,026 | 3,421,870 | 3,8! |
| Financial income of insurance, pension plan and capitalization | (Note 21.e) | -- | -- | -- | 1,4 |
|  |  |  |  |  |  |
| EXPENSES FROM FINANCIAL INTERMEDIATION |  | $(37,783,976)$ | $(65,465,745)$ | $(48,409,415)$ | (43,8 |
| Market norrowing | (Note 17.d) | $(25,509,396)$ | $(47,791,722)$ | $(35,437,679)$ | (28,7 |
| Borrowings and onlendings | (Note 18.c) | $(5,371,547)$ | $(6,872,359)$ | $(3,391,835)$ | (5,5 |
| Lease operations | (Note 10.i) | $(8,393)$ | $(17,058)$ | $(34,487)$ | (7) |
| Foreign exchange portfolio | (Note 12.b) | $(1,496,071)$ | $(582,944)$ | -- | (1,3 |
| Financial expenses of insurance, pension plan and capitalization | (Note 21.e) | -- | (10,201,662) | --- | (1,0 |
| Allowance for loan losses | (Notes 10.f and 10.g) | $(5,398,569)$ | $(10,201,662)$ | $(9,545,414)$ | (6,4 |
|  |  |  |  |  |  |
| NET INCOME FROM FINANCIAL INTERMEDIATION |  | 11,818,285 | 24,614,257 | 22,991,424 | 13,0 |
|  |  |  |  |  |  |
| OTHER OPERATING INCOME/EXPENSES |  | $(3,976,765)$ | $(7,342,117)$ | $(5,942,816)$ | (4,7 |
| Service fee | (Note 22.a) | 4,487,495 | 8,273,102 | 7,071,729 | 6,5 |
| Bank fee | (Note 22.b) | 2,875,987 | 5,452,195 | 4,993,502 | 3,2 |
| Personnel expenses | (Note 22.c) | $(7,366,202)$ | $(13,610,639)$ | $(12,155,360)$ | (8,1 |
| Other administrative expenses | (Note 22.d) | $(6,341,526)$ | $(12,028,035)$ | $(11,572,155)$ | (7,0 |
| Tax expenses | (Note 25.c) | $(1,602,276)$ | $(3,214,770)$ | $(2,960,769)$ | $(2,1)$ |
| Equity in the earnings/(loss) of associated and subsidiary companies | (Note 14) | 1,629,796 | 3,020,730 | 2,873,966 | 6 |
| Results from insurance, pension plan and capitalization | (Note 21.e) | -- | -- | -- | 1,0 |
| Other operating income | (Note 22.e) | 5,448,888 | 11,784,868 | 12,004,722 | 5,9 |
| Other operating expenses | (Note 22.f) | $(3,108,927)$ | $(7,019,568)$ | $(6,198,451)$ | (4,8 |
|  |  |  |  |  |  |
| OPERATING INCOME |  | 7,841,520 | 17,272,140 | 17,048,608 | 8,2 |
|  |  |  |  |  |  |
| NON-OPERATING INCOME | (Note 23) | 67,242 | 176,187 | 190,504 |  |
| Income |  | 107,102 | 276,320 | 286,060 | 1 |
| Expenses |  | $(39,860)$ | $(100,133)$ | $(95,556)$ | (1) |
|  |  |  |  |  |  |
| INCOME BEFORE TAXATION AND PROFIT SHARING |  | 7,908,762 | 17,448,327 | 17,239,112 | 8,3 |
|  |  |  |  |  |  |
| INCOME AND SOCIAL CONTRIBUTION TAXES | (Note 25) | $(1,159,741)$ | $(3,637,836)$ | $(3,980,792)$ | (1,5 |
|  |  |  |  |  |  |
| EMPLOYEE PROFIT SHARING |  | $(764,058)$ | $(1,563,161)$ | $(1,500,227)$ | (8) |
|  |  |  |  |  |  |
| MINORITY INTEREST EARNINGS/(LOSSES) |  | -- | -- | -- |  |
|  |  |  |  |  |  |
| NET INCOME | (Note 24.g) | 5,984,963 | 12,247,330 | 11,758,093 | 5,8 |
|  |  |  |  |  |  |
| EARNINGS PER SHARE | (Note 24.e) |  |  |  |  |
| Weighted average number of shares - basic |  | 2,862,083,461 | 2,861,404,718 | 2,711,976,359 |  |
| Basic earnings per share ( $\mathrm{R} \$$ ) |  | 2.09 | 4.28 | 4.34 |  |
| Weighted average number of shares - diluted |  | 2,865,416,989 | 2,869,849,797 | 2,727,868,423 |  |
| Diluted earnings per share ( $\mathrm{R} \$$ ) |  | 2.09 | 4.27 | 4.31 |  |

See the accompanying notes to the financial statements.

Banco do Brasil S.A
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## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| Banco do Brasil |  | Realized <br> capital | Capital reserves | Revaluation reserves | Revenue reserves |  | $\begin{gathered} \text { Equity } \\ \text { evaluation } \end{gathered}$ |  | Treasu share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EVENTS |  |  |  |  | Legal reserves | Statutory reserves |  | Associated and subsidiary companies |  |
|  |  |  |  |  |  |  | Banco do Brasil |  |  |
| Balances at 12.31.2009 |  | 18,566,919 | 5,188 | 6,746 | 2,296,291 | 15,005,148 | 212,286 | 57,878 | (3) |
| Capital increase - capitalization of reserves |  | 7,418,087 | $(5,188)$ | - | - | $(7,412,899)$ | -- | -- |  |
| Capital increase - share public offering |  | 7,049,900 | -- | -- | - | -- | -- | -- |  |
| Capital increase - "C" Bonus subscription |  | 42,816 | -- | - | - | - | -- | - |  |
| Capita increase - merger of subsidiaries |  | 274 | -- | - | -- | - | -- | - |  |
| Credit valuation adjustments | (Note 8.f) | - | -- | - | -- | - | 141,400 | 55,871 |  |
| Disposal of treasury shares |  | -- | -- | -- | -- | - | -- | -- |  |
| Losses in the disposal of treasury shares |  | - | -- | - | - | $(2,581)$ | -- | - |  |
| Expired dividends and interest on own capital |  | -- | -- | -- | - | -- | -- | -- |  |
| Prior-year adjustments - conformity with the Law n.0 11,638/2007 |  | - | -- | - | - | - | -- | - |  |
| Realization of revaluation reserve in subsidiary/associated companies | (Note 24.c) | -- | -- | (505) | - | - | -- | - |  |
| Net income |  | - | -- | - | - | - | - | - |  |
| Appropriations - Reserves |  | -- | -- | -- | 587,905 | 7,290,591 | -- | - |  |
| - Dividends | (Note 24.f) | -- | -- | - | - | $(820,131)$ | -- | - |  |
| - Interest on own capital | (Note 24.f) | - | -- | - | - | -- | -- | - |  |
| Balances at 12.31.2010 |  | 33,077,996 | -- | 6,241 | 2,884,196 | 14,060,128 | 353,686 | 113,749 |  |
| Changes in the period |  | 14,511,077 | $(5,188)$ | (505) | 587,905 | (945,020) | 141,400 | 55,871 | $\underline{3}$ |
| Balances at 06.30.2011 |  | 33,122,569 | -- | 5,960 | 3,197,314 | 17,508,015 | 361,719 | 80,525 |  |
| Credit valuation adjustments | (Note 8.f) | -- | -- | - | -- | - | 256,837 | 24,761 |  |
| Expired dividends/interest on own capital |  | -- | -- | - | - | - | - | - |  |
| Realization of revaluation reserve in subsidiary/associated companies |  | -- | -- | (47) | -- | - | -- | -- |  |
| Writ-off of revaluation reserve in subsidiary/associated companies | (Note 24.c) | -- | -- | $(1,183)$ | - | - | - | - |  |
| Net income |  | -- | -- | - | -- | - | -- | -- |  |
| Appropriations - Reserves |  | -- | -- | - | 299,248 | 3,653,687 | - | - |  |
| - Dividends | (Note 24.f) | -- | -- | - | -- | $(360,714)$ | - | - |  |
| - Interest on own capital | (Note 24.f) | - | -- | - | - | -- | - | - |  |
| Balances at 12.31.2011 |  | 33,122,569 | -- | 4,730 | 3,496,562 | 20,800,988 | 618,556 | 105,286 |  |
| Changes in the period |  | -- | -- | $(1,230)$ | 299,248 | 3,292,973 | 256,837 | 24,761 |  |
| Balances at 12.31.2010 |  | 33,077,996 | -- | 6,241 | 2,884,196 | 14,060,128 | 353,686 | 113,749 |  |
| Capital increase - "C" Bonus subscription | (Note 24.b) | 44,573 | - | - | - | - | - | -- |  |
| Credit valuation adjustments | (Note 8.f) | -- | -- | - | - | - | 264,870 | (8,463) |  |
| Disposal of treasury shares |  | -- | -- | - | - | (254) | -- | -- |  |
| Expired dividends and interest on own capital |  | -- | -- | - | -- | - | -- | - |  |
| Realization of revaluation reserve in subsidiary/associated companies | (Note 24.c) | -- | - | (328) | -- | - | -- | - |  |
| Write-off of revaluation reserve in subsidiary/associated companies | (Note 24.c) | -- | -- | $(1,183)$ | -- | - | -- | - |  |
| Net income |  | -- | -- | - | - | - | -- | - |  |
| Appropriations - Reserves |  | -- | -- | - | 612,366 | 7,550,852 | -- | - |  |
| - Dividends | (Note 24.f) | -- | -- | - | - | $(809,738)$ | -- | - |  |
| - Interest on own capital | (Note 24.f) | -- | -- | - | - | - | -- | -- |  |
| Balances at 12.31.2011 |  | 33,122,569 | -- | 4,730 | 3,496,562 | 20,800,988 | 618,556 | 105,286 |  |
| Changes in the period |  | 44,573 | -- | $(1,511)$ | 612,366 | 6,740,860 | 264,870 | (8,463) |  |

See the accompanying notes to the financial statements.

Banco do Brasil S.A
Financial Statements
In thousands of Reais

## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

[^19]Banco do Brasil S.A.
Financial Statements In thousands of Reais

STATEMENT OF CASH FLOWS

|  |  | Banco do Brasil |  |  | BB-Co |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 | $2^{\text {nd }}$ Half 2011 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |  |  |
| Income before income and social contribution taxes |  | 7,908,762 | 17,448,327 | 17,239,112 | 8,311,964 | 18 |
| Adjustment to income (loss) before tax |  | 2,489,442 | 6,773,908 | 7,720,767 | 10,515,659 | 22 |
| Provision for credits, lease and other credits | (Notes 10.f and 10.g) | 5,398,569 | 10,201,662 | 9,545,414 | 6,496,596 | 11 |
| Depreciation and amortization | (Note 22.d) | 1,653,071 | 3,255,128 | 3,136,697 | 1,700,222 |  |
| Impairment assessment result | (Notes 15 and 16) | 169 | $(3,274)$ | 14,932 | 16 |  |
| Income from holdings in subsidiaries and affiliates | (Note 14.a) | $(1,629,796)$ | $(3,020,730)$ | $(2,873,966)$ | $(614,252)$ |  |
| (Income)/ loss on the sale of assets | (Note 23) | $(9,125)$ | $(12,625)$ | $(43,911)$ | 46,462 |  |
| Income on the sale of investments | (Note 23) | $(12,739)$ | $(104,653)$ | $(117,166)$ | $(20,732)$ |  |
| Capital (gain)/loss | (Note 23) | 4,401 | 22,198 | 21,814 | $(2,059)$ |  |
| Foreign currency translation results | (Note 14.a) | 364,264 | 267,786 | $(111,534)$ | 585,809 |  |
| Provision/(reversal) for devaluation of other assets | (Note 23) | 832 | 4,507 | 8,914 | (13) |  |
| Amortization of goodwill | (Note 14.c) | 148,203 | 291,526 | 186,719 | 282,721 |  |
| Expenses with civil, labor and tax provisions | (Note 28.b) | 304,808 | 811,724 | 802,680 | 584,827 |  |
| Expenses of technical provisions for insurance, pension plan and capitalization | (Note 21.e) | -- | -- | (-- | 5,437,922 | 10 |
| Adjustment of actuarial assets/liabilities | (Note 27) | $(960,045)$ | $(2,759,004)$ | $(3,816,028)$ | $(960,045)$ | (2) |
| Effect of changes in foreign exchange rates in cash and cash equivalents |  | $(2,773,184)$ | $(2,183,655)$ | 963,164 | $(2,956,067)$ | (2) |
| Minority interest results |  | -- | -- | -- | $(65,783)$ |  |
| Other adjustments |  | 14 | 3,318 | 3,038 | 35 |  |
| Income adjusted before income and social contribution taxes |  | 10,398,204 | 24,222,235 | 24,959,879 | 18,827,623 | 41 |
| Equity variations |  | $(2,802,810)$ | $(6,505,951)$ | $(38,283,268)$ | $(4,985,659)$ | (9 |
| (Increase) Decrease in short-term interbank deposits |  | $(8,819,699)$ | $(52,386,541)$ | 40,525,803 | $(1,894,217)$ | (39 |
| (Increase) Decrease in trading securities and derivative financial instruments |  | $(3,859,651)$ | $(3,282,238)$ | 2,459,541 | $(8,475,888)$ | (13 |
| (Increase) Decrease in interbank and interdepartmental accounts |  | $(2,802,328)$ | $(6,939,312)$ | $(59,408,439)$ | $(2,763,086)$ | (6) |
| (Increase) Decrease in loan operations |  | $(41,791,925)$ | $(66,515,124)$ | $(57,209,481)$ | $(42,677,847)$ | (70 |
| (Increase) Decrease in lease operations |  | 7,533 | 14,492 | 16,302 | 445,866 |  |
| (Increase) Decrease in other receivables net of deferred taxes |  | $(10,406,940)$ | $(8,565,688)$ | $(13,576,075)$ | $(10,368,622)$ | (9 |
| (Increase) Decrease in other receivables |  | $(374,728)$ | $(582,074)$ | $(1,601,228)$ | $(427,011)$ | (1) |
| Income and social contribution taxes paid |  | $(1,434,418)$ | $(3,408,970)$ | $(4,992,276)$ | $(1,904,073)$ | (4) |
| (Decrease) Increase in deposits |  | 43,191,951 | 60,117,974 | 38,582,012 | 46,234,413 | 61 |
| (Decrease) Increase in money market borrowing |  | 4,093,048 | 53,943,425 | $(23,261,984)$ | 2,299,846 | 53 |
| (Decrease) Increase in funds from acceptance and issue of securities |  | 8,717,002 | 15,108,130 | 4,460,062 | 9,903,192 | 18 |
| (Decrease) Increase in borrowings and onlendings |  | 7,826,394 | 8,426,275 | 21,560,572 | 2,212,326 |  |
| (Decrease) Increase in other liabilities |  | 2,796,518 | $(2,482,694)$ | 14,128,599 | 2,372,467 | (1) |
| (Decrease) Increase in deferred income |  | 54,433 | 46,394 | 33,324 | 56,975 |  |
| CASH PROVIDED BY (USED IN) OPERATIONS |  | 7,595,394 | 17,716,284 | $(13,323,389)$ | 13,841,964 | 32 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |  |  |
| (Increase) Decrease in securities available for sale |  | $(5,992,645)$ | $(7,694,098)$ | $(9,962,648)$ | $(8,221,180)$ | (12 |
| (Increase) Decrease in securities held to maturity |  | 3,043,892 | 2,489,726 | 7,957,737 | 2,712,674 |  |
| Dividends received from subsidiary/associated companies |  | 562,422 | 1,297,688 | 2,040,902 | -- |  |
| (Acquisition)/sale of property, plant and equipment in use and leased |  | $(960,328)$ | $(1,383,286)$ | $(1,465,488)$ | $(1,060,231)$ | (1) |
| (Acquisition)/ sale of investments |  | $(352,153)$ | $(861,647)$ | $(3,815,248)$ | $(202,849)$ |  |
| Acquisition of intangible assets/ deferred assets |  | $(4,493,340)$ | $(4,852,871)$ | $(2,839,415)$ | $(4,569,441)$ | (4 |
| Net cash of assets and liabilities from ownership interest in Banco Patagonia | (Note 2.a) | -- | $(764,819)$ | -- | -- |  |
| Net cash received on disposal of Brasilsaúde |  | (8,192, -- | (11,760,307) | (8,084,160) | -- |  |
| CASH PROVIDED /(USED IN) INVESTING ACTIVITIES |  | $(8,192,152)$ | $(11,769,307)$ | $(8,084,160)$ | $(11,341,027)$ | (18 |
|  |  |  |  |  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |  |  |
| Change in minority interest |  | -- | -- | -- | 46,149 |  |
| (Decrease) Increase in subordinated debts |  | 2,871,694 | 7,228,431 | 3,573,053 | 3,729,839 |  |
| (Decrease) Increase in hybrid capital and debt instruments |  | 481,382 | $(523,282)$ | $(145,501)$ | 479,494 |  |
| Capital increase |  | -- | -- | 7,092,715 | -- |  |
| Disposal of treasury shares |  | -- | 254 | 30,936 | -- |  |
| Dividends paid |  | $(956,036)$ | $(2,322,470)$ | $(2,425,302)$ | $(956,036)$ | (2) |
| Interest on own capital paid |  | $(1,532,480)$ | $(2,256,401)$ | $(2,881,340)$ | $(1,532,480)$ | (2 |
| C Subscription bonuses |  | -- | 44,572 | -- | -- |  |
| CASH PROVIDED (USED IN) FINANCING ACTIVITIES |  | 864,560 | 2,171,104 | 5,244,561 | 1,766,966 | $\underline{2}$ |
| Net variation of cash and cash equivalents |  | 267,802 | 8,118,081 | (16,162,988) | 4,267,903 | 16 |
| At the beginning of the period |  | 39,837,109 | 32,576,359 | 49,702,511 | 36,628,169 | 25 |
| Effect of changes in foreign exchange rates in cash and cash equivalents |  | 2,773,184 | 2,183,655 | $(963,164)$ | 2,956,067 |  |
| At the end of the period |  | 42,878,095 | 42,878,095 | 32,576,359 | 43,852,139 | 43 |
| Increase in cash and cash equivalents |  | 267,802 | 8,118,081 | (16,162,988) | 4,267,903 | 16 |

Banco do Brasil S,A, Financial Statements In thousands of Reais
statement of value added

|  |  | Banco do Brasil |  |  |  |  |  | $\begin{gathered} \hline 2 \text { nd half/2011 } \\ \text { Balance } \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline 2 \text { nd half/2011 } \\ \text { Balance } \\ \hline \end{gathered}$ |  2011 <br> Balance |  | \% | $\begin{gathered} 2010 \\ \text { Balance } \\ \hline \end{gathered}$ | \% |  |  |  |
| Income |  | 53,452,679 |  | 97,608,056 |  | 78,786,617 |  |  | 61,780,562 |  |
| Income from Financial Intermediation |  | 49,602,261 |  | 90,080,002 |  | 71,400,839 |  |  | 56,945,684 |  |
| Income from service and bank fee |  | 7,363,482 |  | 13,725,297 |  | 12,065,231 |  |  | 9,746,429 |  |
| Allowance for loan losses |  | $(5,398,569)$ |  | $(10,201,662)$ |  | $(9,545,414)$ |  |  | $(6,496,596)$ |  |
| Other income/expenses |  | 1,885,505 |  | 4,004,419 |  | 4,865,961 |  |  | 1,585,045 |  |
| Income from Financial Intermediation |  | $(32,385,407)$ |  | $(55,264,083)$ |  | $(38,864,001)$ |  |  | $(37,388,803)$ |  |
| Inputs Purchased from Third Parties |  | $(3,841,097)$ |  | $(7,234,544)$ |  | $(6,783,892)$ |  | \# | $(4,332,028)$ |  |
| Materials, electric power and other |  | $(232,205)$ |  | $(466,412)$ |  | $(443,480)$ |  |  | $(249,199)$ |  |
| Expenses with outsourced services |  | $(642,320)$ |  | $(1,211,325)$ |  | $(1,077,466)$ |  |  | $(676,203)$ |  |
| Communications | (Note 22.d) | $(651,122)$ |  | $(1,245,217)$ |  | $(1,181,377)$ |  |  | $(712,744)$ |  |
| Data processing | (Note 22.d) | $(481,505)$ |  | $(903,392)$ |  | $(1,006,867)$ |  |  | $(337,803)$ |  |
| Transport | (Note 22.d) | $(452,587)$ |  | $(814,798)$ |  | $(702,215)$ |  |  | $(476,143)$ |  |
| Security services | (Note 22.d) | $(387,735)$ |  | $(747,377)$ |  | $(668,699)$ |  |  | $(398,465)$ |  |
| Financial system services | (Note 22.d) | $(252,520)$ |  | $(493,813)$ |  | $(513,155)$ |  |  | $(341,644)$ |  |
| Advertising and publicity | (Note 22.d) | $(159,997)$ |  | $(304,457)$ |  | $(278,514)$ |  |  | $(237,463)$ |  |
| Others |  | $(581,106)$ |  | $(1,047,753)$ |  | $(912,119)$ |  |  | $(902,364)$ |  |
| Gross Added Value |  | 17,226,175 |  | 35,109,429 |  | 33,138,724 |  |  | 20,059,731 |  |
| Depreciation and amortization | (Note 22.d) | $(1,653,071)$ |  | $(3,255,128)$ |  | $(3,136,697)$ |  |  | $(1,700,222)$ |  |
| Wealth Created by the Entity |  | 15,573,104 |  | 31,854,301 |  | 30,002,027 |  |  | 18,359,509 |  |
| Wealth Received in Transfer |  | 1,629,796 |  | 3,020,730 |  | 2,873,966 |  |  | 614,252 |  |
| Equity in the earnings (loss) of subsidiary and associated companies |  | 1,629,796 |  | 3,020,730 |  | 2,873,966 |  |  | 614,252 |  |
| Added Value to be Distributed |  | 17,202,900 | 100.00 | 34,875,031 | 100.00 | 32,875,993 | 100.00 |  | 18,973,761 | 100.0 |
| Wealth Distributed |  | 17,202,900 | 100.00 | 34,875,031 | 100.00 | 32,875,993 | 100.00 |  | 18,973,761 | 100.01 |
| Personnel |  | 7,107,962 | 41.32 | 13,354,157 | 38.30 | 12,057,658 | 36.68 |  | 7,862,365 | 41.4 |
| Salaries and fees |  | 4,635,702 |  | 8,601,544 |  | 7,694,473 |  |  | 5,117,789 |  |
| Employee profit sharing |  | 764,058 |  | 1,563,161 |  | 1,500,227 |  |  | 862,730 |  |
| Benefits and training programs |  | 984,981 |  | 1,841,280 |  | 1,716,280 |  |  | 1,083,978 |  |
| FGTS (Government Severance Indemnity Fund for Employees) |  | 286,082 |  | 536,370 |  | 502,139 |  |  | 325,312 |  |
| Other charges |  | 437,139 |  | 811,802 |  | 644,539 |  |  | 472,556 |  |
| Taxes, Rates and Contributions |  | 3,784,313 | 22.00 | 8,672,248 | 24.87 | 8,539,506 | 25.97 |  | 4,786,620 | 25.2: |
| Federal |  | 3,441,187 |  | 8,022,032 |  | 7,984,837 |  |  | 4,284,895 |  |
| State |  | 450 |  | 971 |  | 853 |  |  | 1,406 |  |
| Municipal |  | 342,676 |  | 649,245 |  | 553,816 |  |  | 500,319 |  |
| Interest on Third Parties' Capital |  | 325,662 | 1.89 | 601,296 | 1.72 | 520,736 | 1.58 |  | 395,370 | 2.08 |
| Rent | (Note 22.d) | 325,662 |  | 601,296 |  | 520,736 |  |  | 395,370 |  |
| Interest on Capital | (Note 24.e) | 5,984,963 | 34.79 | 12,247,330 | 35.12 | 11,758,093 | 35.77 |  | 5,929,406 | 31.2 |
| Federal Government interest on own capital |  | 939,923 |  | 1,804,385 |  | 1,487,739 |  |  | 939,923 |  |
| Interest on own capital of other shareholders |  | 650,784 |  | 1,246,923 |  | 915,511 |  |  | 650,784 |  |
| Federal Government dividends |  | 474,644 |  | 1,092,745 |  | 1,425,815 |  |  | 474,644 |  |
| Dividends from other shareholders |  | 328,635 |  | 754,880 |  | 876,511 |  |  | 328,635 |  |
| Retained earnings |  | 3,590,977 |  | 7,348,397 |  | 7,052,517 |  |  | 3,469,637 |  |
| Minority interest in retained earnings |  | .-- |  | .- |  | -- |  |  | 65,783 |  |

[^20]
## 1 - The Bank and its Operations

Banco do Brasil S.A. ("Banco do Brasil" or the "Bank") is a publicly listed company established under private law, with both public and private shareholders, and is subject to the requirements of Brazilian corporate legislation. It is headquartered in Setor Bancário Sul, Quadra 1, Lote 32, Bloco C, Edifício Sede III, Brasília, Federal District, Brazil. Its purpose is to carry out all asset, liability and accessory banking operations, to provide banking services, to promote financial intermediation and originate financial transactions in various forms, including foreign exchange transactions and supplementary activities, with an emphasis on insurance, private pension, capitalization, securities brokerage, administration of credit/debit cards, consortiums, investment funds and management portfolios, and to practice any activities permitted for the institutions that are part of the National Finance System. It is also the main financial agent of the Brazilian Federal Government and is therefore required to carry out the functions attributed to it by law, specifically those of article 19 of Law $n .{ }^{\circ} 4,595 / 1964$.

## 2 - Company Restructuring

## a) Acquisitions

## Banco Patagonia S.A.

On 04.12.2011, after approvals by the regulatory agencies of Brazil and Argentina, Banco do Brasil acquired controlling interest of Banco Patagonia, with the purchase of $366,825,016$ shares ( $51 \%$ of the capital stock and of the voting capital) for the price of $R \$ 764,819$ thousand (USD 482,040 thousand), through a cash payment, as follows, resulting in the value of USD 1.3141 per share.

On 08.17.2011, the Comisión Nacional de Valores of Argentina, the capital market regulatory agency of that country, authorized, in Argentina, a Mandatory Takeover Bid of Banco Patagonia to increase the share position of Banco do Brasil from $51 \%$ to $75 \%$ of the capital and the voting shares.

From 09.01.2011 to 10.05.2011, Banco do Brasil made the Mandatory Takeover Bid, with a price per share of classes A and B of Banco Patagonia of USD 1.314 to be paid in argentine pesos at the exchange rate indicated in the Prospectus, with a deduction of $\$ 0.3346500775$ argentine pesos per share, relating to the dividends paid for the year ended December 2010.

On 10.11.2011, the Mandatory Takeover Bid of Banco Patagonia was closed on the Stock Exchange of Buenos Aires. The offering resulted in the purchase of $57,276,942$ class B common shares by Banco do Brasil at the price of $\$ 5.1959759225$ argentine pesos per share. Banco do Brasil became the holder of $424,101,958$ class B common shares and now holds $58.9633 \%$ of the capital and voting shares of Banco Patagonia.

When the controlling interest was acquired, investment and goodwill values were determined based on adjusted balance sheet of Banco Patagonia of March 31, 2011. When acquired share increased, these values were determined based on adjusted balance sheet of September 30, 2011. Goodwill was allocated to the cash generating unit after determining the fair value of the net assets of Banco Patagonia.

|  | R \$ thousand |
| :---: | :---: |
| Acquired controlling (51\%) |  |
| Value of adjusted equity on $03.31 .2011{ }^{(1)}$ | 782,319 |
| Amount paid | 764,819 |
| Equity value corresponding to the acquired share | 398,983 |
| Dividends | 47,188 |
| Value of goodwill | 318,648 |
| Share increase (7.9633\%) |  |
| Value of adjusted equity em 09.30.2011 ${ }^{(1)}$ | 972,888 |
| Amount paid | 128,791 |
| Equity value corresponding to the acquired share | 77,474 |
| Value of goodwill | 51,317 |
| Total value of premium (goodwill recognized) | 369,965 |
| Additional information about goodwill recognized |  |
| Intangible premium | 292,701 |
| Premiuim of assets fair value | 39,867 |
| Goodwill | 37,397 |
| (1) Net of values related to unrealized results, revaluation reserves, asset valuation adjustments and dividends, with incorporation of the income accounts. |  |

## Visa Vale

On 01.24.2011, the subsidiary BB Banco de Investimento S.A. (BB BI) acquired part of the shares owned by the Companhia Brasileira de Soluções e Serviços - CBSS (Visa Vale), increasing its share from $45 \%$ to $49.99 \%$.

## Brasilcap Capitalização S.A. (Brasilcap)

On 01.06.2010, the Bank announced that the subsidiary BB Seguros Participações S.A. (BB Seguros) and Grupo Icatu (Icatu), entered into a Memorandum of Understanding with a view to forming a strategic alliance in the Brazilian market to develop and sell capitalization products.

On 01.24.2011, BB Seguros signed a Purchase and Sale Agreement to acquire all of the shareholding ( $16.67 \%$ ON) owned by Sul América Capitalização S.A. (Sulacap) in Brasilcap. On 07.22.2011, the deal became effective, and the participation of BB Seguros increased from 49.99\% to 66.66\%.

Summary of the values involved in the transactions:

| Visa Vale | R\$ thousand |
| :--- | ---: |
| Price for the share aquisition | 85,528 |
| Equity Value corresponding to the acquired share $(4.99 \%)$ | 9,887 |
| Goodwill value for the acquisition | 75,641 |
| Brasilcap |  |
| Price for the share aquisition | 145,224 |
| Equity Value corresponding to the acquired share (16.67\%) | 34,475 |
| Goodwill value for the acquisition | 110,749 |

c) Corporate Reorganizations in the area of Insurance, Open Pension Plan, Capitalization and Reinsurance

## The BB Seguros and Mapfre Partnership

On 05.05.2010, Banco do Brasil announced that BB Seguros and the insurance Group Mapfre entered into a Partnership Agreement effective for 20 years to form a strategic alliance in the field of personal insurance, casualties, and vehicles.

Based on the Agreement, as of 06.30.2011, the Bank, through BB Seguros and Mapfre, (Grupo Segurador Banco do Brasil e Mapfre), started commercial operations. The Bank set up the holding companies BB Mapfre SH1 Participações S.A., whose branch of activity aggregates personal, property and agricultural insurance, and Mapfre BB SH2 Participações S.A., focused on casualty and vehicle insurance, with separate legal identities under private law, with majority interest of the Mapfre Group in the voting capital and shared governance.

The companies present the following configuration:

|  | BB Mapfre SH1 Participações S.A. |  |  | Mapfre BB SH2 Participações S.A. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% Total Capital | \% Common | \% Preferred | \% Total Capital | \% Common | \% Preferred |
| BB Seguros Participações S.A. | 74.99 | 49.99 | 100 | 50 | 49 | 51 |
| Mapfre | 25.01 | 50.01 | -- | 50 | 51 | 49 |

The subscription of capital in SH1 by BB Seguros and Mapfre was made with transfer of the investiments in insurance companies Companhia de Seguros Aliança do Brasil, Mapfre Vera Cruz Vida e Previdência S.A. and Vida Seguradora S.A., as well as holdings BB Aliança Participações S.A. e Mapfre Participações Ltda. The subscription of capital in SH2 by BB Seguros and Mapfre was made with transfer of the investiments in insurance companies Aliança do Brasil Seguros S.A., Brasilveículos Companhia de Seguros, Mapfre Vera Cruz Seguradora S.A. and Mapfre Riscos Especiais Seguradora S.A., as well as holding BB Aliança Rev Participações S.A. and Mapfre Assistência S.A.

In order to equalize the intended equity interest in both holdings created due to the "Agreement", BB Seguros subscribed capital in the amount of $R \$ 332,614$ thousand. The transaction was based on book values of the companies.

Insurance branch main balance sheet accounts for 2011 and 2010, and income/expenses for 2nd Half 2011 and 2nd Half 2010:

|  | R\$ thousand |  |
| :---: | :---: | :---: |
|  | 12.31.2011 | 12.31.2010 |
| Total Assets | 52,216,493 | 36,958,903 |
| Fixed income securities | 4,686,892 | 3,718,121 |
| Shares in investment funds | 41,375,225 | 28,938,104 |
| Receivables from Insurance, Pension and Capitalization operations | 1,741,508 | 1,108,570 |
| Other assets | 4,412,868 | 3,194,108 |
|  |  |  |
| Total Liabilities | 47,917,012 | 34,114,936 |
| Technical Provisions - elementary branches and group life | 4,121,294 | 2,712,682 |
| Technical Provisions - complementary social security | 17,673,641 | 14,500,053 |
| Technical Provisions - capitalization | 3,324,923 | 2,096,820 |
| Technical Provisions - individual life and survival coverage | 19,903,079 | 13,067,053 |
| Provision for pending payment | 1,028,592 | 398,989 |
| Other liabilities | 1,712,589 | 1,339,339 |
| Derivative financial instruments | 152,894 | -- |
| Shareholders' Equity | 4,299,481 | 2,843,967 |
|  |  |  |
|  | 2nd Half 2011 | 2nd Half 2010 |
| Financial and Operating Income | 1,523,929 | 1,326,288 |
| Financial Income | 1,456,927 | 1,190,235 |
| Restatement and Interest of Technical Provisions | $(1,018,436)$ | $(842,805)$ |
| Operating Income | 1,085,438 | 978,858 |

## d) Partnership with Bradesco S.A. in the card segment

On 03.14.2011, Banco do Brasil and Banco Bradesco executed a Memorandum of Understanding for establishment of holding company Elo Participações S.A., that consolidates joint businesses related to electronic payment methods. Banco do Brasil owns $49.99 \%$ of the shares and Banco Bradesco, 50.01\%.

On 03.30.2011, a Brazilian brand of credit, debit and pre-paid cards, referred to as Elo, managed by Elo Serviços and controlled by Elo Participações S.A. was officially launched.

On 05.20.2011, financial resources were provided by Banco do Brasil to Elo Participações S.A. in the amount of $\mathrm{R} \$ 9,200$ thousand.

## e) Constitutions

The Board of Directors of Banco do Brasil, on 05.16.2011, approved the protocol of incorporation of BB Securities Asia Pte. Ltd., a legal entity, wholly owned subsidiary of Banco do Brasil S.A., to act in Asian stock market.

The capital of US\$ 5,000 thousand is divided into $5,000,000$ book-entry common shares without face value. The corporation, whose headquarters is located in the Singapore Republic, will have a Board of Directors composed of 7 members and an Executive Board composed of 1 Executive Director abroad. BAMB - Brazilian American Merchant Bank made the capital investment in this subsidiary on 11.01.2011, and the operating activities commenced on 01.02.2012.

## 3 - Presentation of Financial Statements

The Financial Statements have been prepared in accordance with the accounting guidelines derived from Brazilian corporation law, the rules and instructions issued by the National Monetary Council (CMN), Brazilian Central Bank (Bacen), the National Council of Private Insurance (CNSP), the Superintendency of Private Insurance (Susep), the National Health Agency (ANS) and the Securities and Exchange Commission of Brazil (CVM), as applicable.

The preparation of financial statements in accordance with accounting practices adopted in Brazil, applicable to financial institutions, requires that Management use judgment in the determination and recording of accounting estimates, when applicable. Significant assets and liabilities subject to these estimates and assumptions include: the residual value of fixed assets, the allowance for loan losses, deferred tax assets, provision for labor, civil and tax demands, appreciation of derivative financial instruments, assets and liabilities relating to post-employment benefits and other provisions. The final amounts of transactions involving these estimates are only known upon their settlement.

The financial statements include operations of Banco do Brasil in Brazil and abroad (Banco do Brasil), and the consolidated financial statements also include operations of financial and non-financial subsidiaries in Brazil and abroad, Jointly Controlled entities, Special Purpose Entity - Dollar Diversified Payment Rights Finance Company, including the Investment Funds which the Bank controls directly or indirectly, and investments in subsidiaries and associated companies, in accordance with Bacen requirements (BB-Consolidated).

In the preparation of these financial statements, amounts resulting from transactions between consolidated companies, including the ownership interest held by one in another, balances of balance sheet accounts, revenues, expenses and unrealized profits, net of tax effects, were eliminated. Noncontrolling interest in net equity and in income were separately disclosed in the financial statements. The balances of balance sheet and income accounts of ownership interest where control is shared with other shareholders were consolidated proportionally to the ownership held in the capital. Leasing operations were considered based on the financial method, and the amounts were reclassified from the heading of leased assets to the heading of leasing operations, after deduction of residual amounts received in advance.

The Accounting Pronouncements Committee (CPC), since 2008, has been responsible for issuing accounting standards and interpretations, based on international accounting standards, approved by CVM. Bacen accepted the following pronouncements, which are applied in full by the Bank: CPC 01 - Reduction in Recoverable Value of Assets, CPC 03 - Statement of Cash Flows (DFC), CPC 05 Related Party Disclosures, CPC 10 - Share-Based Payment, CPC 23 - Accounting Policies, Changes in Accounting Estimates and Errors, CPC 24 - Events After the Reporting Period and CPC 25 Provisions, Contingent Liabilities and Contingent Assets. The adoption of CPC 10 and CPC 23 will impact the financial statements of the Bank after January 2012.

Additionally, the Brazilian Central Bank issued CMN Resolution 3,533/2008, whose terms begin in January, 2012, which established procedures for reclassification, accounting and disclosure of sale and transfer transactions related to financial assets. This Resolution meets the criteria for the write-off of assets as specified in the CPC 38 - Financial Instruments: Recognition and Measurement. Taking into account that transactions of credit cession is not a practice adopted by the Bank and that Banco Votorantim exclusively assigns credit portfolios to Banco do Brasil, eliminating accounting effects on the consolidation, there is no expected impact to the financial statements.

The Bank has also applied the following pronouncements which do not conflict with the Bacen rules, as established by Article 22, § 2 of Law 6385/1976: CPC 09 - Value Added Statement, CPC 12 Adjustment at Present Value, CPC 19 - Investment in Joint Venture, CPC 22 - Information by segment, CPC 27 - Fixed Assets, CPC 33 - Employee Benefits and CPC 41 - Income per share.

Pronouncements CPC 07 - Government Grants and Assistance, CPC 17 - Construction Contracts, CPC 29 - Biological Assets and Agricultural Produce and CPC 35-Separate Statements, which do not conflict with the Bacen rules, may be applied by the Bank as events or transactions covered by the aforementioned CPCs take place.

The application of other standards which depend on Bacen's regulations, results primarily in immaterial adjustments or in changes in disclosure, except the following pronouncements, that may result in significant impacts on the financial statements:

CPC 04 - Intangible Assets and CPC 15 - Business Combinations - a) reclassification of intangible assets identified in acquisitions of controlling interest of Banco Nossa Caixa and of Banco Votorantim, in 2009, as well as in the acquisition of controlling interest of Banco Patagonia, in 2011, from the investment account to the account of intangible assets, in the group of Non-Current Assets Permanent; b) derecognition of goodwill amortization expenses from acquisitions; and c) recognition of amortization expenses of intangible assets with definite useful lives, identified in the acquisitions.

CPC 36 - Consolidated Statements - in the formation of holding companies SH1 and SH2 (Note 2.c), the Bank contributed to their insurance companies and received indirect participation in insurance companies arising from Mapfre, with the following effects: a) derecognition of assets and liabilities of enterprises contributed by the Bank at its book value at the date control was lost; b) recognition of the assets received at fair value in return; c) recognition of the remaining investment in former subsidiaries at fair value on the same date; and d) recognition of the difference with a resulting gain or loss.

CPC 38 - Financial Instruments: Recognition and Measurement - adjustment in the allowance for loan losses, due to the adoption of the incurred loss criterion.

These financial statements were approved by the Executive Board of Directors on 02.07.2012.
Shareholding interest included in the consolidated financial statements, segregated by business segments

|  |  |  |  | \% of Total Share |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 12.31.2011 | 12.31.2010 |
| Banking segment |  |  | Activity |  |  |
| Banco do Brasil - AG. Viena | (1) | (4) | Banking | 100\% | 100\% |
| BB Leasing Company Ltd. | (1) | (4) | Leasing | 100\% | 100\% |
| BB Leasing S.A. - Leasing Mercantil | (1) | (4) | Leasing | 100\% | 100\% |
| BB Securities Asia Pte. Ltd. | (1) | (4) | Broker | 100\% | -- |
| BB Securities LLC. | (1) | (4) | Broker | 100\% | 100\% |
| BB Securities Ltd. | (1) | (4) | Broker | 100\% | 100\% |
| BB USA Holding Company, Inc. | (1) | (4) | Holding | 100\% | 100\% |
| Brasilian American Merchant Bank | (1) | (4) | Banking | 100\% | 100\% |
| Besc Distribuidora de Títulos e Valores Mobiliários S.A. | (1) | (4) | Asset Management | 99.62\% | 99.62\% |
| Banco Patagonia S.A. | (1) | (4) | Multiple Bank | 58.96\% | -- |
| Banco Votorantim S.A. | (2) | (4) | Multiple Bank | 50\% | 50\% |
| Investment segment |  |  | Activity |  |  |
| BB Banco de Investimento S.A. | (1) | (4) | Investment Bank | 100\% | 100\% |
| Kepler Weber S.A. | (2) | (4) | Industry | 17.56\% | 17.56\% |
| Companhia Brasileira de Securitização - Cibrasec | (3) | (5) | Purchase of Credits | 12.12\% | 12.12\% |
| NeoEnergia S.A. | (2) | (4) | Energy | 11.99\% | 11.99\% |
| Segment of Fund Management |  |  | Activity |  |  |
| BB Gestão de Recursos - Distribuidora de Títulos e Valores Mobiliários S.A. | (1) | (4) | Asset Management | 100\% | 100\% |
| Segment of Insurance, Private Pension Fund and Capitalization |  |  | Activity |  |  |
| BB Seguros Participações S.A. | (1) | (4) | Holding | 100\% | 100\% |
| BB Broker de Seguros e Administradora de Bens S.A. | (1) | (4) | Broker | 100\% | 100\% |
| Nossa Caixa Capitalização S.A. | (1) | (4) | Capitalization | 100\% | 100\% |
| BB Aliança Participações S.A. | (3) | (4) | Holding | 74.99\% | 100\% |
| Companhia de Seguros Aliança do Brasil | (3) | (4) | Insurance Company | 74.99\% | 100\% |
| BB Mapfre SH1 Participações S.A. | (3) | (4) | Holding | 74.99\% | -- |
| Mapfre Vera Cruz Vida e Previdência S.A. | (3) | (4) | Insurance Company/Pension | 74.99\% | -- |
| Mapfre Participações Ltda. | (3) | (4) | Holding | 74.99\% | -- |
| Vida Seguradora S.A. | (3) | (4) | Insurance Company | 74.99\% | -- |
| Brasilprev Seguros e Previdência S.A. | (3) | (4) | Insurance Company/Pension | 74.99\% | 74.99\% |
| Brasilcap Capitalização S.A. | (3) | (4) | Capitalization | 66.66\% | 49.99\% |
| Aliança do Brasil Seguros S.A. | (3) | (4) | Insurance Company | 50\% | 100\% |
| BB Aliança Rev Participações S.A. | (3) | (4) | Holding | 50\% | 100\% |
| Brasilveículos Companhia de Seguros | (3) | (4) | Insurance Company | 50\% | 100\% |
| Mapfre BB SH2 Participações S.A. | (3) | (4) | Holding |  | 50\% |
| Mapfre Vera Cruz Seguradora S.A. | (3) | (4) | Insurance Company | 50\% | -- |
| Mares Mapfre Riscos Especiais S.A. | (3) | (4) | Insurance Company | 50\% | -- |
| Mapfre Assistência S.A. | (3) | (4) | Service Rendering | 50\% | -- |
| Seguradora Brasileira de Crédito à Exportação - SBCE | (3) | (4) | Insurance Company | 12.09\% | 12.09\% |
| Segment of Payment Methods |  |  | Activity |  |  |
| BB Administradora de Cartões de Crédito S.A. | (1) | (4) | Service Rendering | 100\% | 100\% |
| BB Elo Cartões Participações S.A. | (1) | (4) | Holding | 100\% | -- |
| Elo Participações S.A. | (2) | (4) | Holding | 49.99\% | -- |
| Companhia Brasileira de Soluções e Serviços CBSS | (3) | (4) | Service Rendering | 49.99\% | 45\% |
| Elo Serviços S.A. | (2) | (4) | Service Rendering | 33.33\% | -- |
| Cielo S.A. | (2) | (4) | Service Rendering | 28.72\% | 28.74\% |
| Tecnologia Banking S.A. - Tecban | (3) | (4) | Service Rendering | 13.53\% | 13.53\% |
| Other Segments |  |  | Activity |  |  |
| Ativos S.A. Securitizadora de Créditos Financeiros | (1) | (4) | Credit Acquisition | 100\% | 100\% |
| Ativos S.A. Gestão de Cobrança e Recuperação de Crédito | (1) | (4) | Credit Acquisition | 100\% | 100\% |
| BB Administradora de Consórcios S.A. | (1) | (4) | Consortium | 100\% | 100\% |
| BB Tur Viagens e Turismo Ltda. | (1) | (5) | Tourism | 100\% | 100\% |
| BB Money Transfers Inc. | (1) | (4) | Service Rendering | 100\% | 100\% |
| Cobra Tecnologia S.A. | (1) | (4) | IT | 99.97\% | 99.99\% |
| BV Participações S.A. | (2) | (4) | Holding | 50\% | 50\% |

(1) Subsidiaries.
(2) Joint venture, proportionately included in consolidation.
(3) Associated companies, proportionately included in consolidation, as required by Bacen.
(4) Financial Statements for consolidation on Dec/2011
(5) Financial Statements for consolidation on Nov/2011.

The following investment funds were also consolidated: BV Financeira FIDC II, BV Financeira FIDC IV, BV Financeira FIDC V, BV Financeira FIDC VI, Fundo de Investimento Sedna Referenciado DI, Votorantim G\&K Fundo de Investimento em Participações, Fundo de Investimento Nióbio I and BVIA Fundo de Investimento em Participações, as well as special-purpose entity located abroad Dollar Diversified Payment Rights Finance Company, that are directly or indirectly controlled by the Bank.

A reclassification at Banco do Brasil and BB-Consolidated was made, in the amount of $R \$ 1,169,317$ thousand, from the grouping of Service Revenue to the grouping of Income from Bank Fees, pursuant to Bacen Circular Letter 3,490/ 2011, which altered the function of accounting titles and subtitles for recording income from tariffs.

In 2010, a reclassification was made in the amount of $\mathrm{R} \$ 304,632$ thousand at BB - Consolidated from the Other Operating Income account to Service Provision Income, regarding Cielo POS equipment rental incomes.

## 4 - Description of significant accounting policies

## a) Statement of income

In accrual basis accounting, revenues and expenses are reported in the statement of income of the period to which they belong and, when correlated, simultaneously, regardless of receipt or payment. The operations with floating financial charges are adjusted pro rata, based on the indexes agreed, and operations with fixed financial charges are recorded at redemption value, adjusted for unearned income or Prepaid expenses for future periods. The operations indexed to foreign currencies are adjusted up to the date of the balance at current rates.

## b) Cash and cash equivalents

Cash and cash equivalents comprise available funds in local currency, foreign currency, investments in gold, investments in repurchase agreements - own operations, interbank deposits and investments in foreign currencies, with high liquidity and insignificant risk of change in value, with maturity not exceeding 90 days.

## c) Short-term interbank investments

Short-term interbank investments are recorded at their investment or acquisition amount, plus income accrued up to the balance sheet date and adjustment to allowance for losses

## d) Securities

The securities purchased for the Bank's portfolio are recorded at the actual amount paid, including brokerage charges and fees, and are classified based on management's intention, in one of three categories, according to Bacen Circular 3068/2001:

Trading Securities: these are securities purchased to be actively and frequently traded. They are adjusted monthly to market value. The increases and decreases in value are recorded in income and expense accounts for the period;

Securities available for sale: these are securities that may be traded at any time, but are not acquired to be actively and frequently traded. They are adjusted monthly to market value and their increases and decreases in value are recorded, net of tax effects, in a separate shareholders' equity account.

Securities held to maturity: these are securities that the Bank owns and has the financial capacity and intent to hold to maturity. These securities are not adjusted to market value. The financial capacity is supported by a cash flow projection that does not consider the possibility of sale of these securities.

The mark-to-market methodology used for securities was established following consistent, verifiable criteria, which consider the average price of trading on the day of calculation or, if not available, the daily adjustment of future market transactions reported by Anbima, BM\&FBovespa or the net expected realizable value obtained through pricing models, using future interest rate curves, foreign exchange rates, and price and currency index, all consistent with prices adopted during the year.

Income accrued on the securities, irrespective of the category in which they are classified, is appropriated on a pro rata basis on the accrual basis of accounting until the date of maturity or final
sale, according to the exponential or straight-line method, based on the contractual remuneration and purchase price, and recorded directly in the statement of income for the period.

Impairment of securities classified as available for sale and held to maturity, if not to be other than temporary, are recorded directly in expense for the period and a new cost basis for the asset is determined.

Upon sale, the difference between the sale amount and the cost of purchase plus accrued income is considered as a result of the transaction and is recorded on the date of the transaction as a gain or loss on securities.

## e) Derivative financial instruments

Derivative financial instruments are adjusted to market value at each monthly trial balance and balance sheet date. Increases or decreases in value are recorded in income or expense accounts of the respective financial instruments.

The mark-to-market methodology used for derivative financial instruments was established following consistent and verifiable criteria, which consider the average price of trading on the date of calculation or, if not available, pricing models that estimate the expected net realizable value.

Derivative financial instruments used to offset, in whole or in part, the risks arising from exposure to variations in financial asset or liability market values are considered hedge instruments and are classified according to their nature:

Market Risk Hedge - increases or decreases in value of the financial instruments, as well as of the hedged item, are recorded in income/expenses accounts for the period; and

Cash Flow Hedge - the effective portion of the increases or decreases in value of the derivative financial instruments classified in this category are recorded, net of tax effects, in a separate Shareholders' Equity account. The effective amount is that in which the variation of the hedged item, directly related to the corresponding risk, is offset by the variation in the financial instrument used for the hedge, considering the accumulated effect of the transaction. Other variations in these instruments are recorded directly in the statement of income/expenses for the period.

## f) Loan and lease operations, advances on foreign exchange contracts, other receivables with loan characteristics and allowance for loan losses

Loans, leases, advances on foreign exchange contracts and other receivables with loan characteristics are classified according to Management's judgment with respect to the level of risk, taking into consideration market conditions, past experience and specific risks in relation to the operation, to borrowers and guarantors, observing the parameters established by CMN Resolution 2682/1999, which requires periodic analyses of the portfolio and its classification into nine levels, ranging from AA (minimum risk) to H (maximum risk), as well as the classification of operations more than 15 days overdue as non-performing.

Income from loans overdue for more than 60 days, regardless of their risk level, will only be recognized as income when effectively received.

Operations classified at level H, which remain in this classification for 180 days, are written off against the existing allowance.

Renegotiated operations are maintained, at a minimum, at the same level at which they were rated. The renegotiations of loans already written off against the allowance are rated as H level and any gains from renegotiation are recognized as income when effectively received.

Allowance for loan losses, considered sufficient by management, satisfies the minimum requirement established by the aforementioned CMN Resolution nº 2682/1999 (Note 10.e).

## g) Taxes

Taxes are calculated based on the rates shown in the table below:

| Taxes | Rate |
| :--- | ---: |
| Income Tax (15\% + additional 10\%) | $25 \%$ |
| Social Contribution on Net Income (CSLL) ${ }^{(1)}$ | $15 \%$ |
| Social Integration Program (PIS/Pasep) ${ }^{(2)}$ | $0.65 \%$ |
| Contribution to Social Security Financing - Cofins ${ }^{(2)}$ | $4 \%$ |
| Tax Services of any kind - ISSQN | Up to $5 \%$ |

(1) For non-financial firms, the CSLL rate is $9 \%$.
(2) For non-financial firms that have opted for the non-cumulative regime of calculation, the PIS/PASEP rate is $1.65 \%$ and Cofins rate is $7.6 \%$.

Deferred tax assets (tax credits) and deferred tax liabilities are recorded by applying the current rates of taxes on their respective bases. For recording, maintaining, and writing off tax credits the Bank follows the established criteria by CMN Resolution n. ${ }^{\circ} 3059 / 2002$, and amended by CMN Resolution n. ${ }^{\circ} 3355 / 2006$, and they are supported by a study of their realizability.

## h) Prepaid expenses

Refer to the application of payments made in advance, for which the benefits or the services will occur in subsequent periods. Prepaid expenses are recorded at cost and amortized as incurred.

## i) Permanent assets

Investment: investments in subsidiaries and associated companies in which the Bank has significant influence or an ownership interest of $20 \%$ or more of the voting shares, and in other companies which are part of a group or are under common control are accounted for by the equity method based on the shareholders' equity of the subsidiary or associated company.

Goodwill, the premium paid over the book value of the investment acquired due a future profitability expectation, is based on financial economic evaluations which substantiate the purchase price of the business and is amortized based on annual income projections of those evaluations. Goodwill is tested for impairment annually.

The statements of the branches and subsidiaries abroad are adapted to the prevailing accounting criteria in Brazil and translated into Brazilian Reais using current exchange rates, in conformity with Bacen Circulars 2397/1993 and 2571/1995, and their impacts are recorded in the statement of income for the period.

Other permanent investments are valued at acquisition cost, less allowance for impairment, as applicable.

Property and equipment: property and equipment are stated at cost less depreciation, calculated using the straight-line method at the following annual rates: buildings and improvements - 4\%; vehicles $20 \%$; data processing systems - 20\% and others - 10\% (Note 15).

Deferred: deferred assets are recorded at cost of acquisition or formation, net of accrued amortization. They are composed mainly of restructuring costs, and the expenditures, up to 09.30.2008, with thirdparty properties, as a result of opening branches, which are amortized according to rates based on rental terms, as well as expenditures on the acquisition and development of information systems, which are amortized at $20 \%$ per annum (p.a.).

Intangible: intangible assets consist of rights that have as their object intangible assets intended for the maintenance of the company or that are exercised for that purpose, including acquired goodwill.

An asset meets the criteria for identification as an intangible asset, when it is separable, i.e. it can be separated from the entity and sold, transferred or licensed, rented or exchanged, individually or jointly with a contract, related assets or liabilities, regardless of the intention for use by the entity; or results
from contractual rights or other legal rights, regardless of whether these rights are transferable or separable from the entity or other rights and obligations.

Intangible assets with finite useful lives refers to disbursements for the acquisition of: (i) rights to provide banking services (rights to managing payrolls), amortized over the terms of contracts; (ii) software, amortized on a straight-line basis at a rate of $20 \%$ per year from the date it is available for use; and (3) in Other Intangible Assets account, the right to use the Banco Postal network, which is amortized according to the contractual period. Intangible assets are adjusted by allowance for impairment, if applicable (Note 16). The amortization of intangible assets is recorded in Other Administrative Expenses account.

## j) Impairment of non-financial assets

At the end of each reporting period, the Bank assesses whether there is any indication that a nonfinancial asset may be impaired based on internal and external sources of information. If there is an indication that an asset may be impaired, the Bank estimates the recoverable amount of the asset. The recoverable amount of the asset is the higher of its fair value less costs to sell and its value in use.

The Bank tests, at least annually, the recoverable amount of intangible assets not yet available for use and goodwill on acquisition of investments. This test can be run at any time during the year, provided it is performed at the same time every year.

If the recoverable amount of the asset is less than its carrying amount, the asset's carrying amount is reduced to its recoverable amount through a provision for impairment, which is recognized in profit or loss.

## Methodologies in assessing the recoverable amount of the main non-financial assets:

## Assets:

Land and buildings - in determining the recoverable amount of land and buildings, technical assessments are carried out in accordance with the rules of the Brazilian Association of Technical Standards - ABNT.

Data processing systems - in determining the recoverable value, the market value is considered, if it is avail able, or the recoverable value for use in the operations of the Bank. Otherwise the calculation considers the projection of cash flows arising from the use of each asset during its useful life, discounted to present value based on the rate of the Interbank Deposit Certificate-CDI.

Other assets - although they are subject to impairment testing, other assets have little value individually and, given the cost-effectiveness, the Bank does not assess the recoverable value of these items individually. However, the Bank conducts inventory each year, and lost or damaged goods are properly written off.

## Investments and Goodwill on acquisition of investments

The methodology for calculating the recoverable amount of goodwill and investments for future profitability, consists of measuring the expected result of the investment using discounted cash flows (DCF). To measure this result, the assumptions made are based on (i) operational projections, results and investment plans, (ii) macroeconomic scenarios developed by the Bank, and (iii) internal methodology for calculating the cost of capital based on the Capital Asset Pricing Model - CAPM.

Specifically in the acquisition of Banco Nossa Caixa, which was merged into Banco do Brasil in November 2009, the methodology is to compare the goodwill paid, less the accumulated amortization, with the present value of the results of the Bank designed for the State of São Paulo, minus assets with finite lives. The projections are based initially on results and progress based on growth assumptions of profitability for Banco do Brasil and they are discounted based on the market fixed curve, calculated using BM \& F Bovespa - Term Structure of Interest Rates - ETTJ .

## Intangible

Rights to Managing Payrolls - The model for assessing the recoverable amount of the rights to managing payroll involves monitoring contract performance. Contract performance is evaluated using the contribution margins of customer relationships related to each contract, in order to check if the projections that justified the acquisition of assets match the observed performance. For the contracts that do not achieve expected performance levels, a provision for impairment is recognized.

Software - Software, substantially developed by the Bank in accordance with its needs constantly receive investments for modernization and adaptation to new technologies and business requirements. Considering that there are no similar products on the market and considering the high cost to deploy metrics that allow calculation of its value in use, the impairment test for software evaluates its usefulness to the company so that when software is retired, its value is written off.

Other Intangible Assets - Right to use the Banco Postal network - The methodology to evaluate the recoverable amount of the right to use the network of the Banco Postal involves the calculation of the present value of income flows from operations contracted through Banco Postal, which are projected based on assumptions made and values defined in the business plan, and are discounted by the market fixed curve, using BMF \& BOVESPA - Term Structure of Interest Rates - ETTJ.

## Other Assets

Assets not in use - regardless of whether there is indication of impairment, the impairment test for these assets must occur every six months, through formalization of market value in appraisal report performed according to ABNT.

The losses recorded on the result to adjust the recoverable value of these assets, if any, are stated in the respective notes.

## k) Employee benefits

Employee benefits related to short-term benefits for current employees are recognized on the accrual basis as the services are provided. Post-employment benefits, comprising supplementary retirement benefits and medical assistance for which the Bank is responsible, were assessed in accordance with criteria established by CVM Resolution n. ${ }^{\circ}$ 600/2009 (Note 27). As of 06.30.2010, the evaluations are performed twice a year and not per year as on 12.31.2009.

In defined-contribution plans, the actuarial risk and the investment risk are borne by the plan participants. Accordingly, cost accounting is based on each period's contribution amount representing the Bank's obligation. Consequently, no actuarial calculation is required when measuring the obligation or expense, and there are neither actuarial gains nor losses.

In defined benefit plans, the actuarial risk and the investment risk value of plan assets fall either partially or fully on the sponsoring entity. Accordingly, cost accounting requires the measurement of plan obligations and expenses, with a possibility of actuarial gains and losses, leading to record a liability when the amount of the actuarial obligation exceeds the value of plan assets, or an asset when the amount of assets exceeds the value of plan obligations. In the latter instance, the asset should be recorded only when there is evidence that it can effectively reduce the contributions from the sponsor or refundable in future.

The portion of gains or losses recognized in income of the Bank corresponds to the excess of the Bank that did not fit in the corridor divided by the average remaining working time of the employees who participate in the plan. The corridor is the greater of:

1- $10 \%$ of the total actuarial obligation present present value of the defined benefit, and
$2-10 \%$ of the fair value of plan assets.
The Bank, as permitted by CVM Resolution n. ${ }^{\circ}$ 600/2009, adopted the procedure of recognizing actuarial gains/losses in the period in which the service was performed.

Since the contributions to be paid by the Bank in some cases will endure after the employee's retirement, the Banks obligations are evaluated by the present actuarial value of the contributions to
be paid over the expected period when the plan participants and beneficiaries will be linked to the plan. Such obligations are evaluated and recognized under the same criteria used for defined benefit plans.

The actuarial asset recognized in the balance sheet (Note 27) refers to the actuarial gains and its implementation must occur by the end of the plan. There may be partial completion of actuarial assets, conditioned upon satisfying the requirements of the Supplementary Law n. ${ }^{\circ}$ 109/2001 and Resolution CGPC $n .{ }^{\circ} 26 / 2008$.

## I) Operations related to insurance, pension and capitalization activities

## Statement of Income/Expenses

Insurance premiums and selling expenses are recorded upon the issuance of policies or billings and are recognized in income/expenses, according to the elapsed coverage period. Revenues from premiums and the corresponding selling expenses, related to present risks without the issuing of respective policies are recognized in the statement of income/expenses based on estimates.

Income from insurance premiums of unelapsed risks is deferred for the validity period of the insurance policies, by means of the formation of provision for unearned premiums, based on the net retention of earned premiums issued.

Accepted coinsurance, retrocession and Dpvat convention (Personal injuries caused by motor vehicles) operations are recorded based on information received from similar companies, IRB Brasil Resseguros S.A. and the Seguradora Lider - Dpvat, respectively.

The revenue from pension plans, life insurance plans with living benefits and capitalization plans are recognized in the statement of income when effectively received, as a contra-entry to the recognition of technical provisions, except the revenue to cover risks in cases of combined pension plans, which must be recognized by the duration of the risk, regardless of its receipt. The selling costs are deferred on the issuing of the contract or policy and allocated to income/expenses on a straight-line basis, over the average estimated period for their recovery, except the ones related to capitalization.

Other income and expenses are determined on the accrual basis of accounting.

## Technical Provisions

Rules and procedures for the formation of technical provisions are regulated by the Resolutions 162/2006, 181/2007, 195/2008 and 204/2009 of the National Council of Private Insurance (CNSP) and Regulatory Resolutions 75/2004 and 274/2011 of the National Supplementary Health Agency (ANS), and calculated in accordance with the specific actuarial technical notes approved by the Superintendency of Private Insurance (Susep) and the National Supplementary Health Agency (ANS).

## Insurance

Provision for Unearned Premiums(PUP) represents the portions of premiums that will be allocated to income over the course of the insurance policies, as calculated on a pro rata die basis.

Provision for Unearned Premiums for Present Risks but Not Yet Issued (PUP-PRNI) represents the adjustment for the Provision for Unearned Premiums given the existence of risks assumed by the insurance company where the policy covering the risk has not yet been formally issued, except for health plan insurance.

Provision for Premium Deficiency: represents the need for coverage of possible deficiencies of the Provision for Unearned Premiums due to the expectations of payment and re-assessment of claims incurred.

Provision for Unsettled Loss Claims represents the estimated probable payments of claims, judicial or otherwise, gross reinsurance and net of recoveries coinsurance ceded, monetarily restated for indexed insurance determined based on notices received up to the balance sheet date, adjusted by the estimate for Claims Incurred but Not Enough Reported (IBNER).

Provision for Claims Incurred but not Reported (IBNR) represents the amount expected of claims incurred but not reported until the base date of the financial statements.

Premium Complementary Provision (PCP), has as object to maintain the company protected in monthly transactions, keeping the amount of the technical premium provisions (PUP and PUP-PRNI) higher or equal to the daily average of the month of calculation.

## Pension plan

Mathematical Provision for Future Benefit Payments - Represents the sum of the premiums and contributions transferred by the participants, net of the loading rate, plus the financial income earned from the investments of the resources. This provision refers to participants whose perception of the benefits has not yet started.

Provision for benefits granted: refers to those already receiving the benefits.
Provisions for a Deficiency in Contributions and in Premiums are formed to meet the possible adverse changes in the technical risks made in the mathematical provisions of benefits granted and to be granted, resulting from the trend for a higher survival rate of participants and the calculation is made using the Mitigated AT 2000 Male/Female mortality table and related assumptions, considering all the effective plans.

Provision for Financial Fluctuation: is formed to account for the potential impacts of unfavorable variations in future rates of funds earmarked for the payment of benefits and redemptions to participants, considering the minimum remuneration guaranteed in existing contracts.

## Capitalization

Mathematical Reserve for Redemption is calculated on the face value of the notes, restated based on actuarial technical notes approved by Susep.

Provisions for Redemption of Overdue and Prepaid Notes are recorded at the values of the notes with finalized and rescinded capitalization periods, restated in the period between the date of the right to redemption and effective settlement.

Provision for Unrealized Draws for Premiums are calculated on the face value of the notes, based on actuarial technical notes approved by Susep. The write-off of the provision for unrealized draws for premiums is recorded by the amount equivalent to the lapsed risk, i.e., the balance of provision for unrealized draws for premiums represents the defrayed amounts of premiums draws not yet executed.

Provision for Draws for Premiums Payable is formed at the amounts of the notes payable from draws for premiums restated for the period between the date of the draw and the effective settlement.

## m) Contingent assets and liabilities and legal obligations

The recognition, measurement and disclosure of contingent assets and liabilities and legal obligations are made in accordance with the criteria defined CPC 25 - Provisions, Contingent Assets and Contingent Liabilities, aproved by CMN Resolution n. ${ }^{\circ}$ 3823/2009 (Note 28).

Contingent assets are only recognized in the financial statements upon the existence of evidence assuring their realization, usually represented by the final judgment of the lawsuit and by the confirmation of the capacity for its recovery by receipt or offsetting by another receivable.

Contingent liabilities are recognized in the financial statements when, based on the opinion of legal advisor and Management, the risk of loss of legal or administrative proceedings is considered probable, with a probable outflow of financial resource for the settlement of the obligation and when the amounts involved are measurable with sufficient assurance, being quantified when judicial noticed and revised monthly as follows:

Aggregated - cases that are similar and recurring in nature and whose values are not considered relevant. Provisions are based on statistical data for groups of cases, type of judicial body (Special

Civil Court or Common Court) and plaintiff. For labor claims, provisions are based on the average payments for cases closed in the last 24 months, adjusted for the change in the National Wide Consumer Price Index (Índice Nacional de Preços ao Consumidor Amplo, or IPCA). For civil claims, including those related to economic plans, provisions are based on the average payments for cases closed in the last 24 months, without any adjustment.

Individual - cases considered unusual or whose value is considered relevant by our legal counsel. Provisions are based on: the amount claimed; probability of an unfavorable decision; evidence presented; evaluation of legal precedents; other facts raised during the process; judicial decisions made during the course of the case; and the classification and the risk of loss of legal actions.

Contingent liabilities considered as possible losses are not recognized in the balance sheet and only need to be disclosed in the notes to the financial statements, while those classified as remote do not require provisioning or disclosure.

Legal obligations (fiscal and social security) are derived from tax obligations provided in the legislation, regardless of the probability of success of lawsuits in progress, which have their amounts recognized in full in the financial statements.

## n) Earnings per share

The disclosure of earnings per share is done according to the criteria defined in Resolution CVM 636/2010. Bank's basic earnings per share were calculated by dividing the net profit attributable to shareholders by the weighted average number of total shares, excluding treasury shares (Note 24.e).

## o) Present value measurement

Financial assets and liabilities are presented at present value due to the application of the accrual basis in the recognition of related income and interest expense.

Non-contractual liabilities, primarily represented by contingent liabilities and legal obligations, for which the disbursement date is uncertain and is not under the Bank control, are presented at present value because they are initially recognized at estimated disbursement value on the valuation date and are updated monthly.

## 5 - Information by Segment

The information by segment was compiled with a basis on the reports used by Management in the appraisal of the segment's performance, decision making regarding the allocation of funds for investment and other purposes, considering the regulatory environment and the similarities between goods and services.

The operations of Banco do Brasil are basically divided into five segments: banking, investments, fund management, insurance (insurance, pension and capitalization) and payment methods. In addition, the Bank participates in other business activities, such as leasing and operating support, that were aggregated in "Other Segments".

Intersegment transactions are conducted under normal market conditions, substantially under the terms and conditions for comparable transactions, including interest rates and collateral. These transactions do not involve abnormal payment risks.

## a) Banking Segment

Responsible for the most significant portion of Banco do Brasil results, preponderantly obtained in Brazil, this segment involves a wide diversity of products and services, such as deposits, loans and services that are made available to customers by means of a wide variety of distribution channels, located in the country and abroad.

The operations of the banking segment include business with the retail, wholesale and government markets, carried out by network and customer service teams, and business with micro-entrepreneurs and the informal sector, performed through banking correspondents.

## b) Investment Segment

In this segment, deals are performed in the domestic capital market, with activity in the intermediation and distribution of debts in the primary and secondary markets, as well as equity interest and the rendering of financial services.

The operations income of the segment is obtained by means of revenues accrued in investments in securities minus expenses with funding to third parties. The existing equity interests are concentrated at our associated and subsidiary companies. Financial service fee income results from economic/financial advisory services, underwriting, fixed and variable income.

## c) Segment of Fund Management

Responsible for operations inherent to the purchase, sale and custody of securities, portfolio management, institution, organization and management of investment funds and clubs. Revenues mainly derived from commissions and management fees charged to investors for services rendered.

## d) Segment of Insurance, Private Pension Fund, and Capitalization

In this segment, products and services offered are related to life, property and automobile insurance, complementary private pension plans and capitalization plans.

Income comes mainly from revenues from insurance premiums issued, contributions for private pension plans, capitalization bonds and investments in securities, net of commercialization expenses, technical provisions and expenses related to benefits and redemptions.

## e) Segment of Payment Methods

Such segment is mainly responsible for funding, transmission, processing services and financial settlement of operations in electronic means.

Revenues are derived mainly from commissions and management fees charged to commercial and banking establishments for the services rendered described in the previous paragraph, as well as income from rent, installation and maintenance of electronic terminals.

## f) Other segments

Other segments comprise the operational support and consortium segments, which have not been aggregated as they are not individually significant.

Their revenues are originated mainly from provision of services not covered in previous segments, such as: credit recovery, consortium administration, development, manufacture, commercialization, rent and integration of digital electronic systems and equipment, peripherals, programs, inputs and computing supplies, intermediation of air tickets, lodging and organization of events.

Notes to the financial statements

|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

(1) Includes intersegment transactions in the amount of $R \$ 212,096$ thousand, related to the elimination of unrealized results in the BBConsolidated, due to the credit cession of the Banco do Brasil to Ativos S.A.
(2) According to Brazilian Central Bank standards, since January 2011, premium amortization is recognized (note 14.c). In this semester, $\mathrm{R} \$ 87,058$ thousand was amortized on insurance segment.
(3) Were activated in BB-Consolidated the amount of $\mathrm{R} \$ 90,756$ thousand (highlighted on intersegment transactions) relating to tax credits incident to unrealized results (previous section).
(4) Includes intersegment transactions in the amount of $\mathrm{R} \$ 121,340$ thousand, related to elimination of unrealized results, net of tax.

Notes to the financial statements

| BB-Consolidated | R\$ thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  |  |  |  |  |  |
|  | Banking | Investment | Fund Management | Insurance and Related | Payment methods | Other segments | Intersegment transactions | Total |
| Income | 128,432,214 | 1,240,772 | 1,151,629 | 5,341,223 | 2,050,591 | 1,429,425 | $(2,311,930)$ | 137,333,924 |
| Income from loans and leases ${ }^{(1)}$ | 64,458,664 | 300 | -- | -- | -- | -- | $(212,096)$ | 64,246,868 |
| Income from operations with securities and derivative financial instruments | 29,301,292 | 273,856 | 87,223 | 44,319 | 228,996 | 27,407 | $(575,451)$ | 29,387,642 |
| Income from foreign exchange operations and Compulsory | 6,857,220 | -- | -- | -- | (66) | (64) | 7 | 6,857,097 |
| Financial results from insurance operations, pension and capitalization | -- | -- | -- | 2,404,644 | -- | -- | 59,163 | 2,463,807 |
| Income from service fees | 8,784,786 | 373,072 | 891,180 | 495,767 | 1,739,525 | 980,614 | $(1,051,657)$ | 12,213,287 |
| Income from tariffs, rates and commissions | 5,837,097 | 34,399 | 156,793 | -- | -- | -- | -- | 6,028,289 |
| Equity in the (earnings)/loss of subsidiary and associated companies | 436,007 | 20,631 | 490 | $(2,249)$ | -- | -- | -- | 454,879 |
| Results from Insurance, Pension Plan and Capitalization Operations | -- | -- | -- | 2,237,199 | -- | -- | 27,778 | 2,264,977 |
| Other Income | 12,757,148 | 538,514 | 15,943 | 161,543 | 82,136 | 421,468 | $(559,674)$ | 13,417,078 |
|  |  |  |  |  |  |  |  |  |
| Expenses | $(113,730,369)$ | $(794,750)$ | $(220,901)$ | $(3,759,638)$ | $(1,128,120)$ | $(1,067,861)$ | 2,099,834 | 18,601,805) |
| Expenses of Market funding | $(53,116,242)$ | $(382,356)$ | -- | -- | -- | $(44,033)$ | 487,636 | $(53,054,995)$ |
| Loans, assignments, transfers and leases | $(8,751,228)$ | -- | -- | -- | (83) | (122) | -- | $(8,751,433)$ |
| Allowance/reversal for loan losses | $(11,976,368)$ | (15) | (104) | -- | 91 | 1,305 | -- | $(11,975,091)$ |
| Restatement and interest of technical reserves | -- | -- | -- | $(1,660,831)$ | -- | -- | -- | $(1,660,831)$ |
| Personnel Expenses | $(14,272,512)$ | $(45,133)$ | $(52,581)$ | $(267,576)$ | $(96,446)$ | $(184,612)$ | 6,285 | $(14,912,575)$ |
| Other administrative expenses | $(9,771,831)$ | $(55,205)$ | $(24,138)$ | $(968,267)$ | $(219,490)$ | $(208,853)$ | 1,168,966 | $(10,078,818)$ |
| Depreciation | $(948,365)$ | $(2,427)$ | -- | $(11,736)$ | $(11,192)$ | $(6,590)$ | -- | $(980,310)$ |
| Amortization of deferred assets | $(119,974)$ | -- | -- | $(22,514)$ | $(2,406)$ | $(5,045)$ | -- | $(149,939)$ |
| Amortization of intangible assets | $(2,213,194)$ | -- | -- | -- | -- | (159) | -- | $(2,213,353)$ |
| Revenues / (Expenses) from impairment | 3,119 | -- | -- | -- | (160) | -- | -- | 2,959 |
| Other expenses ${ }^{(2)}$ | $(12,563,774)$ | $(309,614)$ | $(144,078)$ | $(828,714)$ | $(798,434)$ | $(619,752)$ | 436,947 | $(14,827,419)$ |
|  |  |  |  |  |  |  |  |  |
| Profit before tax and participations | 14,701,845 | 446,022 | 930,728 | 1,581,585 | $\mathbf{9 2 2 , 4 7 1}$ | 361,564 | $(212,096)$ | 18,732,119 |
| Income tax and social contribution ${ }^{(3)}$ | $(3,382,131)$ | $(66,818)$ | $(370,866)$ | $(566,901)$ | $(305,956)$ | $(120,539)$ | 90,756 | $(4,722,455)$ |
| Profit sharing | $(1,740,848)$ | (21) | (432) | $(22,793)$ | $(1,534)$ | $(24,915)$ | -- | $(1,790,543)$ |
| Minority interest earnings/(losses) | $(93,133)$ | -- | -- | -- | -- | 2 | -- | $(93,131)$ |
| Net Income ${ }^{(4)}$ | 9,485,733 | 379,183 | 559,430 | 991,891 | 614,981 | 216,112 | $(121,340)$ | 12,125,990 |
|  |  |  |  |  |  |  |  |  |
| Balance Sheets |  |  |  |  |  |  |  |  |
| Assets | 931,760,537 | 7,034,312 | 1,073,470 | 52,216,493 | 2,997,253 | 4,491,293 | $(18,343,451)$ | 981,229,907 |
| Investment in subsidiaries and associate companies | 11,289,612 | 3,681,638 | 68 | 484,240 | -- | -- | $(8,614,615)$ | 6,840,943 |
|  |  |  |  |  |  |  |  |  |
| Liabilities | 873,167,951 | 3,832,020 | 947,641 | 48,293,129 | 2,368,896 | 1,984,794 | (7,780,894) | 922,813,537 |

(1) Includes intersegment transactions in the amount of $R \$ 212,096$ thousand, related to the elimination of unrealized results in the BBConsolidated, due to the credit cession of the Banco do Brasil to Ativos S.A.
(2) According to Brazilian Central Bank standards, since January 2011, premium amortization is recognized (note 14.c). In this semester, R\$188,879 thousand was amortized on insurance segment.
(3) Were activated in BB-Consolidated the amount of $\mathrm{R} \$ 90,756$ thousand (highlighted on intersegment transactions) relating to tax credits incident to unrealized results (previous section).
(4) Includes intersegment transactions in the amount of $R \$ 121,340$ thousand, related to elimination of unrealized results, net of tax.

Notes to the financial statements

|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |


| Balance Sheets |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 769,518,892 | 6,418,369 | 964,331 | 39,876,844 | 2,445,239 | 5,108,624 | $(13,160,091)$ | 811,172,208 |
| Investment in subsidiaries and associate companies | 12,223,714 | 3,426,401 | 18,651 | 730,116 | -- | -- | $(9,283,348)$ | 7,115,534 |
| Liabilities | 720,270,153 | 4,015,511 | 830,685 | 34,698,267 | 1,922,548 | 2,848,410 | $(3,854,049)$ | 760,731,525 |

(1) Includes intersegment transactions in the amount of $R \$ 95,976$ thousand, related to the elimination of unrealized results in the BBConsolidated, due to the credit cession of the Banco do Brasil to Ativos S.A.
(2) Were activated in BB-Consolidated the amount of $\mathrm{R} \$ 41,068$ thousand (highlighted on intersegment transactions) relating to tax credits incident to unrealized results (previous section).
(3) Includes intersegment transactions in the amount of $\mathrm{R} \$ 54,908$ thousand, related to elimination of unrealized results, net of tax.

## 6 - Cash and Cash Equivalents

|  | R \$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Cash and Cash Equivalents | 9,227,217 | 9,397,247 | 10,034,370 | 9,744,688 |
| Local currency | 7,907,973 | 8,559,836 | 8,462,693 | 8,848,327 |
| Foreign currency | 1,319,244 | 837,411 | 1,554,778 | 883,681 |
| Investments in gold | -- | -- | 16,899 | 12,680 |
| Interbank Investments ${ }^{(1)}$ | 33,650,878 | 23,179,112 | 33,817,769 | 15,403,025 |
| Open market investments - sales pending settlement - held position | 9,486,246 | 149,794 | 10,051,955 | 513,055 |
| Interbank deposits | 22,786,426 | 22,567,704 | 22,259,298 | 14,384,692 |
| Investments in foreign currency | 1,378,206 | 461,614 | 1,506,516 | 505,278 |
| Total Cash and Cash Equivalents | 42,878,095 | 32,576,359 | 43,852,139 | 25,147,713 |

(1) Refer to investments whose maturity is less than or equal to 90 days.

## 7 - Short-term Interbank Investments

## a) Breakdown

|  | R \$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Open Market Investments | 132,234,087 | 78,628,740 | 139,032,202 | 85,060,184 |
| Sales Pending Settlement - Held Position | 9,486,246 | 149,794 | 13,543,025 | 1,419,922 |
| Financial Treasury bills | 286 | -- | 704,394 | 3,193 |
| National Treasury bills | 1,651,681 | 88,409 | 2,870,134 | 201,371 |
| National Treasury notes | 7,834,279 | -- | 9,622,482 | 1,135,054 |
| Others Securities | -- | 61,385 | 346,015 | 80,304 |
| Sales Pending Settlement - Financed Position | 122,747,841 | 78,478,946 | 125,489,177 | 82,375,105 |
| Financial Treasury bills | 106,114,287 | 52,794,239 | 106,931,871 | 52,794,239 |
| National Treasury bills | 15,766,156 | 19,735,808 | 17,590,708 | 22,644,595 |
| National Treasury notes | 848,332 | 5,889,416 | 947,532 | 6,876,788 |
| Others Securities | 19,066 | 59,483 | 19,066 | 59,483 |
| Sales Pending Settlement - Sold Position | -- | -- | -- | 1,265,157 |
| Federal Government securities - National Treasury | -- | -- | -- | 1,265,157 |
| Interbank Deposits | 45,338,862 | 36,085,902 | 27,255,604 | 22,518,606 |
| Total | 177,572,949 | 114,714,642 | 166,287,806 | 107,578,790 |
|  |  |  |  |  |
| Current assets | 160,955,700 | 109,929,317 | 149,233,680 | 106,615,633 |
| Non-current assets | 16,617,249 | 4,785,325 | 17,054,126 | 963,157 |

## b) Income from Short-term Interbank Investments

|  |  |  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $2^{\text {nd }}$ half/2011 | 2011 | 2010 | $2^{\text {nd }}$ half/2011 | 2011 | 2010 |
| Income from Open Market | 7,205,944 | 13,713,582 | 11,320,215 | 7,687,645 | 14,572,708 | 12,014,625 |
| Held position | 64,271 | 207,672 | 702,118 | 252,045 | 478,870 | 849,587 |
| Financed position | 7,141,673 | 13,505,910 | 10,618,097 | 7,397,780 | 14,003,370 | 11,127,780 |
| Sold position | -- | -- | -- | 37,820 | 90,468 | 37,258 |
| Income from Interbank Investiments | 816,285 | 1,392,409 | 1,275,926 | 308,369 | 546,255 | 502,522 |
| Total | 8,022,229 | 15,105,991 | 12,596,141 | 7,996,014 | 15,118,963 | 12,517,147 |

## 8 - Securities and Derivative Financial Instruments

## a) Securities

| Maturity in days | Banco do Brasil |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  |  |  |  |  |  |  |
|  | Market Value |  |  |  |  | Total |  |  |
|  | Without maturity | 0-30 | 31-180 | 181-360 | More than $\mathbf{3 6 0}$ | Cost Value | Market value | Mark to Market |
| 1 - Trading securities | 492 | 4,715,486 | 30,263 | 4,365,166 | 11,091,462 | 20,027,918 | 20,202,869 | 174,951 |
| Federal Government Bonds | -- | 4,715,486 | 28,397 | 4,357,759 | 11,017,779 | 19,944,448 | 20,119,421 | 174,973 |
| Financial treasury bills | -- | -- | 2,701 | -- | 4,538,147 | 4,541,051 | 4,540,848 | (203) |
| National treasury bills | -- | -- | 25,696 | 4,357,759 | 3,894,256 | 8,147,166 | 8,277,711 | 130,545 |
| Treasury notes | -- | 4,715,486 | -- | -- | 2,585,376 | 7,256,231 | 7,300,862 | 44,631 |
| Corporate bonds | 492 | -- | 1,866 | 7,407 | 73,683 | 83,470 | 83,448 | (22) |
| Debentures | -- | -- | 1,866 | 7,407 | 73,683 | 82,979 | 82,956 | (23) |
| Shares | 492 | -- | -- |  | -- | 491 | 492 | 1 |
|  |  |  |  |  |  |  |  |  |
| 2 - Securities available for sale | 173,615 | 3,230,893 | 5,655,605 | 5,082,789 | 62,086,197 | 75,653,601 | 76,229,099 | 575,498 |
| Federal Government Bonds | -- | 1,678,470 | 2,794,648 | 3,846,363 | 43,052,572 | 50,701,716 | 51,372,053 | 670,337 |
| Financial treasury bills | -- | -- | 1,294,296 | 2,537,909 | 34,046,744 | 37,882,160 | 37,878,949 | $(3,211)$ |
| National treasury bills | -- | -- | -- | 1,233,869 | 2,707,837 | 3,947,646 | 3,941,706 | $(5,940)$ |
| Treasury notes | -- | 1,544,024 | -- | 20 | 811,798 | 2,355,233 | 2,355,842 | 609 |
| Agricultural debt securities | -- | 31 | 482 | 1,499 | 6,936 | 9,870 | 8,948 | (922) |
| Brazilian foreign debt securities | -- | 100,858 | -- | 73,066 | 3,139,031 | 2,740,420 | 3,312,955 | 572,535 |
| Foreign Government bonds | -- | 33,557 | 1,499,870 | -- | 2,164,236 | 3,598,264 | 3,697,663 | 99,399 |
| Others | -- | -- | -- | -- | 175,990 | 168,123 | 175,990 | 7,867 |
| Corporate bonds | 173,615 | 1,552,423 | 2,860,957 | 1,236,426 | 19,033,625 | 24,951,885 | 24,857,046 | $(94,839)$ |
| Debentures | -- | -- | 950,006 | 342,388 | 16,863,902 | 18,083,554 | 18,156,296 | 72,742 |
| Promissory notes | -- | 811,429 | 1,635,816 | 682,258 | -- | 3,133,697 | 3,129,503 | $(4,194)$ |
| Credit Notes | -- | -- | -- | -- | 20,179 | 20,308 | 20,179 | (129) |
| Shares in investment funds | 173,573 | -- | -- | 3,678 | 744,670 | 1,050,867 | 921,921 | $(128,946)$ |
| Shares | 42 | -- | -- | -- | -- | 79 | 42 | (37) |
| Rural Product Bills - Commodities | -- | 65,222 | 275,135 | 208,102 | 344 | 550,620 | 548,803 | $(1,817)$ |
| Certificate of deposit | -- | 646,815 | -- | -- | -- | 646,514 | 646,815 | 301 |
| Others | -- | 28,957 | -- | -- | 1,404,530 | 1,466,246 | 1,433,487 | $(32,759)$ |

Notes to the financial statements

| Maturity in days | Banco do Brasil |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  |  |  |  |  |  |  |
|  | Market value |  |  |  |  | Total |  |  |
|  | Without maturity | 0-30 | 31-180 | 181-360 | More than 360 | Cost value | Market value | Mark to Market |
| 3 -Securities held to maturity | -- | 27,687 | -- | 3,667,446 | 4,048,297 | 7,911,771 | 7,743,430 | $(168,341)$ |
| Federal Government Bonds | -- | 27,687 | -- | 3,667,446 | 3,920,775 | 7,610,557 | 7,615,908 | 5,351 |
| Financial treasury bills | -- | -- | -- | 3,667,446 | 3,799,143 | 7,469,498 | 7,466,589 | $(2,909)$ |
| National treasury notes | -- | -- | -- | -- | 24,323 | 25,224 | 24,323 | (901) |
| Brazilian foreign debt securities | -- | 27,687 | -- | -- | 97,309 | 115,835 | 124,996 | 9,161 |
| Corporate bonds | -- | -- | -- | -- | 127,522 | 301,214 | 127,522 | $(173,692)$ |
| Others | -- | -- | -- | -- | 127,522 | 301,214 | 127,522 | $(173,692)$ |
| Total | 174,107 | 7,974,066 | 5,685,868 | 13,115,401 | 77,225,956 | 103,593,290 | 104,175,398 | 582,108 |


|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Maturity in years | Banco do Brasil |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  |  |  |  |  |  |
|  | Market value |  |  |  |  | Total |  |
|  | Without maturity | Due in up to one year | Due from 1 to 5 years | Due from 5 to 10 years | Due after 10 years | Cost value | Mark valu |
| Total by category | 174,107 | 26,775,335 | 62,574,122 | 11,541,236 | 3,110,598 | 103,593,290 | 104,175,3 |
| 1 - Trading securities | 492 | 9,110,916 | 10,842,124 | 249,337 | -- | 20,027,918 | 20,202,8 |
| 2 - Securities available for sale | 173,615 | 13,969,286 | 47,795,876 | 11,288,472 | 3,001,850 | 75,653,601 | 76,229,0 |
| 3 - Securities held to maturity | -- | 3,695,133 | 3,936,122 | 3,427 | 108,748 | 7,911,771 | 7,743,4 |

Notes to the financial statements

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |
|  | 12.31.2011 |  |  | 12.31.2010 |  |  |
|  | Book value |  |  | Book value |  |  |
|  | Current | Non-current | Total | Current | Non-current | Total |
| Total by portfolio | 38,042,296 | 66,301,443 | 104,343,739 | 40,019,295 | 56,411,557 | 96,430,852 |
| Own portfolio | 21,749,007 | 24,302,592 | 46,051,599 | 17,355,563 | 30,617,318 | 47,972,881 |
| Subject to repurchase agreements | 16,208,777 | 38,598,302 | 54,807,079 | 22,532,857 | 23,145,800 | 45,678,657 |
| Deposits with the Brazilian Central Bank | 16 | 47,406 | 47,422 | 15 | 42 | 57 |
| Pledged in guarantee | 84,496 | 3,353,143 | 3,437,639 | 130,860 | 2,648,397 | 2,779,257 |
|  |  |  |  | R\$ thousand |  |  |
|  |  |  | Banco do Brasil |  |  |  |
|  |  |  | 12.31.2011 |  | 12.31 .2010 |  |
| Total by category |  |  |  |  |  |  |
| Trading Securities |  |  | 20,202,869 | 19\% | 17,838,046 | 18\% |
| Securities available for sale |  |  | 76,229,099 | 73\% | 68,191,309 | 71\% |
| Securities held to maturity |  |  | 7,911,771 | 8\% | 10,401,497 | 11\% |
| Portfolio book value |  |  | 104,343,739 | 100\% | 96,430,852 | 100\% |
| Mark-to-market - held to maturity |  |  | $(168,341)$ |  | $(167,863)$ |  |
| Portfolio market value |  |  | 104,175,398 |  | 96,262,989 |  |


| Maturity in days | BB-Consolidated |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  |  |  |  |  |  |  |
|  | Market value |  |  |  |  | Total |  |  |
|  | Without maturity | 0-30 | 31-180 | 181-360 | More than 360 | Cost value | Market value | Mark to Market |
| 1 - Trading securities | 2,451,516 | 10,284,309 | 2,667,199 | 8,162,424 | 39,691,977 | 61,652,443 | 63,257,425 | 1,604,982 |
| Federal Government Bonds | 19,180 | 8,898,924 | 944,641 | 5,719,842 | 33,189,362 | 47,821,152 | 48,771,949 | 950,797 |
| Financial treasury bills | 17,590 | 219,962 | 14,323 | 150,918 | 10,723,247 | 11,124,859 | 11,126,040 | 1,181 |
| National treasury bills | -- | 566 | 363,733 | 5,458,533 | 7,494,961 | 13,073,931 | 13,317,793 | 243,862 |
| National treasury notes | -- | 5,720,487 | -- | 61,857 | 14,277,179 | 19,582,402 | 20,059,523 | 477,121 |
| Agricultural debt securities | -- | 129 | 45,594 | 29,626 | 155,584 | 230,447 | 230,933 | 486 |
| Brazilian foreign debt securities | -- | 7,383 | -- | 1,119 | 53,763 | 61,236 | 62,265 | 1,029 |
| Foreign Government bonds | 27 | 46,909 | 51,536 | 13,833 | 414,904 | 419,552 | 527,209 | 107,657 |
| Others | 1,563 | 2,903,488 | 469,455 | 3,956 | 69,724 | 3,328,725 | 3,448,186 | 119,461 |
| Corporate bonds | 2,432,336 | 1,385,385 | 1,722,558 | 2,442,582 | 6,502,615 | 13,831,291 | 14,485,476 | 654,185 |
| Debentures | 419,036 | 63,523 | 37,647 | 238,141 | 3,269,716 | 3,578,465 | 4,028,063 | 449,598 |
| Promissory notes | -- | 61,606 | -- | 22,724 | -- | 84,330 | 84,330 | -- |
| Certificate of banking credit | -- | 69,164 | 1,602,162 | 1,777,247 | 1,724,334 | 5,170,748 | 5,172,907 | 2,159 |
| Shares | 1,476,955 | -- | -- | -- | -- | 1,607,857 | 1,476,955 | $(130,902)$ |
| Shares in investment funds | 468,666 | 1,129,255 | -- | -- | 701,835 | 2,078,705 | 2,299,756 | 221,051 |
| Rural Product Bills - Commodities | -- | 33,425 | 66,839 | 57,368 | 50,671 | 200,993 | 208,303 | 7,310 |
| Certificate of deposit | 14,348 | 9,325 | -- | 256,264 | -- | 256,264 | 279,937 | 23,673 |
| Eurobonds | 7,414 | 264 | 1,420 | 4,049 | 79,885 | 94,965 | 93,032 | $(1,933)$ |
| Others | 45,917 | 18,823 | 14,490 | 86,789 | 676,174 | 758,964 | 842,193 | 83,229 |

Notes to the financial statements


Notes to the financial statements

|  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Maturity in days | BB-Consolidated |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  |  |  |  |  |  |
|  | Market value |  |  |  |  | Total |  |
|  | Without maturity | Due in up to one vear | Due from 1 to 5 years | Due from 5 to 10 years | Due after 10 years | Cost value | Mark valt |
| Total by category | 5,259,472 | 40,104,734 | 105,970,683 | 12,106,649 | 3,251,899 | 164,562,160 | 166,693,4 |
| 1 - Trading securities | 2,409,520 | 21,155,930 | 39,326,352 | 332,605 | 33,018 | 61,652,443 | 63,257,42 |
| 2 - Securities available for sale | 2,849,952 | 14,842,990 | 55,811,316 | 11,770,617 | 3,110,134 | 87,718,978 | 88,385,00 |
| 3 - Securities held to maturity | -- | 4,105,814 | 10,833,015 | 3,427 | 108,747 | 15,190,739 | 15,051,00 |



|  | R\$ thousand |  |  |
| :--- | :--- | :--- | :--- |
|  |  | BB-Consolidated |  |

Total by category

| Trading securities | 63,257,425 | 38\% | 50,444,872 | 35\% |
| :---: | :---: | :---: | :---: | :---: |
| Securities available for sale | 88,385,009 | 53\% | 75,142,337 | 53\% |
| Securities held to maturity | 15,190,739 | 9\% | 16,655,934 | 12\% |
| Portfolio book value | 166,833,173 | 100\% | 142,243,143 | 100\% |
| Mark-to-market - held to maturity | $(139,736)$ |  | $(159,734)$ |  |
| Portfolio market value | 166,693,437 |  | 142,083,409 |  |

b) Income from operations with securities

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $2^{\text {sd }}$ Half/2011 | 2011 | 2010 | $2^{\text {sd }}$ Half/2011 | 2011 | 2010 |
| Short-term Interbank Investments (Note 7.b) | 8,022,229 | 15,105,991 | 12,596,141 | 7,996,014 | 15,118,963 | 12,517,147 |
| Fixed income securities | 6,007,105 | 10,999,120 | 8,699,681 | 7,095,183 | 12,873,139 | 10,381,312 |
| Variable income securities | 2,492,369 | 2,492,931 | 279,085 | 2,672,463 | 2,856,560 | 339,970 |
| Total | 16,521,703 | 28,598,042 | 21,574,907 | 17,763,660 | 30,848,662 | 23,238,429 |

## c) Reclassification of securities

During the fiscal year, 2011 the Banco Votorantim reclassified $\mathrm{R} \$ 1,773,418$ thousand (market value) securities of foreign governments from the category "Trading securities" to the category "Securities available for sale", as a result of the Administration's intention review of these securities. This reclassification has not impacted the results and equity on this date.

## d) Derivative financial instruments

The Bank uses derivative financial instruments to manage, at the consolidated level, its positions and to meet clients' needs, classifying its own positions as both hedge (market risk and risk of cash flow) and trading, both with limits and approved by committees at the Bank. The hedge strategy of the equity positions is in line with macroeconomic analyses and is approved by the Executive Board of Directors.

In the options market, active or long positions have the Bank as holder, while passive or short positions have the Bank as writer.

The models used to manage risks with derivatives are reviewed periodically and the decisions made follow the best risk/return relationship, estimating possible losses based on the analysis of macroeconomic scenarios.

The Bank uses tools and systems to manage the derivatives. Trading in new derivatives, standardized or not, is subject to a prior risk analysis.

Risk analysis of the subsidiaries is undertaken on an individual basis and its risk management is done on a consolidated basis.

The Bank uses statistical methods and simulations to measure the risks of its positions, including derivatives, using models of values at risk sensibility and stress analysis.

## Risks

The main risks inherent to derivative financial instruments resulting from the business dealings of the bank and its subsidiaries are credit, market, liquidity and operating risks.

Credit risk is the exposure to loss in the event of default by a counterparty to a transaction. The credit exposure in futures contracts is minimized due to daily settlement in cash. The swap contracts, recorded in Cetip are subject to credit risk if the counterparty is not able or willing to perform its contractual obligations, while the swap contracts registered in the BM\&FBovespa are not subject to the same risk, given that the Bank operations in Brazil that have the same stock exchange as guarantor.

Total credit exposure in swaps is $\mathrm{R} \$ 989,363$ thousand ( $\mathrm{R} \$ 1,004,041$ thousand at 12.31.2010). The swap operations in negotiations associated with the operation to capture and/or application of $R \$ 131,172$ thousand ( $\mathrm{R} \$ 418,170$ thousand at 12.31.2010) are recorded at values updated as changes incurred from their indices (curve), and are not at market value, as permitted by Circular n. ${ }^{\circ}$ 3,150/2002 from Brazilian Central Bank.

Market risk is the possibility of losses caused by changes in the behavior of interest rates and exchange rates, stock prices and commodities.

Market liquidity risk is the possibility of loss resulting from the inability to perform a transaction within a reasonable time and without significant loss of value due to the size of the transaction in the volume usually negotiated.

Operational risk denotes the probability of financial losses resulting from failures or inadequacy of people, processes and systems, or factors such as catastrophes or criminal activities.

Notes to the financial statements

Breakdown of the Portfolio of Derivatives for Trading by Index

| By Index | Banco do Brasil |  |  |  |  |  | BB-Consolid |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  |  | 12.31.2010 |  |  | 12.31.2011 |  |  |  |
|  | Notional value | Cost value | Market value | Notional value | Cost value | Market value | Notional value | Cost value | Market value |  |
| Futures contracts |  |  |  |  |  |  |  |  |  |  |
| Purchase commitments | 10,820,921 | -- | -- | 16,135,641 | -- | -- | 48,657,214 | -- |  | -- |
| Interbank deposits | 1,061,535 | -- | -- | 2,350,234 | -- | -- | 31,920,368 | -- |  | -- |
| Currencies | 9,270,291 | -- | -- | 7,438,974 | -- | -- | 9,412,815 | -- |  | -- |
| T-Note | -- | -- | -- | -- | -- | -- | -- | -- |  | -- |
| Index | -- | -- | -- | -- | -- | -- | 26,289 | -- |  | -- |
| Foreign exchange coupon | 113,703 | -- | -- | 96,899 | -- | -- | 6,629,056 | -- |  | -- |
| Libor | 374,882 | -- | -- | 6,249,420 | -- | -- | 374,882 | -- |  | -- |
| Commodities | 510 | -- | -- | 114 | -- | -- | 4,953 | -- |  | -- |
| ScC ${ }^{(1)}$ | -- | -- | -- | -- | -- | -- | 288,851 | -- |  | -- |
| Sales commitments | 16,929,787 | -- | -- | 13,633,413 | -- | -- | 56,534,961 | -- |  | -- |
| Interbank deposits | 14,802,495 | -- | -- | 7,862,213 | -- | -- | 47,328,215 | -- |  | -- |
| Currencies | 57,330 | -- | -- | 74,736 | -- | -- | 384,140 | -- |  | -- |
| T-Note | -- | -- | -- | -- | -- | -- | 165,294 | -- |  | -- |
| Index | -- | -- | -- | -- | -- | -- | 17,997 | -- |  | -- |
| BGI ${ }^{(2)}$ | -- | -- | -- | -- | -- | -- | 48 | -- |  | -- |
| Foreign exchange coupon | 121,403 | -- | -- | 224,469 | -- | -- | 6,385,422 | -- |  | -- |
| Libor | 1,900,317 | -- | -- | 5,455,137 | -- | -- | 1,900,317 | -- |  | -- |
| Commodities | 48,242 | -- | -- | 16,858 | -- | -- | 65,198 | -- |  | -- |
| SCC ${ }^{(1)}$ | -- | -- | -- | -- | -- | -- | 288,330 | -- |  | -- |
| Forward operations |  |  |  |  |  |  |  |  |  |  |
| Asset position | 4,396,569 | 313,507 | 406,283 | 1,604,041 | 117,790 | 80,095 | 4,408,996 | 314,288 | 407,388 |  |
| Tern currencies | 4,395,087 | 313,417 | 406,090 | 1,604,041 | 117,790 | 80,095 | 4,407,514 | 314,198 | 407,195 |  |
| Term commodities | 1,482 | 90 | 193 | -- | -- | -- | 1,482 | 90 |  | 93 |
| Liability position | 3,895,747 | $(401,673)$ | $(218,134)$ | 4,515,069 | $(453,906)$ | $(261,984)$ | 3,908,174 | $(402,141)$ | $(371,496)$ |  |
| Tern currencies | 3,876,452 | $(396,463)$ | $(214,262)$ | 4,515,069 | $(453,906)$ | $(261,984)$ | 3,888,879 | $(396,931)$ | $(367,624)$ |  |
| Term commodities | 19,295 | $(5,210)$ | $(3,872)$ | -- | -- | -- | 19,295 | $(5,210)$ | $(3,872)$ |  |

Notes to the financial statements

| By Index | Banco do Brasil |  |  |  |  |  | BB-Conso |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  |  | 12.31.2010 |  |  | 12.31.2011 |  |  |
|  | Notional value | Cost value | Market value | Notional value | Cost value | Market value | Notional value | Cost value | Market value |
| Option market | 2,221,406 | $(692,676)$ | $(765,525)$ | 55,135,530 | $(1,631,686)$ | $(1,657,222)$ | 237,550,891 | $(1,699,950)$ | $(1,751,209)$ |
| Purchase - Purchase options | 156,370 | 5,231 | 13,516 | 26,015,428 | 771,159 | 328,272 | 95,686,518 | 145,528 | 237,983 |
| Foreign currency | 156,370 | 5,231 | 13,516 | 26,014,195 | 771,137 | 328,255 | 1,776,275 | 92,221 | 191,575 |
| Interbank Market | -- | -- | -- | -- | -- | -- | 12 | 67 | -- |
| Interbank deposit | -- | -- | -- | -- | -- | -- | 93,063,775 | 15,722 | 3 |
| Flexible Currency Options | -- | -- | -- | -- | -- | -- | 805,996 | 36,475 | 45,593 |
| Shares | -- | -- | -- | 1,233 | 22 | 17 | 12,255 | 256 | 274 |
| Commodities | -- | -- | -- | -- | -- | -- | 385 | 12 | 1 |
| Others | -- | -- | -- | -- | -- | -- | 27,820 | 775 | 537 |
| Sold - Purchase options | 156,556 | 5,503 | 159 | -- | -- | -- | 32,660,372 | 26,815 | 16,967 |
| Foreign currency | 156,370 | 5,500 | 159 | -- | -- | -- | 1,381,121 | 16,244 | 2,303 |
| Interbank Market | -- | -- | -- | -- | -- | -- | 6 | 56 | 550 |
| Interbank deposit | -- | -- | -- | -- | -- | -- | 31,149,000 | 7,238 | 13,254 |
| Flexible Currency Options | -- | -- | -- | -- | -- | -- | 25,031 | 508 | 197 |
| Shares | -- | -- | -- | -- | -- | -- | 76,657 | 2,532 | 398 |
| Commodities | 186 | 3 | -- | -- | -- | -- | 186 | 3 | -- |
| Others | -- | -- | -- | -- | -- | -- | 28,371 | 234 | 265 |
| Purchase - Sales options | 224,406 | $(43,036)$ | $(106,928)$ | 26,125,270 | $(833,951)$ | $(382,245)$ | 66,835,621 | $(529,172)$ | $(624,645)$ |
| Foreign currency | 187,255 | $(6,390)$ | $(14,724)$ | 26,062,984 | $(772,919)$ | $(329,123)$ | 3,213,968 | $(103,160)$ | $(188,062)$ |
| Interbank Market | -- | -- | -- | -- | -- | -- | 173 | $(3,082)$ | -- |
| Prefixed | 36,579 | $(36,579)$ | $(92,175)$ | 61,020 | $(61,020)$ | $(53,113)$ | 341,433 | $(363,888)$ | $(419,484)$ |
| Interbank deposit | -- | -- | -- | -- | -- | -- | 62,706,550 | $(7,011)$ | (2) |
| Flexible Currency Options | -- | -- | -- | -- | -- | -- | 515,284 | $(50,425)$ | $(16,039)$ |
| Shares | -- | -- | -- | 1,266 | (12) | (9) | 48,363 | (863) | (585) |
| Commodities | 572 | (67) | (29) | -- | -- | -- | 4,090 | (484) | (264) |
| Others | -- | -- | -- | -- | -- | -- | 5,760 | (259) | (209) |
| Sold - Sales options | 1,684,074 | $(660,374)$ | $(672,272)$ | 2,994,832 | $(1,568,894)$ | $(1,603,249)$ | 42,368,380 | $(1,343,121)$ | (1,381,514) |
| Foreign currency | 166,304 | $(5,805)$ | (179) | 722,743 | $(9,774)$ | -- | 2,135,010 | $(19,752)$ | (932) |
| Interbank Market | -- | -- | -- | -- | -- | -- | 170 | $(1,869)$ | $(27,128)$ |
| Prefixed | 642,201 | $(642,201)$ | $(669,108)$ | 1,549,346 | $(1,549,346)$ | $(1,603,198)$ | 1,203,083 | $(1,279,274)$ | $(1,299,343)$ |
| Interbank deposit | -- | -- | -- | -- | -- | -- | 37,534,200 | $(5,166)$ | $(41,783)$ |
| Flexible Currency Options | -- | -- | -- | -- | -- | -- | 527,454 | $(22,793)$ | $(7,553)$ |
| Shares | -- | -- | -- | -- | -- | -- | 13,000 | (129) | (169) |
| Commodities | 875,569 | $(12,368)$ | $(2,985)$ | 722.743 | (9.774) | (51) | 881,935 | $(13,052)$ | $(3,574)$ |
| Others | -- | -- | -- | -- | -- | -- | 73,528 | $(1,086)$ | $(1,032)$ |

Notes to the financial statements

| By Index | Banco do Brasil |  |  |  |  |  | BB-Consolida |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  |  | 12.31.2010 |  |  | 12.31.2011 |  |  |
|  | Notional value | Cost value | Market value | Notional value | Cost value | Market value | Notional value | Cost value | Market value |
| Swap contracts |  |  |  |  |  |  |  |  |  |
| Asset position | 6,701,476 | 135,438 | 243,722 | 5,591,833 | 298,564 | 352,544 | 13,062,879 | 597,538 | 586,395 |
| Interbank Deposit | 655,188 | 61,836 | 80,870 | 4,258,842 | 279,437 | 322,793 | 2,142,200 | 148,970 | 105,012 |
| Foreign currency | 1,213,604 | 38,840 | 44,766 | 372,717 | 7,656 | 8,863 | 3,117,221 | 246,810 | 155,595 |
| Prefixed | 4,813,230 | 31,629 | 113,959 | 939,886 | 9,350 | 15,981 | 5,609,269 | 102,891 | 193,808 |
| IPCA | 19,454 | 3,133 | 4,127 | 20,388 | 2,121 | 4,907 | 1,145,831 | 25,378 | 47,747 |
| IGPM | -- | -- | -- | -- | -- | -- | 533,702 | 53,303 | 65,835 |
| Commodities | -- | -- | -- | -- | -- | -- | 501 | 8,217 | 19 |
| Others | -- | -- | -- | -- | -- | -- | 514,155 | 11,969 | 18,379 |
| Liability position | 11,087,323 | $(485,385)$ | $(664,715)$ | 12,058,868 | $(403,165)$ | $(565,504)$ | 17,932,498 | $(756,780)$ | $(1,030,868)$ |
| Interbank Deposit | 382,305 | $(48,577)$ | $(57,518)$ | 5,747,367 | $(382,395)$ | $(412,172)$ | 1,555,655 | $(77,685)$ | $(86,700)$ |
| Foreign currency | 5,631,972 | $(375,879)$ | $(428,098)$ | 1,345,047 | 109,394 | $(34,061)$ | 6,054,431 | $(399,665)$ | $(390,030)$ |
| Prefixed | 4,794,242 | $(57,564)$ | $(175,754)$ | 4,608,961 | $(126,826)$ | $(110,588)$ | 6,607,473 | $(66,181)$ | $(211,733)$ |
| TMS | 278,804 | $(3,365)$ | $(3,345)$ | 278,804 | (93) | $(5,438)$ | 278,804 | $(3,365)$ | $(3,345)$ |
| TR | -- | -- | -- | 78,689 | $(3,245)$ | $(3,245)$ | 5,952 | (679) | $(1,150)$ |
| IGPM | -- | -- | -- | -- | -- | -- | 393,635 | $(45,454)$ | $(57,719)$ |
| IPCA | -- | -- | -- | -- | -- | -- | 2,316,169 | $(161,053)$ | $(251,758)$ |
| Commodities | -- | -- | -- | -- | -- | -- | 1,211 | (6) | (169) |
| Others | -- | -- | -- | -- | -- | -- | 719,168 | $(2,692)$ | $(28,264)$ |
| Other derivative financial instruments |  |  |  |  |  |  |  |  |  |
| Asset position | 747,487 | 25,830 | 35,099 | 4,337,549 | 71,129 | 73,394 | 2,032,592 | 25,827 | 125,359 |
| Foreign currency | 747,487 | 25,830 | 35,099 | 4,337,549 | 71,129 | 73,394 | 2,032,592 | 25,827 | 125,359 |
| Liability position | 3,466,916 | $(169,264)$ | $(178,426)$ | 4,831,590 | $(71,448)$ | $(80,435)$ | 3,999,095 | $(164,651)$ | $(194,059)$ |
| Foreign currency | 3,466,916 | $(169,264)$ | $(178,426)$ | 4,831,590 | $(71,448)$ | $(80,435)$ | 3,999,095 | $(164,651)$ | $(194,059)$ |

Notes to the financial statements

Breakdown of the credit derivatives portfolio by maturity (notional value)


Breakdown of the credit derivative portfolio by notional value, trading market and counterpart (12.31.2011)

|  | Banco do Brasil |  |  |  |  | BB-Cons |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Futures contracts | Forward operations | Option market | Swap contracts | Others | Futures contracts | Forward operations | Option market |
| BM\&FBovespa | 25,475,509 | -- | 2,221,406 | -- | -- | 102,916,976 | -- | 237,477,362 |
| Over-the-counter |  |  |  |  |  |  |  |  |
| Financial Institutions | 2,275,199 | -- | -- | 5,653,878 | 4,214,403 | 2,275,199 | 24,854 | -- |
| Client | -- | 8,292,316 | -- | 12,134,921 | -- | -- | 8,292,316 | -- |

## Breakdown of the credit derivative portfolio

|  | Banco do Brasil |  |  |  | BB-Co |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  | 12.31.2010 |  | 12.31.2011 |  |
|  | Notional value | Market value | Notional value | Market value | Notional value | Market value |
| Asset position | -- | -- | -- | -- | 1,861,338 | 22,60 |
| Credit swaps - Derivatives with Banks | -- | -- | -- | -- | 1,861,338 | 22,60 |
| Liability position | -- | -- | -- | -- | 178,201 | (18,073 |
| Credit swaps - Derivatives with Banks | -- | -- | -- | -- | 178,201 | $(18,073$ |

The portfolio of credit derivatives is composed exclusively of purchases and sales carried out by Banco Votorantim. Currently the portfolio is composed of customers whose risk is rated as investment grade and, as counterparty, contains the main international market leaders for this product. For the sale of protection is approved credit limit, for both the client and for the counterparty risk, according to the approval of the committees and forums of credit. The credit limit risk allocation is made to the client by the reference value (notional) of derivatives, considering the amounts deposited as collateral.

For the purpose of mitigating the risk, transactions are performed in portfolio trading with client sovereign risk, especially Brazil. In this case, we consider the potential future exposure to allocate credit limit to the counterparty. The portfolio of credit derivatives did not generate impacts in the PEPR - Portion related exposures weighted by risk factor for calculating the Basel index, since information from Banco Votorantim were not included in the calculation, as per determination of the Brazilian Central Bank (Note 29.f).

Breakdown of margin given as guarantee for transactions with derivative financial instruments

|  |  |  |  | \$ thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do |  | BB-Con |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Financial treasury bills | 2,553,252 | 2,040,492 | 2,575,122 | 2,061,512 |
| National treasury notes | -- | -- | 337,150 | 960,706 |
| National treasury bills | -- | -- | 895,916 | 10,507 |
| Foreign government securities | -- | -- | 666,279 | 792,678 |
| Eurobonds | -- | -- | 4,836 | 517,672 |
| Others | -- | -- | -- | 116,618 |
| Total | 2,553,252 | 2,040,492 | 4,479,303 | 4,459,693 |

Portfolio of derivatives designated as hedge of market risk

| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated ${ }^{(1)}$ |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Hedging instruments |  |  |  |  |
| Assets | 352,295 | 337,107 | 10,776,038 | 11,705,985 |
| Future | -- | -- | 6,991,760 | 5,064,318 |
| Swap | 352,295 | 337,107 | 2,068,382 | 3,891,982 |
| Options | -- | -- | 1,715,896 | 2,749,685 |
| Liabilities | -- | -- | 26,580,744 | 39,601,301 |
| Future | -- | -- | 24,451,844 | 20,237,546 |
| Swap | -- | -- | 1,195,548 | 15,626,860 |
| Options | -- | -- | 933,352 | 3,736,895 |
| Hedged items |  |  |  |  |
| Assets | -- | -- | 22,368,654 | 29,497,069 |
| Loan Operations | -- | -- | 19,359,558 | 17,213,846 |
| Securities and derivative financial instruments | -- | -- | 224,204 | 9,308,980 |
| Lease operations | -- | -- | 1,827,441 | 2,271,714 |
| Foreign Investments | -- | -- | 360,021 | 345,022 |
| Other assets | -- | -- | 597,430 | 357,507 |
| Liabilities | 352,199 | 337,188 | 4,040,513 | 2,945,841 |
| Other liabilities | 352,199 | 337,188 | 4,040,513 | 2,945,841 |

(1) Transactions arising from Banco do Brasil and Banco Votorantim.

The Bank, in order to hedge against possible fluctuations in interest and exchange rates issued securities on the international capitals market, contracted derivative operations to offset the exposure to the market value changes. The hedge was assessed as effective, in accordance with the Circular n. ${ }^{\circ}$ 3,082/2002 from Brazilian Central Bank, which require evidence of hedge effectiveness between $80 \%$ and $125 \%$.

Notes to the financial statements

Derivative financial instruments segregated by current and long-term

e) Income (loss) from derivative financial instruments

|  |  |  |  |  |  | \$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 ${ }^{\text {sd }}$ Half/2011 | 2011 | 2010 | $2^{\text {sd }}$ Half/2011 | 2011 | 2010 |
| Swap | $(434,618)$ | $(594,112)$ | $(360,138)$ | $(353,460)$ | $(754,955)$ | $(752,100)$ |
| Forward | 315,916 | 24,695 | (947) | 318,755 | 28,229 | $(5,072)$ |
| Options | $(41,459)$ | $(101,374)$ | $(80,939)$ | (844) | $(58,785)$ | $(59,813)$ |
| Future | 464,832 | 214,348 | $(417,507)$ | $(149,394)$ | $(489,760)$ | $(801,224)$ |
| Credit derivatives | -- | -- | -- | 13,904 | 20,303 | 2,023 |
| Others | 22,256 | $(58,709)$ | $(371,879)$ | 537 | $(206,052)$ | $(623,178)$ |
| Total | 326,927 | $(515,152)$ | $(1,231,410)$ | $(170,502)$ | $(1,461,020)$ | $(2,239,364)$ |

f) Equity Valuation Adjustment of securities and derivatives recognized in Shareholders' equity


## 9 - Interbank accounts

## a) Restricted deposits

|  |  |  | R\$ thousand |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Compulsory Deposits at the Central Bank of Brazil | 90,736,391 | 83,928,847 | 93,659,856 | 87,035,114 |
| Additional reserve requirements on deposits | 34,766,271 | 29,283,429 | 36,003,271 | 30,639,918 |
| Time deposits | 23,265,337 | 15,177,844 | 24,886,309 | 16,866,606 |
| Savings deposits | 17,291,294 | 14,760,321 | 17,291,294 | 14,760,321 |
| Demand deposits | 13,421,937 | 17,308,041 | 13,484,505 | 17,367,209 |
| Resources on rural credit ${ }^{(1)}$ | 1,991,552 | 7,399,212 | 1,991,552 | 7,399,212 |
| Resources on microfinance | -- | -- | 2,925 | 1,848 |
| Housing Finance System | 1,925,807 | 1,792,898 | 1,925,807 | 1,792,898 |
| Fund for compensation of wage changes | 2,038,805 | 1,926,986 | 2,038,805 | 1,926,986 |
| Other | 4,589 | 6,951 | 4,589 | 6,951 |
| Provision for losses on loans tied | $(117,587)$ | $(141,039)$ | $(117,587)$ | $(141,039)$ |
| National Treasury - Rural credit | 124,194 | 121,164 | 124,194 | 121,164 |
| Total | 92,786,392 | 85,842,909 | 95,709,857 | 88,949,176 |
|  |  |  |  |  |
| Current assets | 92,785,842 | 85,796,265 | 95,709,307 | 88,902,532 |
| Non-current assets | 550 | 46,644 | 550 | 46,644 |

(1) Refers to funds deposited in the Central Bank, because of the failure transferring to rural credits, according to Resolution CMN $\mathrm{n}^{\circ} 3745 / 2009$. The funds were subject to special supply by the Central Bank and maintained by the Bank, and recorded in borrowings and Transfers (Note 18.b).
b) Income on compulsory deposits

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $2{ }^{\text {nd }}$ Half2011 | 2011 | 2010 | $2^{\text {nd }}$ Half2011 | 2011 | 2010 |
| Income Credit Linked to Central Bank | 3,634,186 | 6,735,294 | 3,223,671 | 3,802,016 | 7,066,582 | 3,388,046 |
| Additional reserve requirements on deposits | 1,826,049 | 3,435,153 | 1,581,880 | 1,897,974 | 3,576,244 | 1,651,278 |
| Resources of rural credit | 9,144 | 49,959 | 28,235 | 9,144 | 49,959 | 28,235 |
| Savings deposits | 612,500 | 1,149,675 | 898,487 | 612,500 | 1,149,675 | 898,487 |
| Requirements over the long term resources | 1,186,493 | 2,100,507 | 715,069 | 1,282,398 | 2,290,704 | 810,046 |
| Income Credit Linked to SFH | 78,761 | 144,010 | 177,802 | 78,761 | 144,010 | 177,802 |
| Income Credit Linked to National Treasury - Rural Credit | 11,881 | 20,722 | 20,397 | 11,881 | 20,722 | 20,397 |
| Total | 3,724,828 | 6,900,026 | 3,421,870 | 3,892,658 | 7,231,314 | 3,586,245 |

## 10 - Loan operations

a) Portfolio by modality

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Loan Operations | 364,757,302 | 307,123,928 | 397,267,032 | 334,159,880 |
| Loans and treasury discounted | 163,356,402 | 141,461,847 | 175,977,806 | 149,036,753 |
| Financing | 100,983,128 | 85,267,041 | 120,279,127 | 104,006,325 |
| Rural and agribusiness financing | 92,769,092 | 76,972,710 | 93,207,757 | 77,639,334 |
| Real estate financing | 7,647,830 | 3,421,356 | 7,801,492 | 3,476,494 |
| Financing of Infrastructure and development | 850 | 974 | 850 | 974 |
| Other receivables with loan characteristics | 22,146,945 | 19,721,065 | 22,657,460 | 20,158,934 |
| Credit card operations | 12,473,666 | 10,623,969 | 12,473,666 | 10,623,969 |
| Advances on foreign exchange contracts ${ }^{(1)}$ | 9,399,692 | 8,785,982 | 9,773,934 | 9,054,882 |
| Guarantees honored | 76,698 | 75,303 | 76,698 | 75,303 |
| Others | 196,889 | 235,811 | 333,162 | 404,780 |
| Lease operations | 29,981 | 44,473 | 3,064,082 | 4,046,939 |
|  |  |  |  |  |
| Total Loan Portfolio | 386,934,228 | 326,889,466 | 422,988,574 | 358,365,753 |
|  |  |  |  |  |
| Allowance for loan losses | $(17,236,001)$ | $(16,499,018)$ | $(19,014,978)$ | $(17,314,731)$ |
| (Allowance for loan losses) | $(16,680,638)$ | $(15,827,973)$ | $(18,221,987)$ | $(16,433,381)$ |
| (Allowance for other losses) | $(555,363)$ | $(671,045)$ | $(579,788)$ | $(690,124)$ |
| (Allowance for lease losses) | -- | -- | $(213,203)$ | $(191,226)$ |
|  |  |  |  |  |
| Total Loan Portfolio Net of Provisions | 369,698,227 | 310,390,448 | 403,973,596 | 341,051,022 |

[^21]Notes to the financial statements
b) Loan operations income

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} \hline 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} \hline 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Loan operations income | 29,018,123 | 55,075,090 | 46,618,034 | 32,965,384 | 61,997,797 | 50,960,085 |
| Loans and treasury discounted | 18,721,093 | 35,291,190 | 28,955,364 | 19,973,039 | 37,626,250 | 30,470,536 |
| Financing | 4,099,571 | 8,468,184 | 8,257,473 | 6,488,961 | 12,457,722 | 10,711,346 |
| Rural and agribusiness financing | 3,328,365 | 6,238,552 | 5,166,896 | 3,353,667 | 6,293,490 | 5,204,631 |
| Recovery of written-off loans (Note 10.k) | 1,844,901 | 3,416,496 | 3,111,656 | 1,835,954 | 3,644,134 | 3,303,155 |
| Income housing financing | 311,557 | 514,601 | 241,657 | 313,759 | 517,802 | 241,657 |
| Advances on foreign exchange contracts | 163,556 | 317,052 | 284,086 | 439,086 | 644,018 | 429,852 |
| Guarantees honored | -- | 11,397 | 7,507 | 16 | 11,436 | 7,522 |
| Others | 549,080 | 817,618 | 593,395 | 560,902 | 802,945 | 591,386 |
| Lease Operations Income (Note 10.i) | 10,680 | 21,996 | 40,372 | 1,037,557 | 2,249,071 | 3,032,523 |
| Total | 29,028,803 | 55,097,086 | 46,658,406 | 34,002,941 | 64,246,868 | 53,992,608 |

c) Breakdown of the loan portfolio by sector

| R \$ thousand |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  | BB-Consolidated |  |  |  |
|  | 12.31.2011 | \% | 12.31.2010 | \% | 12.31.2011 | \% | 12.31.2010 | \% |
| Public sector | 8,407,541 | 2.0 | 7,150,509 | 2.2 | 8,552,773 | 1.8 | 7,261,066 | 2.0 |
| Government | 2,622,326 | 0.6 | 2,772,577 | 0.9 | 2,622,436 | 0.5 | 2,772,577 | 0.8 |
| Direct administration | 2,246,205 | 0.5 | 2,449,398 | 0.8 | 2,246,315 | 0.5 | 2,449,398 | 0.7 |
| Indirect administration | 376,121 | 0.1 | 323,179 | 0.1 | 376,121 | - | 323,179 | 0.1 |
| Business entities | 5,785,215 | 1.4 | 4,377,932 | 1.3 | 5,930,337 | 1.3 | 4,488,489 | 1.2 |
| BB Group | 27,971 | -- | 12,729 | -- | -- | - | -- | -- |
| Industry | 3,851,259 | 1.0 | 2,480,426 | 0.8 | 3,993,601 | 0.9 | 2,553,541 | 0.7 |
| Financial services | 115,824 | -- | 114,766 | -- | 119,866 | - | 126,428 | -- |
| Other services | 1,790,161 | 0.4 | 1,770,011 | 0.5 | 1,816,870 | 0.4 | 1,808,520 | 0.5 |
| Private sector | 378,526,687 | 98.0 | 319,738,957 | 97.8 | 414,435,801 | 98.2 | 351,104,687 | 98.0 |
| Rural | 67,637,241 | 17.6 | 57,331,133 | 17.5 | 68,075,906 | 16.2 | 57,987,817 | 16.2 |
| Industry | 120,174,341 | 31.2 | 98,973,789 | 30.3 | 126,983,669 | 30.2 | 105,234,145 | 29.4 |
| Commerce | 43,766,553 | 11.3 | 38,160,481 | 11.7 | 47,120,937 | 11.3 | 40,125,804 | 11.2 |
| Financial services | 777,872 | 0.2 | 1,425,713 | 0.4 | 796,931 | 0.1 | 1,172,864 | 0.3 |
| Individuals | 91,342,604 | 23.6 | 79,022,416 | 24.2 | 111,154,868 | 26.2 | 98,274,542 | 27.4 |
| Housing | 6,003,224 | 1.5 | 2,931,782 | 0.9 | 6,073,590 | 1.4 | 2,931,782 | 0.8 |
| Other services | 48,824,852 | 12.6 | 41,893,643 | 12.8 | 54,229,900 | 12.8 | 45,377,733 | 12.7 |
| Total | 386,934,228 | 100.0 | 326,889,466 | 100.0 | 422,988,574 | 100.0 | 358,365,753 | 100.0 |

Notes to the financial statements
d) Loan portfolio by risk level and maturity

| Banco do Brasil |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Normal operations |  |  |  |  |  |  |  |  |
|  | AA | A | B | C | D | E | F | G | H |
| Installments falling due |  |  |  |  |  |  |  |  |  |
| 01 to 30 | 7,577,958 | 6,128,385 | 12,263,075 | 2,311,051 | 437,125 | 125,702 | 21,150 | 37,346 | 76,765 |
| 31 to 60 | 6,251,397 | 4,986,421 | 5,819,899 | 1,513,401 | 259,954 | 60,781 | 14,808 | 14,842 | 46,814 |
| 61 to 90 | 5,006,187 | 3,848,977 | 4,975,276 | 1,136,987 | 202,592 | 56,742 | 13,190 | 11,267 | 51,438 |
| 91 to 180 | 12,249,888 | 8,904,414 | 14,362,272 | 3,612,581 | 617,673 | 275,348 | 46,751 | 46,089 | 226,923 |
| 181 to 360 | 18,408,225 | 14,717,719 | 26,630,386 | 6,612,943 | 1,116,483 | 387,952 | 97,106 | 91,875 | 375,725 |
| More than 360 | 62,097,489 | 42,793,520 | 73,723,324 | 14,987,927 | 4,152,730 | 1,259,986 | 502,553 | 361,820 | 3,090,331 |
| Installments overdue |  |  |  |  |  |  |  |  |  |
| Up to 14 days | 167,191 | 73,846 | 155,952 | 76,781 | 30,648 | 18,026 | 7,678 | 4,726 | 40,878 |
| Others ${ }^{(1)}$ | 972,236 | -- | -- | - | -- | - | -- | - | -- |
| Subtotal | 112,730,571 | 81,453,282 | 137,930,184 | 30,251,671 | 6,817,205 | 2,184,537 | 703,236 | 567,965 | 3,908,874 |

(1) Operations with third party risk tied to government funds and programs, primarily Pronaf, Procera, FAT, BNDES and FCO. They include the amount of overdue installments in the comply with rules defined in each program for reimbursement with the managers and do not imply a credit risk for the Bank.

Notes to the financial statements

|  | Abnormal operations |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AA | A | B | c | D | E | F | G | H |
| Installments falling due |  |  |  |  |  |  |  |  |  |
| 01 to 30 | -- | -- | 63,198 | 75,196 | 41,428 | 49,848 | 37,724 | 39,768 | 201,787 |
| 31 to 60 | -- | -- | 27,839 | 38,862 | 25,851 | 30,415 | 24,353 | 24,652 | 118,097 |
| 61 to 90 | -- | -- | 22,210 | 30,306 | 23,517 | 29,841 | 22,872 | 24,022 | 112,455 |
| 91 to 180 | -- | -- | 55,422 | 81,110 | 63,922 | 84,011 | 66,538 | 69,025 | 318,787 |
| 181 to 360 | -- | -- | 94,547 | 136,419 | 129,256 | 151,037 | 107,082 | 127,077 | 624,033 |
| More than 360 | -- | -- | 180,866 | 220,749 | 264,339 | 392,085 | 307,064 | 358,732 | 2,089,196 |
| Installments overdue |  |  |  |  |  |  |  |  |  |
| 01 to 14 | -- | -- | 13,130 | 20,300 | 12,189 | 10,977 | 9,610 | 11,455 | 39,975 |
| 15 to 30 | -- | -- | 70,721 | 54,952 | 24,911 | 26,299 | 19,738 | 35,015 | 103,668 |
| 31 to 60 | -- | -- | 1,899 | 103,493 | 49,432 | 67,775 | 32,146 | 35,341 | 170,799 |
| 61 to 90 | -- | -- | 2 | 1,314 | 88,341 | 51,436 | 36,332 | 34,419 | 149,647 |
| 91 to 180 | -- | -- | 1 | 2,206 | 4,236 | 66,305 | 89,677 | 85,819 | 398,149 |
| 181 to 360 | -- | -- | 326,147 | 1 | 1,357 | 4,421 | 4,552 | 58,287 | 585,343 |
| More than 360 | -- | -- | -- | -- | -- | 1 | 1,004 | 3,721 | 494,622 |
| Subtotal | -- | -- | 855,982 | 764,908 | 728,779 | 964,451 | 758,692 | 907,333 | 5,406,558 |
| Total | 112,730,571 | 81,453,282 | 138,786,166 | 31,016,579 | 7,545,984 | 3,148,988 | 1,461,928 | 1,475,298 | 9,315,432 |

Notes to the financial statements

|  |  |  | BB-Consolidated |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | Normal operations |  |
|  |  |  |  |  |  |

(1) Operations with third party risk tied to government funds and programs, primarily Pronaf, Procera, FAT, BNDES and FCO. They include the amount of overdue installments in th comply with rules defined in each program for reimbursement with the managers and do not imply a credit risk for the Bank.

Notes to the financial statements

e) Allowance for loan losses by risk level

| R \$ thousand |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Banco do Brasil |  |  |  |  |  |  |  |
|  |  |  | 12.31 | 2011 |  |  | 12.31 | 2010 |  |
| Level of risk | $\%$ <br> Provision | Value of loans | Value of allowance | Additional allowance ${ }^{(1)}$ | Existent Allowance | Value of loans | Value of allowance | Additional allowance ${ }^{(1)}$ | Existent Allowance |
| AA | 0 | 112,730,571 | -- | -- | -- | 90,617,509 | -- | -- | -- |
| A | 0.5 | 81,453,282 | 407,266 | 72,325 | 479,591 | 59,239,251 | 296,196 | 41 | 296,237 |
| B | 1 | 138,786,166 | 1,387,862 | 49 | 1,387,911 | 117,892,981 | 1,178,930 | 3,740 | 1,182,670 |
| C | 3 | 31,016,579 | 930,497 | 198,431 | 1,128,928 | 37,668,789 | 1,130,064 | 298,111 | 1,428,175 |
| D | 10 | 7,545,984 | 754,598 | 172,766 | 927,364 | 7,655,850 | 765,585 | 262,434 | 1,028,019 |
| E | 30 | 3,148,988 | 944,696 | 747,614 | 1,692,310 | 2,116,071 | 634,821 | 626,205 | 1,261,026 |
| F | 50 | 1,461,928 | 730,964 | 356,606 | 1,087,570 | 1,273,308 | 636,654 | 368,390 | 1,005,044 |
| G | 70 | 1,475,298 | 1,032,709 | 184,186 | 1,216,895 | 1,115,844 | 781,091 | 206,893 | 987,984 |
| H | 100 | 9,315,432 | 9,315,432 | -- | 9,315,432 | 9,309,863 | 9,309,863 | - | 9,309,863 |
| Total |  | 386,934,228 | 15,504,024 | 1,731,977 | 17,236,001 | 326,889,466 | 14,733,204 | 1,765,814 | 16,499,018 |


(1) Refers to the additional provision to the minimum required by CMN Resolution $n^{\circ}$. $2,682 / 1999$, increased the experience of Management, by simulating on the loan portfolio, considering the history of default of operations in accordance with the good banking practice.

## f) Changes in allowance for loan losses

Includes loans, leases and other receivables with characteristics of credit.

|  |  |  |  | R \$ thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Opening balance | 16,565,476 | 16,499,018 | 17,611,907 | 17,733,709 | 17,314,731 | 18,617,380 |
| Provision/(reversal) | 5,065,238 | 10,065,243 | 9,642,874 | 6,150,581 | 11,827,192 | 10,342,953 |
| Value of allowance | 5,132,430 | 10,099,080 | 10,653,360 | 6,202,308 | 11,837,069 | 11,359,204 |
| Additional allowance | $(67,192)$ | $(33,837)$ | $(1,010,486)$ | $(51,727)$ | $(9,877)$ | $(1,016,251)$ |
| Exchange variation on allowances - foreign | 12,013 | 4,332 | $(2,807)$ | 13,708 | 1,241 | $(9,258)$ |
| Write-Off / Other settings | $(4,406,726)$ | $(9,332,592)$ | $(10,752,956)$ | $(4,883,020)$ | $(10,183,060)$ | $(11,636,344)$ |
| Added values ${ }^{(1)}$ | -- | -- | -- | -- | 54,874 | - |
| Closing balance | 17,236,001 | 17,236,001 | 16,499,018 | 19,014,978 | 19,014,978 | 17,314,731 |

[^22]
## g) Changes in allowance for other doubtful accounts

Includes provisions for other receivables without characteristics of credit.

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Opening balance | 604,732 | 808,015 | 909,630 | 700,033 | 881,992 | 980,272 |
| Provision/(reversal) | 333,331 | 136,419 | $(97,460)$ | 346,015 | 147,899 | $(98,913)$ |
| Exchange variation on allowances - foreign | 137 | 133 | (103) | 1,688 | 1,684 | (103) |
| Write-Off / Other settings | 412 | $(5,955)$ | $(4,052)$ | 36,997 | 51,625 | 736 |
| Added values ${ }^{(1)}$ | -- | -- | -- | -- | 1,533 | - |
| Closing balance | 938,612 | 938,612 | 808,015 | 1,084,733 | 1,084,733 | 881,992 |

(1) Refers to the balance from Banco Patagonia.
h) Leasing portfolio by maturity

|  |  |  | R\$ thousand |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 21.31.2011 | 12.31.2010 |
| Up to 1 year ${ }^{(1)}$ | 18,942 | 18,227 | 1,659,973 | 1,834,583 |
| More than 1 year and up to 5 years | 11,039 | 26,246 | 1,395,455 | 2,203,085 |
| Over 5 years | -- | -- | 8,654 | 9,271 |
| Total Present Value | 29,981 | 44,473 | 3,064,082 | 4,046,939 |

(1) Includes amounts related to installments overdue.

## i) Income from leasing operations

|  |  |  |  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Lease revenue | 10,680 | 21,996 | 40,372 | 1,037,557 | 2,249,071 | 3,032,523 |
| Leasing | 10,680 | 21,996 | 40,372 | 1,037,557 | 2,249,071 | 3,032,363 |
| Operating leases | -- | -- | -- | -- | -- | 160 |
| Lease expenses | $(8,393)$ | $(17,058)$ | $(34,487)$ | $(735,923)$ | $(1,633,241)$ | $(\mathbf{2}, \mathbf{2 1 8 , 4 8 1 )}$ |
| Leasing | $(8,393)$ | $(17,058)$ | $(34,487)$ | $(734,298)$ | $(1,630,642)$ | $(2,214,538)$ |
| Operating leases | -- | -- | -- | (58) | (116) | (479) |
| Loss on disposal of leased assets | -- | -- | -- | $(1,567)$ | $(2,483)$ | $(3,464)$ |
| Total | 2,287 | 4,938 | 5,885 | 301,634 | 615,830 | 814,042 |

j) Concentration of loans


## k) Supplementary information

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Renegotiated loans ${ }^{(1)}$ | 14,319,917 | 24,312,877 | 26,195,922 | 16,292,847 | 29,313,212 | 30,624,001 |
| Income from recovery of loans previously written off as loss | 1,844,901 | 3,416,496 | 3,111,656 | 1,835,954 | 3,644,134 | 3,303,155 |
| Amount of Credits Assigned to Other Financial Institutions | -- | -- | -- | -- | -- | 1,251,357 |
| Book value | -- | -- | -- | -- | -- | 1,131,506 |
| Earnings on sales before taxes | -- | -- | -- | -- | -- | 119,851 |
|  | 12.31.2011 |  | 12.31.2010 | 12.31 | 2011 | 12.31.2010 |
| Credits contracted to release | 119,395,981 |  | 91,326,087 | 111,97 | ,517 | 86,083,616 |
| Guarantees given ${ }^{(2)}$ | 7,345,903 |  | 8,071,232 | 12,60 | 492 | 12,500,620 |
| Confirmed export credits | 1,032,833 |  | 742,827 | 1,03 | ,372 | 755,362 |
| Credit opened for import | 437,833 |  | 463,154 |  | ,697 | 463,424 |
| Resources linked ${ }^{(3)}$ | 628,848 |  | 716,859 | 1,09 | ,251 | 1,179,658 |
| Credit operations linked ${ }^{(3)}$ | 901,043 |  | 805,419 |  | ,511 | 890,628 |

(1) Refers to the book value of loan operations, normal and abnormal, renegotiated using Internet, ATM network or the agency chain. It is considered a renegotiation any type of agreement involving the change in maturity or the payment terms originally agreed, as composition of debt, extension, novation, granting of a new operation for partial or full liquidation of previous operation.
(2) For these operations, the Bank maintains an allowance recorded in Other Liabilities - Sundry, (Note 20.e) totaling R\$ 111,760 thousand ( $\mathrm{R} \$ 82,230$ thousand, on 12.31.2010) in Banco do Brasil and $R \$ 115,624$ thousand in BB-Consolidated ( $\mathrm{R} \$ 85,510$ thousand, on 12.31.2010), calculated in accordance with Resolution CMN n. ${ }^{\circ}$ 2682/1999.
(3) On 12.31.2011, there are no operations in default and not judicial questioning on active operations or linked to the funds raised to implement these operations.

## 11 - Other Receivables

a) Specific credits

Refer to National Treasury credits - extension of the terms of rural financing - in the amount of $R \$ 1,146,328$ thousand ( $R \$ 1,029,638$ thousand on 12.31.2010), established in Law 9,138/1995.

## b) Sundry

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Deferred tax assets - Tax credits (Note 25.e) | 19,748,466 | 19,751,902 | 22,753,544 | 21,969,538 |
| Credit and debit card operations | 15,907,511 | 14,121,902 | 15,907,511 | 14,121,902 |
| Actuarial assets - Previ (Note 27.d) | 13,372,004 | 9,894,787 | 13,372,004 | 9,894,787 |
| Sundry debtors from escrow deposits - lawsuit (Note 28.e) | 13,348,256 | 12,485,258 | 13,348,256 | 12,485,258 |
| Sundry debtors from escrow deposits - contingencies (Note 28.d) | 10,496,135 | 9,401,829 | 12,187,865 | 10,843,777 |
| Fund allocation of surplus - Previ (note 27.e) | 9,638,387 | 9,119,367 | 9,638,387 | 9,119,367 |
| Income tax and social contribution on net income to offset | 7,700,142 | 9,495,380 | 8,788,727 | 10,268,266 |
| National Treasury - equalization of taxes Agricultural Crop | 3,519,364 | 3,493,439 | 3,519,364 | 3,493,439 |
| Receivables - non-financial companies | -- | -- | 2,387,450 | 2,888,627 |
| Notes and credits receivable - other | 1,035,859 | 887,161 | 2,286,374 | 1,265,895 |
| Sundry debtors - domestic | 1,391,821 | 1,391,406 | 1,819,216 | 1,740,272 |
| Accounts receivable - National Treasury | 1,047,434 | 1,305,327 | 1,047,434 | 1,305,327 |
| Sundry debtors - foreign | 83,090 | 14,138 | 511,334 | 15,370 |
| Advances to Credit Guarantee of Fund (FGC) | 467,679 | 711,686 | 467,679 | 711,686 |
| Salary and other advances | 228,621 | 247,735 | 238,757 | 256,385 |
| Purchase of assets receivable | 128,381 | 177,806 | 128,383 | 177,806 |
| Acquisition of rights arising from exploration and production of oil, natural gas and mineral resources | 59,948 | 85,282 | 59,948 | 85,282 |
| Sundry debtors from escrow deposits - others | 12,406 | 56,899 | 47,737 | 58,494 |
| Others | 444,320 | 439,783 | 401,898 | 414,337 |
| Total | 98,629,824 | 93,081,087 | 108,911,868 | 101,115,815 |
|  |  |  |  |  |
| Current assets | 43,831,069 | 44,611,607 | 51,189,006 | 49,880,444 |
| Non-current assets | 54,798,755 | 48,469,480 | 57,722,862 | 51,235,371 |

## 12 - Foreign Exchange Portfolio

## a) Breakdown

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Other Receivables |  |  |  |  |
| Forward foreign exchange purchases pending settlement | 14,931,009 | 10,241,560 | 15,362,484 | 10,852,280 |
| Bills of exchange and time drafts in foreign currency | 79,730 | 72,340 | 79,730 | 72,340 |
| Receivables from sales of foreign exchange | 21,667,265 | 28,661,146 | 21,672,632 | 28,691,802 |
| (Advances received in local/foreign currency) | $(19,629,278)$ | $(27,541,940)$ | $(19,631,530)$ | $(27,834,542)$ |
| Foreign currency receivables | 5,549 | 5,269 | 5,549 | 5,269 |
| Income receivable on advances granted and financed imports | 114,789 | 84,139 | 126,539 | 90,611 |
| Total | 17,169,064 | 11,522,514 | 17,615,404 | 11,877,760 |
|  |  |  |  |  |
| Current assets | 17,169,064 | 9,936,710 | 17,615,404 | 10,291,956 |
| Non-current assets | - | 1,585,804 | - | 1,585,804 |
|  |  |  |  |  |
| Other Liabilities |  |  |  |  |
| Forward foreign exchange sales pending settlement | 23,448,449 | 27,631,836 | 23,453,654 | 27,661,366 |
| (Financed imports) | $(5,569)$ | $(17,510)$ | $(5,569)$ | $(17,510)$ |
| Foreign exchange purchase liabilities | 13,967,565 | 10,574,863 | 14,360,893 | 11,200,934 |
| (Advances on foreign exchange contracts) | $(9,091,438)$ | $(9,144,263)$ | $(9,453,929)$ | $(9,406,691)$ |
| Foreign currency payables | 5,175 | 10,408 | 59,199 | 64,161 |
| Unearned income on advances granted | 2,009 | 3,727 | 2,009 | 3,727 |
| Total | 28,326,191 | 29,059,061 | 28,416,257 | 29,505,987 |
|  |  |  |  |  |
| Current liabilities | 16,044,850 | 11,458,085 | 16,134,916 | 11,905,011 |
| Non-current liabilities | 12,281,341 | 17,600,976 | 12,281,341 | 17,600,976 |
|  |  |  |  |  |
| Net Foreign Exchange Portfolio | $(11,157,127)$ | $(17,536,547)$ | $(10,800,853)$ | $(17,628,227)$ |
|  |  |  |  |  |
| Memorandum Accounts |  |  |  |  |
| Credit opened for imports | 860,272 | 935,474 | 942,877 | 949,106 |
| Confirmed export credit | 1,032,833 | 742,827 | 1,037,372 | 755,362 |

b) Foreign Exchange Results

|  |  |  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2ndHalf2011 | 2011 | 2010 | 2ndHalf2011 | 2011 | 2010 |
| Foreign exchange income | 8,140,025 | 11,627,681 | 7,432,010 | 9,062,405 | 13,113,223 | 8,412,269 |
| Foreign exchange expenses | $(9,636,096)$ | $(12,210,625)$ | $(6,454,944)$ | $(10,448,609)$ | $(13,487,440)$ | $(7,329,438)$ |
| Foreign exchange result | $(1,496,071)$ | $(582,944)$ | 977,066 | $(1,386.204)$ | $(374,217)$ | 1,082,831 |

Notes to the financial statements

## 13 - Other Assets

|  | R \$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Non-operating Assets ${ }^{(1)}$ | 266,868 | 269,978 | 409,124 | 349,428 |
| Assets in special regime | 162,588 | 162,028 | 162,674 | 162,114 |
| Vehicles | 578 | 648 | 107,999 | 77,445 |
| Buildings | 76,893 | 78,865 | 96,006 | 80,212 |
| Property | 18,675 | 19,185 | 18,675 | 19,185 |
| Machinery and equipment | 8,056 | 6,725 | 8,980 | 7,656 |
| Other | 78 | 2,527 | 14,790 | 2,816 |
|  |  |  |  |  |
| Supply Materials | 22,655 | 21,809 | 59,341 | 38,643 |
|  |  |  |  |  |
| Subtotal Other Assets | 289,523 | 291,787 | 468,465 | 388,071 |
|  |  |  |  |  |
| (Impairment) | $(170,279)$ | $(169,506)$ | $(188,463)$ | $(177,233)$ |
|  |  |  |  |  |
| Prepaid Expenses | 4,017,349 | 3,424,120 | 4,840,224 | 3,672,842 |
| Premiums for purchased credits payroll ${ }^{(2)}$ | 3,265,592 | 2,557,495 | 2,370,968 | 2,046,909 |
| Right on the custody of judicial deposits | 514,948 | 625,667 | 514,948 | 625,667 |
| Premium paid to costumers - Partnerships retailers | 63,590 | 76,611 | 63,590 | 76,611 |
| Insurance and capitalization selling expenses | -- | -- | 982,521 | 389,024 |
| Commissions paid to tradesmen - financing of vehicles | 11,361 | 27,668 | 376,671 | 101,720 |
| Personnel expenses - meal program | 92,751 | 82,068 | 92,751 | 82,068 |
| Other | 69,107 | 54,611 | 438,775 | 350,843 |
|  |  |  |  |  |
| Total Other Assets | 4,136,593 | 3,546,401 | 5,120,226 | 3,883,680 |
| Current assets | 1,524,119 | 1,500,405 | 2,723,551 | 1,534,331 |
| Non-current assets | 2,612,474 | 2,045,996 | 2,396,675 | 2,349,349 |

(1) The Bank recognized impairment losses of assets not in use in the amount of $R \$ 41,380$ thousand ( $R \$ 47,513$ thousand for the year 2010) in Banco do Brasil and the amount of $R \$ 46,891$ thousand ( $R \$ 47,750$ thousand for the year 2010) in the BB-Consolidated).
(2) The amounts are amortized over the maturity of the installments of loans acquired from other financial institutions.

## 14 - Investments

a) Changes in subsidiaries and affiliates

|  | BB-Banco Múltiplo |  |  |  |  |  | BB-Co |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value | Changes in the year/2011 |  |  | Book value | Equity income | Book value | Changes in the year/201 |  |
|  | 12.31.2010 | Dividends | Other Events | Equity income | 12.31.2011 | 2010 | 12.31.2010 | Dividends | Other Events |
| Domestic | 16,598,375 | $(1,441,195)$ | 452,235 | 2,425,518 | 18,034,933 | 2,947,087 | 7,115,534 | $(11,554)$ | $(651,648)$ |
| BB Seguros Participações S.A. ${ }^{11)}$ | 1,190,044 | $(228,508)$ | 2,136,854 | 788,612 | 3,887,002 | 397,093 | -- | -- | -- |
| Banco Votorantim S.A. | 3,955,638 | $(128,344)$ | $(1,203)$ | $(321,734)$ | 3,504,357 | 305,287 | -- | -- | -- |
| BB Leasing S.A. - Arrendamento Mercantil | 3,315,768 | $(42,972)$ | -- | 180,936 | 3,453,732 | 106,717 | -- | -- | -- |
| BB Banco de Investimento S.A. | 1,113,206 | $(218,328)$ | 1,373 | 919,049 | 1,815,300 | 944,303 | -- | -- | -- |
| BB Gestão de Recursos - Distribuidora de Títulos e Valores Mobiliários S.A. | 133,647 | $(559,489)$ | $(7,784)$ | 559,455 | 125,829 | 451,018 | -- | -- | -- |
| Cobra Tecnologia S.A. ${ }^{(2)}$ | 63,114 | -- | 69,998 | $(8,725)$ | 124,387 | $(51,639)$ | -- | -- | -- |
| BV Participações S.A. | 67,140 | $(6,968)$ | -- | 44,947 | 105,119 | 29,346 | -- | -- | -- |
| BB Administradora de Consórcios S.A. | 24,443 | $(85,509)$ | -- | 111,026 | 49,960 | 61,031 | -- | -- | -- |
| BB Corretora de Seguros e Administradora de Bens S.A. | 33,540 | $(147,609)$ | (29) | 147,610 | 33,512 | 114,830 | -- | -- | -- |
| Cadam S.A. ${ }^{(3)}$ | 44,019 | -- | 4,038 | $(25,841)$ | 22,216 | $(2,312)$ | 44,019 | -- | 4,038 |
| BB Administradora de Cartões de Crédito S.A. | 21,205 | $(17,962)$ | $(1,878)$ | 17,961 | 19,326 | 10,247 | -- | -- | -- |
| BB-Elo Cartões Participações S.A. ${ }^{(4)}$ | 10,771 | -- | 16,500 | $(8,428)$ | 18,843 | 534 | -- | -- | -- |
| Besc Distribuidora de Títulos e Valores Mobiliários S.A. Bescval | 11,848 | $(5,364)$ | $(5,200)$ | 5,843 | 7,127 | 89 | -- | -- | -- |
| Tecnologia Bancária S.A. - Tecban ${ }^{(2)}$ | 7,636 | -- | -- | (829) | 6,807 | 470 | -- | -- | -- |
| Cia. Hidromineral Piratuba | 2,211 | -- | -- | 94 | 2,305 | 124 | 2,211 | -- | -- |
| Companhia Brasileira de Securitização - Cibrasec ${ }^{(5)}$ | 2,216 | (142) | -- | 212 | 2,286 | 38 | -- | -- | -- |
| Cia. Catarinense de Assessoria e Serviços - CCA ${ }^{(6)}$ | 228 | -- | -- | -- | 228 | -- | 228 | -- | -- |
| Itapebi | -- | -- | -- | -- | -- | -- | 63,307 | $(11,554)$ | -- |
| Mapfre Nossa Caixa Vida e Previdência S.A. ${ }^{(7)}$ | 102,353 | -- | $(102,353)$ | -- | -- | 58,472 | 102,353 | -- | $(89,029)$ |
| Estruturadora Brasileira de Projetos - EBP | -- | -- | -- | -- | -- | -- | 1,552 | -- | 1,729 |
| BB Aliança Participações S.A. ${ }^{(8)}$ | 1,358,987 | -- | $(1,374,298)$ | 15,311 | -- | 518,914 | -- | -- | -- |
| Nossa Caixa Capitalização S.A. ${ }^{(7)}$ | 5,394 | -- | $(5,413)$ | 19 | -- | 202 | -- | -- | -- |
| BB Banco Popular do Brasil S.A. ${ }^{(9)}$ | -- | -- | -- | -- | -- | 1,768 | -- | -- | -- |
| Besc Financeira S.A.- Bescredi ${ }^{(9)}$ | -- | -- | -- | -- | -- | 414 | -- | -- | -- |
| Besc S.A. Arrendamento Mercantil - Besc Leasing ${ }^{(9)}$ | -- | -- | -- | -- | -- | 141 | -- | -- | -- |
| Pronor ${ }^{(10)}$ | -- | -- | -- | -- | -- | -- | 18,606 | -- | $(19,096)$ |
| Other equity ${ }^{(11)}$ | -- | -- | -- | -- | -- | -- | -- | -- | 68,845 |
| Goodwill/Bargain purchase on acquisition of investiments | 5,134,967 | -- | $(278,370)$ | -- | 4,856,597 | -- | 6,883,258 | -- | $(618,135)$ |

## Notes to the financial statements

|  | BB-Banco Múltiplo |  |  |  |  |  | BB-Co |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value | Changes in the year/2011 |  |  |  | Equity income | Book value | Changes in the year/201 |  |
|  | 12.31.2010 | Dividends | Other Events | Equity income | 12.31.2011 | 2010 | 12.31.2010 | Dividends | Other Events |
| Abroad | 1,008,171 | -- | 584,434 | 595,212 | 2,187,817 | $(73,121)$ | -- | -- | $(66,268)$ |
| Brasilian American Merchant Bank | 707,151 | -- | 104,024 | 5,253 | 816,428 | 75,940 | -- | -- | -- |
| Banco Patagonia | -- | -- | 525,255 | 112,515 | 637,770 | -- | -- | -- | -- |
| Banco do Brasil AG. Viena (Áustria) | 200,628 | -- | 7,752 | 4,703 | 213,083 | 4,463 | -- | -- | -- |
| BB Leasing Company Ltd | 72,878 | -- | 9,285 | 994 | 83,157 | 1,373 | -- | -- | -- |
| BB Securities LLC | 27,514 | -- | 4,520 | 5,062 | 37,096 | 11,916 | -- | -- | -- |
| Other equity abroad | -- | -- | 10,207 | 33,267 | 43,474 | -- | -- | -- | 10,207 |
| Goodwill/Bargain purchase on acquisition of investiments | -- | -- | 356,809 | -- | 356,809 | -- | -- | -- | 356,809 |
|  |  |  |  |  |  |  |  |  |  |
| Profit / (loss) in the agencies | -- | -- | $(267,786)$ | 267,786 | -- | $(111,534)$ | -- | -- | $(267,786)$ |
| Profit / (loss) of subsidiaries | -- | -- | $(165,498)$ | 165,498 | -- | $(55,438)$ | -- | -- | $(165,498)$ |
| Increase / decrease in equity resulting from handling | -- | -- | (134) | 134 | -- | 159 | -- | -- | -- |
| Total Investments in Subsidiaries and Affiliates | 17,606,546 | $(1,441,195)$ | 1,036,669 | 3,020,730 | 20,222,750 | 2,873,966 | 7,115,534 | $(11,554)$ | $(717,916)$ |

(1) Variation of "Other events" mainly due to capital increase of $R \$ 2,151,589$ thousand in 2011.
(2) The information refers to the period from November/2010 to December/2011.
(3) In the year/2011, there were, in BB-Banco Múltiplo, impairment losses in the amount of R\$4,038 thousand.
(4) New denomination to Nossa Caixa S.A. - Administradora de Cartão de Crédito.
(5) The information refers to the period from November/2010 to November/2011.
(6) Company in liquidation process, not valued by the equity method.
(7) Investment transferred to subsidiary BB-Seguros Participações S.A. in 1st half of 2011.
(8) Investment transferred to holding BB-Mapfre SH1 Participações S.A. (Note 2.c).
(9) Companies incorporated by the Banco do Brasil in 1st half of 2010.
(10) Investment divested in 1st half of 2011.
(11) Refers to investments on non-financial associated companies.

Notes to the financial statements

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Realized capital stock | Adjusted Shareholde rs' Equity | Net income (loss) for the period | Quantity of Shares (in thousands) |  | Ownership interest in the total capital \% |
|  |  |  |  | Common | Preferred |  |
| Domestic |  |  |  |  |  |  |
| Banco Votorantim S.A. | 4,026,848 | 8.041 .428 | (201.078) | 33,356,791 | 7,412,620 | 50.00 |
| BB Seguros Participações S.A. | 3,087,847 | 3,887,002 | 788,612 | 235,922 | -- | 100.00 |
| BB Leasing S.A. - Arrendamento Mercantil | 3,261,860 | 3,453,732 | 180,936 | 3,000 | -- | 100.00 |
| BB Banco de Investimento S.A. | 1,088,126 | 1,815,300 | 919,049 | 3,249 | -- | 100.00 |
| Itapebi | 105,000 | 396,095 | 123,712 | 19,950 | -- | 19.00 |
| BV Participações S.A. | 60,423 | 210,239 | 89,894 | 15,105 | 15,106 | 50.00 |
| Tecnologia Bancária S.A. - Tecban (1) | 166,406 | 150,931 | $(18,381)$ | 169,395 | -- | 13.53 |
| BB Gestão de Recursos - Distribuidora de Títulos e Valores Mobiliários S.A. | 109,698 | 125,829 | 559,455 | 100,000 | -- | 100.00 |
| Cobra Tecnologia S.A. | 119,527 | 124,425 | $(8,853)$ | 248,459 | 248,586 | 99.97 |
| Cadam S.A. | 183,904 | 102,662 | $(119,413)$ | -- | 4,762 | 21.64 |
| Companhia Brasileira de Securitização - Cibrasec (2) | 68,475 | 75,445 | 6,997 | 8 | -- | 12.12 |
| BB Administradora de Consórcios S.A. | 24,443 | 49,960 | 111,026 | 14 | -- | 100.00 |
| BB Corretora de Seguros e Administradora de Bens S.A. | 26,918 | 33,512 | 147,610 | 1,000 | -- | 100.00 |
| BB Administradora de Cartões de Crédito S.A. | 9,300 | 19,326 | 17,961 | 398,158 | -- | 100.00 |
| BB-Elo Cartões Participações S.A. | 26,500 | 18,843 | $(8,428)$ | 10,000 | -- | 100.00 |
| Cia. Hidromineral Piratuba | 2,047 | 14,235 | 579 | 63,931 | -- | 16.19 |
| Besc Distribuidora de Títulos e Valores Mobiliários S.A. - Bescval | 6,312 | 7,154 | 5,865 | 10,168,624 | -- | 99.62 |
| Estruturadora Brasileira de Projetos - EBP | 50,280 | 3,649 | $(25,876)$ | 3,859 | -- | 11.11 |
| Cia. Catarinense de Assessoria e Serviços - CCA | 780 | 474 | -- | 260 | 520 | 48.13 |


| Abroad |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Patagonia | 313,384 | 1,081,640 | 190,822 | 424,101,958 | -- | 58.96 |
| Brasilian American Merchant Bank | 451,942 | 816,428 | 5,253 | 241,023 | -- | 100.00 |
| Banco do Brasil AG. Viena (Áustria) | 45,781 | 213,083 | 4,703 | 188 | -- | 100.00 |
| BB Leasing Company Ltd. | -- | 83,157 | 994 | 1,000 | -- | 100.00 |
| BB Securities LLC | 9,376 | 37,096 | 5,062 | 5,000 | -- | 100.00 |

(1) Banco do Brasil's direct interest of $4.51 \%$.
(2) Banco do Brasil's direct interest of $3.03 \%$.

Due to the notifications "A"5272 and "A"5273, from 01.27.2012, issued by Argentine Central Bank, the Banco Patagonia may not distribute dividends of 2011 fiscal year. These notifications increased the minimum capital requirements and solvency to Argentine financial institutions and the index of additional capital requirement to dividends distribution. In addition, local regulation requires SEFyC (Superintendency of Financial and Exchange Institutions) and BCRA preliminary authorization to the distribution of results.

## b) Other Investments

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | BB-Banco Múltiplo |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Tax incentive investments | 11,386 | 18,810 | 84,403 | 82,988 |
| Equity securities | 58 | 58 | 146 | 146 |
| Stocks and shares | 52,738 | 52,482 | 56,789 | 56,186 |
| Other investments (1) | 3,232 | 3,265 | 1,074,638 | 944,993 |
| Other investments abroad | 303 | 11,520 | 303 | 12,322 |
| Total | 67,717 | 86,135 | 1,216,279 | 1,096,635 |
| Allowance for losses (2) | $(49,246)$ | $(51,355)$ | $(84,198)$ | $(84,415)$ |

(1) Includes, in BB-Consolidated, the amount of $R \$ 914,059$ thousand ( $R \$ 866,917$ thousand in 12.31.2010), realting to the investments of Neoenergia S.A. a jointly-owned subsidiary.
(2) Includes, in BB-Banco Múltiplo, the amount of $\mathrm{R} \$ 4.267$ thousand relating to impairment losses in Cadam S.A. and Cia. Catarinense de Assessoria e Serviços - CCA.

Notes to the financial statements

## c) Goodwill on acquisition of investments

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Changes of Goodwill | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2nd half/2011 | Year/2011 | Year/2010 | 2nd half/2011 | Year/2011 | Year/2010 |
| Opening Balance | 5,310,292 | 5,134,967 | 5,114,807 | 6,744,151 | 6,887,332 | 5,601,574 |
| Acquisitions (1) | 51,317 | 369,965 | 206,879 | 162,065 | 556,355 | 1,510,336 |
| Amortizations (2) | $(148,203)$ | $(291,526)$ | $(186,719)$ | $(282,721)$ | $(574,807)$ | $(224,578)$ |
| Others (3) | -- | -- | -- | -- | $(245,385)$ | -- |
| Closing Balance | 5,213,406 | 5,213,406 | 5,134,967 | 6,623,495 | 6,623,495 | 6,887,332 |

(1) According to Note 2,a,
(2) Recorded in Other Operating Expenses,
(3) Includes reductions for participation in goodwill on investments in Brasilveículos Companhia de Seguros and Companhia de Seguros Aliança do Brasil, amounting to $\mathrm{R} \$ 123,645$ thousand and $\mathrm{R} \$ 121,740$ thousand, respectively.
d) Expected Goodwill Amortization

| R \$ thousand |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2013 | 2014 | 2015 | - 2016 | 62017 | 2018 | 2019 | $\begin{array}{r} \text { From } 2020 \\ \text { to } 2052 \end{array}$ | Total |
| Banco do Brasil | 578,600 | 712,472 | 806,770 | 906,963 | 999,726 | 1,104,198 | 36,296 | 37,021 | 31,360 | 5,213,406 |
| Banco Nossa Caixa | 473,923 | 617,846 | 709,394 | 807,756 | 900,156 | 1,007,459 | -- | -- | -- | 4,516,534 |
| Banco Votorantim | 49,191 | 54,570 | 56,722 | 57,981 | 60,466 | 61,133 | -- | -- | -- | 340,063 |
| Banco Patagonia | 55,486 | 40,056 | 40,654 | 41,226 | 39,104 | 35,606 | 36,296 | 37,021 | 31,360 | 356,809 |
| Tax effects ${ }^{(1)}$ | $(231,440)$ | $(284,989)$ | $(322,708)$ | $(362,785)$ | $(399,890)$ | $(441,679)$ | $(14,518)$ | $(14,808)$ | $(12,545)$ | $(2,085,362)$ |
| Net total | 347,160 | 427,483 | 484,062 | 544,178 | 599,836 | 662,519 | 21,778 | 22,213 | 18,815 | 3,128,044 |
| Outras Participações |  |  |  |  |  |  |  |  |  |  |
| BB-BI | 109,997 | 127,614 | 147,360 | 168,092 | 191,781 | 211,293 | 43,280 | -- | -- | 999,417 |
| Cielo | 96,911 | 111,552 | 127,883 | 146,681 | 168,243 | 192,975 | 38,571 | -- | -- | 882,816 |
| CBSS | 13,086 | 16,062 | 19,477 | 21,411 | 23,538 | 18,318 | 4,709 | -- | -- | 116,601 |
|  |  |  |  |  |  |  |  |  |  |  |
| BB Aliança Participações S,A, | 116,984 | 90,674 | -- | -- | -- | -- | -- | -- | -- | 207,658 |
| Aliança do Brasil | 116,984 | 90,674 | -- | -- | -- | -- | -- | -- | -- | 207,658 |
|  |  |  |  |  |  |  |  |  |  |  |
| BB Aliança Rev Participações S,A, | 22,653 | 26,049 | 30,096 | 25,766 | -- | -- | -- | -- | -- | 104,564 |
| Brasilveículos | 22,653 | 26,049 | 30,096 | 25,766 | -- | -- | -- | -- | -- | 104,564 |
|  |  |  |  |  |  |  |  |  |  |  |
| BB Seguros | 19,429 | 18,308 | 15,505 | 11,022 | 9,154 | 8,593 | 8,780 | 7,659 | -- | 98,450 |
| Brasilcap | 19,429 | 18,308 | 15,505 | 11,022 | 9,154 | 8,593 | 8,780 | 7,659 | -- | 98,450 |
|  |  |  |  |  |  |  |  |  |  |  |
| BB Consolidated | 847,663 | 975,117 | 999,731 | 1,111,843 | 1,200,661 | 1,324,084 | 88,356 | 44,680 | 31,360 | 6,623,495 |
| Tax effects ${ }^{(1)}$ | $(329,521)$ | $(381,945)$ | $(397,156)$ | $(442,530)$ | $(479,715)$ | $(529,118)$ | $(34,815)$ | $(17,412)$ | $(12,545)$ | $(2,624,757)$ |
| Net total | 518,142 | 593,172 | 602,575 | 669,313 | 720,946 | 794,966 | 53,541 | 27,268 | 18,815 | 3,998,738 |

(1) $25 \%$ of income tax and social contribution of $15 \%$ for financial companies and $25 \%$ of income tax and social contribution of $9 \%$ for nonfinancial company.

The expected amortization of goodwill generated by acquisitions of equity is based on projections of results that supported the business, prepared by specialized firms contemplating the timing of the estimates and discount rates used in calculating the net present value of expected cash flows.

## e) Goodwill Impairment test

Recoverable amount of goodwill on acquisition of investments is determined based on value in use, which is evaluated using the discounted cash flow method, that is based on cash flow projections of the invested entity (cash-generating unit) and on measurement of the discount rate of this flow.

Assumptions adopted to measure this flow are based on public information, on budget and on business plan of evaluated entities. These assumptions consider current and past performance as well as expected growth on its market and in the macroeconomic environment.

Notes to the financial statements

The cash flow of the entities below were designed for ten years, perpetuating from the eleventh year, with growth rate established. For the periods of excess cash flow to the terms of budget and business plan, the growth estimates are in line with those adopted by the entities. The nominal discount rate was measured, annually, based on the CAPM (Capital Asset Pricing Model) adjusted to the Brazilian market and referenced in Reais ( $\mathrm{R} \$$ ), with the exception of Banco Patagonia, whose model was adjusted to the Argentine market and referenced in Argentine Pesos (ARS).

| Entities (cash-generating units) | Growth rate $^{(1)}$ | Discount rate $^{(2)}$ |
| :--- | ---: | ---: |
| Banco Votorantim | $5.00 \%$ | $12.45 \%$ |
| Banco Patagonia | $14.90 \%$ | $23.92 \%$ |
| Cielo | $5.00 \%$ | $12.80 \%$ |
| CBSS | $5.00 \%$ | $12.43 \%$ |
| Aliança do Brasil | $5.00 \%$ | $14.09 \%$ |
| Brasilveículos | $5.00 \%$ | $11.25 \%$ |
| Brasilcap | $2.85 \%$ | $9.16 \%$ |

(1) Nominal growth in perpetuity.
(2) Geometric mean of ten years of projection.

The impairment test of goodwill on acquisition of Banco Nossa Caixa, which was incorporated by Banco do Brasil, considers the value in use of Banco do Brasil in the state of São Paulo (cashgenerating unit). Cash flows are based on cash-generating unit results in 2011, with increase of PIB (Gross Domestic Product) and IPCA (National Consumer Price Index) designed for ten years. Cash flows were discounted by ETTJ (Term Structure of Interest Rates), collected at the BM\&FBovespa.

| Entity (cash-generating unit) | Growth rate $^{(1)}$ | Discount rate ${ }^{(1)}$ |
| :--- | ---: | ---: |
| Banco do Brasil - State of São Paulo - Goodwill of Banco Nossa Caixa | $6.80 \%$ | $10.96 \%$ |
| $(1)$ Geometric mean of ten years of projection. |  |  |

(1) Geometric mean of ten years of projection.

According to the sensitivity analysis performed, there is no indication that changes in assumptions can make the book value of cash-generating units exceed the recoverable amount.

In 2011 and 2010, there was no impairment loss on goodwill generated in the acquisition of investments.

## 15 - Property and Equipment

| R\$ thousand |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |
|  | 12.31.2010 |  | 2011 |  |  | 12.3 | 1.2011 |  |
|  | Book <br> Balance | Changes | Depreciation | Provision for Impairment | Cost | Accumulated Depreciation | Accumulated Impairment | Book Balance |
| Property and Equipment in Use |  |  |  |  |  |  |  |  |
| Buildings | 1,767,296 | 551,978 | $(234,468)$ | (867) | 4,028,092 | $(1,940,008)$ | $(4,145)$ | 2,083,939 |
| Data processing systems ${ }^{(1)}$ | 1,552,105 | 505,725 | $(507,426)$ | 445 | 4,356,736 | $(2,804,927)$ | (960) | 1,550,849 |
| Furniture and equipment in use | 533,840 | 187,343 | $(103,554)$ | -- | 1,365,136 | $(747,507)$ | -- | 617,629 |
| Land | 212,604 | $(4,337)$ | -- | -- | 208,267 | -- | -- | 208,267 |
| Facilities | 176,920 | 41,397 | $(35,674)$ | -- | 964,343 | $(781,700)$ | -- | 182,643 |
| Constructions in progress | 128,509 | 91,453 | -- | -- | 219,962 | -- | -- | 219,962 |
| Communication systems | 129,210 | $(38,441)$ | $(26,401)$ | -- | 205,308 | $(140,940)$ | -- | 64,368 |
| Security systems | 94,307 | 58,113 | $(23,711)$ | -- | 319,818 | $(191,109)$ | -- | 128,709 |
| Furniture and equipment in stock | 15,889 | $(11,697)$ | -- | -- | 4,192 | -- | -- | 4,192 |
| Transport systems | 49 | 1,752 | (121) | -- | 3,430 | $(1,750)$ | -- | 1,680 |
|  |  |  |  |  |  |  |  |  |
| Total | 4,610,729 | 1,383,286 | $(931,355)$ | (422) | 11,675,284 | $(6,607,941)$ | $(5,105)$ | 5,062,238 |

Notes to the financial statements

| R\$ thousand |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |
|  | 12.31.2010 |  | 2011 |  |  | 12.31 | 1.2011 |  |
|  | Book <br> Balance | Changes | Depreciation | Provision for Impairment | Cost | Accumulated Depreciation | Accumulated Impairment | Book Balance |
| Property and Equipment in Use |  |  |  |  |  |  |  |  |
| Buildings | 1,775,777 | 636,787 | $(236,670)$ | (867) | 4,143,161 | $(1,963,989)$ | $(4,145)$ | 2,175,027 |
| Data processing systems ${ }^{(1)}$ | 1,652,762 | 571,407 | $(518,181)$ | 445 | 4,610,881 | $(2,903,488)$ | (960) | 1,706,433 |
| Furniture and equipment in use ${ }^{(1)}$ | 651,357 | 270,759 | $(131,995)$ | 262 | 1,870,952 | $(1,079,679)$ | (890) | 790,383 |
| Land | 218,994 | 9,539 | -- | -- | 228,533 | -- | -- | 228,533 |
| Facilities | 200,495 | 60,529 | $(40,092)$ | -- | 1,030,822 | $(809,890)$ | -- | 220,932 |
| Constructions in progress | 156,401 | 95,857 | -- | -- | 252,258 | -- | -- | 252,258 |
| Communication systems | 133,618 | $(36,063)$ | $(27,278)$ | -- | 218,671 | $(148,394)$ | -- | 70,277 |
| Security systems | 95,215 | 59,384 | $(24,023)$ | -- | 324,199 | $(193,623)$ | -- | 130,576 |
| Transport systems | 3,419 | 9,127 | $(2,071)$ | -- | 34,166 | $(23,691)$ | -- | 10,475 |
| Furniture and equipment in stock | 15,889 | $(11,697)$ | -- | -- | 4,192 | -- | -- | 4,192 |
|  |  |  |  |  |  |  |  |  |
| Total | 4,903,927 | 1,665,629 | $(980,310)$ | (160) | 12,717,835 | (7,122,754) | $(5,995)$ | 5,589,086 |

(1) Reversal of impairment provision,

## 16 - Intangible Assets

## a) a) Changes and Breakdown

| R\$ thousand |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |  |
|  | 12.31.2010 | 2011 |  |  |  | 12.31.2011 |  |  |  |
|  | $\begin{array}{r} \text { Book } \\ \text { Balance } \end{array}$ | Acquisitions | Write-offs | Amortization | Provision for Impairment (1) | Cost | Accumulated Amortization | Accumulated Impairment | Book Balance |
| Rights to manage payroll | 5,803,461 | 3,229,972 | $(959,061)$ | $(2,051,053)$ | 3,696 | 10,804,766 | $(4,724,851)$ | $(52,900)$ | 6,027,015 |
| Softwares | 524,148 | 300,269 | (49) | $(159,437)$ | -- | 963,386 | $(298,455)$ | -- | 664,931 |
| Other intangible assets (2) | -- | 2,823,856 | -- | -- | -- | 2,823,856 | -- | -- | 2,823,856 |
| Total | 6,327,609 | 6,354,097 | $(959,110)$ | $(2,210,490)$ | 3,696 | 14,592,008 | $(5,023,306)$ | $(52,900)$ | 9,515,802 |


| R\$ thousand |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |  |
|  | 12.31.2010 |  |  | 11 |  |  | 12.31 | 2011 |  |
|  | Book Balance | Acquisitions | Write-offs | Amortization | Provision for Impairment ${ }^{(1)}$ | Cost | Accumulated Amortization | Accumulated Impairment | Book Balance |
| Rights to manage payroll | 5,803,461 | 3,229,972 | $(959,061)$ | $(2,051,053)$ | 3,696 | 10,804,766 | $(4,724,851)$ | $(52,900)$ | 6,027,015 |
| Softwares | 642,261 | 391,513 | (282) | $(161,925)$ | (105) | 1,357,462 | $(485,895)$ | (105) | 871,462 |
| Other intangible assets ${ }^{(2)}$ | 5,810 | 2,835,557 | $(2,974)$ | (375) | (472) | 2,838,601 | (582) | (472) | 2,837,547 |
| Total | 6,451,532 | 6,457,042 | $(962,317)$ | $(2,213,353)$ | 3,119 | 15,000,829 | $(5,211,328)$ | $(53,477)$ | 9,736,024 |

(1) Recorded in Other Operating Expenses. There was in Banco do Brasil and BB-Consolidated, partial reversion of provision for impairment in amount of $\mathrm{R} \$ 3,696$ thousand during 2011.
(2) Includes the right to use the structure of the Postal Bank to correspondent banking services in the amount of $\mathrm{R} \$ 2,823,856$ thousand (Note 31.d).
b) Estimate for Amortization

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |
| Year | 2012 | 2013 | 2014 | 2015 | 2016 | Total |
| Amounts to be amortized | 2,610,354 | 2,292,432 | 1,913,742 | 1,461,845 | 1,237,429 | 9,515,802 |

Notes to the financial statements

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |
| Year | 2012 | 2013 | 2014 | 2015 | 2016 | Total |
| Amounts to be amortized | 2,654,541 | 2,336,621 | 1,957,931 | 1,506,034 | 1,280,897 | 9,736,024 |

## 17 - Deposits and Money Market Borrowing

## a) Deposits

|  | R \$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Demand Deposits | 60,371,172 | 63,295,580 | 62,016,372 | 63,502,759 |
| Individuals | 24,720,856 | 27,256,630 | 24,779,124 | 27,304,103 |
| Companies | 22,063,307 | 24,730,542 | 23,728,405 | 24,925,483 |
| Restricted | 6,522,029 | 5,232,546 | 6,528,126 | 5,219,078 |
| Government | 3,530,600 | 3,311,606 | 3,530,600 | 3,311,606 |
| Related companies | 864,420 | 468,532 | 811,726 | 469,831 |
| Foreign currency | 759,764 | 521,739 | 759,684 | 521,644 |
| Special from Federal Treasury | 702,242 | 805,562 | 702,242 | 805,562 |
| Institutions of the financial system | 625,785 | 364,871 | 594,732 | 342,328 |
| Domiciled abroad | 38,570 | 20,552 | 38,134 | 20,124 |
| Other | 543,599 | 583,000 | 543,599 | 583,000 |
| Savings Deposits | 100,109,839 | 89,287,840 | 100,109,839 | 89,287,840 |
| Individuals | 93,778,940 | 83,636,945 | 93,778,940 | 83,636,945 |
| Companies | 6,056,292 | 5,391,191 | 6,056,292 | 5,391,191 |
| Related companies | 257,435 | 251,709 | 257,435 | 251,709 |
| Institutions of the financial system | 17,172 | 7,995 | 17,172 | 7,995 |
| Interbank Deposits | 18,139,907 | 22,022,720 | 14,450,354 | 18,998,102 |
| Time Deposits | 250,183,824 | 193,670,882 | 265,808,991 | 204,652,146 |
| National currency | 153,957,218 | 109,697,944 | 164,801,983 | 120,397,640 |
| Judicial | 77,591,835 | 64,687,761 | 77,666,810 | 64,688,005 |
| Foreign currency | 10,018,819 | 8,483,755 | 14,724,246 | 8,765,079 |
| Funds and programs - FAT (Note 17.e) | 7,924,910 | 10,234,642 | 7,924,910 | 10,234,642 |
| Funproger (Note 17.f) | 147,175 | 111,968 | 147,175 | 111,968 |
| Others | 543,867 | 454,812 | 543,867 | 454,812 |
| Deposits for Investments | -- | 409,746 | -- | 409,821 |
| Total | 428,804,742 | 368,686,768 | 442,385,556 | 376,850,668 |
|  |  |  |  |  |
| Current liabilities | 291,937,609 | 284,318,438 | 302,505,147 | 290,696,257 |
| Non-current liabilities | 136,867,133 | 84,368,330 | 139,880,409 | 86,154,411 |

b) Segregation of deposits by deadline chargeability


Notes to the financial statements

|  |  |  |  |  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |
|  | Without maturity | Up to 3 months | 3 to 12 months | 1 to 3 years | 3 to 5 years | More than 5 years | 12.31.2011 | 12.31.2010 |
| Time deposits ${ }^{(1)}$ | 87,500,594 | 18,477,248 | 22,482,129 | 68,353,646 | 68,975,503 | 19,871 | 265,808,991 | 204,652,146 |
| Savings deposits | 100,109,839 | -- | -- | -- | -- | -- | 100,109,839 | 89,287,840 |
| Demand deposits | 62,016,372 | -- | -- | -- | -- | -- | 62,016,372 | 63,502,759 |
| Interbank deposits | 328,259 | 5,840,608 | 5,750,098 | 1,940,050 | 272,933 | 318,406 | 14,450,354 | 18,998,102 |
| Deposits for investments | -- | -- | -- | -- | -- | -- | -- | 409,821 |
| Total | 249,955,064 | 24,317,856 | 28,232,227 | 70,293,696 | 69,248,436 | 338,277 | 442,385,556 | 376,850,668 |

(1) Includes the amounts of $R \$ 151,015,003$ thousand, ( $R \$ 72,371,360$ thousand on 12.31 .2010 ) at Banco do Brasil and $R \$ 156,117,461$ thousand ( $\mathrm{R} \$ 82,387,902$ thousand, on 12.31.2010 ) in BB-Consolidated, relating to term deposits with early repurchase clause (liquidity commitment), considering the original maturity dates established in the fundings.
c) Money market borrowing

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Own Portfolio | 54,245,739 | 45,559,644 | 66,475,487 | 56,795,153 |
| Financial treasury bills | 42,442,652 | 35,272,948 | 41,684,702 | 34,966,238 |
| Corporate bonds | 663,897 | -- | 10,966,500 | 8,834,614 |
| National treasury notes | 8,433,559 | 9,557,645 | 8,137,004 | 9,137,821 |
| Securities abroad | 2,376,421 | 729,051 | 2,805,225 | 736,193 |
| National treasury bills | 329,210 | -- | 2,431,697 | 2,677,992 |
| Others | -- | -- | 450,359 | 442,295 |
| Third-Party Portfolio | 125,956,513 | 80,699,183 | 128,695,556 | 84,080,296 |
| Financial treasury bills | 106,124,154 | 52,793,688 | 107,356,969 | 52,793,688 |
| National treasury bills | 15,765,106 | 19,688,654 | 17,181,358 | 22,569,425 |
| Securities abroad | 3,218,920 | 2,335,240 | 3,209,680 | 2,335,240 |
| National treasury notes | 848,333 | 5,881,601 | 947,549 | 6,381,943 |
| Subject to Repurchase Agreements with Free Movement | -- | -- | 4,233 | 1,299,506 |
| Total | 180,202,252 | 126,258,827 | 195,175,276 | 142,174,955 |
|  |  |  |  |  |
| Current liabilities | 172,149,993 | 120,389,184 | 184,926,104 | 134,252,629 |
| Non-current liability | 8,052,259 | 5,869,643 | 10,249,172 | 7,922,326 |

## d) Expenses with Money Market and Expenses borrowings with Deposits

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Expenses Borrowings with Deposits | $(16,554,452)$ | $(30,127,439)$ | $(21,602,404)$ | $(18,678,625)$ | $(33,353,564)$ | $(23,393,861)$ |
| Time deposits | $(8,583,656)$ | $(15,398,314)$ | $(10,301,408)$ | $(9,447,706)$ | $(17,037,407)$ | $(11,539,326)$ |
| Savings deposits | $(3,612,683)$ | $(6,908,451)$ | $(5,788,358)$ | $(3,612,683)$ | $(6,908,451)$ | $(5,788,358)$ |
| Demand deposits | $(2,769,987)$ | $(5,194,304)$ | $(4,010,190)$ | $(2,769,943)$ | $(5,194,063)$ | $(4,010,190)$ |
| Interbank deposits | $(521,337)$ | $(953,946)$ | $(806,337)$ | $(446,760)$ | $(808,227)$ | $(804,802)$ |
| Others | $(1,066,789)$ | $(1,672,424)$ | $(696,111)$ | $(2,401,533)$ | $(3,405,416)$ | $(1,251,185)$ |
| Expenses with Money Market Repurchase Commitments | $(8,954,944)$ | $(17,664,283)$ | $(13,835,275)$ | $(10,062,604)$ | $(19,701,431)$ | $(15,362,497)$ |
| Third-party portfolio | $(7,207,861)$ | $(13,638,792)$ | $(10,714,533)$ | $(7,462,306)$ | $(14,132,852)$ | $(11,219,381)$ |
| Own portfolio | $(1,745,519)$ | $(4,023,843)$ | $(3,116,591)$ | $(2,498,147)$ | $(5,424,202)$ | $(4,079,803)$ |
| Subject to repurchase agreements with free movement | $(1,564)$ | $(1,648)$ | $(4,151)$ | $(102,151)$ | $(144,377)$ | $(63,313)$ |
| Total | $(25,509,396)$ | $(47,791,722)$ | $(35,437,679)$ | $(28,741,229)$ | $(53,054,995)$ | $(38,756,358)$ |

Notes to the financial statements

## e) Fund for Workers' Assistance (FAT)

| Program | Resolution/ TADE ${ }^{(1)}$ | Return of FAT funds |  |  | 12.31.2011 |  |  | $\begin{gathered} \text { Available } \\ \text { TMS }^{(3)} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Type ${ }^{(2)}$ | Initial date | Final date | $\begin{gathered} \text { Available } \\ \text { TMS }^{(3)} \end{gathered}$ | TJLP <br> Applied ${ }^{(4)}$ | Total |  |
| Proger Rural and Pronaf |  |  |  |  | 372,533 | 2,635,836 | 3,008,369 | 269,114 |
| Pronaf Custeio | 04/2005 | RA | 11/2005 | -- | 7,571 | 31,489 | 39,060 | 36,963 |
| Pronaf Investimento | 05/2005 | RA | 11/2005 | -- | 250,326 | 1,809,716 | 2,060,042 | 84,368 |
| Giro Rural - Aquisição de Títulos | 03/2005 | SD | 01/2008 | 01/2014 | -- | 509,546 | 509,546 | -- |
| Giro Rural Fornecedores | 14/2006 | RA | 08/2006 | -- | 94,033 | 132,442 | 226,475 | 114,269 |
| Rural Custeio | 02/2006 | RA | 11/2005 | -- | 896 | 5,868 | 6,764 | 1,982 |
| Rural Investimento | 13/2005 | RA | 11/2005 | -- | 19,707 | 146,775 | 166,482 | 31,532 |
| Proger Urbano |  |  |  |  | 583,644 | 4,050,543 | 4,634,187 | 214,352 |
| Urbano Investimento | 18/2005 | RA | 11/2005 | -- | 235,207 | 4,042,844 | 4,278,051 | 169,514 |
| Urbano Capital de Giro | 15/2005 | RA | 11/2005 | -- | 346,717 | 4,460 | 351,177 | 38,804 |
| Empreendedor Popular | 01/2006 | RA | 11/2005 | -- | 1,720 | 3,239 | 4,959 | 6,034 |
| Other |  |  |  |  | 52,455 | 229,899 | 282,354 | 62,916 |
| Exports | 27/2005 | RA | 11/2005 | -- | 556 | 510 | 1,066 | -- |
| Integrar Área Rural | 26/2005 | RA | 11/2005 | -- | -- | -- | -- | -- |
| Integrar Área Urbana | 25/2005 | RA | 11/2005 | -- | 68 | 319 | 387 | 8,129 |
| Inclusão Digital | 09/2005 | RA | 11/2005 | -- | -- | -- | -- | -- |
| FAT Giro Setorial Micro e Pequenas Empresas | 08/2006 | RA | 09/2007 | -- | 526 | 48,800 | 49,326 | 17,183 |
| FAT Giro Setorial Veículos MGE | 09/2006 | RA | 02/2009 | -- | 100 | 118 | 218 | 1,666 |
| FAT Giro Setorial Veículos MPE | 08/2006 | RA | 02/2009 | -- | 3,505 | 3,844 | 7,349 | 19,033 |
| FAT Fomentar Micro e Pequenas Empresas | 11/2006 | RA | 08/2006 | -- | 1,173 | 7,958 | 9,131 | 1,394 |
| FAT Fomentar Médias e Grandes Empresas | 12/2006 | RA | 07/2006 | -- | 8,292 | 57,065 | 65,357 | 3,377 |
| FAT Taxista | 02/2009 | RA | 09/2009 | -- | 28,890 | 77,463 | 106,353 | 5,382 |
| FAT Encargos a Capitalizar | -- | -- | -- | -- | 9,345 | 33,822 | 43,167 | 6,752 |
| Total |  |  |  |  | 1,008,632 | 6,916,278 | 7,924,910 | 546,382 |

(1) TADE - Allocation Term of Special Deposits.
(2) RA - Auto Return (monthly, 2\% on the balance) and SD - Available Balance.
(3) Funds remunerated by the Average Selic Rate (TMS).
(4) Funds remunerated by the Long Term Interest Rate (TJLP).

FAT is a special accounting and financial fund, established by Law 7998/1990, attached to the Ministry of Labor and Employment and managed by the Executive Council of the Workers' Assistance Fund (Codefat). Codefat is a collective, tripartite, equal level organization, composed of representatives of workers, employers and government.

The main actions to promote employment using FAT funds are structured around the Programs for the Generating Employment and Earnings (Proger), whose resources are allocated through special deposits, established by Law 8352/1991, in official federal financial institutions (including, among others, Proger in the urban program - Investment and Working Capital - and rural program, the National Program for Strengthening Family Farming - Pronaf, the program that allocates resources for the purchase of construction materials - FAT Habitação (building material for popular housing), in addition to the special lines such as FAT Integrar - Rural e Urbano, FAT Giro Setorial - Micro e Pequenas Empresas (micro and small-sized companies), FAT Giro Setorial - Médias e Grandes Empresas (medium and large-sized companies), FAT Giro Setorial Veículos - Micro e Pequenas Empresas (micro and small-sized companies), FAT Giro Setorial Veículos - Médias e Grandes Empresas (medium and large-sized companies), FAT Fomentar - Micro e Pequenas Empresas (micro and small-sized companies), FAT Fomentar - Médias e Grandes Empresas (medium and large-sized companies), FAT Giro Agropecuário, FAT Inclusão Digital (digital inclusion) and FAT Taxista (taxi).

The FAT special deposits, allocated with Banco do Brasil, while available, incur interest on a daily pro rata basis using the Average Selic Rate. As they are applied on loans, the interest rate is changed to the Long-term Interest Rate during the effective period of the loans. The earnings on the Bank's funds are paid to FAT on a monthly basis, as established in CODEFAT Resolutions 439/2005 and 489/2006.

## f) Guarantee Fund for Generation of Employment and Earnings (Funproger)

The Guarantee Fund for Generation of Employment and Earnings (Funproger) is a special accounting fund established on November 23, 1999 by Law 9872/1999, amended by Law 10360/2001 and by Law $11110 / 2005$ and regulated by Codefat Resolution 409/2004. It is managed by Banco do Brasil under the supervision of Codefat/MTE and the balance is $R \$ 147,175$ thousand ( $R \$ 111,968$ thousand at 12.31.2010).

The objective of Funproger is provide guarantees to entrepreneurs who do not have the necessary guarantees of their own to contract Proger Urbano and Programa Nacional de Microcrédito Produtivo Orientado financing, through the payment of a commission. The net assets of Funproger are accumulated through funds arising from the difference between the Average Selic Rate and the LongTerm Interest Rate in respect of the remuneration of the special deposit balances available in FAT. Other sources of funds are the earnings from its operations and the income on its cash resources paid to Banco do Brasil, the fund manager.

## 18 - Borrowings and Onlendings

## a) Borrowings

|  |  |  |  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |
|  | up to 90 days | from 91 to 360 days | from 1 to 3 years | from 3 to 5 years | from 5 to 15 years | 12.31.2011 | 12.31.2010 |
| Abroad |  |  |  |  |  |  |  |
| Borrowings from BB Group companies overseas | -- | 273,434 | 13,635,263 | -- | -- | 13,908,697 | 8,846,200 |
| Borrowings from bankers abroad | 2,496,959 | 5,132,654 | 708,898 | 60,672 | -- | 8,399,183 | 5,291,481 |
| Public sector onlendings ${ }^{(1)}$ | -- | 236,822 | 450,905 | 112,726 | -- | 800,453 | 914,401 |
| Imports | 77,394 | 139,790 | 105,210 | 42,819 | 603 | 365,816 | 318,861 |
| Exports | 3,762 | 7,234 | -- | -- | -- | 10,996 | 18,471 |
| Total | 2,578,115 | 5,789,934 | 14,900,276 | 216,217 | 603 | 23,485,145 | 15,389,414 |
|  |  |  |  |  |  |  |  |
| Current liabilities |  |  |  |  |  | 8,368,049 | 13,103,563 |
| Non-current liabilities |  |  |  |  |  | 15,117,096 | 2,285,851 |

$R \$$ thousand

|  | BB-Consolidated |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | up to 90 days | from 91 to 360 days | from 1 to 3 years | from 3 to 5 years | from 5 to 15 years | $\begin{array}{r} \text { Total } \\ 12.31 .2011 \end{array}$ | 12.31.2010 |
| Domestic |  |  |  |  |  |  |  |
| Borrowing from non financial companies | 90,678 | -- | 22,676 | -- | -- | 113,354 | 82,771 |
| Others borrowings | -- | 1,969 | 1,891 | 3,780 | -- | 7,640 | 10,679 |
| Abroad |  |  |  |  |  |  |  |
| Borrowings from bankers abroad | 3,169,672 | 5,638,915 | 2,008,340 | 61,996 | -- | 10,878,923 | 7,179,761 |
| Public sector onlendings ${ }^{(1)}$ | -- | 236,822 | 450,905 | 112,726 | -- | 800,453 | 914,401 |
| Exports | 80,367 | 198,957 | -- | -- | -- | 279,324 | 178,092 |
| Imports | 43,972 | 44,623 | 63,082 | 25,329 | 374 | 177,380 | 231,970 |
| Total | 3,384,689 | 6,121,286 | 2,546,894 | 203,831 | 374 | 12,257,074 | 8,597,674 |
| Current liabilities |  |  |  |  |  | 9,505,975 | 6,957,419 |
| Non-current liabilities |  |  |  |  |  | 2,751,099 | 1,640,255 |

(1) Maturity date as of April 2015 and rate of $6.92 \%$ p.a.

## b) Onlendings

## Domestic - Official Institutions

| R \$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Programs Financial charges | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| National Treasury - Rural Credit | 1,643,963 | 1,512,821 | 1,721,507 | 1,549,490 |
| TMS (if available) or  <br> Pronaf $0.5 \%$ p.a. to $4.5 \%$ p.a. if applicable | 1,424,918 | 1,274,161 | 1,424,918 | 1,274,161 |
| Cocoa TJLP + 0.6\% p.a. or 6.35\% p.a. | 103,007 | 47,678 | 103,007 | 47,678 |
| Recoop $5.75 \%$ p.a. to $7.25 \%$ p.a. | 96,511 | 117,353 | 96,511 | 117,353 |
| Farming/livestock breeding | -- | 41,274 | -- | 41,274 |
| Others | 19,527 | 32,355 | 97,071 | 69,024 |
| BNDES | 27,227,981 | 24,937,764 | 28,978,454 | 26,978,427 |
| $\begin{array}{ll}  & 0.6305 \% \text { p.a. to } 14.1 \% \text { p.a. or } \\ \text { Banco do Brasil S.A. } & \text { TJLP/ exch. Var. }+0.5 \% \text { p.a. to } 5.9 \% \text { p.a. } \end{array}$ | 27,227,981 | 24,937,764 | 27,227,981 | 24,937,764 |
| Banco Votorantim <br> Pre/TJLP/ exch. Var. $+0,9 \%$ p.a. to $10.5 \%$ p.a. | -- | -- | 1,750,473 | 2,040,663 |
| Caixa Econômica Federal | 338,253 | 147,079 | 338,253 | 147,079 |
| Finame | 16,168,925 | 12,612,578 | 17,506,428 | 14,046,259 |
| $\begin{array}{lc} \text { Banco do Brasil S.A. } \quad \text { TJLP/ p.a. to } 11 \% \text { p.a. or } \\ \hline \end{array}$ | 16,168,925 | 12,612,578 | 16,176,962 | 12,625,745 |
| Banco Votorantim TJLP/Pre $-0.3 \%$ p.a. to $11.5 \%$ p.a. | -- | -- | 1,329,466 | 1,420,514 |
| Other Official Institutions | 2,443,166 | 8,042,770 | 2,446,402 | 8,042,770 |
| Special supply - Rural savings TR | 1,991,552 | 7,399,212 | 1,991,552 | 7,399,212 |
| $\begin{array}{ll} \text { Funcafé } & \begin{array}{c} \text { TMS (if available) or } 6.75 \% \text { p.a. } \\ \text { (if applicable) } \end{array} \end{array}$ | 451,475 | 643,419 | 451,475 | 643,419 |
| Others | 139 | 139 | 3,375 | 139 |
| Total | 47,822,288 | 47,253,012 | 50,991,044 | 50,764,025 |
|  |  |  |  |  |
| Current liabilities | 16,089,557 | 20,487,941 | 17,474,727 | 21,821,275 |
| Non-current liabilities | 31,732,731 | 26,765,071 | 33,516,317 | 28,942,750 |

## Foreign

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Funds obtained under the terms of Resolution CMN 3844/2010 | 286,931 | 525,663 | 101,876 | 96,658 |
| Special fund for support to small and medium manufacturing companies - FAD 3 | 477 | 477 | 477 | 477 |
| Total | 287,408 | 526,140 | 102,353 | 97,135 |
|  |  |  |  |  |
| Current liabilities | 13,114 | 112,178 | 13,114 | 11,238 |
| Non-current liabilities | 274,294 | 413,962 | 89,239 | 85,897 |

## c) Expense of Borrowings and Onlendings

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Cost of Borrowings | $(2,504,222)$ | $(2,562,073)$ | $(450,140)$ | $(2,487,478)$ | $(2,552,815)$ | $(344,932)$ |
| Expenses Onlendings | $(1,338,983)$ | ( $2,554,297)$ | $(2,361,495)$ | $(1,437,477)$ | $(2,753,587)$ | $(2,534,100)$ |
| BNDES | $(869,675)$ | $(1,655,383)$ | $(1,428,209)$ | $(937,719)$ | $(1,785,195)$ | $(1,556,685)$ |
| Finame | $(340,632)$ | $(638,948)$ | $(573,591)$ | $(379,287)$ | $(716,019)$ | $(632,793)$ |
| National Treasury | $(31,632)$ | $(102,306)$ | $(170,672)$ | $(34,283)$ | $(105,569)$ | $(171,421)$ |
| Foreign | $(68,942)$ | $(68,942)$ | $(112,392)$ | $(58,086)$ | $(58,086)$ | $(96,570)$ |
| Caixa Econômica Federal | $(7,847)$ | $(11,552)$ | $(5,271)$ | $(7,847)$ | $(11,552)$ | $(5,271)$ |
| Others | $(20,255)$ | $(77,166)$ | $(71,360)$ | $(20,255)$ | $(77,166)$ | $(71,360)$ |
| Expenditure Obligations with Foreign Banks | $(1,107,293)$ | $(1,107,293)$ | $(125,370)$ | $(1,161,007)$ | $(1,163,094)$ | $(138,804)$ |
| Expenses for Financial and Development Liabilities | $(421,049)$ | $(648,696)$ | $(454,830)$ | $(421,049)$ | $(648,696)$ | $(454,830)$ |
| Total | $(5,371,547)$ | $(6,872,359)$ | $(3,391,835)$ | $(5,507,011)$ | $(7,118,192)$ | $(3,472,666)$ |

## 19 - Resources from Securities Issues



| R\$ thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowings | Currency | Issued Value | Remuneration p.a. | Date of Funding | Maturity | 12.31.2011 | 12.31.2010 |
| Banco Votorantim |  |  |  |  |  |  |  |
| Debentures |  |  |  |  |  | 1,565,574 | 1,506,785 |
| With exchange variation | R\$ |  | PTAX+12.04\% | 12/2006 | 12/2011 | -- | 783,564 |
| Post-fixed | R \$ |  | 0.35\% DI | 06/2006 | 07/2012 | 809,898 | 723,221 |
| Post-fixed | R\$ |  | DI | 04/2011 | 07/2016 | 755,676 | -- |
| Real Estate Receivables Certificates |  |  |  |  |  |  |  |
|  |  |  | 87 a 95.5\% DI | 02/2009 | 01/2012 | 3,490 | 2,316 |
|  |  |  |  |  |  |  |  |
| Letters of Credit - Agribusiness |  |  |  |  |  | 825,979 | 894,759 |
| Post-fixed |  |  | 45 a 96.5\% DI | 08/2007 | 03/2020 | 817,712 | 894,759 |
| Pre-fixed |  |  | 11.86 a 12.35\% | 05/2008 | 04/2013 | 8,267 | -- |
|  |  |  |  |  |  |  |  |
| Letters of Credit |  |  |  |  |  | 3,572,168 | 1,303,480 |
| Pre-fixed |  |  | 10.9 a 14\% | 07/2010 | 02/2015 | 28,443 | 6,822 |
| Post-fixed |  |  | 100 a 112\% DI | 07/2010 | 07/2017 | 3,446,800 | 1,296,658 |
| Post-fixed |  |  | 108 a 109\%Selic | 02/2011 | 02/2013 | 25,625 | -- |
| Post-fixed |  |  | 4.5 a $7.81 \%$ +IPCA | 01/2011 | 09/2014 | 69,980 | -- |
| Post-fixed |  |  | 5.05 a $5.99 \%+$ IGPM | 08/2011 | 09/2013 | 1,320 | -- |
|  |  |  |  |  |  |  |  |
| Program Global Medium - Term Notes |  |  |  |  |  | 2,966,110 | 1,441,671 |
| Short-Term ${ }^{(5)}$ |  |  |  |  |  | 73,118 | 478,224 |
|  |  |  |  |  |  |  |  |
| Long-Term |  |  |  |  |  | 2,892,992 | 963,447 |
|  | R\$ | 100,000 | 9.25\% | 12/2005 | 12/2012 | 44,476 | 81,296 |
|  | USD | 100,000 | 3.91\% | 09/2006 | 09/2016 | 89,691 | 80,532 |
|  | R\$ | 100,000 | 10.62\% | 04/2007 | 04/2014 | 104,721 | 103,606 |
|  | USD | 250,000 | 4.25\% | 02/2010 | 02/2013 | 471,976 | 423,680 |
|  | USD | 37,500 | 4.25\% | 04/2010 | 02/2013 | 71,329 | 57,637 |
|  | CHF | 125,000 | 2.75\% | 12/2010 | 12/2013 | 255,268 | 216,696 |
|  | USD | 2,318 | 3.02\% | 02/2011 | 02/2016 | 2,236 | -- |
|  | USD | 625,000 | 5.25\% | 02/2011 | 02/2016 | 1,189,180 | -- |
|  | USD | 37,500 | 3\% | 03/2011 | 03/2014 | 68,159 | -- |
|  | USD | 1,876 | 4.27\% | 04/2011 | 03/2014 | 1,884 | -- |
|  | USD | 938 | 3.18\% | 05/2011 | 05/2016 | 890 | -- |
|  | R\$ | 10,000 | 14.19\% | 05/2011 | 01/2015 | 17,368 | -- |
|  | R\$ | 309,253 | 6.25\% | 05/2011 | 05/2016 | 518,959 | -- |
|  | USD | 29,800 | 3.5\% | 07/2011 | 07/2013 | 56,855 | -- |
|  |  |  |  |  |  |  |  |
| Total Banco Votorantim |  |  |  |  |  | 8,933,321 | 5,149,011 |
|  |  |  |  |  |  |  |  |
| Non-Financial Corporations |  |  |  |  |  |  |  |
| Cibrasec |  |  |  |  |  |  |  |
| Real Estate Receivables Certificates ${ }^{(6)}$ |  |  |  |  |  | 5,577 | 7,233 |
| Kepler Weber S.A. |  |  |  |  |  |  |  |
| Debentures | R\$ |  | TJLP + $3.8 \%$ | 09/2007 | 09/2020 | 15,195 | 17,977 |
| Ativos S.A. Securitizadora de Créditos Financeiros |  |  |  |  |  |  |  |
| Debentures | R\$ |  | DI + 1.5\% | 03/2010 | 03/2014 | 68,053 | 98,294 |
|  |  |  |  |  |  |  |  |
| Total Non-Financial Corporations |  |  |  |  |  | 88,825 | 123,504 |
|  |  |  |  |  |  |  |  |
| Eliminated Amount on Consolidation ${ }^{(7)}$ |  |  |  |  |  | $(79,185)$ | $(2,577)$ |
| Total BB-Consolidated |  |  |  |  |  | 32,323,290 | 13,486,107 |
|  |  |  |  |  |  |  |  |
| Current liabilities |  |  |  |  |  | 15,246,923 | 2,621,208 |
| Non-current liabilities |  |  |  |  |  | 17,076,367 | 10,864,899 |

(1) Operations settled in advance during the year 2011.
(2) Securities maturing in less than 360 days and interest rates of the certificate issued in U.S. dollars between $0.35 \%$ p.a. and $3.8 \%$ p.a.
(3) Operations period between 361 and 720 days.
(4) The Special Purpose Entity (SPE) - "Dollar Diversified Payment Rights Finance Company" was organized under the laws of the Cayman Islands for the following purposes: (a) the issuance and sale of securities in the international market, (b) use of resources obtained by issuing securities to pay for the purchase, with the BB, the rights to payment orders issued by banking correspondents located in the U.S. and by the agency of BB New York in U.S. dollars, for any agency for Brasil ( "Rights on Consignment"); and (c) making payments of principal and interest on securities and other payments payable on the issuance of these securities. The SPE declares that it has no relevant asset or liability other than the rights and duties originating from the contracts for issue of securities. Bank does not hold the control, is not a shareholder, the owner, or is a beneficiary of any of the results of operations of the SPE. The liabilities arising from the issued securities are paid by the SPE using the funds accumulated in its account.
(5) Securities with a maturity of less than 360 days, foreign currency and national, and interest rates between $3.98 \%$ p.a. and $30.59 \%$ p.a.
(6) Reference Rate - TR, General Market Price Index - IGP-M, IPCA and average maturity of 110 months.
(7) Refers to securities issued by BB-Consolidated, in possession of subsidiary abroad.

Notes to the financial statements

## 20 - Other Liabilities

## a) Financial and Development Funds

|  | R \$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| PIS/Pasep | 1,983,929 | 2,027,901 | 1,983,929 | 2,027,901 |
| Merchant Navy | 1,352,310 | 901,393 | 1,352,310 | 901,393 |
| Funds from the State Government of São Paulo | 563,911 | 516,424 | 563,911 | 516,424 |
| Special Lending Program for Agrarian Reform - Procera | 27,705 | 36,634 | 27,705 | 36,634 |
| Consolidation of Family Farming - CAF | 26,424 | 36,181 | 26,424 | 36,181 |
| Combating Rural Poverty - Our First Land - CPR/NPT | 6,405 | 2,957 | 6,405 | 2,957 |
| Land and Agrarian Reform - BB Banco da Terra | 1,812 | 2,237 | 1,812 | 2,237 |
| Others | 39,759 | 44,660 | 39,759 | 44,660 |
| Total | 4,002,255 | 3,568,387 | 4,002,255 | 3,568,387 |
|  |  |  |  |  |
| Current liabilities | 2,002,989 | 1,469,280 | 2,002,989 | 1,469,280 |
| Non-current liabilities | 1,999,266 | 2,099,107 | 1,999,266 | 2,099,107 |

b) Taxes and Social Security

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Legal liabilities (Note 28.e) | 12,754,899 | 12,241,776 | 13,516,326 | 12,942,257 |
| Deferred tax liabilities (Note 25.d) | 6,090,342 | 4,733,093 | 7,095,787 | 5,907,382 |
| Taxes and contributions on net income payable | 2,705,225 | 4,748,986 | 3,476,176 | 5,257,069 |
| Provision for tax litigation (Note 28.b) | 164,943 | 195,377 | 1,400,444 | 1,260,923 |
| Taxes payable | 796,747 | 771,502 | 1,290,897 | 1,181,390 |
| Provision for taxes and contributions on net income | 93,045 | 83,766 | 961,808 | 750,904 |
| Others | 316,399 | 316,399 | 315,254 | 313,194 |
| Total | 22,921,600 | 23,090,899 | 28,056,692 | 27,613,119 |
|  |  |  |  |  |
| Current liabilities | 17,444,318 | 19,041,535 | 20,689,746 | 21,085,197 |
| Non-current liabilities | 5,477,282 | 4,049,364 | 7,366,946 | 6,527,922 |

## c) Subordinated Debt

|  |  |  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funding | Issued Value | Remuneration p.a. | Date of Funding | Maturity | 12.31.2011 | 12.31.2010 |
| Banco do Brasil |  |  |  |  |  |  |
| FCO - Resources from Fundo Constitucional do Centro-Oeste |  |  |  |  | 14,771,005 | 13,455,864 |
| Funds applied ${ }^{(1)}$ |  |  |  |  | 13,811,498 | 11,751,006 |
| Resources available ${ }^{(2)}$ |  |  |  |  | 924,167 | 1,492,488 |
| Charges to capitalize |  |  |  |  | 35,340 | 212,370 |
| Subordinated CDB Issued in the Country |  |  |  |  | 4,305,067 | 3,807,875 |
|  | 900,000 | 113.8\% from CDI | 03/2009 | 09/2014 | 1,227,011 | 1,082,844 |
|  | 1,335,000 | 115\% from CDI | 03/2009 | 03/2015 | 1,823,569 | 1,607,190 |
|  | 1,000,000 | 105\% from CDI | 11/2009 | 11/2015 | 1,254,487 | 1,117,841 |
| Subordinated Debt Abroad |  |  |  |  | 4,683,538 | 1,614,119 |
| USD thousand | 300,000 | 8.5\% | 09/2004 | 09/2014 | 576,210 | 500,519 |
| USD thousand | 660,000 | 5.375\% | 10/2010 | 01/2021 | 1,260,310 | 1,113,600 |
| USD thousand | 1,500,000 | 5.875\% | 05/2011 | 01/2022 | 2,847,018 | -- |
| Subordinated Letters of Credit |  |  |  |  | 3,429,443 | 1,082,764 |
|  | 1,000,000 | 108.5\% from CDI | 03/2010 | 03/2016 | 1,219,800 | 1,082,764 |
|  | 1,006,500 | 111\% from CDI | 03/2011 | 03/2017 | 1,107,259 | -- |
|  | 335,100 | 111\% from CDI | 04/2011 | 04/2017 | 366,864 | -- |
|  | 13,500 | 111\% from CDI | 05/2011 | 05/2017 | 14,627 | -- |
|  | 700,000 | 111\% from CDI | 09/2011 | 10/2017 | 720,893 | -- |
| Total Subordinated Debt from Banco do Brasil |  |  |  |  | 27,189,053 | 19,960,622 |
|  |  |  |  |  |  |  |
| Banco Votorantim |  |  |  |  |  |  |
| Subordinated CDB Issued in the Country |  |  |  |  | 1,544,061 | 1,631,268 |
|  | 312,500 | CDI+0.491417\% | 11/2007 | 11/2012 | 486,988 | 434,228 |
|  | 8,500 | CDI+0.491417\% | 12/2007 | 12/2012 | 13,223 | 11,791 |
|  | 200,000 ${ }^{(3)}$ | CDI+0.540556\% | 12/2007 | 12/2012 | 12,359 | 277,838 |
|  | 32,500 | IGPM+7.219701\% | 12/2007 | 12/2012 | 55,718 | 49,360 |
|  | 57,500 | IPCA+7.934241\% | 03/2008 | 03/2013 | 94,825 | 82,321 |
|  | 7,500 | IPCA+7.855736\% | 08/2009 | 08/2014 | 10,269 | 8,921 |
|  | 5,250 | IPCA+7.924428\% | 08/2009 | 08/2014 | 7,199 | 6,250 |
|  | 19,500 | IPCA+8.002932\% | 08/2009 | 08/2014 | 26,787 | 23,239 |
|  | 2,500 | IPCA+7.953867\% | 08/2009 | 08/2014 | 3,429 | 2,976 |
|  | 260,000 | CDI+1.670229\% | 08/2009 | 08/2014 | 342,697 | 301,977 |
|  | 250,000 | CDI+1.635268\% | 12/2009 | 12/2014 | 318,518 | 280,768 |
|  | 135,000 | CDI+1.674668\% | 12/2009 | 12/2014 | 172,049 | 151,599 |
| Subordinated Note USD thousand | 575,000 | 7.38\% | 01/2010 | 01/2020 | 1,099,873 | 942,842 |
| Subordinated Letters of Credit |  |  |  |  | 1,054,722 | 152,483 |
|  | 1,000 | IPCA+6.88494\% | 11/2010 | 11/2016 | -- | 1,020 |
|  | 5,000 | IPCA $+7.25 \%$ | 11/2010 | 11/2020 | 5,422 | 5,085 |
|  | 5,000 | IPCA+7.2\% | 11/2010 | 11/2016 | -- | 5,076 |
|  | 15,000 | IPCA+7.1\% | 11/2010 | 11/2016 | -- | 15,294 |
|  | 94,950 | CDI $+1.3 \%$ | 11/2010 | 11/2016 | 95,964 | 95,982 |
|  | 30,000 | CDI+1.6\% | 12/2010 | 12/2016 | 30,042 | 30,026 |
|  | 324,900 | CDI $+1.94 \%$ | 05/2011 | 05/2017 | 329,887 | --- |
|  | 35,550 | IGPM+7.420494\% | 05/2011 | 05/2017 | 38,042 | -- |
|  | 1,400 | IPCA+7.626766\% | 05/2011 | 05/2017 | 1,510 | -- |
|  | 4,650 | IPCA+7.713512\% | 05/2011 | 05/2017 | 5,020 | -- |
|  | 7,500 | IPCA $+7.95 \%$ | 05/2011 | 05/2017 | 8,079 | -- |
|  | 45,000 | IPCA $+7.95 \%$ | 07/2011 | 07/2016 | 47,648 | -- |
|  | 15,000 | IGPM $+7.7 \%$ | 07/2011 | 07/2017 | 15,813 | -- |
|  | 6.922 | IPCA+8.02\% | 07/2011 | 07/2019 | 7,300 | -- |
|  | 25,000 | IPCA+7.9\% | 08/2011 | 08/2016 | 26,420 | -- |
|  | 25,000 | IPCA $+7.93 \%$ | 08/2011 | 08/2017 | 26,352 | -- |
|  | 20,000 | IPCA $+7.76 \%$ | 08/2011 | 08/2017 | 21,002 | -- |
|  | 11,000 | IPCA $+7.85 \%$ | 08/2011 | 08/2017 | 11,581 | -- |
|  | 10,050 | IGPM $+7.7 \%$ | 08/2011 | 08/2017 | 10,571 | -- |
|  | 1,250 | 115\% from CDI | 08/2011 | 08/2017 | 1,317 | -- |
|  | 33,000 | 117\% from CDI | 09/2011 | 09/2017 | 34,034 | -- |
|  | 15,000 | IGPM+6.74\% | 09/2011 | 09/2017 | 15,525 | -- |
|  | 250,000 | 119\% from CDI | 10/2011 | 10/2017 | 256,467 | -- |
|  | 215 | IPCA $+5.45 \%$ | 10/2011 | 10/2014 | 220 | -- |
|  | 18,000 | IGPM $+6.71 \%$ | 10/2011 | 10/2017 | 18,454 | -- |
|  | 17,116 | IPCA+7\% | 11/2011 | 11/2016 | 17,392 | -- |
|  | 25,000 | 109\% from CDI | 11/2011 | 12/2013 | 25,247 | -- |
|  | 5,349 | IPCA+7.2\% | 11/2011 | 11/2016 | 5,413 | -- |
| Debentures | 693,575 | CDI+0.5\% | 04/2006 | 04/2016 | -- | 725,538 |
| Total Subordinated Debt from Banco Votorantim |  |  |  |  | 3,698,656 | 3,452,131 |
| Subordinated debt issued by the Banco do Brasil, in the possession Total Subordinated Debt from BB-Consolidated ${ }^{(4)}$ |  | of subsidiary abroad | liminated in the | Consolidate | $(3,026)$ | (637) |
|  |  |  |  |  | 30,884,683 | 23,412,116 |

(1) Contracted charges are paid by borrowers, with less the del credere financial institution, according to article 9 of Law $n .{ }^{\circ} 7,827 / 1989$.
(2) Remunerated based on extra-rate announced by the Central Bank of Brazil (Bacen), according to article 9 of Law $\mathrm{n} .{ }^{\circ} 7,827 / 1989$.
(3) The amount of $R \$ 192,071$ thousand from the issued value was settled in the twelve months ended in December 2011.
(4) The amount of $R \$ 24,522,493$ thousand ( $R \$ 18,738,173$ thousand on 12.31 .2010 ) compose the level II of the Referential Equity ( $R E$ ), in conformity with CMN Resolution n. ${ }^{\circ} 3,444 / 2007$. As determined by Bacen, subordinated debts issued by Banco Votorantim do not compose the Bank's RE (Note 29.f).

## d) Capital and Debt Hybrid Instruments

|  |  |  |  |  | R \$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Funding | Banco do Brasil and BB-Consolidated |  |  |  |  |
|  | Issued Value (USD thousand) | Remuneration p.a. | Date of Funding | 12.31.2011 | 12.31.2010 |
| Perpetual Bonuses |  |  |  |  |  |
|  | 500,000 | 7.95\% | 01/2006 | -- | 911,750 |
|  | 1,500,000 | 8.5\% | 10/2009 | 2,848,001 | 2,459,533 |
| Total Banco do Brasil | 2,000,000 |  |  | 2,848,001 | 3,371,283 |
| Values eliminated in the BB-Consolidated |  |  |  | $(2,209)$ | $(9,890)$ |
| Total BB-Consolidated |  |  |  | 2,845,792 | 3,361,393 |
|  |  |  |  |  |  |
| Current liabilities |  |  |  | 48,479 | 55,746 |
| Non-current liabilities |  |  |  | 2,797,313 | 3,305,647 |

The amount of $R \$ 2,718,895$ thousand of Perpetual Bonuses compose the level I of the Referential Equity ( $\mathrm{R} \$ 2,414,830$ thousand and $R \$ 816,046$ thousand in 12.31.2010, respectively, the level I and the level II of Referential Equity), in conformity with CMN Resolution n. ${ }^{\circ}$ 3,444/2007 (Note 29.f).

The Bank settled, in January 2011, the USD 500,000 thousand bonus, issued in January 2006, through the exercise of the redemption option provided in the operation.

The bonus of USD 1,500,000 thousand, issued in October 2009, has the option of redemption at the initiative of the Bank from 2020 or on each twice yearly payment of interest thereafter, provided by prior authorization of Bacen. If the Bank does not exercise the option to redeem in October 2020, the interest on the bonds will be fixed on this date for $7.782 \%$ over the trading price of 10 years North American Treasury bonds. Thereafter, every 10 years, the interest on the bonds will be corrected by taking into account the trading price of 10 years North American Treasury bonds. The terms of Perpetual Bonuses determine that the Bank suspend the twice yearly payments of interest and/or accessories on those securities issued (which shall not be paid or accrued) if:
(i) the Bank is not framed or the payment of such charges do not allow the Bank is in accordance with the levels of capital adequacy, operational limits or its financial indicators are below the minimum level required by the rules applicable to Brazilian banks;
(ii) Bacen or the regulatory authorities determine the suspension of payments of such charges;
(iii) any event of insolvency bankruptcy occurs;
(iv) any default occurs; or
(v) the Bank has not distributed dividend payments or interest on equity to common shareholders for the period corresponding to the period of calculation of such interest and/or accessories.

## e) Sundry

|  | R \$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Credit/debit card operations | 11,641,835 | 10,420,831 | 11,641,835 | 10,420,831 |
| Actuarial liabilities (Note 27.d) | 7,141,907 | 6,906,736 | 7,141,907 | 6,906,736 |
| Provisions for payments | 3,349,150 | 3,102,822 | 4,657,605 | 3,707,256 |
| Sundry creditors - domestic | 1,562,062 | 1,893,896 | 3,838,316 | 3,698,337 |
| Provisions for civil claims (Note 28.b) | 3,244,433 | 3,464,569 | 3,473,970 | 3,594,694 |
| Provision for labor claims (Note 28.b) | 2,340,058 | 2,462,390 | 2,514,536 | 2,538,036 |
| Funds bounded to credit operations | 628,848 | 716,859 | 1,093,251 | 1,179,658 |
| Obligations for premiums granted by the customer loyalty | 1,240,521 | 1,088,368 | 1,240,521 | 1,088,368 |
| Liabilities for purchase of properties and rights | 995,920 | 465,922 | 1,004,336 | 467,917 |
| Liabilities for official agreements | 727,697 | 756,351 | 727,697 | 756,351 |
| Liabilities for payment services | 688,304 | 389,253 | 688,304 | 389,253 |
| Sundry creditors - overseas | 31,485 | 142,065 | 350,447 | 150,779 |
| Provision for losses with Compensation Fund of Salaries Variations - FCVS | 204,118 | 289,274 | 204,118 | 289,274 |
| Provisions for guarantees provided | 111,760 | 82,230 | 115,624 | 85,510 |
| Contracts of assumption of liabilities - securitization (Note 20.f) | -- | 35,869 | -- | 35,869 |
| Others | 503,873 | 287,784 | 528,740 | 355,347 |
| Total | 34,411,971 | 32,505,219 | 39,221,207 | 35,664,216 |
|  |  |  |  |  |
| Current liabilities | 26,207,258 | 24,627,962 | 29,024,394 | 24,292,008 |
| Non-current liabilities | 8,204,713 | 7,877,257 | 10,196,813 | 11,372,208 |

## f) Securitization

|  |  |  | R thousand |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banco do Brasil and BB-Consolidated |  |  |  |  |  |

The Special Purpose Entity (SPE) "Brazilian Merchant Voucher Receivables" was created under the laws of the Cayman Islands with the following purposes:
(a) issue and sell securities in the international market;
(b) use of funds raised with the issue of securities to pay for the purchase of current and future rights of Cielo S.A. against Visa International Service Association over the receivables arising from:
(i) credit or debit purchases made in Brazilian territory, in any currency processed by Cielo, with Visa cards, issued by financial institutions located outside of Brazil; or
(ii) credit or debit purchases processed by Cielo in foreign currency and made with Visa cards issued by financial institutions located in Brazil; and
(c) payments of principal and interest with regard to securities and other payments provided in the agreements covering the issue of such securities.

The Bank is the beneficiary of $44.618488 \%$ of the funds, calculated based on the equity interest held in Cielo, on the issuing date, and the remaining funds made available to the other Brazilian financial institution which holds interest in Cielo. The SPE declares that it has no relevant asset or liability other than the rights and duties originating from the contracts for issue of securities. The Bank is not a shareholder, the owner, or is a beneficiary of any of the results of operations of the SPE. The liabilities arising from the issued securities are paid by the SPE using the funds accumulated in its account.

Notes to the financial statements

## 21 - Operations of insurance, pension and capitalization

## a) Operation credits

|  |  | $\mathbf{R} \$$ thousand |
| :--- | ---: | ---: |
| BB-Consolidated | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |
| Direct insurance premiums receivable | $1,244,809$ | 977,155 |
| Credit insurance business with insurers | 58,944 | $\mathbf{7 , 0 9 7}$ |
| Credit insurance transactions with reinsurers | 435,023 | 122,771 |
| Credit reinsurance pension | 2,732 | $\mathbf{1 , 5 4 7}$ |
| Total | $\mathbf{1 , 7 4 1 , 5 0 8}$ | $\mathbf{1 , 1 0 8 , 5 7 0}$ |
| Current assets | $1,738,997$ | $1,086,548$ |
| Non-current assets | 2,511 | 22,022 |

b) Technical provisions

|  |  | R\$ thousand |
| :---: | :---: | :---: |
| BB-Consolidated | 12.31.2011 | 12.31.2010 |
| Insurance | 4,121,294 | 2,712,682 |
| Provision for unearned premiums | 2,227,821 | 1,465,400 |
| Provision for unsettled claims | 1,310,803 | 888,751 |
| Incurred but not reported | 337,402 | 181,251 |
| Provision for insufficiency of premiums | 147,830 | 139,403 |
| Mathematical provision for future benefits | 6,273 | 4,173 |
| Other provisions | 91,165 | 33,704 |
| Pension plan | 37,576,720 | 27,567,107 |
| Mathematical provision for future benefits | 35,590,671 | 25,858,592 |
| Mathematical provision for vested benefits | 774,039 | 643,665 |
| Provision for financial surplus | 418,493 | 395,635 |
| Provision for insufficiency of contributions | 359,213 | 301,435 |
| Provision for financial fluctuation | 260,514 | 254,698 |
| Mathematical provision for redemptions | 63,852 | 42,183 |
| Provision for insufficiency of premiums | 34,123 | 31,371 |
| Incurred but not reported | 7,464 | 6,065 |
| Other provisions | 68,351 | 33,463 |
| Capitalization | 3,324,923 | 2,089,626 |
| Mathematical provision for redemptions | 3,160,764 | 2,028,909 |
| Provision for prize draws and redemptions | 113,227 | 35,256 |
| Other provisions | 50,932 | 25,461 |
| Total | 45,022,937 | 32,369,415 |
|  |  |  |
| Current liabilities | 12,384,381 | 5,152,564 |
| Non-current liabilities | 32,638,556 | 27,216,851 |

Notes to the financial statements
c) Technical provisions by product

|  |  | $\mathbf{R \$}$ thousand |
| :--- | ---: | ---: |
| BB-Consolidated | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |
| Insurance | $\mathbf{4 , 1 2 1 , 2 9 4}$ | $\mathbf{2 , 7 1 2 , 6 8 2}$ |
| Auto | $\mathbf{1 , 0 5 3 , 1 0 7}$ | $\mathbf{1 , 0 6 7 , 3 6 3}$ |
| Life | $1,614,310$ | 857,975 |
| Property/casualty | $1,261,397$ | 676,712 |
| Dpvat | 192,480 | 110,632 |
| Pension plan | $\mathbf{3 7 , 5 7 6 , 7 2 0}$ | $\mathbf{2 7 , 5 6 7 , 1 0 7}$ |
| Free benefit generating plan - PGBL | $12,519,440$ | $9,858,613$ |
| Living benefits life insurance - VGBL | $19,902,250$ | $\mathbf{1 3 , 0 8 3 , 8 6 9}$ |
| Traditional plans | $5,155,030$ | $4,624,625$ |
| Capitalization | $\mathbf{3 , 3 2 4 , 9 2 3}$ | $\mathbf{2 , 0 8 9 , 6 2 6}$ |
| Total | $\mathbf{4 5 , 0 2 2 , 9 3 7}$ | $\mathbf{3 2 , 3 6 9 , 4 1 5}$ |

Notes to the financial statements

## d) Guarantee of technical provisions

| BB-Consolidated | 12.31.2011 |  |  |  | Insurance | Pension |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Insurance | Pension plan | Capitalization | Total |  |  |
| Shares in Investment Funds (VGBL and PGBL) | -- | 32,110,668 | -- | 32,110,668 | -- | 22,693 |
| Shares in Investment Funds (except VGBL and PGBL) | 2,062,447 | 3,888,047 | 2,055,333 | 8,005,827 | 1,464,706 | 3,387 |
| Federal Government securities | 1,305,715 | 1,891,871 | 433,098 | 3,630,684 | 814,204 | 1,788 |
| Corporate bonds | 431,318 | 25,218 | 944,228 | 1,400,764 | 239,104 | 27 |
| Credit rights | 637,575 | -- | 88,693 | 726,268 | 578,124 |  |
| Property | 12,330 | -- | -- | 12,330 | 1,709 |  |
| Deposits held at IRB and deposits in court | 4,234 | -- | -- | 4,234 | 96 |  |
| Total | 4,453,619 | 37,915,804 | 3,521,352 | 45,890,775 | 3,097,943 | 27,897 |

## e) Financial and operational results per segment

| BB-Consolidated | $2{ }^{\text {nd }}$ Half 2011 |  |  |  | 2011 |  |  |  | Insurance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Insurance | Pension plan | Capitalization | Total | Insurance | Pension plan | Capitalization | Total |  |
| Financial Income | 238,487 | 1,005,357 | 213,083 | 1,456,927 | 423,569 | 1,699,334 | 340,904 | 2,463,807 | 293,203 |
| Financial revenues | 283,719 | 1,860,172 | 213,949 | 2,357,840 | 495,678 | 3,064,007 | 343,158 | 3,902,843 | 318,275 |
| Financial expenses | $(45,232)$ | $(854,815)$ | (866) | $(900,913)$ | $(72,109)$ | $(1,364,673)$ | $(2,254)$ | $(1,439,036)$ | $(25,072)$ |
| Restatement and interest of technical reserves | $(29,151)$ | $(879,020)$ | $(110,265)$ | $(1,018,436)$ | $(45,330)$ | $(1,431,745)$ | $(183,756)$ | $(1,660,831)$ | $(33,888)$ |
| Operating results | 886,937 | 115,765 | 82,736 | 1,085,438 | 1,977,950 | 137,227 | 149,800 | 2,264,977 | 1,813,850 |
| Retained premiums and contribution (Note 21.f) | 2,474,000 | 4,464,678 | 1,150,817 | 8,089,495 | 4,758,355 | 9,051,576 | 1,931,345 | 15,741,276 | 3,596,849 |
| Change in technical provisions | $(158,156)$ | $(4,243,581)$ | $(17,749)$ | $(4,419,486)$ | $(314,944)$ | $(8,758,582)$ | $(33,913)$ | $(9,107,439)$ | $(271,844)$ |
| Retained claims | $(1,122,291)$ | -- | -- | $(1,122,291)$ | $(2,104,517)$ | -- | -- | $(2,104,517)$ | $(1,447,625)$ |
| Selling expenses | $(306,616)$ | $(90,442)$ | $(46,809)$ | $(443,867)$ | $(360,944)$ | $(126,459)$ | $(77,941)$ | $(565,344)$ | $(63,530)$ |
| Expenses with prize draws and redemptions of financial bonds | -- | -- | $(1,003,523)$ | $(1,003,523)$ | -- | -- | $(1,669,691)$ | $(1,669,691)$ |  |
| Expenses with benefits and redemptions of pension plans | -- | $(14,890)$ | -- | $(14,890)$ | -- | $(29,308)$ | -- | $(29,308)$ |  |
| Total | 1,096,273 | 242,102 | 185,554 | 1,523,929 | 2,356,189 | 404,816 | 306,948 | 3,067,953 | 2,073,165 |

Notes to the financial statements
f) Retained insurance premiums, pension plan contributions and capitalization certificates

| BB-Consolidado | $2^{\text {nd }}$ Half 2011 |  |  |  | 2011 |  |  |  | Insurance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Insurance | Pension plan | Capitalization | Total | Insurance | Pension plan C | Capitalization | Total |  |
| Premiums issued (VGBL retirement) | 2,948,755 | 3,462,701 | -- | 6,411,456 | 5,354,295 | 7,283,078 | - | 12,637,373 | 3,898,020 |
| Supplementary pension contributions (includes VGBL risk portion) | -- | 1,017,601 | -- | 1,017,601 | -- | 1,801,338 | -- | 1,801,338 | -- |
| Revenues from capitalization certificates | -- | -- | 1,150,817 | 1,150,817 | -- | -- | 1,931,345 | 1,931,345 | -- |
| Coinsurance premiums ceded | $(103,247)$ | -- | -- | $(103,247)$ | $(119,991)$ | -- |  | $(119,991)$ | $(10,324)$ |
| Reimbursed premiums (return of VGBL contribution) | $(9,033)$ | $(15,624)$ | -- | $(24,657)$ | $(17,416)$ | $(32,840)$ | -- | $(50,256)$ | $(11,454)$ |
| Premiums issued net (premium issued premium reimbursed) and supplementary pension contributions | 2,836,475 | 4,464,678 | 1,150,817 | 8,451,970 | 5,216,888 | 9,051,576 | 1,931,345 | 16,199,809 | 3,876,242 |
| Reinsurance premiums ceded, consortiums and funds | $(362,475)$ | -- | -- | $(362,475)$ | $(458,533)$ | -- | -- | $(458,533)$ | $(279,393)$ |
| Retained insurance premiums, pension plans and capitalization | 2,474,000 | 4,464,678 | 1,150,817 | 8,089,495 | 4,758,355 | 9,051,576 | 1,931,345 | 15,741,276 | 3,596,849 |

## 22 - Other Operating Income/Expenses

## a) Service Fee Income

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Income from cards | 965,583 | 1,657,135 | 1,297,342 | 1,835,478 | 3,296,989 | 2,648,548 |
| Fund Management | 859,739 | 1,649,996 | 1,400,513 | 1,516,295 | 3,040,218 | 2,672,101 |
| Billing | 622,079 | 1,221,741 | 1,192,126 | 634,796 | 1,241,237 | 1,196,552 |
| Collection | 377,958 | 725,241 | 614,399 | 377,958 | 725,241 | 614,399 |
| Interbank | 336,482 | 639,994 | 549,423 | 336,482 | 639,994 | 549,423 |
| Insurance, pension and capitalization | 237,432 | 499,083 | 431,533 | 237,432 | 499,083 | 431,533 |
| National Treasury and management of official funds | 312,448 | 412,136 | 234,588 | 312,448 | 412,136 | 234,588 |
| Loans and guarantees provided | 168,123 | 299,635 | 265,219 | 205,272 | 370,772 | 337,238 |
| Account fees | 184,748 | 361,580 | 345,686 | 186,144 | 363,788 | 347,663 |
| Brokerage and custody | 9,959 | 20,648 | 22,086 | 171,642 | 349,516 | 438,227 |
| By non-financial associated companies | -- | -- | -- | 161,479 | 324,071 | 612,659 |
| Consortium administration fees | -- | -- | -- | 111,545 | 201,972 | 112,813 |
| Provided to the related | 238,506 | 453,280 | 373,020 | 44,153 | 123,975 | 182,485 |
| Other services | 174,438 | 332,633 | 345,794 | 381,619 | 624,295 | 398,416 |
| Total | 4,487,495 | 8,273,102 | 7,071,729 | 6,512,743 | 12,213,287 | 10,776,645 |

b) Bank Fee Income

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Service package | 1,763,083 | 3,243,848 | 2,922,422 | 1,763,908 | 3,245,485 | 2,923,390 |
| Loans and registration file | 607,295 | 1,092,874 | 971,548 | 775,478 | 1,451,406 | 1,372,311 |
| Income from cards | 238,366 | 616,769 | 657,693 | 245,723 | 629,066 | 657,693 |
| Deposit account | 145,393 | 293,672 | 296,249 | 145,662 | 294,076 | 296,470 |
| Transfer of funds | 92,003 | 168,875 | 145,590 | 94,336 | 173,413 | 146,031 |
| Management of Investment Funds | -- | -- | -- | 156,927 | 157,033 | -- |
| Others | 29,847 | 36,157 | -- | 51,652 | 77,810 | -- |
| Total | 2,875,987 | 5,452,195 | 4,993,502 | 3,233,686 | 6,028,289 | 5,395,895 |

c) Personnel Expenses

|  |  |  |  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Salaries | $(3,329,519)$ | $(6,310,077)$ | $(5,671,244)$ | $(3,791,147)$ | $(7,117,073)$ | $(6,176,891)$ |
| Social charges | $(1,160,904)$ | $(2,177,070)$ | $(2,023,821)$ | $(1,320,050)$ | $(2,455,755)$ | $(2,210,932)$ |
| Personnel provisions | $(1,068,283)$ | $(2,019,056)$ | $(1,719,096)$ | $(1,068,283)$ | $(2,019,056)$ | $(1,719,096)$ |
| Benefits | $(915,866)$ | $(1,750,454)$ | $(1,639,565)$ | $(1,007,659)$ | $(1,911,015)$ | $(1,760,321)$ |
| Provisions for labor claims | $(674,381)$ | $(969,096)$ | $(776,090)$ | $(675,511)$ | $(969,096)$ | $(776,090)$ |
| Supplementary pension | $(162,376)$ | $(297,787)$ | $(228,247)$ | $(166,071)$ | $(305,754)$ | $(235,354)$ |
| Training | $(43,402)$ | $(65,113)$ | $(76,715)$ | $(50,606)$ | $(76,566)$ | $(85,669)$ |
| Directors' fees | $(11,471)$ | $(21,986)$ | $(20,582)$ | $(30,800)$ | $(58,260)$ | $(55,238)$ |
| Total | $(7,366,202)$ | $(13,610,639)$ | $(12,155,360)$ | $(8,110,127)$ | $(14,912,575)$ | $(13,019,591)$ |

Notes to the financial statements

## d) Other Administrative Expenses

|  |  |  |  | R \$ thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} \hline 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} \hline 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Amortization | $(1,180,301)$ | $(2,323,773)$ | $(2,275,378)$ | $(1,198,617)$ | $(2,363,293)$ | $(2,307,282)$ |
| Communications | $(651,122)$ | $(1,245,217)$ | $(1,181,377)$ | $(712,744)$ | $(1,354,235)$ | $(1,269,841)$ |
| Expenses with Outsourced Services | $(642,320)$ | $(1,211,324)$ | $(1,077,466)$ | $(676,203)$ | $(1,294,143)$ | $(1,206,846)$ |
| Depreciation | $(472,770)$ | $(931,355)$ | $(861,319)$ | $(501,605)$ | $(980,310)$ | $(889,235)$ |
| Transport | $(452,587)$ | $(814,798)$ | $(702,215)$ | $(476,143)$ | $(857,868)$ | $(738,927)$ |
| Security services | $(387,735)$ | $(747,377)$ | $(668,699)$ | $(398,465)$ | $(763,813)$ | $(673,038)$ |
| Rent | $(325,662)$ | $(601,296)$ | $(520,736)$ | $(395,370)$ | $(734,522)$ | $(629,734)$ |
| Specialized technical services | $(120,998)$ | $(217,125)$ | $(219,196)$ | $(373,469)$ | $(679,824)$ | $(633,885)$ |
| Data processing | $(481,505)$ | $(903,392)$ | $(1,006,867)$ | $(337,803)$ | $(667,731)$ | $(1,077,662)$ |
| Financial system services | $(252,520)$ | $(493,813)$ | $(513,155)$ | $(341,644)$ | $(661,529)$ | $(629,219)$ |
| Litigation | $(298,534)$ | $(559,204)$ | $(703,305)$ | $(301,970)$ | $(562,656)$ | $(703,305)$ |
| Maintenance and upkeep | $(244,271)$ | $(452,339)$ | $(369,048)$ | $(272,990)$ | $(499,907)$ | $(391,499)$ |
| Advertising and publicity | $(159,997)$ | $(304,457)$ | $(278,514)$ | $(237,463)$ | $(420,337)$ | $(375,994)$ |
| Water, electricity and gas | $(169,236)$ | $(341,729)$ | $(324,776)$ | $(176,820)$ | $(355,222)$ | $(333,101)$ |
| Advertising and public relations | $(134,404)$ | $(224,202)$ | $(190,577)$ | $(157,095)$ | $(263,049)$ | $(233,015)$ |
| Domestic travel | $(81,433)$ | $(154,085)$ | $(133,317)$ | $(98,809)$ | $(186,366)$ | $(160,430)$ |
| Materials | $(62,970)$ | $(124,683)$ | $(18,704)$ | $(72,380)$ | $(140,115)$ | $(126,334)$ |
| Others | $(223,161)$ | $(377,866)$ | $(427,506)$ | $(358,846)$ | $(637,500)$ | $(660,622)$ |
| Total | $(6,341,526)$ | $(12,028,035)$ | $(11,572,155)$ | $(7,088,436)$ | $(13,422,420)$ | $(13,039,969)$ |

e) Other Operating Income

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} \hline 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} \hline 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Previ - Restatement of Actuarial Assets (Note 27.c) | 1,061,209 | 2,981,314 | 4,299,199 | 1,061,209 | 2,981,314 | 4,299,199 |
| Equalization of rates - harvest | 1,372,222 | 2,487,737 | 2,444,924 | 1,372,222 | 2,487,737 | 2,444,924 |
| Restatement of guarantee deposits | 777,174 | 1,500,521 | 1,209,535 | 777,174 | 1,500,521 | 1,209,535 |
| Update on allocation of surplus funds - Plan 1 <br> (Note 27.e) | 449,630 | 1,014,421 | 280,994 | 449,630 | 1,014,421 | 280,994 |
| Readjustment negative exchange / reclassification of balances | -- | 567,937 | 590,444 | 159,907 | 957,415 | 916,264 |
| Recovery of charges and expenses | 450,454 | 866,046 | 1,035,560 | 380,860 | 796,989 | 1,720,470 |
| Reversal of provisions - Labor, civil and tax claims | 352,858 | 569,529 | 850,328 | 352,858 | 569,529 | 850,328 |
| Credit card transactions | 220,675 | 332,548 | 194,082 | 220,994 | 333,434 | 194,082 |
| Administrative expenses - Reversal of provisions | 116,352 | 175,622 | 126,845 | 116,352 | 175,622 | 126,845 |
| Dividends received | 11,719 | 27,150 | 51,964 | 11,719 | 27,150 | 51,964 |
| Personnel expenses - Reversal of provisions | 8,781 | 13,379 | 131,754 | 8,781 | 13,379 | 131,754 |
| Others | 627,814 | 1,248,664 | 789,093 | 1,075,877 | 2,120,048 | 1,561,766 |
| Total | 5,448,888 | 11,784,868 | 12,004,722 | 5,987,583 | 12,977,559 | 13,788,125 |

Notes to the financial statements

## f) Other Operating Expenses

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $\begin{array}{r} \hline 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 | $\begin{array}{r} 2^{\text {nd }} \text { Half } \\ 2011 \end{array}$ | 2011 | 2010 |
| Premiums paid to clients | $(774,854)$ | $(1,446,841)$ | $(792,226)$ | $(774,854)$ | $(1,446,841)$ | $(792,226)$ |
| From non-financial associated companies | -- | -- | -- | $(703,257)$ | $(1,442,557)$ | $(1,196,221)$ |
| Credit/debit card transactions | $(700,433)$ | $(1,260,254)$ | $(875,507)$ | $(700,433)$ | $(1,260,254)$ | $(875,507)$ |
| Readjustment negative exchange/reclassification of balances | -- | $(798,957)$ | $(612,030)$ | $(124,913)$ | $(1,075,131)$ | $(770,577)$ |
| Actuarial liabilities | $(503,167)$ | $(997,770)$ | (1,171,381) | $(503,167)$ | $(997,770)$ | $(1,171,381)$ |
| Amortization of goodwill | $(148,203)$ | $(291,526)$ | $(186,719)$ | $(282,721)$ | $(574,807)$ | $(224,578)$ |
| Business partners ${ }^{(1)}$ | $(6,147)$ | $(12,784)$ | $(22,142)$ | $(343,507)$ | $(538,520)$ | $(1,178,011)$ |
| Failures/frauds and other losses | $(109,974)$ | $(459,735)$ | $(264,149)$ | $(109,974)$ | $(459,735)$ | $(264,149)$ |
| Restatement of guarantee deposits ${ }^{(2)}$ | $(215,546)$ | $(424,633)$ | $(483,894)$ | $(215,546)$ | $(424,633)$ | $(483,894)$ |
| Discounts granted on renegotiations | $(110,596)$ | $(212,885)$ | $(213,084)$ | $(150,383)$ | $(289,749)$ | $(347,878)$ |
| Restatement of hybrid capital and debt instruments | $(123,439)$ | $(226,783)$ | $(299,071)$ | $(123,439)$ | $(226,783)$ | $(299,071)$ |
| Premium life insurance - consumer credit | $(79,156)$ | $(165,180)$ | $(205,164)$ | $(79,156)$ | $(165,180)$ | $(205,164)$ |
| ATM Network | $(92,156)$ | $(160,040)$ | $(125,441)$ | $(92,156)$ | $(160,040)$ | $(125,441)$ |
| Restatement of funds to be returned to the Federal Treasury - Law n. ${ }^{\circ} 9,138 / 1995$ | $(30,513)$ | $(57,156)$ | $(48,453)$ | $(30,513)$ | $(57,156)$ | $(48,453)$ |
| INSS | $(24,226)$ | $(41,963)$ | $(29,589)$ | $(24,226)$ | $(41,963)$ | $(29,589)$ |
| Restatement of interest own capital/Dividends | $(25,431)$ | $(41,133)$ | $(43,155)$ | $(25,431)$ | $(41,133)$ | $(43,155)$ |
| Previ - Actuarial Adjustment | $(10,736)$ | $(23,709)$ | $(24,701)$ | $(10,736)$ | $(23,709)$ | $(24,701)$ |
| Fees for the use of Sisbacen - Central Bank of Brazil System | $(8,496)$ | $(16,823)$ | $(16,465)$ | $(8,496)$ | $(16,823)$ | $(16,465)$ |
| Expenses Proagro | $(6,956)$ | $(13,018)$ | $(51,823)$ | $(6,956)$ | $(13,018)$ | $(51,823)$ |
| Updating the acquisition of investments | -- | -- | $(71,459)$ | -- | -- | $(71,459)$ |
| Others | $(138,898)$ | $(368,378)$ | $(661,998)$ | $(550,341)$ | $(1,095,016)$ | $(924,156)$ |
| Total | $(3,108,927)$ | (7,019,568) | $(6,198,451)$ | $(4,860,205)$ | $(10,350,818)$ | $(9,143,899)$ |

(1) Refers mainly to commission for loans originated by partners and commercial agreements with tenants.
(2) Update refers to the provision for deposit in court regarding the lawsuit (Income Tax and Social Contribution Tax on Net Income) as Note 28.e.

## 23 - Non-operating income

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $2^{\text {nd }}$ Half2011 | 2011 | 2010 | $2^{\text {nd }}$ Half2011 | 2011 | 2010 |
| Non-operating income | 107,102 | 276,320 | 286,060 | 145,613 | 439,519 | 544,949 |
| Profit on sale of investments | 12,739 | 104,653 | 117,166 | 20,732 | 192,396 | 221,568 |
| Capital gains | 11,546 | 21,796 | 17,020 | 18,196 | 48,806 | 131,647 |
| Provision reversal for devaluation of other assets | 18,435 | 36,873 | 38,599 | 20,599 | 39,105 | 38,781 |
| Profit on sale of assets | 13,339 | 25,378 | 47,553 | 18,472 | 37,315 | 52,865 |
| Disposal of property | 8,910 | 19,201 | 31,767 | 8,910 | 19,201 | 31,767 |
| Rental income | 9,611 | 15,774 | 12,546 | 10,016 | 16,561 | 12,881 |
| Other non-operating income | 32,522 | 52,645 | 21,409 | 48,688 | 86,135 | 55,440 |
| Non-operating expenses | $(39,860)$ | $(100,133)$ | $(95,556)$ | $(112,567)$ | $(214,167)$ | $(174,600)$ |
| Loss on sale of assets | $(4,214)$ | $(12,753)$ | $(3,642)$ | $(64,934)$ | $(98,772)$ | $(69,560)$ |
| Loss in value of other assets | $(19,267)$ | $(41,380)$ | $(47,513)$ | $(20,586)$ | $(46,891)$ | $(47,750)$ |
| Capital losses | $(15,947)$ | $(43,994)$ | $(38,834)$ | $(16,137)$ | $(45,049)$ | $(40,138)$ |
| Other non-operating expenses | (432) | $(2,006)$ | $(5,567)$ | $(10,910)$ | $(23,455)$ | $(17,152)$ |
| Total | 67,242 | 176,187 | 190,504 | 33,046 | 225,352 | 370,349 |

## 24 - Shareholders' Equity

a) Book value and market value per common share

|  | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |
| :--- | ---: | ---: |
| Shareholders' equity - Banco do Brasil (R\$ thousand) | $58,148,690$ | $50,495,741$ |
| Book value per share $(R \$)$ | 20.29 | 17.65 |
| Market value per common share $(R \$)$ | 23.70 | 31.42 |
| Shareholders' equity - BB-Consolidated $^{(1)}(R \$$ thousand $)$ | $58,416,370$ | $50,440,683$ |

(1) Reconciled with the equity of Banco do Brasil (Note 24.g)

Book value per share is calculated based on the equity of Banco do Brasil.

## b) Capital

The capital of $R \$ 33,122,569$ thousand ( $R \$ 33,077,996$ thousand on 12.31.2010) of Banco do Brasil is divided into $2,865,417,020$ book-entry common shares without par value. The Federal Government is the largest shareholder, holding the control.

The capital increased by $R \$ 44,573$ thousand in 2011, due to the exercise of subscription of $1,496,831$ bonuses "C" (Note 24.K).

The Bank may, even without amending the bylaws, if approved by a General Meeting, and in the conditions established therein, increase its capital up to the limit of $R \$ 50,000,000$ thousand, by issuing common shares, granting shareholders preference for subscribing the capital increase proportionally to the number of held shares, while maintaining the rights of subscription bonus holders issued by the Bank.

## c) Revaluation reserves

The revaluation reserves, totaling $R \$ 4,730$ thousand ( $R \$ 6,241$ thousand on 12.31 .2010 ), refer to revaluations of assets made by the associated/subsidiary companies.

In 2011, reserves were held totaling $R \$ 1,511$ thousand. Of this amount, $R \$ 328$ thousand ( $R \$ 505$ thousand in the year 2010) was due to depreciation transferred to "Retained earnings (accumulated losses)" and $R \$ 1,183$ thousand due to the write off of shareholding disposal of the BB Banco de Investimento in the Pronor Petroquímica. The remaining balance will be held until the date of the effective realization, in accordance with CMN Resolution n. ${ }^{\circ} 3,565 / 2008$.
d) Profit reserves

| $\mathbf{R} \mathbf{\$}$ thousand |  |  |
| :---: | :---: | :---: |
| Reserve for Retained Earnings $^{(1)}$ | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |
| Legal Reserve ${ }^{(1)}$ | $24,297,550$ | $16,944,324$ |
| Statutory Reserves $^{(1)}$ | $3,496,562$ | $14,060,128$ |
| Operating margin | $20,800,988$ | $10,725,406$ |
| Equalization of dividends | $16,765,834$ | $3,334,722$ |

(1) In the BB-Consolidated, figures of profit reserve and statutories reserves are $R \$ 24,121,302$ thousand and $R \$ 20,624,740$ thousand, respectively, due to the $R \$ 176,248$ thousand elimination of subsidiary company unrealized gains.
The Statutory reserve for Operating Margin aims to guarantee an operating margin compatible with the development of the company's transactions. It is formed by up to $100 \%$ of the balance of net income after legal distributions, including dividends, up to the limit of $80 \%$ of the capital.

The Statutory Reserve for Dividend Equalization assures resources for the payment of dividends and is formed by up to $50 \%$ of the balance of net income after legal distributions, including dividends, up to the limit of $20 \%$ of the capital.

Notes to the financial statements

## e) Earnings per share

|  | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Net profit atributable to shareholders ( $R \$$ thousand) | 5,984,963 | 12.247.330 | 11,758,093 |
| Weighted average number of shares |  |  |  |
| Basic | 2,862,083,461 | 2,861,404,718 | 2,711,976,359 |
| Diluted | 2,865,416,989 | 2,869,849,797 | 2,727,868,423 |
| Earnings per share |  |  |  |
| Basic earnings per share ( $\mathrm{R} \$$ ) | 2.09 | 4.28 | 4.34 |
| Diluted earnings per share ( R \$) | 2.09 | 4.27 | 4.31 |

f) Interest on own capital / Dividends

|  | Amount (R\$ thousand) | Amount per share ( $\mathbf{R} \$$ ) | Base date of payment | Payment date |
| :---: | :---: | :---: | :---: | :---: |
| 1st quarter/2011 |  |  |  |  |
| Dividends paid | 449,024 | 0.157 | 05.19.2011 | 05.27.2011 |
| Interest on own capital paid | 723,921 | 0.253 | 03.22.2011 | 05.27 .2011 |
| 2nd quarter/2011 |  |  |  |  |
| Dividends paid | 595,322 | 0.208 | 08.18.2011 | 08.26.2011 |
| Interest on own capital paid | 736,680 | 0.258 | 06.21.2011 | 08.26.2011 |
| 3rd quarter/2011 |  |  |  |  |
| Dividends paid | 360,714 | 0.126 | 11.17.2011 | 11.25.2011 |
| Interest on own capital paid | 795,800 | 0.278 | 09.21 .2011 | 11.25.2011 |
| 4rd quarter/2011 |  |  |  |  |
| Dividends payable | 442,565 | 0.154 | 02.17.2012 | 02.29.2012 |
| Interest on own capital payable | 794,907 | 0.277 | 12.21.2011 | 02.07.2012 |
|  |  |  |  |  |
| Total destined to shareholders in 2011 | 4,898,933 | 1.711 |  |  |
| Dividends | 1,847,625 | 0.645 |  |  |
| Interest on own capital ${ }^{(1)}$ | 3,051,308 | 1.066 |  |  |
| Net income for the period | 12,247,330 |  |  |  |


|  | Amount ( $\mathrm{R} \$$ thousand) | Amount per share ( $\mathbf{R} \$$ ) | Base date of payment | Payment date |
| :---: | :---: | :---: | :---: | :---: |
| 1st quarter/2010 |  |  |  |  |
| Dividends paid | 444,161 | 0.173 | 05.21.2010 | 05.31.2010 |
| Interest on own capital paid | 518,155 | 0.202 | 03.24.2010 | 05.31.2010 |
| 2nd quarter/2010 |  |  |  |  |
| Dividends paid | 564,785 | 0.220 | 08.18.2010 | 08.26.2010 |
| Interest on own capital paid | 525,372 | 0.205 | 05.24.2010 | 08.26.2010 |
| 3rd quarter/2010 |  |  |  |  |
| Dividends paid | 375,970 | 0.131 | 11.22.2010 | 11.30.2010 |
| Interest on own capital paid | 673,935 | 0.236 | 09.22.2010 | 11.30.2010 |
| 4rd quarter/2010 |  |  |  |  |
| Dividends paid | 917,410 | 0.321 | 02.23.2011 | 02.28.2011 |
| Interest on own capital paid | 685,788 | 0.240 | 12.22.2010 | 12.30.2010 |
|  |  |  |  |  |
| Total destined to shareholders in 2010 | 4,705,576 | 1.728 |  |  |
| Dividends | 2,302,326 | 0.845 |  |  |
| Interest on own capital ${ }^{(1)}$ | 2,403,250 | 0.883 |  |  |
| Net income for the period | 11,758,093 |  |  |  |

(1) Amounts subject to the rate of $15 \%$ Income Tax Withholding

Notes to the financial statements
In accordance with Laws n. ${ }^{\circ} 9,249 / 1995$ and $n .{ }^{\circ} 9,430 / 1996$ and the Bank's bylaws, Management decided on the payment of Interest on Own Capital to its shareholders, imputed to the value of the dividends, plus additional dividends, equivalent to $40 \%$ of the net income.

The interest on own capital is calculated based on adjusted net equity accounts and is limited on a pro rata basis to the variation of long-term interest rate, as long as there is profit computed before its deduction or reserve for retained earnings and profit reserves at least twice its amount.

To comply with the Income Tax legislation, the amount of interest on own capital was recorded as corresponding entries against "Financial expenses" and, for purposes of disclosure of these financial statements, reclassified to "Retained earnings". The total interest on own capital during 2011, provided a reduction in spending on tax charges totaling $R \$ 1,220,523$ thousand ( $R \$ 961,300$ thousand in the year of 2010).

Shareholders are entitled to a minimum mandatory dividend every six-month period equal to $25 \%$ (twenty five percent) of adjusted net income, with financial charges equivalent to the Selic (Brazilian Special Clearance and Escrow System) rate, from the end of the semester or the year in which is discharged until the day of actual collection or payment, as defined by law and the bylaws of the company.
g) Reconciliation of Net Income and Shareholders' Equity

|  | R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Income |  |  | Shareholders' equity |  |
|  | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 | 12.31.2011 | 12.31.2010 |
| Banco do Brasil | 5,984,963 | 12,247,330 | 11,758,093 | 58,148,690 | 50,495,741 |
| Unrealized gains | $(121,340)$ | $(121,340)$ | $(54,908)$ | $(176,248)$ | $(54,908)$ |
| Reciprocal participation in subsidiaries | -- | -- | -- | -- | (197) |
| Non-controlling interests | -- | -- | -- | 443,928 | 47 |
| BB-Consolidated | 5,863,623 | 12,125,990 | 11,703,185 | 58,416,370 | 50,440,683 |

## h) Non-Controlling Interests



## i) Stockholdings (Number of shares)

Gradual development of shares held by the Bank's shareholders, directly or indirectly, of more than $5 \%$ and by the directors and members of the Fiscal Council and Audit Committee:

| Shareholders | 12.31.2011 |  | 12.31.2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Shares | \% Total | Shares | \% Total |
| Federal Government | 1,693,127,780 | 59.1 | 1,693,134,063 | 59.3 |
| Ministério da Fazenda | 1,483,727,780 | 51.8 | 1,483,734,063 | 51.9 |
| Fundo de Garantia à Exportação | 139,400,000 | 4.9 | 139,400,000 | 4.9 |
| Fundo Fiscal de Investimento e Estabilização | 62,500,000 | 2.2 | 62,500,000 | 2.2 |
| Fundo Garantidor para Investimentos | 7,500,000 | 0.2 | 7,500,000 | 0.3 |
| Caixa de Previdência dos Funcionários do Banco do Brasil - Previ ${ }^{(1)}$ | 296,773,911 | 10.4 | 296,564,911 | 10.3 |
| BNDES Participações S.A. - BNDESPar ${ }^{(1)}$ | 3,696,348 | 0.1 | 235,119 | -- |
| Treasury Stock | 32 | -- | 9,753 | -- |
| Other shareholders | 871,818,949 | 30.4 | 870,785,401 | 30.4 |
| Total | 2,865,417,020 | 100.0 | 2,860,729,247 | 100.0 |
| Resident Shareholders | 2,420,960,547 | 84.5 | 2,359,239,465 | 82.5 |
| Non Resident Shareholders | 444,456,473 | 15.5 | 50,489,782 | 17.5 |

(1) Connected to the Controller.

|  | Common shares (ON) ${ }^{(1)}$ |  |
| :---: | :---: | :---: |
|  | 12.31.2011 | 12.31.2010 |
| Board of Directors (Except the BB's President that is included in the Steering Committee of Banco do Brasil) | 11 | 12 |
| Executive Committee | 27,463 | 33,331 |
| Audit Committee | 823 | 823 |

(1) The shareholding interest of the Board of Directors, Executive Committee and Audit Committee represents approximately $0,001 \%$ of the Bank's capital stock.

## j) Free Float

|  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantidade | \% | Quantidade | \% |
| Free Float at the start date | 870,752,058 | 30.4 | 562,527,754 | 21.9 |
| Primary Offering | -- |  | 286,000,000 |  |
| Subscription of Bonus Shares | 4,687,773 |  | 4,859,696 |  |
| Other Changes ${ }^{(1)}$ | $(3,648,365)$ |  | 17,364,608 |  |
| Free Float at the end date ${ }^{(2)}$ | 871,791,466 | 30.4 | 870,752,058 | 30.4 |
| Outstanding shares | 2,865,417,020 | 100.0 | 2,860,729,247 | 100.0 |

(1) Refers mainly to changes coming from the controllers and Technical and Advisory Bodies.
(2) According to the Law $n .{ }^{\circ} 6,404 / 1976$ and the regulation of BM\&FBovespa's New Market, The shares held by the Board of Directors and Executive committee are not included.
k) C subscription bonuses

According to the market release of 03.30.2011, the Bank announced to the bonuses of subscription C holders (BBAS13), which were issued and gratuitously distributed to the shareholders on 06.17.1996, the conditions for exercising the right to subscribe new shares arising from such bonuses in the period from 03.31.2011 to 06.30 .2011 (until 06.28.2011 to holders of bonuses in custody of stock exchange). Each bonus guarantees the right to subscribe 3.131799 shares at the price of $\mathrm{R} \$ 8.50$ per bonus, corrected by the General Price Index - Internal Availability (IGP-DI), of Fundação Getúlio Vargas, from 06.17.1996 up to the date the application to exercise the subscription right is filed. The holders of 1,496,831 bonuses exercised their right generating 4,687,773 receipts which, after Bacen approval, will be converted to $4,687,773$ common shares. The non subscribed bonuses, in total of $2,831,873$, lost their validity from the closing date for subscription on 06.30.2011.

## 25 - Taxes

a) Breakdown of income tax and social contribution expenses

|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |

(1) The MP $n .{ }^{\circ} 517 / 2010$, converted into Law $n .{ }^{\circ} 12,431 / 2011$, allowed values recovered from losses on loans are recognized at the time of actual receipt of credit in cases of rural finance and operating loans to individual value up R\$ 30 thousand.
b) Reconciliation of income tax and social contribution expense

| R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 |
| Profit before taxation and profit sharing | 7,908,762 | 17,448,327 | 17,239,112 | 8,311,964 | 18,732,119 | 18,780,544 |
| Total charges of IR (25\%) and CSLL (15\%) | $(3,163,505)$ | $(6,979,331)$ | $(6,895,645)$ | $(3,324,786)$ | $(7,492,848)$ | (7,512,218) |
| Charges upon Interest on Own Capital | 636,283 | 1,220,523 | 961,300 | 636,283 | 1,220,523 | 961,300 |
| Equity in subsidiaries and associated | 651,918 | 1,208,292 | 1,149,586 | 245,701 | 181,952 | $(18,529)$ |
| Profit sharing | 303,762 | 621,701 | 596,888 | 342,726 | 711,597 | 698,222 |
| Tax credits recorded - previous periods ${ }^{(1)}$ | 386,438 | 386,438 | -- | 386,438 | 386,438 | -- |
| Other amounts | 25,363 | $(95,459)$ | 207,079 | 193,810 | 269,883 | 550,036 |
|  |  |  |  |  |  |  |
| Income Tax and Social Contribution Expense | $(1,159,741)$ | $(3,637,836)$ | $(3,980,792)$ | $(1,519,828)$ | $(4,722,455)$ | $(5,321,189)$ |

(1) Use of tax credit on taxable charges of operations written off.
c) Tax Expenses

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 |
| Cofins | $(1,083,140)$ | $(2,206,068)$ | $(2,087,592)$ | $(1,416,124)$ | $(2,852,105)$ | $(2,603,843)$ |
| ISSQN | $(295,469)$ | $(563,480)$ | $(480,644)$ | $(380,038)$ | $(721,066)$ | $(624,022)$ |
| PIS/Pasep | $(176,010)$ | $(358,486)$ | $(318,509)$ | $(237,767)$ | $(476,088)$ | $(413,941)$ |
| Others | $(47,657)$ | $(86,736)$ | $(74,024)$ | $(122,372)$ | $(210,216)$ | $(108,139)$ |
| Total | $(1,602,276)$ | $(3,214,770)$ | $(2,960,769)$ | $(2,156,301)$ | $(4,259,475)$ | $(3,749,945)$ |

Notes to the financial statements

## d) Deferred tax liabilities

|  | R \$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Arising from unrecognized actuarial gains ${ }^{(1)}$ | 5,325,069 | 4,049,365 | 5,325,069 | 4,049,365 |
| Arising from leasing portfolio adjustment | 3,615 | 2,973 | 768,556 | 930,884 |
| Arising from restatement of judicial deposits | 356,541 | 316,412 | 356,541 | 316,412 |
| Arising from mark-to-market adjustment | 236,384 | 354,775 | 266,458 | 413,899 |
| Entities abroad | 14,470 | 3,141 | 14,480 | 3,175 |
| Arising from futures market transactions | 18 | 4,395 | 18 | 4,395 |
| Arising from losses MP n. ${ }^{\circ}$ 517/2010 | 152,213 | -- | 152,213 | -- |
| Other | 2,032 | 2,032 | 212,452 | 189,252 |
| Total deferred tax liabilities | 6,090,342 | 4,733,093 | 7,095,787 | 5,907,382 |
| Income tax | 3,263,580 | 2,518,448 | 4,050,295 | 3,666,538 |
| Social contribution | 1,954,775 | 1,508,079 | 2,170,237 | 1,527,853 |
| PIS/Pasep | 121,891 | 98,767 | 122,348 | 99,665 |
| Cofins | 750,096 | 607,799 | 752,907 | 613,326 |

(1) The realization of deferred tax liabilities on actuarial gains is related to the achievement of the values of actuarial asset (Note 27).
e) Deferred tax assets (Tax Credit)

## Recorded

| R \$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |
|  | 12.31.2010 |  |  | 12.31.2011 |
|  | Balance | Constitution | Write-off | Balance |
| Temporary differences | 16,821,714 | 6,688,187 | 6,295,359 | 17,214,542 |
| Allowance for loan losses | 6,879,043 | 4,266,285 | 3,919,228 | 7,226,100 |
| Passive reserves | 6,371,687 | 1,122,585 | 1,330,899 | 6,163,373 |
| Loan Operations - effects of Law No 9.430/96 | 3,135,634 | 957,272 | 629,609 | 3,463,297 |
| Mark to market | 282,870 | 310,779 | 381,784 | 211,865 |
| Other provisions | 152,480 | 31,266 | 33,839 | 149,907 |
| CSLL written to 18\% (MP n. ${ }^{\circ} 2.158 / 2001$ ) | 2,809,264 | 80,297 | 401,716 | 2,487,845 |
| Fiscal losses/ negative bases | 120,924 | 148,139 | 222,984 | 46,079 |
| Total tax credits recorded | 19,751,902 | 6,916,623 | 6,920,059 | 19,748,466 |
| Income tax | 10,573,273 | 4,312,572 | 4,107,799 | 10,778,046 |
| Social contribution | 9,147,903 | 2,570,275 | 2,770,770 | 8,947,408 |
| PIS/Pasep | 4,295 | 4,721 | 5,809 | 3,207 |
| Cofins | 26,431 | 29,055 | 35,681 | 19,805 |

Notes to the financial statements

| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |
|  | 12.31.2010 |  |  | 12.31.2011 |
|  | Balance | Constitution | Write-off | Balance |
| Temporary differences | 18,147,741 | 8,002,023 | 6,675,652 | 19,474,112 |
| Allowance for loan losses | 7,492,836 | 4,577,637 | 3,983,600 | 8,086,873 |
| Passive reserves | 6,536,650 | 1,344,744 | 1,340,712 | 6,540,682 |
| Loan Operations - effects of Law No 9.430/96 | 3,135,634 | 957,272 | 629,609 | 3,463,297 |
| Mark to market | 299,337 | 370,628 | 385,787 | 284,178 |
| Other provisions | 683,284 | 751,741 | 335,944 | 1,099,081 |
| CSLL written to $18 \%$ (MP n. ${ }^{\circ} 2.158 / 2001$ ) | 2,809,263 | 80,297 | 401,715 | 2,487,845 |
| Fiscal losses/ negative bases | 618,325 | 150,600 | 593,712 | 175,213 |
| Excess depreciation | 394,209 | 247,020 | 24,854 | 616,375 |
| Total tax credits recorded | 21,969,538 | 8,479,939 | 7,695,933 | 22,753,544 |
| Income tax | 12,189,100 | 5,287,669 | 4,641,124 | 12,835,645 |
| Social contribution | 9,745,084 | 3,160,939 | 3,012,946 | 9,893,077 |
| PIS/Pasep | 4,643 | 4,678 | 5,861 | 3,460 |
| Cofins | 30,711 | 26,653 | 36,002 | 21,362 |

## Not Recorded



## Estimates for the realization

The expectation of implementation of deferred tax assets (tax credits) is based on technical study, prepared in 12.31.2011. and the present value determined based on the average rate of funding of Banco do Brasil.

|  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | Par value | Present value | Par value | Present value |
| In 2012 | 4,000,081 | 3,814,368 | 4,460,178 | 4,054,897 |
| In 2013 | 3,964,268 | 3,649,377 | 4,888,154 | 4,231,801 |
| In 2014 | 3,400,402 | 3,031,328 | 3,783,286 | 3,192,966 |
| In 2015 | 2,874,446 | 2,479,514 | 3,170,639 | 2,585,648 |
| In 2016 | 4,929,269 | 4,113,438 | 5,354,853 | 4,227,656 |
| In 2017 | 580,000 | 475,174 | 807,849 | 570,132 |
| In 2018 | -- | -- | 60,138 | 27,678 |
| In 2019 | -- | -- | 57,050 | 23,600 |
| In 2020 | -- | -- | 53,803 | 19,889 |
| In 2021 | -- | -- | 117,594 | 38,935 |
| Total tax credits - 12.31.2011 | 19,748,466 | 17,563,199 | 22,753,544 | 18,973,202 |

In 2011 there was realization of tax credits at Banco do Brasil in the amount of $R \$ 6,920,059$ thousand corresponding to $195.95 \%$ of the respective projection of use for the period of 2011, contained in the technical study prepared on 12.31.2010.

The realization of the nominal value of tax credit recorded. considering the recovery of those issued during the processing of the lawsuit $-70 \%$, based on a technical study conducted by the Banco do Brasil on 12.31.2011 is designed for 5.5 years in following proportions:

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Tax losses carryforwards/CSLL recoverable ${ }^{(1)}$ | Intertemporary differences | Tax losses carryforwards/CSLL recoverable ${ }^{(1)}$ | Intertemporary differences |
| In 2012 | 42\% | 17\% | 40\% | 17\% |
| In 2013 | 40\% | 17\% | 40\% | 17\% |
| In 2014 | 18\% | 17\% | 18\% | 17\% |
| In 2015 | -- | 17\% | 1\% | 17\% |
| In 2016 | -- | 29\% | 1\% | 28\% |
| From 2017 | -- | 3\% | -- | 4\% |

(1) Projected consumption linked to the capacity to generate IRPJ and CSLL taxable amounts in subssequent periods.
(2) The consumption capacity results from the movements of provisions (expectation of reversals. write-offs and uses).

## 26 - Related Party Transactions

The costs of salaries and other benefits granted to key management personnel of the Banco do Brasil Group (Board of Directors, Executive Board, Audit Committee and Fiscal Council):

|  |  | $\mathbf{R} \$$ thousand |  |
| :--- | ---: | ---: | ---: |
| Short-term benefits | $\mathbf{2 s t}$ half $\mathbf{2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |
| Fees | $\mathbf{1 3 , 4 5 9}$ | $\mathbf{2 8 , 1 2 6}$ | $\mathbf{2 7 , 0 0 8}$ |
| Executive Board | 9,967 | 19,107 | $\mathbf{1 7 , 2 3 5}$ |
| Audit Committee | 8,789 | 16,940 | 15,426 |
| Board of Directors | 856 | 1,341 |  |
| Fiscal Council | 172 | 302 | 255 |
| Profit sharing | 150 | 262 | 213 |
| Other | 2,952 | 6,863 | 7,662 |
| Termination benefits | 540 | 2,156 | 2,111 |
| Total | 2,724 | 3,501 | 2,125 |

In November 2011, the Bank approved variable compensation payment in shares or share-based instruments to members of the Executive Board. They will receive, as a 2011 annual bonus, and according to the global amount approved at the Annual General Meeting of 04.27.2011, a value between two and four salaries, depending on the achievement of the Return on Equity - ROE target, set at $20 \%$. For performances between $100 \%$ and $105 \%$ of target achievement, each member of the Executive Board will receive two additional salaries; for performances between $105 \%$ and $115 \%$, the compensation will be proportionately calculated, and for performances above $115 \%$, each member will receive four salaries. Payment will be made in three equal and consecutive annual installments. The first payment will be within thirty days after the annual report disclosure. In 2011, the Bank recognized expense in the amount of $\$ 6,160$ thousand as annual bonus payment.

The Bank is assessing the implementation criteria of the variable compensation plan for managers, that would be in force from 2012, according to the terms and conditions established by CMN Resolution 3921 of 25/11/2010.

The Bank does not offer post-employment benefits to its key management personnel, except for those who are part of the staff of the Bank, participating in the Pension Plan for Employees of the Banco do Brasil (Previ). Since January 2007, due to the accumulated surplus in the Plan of those officials, the Bank does not provide this benefit expense (Note 27).

The Bank does not grant loans to key management personnel, pursuant to the prohibition to all financial institutions established by the Central Bank of Brazil.

Notes to the financial statements
The balances referring to transactions between the consolidated companies of the Bank are eliminated in the Consolidated Financial Statements. With respect to majority shareholder, the transactions with National Treasury and with agencies of the direct administration of the Federal Government that maintain banking operations with the Bank, are included.

The Bank has banking transactions with these related parties, such as interest bearing and noninterest bearing deposits, loans, and sale and repurchases transactions, except for key management personnel. There are also service provision and guarantee agreements.

These transactions are conducted under normal market conditions, mainly under the terms and conditions for comparable transactions, including interest rates and collateral. These transactions do not involve payment risks.

The funds invested in government securities and federal funds for transfers and programs from the Official Institutions are listed as notes 8 and 18, respectively.

The Bank sponsors the Banco do Brasil Foundation (FBB) whose goals are the promotion, support, encouragement and sponsorship educational, cultural, social, philanthropic, recreational/sports projects and provide resources to scientific and technological activities. The Foundation also assists urban-rural communities areas. In 2011, the Bank made contributions to the FBB in the amount of R\$ 42,527 thousand ( $R \$ 90,320$ thousand in 2010).

The information related to onlending and other transactions with other sponsored entities are disclosed in Note 27.

In 2011, the Banco do Brasil acquired loan portfolios from Banco Votorantim, sold with recourse, in the amount of $R \$ 10,643,782$ thousand ( $R \$ 7,975,787$ thousand in 12.31.2010). The unrealized results arising from such transactions amounted to $R \$ 516,357$ thousand ( $R \$ 302,978$ thousand in 12 .31.2010), net of tax effects.

Notes to the financial statements

## Summary of related party transations

|  | R\$ thousand |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 |  |  |  |  |  |  |
|  | Controller <br> (1) | Subsidiaries | Jointly controlled | Affiliates ${ }^{(4)}$ | Managemey personnel ${ }^{(5)}$ |  | Total |
| Assets |  |  |  |  |  |  |  |
| Interbank deposits | -- | 20,590,919 | 18,434 | -- | -- | -- | 20,609,353 |
| Securities | -- | 61,940 | 94,313 | -- | -- | -- | 156,253 |
| Loan operations | 836,224 | 49,612 | 7,861 | -- | -- | 523,750 | 1,417,447 |
| Receivables from related companies | -- | 68,442 | -- | -- | -- | -- | 68,442 |
| Other assets | -- | 113,130 | -- | -- | -- | -- | 113,130 |
|  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |
| Demand deposits | 717,309 | 89,547 | 45,639 | 33,884 | 695 | 896,535 | 1,783,609 |
| Saving deposits | -- | -- | -- | -- | 1,151 | -- | 1,151 |
| Remunerated time deposits | -- | 5,247,775 | 378,958 | 221,357 | 4,696 | 5,132,867 | 10,985,653 |
| Money market borrowing | -- | 1,680,647 | 830,169 | -- | -- | 1,113,044 | 3,623,860 |
| Borrowings and onlendings | 1,643,963 | 14,326,735 | -- | -- | -- | 43,735,159 | 59,705,857 |
| Other liabilities | -- | 1,251,984 | 70,248 | 31 | -- | 1,125,124 | 2,447,387 |
|  |  |  |  |  |  |  |  |
| Guarantees and Other Recourses ${ }^{(7)}$ | -- | 629,116 | 7,474,911 | -- | -- | -- | 8,104,027 |
| 2st half 2011 |  |  |  |  |  |  |  |
| Income from interest and services | 79,224 | 1,188,008 | 13,550 | 77,098 | -- | 361,129 | 1,719,009 |
| Expenses from raising funds | $(31,632)$ | $(858,044)$ | $(2,170)$ | $(3,044)$ | (648) | $(1,769,594)$ | $(2,665,132)$ |
| 12.31.2011 |  |  |  |  |  |  |  |
| Income from interest and services | 113,931 | 1,982,470 | 47,264 | 132,130 | -- | 423,145 | 2,698,940 |
| Expenses from raising funds | $(97,341)$ | $(1,192,412)$ | $(50,671)$ | $(3,306)$ | $(1,014)$ | $(2,986,825)$ | $(4,331,569)$ |

(1) National Treasury and agencies of the direct administration of the Federal Government.
(2) Includes related companies in Note 3 as identified in item (1).
(3) Includes related companies in Note 3 as identified in item (2).
(4) Includes related companies in Note 3 as identified in item (3)
(5) Board of Directors, Executive Board, Audit Committee and Fiscal Council.
(6) Includes public and party-state owned companies controlled by the Federal Government entities linked to employees.
(7) Includes Opening Contract Interbank Revolving Credit Line to release with Banco Votorantim, equivalent to the value of net assets of that institution.

Notes to the financial statements

| R\$ thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  |  |  |  |  |
|  | Controller | Subsidiaries | Jointly controlled | Affiliates ${ }^{(4)}$ | Key <br> Managemen t nersonnel | Other related parties ${ }^{(6)}$ | Total |
| Assets |  |  |  |  |  |  |  |
| Interbank deposits | -- | 14,960,687 | 75,078 | -- | -- | -- | 15,035,765 |
| Securities | -- | 5,632 | 92,574 | 27,988 | -- | -- | 126,194 |
| Loan operations | 947,969 | 48,602 | 86,706 | -- | -- | 798,938 | 1,882,215 |
| Receivables from related companies | -- | 29,570 | -- | -- | -- | -- | 29,570 |
| Other assets | -- | 402,472 | 318,106 | -- | -- | 135,926 | 856,504 |
| Liabilities |  |  |  |  |  |  |  |
| Demand deposits | 816,374 | 51,353 | 50,069 | 5,680 | 522 | 1,226,662 | 2,150,660 |
| Saving deposits | -- | -- | -- | -- | 1,117 | -- | 1,117 |
| Remunerated time deposits | -- | 3,492,926 | 1,159,700 | 708,689 | 5,636 | 7,115,485 | 12,482,436 |
| Money Market Borrowing | -- | 1,174,729 | -- | -- | -- | 528,713 | 1,703,442 |
| Borrowings and onlendings | 1,512,821 | 9,443,002 | -- | -- | -- | 37,697,421 | 48,653,244 |
| Other liabilities | -- | 31,075 | 113,117 | -- | -- | 121,355 | 265,547 |
|  |  |  |  |  |  |  |  |
| Guarantees and Other Recourses ${ }^{(7)}$ | -- | 1,002,892 | 9,409,585 | -- | -- | -- | 10,412,477 |
| 2st half 2010 |  |  |  |  |  |  |  |
| Income from interest and services | 38,328 | 779,956 | 558,924 | 69,854 | -- | 341,681 | 1,788,743 |
| Expenses from raising funds | $(104,963)$ | $(109,764)$ | $(18,003)$ | $(17,641)$ | (197) | $(1,340,363)$ | $(1,590,931)$ |
| 12.31.2010 |  |  |  |  |  |  |  |
| Income from interest and services | 87,957 | 1,578,538 | 1,047,877 | 165,570 | -- | 427,908 | 3,307,850 |
| Expenses from raising funds | $(170,672)$ | $(385,147)$ | $(19,892)$ | $(21,951)$ | (838) | $(2,400,736)$ | $(2,999,236)$ |

(1) National Treasury and agencies of the direct administration of the Federal Government.
(2) Includes related companies in Note 3 as identified in item (1).
(3) Includes related companies in Note 3 as identified in item (2)
(4) Includes related companies in Note 3 as identified in item (3)
(5) Board of Directors, Executive Board, Audit Committee and Fiscal Council.
(6) Includes public and party-state owned companies controlled by the Federal Government entities linked to employees.
(7) Includes Opening Contract Interbank Revolving Credit Line to release with Banco Votorantim, equivalent to the value of net assets of that institution.

## 27 - Employee benefits

Banco do Brasil sponsors the following private pension and complementary health plan entities that provide for complementation of retirement and healthcare benefits for its employees:

Notes to the financial statements

|  | Plans | Benefits | Classification |
| :---: | :---: | :---: | :---: |
| Previ - Caixa de Previdência dos Funcionários do Banco do Brasil | Previ Futuro <br> Plano de Benefícios 1 <br> Plano Informal | Retirement and Pension <br> Retirement and Pension <br> Retirement and Pension | Defined contribution <br> Defined benefit <br> Defined benefit |
| Cassi - Caixa de Assistência dos Funcionários do Banco do Brasil | Plano de Associados | Health Care | Defined benefit |
| Economus - Instituto de Seguridade Social | Prevmais <br> Regulamento Geral <br> Regulamento Complementar 1 <br> Grupo B' <br> Plano Unificado de Saúde - PLUS <br> Plano Unificado de Saúde - PLUS II <br> Plano de Assistência Médica <br> Complementar - PAMC | Retirement and Pension <br> Retirement and Pension <br> Retirement and Pension <br> Retirement and Pension <br> Health Care <br> Health Care <br> Health Care | Defined contribution <br> Defined benefit <br> Defined benefit <br> Defined benefit <br> Defined benefit <br> Defined benefit <br> Defined benefit |
| Fusesc - Fundação Codesc de Seguridade Social | Multifuturo I <br> Plano de Benefícios 1 | Retirement and Pension <br> Retirement and Pension | Defined contribution <br> Defined benefit |
| SIM - Caixa de Assistência dos Empregados dos Sistemas Besc e Codesc, do Badesc e da Fusesc | Plano de Saúde | Health Care | Defined contribution |
| Prevbep - Caixa de Previdência Social | Plano BEP | Retirement and Pension | Defined benefit |

Number of participants covered by benefit plans sponsored by the Bank

|  | 12.31.2011 |  |  | 12.31.2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | N. ${ }^{\circ}$ of participants |  |  | $\mathrm{N} .{ }^{\circ}$ of participants |  |  |
|  | Actives | Assisted | Total | Actives | Assisted | Total |
| Retirement and Pension Plans | 115,842 | 106,149 | 221,991 | 110,526 | 104,722 | 215,248 |
| Plano de Beneficios 1 - Previ | 30,659 | 83,825 | 114,484 | 32,449 | 82,727 | 115,176 |
| Plano Previ Futuro | 67,507 | 443 | 67,950 | 60,113 | 370 | 60,483 |
| Plano Informal | -- | 7,649 | 7,649 | -- | 7,920 | 7,920 |
| Other plans | 17,676 | 14,232 | 31,908 | 17,964 | 13,705 | 31,669 |
| Medical Assistance Plans | 117,376 | 92,481 | 209,857 | 112,630 | 91,152 | 203,782 |
| Cassi | 103,293 | 83,202 | 186,495 | 98,221 | 82,153 | 180,374 |
| Other plans | 14,083 | 9,279 | 23,362 | 14,409 | 8,999 | 23,408 |

## Bank's contributions to benefit plans

|  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: |
|  | 2nd half 2011 | 2011 | 2010 |
| Retirement and Pension Plans | 623,687 | 1,164,046 | 1,004,182 |
| Plano de Benefícios 1 - Previ ${ }^{(1)}$ | 259,445 | 495,401 | 459,051 |
| Plano Previ Futuro | 137,124 | 240,647 | 184,045 |
| Plano Informal | 156,445 | 297,618 | 295,797 |
| Other plans | 70,673 | 130,380 | 65,289 |
| Medical Assistance Plans | 465,381 | 894,943 | 722,785 |
| Cassi | 413,169 | 799,390 | 689,561 |
| Other plans | 52,212 | 95,553 | 33,224 |
| Total | 1,089,068 | 2,058,989 | 1,726,967 |

(1) Refers to the contributions from participants comprised by Agreement 97 and Plan 1, considering that these contributions occurred respectively by the realization of the Parity Fund (Note 27.e.1) and the Contribution Fund (Note 27.e.3). Agreement 97 aims to regulating the way of funding required to achieve a portion equivalent to $53.7 \%$ of guarantee amount concerning the payment of supplement retirement due to the participants who joined the Bank up to 04.14 .1967 and who have retired or will retire after the aforementioned date, except for those participants who are part of the Plano Informal.

Notes to the financial statements
Values recognized in earnings

|  |  | R\$ thousand |  |
| :--- | ---: | ---: | ---: |
| Retirement and Pension Plans | 2nd half 2011 | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Plano de Beneficios 1 - Previ | $\mathbf{7 3 8 , 8 2 3}$ | $\mathbf{2 , 3 2 7 , 4 3 8}$ | $\mathbf{3 , 5 3 2 , \mathbf { 1 3 7 }}$ |
| Plano Previ Futuro | $\mathbf{1 , 0 6 1 , 2 0 9}$ | $2,981,314$ | $\mathbf{4 , 2 9 9 , 1 9 9}$ |
| Plano Informal | $(137,124)$ | $(240,647)$ | $(184,045)$ |
| Other plans | $(122,287)$ | $(244,809)$ | $(522,033)$ |
| Medical Assistance Plans | $(62,975)$ | $(168,420)$ | $(60,984)$ |
| Cassi | $(\mathbf{6 0 8 , 4 0 0})$ | $\mathbf{( 1 , 1 3 2 , 0 2 2 )}$ | $\mathbf{( 9 5 4 , 9 0 4 )}$ |
| Other plans | $(528,959)$ | $(998,483)$ | $(892,045)$ |
| Total | $(79,441)$ | $(133,539)$ | $(62,859)$ |

## a) Retirement and pension plans

## Previ Futuro (Previ)

Participants in this plan are the Bank's employees hired as from 12.24.1997. The active participants contribute to Previ an amount between $7 \%$ and $17 \%$ of their contribution salary, which varies based on time of service and the amount of the contribution salary. There is no contribution for retired participants. The sponsor contributes an amount equal to the contributions of the participants, limited to $14 \%$ of the total contribution payroll of these participants.

## Plano de Benefícios 1 (Previ)

The participants of this plan are the Bank's employees who were enrolled up to 12.23.1997. Due to the establishment of parity between the Bank's and participants' contributions, in December 2000, a parity fund was set up, and its resources are being used for the purpose of offsetting contributions to the plan. Due to the accumulated surplus, the contributions of participants, beneficiaries (retirees and pensioners) and of the sponsor (Banco do Brasil) were suspended, since January 2007. According to the Memorandum of Understanding signed between the Bank, Previ and entities representing the beneficiaries, it was proposed to amend the Rules of the Plan 1, which includes the suspension of contributions for the years 2011, 2012 and 2013, being linked to its continued existence of the Reserve Special plan.

## Plano Informal (Previ)

The sole responsibility of the Banco do Brasil whose contractual obligations include (a) retirement pensions to founder participants and pension payments to beneficiaries of participants deceased up to 04.14.1967; (b) payment of retirement supplements to the other participants employed by Banco do Brasil who retired up to 04.14.1967 or who, on that date, would have the right through length of service to retire and who had at least 20 years of effective service with the Bank; and (c) increase in the amount of retirement benefits and of pensions in addition to that provided for in the benefit plan of Previ, resulting from judicial decisions and from administrative decisions on account of restructuring of the job and salary plan and of incentives created by the Bank.

## Prevmais (Economus)

The participants of this plan are the employees from Banco Nossa Caixa (merged into Banco do Brasil on 11.30.2009) enrolled after 08.01.2006, and the participants previously linked to the Regulamento Geral benefit plan who opted for the distribution of their vested account balances. The funding for income benefits is equally provided by employees and employer, not exceeding $8 \%$ of the participants' salary. The plan also provides risk benefits, such as complementation of sickness aid, work-related accident, disability benefits and death pension.

## Regulamento Geral (Economus)

The participants of this plan are the employees from Banco Nossa Caixa enrolled up to 07.31.2006. The plan is closed to new applicants. Employees and the sponsor contribute equally, on average, with $12.11 \%$ of participation salary.

## Regulamento Complementar 1 (Economus)

For officials coming from Banco Nossa Caixa. Offers the benefits of supplemental sickness benefit and annuity for death and disability. The cost of the plan is the responsibility of the sponsor, participants and assisted.

## Grupo B' (Economus)

Participate in this plan the employees from Banco Nossa Caixa admitted between 01.22.1974 to 05.13.1974 and their beneficiaries. Plan closed to new members. The level of benefit to be granted when the implementation of all the conditions laid down in regulation, is known a priori.

## Multifuturo I (Fusesc)

The participants of this plan are the employees from Banco do Estado de Santa Catarina - Besc (merged into Banco do Brasil on 09.30.2008) enrolled after 01.12.2003 and the employees previously linked to Fusesc's Benefit Plan 1 who opted for this plan. Employees and sponsor equally contribute from $2.33 \%$ to $7 \%$ of participation salary to that plan, as determined by each participant.

## Plano de Benefícios 1 (Fusesc)

The participants of this plan are the employees from Besc enrolled until 01.11.2003. The plan is closed to new applicants. Employees and the sponsor contribute equally, on average, with $9.89 \%$ of participation salary.

## Plano BEP (Prevbep)

Participants of this plan are the employees from Banco do Estado do Piauí - BEP (merged in to Banco do Brasil on 11.30.2008). Employees and the sponsor contribute equally, on average, with $3.58 \%$ of participation salary.

## b) Medical Assistance Plans

## Plano de Associados (Cassi)

The Bank is the sponsor of a health plan managed by Cassi, the main objective of which is to provide coverage for expenses related to the promotion, protection, recovery and rehabilitation of a member's health and of his/her enrolled beneficiaries. Each month, the Bank contributes a sum equivalent to $4.5 \%$ of the total payroll or of the total retirement or pension plan benefit. Monthly contributions from members and pension beneficiaries amount to $3 \%$ of the total payroll or the total retirement or pension plan benefits and co-participation in some hospital procedures.

## Plano Unificado de Saúde - PLUS (Economus)

The participants of this plan are the employees from Banco Nossa Caixa. Participation in this plan takes place by means of a $1.5 \%$ contribution of gross salary, without limitation, covering the owner and his/her preferred dependants, deducted from the owner's payroll and 10\% as a co-participation in the price of each medical visit and low-cost exams, made by the owner and his/her dependants (preferred and non-preferred).

## Plano Unificado de Saúde - PLUS II (Economus)

For employees from Banco Nossa Caixa. Participation in this plan takes place by means of a $1.5 \%$ contribution of gross salary, without limitation, covering the owner and his/her preferred dependants, deducted from the owner's payroll and $10 \%$ as a co-participation in the price of each medical visit and low-cost exams, made by the owner and his/her preferred dependants and children of age. The plan does not provide for non-preferred dependants.

## Plano de Assistência Médica Complementar - PAMC (Economus)

For employees from Banco Nossa Caixa stationed in the State of São Paulo. Plan owners are those employees retired due to disability in Groups "B" and "C", and their dependants, who participate in costs in as much as they use it, and according to the salary range progressive table.

Notes to the financial statements

## Plano de Saúde (SIM)

The participants of this plan are the employees from Besc. Monthly contributions from members amount to $3 \%$ of the total payroll.

Notes to the financial statements

## c) Actuarial valuations

The actuarial valuations are prepared every six months and the information contained in the tables below refers to those ca 12.31.2011 and 12.31.2010.

Changes in present value of defined benefit actuarial obligations

|  | Plano 1 - Previ |  | Plano Informal - Previ |  | Plano de Associados - Cassi |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| Initial Balance | $(90,805,477)$ | $(80,270,786)$ | $(1,994,759)$ | $(1,743,385)$ | $(5,297,173)$ | $(4,943,220)$ |
| Interest cost | $(9,798,080)$ | $(8,434,756)$ | $(204,672)$ | $(202,866)$ | $(577,040)$ | $(542,750)$ |
| Current service cost | $(517,332)$ | $(447,544)$ | -- | -- | $(84,607)$ | $(70,937)$ |
| Benefits paid net contributions retirees | 6,718,424 | 7,532,656 | 297,618 | 295,797 | 503,816 | 376,039 |
| Administrative expenses paid by the plan | -- | -- | -- | -- | -- |  |
| Liabilities transferred from other plans | -- | -- | -- | -- | -- | -- |
| Actuarial gain / (loss) on actuarial obligation | $(4,447,076)$ | $(9,185,047)$ | $(3,557)$ | $(344,305)$ | $(591,928)$ | $(116,304)$ |
| Closing Balance | $(98,849,541)$ | $(90,805,477)$ | $(1,905,370)$ | $(1,994,759)$ | $(6,046,932)$ | $(5,297,172)$ |
| Present value of actuarial liabilities with cover | $(98,849,541)$ | $(90,805,477)$ | -- | -- | -- | -- |
| Present value of actuarial liabilities without cover | -- | -- | $(1,905,370)$ | $(1,994,759)$ | $(6,046,932)$ | $(5,297,172)$ |

## Changes in fair value of plan assets

|  | Plano 1 - Previ |  | Plano Informal - Previ |  | Plano de Associados - Cassi |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| Initial Balance | 141,566,322 | 137,814,150 | -- | -- | -- | -- |
| Estimated yield on plan assets | 14,934,610 | 13,963,696 | -- | -- | -- | -- |
| Contributions received | 495,904 | 459,300 | 297,618 | 295,797 | 503,816 | 376,039 |
| Benefits paid net contributions retirees | $(6,718,424)$ | $(7,532,656)$ | $(297,618)$ | $(295,797)$ | $(503,816)$ | $(376,039)$ |
| Equity transfer | -- | -- | -- | -- | -- | -- |
| Allocation Fund to Sponsor and Participant ${ }^{(1)}$ | -- | $(15,068,115)$ | -- | -- | -- | -- |
| Gain / (loss) on actuarial plan assets | $(17,199,016)$ | 11,929,947 | -- | -- | -- | -- |
| Closing Balance | 133,079,396 | 141,566,322 | -- | -- | -- | -- |

(1) Refers to the values used for setting up the fund allocation of the surplus, corresponding, to the Bank, the amount of R\$7,519,058 thousand (Note 27 .e.2).

Notes to the financial statements

## Amounts recognized in the balance sheet

|  | Plano 1 - Previ |  | Plano Informal - Previ |  | Plano de Associados - Cassi |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| 1) Fair value of the plan's assets | 133,079,396 | 141,566,322 | -- | -- | -- | -- |
| 2) Present value of actuarial liabilities | $(98,849,541)$ | $(90,805,477)$ | $(1,905,370)$ | $(1,994,759)$ | $(6,046,932)$ | $(5,297,172)$ |
| 3) Surplus/(deficit) (1+2) | 34,229,855 | 50,760,845 | (1,905,370) | (1,994,759) | $(6,046,932)$ | $(5,297,172)$ |
| 4) Surplus/(deficit) - plot sponsor | 17,114,928 | 25,380,423 | $(1,905,370)$ | $(1,994,759)$ | $(6,046,932)$ | $(5,297,172)$ |
| 5) Unrecognized actuarial gains/(losses) | 3,742,924 | 15,485,636 | $(162,896)$ | $(199,476)$ | $(1,240,517)$ | $(689,849)$ |
| 6) Net actuarial (liability)/asset (4-5) | 13,372,004 | 9,894,787 | $(1,742,474)$ | $(1,795,283)$ | $(4,806,415)$ | $(4,607,323)$ |

The actuarial assets recorded in other receivables (Note 11.b) will be realized before the end of the plan. The end of the pla which the last commitment will be paid.

Amounts recognized in income relating to defined benefit plans

|  | Plano 1 - Previ |  |  | Plano Informal - Previ |  |  | Plano de Associados - Cassi |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2nd half 2011 | 2011 | 2010 | 2nd half 2011 | 2011 | 2010 | 2nd half 2011 | 2011 | 20102 |
| Cost of current service | $(122,138)$ | $(258,666)$ | $(223,772)$ | -- | -- | -- | $(43,065)$ | $(84,608)$ | $(70,937)$ |
| Contributions from participants | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Interest cost | $(2,507,251)$ | $(4,899,040)$ | $(4,217,378)$ | $(100,406)$ | $(204,672)$ | $(202,866)$ | $(297,303)$ | $(577,041)$ | $(542,750)$ |
| Expected earnings on the plan's assets | 3,690,599 | 7,467,305 | 6,981,848 | -- | -- | -- | -- | -- | -- |
| Amortization of net actuarial gains/(losses) | -- | 671,715 | 1,758,501 | $(21,881)$ | $(40,137)$ | $(319,167)$ | $(20,251)$ | $(31,347)$ | $(2,307)$ |
| Unrecognized past service cost | -- | -- | -- | -- | -- | -- | $(4,956)$ | $(9,913)$ | $(9,913)$ |
| Expense with active employees | -- | -- | -- | -- | -- | -- | $(163,384)$ | $(295,574)$ | $(208,894)$ |
| Expenses with extraordinary contribution | -- | -- | -- | -- | -- | -- | -- | -- | $(57,244)$ |
| Effect of liability/asset not recognized | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Other adjustments/reversal | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| (Expense)/income recognized in Statement of Income | 1,061,210 | 2,981,314 | 4,299,199 | $(122,287)$ | $(244,809)$ | $(522,033)$ | $(528,959)$ | $(998,483)$ | $(892,045)$ |

Notes to the financial statements
Composition of the plans' assets, shown as a percentage of the total


Comparative table showing expected and actual return from plan assets

|  | Plano 1 - Previ |  | Plano Informal - Previ |  | Plano de Associados - Cassi |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 | 2011 |
| Expected yield nominal rate on plan assets | 10,96\% p.a. | 10,76\% p.a. | -- | -- | -- |
| Expected yield on assets for the period ( $\mathrm{R} \$$ thousand) ${ }^{(1)}$ | 14,934,610 | 13,963,696 | -- | -- | -- |
| Effective yield (R\$ thousand) ${ }^{(2)}$ | (2,264,406) | 10,825,528 | -- | -- | -- |

(1) 12.31 .2010 a 12.30 .2011 - Real rate $6.30 \%$ p.a. and Inflation rate $4.38 \%$ p.a.
12.31.2009 a 12.30.2010 - Real rate $6.30 \%$ p.a. and Inflation rate $4.20 \%$ p.a.
(2) Considers the effects of floating income investments.

Notes to the financial statements
Main actuarial assumptions adopted in each period

|  | Plano 1 - Previ |  | Plano Informal - Previ |  | Plano de Associados - Cassi |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Inflation rate (p.a.) | 4.20\% | 4.38\% | 4.20\% | 4.38\% | 4.20\% | 4.38\% |
| Real discount rate (p.a.) | 6.10\% | 6.30\% | 6.10\% | 6.30\% | 6.10\% | 6.30\% |
| Nominal return rate of investments (p.a.) | 10.56\% | 10.96\% | -- | -- | -- | -- |
| Real rate of future salary growth (p.a.) | -- | 0.41\% | -- | -- | -- | 0.41\% |
| Average remaining work period (years) | 2.35 | 3.57 | -- | -- | 14.12 | 14.81 |
| Table actuarial survival | AT-83 |  | AT-83 |  | AT-83 |  |
| Capitalization regime | Projected credit unit |  | Projected credit unit |  | Projected credit uni |  |

(1) Grouped actuarial assumptions are expressed as weighted averages.

Notes to the financial statements

In order to determine the values for the defined benefit plans, the Bank uses methods and assumptions different from those submitted by entities sponsored. The most significant differences are concentrated on the definition of the figures relating to Plano 1 - Previ.

Differences in assumptions of the Plano 1 - Previ

|  | Bank | Previ |
| :--- | :---: | :---: |
| Real discount rate (p.a.) | $6.1 \%$ | $5 \%$ |
| Table actuarial survival | AT-83 | AT-2000 |
| Evaluation of assets - Exclusive funds | Market value or discounted <br> cash flow - base scenario | Discounted cash flow - <br> conservative scenario |
| Capitalization regime | Projected credit unit | Aggregate Method |

Reconciliation of Plan 1 amounts calculated - Previ/Bank
R\$ thousand

|  | Plan assets |  | Actuarial liabilities |  | Effect in surplus |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Value determined - Previ | 121,969,218 | 116,790,760 | $(97,420,089)$ | $(90,629,774)$ | 24,549,129 | 26,160,986 |
| Incorporation of values from contract 97 | 13,188,500 | 13,147,607 | $(13,188,500)$ | $(13,147,607)$ | -- | -- |
| Adjustment in the value of plan assets ${ }^{(1)}$ | $(2,078,322)$ | 11,627,955 | -- | -- | $(2,078,322)$ | 11,627,955 |
| Adjustment the liabilities - the discount rate/ capitalization regime | -- | -- | 11,759,048 | 12,971,904 | 11,759,048 | 12,971,904 |
| Value determined - Bank | 133,079,396 | 141,566,322 | (98,849,541) | (90,805,477) | 34,229,855 | 50,760,845 |

(1) Refers mainly to adjustments made by the Bank in determining the fair value of plan assets, using the market value for shares of Vale and discounted cash flow - base scenario for Neonergia, 521 Holdings and Invepar assets, while at Previ is used the method of discounted cash flow - the conservative scenario.

## Actuarial amounts for the current period and for the last four years

|  |  |  | R\$ thousand |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ | $\mathbf{1 2 . 3 1 . 2 0 0 9}$ | $\mathbf{1 2 . 3 1 . 2 0 0 8}$ | $\mathbf{1 2 . 3 1 . 2 0 0 7}$ |
| Plano 1 (Previ) - Surplus/(deficit) | $\mathbf{3 4 , 2 2 9 , 8 5 5}$ | $\mathbf{5 0 , 7 6 0 , 8 4 5}$ | $\mathbf{5 7 , 5 4 3 , 3 6 4}$ | $\mathbf{2 8 , 6 6 9 , 1 9 1}$ | $\mathbf{6 4 , 2 2 9 , 5 0 5}$ |
| Defined benefit obligation | $(98,849,541)$ | $(90,805,477)$ | $(80,270,786)$ | $(76,109,637)$ | $(70,572,791)$ |
| Plan assets | $133,079,396$ | $141,566,322$ | $137,814,150$ | $104,778,828$ | $134,802,296$ |
| Experience adjustment on the plan liabilities (p.a.) | $(2.6 \%)$ | $(8.4 \%)$ | $(3.6 \%)$ | $(7.1 \%)$ | $(3.2 \%)$ |
| Experience adjustment on plan assets (p.a.) | $(6.9 \%)$ | $16.7 \%$ | $20.8 \%$ | $(28.7 \%)$ | $(18.7 \%)$ |
| Plano Informal (Previ) - Surplus/(deficit) | $\mathbf{( 1 , 9 0 5 , 3 7 0 )}$ | $\mathbf{( 1 , 9 9 4 , 7 5 9 )}$ | $\mathbf{( 1 , 7 4 3 , 3 8 6 )}$ | $\mathbf{( 1 , 7 3 9 , 5 9 2 )}$ | $\mathbf{( 1 , 6 6 6 , 0 6 5 )}$ |
| Defined benefit obligation | $(1,905,370)$ | $(1,994,759)$ | $(1,743,386)$ | $(1,739,592)$ | $(1,666,065)$ |
| Experience adjustment on the plan liabilities (p.a.) | $(2.2 \%)$ | $(3.7 \%)$ | $(6.1 \%)$ | $(11.4 \%)$ | $(9.6 \%)$ |
| Plano de Associados (Cassi) - Surplus/(deficit) | $\mathbf{( 6 , 0 4 6 , 9 3 2 )}$ | $\mathbf{( 5 , 2 9 7 , 1 7 2 )}$ | $\mathbf{( 4 , 9 4 3 , 2 2 0 )}$ | $\mathbf{( 4 , 6 7 7 , 7 6 6 )}$ | $\mathbf{( 4 , 5 4 7 , 8 6 8 )}$ |
| Defined benefit obligation | $(6,046,932)$ | $(5,297,172)$ | $(4,943,220)$ | $(4,677,766)$ | $(4,547,868)$ |
| Experience adjustment on the plan liabilities (p.a.) | $(5.3 \%)$ | $(2.9 \%)$ | $(0.3 \%)$ | $0.1 \%$ | $\mathbf{8 . 8 \%}$ |
| Other Plans - Surplus/(deficit) | $\mathbf{( 1 , 1 4 4 , 8 6 1 )}$ | $\mathbf{( 8 5 0 , 2 8 9 )}$ | $\mathbf{( 4 8 9 , 5 7 0 )}$ | $\mathbf{1 7 1 , 8 9 9}$ | $\mathbf{- -}$ |
| Defined benefit obligation | $(5,622,610)$ | $(5,189,411)$ | $(4,432,673)$ | $(446,280)$ | -- |
| Plan assets | $4,477,749$ | $4,339,122$ | $3,943,103$ | 618,179 | -- |
| Experience adjustment on the plan liabilities (p.a.) | $(4.7 \%)$ | $(6.9 \%)$ | $(17.6 \%)$ | $(4.9 \%)$ | -- |
| Experience adjustment on plan assets (p.a.) | $(2.5 \%)$ | $(0.5 \%)$ | $(3.2 \%)$ | $0.4 \%$ | -- |

Notes to the financial statements
d) Overview of actuarial asset/(liability) recorded in the Bank

|  |  |  | R \$ thousand |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Actuarial assets |  | Actuarial liabilities |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Plano 1 (Previ) | 13,372,004 | 9,894,787 | -- | -- |
| Plano Informal (Previ) | -- | -- | $(1,742,474)$ | $(1,795,283)$ |
| Plano de Associados (Cassi) | -- | -- | $(4,806,415)$ | $(4,607,323)$ |
| Regulamento Geral (Economus) | -- | -- | $(163,932)$ | $(113,592)$ |
| Regulamento Complementar 1 (Economus) | -- | -- | -- | (237) |
| Plus I ell (Economus) | -- | -- | $(313,822)$ | $(275,836)$ |
| Grupo B' (Economus) | -- | -- | $(115,264)$ | $(114,465)$ |
| Total | 13,372,004 | 9,894,787 | $(7,141,907)$ | $(6,906,736)$ |

e) Allocations of the Surplus - Plano 1

|  | R\$ thousand |  |  |
| :---: | :---: | :---: | :---: |
|  | 2nd half 2011 | 2011 | 2010 |
| Fundo Paridade |  |  |  |
| Initial Balance | 1,553,856 | 1,524,374 | 1,778,366 |
| Restatement | 74,659 | 167,125 | 205,059 |
| Contributions to the Plano 1 - Contract 97 | $(20,136)$ | $(83,120)$ | $(459,051)$ |
| Closing Balance | 1,608,379 | 1,608,379 | 1,524,374 |
| Fundo de Destinação |  |  |  |
| Initial Balance | 4,279,152 | 7,594,993 | 7,519,058 |
| Restatement | 187,061 | 489,911 | 75,935 |
| Transfers to Fundo de Contribuição and Fundo de Utilização | $(781,888)$ | $(4,400,579)$ | -- |
| Closing Balance | 3,684,325 | 3,684,325 | 7,594,993 |
| Fundo de Contribuição |  |  |  |
| Initial Balance | 1,279,347 | -- | -- |
| Constitution ${ }^{(1)}$ | -- | 1,398,467 | -- |
| Restatement | 56,396 | 110,247 | -- |
| Contributions to the Plano 1 | $(239,310)$ | $(412,281)$ | -- |
| Closing Balance | 1,096,433 | 1,096,433 | -- |
| Fundo de Utilização |  |  |  |
| Initial Balance | 2,335,848 | -- | -- |
| Constitution ${ }^{(1)}$ | 781,888 | 3,002,112 | -- |
| Restatement | 131,514 | 247,138 | -- |
| Closing Balance | 3,249,250 | 3,249,250 | -- |

(1) Funds setup in the first half 2011.

## e.1) Fundo Paridade

The plan was funded, up to 12.15.2000, through a contribution of $2 / 3$ (two thirds) from the Bank and another of $1 / 3$ (one third) from participants. As from 12.16.2000, in order to adjust to the provisions of Constitutional Amendment N. ${ }^{\circ}$ 20, both the Bank and the participants started to make a contribution of $1 / 2$ (one half), and an agreement was signed by the parties involved and duly approved by the Supplementary Pension Plan Secretariat.

The cost for the implementation of the equal contributions was defrayed by using the Plan's surplus at the time. As a result of this Agreement, the Bank, yet, was entitled to recognize the amount of $\mathrm{R} \$ 2,227,254$ thousand, which was recorded in Fundos de Destinação - Previ. This Asset is monthly adjusted based on the actuarial goal (INPC + 5\% per year) and, since January 2007, has been used to offset any financial imbalance in the ratio between the Unamortized Reserve and Advanced Amortization arising from the agreement entered into with Previ in 1997, which granted supplementary benefits to the participants of Plano 1 who joined the Plan up to 04.14.1967 and had not retired up to that date.

## e.2) Fundo de Destinação

On 11.24.2010, Banco do Brasil signed a Memorandum of Understanding with the entities that represent current and retired employees, the aim of which was to allocate and use a share of the Plan's surplus, as determined by Supplementary Law N. ${ }^{\circ} 109 / 2001$ and CGPC Resolution N. ${ }^{\circ}$ 26/2008.

In view of the approval of the measures provided for in the Memorandum of Understanding by Previ's Decision-Making Council, the Bank recorded, as of November 30, 2010, under "Fundos de Destinação - Previ", the amount of $\mathrm{R} \$ 7,519,058$ thousand against the write-off of the amount from "Other receivables - Actuarial assets", adjusted by the actuarial target (INPC + 5\% p.a.).

## e.3) Fundo de Contribuição

The fund is composed by resources transferred from the Fundo de Destinação to support the interruption of contribution payments for a period of three exercises, as established in the Memorandum of Understanding. The amount related to the Bank's contributions is transferred to Previ, in a monthly basis. The Fundo de Contribuição is updated by an actuarial goal (INPC $+5 \%$ p.a.).

## e.4) Fundo de Utilização

The fund is composed by resources transferred from the Fundo de Destinação and it can be used by the Bank after fulfilling the requirements established by applicable law. The Fundo de Utilização is updated by an actuarial goal (INPC + 5\% p.a.).

## 28 - Contingent Assets and Liabilities and Legal Obligations - Taxes and Pension Plan

## a) Contingent Tax Assets

The Banco do Brasil is an active participant in judicial proceedings to restore tax paid out which will be recognized in the financial statements only on the assumption favorable to the Bank, according Resolution CMN $n^{\circ} .3,823 / 2009$. The action of most relevance, is related to IOF - Law $\mathrm{n}^{\circ} .8,033 / 1990$ (Indexation), in the amount of $R \$ 216,264$ thousand ( $R \$ 223,660$ thousand on 12.31.2010).

## b) Contingent Liabilities - Probable

## Labor Lawsuits

The Bank is a party to labor lawsuits mainly filed by ex-employees or trade unions of the banking industry. Allowance for probable losses represent various claimed requests, such as: compensation, overtime, distortion of the working day, additional function and representation, and others.

## Fiscal Lawsuits

The Bank is subject to challenges by the tax authorities in relation to taxes, which can give rise to notice assessments with the subject matter of jurisdiction or the sum of taxable income or deductible expense. Most of the lawsuits originating from tax assessment notices refer mainly to ISSQN, CPMF, CSLL, IRPJ and IOF, and as a guarantee of some of them, there are attachments in cash or in properties.

## Civil Lawsuits

The most significant civil lawsuits classified as probable losses are those aimed at the collection of the difference between the actual rates of inflation and the rate used for inflation correction of financial investments during the period of the various economic plans (Collor Plan, Bresser Plan and Summer Plan).

With the proximity of the prescriptive periods for filing lawsuits, seeking recovery of values affected by these economic plans based on inflation rates, there was an increase in the volume of lawsuits filed.

Actions whose success by adverse parties are considered probable are properly provisioned. The refered rates are provided by law that has been regulated by the Federal Government's economic policy at that time. With the prescription that occurred, there is potential liability to be considered representative.

In this regard, there is an action pending in the Supremo Tribunal Federal (STF) - ADPF/165: Complaint of breach of fundamental precept - authored by the Confederação Nacional do Sistema Financeiro, with the aim of declaring the constitutionality of legislation that established the economic plans.

Changes in the provisions for civil, tax and labor claims classified as probable

|  | R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $2^{\text {nd }}$ half/2011 | 2011 | 2010 | $2^{\text {nd }}$ half/2011 | 2011 | 2010 |
| Labor claims |  |  |  |  |  |  |
| Opening Balance | 2,245,651 | 2,462,390 | 3,242,208 | 2,392,876 | 2,538,036 | 3,300,748 |
| Addition | 252,921 | 462,435 | 481,273 | 280,695 | 511,084 | 501,962 |
| Reversal of the provision | -- | $(224,698)$ | $(740,365)$ | -- | $(227,447)$ | $(743,968)$ |
| Written off due payment | $(260,117)$ | $(551,527)$ | $(709,436)$ | $(260,723)$ | $(552,213)$ | $(709,440)$ |
| Monetary restatement | 101,603 | 191,458 | 188,322 | 101,688 | 191,611 | 188,734 |
| Amounts merged/added ${ }^{(1)}$ | -- | -- | 388 | -- | 53,465 | -- |
| Closing Balance | 2,340,058 | 2,340,058 | 2,462,390 | 2,514,536 | 2,514,536 | 2,538,036 |


| Tax claims |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Opening Balance | 203,133 | 195,377 | 174,696 | 1,292,012 | 1,260,923 | 1,138,706 |
| Addition | 20,371 | 32,453 | 25,659 | 109,270 | 202,367 | 266,708 |
| Reversal of the provision | $(49,323)$ | $(56,162)$ | $(9,094)$ | $(50,600)$ | $(66,047)$ | $(138,924)$ |
| Written off due payment | $(11,526)$ | $(13,077)$ | $(8,508)$ | $(11,526)$ | $(13,077)$ | $(9,962)$ |
| Monetary restatement | 2,288 | 6,352 | 12,624 | 61,288 | 71,656 | 26,528 |
| Change in equity interest held in associated companies ${ }^{(2)}$ | -- | -- | -- | -- | $(237,556)$ | -- |
| Amounts merged/added ${ }^{(1)}$ | -- | -- | -- | -- | 182,178 | $(22,133)$ |
| Closing Balance | 164,943 | 164,943 | 195,377 | 1,400,444 | 1,400,444 | 1,260,923 |
|  |  |  |  |  |  |  |
| Civil claims |  |  |  |  |  |  |
| Opening Balance | 3,531,358 | 3,464,569 | 3,036,381 | 3,669,939 | 3,594,694 | 3,131,472 |
| Addition | 197,148 | 650,905 | 929,880 | 301,481 | 770,108 | 1,081,380 |
| Reversal of the provision | $(291,279)$ | $(433,245)$ | $(387,665)$ | $(294,490)$ | $(456,787)$ | $(473,404)$ |
| Written off due payment | $(263,873)$ | $(620,022)$ | $(417,872)$ | $(278,460)$ | $(635,995)$ | $(448,469)$ |
| Monetary restatement | 71,079 | 182,226 | 302,046 | 75,495 | 187,065 | 303,715 |
| Amounts merged/added ${ }^{(1)}$ | -- | -- | 1,799 | 5 | 14,885 | -- |
| Closing Balance | 3,244,433 | 3,244,433 | 3,464,569 | 3,473,970 | 3,473,970 | 3,594,694 |
|  |  |  |  |  |  |  |
| Total Labor, Tax and Civil | 5,749,434 | 5,749,434 | 6,122,336 | 7,388,950 | 7,388,950 | 7,393,653 |

(1) It is related to the balance from Banco Patagonia and from companies that make up the BB-Mapfre partnership in insurance business acquired in the first half 2011.
(2) Related to changes in equity interest held in non-financial associated companies.
c) Contingent Liabilities - Possible

The lawsuits, tax and civil risks classified "possible" are exempted from any provisions on the
Resolution CMN nº. 3,823/2009.

## Labor Lawsuits

Represents various applications demanded as compensation for overtime, distortion of the working day, additional function and representation, and others.

## Fiscal Lawsuits

Represents a number of claims made such as: ISSQN, collection and other tax obligations from Secretaria da Receita Federal and Instituto Nacional do Seguro Social (INSS). The main contingencies originate from:

- Notices of labor infraction drawn by the INSS, aiming at the payment of contributions applicable on year-end bonuses paid in the collective agreements in the period from 1995 to 2006, in the amount of $\mathrm{R} \$ 1,184,487$ thousand, public transport pay and use of private car by employees of Banco do Brasil, in the amount of R\$ 166,403 thousand and employee profit sharing corresponding to the period from April 2001 to October 2003, in the amount of $\mathrm{R} \$ 27,150$ thousand.
- Notices of tax assessment drawn by the Treasuries of the Municipalities, aiming at the collection of ISSQN, which amounts $\mathrm{R} \$ 251,412$ thousand.


## Civil Lawsuits

In civil lawsuits there are actions that seek to recover the difference between inflation and the index used to restate financial investments during the period of economic plans (Collor Plan, Bresser Plan and Summer Plan).

The balances of contingent liabilities classified as possible


## d) Deposits in Guarantee of Funds

The balances of deposits in guarantee recorded for contingencies

|  |  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Labor claims | 2,488,543 | 2,420,578 | 2,522,179 | 2,440,689 |
| Tax claims | 4,433,333 | 4,149,248 | 5,915,700 | 5,419,232 |
| Civil claims | 3,574,259 | 2,832,003 | 3,749,986 | 2,983,856 |
| Total | 10,496,135 | 9,401,829 | 12,187,865 | 10,843,777 |

## e) Legal Obligations

The Bank has a record in Other Liabilities - Fiscal and Social Security, of the amount of $R \$ 12,754,899$ thousand ( $R \$ 12,241,776$ thousand on 12.31.2010) at Banco do Brasil and $R \$ 13,516,326$ thousand ( $R \$ 12,942,257$ thousand on 12.31.2010) in BB-Consolidated, relating to the following actions:

## Judicial Proceeding: Income and Social Contribution Taxes

In February 1998, the Bank applied for a writ of mandamus, in progress at the 16th Federal Court of Federal District claiming full compensation of accumulated losses of income tax and negative basis for the calculation of Social Contribution on Net Income (CSLL). Since then, the Bank has been fully offsetting tax loss and negative basis of social contribution against income tax and social contribution, and has made judicial deposits in of $70 \%$ of the full amount due, that is the difference between the total amount and the compensation authorized by law ( $30 \%$ of the amount due). These deposits prompted the 16th Vara da Justiça Federal do Distrito Federal to issue an order recognizing the suspension of chargeability of these taxes until final judgment of the Bank's request, based on article 151, item II, of the Código Tributário Nacional (CTN). The case was dismissed in a first instance and an appeal brought by the Bank was denied by the Tribunal Regional Federal (TRF) of the 1st Region. The decision was challenged by extraordinary appeal filed by the Bank on 01.10.2002. Today, the
appeal is pending in the Federal Court of the 1st Region, the judgment by the Supreme Court of another extraordinary feature (RE No 591,340 ), which was recognized by the Supreme Court because the general impact.

The offsetting of tax loss carry forward and recoverable CSLL has resulted in the write-off of deferred tax credits, observing the limitation of $30 \%$.

Deferred taxes including corporate income tax (IRPJ) and social contribution on net income (CSLL) on the restatement of judicial deposits are being offset with the tax credits resulting from the provision related to that judicial deposit, in conformity with paragraph 2 , item II, article 1 of CMN Resolution n . ${ }^{\circ}$ $3,059 / 2002$, with no impact on income.

Based on the hypothesis of a successful outcome to its lawsuit, observed as of September 2005 and January 2009, the Bank would have consumed the entire stock of tax loss carry forward and recoverable social contribution, respectively. Therefore, since the accrual period of October 2005 and February 2009, the amount of IRPJ and CSLL are being paid in full. Moreover, there would be a transfer of resources from the account used to record judicial deposits to that of cash and cash equivalents. Tax credits for the escrow deposits (principal) would be written off against the allowance of IRPJ and CSLL and would be reversed against income, the provision for tax risks related to the restatement of the deposits, amounting to $R \$ 4,322,529$ thousand.

If the Bank were unsuccessful in its lawsuit (situation in which the amounts deposited judicially would be converted into income in favor of the National Treasury), the portions of IRPJ tax credits on tax losses and CSLL to offset would be reclassified to the representative asset account "IRPJ recoverable" and "CSLL recoverable", respectively, that could be used since the accrual period of October 2005 and February 2009, observing the limitation of $30 \%$. These taxes recoverable, which would result from the adjustments of Statements of Economic-Fiscal Information of Businesses, corresponds to $R \$ 4,158,704$ thousand on 12.31.2011 and its restatement by the Selic Rate corresponds to $\mathrm{R} \$ 998,849$ thousand. This sum adjusts the provision for tax risks with respect to the updating of court deposits so that it will be sufficient to fully cancel the risk of a likely loss.

## The amounts related to this matter

|  | $\mathbf{R} \$$ thousand |  |
| :--- | ---: | ---: |
| Legal Liability - Provision for lawsuit | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |
| Judicial Deposits | $\mathbf{1 2 , 1 5 3 , 7 5 7}$ | $\mathbf{1 1 , 6 9 7 , 6 1 9}$ |
| Amount realized | $\mathbf{1 3 , 3 4 8 , 2 5 6}$ | $\mathbf{1 2 , 4 8 5 , 2 5 8}$ |
| Restatement | $\mathbf{7 , 8 1 7 , 0 1 1}$ | $\mathbf{7 , 8 1 7 , 0 1 1}$ |
| The amount of tax credits corresponding to the 70\% portion | $5,531,245$ | $4,668,247$ |
| Tax losses of IRPJ | $\mathbf{6 , 5 8 5 , 0 4 5}$ | $\mathbf{6 , 5 4 0 , 1 6 8}$ |
| CSLL losses to offset/ CSLL recoverable | $3,002,033$ | $3,002,033$ |

## Judicial Proceeding: PIS/Pasep and Cofins

Provision for lawsuit relating to the mandamus intended to achieve recognition of the right of Banco do Brasil, BB Corretora, Ativos S.A. and Banco Votorantim to pay PIS/Pasep and Cofins according to the calculation bases set out in Complementary Laws $\mathrm{n}^{\circ} .7 / 1970$ and $\mathrm{n}^{\circ}$. 70/1991, recorded in Banco do Brasil the amount of $R \$ 601,142$ thousand ( $R \$ 544,157$ thousand on 12.31.2010) and $\mathrm{R} \$ 1,362,569$ thousand in BB-Consolidated ( $\mathrm{R} \$ 1,244,638$ thousand on 12.31.2010), considering R $\$ 759,932$ thousand from Banco Votorantim. Since the injunctions were suspended on 08.12.2010, Banco do Brasil and BB Corretora returned to collect the PIS/Pasep and Cofins from the event of July 2010 as provided for in Law no. 9,718/1998. The legal actions of Banco Votorantim concerning to Cofins, had favorable judgments which are subject to an appeal.

## 29 - Risk Management and Regulatory Capital

## a) Risk Management Process

Banco do Brasil considers the management of risks one of the main vectors for the decision-making process.

In the Banco do Brasil, collegiate risk management is performed completely apart from the business units. Risk management policies and concentration are specified by the Bank's Board of Directors and by the Global Risk Committee (CRG), which is a discussion group composed by the President and by Vice-Presidents. Actions for implementing and monitoring guidelines issued by the CRG are directed at specific sub-committees (Credit, Market and Liquidity and Operational), which are groups formed by Directors.

## b) Credit Risk

Credit Risk is associated with the possibility of loss resulting from uncertainty regarding the receipt of amounts agreed upon with borrowers, counterparts of contracts or issues of securities.

In order to comply with the best practices of credit risk management and to increase efficiency in the economic capital management, Banco do Brasil uses risk and return metrics, present throughout its loan process, as a mechanism of risk management culture at the Institution.

## c) Liquidity risk

Liquidity risk takes two forms: market liquidity risk and cash flow liquidity risk (funding). The first is the possibility of loss resulting from the incapacity to perform a transaction in a reasonable period of time and without significant loss of value. The second is associated with the possibility of a shortage of funds to honor commitments assumed on account of the mismatching between assets and liabilities.
d) Operational risk

Operational risk reflects the possibility of loss resulting from faults, deficiencies, or the inadequacy of internal processes, personnel and systems, or external events. This concept includes legal risks.

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## e) Market Risk

Market Risk reflects the possibility of loss that can be caused by changes in the behavior of interest and exchange rates and of prices of shares and commodities.

## Financial Instruments - Fair Value

Financial instruments recorded in balance-sheet accounts, compared to fair value:

|  |  |  |  |  |  |  |  | thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |
|  | 12.31.2011 |  | 12.31.2010 |  | Unrealized gain/loss, net of tax effects |  |  |  |
|  | Book value | Fair value | Book value | Fair value | On Income |  | On Shareholders' Equity |  |
|  |  |  |  |  | 12.31.2011 | 12.31.2010 | 12.31.2011 | 12.31.2010 |
| Assets |  |  |  |  |  |  |  |  |
| Short-term interbank deposits | 166,287,806 | 166,287,194 | 107,578,790 | 107,564,261 | (612) | $(14,529)$ | (612) | $(14,529)$ |
| Securities | 166,833,173 | 166,693,437 | 142,243,143 | 142,083,409 | 526,295 | 285,221 | $(139,736)$ | $(159,734)$ |
| Adjustment of securities available for sale (Note 8.a) | -- | -- | -- | -- | 666,031 | 444,955 | -- | -- |
| Adjustment of securities held to maturity (Note 8.a) | -- | -- | -- | -- | $(139,736)$ | $(159,734)$ | $(139,736)$ | $(159,734)$ |
| Derivative financial instruments | 1,396,700 | 1,396,700 | 1,623,591 | 1,623,591 | -- | -- | -- | -- |
| Loan operations | 379,045,045 | 379,158,229 | 317,726,499 | 317,801,144 | 113,184 | 74,645 | 113,184 | 74,645 |
|  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |
| Interbank deposits | 14,450,354 | 14,673,099 | 18,998,102 | 19,007,052 | $(222,745)$ | $(8,950)$ | $(222,745)$ | $(8,950)$ |
| Time deposits | 265,808,991 | 265,922,145 | 204,652,146 | 204,636,840 | $(113,154)$ | 15,306 | $(113,154)$ | 15,306 |
| Money Market Borrowing | 195,175,276 | 195,155,509 | 142,174,955 | 142,100,736 | 19,767 | 74,219 | 19,767 | 74,219 |
| Borrowings and onlendings | 63,350,471 | 63,280,538 | 59,458,834 | 59,416,542 | 69,933 | 42,292 | 69,933 | 42,292 |
| Derivative financial instruments | 3,620,655 | 3,620,655 | 5,296,640 | 5,296,640 | -- | -- | -- | -- |
| Other liabilities | 181,767,988 | 181,761,619 | 159,458,907 | 159,393,860 | 6,369 | 65,047 | 6,369 | 65,047 |
|  |  |  |  |  |  |  |  |  |
| Unrealized gain/loss, net of tax effects |  |  |  |  | 399,037 | 533,251 | $(266,994)$ | 88,296 |

## Determination of Fair Value of Financial Instruments

Short-term interbank investments: The fair value was obtained by using discounted future cash flows, using interest rates exercised by the market in similar operations at the balance sheet date.

Securities: Securities and derivative financial instruments are accounted for by market value, as provided for in Bacen Circular $n^{\circ} 3,068 / 2001$, except for securities held to maturity. The securities fair value, including those held to maturity, were obtained according to rates collected at the market.

Loan operations: Fixed rate operations have been estimated through the future cash flow discount method, considering the interest rates utilized by the Bank for contracting of similar operations at the balance sheet date. For these operations that are remunerated by floating rates, the fair value was equivalent to the book value itself.

Interbank deposits: The fair value has been calculated through discount of the difference between future cash flows and rates currently applicable in the fixed operations market. In case of floating operations which maturities did not exceed 30 days, the book value was deemed equivalent to the fair value.

Time deposits: The same criteria adopted for interbank deposits were utilized in the determination of the fair value.

Money Market Borrowing: For operations at fixed rates, the fair value was determined calculating the discount of the estimated cash flows adopting a discount rate equivalent to the rates applicable in contracting of similar operations in the last market day. For floating operations, book values have been deemed equivalent to market value.

Borrowing and onlendings: Such operations are exclusive to the Bank, without similarity in the market. In face of their specific characteristics, exclusive rates for each fund entered, inexistence of an active market and similar instrument, the fair values of such operations were considered equivalent to the book value.

Other liabilities: Fair values have been determined by the discounted cash flow method, which takes into account interest rates offered in the market for obligations for which maturities, risks and terms are similar.

Other financial instruments: Included or not in the balance sheet, fair value was approximately equivalent to the correspondent book value.

Derivatives: According to Bacen Circular n ${ }^{0} 3,082 / 2002$, derivatives are recorded at market value. Derivatives' market value was estimated in accordance with an internal pricing model, with the use of the rates disclosed for transactions with similar terms and indices on the fiscal years' last business day.

Level of information regarding assets and liabilities measured at fair value in the balance sheet
According to the level of information in the measurement at fair value, the assessment techniques used by the Bank are the following:

Level 1 - Prices quoted are used in active markets for identical financial instruments. A financial instrument is considered quoted in an active market if the quoted prices are readily and regularly available and these prices represent real market transactions which occur regularly on an arm's length basis.

Level 2 - other information available is used, except that from Level 1, in which the prices are quoted in non-active markets or for similar assets and liabilities, or other available information is used or that can be corroborated by information observed in the market to support the assessment of the assets and liabilities.

Level 3 - information that is not available in the market is used in the determination of the fair value. If the market for the financial instrument is not active, the entity establishes the fair value using the valuation technique which takes into account internal data that is consistent with the economic methodologies accepted for pricing of financial instruments.

Assets and liabilities measured at fair value in the balance sheet

| R \$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance at 12.31.2011 | Level 1 | Level 2 | Level 3 |
| Assets |  |  |  |  |
| Trading securities, measured by market value | 63,257,425 | 46,662,817 | 16,594,608 | -- |
| Derivative financial instruments | 1,396,700 | 125,359 | 1,271,103 | 238 |
| Available-for-sale securities, measured by market value | 88,385,009 | 59,415,292 | 28,125,499 | 844,218 |
| Liabilities |  |  |  |  |
| Hedge funding | 4,040,513 | 2,591,380 | 1,449,133 | - |
| Derivative financial instruments | 3,620,655 | 194,058 | 3,421,873 | 4,724 |


| R\$ thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance at 12.31.2010 | Level 1 | Level 2 | Level 3 |
| Assets |  |  |  |  |
| Trading securities, measured by market value | 50,444,872 | 40,242,450 | 10,037,224 | 165,198 |
| Derivative financial instruments | 1,623,591 | 292,231 | 1,152,281 | 179,079 |
| Available-for-sale securities, measured by market value | 75,142,337 | 56,961,784 | 17,413,007 | 767,546 |
| Liabilities |  |  |  |  |
| Hedge funding | 2,945,841 | 1,896,182 | 1,049,659 | - |
| Derivative financial instruments | 5,296,640 | 214,422 | 4,930,177 | 152,041 |

## Sensitivity analysis (CVM Instruction $\mathrm{n}^{\circ}$ 475/2008)

The Banco do Brasil manages its risks in a dynamic process, identifying, assessing, monitoring, and controlling market risk exposure in its own position. In this context, the Bank takes into account the risk limits defined by the Strategic Committees and likely scenarios, to act in a timely manner in reversing any occasional adverse results.

In accordance with CMN Resolution n ${ }^{\circ} 3,464 / 2007$ and with Bacen Circular n ${ }^{\circ} 3,354 / 2007$, to manage more efficiently its transactions exposed to market risks, Banco do Brasil separates its transactions, including derivative financial instruments, as follows:

1) Trading Book: consisting of own positions held for trading or as a hedge for its trading portfolio, for which there is an intention of trading prior to their contractual expiry, subject to normal market conditions and that do not have a non-trading clause.
2) Banking Book: consisting of transactions not classified in the Trading Book whose feature is held to maturity.

The sensitivity analysis for all the operations with assets and liabilities of the Balance Sheet, in compliance with CVM Instruction $\mathrm{n}^{\circ} 475 / 2008$, related to scenario II and III above, does not adequately reflect the market risk management process and the best practices adopted by the Institution

In order to determine the sensitivity of the Bank's capital to the impacts of market volatility (except Banco Votorantim capital), simulations were performed with three likely scenarios, two of which with an adverse effect for the Bank. The scenarios used are listed below:

Scenario I: Likely situation, which reflects the perception of the Bank's senior management, the scenario most likely to occur for a 3-month horizon, considering macroeconomic factors and market
information (BM\&FBovespa, Andima, etc.). Assumptions: exchange rate - Reais/Dollar of R\$ 1.87 and raising the Selic rate to $10 \%$ per annum based on market conditions observed at 12.31.2011.

Scenario II: Possible situation. Assumptions employed: parallel shock of $25.0 \%$ in the risk variables, based on market conditions observed on 12.31.2011 considering the worst losses by risk factor and, therefore, neglecting the dynamics of macroeconomic factors;

Scenario III: Possible situation. Assumptions employed: parallel shock of $50.0 \%$ in the risk variables, based on market conditions observed on 12.31.2011 considering the worst losses by risk factor and thus ignoring the dynamics of macroeconomic factors.

The tables below summarize the results for the Trading Portfolio (Trading), excluding Banco Votorantim's positions, composed of public and private securities, derivative financial instruments and funds obtained through commitment operations.



R\$ thousand

| Risk Factor | Concept | Scenario III |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2011 |  | 12.31.2010 |  |
|  |  | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(14,871)$ | Increase | $(73,052)$ |
| TMS and CDI coupons | Risk of variation of interest rate coupons | Increase | (58) | Increase | (82) |
| IPCA | Risk of variation of price index coupons | Increase | $(1,981)$ | Increase | $(2,837)$ |
| Foreign currency coupons (US Dollars) | Risk of variation of foreign exchange coupon | Decrease | -- | Increase | -- |
| Exchange rates variation | Risk of variation of exchange rates | Decrease | $(45,837)$ | Decrease | $(45,305)$ |

For transactions classified in the Banking Book, appreciations or depreciations resulting from changes in interest rates practiced in the market do not imply a significant financial and accounting impact on the Bank's income. It's a result of the portfolio quality that is composed on large scale of loan operations (consumer credit, agribusiness, working capital, etc.); retail funding (demand, time, and savings deposits), and securities, which are recorded in the books according to the agreed on rates when contracting these operations. In addition, it should be pointed out that these portfolios have as their key feature the intention of holding the respective positions to maturity, and hence they are not

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subject to the effects of fluctuating interest rates, or the fact that such transactions are naturally related to other instruments (natural hedge), hence minimizing the reflexes of a stress scenario.

The tables below show a summary of the Trading Portfolio (Trading) and Non Trading (Banking), except from Banco Votorantim:


R\$ thousand

| R\$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario II |  |  |  |
|  |  | 12.31.2011 |  | 12.31.2010 |  |
|  |  | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(3,562,867)$ | Increase | $(5,300,903)$ |
| $\begin{aligned} & \text { TR } \\ & \text { TBF } \end{aligned}$ | Risk of variation of interest rate coupons | Decrease <br> Decrease | $\begin{array}{r} (5,154,022) \\ (290) \end{array}$ | Decrease <br> Decrease | $\begin{array}{r} (4,570,631) \\ (301) \end{array}$ |
| TJLP <br> TMS and CDI coupons | Risk of variation of interest rate coupons | Decrease <br> Decrease | $\begin{aligned} & (205,023) \\ & (102,427) \end{aligned}$ | Decrease Increase | $\begin{array}{r} (203,752) \\ (35,049) \end{array}$ |
| IGP-M | Risk of variation of price index coupons | Increase | $(168,062)$ | Increase | $(187,811)$ |
| IGP-DI |  | Increase | (323) | Increase | (287) |
| INPC |  | Increase | $(418,739)$ | Increase | $(101,491)$ |
| IPCA |  | Increase | $(45,617)$ | Increase | $(45,560)$ |
| Foreign Currency Coupons | Risk of variation of foreign exchange coupon | Decrease | $(710,749)$ | Decrease | $(29,465)$ |
| Exchange rates variation | Risk of variation of exchange rates | Decrease | $(423,350)$ | Decrease | $(200,507)$ |

R\$ thousand

| Risk Factor | Concept | Scenario III |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2011 |  | 12.31.2010 |  |
|  |  | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(6,877,667)$ | Increase | $(10,163,642)$ |
| $\begin{aligned} & \text { TR } \\ & \text { TBF } \end{aligned}$ | Risk of variation of interest rate coupons | Decrease <br> Decrease | $\begin{array}{r} (10,669,317) \\ (582) \end{array}$ | Decrease <br> Decrease | $\begin{array}{r} (9,476,165) \\ (603) \end{array}$ |
| TJLP <br> TMS and CDI coupons | Risk of variation of interest rate coupons | Decrease <br> Decrease | $\begin{aligned} & (418,286) \\ & (204,955) \end{aligned}$ | Decrease Increase | $\begin{array}{r} (414,806) \\ (70,073) \end{array}$ |
| IGP-M | Risk of variation of price index coupons | Increase | $(316,569)$ | Increase | $(351,961)$ |
| IGP-DI |  | Increase | (643) | Increase | (570) |
| INPC |  | Increase | $(821,008)$ | Increase | $(198,695)$ |
| IPCA |  | Increase | $(87,822)$ | Increase | $(88,026)$ |
| Foreign Currency Coupond | Risk of variation of foreign exchange coupon | Decrease | $(1,446,248)$ | Decrease | $(59,180)$ |
| Exchange rates variation | Risk of variation of exchange rates | Decrease | $(846,700)$ | Decrease | $(401,014)$ |

The scenarios used for preparing the framework of sensitivity analysis must use situations of deterioration of at least $25 \%$ and $50 \%$ for variable risk, in a individuallized basis, as determined by CVM Instruction $n^{\circ} 475 / 2008$. Thus, the combined analysis of the results is impaired. For example, simultaneous shocks of increase in the prefixed interest rate and reduction of TR Coupon are not consistent from the macroeconomic perspective.

The derivative transactions classified in the Banking Book, don't represent a relevant market risk to Banco do Brasil, as these positions originated mainly to fulfill the following situations:

- Changing the index of funding and lending transactions performed to meet customer needs;
- Market risk hedge, which purpose and effectiveness are described in Note 8.d. Also in this transaction, the interest and exchange rate variations have no effects on the Bank's income.

The Banco do Brasil did not enter into any transaction likely to be classified as an exotic derivative, as described in CVM Instruction $n^{\circ}$ 475/2008 - Attachment II.

## Interest in Banco Votorantim

Banco Votorantim, in the first half of 2011, revised the criteria for classification of operations, which resulted in the migration of part of its trading book positions for non-trading. Thus, the sensitivity analysis of the positions regarding to the participation of Banco do Brasil in Banco Votorantim considers the trading and non-trading book together and the trading book in a segregated way.

Simulations were also made with three possible scenarios, two of which with consequent adverse result, as follows:

Scenario I: Likely situation, which reflects the perception of the Banco Votorantim' senior management in the scenario most likely to occur. Assumptions employed: exchange rates real/dollar from $\mathrm{R} \$ 1.80$ and the Selic rate of interest $10.25 \%$ per year to 2011.

Scenario II: Assumptions: parallel shock of $25 \%$ in the risk variables, based on market conditions observed on 12.31.2011 and considering the worst losses by risk factor and, therefore, neglecting the dynamics of macroeconomic factors;

Scenario III: Assumptions: employed parallel shock of $50 \%$ in the risk variables, based on market conditions observed on 12.31.2011 and considering the worst losses by risk factor and therefore ignoring the dynamics of macroeconomic factors.

In the tables below are presented the results for the positions of the Bank for its participation in Banco Votorantim:

|  |  | R\$ thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario I |  |  |  |
|  |  | 12.31.2011 |  | 12.31.2010 |  |
|  |  | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Decrease | 16,682 | Increase | -- |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Maintenance | -- | Increase | 42,497 |
| Exchange variation | Risk of variation of exchange rates | Increase | 1,395 | Increase | $(690,382)$ |
| Price Indexes | Risk of variation of price index coupons | Increase | 130 | Increase | $(2,403)$ |
| Interest rates | Risk of variation of interest rate coupons | Maintenance | -- | Increase | (425) |
| Other | Risk of variation of other coupons | Decrease | (487) | Increase | $(12,221)$ |

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R\$ thousand

| Risk Factor | Concept | Scenario III |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2011 |  | 12.31.2010 |  |
|  |  | Variation of rates | Income | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(87,694)$ | Decrease | $(1,237,639)$ |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Increase | $(1,813)$ | Decrease | $(167,073)$ |
| Exchange variation | Risk of variation of exchange rates | Increase | $(428,656)$ | Increase | $(1,025,643)$ |
| Price Indexes | Risk of variation of price index coupons | Decrease | (741) | Increase | $(14,498)$ |
| Interest rates | Risk of variation of interest rate coupons | Increase | -- | Increase | $(5,241)$ |
| Other | Risk of variation of other coupons | Increase | $(47,152)$ | Decrease | $(207,868)$ |

In the tables below are presented the results for the positions of the Bank for its participation in Banco Votorantim of the trading and non-trading book:

|  |  |  | R\$ thousand |
| :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario I |  |
|  |  | 12.31.2011 |  |
|  |  | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Decrease | 188,936 |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Increase | $(4,044)$ |
| Exchange variation | Risk of variation of exchange rates | Increase | 2,190 |
| TJLP | Risk of variation of TJLP coupons | Maintenance | -- |
| TR/TBF | Risk of variation of TR/TBF coupons | Maintenance | -- |
| Price Index | Risk of variation of price index coupons | Increase | 1,255 |
|  |  |  | R \$ thousand |
| Risk Factor | Concept | Scenario II |  |
|  |  | 12.31.2011 |  |
|  |  | Variation of rates | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(431,632)$ |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Increase | $(16,839)$ |
| Exchange variation | Risk of variation of exchange rates | Increase | $(96,182)$ |
| TJLP | Risk of variation of TJLP coupons | Decrease | $(1,987)$ |
| TR/TBF | Risk of variation of TR/TBF coupons | Decrease | (605) |
| Price Index | Risk of variation of price index coupons | Decrease | $(2,649)$ |

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|  |  |  |
| :--- | :--- | :--- | :--- |
|  | R\$ thousand |  |
| Risk Factor | Concept | Scenario III |
|  |  | 12.31.2011 |
| Prefixed rate | Risk of variation of prefixed interest rates | Income |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Increase |
| Exchange variation | Risk of variation of exchange rates | Increase |
| TJLP | Risk of variation of TJLP coupons | Increase |
| TR/TBF | Risk of variation of TR/TBF coupons | Decrease |
| Price Index | Risk of variation of price index coupons | Decrease |

## f) Regulatory Capital

The Basel Ratio was determined in accordance with the criteria established by CMN Resolutions n. ${ }^{\circ} 3,444 / 2007$ and n. ${ }^{\circ} 3,490 / 2007$, which refer to the calculation of the Referential Equity (RE) and of the Required Referential Equity (RRE), respectively, without considering the information relating to Banco Votorantim as determined by Bacen.

|  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |

## g) Fixed asset ratio

The Fixed Asset Ratio in relation to the Referential Equity (RE) is $27.19 \%$ (20.99\% on 12.31.2010) for the Consolidated Financial Report, and $22.11 \%$ ( $16.83 \%$ on 12.31 .2010 ) for the Consolidated Economic and Financial Report, in compliance with CMN Resolution n. ${ }^{\circ} 2,669 / 1999$. The difference between the Fixed Assets Ratio of Consolidated Financial and Economic-Financial is the result of the inclusion of non-financial subsidiaries / affiliates that have high liquidity and low level of restraint, wich consequently reduces the Fixed Assets Ratio of Consolidated Financial and Economic.

## 30 - Statement of Comprehensive Income

|  | R \$ thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 | $2^{\text {nd }}$ Half 2011 | 2011 | 2010 |
| Net income presented in the Statement of Income | 5,984,963 | 12,247,330 | 11,758,093 | 5,863,623 | 12,125,990 | 11,703,185 |
| Other comprehensive income / (loss) |  |  |  |  |  |  |
| Assets valuation adjustments (Note 8.f) | 254,952 | 183,164 | 284,590 | 254,952 | 183,164 | 284,590 |
| Own | 225,780 | 211,909 | 173,348 | 225,780 | 211,909 | 173,348 |
| Subsidiaries and affiliates | 29,172 | $(28,745)$ | 111,242 | 29,172 | $(28,745)$ | 111,242 |
|  |  |  |  |  |  |  |
| Income and social contribution taxes related to unrealized gains / (losses) (Note 8.f) | 26,646 | 73,243 | $(87,319)$ | 26,646 | 73,243 | $(87,319)$ |
|  |  |  |  |  |  |  |
| Other comprehensive income / (loss), net of income and social contribution taxes | 281,598 | 256,407 | 197,271 | 281,598 | 256,407 | 197,271 |
|  |  |  |  |  |  |  |
| Comprehensive income - Banco do Brasil | 6,266,561 | 12,503,737 | 11,955,364 | 6,145,221 | 12,382,397 | 11,900,456 |
| Comprehensive income - Non-controlling interests | -- | -- | -- | 65,783 | 93,131 | (20) |

## 31 - Other Information

## a) Novo Mercado

At 05.31.2006, Banco do Brasil signed a contract with the São Paulo Stock Exchange for adhesion to the Novo Mercado segment of BM\&FBovespa, which assembles a group of companies with the best corporate governance practices in Brazil.

Banco do Brasil, its Shareholders, the Officers, and the members of the Fiscal Council undertake to resolve all and any dispute or controversy related with the Novo Mercado Listing Regulation by means of the Arbitration Chamber of the BM\&FBovespa, in compliance with a commitment clause contained in the By-Laws of Banco do Brasil.

## b) Distribution of Dividends and/or Interest on Own Capital

During a meeting held on 01.21.2011, the Board of Directors approved the setting, for the year 2011, of the payout rate equivalent to the minimum $40 \%$ of net income, fulfilling the policy for payment of dividends yield and/or interest on own capital on a quarterly basis, pursuant to art. 43 of the Bank's By-Laws.

## c) Bescredi and Besc Leasing - Auction of Fractions

On 03.03.2011 there was an auction for the sale at BM\&FBovespa of the remaining fractions of shares of Banco do Brasil S.A., resulting from the conversion of instruments of the merged companies Besc S.A. Arrendamento Mercantil and Besc Financeira S.A. - Credito, a total of $R \$ 5,247.98$, equivalent to 178 shares.

## d) Banco Postal

On 05.31.2011, the Bank won the bidding process to five years exploration period, of correspondent banking services provided by the chain of Banco Postal of Empresa Brasileira de Correios e Telégrafos - ECT. The financial offer was $\mathrm{R} \$ 2,800,000$ thousand.

In accordance with the contract signed on 07.01 .2011 by the companies, the Bank paid on cash $R \$ 2,300,000$ thousand to ECT on 07.11.2011, related to total of "Basic Value to Access the

Business". The amount of $\mathrm{R} \$ 500,000$ thousand, refered to "Value for the Agency Chain" was paid on 01.02.2012, updated pro rata temporis, as contract clause.

Since 01.01.2012, the Bank has had access to the ECT's agencies chain, with 6,915 service points located at $95 \%$ of brazilian cities. Through this investment, the Bank anticipated its strategic plan of increase its service points to achieve all the brasilian municipalities.

## e) EuroBank

On 01.19.2012, the acquisition of entire EuroBank stock ended with the payment to the sellers and the transfer of 835,855 ordinary stock to Banco do Brasil, corresponding to the entire social and voting capital of EuroBank, that is a north american financial institucion.

On 2011, the acquisition had already past through the following approval:

- on 05.31.2011 - Shareholder Meeting of Banco do Brasil;
- on 08.09.2011 - Brazilian Central Bank;
- on 10.19.2011 - Florida Office of Financial Regulation (OFR);
- on 11.07.2011 - Federal Deposit Insurance Company (FDIC);
- on 12.16.2011 - Federal Reserve Board (FED).

Investment and goodwill were calculated using the adjusted equity of EuroBank, on december 2011, converted to the exchange rate of 01.17.2012.

|  | $\mathbf{R \$}$ thousand |
| :--- | ---: |
| Investment value | 10,651 |
| Value of adjusted equity | 4,497 |
| Value of goodwill | 6,154 |
| Capital investment $^{(1)}$ | 52,368 |

(1) The capital investment allowed the emission of 4,916,666 (four million, nine hundred sixteen thousand, six hundred sixty-six) ordinary stock.

EuroBank, a close corporation which headquarter is located in the state of Flórida (United States), has a network of three agencies located in the cities of Coral Gables, Pompano Beach and Boca Raton. Entire assets, in 09.30.2011, summed up to USD 83,434 thousand.

## f) Funds and Programs

The Bank is administrator of the Programa de Formação do Patrimônio do Servidor Público - Pasep with assets of $\mathrm{R} \$ 1,983,929$ thousand . $\mathrm{R} \$ 2,027,901$ thousand on 12.31.2010), guaranteeing a minimum return equivalent to Taxa de Juros de Longo Prazo - TJLP.
g) Investment Funds Administration

Position of investment funds managed by BB Gestão de Recursos - Distribuidora de Títulos e Valores Mobiliários S.A.:

|  | $\mathrm{N} .{ }^{\circ}$ Funds/Portfolios |  |  |  | Balance (R\$ thousand) |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 12.31 .2011 | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |  | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |  |
| Managed funds | 521 | 489 |  | $\mathbf{4 1 5 , 7 9 2 , 7 8 0}$ | $\mathbf{3 6 0 , 2 0 0 , 0 0 7}$ |  |
| Investment Funds | 507 | 471 |  | $403,844,665$ | $348,659,790$ |  |
| Managed Portfolios | 14 | 18 | $11,948,115$ | $11,540,217$ |  |  |

h) Details of branches, subsidiaries and associated abroad

|  |  |  |  |  |  | R \$ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 12.31.2011 |  | 12.31.2010 | 12.31.2011 |  | 12.31.2010 |
| Assets |  |  |  |  |  |  |
| BB Group | 26,302,917 |  | 16,773,425 | 23,5 |  | 14,931,097 |
| Third parties | 51,529,172 |  | 37,217,130 | 62,0 |  | 39,120,507 |
| Total assets | 77,832,089 |  | 53,990,555 | 85,5 |  | 54,051,604 |
|  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |
| BB Group | 14,927,245 |  | 9,063,431 | 12,3 |  | 7,093,625 |
| Third parties | 59,457,189 |  | 42,378,018 | 67,6 |  | 43,428,217 |
| Shareholders' equity | 3,447,655 |  | 2,549,106 |  |  | 3,529,762 |
| attributable to parent company | 3,447,655 |  | 2,549,106 |  |  | 3,529,762 |
| participation of non-controlling | -- |  | -- |  |  | -- |
| Total liabilities | 77,832,089 |  | 53,990,555 | 85,5 |  | 54,051,604 |
|  | $2^{\text {nd }}$ half/2011 | 2011 | 2010 | $2{ }^{\text {nd }}$ half/2011 | 2011 | 2010 |
| Net income (loss) | 258,882 | 278,475 | 24,653 | 384,731 | 495,051 | 106,429 |
| attributable to parent company | 258,882 | 278,475 | 24,653 | 318,972 | 401,939 | 106,429 |
| participation of non-controlling | -- | -- | -- | 65,759 | 93,112 | -- |

i) Consortium funds

|  | R $\$$ thousand |  |
| :--- | ---: | ---: |
|  | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |  |
| Monthly forecast of funds receivable Purchase Pool Members | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{7 1 , 0 5 2}$ |
| Obligations of the group due to contributions | $7,450,510$ | $4,524,352$ |
| Purchase Pool Members - assets to be contemplated | $7,026,937$ | $4,236,828$ |
| In units) |  |  |
| Quantity of groups managed | 346,990 | 532 |
| Quantity of active purchase pool members | 16,307 | 208,486 |
| Quantity of assets deliverable to purchase pool members | 14,899 | 15,934 |
| Quantity of assets delivered in the period |  | 41,286 |

## j) Assignment of Employees to Outside Agencies

Federal government assignments are regulated by Law $\mathrm{n}^{\circ}$. $10470 / 2002$ and Decree $\mathrm{n}^{\circ}$. 4050/2001.

|  | $2^{\text {nd }}$ half/2011 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Employees Ceded ${ }^{(1)}$ | Cost in the Period (R\$ thousand) | Employees Ceded ${ }^{(1)}$ | Cost in the Period (R\$ thousand) | Employees Ceded ${ }^{(1)}$ | Cost in the <br> Period (R\$ thousand) |
| With costs for the Bank |  |  |  |  |  |  |
| Federal Government | 5 | 902 | 5 | 1,854 | 10 | 2,512 |
| Labor unions | 234 | 14,330 | 234 | 27,489 | 232 | 24,106 |
| Other organizations/entities: | 5 | 1,063 | 5 | 2,036 | 5 | 1,647 |
| Subsidiary and associated companies | 2 | 451 | 2 | 867 | -- | -- |
| Without cost to the Bank |  |  |  |  |  |  |
| Federal, state and municipal governments | 273 | -- | 273 | -- | 303 | -- |
| External organizations (Cassi, FBB, Previ and Economus) | 769 | -- | 769 | -- | 753 | -- |
| Employee entities | 84 | -- | 84 | -- | 87 | -- |
| Subsidiary and associated companies | 345 | -- | 345 | -- | 331 | -- |
| Total | 1,717 | 16,746 | 1,717 | 32,246 | 1,721 | 28,265 |
| (1) Balance in the last day of the period. <br> k) Remuneration of Employ | nd Man | ers |  |  |  |  |

Monthly wages paid to employees and Directors of the Banco do Brasil:

|  |  | $\mathbf{R \$}$ |
| :--- | ---: | ---: |
| Lowest salary | $\mathbf{1 2 . 3 1 . 2 0 1 1}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |
| Highest salary | $1,760.00$ | $1,600.13$ |
| Average salary | $29,583.36$ | $27,140.70$ |
| Management | $4,869.19$ | $4,444.70$ |
| President | $52,513.00$ | $44,505.00$ |
| Vice-President | $47,003.00$ | $40,197.00$ |
| Director | $39,836.00$ | $34,380.00$ |
| Directors | $4,192.19$ | $3,606.85$ |
| Fiscal Council | $4,192.19$ | $3,606.85$ |
| Board of Directors | $35,852.40$ | $30,942.00$ |
| Audit Committee - Member | $32,267.16$ | $27,847.80$ |
| Audit Committee - Substitute |  |  |

## I) Insurance Policy of Assets

Despite the reduced level of risk to which its assets are subject, the Bank contracts insurance cover for its assets in amounts considered sufficient to cover any losses.

Insurance contracted by the Bank in force on 12.31.2011:

| Covered Risks | Amounts Covered | Value of the Premium |
| :--- | ---: | ---: |
| Property insurance for the relevant assets | $8,591,967$ | 3,320 |
| Life insurance and personal accident for the collective Board ${ }^{(1)}$ | $700^{(1)}$ | 191 |
| Other | 21,298 | 2,326 |
| Total | $\mathbf{8 , 6 1 3 , 9 6 5}$ | $\mathbf{5 , 8 3 7}$ |
| $(1)$ |  |  |

[^23]Banco do Brasil S.A.
Report of Independent Auditors

# Report of Independent Auditors 

To The Board of Directors, Shareholders and Management Banco do Brasil S.A. Brasília - DF

We have audited the accompanying, individual and consolidated, financial statements of Banco do Brasil S.A., acknowledged as Banco do Brasil and BB - Consolidated, which comprise the consolidated balance sheet as of December 31, 2010 and the related statements of income, of changes in stockholders' equity and of cash flows for the year and semester then ended, as well as the summary of significant accounting policies and other notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting practices adopted in Brazil, applicable to institutions authorized to operate by the Brazilian Central Bank (BACEN), and for designing, implementing and maintaining internal control relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved Brazilian auditing standards and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the individual and consolidated financial statements referred to above present fairly, in all material respects, the financial position of Banco do Brasil S.A. at December 31, 2010, the financial performance of its operations and its cash flows for the year and semester then ended, in accordance with accounting practices adopted in Brazil applicable to institutions authorized to operate by the Brazilian Central Bank.

## Other matters

Amounts corresponding to the prior year which were audited by the same current independent auditor sharing responsibility with another independent auditor

The financial statements for the year ended December 31, 2009, presented for the purposes of comparison, were examined by us in accordance with auditing standards in force at the time of issuance of the audit report, on February 24, 2010, which did not include any modification. The auditing standards then in force permitted the sharing of responsibility with other independent auditors. Therefore, the financial statements of the indirect investments: Brasilcap Capitalização S.A., Brasilsaúde Companhia de Seguros, Brasilveículos Companhia de Seguros, Brasilprev Seguros e Previdência S.A., Cielo S.A., Neoenergia S.A. and Itapebi Geração de Energia S.A. (Notes 3 and 14) as of December 31, 2009, were examined by other independent auditors and, our opinion on the balances of the investments aforementioned and of the respective income arising from these investments, is based on the reports issued by those independent auditors. Additionally, the net assets used in the calculation of the Retirement and Pension Plan (Note 27), were examined by other independent auditors and our evaluation, with respect to these net assets, is based on the report issued by those independent auditors.

## Statement of value added

We have also audited the statement of value added (DVA) for the year and semester ended December 31, 2010, submission of which publicly-held companies are required to make. This statement was subjected to the same audit procedures described above and, in our opinion, is presented fairly in all material respects in relation to the financial statements taken as a whole.

## Amounts corresponding to the actuarial assets originated from PREVI - Retirement and Pension Plan

The Bank has recorded in its assets, as of December 31, 2010, the amount of R\$9,895 million ( $\mathrm{R} \$ 12,655$ million as of December 31, 2009) corresponding to the surplus of PREVI - Employee Benefits (Note 27), which was determined based on criteria established by the Bank's Management, and we considered adequate in the circumstance. These criteria incorporate longterm estimates and assumptions of actuarial and financial nature, as well as the fulfillment of the requirements established in the regulations in force. Therefore, the inaccuracies inherent to the process of using estimates and assumptions may result in differences between the amount recorded and the amount effectively realized.

Brasília, February 16, 2011.

KPMG Auditores Independentes
CRC SP-014428/O-6 F-DF
Francesco Luigi Celso
Accountant CRC SP-175348/O-5 S-DF

José Claudio Costa
Accountant CRC SP-167720/O-1 S-DF

Banco do Brasil S.A.
Financial Statements
In thousands of Reais

Balance Sheets

| ASSETS |  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Current Assets |  | 423,727,363 | 380,900,268 | 477,063,790 | 414,966,881 |
| Available Funds | (Note 6) | 9,397,247 | 7,596,546 | 9,744,688 | 7,842,770 |
| Short-term interbank investments | (Note 7a) | 109,929,317 | 166,919,021 | 106,615,633 | 166,070,192 |
| Money market |  | 78,628,740 | 134,937,621 | 85,060,184 | 144,173,860 |
| Interbank deposits |  | 31,300,577 | 31,981,400 | 21,555,449 | 21,896,332 |
| Securities and derivative financial instruments | (Note 8) | 40,722,362 | 39,370,590 | 76,342,346 | 59,297,166 |
| Internal portfolio |  | 17,355,563 | 29,778,301 | 46,402,185 | 47,295,209 |
| Repurchase agreements |  | 22,532,857 | 5,239,743 | 26,465,657 | 5,956,127 |
| Deposits with the Brazilian Central Bank |  | 15 | 3,713,112 | 15 | 3,817,049 |
| Pledged in guarantee |  | 130,860 | 19,300 | 2,217,127 | 1,147,243 |
| Derivative financial instruments |  | 703,067 | 620,134 | 1,257,362 | 1,081,538 |
| Interbank Accounts |  | 86,287,448 | 26,421,167 | 89,442,660 | 26,574,438 |
| Payments and receipts pending settlement |  | 129,007 | 153,232 | 129,007 | 153,258 |
| Restricted deposits | (Note 9a) | 85,796,265 | 25,950,674 | 88,902,532 | 26,063,340 |
| Brazilian Central Bank deposits |  | 83,928,847 | 24,167,099 | 87,035,114 | 24,279,765 |
| National Treasury - rural credits receivable |  | 74,520 | 148,158 | 74,520 | 148,158 |
| National Housing Financing System (SFH) |  | 1,792,898 | 1,635,417 | 1,792,898 | 1,635,417 |
| Interbank onlendings |  | 2,718 | 1,254 | 38,828 | 7,746 |
| Correspondent banks |  | 359,458 | 316,007 | 372,293 | 350,094 |
| Interdepartmental accounts |  | 258,144 | 293,950 | 258,144 | 295,152 |
| Internal transfers of funds |  | 258,144 | 293,950 | 258,144 | 295,152 |
| Loan operations | (Note 10) | 120,368,657 | 102,016,228 | 129,099,180 | 110,606,691 |
| Public sector |  | 3,229,361 | 2,432,592 | 880,256 | 2,794,701 |
| Private sector |  | 124,363,469 | 107,102,607 | 135,727,663 | 115,763,862 |
| (Allowance for loan losses) |  | $(7,224,173)$ | $(7,518,971)$ | $(7,508,739)$ | $(7,951,872)$ |
| Lease operations | (Note 10) | 18,227 | 23,195 | 1,800,632 | 1,858,258 |
| Public sector |  | 18,227 | 23,195 | 18,787 | 23,883 |
| Private sector |  | -- | -- | 1,816,614 | 1,951,468 |
| (Allowance for lease losses) |  | -- | -- | $(34,769)$ | $(117,093)$ |
| Other receivables |  | 55,245,556 | 36,984,668 | 61,658,370 | 40,891,756 |
| Receivables on guarantees honored |  | 75,303 | 36,938 | 75,303 | 39,588 |
| Foreign exchange portfolio | (Note 12a) | 9,936,710 | 8,480,791 | 10,291,956 | 8,671,052 |
| Income receivable |  | 1,431,206 | 1,464,119 | 913,332 | 533,393 |
| Negotiation and intermediation of securities |  | 78,741 | 16,017 | 382,996 | 436,005 |
| Insurance, pension plan and capitalization | (Note 21a) | -- | -- | 1,086,548 | 885,945 |
| Sundry | (Note 11b) | 44,611,607 | 27,747,589 | 49,880,444 | 31,167,539 |
| (Provision for other losses) |  | $(888,011)$ | $(760,786)$ | $(972,209)$ | $(841,766)$ |
| Other assets | (Note 13) | 1,500,405 | 1,274,903 | 2,102,137 | 1,530,458 |
| Other assets |  | 291,787 | 290,210 | 388,071 | 363,989 |
| (Provision for devaluations) |  | $(169,506)$ | $(166,105)$ | $(177,233)$ | $(175,968)$ |
| Prepaid expenses |  | 1,378,124 | 1,150,798 | 1,891,299 | 1,342,437 |


| ASSETS |  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| NON CURRENT ASSETS |  | 313,769,814 | 279,708,708 | 334,108,418 | 293,581,962 |
| LONG-TERM RECEIVABLES |  | 284,935,139 | 257,489,129 | 314,338,917 | 276,572,359 |
| Interbank Investments | (Note 7a) | 4,785,325 | 7,248,277 | 963,157 | 2,327,768 |
| Interbank deposits |  | 4,785,325 | 7,248,277 | 963,157 | 2,327,768 |
| Securities and derivative financial instruments | (Note 8) | 56,542,795 | 57,501,256 | 67,524,388 | 65,039,715 |
| Internal portfolio |  | 30,617,318 | 21,131,525 | 39,315,949 | 27,638,367 |
| Subject to repurchase agreements |  | 23,145,800 | 20,584,267 | 24,860,036 | 20,929,518 |
| Deposits with the Brazilian Central Bank |  | 42 | 14,527,621 | 42 | 14,590,558 |
| Pledged in guarantee |  | 2,648,397 | 1,110,340 | 2,982,132 | 1,499,726 |
| Derivative financial instruments |  | 131,238 | 147,503 | 366,229 | 381,546 |
| Interbank transactions |  | 83,378 | 17,071 | 83,378 | 17,071 |
| Restricted deposits | (Note 9a) | 46,644 | -- | 46,644 | -- |
| National Treasury - rural credits receivable |  | 46,644 | -- | 46,644 | -- |
| Interbank transfers |  | 36,734 | 17,071 | 36,734 | 17,071 |
| Loan operations | (Note 10) | 170,927,298 | 140,826,236 | 188,627,319 | 151,176,406 |
| Public sector |  | 3,921,148 | 3,801,538 | 6,380,810 | 3,593,364 |
| Private sector |  | 175,609,950 | 146,444,106 | 191,171,151 | 157,315,829 |
| (Allowance for loan losses) |  | $(8,603,800)$ | $(9,419,408)$ | $(8,924,642)$ | $(9,732,787)$ |
| Lease operations | (Note 10) | 26,246 | 37,580 | 2,055,899 | 2,842,305 |
| Public sector |  | 26,246 | 37,580 | 27,034 | 38,967 |
| Private sector |  | -- | -- | 2,185,322 | 2,917,455 |
| (Allowance for lease losses) |  | -- | -- | $(156,457)$ | $(114,117)$ |
| Other receivables |  | 50,524,101 | 51,223,436 | 53,303,233 | 54,341,422 |
| Receivables on guarantees honored |  | -- | 51,384 | -- | 51,384 |
| Exchange portfolio | (Note 12a) | 1,585,804 | -- | 1,585,804 | -- |
| Income receivable |  | 30,228 | 31,069 | 30,305 | 30,051 |
| Specific credits | (Note 11a) | 1,029,638 | 931,845 | 1,029,638 | 931,845 |
| Insurance, pension plan and capitalization | (Note 21a) | -- | -- | 22,022 | 22,265 |
| Sundry | (Note 11b) | 48,469,480 | 51,031,510 | 51,235,371 | 54,145,893 |
| (Provision for other losses) |  | $(591,049)$ | $(822,372)$ | $(599,907)$ | $(840,016)$ |
| Other assets | (Note 13) | 2,045,996 | 635,273 | 1,781,543 | 827,672 |
| Prepaid expenses |  | 2,045,996 | 635,273 | 1,781,543 | 827,672 |
| PERMANENT ASSETS |  | 28,834,675 | 22,219,579 | 19,769,501 | 17,009,603 |
| Investments |  | 17,641,326 | 12,182,867 | 8,127,754 | 6,645,339 |
| Investments in subsidiary and associated companies | (Note 14a) | 17,606,546 | 12,143,602 | 7,115,534 | 5,775,953 |
| Domestic |  | 16,598,375 | 11,177,506 | 7,115,534 | 5,775,953 |
| Foreign |  | 1,008,171 | 966,096 | -- | -- |
| Other investments | (Note 14b) | 86,135 | 109,093 | 1,096,635 | 947,225 |
| (Provision for losses) |  | $(51,355)$ | $(69,828)$ | $(84,415)$ | $(77,839)$ |
| Land and buildings in use | (Note 15) | 4,610,729 | 4,006,745 | 4,903,927 | 4,214,484 |
| Land and buildings in use |  | 3,687,187 | 3,167,766 | 3,707,685 | 3,335,698 |
| Other property and equipment in use |  | 6,823,602 | 6,232,263 | 7,394,339 | 6,631,918 |
| (Accumulated depreciation) |  | $(5,900,060)$ | $(5,393,284)$ | $(6,198,097)$ | $(5,753,132)$ |
| Lease assets | (Note 15) | -- | -- | -- | 1,223 |
| Leased assets |  | -- | -- | -- | 3,640 |
| (Accumulated depreciation) |  | -- | -- | -- | $(2,417)$ |
|  |  |  |  |  |  |
| Intangible | (Note 16) | 6,327,609 | 5,625,845 | 6,451,532 | 5,676,879 |
| Intangible Assets |  | 10,099,437 | 7,607,239 | 10,259,044 | 7,659,321 |
| (Accumulated amortization) |  | $(3,771,828)$ | $(1,981,394)$ | $(3,807,512)$ | $(1,982,442)$ |
| Deferred charges |  | 255,011 | 404,122 | 286,288 | 471,678 |
| Organization and expansion costs |  | 2,061,656 | 2,083,036 | 2,154,516 | 2,246,822 |
| (Accumulated amortization) |  | $(1,806,645)$ | $(1,678,914)$ | $(1,868,228)$ | $(1,775,144)$ |
| TOTAL |  | $\underline{\underline{737,497,177}}$ | $\underline{\underline{660,608,976}}$ | 811,172,208 | $\underline{\underline{708,548,843}}$ |


| LIABILITIES/STOCKHOLDERS'EQUITY |  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| CURRENT LIABILITIES |  | 505,211,636 | 478,981,403 | 532,710,235 | 503,741,878 |
| Deposits | (Note 17a) | 284,318,438 | 252,490,505 | 290,696,257 | 258,676,108 |
| Demand deposits |  | 63,295,580 | 56,211,678 | 63,502,759 | 56,458,787 |
| Savings deposits |  | 89,287,840 | 75,741,590 | 89,287,840 | 75,741,590 |
| Interbank deposits |  | 19,664,373 | 13,543,548 | 17,434,462 | 10,437,440 |
| Time deposits |  | 111,660,899 | 106,765,221 | 120,061,375 | 115,808,988 |
| Sundry |  | 409,746 | 228,468 | 409,821 | 229,303 |
| Deposits received under security repurchase agreeme (Note 17c) |  | 120,389,184 | 142,412,717 | 134,252,629 | 153,699,462 |
| Internal portfolio |  | 43,663,028 | 24,462,905 | 52,879,938 | 30,819,656 |
| Third-party portfolio |  | 76,726,156 | 117,949,812 | 80,107,269 | 122,719,587 |
| Subject to repurchase agreements within free movement |  | -- | -- | 1,265,422 | 160,219 |
| Funds from acceptance and issue of securities | (Note 19) | 1,772,857 | 758,810 | 2,621,208 | 1,406,912 |
| Mortgage Notes |  | 483,439 | -- | 838,765 | 407,929 |
| Foreign securities |  | 1,289,418 | 758,810 | 1,782,443 | 998,983 |
| Interbank accounts |  | 18,109 | 21,332 | 18,109 | 21,350 |
| Receipts and payments pending settlement | (Note 9a) | 486 | 602 | 486 | 615 |
| Correspondent banks |  | 17,623 | 20,730 | 17,623 | 20,735 |
| Interdepartmental accounts |  | 3,671,766 | 3,209,295 | 3,687,786 | 3,229,088 |
| Third-party funds in transit |  | 3,667,418 | 3,197,791 | 3,683,438 | 3,214,643 |
| Internal transfers of funds |  | 4,348 | 11,504 | 4,348 | 14,445 |
| Borrowings | (Note 18a) | 13,103,563 | 6,274,611 | 6,957,419 | 4,810,915 |
| Domestic borrowings - Official institutions |  | -- | -- | -- | 70,976 |
| Domestic borrowings - Other institutions |  | --- | -- | 48,585 | 86,221 |
| Foreign borrowings |  | 13,103,563 | 6,274,611 | 6,908,834 | 4,653,718 |
| Local onlendings - official institutions | (Note 18b) | 20,487,941 | 11,676,087 | 21,821,275 | 12,609,667 |
| National Treasury |  | -- | 2,100,693 | 25,419 | 2,100,693 |
| National Bank for Economic and Social Development (BNDES) |  | 9,129,773 | 6,078,474 | 9,896,077 | 6,731,990 |
| Federal Bank (CEF) |  | 147,079 | 21,935 | 147,079 | 21,935 |
| National Industrial Financing Authority (FINAME) |  | 3,168,319 | 2,138,406 | 3,709,930 | 2,418,470 |
| Other institutions |  | 8,042,770 | 1,336,579 | 8,042,770 | 1,336,579 |
| Foreign onlendings |  | 112,178 | 868 | 11,238 | 576 |
| Foreign onlendings |  | 112,178 | 868 | 11,238 | 576 |
| Derivative financial instruments | (Note 8d) | 2,426,655 | 1,996,875 | 3,979,755 | 2,617,011 |
| Derivative financial instruments |  | 2,426,655 | 1,996,875 | 3,979,755 | 2,617,011 |
| Other liabilities |  | 58,910,945 | 60,140,303 | 68,664,559 | 66,670,789 |
| Collection and payment of taxes and social contributions |  | 232,021 | 335,641 | 296,980 | 376,523 |
| Foreign exchange portfolio | (Note 12a) | 11,458,085 | 12,106,915 | 11,905,011 | 12,173,988 |
| Social and statutory |  | 1,826,050 | 2,470,489 | 1,991,682 | 2,625,183 |
| Taxes and social security contributions | (Note 20b) | 19,041,535 | 16,568,631 | 21,085,197 | 18,315,213 |
| Negotiation and intermediation of securities |  | 185,325 | 95,006 | 1,675,612 | 528,226 |
| Technical provisions - insurance, pension plan and capitali | (Note 21b) | -- | -- | 5,152,564 | 4,123,164 |
|  | (Note 20a) | 1,469,280 | 2,050,776 | 1,469,280 | 2,050,776 |
| Subordinated debt | (Note 20c) | 14,941 | -- | 740,479 | -- |
| Hybrid capital and debt instruments | (Note 20d) | 55,746 | 13,260 | 55,746 | 13,260 |
| Sundry | (Note 20e) | 24,627,962 | 26,499,585 | 24,292,008 | 26,464,456 |


| LIABILITIES/STOCKHOLDERS'EQUITY |  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| NON CURRENT LIABILITIES |  | 181,789,800 | 145,508,308 | 228,021,290 | 168,687,559 |
| LONG-TERM LIABILITIES |  | 181,507,564 | 145,259,396 | 227,721,771 | 168,421,960 |
| Deposits | (Note 17a) | 84,368,330 | 77,614,251 | 86,154,411 | 78,887,719 |
| Interbank deposits |  | 2,358,347 | 2,012,595 | 1,563,640 | 1,181,133 |
| Time deposits |  | 82,009,983 | 75,601,656 | 84,590,771 | 77,706,586 |
| Deposits received under security repurchase agreeme | (Note 17c) | 5,869,643 | 7,108,094 | 7,922,326 | 7,121,725 |
| Internal portfolio |  | 1,896,616 | 1,082,487 | 3,915,215 | 1,082,045 |
| Third-party portfolio |  | 3,973,027 | 6,025,607 | 3,973,027 | 6,025,607 |
| Subject to repurchase agreements within free movement |  | -- | -- | 34,084 | 14,073 |
| Funds from acceptance and issue of securities | (Note 19) | 5,258,702 | 1,812,687 | 10,864,899 | 5,955,407 |
| Features letters Real estate, mortgage, credit and similar |  | -- | 1,812,687 | 1,852,461 | 860,822 |
| Debentures |  | -- | -- | 1,623,056 | 1,496,353 |
| Foreign Securities |  | 5,258,702 | 1,812,687 | 7,389,382 | 3,598,232 |
| Borrowings | (Note 18a) | 2,285,851 | 4,776,034 | 1,640,255 | 1,559,348 |
| Domestic borrowings - Official institutions |  | -- | -- | 44,865 | 93,859 |
| Foreign borrowings |  | 2,285,851 | 4,776,034 | 1,595,390 | 1,465,489 |
| Local onlendings - official institutions | (Note 18b) | 26,765,071 | 17,422,445 | 28,942,750 | 18,984,508 |
| National Treasury |  | 1,512,821 | -- | 1,524,071 | -- |
| National Bank for Economic and Social Development (BNDE | ES) | 15,807,991 | 11,799,391 | 17,082,350 | 12,897,512 |
| Federal Bank (CEF) |  | -- | 124,297 | -- | 124,297 |
| National Industrial Financing Authority (FINAME) |  | 9,444,259 | 5,498,757 | 10,336,329 | 5,962,699 |
| Foreign onlendings |  | 413,962 | 1,457,949 | 85,897 | 98,555 |
| Foreign onlendings |  | 413,962 | 1,457,949 | 85,897 | 98,555 |
| Derivative financial instruments | (Note 8d) | 466,762 | 187,908 | 1,316,885 | 2,107,025 |
| Derivative financial instruments |  | 466,762 | 187,908 | 1,316,885 | 2,107,025 |
| Other liabilities |  | 56,079,243 | 34,880,028 | 90,794,348 | 53,707,673 |
| Exchange portfolio |  | 17,600,976 | -- | 17,600,976 | -- |
| Taxes and social security | (Note 20b) | 4,049,364 | 4,123,099 | 6,527,922 | 5,981,486 |
| Negotiation and intermediation of securities |  | 1,191,321 | 1,320,070 | -- | -- |
| Technical provisions - insurance, pension plan and capitali | (Note 21b) | -- | -- | 27,216,851 | 13,216,012 |
| Financial and development funds | (Note 20a) | 2,099,107 | 2,083,838 | 2,099,107 | 2,083,838 |
| Subordinated debt | (Note 20c) | 19,945,681 | 16,387,569 | 22,671,637 | 18,553,240 |
| Hybrid capital and debt instruments | (Note 20d) | 3,315,537 | 3,503,525 | 3,305,647 | 3,502,544 |
| Sundry | (Note 20e) | 7,877,257 | 7,461,927 | 11,372,208 | 10,370,553 |
| DEFERRED INCOME |  | 282,236 | 248,912 | 299,519 | 265,599 |
| STOCKHOLDERS' EQUITY | (Note 24) | 50,495,741 | 36,119,265 | 50,440,683 | 36,119,406 |
| Capital |  | 33,077,996 | 18,566,919 | 33,077,996 | 18,566,919 |
| Domestic |  | 27,427,230 | 17,236,823 | 27,427,230 | 17,236,823 |
| Foreign |  | 5,650,766 | 1,330,096 | 5,650,766 | 1,330,096 |
| Capital reserves |  | -- | 5,188 | -- | 5,188 |
| Revaluation Reserves |  | 6,241 | 6,746 | 6,241 | 6,746 |
| Reserve for Retained Earnings |  | 16,944,324 | 17,301,439 | 16,889,416 | 17,301,439 |
| Assets Valuation Adjustments | (Note 8f) | 467,435 | 270,164 | 467,435 | 270,164 |
| (Treasury Shares) |  | (255) | $(31,191)$ | (452) | $(31,191)$ |
| MINORITY INTEREST IN SUBSIDIARIES |  | -- | -- | 47 | 141 |
| Total |  | 737,497,177 | $\underline{660,608,976}$ | 811,172,208 | 708,548,843 |

[^24]Banco do Brasil S.A
Financial Statements
Statements of Income

|  |  | Banco do Brasil |  |  | BB-Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| INCOME FROM FINANCIAL INTERMEDIATION |  | 38,401,954 | 72,173,904 | 55,998,281 | 43,893,466 | 82,458,831 | 65,729,138 |
| Loans | (Note 10b) | 25,095,693 | 47,391,099 | 36,425,296 | 27,416,170 | 51,733,150 | 40,515,241 |
| Leases | (Note 10i) | 18,495 | 40,372 | 50,880 | 1,441,243 | 3,032,523 | 2,310,112 |
| Securities | (Note 8b) | 11,389,511 | 21,574,907 | 19,392,839 | 12,399,373 | 23,238,429 | 21,349,624 |
| Derivative financial instruments | (Note 8e) | $(1,356,985)$ | $(1,231,410)$ | $(1,179,684)$ | $(1,977,824)$ | $(2,239,364)$ | (1,222,621) |
| Net foreign exchange | (Note 12b) | 979,245 | 977,066 | 658,721 | 1,029,589 | 1,082,831 | 685,917 |
| Compulsory deposits | (Note 9b) | 2,275,995 | 3,421,870 | 650,229 | 2,394,680 | 3,586,245 | 816,273 |
| Insurance, pension plans and capitalization | (Note 21e) | -- | - | -- | 1,190,235 | 2,025,017 | 1,274,592 |
| EXPENSES FROM FINANCIAL INTERMEDIATION |  | (25,474,217) | $(48,409,415)$ | $(41,183,190)$ | (29,455,343) | (56,124,231) | $(47,496,279)$ |
| Deposits and funds obtained in the money market | (Note 17d) | (19,408,111) | (35,437,679) | (27,383,700) | (21,208,179) | (38,756,358) | $(30,145,928)$ |
| Borrowings and onlendings | (Note 18c) | $(1,479,928)$ | $(3,391,835)$ | $(2,340,688)$ | $(1,572,573)$ | $(3,472,666)$ | $(2,509,969)$ |
| Leases | (Note 10i) | $(15,550)$ | $(34,487)$ | $(44,342)$ | $(1,071,952)$ | $(2,218,481)$ | $(1,663,342)$ |
| Insurance, pension plans and capitalization | (Note 21e) | -- | -- | -- | $(842,805)$ | $(1,432,686)$ | $(780,779)$ |
| Allowance for loan losses | (Notes 10f and 10 g ) | $(4,570,628)$ | $(9,545,414)$ | $(11,414,460)$ | $(4,759,834)$ | $(10,244,040)$ | $(12,396,261)$ |
| GROSS FINANCIAL INTERMEDIATION INCOME |  | 12,927,737 | 23,764,489 | 14,815,091 | 14,438,123 | 26,334,600 | 18,232,859 |
| OTHER OPERATING INCOME/EXPENSES |  | $(3,563,229)$ | (6,715,881) | $(1,262,177)$ | $(4,240,093)$ | (7,924,405) | (4,641,058) |
| Banking service fees | (Note 22a) | 4,244,631 | 8,241,046 | 7,365,842 | 6,041,334 | 11,641,330 | 10,171,717 |
| Banking Fees | (Note 22b) | 2,008,176 | 3,824,185 | 2,829,816 | 2,238,420 | 4,226,578 | 3,339,464 |
| Personnel expenses | (Note 22c) | $(6,427,736)$ | $(12,155,360)$ | $(10,024,943)$ | $(6,894,118)$ | $(13,019,591)$ | (11,838,434) |
| Other administrative expenses | (Note 22d) | $(5,927,388)$ | $(11,572,155)$ | $(9,245,535)$ | $(6,724,894)$ | $(13,039,969)$ | $(11,211,953)$ |
| Tax Expenses | (Note 22e) | $(1,557,228)$ | $(2,960,769)$ | $(2,560,633)$ | $(1,942,213)$ | $(3,749,945)$ | (3,332,678) |
| Equity in the (earnings)/loss of subsidiary and associated companies | (Note 14) | 1,451,871 | 2,873,966 | 1,849,552 | $(125,032)$ | $(46,323)$ | $(989,350)$ |
| Insurance, pension plan and capitalization | (Note 21e) | -- | - | -- | 978,858 | 1,887,722 | 1,574,123 |
| Other operating income | (Note 22f) | 6,716,533 | 12,004,722 | 15,870,347 | 7,962,479 | 14,092,757 | 16,972,954 |
| Other operating expenses | (Note 22g) | $(4,072,088)$ | $(6,971,516)$ | $(7,346,623)$ | $(5,774,927)$ | $(9,916,964)$ | $(9,326,901)$ |
| OPERATING INCOME |  | 9,364,508 | 17,048,608 | 13,552,914 | 10,198,030 | 18,410,195 | 13,591,801 |
| NON-OPERATING INCOME | (Note 23) | 17,895 | 190,504 | 176,312 | 24,325 | 370,349 | 1,843,628 |
| Income |  | 71,117 | 286,060 | 246,452 | 118,649 | 544,949 | 1,971,297 |
| Expenses |  | $(53,222)$ | $(95,556)$ | $(70,140)$ | $(94,324)$ | $(174,600)$ | $(127,669)$ |
| PROFIT BEFORE TAXATION AND PROFIT SHARING |  | 9,382,403 | 17,239,112 | 13,729,226 | 10,222,355 | 18,780,544 | 15,435,429 |
| INCOME TAX AND SOCIAL CONTRIBUTION ON NET INCOME | (Note 25) | (1,910,845) | $(3,980,792)$ | ( $2,286,422$ ) | $(2,606,410)$ | $(5,321,189)$ | $(3,902,787)$ |
| PROFIT SHARING |  | (844,649) | $\underline{(1,500,227)}$ | $(1,295,282)$ | (989,036) | (1,756,190) | $\underline{(1,384,531)}$ |
| NET InCOME | (Note 24f) | 6,626,909 | 11,758,093 | 10,147,522 | 6,626,909 | 11,703,165 | 10,148,111 |
| PROFIT ATTRIBUTABLE TO PARENT |  | 6,626,909 | 11,758,093 | 10,147,522 | 6,626,909 | 11,703,185 | 10,147,522 |
| MINORITY INTEREST |  | -- | - | -- | -- | (20) | 589 |
| EARNINGS PER SHARE | (Note 24e) |  |  |  |  |  |  |
| Número médio ponderado de ações - básico |  | 2,711,976,359 | 2,711,976,359 | 2,567,313,946 | 2,711,976,359 | 2,711,976,359 | 2,567,313,946 |
| Basic earnings per share (R\$) |  | 2.44 | 4.34 | 3.95 | 2.44 | 4.32 | 3.95 |
| Número médio ponderado de ações - diluído |  | 2,727,868,423 | 2,727,868,423 | 2,585,730,437 | 2,727,868,423 | 2,727,868,423 | 2,585,730,437 |
| Lucro diluido por ação (RS) |  | 2.43 | 4.31 | 3.92 | 2.43 | 4.29 | 3.92 |

$\qquad$

Banco do Brasil S.A
Financial Statements
In thousands of Reais

Statements of Changes in Stockholders' Equity


The accompanying notes are an integral part of these financial statements

Banco do Brasil S.A
Financial Statements
In thousands of Reais

Statements of Changes in Stockholders' Equity

| BB-Consolidated |  |  | Capital | Capital Reserves | Revaluation Reserves | Reserve for Retained Earnings |  |  | Assets Valuation Adjustments |  | Treasur |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EVENTS |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | Bank | Subsidiary and associated companies |  |
| Balances at 12.31.2008 |  |  |  | 13,779,905 | 5,188 | 7,286 | 1,788,916 | 9,419,711 | 4,768,706 | $(31,422)$ | 230,151 |  |
| Capital increase - the capitalization of reserves |  |  | 4,768,706 | -- | -- | -- | - | $(4,768,706)$ | -- | - |  |
| Capital increase - incorporation of subsidiaries and affiliates |  |  | 18,308 | - | - | -- | -- | - | -- | -- |  |
| Assets Valuation Adjustments (Note 8) |  |  | -- | -- | -- | -- | - | - | (5,463) | 76,898 |  |
| Net Income |  |  | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Appropriantions: | - Reserves |  | -- | - | - | 507,375 | 6,119,393 | - | -- | - |  |
|  | - Dividends | (Note 24f) | -- | -- | -- | -- | $(533,956)$ | -- | -- | -- |  |
|  | - Interest on own capital | (Note 24i) | -- | - | - | - | -- | - | -- | - |  |
| Prior year adjustments in associated companies - adequacy Law 11.638/2007 |  |  | -- | -- | -- | -- | -- | - | -- | -- |  |
| Realization of revaluation reserves in subsidiary and associated companies |  | (Note 24c) | -- | - | (540) | - | - | - | - | - |  |
| Acquisition of subsidiary |  |  | -- | -- | -- | -- | -- | - | -- | - |  |
| Balance at 12.31.2009 |  |  | 18,566,919 | 5,188 | 6,746 | 2,296,291 | 15,005,148 | - | $(36,885)$ | 307,049 |  |
| Changes in the period |  |  | 4,787,014 | -- | (540) | 507,375 | 5,585,437 | $(4,768,706)$ | $(5,463)$ | 76,898 |  |
| Balance at 06.30.2010 |  |  | 26,028,096 | - | 6,372 | 2,552,851 | 10,364,499 | - | $(17,975)$ | 429,351 |  |
| Capital increase - IPO |  | (Note 24b) | 7,049,900 | -- | -- | -- | -- | - | -- | -- |  |
| Assets Valuation Adjustments |  | (Note 8) | -- | - | -- | - | -- | - | 45,136 | 10,923 |  |
| Disposal of treasury stock |  |  | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Loss on disposal of treasury stock |  |  | -- | - | -- | - | $(2,581)$ | - | - | - |  |
| Net Income |  |  | -- | -- | -- | -- | -- | -- | -- | - |  |
| Appropriantions: | - Reserves |  | -- | - | - | 331,345 | 4,019,272 | - | -- | - |  |
|  | - Dividends | (Note 24f) | -- | -- | -- | -- | $(375,970)$ | -- | -- | -- |  |
|  | - Interest on own capital | (Note 24f) | -- | - | - | - | -- | - | - | - |  |
| Prescribed interest on own capital and dividends |  |  | -- | - | - | - | -- | - | -- | - |  |
| Realization of revaluation reserves in subsidiary and associated companies (Note 24c) |  |  | - | - | (131) | - | -- | - | - | - |  |
| Reciprocal participation in subsidiaries |  |  | -- | - | - | -- | -- | - | -- | - |  |
| Outros ajustes |  |  | - | - | - | -- | -- | - | - | - |  |
| Balance at 12.31.2010 |  |  | 33,077,996 | -- | 6,241 | 2,884,196 | 14,005,220 | - | 27,161 | 440,274 |  |
| Changes in the period |  |  | 7,049,900 | - | (131) | 331,345 | 3,640,721 | - | 45,136 | 10,923 |  |
| Balances at 12.31.2009 |  |  | 18,566,919 | 5,188 | 6,746 | 2,296,291 | 15,005,148 | - | $(36,885)$ | 307,049 |  |
| Capital increase - the capitalization of reserves (Note 24b) |  |  | 7,418,087 | $(5,188)$ | -- | -- | (7,412,899) | - | -- | - |  |
| Capita increase - IPO (Note 24b) |  |  | 7,049,900 | -- | -- | -- | -- | - | -- | - |  |
| Capital increase - subscription bonus of "C" (Note 24b) |  |  | 42,816 | - | -- | - | - | - | - | - |  |
| Capital increase - incorporation of subsidiaries and affiliates |  |  | 274 | - | - | - | -- | - | -- | - |  |
| Assets Valuation Adjustments (Note 8f) |  |  | -- | - | - | - | - | - | 64,046 | 133,225 |  |
| Disposal of treasury stock |  |  | -- | - | - | -- | -- | - | -- | - |  |
| Loss on disposal of treasury stock |  |  | - | - | - | - | $(2,581)$ | - | - | - |  |
| Net Income |  |  | -- | - | -- | -- | -- | -- | -- | - |  |
| Unrealized results |  |  | - | - | - | - | (54,908) | - | - | - |  |
| Appropriantions: | - Reserves |  | -- | - | -- | 587,905 | 7,290,591 | - | -- | -- |  |
|  | - Dividends | (Note 24i) | - | - | - | -- | $(820,131)$ | - | -- | - |  |
|  | - Interest on own capital | (Note 24f) | -- | - | -- | -- | -- | - | -- | -- |  |
| Prescribed interest on own capital and dividends |  |  | - | - | - | -- | -- | - | -- | - |  |
| Realization of revaluation reserves in subsidiary and associated companies (Note 24c) |  |  | -- | - | (505) | -- | -- | - | -- | -- |  |
| Prior year adjustments in associated companies - adequacy Law 11.638/2007 |  |  | - | - | - | - | -- | - | - | - |  |
| Reciprocal participation in subsidiaries |  |  | -- | - | - | -- | -- | - | -- | - |  |
| Change in minority interest in subsidiaries |  |  | - | - | - | - | - | - | - | - |  |
| Balances at 12.31.2010 |  |  | 33,077,996 | - | 6,241 | 2,884,196 | 14,005,220 | - | 27,161 | 440,274 |  |
|  |  |  | Changes in the period $14,511,077$ |  | (5,188) | 505 | 587,90 | 999,92 | - | 64,046 | 133,225 |  |

Banco do Brasil S.A.
Financial Statements
In thousands of Reais

Statements of Cash Flow

| \begin{tabular}{lll}
\hline
\end{tabular} |  |  |
| :--- | :--- | ---: | ---: |
|  |  |  |

The accompanying notes are an integral part of these financial statements
Banco do Brasil S.A.
Financial Statement
In Thousand of Reais
Statements of Added Value

|  |  | Banco do Brasil |  |  |  |  |  | BB-Consolidated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2S2010 | \% | $\begin{gathered} 2010 \\ \text { Balance } \end{gathered}$ | \% | $\begin{gathered} 2009 \\ \text { Balance } \end{gathered}$ | \% | $2 \mathrm{~S} 2010$ Balance | \% | $\begin{gathered} 2010 \\ \text { Balance } \end{gathered}$ | \% | $\begin{gathered} 2009 \\ \text { Balance } \end{gathered}$ | \% |
| Income |  | 42,119,791 |  | 78,786,617 |  | 62,202,168 |  | 49,849,673 |  | 93,152,636 |  | 76,463,226 |  |
| Financial Intermediation Income |  | 38,401,954 |  | 72,173,904 |  | 55,998,281 |  | 43,893,466 |  | 82,458,831 |  | 65,729,138 |  |
| Banking and service fees |  | 6,252,807 |  | 12,065,231 |  | 10,195,658 |  | 8,279,754 |  | 15,867,908 |  | 13,511,181 |  |
| Allowance for loans losses |  | $(4,570,628)$ |  | (9,545,414) |  | (11,414,460) |  | $(4,759,834)$ |  | (10,244,040) |  | $(12,396,261)$ |  |
| Other income/expenses |  | 2,035,658 |  | 4,092,896 |  | 7,422,689 |  | 2,436,287 |  | 5,069,937 |  | 9,619,168 |  |
| Financial Intermediation Expense |  | $(20,903,589)$ |  | $(38,864,001)$ |  | $(29,768,730)$ |  | $(24,695,509)$ |  | (45,880,191) |  | (35,100,018) |  |
| Third party materials and services |  | $(3,462,327)$ |  | $(6,783,892)$ |  | $(5,573,635)$ |  | $(4,039,914)$ |  | $(7,849,772)$ |  | $(6,851,748)$ |  |
| Materials, energy and other |  | $(218,653)$ |  | $(443,480)$ |  | $(395,819)$ |  | $(227,292)$ |  | $(459,434)$ |  | $(421,965)$ |  |
| Services provided |  | $(562,067)$ |  | $(1,077,466)$ |  | $(793,347)$ |  | $(617,589)$ |  | $(1,206,847)$ |  | $(960,148)$ |  |
| Others |  | $(2,681,607)$ |  | $(5,262,946)$ |  | $(4,384,469)$ |  | $(3,195,033)$ |  | $(6,183,491)$ |  | $(5,469,635)$ |  |
| Communications | (Note 22d) | $(582,850)$ |  | $(1,181,377)$ |  | $(1,016,040)$ |  | $(626,899)$ |  | $(1,269,841)$ |  | $(1,107,054)$ |  |
| Data processing | (Note 22d) | $(472,137)$ |  | $(1,006,867)$ |  | $(769,997)$ |  | $(512,196)$ |  | $(1,077,662)$ |  | $(969,344)$ |  |
| Transportation | (Note 22d) | $(381,157)$ |  | $(702,215)$ |  | $(604,483)$ |  | $(400,259)$ |  | $(738,927)$ |  | $(637,815)$ |  |
| Security and surveillance services | (Note 22d) | $(342,738)$ |  | $(668,699)$ |  | $(585,981)$ |  | $(345,091)$ |  | $(673,038)$ |  | $(641,906)$ |  |
| Services of the financial system | (Note 22d) | $(246,268)$ |  | $(513,155)$ |  | $(444,561)$ |  | $(324,372)$ |  | $(629,219)$ |  | $(706,601)$ |  |
| Advertising and publicity | (Note 22d) | $(146,338)$ |  | $(278,514)$ |  | $(229,320)$ |  | $(187,684)$ |  | $(375,994)$ |  | $(336,254)$ |  |
| Other |  | $(510,119)$ |  | $(912,119)$ |  | $(734,087)$ |  | $(798,532)$ |  | $(1,418,810)$ |  | $(1,070,661)$ |  |
| Added Value |  | 17,753,875 |  | 33,138,724 |  | 26,859,803 |  | 21,114,250 |  | 39,422,673 |  | 34,511,460 |  |
| Amortization / depreciation | (Note 22d) | $(1,577,817)$ |  | $(3,136,697)$ |  | $(1,993,106)$ |  | $(1,610,786)$ |  | $(3,196,517)$ |  | (2,405,841) |  |
| Net Value Added Produced by Entity |  | 16,176,058 |  | 30,002,027 |  | 24,866,697 |  | 19,503,464 |  | 36,226,156 |  | 32,105,619 |  |
| Added Value Received in the Transfer |  | 1,451,871 |  | 2,873,966 |  | 1,849,552 |  | $(125,032)$ |  | $(46,323)$ |  | $(989,350)$ |  |
| Equity in the (Gain)/Loss of subsidiary and associated companies |  | 1,451,871 |  | 2,873,966 |  | 1,849,552 |  | $(125,032)$ |  | $(46,323)$ |  | $(989,350)$ |  |
| Added Value to distribute |  | 17,627,929 | 100.00 | 32,875,993 | 100.00 | 26,716,249 | 100.00 | 19,378,432 | 100.00 | 36,179,833 | 100.00 | 31,116,269 | 100.00 |
| Distributed of Added Value |  | 17,627,929 | 100.00 | 32,875,993 | 100.00 | 26,716,249 | 100.00 | 19,378,432 | 100.00 | 36,179,833 | 100.00 | 31,116,269 | 100.00 |
| Personnel |  | 6,415,515 | 36.39 | 12,057,658 | 36.68 | 10,118,498 | 37.87 | 6,956,856 | 35.90 | 13,048,428 | 36.07 | 11,799,456 | 37.92 |
| Salaries and fees |  | 4,099,568 |  | 7,694,473 |  | 6,437,910 |  | 4,390,939 |  | 8,234,776 |  | 7,529,479 |  |
| Profit sharing |  | 844,649 |  | 1,500,227 |  | 1,295,282 |  | 989,036 |  | 1,756,190 |  | 1,384,531 |  |
| Benefits and training | (Note 22c) | 885,056 |  | 1,716,280 |  | 1,315,641 |  | 955,206 |  | 1,845,990 |  | 1,559,377 |  |
| FGTS |  | 278,003 |  | 502,139 |  | 386,336 |  | 305,042 |  | 551,520 |  | 527,295 |  |
| Others |  | 308,239 |  | 644,539 |  | 683,329 |  | 316,633 |  | 659,952 |  | 798,774 |  |
| Income Taxes and Social Contribution |  | 4,324,943 | 24.53 | 8,539,506 | 25.97 | 6,048,783 | 22.64 | 5,474,923 | 28.25 | 10,798,506 | 29.85 | 8,658,974 | 27.83 |
| Federal |  | 4,039,821 |  | 7,984,837 |  | 5,571,089 |  | 5,104,397 |  | 10,067,315 |  | 7,998,623 |  |
| State |  | 297 |  | 853 |  | 699 |  | 305 |  | 872 |  | 733 |  |
| Municipal |  | 284,825 |  | 553,816 |  | 476,995 |  | 370,221 |  | 730,319 |  | 659,618 |  |
| Remuneration of Third Party Capital |  | 260,562 | 1.48 | 520,736 | 1.58 | 401,446 | 1.50 | 319,744 | 1.65 | 629,734 | 1.74 | 509,728 | 1.64 |
| Rentals | (Note 22d) | 260,562 |  | 520,736 |  | 401,446 |  | 319,744 |  | 629,734 |  | 509,728 |  |
| Remuneration of Equity | (Note 24e) | 6,626,909 | 37.60 | 11,758,093 | 35.77 | 10,147,522 | 37.99 | 6,626,909 | 34.20 | 11,703,165 | 32.34 | $\underline{10,148,111}$ | 32.61 |
| Interest on capital of the Union |  | 806,316 |  | 1,487,739 |  | 1,215,612 |  | 806,316 |  | 1,487,739 |  | 1,215,612 |  |
| Interest on equity to other stockholders |  | 553,407 |  | 915,511 |  | 642,254 |  | 553,407 |  | 915,511 |  | 642,254 |  |
| Dividends - main shareholder |  | 766,974 |  | 1,425,815 |  | 1,439,002 |  | 766,974 |  | 1,425,815 |  | 1,439,002 |  |
| Dividends - other shareholder |  | 526,406 |  | 876,511 |  | 762,141 |  | 526,406 |  | 876,511 |  | 762,141 |  |
| Retained earnings |  | 3,973,806 |  | 7,052,517 |  | 6,088,513 |  | 3,973,806 |  | 6,997,609 |  | 6,088,513 |  |
| Minority interests in retained earnings |  | - |  | - |  | - |  | - |  | (20) |  | 589 |  |

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## 1 - The Bank and its Operations

Banco do Brasil S.A. is a publicly listed company established under private law with both public and private stockholders. It is subject to the requirements of Brazilian corporate legislation. Its purpose is to carry out all asset, liability and accessory banking operations, to provide banking services, to intermediate and originate financial transactions in various forms, including foreign exchange transactions and supplementary activities, with an emphasis on insurance, private pension, capitalization, securities brokerage, administration of credit/debit cards, consortiums, investment funds and management portfolios, and to practice any activities permitted for the institutions that are part of the National Finance System. It is also the main financial agent of the Brazilian Federal Government and is therefore required to carry out the functions attributed to it by law, specifically those of Article 19 of Law 4595/1964.

## 2 - Company Restructuring

## a) Mergers

Besc S.A. Arrendamento Mercantil e Besc Financeira S.A. - Crédito, Financiamento e Investimento
On April 13, 2010, as approved by the Extraordinary General Meeting held on the same date, Banco do Brasil S.A. merged the subsidiaries Besc S.A. Arrendamento Mercantil (Bescleasing) and Besc Financeira S.A. - Crédito, Financiamento e Investimento (Bescredi). The justifications for the mergers are principally based on cost reduction by capturing operating synergies and consolidating the competitive advantages to be achieved due to the magnitude of Bank's network of branches.

The required valuations were performed of the Bank by the quotation of its shares in the securities market and of Bescleasing and Bescredi by their book values. Based on those valuations, the Bank's capital, was increased by $\mathrm{R} \$ 274$ thousand, due to the issue of 9,039 registered common shares without par value, arising from the transfer of $1 \%$ of the assets of Bescleasing and $0.41639 \%$ of the assets of Bescredi approved by the Bank at 05.28.2010.

Of the shares issued, 6,452 shares were assigned to Besc Distribuidora de Títulos e Valores Mobiliários S.A. - Bescval, an entity controlled by Banco do Brasil and minority shareholder of Bescleasing, resulting in a reciprocal shareholding expected to be eliminated within 1 year.

Banco do Brasil took on the capacity of successor of Bescleasing and Bescredi, as regards all their assets, rights and obligations. As a natural outcome, both merged companies had their separate legal identities terminated.

Banco Popular do Brasil S.A.
On May 31, 2010, as approved by the Extraordinary General Meeting held on the same date, Banco do Brasil merged its wholly-owned subsidiary Banco Popular do Brasil S.A. under the terms of the Agreement and Plan of Merger, by transferring the net equity of the subsidiary into the parent company. The merger is justified as the most adequate and efficient to integrate the activities and simplify the operating structure, with the resulting reduction in operating costs, in addition to allowing the expansion of the offer of products and services to the customers and the public connected to Banco Popular do Brasil.

The net equity of Banco Popular do Brasil was valuated based on the book value as of December 31, 2009, with the addition of the equity variations between the date of the determination of book value and the merger date, as authorized by the Brazilian Securities Commission (CVM). As a natural outcome, Banco Popular do Brasil was extinguished pleno jure as a legal entity, and Banco do Brasil became the universal successor of Banco do Brasil's rights and obligations.

Assets and income in the period:

|  |  | Ranco Popular | Bescleasing |
| :--- | ---: | ---: | ---: |
| Balances merged: |  |  | Bescredi |
| - Assets | 194,820 | 20,500 |  |
| -Liabilities | 171,265 | 780 | 21,107 |
| - Equity | 23,555 | 19,720 | 1,860 |
| Net income to date of merger | 1,768 | 142 | 374 |

## Banco Nossa Caixa

On April 1, 2010, the Central Bank of Brazil (BACEN) approved the merger of Banco Nossa Caixa, which occurred on 30.11.2009 and cancelled the operating permit.

In connection with the Justification and Incorporation Protocol published on 10.29.2009, the shares of Banco Nossa Caixa have been converted in shares of Banco do Brasil on 04.09.2010.

## b) Acquisitions

## Banco Patagonia S.A.

On 04.21.2010, the Banco do Brasil and the controllers of Banco Patagonia SA entered into the Purchase and Sale Agreement for acquisition by Banco do Brasil, the controlling interest of Banco Patagonia, and authorized by the Central Bank of Brazil in 10.21.2010 and by the Central Bank of Argentina in 02.07.2911. The price tag for the acquisition of $366,825,016$ shares ( $51 \%$ of the share capital and voting capital) is $\mathrm{R} \$ 479,660$ thousand, resulting in the value of US\$ 1.3076 per share.

On 10.28.2010, the Central Bank of Brazil also has authorized the Banco do Brasil to increase its equity position from $51 \%$ to $75 \%$ of the total voting capital of Banco Patagonia, due to the Public Offering (OPA) under the Purchase and Sale Agreement. The Central bank of Argentina also has authorized the operation.

The operations are under review and other regulatory bodies of Argentina.
Cielo e Visavale - Increase of the participation
On 07.13.2010, the negotiation was completed where BB Banco de Investimento S.A. (BB BI) acquired from Grupo Santander Espanha a portion of the shares held by Companhia Brasileira de Soluções e Serviços CBSS (Visa Vale) and in Cielo S.A. ("Cielo"). Participation of BB BI in Cielo increased from 23.61\% to 28.75\% and in Visa Vale $40.35 \%$ to $45 \%$.

Summary of values involved in the transaction:
R\$ Thousand

| Cielo | R \$ Thousand |
| :--- | ---: |
| Share acquisition price on $07 / 13 / 2010$ | $1,058,988$ |
| Book Value corresponding to the percentage acquired (5.04\%) | 56,864 |
| Value of goodwill for the acquisition | $1,002,124$ |
|  |  |
| VisaVale | $\mathbf{6 1 , 9 1 6}$ |
| Share acquisition price on $07 / 13 / 2010$ | 8,005 |
| Book Value corresponding to the percentage acquired $(4.655 \%)$ | 53,911 |
| Value of goodwill for the acquisition |  |

In 01.24.2011 was signed by BB BI the purchase and sale of shares with Visa International Service Association (Visa International) the amount of $\mathrm{R} \$ 85.5$ million, for a portion of the shares held by Visa International's Visa Vale, corresponding to $4.99 \%$ of capital stock of the company.

Upon completion of the transaction, the participation of BI BB increase from $45.00 \%$ to $49.99 \%$.

## c) Corporate Reorganizations in the area of Insurance, Pension, Capitalization and Reinsurance

## IRB - Instituto de Resseguros do Brasil - Negotiations for Acquisition of Equity Interest

On 10.15.2009, the Bank communicated the start of negotiations without binding effect, aiming at the acquisition of equity interest in IRB-Brasil Re S.A.. The deal is under review by management.

## Brasilcap Capitalizações S.A.

On January 6, 2010, the Bank announced that its wholly-owned subsidiary BB Seguros Participações S.A. (BB Seguros) and Grupo Icatu (Icatu), entered into a Memorandum of Understanding with a view to forming a strategic alliance in the Brazilian market to develop and sell capitalization products.

On 01.24.2011, BB Seguros signed Purchase and Sale Agreement to acquire all of the shareholding (16.67\% ON) owned by Sul América Capitalização S.A. (Sulacap) in Brasilcap Capitalização S.A. (Brasilcap) by the amount of $\mathrm{R} \$ 137$ million. The deal is subject to approval by the respective regulatory bodies. Upon completion of the transaction, the participation of BB Seguros will increase from $49.99 \%$ to $66.66 \%$.

## Brasilprev Seguros e Previdência S.A.

On 04.30.2010, the Bank announced that BB Seguros Participações S.A. ("BB Seguros") and PFG do Brasil Ltda., member of the Principal Financial Group ("Principal"), renewed their strategic partnership in developing and marketing open-ended private pension plans in Brazil.

Principal acquired a 4\% shareholding in Brasilprev Seguros e Previdência S.A. ("Brasilprev") held by Serviço Brasileiro de Apoio às Micro e Pequenas Empresas - SEBRAE.

The BB Seguros holds $74.995 \%$ of Brasilprev's total equity capital, in accordance with the following breakdown of equity interests:

|  | Common Shares |  | Preferred Shares |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% | N. ${ }^{\circ}$ of Shares | \% | N. ${ }^{\circ}$ of Shares | \% | N. ${ }^{\circ}$ of Shares |
| Principal | 50.01 | 572,634 | -- | -- | 25.005 | 572,634 |
| BB Seguros | 49.99 | 572,406 | 100.00 | 1,145,040 | 74.995 | 1,717,446 |
| Total | $\underline{100.00}$ | 1,145,040 | $\underline{100.00}$ | 1,145,040 | $\underline{100.00}$ | 2,290,080 |

## The Mapfre Partnership

On 05.05.2010, Banco do Brasil announced that BB Seguros and the insurance Group Mapfre entered into a partnership agreement ("Agreement") to form a strategic alliance in the field of personal insurance, casualties, and vehicles effective for 20 years.

Pursuant to this Agreement, two privately owned holding companies will be organized, under the Mapfre group's control of the voting shares and jointly managed. In order to equalize the intended shareholding in both holding companies that will be organized, BB Seguros will pay in a sum of $R \$ 295$ million.

## Brasilveículos Companhia de Seguros

On 10.29.2010, after approval by the Superintendence of Private Insurance (Susep), BB Aliança REV Participações S.A. (BB Aliança REV), wholly owned subsidiary of BB Seguros, acquired by the amount of R\$ 359,361 thousand, the total shareholding by Sul America Companhia Nacional de Seguros (Sul America) in Brasilveículos Companhia de Seguros (Brasilveículos), under purchase and sale agreement signed on 05.05.2010 and its addendum.

|  | R \$ Thousand |
| :--- | ---: |
| Price for the transaction on 10.29.2010 | $\frac{359.361}{}$ |
| Book Value corresponding to the percentage acquired $(30 \%)$ | 111.803 |
| Value of goodwill for the acquisition | 247.558 |

On 11.17.2010, BB Seguros increased the share capital of BB Aliança REV totaling R\$260,186 thousand. The form of payment occurred through the conference to BB Aliança REV of $26,018,646$ shares and registered shares representing 70\% of the share capital of Brasilveículos as Appraisal Report Annex to the Minutes of the Extraordinary General Meeting that approved the capital increase.

Thus, BB Aliança REV now holds a $100 \%$ share of the total capital of Brasilveículos, as shown below:

|  | Before Negotiation |  |  |  |
| :--- | :---: | ---: | :---: | :---: |
|  | Shares ON | Shares PN | Current |  |
|  |  | $100 \%$ | Shares ON | Shares PN |
| BB Seguros | $40 \%$ | - | - | -- |
| BB Aliança REV | - | - | $100 \%$ | $100 \%$ |
| Sul América | $60 \%$ | - | - | - |

## Brasilsaúde Companhia de Seguros

On 05.20.2010, the BB Seguros e a Sul América Seguro Saúde S.A. (SAS Saúde) signed a Sale and Purchase Agreement for the acquisition by SAS Saúde of all shares held by BB Seguros (49.92\% of total capital) in Brasilsaúde Companhia de Seguros.

On 07.08.2010, after approval by the National Health Agency (ANS), the operation was completed by the amount of $\mathrm{R} \$ 29,158$ thousand.

Balance sheet and income:

| Rssets | R\$ Thousand |
| :--- | ---: |
| Liabilities | 137,807 |
| Stockholders' Equity | 93,270 |
| Income to Date of Disposal | 44,537 |
| Stockholders' Equity adjusted of Brasilsaúde | $\mathbf{( 2 , 2 4 7 )}$ |
| Value of Investment in Banco do Brasil (49.92\%) | 44,537 |
| Amount Received from Sale | 22,121 |
| Gross Profit on Disposal | 29,158 |

## d) Partners

## Partnership of Banco do Brasil, Bradesco and Caixa Economic Federal in the card segment

On 04.27.2010, the Banco do Brasil SA and Banco Bradesco SA signed a memorandum of understanding, without binding effect, for the preparation of a business model to integrate a portion of their card operations and, concurrently, launch a Brazilian flag Elo of credit, debit and prepaid cards for account holders and nonaccount holders. If the operation is concluded, the above mentioned companies intend to create a new holding which will integrate and manage the businesses.

On 08.09.2010, the Banco do Brasil, Banco Bradesco SA and Caixa Economica Federal signed a memorandum of understanding, without binding effect for development of business model in order (I) to integrate the CEF for the release all of the Brazilian flag Elo credit cards, debit and prepaid to customers account holders and non-account holders of their banks and (ii) to evaluate the possibility to develop jointly,
new business for prepaid cards through creation of enterprise payment methods or incorporation of existing businesses and aligned to this type of business.

Banks have also informed the intention of studying the possibility of expanding the participation of the Caixa Economica Federal in Cielo SA and proceed with negotiations on the possible participation of this financial institution in sharing project external self-service terminals.

The consummation of the transaction is subject to technical studies, legal, financial, to satisfactory negotiation of definitive documents and completion of legal formalities and regulatory requirements.

## Strategic Partnership with Bradesco and Banco Espirito Santo

On 08.09.2010, the Banco do Brasil has signed with Banco Bradesco SA and Banco Espirito Santo SA (BES), a memorandum of understanding, without binding effect, in order to initiate dealings to establish strategic partnership ("financial holding") in Africa.

If successful, the partnership would consolidate current operations in Africa BES. The financial holding also coordinates future investments involving the acquisition of shareholdings in other banks as well as establishing its own operations on the African continent. The three financial institutions consider the potential partnership an important means to support the movement towards the internationalization of Brazilian and Portuguese companies and to assist the growing trade with that continent.

The consummation of the transaction is subject to completion of technical studies, legal, financial, to satisfactory negotiation of definitive documents and completion of legal formalities and regulatory requirements in each country.

## 3 - Presentation of the Financial Statements

The Financial Statements have been prepared in accordance with the accounting guidelines derived from Brazilian corporation law, the rules and instructions issued by the Conselho Monetário Nacional (CMN), Brazilian Central Bank (BACEN), the National Council of Private Insurance (CNSP), the Superintendence of Private Insurance (SUSEP), the National Health Agency (ANS) and the Brazilian Securities Commission (CVM), when applied.

According to Brazilian practices some estimates require that Management use its judgment in determining and recording accounting estimates, when applicable. Significant assets and liabilities subject to these estimates and assumptions include the residual value of property, plant and equipment, the allowance for loan losses and deferred income tax recorded in assets, contingencies, the appreciation of derivative financial instruments, and the assets and liabilities relating to benefits for employees. The final amounts for transactions involving these estimates are only known upon their settlement.

The financial statements include operations of Banco do Brasil S.A. in Brazil and abroad (Banco do Brasil), and financial and non-financial subsidiaries in Brazil and abroad, special purpose entities, including the Investment Funds in which the Bank controls directly or indirectly, and investments in subsidiaries and associated companies, in accordance with Central Bank requirements (BB-Consolidated).

In the preparation of these financial statements, amounts resulting from transactions between consolidated companies, including the ownership interest held by one in another, balances of balance sheet accounts, revenues, expenses, reciprocal shareholding, and unrealized profits, net of tax effects, were eliminated. Minority interest in net equity and income was separately disclosed in the financial statements. The balances of balance sheet and income accounts of ownership interest where control is shared with other shareholders were consolidated proportionally to the ownership held in the investee's capital. Leasing operations were considered from the funding method's standpoint, and the amounts were reclassified from the heading of leased assets to the heading of leasing operations, after deduction of residual amounts received in advance.

The Statement of Income of BB-Consolidated, for the year 2009, includes revenues and expenditures of Banco Nossa Caixa and Banco Votorantim, referring only to the period from 04.01 to 11.30 .2009 and 10.01 to 12.31.2009, respectively.

Since 2008, the Committee for Accounting Pronouncements (CPC) has issued accounting standards and interpretations aligned with the international accounting standards approved by the Brazilian Securities and Exchange Commission (CVM). Bacen accepted the following pronouncements, applied in full by the Bank: CPC 01 - Reduction in Recoverable Value of Assets, CPC 03 - Statement of Cash Flows (DFC), CPC 05 Disclosure on Related Parties and CPC 25 - Provisions, Contingent Liabilities and Contingent Assets.

The Bank has also applied, the following pronouncements which do not conflict with the Bacen rules, as established by Article 22, § 2 of Law 6385/1976: CPC 09 - Statement of Value Added, CPC 11 - Insurance Operations, CPC 12 - Adjustment at Present Value, CPC 19 - Investment in Joint Venture, CPC 22 Information by Segment, CPC 24 - Subsequent Events, CPC 33 - Employee Benefits and CPC 41 - Income per Share

Pronouncements CPC 07 - Government Subsidies and Assistance, CPC 10 -Share-based Payment, CPC 17 - Construction Contracts, CPC 29 - Biological Assets and Agricultural Produce and CPC 35 - Separate Statements, which do not conflict with the Central Bank rules, may be applied by the Bank as events or transactions covered by the aforementioned CPCs take place.

The application of other provisions which depend on Bacen's regulations reflects, basically, in immaterial adjustments or in changes in the way of disclosure, except the following pronouncements that may result in significant impacts on the financial statements:

CPC 04 - Intangible Assets and CPC 15 - Business Combination - a) reclassification of intangible assets identified on the acquisitions of Banco Nossa Caixa and Banco Votorantim, which occurred in March/2009 and September/2009, respectively, in the Investment Account to the account of intangible assets in the group of Noncurrent Assets - Permanent; b) derecognition of goodwill amortization expenses due to expectations of future profitability arising from the acquisitions; and c) recognition of amortization expenses of intangible assets with definite useful lives, identified in the acquisitions.

CPC 38 - Financial Instruments: Recognition and Measurement - adjustment in the allowance for doubtful loans, due to the adoption of the incurred loss criterion.

The Bank, as determined by the National Monetary Council (CMN) Resolution 3786/2009 and the Bacen Circular 3472/2009 and 3516/2010, will disclose, up to 04.29.2011, the consolidated financial statements in accordance with international accounting standards (IFRS) for the financial year ended 12.31.2010.

For purposes of comparability of the financial statements, a reclassification of the Noncurrent Liabilities Minority Interest in Subsidiaries was made to Shareholders' equity - Minority interests in Subsidiaries, as of 12.31.2009, in the amount of $\mathrm{R} \$ 141$ thousand.

The issuance of these financial statements was authorized by the Executive Board of Directors, on 02.15.2011.

Shareholding interest included in the consolidated financial statements, segregated by business segments, according to exhibit in Note 5 - Information by Segment:

|  |  |  |  | \% of Total Share |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 12.31.2010 | 12.31.2009 |
| Banking Segment | Activity |  |  |  |  |
| BB Leasing S.A. - Arrendamento Mercantil | (1) | (5) | Leasing | 100\% | 100\% |
| Banco do Brasil - AG. Viena | (1) | (5) | Banking | 100\% | 100\% |
| BB Leasing Company Ltd. | (1) | (5) | Leasing | 100\% | 100\% |
| BB Securities LLC. | (1) | (5) | Broker | 100\% | 100\% |
| BB Securities Ltd. | (1) | (5) | Broker | 100\% | 100\% |
| Brasilian American Merchant Bank - BAMB | (1) | (5) | Banking | 100\% | 100\% |
| BB USA Holding Company, Inc | (1) | (5) | Holding | 100\% | 100\% |
| Besc Distribuidora de Títulos e Valores Mobiliários S.A. | (1) | (5) | Asset Management | 99,62\% | 99,62\% |
| Banco Votorantim S.A. | (3) | (5) | Banking | 50\% | 50\% |
| BB Banco Popular do Brasil S.A. | (2) |  | Banking | -- | 100\% |
| Besc Financeira S.A. - Crédito, Financiamento e Investimentos | (2) |  | Loans and Financing | -- | 99,58\% |
| Besc Leasing S.A. - Arrendamento Mercantil | (2) |  | Leasing | -- | 99\% |
| Investment Segment |  |  |  |  |  |
| BB Banco de Investimento S.A. | (1) | (5) | Investment Bank | 100\% | 100\% |
| Kepler Weber S.A. | (3) | (6) | Industry | 17,56\% | 17,65\% |
| Companhia Brasileira de Securitização - Cibrasec | (4) | (6) | Credit Acquisition | 12,12\% | 12,12\% |
| Neoenergia S.A. | (3) | (5) | Energy | 11,99\% | 11,99\% |
| Segment of Fund management |  |  |  |  |  |
| BB Gestão de Recursos - Distribuidora de Titulos e Valores Mobiliários S.A. | (1) | (5) | Asset Management | 100\% | 100\% |
| Segment of Insurance, Private Pension Fund, and Capitalization |  |  |  |  |  |
| BB Seguros Participações S.A. | (1) | (5) | Holding | 100\% | 100\% |
| BB Aliança Participações S.A. | (1) | (5) | Holding | 100\% | 100\% |
| BB Aliança Rev Participações S.A. | (1) | (5) | Insurance company | 100\% | -- |
| BB Corretora de Seguros e Administradora de Bens S.A. | (1) | (5) | Broker | 100\% | 100\% |
| Cia. de Seguros Aliança do Brasil | (4) | (5) | Insurance company | 100\% | 100\% |
| Nossa Caixa Capitalização S.A. | (1) | (5) | Capitalization | 100\% | 100\% |
| Brasilveículos Companhia de Seguros | (4) | (5) | Insurance company | 100\% | 70\% |
| Brasilprev Seguros e Previdência S.A. | (4) | (5) | Insurance Company/Pension | 74,99\% | 49,99\% |
| Brasilcap Capitalizações S.A.. | (4) | (5) | Capitalization | 49,99\% | 49,99\% |
| Seguradora Brasileira de Crédito à Exportação - SBCE | (4) | (5) | Insurance company | 12,09\% | 12,09\% |
| Brasilsaúde Companhia de Seguros |  |  | urance Company/Health | -- | 49,92\% |
| Aliança do Brasil Seguros S.A. | (1) | (5) | Insurance company | 100\% | -- |
| Segment of payment methods |  |  |  |  |  |
| BB Administradora de Cartões de Crédito S.A. | (1) | (5) | Service Rendering | 100\% | 100\% |
| Nossa Caixa S.A. - Administradora de Cartões de Crédito | (1) | (5) | Service Rendering | 100\% | 100\% |
| Cia. Brasileira de Soluções e Serviços CBSS - Visa Vale | (4) | (6) | Service Rendering | 45\% | 40,35\% |
| Cielo S.A. | (3) | (5) | Service Rendering | 28,74\% | 23,61\% |
| Tecnologia Bancária S.A. - Tecban | (4) | (6) | Service Rendering | 13,53\% | 13,53\% |
| Other segments |  |  |  |  |  |
| Ativos S.A. | (1) | (5) | Credit Acquisition | 100\% | 100\% |
| BB Administradora de Consórcios S.A. | (1) | (5) | Consortiums | 100\% | 100\% |
| BB Tur Viagens e Turismo Ltda. | (1) | (6) | Tourism | 100\% | 100\% |
| BB Money Transfers, Inc | (1) | (5) | Service Rendering | 100\% | 100\% |
| Cobra Tecnologia S.A. | (1) | (6) | IT | 99,99\% | 99,94\% |
| BV Participações S.A. | (3) | (5) | Holding | 50\% | 50\% |

(1) Subsidiary companies.
(2) Subsidiary incorporated in 2010
(3) Financial company, with joint control included proportionately in the consolidation.
(4) Affiliates, including proportional consolidation as determined by the Bank.
(5) Financial statements for consolidation on December/2010.
(6) Financial statements for consolidation on November/2010.

The following investment funds were also consolidated: BV Financeira FIDC I, BV Financeira FIDC II, BV Financeira FIDC III, Fundo de Investimento Sedna Referenciado DI and Votorantim G\&K Fundo de Investimento em Participações, as well as specific-purpose entity located abroad Dollar Diversified Payment Rights Finance Company, entities that are directly or indirectly controlled by the Bank.

## 4 - Summary of Main Accounting Practices

## a) Statements of income

Income and expenses are recognized on the accrual basis. Transactions with fixed rates are recorded at their redemption value and deferred income and expenses are recorded as a discount to the corresponding assets or liabilities. Variable or foreign-currency-indexed transactions are adjusted to the balance sheet date based on agreed contractual indices.

## b) Cash and cash equivalents

Cash and cash equivalents are represented by available funds in local currency, foreign currency, investments in gold, short-term investments with high liquidity and insignificant risk of change in value and limits, with maturity equal to or less than 90 days and do not include short-term interbank investments financed position (Note 6).

## c) Short-term interbank investments

Short-term interbank investments are recorded at their investment or acquisition amount, plus income accrued up to the balance sheet date and adjustment to allowance for losses when applied.

## d) Securities

The securities purchased for the Bank's portfolio are recorded at the actual amount paid, including brokerage charges and fees, and are classified in three separate categories according to management's intentions, According to Bacen 3.068/2001:

Trading Securities: these are securities purchased to be actively and frequently traded. They are adjusted monthly to market value. The increases and decreases in their value are recorded, respectively, in income and expense accounts for the period;

Securities available for sale: these are securities that may be traded at any time, but are not acquired to be actively and frequently traded. They are adjusted monthly to market value and their increases and decreases in their value are recorded, net of tax effects, in a separate stockholders' equity account.

Securities held to maturity: these are securities that the Bank intends and has the financial ability to hold to maturity. These securities are not adjusted to market value but are held at cost plus accumulated interest. The financial capacity is supported by a cash flow projection that does not consider the possibility of sale of these securities.

The mark-to-market methodology used for securities was established following consistent, verifiable criteria, which consider the average price of trading on the day of calculation or, if not available, the daily adjustment of future market transactions reported by Anbima, BM\&FBovespa or the net expected realizable value obtained through the use of future interest rate curves, foreign exchange rates, and price and currency index charged in the settlement.

Income accrued on the securities, irrespective of the category in which they are classified, is appropriated on a daily pro-rata basis on the accrual basis of accounting until the date of maturity or final sale, according to the exponential or straight-line method, based on the contractual remuneration and purchase price, and recorded directly in the statement of income for the period.

Losses with securities classified as available for sale and held to maturity, if considered not to be temporary, are recorded directly in expense for the period and a new cost basis for the asset is determined.

Upon sale, the difference between the sale amount and the cost of acquisition plus accrued income is recorded as a gain or loss on securities on the date of the transaction.

## e) Derivative Financial Instruments

Derivative financial instruments are recorded at market value at each monthly trial balance and balance sheet date. Increases or decreases in value are recorded in income or expense accounts of the respective financial instruments.

The mark-to-market methodology used for derivative financial instruments was established following consistent, verifiable criteria, which consider the average price of trading on the date of calculation or, if not available, pricing models that estimate the expected net realizable value, according to the characteristics of the derivatives.

Derivative financial instruments used to offset, in whole or in part, the risks arising from exposure to variations in market values of financial assets or liabilities or future cash flows are considered hedge instruments and are classified according to their nature:

Market Risk Hedge - the increases or decreases in the value of the derivative financial instruments, as well as of the hedged item, are recorded in income accounts in the statement of income for the period;

Cash Flow Hedge - the effective portion of the increases or decreases in the value of the derivative financial instruments classified in this category are recorded, net of tax effects, in a separate Stockholders' Equity account. The effective portion is that where the variation in the hedged item, directly related to the corresponding risk, is offset by the variation in the derivative financial instrument used as the hedge, considering the accumulated effect of the transaction. Other variations in these instruments are recorded directly in income for the period.

## f) Loans, lease operations, advances on foreign exchange contracts, other receivables with loan characteristics and allowance for loan losses

Loans, leases, advances on foreign exchange contracts and other receivables with loan characteristics are classified according to Management's judgment with respect to the level of risk, taking into consideration market conditions, past experience and specific risks in relation to the operation, to borrowers and guarantors, observing the parameters established by CMN Resolution 2682/1999, which requires periodic analyses of the portfolio and its classification into nine levels, ranging from AA (minimum risk) to H (maximum risk), as well as the classification of operations more than 15 days overdue as non-performing.

Income from loans overdue for more than 60 days, regardless of their risk level, will only be recognized as income when effectively received.

Operations classified at level H , which remain in this classification for 180 days, are written off against the existing.

Renegotiated operations are maintained, at a minimum, at the same level at which they were rated. The renegotiations of loans already written off against the allowance are rated as H and any gains from renegotiation are recognized as income when effectively received.

The allowance for loan losses is considered sufficient by management which satisfies the minimum requirements established by CMN Resolution 2682/1999 (Note 10.f).

## g) Taxes

The taxes are calculated based on the rates shown in the table below:

| Tax | Rate |
| :--- | ---: |
| Income Tax (15\% + additional 10\%) | $25 \%$ |
| Social Contribution on Net Income | $15 \%$ |
| Social Integration Program | $0.65 \%$ |
| Contribution to Social Security Financing | $4 \%$ |
| Tax Services of any kind - ISSQN | Up to 5\% |

As of May 1, 2008, Social Contribution is being calculated at the rate of $15 \%$ for financial and insurance companies and $9 \%$ for other companies.

For non-financial firms have opted for the non-cumulative regime of verification, the PIS rate PASEP is $1.65 \%$ and Cofins is $7.6 \%$.

Deferred tax assets (tax credits) are recorded by applying the current tax rates to the difference between their respective fiscal and accounting bases. The Bank follows the criteria for recording, maintaining, and writing off the tax credits as established by CMN Resolution 3059/2002, and amended by CMN Resolution $3355 / 2006$, and they are supported by a study of their capacity for realization.

The deferred tax liabilities are made by applying the current rates of taxes on their respective bases.

## h) Prepaid Expenses

Refer to the application of funds in payments made in advance, and the benefits will be felt or the services will be rendered in subsequent periods.

## i) Permanent assets

Investments (BB-Multiple Bank)- The investments in subsidiaries and associated companies with significant influence or with participation of $20 \%$ or more voting shares in other companies and which are part of a group or are under common control are evaluated by the equity method based on the value of the equity related or controlled.

The statements of the branches and subsidiaries abroad are adapted to the prevailing accounting criteria in Brazil and translated into Brazilian Reais using current exchange rates, in conformity with BACEN Circulars 2397/93 and 2571/95, and their impacts are recorded in the statement of income for the period.

Other permanent investments are stated at cost, less allowance for losses and the impairment, if applicable.
Property and equipment - Property and equipment are stated at cost less depreciation, calculated using the straight-line method at the following annual rates: buildings and improvements - 4\%; vehicles - 20\%; data processing system $-20 \%$ and others - 10\% (Note 15).

Deferred - Deferred assets are recorded at cost of acquisition or formation, net of accrued amortization. They are composed mainly of expenditures with restructuring and leasehold improvements as a result of opening branches, which are amortized according to rates based on rental terms, as well as expenditures on the acquisition and development of information systems, which are amortized at $20 \%$ per annum (p.a.).

Intangible - Intangible assets consist of rights that have as their object intangible assets intended for the maintenance of the company or that are exercised for that purpose, including goodwill acquired.

An asset meets the criteria for identification as an intangible asset, in accordance with CMN Resolution $3642 / 2008$, when it is inseparable, i.e. it can be separated from the entity and sold, transferred or licensed, rented or exchanged, individually or jointly with a contract, related assets or liabilities, regardless of the intention for use by the entity; or results from contractual rights or other legal rights, regardless of whether these rights are transferable or separable from the entity or other rights and obligations.

Intangible assets have a defined useful life and refer to disbursements for acquisition of the right to provide bank services (payroll acquisitions), and are amortized over contracted periods, and acquisition/development of software, amortized on the straight-line basis at the rate of $20 \%$ per year starting from the date of availability for use, and adjusted by reducing them to their recoverable amounts (impairment), when applicable (Note 16). The amortization of intangible assets is recorded in "Other Administrative Expenses".

## j) Decrease in the recoverable value of non-financial assets - impairment

A loss through impairment is recognized if the carrying value of an asset or its cash-generating unit exceeds its recoverable value. A cash-generating unit is the smallest identifiable group of assets that generates cash flows, which are largely independent of the cash flows from other assets or groups of assets. Losses through impairment are recognized in income for the period.

From 2008, the values of non-financial assets, excluding tax credits and other assets are reviewed at least annually to determine whether there is any indication of loss through impairment.

Taking into account the materiality and relevance of the involved amounts, the main assets that have their recoverable amounts tested are: Buildings, Data processing systems (property, plant and equipment) and Rights due to payroll acquisition (intangible assets) and Goodwill for expected future earnings generated in the purchasing entities

The calculation of the recoverable amounts of the tested items employs the following assumptions: (1) for the calculation of the recoverable amounts of buildings, appraisal reports (for properties of significant value) and estimates (for the other properties). (2) For information technology equipment (mainframes and automatic teller machines), both the market value and the amount recoverable over time by use in the entity's transactions were considered. The methods applied consider the cash flow projections of the economic benefits arising from the use of each asset over its useful life, discounted to present value. (3) The model for evaluating losses arising from the devaluation of the Negotiation Relationship Allowance (for rights resulting from payroll acquisition) is based on monitoring contract performance. That model was prepared starting from the contribution margins of relationships with individuals linked to each contract. (4) The goodwill, originated in the acquisitions of corporate interest, is supported by the economic and financial analyses that substantiated the purchase price of the business and by the interest acquired, the amortization of which is performed based on the annual income projections constant in the respective economic and financial studies. The imparity test methodology consists of the verification, at every year, of the reach of expectation of projected income in those studies. In the case of goodwill in the acquisition of Banco Nossa Caixa, merged in November 2009, the methodology consists of comparing the present value of the projected income of Banco do Brasil by the corporate and retail agencies of the State of São Paulo (cash generating unit), isolating the profitability compared with and without Banco Nossa Caixa. As from the difference identified, the amounts are projected based on the profitability growth premises to Banco do Brasil, discounted by the capital opportunity cost. If this present value is lower than the assets identified in the acquisition of Banco Nossa Caixa, recorded at the base date of the test, an imparity loss is recognized by the difference observed.

## k) Benefits for employees

Short-term benefits for current employees are recognized on the accrual basis as the services are provided. Post-employment benefits, comprising supplementary retirement benefits and medical assistance for which the Bank is responsible, were accounted at December 31, 2010 in accordance with criteria established by CVM Resolution n. ${ }^{\circ}$ 600/2009 (Note 27). As of 06.30.2010, the evaluations are performed twice a year.

In defined-contribution plans, the actuarial risk and the investment risk are borne by the plan participants. Accordingly, cost accounting is based on each period's contribution amount representing the sponsor's obligation. Consequently, no actuarial calculation is required when measuring the obligation or expense, and there are neither actuarial gains nor losses.

In defined benefit plans, the actuarial risk and the investment risk the actuarial risk and the investment risk fall either partially or fully on the sponsoring entity. Accordingly, cost accounting requires the measurement of plan obligations and expenses, with a possibility of actuarial gains and losses, leading to record a liability when the amount of the actuarial value of assets exceeds the benefit plan, or an asset when the amount of assets exceeds the value of plan obligations. In the latter instance, the asset should be recorded only when there is evidence that it can effectively reduce the contributions from the sponsor or refundable in future.

The portion of gains or losses recognized in income corresponds to the excess of the Bank that did not fit in the corridor divided by the average working time of the remaining employees who participate in the plan. The corridor that matches the greater of:
(1) $10 \%$ of the actuarial present value of total defined benefit, and
(2) $10 \%$ of the fair value of plan assets.

The Bank, as permitted by CVM Resolution n. ${ }^{\circ} 600 / 2009$, adopted the procedure of recognizing the fastest gains / losses in the very year in which we performed the actuarial calculation.

The actuarial asset recognized in the balance sheet (Note 27) refers to the Actuarial gains and its implementation must occur by the end of the plan. There may be partial completion of actuarial assets, conditioned upon satisfying the requirements of the Supplementary Law No 109/2001 and Resolution CGPC No 26/2008.

## I) Operations related to insurance, pension and capitalization activities

## Statement of income

Insurance premiums and selling expenses are recorded upon the issuing of policies or upon billing and are recognized in the statement of income, according to the elapsed period of coverage. Revenues from premiums and the corresponding selling expenses, related to present risks without the issuing of respective policies are recognized in the statement of income at the beginning of the coverage, based on estimates.

Income from insurance premiums covering future risks is deferred over the period of validity of the insurance policies, through the recording of provision for unearned premiums, based on the net withholding of earned premiums issued.

Accepted coinsurance, retrocession and DPVAT (Personal injuries caused by motor vehicles) convention operations are recorded based on information received from similar companies, IRB Brasil Resseguros S.A. and the Seguradora Lider - DPVAT, respectively.

The revenue from pension plans, life insurance plans with living benefits and capitalization plans are recognized in the statement of income when effectively received, as a contra-entry to the recognition of technical provisions, except the revenue to cover risks in cases of combined pension plans, which must be recognized by the duration of the risk, regardless of your receipt. The selling costs are deferred on the issuing of the contract or policy and allocated to results on a straight-line basis, over the average estimated period for their recovery, except the ones related to capitalization.

Other income and expenses are determined according to the accrual basis of accounting.

## Technical Provisions

Rules and procedures for the formation of technical provisions are regulated by Resolutions 162/2006, 181/2007, 195/2008 and 204/2009 of the National Council of Private Insurance (CNSP) and Regulatory Resolution 75/2004 and 160/2007of the National Health Agency (ANS), and calculated in accordance with
the specific actuarial technical notes approved by the Superintendence of Private Insurance (SUSEP) and the National Health Agency (ANS).

## Insurance

Provision for Unearned Premiums represents the portions of premiums that will be allocated to income over the course of the insurance policies, as calculated on a daily pro rata basis.

Provision for Unearned Premiums for Present Risks but Not Yet Issued represents the adjustment for the Provision for Unearned Premiums given the existence of risks assumed by the insurance company where the policy covering the risk has not yet been formally issued, except for health plan insurance.

Provision for Premium Deficiency represents the need for coverage of possible deficiencies of the Provision for Unearned Premiums due to the expectations of payment and re-assessment of claims incurred.

Provision for Unsettled Loss Claims represents the estimated probable payments of claims, judicial or otherwise, gross and net of reinsurance recoveries of coinsurance ceded, determined based on notices received up to the balance sheet date, adjusted by the estimate for Claims Incurred but Not Enough Reported (IBNER).

Provision for Claims Incurred but not Reported [IBNR - Incurred but Not Reported and Provision for Events Occurred but not Reported - PEONA (of the health insurance segment)] represents the amount expected of claims incurred but not reported until the base date of the financial statements.

Premium Complementary Provision (PCP), has as object to maintain the company protected in monthly transactions, keeping the amount of the technical premium provisions (PPNG and PPNG-RVNE) higher or equal to the daily average of the month of calculation.

## Pension plan

Mathematical Provision for Future Benefit Payments - Represents the sum of the premiums and contributions transferred by the participants, net of the loading rate, plus the financial income earned from the investments of the resources. This provision refers to participants whose perception of the benefits has not yet started.

Provision for benefits granted - Refers to those already receiving the benefits.
Provisions for a Deficiency in Contributions and in Premiums are formed to meet the possible adverse changes in the technical risks made in the mathematical provisions of benefits to be granted, resulting from the trend for a higher survival rate of participants and the calculation is made using the Mitigated AT 2000 Male/Female mortality table and related assumptions, considering all the plans sold.

Provision for Financial Fluctuation is formed to account for the potential impacts of unfavorable variations in future rates of funds earmarked for the payment of benefits and redemptions to participants, considering the minimum remuneration guaranteed in existing contracts.

## Capitalization

Mathematical Reserve for Redemption is calculated on the face value of the notes, restated based on actuarial technical notes approved by Susep.

Provisions for Redemption of Overdue and Prepaid Notes are recorded at the values of the notes with finalized and rescinded capitalization periods, restated in the period between the date of the right to redemption and effective settlement.

Provision for Unrealized Draws for Prizes are calculated on the face value of the notes, based on actuarial technical notes approved by Susep, and the write-off of the provision for unrealized draws for prizes is
recorded at the amount equivalent to the lapsed risk, i.e., the balance of the provision for unrealized draws for prizes represents the deferred amounts of draws for prizes not yet made.

Provision for Draws for Prizes Payable is formed at the amounts of the notes payable from draws for prizes, restated for the period between the date of the draw and the effective payment.

## m) Contingent Assets and Liabilities and Legal Obligations

The recognition and disclosure of contingent assets and liabilities and legal obligations are made in accordance with the criteria defined in CVM Resolution 3823/2009 (Note 28).

Contingent assets are only recognized in the financial statements upon the existence of evidence guaranteeing their realization usually represented by the final judgment of the lawsuit and by the confirmation of the capacity for its recovery by receipt or offsetting by another receivable.

Contingent liabilities are recognized in the financial statements when, based on the opinion of legal advisor and Management, the risk of loss of legal or administrative proceedings is considered probable, with a probable outflow of financial resource for the settlement of obligation and when the amounts involved are measurable with sufficient assurance, and judicial figures when reporting monthly and revised as follows:

Aggregated - cases that are similar and recurring in nature and whose values are not considered relevant. Provisions are based on statistical data for groups of cases, type of judicial body (Special Civil Court or Common Court) and plaintiff. For labor claims and civil claims related to economic plans, provisions are based on the average payments for cases closed in the last 24 and 12 months respectively, for calculating the value of the obligations; and

Individual - cases considered unusual or whose value is considered relevant by our legal counsel. Provisions are based on: the amount claimed; probability of an unfavorable decision; evidence presented; evaluation of legal precedents; other facts raised during the process; judicial decisions made during the course of the case; and the classification and the risk of loss of legal actions.

Contingent liabilities considered as possible losses are not recognized in the balance sheet and only need to be disclosed in the notes to the financial statements, while those classified as remote do not require provisioning or disclosure.

Legal obligations (tax and social security) originate from tax obligations established in the legislation, and, regardless of the probability of success of lawsuits in progress, the amounts are recognized in full in the financial statements.

## 5 - Information by Segment

The information by segment was compiled with a basis on the reports used by Management in the appraisal of the segment's performance, decision making regarding the allocation of funds for investment and other purposes, considering the regulatory environment and the similarities between goods and services.

The operations of Banco do Brasil are divided into five segments: banking, investments, fund management, insurance (insurance, pension and capitalization) and payment methods. In addition, the Banco do Brasil participates in other economic activities, such as leasing and Operating Support, that were aggregated in "Other".

Intersegment transactions are conducted under normal market conditions, substantially under the terms and conditions for comparable transactions, including interest rates and collateral. These transactions do not involve abnormal payment risks.
a) Banking Segment

Responsible for the most significant portion of the Bank, preponderantly obtained in Brazil, involves a large diversity of products and services, such as deposits, loans and services that are made available to clients by means of a wide variety of distribution channels, located in the country and abroad.

The operations of the banking segment include business with the retail, wholesale and government markets, carried out by Banco do Brasil by means of a network and customer service teams, and business with microentrepreneurs and the informal sector, performed through banking correspondents.

## b) Investment Segment

Deals are performed in this segment in the domestic capital market, with activity in the intermediation and distribution of debts in the primary and secondary markets, besides equity interest and the rendering of financial services.

The operations income of the segment is obtained by means of revenues accrued in investments in securities minus expenses with funding to third parties. The existing equity interests are concentrated at our associated and subsidiary companies. Financial service fee income results from economic/financial advisory services, underwriting, fixed and variable income.

## c) Fund Management Segment

Responsible for operations inherent to the purchase, sale and custody of securities, portfolio management, institution, organization and management of investment funds and clubs being their revenues mainly derived from commissions and management fees charged to investors for services rendered.

## d) Insurance, Private Pension Fund, and Capitalization Segment

In this segment, products and services offered are related to life, property and automobile insurance, complementary private pension plans and capitalization plans.

Income comes mainly from revenues from insurance premiums issued, contributions for private pension plans, capitalization bonds and investments in securities, net of commercialization expenses, technical provisions and expenses related to benefits and redemptions.

## e) Payment Methods Segment

Such segment is mainly responsible for funding, transmission, processing services and financial settlement of operations in electronic means (credit and debit cards).

Revenues are originated mainly from commissions and management fees charged to commercial and banking establishments for the services rendered described in previous paragraph, including income from rent, installation and maintenance of electronic terminals.

## f) Other Segments

Other segments comprise the operational support and consortium segments, which have not been aggregated by not being individually representative.

Their revenues are originated mainly from provision of services not covered in previous segments, such as: credit recovery, consortium administration, development, manufacture, commercialization, rent and integration of digital electronic systems and equipment, peripherals, programs, inputs and computing supplies, intermediation of air tickets, lodging and organization of events.

## Notes to Financial Statements

| BB-Consolidated | R\$ Thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 S 2010 |  |  |  |  |  |  |  |
|  | Banking | Investment | Fund Management | Insurance and Related | Payment Methods | Other Segments | Intersegment transactions | Total |
| Income | 56,373,498 | 505,384 | 490,823 | 2,229,864 | 939,969 | 1,015,465 | $(446,829)$ | 61,108,174 |
| Income from loans and leases | 28,857,413 | -- | -- | -- | -- | -- | -- | 28,857,413 |
| Income from operations with securities and derivative financial instruments | 10,201,349 | 80,822 | 32,123 | 6,466 | 92,032 | 20,622 | $(11,865)$ | 10,421,549 |
| Income from foreign exchange operations and Compulsory | 3,424,269 | -- | -- | -- | -- | -- | -- | 3,424,269 |
| Financial results from insurance operations, pension and capitalization | -- | -- | -- | 1,190,235 | -- | -- | -- | 1,190,235 |
| Income from service fees | 4,386,030 | 216,205 | 458,307 | $(59,660)$ | 641,024 | 780,967 | $(381,539)$ | 6,041,334 |
| Income from Banking Fees | 2,238,420 | -- | -- | -- | -- | -- | -- | 2,238,420 |
| Equity in subsidiaries | $(136,803)$ | 13,980 | $(2,209)$ | -- | -- | -- | -- | $(125,032)$ |
| Income from insurance operations, pension and capitalization | -- | -- | -- | 978,858 | -- | -- | -- | 978,858 |
| Others Income | 7,402,820 | 194,377 | 2,602 | 113,965 | 206,913 | 213,876 | $(53,425)$ | 8,081,128 |
|  |  |  |  |  |  |  |  |  |
| Expenses | (48,194,561) | (334,995) | (98,881) | (1,453,712) | $(492,937)$ | (757,562) | 446,829 | (50,885,819) |
| Market funding | (21,012,827) | $(175,146)$ | -- | -- | -- | $(20,206)$ | -- | $(21,208,179)$ |
| Loans, assignments, transfers and leases | $(2,644,427)$ | -- | -- | -- | (33) | (65) | -- | $(2,644,525)$ |
| Allowance for loan losses | $(4,761,116)$ | 13 | 88 | -- | -- | 1,181 | -- | $(4,759,834)$ |
| Restatement and interest on technical provisions | -- | -- | -- | $(842,805)$ | -- | -- | -- | $(842,805)$ |
| Personnel expenses | $(6,655,090)$ | $(15,025)$ | $(25,109)$ | $(85,301)$ | $(35,136)$ | $(78,457)$ | -- | $(6,894,118)$ |
| Other administrative expenses | $(4,738,534)$ | $(24,284)$ | $(10,806)$ | $(140,410)$ | $(95,302)$ | $(395,543)$ | 290,771 | $(5,114,108)$ |
| Depreciation | $(437,995)$ | (373) | -- | $(2,465)$ | $(3,245)$ | $(3,830)$ | -- | $(447,908)$ |
| Amortization of deferred | $(84,140)$ | -- | -- | $(10,482)$ | (864) | $(1,975)$ | -- | $(97,461)$ |
| Amortization of intangible assets | $(1,065,293)$ | -- | -- | (44) | -- | (80) | -- | $(1,065,417)$ |
| Expenses adjustment recoverable value | $(14,226)$ | -- | -- |  | -- | -- | -- | $(14,226)$ |
| Other expenses | $(6,780,913)$ | $(120,180)$ | $(63,054)$ | $(372,205)$ | $(358,357)$ | $(258,587)$ | 156,058 | $(7,797,238)$ |
|  |  |  |  |  |  |  |  |  |
| Profit before tax and participations | 8,178,937 | 170,389 | 391,942 | 776,152 | 447,032 | 257,903 | $=$ | 10,222,355 |
| Income and social contribution on net income | $(1,952,751)$ | $(8,846)$ | $(158,725)$ | $(259,604)$ | $(144,534)$ | $(81,950)$ | -- | $(2,606,410)$ |
| Profit sharing | $(951,681)$ | (116) | (154) | $(10,177)$ | -- | $(26,908)$ | -- | $(989,036)$ |
| Net Income | 5,274,505 | $\underline{161,427}$ | $\underline{233,063}$ | $\underline{506,371}$ | 302,498 | 149,045 | $=$ | 6,626,909 |
|  |  |  |  |  |  |  |  |  |
| Balance Sheets |  |  |  |  |  |  |  |  |
| Assets | 769,518,892 | 6,418,369 | 964,331 | 39,876,844 | 2,445,239 | 5,108,624 | $(13,160,091)$ | 811,172,208 |
| Investment in subsidiaries | 7,432,063 | 6,250,391 | 133,647 | 2,587,965 | 31,976 | 162,333 | $(9,482,841)$ | 7,115,534 |
|  |  |  |  |  |  |  |  |  |
| Liabilities | 720,270,153 | 4,015,511 | 830,685 | 34,698,267 | 1,922,548 | 2,848,410 | $(3,854,049)$ | 760,731,525 |

## Notes to Financial Statements

$\mathrm{R} \$$ Thousand

| BB-Consolidated | 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking | Investment | Fund Management | Insurance and Related | Payment Methods | Other Segments | Intersegment transactions | Total |
| Income | 106,343,040 | 984,398 | 942,808 | 4,316,013 | 1,649,278 | 1,570,790 | (1,000,483) | 114,805,844 |
| Income from loans and leases | 54,765,673 | -- | -- | -- | -- | -- | -- | 54,765,673 |
| Income from operations with securities and derivative financial instruments | 20,778,735 | 122,094 | 54,089 | 19,769 | 143,289 | 27,176 | $(146,087)$ | 20,999,065 |
| Income from foreign exchange operations and Compulsory | 4,669,076 | -- | -- | -- | -- | -- | -- | 4,669,076 |
| Financial results from insurance operations, pension and capitalization | -- | -- | -- | 2,025,017 | -- | -- | -- | 2,025,017 |
| Income from service fees | 8,521,050 | 423,669 | 888,083 | 160,512 | 1,137,450 | 1,149,444 | $(638,878)$ | 11,641,330 |
| Income from Banking Fees | 4,226,578 | -- | -- | -- | -- | -- | -- | 4,226,578 |
| Equity in subsidiaries | $(67,746)$ | 25,708 | $(4,285)$ | -- | -- | -- | -- | $(46,323)$ |
| Income from insurance operations, pension and capitalization | -- | -- | -- | 1,887,722 | -- | -- | -- | 1,887,722 |
| Others Income | 13,449,674 | 412,927 | 4,921 | 222,993 | 368,539 | 394,170 | $(215,518)$ | 14,637,706 |
|  |  |  |  |  |  |  |  |  |
| Expenses | (91,409,842) | $(557,909)$ | (182,696) | (2,841,732) | (841,731) | (1,191,873) | 1,000,483 | $(96,025,300)$ |
| Market funding | $(38,569,239)$ | $(265,860)$ | -- | -- | -- | $(42,828)$ | 121,569 | $(38,756,358)$ |
| Loans, assignments, transfers and leases | $(5,690,970)$ | -- | -- | -- | (61) | (116) | -- | $(5,691,147)$ |
| Allowance for loan losses | $(10,246,011)$ | 1 | 12 | -- | -- | 1,958 | -- | (10,244,040) |
| Restatement and interest on technical provisions | -- | -- | -- | $(1,432,686)$ | -- | -- | -- | $(1,432,686)$ |
| Personnel expenses | $(12,566,371)$ | $(30,285)$ | $(48,843)$ | $(173,790)$ | $(63,748)$ | $(139,027)$ | 2,473 | $(13,019,591)$ |
| Other administrative expenses | $(9,188,318)$ | $(52,107)$ | $(21,098)$ | $(522,553)$ | $(166,167)$ | $(499,484)$ | 606,275 | $(9,843,452)$ |
| Depreciation | $(869,546)$ | (517) | -- | $(4,848)$ | $(6,931)$ | $(7,393)$ | -- | $(889,235)$ |
| Amortization of deferred | $(173,018)$ | -- | -- | $(17,032)$ | $(1,864)$ | $(3,432)$ | -- | $(195,346)$ |
| Amortization of intangible assets | $(2,111,712)$ | -- | -- | (93) | -- | (131) | -- | $(2,111,936)$ |
| Value adjustment expenses recoverable | $(15,621)$ | -- | -- | -- | -- | -- | -- | $(15,621)$ |
| Other expenses | $(11,979,036)$ | $(209,141)$ | $(112,767)$ | $(690,730)$ | $(602,960)$ | $(501,420)$ | 270,166 | $(13,825,888)$ |
|  |  |  |  |  |  |  |  |  |
| Profit before tax and participations | 14,933,198 | 426,489 | 760,112 | 1,474,281 | 807,547 | 378,917 | -- | 18,780,544 |
| Income and social contribution on net income | $(4,044,445)$ | $(90,905)$ | $(308,699)$ | $(482,910)$ | $(269,242)$ | $(124,988)$ | -- | $(5,321,189)$ |
| Profit sharing | $(1,699,220)$ | (213) | (395) | $(16,500)$ | -- | $(39,862)$ | -- | $(1,756,190)$ |
| Net Income | 9,189,533 | 335,371 | 451,018 | $\underline{974,871}$ | 538,305 | $\underline{214,067}$ | - | 11,703,165 |
| Minority participation | -- | -- | -- | -- | -- | (20) | -- | (20) |
|  |  |  |  |  |  |  |  |  |
| Balance Sheets |  |  |  |  |  |  |  |  |
| Assets | 769,518,892 | 6,418,369 | 964,331 | 39,876,844 | 2,445,239 | 5,108,624 | $(13,160,091)$ | 811,172,208 |
| Investment in subsidiaries | 7,432,063 | 6,250,391 | 133,647 | 2,587,965 | 31,976 | 162,333 | $(9,482,841)$ | 7,115,534 |
|  |  |  |  |  |  |  |  |  |
| Liabilities | 720,270,153 | 4,015,511 | 830,685 | 34,698,267 | 1,922,548 | 2,848,410 | $(3,854,049)$ | 760,731,525 |

## Notes to Financial Statements

|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |

## Notes to Financial Statements

## 6 - Cash and Cash Equivalents

R\$ Thousand

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Total Cash | 9,397,247 | 7,596,546 | 9,744,688 | 7,842,770 |
| Local currency | 8,559,836 | 6,676,414 | 8,848,327 | 6,799,390 |
| Foreign currency | 837,411 | 920,132 | 883,681 | 1,033,480 |
| Investments in Gold | -- | -- | 12,680 | 9,900 |
| Interbank investments ${ }^{(1)}$ | 23,179,112 | 42,105,965 | 15,403,025 | 30,032,212 |
| Subject to repurchase agreements | 149,794 | 14,362,844 | 513,055 | 18,186,491 |
| Interbank deposits | 22,567,704 | 24,039,500 | 14,384,692 | 8,053,192 |
| Investments in foreign currency | 461,614 | 3,703,621 | 505,278 | 3,792,529 |
| Total cash and cash equivalents | 32,576,359 | 49,702,511 | $\underline{\underline{25,147,713}}$ | 37,874,982 |

(1) Refer to investments whose maturity is less than or equal to 90 days.

## 7 - Interbank Investments

## a) Breakdown

|  |  |  |  | R\$ Thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Money market | 78,628,740 | 134,937,621 | 85,060,184 | 144,173,860 |
| Sales pending settlement - held position | 149,794 | 14,362,844 | 1,419,922 | 18,220,295 |
| Financial Treasury Bills | -- | 1,772,231 | 3,193 | 1,878,624 |
| National Treasury Bills | 88,409 | 804,732 | 201,371 | 2,189,355 |
| National Treasury Notes | -- | 11,785,881 | 1,135,054 | 14,118,511 |
| Others securities | 61,385 | -- | 80,304 | 33,805 |
| Sales pending settlement - financed position | 78,478,946 | 120,574,777 | 82,375,105 | 125,793,918 |
| Financial Treasury Bills | 52,794,239 | 111,804,532 | 52,794,239 | 112,554,529 |
| National Treasury Bills | 19,735,808 | 8,303,407 | 22,644,595 | 9,851,852 |
| National Treasury Notes | 5,889,416 | 466,608 | 6,876,788 | 3,387,307 |
| Others securities | 59,483 | 230 | 59,483 | 230 |
| Sales pending settlement - sold position | - | - | 1,265,157 | 159,647 |
| Federal securities - Treasury | -- | -- | 1,265,157 | 159,647 |
| Interbank deposits | 36,085,902 | 39,229,677 | 22,518,606 | 24,224,100 |
| Total | $\underline{114,714,642}$ | 174,167,298 | 107,578,790 | 168,397,960 |
|  |  |  |  |  |
| Current Assets | 109,929,317 | 166,919,021 | 106,615,633 | 166,070,192 |
| Non Current Assets | 4,785,325 | 7,248,277 | 963,157 | 2,327,768 |

## b) Income from short-term interbank deposits

|  | R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Income from Money Market | 5,983,134 | 11,320,215 | 10,850,522 | 6,413,447 | 12,014,625 | 11,390,684 |
| Held position | 102,940 | 702,118 | 3,221,993 | 203,287 | 849,587 | 3,479,991 |
| Financed position | 5,880,194 | 10,618,097 | 7,628,529 | 6,184,827 | 11,127,780 | 7,896,618 |
| Sold position | -- | -- | -- | 25,333 | 37,258 | 14,075 |
| Income from interbank deposits | 682,571 | 1,275,926 | 1,343,540 | 252,637 | 502,522 | 718,416 |
| Total | 6,665,705 | $\underline{12,596,141}$ | $\underline{\text { 12,194,062 }}$ | 6,666,084 | $\underline{12,517,147}$ | $\underline{\text { 12,109,100 }}$ |

## 8 - Securities and Derivative Financial Instruments

## a) Securities

| Maturity in days | Banco do Brasil |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  |  |  |  |  |  |
|  | Market Value |  |  |  |  | Total |  |  |
|  | $\begin{array}{r} \text { With } \\ \text { no maturity } \end{array}$ | 0-30 | 31-180 | 181-360 | over 360 | Cost Value | $\begin{gathered} \text { Market } \\ \text { Value } \end{gathered}$ | Market to Market |
| 1 - Trading securities | $\underline{278}$ | 2,033,185 | $\underline{2,262,711}$ | $\underline{3} \mathbf{3} 254,566$ | 10,287,306 | 17,866,247 | $\underline{17,838,046}$ | $(28,201)$ |
| Government bonds | $=$ | 2,033,185 | $\underline{2,242,100}$ | 3,203,386 | 10,192,914 | 17,699,142 | 17,671,585 | (27,557) |
| Financial Treasury Bills | -- | -- | 275,768 | 9,157 | 4,588,481 | 4,873,609 | 4,873,406 | (203) |
| National Treasury Bills | -- | 1,854,959 | 1,966,332 | 3,194,229 | 3,308,303 | 10,347,881 | 10,323,823 | $(24,058)$ |
| National Treasury Notes | -- | 178,226 | -- | -- | 2,296,130 | 2,477,652 | 2,474,356 | $(3,296)$ |
| Corporate bonds | $\underline{278}$ | $=$ | $\underline{20,611}$ | 51,180 | 94,392 | 167,105 | 166,461 | (644) |
| Debentures | -- | -- | 20,611 | 51,180 | 94,392 | 166,820 | 166,183 | (637) |
| Shares | 278 | -- | -- | -- | -- | 285 | 278 | (7) |
|  |  |  |  |  |  |  |  |  |
| 2 - Securities available for sale | $\underline{163,774}$ | 3,825,332 | 11,048,770 | 3,842,397 | 49,311,036 | 67,816,316 | $\underline{68,191,309}$ | $\underline{374,993}$ |
| Government bonds | - | 3,697,888 | 8,893,013 | 3,327,929 | 36,489,879 | 52,110,127 | 52,408,709 | 298,582 |
| Financial Treasury Bills | -- | 744 | 8,501,580 | 2,175,110 | 25,485,970 | 36,166,255 | 36,163,404 | $(2,851)$ |
| National Treasury Bills | -- | 2,966,116 | 389,558 | 1,084,288 | 1,400,215 | 5,848,901 | 5,840,177 | $(8,724)$ |
| National Treasury Notes | -- | 730,114 | 361 | 35,249 | 3,064,896 | 3,843,060 | 3,830,620 | $(12,440)$ |
| Agricultural debt securities | -- | 31 | 473 | 1,447 | 7,528 | 10,883 | 9,479 | $(1,404)$ |
| Brazilian foreign debt securities | -- | -- | -- | 31,835 | 2,719,408 | 2,430,777 | 2,751,243 | 320,466 |
| Foreign government bonds | -- | 883 | 1,041 | -- | 3,730,756 | 3,732,128 | 3,732,680 | 552 |
| Others | -- | -- | -- | -- | 81,106 | 78,123 | 81,106 | 2,983 |
| Corporate bonds | 163,774 | 127,444 | 2,155,757 | 514,468 | $\underline{12,821,157}$ | 15,706,189 | 15,782,600 | 76,411 |
| Debentures | -- | -- | 625,228 | 2,967 | 11,731,120 | 12,300,926 | 12,359,315 | 58,389 |
| Promissory notes | -- | -- | 1,052,652 | 348,826 | -- | 1,402,858 | 1,401,478 | $(1,380)$ |
| Credit Notes | -- | -- | -- | -- | 25,150 | 25,384 | 25,150 | (234) |
| Quotas in investment funds | 109,818 | -- | -- | 5,866 | 215,155 | 327,121 | 330,839 | 3,718 |
| Shares | 53,956 | -- | -- | -- | -- | 9,182 | 53,956 | 44,774 |
| Rural Product Bills -Commodities | -- | 46,351 | 243,966 | 156,809 | 105 | 449,498 | 447,231 | $(2,267)$ |
| Certificate of Deposits | -- | 66,703 | 233,911 | -- | -- | 299,933 | 300,614 | 681 |
| Others | -- | 14,390 | -- | -- | 849,627 | 891,287 | 864,017 | $(27,270)$ |

Notes to Financial Statements

| Maturity in days | Banco do Brasil |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  |  |  |  |  |  |
|  | Market Value |  |  |  |  | Total |  |  |
|  | $\begin{array}{r} \text { With } \\ \text { no maturity } \end{array}$ | 0-30 | 31-180 | 181-360 | over 360 | Cost Value | Market Value | Market to Market |
| 3 - Securities held to maturity | 三 | 三 | $\underline{553}$ | 3,301,023 | 6,932,058 | 10,401,497 | 10,233,634 | (167,863) |
| Government bonds | = | - | 553 | 3,301,023 | 6,828,967 | 10,121,705 | 10,130,543 | 8,838 |
| Financial Treasury Bills | -- | -- | 553 | 3,286,975 | 6,691,830 | 9,979,376 | 9,979,358 | (18) |
| National Treasury Notes | -- | -- | -- | -- | 21,341 | 23,515 | 21,341 | $(2,174)$ |
| National Treasury Bills | -- | -- | -- | -- | -- | -- | -- | -- |
| Brazilian foreign debt securities | -- | -- | -- | 14,048 | 115,796 | 118,814 | 129,844 | 11,030 |
| Corporate bonds | - | = | = | = | 103,091 | 279,792 | 103,091 | $(176,701)$ |
| Others | -- | -- | -- | -- | 103,091 | 279,792 | 103,091 | $(176,701)$ |
|  |  |  |  |  |  |  |  |  |
| Total | $\underline{\underline{164,052}}$ | $\underline{\underline{5,858,517}}$ | $\underline{13,312,034}$ | $\underline{\underline{10,397,986}}$ | $\underline{\underline{66,530,400}}$ | $\underline{\underline{96,084,060}}$ | $\underline{\underline{96,262,989}}$ | $\underline{\underline{178,929}}$ |


| Maturity in days | 12.31.2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Market Value |  |  |  |  | Total |  |  |
|  |  | 0-30 | 31-180 | 181-360 | over 360 | Cost Value | Market Value | Market to Market |
| Total by portfolio | 164,052 | 5,858,517 | 13,312,034 | 10,397,986 | 66,530,400 | 96,084,060 | 96,262,989 | 178,929 |
| Own portfolio | 164,052 | 5,858,517 | 2,536,552 | 2,433,189 | 36,810,390 | 47,646,615 | 47,802,700 | 156,085 |
| Subject to repurchase agreements | -- | -- | 10,680,190 | 7,964,648 | 27,036,137 | 45,657,058 | 45,680,975 | 23,917 |
| Deposits with the Brazilian Central Bank | -- | -- | -- | 15 | 42 | 102 | 57 | (45) |
| Pledged in guarantee | -- | -- | 95,292 | 134 | 2,683,831 | 2,780,285 | 2,779,257 | $(1,028)$ |


| Maturity in years | 12.31.2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Market Value |  |  |  |  | Total |  |
|  | With no maturity | Due in up to one year | Due from 1 to 5 years | Due from 5 to 10 years | Due after <br> 10 years | Cost Value | Market to Market |
| Total by portfolio | 164,052 | 29,568,537 | 57,721,652 | 6,113,209 | 2,695,539 | 96,084,060 | 96,262,989 |
| 1 - Trading securities | 278 | 7,550,462 | 9,523,555 | 734,827 | 28,924 | 17,866,247 | 17,838,046 |
| 2 - Securities available for sale | 163,774 | 18,716,499 | 41,351,690 | 5,378,382 | 2,580,964 | 67,816,316 | 68,191,309 |
| 3 - Securities held to maturity | -- | 3,301,576 | 6,846,407 | -- | 85,651 | 10,401,497 | 10,233,634 |


|  |  |  |  |  |  | Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  | 12.31.2009 |  |  |
|  | Book Value |  |  | Book Value |  |  |
|  | Current | Non Current | Total | Current | Non Current | Total |
| Total by portfolio | 40,019,295 | 56,411,557 | 96,430,852 | 38,750,456 | 57,353,753 | 96,104,209 |
| Own portfolio | 17,355,563 | 30,617,318 | 47,972,881 | 29,778,301 | 21,131,525 | 50,909,826 |
| Subject to repurchase agreements | 22,532,857 | 23,145,800 | 45,678,657 | 5,239,743 | 20,584,267 | 25,824,010 |
| Deposits with the Brazilian Central Bank | 15 | 42 | 57 | 3,713,112 | 14,527,621 | 18,240,733 |
| Pledged in guarantee | 130,860 | 2,648,397 | 2,779,257 | 19,300 | 1,110,340 | 1,129,640 |

R\$ Thousand

|  | 12.31.2010 |  | 12.31.2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total by category |  |  |  |  |
| Trading Securities | 17,838,046 | 18\% | 19,655,622 | 21\% |
| Securities Available for Sale | 68,191,309 | 71\% | 58,089,353 | 60\% |
| Securities Held to Maturity (HTM) | 10,401,497 | 11\% | 18,359,234 | 19\% |
| Carrying value of portfolio | 96,430,852 | 100\% | 96,104,209 | 100\% |
| Mark-to-market - HTM | $(167,863)$ |  | $(175,038)$ |  |
| Market value of portfolio | 96,262,989 |  | 95,929,171 |  |

## Notes to Financial Statements

| Maturity in days | BB-Consolidated |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  |  |  |  |  |  |
|  | Market Value |  |  |  |  | Total |  |  |
|  | no maturity | 0-30 | 31-180 | 181-360 | Over 360 | Cost Value | Market Value | Market to Market |
| 1 - Trading securities | $\underline{2,921,941}$ | 4,357,207 | 3,131,089 | 5,482,882 | 34,551,753 | 50,134,629 | $\underline{\underline{50,444,872}}$ | $\underline{310,243}$ |
| Government bonds | 83,726 | 4,185,102 | 2,852,512 | 4,682,728 | 27,659,172 | 39,282,334 | 39,463,240 | 180,906 |
| Financial Treasury Bills | 23,279 | 78,978 | 348,997 | 89,560 | 9,655,367 | 10,198,197 | 10,196,181 | $(2,016)$ |
| National Treasury Bills | -- | 2,644,829 | 2,027,770 | 3,757,457 | 4,926,044 | 13,386,869 | 13,356,100 | $(30,769)$ |
| National Treasury Notes | -- | 261,024 | 358,838 | 6,039 | 12,931,379 | 13,345,239 | 13,557,280 | 212,041 |
| Agricultural debt securities | -- | 8,363 | 1,597 | 2,387 | 15,461 | 27,232 | 27,808 | 576 |
| Brazilian foreign debt securities | -- | 135,606 | -- | 6,689 | 4,583 | 148,250 | 146,878 | $(1,372)$ |
| Foreign government bonds | 41,981 | 35,617 | 115,075 | 773,228 | -- | 965,407 | 965,901 | 494 |
| Others | 18,466 | 1,020,685 | 235 | 47,368 | 126,338 | 1,211,140 | 1,213,092 | 1,952 |
| Corporate bonds | 2,838,215 | 172,105 | 278,577 | 800,154 | 6,892,581 | 10,852,295 | 10,981,632 | 129,337 |
| Debentures | 3,975 | 24,006 | 51,006 | 281,346 | 2,395,053 | 2,735,435 | 2,755,386 | 19,951 |
| Promissory Notes | -- | -- | 15,560 | -- | -- | 15,569 | 15,560 | (9) |
| Shares | 1,735,521 | 178 | -- | -- | -- | 1,596,607 | 1,735,699 | 139,092 |
| Quotas in investment funds | 1,087,631 | 672 | -- | 2,843 | 222,543 | 1,316,704 | 1,313,689 | $(3,015)$ |
| Rural Product Bills - Commodities | -- | 100,617 | 32,460 | 37,433 | 62,681 | 228,948 | 233,191 | 4,243 |
| Certificate of deposit | 9,333 | 46,632 | 139,618 | 119,502 | 3,560,620 | 3,875,813 | 3,875,705 | (108) |
| Eurobonds | -- | -- | 1,183 | 7,678 | 42,360 | 52,479 | 51,221 | $(1,258)$ |
| Others | 1,755 | -- | 38,750 | 351,352 | 609,324 | 1,030,740 | 1,001,181 | $(29,559)$ |

## Notes to Financial Statements

| Maturity in days | BB-Consolidated |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  |  |  |  |  |  |
|  | Market Value |  |  |  |  | Total |  |  |
|  | With no maturity | 0-30 | 31-180 | 181-360 | Over 360 | Cost Value | Market Value | Market to Market |
| 2 - Securities available for sale | $\underline{\underline{1,818,177}}$ | $\underline{\underline{3,875,654}}$ | $\underline{\underline{11,158,190}}$ | $\underline{\text { 4,138,934 }}$ | 54,151,382 | 74,697,382 | 75,142,337 | 444,955 |
| Government bonds | 40,633 | 3,743,600 | 8,893,013 | 3,362,298 | 39,503,586 | 55,218,970 | 55,543,130 | 324,160 |
| Financial Treasury Bills | -- | 40,142 | 8,501,580 | 2,175,110 | 25,791,283 | 36,511,087 | 36,508,115 | $(2,972)$ |
| National Treasury Bills | -- | 2,966,116 | 389,558 | 1,084,288 | 1,452,731 | 5,901,449 | 5,892,693 | $(8,756)$ |
| National Treasury Notes | -- | 736,428 | 361 | 69,618 | 5,630,607 | 6,476,073 | 6,437,014 | $(39,059)$ |
| Agricultural debt securities | -- | 31 | 473 | 1,447 | 7,528 | 10,883 | 9,479 | $(1,404)$ |
| Brazilian foreign debt securities | -- | -- | -- | 31,835 | 2,808,908 | 2,487,934 | 2,840,743 | 352,809 |
| Foreign government bonds | -- | 883 | 1,041 | -- | 3,731,423 | 3,732,823 | 3,733,347 | 524 |
| Others | 40,633 | -- | -- | -- | 81,106 | 98,721 | 121,739 | 23,018 |
| Corporate bonds | 1,777,544 | 132,054 | 2,265,177 | 776,636 | 14,647,796 | 19,478,412 | 19,599,207 | 120,795 |
| Debentures | -- | 4,310 | 649,302 | 235,754 | 12,721,423 | 13,538,724 | 13,610,789 | 72,065 |
| Promissory Notes | -- | -- | 1,052,652 | 348,826 | -- | 1,402,858 | 1,401,478 | $(1,380)$ |
| Credit Notes | -- | -- | -- | -- | 25,150 | 25,384 | 25,150 | (234) |
| Quotes of investment funds | 672,285 | -- | -- | 5,866 | 742,133 | 1,385,856 | 1,420,284 | 34,428 |
| Shares | 1,102,641 | -- | -- | -- | -- | 1,033,506 | 1,102,641 | 69,135 |
| Rural Product Bills - Commodities | -- | 46,351 | 243,966 | 156,809 | 105 | 449,498 | 447,231 | $(2,267)$ |
| Certificate of deposit | -- | 66,703 | 234,392 | 15,332 | 79,284 | 395,030 | 395,711 | 681 |
| Eurobonds | -- | -- | -- | -- | -- | -- | -- | -- |
| Others | 2,618 | 14,690 | 84,865 | 14,049 | 1,079,701 | 1,247,556 | 1,195,923 | $(51,633)$ |
|  |  |  |  |  |  |  |  |  |
| 3 - Held to Maturity | \# | 65,215 | $\underline{248,437}$ | 3,419,855 | 12,762,693 | $\underline{\text { 16,655,934 }}$ | 16,496,200 | $(159,734)$ |
| Government bonds | - | 65,215 | $\underline{248,437}$ | 3,419,855 | 12,659,602 | 16,376,142 | 16,393,109 | 16,967 |
| Financial Treasury Bills | -- | -- | 553 | 3,286,975 | 6,691,830 | 9,979,376 | 9,979,358 | (18) |
| National Treasury Notes | -- | 15,235 | 247,884 | 43,076 | 5,811,926 | 6,111,845 | 6,118,121 | 6,276 |
| National Treasury Bills | -- | 49,980 | -- | 75,745 | 40,035 | 166,081 | 165,760 | (321) |
| Agricultural debt securities | -- | -- | -- | 11 | 15 | 26 | 26 | -- |
| Brazilian foreign debt securities | -- | -- | -- | 14,048 | 115,796 | 118,814 | 129,844 | 11,030 |
| Corporate bonds | -- | -- | -- | -- | 103,091 | 279,792 | 103,091 | $(176,701)$ |
| Others | -- | -- | -- | -- | 103,091 | 279,792 | 103,091 | $(176,701)$ |
|  |  |  |  |  |  |  |  |  |
| Total | $\underline{4,740,118}$ | $\underline{\underline{8,298,076}}$ | $\underline{\underline{14,537,716}}$ | $\underline{\underline{13,041,671}}$ | $\underline{\underline{101,465,828}}$ | $\underline{\underline{141,487,945}}$ | $\underline{\underline{142,083,409}}$ | $\underline{\underline{595,464}}$ |

## Notes to Financial Statements

| Maturity in days | 12.31.2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Market Value |  |  |  |  | Total |  |  |
|  | With no maturity | 0-30 | 31-180 | 181-360 | over 360 | Cost Value | Market Value | Market to Market |
| Total by portfolio | 4,740,118 | 8,298,076 | 14,537,716 | 13,041,671 | 101,465,828 | 141,487,945 | 142,083,409 | 595,464 |
| Own portfolio | 4,720,638 | 6,683,828 | 3,468,490 | 3,919,473 | 66,763,654 | 84,982,319 | 85,556,083 | 573,764 |
| Subject to repurchase agreements | 18,680 | 1,597,587 | 10,811,172 | 7,975,727 | 30,924,846 | 51,275,370 | 51,328,012 | 52,642 |
| Deposits with the Brazilian Central Bank | -- | -- | -- | 15 | 42 | 102 | 57 | (45) |
| Pledged in guarantee | 800 | 16,661 | 258,054 | 1,146,456 | 3,777,286 | 5,230,154 | 5,199,257 | $(30,897)$ |


| Maturity in years | 12.31.2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Market Value |  |  |  |  | Total |  |
|  | Wit! no maturit! | Due in us to one yea | Due fron 1 to 5 year: | Due fron 5 to 10 year: | Due afte 10 year: | Cost Valur | Mark Valu |
| Total by category | 4,740,118 | 35,877,463 | 79,681,405 | 11,005,932 | 10,778,491 | 141,487,945 | 142,083,409 |
| 1 - Trading securities | 2,921,941 | 12,971,178 | 28,583,175 | 3,427,084 | 2,541,494 | 50,134,629 | 50,444,872 |
| 2 - Securities available for sale | 1,818,177 | 19,172,778 | 43,319,258 | 7,236,103 | 3,596,021 | 74,697,382 | 75,142,337 |
| 3 - Securities held to maturity | -- | 3,733,507 | 7,778,972 | 342,745 | 4,640,976 | 16,655,934 | 16,496,200 |

Notes to Financial Statements

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |


b) Results from securities

|  |  |  |  | R\$ Thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Applications of Interbank Liquidity (note 7b) | 6,665,705 | 12,596,141 | 12,194,062 | 6,666,084 | 12,517,147 | 12,109,100 |
| Fixed income securities | 4,723,556 | 8,699,681 | 7,197,733 | 5,688,676 | 10,381,312 | 9,220,192 |
| Equity income securities | 250 | 279,085 | 1,044 | 44,613 | 339,970 | 20,332 |
| Total | 11,389,511 | $\underline{21,574,907}$ | 19,392,839 | 12,399,373 | $\underline{23,238,429}$ | $\underline{21,349,624}$ |

## c) Reclassification of Securities

In the period of 2010, there has been no reclassification to marketable securities.

## d) Derivative financial instruments

The Bank uses derivative financial instruments to manage, at the consolidated level, its positions and to meet clients' needs, classifying its own positions as both hedge (market risk and risk of cash flow) and trading, with both limits and approved by committees at the Bank. The hedging strategy of equity positions is in line with the macroeconomic analysis and is approved by the Board.

In the options market, asset or long positions have the Bank as holder, while liability or short positions have the Bank as writer.

The models used to manage risks with derivatives are reviewed periodically and decisions are made in accordance with the best risk/return ratio, estimating possible losses based on the analysis of macroeconomic scenarios.

The Bank uses appropriate tools and systems to manage the derivatives. Trading in new derivatives, whether standardized or not, is subject to a formal risk analysis prior to any transaction.

## Notes to Financial Statements

Risk analysis of the subsidiaries is undertaken on an individual basis and its management at the consolidated level.

The Bank uses statistical methods and simulations to measure the risks of its positions, including derivatives, using value at risk, sensitivity and stress analysis models.

## Risks

The main risks inherent to derivative financial instruments resulting from the business dealings of the bank and its subsidiaries are credit, market and operating risks.

Credit risk is reflected by the exposure to losses in the event of default by a counterparty to fulfill its part in the operation. Exposure to credit risk in futures contracts is minimized due to daily settlement in cash. The swap contracts, recorded in Cetip are subject to credit risk if the counterparty is not able or willing to perform its contractual obligations, while the swap contracts registered in the BM\&FBovespa are not subject to the same risk, given that the Bank operations in Brazil that have the same stock market as guarantor.

Total credit exposure in swaps is $R \$ 1,004,041$ thousand at December 31, $2010(R \$ 1,664,115$ thousand at December 31, 2009). The swap operations in negotiations associated with the operation to capture and/or application of $R \$ 418,170$ thousand ( $R \$ 2,679,609$ thousand on 12.31.2009) are recorded at values updated as changes incurred from their indices ("curve"), and are not at market value, as permitted by Bacen Circular No. 3.150/2002.

Market risk is the possibility of losses caused by changes in the behavior of interest rates and exchange rates, stock prices and commodities.

Market liquidity risk is the possibility of loss resulting from the inability to perform a transaction within a reasonable time and without significant loss of value due to the size of the transaction in the volume usually negotiated.

The operating risk is the probability of financial losses resulting from failures or inadequacy of people, processes and / or systems, or factors such as catastrophes or criminal activities.

Breakdown of the Portfolio of Derivatives for Trading by Index

| By Index | Banco do Brasil |  |  |  |  |  |  |  |  | B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  |  | 12.31.2009 |  |  | 12.31.2010 |  |  |
|  |  | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market |
| Futures contracts |  |  |  |  |  |  |  |  |  |  |
| Purchase commitments |  | 16,135,641 | $=$ | $=$ | $\underline{9,456,074}$ | $=$ | $=$ | 38,023,623 | $=$ |  |
| Interbank deposit | B | 2,350,234 | -- | -- | 266,247 | -- | -- | 18,277,199 | -- |  |
| Currencies | B | 7,438,974 | -- | -- | 3,050,767 | -- | -- | 8,508,156 | -- |  |
| Treasury Note | B | -- | -- | -- | -- | -- | -- | 27,059 | -- |  |
| Index | B | -- | -- | -- | 314 | -- | -- | 144,478 | -- |  |
| Foreign exchange coupon | B | 96,899 | -- | -- | 167,933 | -- | -- | 4,371,617 | -- |  |
| Libor | IF | 6,249,420 | -- | -- | 5,858,885 | -- | -- | 6,249,420 | -- |  |
| Commodities | B | 114 | -- | -- | 238 | -- | -- | 114 | -- |  |
| SCC | B | -- | -- | -- | 111,690 | -- | -- | 445,580 | -- |  |
| Sales commitments |  | 13,633,413 | - | - | 10,655,267 | $=$ | - | 61,710,441 | - |  |
| Interbank deposit | B | 7,862,213 | -- | -- | 2,271,052 | -- | -- | 50,604,157 | -- |  |
| Currencies | B | 74,736 | -- | -- | 231,663 | -- | -- | 584,523 | -- |  |
| T-Note | B | -- | -- | -- | -- | -- | -- | 294,059 | -- |  |
| Index | B | -- | -- | -- | 142 | -- | -- | -- | -- |  |
| Foreign exchange coupon | B | 224,469 | -- | -- | 709,139 | -- | -- | 3,896,696 | -- |  |
| Libor | IF | 5,455,137 | -- | -- | 6,571,602 | -- | -- | 5,455,137 | -- |  |
| Commodities | B | 16,858 | -- | -- | 3,993 | -- | -- | 432,339 | -- |  |
| SCC | B | -- | -- | -- | 867,676 | -- | -- | 443,530 | -- |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Forward operations |  |  |  |  |  |  |  |  |  |  |
| Asset position |  | 1,604,041 | 117,790 | 80,095 | 3,288,699 | 185,408 | 130,195 | 1,621,408 | 118,059 | 8 |
| Term bonds | B | -- | -- | -- | 37,760 | 37,760 | 37,760 | -- | -- |  |
| Currencies | C | 1,604,041 | 117,790 | 80,095 | 3,250,939 | 147,648 | 92,435 | 1,604,041 | 117,790 | 8 |
| Currencies | IF | -- | -- | -- | -- | -- | -- | 17,367 | 269 |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Liability position |  | 4,515,069 | (453,906) | (261,984) | 3,530,138 | (365,811) | (237,453) | 4,532,436 | (453,991) | $\underline{(262}$ |
| Term bonds | B | -- | -- | -- | 37,762 | $(37,762)$ | $(37,762)$ | -- | -- |  |
| Currencies | C | 4,515,069 | $(453,906)$ | $(261,984)$ | 3,492,376 | $(328,049)$ | $(199,691)$ | 4,515,069 | $(453,906)$ | (261 |
| Currencies | IF | -- | -- | -- | -- | -- | -- | 17,367 | (85) |  |

Notes to Financial Statements

| By Index | Banco do Brasil |  |  |  |  |  |  |  |  | B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  |  | 12.31.2009 |  |  | 12.31.2010 |  |  |
|  | Counter party | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market |
| Options market |  | 55,135,530 | (1,631,686) | (1,657,222) | 1,347,192 | (1,287,320) | (1,357,378) | 562,698,675 | (2,537,305) | (2,729, |
| Long position |  | 26,015,428 | 771,159 | 328,272 | 348 | 4 | 5 | 287,109,956 | 965,731 | 591 |
| Foreign currency | B | 26,014,195 | 771,137 | 328,255 | -- | -- | -- | 29,097,215 | 829,980 | 405 |
| Interbank Market |  | -- | -- | -- | 348 | 4 | 5 | 75 | 676 | 172 |
| Interbank deposit | B | -- | -- | -- | -- | -- | -- | 255,422,659 | 94,017 |  |
| Flexible Currency Ontinne | B | -- | -- | -- | -- | -- | -- | 2,387,799 | 14,388 |  |
| Shares | B | 1,233 | 22 | 17 | -- | -- | -- | 22,639 | 26,242 | 7 |
| Commodities | B | -- | -- | -- | -- | -- | -- | 179,569 | 428 |  |
| Sales options |  | 26,125,270 | (833,951) | $(382,245)$ | 79,738 | $(56,577)$ | $(19,603)$ | $\underline{26,125,270}$ | (833,951) | (381, |
| Foreign currency | B | 26,062,984 | $(772,919)$ | $(329,123)$ | 21,755 | (425) | (350) | 26,062,984 | $(772,919)$ | (328, |
| Interbank Market |  | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Prefixed | B | 61,020 | $(61,020)$ | $(53,113)$ | 56,102 | $(56,102)$ | $(19,209)$ | 61,020 | $(61,020)$ | (53, |
| Shares | B | 1,266 | (12) | (9) | 1,881 | (50) | (44) | 1,266 | (12) |  |
| Commodities | B | -- | -- | -- | -- | -- | -- | -- | -- |  |
| Over-the-counter trading |  | 2,994,832 | $\underline{(1,568,894)}$ | (1,603,249) | 1,267,106 | $\underline{(1,230,747)}$ | (1,337,780) | $\underline{249,463,449}$ | (2,669,085) | (2,939, |
| Foreign currency | B | 722,743 | $(9,774)$ | -- | -- | -- | -- | 6,733,259 | $(53,081)$ | (34, |
| Prefixed | B | 1,549,346 | $(1,549,346)$ | $(1,603,198)$ | 1,229,741 | $(1,229,740)$ | $(1,337,128)$ | 1,549,346 | $(2,616,309)$ | (2,761, |
| Interbank deposit | B | -- | -- | -- | -- | -- | -- | 236,843,565 | $(82,892)$ | (81, |
| Flexible Currency Ontinnc | B |  |  |  |  |  |  | 3,336,174 | 26,137 | (58, |
| Shares | B | -- | -- | -- | -- | -- | -- | 195,700 | 66,808 | (3, |
| Commodities | B | 722,743 | $(9,774)$ | (51) | 37,365 | $(1,007)$ | (652) | 805,405 | $(9,748)$ |  |

Notes to Financial Statements

| By Index | Banco do Brasil |  |  |  |  |  |  | B |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Counter party | 12.31.2010 |  |  | 12.31.2009 |  |  | 12.31.2010 |  |  |
|  |  | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market |
| Swap contracts |  |  |  |  |  |  |  |  |  |  |
| Asset position |  | 5,591,833 | 298,564 | 352,544 | 5,789,647 | 495,928 | 493,185 | 10,538,133 | 4,221,717 | 64 |
| DI | C | 3,104,179 | 69,388 | 113,558 | 1,966,082 | 105,134 | 104,885 | 3,291,367 | 256,593 | 17 |
| DI | IF | 1,154,663 | 210,049 | 209,235 | 2,276,302 | 360,965 | 351,317 | 1,874,475 | 931,292 | 28 |
| Foreign currency | C | 3,331 | (58) | 33 | 131,561 | 3,007 | 4,072 | 13,164 | 9,937 |  |
| Foreign currency | IF | 369,386 | 7,714 | 8,830 | 759,687 | 22,960 | 27,356 | 438,571 | 74,324 |  |
| Prefixed | C | 37,886 | 1,108 | 1,172 | 639,565 | 2,804 | 3,350 | 561,235 | 589,199 |  |
| Prefixed | IF | 902,000 | 8,242 | 14,809 | -- | -- | -- | 2,049,255 | 1,183,247 | 6 |
| IPCA | C | 20,388 | 2,121 | 4,907 | 16,450 | 1,058 | 2,205 | -- | -- |  |
| IPCA | IF | -- | -- | -- | -- | -- | -- | 759,170 | 456,478 | 1: |
| IGPM | C | -- | -- | -- | -- | -- | -- | 25,596 | 26,037 | 2 |
| IGPM | IF | -- | -- | -- | -- | -- | -- | 404,691 | 461,028 | 4 |
| Commodities | C | -- | -- | -- | -- | -- | -- | 883,164 | 1,288 |  |
| Others | IF | -- | -- | -- | -- | -- | -- | 237,445 | 232,294 |  |

## Notes to Financial Statements

| By Index | Banco do Brasil |  |  |  |  |  |  |  |  | BE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  |  | 12.31.2009 |  |  | 12.31.2010 |  |  |
|  | Counter - <br> party | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market |
| Liability position |  | 12,058,868 | (403,165) | (565,504) | 8,422,593 | $(527,648)$ | $(542,026)$ | 21,209,610 | 7,775,421 | (1,482 |
| Interbank deposit | C | 542,790 | $(39,024)$ | $(44,371)$ | 1,729,248 | $(70,099)$ | $(69,776)$ | 1,911,957 | 1,975,010 | (423 |
| Interbank deposit | IF | 5,204,577 | $(343,371)$ | $(367,801)$ | 2,738,406 | $(297,057)$ | $(292,126)$ | 5,668,843 | 164,534 | (408 |
| Foreign currency | C | 1,136 | 6 | (1) | 543,643 | $(74,321)$ | $(74,499)$ | 78,630 | 77,211 | (1) |
| Foreign currency | IF | 1,343,911 | 109,388 | $(34,060)$ | 1,184,106 | 9,070 | $(21,787)$ | 1,403,584 | 168,181 | (34 |
| Prefixed | C | 4,608,961 | $(126,826)$ | $(110,588)$ | 1,411,272 | $(78,305)$ | $(65,734)$ | 4,665,840 | $(66,321)$ | (120 |
| Prefixed | IF | -- | -- | -- | -- | -- | -- | 1,835,431 | 1,972,008 | (250 |
| TMS | C | 278,804 | (93) | $(5,438)$ | 390,462 | $(5,253)$ | $(6,421)$ | 278,804 | (93) | (5) |
| Referential rate | C | 78,689 | $(3,245)$ | $(3,245)$ | 425,456 | $(11,683)$ | $(11,683)$ | 78,689 | $(3,245)$ |  |
| IGPM | IF | -- | -- | -- | -- | -- | -- | 445,000 | 595,558 | (57 |
| IPCA | IF | -- | -- | -- | -- | -- | -- | 2,404,363 | 2,844,016 | (160 |
| Commodities | C | -- | -- | -- | -- | -- | -- | 2,395,441 | 625 | (16 |
| Others | c | -- | -- | -- | -- | -- | -- | 43,028 | 47,937 | ( |
|  |  |  |  |  |  |  |  |  |  |  |
| Others Securities |  |  |  |  |  |  |  |  |  |  |
| Asset position |  | 4,337,549 | 71,129 | 73,394 | 8,089,892 | 150,715 | 144,252 | 4,998,557 | 71,129 | $\underline{29}$ |
| Foreign currency | IF | 4,337,549 | 71,129 | 73,394 | 8,089,892 | 150,715 | 144,252 | 4,200,724 | 71,129 |  |
| Foreign currency | C | -- | -- | -- | -- | -- | -- | 797,833 | -- | 23 |
|  |  |  |  |  |  |  |  |  |  |  |
| Liability position |  | 4,831,590 | (71,448) | $(80,435)$ | 7,297,615 | $(47,316)$ | (47,921) | 5,883,741 | (74,259) | (214) |
| Foreign currency | IF | 4,831,590 | $(71,448)$ | $(80,435)$ | 7,210,342 | $(47,016)$ | $(47,621)$ | 4,687,987 | $(74,259)$ | (60 |
| Foreign currency | C | -- | -- | -- | -- | -- | -- | 1,195,754 | -- | (153 |
| Others | IF | -- | -- | -- | 87,273 | (300) | (300) | -- | -- |  |

Counterparty: (B) Stock Exchange, (IF) Financial Institution, (C) Client.

Breakdown of the portfolio of derivative by maturity


| Operations Term |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Term bonds |  |  |  |  |  |  |  |  |
| Asset position | = | - | = | 37,760 | 37,760 | 37,760 | $=$ | $=$ |
| Up to 30 days | -- | -- | -- | 37,760 | 37,760 | 37,760 | -- | -- |
| Liability position | = | = | $=$ | 37,762 | (37,762) | (37,762) | $=$ | $=$ |
| Up to 30 days | -- | -- | -- | 37,762 | $(37,762)$ | $(37,762)$ | -- | -- |
| 31 to 60 days | -- | -- | -- | -- | -- | -- | -- | -- |

Notes to Financial Statements

| By Maturity | Banco do Brasil |  |  |  |  |  |  |  | B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  | 12.31.2009 |  |  | 12.31.2010 |  |  |
|  | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market |
| Currency futures |  |  |  |  |  |  |  |  |  |
| Asset position | 1,604,041 | 117,790 | 80,095 | 3,250,939 | 147,647 | 92,435 | 1,621,408 | 118,059 |  |
| Up to 30 days | 659,021 | 25,305 | 23,951 | 563,903 | 49,088 | 46,656 | 659,021 | 25,305 |  |
| 31 to 60 days | 259,157 | 17,535 | 15,155 | 416,544 | 25,073 | 18,425 | 259,157 | 17,535 |  |
| 61 to 90 days | 111,781 | 8,212 | 6,877 | 390,667 | 11,020 | 4,469 | 114,399 | 8,253 |  |
| 91 to 180 days | 184,657 | 16,602 | 11,943 | 697,857 | 29,848 | 13,879 | 192,595 | 16,728 |  |
| 181 to 360 days | 304,333 | 32,764 | 15,492 | 592,319 | 25,943 | 8,493 | 305,685 | 32,841 |  |
| 1 to 5 years | 85,092 | 17,372 | 6,677 | 589,649 | 6,675 | 513 | 90,551 | 17,397 |  |
|  |  |  |  |  |  |  |  |  |  |
| Liability position | 4,515,069 | $(453,906)$ | $(261,984)$ | 3,492,376 | $(328,049)$ | $(199,691)$ | 4,532,436 | $(453,991)$ | (262 |
| Up to 30 days | 722,026 | $(31,575)$ | $(30,621)$ | 1,035,288 | $(39,904)$ | $(38,867)$ | 722,026 | $(31,575)$ | (30 |
| 31 to 60 days | 651,087 | $(34,708)$ | $(29,581)$ | 792,696 | $(37,568)$ | $(34,437)$ | 651,173 | $(34,737)$ | (29) |
| 61 to 90 days | 439,188 | $(25,996)$ | $(21,272)$ | 449,921 | $(25,577)$ | $(19,608)$ | 453,409 | $(26,048)$ | (21 |
| 91 to 180 days | 1,070,112 | $(86,937)$ | $(61,838)$ | 789,453 | $(65,491)$ | $(50,478)$ | 1,073,172 | $(86,941)$ | (61 |
| 181 to 360 days | 977,536 | $(133,133)$ | $(75,491)$ | 356,863 | $(67,160)$ | $(36,365)$ | 977,536 | $(133,133)$ | (75 |
| 1 to 5 years | 655,120 | $(141,557)$ | $(43,181)$ | 68,155 | $(92,349)$ | $(19,936)$ | 655,120 | $(141,557)$ | (43 |
|  |  |  |  |  |  |  |  |  |  |
| Option market | 55,135,530 | (1,631,686) | (1,657,222) | 1,347,192 | (1,287,320) | (1,357,378) | 562,698,675 | $(2,537,305)$ | (2,729 |
| Purchase - Long position | 26,015,428 | 771,159 | 328,272 | 348 | 4 | 5 | 287,109,956 | 965,731 | 59 |
| Up to 30 days | 1,233 | 22 | 33 | 174 | 2 | 2 | 125,385,268 | 71,970 | 15 |
| 31 to 60 days | 41,237 | 1,808 | 188 | 174 | 2 | 3 | 317,909 | $(1,849)$ |  |
| 61 to 90 days | 7,502,995 | 99,453 | 2,021 | -- | -- | -- | 9,773,155 | 151,998 |  |
| 91 to 180 days | 18,469,963 | 669,876 | 326,030 | -- | -- | -- | 88,006,923 | 693,954 | 34 |
| 181 to 360 days | -- | -- | -- | -- | -- | -- | 44,742,731 | 44,443 |  |
| 1 to 5 years | -- | -- | -- | -- | -- | -- | 18,883,970 | 5,215 | 2 |

Notes to Financial Statements

| By Maturity | Banco do Brasil |  |  |  |  |  |  |  | B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  | 12.31.2009 |  |  | 12.31.2010 |  |  |
|  | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market |
| Purchase sold Position | 26,125,270 | (833,951) | (382,245) | 79,738 | (56,577) | $(19,603)$ | 26,125,270 | (833,951) | (381) |
| Up to 30 days | 8,018 | $(5,338)$ | $(1,036)$ | 22,915 | $(5,627)$ | $(1,255)$ | 8,018 | $(5,338)$ |  |
| 31 to 60 days | 57,130 | $(15,219)$ | $(5,698)$ | 9,485 | $(7,994)$ | $(1,315)$ | 57,130 | $(15,219)$ |  |
| 61 to 90 days | 7,526,273 | $(102,722)$ | $(3,827)$ | 16,753 | $(15,847)$ | $(3,502)$ | 7,526,273 | $(102,722)$ |  |
| 91 to 180 days | 18,516,946 | $(696,090)$ | $(345,116)$ | 8,855 | $(8,063)$ | (938) | 18,516,946 | $(696,090)$ | (34 |
| 181 to 360 days | 2,473 | (153) | (112) | 20,901 | $(18,594)$ | $(11,734)$ | 2,473 | (153) |  |
| 1 to 5 years | 14,430 | $(14,429)$ | $(26,456)$ | 829 | (452) | (859) | 14,430 | $(14,429)$ | (2) |
| Sold position | $\underline{\text { 2,994,832 }}$ | (1,568,894) | (1,603,249) | 1,267,106 | (1,230,747) | (1,337,780) | $\underline{249,463,449}$ | (2,669,085) | (2,939 |
| Up to 30 days | 182,019 | $(174,347)$ | $(185,853)$ | 164,699 | $(163,679)$ | $(175,418)$ | 101,004,102 | $(298,288)$ | (318 |
| 31 to 60 days | 418,661 | $(418,269)$ | $(437,126)$ | 192,704 | $(192,704)$ | $(208,653)$ | 1,066,068 | $(415,002)$ | (44) |
| 61 to 90 days | 1,171,188 | $(97,587)$ | $(86,852)$ | 378,794 | $(354,354)$ | $(386,940)$ | 3,417,210 | $(75,439)$ | (91 |
| 91 to 180 days | 942,726 | $(613,907)$ | $(638,136)$ | 176,392 | $(165,787)$ | $(185,003)$ | 68,671,756 | $(936,529)$ | (98 |
| 181 to 360 days | 15,865 | (411) | (23) | 347,926 | $(347,632)$ | $(373,699)$ | 55,062,267 | $(295,436)$ | (33 |
| 1 to 5 years | 264,373 | $(264,373)$ | $(255,259)$ | 6,591 | $(6,591)$ | $(8,067)$ | 20,242,046 | $(648,391)$ | (761 |

Notes to Financial Statements

| By Maturity | Banco do Brasil |  |  |  |  |  |  |  | B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  | 12.31.2009 |  |  | 12.31.2010 |  |  |
|  | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market |
| Swap contracts |  |  |  |  |  |  |  |  |  |
| Assets | 5,591,833 | 298,564 | 352,544 | 5,789,647 | 495,928 | 493,185 | 10,538,133 | 4,221,717 | 64 |
| Up to 30 days | 701,188 | 65,383 | 65,625 | 816,923 | 214,905 | 214,444 | 1,273,892 | 470,888 | 10 |
| 31 to 60 days | 303,175 | 14,948 | 15,955 | 215,593 | 7,779 | 7,516 | 410,087 | 119,780 |  |
| 61 to 90 days | 302,231 | 10,147 | 11,312 | 558,971 | 27,267 | 27,584 | 349,288 | 58,525 |  |
| 91 to 180 days | 637,774 | 57,277 | 61,688 | 663,783 | 78,798 | 78,396 | 2,399,956 | 818,240 | 10 |
| 181 to 360 days | 368,424 | 73,380 | 73,403 | 1,245,192 | 27,944 | 26,921 | 1,052,395 | 694,350 | 15 |
| 1 to 5 years | 3,279,041 | 77,429 | 124,561 | 2,071,635 | 137,884 | 132,812 | 4,827,194 | 1,812,067 | 21 |
| 5 to 10 years | -- | -- | -- | 217,550 | 1,351 | 5,512 | 225,321 | 247,867 |  |
|  |  |  |  |  |  |  |  |  |  |
| Liabilities | 12,058,868 | (403,165) | (565,504) | 8,422,593 | (527,648) | (542,026) | $\underline{\text { 21,209,610 }}$ | 7,775,421 | (1,482 |
| Up to 30 days | 1,052,896 | $(45,764)$ | $(46,930)$ | 1,440,843 | $(203,263)$ | $(203,127)$ | 1,202,671 | 128,331 | (70 |
| 31 to 60 days | 608,148 | $(49,845)$ | $(51,590)$ | 573,491 | $(83,598)$ | $(82,594)$ | 747,796 | 138,247 | (64 |
| 61 to 90 days | 320,112 | $(13,795)$ | $(15,243)$ | 343,006 | $(15,017)$ | $(13,925)$ | 348,552 | 20,217 | (18) |
| 91 to 180 days | 1,701,908 | $(109,294)$ | $(116,900)$ | 1,282,452 | $(54,090)$ | $(50,605)$ | 2,332,844 | 622,569 | (172 |
| 181 to 360 days | 3,035,589 | $(187,778)$ | $(195,437)$ | 2,649,000 | $(82,720)$ | $(82,039)$ | 7,268,137 | 2,292,061 | (717 |
| 1 to 5 years | 4,990,216 | $(39,582)$ | $(126,661)$ | 2,003,271 | $(89,325)$ | $(105,868)$ | 8,289,026 | 3,803,687 | (389 |
| 5 to 10 years | 349,999 | 42,893 | $(12,743)$ | 130,530 | 365 | $(3,868)$ | 1,020,584 | 770,309 | (50 |

Notes to Financial Statements

| By Maturity | Banco do Brasil |  |  |  |  |  |  |  | B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  |  | 12.31.2009 |  |  | 12.31.2010 |  |  |
|  | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market Value | Notional value | Cost Value | Market |
| Other Derivative Financial Instruments |  |  |  |  |  |  |  |  |  |
| Assets | 4,337,549 | 71,129 | 73,394 | 8,089,892 | 150,715 | 144,252 | 4,998,557 | 71,129 | $\underline{29}$ |
| Up to 30 days | 637,318 | 20,370 | 20,919 | 2,258,411 | 28,867 | 25,878 | 817,548 | 20,370 |  |
| 31 to 60 days | 1,316,507 | 11,594 | 12,191 | 951,439 | 25,822 | 24,574 | 1,432,664 | 11,594 |  |
| 61 to 90 days | 1,437,376 | 20,019 | 20,056 | 3,309,171 | 54,985 | 53,900 | 1,493,904 | 20,019 |  |
| 91 to 180 days | 661,341 | 11,962 | 11,880 | 570,194 | 29,634 | 28,650 | 798,556 | 11,962 |  |
| 181 to 360 days | 285,007 | 7,184 | 8,348 | 390,176 | 2,741 | 2,584 | 375,911 | 7,184 |  |
| 1 to 5 years | -- | -- | -- | 540,683 | 8,387 | 8,387 | 79,974 | -- |  |
| 5 to 10 years | -- | -- | -- | 69,818 | 279 | 279 | -- | -- |  |
|  |  |  |  |  |  |  |  |  |  |
| Liabilities | 4,831,590 | $(71,448)$ | $(80,435)$ | 7,297,615 | $(47,316)$ | $(47,921)$ | 5,883,741 | $(74,259)$ | (214 |
| Up to 30 days | 1,430,450 | $(2,183)$ | $(10,226)$ | 951,444 | $(4,142)$ | $(4,258)$ | 1,589,125 | $(4,994)$ | (12 |
| 31 to 60 days | 457,857 | $(15,078)$ | $(15,368)$ | 49,361 | $(1,878)$ | $(1,802)$ | 596,391 | $(15,078)$ | (22 |
| 61 to 90 days | 1,018,122 | $(34,151)$ | $(34,330)$ | 842,354 | $(5,341)$ | $(5,235)$ | 1,104,399 | $(34,151)$ | (63 |
| 91 to 180 days | 895,666 | $(9,954)$ | $(10,021)$ | 1,534,281 | $(8,189)$ | $(8,202)$ | 1,064,091 | $(9,954)$ | (23 |
| 181 to 360 days | 1,009,325 | $(7,793)$ | $(8,028)$ | 1,281,570 | $(19,334)$ | $(19,891)$ | 1,136,050 | $(7,793)$ | (4) |
| 1 to 5 years | 20,170 | $(2,289)$ | $(2,462)$ | 2,638,605 | $(8,432)$ | $(8,533)$ | 393,685 | $(2,289)$ | (45 |

Breakdown of the credit derivatives portfolio

|  | Banco do Brasil |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  | 12.31.2009 |  | 12.31.2010 |
|  | Notiona valu | Market valur | Notiona valui | Market valu | Notiona valu |
| Asset position - Transferred risk | $=$ | $=$ | $=$ | $=$ | 1,012,217 |
| Credit swaps - Derivatives with Banks | -- | -- | -- | -- | 1,012,217 |
| Liability position - Received risk | $=$ | $=$ | $=$ | $=$ | 1,759,596 |
| Credit swaps - Derivatives with Banks | -- | -- | -- | -- | 1,759,596 |

The portfolio of credit derivatives is composed exclusively of purchases and sales carried out by Banco Votorantim. CL customers whose risk is rated as investment grade and, as counterparty, contains the main international market lead protection is approved credit limit, for both the client and for the counterparty risk, according to the approval of the cc limit credit risk allocation is made to the client by the reference value (notional) of derivatives, considering the amou purpose of mitigating the risk, transactions are performed in portfolio trading with client sovereign risk, especially B potential future exposure to allocate out of the counterparty. The portfolio of credit derivatives did not generate imp exposures weighted by risk factor for calculating the Basel index (Note 29.f).

Breakdown of margin given as guarantee for transactions with derivative financial instruments

|  | Banco do Brasil |  |  |
| :--- | :---: | :---: | :---: |
|  |  | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ | $\mathbf{1 2 . 3 1 . 2 0 0 9}$ |
| Government bonds |  |  |  |
| Treasury Bills | $2,040,492$ | 589,281 |  |
| Treasury Notes | -- | -- |  |
| National Treasury Bills | - | - |  |
| Foreign Government bonds | -- | -- |  |
| Eurobonds | -- | -- |  |
| Others | -- | -- |  |
| Total | $\underline{-}, 040,492$ | $\underline{589,281}$ |  |

## Breakdown of the portfolio of derivatives designated as market risk hedge



The Bank, in order to hedge against possible fluctuations in interest and exchange rates issued securities on the international capitals market, contracted derivative operations in the form off currency and interest rate swaps (Cross Currency Interest Rate Swaps), with the same volume, term and interest rates. The hedge was assessed as effective, in accordance with the provisions of Central Bank Circular 3082/2002, which require evidence of hedge effectiveness between $80 \%$ and $125 \%$.

## Notes to Financial Statements

Derivative financial instruments segregated by current and long-term

|  | Banco do Brasil |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  | 12.31.2009 |  | 12.31.2010 |
|  | Current | Non-Current | Current | Non-Current | Current |
| ASSETS |  |  |  |  |  |
| Forward operations | 73,418 | 6,677 | 129,682 | 513 | 73,678 |
| Options market | 328,272 | -- | 5 | -- | 571,351 |
| Swap contracts | 227,983 | 124,561 | 354,861 | 138,324 | 398,242 |
| Credit swaps | -- | -- | -- | -- | 13,173 |
| Others | 73,394 | -- | 135,586 | 8,666 | 200,918 |
| Total | 703,067 | 131,238 | 620,134 | 147,503 | 1,257,362 |
| LIABILITIES |  |  |  |  |  |
| Forward operations | $(218,803)$ | $(43,181)$ | $(217,517)$ | $(19,936)$ | $(218,888)$ |
| Options market | $(1,703,779)$ | $(281,715)$ | $(1,348,457)$ | $(8,926)$ | $(2,532,492)$ |
| Swap contracts | $(426,100)$ | $(139,404)$ | $(391,513)$ | $(109,736)$ | $(1,043,116)$ |
| Credit swaps | -- | -- | -- | -- | $(16,774)$ |
| Others | $(77,973)$ | $(2,462)$ | $(39,388)$ | $(49,310)$ | $(168,485)$ |
| Total | $(2,426,655)$ | $(466,762)$ | (1,996,875) | $(187,908)$ | (3,979,755) |

e) Results from Derivatives

|  |  |  |  | R\$ Thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Swap | $(438,485)$ | $(360,138)$ | 312,220 | $(784,229)$ | $(752,100)$ | 255,337 |
| Forward | 27 | (947) | $(307,275)$ | 2,285 | $(5,072)$ | $(303,176)$ |
| Options | $(48,581)$ | $(80,939)$ | $(145,104)$ | $(40,592)$ | $(59,813)$ | $(157,663)$ |
| Future | $(553,311)$ | $(417,507)$ | $(777,459)$ | $(682,160)$ | $(801,224)$ | $(713,936)$ |
| Derivatives | -- | -- | -- | $(6,347)$ | 2,023 | 3,579 |
| Others | $(316,635)$ | $(371,879)$ | $(262,066)$ | $(466,781)$ | $(623,178)$ | $(306,762)$ |
| Total | (1,356,985) | (1,231,410) | (1,179,684) | (1,977,824) | (2,239,364) | (1,222,621) |

f) Equity Valuation Adjustment - Securities and Derivatives recognized in the Stockholders' equity

| R\$ Thousand |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 S 2010 |  |  | 2010 |  |  | 2009 |  |  |
|  | Beginning Balance | Net change | Closing <br> Balance | Beginning Balance | Net change | Closing <br> Balance | Beginning Balance | Net change | Closing <br> Balance |
| Securities available for sale |  |  |  |  |  |  |  |  |  |
| Bank | $(30,584)$ | 78,857 | 48,273 | $(57,901)$ | 106,174 | 48,273 | $(49,854)$ | $(8,047)$ | $(57,901)$ |
| Affiliates and subsidiaries | 471,114 | 13,560 | 484,674 | 306,258 | 178,416 | 484,674 | 217,466 | 88,792 | 306,258 |
| Tax effects | $(29,154)$ | $(36,358)$ | $(65,512)$ | 21,807 | $(87,319)$ | $(65,512)$ | 31,117 | $(9,310)$ | 21,807 |
| Total | 411,376 | 56,059 | 467,435 | 270,164 | 197,271 | 467,435 | 198,729 | 71,435 | 270,164 |

## Notes to Financial Statements

## 9 - Interbank

## a) Credit Linked

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31. 2010 | 12.31.2009 | 12.31. 2010 | 12.31.2009 |
| Compulsory Deposits at the Central Bank of Brazil | 83,928,847 | 24,167,099 | 87,035,114 | 24,279,765 |
| Additional reserve requirements on deposits ${ }^{(1)}$ | 29,283,429 | -- | 30,639,918 | -- |
| Demand deposits | 17,308,041 | 11,878,270 | 17,367,209 | 11,919,022 |
| Savings deposits | 15,177,844 | -- | 16,866,606 | -- |
| Term deposits ${ }^{(2)}$ | 14,760,321 | 11,941,111 | 14,760,321 | 11,941,111 |
| Resources on rural credit ${ }^{(3)}$ | 7,399,212 | 204,007 | 7,399,212 | 204,007 |
| Resources on microfinance | -- | 143,711 | 1,848 | 215,625 |
| Housing Finance System | 1,792,898 | 1,635,417 | 1,792,898 | 1,635,417 |
| Fund for compensation of wage changes | 1,926,986 | 1,757,711 | 1,926,986 | 1,757,711 |
| Other | 6,951 | 17,083 | 6,951 | 17,083 |
| Provision for losses on loans tied | $(141,039)$ | $(139,377)$ | $(141,039)$ | $(139,377)$ |
| National Treasury - Rural Credit | 121,164 | 148,158 | 121,164 | 148,158 |
| Total | 85,842,909 | $\underline{\text { 25,950,674 }}$ | 88,949,176 | 26,063,340 |
|  |  |  |  |  |
| Current assets | 85,796,265 | 25,950,674 | 88,902,532 | 26,063,340 |
| Non Current assets | 46,644 | -- | 46,644 | -- |

(1) As Bacen Circular 3486/2010, was amended in order to comply with the requirement for additional in-kind due to additional federal government securities.
(2) According to Central Bank Circular No. 3.485/2010, has changed the form of performance requirements over the long term deposits.
(3) Refers to funds deposited with Bank because of weakness in implementing rural credit, according to Resolution CMN 3.745/2009. The funds were subject to special supply and maintained by the Bank at the Bank, since the rural credit applied to 08/01/2011, and recorded in borrowings and Transfers (Note 18.b).

## b) Income on Compulsory Deposits

|  |  |  |  |  |  | housand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | do Brasi |  |  | onsolidat |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Income Credit Linked to Central Bank | 2,140,496 | 3,223,671 | 628,865 | 2,259,181 | 3,388,046 | 730,210 |
| Additional reserve requirements on deposits | 1,090,114 | 1,581,880 | -- | 1,139,145 | 1,651,278 | -- |
| Savings deposits | 495,685 | 898,487 | 601,649 | 495,685 | 898,487 | 702,994 |
| Requirements over the long term resources | 526,463 | 715,069 | -- | 596,116 | 810,046 | -- |
| Resources of rural credit | 28,234 | 28,235 | 27,216 | 28,235 | 28,235 | 27,216 |
| Income Credit Linked to SFH | 127,429 | 177,802 | 10,083 | 127,429 | 177,802 | 74,782 |
| Income Credit Linked to Rural Credit | 8,070 | 20,397 | 11,281 | 8,070 | 20,397 | 11,281 |
| Total | $\underline{\underline{2,275,995}}$ | $\underline{\underline{3,421,870}}$ | $\underline{\underline{650,229}}$ | $\underline{\underline{2,394,680}}$ | 3,586,245 | 816,273 |

## 10 - Loans

## a) Portfolio by modality

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Loans | 307,123,928 | 259,780,843 | 334,159,880 | $\underline{279,467,756}$ |
| Loans and bills discounted | 141,461,847 | 124,255,540 | 149,036,753 | 129,828,585 |
| Financing | 85,267,041 | 67,023,572 | 104,006,325 | 80,858,134 |
| Rural and agribusiness financing | 76,972,710 | 66,887,223 | 77,639,334 | 67,166,529 |
| Real estate financing | 3,421,356 | 1,610,578 | 3,476,494 | 1,610,578 |
| Financing of Infrastructure and development | 974 | 3,930 | 974 | 3,930 |
| Other receivables with loan characteristics | 19,721,065 | 16,051,948 | 20,158,116 | 16,429,275 |
| Credit card operations | 10,623,969 | 7,747,968 | 10,623,969 | 7,747,968 |
| Advances on foreign exchange contracts | 8,785,982 | 7,967,810 | 9,054,882 | 8,192,660 |
| Guarantees honored | 75,303 | 88,322 | 75,303 | 90,972 |
| Sundry | 235,811 | 247,848 | 403,962 | 397,675 |
| Lease operations | 44,473 | 60,775 | 4,047,757 | 4,931,773 |
|  |  |  |  |  |
| Total Loan Portfolio | 326,889,466 | $\underline{\underline{275,893,566}}$ | $\underline{\underline{358,365,753}}$ | $\underline{\underline{300,828,804}}$ |
|  |  |  |  |  |
| Provision for Loan Losses | (16,499,018) | (17,611,907) | (17,314,731) | (18,617,380) |
| (Allowance for loan losses) | $(15,827,973)$ | $(16,938,379)$ | $(16,433,381)$ | $(17,684,659)$ |
| (Allowance for other receivables losses) | $(671,045)$ | $(673,528)$ | $(690,124)$ | $(701,511)$ |
| (Allowance for lease losses) | -- | -- | $(191,226)$ | $(231,210)$ |
|  |  |  |  |  |
| Total Loan Portfolio Net of Provisions | $\underline{310,390,448}$ | 258,281,659 | $\underline{341,051,022}$ | $\underline{282,211,424}$ |

## b) Loan operations income

|  | R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Loan operations income | 25,095,693 | 47,391,099 | 36,425,296 | $\underline{27,416,170}$ | 51,733,150 | 40,515,241 |
| Loans and bills discounted | 15,616,791 | 29,728,429 | 21,838,644 | 16,566,618 | 31,243,601 | 25,024,527 |
| Financing | 4,419,318 | 8,257,473 | 6,393,804 | 5,496,813 | 10,711,346 | 7,027,890 |
| Rural and agribusiness financing | 2,802,711 | 5,166,896 | 4,614,922 | 2,828,177 | 5,204,631 | 4,662,144 |
| Recovery of written-off loans (Note 10.k) | 1,668,246 | 3,111,656 | 2,576,780 | 1,915,539 | 3,303,155 | 2,691,780 |
| Advances on foreign exchange contracts | 145,309 | 284,086 | 350,157 | 172,103 | 429,852 | 374,347 |
| Guarantees honored | 2,588 | 7,507 | 8,700 | 2,588 | 7,522 | 8,796 |
| Other | 440,730 | 835,052 | 642,289 | 434,332 | 833,043 | 725,757 |
| Lease Operations Income (Note 10.i) | 18,495 | 40,372 | 50,880 | 1,441,243 | 3,032,523 | 2,310,112 |
| Total | $\underline{\underline{25,114,188}}$ | 47,431,471 | $\underline{\underline{36,476,176}}$ | $\underline{\underline{28,857,413}}$ | $\underline{\underline{54,765,673}}$ | 42,825,353 |

c) Breakdown of the Loan Portfolio by Sector

R\$ Thousand

|  | Banco do Brasil |  |  |  | BB-Consolidated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | \% | 12.31.2009 | \% | 12.31.2010 | \% | 12.31.2009 | \% |
| PUBLIC SECTOR | 7,150,509 | $\underline{2.2}$ | 6,234,130 | $\underline{2.3}$ | $\underline{7,261,066}$ | $\underline{2.0}$ | 6,388,065 | $\underline{2.1}$ |
| Government | 2,772,577 | 0.9 | 2,716,210 | 1.0 | 2,772,577 | 0.8 | 2,716,210 | 0.9 |
| Direct administration | 2,449,398 | 0.8 | 2,556,027 | 0.9 | 2,449,398 | 0.7 | 2,556,027 | 0.8 |
| Indirect administration | 323,179 | 0.1 | 160,183 | 0.1 | 323,179 | 0.1 | 160,183 | 0.1 |
| Business entities | 4,377,932 | 1.3 | 3,517,920 | 1.3 | 4,488,489 | 1.2 | 3,671,855 | 1.2 |
| BB Group | 12,729 | -- | 4,405 | -- | -- | -- | -- | -- |
| Industry | 2,480,426 | 0.8 | 2,046,213 | 0.7 | 2,553,541 | 0.7 | 2,126,049 | 0.6 |
| Financial services | 114,766 | -- | 151,226 | 0.1 | 126,428 | -- | 151,288 | 0.1 |
| Other services | 1,770,011 | 0.5 | 1,316,076 | 0.5 | 1,808,520 | 0.5 | 1,394,518 | 0.5 |
| PRIVATE SECTOR | $\underline{319,738,957}$ | $\underline{97.8}$ | $\underline{\text { 269,659,436 }}$ | 97.7 | 351,104,687 | $\underline{98.0}$ | $\underline{\text { 294,440,739 }}$ | $\underline{97.9}$ |
| Rural | 57,331,133 | 17.5 | 54,489,403 | 19.8 | 57,987,817 | 16.2 | 54,768,700 | 18.3 |
| Industry | 98,973,789 | 30.3 | 79,466,709 | 28.8 | 105,234,145 | 29.4 | 84,798,895 | 28.2 |
| Commerce | 38,160,481 | 11.7 | 30,881,818 | 11.2 | 40,125,804 | 11.2 | 32,175,132 | 10.7 |
| Financial services | 1,425,713 | 0.4 | 1,044,364 | 0.4 | 1,172,864 | 0.3 | 1,010,506 | 0.3 |
| Private Individuals | 79,022,416 | 24.2 | 66,367,114 | 24.0 | 98,274,542 | 27.4 | 81,295,241 | 27.0 |
| Housing | 2,931,782 | 0.9 | 1,456,778 | 0.5 | 2,931,782 | 0.8 | 1,456,778 | 0.5 |
| Other services | 41,893,643 | 12.8 | 35,953,250 | 13.0 | 45,377,733 | 12.7 | 38,935,487 | 12.9 |
| Total | $\underline{\text { 326,889,466 }}$ | $\underline{100.0}$ | $\underline{\text { 275,893,566 }}$ | 100.0 | 358,365,753 | $\underline{100.0}$ | 300,828,804 | 100.0 |

d) Loan portfolio by risk level and maturity

R\$ Thousand

|  |  |  |  |  |  |  |  |  |  |  | \$ Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco do Brasil |  |  |  |  |  |  |  |  |  |  |  |
| Performing loans |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  | 12.31.2010 | 12.31.2009 |
|  | AA | A | B | C | D | E | F | G | H | Total portfolio | Total portfolio |
| Installments falling due |  |  |  |  |  |  |  |  |  |  |  |
| 01 to 30 | 5,471,367 | 4,898,926 | 7,674,503 | 2,092,661 | 519,404 | 49,936 | 17,281 | 10,710 | 102,152 | 20,836,940 | 22,146,248 |
| 31 to 60 | 4,792,084 | 3,891,511 | 5,283,664 | 1,526,083 | 244,692 | 149,819 | 12,318 | 9,047 | 70,761 | 15,979,979 | 16,170,441 |
| 61 to 90 | 3,841,808 | 2,629,305 | 3,605,853 | 1,185,117 | 175,309 | 27,571 | 10,723 | 13,921 | 58,557 | 11,548,164 | 13,319,159 |
| 91 to 180 | 10,215,381 | 6,963,575 | 12,243,036 | 4,129,629 | 661,825 | 123,032 | 50,145 | 27,301 | 228,852 | 34,642,776 | 32,052,930 |
| 181 to 360 | 9,640,334 | 11,578,085 | 22,539,031 | 7,848,144 | 1,186,307 | 195,602 | 89,881 | 44,291 | 479,424 | 53,601,099 | 46,627,198 |
| Over 360 | 55,295,504 | 29,229,817 | 66,024,827 | 20,035,508 | 4,184,577 | 698,059 | 390,264 | 210,919 | 2,582,435 | 178,651,910 | 129,267,314 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Installments overdue |  |  |  |  |  |  |  |  |  |  |  |
| Up to 14 days | 74,862 | 48,032 | 78,857 | 71,007 | 37,660 | 18,564 | 10,897 | 5,861 | 18,844 | 364,584 | 577,848 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Others ${ }^{(1)}$ | 1,286,169 | -- | -- | -- | -- | -- | -- | -- | -- | 1,286,169 | 2,643,182 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Subtotal | 90,617,509 | 59,239,251 | 117,449,771 | 36,888,149 | 7,009,774 | 1,262,583 | 581,509 | 322,050 | 3,541,025 | $\underline{316,911,621}$ | 262,804,320 |

## Notes to Financial Statements



R\$ Thousand

(1) Operations with third party risk tied to Government Funds and Programs, primarily Pronaf, Procera, FAT, BNDES and FCO. They include the amount of
overdue installments in the total amount of $R \$ 49,748$ thousand, which comply with rules defined in each program for reimbursement with the managers and do not imply a credit risk for the Bank.

Notes to Financial Statements

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |  |

## e) Allowance for loan losses by risk level

| R\$ Thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Banco do Brasil |  |  |  |  |  |
|  |  | 12.31.2010 |  |  |  | 12.31.2009 |  |
| Level of Risk | \% Provision | Value of loans | Value of allowance | Additional allowance ${ }^{(1)}$ | Existent Allowance | Value of loans | Value of allowance |
| AA | 0 | 90,617,509 | -- | -- | -- | 71,237,973 | -- |
| A | 0.5 | 59,239,251 | 296,196 | 41 | 296,237 | 80,417,215 | 402,086 |
| B | 1 | 117,892,981 | 1,178,930 | 3,740 | 1,182,670 | 76,040,439 | 760,404 |
| C | 3 | 37,668,789 | 1,130,064 | 298,111 | 1,428,175 | 24,434,854 | 733,046 |
| D | 10 | 7,655,850 | 765,585 | 262,434 | 1,028,019 | 8,578,979 | 857,898 |
| E | 30 | 2,116,071 | 634,821 | 626,205 | 1,261,026 | 2,735,148 | 820,544 |
| F | 50 | 1,273,308 | 636,654 | 368,390 | 1,005,044 | 1,597,386 | 798,693 |
| G | 70 | 1,115,844 | 781,091 | 206,893 | 987,984 | 1,295,454 | 906,818 |
| H | 100 | 9,309,863 | 9,309,863 | -- | 9,309,863 | 9,556,118 | 9,556,118 |
| Subtotal |  | 326,889,466 | 14,733,204 | 1,765,814 | 16,499,018 | $\underline{275,893,566}$ | 14,835,607 |
| Additional allowance ${ }^{(1)}$ |  | -- | -- | -- | -- | -- | 2,776,300 |
| Total |  | 326,889,466 | 14,733,204 | $\underline{1,765,814}$ | 16,499,018 | $\underline{275,893,566}$ | 17,611,907 |

Notes to Financial Statements

| R\$ Thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Level of Risk | \% <br> Provision | BB-Consolidated |  |  |  |  |  |
|  |  | 12.31.2010 |  |  |  | 12.31.2009 |  |
|  |  | Value of loans | Value of allowance | Additional allowance ${ }^{(1)}$ | Existent Allowance | Value of loans | Value of allowance |
| AA | 0 | 97,833,583 | -- | -- | -- | 75,507,847 | -- |
| A | 0.5 | 78,894,697 | 394,473 | 41 | 394,514 | 95,114,890 | 475,574 |
| B | 1 | 120,646,719 | 1,206,467 | 3,740 | 1,210,207 | 79,428,413 | 794,284 |
| C | 3 | 38,350,191 | 1,150,506 | 298,111 | 1,448,617 | 25,448,587 | 763,458 |
| D | 10 | 8,013,281 | 801,328 | 262,434 | 1,063,762 | 9,072,785 | 907,279 |
| E | 30 | 2,239,113 | 671,734 | 626,205 | 1,297,939 | 2,943,151 | 882,945 |
| F | 50 | 1,404,747 | 702,374 | 368,390 | 1,070,764 | 1,714,522 | 857,261 |
| G | 70 | 1,204,624 | 843,237 | 206,893 | 1,050,130 | 1,480,320 | 1,036,225 |
| H | 100 | 9,778,798 | 9,778,798 | -- | 9,778,798 | 10,118,289 | 10,118,289 |
| Subtotal |  | 358,365,753 | 15,548,917 | 1,765,814 | 17,314,731 | 300,828,804 | 15,835,315 |
| Additional allowance ${ }^{(1)}$ |  | -- | -- | -- | -- | -- | 2,782,065 |
| Total |  | 358,365,753 | 15,548,917 | $\underline{1,765,814}$ | $\underline{17,314,731}$ | 300,828,804 | 18,617,380 |

(1) Refers to the additional provision to the minimum required by CMN Resolution No. 2682/1999, increased the experience of management, by simulating on the loan portfolio, considering the history of default of operations in accordance with the good banking practice.

## f) Changes in allowance for doubtful accounts

Includes the loans, leases and other receivables with characteristics of credit.


R\$ Thousand

(1) Refers to balances arising from the acquisition of Banco Nossa Caixa acquired in March 2009 and merged in November, 2009 ( $\mathrm{R} \$ 1,117,867$ thousand) and due to participation in Banco Votorantim at September, 2009 ( $R \$ 696,180$ thousand).

## Notes to Financial Statements

## g) Changes in allowance for other doubtful accounts

Includes provisions for other receivables without characteristics of credit.

|  | R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2S2010 | 2010 | 2009 |
| Opening balance | 830,888 | 909,630 | 769,198 | 889,645 | 980,272 | 797,869 |
| Provision/(reversal) | $(16,570)$ | $(97,460)$ | 86,711 | $(17,852)$ | $(99,520)$ | 87,554 |
| Exchange variation on allowances - foreign | 47 | (103) | (969) | 47 | (103) | (969) |
| Compensation as losses / Other settings | $(6,350)$ | $(4,052)$ | $(1,671)$ | 10,152 | 1,343 | $(1,732)$ |
| Added values ${ }^{(1)}$ | -- | -- | 56,361 | -- | -- | 97,549 |
| Closing balance | 808,015 | 808,015 | 909,630 | 881,992 | 881,992 | 980,271 |

(1) Refers to balances arising from the acquisition of Banco Nossa Caixa acquired in March 2009 and incorporated in November, 2009 (R\$ 62,831 thousand) and due to participation in Banco Votorantim at September, 2009 ( $R \$ 34,718$ thousand).

## h) Leasing portfolio by maturity

R\$ Thousand

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Up 1 year ${ }^{(1)}$ | 18,227 | 23,195 | 1,835,401 | 1,975,351 |
| 1 to 5 Years | 26,246 | 37,580 | 2,203,085 | 2,939,741 |
| Over 5 years | -- | -- | 9,271 | 16,681 |
| Total Present Value | 44,473 | 60,775 | 4,047,757 | 4,931,773 |

(1) Includes amounts related to installments overdue.

## i) Income from Leasing Operations



## j) Concentration of credit

R\$ Thousand

|  | Banco do Brasil |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | \% of credit portfolio | 12.31.2009 | \% of credit portfolio |
| 10 largest debtors | 28,093,555 | 8.6 | 25,658,711 | 9.3 |
| 50 largest debtors | 28,788,465 | 8.8 | 26,110,921 | 9.5 |
| 100 largest debtors | 21,141,242 | 6.5 | 17,790,504 | 6.4 |

## k) Supplementary information

|  |  |  |  |
| :--- | :--- | ---: | :--- |
|  | Ranco do Brasil |  |  |

(1) For these operations, the Bank maintains an allowance recorded in Other liabilities - Sundry, (note $20 . e$ ) totaling $R \$ 82,230$ thousand ( $\mathrm{R} \$ 70,191$ thousand on 12.31.2009) in Banco do Brasil $\mathrm{R} \$ 85,510$ thousand ( $\mathrm{R} \$ 70,204$ thousand on 12.31.2009), calculated in accordance with Resolution CMN 2.682/1999
(2) On 12.31.2010, there are no operations in default and not judicial questioning on active operations or linked to the funds raised to implement these operations.

## 11 - Other Receivables

## a) Specific credits

These are credits from the Federal Treasury of $R \$ 1,029,638$ thousand ( $R \$ 931,845$ thousand at 12.31.2009), for the extension of terms of rural financing as determined by Law 9138/1995.

## b) Sundry

|  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Deferred tax assets - Tax credits (Note 25.e) | 19,751,902 | 20,206,935 | 21,969,538 | 21,909,801 |
| Credit and debit card operations | 14,121,902 | 9,340,769 | 14,121,902 | 9,340,769 |
| Sundry debtors from escrow deposits - lawsuit (Note 28.e.1) | 12,485,258 | 11,752,804 | 12,485,258 | 11,752,804 |
| Sundry debtors from escrow deposits - contingencies (Note 28.d) | 9,401,829 | 8,266,094 | 10,843,777 | 9,392,161 |
| Income tax and social contribution on net income to offset | 9,495,380 | 6,802,424 | 10,268,266 | 7,407,346 |
| Actuarial Assets - Previ (Note 27.d) | 9,894,787 | 12,655,346 | 9,894,787 | 12,655,346 |
| Fund allocation of surplus - Previ (note 27.e) | 9,119,367 | 1,778,366 | 9,119,367 | 1,778,366 |
| Treasury - equalization of taxes | 3,493,439 | 1,816,115 | 3,493,439 | 1,816,115 |
| Receivables - non-financial companies | -- | -- | 2,888,627 | 2,202,135 |
| Sundry debtors - Brazil | 1,391,406 | 2,342,653 | 1,740,272 | 2,722,568 |
| Notes and credits receivable Federal Treasury | 1,305,327 | 793,727 | 1,305,327 | 793,727 |
| Purchase of assets receivable | 887,161 | 583,701 | 1,265,895 | 1,052,989 |
| Advances to Credit Guarantee or Fund (FGC) | 711,686 | 955,693 | 711,686 | 955,693 |
| Advances on and prepayment of salaries | 247,735 | 222,970 | 256,385 | 229,878 |
| Notes and credits receivable - other | 177,806 | 223,576 | 177,806 | 223,576 |
| Acquisition of rights arising from exploration and production of oil, natural gas and mineral resources | 85,282 | 583,926 | 85,282 | 583,926 |
| Sundry debtors from escrow deposits Others | 56,899 | 58,084 | 58,494 | 64,375 |
| Sundry debtors foreign | 14,138 | 30,938 | 15,370 | 32,383 |
| Other | 439,783 | 364,978 | 414,337 | 399,474 |
| Total | 93,081,087 | 78,779,099 | 101,115,815 | 85,313,432 |
|  |  |  |  |  |
| Current Assets | 44,611,607 | 27,747,589 | 49,880,444 | 31,167,539 |
| Non Current Assets | 48,469,480 | 51,031,510 | 51,235,371 | 54,145,893 |

## Notes to Financial Statements

## 12 - Foreign Exchange Portfolio

## a) Breakdown

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Other Receivables |  |  |  |  |
| Forward foreign exchange purchases pending settlement | 10,241,560 | 7,911,582 | 10,852,280 | 8,077,670 |
| Bills of exchange and time drafts in foreign currency | 72,340 | 79,758 | 72,340 | 79,758 |
| Receivables from sales of foreign exchange | 28,661,146 | 12,353,989 | 28,691,802 | 12,379,924 |
| (Advances received in local/foreign currency) | $(27,541,940)$ | $(12,034,235)$ | $(27,834,542)$ | $(12,046,972)$ |
| Foreign currency receivables | 5,269 | 5,629 | 5,269 | 5,629 |
| Income receivable on advances granted and financed imports | 84,139 | 164,068 | 90,611 | 175,043 |
| Total | 11,522,514 | 8,480,791 | 11,877,760 | 8,671,052 |
| Current Assets | 9,936,710 | 8,480,791 | 10,291,956 | 8,671,052 |
| Non Current Assets | 1,585,804 | -- | 1,585,804 | -- |
| Other liabilities |  |  |  |  |
| Forward foreign exchange sales pending settlement | 27,631,836 | 11,372,666 | 27,661,366 | 11,398,606 |
| (Financed imports) | $(17,510)$ | $(11,026)$ | $(17,510)$ | $(23,585)$ |
| Foreign exchange purchase liabilities | 10,574,863 | 8,465,559 | 11,200,934 | 8,658,303 |
| (Advances on foreign exchange contracts) | $(9,144,263)$ | $(7,737,233)$ | $(9,406,691)$ | $(7,938,549)$ |
| Foreign currency payables | 10,408 | 11,025 | 64,161 | 73,289 |
| Unearned income on advances granted | 3,727 | 5,924 | 3,727 | 5,924 |
| Total | $\underline{29,059,061}$ | 12,106,915 | $\underline{29,505,987}$ | 12,173,988 |
|  |  |  |  |  |
| Current Liabilities | 11,458,085 | 12,106,915 | 11,905,011 | 12,173,988 |
| Non Current Liabilities | 17,600,976 | -- | 17,600,976 | -- |
|  |  |  |  |  |
| Foreign exchange portfolio, net | $(17,536,547)$ | $(3,626,124)$ | $(17,628,227)$ | (3,502,936) |
|  |  |  |  |  |
| Memorandum accounts |  |  |  |  |
| Credit opened for imports | 935,474 | 1,513,521 | 949,106 | 1,524,184 |
| Confirmed export credit | 742,827 | 351,645 | 755,362 | 353,947 |

## b) Foreign exchange results

R\$ Thousand

|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2S2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Foreign exchange income | 4,400,508 | 7,432,010 | 8,131,691 | 4,882,619 | 8,412,269 | 8,417,821 |
| Foreign exchange expenses | $(3,421,263)$ | $(6,454,944)$ | $(7,472,970)$ | $(3,853,030)$ | $(7,329,438)$ | $(7,731,904)$ |
| Foreign exchange results | 979,245 | 977,066 | 658,721 | 1,029,589 | 1,082,831 | 685,917 |

## Notes to Financial Statements

## 13 - Other Assets

| R \$ Thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Assets not for own use | 269,978 | 270,993 | 349,428 | 323,273 |
| Assets in special regime | 162,028 | 160,705 | 162,114 | 160,998 |
| Buildings | 78,865 | 80,073 | 80,212 | 80,507 |
| Vehicles | 648 | 612 | 77,445 | 51,281 |
| Property | 19,185 | 18,787 | 19,185 | 18,787 |
| Machinery and Equipment | 6,725 | 7,400 | 7,656 | 8,174 |
| Others | 2,527 | 3,416 | 2,816 | 3,526 |
|  |  |  |  |  |
| Material in stock | 21,809 | 19,217 | 38,643 | 40,716 |
|  |  |  |  |  |
| Subtotal Other Assets | 291,787 | 290,210 | 388,071 | 363,989 |
|  |  |  |  |  |
| (Provision for devaluations) | $(169,506)$ | $(166,105)$ | $(177,233)$ | $(175,968)$ |
|  |  |  |  |  |
| Prepaid Expenses | 3,424,120 | 1,786,071 | 3,672,842 | 2,170,109 |
| Contracts for providing banking services | 702,278 | 707,743 | 702,278 | 750,879 |
| Premiums for purchased credits payroll ${ }^{(1)}$ | 2,557,495 | 794,091 | 2,046,909 | 658,283 |
| Insurance selling expenses | -- | -- | 389,024 | 307,048 |
| Commissions for credit intermediation - financing of vehicles | 27,668 | 52,893 | 101,720 | 175,296 |
| Personnel expenses - Workers' Meal Program | 82,068 | 72,911 | 82,068 | 72,911 |
| Others | 54,611 | 158,433 | 350,843 | 205,692 |
|  |  |  |  |  |
| Total Other Assets | $\underline{\underline{3,546,401}}$ | $\underline{\underline{1,910,176}}$ | $\underline{\underline{3,883,680}}$ | $\underline{\underline{2,358,130}}$ |
|  |  |  |  |  |
| Current Assets | 1,500,405 | 1,274,903 | 2,102,137 | 1,530,458 |
| Non Current Assets | 2,045,996 | 635,273 | 1,781,543 | 827,672 |

[^26]
## Notes to Financial Statements

## 14 - Investments

a) Changes in subsidiaries

| Investments | Banco do Brasil |  |  |  |  |  | Book Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book Value | Movements |  |  | Book Value | Income of Equity |  |  |
|  | 12.31.2009 | 2010 |  |  | 12.31.2010 | 2009 | 12.31.2009 |  |
|  |  | Dividends | Others Events ${ }^{(1)}$ <br> Events ${ }^{(1)}$ | Income of Equity |  |  |  | Dividends |
| Brazil | 11,177,506 | (1,314,984) | 3,788,766 | 2,947,087 | 16,598,375 | 2,810,695 | 5,775,953 | - |
| Banco Votorantim S.A. | 3,560,205 | $(56,410)$ | 146,556 | 305,287 | 3,955,638 | 46,999 | -- | -- |
| BB Aliança Participações S.A. | 1,031,928 | $(191,745)$ | (110) | 518,914 | 1,358,987 | 89,792 | -- | -- |
| BB Banco de Investimento S.A. | 396,509 | $(257,519)$ | 29,913 | 944,303 | 1,113,206 | 2,121,040 | -- | -- |
| BB Seguros Participações S.A. | 594,604 | $(161,029)$ | 359,376 | 397,093 | 1,190,044 | 40,752 | -- | -- |
| BB Gestão de Recursos - Distribuidora de Títulos e Valores Mobiliários S.A. | 130,143 | $(450,130)$ | 2,616 | 451,018 | 133,647 | 417,043 | -- | -- |
| BB Corretora de Seguros e Administradora de Bens S.A. | 33,578 | $(114,831)$ | (37) | 114,830 | 33,540 | 94,660 | -- | -- |
| Mapfre Nossa Caixa Vida e Previdência S.A. | 43,879 | -- | -- | 58,472 | 102,351 | 4,798 | 43,879 | -- |
| Cobra Tecnologia S.A. ${ }^{(1)}$ | 44,744 | -- | 70,009 | $(51,639)$ | 63,114 | $(61,250)$ | -- | -- |
| BV Participações S.A. | 40,156 | $(2,362)$ | -- | 29,346 | 67,140 | 1,818 | -- | -- |
| BB Leasing S.A. - Arrendamento Mercantil ${ }^{(5)}$ | 25,842 | $(16,791)$ | 3,200,000 | 106,717 | 3,315,768 | $(17,447)$ | -- | -- |
| Cadam S.A. | 46,331 | -- | -- | $(2,312)$ | 44,019 | $(6,851)$ | 46,331 | -- |
| BB Administradora de Consórcios S.A. | 16,920 | $(53,508)$ | -- | 61,031 | 24,443 | 43,095 | -- | -- |
| BB Administradora de Cartões de Crédito S.A | 21,325 | $(9,977)$ | (390) | 10,247 | 21,205 | 7,538 | -- | -- |
| Nossa Caixa S.A. - Administradora de Cartōes de Crédito | 10,364 | (127) | -- | 534 | 10,771 | 51 | -- | -- |
| BESC Distribuidora de Títulos e Valores Mobiliários S.A. Bescval | 9,810 | (271) | 2,220 | 89 | 11,848 | 76 | -- | -- |
| Tecnologia Bancária S.A. - Tecban ${ }^{(1)}$ | -- | -- | 7,166 | 470 | 7,636 | -- | -- | -- |
| Nossa Caixa Capitalização S.A. | 5,476 | (284) | -- | 202 | 5,394 | 25 | -- | -- |
| Companhia Brasileira de Securitização - Cibrasec ${ }^{(1)}$ | -- | -- | 2,178 | 38 | 2,216 | -- | -- | -- |
| Cia. Hidromineral Piratuba | 2,087 | -- | -- | 124 | 2,211 | 109 | 2,087 | -- |
| Cia. Catarinense de Assessoria e Serviços - CCA ${ }^{(2)}$ | 228 | -- | -- | -- | 228 | -- | 228 | -- |
| Banco Nossa Caixa S.A | -- | -- | -- | -- | -- | 39,207 | -- | -- |
| BB Banco Popular do Brasil S.A. ${ }^{(3)}$ | 18,519 | -- | $(20,287)$ | 1,768 | -- | $(12,436)$ | -- | -- |
| BESC Financeira S.A.- Bescredi ${ }^{(3)}$ | 18,795 | -- | $(19,209)$ | 414 | -- | 787 | -- | -- |
| BESC S.A. Arrendamento Mercantil - BESC Leasing ${ }^{(3)}$ | 19,382 | -- | $(19,523)$ | 141 | -- | 252 | -- | -- |
| Itapebi | -- | -- | -- | -- | -- | -- | 54,621 | -- |
| Estruturadora Brasileira de Projetos - EBP | -- | -- | -- | -- | -- | -- | 1,784 | -- |
| Pronor ${ }^{(1)}$ | -- | -- | -- | -- | -- | -- | 25,498 | -- |
| Other Participations ${ }^{(4)}$ | -- | -- | -- | -- | -- | 637 | 9,750 | -- |
| Goodwill / burgain purchase on acquisition of investments | 5,106,681 | -- | 28,288 | -- | 5,134,969 | -- | 5,591,775 | -- |

## Notes to Financial Statements


(1) The information relates to the period of December 2009 to November/2010.
(2) Company in process of liquidation, not valued by the equity method.
(3) Companies merged by the Banco do Brasil in 1st half/2010 (Note 2a).
(4) Refers to holdings of non-financial related companies.
(5) Refers a capital increase held in October/2010.

## Notes to Financial Statements

| R |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Investments |  |  |  |  |


| Abroad | 401,400 | 707,150 | 75,940 | 241,023 | -- | 100.00 |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| BAMB-Brasilian American Merchant Bank | 41,896 | 200,628 | 4,462 | 188 | -- | 100.00 |
| Banco do Brasil AG. Viena | -- | 72,878 | 1,374 | 1,000 | -- | 100.00 |
| BB Leasing Company Ltd. | 8,327 | 24,552 | 11,916 | 5,000 | -- | 100.00 |
| BB Securities LLC |  |  |  |  |  |  |

## b) Others Investments

|  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Investment tax incentives | 18,810 | 18,742 | 82,988 | 59,081 |
| Equity securities | 58 | 58 | 146 | 146 |
| Stocks and shares | 52,482 | 57,962 | 56,186 | 61,868 |
| Other investments ${ }^{(1)}$ | 3,265 | 21,895 | 944,993 | 814,893 |
| Other investments abroad | 11,520 | 10,436 | 12,322 | 11,237 |
| Total | 86,135 | 109,093 | 1,096,635 | 947,225 |
| Allowance for losses | $(51,355)$ | $(69,828)$ | $(84,415)$ | $(77,839)$ |

(1) Includes the BB-Consolidated, the amount of $R \$ 866,917$ thousand ( $R \$ 732,687$ thousand at 12.31 .2009 ), on investment Neoenergia (jointly owned company).
c) Goodwill and negative goodwill on acquisition of investments

|  |  |  |  |  |  | Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | $2 \mathrm{S2010}$ | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Balance | 5,231,273 | 5,114,807 | - | 5,718,040 | 5,601,574 | 557,221 |
| Acquisitions | -- | 206,879 | 5,179,862 | 1,303,457 | 1,590,725 | 5,179,863 |
| Amortization ${ }^{(1)}$ | $(96,306)$ | $(186,719)$ | $(65,055)$ | $(134,165)$ | $(304,967)$ | $(135,510)$ |
| Balance at the end of period | 5,134,967 | 5,134,967 | 5,114,807 | 6,887,332 | 6,887,332 | 5,601,574 |

(1) Recorded in Other Operating Expenses..

The negative goodwill amounted, $R \$ 4,074$ thousand in BB-Consolidated ( $\mathrm{R} \$ 9,799$ thousand at 12.31.2009), are recognized into income to the extent that the Bank assesses that there is no economic rationale for maintaining their respective values.
d) Expected Goodwill Amortization

| R\$ Thousand |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | Total |
| Banco do Brasil |  |  |  |  |  |  |  |  |  |
| Banco Nossa Caixa | 232,491 | 473,923 | 617,846 | 709,394 | 807,756 | 900,156 | 1,007,459 | -- | 4,749,025 |
| Banco Votorantim | 45,883 | 49,191 | 54,570 | 56,722 | 57,981 | 60,466 | 61,131 | -- | 385,944 |
|  |  |  |  |  |  |  |  |  |  |
| Total gross | 278,374 | 523,114 | 672,416 | 766,116 | 865,737 | 960,622 | 1,068,590 | -- | 5,134,969 |
| Tax effects ${ }^{(1)}$ | $(111,350)$ | $(209,246)$ | $(268,966)$ | $(306,446)$ | $(346,295)$ | $(384,249)$ | $(427,436)$ |  | $(2,053,988)$ |
| Total net | 167,024 | 313,868 | 403,450 | 459,670 | 519,442 | 576,373 | $\underline{641,154}$ | -- | 3,080,981 |
|  |  |  |  |  |  |  |  |  |  |
| Other participations |  |  |  |  |  |  |  |  |  |
| BB-BI | 88,703 | 101,893 | 117,310 | 134,446 | 154,009 | 176,424 | 202,109 | 43,280 | 1,018,174 |
| Cielo | 83,600 | 96,911 | 111,552 | 127,883 | 146,681 | 168,243 | 192,975 | 38,571 | 966,416 |
| Visa Vale | 5,103 | 4,982 | 5,758 | 6,563 | 7,328 | 8,181 | 9,134 | 4,709 | 51,758 |
|  |  |  |  |  |  |  |  |  |  |
| BB Aliança Participações S.A. | 184,247 | 160,452 | 142,068 | - | - | - | - | - | 486,767 |
| Aliança do Brasil | 184,247 | 160,452 | 142,068 | -- | -- | -- | -- | -- | 486,767 |
|  |  |  |  |  |  |  |  |  |  |
| BB-Aliança Rev | 25,702 | 26,523 | 30,499 | 35,237 | 39,118 | 43,046 | 47,298 | -- | $\underline{247,423}$ |
| Brasil Veículos | 25,702 | 26,523 | 30,499 | 35,237 | 39,118 | 43,046 | 47,298 | -- | 247,423 |
| Total gross | 298,652 | 288,868 | 289,877 | 169,683 | 193,127 | 219,470 | 249,407 | 43,280 | 1,752,364 |
| Tax effects ${ }^{(1)}$ | $(106,864)$ | $(104,328)$ | $(105,597)$ | $(65,759)$ | $(74,904)$ | $(85,205)$ | $(96,925)$ | $(17,312)$ | $(656,894)$ |
| Total net | 191,788 | 184,540 | 184,280 | 103,924 | 118,223 | 134,265 | 152,482 | 25,968 | 1,095,470 |
| BB-Consolidated |  |  |  |  |  |  |  |  |  |
| Total gross | 577,026 | 811,982 | 962,293 | 935,799 | 1,058,864 | 1,180,092 | 1,317,997 | 43,280 | 6,887,333 |
| Tax effects ${ }^{(1)}$ | $(218,214)$ | $(313,574)$ | $(374,563)$ | $(372,205)$ | $(421,199)$ | $(469,454)$ | $(524,361)$ | $(17,312)$ | (2,710,882) |
| Total net | 358,812 | 498,408 | 587,730 | 563,594 | 637,665 | 710,638 | 793,636 | 25,968 | 4,176,451 |

[^27]The expected amortization of goodwill generated by acquisitions of equity backs on projections of results that supported the business, prepared by specialized firms contemplating the timing of the estimates and discount rates used in calculating the net present value of expected cash flows .

## 15 - Premises and Equipment and Leased Assets

| R\$ Thousand |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |
|  | 12.31.2009 | 2010 |  |  | 12.31.2010 |  |  |  |
|  | Book Value | Movements | Depreciation | Provision Impairment ${ }^{(1)}$ | Cost Value | Accumulated Depreciation | Accumulated impairment | Book Value |
| Premises and equipment |  |  |  |  |  |  |  |  |
| Buildings | 1,433,714 | 531,821 | $(198,065)$ | (174) | 3,477,860 | $(1,707,286)$ | $(3,278)$ | 1,767,296 |
| Data processing systems | 1,245,543 | 775,662 | $(469,089)$ | (11) | 3,961,229 | $(2,407,719)$ | $(1,405)$ | 1,552,105 |
| Furniture and equipment for use | 444,028 | 185,136 | $(95,324)$ | -- | 1,223,728 | $(689,888)$ | -- | 533,840 |
| Land | 231,970 | $(19,366)$ | -- | -- | 212,604 | -- | -- | 212,604 |
| Facilities | 189,907 | 25,485 | $(38,472)$ | -- | 919,246 | $(742,326)$ | -- | 176,920 |
| Furniture and equipment in stock | 151,004 | $(135,115)$ | -- | -- | 15,889 | -- | -- | 15,889 |
| Communication systems | 109,626 | 55,928 | $(36,344)$ | -- | 305,359 | $(176,149)$ | -- | 129,210 |
| Fixed assets under construction | 102,706 | 25,803 | -- | -- | 128,509 | -- | -- | 128,509 |
| Security systems | 98,118 | 20,136 | $(23,947)$ | -- | 270,489 | $(176,182)$ | -- | 94,307 |
| Transport systems | 129 | (2) | (78) | -- | 559 | (510) | -- | 49 |
|  |  |  |  |  |  |  |  |  |
| Total | $\underline{4,006,745}$ | $\underline{1,465,488}$ | (861,319) | $(185)$ | $\underline{10,515,472}$ | (5,900,060) | (4,683) | $\underline{\underline{4,610,729}}$ |



[^28]16 - Intangible Assets
a) Changes and Breakdown of Intangible Assets

| ) Changes | R\$ Thousand |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |  |
|  | 12.31.2009 | 2010 |  |  |  | 12.31.2010 |  |  |  |
|  | Book Value | Acquisition | Written off | Amortization | $\begin{aligned} & \text { Provision } \\ & \text { Impairment } \\ & (1) \end{aligned}$ | Cost Value | Accumulated Depreciation | Accumulated impairment | Book Value |
| Rights due to payroll acquisition | 5,305,198 | 2,846,010 | $(318,161)$ | $(2,014,839)$ | $(14,747)$ | 9,492,917 | $(3,632,860)$ | $(56,596)$ | 5,803,461 |
| Acquisition/development of software | 320,647 | 297,352 | (47) | $(93,804)$ | -- | 663,116 | $(138,968)$ | -- | 524,148 |
| Total | 5,625,845 | 3,143,362 | $(318,208)$ | $(2,108,643)$ | $(14,747)$ | 10,156,033 | $(3,771,828)$ | $(56,596)$ | $\underline{6,327,609}$ |


(1) Recorded in Other Expenses.
(2) Related to the Commercial Cooperation Agreement of Banco Votorantim.
b) Estimate for Amortization of Intangible Assets

R\$ Thousand

|  |  |  |  |  |  | \$ Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Banco do |  |  |  |
| For the year ending: | 2011 | 2012 | 2013 | 2014 | 2015 | Total |
| Amounts to be amortized | 2,107,525 | 1,751,128 | 1,367,589 | 895,995 | 205,372 | 6,327,609 |


|  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | BB-Consolidated |  |  |
| For the year ending: | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | Total |
| Amounts to be amortized | $2,132,309$ | $1,775,912$ | $1,392,374$ | 920,780 | 230,157 | $\underline{6,451,532}$ |

## 17 - Deposits and Money Market Borrowing

a) Deposits

|  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Demand deposits | 63,295,580 | 56,211,678 | 63,502,759 | 56,458,787 |
| Individuals | 27,256,630 | 22,455,365 | 27,304,103 | 22,499,124 |
| Corporate entities | 24,730,542 | 22,351,731 | 24,925,483 | 22,563,646 |
| Restricted | 5,232,546 | 5,213,954 | 5,219,078 | 5,214,026 |
| Government | 3,311,606 | 3,858,059 | 3,311,606 | 3,858,059 |
| Special from Federal Treasury | 805,562 | 567,598 | 805,562 | 567,598 |
| In foreign currencies | 521,739 | 442,299 | 521,644 | 442,299 |
| Related companies | 468,532 | 505,424 | 469,831 | 505,424 |
| Institutions of the financial system | 364,871 | 378,812 | 342,328 | 370,394 |
| Domiciled abroad | 20,552 | 19,811 | 20,124 | 19,592 |
| Others | 583,000 | 418,625 | 583,000 | 418,625 |
| Savings deposits | 89,287,840 | 75,741,590 | 89,287,840 | 75,741,590 |
| Individuals | 83,636,945 | 71,159,163 | 83,636,945 | 71,159,163 |
| Corporate entities | 5,391,191 | 4,318,971 | 5,391,191 | 4,318,971 |
| Related companies | 251,709 | 255,963 | 251,709 | 255,963 |
| Institutions of the financial system | 7,995 | 7,493 | 7,995 | 7,493 |
| Interbank deposits | 22,022,720 | 15,556,143 | 18,998,102 | 11,618,573 |
| Time deposits | 193,670,882 | 182,366,877 | 204,652,146 | 193,515,574 |
| Local currency | 117,718,247 | 111,039,706 | 128,699,267 | 122,188,161 |
| Remunerated deposits in court | 64,687,761 | 57,479,585 | 64,688,005 | 57,479,827 |
| Funds and programs - FAT (Note 17e) | 10,234,642 | 12,667,714 | 10,234,642 | 12,667,714 |
| Foreign currency | 463,452 | 594,890 | 463,452 | 594,890 |
| Funprogrer (note 17f) | 111,968 | 227,376 | 111,968 | 227,376 |
| Others | 454,812 | 357,606 | 454,812 | 357,606 |
| Deposits for investments | 409,746 | 228,468 | 409,821 | 229,303 |
| Total | $\underline{\underline{368,686,768}}$ | $\underline{\underline{330,104,756}}$ | $\underline{\underline{376,850,668}}$ | 337,563,827 |
|  |  |  |  |  |
| Current Liabilities | 284,318,438 | 252,490,505 | 290,696,257 | 258,676,108 |
| Non Current Liabilities | 84,368,330 | 77,614,251 | 86,154,411 | 78,887,719 |

b) Segregation of Deposits by deadline Chargeability

|  |  |  |  |  |  |  |  | R\$ Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |  |  |  |  |
|  | No expiration | Up to 3 months | $3 \text { to } 12$ months | 1 to 3 years | 3 to 5 years | Over 5 years | $\begin{array}{r} \text { Total } \\ 12.31 .2010 \end{array}$ | $\begin{array}{r} \text { Total } \\ 12.31 .2009 \end{array}$ |
| Time deposits ${ }^{(1)}$ | 77,102,552 | 12,048,334 | 22,510,013 | 37,028,835 | 44,980,262 | 886 | 193,670,882 | 182,366,877 |
| Savings deposits | 89,287,840 | -- | -- | -- | - -- | -- | 89,287,840 | 75,741,590 |
| Demand deposits | 63,295,580 | -- | -- | -- | -- | -- | 63,295,580 | 56,211,678 |
| Interbank deposits | -- | 15,029,289 | 4,635,084 | 2,230,094 | 109,138 | 19,115 | 22,022,720 | 15,556,143 |
| Investment deposits | 409,746 | -- | -- | -- | -- | -- | 409,746 | 228,468 |
| Total | $\underline{230,095,718}$ | $\underline{27,077,623}$ | $\underline{27,145,097}$ | 39,258,929 | 45,089,400 | $\underline{20,001}$ | 368,686,768 | 330,104,756 |

Notes to Financial Statements

|  |  |  |  |  |  |  |  | R\$ Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |
|  | No expiration | Up to 3 months | 3 to 12 months | 1 to 3 years | 3 to 5 years | Over 5 years | $\begin{array}{r} \text { Total } \\ \text { 12.31.2010 } \end{array}$ | $\begin{array}{r} \text { Total } \\ 12.31 .2009 \end{array}$ |
| Time deposits ${ }^{(1)}$ | 77,102,552 | 14,274,129 | 28,684,694 | 39,591,891 | 44,993,344 | 5,536 | 204,652,146 | 193,515,574 |
| Savings deposits | 89,287,840 | -- | -- | -- | -- | -- | 89,287,840 | 75,741,590 |
| Demand deposits | 63,502,759 | -- | -- | -- | -- | -- | 63,502,759 | 56,458,787 |
| Interbank deposits | -- | 12,622,017 | 4,812,445 | 1,420,731 | 123,233 | 19,676 | 18,998,102 | 11,618,573 |
| Investment deposits | 409,821 | -- | -- | -- | -- | -- | 409,821 | 229,303 |
| Total | 230,302,972 | $\underline{26,896,146}$ | 33,497,139 | 41,012,622 | 45,116,577 | 25,212 | 376,850,668 | 337,563,827 |

(1) Time deposits (with clause of anticipated repurchase (liquidity commitment), considering the terms established in funding ) included $R \$ 72,371,360$ thousand ( $\mathrm{R} \$ 41,838,483$ thousand on December 31, 2009) at Banco do Brasil and $R \$ 82,387,902$ thousand ( $R \$ 52,682,710$ thousand on December 31, 2009) at BB Consolidated.
c) Money market repurchases commitments

R\$ Thousand

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Own Portfolio | 45,559,644 | 25,545,392 | 56,795,153 | 31,901,701 |
| Financial Treasury Bills | 35,272,948 | 23,503,150 | 34,966,238 | 22,467,046 |
| National Treasury Bills | 9,557,645 | -- | 9,137,821 | 22,897 |
| Private equity | -- | 858,162 | 8,834,614 | 7,946,156 |
| National Treasury Notes | -- | -- | 2,677,992 | 147,744 |
| Securities abroad | 729,051 | 1,184,080 | 736,193 | 1,304,041 |
| Other | -- | -- | 442,295 | 13,817 |
| Third-party portfolio | 80,699,183 | 123,975,419 | 84,080,296 | 128,745,194 |
| Financial Treasury Bills | 52,793,688 | 111,805,277 | 52,793,688 | 112,555,277 |
| National Treasury Bills | 19,688,654 | 8,305,309 | 22,569,425 | 9,469,372 |
| National Treasury Notes | 5,881,601 | 466,563 | 6,381,943 | 3,322,275 |
| Securities abroad | 2,335,240 | 3,398,270 | 2,335,240 | 3,398,270 |
| Free movement Portfolio | - | - | 1,299,506 | 174,292 |
| Total | 126,258,827 | $\underline{149,520,811}$ | $\underline{142,174,955}$ | $\underline{\underline{160,821,187}}$ |
|  |  |  |  |  |
| Current Liabilities | 120,389,184 | 142,412,717 | 134,252,629 | 153,699,462 |
| Non Current Liabilities | 5,869,643 | 7,108,094 | 7,922,326 | 7,121,725 |

d) Expenses with money market repurchase commitments

|  | R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2S2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Expenses borrowings with deposits | (11,692,633) | $\underline{(21,602,404)}$ | $(17,646,964)$ | (12,584,730) | $\underline{(23,393,861)}$ | (19,507,059) |
| Time deposits | $(5,517,645)$ | $(10,301,408)$ | $(9,724,960)$ | $(6,199,512)$ | $(11,539,326)$ | $(10,165,988)$ |
| Savings deposits | $(3,078,580)$ | $(5,788,358)$ | $(4,302,756)$ | $(3,078,580)$ | $(5,788,358)$ | $(4,793,347)$ |
| Demand deposits | $(2,158,897)$ | $(4,010,190)$ | $(2,487,302)$ | $(2,158,897)$ | $(4,010,190)$ | $(3,286,474)$ |
| Interbank deposits | $(562,073)$ | $(806,337)$ | $(771,081)$ | $(555,184)$ | $(804,802)$ | $(788,114)$ |
| Others | $(375,438)$ | $(696,111)$ | $(360,865)$ | $(592,557)$ | $(1,251,185)$ | $(473,136)$ |
| Expenses with money market repurchase commitments | (7,715,478) | $(13,835,275)$ | (9,736,736) | $(8,623,449)$ | $(15,362,497)$ | $(10,638,869)$ |
| Third-party portfolio | $(5,931,151)$ | $(10,714,533)$ | $(7,736,749)$ | $(6,232,918)$ | $(11,219,381)$ | $(7,954,791)$ |
| Own portfolio | $(1,782,803)$ | $(3,116,591)$ | $(1,980,323)$ | $(2,346,314)$ | $(4,079,803)$ | $(2,612,057)$ |
| Subject to repurchase agreements with free movement | $(1,524)$ | $(4,151)$ | $(19,664)$ | $(44,217)$ | $(63,313)$ | $(72,021)$ |
| Expenses with money market | (19,408,111) | $(35,437,679)$ | (27,383,700) | $(21,208,179)$ | $(38,756,358)$ | $(30,145,928)$ |

e) Fund for Workers' Assistance (FAT)

| R\$ Thousand |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco do Brasil and BB-Consolidated |  |  |  |  |  |  |  |  |  |  |
| Program | Resolution / TADE | Return of FAT funds |  |  | 12.31.2010 |  |  | 12.31.2009 |  |  |
|  |  | Type | Opening Date | Closing Date | Available TMS ${ }^{(2)}$ | Invested TJLP ${ }^{(3)}$ | Total | Available TMS ${ }^{(2)}$ | Invested TJLP ${ }^{(3)}$ | Total |
| Proger Rural e Pronaf |  |  |  |  | 269,114 | 4,223,643 | 4,492,757 | 254,282 | 5,603,916 | 5,858,198 |
| Pronaf Custeio | 04/2005 | RA | 11/2005 | -- | 36,963 | 73,351 | 110,314 | 148,895 | 186,654 | 335,549 |
| Pronaf Investimento | 05/2005 | RA | 11/2005 | -- | 84,368 | 2,581,667 | 2,666,035 | -- | 3,205,371 | 3,205,371 |
| Giro Rural - Aquisição de Titulos | 03/2005 | SD | 01/2008 | 01/2014 | -- | 1,019,428 | 1,019,428 | -- | 1,241,887 | 1,241,887 |
| Giro Rural Fornecedores | 14/2006 | RA | 08/2006 | -- | 114,269 | 310,209 | 424,478 | 35,856 | 520,301 | 556,157 |
| Rural Custeio | 02/2006 | RA | 11/2005 | -- | 1,982 | 10,742 | 12,724 | 21,387 | 43,317 | 64,704 |
| Rural Investimento | 13/2005 | RA | 11/2005 | -- | 31,532 | 228,246 | 259,778 | 48,144 | 406,386 | 454,530 |
| Proger Urbano |  |  |  |  | 214,352 | 5,193,775 | 5,408,127 | 82,925 | $\underline{6,120,472}$ | 6,203,397 |
| Urbano Investimento | 18/2005 | RA | 11/2005 | -- | 169,514 | 4,686,928 | 4,856,442 | 74,258 | 5,434,647 | 5,508,905 |
| Urbano Capital de Giro | 15/2005 | RA | 11/2005 | -- | 38,804 | 485,761 | 524,565 | -- | 630,527 | 630,527 |
| Empreendedor Popular | 01/2006 | RA | 11/2005 | -- | 6,034 | 21,086 | 27,120 | 8,667 | 55,298 | 63,965 |
| Outros |  |  |  |  | $\underline{62,916}$ | 270,842 | 333,758 | 282,976 | 323,143 | 606,119 |
| Exportação | 27/2005 | RA | 11/2005 | -- | -- | 2,145 | 2,145 | 89 | 2,647 | 2,736 |
| Integrar Área Rural | 26/2005 | RA | 11/2005 | -- | -- | 18 | 18 | 40 | 38 | 78 |
| Integrar Área Urbana | 25/2005 | RA | 11/2005 | -- | 8,129 | 408 | 8,537 | 20 | 10,299 | 10,319 |
| Inclusão Digital | 09/2005 | RA | 11/2005 | -- | -- | 10 | 10 | 15 | 23 | 38 |
| FAT Giro Setorial Micro e Pequenas Empresas | 08/2006 | RA | 09/2007 | -- | 17,183 | 31,748 | 48,931 | 14,755 | 6,959 | 21,714 |
| FAT Giro Setorial Médias e Grandes Empresas | 09/2006 | RA | 09/2007 | -- | -- | -- | -- | 30,654 | 5,627 | 36,281 |
| FAT Giro Setorial Veículos MGE | 09/2006 | RA | 02/2009 | -- | 1,666 | 4,367 | 6,033 | -- | 11,217 | 11,217 |
| FAT Giro Setorial Veículos MPE | 08/2006 | RA | 02/2009 | -- | 19,033 | 50,005 | 69,038 | 80,358 | 97,160 | 177,518 |
| FAT Giro Cooperativo Agropecuário | 10/2006 | RA | 07/2006 | -- | -- | -- | -- | 11 | 73 | 84 |
| FAT Fomentar Micro e Pequenas Empresas | 11/2006 | RA | 08/2006 | -- | 1,394 | 12,391 | 13,785 | 1,114 | 16,632 | 17,746 |
| FAT Fomentar Médias e Grandes Empresas | 12/2006 | RA | 07/2006 | -- | 3,377 | 90,747 | 94,124 | -- | 113,165 | 113,165 |
| FAT Taxista | 02/2009 | RA | 09/2009 | -- | 5,382 | 31,731 | 37,113 | 150,000 | -- | 150,000 |
| FAT Encargos a capitalizar | -- | -- | -- | -- | 6,752 | 47,272 | 54,024 | 5,920 | 59,303 | 65,223 |
| Total |  |  |  |  | 546,382 | 9,688,260 | 10,234,642 | 620,183 | 12,047,531 | 12,667,714 |

(1) RA - Auto Return (monthly, 2\% on the balance) and SD - Available Balance.
(2) Funds remunerated by the Average Selic Rate (TMS).
(3) Funds remunerated by the long-term interest rate (TJLP).

FAT is a special accounting and financial fund, established by Law 7998/1990, attached to the Ministry of Labor and Employment (MTE) and managed by the Executive Council of the Workers' Assistance Fund (Codefat), CODEFAT is a collective, tripartite, equal level organization, composed of representatives of workers, employers and government, which acts as the manager of FAT.

The main actions to promote employment using FAT funds are structured around the Programs for the Generating Employment and Earnings (PROGER), whose resources are allocated through special deposits, established by Law 8352/1991, in official federal financial institutions (including, among others, PROGER in the urban program- Investment and Working Capital - and rural program, the National Program for Strengthening Family Farming - Pronaf, the program that allocates resources for the purchase of construction materials - FAT Housing, in addition to the special lines such as FAT Rural and Urban Integration, FAT Giro Setorial - Micro and Small-Sized Companies, FAT Giro Setorial - Medium and LargeSized Companies, FAT Fomentar - Micro and Small-Sized Companies, FAT Fomentar - Medium and LargeSized Companies, FAT Giro Agropecuário, FAT Digital Inclusion and FAT Taxi).

The FAT special deposits, allocated with Banco do Brasil, while available, incur interest on a daily pro rata basis using the Average Selic Rate (TMS), As they are applied on loans, the interest rate is changed to the Long-term Interest Rate (TJLP) during the effective period of the loans, The earnings on the Bank's funds are paid to FAT on a monthly basis, as established in CODEFAT Resolutions 439/2005 and 489/2006.

## f) Guarantee Fund for Generation of Employment and Earnings (FUNPROGER)

The Guarantee Fund for Generation of Employment and Earnings (Funproger) is a special accounting fund established on November 23, 1999 by Law 9872/1999, amended by Law 10360/2001 and by Law $11110 / 2005$ and regulated by Codefat Resolution 409/2004, It is managed by Banco do Brasil under the supervision of Codefat/MTE, and the balance is $R \$ 111,968$ thousand ( $\mathrm{R} \$ 227,376$ thousand on December 31, 2009).
The purpose of FUNPROGER is provide guarantees to entrepreneurs who do not have the necessary guarantees of their own to contract PROGER Urbano and PNMPO financing, through payment of a fee, The net assets of FUNPROGER are accumulated through funds arising from the difference between the average SELIC Rate (TMS) and the Long-Term Interest Rate (TJLP) in respect of the remuneration of the special deposit balances available in FAT. Other sources of funds are the earnings from its operations and the income on its cash resources paid to Banco do Brasil, the Fund manager.

## 18 - Borrowings

## a) Borrowings

| Banco do Brasil |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { up to } \\ 90 \text { days } \end{array}$ | from 91 to 360 days | from 1 to 3 years | from 3 to 5 years | from 5 to 15 years | $\begin{array}{r} \text { Total } \\ 12.31 .2010 \end{array}$ | $\begin{array}{r} \text { Total } \\ 12.31 .2009 \end{array}$ |
| Abroad |  |  |  |  |  |  |  |
| Borrowings from BB Group abroad | 4,427,820 | 3,510,159 | 908,221 | -- | -- | 8,846,200 | 5,783,779 |
| Borrowings by bankers abroad | 2,496,437 | 2,319,729 | 444,303 | 31,012 | -- | 5,291,481 | 3,660,559 |
| Public sector repass borrowing ${ }^{(1)}$ | -- | 213,564 | 400,478 | 300,359 | -- | 914,401 | 1,176,000 |
| Imports | 63,038 | 54,345 | 114,416 | 76,586 | 10,476 | 318,861 | 402,961 |
| Exports | 8,474 | 9,997 | -- | -- | -- | 18,471 | 27,346 |
| Total | 6,995,769 | 6,107,794 | 1,867,418 | 407,957 | 10,476 | 15,389,414 | 11,050,645 |
|  |  |  |  |  |  |  |  |
| Current Liabilities |  |  |  |  |  | 13,103,563 | 6,274,611 |
| Non Current Liabilities |  |  |  |  |  | 2,285,851 | 4,776,034 |


|  |  |  |  |  |  |  | \$ Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { up to } \\ & 90 \text { days } \end{aligned}$ | from 91 to 360 days | from 1 to 3 years | from 3 to 5 years | from 5 to 15 years | $\begin{array}{r} \text { Total } \\ 12.31 .2010 \end{array}$ | $\begin{array}{r} \text { Total } \\ 12.31 .2009 \end{array}$ |
| In Brazil |  |  |  |  |  |  |  |
| Borrowing by non financial companies | 37,906 | -- | 44,865 | -- | -- | 82,771 | 157,761 |
| Exports | -- | -- | -- | -- | -- | -- | 70,976 |
| Others | 5,472 | 5,207 | -- | -- | -- | 10,679 | 22,319 |
| Abroad |  |  |  |  |  |  |  |
| Borrowings by bankers abroad | 3,152,692 | 3,260,309 | 735,748 | 31,012 | -- | 7,179,761 | 4,507,182 |
| Public sector repass borrowing ${ }^{(1)}$ | -- | 213,564 | 400,478 | 300,359 | -- | 914,401 | 1,176,000 |
| Imports | 54,310 | 49,867 | 64,611 | 57,466 | 5,716 | 231,970 | 248,659 |
| Exports | 62,610 | 115,482 | -- | -- | -- | 178,092 | 187,366 |
| Total | 3,312,990 | 3,644,429 | 1,245,702 | 388,837 | 5,716 | 8,597,674 | 6,370,263 |
|  |  |  |  |  |  |  |  |
| Current Liabilities |  |  |  |  |  | 6,957,419 | 4,810,915 |
| Non Current Liabilities |  |  |  |  |  | 1,640,255 | 1,559,348 |

(1) Maturity date as of April 2015 and rate of $6.92 \%$ p.a.

## Notes to Financial Statements

b) Repass Borrowings from official institutions - In Brazil

| R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Programs | Financial Charges | Banco do Brasil |  | BB-Consolidated |  |
|  |  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| National Treasury - Rural credit |  | 1,512,821 | 2,100,693 | 1,549,490 | 2,100,693 |
| Pronaf | TMS (if available) or $0.5 \%$ p.a. to $4.5 \%$ p.a. (if available) | 1,274,161 | 1,840,672 | 1,274,161 | 1,840,672 |
| Recoop | $5.75 \%$ p.a. to $7.25 \%$ p.a. | 117,353 | 150,041 | 117,353 | 150,041 |
| Cocoa | TJLP $+0.6 \%$ p.a. or $6.35 \%$ p.a. | 47,678 | 67,668 | 47,678 | 67,668 |
| Farming/livestock breeding | TR or 3\%p.a. | 41,274 | 40,957 | 41,274 | 40,957 |
| Others | -- | 32,355 | 1,355 | 69,024 | 1,355 |
| BNDES |  | 24,937,764 | 17,877,865 | $\underline{26,978,427}$ | 19,629,502 |
| Banco do Brasil T | $0.6305 \%$ p.a. to $14.1 \%$ p.a. or TJLP / fx. variation $+0.5 \%$ p.a. to 8.18 \% p.a. | 24,937,764 | 17,877,865 | 24,937,764 | 17,877,865 |
| Banco Votorantim | $\begin{gathered} \text { Pré / } \\ \text { TJLP / var. camb. - } 1.3 \% \text { p.a. a } 11 \% \text { p.a. } \end{gathered}$ | -- | -- | 2,040,663 | 1,751,637 |
| Caixa Econômica Federal | -- | 147,079 | 146,232 | 147,079 | 146,232 |
| Finame |  | 12,612,578 | 7,637,163 | 14,046,259 | 8,381,169 |
| Banco do Brasil | 1\% p.a. to $11 \%$ p.a. or TJLP / fx. variation $+0.5 \%$ p.a. to $5.5 \%$ p.a. | 12,612,578 | 7,637,163 | 12,625,745 | 7,656,392 |
| Banco Votorantim | TJLP / Pré $-0.3 \%$ p.a. to $17.5 \%$ p.a. | -- | -- | 1,420,514 | 724,777 |
| Other | -- | 8,042,770 | 1,336,579 | 8,042,770 | 1,336,579 |
| Special Supply - Rural Savings ${ }^{(1)}$ | ${ }^{1)}$ TR | 7,399,212 | 204,007 | 7,399,212 | 204,007 |
| Funcafé | TMS (if available) or $6.75 \%$ p.a. | 643,419 | 1,132,409 | 643,419 | 1,132,409 |
| Other | -- | 139 | 163 | 139 | 163 |
| Total |  | 47,253,012 | $\underline{\underline{29,098,532}}$ | $\underline{\underline{50,764,025}}$ | $\underline{\underline{31,594,175}}$ |
|  |  |  |  |  |  |
| Current Liabilities |  | 20.487.941 | 11.676 .087 | 21.821.275 | 12.609.667 |
| Non Current Liabilities |  | 26.765.071 | 17.422.445 | 28.942.750 | 18.984.508 |

(1) Refers to the supply available to the Bank's special bank for rural credit application 08.01.2011 up, according to Resolution CMN 3.745/2009. These resources come from loans tied to the Bank on account of disability in the application of rural credit (Note 9.a).
c) Expense of Borrowings and Transfers (official institutions)

R\$ Thousand

|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2S2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Cost of Borrowings | $(69,669)$ | $(450,140)$ | $(169,021)$ | $(75,733)$ | $(344,932)$ | $(199,882)$ |
| Expenses Onlendings | $(1,237,671)$ | (2,361,495) | (1,712,578) | $(1,323,737)$ | (2,534,100) | (1,771,166) |
| BNDES | $(775,346)$ | $(1,428,209)$ | $(919,387)$ | $(839,333)$ | $(1,556,685)$ | $(945,006)$ |
| Finame | $(296,033)$ | $(573,591)$ | $(553,236)$ | $(330,399)$ | $(632,793)$ | $(582,326)$ |
| Treasury | $(104,963)$ | $(170,672)$ | $(165,932)$ | $(105,712)$ | $(171,421)$ | $(165,932)$ |
| Foreign | $(13,036)$ | $(112,392)$ | -- | -- | $(96,570)$ | -- |
| CEF | $(2,793)$ | $(5,271)$ | (473) | $(2,793)$ | $(5,271)$ | $(4,336)$ |
| Others | $(45,500)$ | $(71,360)$ | $(73,550)$ | $(45,500)$ | $(71,360)$ | $(73,566)$ |
| Expenses for Financial and Development liabilities | $(172,588)$ | $(454,830)$ | $(459,089)$ | $(172,588)$ | $(454,830)$ | $(530,281)$ |
| Expenditure obligations with foreign banks | -- | $(125,370)$ | -- | (515) | $(138,804)$ | $(8,640)$ |
| Total | (1,479,928) | $(3,391,835)$ | (2,340,688) | (1,572,573) | $(3,472,666)$ | (2,509,969) |

## 19 - Resources from Securities Issues

| R\$ Thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Resources | Currency | Amount Issued | Remuneration (p.a.) | Funding date | Maturity | 12.31.2010 | 12.31.2009 |
| Banco do Brasil |  |  |  |  |  |  |  |
| Global Medium - Term Note Program |  |  |  |  |  | 2,964,545 | 487,404 |
|  | R\$ | 350,000 | 9,75\% | 07/2007 | 07/2017 | 332,768 | 316,244 |
|  | US\$ | 100,000 | Libor 6m+2,55\% | 07/2009 | $07 / 2014$ | 159,776 | 171,160 |
|  | US\$ | 950,000 | 4,50\% | 01/2010 | 01/2015 | 1,617,034 | - |
|  | US\$ | 500,000 | 6,0\% | 01/2010 | 01/2020 | 854,967 | - |
|  |  |  |  |  |  |  |  |
| Certificates of deposits - Long Term |  |  |  |  |  | 2,286,150 | 1,324,360 |
|  | US\$ | 200,000 | 3,34\% | 08/2010 | 06/2012 | 332,990 | 347,886 |
|  | US\$ | 100,000 | 2,67\% | 08/2010 | 07/2012 | 164,918 | 170,742 |
|  | US\$ | 5,000 | 2,69\% | 08/2010 | 06/2012 | 8,251 | 8,542 |
|  | US\$ | 100,000 | 2,50\% | 08/2010 | 08/2012 | 164,830 | 170,734 |
|  | US\$ | 10,000 | 3,40\% | 08/2010 | 08/2016 | 16,548 | 17,265 |
|  | US\$ | 100,000 | 2,34\% | 08/2010 | 08/2012 | 164,807 | 170,780 |
|  | US\$ | 99,941 | 3,36\% | 10/2009 | 10/2012 | -- | 173,938 |
|  | US\$ | 150,000 | 2,54\% | 10/2009 | 10/2012 | - | 255,771 |
|  | US\$ | 4,000 | 3,80\% | 11/2009 | 11/2012 | 6,662 | 6,962 |
|  | US\$ | 1,000 | 3,67\% | 12/2009 | 12/2012 | 1,665 | 1,740 |
|  | US\$ | 99,000 | 3,03\% | 01/2010 | 01/2013 | 164,875 | -- |
|  | US\$ | 100,000 | 2,88\% | 01/2010 | 01/2013 | 166,540 | -- |
|  | US\$ | 200,000 | 2,12\% | 082010 | 03/2013 | 328,041 | -- |
|  | US\$ | 2,000 | 3,19\% | 05/2010 | 05/2013 | 3,331 | - |
|  | US\$ | 4,806 | 2,02\% | 09/2010 | 09/2012 | 8,003 | - |
|  | US\$ | 30,000 | 2,48\% | 09/2010 | 09/2013 | 49,962 | -- |
|  | US\$ | 150,000 | 2,07\% | 10/2010 | 10/2012 | 246,800 | -- |
|  | US\$ | 100,000 | 2,92\% | 11/2010 | 10/2012 | 166,482 | - |
|  | US\$ | 25,000 | 2,20\% | 11/2010 | 11/2012 | 41,635 | - |
|  | US\$ | 150,000 | 2,63\% | 12/2010 | 12/2013 | 249,810 | - |
|  |  |  |  |  |  |  |  |
| Certificates of deposits - Short Term (1) |  |  |  |  |  | 1,289,609 | 759,733 |
|  | US\$ | 774,057 | -- | -- | -- | 1,289,609 | 754,754 |
|  | EUR | 1,991 | -- | -- | -- | -- | 4,979 |
|  |  |  |  |  |  |  |  |
| Certificate of Credit | EUR | 3,500 | 3,0 a 3,31\% |  |  | 7,816 | $=$ |
| Resources Letters of Credit - Agribusiness ${ }^{(2)}$ |  |  |  |  |  |  |  |
|  | R\$ | 270,806 | -- | -- | -- | 275,445 | - |
|  |  |  |  |  |  |  |  |
| Letters of Credit | R\$ | -- | -- | -- | -- | 207,994 | $=$ |
|  |  |  |  |  |  |  |  |
| Total Banco do Brasil |  |  |  |  |  | 7,031,559 | $\underline{\text { 2,571,497 }}$ |
|  |  |  |  |  |  |  |  |
| Special purpose entities - EPE Abroad ${ }^{(3)}$ |  |  |  |  |  |  |  |
| Securitization of future flow of payment orders from abroad |  |  |  |  |  |  |  |
|  | US\$ | 120,000 | 7,26\% | 03/2003 | 03/2010 | -- | 12,362 |
|  | US\$ | 250,000 | 6,55\% | 12/2003 | 12/2013 | 202,361 | 273,289 |
|  | US\$ | 250,000 | Libor 3m+0,55\% | 03/2008 | 03/2014 | 416,517 | 435,265 |
|  | US\$ | 200,000 | Libor 3m+1,20\% | 09/2008 | 09/2015 | 315,303 | 348,319 |
|  | US\$ | 150,000 | 5,25\% | 04/2008 | 06/2018 | 250,429 | 261,707 |
|  |  |  |  |  |  |  |  |
| Total Special purpose entities - EPE Abroad |  |  |  |  |  | 1,184,610 | 1,330,942 |

## Notes to Financial Statements


(1) Securities maturing in less than 360 days and interest rates of the certificate issued in U.S. dollars between $0.25 \%$ and $1.815 \%$ p.a
(2) Maturity of less than 360 days, with a refresh rate between $82.15 \%$ to $90 \%$ of inter-bank deposit rates (DI) p.a. pro rata to maturity.
(3) The Special Purpose Entity - EPE "Dollar Diversified Payment Rights Finance Company" was organized under the laws of the Cayman Islands for the following purposes: (a) the issuance and sale of securities in the international market, (b) use of resources obtained by issuing securities to pay for the

## Notes to Financial Statements

purchase, with the BB, the rights to payment orders issued by banking correspondents located in the U.S. and by the agency of BB New York in U.S. dollars, for an agency for BB Brazil ( "Rights on Consignment") and (c) making payments of principal and interest on securities and other payments payable on the issuance of these securities. EPE did not claim to have no assets or liabilities other than the relevant rights and obligations from the contracts issue of securities. The BB has no control, is not a shareholder, it owns and participates in either the results of EPE. The obligations of the securities issued by EPE are paid with funds accumulated in your account.
(4) Securities with a maturity of less than 360 days and interest rates between $1.00 \%$ and $2.28 \%$ p.a.
(5) Transactions settled in advance during the 2010
6) General Price Index-Market - IGP-M Index and Consumer Price Index - IPCA
(7) Refers to securities issued by Banco do Brasil S.A., in possession of controlled company abroad.

## 20 - Other Liabilities

## a) Financial and development funds

|  |  |  |  | R\$ Thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco d |  | BB-Con |  |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| PIS/Pasep | 2,027,901 | 1,916,461 | 2,027,901 | 1,916,461 |
| Merchant Navy | 901,393 | 750,151 | 901,393 | 750,151 |
| Funds from the State Government of Sao Paulo | 516,424 | 475,925 | 516,424 | 475,925 |
| Special Lending Program for Agrarian Reform - Procera | 36,634 | 181,594 | 36,634 | 181,594 |
| Consolidation of Family Farming (CAF) | 36,181 | 4,049 | 36,181 | 4,049 |
| Combating Rural Poverty/Our First Plot of Land (CPR/NPT) | 2,957 | 1,674 | 2,957 | 1,674 |
| Land and Agrarian Reform - BB Banco da Terra | 2,237 | 2,218 | 2,237 | 2,218 |
| Judicial Deposit Reserve Fund ${ }^{(1)}$ | -- | 755,281 | -- | 755,281 |
| Other | 44,660 | 47,261 | 44,660 | 47,261 |
| Total | 3,568,387 | 4,134,614 | 3,568,387 | 4,134,614 |
|  |  |  |  |  |
| Current Liabilities | 1,469,280 | 2,050,776 | 1,469,280 | 2,050,776 |
| Non Current Liabilities | 2,099,107 | 2,083,838 | 2,099,107 | 2,083,838 |

(1) Refers to funds specific for guarantee of judicial deposits transferred to the State Treasury of São Paulo and to the City Councils of such State.

## b) Taxes and social security

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Legal liabilities (Note 28) | 12,241,776 | 11,245,230 | 12,942,257 | 11,768,441 |
| Deferred tax liabilities (Note 25.d) | 4,733,093 | 4,576,390 | 5,907,382 | 5,429,405 |
| Provision for taxes and contributions on profits | 4,748,986 | 3,677,933 | 5,257,069 | 4,038,001 |
| Provision for tax litigation (Note 28.b) | 195,377 | 174,696 | 1,260,923 | 1,138,706 |
| Taxes payable | 771,502 | 661,898 | 1,181,390 | 977,618 |
| Taxes and contributions on net income payable | 83,766 | 64,335 | 750,904 | 653,257 |
| Others | 316,399 | 291,248 | 313,194 | 291,271 |
| Total | 23,090,899 | 20,691,730 | $\underline{\mathbf{2 7 , 6 1 3 , 1 1 9}}$ | 24,296,699 |
|  |  |  |  |  |
| Current Liabilities | 19,041,535 | 16,568,631 | 21,085,197 | 18,315,213 |
| Non Current Liabilities | 4,049,364 | 4,123,099 | 6,527,922 | 5,981,486 |

## c) Subordinated debt

| ou |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Resources |  | Amount Issued | Remuneration p.a. | Date Capture | Maturity | 12.31.2010 | 12.31.. 2009 |
| Banco do Brasil |  |  |  |  |  |  |  |
| FCO - Recursos do Fundo Constitucional do CentroOeste |  | -- | -- | -- | -- | 13,455,864 | 12,422,046 |
| Funds applied ${ }^{(1)}$ | R\$ | -- | -- | -- | -- | 11,751,006 | 10,755,066 |
| Resources available ${ }^{(2)}$ | R\$ | -- | -- | -- | -- | 1,492,488 | 1,446,763 |
| Charges to capitalize | R\$ | -- | -- | -- | -- | 212,370 | 220,217 |
| Subordinated CDB issued in the country |  |  |  |  |  | 3,807,875 | 3,432,246 |
|  | R\$ | 900,000 | 113.8\% do CDI | 03/2009 | 09/2014 | 1,082,844 | 974,137 |
|  | R\$ | 1,335,000 | 115\% do CDI | 03/2009 | 03/2015 | 1,607,190 | 1,444,230 |
|  | R \$ | 1,000,000 | 105\% do CDI | 11/2009 | 11/2015 | 1,117,841 | 1,013,879 |
|  |  |  |  |  |  |  |  |
| Subordinated debt Abroad |  |  |  |  |  | 1,614,119 | 533,277 |
|  | US\$ | 300,000 | 8.5\% | 09/2004 | 09/2014 | 500,519 | 533,277 |
|  | US\$ | 660,000 | 5.375\% | 10/2010 | 01/2021 | 1,113,600 | -- |
| Subordinate Financing Bills | R\$ | 1,000,000 | 108.5\% do CDI | 03/2010 | 03/2016 | 1,082,764 | $=$ |
|  |  |  |  |  |  |  |  |
| Total Subordinated debt Banco do Brasil |  |  |  |  |  | 19,960,622 | 16,387,569 |
| Banco Votorantim |  |  |  |  |  |  |  |
| Subordinated CDB issued in the country |  |  |  |  |  | 1,631,268 | 1,463,908 |
|  | R\$ | 312,500 | CDI $+0.491417 \%$ | 11/2007 | 11/2012 | 434,228 | 393,716 |
|  | R\$ | 8,500 | CDI $+0.491417 \%$ | 12/2007 | 12/2012 | 11,791 | 10,690 |
|  | R\$ | 200,000 | CDI+0.540556\% | 12/2007 | 12/2012 | 277,838 | 251,792 |
|  | R\$ | 260,000 | CDI+1.670229\% | 08/2009 | 08/2014 | 301,977 | 270,586 |
|  | R\$ | 250,000 | CDI+1.635268\% | 12/2009 | 12/2014 | 280,768 | 251,670 |
|  | R\$ | 135,000 | CDI $+1.674668 \%$ | 12/2009 | 12/2014 | 151,599 | 135,834 |
|  | R\$ | 32,500 | IGPM $+7.219701 \%$ | 12/2007 | 12/2012 | 49,360 | 41,352 |
|  | R\$ | 57,500 | IPCA+7.934241\% | 03/2008 | 03/2013 | 82,321 | 72,052 |
|  | R\$ | 7,500 | IPCA+7.855736\% | 08/2009 | 08/2014 | 8,921 | 7,814 |
|  | R\$ | 5,250 | IPCA+7.924428\% | 08/2009 | 08/2014 | 6,250 | 5,471 |
|  | R\$ | 19,500 | IPCA+8.002932\% | 08/2009 | 08/2014 | 23,239 | 20,326 |
|  | R\$ | 2,500 | IPCA+7.953867\% | 08/2009 | 08/2014 | 2,976 | 2,605 |
| Subordinated Note |  |  |  |  |  |  |  |
|  | US\$ | 575,000 | 7.38\% | 01/2010 | 01/2020 | 942,842 | - |
| Subordinated Letters of Credit |  |  |  |  |  |  |  |
|  |  |  |  |  |  | 152,483 | - |
|  | R\$ | 1,000 | IPCA+6.88494\% | 11/2010 | 11/2016 | 1,020 | - |
|  | R\$ | 5,000 | IPCA $+7.25 \%$ | 11/2010 | 11/2020 | 5,085 | - |
|  | R\$ | 5,000 | IPCA+7.2\% | 11/2010 | 11/2016 | 5,076 | -- |
|  | R\$ | 15,000 | IPCA+7.1\% | 11/2010 | 11/2016 | 15,294 | -- |
|  | R\$ | 30,000 | CDI+1.6\% | 12/2010 | 12/2016 | 30,026 | -- |
|  | R\$ | 94,950 | CDI+1.3\% | 11/2010 | 11/2016 | 95,982 | -- |
|  |  |  |  |  |  |  |  |
| Debentures | R \$ | 693,575 | CDI $+0.5 \%$ p. a. | 04/2006 | 04/2016 | 725,538 | 703,621 |
| Total Subordinated debt Banco Votorantim |  |  |  |  |  | 3,452,131 | 2,167,529 |
|  |  |  |  |  |  |  |  |
| Subordinated debt issued by the Banco do Brasil, in the possession of controlled Abroad, eliminated in the BB-Consolidated |  |  |  |  |  | (637) | (1.858) |
| Total Subordinated debt BB Consolidated ${ }^{(3)}$ |  |  |  |  |  | $\underline{\text { 23,412,116 }}$ | 18,553,240 |

(1) Contracted charges are paid by borrowers with less the del credere financial institution, according to article 9 of Law No. 7.827/1989.
(2) Remunerated based on extra-rate announced by the Central Bank of Brazil, pursuant to Article 9 of Law No. 7.827/1989.
(3) The amount of $R \$ 18,738,173$ thousand ( $R \$ 16,059,788$ thousand on 12.31 .2009 ) make up the Capital (PR), level II, in accordance with Resolution CMN $n{ }^{\circ}$ 3.444 / 2007, 02.28.2007. As determined by the Bank, subordinated debt issued by Banco Votorantim ceased to compose the Reference Equity Bank (Note 29.f).
d) Hybrid capital and debt instruments

| R\$/US\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil e BB-Consolidated |  |  |  |  |
| Funding | Issued value | Remuneration (p.a.) | Date of funding | 12.31.2010 | 12.31.2009 |
| Perpetual Bonuses |  |  |  |  |  |
| US\$ | 500,000 | 7.95\% | 01/2006 | 911,750 | 883,194 |
| US\$ | 1,500,000 | 8.50\% | 10/2009 | 2,459,533 | 2,633,591 |
| Total BB-Banco do Brasil | 2,000,000 |  |  | 3,371,283 | 3,516,785 |
| Values eliminated in the BB-Consolidated |  |  |  | $(9,890)$ | (981) |
| Total BB-Consolidated |  |  |  | 3,361,393 | 3,515,804 |
|  |  |  |  |  |  |
| Current Liabilities |  |  |  | 55,746 | 13,260 |
| Long term Liabilities |  |  |  | 3,305,647 | 3,502,544 |

The amount of $\mathrm{R} \$ 2,414,830$ thousand and $\mathrm{R} \$ 816,046$ thousand of Perpetual comprise, respectively, the level I and level II of the Referential Shareholders' Equity (PR), in conformity with CMN Resolution 3444/2007 (Note 29f).

In January 2011 the Bank exercised the redemption option of the operation of US\$ 500,000 thousand, issued in January 2006. The terms of these Perpetual Bonuses allow the Bank to suspend quarterly payments of interest and/or accessory payments on the aforesaid securities issued (which will neither be due or accumulated) if: (i) the Bank determines that it is incapable or the payment of these charges does not allow the Bank to be in conformity with the capital adequacy levels then required by the Central Banco do Brasil or its financial indicators are below the minimum level required by the regulations applicable to Brazilian banks; (ii) the Central Banco do Brasil or the Regulatory Authorities determine the suspension of payments of the aforesaid charges; (iii) some insolvency or bankruptcy event occurs; (iv) some default occurs; or (v) the Bank decides to suspend these payments for any other reason. If the Bank decides to suspend the payment of interest and accessories due to the Perpetual Bonuses on account of the contents of item (v) above, the terms of the Perpetual Bonuses provide that, until such payments have been resumed for a period equivalent to 12 months, the Bank (a) cannot recommend to its stockholders and, and as established by the applicable legislation, will act in order to avoid the statement, payment or distribution of dividends or interest on own capital on its common stock and (b) will suffer restrictions on its capacity to redeem or otherwise acquire its common stock.

The transaction of US\$ 1,500,000 thousand, issued in October 2009, has the option of redemption at the initiative of the Bank from 2020 and on each monthly payment of interest thereafter, provided by prior authorization of the Central Bank of Brazil. If the Bank does not exercise the option to redeem in October 2020, the interest on the bonds will be fixed on this date for $7.782 \%$ over the trading price of Treasuries North American 10 years. Thereafter, every 10 years, the interest on the bonds will be corrected by taking into account the trading price of North American Treasuries of 10 years. The terms of Perpetual determine that the Bank has suspended payments of monthly interest and / or accessories on those securities issued (which shall not be paid or accrued) if: (i) the Bank is not framed or such charges do not allow the Bank is in accordance with the levels of capital adequacy, operational limits or its financial indicators are below the minimum level required by the rules applicable to Brazilian banks, (ii) The Central Bank of Brazil or the Regulatory Authorities to determine the suspension of payments of these costs, (iii) any event of insolvency occurs, (iv) any default occurs, or (v) the Bank has not distributed dividend payments or interest on equity to common shareholders for the period corresponding to the period of calculation of such interest and / or accessories.

## e) Sundry

|  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2010 | 12.31.2009 |  |  |
| Credit card operations | 10,420,831 | 7,982,813 | 10,420,831 | 7,982,813 |
| Actuarial Liability (Note 27.d) | 6,906,736 | 6,373,767 | 6,906,736 | 6,373,767 |
| Provisions for payments | 3,102,822 | 3,028,675 | 3,707,256 | 3,452,755 |
| Sundry creditors - Brazil | 1,893,896 | 1,878,724 | 3,698,337 | 3,093,899 |
| Provisions for civil claims (Note 28.b) | 3,464,569 | 3,036,381 | 3,594,694 | 3,131,472 |
| Provisions for labor grievances (Note 28.b) | 2,462,390 | 3,242,208 | 2,538,036 | 3,300,748 |
| Funds subject to loans | 716,859 | 627,782 | 1,179,658 | 1,056,660 |
| Obligations for premiums granted by the customer loyalty | 1,088,368 | 1,170,060 | 1,088,368 | 1,170,060 |
| Liabilities for official agreements | 756,351 | 1,191,354 | 756,351 | 1,191,354 |
| Liabilities for purchase of goods and rights | 465,922 | 855,655 | 467,917 | 855,987 |
| Accounts payable for payment services provided | 389,253 | 280,874 | 389,253 | 280,874 |
| Provision for losses with FCVS | 289,274 | 269,309 | 289,274 | 269,309 |
| Sundry creditors - abroad | 142,065 | 61,661 | 150,779 | 70,098 |
| Provisions for guarantees provided | 82,230 | 70,191 | 85,510 | 70,204 |
| Assumption of obligations - Securitization (Note 20.f) | 35,869 | 109,288 | 35,869 | 109,288 |
| Obligations for the acquisition of Banco Nossa Caixa | -- | 3,674,324 | -- | 3,674,324 |
| Other | 287,784 | 108,446 | 355,347 | 751,397 |
| Total | 32,505,219 | 33,961,512 | 35,664,216 | 36,835,009 |
|  |  |  |  |  |
| Current Liabilities | 24,627,962 | 26,499,585 | 24,292,008 | 26,464,456 |
| Long term Liabilities | 7,877,257 | 7,461,927 | 11,372,208 | 10,370,553 |

## f) Securitization



The Special Purpose Company - SPC "Brazilian Merchant Voucher Receivables" was created under the laws of the Cayman Islands with the following purposes: (a) issue and sell securities in the international market; (b) to use funds raised with the issue of securities to pay for the purchase of current and future rights of Cielo S.A. (Visanet) against Visa International Service Association over the Receivables arising from: (i) credit or charge purchases made in Brazilian territory, in any currency processed by Visanet, with Visa cards issued by financial institutions located outside of Brazil, or (ii) credit or charge purchases processed by Cielo in foreign currency and made with Visa cards issued by financial institutions located in Brazil; and (c) to make payments of principal and interest with regard to securities and other payments provided in the agreements covering the issue of such securities. BB is the beneficiary of $44.618488 \%$ of the funds, calculated based on the equity interest held in Cielo, on the issuing date, and the remaining funds made available to the other Brazilian financial institution which holds an interest in Cielo. The SPE declares that it has no relevant asset or liability other than the rights and duties originating from the contracts for issue of securities. BB does not hold the control, is not a shareholder, the owner, or is a beneficiary of any of the results of operations of the SPE. The liabilities arising from the issued securities are paid by the SPC using the funds accumulated in its account.

## 21 - Insurance, Pension and Capitalization Operations

## a) Credit Operations

|  | $\mathbf{R} \$ \mathbf{T h o u s a n d}$ |  |
| :--- | ---: | ---: |
| BB-Consolidated | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ | $\mathbf{1 2 . 3 1 . 2 0 0 9}$ |
| Direct insurance premiums receivable | 977,155 | 612,282 |
| Credit insurance business with insurers | 7,097 | 9,447 |
| Credit insurance transactions with reinsurers | 122,771 | $\mathbf{2 8 6 , 4 8 1}$ |
| Credits reinsurance pension | 1,547 | $\mathbf{- -}$ |
| Total | $1,108,570$ | $\mathbf{9 0 8 , 2 1 0}$ |
| Current assets | $1,086,548$ | 885,945 |
| Noncurrent assets | 22,022 | 22,265 |

## b) Technical Provisions

|  |  |  |  |  |  |  |  | Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BB-Consolidated | 12.31.2010 |  |  |  | 12.31.2009 |  |  |  |
|  | Insurance | Pension | Capitalization | Total | Insurance | Pension | Capitalization | Total |
| Mathematical provision for future benefits | 4,173 | 25,858,592 | -- | 25,862,765 | 8,984 | 12,271,198 | -- | 12,280,182 |
| Mathematical provision for vested benefits | -- | 643,665 | -- | 643,665 | 222 | 358,872 | -- | 359,094 |
| Mathematical provision for redemptions | -- | 42,183 | 2,028,909 | 2,071,092 | -- | 14,862 | 1,743,419 | 1,758,281 |
| Mathematical provision for unearned premiums | 1,465,400 | -- | -- | 1,465,400 | 1,041,045 | -- | - | 1,041,045 |
| Provision for unsettled claims | 888,751 | -- | -- | 888,751 | 858,902 | -- | -- | 858,902 |
| Provision for financial surplus | -- | 395,635 | -- | 395,635 | -- | 255,445 | -- | 255,445 |
| Provision for insufficiency of contributions | -- | 301,435 | -- | 301,435 | -- | 154,005 | -- | 154,005 |
| Provision for financial fluctuation | -- | 254,698 | -- | 254,698 | -- | 151,937 | -- | 151,937 |
| Provision for IBNR | 181,251 | 6,065 | -- | 187,316 | 232,495 | 3,441 | - | 235,936 |
| Provision for premiums deficiency | 139,403 | 31,371 | - | 170,774 | 92,689 | 26,777 | - | 119,466 |
| Provision for draws for prizes and redemptions | -- | -- | 35,256 | 35,256 | -- | -- | 56,430 | 56,430 |
| Other provisions | 33,704 | 33,463 | 25,461 | 92,628 | 33,913 | 24,669 | 9,871 | 68,453 |
| Total | 2,712,682 | $\underline{\mathbf{2 7 , 5 6 7 , 1 0 7}}$ | 2,089,626 | 32,369,415 | $\underline{\underline{2,268,250}}$ | 13,261,206 | 1,809,720 | 17,339,176 |
|  |  |  |  |  |  |  |  |  |
| Current | 2,344,851 | 718,087 | 2,089,626 | 5,152,564 | 1,940,475 | 372,969 | 1,809,720 | 4,123,164 |
| Non-Current | 367,831 | 26,849,020 | -- | 27,216,851 | 327,775 | 12,888,237 | -- | 13,216,012 |

c) Technical Provisions by product

|  |  |  |  |  |  |  |  | \$ Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BB-Consolidated | 12.31.2010 |  |  |  | 12.31.2009 |  |  |  |
|  | Insurance | Pension | Capitalization | Total | Insurance | Pension | Capitalization | Total |
| Automotive | 1,067,363 | -- | -- | 1,067,363 | 654,000 | -- | -- | 654,000 |
| Life | 857,975 | -- | -- | 857,975 | 755,536 | -- | -- | 755,536 |
| Property/casualty | 676,712 | -- | -- | 676,712 | 781,925 | -- | -- | 781,925 |
| Dpvat | 110,632 | -- | -- | 110,632 | 59,879 | -- | -- | 59,879 |
| Health | -- | -- | -- | -- | 16,910 | -- | -- | 16,910 |
| Capitalization | -- | -- | 2,089,626 | 2,089,626 | -- | -- | 1,809,720 | 1,809,720 |
| PGBL Free benefit generating plan | -- | 9,858,613 | -- | 9,858,613 | -- | 5,391,560 | -- | 5,391,560 |
| VGBL Living benefits life insurance | -- | 13,083,869 | -- | 13,083,869 | -- | 5,091,497 | -- | 5,091,497 |
| Traditional plans | -- | 4,624,625 | -- | 4,624,625 | -- | 2,778,149 | -- | 2,778,149 |
| Total | 2,712,682 | $\underline{\mathbf{2 7 , 5 6 7 , 1 0 7}}$ | 2,089,626 | 32,369,415 | 2,268,250 | 13,261,206 | 1,809,720 | 17,339,176 |

## d) Guarantee of Technical Provisions

|  |  |  |  |  |  |  |  | Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BB-Consolidated | 12.31.2010 |  |  |  | 12.31.2009 |  |  |  |
|  | Insurance | Pension | Capitalization | Total | Insurance | Pension | Capitalization | Total |
| Shares in Investment Funds (VGBL and PGBL) | -- | 22,693,391 | -- | 22,693,391 | -- | 10,331,995 | -- | 10,331,995 |
| Shares in Investment Funds (except VGBL and PGBL) | 1,464,706 | 3,387,192 | -- | 4,851,898 | 886,671 | 2,021,878 | 1,250,781 | 4,159,330 |
| Government bonds | 814,204 | 1,788,979 | 1,670,016 | 4,273,199 | 665,987 | 1,087,281 | 241,904 | 1,995,172 |
| Corporate bonds | 239,104 | 27,523 | 523,906 | 790,533 | 197,670 | 33,337 | 410,494 | 641,501 |
| Credit rights | 578,124 | -- | -- | 578,124 | 364,346 | -- | -- | 364,346 |
| Real estate properties | 1,709 | -- | -- | 1,709 | 1,338 | -- | -- | 1,338 |
| Deposits held at IRB and deposits in court | 96 | -- | -- | 96 | 416 | -- | -- | 416 |
| Total | 3,097,943 | $\underline{27,897,085}$ | 2,193,922 | 33,188,950 | 2,116,428 | $\underline{13,474,491}$ | 1,903,179 | 17,494,098 |

e) Results of Insurance, Pension Plan and Capitalization Operations

| BB-Consolidated | 2S2010 |  |  |  | 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Insurance | Pension | Capitalization | Total | Insurance | Pension | Capitalization | Total |
| Financial results | 179,924 | 892,168 | 118,143 | 1,190,235 | 293,203 | 1,507,344 | $\underline{224,470}$ | $\underline{\text { 2,025,017 }}$ |
| Financial income | 185,199 | 1,488,588 | 118,248 | 1,792,035 | 318,275 | 2,343,104 | 224,989 | 2,886,368 |
| Financial expenses | $(5,275)$ | $(596,420)$ | (105) | $(601,800)$ | $(25,072)$ | $(835,760)$ | (519) | $(861,351)$ |
| Restatement and interest on technical reserves | (295) | (775,208) | (67,302) | $(842,805)$ | $(33,888)$ | (1,274,169) | $(124,629)$ | (1,432,686) |
| Operating results | 940,013 | $(8,520)$ | 47,365 | 978,858 | 1,813,850 | $(18,695)$ | 92,567 | 1,887,722 |
| Retained premiums and contribution (Note 21.f) | 1,919,736 | 4,287,006 | 709,683 | 6,916,425 | 3,596,849 | 7,274,269 | 1,365,310 | 12,236,428 |
| Change in technical provisions | $(213,769)$ | $(4,247,240)$ | $(11,402)$ | $(4,472,411)$ | $(271,844)$ | $(7,201,321)$ | $(21,703)$ | $(7,494,868)$ |
| Retained claims | $(747,133)$ | -- | -- | $(747,133)$ | $(1,447,625)$ | -- | -- | $(1,447,625)$ |
| Selling expenses | $(18,821)$ | $(30,861)$ | $(35,575)$ | $(85,257)$ | $(63,530)$ | $(55,665)$ | $(77,348)$ | $(196,543)$ |
| Expenses with draws for prize \& redemptions of capitalization certificates | -- | -- | $(615,341)$ | $(615,341)$ | -- | -- | $(1,173,692)$ | $(1,173,692)$ |
| Expenses with pension plans benefits and redemptions | -- | $(17,425)$ | -- | $(17,425)$ | -- | $(35,978)$ | -- | $(35,978)$ |
| Total | $\underline{\underline{1,119,642}}$ | $\underline{\underline{108,440}}$ | $\underline{\underline{98,206}}$ | $\underline{\underline{1,326,288}}$ | $\underline{\underline{2,073,165}}$ | $\underline{\underline{214,480}}$ | $\underline{\underline{192,408}}$ | $\underline{\underline{2,480,053}}$ |

f) Retained insurance premiums, pension plan contributions and capitalization certificates

| BB-Consolidated | 2S2010 |  |  |  | 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Insurance | Pension | Capitalization | Total | Insurance | Pension | Capitalization | Total |
| Premiums issued (VGBL retirement) | 2,131,725 | 3,386,440 | -- | 5,518,165 | 3,898,020 | 5,692,167 | -- | 9,590,187 |
| Supplementary pension contributions (includes VGBL risk portion) | -- | 918,678 | -- | 918,678 | -- | 1,616,927 | -- | 1,616,927 |
| Revenues from capitalization certificates | -- | -- | 709,683 | 709,683 | -- | -- | 1,365,310 | 1,365,310 |
| Coinsurance premiums ceded | $(2,306)$ | -- | -- | $(2,306)$ | $(10,324)$ | -- | -- | $(10,324)$ |
| Reimbursed premiums (return of VGBL contribution) | $(6,700)$ | $(18,112)$ | -- | $(24,812)$ | $(11,454)$ | $(34,825)$ | -- | $(46,279)$ |
| Premiums issued net (premium issued premium reimbursed) | 2,122,719 | 4,287,006 | 709,683 | 7,119,408 | 3,876,242 | 7,274,269 | 1,365,310 | 12,515,821 |
| Reinsurance premiums ceded, consortiums and funds | $(202,983)$ | -- | -- | $(202,983)$ | $(279,393)$ | -- | -- | $(279,393)$ |
| Retained insurance premiums, pension plans and capitalization | $\underline{1,919,736}$ | $\underline{4,287,006}$ | 709,683 | $\underline{6,916,425}$ | $\underline{3,596,849}$ | $\underline{\text { 7,274,269 }}$ | $\underline{1,365,310}$ | $\underline{12,236,428}$ |

## 22 - Other Income / Expenses

## a) Service fees income

|  |  |  |  |  |  | R\$ Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Income from cards | 1,112,352 | 2,101,213 | 1,668,034 | 1,709,026 | 3,147,787 | 2,483,296 |
| Fund Management | 727,315 | 1,400,513 | 1,177,042 | 1,198,230 | 2,309,975 | 2,023,542 |
| Collections | 603,365 | 1,192,126 | 1,106,376 | 605,747 | 1,196,552 | 1,138,111 |
| Current Account | 446,189 | 857,312 | 753,460 | 447,229 | 859,287 | 772,421 |
| Insurance, pension and capitalization | 154,846 | 285,368 | 206,755 | 351,883 | 647,494 | 401,805 |
| Collection | 330,593 | 614,399 | 485,531 | 330,593 | 614,399 | 512,470 |
| Services provided by non-financial associated companies | -- | -- | -- | 273,750 | 612,659 | 435,625 |
| Interbank | 282,731 | 549,423 | 491,011 | 282,731 | 549,423 | 519,780 |
| Brokerage and custody | 11,057 | 20,316 | 21,600 | 232,068 | 436,455 | 361,202 |
| Loans and guarantees provided | 125,826 | 265,232 | 610,348 | 157,152 | 337,238 | 660,940 |
| National Treasury and Management of official Funds | 122,450 | 234,588 | 290,560 | 122,450 | 234,588 | 290,560 |
| Provided to the related | 183,130 | 373,020 | 298,623 | 98,830 | 182,485 | 163,865 |
| Consortium administration fees | -- | -- | -- | 62,767 | 112,813 | 80,300 |
| Other services | 144,777 | 347,536 | 256,502 | 168,878 | 400,175 | 327,800 |
| Total | 4,244,631 | 8,241,046 | 7,365,842 | $\underline{6,041,334}$ | 11,641,330 | $\underline{10,171,717}$ |

## b) Bank fees income

R\$ Thousand

|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Service package | 1,200,171 | 2,411,525 | 1,922,398 | 1,257,711 | 2,505,583 | 2,237,880 |
| Loans and registration file | 567,107 | 971,548 | 550,067 | 739,509 | 1,279,221 | 716,407 |
| Deposit account | 163,754 | 295,522 | 240,427 | 163,808 | 295,743 | 257,252 |
| Transfer of funds | 77,144 | 145,590 | 116,924 | 77,392 | 146,031 | 127,925 |
| Total | 2,008,176 | 3,824,185 | 2,829,816 | 2,238,420 | 4,226,578 | 3,339,464 |

## c) Personnel expenses

R\$ Thousand

|  |  |  |  | R\$ Thousand |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Salaries | $(3,008,888)$ | $(5,671,244)$ | $(4,530,941)$ | $(3,283,745)$ | $(6,176,891)$ | $(5,238,800)$ |
| Payroll charges | $(1,090,173)$ | $(2,023,821)$ | $(1,527,870)$ | $(1,190,964)$ | $(2,210,932)$ | $(1,911,433)$ |
| Benefits | $(836,606)$ | $(1,639,565)$ | $(1,252,487)$ | $(901,574)$ | $(1,760,321)$ | $(1,486,053)$ |
| Personnel administrative provisions | $(864,215)$ | $(1,719,096)$ | $(1,301,106)$ | $(864,215)$ | $(1,719,096)$ | $(1,472,570)$ |
| Provision for labor grievances | $(438,178)$ | $(776,090)$ | $(1,191,920)$ | $(438,178)$ | $(776,090)$ | $(1,374,700)$ |
| Supplementary welfare | $(130,701)$ | $(228,247)$ | $(137,242)$ | $(134,771)$ | $(235,354)$ | $(231,865)$ |
| Training | $(48,450)$ | $(76,715)$ | $(63,154)$ | $(53,632)$ | $(85,669)$ | $(73,324)$ |
| Directors' and officers' honoraries | $(10,525)$ | $(20,582)$ | $(20,223)$ | $(27,039)$ | $(55,238)$ | $(49,689)$ |
| Total | $(6,427,736)$ | $(12,155,360)$ | (10,024,943) | (6,894,118) | (13,019,591) | (11,838,434) |

## d) Other Administrative Expenses



## e) Other Operating Income

|  | R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Previ - Adjustment | 2,472,684 | 4,299,199 | 4,223,294 | 2,472,684 | 4,299,199 | 4,223,294 |
| Equalization of rates - Law 8427/1992 | 1,291,044 | 2,444,924 | 1,773,404 | 1,291,044 | 2,444,924 | 1,773,404 |
| Recovery of charges and expenses | 430,992 | 1,035,560 | 1,066,621 | 840,826 | 1,720,470 | 1,061,330 |
| Income from guarantee deposits | 662,177 | 1,209,535 | 1,079,437 | 662,177 | 1,209,535 | 1,143,105 |
| Labor, civil and tax claims - Reversal of provisions | 281,719 | 850,328 | 1,705,481 | 281,719 | 850,328 | 1,705,481 |
| Foreign exchange gains | 590,444 | 590,444 | 5,158,306 | 832,880 | 832,880 | 5,177,825 |
| Equipment Rental - POS (Cielo) | -- | -- | -- | 163,765 | 304,632 | 279,425 |
| Update on allocation of surplus funds - Previ (Note 27.e) | 171,040 | 280,994 | 220,755 | 171,040 | 280,994 | 220,755 |
| Credit card transactions | 84,807 | 194,082 | 157,130 | 84,807 | 194,082 | 162,970 |
| Personnel expenses - Reversal of provisions | 126,026 | 131,754 | 8,141 | 126,026 | 131,754 | 8,141 |
| Administrative expenses - Reversal of provisions | 43,837 | 126,845 | 142,994 | 43,837 | 126,845 | 142,994 |
| Dividends received | 20,557 | 51,964 | 43,166 | 20,557 | 51,964 | 43,166 |
| Commissions originated from services provided (Visavale) | -- | -- | -- | -- | -- | 110,280 |
| Others | 541,206 | 789,093 | 291,618 | 971,118 | 1,645,151 | 920,784 |
| Total | 6,716,533 | 12,004,722 | 15,870,347 | 7,962,479 | 14,092,757 | 16,972,954 |

## f) Other operating expenses

|  | R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Other operating expenses from non-financial associated companies | -- | -- | -- | $(625,551)$ | $(1,196,221)$ | $(1,016,952)$ |
| Business partners ${ }^{(1)}$ | $(6,022)$ | $(22,142)$ | $(48,228)$ | $(616,322)$ | $(1,178,011)$ | $(48,228)$ |
| Actuarial liabilities | $(513,325)$ | $(1,171,381)$ | $(841,758)$ | $(513,325)$ | $(1,171,381)$ | $(841,758)$ |
| Credit card transactions | $(434,388)$ | $(875,507)$ | $(733,999)$ | $(434,388)$ | $(875,507)$ | $(759,711)$ |
| Premiums paid to clients - Loyalty Program | $(524,796)$ | $(792,226)$ | $(442,119)$ | $(524,796)$ | $(792,226)$ | $(442,119)$ |
| Readjustment negative exchange / Reclassification of balances | $(599,479)$ | $(612,030)$ | $(2,717,098)$ | $(738,699)$ | $(751,250)$ | $(2,726,357)$ |
| Payroll guaranteed loans acquired | $(409,481)$ | $(582,055)$ | $(251,497)$ | $(409,481)$ | $(582,055)$ | $(251,497)$ |
| Restatement of guarantee deposits | $(226,590)$ | $(483,894)$ | $(552,634)$ | $(226,590)$ | $(483,894)$ | $(552,634)$ |
| Discounts granted on renegotiations | $(128,425)$ | $(213,084)$ | $(115,907)$ | $(204,462)$ | $(347,878)$ | $(145,779)$ |
| Amortization of goodwill | $(96,306)$ | $(186,719)$ | $(65,055)$ | $(134,165)$ | $(304,967)$ | $(135,510)$ |
| Hybrid capital and debt instruments | $(141,590)$ | $(299,071)$ | $(115,938)$ | $(141,590)$ | $(299,071)$ | $(115,938)$ |
| Failures / frauds and other losses | $(149,056)$ | $(264,149)$ | $(369,875)$ | $(149,056)$ | $(264,149)$ | $(411,693)$ |
| Premium life insurance - consumer credit | $(112,064)$ | $(205,164)$ | $(101,360)$ | $(112,064)$ | $(205,164)$ | $(101,360)$ |
| Amortization / early settlement of contracts | $(163,986)$ | $(191,010)$ | $(2,774)$ | $(163,986)$ | $(191,010)$ | $(2,774)$ |
| ATM Network | $(62,829)$ | $(125,441)$ | $(80,102)$ | $(62,829)$ | $(125,441)$ | $(80,102)$ |
| Updating the acquisition of investment | $(4,783)$ | $(71,459)$ | $(291,426)$ | $(4,783)$ | $(71,459)$ | $(291,426)$ |
| Expenses Proagro | $(6,110)$ | $(51,823)$ | $(8,139)$ | $(6,110)$ | $(51,823)$ | $(8,139)$ |
| Law 9138/95 - Restatement of funds to be returned to the Federal Treasury | $(28,878)$ | $(48,453)$ | $(43,941)$ | $(28,878)$ | $(48,453)$ | $(43,941)$ |
| Update interest own capital / Dividends | $(17,794)$ | $(43,155)$ | $(37,070)$ | $(17,794)$ | $(43,155)$ | $(37,070)$ |
| INSS | $(17,098)$ | $(29,589)$ | $(27,032)$ | $(17,098)$ | $(29,589)$ | $(27,032)$ |
| Previ - Adjustment | $(8,476)$ | $(24,701)$ | $(30,459)$ | $(8,476)$ | $(24,701)$ | $(30,459)$ |
| Fees for the use of Sisbacen - Central Bank of Brazil System | $(8,682)$ | $(16,465)$ | $(13,571)$ | $(8,682)$ | $(16,465)$ | $(13,571)$ |
| Others | $(411,930)$ | $(661,998)$ | $(456,641)$ | $(625,803)$ | $(863,094)$ | (1,242,851) |
| Total | (4,072,088) | (6,971,516) | (7,346,623) | (5,774,927) | (9,916,964) | $(9,326,901)$ |

(1) Refers mainly to commission for loans originated by partners and commercial agreements with tenants.

## 23 - Non Operating Income

|  | R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Non-operating income | 71,117 | 286,060 | 246,452 | 118,649 | 544,949 | 1,971,297 |
| Profit on the sale of investments | 816 | 117,166 | 76,696 | 7,853 | 221,568 | 1,765,663 |
| Visa Inc. | 816 | 117,166 | 76,696 | 816 | 214,531 | 141,088 |
| Cielo (Visanet) | -- | -- | -- | -- | -- | 1,624,575 |
| Brasilsaúde (Nota 2.c) | -- | -- | -- | 7,037 | 7,037 | -- |
| Capital gains | 9,551 | 17,020 | 34,226 | 25,324 | 131,647 | 52,100 |
| Profit on the sale of assets | 13,164 | 47,553 | 34,514 | 16,392 | 52,865 | 40,246 |
| Reversal of provision for devaluation of other assets | 13,062 | 38,599 | 44,593 | 13,116 | 38,781 | 45,768 |
| Sale of real estate | 14,831 | 31,767 | 30,416 | 14,831 | 31,767 | 30,416 |
| Rental income | 6,536 | 12,546 | 14,322 | 6,746 | 12,881 | 14,902 |
| Provision for/(reversal of) loss with shares and quotas | -- | -- | 4,421 | -- | -- | 4,421 |
| Other non-operating income | 13,157 | 21,409 | 7,264 | 34,387 | 55,440 | 17,781 |
| Non-operating expenses | $(53,222)$ | $(95,556)$ | $(70,140)$ | $(94,324)$ | (174,600) | $(127,669)$ |
| Loss on sale of assets | $(1,422)$ | $(3,642)$ | $(2,386)$ | $(36,170)$ | $(69,560)$ | $(23,042)$ |
| Devaluation of other assets | $(20,307)$ | $(47,513)$ | $(47,272)$ | $(20,367)$ | $(47,750)$ | $(47,842)$ |
| Capital losses | $(27,796)$ | $(38,834)$ | $(17,040)$ | $(28,374)$ | $(40,138)$ | $(37,301)$ |
| Other non-operating expenses | $(3,697)$ | $(5,567)$ | $(3,442)$ | $(9,413)$ | $(17,152)$ | $(19,484)$ |
| Total | $\underline{17,895}$ | 190,504 | $\underline{\underline{176,312}}$ | $\underline{24,325}$ | $\underline{\underline{370,349}}$ | 1,843,628 |

## 24 - Stockholder's Equity

a) Book value and market value per common share

|  | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ | $\mathbf{1 2 . 3 1 . 2 0 0 9}$ |
| :--- | ---: | ---: |
| Equity Banco do Brasil (R\$ thousand) | $50,495,741$ | $36,119,265$ |
| Book value per share $(R \$)$ | 17,65 | 14,05 |
| Market value per common share $(R \$)$ | 31,42 | 29,70 |
| Equity BB-Consolidated $(R \$$ thousand $)$ | $50,440,683$ | $36,119,406$ |

Book value per share is calculated based on the equity of Banco do Brasil. The reconciliation with the equity of BB-Consolidated is shown in Note 24.g.

## b) Capital

The capital of $R \$ 33,077,996$ thousand ( $R \$ 18,566,919$ thousand on 12.31.2009) of Banco do Brasil is divided into $2,860,729,247$ common shares represented in book entry form no par value. The Federal Government is the largest shareholder, holding the control.

The capital increase in the period of 2010, in the amount of $R \$ 14,511,077$ thousand, was due to the capitalization of Reserve for Retained Earnings (Statutory Reserve Operating Margin) of R\$7,412,899 thousand and Reserve of Capital valued at R\$5,188 thousand, Primary Offering of 286 million shares valued at $R \$ 7,049,900$ thousand, the subscription of $4,859,696$ common shares from the exercise of subscription bonuses "C" of $\mathrm{R} \$ 42,816$ thousand, and the issuance of 9,039 shares, no par value, from the incorporation of companies Besc Leasing SA - Leasing and Finance SA Besc - Credit, Financing and Investment of R\$ 274 thousand.

Banco do Brasil may, even without amending its by-laws, if approved by a General Meeting, and in the conditions established therein, increase its capital up to the limit of $\mathrm{R} \$ 50$ billion Brazilian Reais, by issuing common shares, granting shareholders preference for subscribing the capital increase proportionally to the number of held shares, while maintaining the rights of subscription bonus holders.

## c) Revaluation reserves

The revaluation reserves, totaling $R \$ 6,241$ thousand ( $R \$ 6,746$ thousand in 12.31.2009), refer to revaluations of assets made by the companies Kepler Weber S.A., Pronor, and Cobra Tecnologia S.A. The realizations of the reserves in 2010, totaling $\mathrm{R} \$ 505$ thousand ( $\mathrm{R} \$ 540$ thousand in 2009), were transferred to "Retained earnings (accumulated losses)". The remaining balance will be held until to the date of its effective realization, in conformity with CMN Resolution 3565/2008.
d) Capital and profit reserves

|  | $\mathbf{R} \boldsymbol{\$}$ Thousand |  |
| :--- | ---: | ---: |
| Capital reserves | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ | $\mathbf{1 2 . 3 1 . 2 0 0 9}$ |
| ${\text { Reserve for Retained Earnings }{ }^{(1)}}^{\text {Legal Reserve }}$ | $\mathbf{1 6 , 9 4 4 , 3 2 4}$ | 5,188 |
| Statutory Reserves $^{(1)}$ | $2,884,196$ | $\mathbf{1 7 , 3 0 1 , 4 3 9}$ |
| Operating margin $^{\text {Equalization of dividends }}$ | $\mathbf{1 4 , 0 6 0 , 1 2 8}$ | $2,296,291$ |
| $10,725,406$ | $\mathbf{1 5 , 0 0 5 , 1 4 8}$ |  |

[^29]The Capital Reserve on tax incentives was capitalized in April 2010, as decided by the Extraordinary General Meeting held on April 13, 2010.

The capital reserve Operating Margin has the purpose is to guarantee an operating margin compatible with the development of the company's transactions. It is formed by up to $100 \%$ of the balance of net income after legal distributions, including dividends, up to the limit of $80 \%$ of the capital.

The Capital Reserve Equalization of dividends Guarantees financial resources for the payment of dividends and is formed by up to $50 \%$ of the balance of net income after legal distributions, including dividends, up to the limit of $20 \%$ of the capital.

## e) Earnings per share

Basic earnings per share were calculated by dividing the net profit attributable to shareholders by the weighted average number of total shares, excluding treasury shares. For the calculation of diluted earnings per share and added the weighted average number of potential subscription of shares from the exercise of warrants "C"(Note 24.j).

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| Net profit attributable to shareholders ( R \$ thous) | 11,758,093 | 10,147,522 | 11,703,165 | 10,148,111 |
| Weighted average number of shares |  |  |  |  |
| Basic | 2,711,976,359 | 2,567,313,946 | 2,711,976,359 | 2,567,313,946 |
| Diluted | 2,727,868,423 | 2,585,730,437 | 2,727,868,423 | 2,585,730,437 |
| Earnings per share |  |  |  |  |
| Basic earnings per share ( $\mathrm{R} \$$ ) | 4,34 | 3,95 | 4,32 | 3,95 |
| Diluted earnings per share ( $\mathrm{R} \$$ ) | 4,31 | 3,92 | 4,29 | 3,92 |

f) Interest on own capital / Dividends

|  | Value <br> (R\$ Thousand) | Value per share Data Base Payment |
| :--- | :--- | :--- | :--- | (Date of payment


|  | Value ( $\mathrm{R} \$$ Thous) | Value per share | Data Base Payment | Date of payment |
| :---: | :---: | :---: | :---: | :---: |
| 1st quarter/2009 |  |  |  |  |
| Dividends | 218,474 | 0,085 | 14,05,2009 | 27,05,2009 |
| Interest on own capital | 447,717 | 0,174 | 23,03,2009 | 27,05,2009 |
| 2nd quarter/2009 |  |  |  |  |
| Dividends | 483,097 | 0,188 | 13,08,2009 | 27,08,2009 |
| Interest on own capital | 456,137 | 0,178 | 22,06,2009 | 27,08,2009 |
| 3rd quarter/2009 |  |  |  |  |
| Dividends | 315,482 | 0,123 | 12,11,2009 | 24,11,2009 |
| Interest on own capital | 475,922 | 0,185 | 21,09,2009 | 24,11,2009 |
| 4th quarter/2010 |  |  |  |  |
| Dividends | 1,184,090 | 0,461 | 25,02,2010 | 10,03,2010 |
| Interest on own capital | 478,090 | 0,186 | 21,12,2009 | 10,03,2010 |
| 2009 |  |  |  |  |
| Total allocated to stockholders (item 1 + item 2) | 4,059,009 | 1,580 |  |  |
| 1- Dividends | 2,201,143 | 0,857 |  |  |
| 2- Interest on own capital ${ }^{(1)}$ | 1,857,866 | 0,723 |  |  |
| Net income for the period | 10,147,522 |  |  |  |

(1) Amounts subject to the rate of $15 \%$ Income Tax Withholding.

In accordance with Laws 9249/1995 and 9430/1996 and the Bank's Bylaws, Management decided on the payment of Interest on Own Capital to its stockholders, imputed to the value of the dividends, plus additional dividends, equivalent to $40 \%$ of the adjusted net income from the year 2010, the value recorded in earnings or accumulated deficit during the period.

Interest on capital is calculated based on adjusted net equity accounts and is limited on a pro rata basis to the variation of long-term interest rate, as long as there is profit computed before its deduction or Reserve for Retained Earnings and profit reserves at least twice its amount.

To comply with the Income Tax legislation, the amount of interest on capital was recorded as corresponding entries against "Financial expenses" and, for purposes of disclosure of the financial statements, reclassified to "Retained earnings". The total interest on capital during the period of 2010 provided a reduction in spending on tax charges totaling $R \$ 961,300$ thousand.
g) Reconciliation of Net Income and Shareholders' Equity

|  | R\$ Thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Income |  |  | Shareholders' Equity |  |
|  | 2 S 2010 | 2010 | 2009 | 12.31.2010 | 12.31.2009 |
| Banco do Brasil | 6,626,909 | 11,758,093 | 10,147,522 | 50,495,741 | 36,119,265 |
| Unrealized Gains | -- | $(54,908)$ | -- | $(54,908)$ | -- |
| Reciprocal participation in subsidiaries | -- | -- | -- | (197) | -- |
| Minority interests in subsidiaries | -- | (20) | 589 | 47 | 141 |
| BB-Consolidated | 6,626,909 | 11,703,165 | 10,148,111 | 50,440,683 | 36,119,406 |

## h) Stockholdings (Number of shares)

Shares held by the Bank's shareholder, directly or indirectly, of more than $5 \%$, by the directors and members of the Fiscal Council and Audit Committee:

| Stockholders | 12.31.2010 |  | 12.31.2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Shares | \% Total | Shares | \% Total |
| Federal Government | 1,693,134,063 | 59.3 | 1,677,309,058 | 65.3 |
| Ministério da Fazenda | 1,483,734,063 | 51.9 | 1,378,734,058 | 53.7 |
| Fundo de Garantia a Exportação | 139,400,000 | 4.9 | 229,400,000 | 8.9 |
| Fundo Fiscal de Investimento e Estabilização | 62,500,000 | 2.2 | - | -- |
| Fundo Garantidor para Investimentos | 7,500,000 | 0.3 | 7,500,000 | 0.3 |
| Fundo Garantidor de Parcerias Público-Privadas - FGP | -- | -- | 60,000,000 | 2.3 |
| Fundo Garantidor de Habitação Popular - FGHab | -- | -- | 1,675,000 | 0.1 |
| Banco do Brasil Employees Retirement Fund (PREVI) ${ }^{(1)}$ | 296,564,911 | 10.3 | 266,446,187 | 10.4 |
| BNDES Participações S.A. - BNDESPar ${ }^{(1)}$ | $\underline{\mathbf{2 3 5 , 1 1 9}}$ | -- | 62,409,779 | 2.4 |
| Treasury Stock | 9,753 | - | 1,150,369 | =- |
| Other shareholders | 870,785,401 | 30.4 | 562,545,119 | $\underline{21.9}$ |
| Total | $\underline{\text { 2,860,729,247 }}$ | $\underline{\underline{100.0}}$ | $\underline{\text { 2,569, } 860,512}$ | $\underline{\underline{100.0}}$ |

(1) Connected to the Controller.

|  | Shares ON ${ }^{(1)}$ |  |
| :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 |
| Steering committee (Except for the shares of the President that are included in the Board of Directors) | 12 | 14 |
| Board of Directors | 7,370 | 7,665 |
| Executive Committee (Except Board of Directors) | 25,961 | 9,686 |
| Fiscal Council | -- | -- |
| Audit Committee | 823 | 823 |

(1) The shareholding interest of the Board of Directors, Executive Committee, Fiscal Council and Audit Committee represents approximately $0.001 \%$ of the Bank's capital stock.
i) Number of Shares being Traded on the Market / Free Float

| BB Shares | 12.31.2010 |  | 12.31.2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantity | \% | Quantity | \% |
| Being traded ${ }^{(1)}$ | 870,752,058 | 30.4 | 562,527,754 | 21.9 |
| Total issued | 2,860,729,247 | 100.0 | 2,569,860,512 | 100.0 |

(1) As Law No. 6.404/1976 and regulation of Bovespa's New Market. Does the shares held by the Board of Directors and Executive committee.

## j) "C" subscription bonuses

The Extraordinary General Meeting of 05.19.2010, provided the anticipation of the exercise of subscription of shares arising from bonus "C" during the period 06.21 .2010 to 06.23 .2010 , and exercised $1,551,727$ bonuses. Remains secured to the holders of outstanding bonds of $4,328,704$ " C " the right to subscribe for shares of capital stock during the period 03.31 .2011 to 06.30 .2011 . The market value of these warrants was $R \$ 67.33$ on 12.31.2010 ( $\mathrm{R} \$ 58.50$ on 12.31.2009).

## 25 - Taxes

## a) Breakdown of income tax and social contribution expenses

|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

b) Reconciliation of income tax and social contribution expense

|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Considering that some financial institutions have been going to court with individual lawsuits challenging the increase of the rate of CSLL and that the National Confederation of the Financial System - Consif filed a Direct Unconstitutionality Lawsuit - ADIN, the Banco do Brasil has been recognizing tax credits in a sum sufficient to annul, exclusively, the impact on income resulting from the increase of the rate (6\%) on the CSLL tax liabilities (current and deferred). Banco do Brasil performed an assessment of the arguments employed by ADIN, concluding on the remote likelihood of success by Consif, for which reason the Bank posted an additional sum of CSLL tax credits in order to complete the increased $15 \%$ tax rate, totaling $R \$ 1,213,177$ thousand.

## c) Tax Expenses

|  | R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 |
| Cofins | $(1,112,113)$ | $(2,087,592)$ | (1,791,777) | $(1,363,202)$ | $(2,603,844)$ | $(2,287,683)$ |
| Tax Services of any kind - ISSQN | $(247,340)$ | $(480,644)$ | $(418,016)$ | $(322,996)$ | $(624,022)$ | $(560,696)$ |
| PIS/Pasep | $(159,994)$ | $(318,509)$ | $(291,162)$ | $(207,909)$ | $(413,941)$ | $(379,455)$ |
| Others | $(37,781)$ | $(74,024)$ | $(59,678)$ | $(48,106)$ | $(108,138)$ | $(104,844)$ |
| Total | (1,557,228) | (2,960,769) | (2,560,633) | (1,942,213) | (3,749,945) | (3,332,678) |

## d) Deferred tax liabilities

R\$ Thousand

|  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Arising from unrecognized actuarial gains ${ }^{(1)}$ | 4,049,365 | 4,123,099 | 4,049,365 | 4,123,099 |
| Arising from leasing portfolio adjustments | 2,973 | -- | 930,884 | 635,040 |
| Arising from restatement of judicial deposits | 316,412 | 156,508 | 316,412 | 156,508 |
| Arising from mark-to-market adjustments | 354,776 | 179,243 | 413,899 | 191,916 |
| Foreign branches | 3,141 | 3,827 | 3,175 | 3,834 |
| Arising from futures market transactions | 4,394 | 113,702 | 4,395 | 113,950 |
| Others | 2,032 | 11 | 189,252 | 205,058 |
| Total deferred tax liabilities | 4,733,093 | 4,576,390 | 5,907,382 | 5,429,405 |
| Income Tax | 2,518,448 | 2,497,476 | 3,666,538 | 2,972,537 |
| Social Contribution | 1,508,079 | 1,428,023 | 1,527,853 | 1,783,521 |
| Pasep | 98,767 | 90,985 | 99,665 | 94,124 |
| Cofins | 607,799 | 559,906 | 613,326 | 579,223 |

(1) The realization of deferred tax liabilities on actuarial gains is related to the achievement of the values of actuarial (Note 27).
e) Deferred tax assets (Tax Credit)

## Recorded

|  |  |  |  | R\$ Thousand |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  |  |
|  | 12.31.2009 |  |  | 12.31.2010 |
|  | Balance | Entries | Write-offs | Balance |
| Temporary differences | 16,246,460 | 4,565,080 | 3,989,826 | 16,821,714 |
| Allowance for loan losses | 7,357,817 | 548,413 | 1,027,187 | 6,879,043 |
| Passive reserves | 6,192,259 | 2,403,407 | 2,223,979 | 6,371,687 |
| Marked-to-market | 209,519 | 391,560 | 318,209 | 282,870 |
| Other provisions | 2,486,865 | 1,221,700 | 420,451 | 3,288,114 |
| CSLL Written to 18\% (MP 2.158/2001) | 3,188,190 | 196,481 | 575,407 | 2,809,264 |
| Fiscal losses/ negative bases | 772,285 | 191,640 | 843,001 | 120,924 |
| Total tax credits recorded | $\underline{\underline{20,206,935}}$ | 4,953,201 | 5,408,234 | $\underline{\underline{19,751,902}}$ |
| Income Tax | 10,886,269 | 2,989,319 | 3,302,315 | 10,573,273 |
| Social Contribution | 9,298,545 | 1,921,231 | 2,071,873 | 9,147,903 |
| Pasep | 3,092 | 5,962 | 4,759 | 4,295 |
| Cofins | 19,029 | 36,689 | 29,287 | 26,431 |


|  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | BB Consolidated |  |  |  |
|  | 12.31.2009 | 2010 |  | 12.31.2010 |
|  | Balance | Entries | Write-offs | Balance |
| Temporary differences | 17,244,001 | 4,980,101 | 4,076,361 | 18,147,741 |
| Allowance for loan losses | 7,812,377 | 762,056 | 1,081,597 | 7,492,836 |
| Passive reserves | 6,341,708 | 2,420,735 | 2,225,793 | 6,536,650 |
| Mark-to-market | 254,607 | 393,203 | 348,473 | 299,337 |
| Other provisions | 2,835,309 | 1,404,107 | 420,498 | 3,818,918 |
| CSLL Written to 18\% (MP 2.158/2001) | 3,188,190 | 196,480 | 575,407 | 2,809,263 |
| Fiscal losses/ negative bases | 948,834 | 516,972 | 847,481 | 618,325 |
| Excess Depreciation | 528,776 | 55,711 | 190,278 | 394,209 |
| Total tax credits recorded | $\underline{\underline{21,909,801}}$ | 5,749,264 | 5,689,527 | 21,969,538 |
| Income Tax | 12,127,634 | 3,542,558 | 3,481,092 | 12,189,100 |
| Social Contribution | 9,755,169 | 2,163,866 | 2,173,951 | 9,745,084 |
| Pasep | 3,475 | 5,988 | 4,820 | 4,643 |
| Cofins | 23,523 | 36,852 | 29,664 | 30,711 |

## Not Recorded

R\$ Thousand

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Tax credit abroad | 198,728 | 108,345 | 198,728 | 108,345 |
| Temporary differences | -- | -- | 14,249 | 19,782 |
| Fiscal losses/ negative bases | -- | -- | -- | 60,302 |
| Total tax credits and the Pasep Cofins not Activated | 198,728 | 108,345 | 212,977 | 188,429 |
| Income Tax | 124,205 | 67,716 | 138,449 | 117,768 |
| Social Contribution | 74,523 | 40,629 | 74,528 | 70,661 |

## Estimates for the realization of tax credits recorded

The expectation of implementation of deferred assets (tax credits) is based on technical study was prepared in 12.31.2010, and the present value determined based on the average rate of funding of Banco do Brasil.

R\$ Thousand

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Face Value | Present Value | Face Value | Present Value |
| In 2011 | 3,531,458 | 3,327,897 | 3,557,439 | 3,362,175 |
| In 2012 | 3,411,583 | 3,074,753 | 3,469,816 | 3,124,885 |
| In 2013 | 3,508,476 | 3,032,052 | 3,599,123 | 3,101,675 |
| In 2014 | 3,287,961 | 2,730,942 | 3,370,948 | 2,789,082 |
| In 2015 | 4,605,901 | 3,654,441 | 4,673,729 | 3,696,086 |
| From 2016 | 1,406,523 | 1,075,361 | 3,298,483 | 2,538,860 |
| Total tax credits | 19,751,902 | 16,895,447 | 21,969,538 | 18,612,763 |

During the period of 2010, the realization of deferred assets (tax credits) in Banco do Brasil was observed in the amount of $R \$ 6,266,506$ thousand, corresponding to $174.11 \%$ of the forecast for use in 2010 , reported in a technical study prepared as of 12.31.2009 ( $\mathrm{R} \$ 3,599,072$ thousand).

The realization of the nominal value of tax credit assets, considering the recovery of those issued during the processing of the lawsuit (70\%), based on a technical study conducted by the Banco do Brasil (12.31.2010), is designed for 6.5 years in following proportions:

|  | Banco do Brasil |  | BB-Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Tax losses ${ }^{(1)}$ | Temporary differences | Tax losses ${ }^{(1)}$ | Temporary differences ${ }^{(2)}$ |
| In 2011 | 28\% | 16\% | 25\% | 15\% |
| In 2012 | 24\% | 16\% | 22\% | 15\% |
| In 2013 | 28\% | 16\% | 26\% | 15\% |
| In 2014 | 20\% | 16\% | 19\% | 15\% |
| In 2015 | -- | 27\% | 1\% | 25\% |
| From 2016 | -- | 9\% | 7\% | 15\% |

(1) Projection of consumption linked to the ability to generate taxable income for income tax and social contribution in subsequent periods.
(2) The ability to use results from the movement of reserves (expected reversals occur, and uses low).

## 26 - Related-party Transactions

The costs of salaries and other benefits granted to key management personnel of the Banco do Brasil Group (Board of Directors, Executive Directors, Audit Committee and Fiscal Council):


Banco do Brasil has no variable remuneration based on shares and other long-term benefits and does not offer post-employment benefits to its key management personnel except those that are part of the staff of the Bank, participating in the Pension Plan for Employees of the Banco do Brasil - Previ. Since January 2007, due to the accumulated surplus in the Plan of those officials, the Bank does not provide this benefit expenses (Note 27).

The Bank does not grant loans to key management personnel, pursuant to the prohibition to all financial institutions established by the Central Bank of Brazil.

The balances referring to transactions between the consolidated companies of Banco do Brasil are eliminated in the Consolidated Financial Statements. With respect to the majority shareholder, transactions with the National Treasury and with the agencies of the direct administration of the Federal government that maintain banking operations with the Bank, are included.

The Bank has only normal banking transactions with these related parties, such as interest bearing and noninterest bearing deposits, loans, and sale and repurchases transactions. There are also service provision and guarantee agreements. These transactions are conducted under normal market conditions, mainly under the terms and conditions for comparable transactions with unrelated parties, including interest rates and collateral. These transactions do not involve payment risks.

## Notes to Financial Statements

The funds invested in government securities and federal funds for transfers and programs from the Official Institutions are listed as notes 8 and 18 respectively.

The Bank sponsors the Banco do Brasil Foundation whose goals are the promotion, support, encouragement and sponsorship of actions at the educational, cultural, social, philanthropic, recreational / sports and promote research activities - scientific and technological assistance to urban communities - rural areas. In the period of 2010, the Bank has made contributions to the Banco do Brasil Foundation in the amount of $\mathrm{R} \$ 90,320$ thousand ( $\mathrm{R} \$ 42,932$ thousand from 2009).

The information related to onlending and other transactions with other sponsored entities are disclosed in Note 27.

During 2010, the Banco do Brasil acquired portfolios of credit operations of Banco Votorantim, transferred joint obligations, totaling $R \$ 7,795,787$ thousand ( $R \$ 2,134,420$ thousand on 2009).

## Summary of transactions with related parties

The balances of the assets and liabilities of Banco do Brasil from transactions with related on 12.31 .2010 and 12.31.2009 and their results for the 2010 and 2009 are as follows:

|  |  |  |  |  |  | R\$ Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12.31.2010 |  |  |  |  |  |  |
| Controller ${ }^{(1)}$ | Subsidiaries | Jointly controlled subsidiaries ${ }^{(3)}$ | Affiliates ${ }^{(4)}$ | $\underset{\substack{\text { Key } \\ \text { Personnemel } \\ \\ \text { (5) }}}{ }$ | Other Related Parties ${ }^{(6)}$ | Total |


| Assets |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interbank deposits | -- | 14,960,687 | 75,078 | -- | -- | -- | 15,035,765 |
| Securities | -- | 5,632 | 92,574 | 27,988 | -- | -- | 126,194 |
| Loans | 947,969 | 48,602 | 86,706 | -- | -- | 798,938 | 1,882,215 |
| Receivables | -- | 29,570 | -- | -- | -- | -- | 29,570 |
| Other Assets | -- | 402,472 | 318,106 | -- | -- | 135,926 | 856,504 |
| Total |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |
| Demand deposits | 816,374 | 51,353 | 50,069 | 5,680 | 522 | 1,226,662 | 2,150,660 |
| Saving deposits | -- | -- | -- | -- | 1,117 | -- | 1,117 |
| Remunerated time deposits | -- | 3,492,926 | 1,159,700 | 708,689 | 5,636 | 7,115,485 | 12,482,436 |
| Obligations related to Committed Operations | -- | 1,174,729 | -- | -- | -- | 528,713 | 1,703,442 |
| Borrowings and transfers | 1,512,821 | 9,443,002 | -- | -- | -- | 37,697,421 | 48,653,245 |
| Other Liabilities | -- | 31,075 | 113,117 | -- | -- | 121,355 | 265,547 |
| Income - 2S2010 |  |  |  |  |  |  |  |
| Income from interest and services | 38,328 | 779,956 | 558,924 | 69,854 | -- | 341,681 | 1,788,743 |
| Expenses from raising funds | $(104,963)$ | $(109,764)$ | $(18,003)$ | $(17,641)$ | (197) | $(1,340,363)$ | $(1,590,931)$ |


| Income - 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income from interest and services | 87,957 | 1,578,538 | 1,047,877 | 165,570 | -- | 427,908 | 3,307,850 |
| Expenses from raising funds | $(170,672)$ | $(385,147)$ | $(19,892)$ | $(21,951)$ | (838) | $(2,400,736)$ | $(2,999,236)$ |
| Guarantees and Other Recourses ${ }^{(7)}$ | -- | 1,002,892 | 9,409,585 | -- | -- | -- | 10,412,477 |

Notes to Financial Statements

(1) Controller - National Treasury and agencies of the direct administration of the Federal Government.
(2) Subsidiaries - Includes related companies Note 3 as identified in item (1) and (2).
(3) Jointly Controlled - Includes related companies Note 3 as identified in item (3).
(4) Affiliates - Includes related companies Note 3 as identified in item (4).
(5) Key Personnel Administration - Audit Committee, Audit Committee, Board of Directors, Executive Directors and Auditor General.
(6) Includes private and public companies controlled by the Federal Government, entities linked to employees.
(7) Includes Opening Contract Interbank Revolving Credit Line to release with Banco Votorantim, equivalent to the value of net assets of that institution less the figures used in the transactions with the Bank.

## Notes to Financial Statements

## 27 - Employee Benefits

Banco do Brasil sponsors the following private pension and complementary health plan entities that provide for complementation of retirement and healthcare benefits for its employees:

| Sponsored entities | Plans | Benefits | Classification |
| :---: | :---: | :---: | :---: |
| PREVI - Caixa de Previdência dos Funcionários do Banco do Brasil | Previ Futuro <br> Benefit Plan 1 <br> Informal Plan | Retirement and Pension <br> Retirement and Pension <br> Retirement and Pension | Defined contribution <br> Defined benefit <br> Defined benefit |
| CASSI - Caixa de Assistência dos Funcionários do Banco do Brasil | Plan of Members | Health Care | Defined benefit |
| ECONOMUS - Instituto de Seguridade Social | Prevmais | Retirement and Pension | Defined contribution |
|  | General Regulation | Retirement and Pension | Defined benefit |
|  | Supplementary Regulations 1 | Retirement and Pension | Defined benefit |
|  | Grupo B' | Retirement and Pension | Defined benefit |
|  | Unified Health Plan - PLUS | Health Care | Defined benefit |
|  | Unified Health Plan - PLUS II | Health Care | Defined benefit |
|  | Supplementary Health Care Plan PAMC | Health Care | Defined benefit |
| FUSESC - Fundação Codesc de Seguridade Social | Multifuturo I | Retirement and Pension | Defined contribution |
|  | Benefit Plan 1 | Retirement and Pension | Defined benefit |
| SIM - A fund for assistance for BESC, Codesc, Badesc and Fusesc employees | Health Care Plan | Health Care | Defined contribution |
| PREVBEP - Caixa de Previdência Social | Plano BEP | Retirement and Pension | Defined benefit |

Number of participants covered by benefit plans sponsored by the Bank:

| Plans | 12.31.2010 |  |  | 12.31.2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Participants |  |  | Number of Participants |  |  |
|  | Actives | Retirees | Total | Actives | Retirees | Total |
| Retirement and Pension Plans | 105,074 | 105,517 | 210,591 | 100,447 | 100,508 | 200,955 |
| Plan participants Plano 1 | 32,449 | 82,727 | 115,176 | 33,814 | 82,536 | 116,350 |
| Plan participants Previ Future | 60,113 | 370 | 60,483 | 51,923 | 73 | 51,996 |
| Other Plans | -- | 7,920 | 7,920 | -- | 7,703 | 7,703 |
| Informal Plan | 12,512 | 14,500 | 27,012 | 14,710 | 10,196 | 24,906 |
| Medical Plans | 117,262 | 82,153 | 199,415 | 98,262 | 81,359 | 179,621 |
| Cassi Plan | 98,221 | 82,153 | 180,374 | 91,364 | 81,359 | 172,723 |
| Other Plans | 19,041 | -- | 19,041 | 6,898 | -- | 6,898 |

Contributions to benefit plans:

| Sponsors' contributions | 2S2010 | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| Retirement and Pension Plans | 728,310 | 1,004,182 | 1,089,673 |
| Plan participants $1{ }^{(1)}$ | 431,305 | 459,051 | 638,191 |
| Plan participants Previ Future | 105,901 | 184,045 | 144,128 |
| Other Plans | 154,241 | 295,797 | 296,375 |
| Informal Plan | 36,863 | 65,289 | 10,979 |
| Medical Plans | 367,158 | 722,785 | 660,776 |
| Cassi Plan | 350,546 | 689,561 | 635,342 |
| Other Plans | 16,612 | 33,224 | 25,434 |
| Total | $\underline{\underline{1,095,468}}$ | 1,726,967 | 1,750,449 |

(1) refers to the relative contributions of the participants supported the agreement in 1997 whose objective is to regulate the way the funding necessary for the building of an equivalent to $53.7 \%$ of guarantor of payment of supplementary retirement due to the participants admitted to the Bank until 04.14.1967 inclusive, and who have retired or will retire after that date except those participants who are part of the formal plan. These contributions were made by the realization of the Fund Parity (Note 27.e1)

The Bank's contributions to benefit plans during the first semester of 2010 are estimated at $\mathrm{R} \$ 585,949$ thousand.

Values recognized in earnings:

|  | R\$ Thousand |  |  |
| :---: | :---: | :---: | :---: |
|  | 2S2010 | 2010 | 2009 |
| Retirement and Pension Plans | 2,151,754 | 3,532,137 | 3,772,365 |
| Benefit Plan 1 PREVI | 2,472,684 | 4,299,199 | 4,223,294 |
| Previ Future Plan | $(105,901)$ | $(184,045)$ | $(144,128)$ |
| Plano Informal | $(171,270)$ | $(522,033)$ | $(300,174)$ |
| Other Plans | $(43,759)$ | $(60,984)$ | $(6,627)$ |
| Medical Plans | $(498,483)$ | $(954,904)$ | $(858,723)$ |
| Plan Cassi | $(452,236)$ | $(892,045)$ | $(854,634)$ |
| Other Plans | $(46,247)$ | $(62,859)$ | $(4,089)$ |
| Total | 1,653,271 | $\underline{\underline{2,577,233}}$ | $\underline{\underline{2,913,642}}$ |

## a) Supplementary retirement and pension plans

Previ Futuro (Previ): Participants in this plan are the Bank's employees hired as from December 24, 1997. The active participants contribute to PREVI an amount between $7 \%$ and $17 \%$ of their contribution salary, which varies based on time of service and the amount of the contribution salary. There is no contribution for retired participants. The sponsor contributes an amount equal to the contributions of the participants, limited to $14 \%$ of the total contribution payroll of these participants.

Previ Benefit Plan "1" (Previ): The participants of this plan are the Bank employees who were enrolled up to December 23, 1997. The plan is closed to new applicants. Due to the establishment of parity between Bank's and participants' contributions, in December 2000, a parity fund was set up, and its resources are being used for the purpose of offsetting contributions to the plan. Due to the accumulated surplus, the contributions of participants, beneficiaries (retirees and pensioners) and of the sponsor (Banco do Brasil) were suspended, since January 2007. According to the Memorandum of Understanding signed between the Bank of Brazil, Previ entities representing the beneficiaries, was proposed to amend the Rules of the Plan 1, which includes the suspension of contributions for the years 2011, 2012 and 2013, being linked to its continued existence of the Reserve Special plan.

Informal Plan (Previ): The sole responsibility of the Banco do Brasil whose contractual obligations include (a) retirement pensions to founder participants and pension payments to survivors of participants deceased up to April 14, 1967; (b) payment of retirement supplements to the other participants employed by Banco do Brasil who retired up to April 14, 1967 or who, on that date, would have the right through length of service to retire and who had at least 20 years of effective service with the Bank; and (c) increase in the amount of retirement benefits and of pensions in addition to that provided for in the Benefit Plan of Previ, resulting from judicial decisions and from administrative decisions on account of restructuring of the job and salary plan and of incentives created by the Bank.

Prevmais (Economus): The participants of this plan are the employees from Banco Nossa Caixa (merged into Banco do Brasil on November 30, 2009) enrolled after August 1, 2006, and the participants previously linked to the General Regulation Benefit Plan who opted for the distribution of their vested account balances. The funding for income benefits is equally provided by employees and employer, not exceeding $8 \%$ of the participants' salary. The plan also provides risk benefits, such as complementation of sickness aid, workers' compensation, disability benefits and death pension.

General Regulation (Economus): The participants of this plan are the employees from Banco Nossa Caixa enrolled up to July 31, 2006. The plan is closed to new applicants. Employees and the sponsor contribute equally, in average, with $12.11 \%$ of participation salary.

Supplementary Regulation 1 (Economus): For officials coming from Banco Nossa Caixa. Offers the benefits of supplemental sickness benefit and annuity for death and disability. The cost of the plan is the responsibility of the sponsor, participants and assisted. The sponsor's contribution focuses on real salary to participate in equal numbers with participants.

Group B '(Economus): Participate in this plan the employees from Banco Nossa Caixa admitted between 01.22.1974 to 05.13.1974 and their beneficiaries. Plan closed to new members. The level of benefit to be granted when the implementation of all the conditions laid down in Regulation, is known a priori.

Multifuturo I (Fusesc): The participants of this plan are the employees from Banco do Estado de Santa Catarina - BESC (merged into Banco do Brasil on September 9, 2008) enrolled after January 12, 2003 and the employees previously linked to Fusesc's Benefit Plan 1 who opted for this benefit plan. Employees and sponsor equally contribute from $2.33 \%$ to $7 \%$ of participation salary to that plan, as determined by each participant.

Benefit Plan 1 (Fusesc): The participants of this plan are the employees from BESC enrolled until January 11, 2003. The plan is closed to new applicants. Employees and the sponsor contribute equally, in average, with $9.89 \%$ of participation salary.

Plano BEP (Prevbep): Participants of this plan are the employees from Banco do Estado de Piauí - BEP (merged in to Banco do Brasil on November 30, 2008). Employees and the sponsor contribute equally, with $3.58 \%$ in average of participation salary.

## b) Medical Assistance Plans

Plan Associates (Cassi): The Bank is the sponsor of a Health Plan managed by CASSI that the main objective is to provide coverage for expenses related to the promotion, protection, recovery and rehabilitation of a member's health and of his/her enrolled beneficiaries. Each month the Bank contributed a sum equivalent to $4.5 \mathrm{p} . \mathrm{p}$. of the total payroll or of the total retirement or pension plan benefit. Monthly contributions from members and pension beneficiaries amount to $3 \%$ of the total payroll or the total retirement or pension plan benefits.

Plano Unificado de Saúde - PLUS (Economus): The participants of this plan are the employees from Banco Nossa Caixa. Participation in this plan takes place by means of a $1.5 \%$ contribution of gross salary, without limitation, covering the owner and his/her preferred dependants, deducted from the owner's payroll and 10\% as a co-participation in the price of each medical visit and low-cost exams, made by the owner and his/her dependants (preferred and non-preferred).

Plano Unificado de Saúde - PLUS II (Economus): For employees from Banco Nossa Caixa. Participation in this plan takes place by means of a $1.5 \%$ contribution of gross salary, without limitation, covering the owner and his/her preferred dependants, deducted from the owner's payroll and $10 \%$ as a co-participation in the price of each medical visit and low-cost exams, made by the owner and his/her preferred dependants and children of age. The plan does not provide for non-preferred dependants.

Supplementary Health Care Plan - PAMC (Economus): For employees from Banco Nossa Caixa stationed in the State of São Paulo. Plan owners are those employees retired due to disability in Groups "B" and "C", and their dependants, who participate in costs inasmuch as they use it, and according to the salary range progressive table.

SIM Health Plan (SIM): The participants of this plan are the employees from Banco do Estado de Santa Catarina. Monthly contributions from members amount to $3 \%$ of the total payroll.

## Notes to Financial Statements

Since the contributions to be paid by the Bank in some cases will endure after the employee's retirement, the Bank's obligations related to retired employees are evaluated by the present actuarial value of the contributions to be paid over the expected period when plan participants and beneficiaries will be linked to the plan. In addition, the Bank is also responsible for maintaining the financial balance of the plan for certain groups of participants. Said obligations are evaluated and recognized under the same criteria used for defined benefit plans.

## Notes to Financial Statements

## c) Actuarial valuations

Changes in present value of defined benefit obligations:

| Present value of actuarial liabilities | Plan 1 Previ |  | Informal Plan - Previ |  | Plan Associate:Cassi |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |  |
| Opening Balance | (80,270,786) | (76,109,636) | (1,743,385) | (1,739,591) | (4,943,220) |
| Interest cost | $(8,434,756)$ | $(8,076,071)$ | $(202,866)$ | $(194,472)$ | $(542,750)$ |
| Current service cost | $(447,544)$ | $(409,344)$ | -- | -- | $(70,937)$ |
| Benefits paid net contributions retirees | 7,532,656 | 7,166,391 | 295,797 | 296,759 | 376,039 |
| Administrative Expenses paid by plan | -- | 35,831 | -- | -- | -- |
| Actuarial gain / (loss) on actuarial obligation | $(9,185,047)$ | $(2,877,957)$ | $(344,304)$ | $(106,081)$ | $(116,304)$ |
| Closing Balance | (90,805,477) | (80,270,786) | (1,994,759) | (1,743,385) | (5,297,172) |
| Present value of actuarial liabilities to cover | $(90,805,477)$ | $(80,270,786)$ | -- | -- | -- |
| Present value of actuarial liabilities | -- | -- | $(1,994,759)$ | $(1,743,385)$ | $(5,297,172)$ |

Changes in fair value of plan assets:

| Fair value of the plan's assets | Plan 1 Previ |  | Informal Plan - Previ |  | Plan Associate Cassi 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |  |
| Opening Balance | 137,814,150 | 104,778,828 | -- | -- | -- |
| Estimated yield on plan assets | 13,963,696 | 10,871,704 | -- | -- | -- |
| Contributions received | 459,300 | 638,380 | 295,797 | 296,759 | 376,039 |
| Benefits paid net contributions retirees | $(7,532,656)$ | $(7,166,391)$ | $(295,797)$ | $(296,759)$ | $(376,039)$ |
| Administrative Expenses paid by plan | -- | $(35,831)$ |  |  | -- |
| Allocation Fund to Sponsor and Participant ${ }^{(1)}$ | $(15,068,115)$ | -- | -- | -- | -- |
| Gain / (loss) on actuarial plan assets | 11,929,947 | 28,727,461 | -- | -- | -- |
| Closing Balance | 141,566,323 | 137,814,150 | - | - | -- |

(1) Refers to the values used for setting up the fund allocation of the surplus, and the Bank the amount of $R \$ 7,519,058$ thousand as evidenced in Note $27 . e .2$

## Notes to Financial Statements

Amounts recognized in the balance sheet:

| Amounts recognized in the Balance Sheet | Plan 1 Previ |  | Informal Plan - Previ |  | Plan AssociateCassi |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |  |
| 1) Fair value of the plan's assets | 141,566,323 | 137,814,150 | -- | -- | -- |
| 2) Present value of actuarial liabilities | $(90,805,477)$ | (80,270,786) | (1,994,759) | (1,743,385) | $(5,297,172)$ |
| 3) Surplus / (deficit) (1+2) | 50,760,845 | 57,543,364 | (1,994,759) | $(1,743,385)$ | $(5,297,172)$ |
| 4) Surplus / (deficit) - plot sponsor | 25,380,423 | 28,771,682 | $(1,994,759)$ | $(1,743,385)$ | $(5,297,172)$ |
| 5) Unrecognized actuarial gains or (losses) | 15,485,635 | 16,116,336 | $(199,476)$ | $(174,338)$ | $(689,849)$ |
| 6) Service cost not recognized | -- | -- | -- | -- | -- |
| 7) Net actuarial (liability) / asset (4-5-6) | $\underline{9,894,787}$ | 12,655,346 | (1,795,283) | (1,569,047) | (4,607,323) |

The actuarial assets recorded in other receivables (Note 11.b) will be realized before the end of the plan. The end of th which the last commitment will be paid.

Amounts recognized in income relating to defined benefit plans:

| Effects on the results for the period | Plan 1 Previ |  |  | Informal Plan - Previ |  |  | Plan Associates Cassi |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2S2010 | 2010 | 2009 | 2 S 2010 | 2010 | 2009 | 2 S 2010 | 2010 |
| 1) Cost of current service | $(112,479)$ | $(223,772)$ | $(204,672)$ | -- | -- | -- | $(37,669)$ | $(70,937)$ |
| 2) Contributions from participants | -- | -- | -- | -- | -- | -- | -- | -- |
| 3) Interest cost | $(2,155,572)$ | $(4,217,378)$ | $(4,038,035)$ | $(99,839)$ | $(202,866)$ | $(194,472)$ | $(267,074)$ | $(542,750)$ |
| 4) Expected earnings on the plan's assets | 3,371,464 | 6,981,848 | 5,435,852 | -- | -- | -- | -- | -- |
| 5) Amortization of gains or (losses) actuarial | 1,369,270 | 1,758,501 | 3,030,150 | $(71,431)$ | $(319,167)$ | $(105,702)$ | $(7,264)$ | $(2,307)$ |
| 6) Unrecognized past service cost | -- | -- | -- | -- | -- | -- | -- | $(9,913)$ |
| 7) Expense with active employees | -- | -- | -- | -- | -- | -- | $(111,608)$ | $(208,894)$ |
| 8) Expenses with extraordinary contribution | -- | -- | -- | -- | -- | -- | $(28,622)$ | $(57,244)$ |
| 9) Effect of passive asset not recognized | -- | -- | -- | -- | -- | -- | -- | -- |
| 10) (Expense)/income recognized in Statement of Income | 2,472,684 | 4,299,199 | 4,223,294 | (171,270) | $(522,033)$ | $(300,174)$ | $(452,236)$ | $(892,045)$ |

## Notes to Financial Statements

Composition of the plans' assets, shown as a percentage of the total:

| Breakdown of Assets | Plan 1 Previ |  | Informal Plan - Previ |  | Plan AssociatesCassi |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |  |
| Fixed Rate | 29.1\% | 30.7\% | -- | -- | -- |
| Floating Rate | 64.7\% | 63.8\% | -- | -- | -- |
| Real estate investments | 3.2\% | 2.8\% | -- | -- | -- |
| Loans and financing | 2.9\% | 2.6\% | -- | -- | -- |
| Other | -- | 0.1\% | -- | -- | -- |
| Amounts listed in fair value of plan assets |  |  |  |  |  |
| In their own financial instruments of the entity | 6.7\% | 6.8\% | -- | -- | -- |
| In properties or other assets used by the entity | 0.1\% | 0.1\% | -- | -- | -- |

Comparative table showing expected and actual return from plan assets:

| Specification | Plan 1 Previ |  | Informal Plan - Previ |  | Plan Associates <br> Cassi <br> 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |  |
| Real expected yield on plan assets | 10.96\% | 10.76\% | -- | -- | -- |
| Real expected yield on assets for the year | 13,963,696 | 10,871,704 | -- | -- | -- |
| Effective yield | 10,825,529 | 39,599,165 | -- | -- | -- |

Principal actuarial assumptions adopted in each period:

| Actuarial assumptions | Plan 1 Previ |  | Informal Plan - Previ |  | Plan AssociatesCassi |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |  |
| Inflation rate | 4.38\% | 4.20\% | 4.38\% | 4.20\% | 4.38\% |
| Discount rate | 6.30\% | 6.30\% | 6.30\% | 6.30\% | 6.30\% |
| Return rate of investments | 10.96\% | 10.76\% | -- | -- | -- |
| Rate of future salary growth | 0.41\% | 1.26\% | -- | -- | 0.41\% |
| Average remaining work period (years) | 3.57 | 4.04 | -- | -- | 14.81 |
| Survival table | AT-83 |  | AT-83 |  | AT-83 |
| Capitalization regime | Projected Un |  | Projected U |  | Projected Unit Cre |

[^30]The Bank, to define the values for the defined benefit plans, uses methods and assumptions different from those submitted by entities sponsored. The most significant differences are concentrated on the definition of the figures relating to plan 1 - Previ.

Differences in assumptions of the Plan 1 - Previ:

| Assumptions / method | Bank | Previ |
| :--- | :---: | :---: |
| Discount rate | $6.3 \%$ p.a. | AT-83 |

Plan a reconciliation of values in Previ / Bank:
R\$ Thousand

|  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1) The contract is subject to disciplinary action in 1997 to form the necessary funding to the building of an equivalent to $53.7 \%$ of guarantor of payment of supplementary retirement due to the participants admitted to the Bank until 14.04 .67 inclusive, and have retired or will retire after that date except those participants who are part of the Informal Plan.
(2) refers mainly to adjustments made by the Bank in determining the fair value of plan assets, using the market value for shares of Vale and discounted cash flow - baseline scenario for assets Neonergia, 521 Holdings and Invepar while at Previ is used in the method of discounted cash flow - the conservative scenario.

Values for the current period and previous four periods are as follows:

| R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Specification | 2010 | 2009 | 2008 | 2007 | 2006 |
| Plan 1 (Previ) - Surplus (deficit) | 50,760,845 | 57,543,364 | 28,669,191 | 64,229,505 | 37,481,696 |
| Defined benefit obligation | $(90,805,477)$ | $(80,270,786)$ | $(76,109,637)$ | (70,572,791) | $(65,870,816)$ |
| Plan assets | 141,566,323 | 137,814,150 | 104,778,828 | 134,802,296 | 103,352,512 |
| Adjustment of experience on the plan liabilities | (8.4\%) | (3.6\%) | (7.1\%) | (3.2\%) | (9.7\%) |
| Adjustment experience on plan assets | 16.7\% | 20.8\% | (28.7\%) | (18.7\%) | (17.3\%) |
| Informal Plan (Previ) - Surplus (deficit) | (1,994,759) | (1,743,386) | $(1,739,592)$ | (1,666,065) | (1,633,840) |
| Defined benefit obligation | $(1,994,759)$ | $(1,743,386)$ | $(1,739,592)$ | $(1,666,065)$ | $(1,633,840)$ |
| Plan assets | -- | -- | -- | -- | -- |
| Adjustment of experience on the plan liabilities | (3.7\%) | (6.1\%) | (11.4\%) | (9.6\%) | (12.1\%) |
| Plan Associates (Cassi) - Surplus (deficit) | $(5,297,172)$ | $(4,943,220)$ | $(4,677,766)$ | $(4,547,868)$ | $(3,562,867)$ |
| Defined benefit obligation | $(5,297,172)$ | $(4,943,220)$ | $(4,677,766)$ | $(4,547,868)$ | $(3,562,867)$ |
| Adjustment of experience on the plan liabilities | (2.9\%) | (0.3\%) | 0.1\% | 8.8\% | -- |
| Adjustment experience on plan assets | -- | -- | -- | -- | -- |
| Other Plans - Surplus (deficit) | (850,290) | (489,570) | 171,899 | - | - |
| Defined benefit obligation | $(5,189,411)$ | $(4,432,673)$ | $(446,280)$ | -- | -- |
| Plan assets | 4,339,121 | 3,943,103 | 618,179 | -- | -- |
| Adjustment of experience on the plan liabilities | (6.9\%) | (17.6\%) | (4.9\%) | -- | -- |
| Adjustment experience on plan assets | (0.5\%) | (3.2\%) | 0.4\% | -- | -- |

d) Overview of asset / liability actuarial recorded in the Bank:

|  |  |  |  | R\$ Thousand |
| :---: | :---: | :---: | :---: | :---: |
| Specification | Actuarial Assets |  | Actuarial Liability |  |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Plan 1 Previ | 9,894,787 | 12,655,346 | -- | -- |
| Informal Plan Previ | -- | -- | $(1,795,283)$ | $(1,569,047)$ |
| Plan Associates Cassi | -- | -- | $(4,607,323)$ | $(4,357,455)$ |
| Regulation Economus | -- | -- | $(113,592)$ | $(90,686)$ |
| Supplementary Regulation 1 Economus | -- | -- | (237) | -- |
| PLUS I and II Economus | -- | -- | $(275,836)$ | $(242,945)$ |
| Grupo B' | -- | -- | $(114,465)$ | $(113,634)$ |
| Total | 9,894,787 | 12,655,346 | (6,906,736) | $(6,373,767)$ |

e) Allocations of the Surplus - Plan 1

|  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Parity Fund |  | Fund Allocation |  |
|  | 2010 | 2009 | 2010 | 2009 |
| Initial Balance | 1,778,366 | 2,195,802 | 7,519,058 | - |
| Monetary restatement | 205,308 | 220,944 | 75,935 | -- |
| Contributions to the Plan 1 | $(459,300)$ | $(638,380)$ | -- | -- |
| Closing Balance | 1,524,374 | 1,778,366 | 7,594,993 | - |

## Parity Fund

The plan was funded, up to $12 / 15 / 2000$, through a contribution of $2 / 3$ (two thirds) from the Bank and another of $1 / 3$ (one third) from participants. As from 12/16/2000, in order to adjust to the provisions of Constitutional Amendment No. 20, both the Bank and the participants started to make a contribution of $1 / 2$ (one half), and an agreement was signed by the parties involved and duly approved by the Supplementary Pension Plan Secretariat.

The cost for the implementation of the equal contributions was defrayed by using the Plan's surplus at the time. As a result of this Agreement, the Bank, yet, was entitled to recognize the amount of R\$2,227,254 thousand, which was recorded in Other Receivables - Accounts receivable. This Asset is monthly adjusted based on the actuarial target (National Consumer Price Index - INPC + 5\% per year) and, since January 2007, has been used to offset any financial imbalance in the ratio between the Unamortized Reserve and Advanced Amortization arising from the agreement entered into with Previ in 1997, which granted supplementary benefits to the participants of Plan 1 who joined the Plan up to $04 / 14 / 1967$ and had not retired up to that date.

## Allocation Fund

On 11/24/2010, Banco do Brasil signed a Memorandum of Understanding with the entities that represent current and retired employees, the aim of which was to allocate and use a share of the Plan's surplus, as determined by Supplementary Law No. 109/2001 and CGPC Resolution No. 26/2008.

In view of the approval of the measures provided for in the Memorandum of Understanding by Previ's Decision-Making Council, the Bank recorded, as of November 30, 2011, under "Other receivables Securities and credits receivable - Previ", the amount of $\mathrm{R} \$ 7,519,058$ thousand against the write-off of the amount from "Other receivables - Actuarial assets", adjusted by the actuarial target (National Consumer Price Index - INPC + 5\% per year).

## 28 - Commitments, Responsibilities and Contingencies

## a) Contingent tax assets

The Bank is an active participant in proceedings to restore indebts tax and prevent the launch of tax credits by tax authorities, recognized in the financial statements only on the assumption favorable to the Bank (not counted), according Resolution CVM 3823/2009. The actions of most relevance:
a.1) Unconstitutionality of Income Tax on Net Income paid in 1989 and in the 1st semester of 1992, in the amount of $R \$ 14,292$ thousand ( $R \$ 13,101$ thousand on 12.31.2009);
a.2) Tax on Financial Transactions (IOF) - Law 8033/1990 (Price-level restatement), in the amount of R\$ 223,660 thousand ( $\mathrm{R} \$ 203,470$ thousand on 12.31.2009).

## b) Contingent liabilities

## Labor Lawsuits

The Bank is a party to labor lawsuits mainly filed by former employees or trade unions of the banking industry. The provisions for probable losses account for various applications demanded as compensation, overtime, mischaracterization of the working day, additional function and representation and others.

## Tax Lawsuits

The Bank is subject to a number of challenges by the tax authorities with respect to taxes, which can give rise to assessments regarding the jurisdiction where taxes are incurred or the sum of taxable income or deductible expenses, Most of the lawsuits originating from tax assessment notices are related to ISSQN, CPMF, CSLL, IRPJ and IOF, and, some are guaranteed by cash or real estate properties.

## Civil Lawsuits

The most significant lawsuits classified as probable losses are those aimed at the collection of the difference between the actual rates of inflation suffered and the rate used for inflation correction of financial investments during the period of the various economic Plans (Collor Plan, Bresser Plan and Summer Plan).

With the proximity of the prescriptive periods for bringing actions seeking the recovery of values based on inflation rates away by these economic plans, there was an increase in the volume of lawsuits filed. Actions whose success by adverse parties are considered probable are properly provisioned. The indices are expected questioned by law that regulated the time the Federal Government's economic policy. With the prescription that occurred, there is potential liability to be considered representative.

In this regard, there is action pending trial in the Supreme Court (STF) - ADPF/165: complaint of breach of fundamental precept - authored by the National Confederation of Financial System (Consif), with the aim of declaring the constitutionality of legislation that established the economic plans.

Changes in the provision for civil, tax and labor claims classified as probable:

|  | R\$ Thousand |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  |  | BB-Consolidated |  |  |
|  | 2S2010 | 2010 | 2009 | 2S2010 | 2010 | 2009 |
| Labor claims |  |  |  |  |  |  |
| Opening balance | 2,736,323 | 3,242,208 | 2,456,461 | 2,804,314 | 3,300,748 | 2,475,231 |
| Constitution | 68,615 | 481,273 | 1,526,525 | 77,558 | 501,962 | 1,932,707 |
| Reversal of the provision | (541) | $(740,365)$ | $(1,475,351)$ | $(1,879)$ | $(743,968)$ | $(1,544,250)$ |
| Monetary restatement | $(436,123)$ | $(709,436)$ | $(538,711)$ | $(436,123)$ | $(709,440)$ | $(570,609)$ |
| Written off due payment | 94,116 | 188,322 | 189,951 | 94,166 | 188,734 | -- |
| Amount added / embedded ${ }^{(1)}$ | -- | 388 | 1,083,333 | -- | -- | 1,007,669 |
| Closing balance | 2,462,390 | 2,462,390 | 3,242,208 | 2,538,036 | $\underline{\text { 2,538,036 }}$ | 3,300,748 |
|  |  |  |  |  |  |  |
| Tax demands |  |  |  |  |  |  |
| Opening balance | 198,895 | 174,696 | 122,456 | 1,221,967 | 1,138,706 | 1,004,031 |
| Constitution | $(2,277)$ | 25,659 | 99,095 | 194,842 | 266,708 | 240,760 |
| Reversal of the provision | (17) | $(9,094)$ | $(51,296)$ | $(129,353)$ | $(138,924)$ | $(86,410)$ |
| Monetary restatement | $(8,064)$ | $(8,508)$ | (898) | $(8,064)$ | $(9,962)$ | $(28,413)$ |
| Written off due payment | 6,840 | 12,624 | 5,339 | 3,664 | 26,528 | -- |
| Amount added / embedded ${ }^{(1)}$ | -- | -- | -- | $(22,133)$ | $(22,133)$ | 8,738 |
| Closing balance | 195,377 | 195,377 | 174,696 | 1,260,923 | 1,260,923 | 1,138,706 |
|  |  |  |  |  |  |  |
| Civil claims |  |  |  |  |  |  |
| Opening balance | 3,204,045 | 3,036,381 | 1,719,947 | 3,353,840 | 3,131,472 | 1,760,175 |
| Constitution | 358,792 | 929,880 | 1,049,776 | 420,780 | 1,081,380 | 1,689,241 |
| Reversal of the provision | (309) | $(387,665)$ | $(1,024,777)$ | $(62,520)$ | $(473,404)$ | $(1,134,168)$ |
| Monetary restatement | $(278,032)$ | $(417,872)$ | $(159,733)$ | $(296,788)$ | $(448,469)$ | $(334,944)$ |
| Written off due payment | 180,073 | 302,046 | 141,277 | 179,382 | 303,715 | -- |
| Amount added / embedded ${ }^{(1)}$ | -- | 1,799 | 1,309,891 | -- | -- | 1,151,168 |
| Closing balance | 3,464,569 | 3,464,569 | 3,036,381 | 3,594,694 | 3,594,694 | 3,131,472 |
|  |  |  |  |  |  |  |
| Total Labor Demand, Taxation and Civil | 6,122,336 | 6,122,336 | $\underline{\underline{6,453,285}}$ | 7,393,653 | 7,393,653 | $\underline{\underline{7,570,926}}$ |

(1) Refers to the balance of the Banco Popular do Brasil, Bescleasing and Bescredi, incorporated in 2010, and Banco Nossa Caixa, acquired in March 2009 and incorporated in November 2009.

## c) Contingent liabilities - Possible

The lawsuits, tax and civil risks classified "possible" are exempted from any provisions on the Resolution CVM No. 3823/2009.

## Labor Lawsuits

Representing various applications demanded as compensation for overtime, distortion of the working day , Additional Function and Representation, and others.

## Tax Lawsuits

Represents a number of claims made such as: ISSQN, collection and other tax obligations originating from the Federal Revenue Department and Institute of Social Security. The main contingencies originate from:

- Notices of labor infraction drawn by the National Institute of Social Security (INSS), aiming at the payment of contributions applicable on year-end bonuses paid in the collective agreements in the period from 1995 to 2006, in the amount of $\mathrm{R} \$ 1,025,848$ thousand, public transport pay and use of private car by employees of

Banco do Brasil, in the amount of $\mathrm{R} \$ 155,211$ thousand and employee profit sharing corresponding to the period from April 2001 to October 2003, in the amount of $R \$ 25,833$ thousand.

- Notices of tax assessment drawn by the Treasuries of the Municipalities, aiming at the collection of ISSQN, which amounts $\mathrm{R} \$ 243,677$ thousand.


## Civil Lawsuits

In civil lawsuits there are actions that seek to recover the difference between inflation and the index used to restate financial investments during the period of economic plans (Collor Plan, Bresser Plan and Summer Plan).

The balances of contingent liabilities classified as possible were as follows:

| R \$ Thousand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Banco do Brasil |  | BB-Consolidated |  |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Labor claims | 83,822 | 40,950 | 87,335 | 62,301 |
| Tax Claims | 1,746,429 | 1,843,559 | 2,541,761 | 2,079,151 |
| Civil Claim | 2,761,507 | 2,620,763 | 2,812,261 | 2,723,460 |
| Total | 4,591,758 | 4,505,272 | 5,441,357 | 4,864,912 |

## d) Deposits in Guarantee of Funds

The balances of deposits in guarantee recorded for probable, possible and / or remote contingencies are as follows:


## e) Legal Obligations

The Bank has recorded in Other Liabilities - Tax and Social Security, the amount of $R \$ 12,241,776$ thousand $(R \$ 11,245,230$ thousand at 12.31.2009) in the Banco do Brasil and $R \$ 12,942,257$ thousand ( $\mathrm{R} \$$ 11,768,441 thousand at 12.31.2009) in BB-Consolidated, for the following actions:

## Lawsuit: Interest on Own Capital Tax Benefit

In February 1998, the Bank filed a request for full offsetting of accumulated income tax loss carry forwards and negative basis of social contribution against taxable income. Since then, the Bank has been fully offsetting tax loss carry forwards and negative basis of social contribution against income tax and social contribution and has made judicial deposits in the full amount due ( $70 \%$ of the amount offset). These deposits prompted the Federal District 16th Court to issue an order recognizing the suspension of chargeability of these taxes until final judgment of the Bank's request, based on article 151, item II, of the Tax Code. Since 10.1.2002, the proceedings have been awaiting hearing of an extraordinary appeal by the Federal Supreme Court.

The offsetting of tax loss carry forward and recoverable CSLL has resulted in the write-off of deferred tax credits, observing the limitation of $30 \%$.

Deferred taxes (including corporate income tax (IRPJ) and social contribution on net income (CSLL)) on the restatement of judicial deposits are being offset with the tax credits resulting from the provision related to that judicial deposit, in conformity with paragraph 1, item II, article 1 of CMN Resolution 3059/2002, with no impact on income.

Based on the hypothesis of a successful outcome to its lawsuit, observed as of September 2005 and January 2009, the Bank would have consumed the entire stock of tax loss carry forward and recoverable social contribution, respectively. Therefore, since the accrual period of October 2005 and February 2009, the amount of Income Tax and Social Contribution are being paid in full. Additionally, there would be the transfer of funds from the account used to record judicial deposits to cash and cash equivalents. Tax credits for the escrow deposits (principal) would be written off against the allowance of income tax and social contribution and would be reversed against income, the provision for tax risks related to the restatement of the deposits, amounting to $\mathrm{R} \$ 3,897,897$ thousand.

If the Bank were unsuccessful in its lawsuit the amounts deposited judicially would be converted into income in favor of the National Treasury. The portions of IRPJ tax credits on tax loss carry forward that could be used since the accrual period of October 2005 and February 2009, observing the limitation of $30 \%$. These taxes to compensate would result from the adjustments to the Economic-Tax Information Returns for Corporate Entities, corresponds to $\mathrm{R} \$ 3,809,762$ in December/2010, and its restatement using the Selic rate corresponds to $\mathrm{R} \$ 581,192$ thousand. This sum adjusts the provision for tax risks with respect to the updating of court deposits so that it will be sufficient to fully cancel the risk of a likely loss.

The amounts related to this matter are as follows:

|  | $\mathbf{R \$}$ Thousand |  |
| :--- | :--- | ---: |
| Legal Liability - Provision | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ |
| Judicial Deposits | $11,697,619$ | $11,245,230$ |
| Amount realized | $\mathbf{1 2 , 4 8 5 , 2 5 8}$ | $\mathbf{1 1 , 7 5 2 , 8 0 4}$ |
| Restatement | $7,817,011$ | $7,817,011$ |
| $\mathbf{7 0 \%}$ thereof | $4,668,247$ | $3,935,793$ |
| Income tax losses | $6,585,045$ | $6,585,045$ |
| Negative basis of CSLL / Recoverable CSLL | $3,002,033$ | $3,002,033$ |

## Judicial Proceeding: PIS/PASEP and COFINS

Banco do Brasil, BB Corretora and Banco Votorantim filed a writ of mandamus in order to guarantee the right to collect the PIS/PASEP and COFINS according to the calculation basis provided for in Complementary Laws no. 7/1970, and no. 70/1991, the amount of $R \$ 544,157$ thousand in the Banco do Brasil and $\mathrm{R} \$$ $1,244,638$ thousand $(R \$ 523,211$ thousand at 12.31.2009) in BB-Consolidated. The injunction was suspended on 08.18.2010, which is why the Banco do Brasil and BB Corretora returned to collect from the event of July 2010, the PIS/PASEP and COFINS as provided for in Law No 9.718/1998. The legal action of Banco Votorantim had favorable judgments and rulings and await, with the Distinguished Federal Regional Court of the Third Region, the appeals by the National Treasury or analysis of the appropriateness / acceptability.

## 29 - Risk Management and Regulatory Capital

## a) Risk Management Process

Banco do Brasil considers the management of risks and of capital the main vectors for the decision-making process.

In Banco do Brasil, collegiate risk management is performed completely apart from the business units. Risk policies are specified by the Bank's Board of Directors and by the Global Risk Committee (CRG), which is a discussion group composed by the President and by Vice-Presidents. Actions for implementing and monitoring guidelines issued by the CRG are directed at specific sub-committees (Credit, Market, and Operations), which are groups formed by Directors.

To find out more about the risk management process at Banco do Brasil, access the website bb.com.br/ri.

## b) Credit Risk

Credit Risk is associated with the possibility of loss resulting from uncertainty regarding the receipt of amounts agreed on with borrowers, counterparts of contracts or issues of securities.

For alignment with the best practices of credit risk management and to increase efficiency in the management of its economic capital, Banco do Brasil uses risk and return metrics as instruments for dissemination of the culture at the Institution, present throughout its loan process.

## c) Market Risk

Market Risk reflects the possibility of loss that can be caused by changes in the behavior of interest and exchange rates and of prices of shares and commodities.

## Financial Instruments - Fair Value

Financial instruments recorded in assets, compared to fair value:

|  |  |  |  |  |  |  |  | Thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BB-Consolidated |  |  |  |  |  |  |  |
|  | 12.31.2010 |  | 12.31.2009 |  | Unrealized gain/loss, net of tax effects |  |  |  |
|  | Book value | Fair Value | Book value | Fair Value | On Income |  | On Stockholders' Equity |  |
|  |  |  |  |  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| ASSETS |  |  |  |  |  |  |  |  |
| Short-term interbank deposits | 107,578,790 | 107,564,261 | 168,397,960 | 168,377,532 | $(14,529)$ | $(20,428)$ | $(14,529)$ | $(20,428)$ |
| Securities | 142,243,143 | 142,083,409 | 122,873,797 | 122,714,673 | 285,221 | $(33,426)$ | $(159,734)$ | $(159,124)$ |
| Adjustment of securities available for sale (Note 8.a) | -- | -- | -- | -- | 444,955 | 125,698 | -- | -- |
| Adjustment of securities held to maturity (Note 8.a) | -- | -- | -- | -- | $(159,734)$ | $(159,124)$ | $(159,734)$ | $(159,124)$ |
| Derivative financial instruments | 1,623,591 | 1,623,591 | 1,463,084 | 1,463,084 | -- | -- | -- | -- |
| Loan operations | 317,726,499 | 317,801,144 | 261,783,097 | 262,062,450 | 74,645 | 279,353 | 74,645 | 279,353 |
|  |  |  |  |  |  |  |  |  |
| LIABILITIES |  |  |  |  |  |  |  |  |
| Interbank deposits | 18,998,102 | 19,007,052 | 11,618,573 | 11,631,606 | $(8,950)$ | $(13,033)$ | $(8,950)$ | $(13,033)$ |
| Time deposits | 204,652,146 | 204,636,840 | 193,515,574 | 193,575,751 | 15,306 | $(60,177)$ | 15,306 | $(60,177)$ |
| Obligations related to Committed Operations | 142,174,955 | 142,100,736 | 160,821,187 | 160,648,661 | 74,219 | 172,526 | 74,219 | 172,526 |
| Borrowings and onlendings | 59,458,834 | 59,416,542 | 38,063,569 | 38,129,257 | 42,292 | $(65,688)$ | 42,292 | $(65,688)$ |
| Derivative financial instruments | 5,296,640 | 5,296,640 | 4,724,036 | 4,724,036 | -- | -- | -- | -- |
| Other liabilities | 159,458,907 | 159,393,860 | 120,378,462 | 120,186,289 | 65,047 | 192,173 | 65,047 | 192,173 |
|  |  |  |  |  |  |  |  |  |
| Unrealized gain/loss, net of tax effects |  |  |  |  | 533,251 | 451,300 | 88,296 | 325,602 |

## Determination of Fair Value of Financial Instruments

Short-term interbank investments: The market value was obtained by future cash flows discount, adopting interest rates exercised by the market in similar operations in the balance sheet date.

Securities: Securities and derivative financial instruments are accounted for by the market value, as provided for in BACEN Circular 3068/2001, excluding from such criterion, securities held to maturity. Determination of securities' market value, including those held to maturity, is obtained according to rates collected at the market.

Loan operations: Operations remunerated at fixed rates have been estimated through future cash flow discount, adopting for such, interest rates utilized by the Bank for contracting of similar operations in the balance sheet date. For operations of such group remunerated at variable rates, it was considered as market value the book value itself due to equivalence among them.

Interbank deposits: The market value has been calculated through discount of the difference between future cash flows and rates currently applicable in the fixed operations market. In case of variable operations which maturities did not exceed 30 days, the book value was deemed to be approximately equivalent to the market value.

Time deposits: The same criteria adopted for interbank deposits are utilized in the determination of the market value.

Deposits received under security repurchase agreements: For operations at fixed rates, the market value was determined calculating the discount of the estimated cash flows adopting a discount rate equivalent to the rates applicable in contracting of similar operations in the last market day. For variable operations, book values have been deemed approximately equivalent to market value.

Borrowing and onlendings: Said operations are exclusive to the Bank, without similarity in the market. In face of their specific characteristics, exclusive rates for each fund entered, inexistence of an active market and similar instrument, the market values of such operations are equivalent to the book value.

Other liabilities: Market values have been determined by means of the discounted cash flow, which takes into account interest rates offered in the market for obligations which maturities, risks and terms are similar.

Other financial instruments: Included or not in the balance sheet, book values are approximately equivalent to their correspondent market value.

Derivatives: According to BACEN Circular 3082/2002, derivatives are recorded at market value. Determination of derivatives' market value is estimated in accordance with an internal pricing model, with the use of the rates disclosed for transactions with similar terms and indices on the fiscal years' last business day.

## Sensitivity Analysis (CVM Instruction no. 475/2008)

The Banco do Brasil manages its risks in a dynamic manner, seeking to detect, assess, monitor, and control market risk exposures in its own positions. To this end, the Bank takes into account the risk limits defined by the Strategic Committees and likely scenarios, to act in a timely manner in reversing any occasional adverse results.

In accordance with CMN Resolution no $3464 / 2007$ and with Bacen Circular no. 3354/2007, in an effort to manage more efficiently its transactions exposed to market risks, Banco do Brasil separates its transactions as follows:

1) Trading Book: consisting in all the transactions in its own position undertaken as business deals or intended as a hedge for its trading portfolio, for which there is an intention of trading prior to their contractual expiry, subject to normal market conditions and that do not have a non-trading clause.
2) Banking Book: consisting in transactions not classified in the Trading Book and the key feature of which is the intention of keeping these transactions until expiry.

The sensitivity analysis for all the operations with assets and liabilities of the balance sheet, in compliance with CVM Instruction $n .{ }^{\circ}$ 475/2008, does not adequately reflect the management of market risks adopted by the Institution, and does not represent the Bank's accounting practices.

In order to determine the sensitivity of the Bank's capital to the reflexes of market trends, simulations were performed with three likely scenarios, two of which with an ensuing adverse outcome for the Bank. The scenarios employed are seen as follows:

Scenario I: Likely situation, which reflects the perception of senior management of the Bank, the scenario most likely to occur for a 3-month horizon, considering macroeconomic factors and market information (BM \& F Bovespa, Andima, etc.). Assumptions used: real exchange rate / dollar rate of R\$ 1.71 and raising the Selic rate to $11.75 \%$ per annum based on market conditions observed at 12.31.2010.

Scenario II: Situation possible. Assumptions used: parallel shock of $25 \%$ in the risk variables, based on market conditions observed at 12.31.2010 and is considered the worst losses by risk factor and, therefore, neglecting the dynamics of macroeconomic factors.

Scenario III: Situation possible. Assumptions used: parallel shock of $50 \%$ in the risk variables, based on market conditions observed at 12.31 .2010 and is considered the worst losses by risk factor and, therefore, neglecting the dynamics of macroeconomic factors.

In the table below a summary of the Trading Portfolio profit figures (Trading), which includes public and private securities, derivatives financial instrument and funding based on transactions subject to repurchase agreements:

|  |  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario I |  |  |  |
|  |  | 12.31.2010 |  | 12.31.2009 |  |
|  |  | Rate <br> Variation | Income | Rate Variation | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(13,129)$ | Maintenance | -- |
| TMS and CDI coupons | Risk of change of interest rate coupon | Increase | 164 | -- | -- |
| IPCA Coupons | Risk of variation of price index coupons | Increase | (971) | Decrease | 394 |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Decrease | -- | -- | -- |
| Exchange variation | Risk of variation of exchange rates | Increase | 2,382 | Maintenance | -- |
|  |  | R\$ Thousand |  |  |  |
| Risk Factor | Concept | Scenario II |  |  |  |
|  |  | 12.31.2010 |  | 12.31.2009 |  |
|  |  | Rate <br> Variation | Income | Rate Variation | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(35,251)$ | Increase | $(206,888)$ |
| TMS and CDI coupons | Risk of change of interest rate coupon | Increase | (41) | -- | -- |
| IPCA Coupons | Risk of variation of price index coupons | Increase | $(1,451)$ | Increase | $(1,638)$ |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Increase | -- | -- | -- |
| Exchange variation | Risk of variation of exchange rates | Decrease | $(22,653)$ | Decrease | $(17,419)$ |



In the case of transactions classified in the Banking Book, appreciations or depreciations resulting from changes in interest rates practiced in the market do not imply in a significant financial and bookkeeping impact on the Bank's income. This is so because this portfolio is composed chiefly of loan operations (consumer credit, agribusiness, working capital, etc.); retail funding (demand, time, and savings deposits), and securities, which are recorded in the books according to the agreed on rates when contracting these operations. In addition, it should be pointed out that these portfolios have as their key feature the intention of holding the respective positions to maturity, and hence they are not subject to the effects of fluctuating interest rates, or the fact that such transactions are naturally related to other transactions (natural hedge), hence minimizing the reflexes of a stress scenario.

In the tables below may be seen a summary of the Trading Portfolio (Trading) and Non Trading (Banking), except from Banco Votorantim:

R\$ Thousand

| Risk Factor | Concept | Scenario I |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2010 |  | 12.31.2009 |  |
|  |  | Rate Variation | Income | Variation | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(1,928,246)$ | Maintenance | -- |
| TR TBF | Risk of change of interest rate coupon | Increase <br> Decrease | $\begin{array}{r} 1,449,619 \\ (145) \end{array}$ | Increase | 145,330 |
| TJLP | Risk of variation of long-term interest rate (TJLP) | Increase | 137,778 | Maintenance | -- |
| TMS and CDI coupons | Risk of change of interest rate coupon | Increase | $(27,143)$ | -- | -- |
| IGP-M | Risk of variation of price index coupons | Increase | $(137,572)$ | Decrease | 134,964 |
| IGP-DI |  | Increase | (207) |  |  |
| INPC |  | Increase | $(70,605)$ |  |  |
| IPCA |  | Increase | $(31,214)$ |  |  |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Decrease | $(116,853)$ | Decrease | 12,954 |
| Exchange variation | Risk of variation of exchange rates | Increase | 21,083 | Maintenance | -- |

R\$ Thousand

|  |  |  |  |  | Thousan |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario II |  |  |  |
|  |  | 12.31.2010 |  | 12.31.2009 |  |
|  |  | Rate <br> Variation | Income | Rate <br> Variation | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(5,300,903)$ | Increase | $(4,332,688)$ |
| TR TBF | Risk of change of interest rate coupon | Decrease | $\begin{array}{r} (4,570,631) \\ (301) \end{array}$ | Decrease | $(3,602,616)$ |
| TJLP | Risk of change of interest rate coupon | Increase | $(203,752)$ | Decrease | $(20,391)$ |
| TMS and CDI coupons | Risk of change of interest rate coupon | Increase | $(35,049)$ | -- | -- |
| IGP-M | Risk of variation of price index coupons | Increase | $(187,811)$ | Increase | $(772,021)$ |
| IGP-DI |  | Increase | (287) |  |  |
| INPC |  | Increase | $(101,491)$ |  |  |
| IPCA |  | Increase | $(45,560)$ |  |  |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Decrease | $(29,465)$ | Increase | $(17,337)$ |
| Exchange variation | Risk of variation of exchange rates | Decrease | $(200,507)$ | Decrease | $(275,403)$ |


|  |  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario III |  |  |  |
|  |  | 12.31.2010 |  | 12.31.2009 |  |
|  |  | Rate Variation | Income | Rate Variation | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | $(10,163,642)$ | Increase | $(8,303,533)$ |
| $\begin{aligned} & \mathrm{TR} \\ & \mathrm{TBF} \end{aligned}$ | Risk of change of interest rate coupon | Decrease <br> Decrease | $\begin{array}{r} (9,476,165) \\ (603) \end{array}$ | Decrease | $(7,474,159)$ |
| TJLP | Risk of change of interest rate coupon | Decrease | $(414,806)$ | Decrease | $(41,838)$ |
| TMS and CDI coupons | Risk of change of interest rate coupon | Increase | $(70,073)$ | -- | -- |
| IGP-M | Risk of variation of price index coupons | Increase | $(351,961)$ | Increase | $(1,458,284)$ |
| IGP-DI |  |  |  |  |  |
| INPC |  | Increase | $(198,695)$ |  |  |
| IPCA |  | Increase | $(88,026)$ |  |  |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Decrease | $(59,180)$ | Increase | $(34,482)$ |
| Exchange variation | Risk of variation of exchange rates | Decrease | $(401,014)$ | Decrease | $(550,806)$ |

The scenarios used for preparing the framework of sensitivity analysis must necessarily use situations of deterioration of at least $25 \%$ and $50 \%$ for variable risk for isolation, as determined by CVM Instruction No. $475 / 2008$. Therefore, the analysis of the results is impaired. For example, simultaneous shocks of increase in the rate of advance and reduction in interest coupon of TR are not consistent from a macroeconomic.

The derivative transactions found in the Banking Book, in particular, do not represent a relevant market risk to Banco do Brasil, as these positions originated mainly to fulfill the following situations:

- Change of the indexation of funding and lending transactions performed to meet customer needs;
- Market risk hedge with purpose and efficacy as described in Note 8.d. Also in this transaction, the interest and exchange rate variations have no effects on the Bank's income.

The Banco do Brasil did not enter into any transaction likely to be classified as an exotic derivative, as described in CVM Instruction no. 475 - Attachment II.

## Participation in Banco Votorantim

In order to determine the sensitivity of the Bank's participation in Banco Votorantim, simulations were performed with three likely scenarios, two of which with an ensuing adverse outcome. The scenarios employed are seen as follows:

Scenario I: Situation likely, which reflects the perception of top management of Banco Votorantim in the scenario most likely to occur. Assumptions used: real exchange rate / dollar from $\mathrm{R} \$ 1.70$ and the Selic rate of interest $12.25 \%$ per year, to the end of 2010 .

Scenario II: Assumptions used: parallel shock of $25.0 \%$ in the risk variables, based on market conditions observed on 12.31.2010 and is considered the worst losses by risk factor and thus ignoring the dynamics of macroeconomic factors.

Scenario III: Assumptions used: parallel shock of $50.0 \%$ in the risk variables, based on market conditions observed on 12.31.2010 and is considered the worst losses by risk factor and, therefore, neglecting the dynamics of macroeconomic factors.

In the tables below are the results for the positions of the Bank for its participation in Banco Votorantim:

|  |  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario I |  |  |  |
|  |  | 12.31.2010 |  | 12.31.2009 |  |
|  |  | Rate Variation | Income | Rate Variation | Income |
| Prefixed rate | Risk of variation of prefixed interest rates | Increase | -- | Increase | $(142,478)$ |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Increase | 42,497 | Increase | -- |
| Exchange variation | Risk of variation of exchange rates | Increase | $(690,382)$ | Increase | $(65,497)$ |
| Price Indexes | Risk of variation of price index coupons | Increase | $(2,403)$ | Increase | $(46,908)$ |
| Interest Rates | Risk of change coupon interest rate | Increase | (425) | Increase | $(9,781)$ |
| Others | Risk of variation of others coupons | Increase | $(12,221)$ | Increase | 3,136 |

$\mathrm{R} \$$ Thousand

|  |  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Factor | Concept | Scenario II |  |  |  |
|  |  | 12.31.2010 |  | 12.31.2009 |  |
|  |  | Rate Variation | Income | Rate Variation | Rate Variation |
| Prefixed rate | Risk of variation of prefixed interest rates | Decrease | $(605,880)$ | Increase | $(324,976)$ |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Decrease | $(111,898)$ | Increase | -- |
| Exchange variation | Risk of variation of exchange rates | Increase | $(732,519)$ | Increase | $(236,751)$ |
| Price Indexes | Risk of variation of price index coupons | Increase | $(8,522)$ | Increase | $(96,030)$ |
| Interest Rates | Risk of change coupon interest rate | Increase | $(2,973)$ | Increase | $(15,820)$ |
| Others | Risk of variation of others coupons | Decrease | $(21,201)$ | Decrease | $(1,809)$ |

R\$ Thousand

| Risk Factor | Concept | Scenario III |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12.31.2010 |  | 12.31.2009 |  |
|  |  | Rate Variation | Income | Rate Variation | Rate Variation |
| Prefixed rate | Risk of variation of prefixed interest rates | Decrease | $(1,237,639)$ | Increase | $(479,181)$ |
| Foreign currency coupons | Risk of variation of foreign exchange coupon | Decrease | $(167,073)$ | Increase | -- |
| Exchange variation | Risk of variation of exchange rates | Increase | $(1,025,643)$ | Increase | $(398,723)$ |
| Price Indexes | Risk of variation of price index coupons | Increase | $(14,498)$ | Increase | $(139,799)$ |
| Interest Rates | Risk of change coupon interest rate | Increase | $(5,241)$ | Increase | $(21,165)$ |
| Others | Risk of variation of others coupons | Decrease | $(207,868)$ | Decrease | $(9,299)$ |

d) Liquidity Risk - this type of risk takes two forms: market liquidity risk and cash flow liquidity risk (funding). The first is the possibility of loss resulting from the incapacity to perform a transaction in a reasonable period of time and without significant loss of value. The second is associated with the possibility of a shortage of funds to honor commitments assumed on account of the mismatching between assets and liabilities.
e) Operating Risk - reflects the possibility of loss resulting from faults, deficiencies, or the inadequacy of internal processes, personnel and systems, or external events. This concept includes legal risks.
f) Regulatory Capital - The BIS ratio was determined according to the criteria established by CMN Resolutions $3444 / 2007$ and 3490/2007, which address the calculation of Referential Equity Amount (RE) and of Required Referential Equity Amount (RRE), respectively:

|  | R\$ Thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 |  | 12.31.2009 |  |
|  | Economic-Financial | Financial | Economic-Financial | Financial |
| RE - REFERENTIAL EQUITY AMOUNT | 66,927,567 | 68,257,551 | 53,704,324 | 54,529,352 |
| Level I | 52,397,235 | 52,452,142 | 41,086,985 | 41,086,960 |
| Shareholders' equity | 50,440,683 | 50,495,590 | 36,119,406 | 36,119,381 |
| Revaluation reserves | $(6,241)$ | $(6,241)$ | $(6,746)$ | $(6,746)$ |
| Deferred Assets | $(226,529)$ | $(226,529)$ | $(223,782)$ | $(223,782)$ |
| Mark-to-market | $(203,031)$ | $(203,031)$ | $(85,061)$ | $(85,061)$ |
| Tax credits excluded from Level I of RE | $(22,477)$ | $(22,477)$ | $(22,477)$ | $(22,477)$ |
| Additional provision to the minimum required by resolution CMN 2682/1999 ${ }^{(1)}$ | -- | -- | 2,782,065 | 2,782,065 |
| Hybrid Capital and Debt Instruments - Level I | 2,414,830 | 2,414,830 | 2,523,580 | 2,523,580 |
| Level II | 19,763,491 | 19,763,491 | 17,004,391 | 17,004,391 |
| Mark-to-market | 203,031 | 203,031 | 85,061 | 85,061 |
| Subordinated Debt Qualifying as Capital | 18,738,173 | 18,738,173 | 16,059,788 | 16,059,788 |
| Funds obtained from the FCO | 13,455,864 | 13,455,864 | 12,422,046 | 12,422,046 |
| Funds obtained abroad | 1,369,813 | 1,369,813 | 400,323 | 400,323 |
| Funds obtained from the CDB | 2,829,732 | 2,829,732 | 3,237,419 | 3,237,419 |
| Funds raised in Financial Letters | 1,082,764 | 1,082,764 | -- | -- |
| Hybrid Capital and Debt Instruments - Level II | 816,046 | 816,046 | 852,796 | 852,796 |
| Revaluation reserves | 6,241 | 6,241 | 6,746 | 6,746 |
| Deduction from the PR | $(5,233,159)$ | (3,958,082) | $(4,387,052)$ | (3,561,999) |
| Financial instruments excluded from the PR | $(5,233,159)$ | $(3,958,082)$ | $(4,387,052)$ | $(3,561,999)$ |
| RRE - Required Referential Equity Amount | 52,297,326 | 50,993,696 | 42,749,265 | 42,195,431 |
| Credit Risk | 48,900,634 | 47,805,205 | 40,161,404 | 39,607,570 |
| Market Risk | 31,422 | 31,422 | 285,850 | 285,850 |
| Operating Risk | 3,365,270 | 3,157,069 | 2,302,011 | 2,302,011 |
| Surplus of stockholders' equity: RE-RRE | 14,630,241 | 17,263,855 | 10,955,059 | 12,333,921 |
| BIS Ratio: (RE $\times 100) /($ RE / 0.11) | 14,08 | 14,72 | 13,82 | 14,22 |

(1) Resolution CMN 3.825/2009 revoked with effect from 04/01/2010, the CMN Resolution No. 3.674/2008 allowing Level I add the value of additional provision to the minimum percentage required by CMN Resolution No. 2682/1999.

## Change in the methodology of calculating operational limits and risk management documents:

As determined by the Central Bank of Brazil, through the Office Design / Gabin - 2010/10 of 11.03.2010, the information and account balances of Banco Votorantim ceased to be included exclusively in the statements of operational limits and risk management documents and the basis for calculating the index of the Basel Bank retroactively to 09.30.2009, the date of acquisition of the stake. This measure has caused positive impact of $0.08 \%$ in the Basel ratio of the Bank, by virtue of the following changes in the calculation of PR and PRE:

- The balances in proportion of subordinated debt issued by Banco Votorantim, the amount of $\mathrm{R} \$ 1,748,335$ thousand ( $\mathrm{R} \$ 1,018,419$ thousand at 12.31 .2009 ) failed to make the Tier II capital of PR;
- the investment in Banco Votorantim, in the amount of $R \$ 3,955,639$ thousand ( $R \$ 3,560,2006$ thousand on 12.31.2009) has to be deducted from PR;
- The proportion of fixed assets balances deferred, made from 03.02.2007 in the amount of $R \$ 20,443$ thousand ( $R \$ 18,514$ on 12.31.2009), failed to deduct the capital level I PR;
- the capital requirements on stocks of assets and liabilities in proportion to participation in Banco Votorantim stopped composing PRE.


## g) Fixed asset ratio

With the change in methodology for calculating operating limits described in item " $f$ " above, the proportion of fixed asset balances of Banco Votorantim stopped writing the Banco do Brasil's fixed assets.

The fixed asset ratio in relation to RE - Referential Equity is $20.99 \%$ ( $15.65 \%$ on 12.31 .2009 ) to the Consolidated Financial and $16.83 \%$ ( $11.86 \%$ on 12.31 .2009 ) to the Economic-Financial Consolidated pursuant to CMN Resolution No. 2669/1999. The difference between the fixed assets ratio of Consolidated Financial and Economic-Financial results from the inclusion of non financial subsidiaries / affiliates, with high liquidity and low level of immobilization, with consequent reduction in fixed assets ratio index of Consolidated Economic and Financial Report.

## Notes to Financial Statements

## 30 - Statement of Comprehensive Income



## 31 - Other Information

## a) New Market

At 5.31.2006, Banco do Brasil signed a contract with the São Paulo Stock Exchange for adhesion to the New Market segment of Bovespa, which assembles a group of companies with the best corporate governance practices in Brazil.

Moreover, Banco do Brasil, its Shareholders, the Officers, and the members of the Audit Committee undertake to resolve all and any dispute or controversy related to the New Market Listing Regulations through the Arbitration Chamber of the BM\&FBovespa Market, in conformity with an arbitration clause included in the By-laws of Banco do Brasil.

## b) Distribution of Dividends and/or Interest on Own Capital

During a meeting held on 2.24.2010, the Board of Directors approved the setting, for the year 2010, of the payout rate equivalent to the minimum percentage of $40 \%$ of net income, fulfilling the policy for payment of dividends and/or interest on own capital on a quarterly basis, pursuant to article 43 of the Bank's By-Laws.

## c) Financial Holding Company

On 04.13.2010, the North-American Central Bank - FED (Federal Reserve System) granted Banco do Brasil the status of "Financial Holding Company". The Bank was accorded this status after a minute analysis of major factors determined by the US banking legislation, among which are the Bank's capitalization level and the quality of its management.

This qualification will make it possible for Banco do Brasil, if it is in its interest, to perform banking activities in the US territory, either by itself or through its subsidiaries, under the same conditions as US banks.

## d) BB Odontoprev - Start of Operation

On 11.16.2010, the Banco do Brasil signed a contract with Dental Plan of Operation Odontoprev SA, in order to begin providing dental insurance to about 260 thousand beneficiaries, including employees of BB and their dependents.

## e) Partnership BB-Oi-Cielo

On 09.29.2010, the Bank of Brazil signed the partnership agreement negotiations with Telemar Participações (Oi) and Cielo SA to issue credit cards co-branded and prepaid, with the national flag and / or international level, besides other payment in the traditional format or using the Mobile Payment technology.

## f) Funds and Programs

The Bank administrator of the Training Programme Heritage Server Public - Pasep with assets of R\$ $2,027,901$ thousand ( $\mathrm{R} \$ 1,916,461$ thousand on 12.31.2009), guaranteeing a minimum return equivalent to TJLP.

## g) Investment Funds Administration

Position of investment funds managed by BB Gestão de Recursos - Distribuidora de Títulos e Valores Mobiliários S.A:

|  | Funds/Portfolios |  | Balance (R\$ Thous) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 | 12.31.2010 | 12.31.2009 |
| Managed funds | 489 | 464 | 360,200,007 | 306,686,220 |
| Investment funds | 471 | 444 | 348,659,790 | 295,983,716 |
| Managed portfolios | 18 | 20 | 11,540,217 | 10,702,504 |

h) Details of Branches and Subsidiaries Abroad


## i) Consortium funds

|  |  | R\$ Thousand |
| :---: | :---: | :---: |
|  | 12.31.2010 | 12.31.2009 |
| Forecast of funds receivable from consortium members | 71,052 | 45,856 |
| Obligations of the group for contributions | 4,524,352 | 2,383,273 |
| Consortium - goods to granted | 4,236,828 | 2,177,640 |
|  |  |  |
| (In Units) |  |  |
| Number of groups managed | 532 | 316 |
| Number of active consortium members | 208,486 | 140,860 |
| Number of goods to delivery to consortium | 15,934 | 21,450 |
| Number of goods delivered to consortium winners | 41,286 | 31,164 |

## Notes to Financial Statements

## j) Assignment of Employees to Outside Agencies

Federal government assignments are regulated by Law No. 10.470/2002 and Decree No. 4.050/2001.

|  | 252010 |  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Employees assigned ${ }^{(1)}$ | Cost for the period ( $\mathrm{R} \$ 000$ ) | Employees assigned ${ }^{(1)}$ | Cost for the period ( $\mathrm{R} \$ \mathbf{0 0 0 )}$ | Employees assigned ${ }^{(1)}$ | Cost for the period ( $\mathrm{R} \$ \mathbf{0 0 0 )}$ |
| With costs for the Bank |  |  |  |  |  |  |
| Federal Government | 10 | 1,254 | 10 | 2,512 | 11 | 2,677 |
| Labor unions | 232 | 12,629 | 232 | 24,106 | 217 | 15,729 |
| Other agencies/entities: | 5 | 877 | 5 | 1,647 | 4 | 1,350 |
| Without cost to the Bank |  |  |  |  |  |  |
| Federal, State and Municipal | 303 | -- | 303 | -- | 318 | -- |
| Outside agencies (Cassi, FBB, Previ) | 753 | -- | 753 | -- | 725 | -- |
| Employee entities | 87 | -- | 87 | -- | 73 | -- |
| Controlled and associates entities | 331 | -- | 331 | -- | 311 | -- |
|  |  |  |  |  |  |  |
| Total | 1,721 | 14,760 | 1,721 | 28,265 | 1,659 | 19,756 |

(1) Balance in the period.

## k) Remuneration of Employees and Management

Monthly wages paid to employees and Directors of the Banco do Brasil:

| $\mathbf{R \$} \mathbf{T h o u s a n d}$ |  |  |
| :--- | ---: | ---: |
|  | $\mathbf{1 2 . 3 1 . 2 0 1 0}$ | $\mathbf{1 2 . 3 1 . 2 0 0 9}$ |
| Lowest salary | $1,600.13$ | $\mathbf{1 , 4 1 6 . 0 0}$ |
| Highest salary | $27,140.70$ | $\mathbf{2 5 , 2 4 7 . 1 0}$ |
| Average salary | $4,444.70$ | $4,567.70$ |
| Management | $44,505.00$ | $41,592.00$ |
| President | $40,197.00$ | $37,566.00$ |
| Vice-President | $34,380.00$ | $32,130.00$ |
| Director |  |  |
| Directors | $3,606.85$ | $3,370.80$ |
| Council Tax | $3,606.85$ | $3,370.80$ |
| Board of Directors | $30,942.00$ | $28,917.00$ |
| Audit Committee - Member | $27,847.80$ | $26,025.30$ |
| Audit Committee - Substitute |  |  |

## I) Insurance Policy of Assets

Despite the low degree of risk to which their assets are subject, the bank hires for its values and assets, insurance considered adequate to cover potential claims.

Insurance contracted by the Bank in force on 12.31 .2010 have value coverage $\mathrm{R} \$ 6,325,412$ thousand and cover the following risks:

|  | R\$ Thousand |  |
| :--- | ---: | ---: |
| Risks Covered | Covered Securities | Value Award |
| Property insurance for the assets themselves relevant | $6,298,996$ | 2,571 |
| Life insurance and personal accident for the collective Board $^{(1)}$ | 700 | 191 |
| Others | 25,716 | 339 |

[^31]
## PRINCIPAL OFFICE OF BANCO DO BRASIL

Banco do Brasil S.A.
SBS - Edifício Sede III CEP 70073-901, Brasília, DF Brazil

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United States of America



[^0]:    (1) Daily rate calculated as the accumulated monthly average up to the date of calculation.

    Source: Central Bank

[^1]:    (1) As adjusted to reflect the issuance of the Notes in this offering.
    (2) Solely for the convenience of the reader, real amounts as of March 31, 2012 have been translated into U.S. dollars at the selling exchange rate as reported by the Central Bank on March 31, 2012, of R $\$ 1.82$ per U.S. $\$ 1.00$. The U.S. dollar equivalent information should not be construed to imply that the real amounts represent, or could have been or could be converted into, U.S. dollars at such rates or at any other rate.
    (3) The Bank's capital stock consisted of 2,865,417,020 common shares as of March 31, 2012.
    (4) Total capitalization consists of current and non-current liabilities plus deferred income and stockholder's equity.

[^2]:    (1) Return on average assets is calculated as net income earned during the accounting period divided by average assets.
    (2) Return on average equity is calculated as net income earned during the accounting period divided by average equity
    (3) The Bank's total loan portfolio including "other receivables," leasing and advances on foreign exchange contracts, pursuant to CMN Resolution No. 2,682/99.
    (4) As defined by the Basel II Accord, which recommends a minimum capital requirement ratio of $8 \%$. The current minimum capital requirement ratio for Brazilian financial institutions as prescribed by the Central Bank is $11 \%$.

[^3]:    (1) Calculated based on the average of the month-end balances during the relevant period.

[^4]:    (1) Change in interest income (interest-earning assets) or interest expense (interest-bearing liabilities) that have occurred due to fluctuations in volumes calculated by subtracting the net change from the average rate.
    (2) Change in interest income (profitable assets) or interest expense (interest-bearing liabilities) that have occurred due to fluctuations in rates, calculated according to the following formula: (interest for the current period/balance of the current period) x balance of the previous period)-(Interest for the previous period).
    (3) Total change in income from interest (interest-earning assets) or interest expense (interest-bearing liabilities) occurring due to fluctuation in volume and rate calculated by subtracting the interest for the current period from the interest for the previous period.
    (4) Total is not the sum of the interest-earning assets or interest-bearing liabilities, because the calculations of fluctuations due to the rate and volume of each item are not weighted. Thus, total amounts refer to only changes on account of rate and volume of interest-earning assets or interest-bearing liabilities.

[^5]:    (1) Interest income less interest expense.
    (2) Interest income divided by average interest-earning assets.
    (3) Interest expense divided by average interest-bearing liabilities.
    (4) Difference between average yield on interest-earning assets and average rate of interest-bearing liabilities.
    (5) Net interest income divided by average interest-earning assets.

[^6]:    (1) Referring to the PEPR portion, pursuant to Circular No. 3,360 of September 12, 2007, as amended. Until June 2008 (Basel I Accord), this item was comprised of the portions of the APR requirement and swap requirement. Starting in July 2011, the weighing factor of risk for exposures with respect to loan and leasing operations contracted with individuals and exceeding a term of 24 months changed to $150 \%$ pursuant to Circular No. 3,515/2010 dated December 6,2010 .
    (2) Referring to PCAM, PJUR, PCOM and PACS portions, Circulars No. 3,361 to 3,364, 3,366 and 3,368, all dated September 12, 2007 ; and Circular No. 3,389. Until June 2008 (Basel I Accord), this item was comprised of the portions of the foreign exchange exposure requirement and interest rate exposure requirement.
    (3) Referring to the POPR portion, a new requirement in the Basel II Accord, pursuant to Circular No. 3,383.

[^7]:    *n.m. defined as not meaningful.

[^8]:    $\overline{*_{n} \text { n.m. means not meaning }}$ ful.

[^9]:    (1) Includes foreign borrowings, obligations for securities abroad, obligations for foreign onlendings and hybrid capital and debt instruments.

[^10]:    (1) The Bank distinguishes "financing" from "loans and discounted bills" by defining financing as borrowings earmarked for a specific project or program, and classifying all other borrowings for working capital or other purposes as "loans."

[^11]:    *SME refers to companies with annual income up to $\mathrm{R} \$ 25$ million for industry and $\mathrm{R} \$ 15$ million for services and commerce

[^12]:    (1) Referring to the PEPR portion, pursuant to Circular No. 3,360 of September 12, 2007, as amended. Until June 2008 (Basel I Accord), this item was comprised of the portions of the APR requirement and swap requirement.
    (2) Referring to PCAM, PJUR, PCOM and PACS portions, Circulars No. 3,361 to 3,364, 3,366 and 3,368, all dated September 12, 2007; and Circular No. 3,389 Until June 2008 (Basel I Accord), this item was comprised of the portions of the foreign exchange exposure requirement and interest rate exposure requirement.
    (3) Referring to the POPR portion, a new requirement in the Basel II Accord, pursuant to Circular No. 3,383.

[^13]:    (1) Overdraft loan, consumer credit, real estate loans, loans for acquiring goods, credit cards and others
    (2) CAGR-Compound Annual Growth Rate.

    Sources: Central Bank

[^14]:    (1) Includes credit transactions and leasing operations (net of allowances for losses)

[^15]:    (1) Amount equivalent to $50 \%$ of Banco Votorantim's credit portfolio.

[^16]:    (1) Total annual compensation of the Bank's CEO in 2009.
    (2) Total annual compensation of an officer of the Bank in 2009
    (3) The average amount is the division of $\mathrm{R} \$ 25,378,134$ by 35.8

[^17]:    (1) The shareholding interest of the Board of Directors, Executive Committee and Audit Committee represents approximately $0,001 \%$ of the Bank's capital stock.

[^18]:    See the accompanying notes to the financial statements.

[^19]:    see the accompanying notes to the financial statements.

[^20]:    See the accompanying notes to financial statements

[^21]:    (1) Advances on foreign exchange contracts are classified as a deduction to other liabilities.

[^22]:    (1) Refers to the balance from Banco Patagonia.

[^23]:    (1) Refers to individual coverage for members of the Executive Board.

[^24]:    The accompanying notes are an integral part of these financial statements

[^25]:    The accompanying notes are an integral part of these financial statements

[^26]:    (1) The amounts are amortized over the maturity of the installments of loans acquired from other financial institutions.

[^27]:    (1) $25 \%$ of income tax and social contribution of $15 \%$ for financial companies and $25 \%$ of income tax and social contribution $9 \%$ for non-financial company.

[^28]:    (1) Recorded in Other Operating Expenses.

[^29]:    (1) In the BB-Consolidated figures of profit reserve and statutory reserve is $R \$ 16,889,416$ thousand and $R \$ 14,005,220$ thousand, respectively, due to the elimination of unrealized profit subsidiary, the value of $R \$ 54,908$ thousand.

[^30]:    (1) Grouped actuarial assumptions are expressed as weighted averages.
    (2) To the actuarial calculations of the Informal Plan at 12.31.2009 a transitory table between GAM-71 modified and GAM-83 is used for the Informal Plan.

[^31]:    (1) Refers to individual coverage for members of the Executive Board.

