MIFID II PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ELIGIBLE COUNTERPARTIES ONLY TARGET MARKET – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes, taking into account the five categories referred to in item 18 of the Guidelines published by ESMA on 5 February 2018, has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, "MiFID II"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

Final Terms dated 19 March 2019



#### **BPCE**

Legal Entity Identifier (LEI): 9695005MSX1OYEMGDF46

Euro 40,000,000,000
Euro Medium Term Note Programme
for the issue of Notes

SERIES NO: 2019-24 TRANCHE NO: 1 ZAR 95,000,000 8.65 per cent. Senior Preferred Notes due 21 March 2024

(the "Notes")

Dealer HSBC Bank plc

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the base prospectus dated 21 November 2018 which received visa n°18-528 from the Autorité des marchés financiers (the "AMF") on 21 November 2018 (the "Base Prospectus") and the supplement to the Base Prospectus dated 1 March 2019 which received visa n°19-068 from the AMF (the "Supplement"), which together constitute a base prospectus for the purposes of the Prospectus Directive. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus and the Supplement are available for viewing at the office of the Fiscal Agent or each of the Paying Agents and on the website of the AMF (www.amf-france.org) and copies may be obtained from BPCE, 50 avenue Pierre Mendès-France, 75013 Paris, France.

1 Issuer: BPCE
2 (i) Series Number: 2019-24
(ii) Tranche Number: 1

3 Specified Currency or Currencies: South African Rand ("ZAR")

4 Aggregate Nominal Amount:

(i) Series: ZAR 95,000,000
(ii) Tranche: ZAR 95,000,000

5 Issue Price: 100 per cent. of the Aggregate Nominal Amount

6 Specified Denomination: ZAR 5,000,000
7 (i) Issue Date: 21 March 2019
(ii) Interest Commencement Date: Issue Date

8 Interest Basis: 8.65 per cent. Fixed Rate

(further particulars specified below)

9 Maturity Date: 21 March 2024

10 Redemption Basis: Subject to any purchase and cancellation or early

redemption, the Notes will be redeemed on the Maturity Date at 100 per cent. of their nominal

amount

Change of Interest Basis: Not Applicable
 Put/Call Options: Not Applicable

13 (i) Status of the Notes: Senior Preferred Notes

(ii) Dates of the corporate authorisations for issuance of Notes obtained:

Decision of the *Directoire* of the Issuer dated 9 April 2018 and decision of Monsieur Nicolas

NAMIAS, Directeur général Finance et Stratégie, Membre du Directoire, dated 12 March 2019.

Membre du Directorie, dated 12 March 2019.

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

14 Fixed Rate Note Provisions: **Applicable** 

> Rate of Interest: 8.65 per cent. per annum payable in arrear on each

> > **Interest Payment Date**

Interest Payment Date(s): 21 March in each year, commencing on 21 March

2020

(iii) Fixed Coupon Amount: ZAR 432,500 per Note of ZAR 5,000,000

Specified Denomination

(iv) Broken Amount: Not Applicable

(v) Day Count Fraction: Actual/Actual (ICMA), unadjusted

(vi) Resettable: Not Applicable

(vii) Determination Dates: 21 March in each year (viii) Payments on Non-Business Days: As per the Conditions

15 Floating Rate Note Not Applicable Zero Coupon Note Provisions: Not Applicable 16 17 Inflation Linked Interest Note Provisions: Not Applicable

## PROVISIONS RELATING TO REDEMPTION

18 Not Applicable Call Option: 19 Put Option: Not Applicable

20 MREL/TLAC Disqualification Event Call

> Option: Applicable

ZAR 5,000,000 per Note of ZAR 5,000,000 21 Final Redemption Amount of each Note:

Specified Denomination

22 Inflation Linked Notes – Provisions relating to

the Final Redemption Amount:

Not Applicable

- 23 Early Redemption Amount:
  - Early Redemption Amount(s) of each Senior Note payable on redemption upon the occurrence of a MREL/TLAC Disqualification Event (Condition 6(g)), if applicable, a Withholding Tax Event (Condition 6(i)(i)), a Gross Up Event (Condition 6(i)(ii)) or for Illegality (Condition 6(l)):

ZAR 5,000,000 per Note of ZAR 5,000,000 Specified Denomination

(ii) Early Redemption Amount(s) of each Subordinated Note payable redemption upon the occurrence of a Capital Event (Condition 6(h)), a Withholding Tax Event (Condition 6(i)(i)), a Gross-Up Event (Condition 6(i)(ii)) or a Tax Deductibility Event (Condition 6(i)(iii)):

Not Applicable

(iii) Redemption for taxation reasons permitted on days others than Interest Payment Dates (Condition 6(i)):

Yes

(iv) Unmatured Coupons to become void upon early redemption (Materialised

Bearer Notes only) (Condition 7(f)): Not Applicable

## GENERAL PROVISIONS APPLICABLE TO THE NOTES

24 Form of Notes: Dematerialised Notes

(i) Form of Dematerialised Notes: Bearer form (au porteur)

(ii) Registration Agent: Not Applicable(iii) Temporary Global Certificate: Not Applicable(iv) Applicable TEFRA exemption: Not Applicable

25 Financial Centre(s): London, TARGET, Johannesburg

26 Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on

which such Talons mature):

Not Applicable

27 Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made:

s to be made: Not Applicable

28 Redenomination provisions: Not Applicable

29 Purchase in accordance with applicable French laws and regulations:

ws and regulations: Applicable

30 Consolidation provisions: Not Applicable

31 Meeting and Voting Provisions (Condition 11): Contractual *Masse* shall apply

Name and address of the initial Representative:

As per Condition 11(c)

Name and address of the alternate Representative:

As per Condition 11(c)

The Representative will receive a remuneration of EUR 2,000 (excluding VAT) per year so long as any

of the Notes is outstanding.

# RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of BPCE

Duly represented by:

Mr. Roland Charbonnel, Director of Group Funding and Investor Relations Department

## **PART B – OTHER INFORMATION**

## 1 LISTING AND ADMISSION TO TRADING

(i) Listing and Admission to

trading:

Application has been made by the Issuer (or on its behalf) for the

Notes to be listed and admitted to trading on Euronext Paris with

effect from the Issue Date.

(ii) Estimate of total expenses

related to admission to trading:

EUR 3,850

## 2 RATINGS

Ratings: The Notes to be issued have been rated:

S&P: A+

S&P is established in the European Union and registered under

Regulation (EC) No 1060/2009 as amended.

## 3 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save as discussed in "Subscription and Sale", so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

## 4 YIELD

Indication of yield: 8.65 per cent. per annum

The yield is calculated at the Issue Date on the basis of the Issue

Price. It is not an indication of future yield.

## 5 OPERATIONAL INFORMATION

ISIN: FR0013409794

Common Code: 196530231

Depositaries:

(i) Euroclear France to act as

Central Depositary: Yes

(ii) Common Depositary for

Euroclear and Clearstream: No

Any clearing system(s) other than Euroclear and Clearstream and the

relevant identification number(s): Not Applicable

Delivery: Delivery free of payment

Names and addresses of additional

Paying Agent(s) (if any): Not Applicable

# 6 **DISTRIBUTION**

(i) Method of distribution: Non-syndicated

(ii) If syndicated:

(a) Names of Managers: Not Applicable

(b) Stabilising Manager(s) if

any: Not Applicable

(iii) If non-syndicated, name and HSBC Bank plc

Canada Square London E14 5HQ United Kingdom

(iv) Prohibition of Sales to EEA Not Applicable

Retail Investors:

(v) US Selling Restrictions

address of Dealer:

(Categories of potential

investors to which the Notes are Re

offered):

Reg. S Compliance Category 2 applies to the Notes; TEFRA not

e applicable